

USPS Preliminary Financial Information (Unaudited)  
 JANUARY 2010  
 (\$ Millions)

	Current Period				
	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Operating Revenue:					
Mail and Services Revenue	\$5,569	\$5,398	\$5,789	3.2%	-3.8%
Government Appropriations	\$11	\$10	\$11	0.0%	-3.9%
Total Operating Revenue	\$5,580	\$5,408	\$5,800	3.2%	-3.8%
Operating Expenses:					
Personnel Compensation and Benefits	\$4,921	\$5,055	\$5,270	-2.7%	-6.6%
Transportation	\$504	\$492	\$509	2.5%	-1.0%
Supplies and Services	\$171	\$203	\$189	-16.0%	-9.8%
Other Expenses	\$565	\$598	\$584	-5.5%	-3.3%
Total Operating Expenses	\$6,161	\$6,348	\$6,552	-2.9%	-6.0%
Net Operating Income	(\$581)	(\$940)	(\$752)		
Interest Income	\$2	\$2	\$2	3.8%	0.2%
Interest Expense	\$13	\$18	\$1	-26.8%	NM
Net Income/Loss	(\$592)	(\$956)	(\$751)		

Other Operating Statistics:

Mail Volume: (Millions)	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Total Mailing Services Volume	13,810	13,564	14,957	1.8%	-7.7%
Total Shipping Services Volume	110	112	113	-1.3%	-2.1%
Total Mail Volume	13,920	13,676	15,070	1.8%	-7.6%
Total Workhours (Millions)	98	98	108	0.1%	-9.9%
Total Career Employees					
Total Non-Career Employees					

	Year-to-Date				
	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Operating Revenue:					
Mail and Services Revenue	\$23,893	\$22,939	\$24,852	4.2%	-3.9%
Government Appropriations	\$42	\$42	\$43	0.0%	-2.5%
Total Operating Revenue	\$23,935	\$22,981	\$24,895	4.2%	-3.9%
Operating Expenses:					
Personnel Compensation and Benefits	\$19,796	\$19,918	\$20,744	-0.6%	-4.6%
Transportation	\$2,018	\$2,117	\$2,259	-4.7%	-10.7%
Supplies and Services	\$719	\$802	\$734	-10.3%	-2.0%
Other Expenses	\$2,247	\$2,287	\$2,294	-1.7%	-2.0%
Total Operating Expenses	\$24,780	\$25,124	\$26,031	-1.4%	-4.8%
Net Operating Income	(\$845)	(\$2,143)	(\$1,136)		
Interest Income	\$8	\$8	\$8	3.1%	1.7%
Interest Expense	\$53	\$60	\$11	-12.0%	NM
Net Income/Loss	(\$890)	(\$2,195)	(\$1,139)		

Mail Volume: (Millions)	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Total Mailing Services Volume	59,147	56,843	64,703	4.1%	-8.6%
Total Shipping Services Volume	521	511	513	1.8%	1.5%
Total Mail Volume	59,668	57,354	65,216	4.0%	-8.5%
Total Workhours (Millions)	401	402	440	-0.3%	-8.8%
Total Career Employees	596,599				
Total Non-Career Employees	90,166				

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Mail Volume and Mail Revenue (Source: Postal Service Revenue Pieces and Weights Reports)  
**JANUARY 2010**  
 (Thousands)

	Current Period			Year-to-Date		
	Actual	SPLY	%SPLY Var	Actual	SPLY	%SPLY Var
<b>Mailing Services:</b>						
<i>First Class:</i>						
Volume*	6,864,928	7,628,057	-10.0%	28,083,754	30,288,606	-7.3%
Revenue	\$2,956,484	\$3,175,454	-6.9%	\$12,272,010	\$12,821,115	-4.3%
<i>Periodicals:</i>						
Volume*	561,924	651,378	-13.7%	2,451,251	2,777,539	-11.7%
Revenue	\$140,134	\$160,530	-12.7%	\$632,057	\$725,429	-12.9%
<i>Standard Mail:</i>						
Volume*	6,287,389	6,570,428	-4.3%	28,204,111	31,169,670	-9.5%
Revenue	\$1,323,134	\$1,374,034	-3.7%	\$5,985,793	\$6,501,615	-7.9%
<i>Package Services:</i>						
Volume*	64,865	68,375	-5.1%	242,622	283,436	-14.4%
Revenue	\$144,534	\$155,746	-7.2%	\$553,376	\$654,610	-15.5%
<b>Total Mailing Services:</b>						
Volume*	13,810,239	14,957,224	-7.7%	59,147,611	64,703,384	-8.6%
Revenue**	\$4,901,644	\$5,154,770	-4.9%	\$20,765,697	\$21,904,572	-5.2%
<b>Total Shipping Services:</b>						
Volume*	110,037	112,409	-2.1%	520,782	513,002	1.5%
Revenue	\$680,298	\$647,426	5.1%	\$3,177,861	\$2,998,237	6.0%
<b>Postal Service Totals</b>						
Volume*	13,920,276	15,069,633	-7.6%	59,668,393	65,216,386	-8.5%
Revenue	\$5,581,942	\$5,802,196	-3.8%	\$23,943,558	\$24,902,809	-3.9%

\* Note: The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.  
 \*\* Total Mailing Services Revenue on this report includes investment and interest income.

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USPS Preliminary Expenses (Unaudited)  
 JANUARY 2010  
 (\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	%Plan Var	%SPLY Var	Actual	Plan	SPLY	%Plan Var	%SPLY Var
<b>Personnel Compensation and Benefits:</b>										
<b>Salaries &amp; Benefits</b>										
City Delivery	\$1,409	\$1,358	\$1,487	3.7%	-5.2%	\$5,699	\$5,608	\$5,898	1.6%	-3.4%
Mail Processing	799	754	888	6.1%	-10.0%	3,311	3,162	3,670	4.7%	-9.8%
Customer Services and Retail	542	523	621	3.7%	-12.7%	2,257	2,195	2,535	2.8%	-11.0%
Rural Delivery	484	482	509	0.4%	-5.0%	1,961	1,972	2,013	-0.6%	-2.6%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	925	1,125	1,060	-17.7%	-12.7%	\$3,491	\$3,806	\$3,607	-8.3%	-3.2%
<b>Total Salaries &amp; Benefits</b>	<b>\$4,159</b>	<b>\$4,241</b>	<b>\$4,565</b>	<b>-1.9%</b>	<b>-8.9%</b>	<b>\$16,719</b>	<b>\$16,742</b>	<b>\$17,724</b>	<b>-0.1%</b>	<b>-5.7%</b>
<b>Other Personnel Related Expenses</b>										
Retiree Health Benefits	\$641	\$647	\$614	-1.0%	4.4%	\$2,538	\$2,543	\$2,428	-0.2%	4.5%
Worker's Compensation	104	104	112	0.0%	-7.4%	290	420	466	-31.0%	-37.8%
All Other Personnel Related Expenses	17	63	(22)	-73.3%	-177.6%	250	213	127	17.1%	97.4%
<b>Total Other Personnel Related Expenses</b>	<b>\$762</b>	<b>\$814</b>	<b>\$705</b>	<b>-6.4%</b>	<b>8.1%</b>	<b>\$3,077</b>	<b>\$3,176</b>	<b>\$3,020</b>	<b>-3.1%</b>	<b>1.9%</b>
<b>Total Personnel Compensation and Benefits</b>	<b>\$4,921</b>	<b>\$5,055</b>	<b>\$5,270</b>	<b>-2.7%</b>	<b>-6.6%</b>	<b>\$19,796</b>	<b>\$19,918</b>	<b>\$20,744</b>	<b>-0.6%</b>	<b>-4.6%</b>
<b>Non-Personnel Expenses:</b>										
Transportation	\$504	\$492	\$509	2.5%	-1.0%	\$2,018	\$2,117	\$2,259	-4.7%	-10.7%
Supplies and Services	171	203	189	-16.0%	-9.8%	719	802	734	-10.3%	-2.0%
Depreciation and Amortization	197	192	187	2.4%	5.4%	824	772	757	6.7%	8.8%
Rent and Utilities	148	156	154	-5.0%	-3.9%	562	586	594	-4.0%	-5.4%
Vehicle Maintenance Service	65	54	57	18.9%	12.9%	263	227	253	16.1%	4.0%
Information Technology	41	50	39	-18.5%	5.2%	119	168	114	-29.3%	3.9%
Rural Carrier Equipment Maintenance Allowance	42	59	57	-28.2%	-26.6%	174	188	188	-7.6%	-7.5%
Other	73	87	90	-16.4%	-19.4%	306	347	388	-11.8%	-21.1%
<b>Total Non-Personnel Expenses</b>	<b>\$1,240</b>	<b>\$1,293</b>	<b>\$1,292</b>	<b>-4.1%</b>	<b>-3.3%</b>	<b>\$4,984</b>	<b>\$5,206</b>	<b>\$5,287</b>	<b>-4.3%</b>	<b>-5.7%</b>
<b>Total Operating Expenses</b>	<b>\$6,161</b>	<b>\$6,348</b>	<b>\$6,552</b>	<b>-2.9%</b>	<b>-6.0%</b>	<b>\$24,780</b>	<b>\$25,124</b>	<b>\$26,031</b>	<b>-1.4%</b>	<b>-4.8%</b>
Interest Expense	\$13	\$18	\$1	-26.8%	NM	\$53	\$60	\$11	-12.0%	NM
<b>Total Expenses</b>	<b>\$6,174</b>	<b>\$6,366</b>	<b>\$6,553</b>	<b>-3.0%</b>	<b>-5.8%</b>	<b>\$24,833</b>	<b>\$25,184</b>	<b>\$26,042</b>	<b>-1.4%</b>	<b>-4.6%</b>

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USPS Preliminary Workhours (Unaudited)  
 JANUARY 2010  
 (Thousands)

	Current Period				Year-to-Date					
	Actual	Plan	SPLY	%Plan Var	%SPLY Var	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Workhours										
City Delivery	33,216	32,467	36,253	2.3%	-8.4%	137,609	136,115	147,123	1.1%	-6.5%
Mail Processing	19,428	18,109	22,289	7.3%	-12.8%	80,324	76,964	93,215	4.4%	-13.8%
Customer Services	13,155	12,813	15,370	2.7%	-14.4%	55,243	54,198	63,478	1.9%	-13.0%
Rural Delivery	14,656	14,535	15,776	0.8%	-7.1%	58,172	60,017	61,402	-3.1%	-5.3%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	17,195	19,664	18,645	-12.6%	-7.8%	69,943	75,194	74,980	-7.0%	-6.7%
<b>Total Workhours</b>	<b>97,650</b>	<b>97,589</b>	<b>108,333</b>	<b>0.1%</b>	<b>-9.9%</b>	<b>401,291</b>	<b>402,488</b>	<b>440,198</b>	<b>-0.3%</b>	<b>-8.8%</b>

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