



September 8, 2009

Ms. Anna Nilsson
Product Manager – EMS
Posten Meddelande AB
International Accounting
SE-105 00 Stockholm
SWEDEN

Fax: +46 8 219 611

Dear Ms. Nilsson:

We are pleased you have agreed to begin to implement the EMS Pay-for-performance Plan with the United States. We have already agreed to start from July 1, 2009, at the [REDACTED] performance threshold with an [REDACTED] payment for items below this threshold.

We are also now agreeing to the revision in the previously agreed rate sheet in Annex 1 of the Partner's Agreement Form and providing a signed agreement of it enclosed with this letter.

If you have any questions about this, please contact Brian Hutchins at brian.hutchins@usps.gov.

Sincerely,

A handwritten signature in cursive script that reads "Lea Emerson".

Lea Emerson
Executive Director
International Postal Affairs

Enclosure



Table: Differences applied and article references

Please, indicate below which articles in the EMS Standard Agreement are reference base for the bilateral agreement and also add the description language on the bilateral change agreed:

Article reference in the EMS Standard Agreement	Description of agreed change related to the EMS Standard Agreement to be applied on bilateral basis between the EMS Operators A and B signatories of the EMS Standard Agreement
9	This Article and all related Regulations concerning liability do not apply.
18 B	Each Delivery Operator shall establish a delivery payment system and shall publish a unique rate for EMS items which shall correspond to the costs of the service. These rates shall be notified to the EMS Unit for publication in the EMS Operational Guide.
18 C	Each Delivery Operator may vary its delivery payment rate or rates when such a variation is necessary owing to a change in the cost of services.
	The Parties agree on prices and terms and conditions for the respective EMS delivery service provided as in Annex 1 to this Agreement. Each Party may change its prices with a prior written notice to the other Party with one (1) year notice

EMS Operators entering the Agreement:

A. EMS Operator United States Postal Service
 Signature of authorised official: Dea Emerson
 Title: Executive Director, International Postal Affairs
 Date: July , 2009

B. EMS Operator: Posten Meddelande AB, International, Sweden
 Signature of authorised official: Peter Dahlén
 Title: Vice President
 Date: July 2 , 2009

Date of Application

Please, indicate below the date for your application of the EMS Standard Agreement:

Day	Month	Year
01	07	2009

Please send a copy to the EMS Unit:

International Bureau of the UPU
 EMS Unit
 Case postale
 3000 Berne 15
 Switzerland
 FAX: + 41 31 351 52 00
 E-mail: EMS.Unit@upu.int



Annex 1

Items from the United States of America for distribution in Sweden

Prices for distribution in Sweden

Documents and merchandise items [REDACTED] SDR (2009-07-01—12-31) [REDACTED] SDR from 2010-01-01
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Delivery times

The delivery standards are indicated in the EMS Operational Guide.

Items from Sweden for distribution in the United States of America

Prices for distribution in the United States of America

Documents and merchandise items [REDACTED] SDR

Delivery times

The delivery standards are indicated in the EMS Operational Guide.



Pay-for-performance Partners' Agreement Form

EMS Operators entering the agreement:

Posten Meddelande AB, Sweden and – United States Postal Service

Date of implementation: 01 July 2009

Year/Quarter	% delivery charge paid for penalized items below threshold	Threshold
3 rd quarter 2009	■	■

The Parties agree on prices and terms and conditions for the respective EMS delivery service provided as in Annex 1 to this Agreement. Each Party may change its prices with a prior written notice to the other Party with one (1) year notice

I, as a representative of Posten Meddelande AB, International, hereby agree that my Administration will participate in the EMS Pay-for-performance Plan under the above-stated conditions.

Signature: 
Peter Dahlén
Vice president

Date: 2009-07-02

Please return to the EMS Unit:
International Bureau of the UPU
EMS Unit
Case postale
3000 Berne 15
Switzerland
FAX: + 41 31 351 52 00
E-mail: EMSUnit@upu.int