

BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

STATION AND BRANCH OPTIMIZATION AND  
CONSOLIDATION INITIATIVE, 2009

Docket No. N2009-1

UNITED STATES POSTAL SERVICE NOTICE OF FILING OF ERRATA  
IN REGARD TO RESPONSE TO QUESTION 17  
OF COMMISSION INFORMATION REQUEST NO. 1  
(September 29, 2009) [ERRATA]

The United States Postal Service hereby provides notice of errata in the response to Question 17 of Commission Information Request No. 1. Without explanation and correction, the Table attached to the response filed on September 8, 2009 could generate confusion.

Explanation

In the Table provided on September 8<sup>th</sup>, Forever Stamp purchases are depicted in a manner that could lead to the erroneous assumption that “Forever Stamps At The Window . . . 14.4%” is a separate line item that contributes to the 70.73 percent “Sub Total USPS Retail Window” ratio. In fact, “Brick and Mortar” Forever Stamps are already accounted for in the “Walk In Rev Stamps . . . 36.1%” line item.

Likewise, the line item “Forever Stamps Alt Access . . . 8.7%” is depicted in a manner that could lead to the erroneous assumption that it is a separate contributor to the 29.27 percent “Sub Total Alternate Access.” In fact, Alternate Access Forever Stamps purchases are already accounted for in various other “Alternate Access” line items.

Correction

Elimination of the various “Forever Stamp” line items and accompanying percentages from the “Brick and Mortar” and “Alternate Access” portions of the Table will prevent the casual reader from erroneously double-counting those percentages and experiencing the frustration of not being able to reconcile the 70.73 percent “Sub Total USPS Retail Window” and the 29.27 percent “Sub Total Alternate Access” ratios.

Accordingly, the Table is revised. There is no change to the narrative portion of the response. The response filed today supersedes the response filed on September 8<sup>th</sup>.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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September 29, 2009

**RESPONSE OF THE UNITED STATES POSTAL SERVICE TO  
COMMISSION INFORMATION REQUEST NO. 1  
Revised: September 29, 2009**

17. The Postal Service Request at 4 states, “alternate retail access channels have proven increasingly popular with postal customers, now accounting for more than 30 percent of retail revenue and trending upward.” Please identify sources considered “retail revenue.” Please provide the data relied on to support the 30 percent figure.

**RESPONSE**

See the response to PR/USPS-T1-8 for FY 2008 data. Below is the June FY 2009 YTD data referred to in the Postal Service’s request.

	NATIONAL		
	YTD JUNE - FY 2009	ACTUAL	ACTUAL
LINE NAME	CHANNEL	REVENUE	RATIO
BRICK & MORTAR	Drop Box Alliance	\$ 16,325,241	0.1%
	MONEY ORDERS/BOX RENTS/PASS/OTH SVC	\$ 1,014,034,005	7.5%
	POSTAGE VALIDATION	\$ 3,552,443,251	26.2%
	READY POST/MERCH/OTHER RET PROD	\$ 105,195,346	0.8%
	WALK IN REV STAMPS	\$ 4,895,465,434	36.1%
	SUB TOTAL USPS RETAIL WINDOW	\$ 9,583,484,175	70.73%
ALTERNATE ACCESS			
CONTRACTS & PARTNERSHIPS	CONTRACT UNITS	\$ 384,482,144	2.8%
	PC POSTAGE	\$ 1,387,944,944	10.2%
	CONSIGNMENT	\$ 961,056,122	7.1%
	SUB TOTAL	\$ 2,733,483,210	20.2%
EQUIPMENT & TECHNOLOGY	APC	\$ 430,007,845	3.2%
	APC - PO Box	\$ 1,585,856	
	VENDING	\$ 63,785,914	0.5%
	SUB TOTAL	\$ 493,793,759	3.6%
SERVICE TO HOME & OFFICE	Catalog Sales - KC	\$ 7,127,808	0.1%
	CLICK & SHIP	\$ 272,326,129	2.0%
	NET POST REVENUE	\$ 611,763	0.0%
	Online PO Boxes	\$ 14,742,425	
	STAMPED ENVELOPES SALES	\$ 37,500,634	0.3%
	STAMPS BY MAIL/PHONE/FAX	\$ 405,532,841	3.0%
	SUBTOTAL	\$ 737,841,600	5.4%
	SUB TOTAL ALTERNATE ACCESS	\$ 3,965,118,569	29.27%
<b>TOTAL RETAIL REVENUE</b>	<b>\$ 13,548,602,744</b>		