

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

MODIFICATION OF MAIL CLASSIFICATION SCHEDULE FOR
ELIGIBILITY REQUIREMENTS FOR DIRECT ENTRY PARCELS
CONTRACTS

Docket No.
MC2009-41

**NOTICE OF UNITED STATES POSTAL SERVICE OF
CLASSIFICATION CHANGE**
(September 10, 2009)

Pursuant to 39 C.F.R. §§ 3020.90 and 3020.91, the United States Postal Service (Postal Service) hereby gives notice of a change in classification. The change modifies the minimum capability requirements for Direct Entry Parcels (DEP) contracts from the current thresholds of 5,000 pieces or \$100,000 to 2,500 pieces or \$50,000.

The underlying rationale for this requirement is to ensure that a DEP customer is sufficiently large for the Postal Service to undertake the transaction costs to extend a customized agreement to a potential customer. The proposed change in this filing would make DEP contracts available to a wider group of potential customers. This provision does not establish a minimum volume or revenue requirement for DEP contracts. Instead, it establishes a qualification requirement for mailer eligibility for a DEP contract.

This change mirrors the change in classification proposed in Docket No. MC2009-38 for Global Expedited Package Services (GEPS) contracts. In Order No. 283, the Commission found the change in GEPS capability requirements to be a minor

change and accepted the revision.¹ The Postal Service accordingly seeks to make the capability requirements for DEP contracts parallel to those for GEPS contracts, since they are marketed to similar types of customers.

The Postal Service hereby submits to the Commission the attached conforming change in the Mail Classification Schedule. The Postal Service believes that the change is consistent with 39 U.S.C. § 3642 and should be incorporated by the Commission into the draft Mail Classification Schedule.

Respectfully submitted,

UNITED STATES POSTAL SERVICE
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¹ PRC Order No. 283, Order Accepting Classification Change for Global Expedited Package Services Contracts, Docket No. MC2009-38, Aug. 19, 2008, at 3.

MAIL CLASSIFICATION SCHEDULE

COMPETITIVE PRODUCTS

* * * * *

2000 Competitive Product List

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2001 Competitive Product Descriptions

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2600 Negotiated Service Agreements

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2610 Outbound International

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2610.8 Direct Entry Parcels Contracts

2610.8.1 Description

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d. To qualify for a contract, a mailer must be capable, on an annualized basis of either tendering at least ~~5,000~~ 2,500 pieces of international mail to the Postal Service, or paying at least ~~\$100,000~~ \$50,000 in international postage to the Postal Service.

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