

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES
GLOBAL PLUS 2 CONTRACTS (MC2008-7, CP2008-16 AND
CP2008-17)
NEGOTIATED SERVICES AGREEMENTS

Docket Nos.
CP2009-48
CP2009-49

**NOTICE OF THE UNITED STATES POSTAL SERVICE OF FILING TWO
FUNCTIONALLY EQUIVALENT GLOBAL PLUS 2 NEGOTIATED SERVICE
AGREEMENTS**
(July 13, 2009)

In accordance with 39 C.F.R. § 3015.5 and Order No. 112,¹ the United States Postal Service (Postal Service) hereby gives notice that the Postal Service has entered into two additional Global Plus 2 contracts. Prices and classifications not of general applicability for Global Plus 2 Contracts were previously established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Global Direct, Global Bulk Economy, and Global Plus Contracts, issued on July 16, 2008 (Governors' Decision No. 08-10).² The Postal Regulatory Commission (Commission) has determined that the individual Global Plus contracts filed in Docket Nos. CP2008-16 and CP2008-17 are functionally equivalent and should be included in the Global Plus 2 product on the Competitive Products List.³ The Postal

¹ PRC Order No. 112, Order Concerning Global Plus 2 Negotiated Service Agreements, Docket Nos. MC2008-7, CP2008-16, and CP2008-17, October 3, 2008.

² A redacted copy of this decision was filed as an Attachment to Request of the United States Postal Service to Add Global Plus 2 Negotiated Service Agreements to the Competitive Product List, and Notice of Filing (Under Seal) of Two Functionally Equivalent Agreements (hereinafter "2008 Request"), Docket Nos. MC2008-7, CP2008-16 and CP2008-17, August 8, 2008. An unredacted copy of the decision, as well as a record of proceedings, were filed under seal that same date.

³ Order No. 112 at 8.

Service demonstrates below that the instant agreements are functionally equivalent to the previously submitted Global Plus 2 agreements.

Indeed, the instant contracts are the immediate successors to the agreements that the Commission found to be functionally equivalent in Order No. 112. While there are evolutionary changes over last year's versions, these changes do not detract from these contracts' functional equivalency to those at issue in Docket Nos. CP2008-16 and CP2008-17. If anything, the changes only enhance the agreements' functional equivalency to one another. Accordingly, these contracts should be included within the Global Plus 2 product, and the Postal Service respectfully requests that they be considered the new "baseline" contracts for future functional equivalency analyses concerning this product.

The contracts and supporting documents establishing compliance with 39 U.S.C. § 3633 and 39 C.F.R. § 3015.5 are being filed separately under seal with the Commission. Redacted versions of each contract are included with this filing as Attachments 1-A and 1-B, and redacted versions of the certified statements required by 39 C.F.R. § 3015.5(c)(2) are included as Attachments 2-A and 2-B, respectively.

I. Identification of the Additional Global Plus 2 Contracts

The Postal Service believes that these additional Global Plus 2 contracts fit within the Mail Classification Schedule (MCS) language included as Attachment A-3 to Governors' Decision No. 08-10. These agreements are the immediate successors and counterparts of the Global Plus 2 contracts at issue in Docket Nos. CP2008-16 and CP2008-17, which are scheduled to expire soon. The instant agreements are set to expire one year after their respective effective dates, which are set forth expressly in the

contracts but subject to the conclusion of any necessary regulatory reviews and/or approvals.

II. Confidentiality

The Postal Service maintains that certain portions of the contracts, related financial information, names and identifying information of Global Plus 2 customers, and certain portions of the certified statement required by 39 C.F.R. § 3015.5(c)(2) should remain confidential.⁴ Related financial data and portions of the certified statement contain cost and pricing information showing how prices are developed. Prices and other financial terms in a contract such as this one are highly confidential in the business world, and the Postal Service protects them in accordance with industry standards. Public disclosure would compromise the ability of the Postal Service and individual shippers to negotiate favorable shipping services contracts in the future. Names of customers should remain confidential due to the substantial likelihood that the Postal Service's competitors would use such information to target their efforts and undercut the Postal Service's prices. This information is clearly of a commercial nature, and the Postal Service is aware of no competitor or private company of comparable size and scope that releases such information to the public.

III. Functional Equivalence of Global Plus 2 Contracts

The Global Plus 2 contracts under consideration are functionally equivalent to each other, in that they share similar cost and market characteristics, and they therefore should be classified as a single product. In Order No. 85, the Commission concluded

⁴ Because the Commission's recently established rules on confidentiality have not yet taken effect, the Postal Service submits this justification for consideration consistent with the Commission's prior practice. See PRC Order No. 255, Final Rule Establishing Confidentiality Procedures, Docket No. RM2008-1, June 19, 2009, at 20 (ordering the rules to take effect 30 days after publication in the Federal Register).

that, despite different revenue thresholds, two Global Plus 1 contracts with the same customers as the instant Global Plus 2 contracts were “functionally equivalent in all pertinent respects.”⁵ Although the Global Plus 2 contracts filed in Docket Nos. CP2008-16 and CP2008-17 may have exhibited minor differences that reflected the customers’ different negotiations, operational needs, and histories of dealings with the Postal Service, the current versions of these customers contracts’ are identical to one another. Given that these customers are similar in their relevant customer characteristics, this similarity in agreements is appropriate and does not produce an implicit lack of functional equivalence. Therefore, the Postal Service respectfully submits that the two agreements are functionally equivalent to each other and should be grouped together as a single product.

In addition, the two agreements are functionally equivalent to those reviewed in Docket Nos. CP2008-16 and CP2008-17, with the result that the instant contracts should be categorized within the Global Plus 2 listing on the Competitive Products List. The Global Plus 2 contracts in the instant proceedings are made with the same Postal Qualified Wholesalers (PQWs) as the parties to the contracts in Docket Nos. CP2008-16 and CP2008-17.⁶ Although many of the terms and conditions have changed as a result of experience and negotiation, the substance of the fundamental terms and conditions remains essentially the same: the Postal Service is providing PQW

⁵ Order No. 85, at 8.

⁶ The Postal Service incorporates by reference the arguments about functional equivalency presented at pages 5 through 7 of its 2008 Request, as well as the facts and explanations contained in the Statement of Supporting Justification by Frank Cebello, Executive Director, Global Business Management, which was submitted as Attachment 2 to that filing.

customers with price-based incentives to commit to large amounts of mail volume or postage revenue for Global Bulk Economy (GBE) and Global Direct (GD).⁷

In addition to cosmetic differences, updates to account for changes in generally applicable Postal Service policies and product structures, and additional terms that simply clarify the applicability of Postal Service policies and export requirements, the Postal Service offers the following identification of material changes, including those that impose new obligations or requirements:

- Retroactivity: Provisions in the former contracts allowed for preemptive application of contractual rates, with a requirement of repayment in the event of non-approval or other unsuccessful regulatory review. In accordance with the Commission's Order No. 85, these were removed.⁸ In addition, several clauses were added to clarify that various aspects, such as the effective date and any price increases, may be subject to prior and ongoing regulatory oversight.
- Price Modification: These contracts, like the previous ones, provide for postage adjustments to account for certain currency exchange rate fluctuations and for any changes in the relevant foreign postal administration's postage or other fees. In addition to the pricing contingencies addressed in

⁷ The commitments also account for International Priority Airmail (IPA), International Surface Air Lift (ISAL), Express Mail International (EMI), and Priority Mail International (PMI) items mailed under a separate but related Global Plus 1 contract with each customer. As befitting their distinct entry on the Competitive Products List, these Global Plus 1 contracts are the subject of a separate competitive products proceeding.

⁸ Order No. 85 at 9-10; see also 2008 Request at 9 (advising that "the Postal Service no longer intends to present future contracts to the Commission with retroactivity provisions").

previous Global Plus 2 contracts, these contracts include more detailed language about adjusting prices quarterly in response to fluctuations in exchange rates and foreign postal rates. For all its prolixity, this language covers no new ground, but clarifies that such changes are not a matter of Postal Service discretion. This language is identical to that contained in the Global Direct contract filed in Docket No. CP2009-29, which the Commission found not to affect that contract's functional equivalency to earlier Global Direct contracts.⁹ In the Postal Service's view, this expanded language does not affect the fundamental similarity to prior Global Plus 2 contracts' cost and market considerations, because it simply adds detail to processes that were included in the earlier contracts.

- Third-Party Impacts: The Global Plus 2 contract filed in Docket No. CP2008-16 included an article regarding enforcement of mailing requirements. This is not present in either contract submitted presently.
- Price Incentives, Commitments, and Penalties: The precise levels of the price-based incentives, commitments,¹⁰ and penalties for non-achievement of

⁹ PRC Order No. 216, Order Concerning Filing of Additional Global Direct Contracts Negotiated Service Agreement, Docket No. CP2009-29, May 15, 2009, at 7. The Postal Service incorporates by reference the explanations, assertions, and proposal at page 5 and footnote 8 of its Notice of Filing Functionally Equivalent Global Direct Contracts Negotiated Service Agreement (hereinafter "Global Direct Notice"), Docket No. CP2009-29, May 1, 2009. As in the context of that Global Direct Contract, the Postal Service proposes to file such changes with the Commission on a notice-type basis, without the expectation that the filings should lead to further proceedings or review.

¹⁰ The Global Plus 2 Contract in Docket No. CP2008-16 did not contain explicit commitments, but mail subject to that Global Plus 2 Contract was factored into the commitments under the Global Plus 1 Contract in Docket No. CP2008-9. In the interest of efficiency and emphasizing the relevant contracts'

commitments differ from those in last year's contracts, due to the course of negotiations, the customers' mailing histories, and the agreed-upon commitment levels. For the same reasons, the commitments and penalties have been restructured so as to reflect the interconnection between each customer's Global Plus 1 and Global Plus 2 contracts. In addition, the instant Global Plus 2 contracts provide that GBE mail is subject to penalties or reimbursement if commitments are not fulfilled; the previous contracts had provided that only IPA and ISAL under the attendant Global Plus 1 contracts were subject to reimbursement. These prices continue to fulfill the formulae and MCS description established by the Governors for Global Plus 2 Contracts, and these innovations in structure do not affect the essence of the bargain, which remains the same (price incentives in exchange for volume and/or revenue commitments, and penalties for failure to achieve those commitments).

- Preservation, Relation to Other Global Plus Contracts: Consistent with at least one other recent competitive international Negotiated Service Agreement,¹¹ the parties have included a provision to clarify their continuing obligations to one another in the event of termination, with such limited qualifications as the evaluation of commitment fulfillment on a *pro rata* basis. In addition, language has been added to incorporate each customer's Global Plus 1 and Global Plus 2 instruments into a single contractual corpus for legal

functional equivalency, the Postal Service has harmonized the explicit language in each pair of agreements to clarify how commitments apply in each context.

¹¹ See Global Direct Notice, at 6.

purposes, and to clarify that obligations under existing Global Plus 2 contracts might continue in force. These clauses are intended as clarification and not as fundamental changes to the bargains embodied in the prior contracts. In any event, they do not affect the agreements' cost and market characteristics.

In the Postal Service's view, these updated provisions simply add detail or elaboration to processes that were included in the prior Global Plus 2 contracts. Because these contracts, as well as the two filed previously, incorporate the same cost attributes and methodology, the relevant cost and market characteristics are similar, if not the same, for the Global Plus 2 contracts. The Postal Service does not consider that the specified differences affect either the fundamental service the Postal Service is offering or the fundamental structure of the contracts.

Thus, in terms of cost and market characteristics, these agreements are substantially similar both to one another and to the precursor Global Plus 2 contracts. Nothing detracts from the conclusion that these agreements are "functionally equivalent in all pertinent respects."¹²

IV. Conclusion

For the reasons discussed above, and on the basis of the financial data filed under seal, the Postal Service has established that these new Global Plus 2 contracts are in compliance with the requirements of 39 U.S.C. § 3633 and are functionally equivalent to each other and to prior Global Plus 2 contracts. Accordingly, these contracts should be added to the existing Global Plus 2 product and treated as the new

¹² Order No. 112 at 8.

“baseline” agreements for consideration of future such agreements’ functional
equivalency.

Respectfully submitted,

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July 13, 2009

**GLOBAL PLUS 2 SERVICE AGREEMENT BETWEEN
THE UNITED STATES POSTAL SERVICE AND**

[REDACTED]

This Agreement (“Agreement”) is between [REDACTED] (“Mailer”), with offices at [REDACTED] and the United States Postal Service (“USPS”), an independent establishment of the Executive Branch of the United States Government, with office at 475 L’Enfant Plaza SW, Washington, DC 20260-9998. The Mailer and the USPS may be referred to individually as a “Party” and together as the “Parties.”

INTRODUCTION

WHEREAS, the Parties desire to enter into a non-exclusive relationship whereby the USPS will provide certain products and/or services to the Mailer pursuant to the terms and conditions contained herein;

WHEREAS, the Parties acknowledge and understand that the commencement of performance under this Agreement is subject to the approval of various entities with oversight responsibilities, which may include but not be limited to the USPS management’s executive committee, the USPS Governors, and/or the Postal Regulatory Commission. Accordingly, the Mailer acknowledges and understands that the ability of the USPS to perform under this Agreement may not occur;

WHEREAS, in light of the aforementioned acknowledgements, the Parties desire to be bound by the terms of this Agreement as well as the terms of Exhibit A of this Agreement entitled: ADDITIONAL AND SUPERSEDING TERMS AND CONDITIONS TO THIS AGREEMENT INCORPORATED BY REFERENCE;

NOW, THEREFORE, in consideration of the mutual promises set forth below, the Parties hereby agree as follows:

ARTICLE 1. PURPOSE OF THE AGREEMENT

This Agreement shall govern the use the Mailer may make of customized mail service for Global Bulk Economy (GBE) service and Global Direct (GD) service.

ARTICLE 2. DEFINITIONS

As used in this Agreement:

1. “IMM” means the *International Mail Manual* as found on the USPS website pe.usps.gov on the date of mailing.
2. “DMM” means the *Domestic Mail Manual* as found on the USPS website pe.usps.gov on the date of mailing.
3. “GBE” means Global Bulk Economy service. Global Bulk Economy service provides for letter-post items dispatched in bulk via surface transportation.

4. "Global Direct" or "GD" means mail that conforms to the size, shape, and mail piece specifications as determined by a postal administration other than the USPS and is mailed in the United States for intended delivery in a country other than the United States by the postal administration of that country.
5. "Lettermail" means mailable items as defined by Canadian law for lettermail, including, but not limited to the Letter Mail Regulations, SOR/88-430, and Letter Definition Regulations, SOR/83-481, as applicable. When in USPS custody, Lettermail is sealed against inspection under U.S. law.
6. "Global Direct – Canada Lettermail" means Global Direct service in connection with Lettermail to Canada. Global Direct – Canada Lettermail is subject to Canada Post Corporation specifications for domestic Canadian lettermail. When in USPS custody, Global Direct – Canada Lettermail is sealed against inspection under U.S. law.
7. "Admail" means mailable items bearing a uniform message that promote the sale or use of products or services; or solicit donations or contributions; or report on financial performance, primarily for promotional purposes.
8. "Global Direct – Canada Admail" means Global Direct service used in connection with Admail to Canada. Global Direct – Canada Admail is subject to Canada Post Corporation specifications for domestic Canadian Addressed Admail service. Global Direct – Canada Admail is not sealed against inspection under U.S. law.
9. "Publications Mail" means almost any kind of periodical.
10. "Global Direct – Canada Publications Mail" means Global Direct service used in connection with Publications Mail to Canada. Global Direct – Canada Publications Mail is subject to Canada Post Corporation specifications for domestic Canadian Publications Mail. Global Direct – Canada Publications Mail is not sealed against inspection under U.S. law.
11. "M-bags" means special sacks for printed matter directed to a single address in another country.
12. "United States" or "U.S." means the United States of America, its territories and possessions.
13. "Qualifying Mail" means Mail that meets the requirements set forth in Article 3 of this Agreement.
14. "Non-Qualifying Mail" means Mail that does not meet the requirements set forth in Article 3 of this Agreement.
15. "Effective Date" means the first date on which the USPS is willing to accept Qualifying Mail.
16. "CPC" means Canada Post Corporation, a Canadian crown corporation and the designated postal operator for Canada.
17. "IPA" means International Priority Airmail service.
18. "ISAL" means International Surface Air Lift service.

19. "EMI" means Express Mail International service with the exception of the Express Mail International Flat-Rate Envelope.
20. "PMI" means Priority Mail International service with the exception of the Priority Mail International Flat-Rate Envelope, Priority Mail International Small Flat-Rate Box, Priority Mail International Regular/Medium Flat-Rate Box, and the Priority Mail International Large Flat-Rate Box.

ARTICLE 3. QUALIFYING MAIL

Only mail that meets the following requirements shall qualify as Qualifying Mail except as those requirements conflict with the applicable specific preparation requirements set forth in Article 4.

1. GBE. Every item must comply with the preparation and payment requirements set forth in Annex 1 to this Agreement. The average weight of GBE items must be at least four (4) ounces.
2. Global Direct. Every item must comply with the preparation requirements of the destination country.
3. GBE M-bags. Every item must comply with the preparation requirements set forth in IMM 260 for direct sacks of printed matter to one addressee.

ARTICLE 4. SPECIFIC PREPARATION REQUIREMENTS

1. Mailings of Qualifying Mail must be kept separate from any other type of mail the Mailer tenders.
2. International mailings must be separated from domestic mailings.
3. Mailings of GBE may be tendered to the USPS without a country name in the delivery address provided the items are contained in properly labeled direct country receptacles.
4. Mailings of Global Direct – Canada must comply with the preparation and pre-notification requirements set forth in Annex 2, subject to the disclaimer in Annex 2.
5. The Mailer may apply to the USPS in writing in the event the Mailer wishes an exception(s) to the requirements set forth in Annex 1 or Annex 2.

ARTICLE 5. NON-QUALIFYING MAIL

The USPS, at its option and without forfeiting any of its rights under this Agreement, may either refuse to accept Non-Qualifying Mail or accept Non-Qualifying Mail under the terms, conditions, and handling charges the USPS and/or CPC specify.

ARTICLE 6. OBLIGATIONS OF THE USPS

The USPS hereby agrees:

1. Supplies. To furnish the Mailer or its agent(s) with the postal equipment and postal supplies required for the use of Qualifying Mail.
2. Training. To provide the Mailer or its agent(s) with the preparation requirements for Qualifying Mail and any training necessary to prepare mail in conformity with the requirements for Qualifying Mail.
3. Transportation. To arrange with carriers to transport Qualifying Mail to international destinations for delivery by the appropriate authority.
4. Reporting. To provide the Mailer with a report regarding postage paid by the Mailer to the USPS, by month, for Qualifying GBE, and Global Direct mailings. The USPS will provide this report on a quarterly basis and shall include the:
 - a. Customer name and permit number;
 - b. Date of the mailing statement;
 - c. Service / product; and
 - d. Postage paid.
5. CPC Penalties. To inform the Mailer, via e-mail as provided in Article 30, if CPC informs the USPS that mail presented under this Agreement has not been prepared in accordance with CPC regulations. Such notification shall provide the Mailer, in advance, with the opportunity to either take back possession of the mailing in Canada, correct the problem identified by CPC, and re-tender the mail directly to CPC at the Mailers expense, or inform the USPS that the Mailer will pay any penalty CPC may assess as a result of the identified non-conformance with CPC regulations. In the event that the Mailer elects to inform the USPS that it will pay any penalty CPC may assess as a result of the identified non-conformance with CPC regulations, the USPS shall provide the Mailer with an invoice for the penalty CPC assesses. The procedure of repossession by the Mailer and retender to CPC in this Paragraph is subject to the discretion of CPC.

ARTICLE 7. OBLIGATIONS OF THE MAILER

The Mailer hereby agrees:

1. Tender Amount. To tender to the USPS mail intended for delivery outside the United States that generates at least:
 - a. [REDACTED] in combined actual postage calculated after all discounts have been applied for IPA, ISAL, GBE, GD, EMI and PMI during the term of this Agreement; and
 - b. Of the [REDACTED] commitment in Paragraph (a) above, [REDACTED] must be in combined actual postage calculated after all discounts have been applied for EMI and PMI during the term of this Agreement; or

- c. A combined actual volume of [REDACTED] pieces of EMI and PMI may substitute for the requirement of [REDACTED] in actual postage calculated after all discounts have been applied for EMI and PMI in Paragraph (b.) above during the term of this Agreement.
2. Tender Locations. To tender:
 - a. One hundred percent (100%) of Global Bulk Economy in drop shipments to the USPS facility at the New Jersey International and Bulk Mail Center, 80 County Road, Jersey City, NJ 07097-9998.
 - b. One hundred percent (100%) of Global Direct – Canada Lettermail in drop shipments to any USPS international Service Center location and one hundred percent (100%) of Global Direct – Canada Admail and Global Direct– Canada Publications Mail in drop shipments at the appropriate deposit location as specified in Annex 3.
 3. Advance Notification. To provide:
 - a. The Manager, Customized Mail, via e-mail to icmusps@usps.gov, with notification of intent to drop ship mail at a specific location two weeks before the initial shipment to that location.
 - b. The Manager, Customized Mail, via e-mail to icmusps@usps.gov, with notification of new permit numbers used for Qualifying Mail, one week in advance of using the new numbers. The message should include the permit number, the city, state, and ZIP Code where the permit is held, and the name of the permit owner. The message should also include a requested effective date.
 - c. The appropriate USPS acceptance sites with notification if the intended volume of mail to be presented varies more than twenty-five percent (25.00%) higher or lower than normal daily volumes. The Mailer shall make every effort to inform the appropriate USPS acceptance sites at least forty-eight (48) hours in advance of presenting the mail.
 4. Payment of Postage. To pay postage to the USPS, either directly or through a mailing agent:
 - a. For Global Direct Qualifying Mail by use of a dedicated unique permit imprint to be used only for Global Direct mailings subject to the conditions stated in DMM 604.5, with the exception that DMM 604.5.1.1 shall not apply.
 - b. For Global Direct Qualifying Mail, the indicia must conform to the requirements in Annex 2 to this Agreement, subject to the disclaimer in Annex 2, and such other CPC requirements as may apply.
 - c. For GBE by use of dedicated permit imprints to be used only for GBE mailings.
 - d. Non-identical-weight items are acceptable as authorized under the specific procedures in one of the special payment programs in DMM 705.

5. Penalty. To pay any penalty CPC may assess for mail not prepared in accordance with CPC regulations provided that the USPS has provided the Mailer with notice of the non-conformance with CPC regulations and has provided the Mailer with an opportunity to retrieve the non-conforming mail under the circumstances described in Article 6, Paragraph 5.
 - a. CPC will inform the USPS of any penalty assessed on Qualifying Mail presented under this Agreement that is not prepared in accordance with CPC regulations.
 - b. The USPS will invoice the Mailer for these assessed penalties.
 - c. The Mailer shall pay to the USPS the amount of the assessed penalties within thirty (30) days of the date of the invoice. All invoices that are not paid within thirty (30) days will incur an annual late payment penalty (finance charge) of [REDACTED]. Any invoicing discrepancies will be resolved subsequent to payment of the invoice. In addition to late payment penalties (finance charges), the USPS reserves the right to pursue other available remedies.
6. Monthly Reporting. To provide the USPS with a report on a monthly basis, in a format to be specified by the USPS, that states for Global Bulk Economy and Global Direct mailings:
 - a. The total revenue, pieces, and weight for each product mailed in the preceding month separated by point of tender to the USPS, destination country, and country price group for each permit owned by the Mailer under this Agreement. The Mailer will undertake all reasonable efforts to provide the same information for each permit holder mailing under this Agreement;
 - b. This requirement shall include the final month of the Agreement.
7. Information Link. To establish a secure data connection with the USPS in order to ensure that the USPS can receive the necessary information for Customs clearance as well as the data needed to monitor the proper prices and country destination of mailings under this Agreement. The Mailer will be responsible for all aspects of service quality of the information link, interconnectivity, and interoperability of network services of such data connection, which shall be available under commercially reasonable standards but shall be capable of ensuring that the data for all Qualifying Mail under this Agreement are available to the USPS.
8. Customs and Export Documentation. To provide any necessary documentation, including data provided in electronic format, in connection with each mailing, in the form and at the time specified by the USPS, Customs & Border Protection, Transportation Security Administration, the U.S. Census Bureau, a destination country foreign government, or other authority. The Mailer further understands that the failure to provide any such required documentation may result in refusal at acceptance, delay in processing, involuntary seizure by Customs authorities, and/or return of mail to sender.

9. Customs and Export Requirements. To comply with any regulation or order promulgated by the USPS, Customs & Border Protection, Transportation Security Administration, the U.S. Census Bureau, a destination country foreign government, or other governmental unit with jurisdiction over mail, to facilitate the Customs processing of its mail, according to any requirements specified by those authorities.
10. Responsibility. To ensure that all entities mailing under the aegis of this Agreement, having provided the USPS with a permit number and notification of intent to mail under the terms of Paragraph 3 above, follow the terms and conditions set forth in this Agreement as they pertain to the preparation and tender of mailings.

ARTICLE 8. POSTAGE PRICES

In consideration of Article 7.1, and in accordance with Article 9, the Mailer:

1. Will receive a discount of [REDACTED] off the base rates for Global Bulk Economy service found in Annex 1 to this Agreement.
2. Will pay postage according to the price charts in Annex 4 to this Agreement for Global Direct – Canada Lettermail, Global Direct – Canada Admail, and Global Direct – Canada Publications Mail.

ARTICLE 9. APPROVAL OF PRICES

The discount in Paragraph 1 of Article 8 and the prices for Global Direct Service listed in Annex 4 are contingent upon any and all necessary approvals for corresponding USPS prices by the USPS Governors, the USPS Board of Governors, the USPS Pricing Steering Committee, and/or the United States Postal Regulatory Commission.

ARTICLE 10. SUSPENSIONS OF MAIL SERVICE

In the event that a suspension of mail service from the United States to a given country would prevent delivery of Qualifying Mail to addressees in that country, the Mailer shall not tender Qualifying Mail to the USPS until service is restored. Under these circumstances, the Mailer shall have the option to make alternative arrangements for the delivery of Qualifying Mail without penalty. The annualized minimum postage commitment for Qualifying Mail shall be recalculated *pro rata* to reflect the reduction in available service time.

ARTICLE 11. GOVERNING LAW

This Agreement shall be governed by, construed, and enforced in accordance with United States federal law.

ARTICLE 12. TERM OF THE AGREEMENT

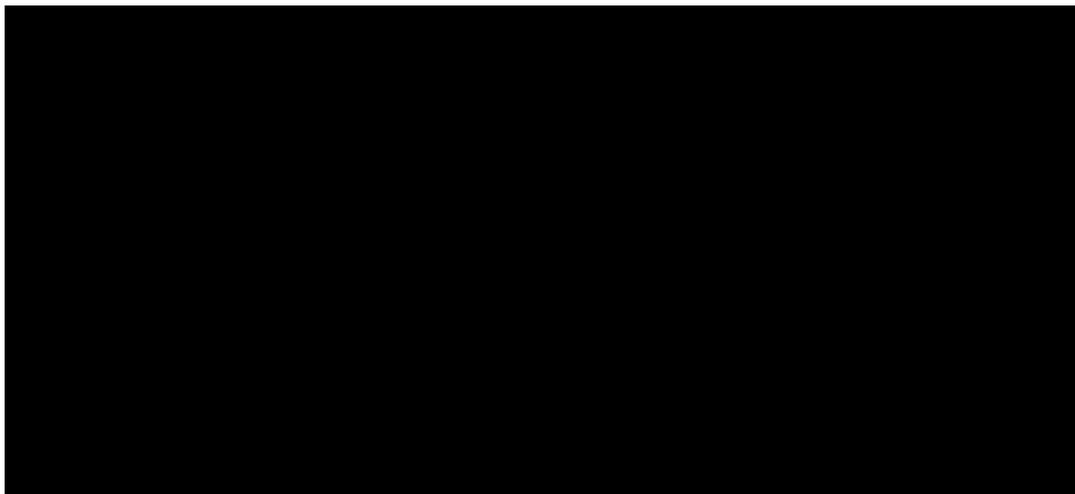
1. The Effective Date of this Agreement shall be 12:01 a.m. on August 1, 2009. The Agreement will remain in effect until midnight on July 31, 2010, unless terminated sooner pursuant to Article 14.

2. The Mailer acknowledges that this Agreement is subject to regulatory oversight and that such oversight might affect the Effective Date.
3. The USPS will notify the Mailer of the status of the approval process or of potential fulfillment of the approval process, or when major steps in the process are completed. The USPS also will respond to Mailer inquiries concerning the status of the process.

ARTICLE 13. PENALTY AND REIMBURSEMENT

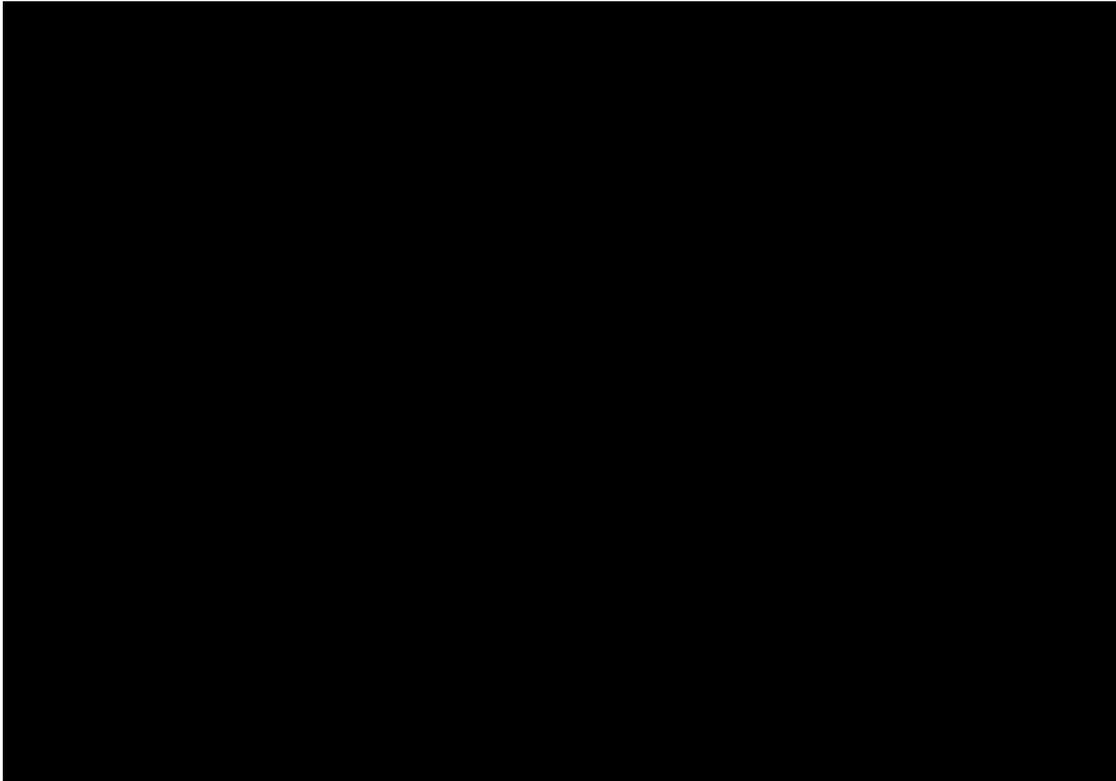
1. If the Mailer tenders to the USPS GBE and GD Qualifying Mail combined with IPA and ISAL mail that generates [REDACTED]
[REDACTED] the Mailer must:
 - a. Pay to the USPS a penalty of [REDACTED]
[REDACTED]
 - b. [REDACTED]
[REDACTED]
2. Notwithstanding Paragraph 1 above, if the mailer does not tender to the USPS IPA, ISAL, GBE and GD that generates [REDACTED]
[REDACTED], the Mailer must reimburse the USPS [REDACTED]
[REDACTED] in accordance with Schedule 13.1.

Schedule 13.1



3. If the Mailer does not tender to the USPS EMI and PMI Qualifying Mail that generates [REDACTED] or does not tender to the USPS [REDACTED] pieces of EMI and PMI combined during the term of this Agreement, the Mailer must pay the USPS according to Schedule 13.2.

Schedule 13.2



4. [REDACTED]
5. [REDACTED]
6. Should payment be due under the terms of this Article, payment must be made no later than three (3) months after the date the USPS informs the Mailer of the amount of the required payment. If the USPS does not receive payment within three (3) months after the date the USPS informs the Mailer of the amount of the required payment, any customized agreement in effect shall be terminated on a date the USPS shall determine.

7. Any GBE and GD mail tendered pursuant to a separate customized agreement between the Parties shall be applicable to the revenue guarantees set forth in this Article.
8. For purposes of calculating the payments detailed in this Article, postage paid for IPA, ISAL, GBE, GD, EMI, and PMI shall be counted from August 1, 2009.

ARTICLE 14. TERMINATION OF THE AGREEMENT

Either Party to this Agreement, in its sole discretion, may terminate this Agreement for any reason, by giving the other Party a thirty (30) day written notification, unless a time frame longer than thirty (30) days that falls within the term of the Agreement is indicated by the terminating Party. In the event that this Agreement is terminated before midnight on July 31, 2010, the Mailer remains bound by the terms of Article 7 Paragraphs 5 and 6, and Article 13, except that the Mailer's obligation, if any, under Articles 7 and 13 shall be calculated on a *pro rata* basis to reflect the actual duration of the agreement.

ARTICLE 15. POSTAGE UPDATES

1. The prices in Annex 4 are based in part on the exchange rate between the United States Dollar and the Canadian Dollar reported on May 22, 2009, on the following URL on the International Monetary Fund website.

http://www.imf.org/external/np/fin/data/rms_mth.aspx?reportType=REP

The USPS will continue to use this website or any successor website the International Monetary Fund may establish.

- a. The USPS Postal Fiscal Year quarters begin on October 1, January 1, April 1, and July 1.

- b. The USPS will review the foreign exchange rate of the Canadian Dollar as measured in United States Dollars ("Exchange Rate") reported on the International Monetary Fund website [REDACTED]

- c. Should the Exchange Rate change [REDACTED]

[REDACTED] the USPS will
adjust the prices in the then-current Annex 4 [REDACTED]

- d. [REDACTED]

2. In the event that the costs the USPS incurs to provide Global Bulk Economy service, Global Direct – Canada Lettermail, Global Direct – Canada Admail, or Global Direct – Canada Publications Mail increase [REDACTED] during the term of this Agreement, the USPS reserves the right to adjust the prices for that service during the term of this Agreement.
3. The prices for Global Direct – Canada Lettermail, Global Direct – Canada Admail, and Global Direct – Canada Publications Mail listed in Annex 4 are based on CPC prices. The USPS will adjust the prices in Annex 4 if CPC changes its prices for domestic Canadian Lettermail, Admail, or Publications Mail during the term of this Agreement.
4. Notwithstanding the provisions of Paragraph 1 above, if the Exchange Rate [REDACTED] results in the then-current prices, denominated in United States Dollars, in Annex 4 of this Agreement falling below the CPC prices for domestic Canadian Lettermail, Admail, or Publications Mail as expressed in United States Dollars, the USPS will adjust the then-current prices in Annex 4 as necessary to avoid such a result.
5. Any revision of prices in Annex 4 shall go into effect [REDACTED], except for the following:
 - a. Any price revision pursuant to Paragraphs 1 and 4 [REDACTED]. In such cases, the price revision will take effect simultaneous with the price revision pursuant to Paragraph 3 above, except that for purposes of Paragraph 1, if CPC does not change its rates in January, any price revision will take place [REDACTED].
 - b. Any price revision pursuant to Paragraph 2. In such cases, the price revision will take effect as specified by the USPS.
6. The USPS shall use its best efforts to provide the Mailer with notification of any revision to the prices in Annex 4 at least fifteen (15) days prior to the date on which the revised prices will take effect.
7. The USPS shall use its best efforts to provide the Mailer with notification of any revision to the prices for Global Bulk Economy service at least thirty-five (35) days prior to the date on which the revised prices will take effect.
8. The Mailer acknowledges that revisions in prices may be subject to regulatory oversight and such oversight might affect the effective date of any price revision.
9. No revision to the prices in Annex 4 shall be retroactive.
10. In the event that this Agreement is extended for any period of time under the terms of Article 27, the price adjustment provisions of this Article shall continue to apply during the extension term.

ARTICLE 16. NO SERVICE GUARANTEE

Nothing in this Agreement shall be construed as a representation or guarantee by the USPS that Qualifying Mail will be delivered to the appropriate addressees within any particular time.

ARTICLE 17. CUSTOMS DUTIES AND TAXES

Customs duties and taxes for packages mailed under this Agreement are the responsibility of the addressee.

ARTICLE 18. INDEMNITY

The Mailer shall indemnify and save harmless the USPS and its officers, agents, and employees from any and all claims, losses, costs, damages, or expenses growing out of, or connected in any other way with the discharge by the Mailer of any undertaking contained in this Agreement, except for Claims arising out of the negligence or willful misconduct of the USPS or of its officers, agents, or employees. Notwithstanding its obligation to indemnify the USPS, the Mailer shall not be liable for any consequential damages suffered by the USPS.

ARTICLE 19. LIMITATION OF LIABILITY: INSURANCE

1. The liability of the USPS under this Agreement shall be limited to the refund of postage for Qualifying Mail that is lost or destroyed in bulk after being tendered to the USPS and prior to being received by the delivery authority outside of the United States. The USPS shall not be liable for any actual or consequential damages suffered by the Mailer as the result of late delivery or non-delivery of Qualifying Mail. Qualifying Mail mailed under this Agreement is not insured against delay in delivery. Neither indemnity payments nor postage refunds will be made in the event of delay.
2. The USPS bears no responsibility for the refund of postage in connection with actions taken by Customs authorities.

ARTICLE 20. FORCE MAJEURE

Neither party shall be liable for its failure to perform under the terms of this Agreement due to any contingency beyond its reasonable control, including acts of God, fires, floods, wars, sabotage, accidents, and labor disputes or shortages; governmental laws, ordinances, rules and regulations, whether valid or invalid; court orders, whether valid or invalid; inability to obtain material, equipment, or transportation; and any other similar or different contingency.

ARTICLE 21. NO WAIVER

The failure of either party to this Agreement to insist upon the performance of any of the terms and conditions of this Agreement, or the waiver of any breach of the terms and conditions of this Agreement, shall not be construed as thereafter waiving any such terms and conditions, but these shall continue and remain in full force and effect as if such forbearance or waiver had not occurred.

ARTICLE 22. NUMBER AND GENDER

The use of any particular gender or the plural or singular number in this Agreement is intended to include the other gender or number as the text may require.

ARTICLE 23. EFFECT OF PARTIAL INVALIDITY

The invalidity of any portion of this Agreement will not and shall not be deemed to affect the validity of any other provision. In the event that any provision of this Agreement is held to be invalid, the parties agree that the remaining provisions shall be deemed to be in full force and effect.

ARTICLE 24. ASSIGNMENT

The rights of each party under this Agreement are personal to that party and may not be assigned or transferred to any other person, firm, corporation, or other entity without the prior, express, and written consent of the other party. Granting such consent shall not be unreasonably withheld and shall be allowed for assignment to a subsidiary or affiliate of the Mailer.

ARTICLE 25. PARAGRAPH HEADINGS

The titles to the paragraphs of this Agreement are solely for the convenience of the parties and shall not be used to explain, modify, simplify, or aid in the interpretation of the provisions of this Agreement.

ARTICLE 26. ENTIRE AGREEMENT

1. This Agreement, Global Plus 2 Service Agreement, including all Exhibits, Schedules, and Annexes thereto for Qualifying Global Bulk Economy service, Global Direct – Canada Lettermail, Global Direct – Canada Admail, and Global Direct – Canada Publications Mail, along with the companion Global Plus 1 Service Agreement, including all Exhibits, Schedules, and Annexes thereto for Qualifying International Priority Airmail service (IPA), International Surface Air Lift service (ISAL), Express Mail International (EMI) and Priority Mail International (PMI), shall constitute the entire agreement between the Parties as it pertains to Qualifying Global Bulk Economy, Global Direct – Canada Lettermail, Global Direct – Canada Admail, Global Direct – Canada Publications Mail, International Priority Airmail service (IPA), International Surface Air Lift service (ISAL), Express Mail International (EMI), and Priority Mail International (PMI) intended for delivery outside the United States. Any prior understanding or representation of any kind preceding the date of this Global Plus 2 Agreement and the companion Global Plus 1 Agreement regarding the use of said Qualifying Mail originating in the United States and intended for delivery outside the United States shall not be binding upon either Party except to the extent incorporated in this Agreement.
2. Neither the Mailer nor the USPS is released from any obligations arising under the Global Plus Service Agreement between the Mailer and the USPS executed by the Mailer on April 29, 2008, and by the USPS on April 30, 2008; and the Global Plus Service Agreement between the Mailer and the USPS executed by both the Mailer and the USPS on June 19, 2008.

ARTICLE 27. MODIFICATION

Any modification of or Amendment to this Agreement or additional obligation assumed by either party in connection with this Agreement, with the exception of changes to prices under the terms of Article 15, updates to the preparation requirements for GBE in Annex 1, and updates to the Global Direct – Canada mail preparation requirements in Annex 2, shall be binding only if placed in writing and signed by each party.

1. Modifications may be contingent upon any and all necessary approvals by USPS management's executive committee, the Board of Governors of the USPS, the Governors of the USPS, the Postal Regulatory Commission, the Antitrust Division of the Department of Justice, the Federal Trade Commission and/or any other governmental body with oversight responsibility for the USPS.
2. If such approvals are required, the modifications will not become effective until such time as all necessary approvals are obtained.
3. The USPS will notify the Mailer of the date the modification becomes effective within thirty (30) days after receiving the approval of the entities that have oversight responsibility for the USPS.
4. The USPS will notify the Mailer of the status of the approval process or of potential fulfillment of the approval process, when major steps in the process are completed. The USPS also will respond to Mailer inquiries concerning the status of the process.

ARTICLE 28. MAILABILITY AND IMPORTABILITY

All items mailed under this Agreement must conform to the export requirements of the United States, the mailability requirements of the USPS as detailed in IMM 130 and conform to the importation restrictions of the destination countries. The Mailer is solely responsible for the importation status of Qualifying Mail mailed under this Agreement as detailed in IMM 112.

ARTICLE 29. PRESERVATION AFTER TERMINATION

Termination of this Agreement shall be without prejudice to any rights, obligations, and liabilities of the Mailer accrued up to and including the effective date of such termination. In the event of termination of the Agreement, the Mailer shall be liable to make final settlement of all amounts owing as of the effective date of termination within three (3) months of written notice by the USPS of any deficiency or liability under this Agreement.

ARTICLE 30. NOTICES

All notices or demands required by this Agreement shall be sufficient if delivered personally or mailed via Express Mail to the following individuals:

To the United States Postal Service:

Managing Director, Global Business and Vice President
United States Postal Service
475 L'Enfant Plaza, SW Room 4016
Washington, DC 20260-4016

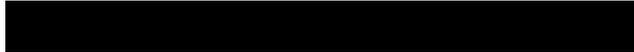
To the Mailer:



or via e-mail:

To the United States Postal Service at: icmusps@usps.gov

To the Mailer at:



ARTICLE 31. COUNTERPARTS

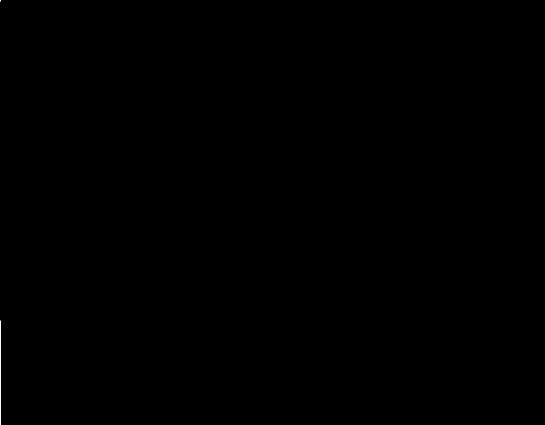
The parties may execute this Agreement in one or more counterparts (including by facsimile or by electronic means such as .pdf format), not all parties need be signatories to the same documents, and all counterpart-signed documents shall be deemed an original and one instrument.

In witness whereof, this Agreement is deemed executed on the latter of the two dates accompanying the Parties' signatures.

ON BEHALF OF THE UNITED STATES POSTAL SERVICE:

Signature: Frank A. Cebello
Name: Frank A. Cebello
Title: Executive Director, Global Business Management
Date: 6/19/09

ON BEHALF OF 

Signature:  6-16-09
Name: _____
Title: _____
Date: _____

- EXHIBIT A ADDITIONAL AND SUPERSEDING TERMS AND CONDITIONS
- ANNEX 1 GLOBAL BULK ECONOMY (GBE) MAIL PREPARATION REQUIREMENTS, BASE PRICES
- ANNEX 2 GLOBAL DIRECT - CANADA MAIL PREPARATION REQUIREMENTS
- ANNEX 3 MAILING LOCATIONS FOR GLOBAL DIRECT - CANADA
- ANNEX 4 GLOBAL DIRECT - CANADA PRICE CHARTS

EXHIBIT A
ADDITIONAL AND SUPERSEDING TERMS AND CONDITIONS

The Parties acknowledge that the following terms and conditions shall apply to this Agreement. Any terms contained in this Exhibit A shall be controlling and supersede any terms found within the Agreement.

1. **ACKNOWLEDGEMENT.** The Parties acknowledge and understand that all obligations of the USPS under this Agreement shall be contingent on the USPS receiving approvals hereinafter ("Conditions Precedent") from one or more internal and external bodies that have oversight responsibilities. Conditions Precedent may include, but are not limited to: approvals or, if applicable, non-objection, from USPS management's executive committee, the Board of Governors of the USPS, the Governors of the USPS, the USPS Pricing Steering Committee, the Postal Regulatory Commission, the Antitrust Division of the Department of Justice, the Federal Trade Commission, and/or any other governmental body with oversight responsibility for the USPS. The Parties acknowledge that the Agreement may not be approved by such bodies. Until such time that all Conditions Precedents are fulfilled that are necessary to allow the Postal Service to provide the products or services contemplated under the Agreement, no obligation shall exist for the USPS and no benefit shall inure to either Party.
2. **LIMITATION ON LIABILITY AND COSTS.** In the event that the Conditions Precedent are not fulfilled, the USPS shall have no liability, which shall include no obligation to pay costs associated with any action taken by the Mailer prior to the Effective Date of the Agreement. Further, in the event of termination of the Agreement or the failure of any Condition Precedent, the USPS shall not be held liable for any damages including, without limitation, actual; special; indirect; incidental; punitive; consequential; or any other damages, which shall include but not be limited to damages for loss of business profits; business interruption; any other loss; and/or for costs incurred by either party attributable to such non-approval such as attorney's fees.
3. **PRICES.** The prices listed herein are contingent upon any and all necessary approvals for corresponding USPS prices by the USPS Governors, the USPS Board of Governors, the USPS Pricing Steering Committee, and/or the United States Postal Regulatory Commission.

Initials United States Postal Service

Initials [REDACTED]

Confidential

ANNEX 1

GLOBAL BULK ECONOMY (GBE) MAIL PREPARATION REQUIREMENTS, BASE PRICES

Definition

Global Bulk Economy (GBE) service provides lower cost international delivery of letter-post items. Mailings are entered by the mailer at the New Jersey International and Bulk Mail Center (NJIBMC) then dispatched by the Postal Service to destination countries.

Qualifying Mail and Minimum Quantity Requirements

Letter-post mail as defined in IMM 241 that meets all applicable mailing standards may be sent in this service. Items do not have to be of the same size and weight to qualify. The average weight of GBE items must be at least four (4) ounces. There is a minimum volume requirement of 100 pounds per mailing. Mail must be prepared in direct country sacks. The minimum weight per sack is 11 pounds.

Exception: If a mailer has less than 11 pounds of mail for a particular country, such mail may be prepared into a direct country "skin" sack, as long as the total weight of the mail presented in direct country "skin" sacks does not exceed 10% of the total weight of the mail presented in the entire mailing.

Availability

GBE service is available from the New Jersey International and Bulk Mail Center to the countries listed in Exhibit A.

Deposit

The mailer must tender the mail at the following location:

New Jersey International and Bulk Mail Center
80 County Road
Jersey City, NJ 07097-9998

The mailer must establish an advance deposit account or obtain a postage meter license issued by the Newark, NJ, Post Office for mailings entered at NJIBMC. As an alternative, mailers who are participating in a PVDS program (see DMM 705) may have the mail verified, accepted, and paid for at the mailer's plant or at the origin post office serving the mailer's plant if authorized under DMM 705.15.2.2. Plant-verified drop shipment mail must be transported by the mailer to the drop shipment location, accompanied by PS Form 8125, *Drop Shipment Clearance Document*.

Postage

The following are base prices from which percentage volume discounts are applied. The GBE [REDACTED] discount is [REDACTED] off these base prices.

The per-piece price applies to each piece regardless of its weight. The piece price is applied to each item mailed in a GBE sack. The per-pound price applies to the net weight (gross weight minus tare weight of mailing equipment) of the sack for the specific price group. Fractions of a pound are rounded to the next whole pound for postage calculation.

Global Bulk Economy Base Prices

Base prices for mail tendered at the New Jersey International and Bulk Mail Center:

<u>Price Group</u>	<u>Per-Piece</u>	+	<u>Per-Pound</u>
1			
2			
3			
4			
5			
6			
7			
8			

M-bag (all price groups 

Separation by Price Group

When presenting a mailing to the Postal Service, the mailer must physically separate the sacks and /or pallets by price group (i.e. 1, 2, 3, etc.) and specify the price group on the back of PS Tag 181 for direct country sacks and/or on the front of direct country pallet placards (when applicable). Within each price group, direct country "skin" sacks (weighing less than 11 pounds) must also be physically separated from other direct country sacks. Direct country "skin" sacks must be further identified with the letter "S" on the back of PS Tag 181.

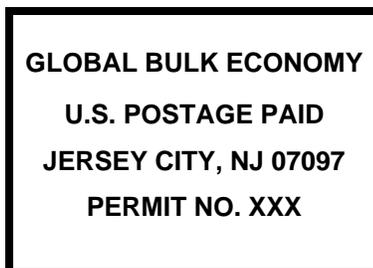
Computation of Postage

Postage is calculated by multiplying the number of pieces in each price group by the applicable per-piece base price, multiplying the net weight (in whole pounds) of each price group by the applicable per-pound base price, and then adding the two sub-totals together. For GBE M-bags, postage is calculated by

Postage Payment Methods

GBE is subject to a per-piece price plus a per-pound price. Postage must be paid by postage meter, permit imprint, mailer-precanceled stamp or a combination thereof. For non-identical pieces, the applicable per-piece postage must be affixed to each piece by meter or mailer-pre-canceled stamp. For identical weight pieces, each piece may bear a permit imprint or postage meter postage for the per-piece price portion. Postage for the per-pound price portion may be paid from an advance deposit account or meter postage attached to the postage statement.

When postage is paid from an advance deposit account, any of the permit imprints shown in IMM Exhibit 152.3 for letter-post are acceptable. As an alternative to these formats, the following optional format may be used:



Note: Mailers may use permit imprint with non-identical weight pieces if authorized to use postage mailing systems under DMM 705.2, 705.3, or 705.4.

Weight and Size Limits

A. Weight

The weight limit for each letter-post item within a GBE sack is 4 pounds. The average weight of GBE items must be at least four (4) ounces.

B. Size

1. Envelopes and Packages
 - a. Minimum length and height: 5-1/2 x 3-1/2 inches
 - b. Minimum depth: .007 inch
 - c. Maximum length: 24 inches
 - d. Maximum length, height, depth (thickness) combined: 36 inches
2. Rolls
 - a. Minimum length: 4 inches
 - b. Minimum length plus twice the diameter combined: 6-3/4 inches
 - c. Maximum length: 36 inches
 - d. Maximum length plus twice the diameter combined: 42 inches

Preparation Requirements

A. Addressing

Global Bulk Economy is subject to the addressing requirements contained in IMM 122.

Exception: Global Bulk Economy is not subject to the interline addressing requirement that is specified in IMM 122.1d. At the sender's risk, the English translation of the destination post office or city name may be omitted from printed addresses that are in Russian, Greek, Arabic, Hebrew, Cyrillic, Japanese, or Chinese characters. An English translation of the country name (e.g. Japan) is still preferred on the individual mail pieces. Mailings of GBE may be tendered to the USPS without a country name in the delivery address provided the items are contained in properly labeled direct country receptacles.

B. Marking and Packaging

Global Bulk Economy is subject to the marking and packaging requirements contained in IMM 244.

C. Makeup

- All mail must be prepared in bundles within sacks. Bundles must contain at least 10 items.
- Bundles of letter-size mail items must be no thicker than approximately a handful of mail (4 to 6 inches). Bundles of flat-size mail items may be thicker than 6 inches but must not weigh more than 11 pounds.
- All items in a bundle must be "faced" in the same direction (i.e. arranged so that the addresses read in the same direction, with an address visible on the top piece).
- Items that cannot be bundled because of their physical characteristics (i.e. tubes) may be placed loose in the sack.
- Each bundle must be securely tied. Placing rubber bands around the length and then the girth is the preferred method of securing bundles of letter-size mail. Plastic strapping placed around the length and then the girth is the preferred method of securing bundles of flat-size mail.

D. Sacking and Labeling

Bundles of mail must be prepared into direct country sacks. The minimum weight per sack is 11 pounds, except for direct country "skin" sacks for which there is no individual minimum sack weight. The maximum weight per sack is 66 pounds. PS Tag 181, available from NJBMC, must be affixed to each sack and completed as follows:

Front of Tag:

To: Enter the three-letter code of the destination exchange office and the country name.
Date: Enter the same date that appears on the Statement of Mailing.
Kg: Enter the combined weight of the sack and its contents in kilograms.

The other blocks on the tag are reserved for USPS use and must remain blank.

Back of Tag:

Enter the appropriate country price group. For direct country "skin" sacks (weighing less than 11 pounds), also enter the letter "S."

Examples (front of tag):

From:	To:
Mail No:	KWS
Date: OCTOBER 1, 2007	JAPAN
Receptacle No.:	Via:
Class:	
Kg: 27.2	

Note: Destination exchange office codes and country price groups are listed in Exhibit A.

E. GBE M-bags

Subject to the provisions of IMM 260, GBE M-bags may be sent to all destination countries that are referenced in Exhibit A to this Annex. The mailer must complete PS Tag 181 and PS Tag 158, *M-bag Addressee Tag*, and securely attach each of those tags to the neck of the sack. Merchandise items, in combination with related printed matter, may be placed into GBE M-bags provided that the contents and method of preparation conform to the requirements specified in IMM 261.22.

F. Palletizing (optional)

To expedite handling, country pallets may be optionally prepared when there is a minimum of 100 pounds of mail to one country. If this option is used, the mailer must first prepare direct country sacks as described above. Direct country sacks must then be placed within pallet boxes (often referred to as Gaylords) and placed on pallets. Pallets must be capped, shrink-wrapped and banded to insure their integrity during transit. A pallet label (placard) must be placed on all four sides. The pallet label (placard) formats appear below.

The following guidelines must be used when preparing pallets:

Minimum height:	20 inches
Maximum height:	57 inches
Minimum weight:	100 pounds
Maximum weight:	2, 205 pounds (1,000 kg.)

Note: The Postal Service provides pallets free of charge for use with GBE mailings.

U.S. MAIL

TO: _____

FROM: NJI & BMC

JERSEY CITY NJ 07097

CONTENTS:
GLOBAL BULK ECONOMY

PALLET WT. (KG) _____

DATE: _____

PRICE GROUP: _____

U.S. MAIL

ANNEX 1
EXHIBIT A

GLOBAL BULK ECONOMY (GBE) COUNTRY LIST

NEW JERSEY INTERNATIONAL AND BULK MAIL CENTER (NJIBMC)

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
AFGHANISTAN	KBL		6
ALBANIA	TIA		5
ANDORRA		Include with Spain.	1
ANGOLA	LAD		5
ANGUILLA		Include with Netherlands Antilles (Philipsburg).	2
ANTIGUA and BARBUDA	ANU	Include Redonda.	8
ARGENTINA	BUE		2
ARMENIA	EVN		5
ARUBA	AUA		2
ASCENSION ISLAND		Include with Great Britain.	1
AUSTRALIA	SYD		7
AUSTRIA	VIE		1
AZERBAIJAN	BAK		5
AZORES		Include with Portugal.	1
BAHAMAS	NAS		8
BAHRAIN	BAH		2
BALEARIC ISLANDS		Include with Spain	1
BANGLADESH	DAC		6
BARBADOS	BGI		8
BELARUS	MSQ		5
BELGIUM	ANX		4
BELIZE	BZE		8
BENIN	COO		5
BERMUDA	BDA		8
BOLIVIA	LBP		8
BHUTAN		Include with India	3
BONAIRE		Include with Netherlands Antilles (Willemstad).	2
BOSNIA-HERZEGOVINA	SJJ		5
BOTSWANA	GBE		5
BRAZIL	SAO		2
BRITISH VIRGIN ISLANDS	RAD		8
BRUNEI DARUSSALAM	BWN		6
BULGARIA	SOF		5
BURKINA FASO	OUA		5

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
BURMA (MAYANMAR)	RGN		6
BURUNDI	BJM		5
CAMBODIA (KAMPUCHEA)	PHN		6
CAMEROON	DLA		5
CANARY ISLANDS		Include with Spain	1
CAPE VERDE	RAI		5
CAYMAN ISLANDS	GCM		8
CENTRAL AFRICAN REPUBLIC	BGF		5
CHAD	NDJ	Service Suspended	5
CHILE	SCL		2
CHINA (Beijing City)	BJS	Include Tibet	6
CHINA (Remainder of Country)	TSN		6
COLOMBIA	BOG		2
COMOROS	YVA		5
CONGO, DEMOCRATIC REPUBLIC OF	FIH		5
COOK ISLANDS		Include with New Zealand	7
CORSICA		Include with France	1
COSTA RICA	SJO		8
CROATIA	ZAG		5
CUBA	HAV		8
CURACAO		Include with Netherlands Antilles (Willemstad).	2
CYPRUS	LMS		5
CZECH REPUBLIC	PRG		1
DENMARK	CPH	Include Faroe Islands and Greenland.	1
DJIBOUTI	JIB		5
DOMINICA	DOM		8
DOMINICAN REPUBLIC	SDQ		8
DUBAI		Include with United Arab Emirates.	4
ECUADOR	UIO		2
EGYPT	ALY		3
EL SALVADOR	SAL		8
ENGLAND		Include with Great Britain.	1
EQUATORIAL GUINEA	SSG		5
ERITREA	ASM		5
ESTONIA	TLL		5
ETHIOPIA	ADD		5
FALKLAND ISLANDS		Include with Great Britain.	1
FAROE ISLANDS		Include with Denmark.	1
FINLAND	HEL		1
FRANCE	CDG	Include Monaco	1
GABON	LBV		5
GAMBIA	BJL		5

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
GEORGIA, REPUBLIC OF	TBS		5
GERMANY	NIA		1
GHANA	ACC		3
GIBRALTAR	GIB		4
GREAT BRITAIN & NO. IRELAND:	LON	Include England, Scotland, Wales, Northern Ireland, Isle of Man, Jersey, Guernsey, Ascension Island, Falkland Islands, Seychelles, and St. Helena	1
GREECE	ATH		7
GREENLAND		Include with Denmark.	1
GRENADA	GND		8
GUADELOUPE	PTP	Include St. Martin and St. Barthelemy.	8
GUERNSEY		Include with Great Britain	1
GUATEMALA	GUA		8
GUYANA	GEO		8
HAITI	PAP		8
HONDURAS	TGU		8
HONG KONG	HKG	Include Kowloon and North Korea.	3
HUNGARY	BUD		1
ICELAND	REK		4
INDIA	DEL	Include Bhutan.	3
INDONESIA	JKT		2
IRAN	THR		4
IRAQ	BGW	Service Suspended	4
IRELAND	DUB		1
ISLE OF MAN		Include with Great Britain	1
ISRAEL	HFA		7
ITALY	MIL	Include San Marino and Vatican City	4
JAMAICA	KIN		8
JAPAN	KWS	Include Okinawa and Ryukyu Islands	7
JERSEY		Include with Great Britain	1
JORDAN	AMM		2
KAMPUCHEA (CAMBODIA)	PHN		6
KAZAKHSTAN	ALA		6
KENYA	MBA		3
KOREA, PEOPLE'S REPUBLIC OF (NORTH KOREA)		Include with Hong Kong	3
KOREA, REPUBLIC OF (SOUTH KOREA)	BUS		3
KOSOVO	PRN		5
KOWLOON		Include with Hong Kong.	3
KUWAIT	KWI		2
KYRGYZSTAN	FRU		6
LAOS	VTE		6
LATVIA	RIX		5

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
LESOTHO	MSU		5
LIBERIA	MLW		5
LIBYA	TIP		5
LIECHTENSTEIN		Include with Switzerland.	1
LITHUANIA	VNO		5
LUXEMBOURG	LUX		1
MACEDONIA	SKP		5
MADAGASCAR	TNR		5
MALAWI	LBE		5
MALAYSIA	KUL		2
MALDIVES	MLE		6
MALI	BKO		5
MALTA	MAR		4
MARTINIQUE	FDF		8
MAURITIUS	MRU		5
MOLDOVA	KIV		5
MONACO		Include with France.	1
MONGOLIA	ULN		6
MONTENEGRO	TGD		5
MOROCCO	TNG		5
MOZAMBIQUE	MPM		5
MYANMAR (BURMA)	RGN		6
NAMIBIA	WDH		5
NEPAL	KTM		6
NETHERLANDS	RTM		1
NETHERLANDS ANTILLES (PHILIPSBURG)	SXM	Include Saba, St. Eustatius, St. Maarten, and Anguilla.	2
NETHERLANDS ANTILLES (WILLEMSTAD)	CUR	Include Bonaire and Curacao.	2
NEW CALEDONIA	NOU	Include Wallis and Futuna Islands	6
NEW ZEALAND	AKL	Include Pitcairn Island, Niue Islands, Cook Islands, and Ross Dependency	7
NICARAGUA	MGA		8
NIGER	NIM		5
NIGERIA	LOS		3
NIUE ISLANDS		Include with New Zealand.	7
NORTHERN IRELAND		Include with Great Britain.	1
NORWAY	OSL		4
OKINAWA		Include with Japan.	7
OMAN	MCT		4
PAKISTAN	KHI		3
PANAMA	ONX		8
PAPUA NEW GUINEA	BOR		6
PERU	ASU		2

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
PHILIPPINES	MNL		2
PITCAIRN ISLAND		Include with New Zealand.	7
POLAND	WAW		1
PORTUGAL	LIS	Include Azores, Sao Tome and Principe.	1
REDONDA		Include with Antigua and Barbuda.	8
REUNION	RUN		5
ROMANIA	CND		5
ROSS DEPENDENCY		Include with New Zealand.	7
RUSSIA	MOW		6
RWANDA	KGL		5
RYUKYU ISLANDS		Include with Japan.	7
SABA		Include with Netherlands Antilles (Philipsburg).	2
ST. BARTHELEMY		Include with Guadeloupe.	8
ST. CHRISTOPHER (ST. KITS) AND NEVIS	BAS		8
ST. EUSTATIUS		Include with Netherlands Antilles (Philipsburg).	2
ST. HELENA		Include with Great Britain	1
ST. LUCIA	SLU		8
ST. MAARTEN		Include with Netherlands Antilles (Philipsburg).	2
ST. MARTIN		Include with Guadeloupe.	8
ST. VINCENT AND THE GRENADINES	KTN		8
SAN MARINO		Include with Italy.	4
SANTA CRUZ ISLANDS		Include with Solomon Islands	6
SAO TOME AND PRINCIPE		Include with Portugal	1
SAUDI ARABIA	DMM		4
SCOTLAND		Include with Great Britain	1
SENEGAL	DKR		5
SERBIA	BEG		5
SEYCHELLES	SEZ	Include with Great Britain	1
SIERRA LEONE	FNA		5
SINGAPORE	SIN		3
SLOVAK REPUBLIC (SLOVAKIA)	BTS		1
SLOVENIA	LJU		4
SOLOMON ISLANDS	HIR	Include Santa Cruz Islands	6
SOUTH AFRICA	CPT	Include Transkei, St, Helena, and Tristan da Cunha.	3
SPAIN	BCN	Include Andorra, Canary Islands, and Balearic Islands.	1
SRI LANKA	CMB		3
SUDAN	KRT		5
SURINAME	PBM		2

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
SWAZILAND	MTS		5
SWEDEN	MMA		1
SWITZERLAND	ZRH	Include Liechtenstein.	1
SYRIAN ARAB REPUBLIC (SYRIA)	DAM		4
TAIWAN	TPE		3
TAJIKISTAN	DYU		6
TANZANIA	DAR	Include Zanzibar.	3
THAILAND	BKK		3
TIBET		Include with China.	6
TRANSKEI		Include with South Africa.	3
TRINIDAD AND TOBAGO	POS		8
TRISTAN DA CUNHA		Include with South Africa.	3
TUNISIA	TUN		5
TURKEY	IST		5
TURKMENISTAN	ASB		6
UGANDA	EBB		5
UKRAINE	JEV		5
UNITED ARAB EMIRATES	DXB	Include Dubai	4
UNITED KINGDOM		See Great Britain.	1
URUGUAY	MVD		2
UZBEKISTAN	TAS		6
VATICAN CITY		Include with Italy	4
VENEZUELA	CCS		8
VIETNAM	SGN		3
VIRGIN ISLANDS (BRITISH)	TOV		8
WALES		Include with Great Britain.	1
WALLIS AND FUTUNA ISLANDS		Include with New Caledonia.	6
YEMEN	SAH		4
ZAMBIA	LUN		5
ZANZIBAR		Include with Tanzania.	3
ZIMBABWE	BUQ		5

RATE GROUP 1

ANDORRA
ASCENSION ISLAND
AUSTRIA
AZORES
BALEARIC ISLANDS
CANARY ISLANDS
CORSICA
CZECH REPUBLIC
DENMARK
ENGLAND
FALKLAND ISLANDS
FAROE ISLANDS
FINLAND
FRANCE
GERMANY
GREAT BRITAIN & NO. IRELAND:
GREENLAND
GUERNSEY
HUNGARY
IRELAND
ISLE OF MAN
JERSEY
LIECHTENSTEIN
LUXEMBOURG
MONACO
NETHERLANDS
NORTHERN IRELAND
POLAND
PORTUGAL
ST. HELENA
SAO TOME AND PRINCIPE
SCOTLAND
SEYCHELLES
SLOVAK REPUBLIC (SLOVAKIA)
SPAIN
SWEDEN
SWITZERLAND
UNITED KINGDOM
WALES

RATE GROUP 2

ANGUILLA
ARGENTINA

ARUBA
BAHRAIN
BONAIRE
BRAZIL
CHILE
COLOMBIA
CURACAO
ECUADOR
INDONESIA
JORDAN
KUWAIT
MALAYSIA
NETHERLANDS ANTILLES (PHILIPSBURG)
NETHERLANDS ANTILLES (WILLEMSTAD)
PERU
PHILIPPINES
SABA
ST. EUSTATIUS
ST. MAARTEN
SURINAME
URUGUAY

RATE GROUP 3

BHUTAN
EGYPT
GHANA
HONG KONG
INDIA
KENYA
KOREA, PEOPLE'S REPUBLIC OF (NORTH KOREA)
KOREA, REPUBLIC OF (SOUTH KOREA)
KOWLOON
NIGERIA
PAKISTAN
SINGAPORE
SOUTH AFRICA
SRI LANKA
TAIWAN
TANZANIA
THAILAND
TRANSKEI
TRISTAN DA CUNHA
VIETNAM
ZANZIBAR

RATE GROUP 4

BELGIUM
DUBAI
GIBRALTAR
ICELAND
IRAN
IRAQ
ITALY
MALTA
NORWAY
OMAN
SAN MARINO
SAUDI ARABIA
SLOVENIA
SYRIAN ARAB REPUBLIC (SYRIA)
UNITED ARAB EMIRATES
VATICAN CITY
YEMEN

RATE GROUP 5

ALBANIA
ANGOLA
ARMENIA
AZERBAIJAN
BELARUS
BENIN
BOSNIA-HERZEGOVINA
BOTSWANA
BULGARIA
BURKINA FASO
BURUNDI
CAMEROON
CAPE VERDE
CENTRAL AFRICAN REPUBLIC
CHAD
COMOROS
CONGO, DEMOCRATIC REPUBLIC OF
CROATIA
CYPRUS
DJIBOUTI
EQUATORIAL GUINEA
ERITREA
ESTONIA
ETHIOPIA

GABON
GAMBIA
GEORGIA, REPUBLIC OF
KOSOVO
LATVIA
LESOTHO
LIBERIA
LIBYA
LITHUANIA
MACEDONIA
MADAGASCAR
MALAWI
MALI
MAURITIUS
MOLDOVA
MONTENEGRO
MOROCCO
MOZAMBIQUE
NAMIBIA
NIGER
REUNION
ROMANIA
RWANDA
SENEGAL
SERBIA
SIERRA LEONE
SUDAN
SWAZILAND
TUNISIA
TURKEY
UGANDA
UKRAINE
ZAMBIA
ZIMBABWE

RATE GROUP 6

AFGHANISTAN
BANGLADESH
BRUNEI DARUSSALAM
BURMA (MAYANMAR)
CAMBODIA (KAMPUCHEA)
CHINA (Beijing City)
CHINA (Remainder of Country)
KAMPUCHEA (CAMBODIA)
KAZAKHSTAN
KYRGYZSTAN
LAOS
MALDIVES
MONGOLIA
MYANMAR (BURMA)
NEPAL
NEW CALEDONIA
PAPUA NEW GUINEA
RUSSIA
SANTA CRUZ ISLANDS
SOLOMON ISLANDS
TAJIKISTAN
TIBET
TURKMENISTAN
UZBEKISTAN
WALLIS AND FUTUNA ISLANDS

RATE GROUP 7

AUSTRALIA
COOK ISLANDS
GREECE
ISRAEL
JAPAN
NEW ZEALAND
NIUE ISLANDS
OKINAWA
PITCAIRN ISLAND
ROSS DEPENDENCY
RYUKYU ISLANDS

RATE GROUP 8

ANTIGUA and BARBUDA
BAHAMAS
BARBADOS
BELIZE
BERMUDA
BOLIVIA
BRITISH VIRGIN ISLANDS
CAYMAN ISLANDS
COSTA RICA
CUBA
DOMINICA
DOMINICAN REPUBLIC
EL SALVADOR
GRENADA
GUADELOUPE
GUATEMALA
GUYANA
HAITI
HONDURAS
JAMAICA
MARTINIQUE
NICARAGUA
PANAMA
REDONDA
ST. BARTHELEMY
ST. CHRISTOPHER (ST. KITS) AND NEVIS
ST. LUCIA
ST. MARTIN
ST. VINCENT AND THE (GRENADINES)
TRINIDAD AND TOBAGO
VENEZUELA
VIRGIN ISLANDS (BRITISH)

SERVICE NOT AVAILABLE

ALGERIA
CONGO, REPUBLIC OF THE (BRAZZAVILE)
COTE D'IVOIRE
FIJI
FRENCH POLYNESIA
GUINEA
GUINEA-BISSAU
LEBANON
MACAU
MAURITANIA
MONTSERRAT
NAURU
QATAR
TOGO
TONGA
TURKS AND CAICOS ISLANDS
TUVALU
VANUATU
WESTERN SAMOA

ANNEX 2

GLOBAL DIRECT - CANADA MAIL PREPARATION REQUIREMENTS

NOTE: Annex 2 is a summary of requirements for information only and is subject to any changes CPC may make. Such changes become binding upon the Mailer on the effective date determined by CPC whether or not they are reflected in this Annex.

GLOBAL DIRECT – CANADA LETTERMAIL

The Mailer is responsible for ensuring that the items meet CPC makeup and preparation requirements for Canadian domestic Addressed Lettermail service found on the CPC website (www.canadapost.com).

ADDRESSING

Mailing Address:

The address of the addressee must be complete and include:

- The addressee's name;
- Where, applicable, the street number, street name, and apartment or room number;
- The name and province of the postal facility of delivery; and
- A valid postal code for the address.

Return Address:

When a Lettermail item bears a return address, the return address must be Canadian and it must be located on the same side as the delivery address in the upper left corner.

POSTAL INDICIA AND OTHER MARKINGS

Items must bear the appropriate CPC indicia. The number [REDACTED] must appear in the indicia. Camera-ready indicia artwork can be downloaded from the *Canada Postal Guide* at www.canadapost.ca/postalguide.

The Canada Post indicia shall be located:

- On the front of the item in the upper right corner,
- Not more than 1.57 in. (40 mm.) from the top edge,
- Not more than 2.9 in. (74 mm.) from the right edge.

A return address, service indication, or delivery instruction may be marked/printed on a Lettermail item if it is located:

- On the front of the item in the upper left corner,
- 1.77 in. (45 mm.) or more from the bottom edge.

Graphics or other printings may be printed on the front of a Lettermail item if they are located 1.77 in. (45mm.) or more from the bottom of the item. NOTE: Graphics or other printings shall not be located in the area reserved for the postage indicia.

SEALING

All envelopes must have seams that are permanently and securely sealed. Flaps must be constructed so that they can be completely and securely sealed by the mailer. Unsealed/open envelopes are not permitted for mailings of Canada Lettermail. Self-mailers must be closed on all four edges.

MAIL PREPARATION

All items must be placed in USPS letter trays or other appropriate USPS mail transport equipment. Use the following general guidelines when preparing letter trays:

- Face all items in the same direction;
- Sleeve, band, and label each letter tray;
- Each letter tray must bear a label formatted as follows:

Line 1:	Canadian Destination, U.S. Exchange Office Code
Line 2:	Contents
Line 3:	Mailer, Mailer Location

PRESENTATION OF MAILING

Each mailing must be accompanied by a completed PS Form 3700, *Postage Statement – International Mail*, Part I Global Direct – Permit Imprint, Line I1 Canada Letter Mail.

GLOBAL DIRECT – CANADA ADMAIL

The Mailer is responsible for ensuring that the items meet CPC makeup and preparation requirements for Canadian domestic Addressed Admail service found on the CPC website (www.canadapost.com).

POSTAL INDICIA AND OTHER MARKINGS

Items must bear the appropriate CPC indicia. The number [REDACTED] must appear in the indicia. Camera-ready indicia artwork can be downloaded from the *Canada Postal Guide* at www.canadapost.ca/postalguide.

PRE-NOTIFICATION OF MAILINGS

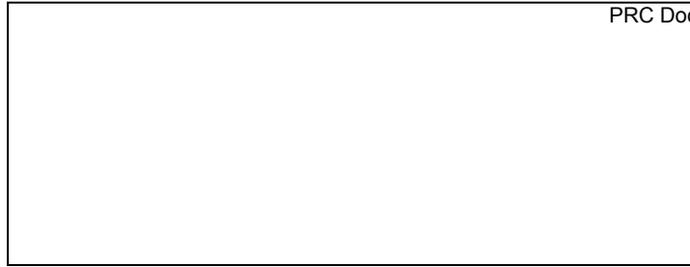
The USPS requires pre-notification for each mailing of Global Direct – Canada Admail mailed under the terms of this Agreement. At least twenty-four (24) hours before each shipment of Global Direct – Canada Admail the Mailer, or a representative acting on behalf of the Mailer, must submit to the USPS both the electronic Statement of Mailing generated by CPC specialized sortation software and a CPC Address Accuracy Statement. The message must include the date of the mailing. The message must be sent via e-mail to InternationalCustomerSupportHQ@usps.gov.

PRESENTATION OF MAILING

Each mailing of Global Direct – Canada Admail mailed under the terms of this Agreement must be prepared in accordance with CPC eligibility and mail preparation requirements for domestic Canadian Addressed Admail. All items must be sorted according to the CPC National Distribution Guide (NDG) option or the CPC Letter Carrier Presort (LCP) option. Mailers are required to use CPC specialized sortation software. The Mailer must meet or exceed the minimum address accuracy requirements set by CPC.

Each mailing must be accompanied by a completed PS Form 3700, *Postage Statement – International Mail*, Part F, Global Direct – Canada Admail – Permit Imprint, and an approved barcoded placard (shown below). Barcode specifications are detailed in the International Mailer Specifications Document. Request this document from InternationalCustomerSupportHQ@usps.gov.

Affix label here →



TO: TORONTO

Via: _____ ISC

**TORONTO EXCHANGE OFFICE (YTO)
1695 DREW RD
TORONTO ON L5S 1J5**

DATE _____

Departure(s):

HCR:

TRIP:

Contents:

**GLOBAL DIRECT - CANADA
ADMAIL**

DO NOT OPEN IN TRANSIT

CONTAINER _____ OF _____

Origin P.O.: _____ Prepared by: _____
(company name)

GLOBAL DIRECT – CANADA PUBLICATIONS MAIL

The Mailer is responsible for ensuring that the items meet CPC makeup and preparation requirements for Canadian domestic Publications Mail service found on the CPC website (www.canadapost.com).

PRE-NOTIFICATION OF MAILINGS

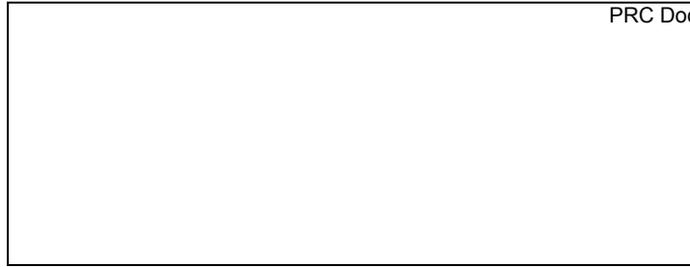
The USPS requires pre-notification for each mailing of Global Direct – Canada Publications Mail mailed under the terms of this Agreement. At least twenty-four (24) hours before each shipment of Global Direct – Canada Publications Mail, the Mailer, or a representative acting on behalf of the Mailer, must submit to the USPS both the electronic Statement of Mailing generated by CPC specialized sortation software and a CPC Address Accuracy Statement. The message must include the date of the mailing. The message must be sent via e-mail to InternationalCustomerSupportHQ@usps.gov.

PRESENTATION OF MAILING

Each mailing of Global Direct – Canada Publications Mail mailed under the terms of this Agreement must be prepared in accordance with CPC eligibility and mail preparation requirements for Publications Mail. All items must be sorted according to the CPC National Distribution Guide (NDG) option or the CPC Letter Carrier Presort (LCP) option. Mailers are required to use CPC specialized sortation software. The Mailer must meet or exceed the minimum address accuracy requirements set by CPC.

Each mailing must be accompanied by a completed PS Form 3700, *Postage Statement – International Mail*, Part G, Global Direct – Canada Publications Mail – Permit Imprint. The mailings must be accompanied by an approved barcoded placard (shown below). Barcode specifications are detailed in the International Mailer Specifications Document. Request this document from InternationalCustomerSupportHQ@usps.gov.

Affix label here→



TO: TORONTO

Via: _____ ISC

**TORONTO EXCHANGE OFFICE (YTO)
1695 DREW RD
TORONTO ON L5S 1J5**

DATE _____

Departure(s):

HCR:

TRIP:

Contents:

**GLOBAL DIRECT - CANADA
PUBLICATIONS MAIL
DO NOT OPEN IN TRANSIT**

CONTAINER _____ OF _____

Origin P.O.: _____ Prepared by: _____
(company name)

ANNEX 3

MAILING LOCATIONS FOR GLOBAL DIRECT – CANADA

**GLOBAL DIRECT – CANADA ADMAIL
GLOBAL DIRECT – CANADA PUBLICATIONS MAIL**

JOHN F. KENNEDY AIRPORT MAIL CTR
US POSTAL SERVICE
JOHN F. KENNEDY INTERNATIONAL AIRPORT BLDG 250
JAMAICA NY 11430-9998

NEW JERSEY INTERNATIONAL BULK MAIL CTR
US POSTAL SERVICE
80 COUNTY RD
JERSEY CITY NJ 07097-9998

JT WEEKER INTERNATIONAL SERVICE CTR
US POSTAL SERVICE
OHARE INTERNATIONAL AIRPORT
514 EXPRESS CENTER DR
CHICAGO IL 60688-9998

SEATTLE PROCESSING AND DISTRIBUTION CTR
US POSTAL SERVICE
2454 OCCIDENTAL AVE SOUTH
SEATTLE WA 98134-9997

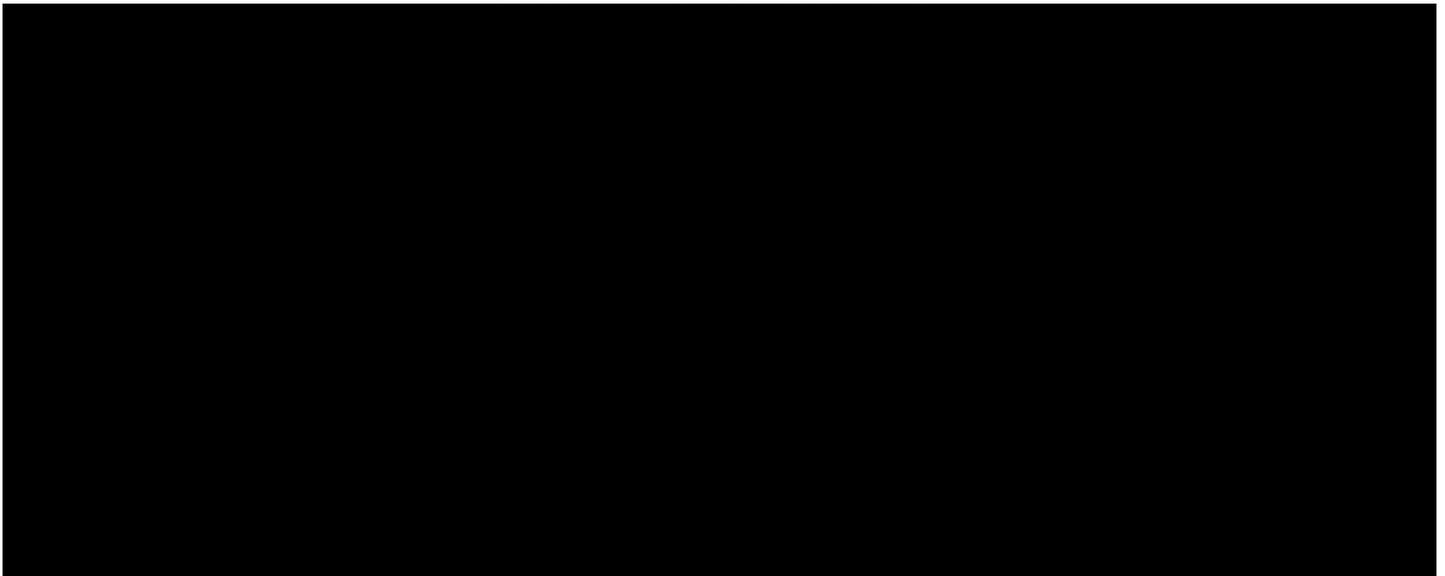
ANNEX 4

GLOBAL DIRECT – CANADA PRICE CHARTS

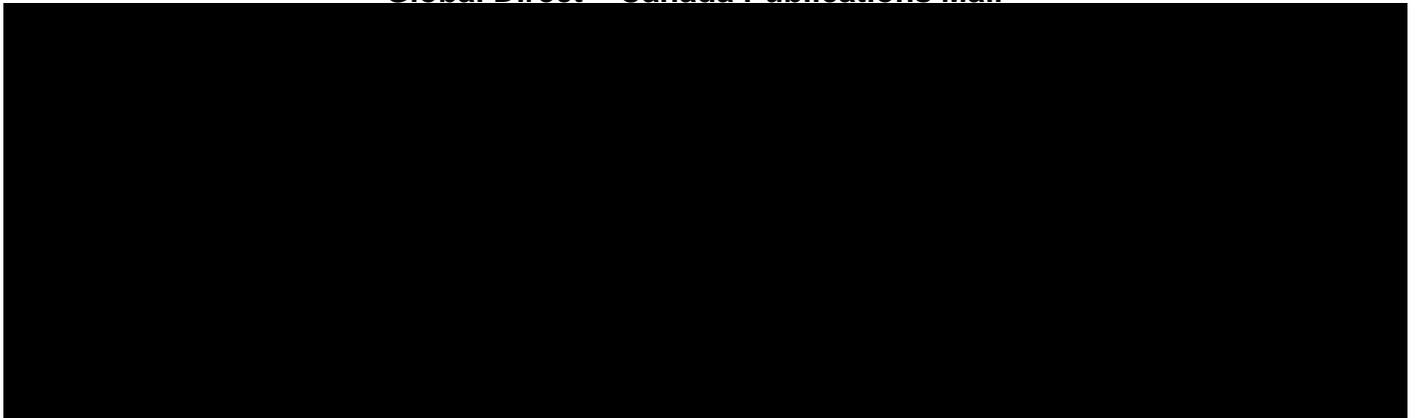
Global Direct – Canada Lettermail



Global Direct – Canada Admail



Global Direct – Canada Publications Mail



Certification of Prices for the Global Plus 2 Contract with
[REDACTED]

I, J. Ron Poland, Manager, Statistical Programs, Finance Department, United States Postal Service, am familiar with the prices for the Global Plus 2 Contract with [REDACTED]. The prices contained in this contract were established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Global Direct, Global Bulk Economy, and Global Plus Contracts, issued on July 16, 2008 (Governors' Decision No. 08-10), which established prices by means of price floor and ceiling formulas.

I hereby certify that the numerical cost values underlying the prices in the [REDACTED] Contract are the appropriate costs to use in the formulas and represent the best available information. The prices, resulting in a cost coverage of [REDACTED] percent for the applicable prices for the mail items under the contract, are in compliance with 39 U.S.C. § 3633(a)(1), (2), and (3). The prices demonstrate that the contract and the included ancillary services should cover their attributable costs and preclude the subsidization of competitive products by market dominant products. In Fiscal Year 2008, all international competitive mail accounted for approximately [REDACTED] percent of the total contribution by all competitive products. Contribution from Global Plus 2 Contracts should be much smaller. The contract with [REDACTED] should not impair the ability of competitive products on the whole to cover an appropriate share of institutional costs.



J. Ron Poland

**GLOBAL PLUS 2 SERVICE AGREEMENT BETWEEN
THE UNITED STATES POSTAL SERVICE AND**

[REDACTED]

This Agreement (“Agreement”) is between [REDACTED] (“Mailer”), with offices at [REDACTED], and the United States Postal Service (“USPS”), an independent establishment of the Executive Branch of the United States Government, with office at 475 L’Enfant Plaza SW, Washington, DC 20260-9998. The Mailer and the USPS may be referred to individually as a “Party” and together as the “Parties.”

INTRODUCTION

WHEREAS, the Parties desire to enter into a non-exclusive relationship whereby the USPS will provide certain products and/or services to the Mailer pursuant to the terms and conditions contained herein;

WHEREAS, the Parties acknowledge and understand that the commencement of performance under this Agreement is subject to the approval of various entities with oversight responsibilities, which may include but not be limited to the USPS management’s executive committee, the USPS Governors, and/or the Postal Regulatory Commission. Accordingly, the Mailer acknowledges and understands that the ability of the USPS to perform under this Agreement may not occur;

WHEREAS, in light of the aforementioned acknowledgements, the Parties desire to be bound by the terms of this Agreement as well as the terms of Exhibit A of this Agreement entitled: ADDITIONAL AND SUPERSEDING TERMS AND CONDITIONS TO THIS AGREEMENT INCORPORATED BY REFERENCE;

NOW, THEREFORE, in consideration of the mutual promises set forth below, the Parties hereby agree as follows:

ARTICLE 1. PURPOSE OF THE AGREEMENT

This Agreement shall govern the use the Mailer may make of customized mail service for Global Bulk Economy (GBE) service and Global Direct (GD) service.

ARTICLE 2. DEFINITIONS

As used in this Agreement:

1. “IMM” means the *International Mail Manual* as found on the USPS website pe.usps.gov on the date of mailing.
2. “DMM” means the *Domestic Mail Manual* as found on the USPS website pe.usps.gov on the date of mailing.
3. “GBE” means Global Bulk Economy service. Global Bulk Economy service provides for letter-post items dispatched in bulk via surface transportation.

4. "Global Direct" or "GD" means mail that conforms to the size, shape, and mail piece specifications as determined by a postal administration other than the USPS and is mailed in the United States for intended delivery in a country other than the United States by the postal administration of that country.
5. "Lettermail" means mailable items as defined by Canadian law for lettermail, including, but not limited to the Letter Mail Regulations, SOR/88-430, and Letter Definition Regulations, SOR/83-481, as applicable. When in USPS custody, Lettermail is sealed against inspection under U.S. law.
6. "Global Direct – Canada Lettermail" means Global Direct service in connection with Lettermail to Canada. Global Direct – Canada Lettermail is subject to Canada Post Corporation specifications for domestic Canadian lettermail. When in USPS custody, Global Direct – Canada Lettermail is sealed against inspection under U.S. law.
7. "Admail" means mailable items bearing a uniform message that promote the sale or use of products or services; or solicit donations or contributions; or report on financial performance, primarily for promotional purposes.
8. "Global Direct – Canada Admail" means Global Direct service used in connection with Admail to Canada. Global Direct – Canada Admail is subject to Canada Post Corporation specifications for domestic Canadian Addressed Admail service. Global Direct – Canada Admail is not sealed against inspection under U.S. law.
9. "Publications Mail" means almost any kind of periodical.
10. "Global Direct – Canada Publications Mail" means Global Direct service used in connection with Publications Mail to Canada. Global Direct – Canada Publications Mail is subject to Canada Post Corporation specifications for domestic Canadian Publications Mail. Global Direct – Canada Publications Mail is not sealed against inspection under U.S. law.
11. "M-bags" means special sacks for printed matter directed to a single address in another country.
12. "United States" or "U.S." means the United States of America, its territories and possessions.
13. "Qualifying Mail" means Mail that meets the requirements set forth in Article 3 of this Agreement.
14. "Non-Qualifying Mail" means Mail that does not meet the requirements set forth in Article 3 of this Agreement.
15. "Effective Date" means the first date on which the USPS is willing to accept Qualifying Mail.
16. "CPC" means Canada Post Corporation, a Canadian crown corporation and the designated postal operator for Canada.
17. "IPA" means International Priority Airmail service.
18. "ISAL" means International Surface Air Lift service.

19. “EMI” means Express Mail International service with the exception of the Express Mail International Flat-Rate Envelope.
20. “PMI” means Priority Mail International service with the exception of the Priority Mail International Flat-Rate Envelope, Priority Mail International Small Flat-Rate Box, Priority Mail International Regular/Medium Flat-Rate Box, and the Priority Mail International Large Flat-Rate Box.

ARTICLE 3. QUALIFYING MAIL

Only mail that meets the following requirements shall qualify as Qualifying Mail except as those requirements conflict with the applicable specific preparation requirements set forth in Article 4.

1. GBE. Every item must comply with the preparation and payment requirements set forth in Annex 1 to this Agreement. The average weight of GBE items must be at least four (4) ounces.
2. Global Direct. Every item must comply with the preparation requirements of the destination country.
3. GBE M-bags. Every item must comply with the preparation requirements set forth in IMM 260 for direct sacks of printed matter to one addressee.

ARTICLE 4. SPECIFIC PREPARATION REQUIREMENTS

1. Mailings of Qualifying Mail must be kept separate from any other type of mail the Mailer tenders.
2. International mailings must be separated from domestic mailings.
3. Mailings of GBE may be tendered to the USPS without a country name in the delivery address provided the items are contained in properly labeled direct country receptacles.
4. Mailings of Global Direct – Canada must comply with the preparation and pre-notification requirements set forth in Annex 2, subject to the disclaimer in Annex 2.
5. The Mailer may apply to the USPS in writing in the event the Mailer wishes an exception(s) to the requirements set forth in Annex 1 or Annex 2.

ARTICLE 5. NON-QUALIFYING MAIL

The USPS, at its option and without forfeiting any of its rights under this Agreement, may either refuse to accept Non-Qualifying Mail or accept Non-Qualifying Mail under the terms, conditions, and handling charges the USPS and/or CPC specify.

ARTICLE 6. OBLIGATIONS OF THE USPS

The USPS hereby agrees:

1. Supplies. To furnish the Mailer or its agent(s) with the postal equipment and postal supplies required for the use of Qualifying Mail.
2. Training. To provide the Mailer or its agent(s) with the preparation requirements for Qualifying Mail and any training necessary to prepare mail in conformity with the requirements for Qualifying Mail.
3. Transportation. To arrange with carriers to transport Qualifying Mail to international destinations for delivery by the appropriate authority.
4. Reporting. To provide the Mailer with a report regarding postage paid by the Mailer to the USPS, by month, for Qualifying GBE, and Global Direct mailings. The USPS will provide this report on a quarterly basis and shall include the:
 - a. Customer name and permit number;
 - b. Date of the mailing statement;
 - c. Service / product; and
 - d. Postage paid.
5. CPC Penalties. To inform the Mailer, via e-mail as provided in Article 30, if CPC informs the USPS that mail presented under this Agreement has not been prepared in accordance with CPC regulations. Such notification shall provide the Mailer, in advance, with the opportunity to either take back possession of the mailing in Canada, correct the problem identified by CPC, and re-tender the mail directly to CPC at the Mailers expense, or inform the USPS that the Mailer will pay any penalty CPC may assess as a result of the identified non-conformance with CPC regulations. In the event that the Mailer elects to inform the USPS that it will pay any penalty CPC may assess as a result of the identified non-conformance with CPC regulations, the USPS shall provide the Mailer with an invoice for the penalty CPC assesses. The procedure of repossession by the Mailer and retender to CPC in this Paragraph is subject to the discretion of CPC.

ARTICLE 7. OBLIGATIONS OF THE MAILER

The Mailer hereby agrees:

1. Tender Amount. To tender to the USPS mail intended for delivery outside the United States that generates at least:
 - a. [REDACTED] in combined actual postage calculated after all discounts have been applied for IPA, ISAL, GBE, GD, EMI and PMI during the term of this Agreement; and
 - b. Of the [REDACTED] commitment in Paragraph (a) above, [REDACTED] must be in combined actual postage calculated after all discounts have been applied for EMI and PMI during the term of this Agreement; or

- c. A combined actual volume of [REDACTED] pieces of EMI and PMI may substitute for the requirement of [REDACTED] in actual postage calculated after all discounts have been applied for EMI and PMI in Paragraph (b.) above during the term of this Agreement.
2. Tender Locations. To tender:
 - a. One hundred percent (100%) of Global Bulk Economy in drop shipments to the USPS facility at the New Jersey International and Bulk Mail Center, 80 County Road, Jersey City, NJ 07097-9998.
 - b. One hundred percent (100%) of Global Direct – Canada Lettermail in drop shipments to any USPS international Service Center location and one hundred percent (100%) of Global Direct – Canada Admail and Global Direct– Canada Publications Mail in drop shipments at the appropriate deposit location as specified in Annex 3.
 3. Advance Notification. To provide:
 - a. The Manager, Customized Mail, via e-mail to icmusps@usps.gov, with notification of intent to drop ship mail at a specific location two weeks before the initial shipment to that location.
 - b. The Manager, Customized Mail, via e-mail to icmusps@usps.gov, with notification of new permit numbers used for Qualifying Mail, one week in advance of using the new numbers. The message should include the permit number, the city, state, and ZIP Code where the permit is held, and the name of the permit owner. The message should also include a requested effective date.
 - c. The appropriate USPS acceptance sites with notification if the intended volume of mail to be presented varies more than twenty-five percent (25.00%) higher or lower than normal daily volumes. The Mailer shall make every effort to inform the appropriate USPS acceptance sites at least forty-eight (48) hours in advance of presenting the mail.
 4. Payment of Postage. To pay postage to the USPS, either directly or through a mailing agent:
 - a. For Global Direct Qualifying Mail by use of a dedicated unique permit imprint to be used only for Global Direct mailings subject to the conditions stated in DMM 604.5, with the exception that DMM 604.5.1.1 shall not apply.
 - b. For Global Direct Qualifying Mail, the indicia must conform to the requirements in Annex 2 to this Agreement, subject to the disclaimer in Annex 2, and such other CPC requirements as may apply.
 - c. For GBE by use of dedicated permit imprints to be used only for GBE mailings.
 - d. Non-identical-weight items are acceptable as authorized under the specific procedures in one of the special payment programs in DMM 705.

5. Penalty. To pay any penalty CPC may assess for mail not prepared in accordance with CPC regulations provided that the USPS has provided the Mailer with notice of the non-conformance with CPC regulations and has provided the Mailer with an opportunity to retrieve the non-conforming mail under the circumstances described in Article 6, Paragraph 5.
 - a. CPC will inform the USPS of any penalty assessed on Qualifying Mail presented under this Agreement that is not prepared in accordance with CPC regulations.
 - b. The USPS will invoice the Mailer for these assessed penalties.
 - c. The Mailer shall pay to the USPS the amount of the assessed penalties within thirty (30) days of the date of the invoice. All invoices that are not paid within thirty (30) days will incur an annual late payment penalty (finance charge) of [REDACTED]. Any invoicing discrepancies will be resolved subsequent to payment of the invoice. In addition to late payment penalties (finance charges), the USPS reserves the right to pursue other available remedies.
6. Monthly Reporting. To provide the USPS with a report on a monthly basis, in a format to be specified by the USPS, that states for Global Bulk Economy and Global Direct mailings:
 - a. The total revenue, pieces, and weight for each product mailed in the preceding month separated by point of tender to the USPS, destination country, and country price group for each permit owned by the Mailer under this Agreement. The Mailer will undertake all reasonable efforts to provide the same information for each permit holder mailing under this Agreement;
 - b. This requirement shall include the final month of the Agreement.
7. Information Link. To establish a secure data connection with the USPS in order to ensure that the USPS can receive the necessary information for Customs clearance as well as the data needed to monitor the proper prices and country destination of mailings under this Agreement. The Mailer will be responsible for all aspects of service quality of the information link, interconnectivity, and interoperability of network services of such data connection, which shall be available under commercially reasonable standards but shall be capable of ensuring that the data for all Qualifying Mail under this Agreement are available to the USPS.
8. Customs and Export Documentation. To provide any necessary documentation, including data provided in electronic format, in connection with each mailing, in the form and at the time specified by the USPS, Customs & Border Protection, Transportation Security Administration, the U.S. Census Bureau, a destination country foreign government, or other authority. The Mailer further understands that the failure to provide any such required documentation may result in refusal at acceptance, delay in processing, involuntary seizure by Customs authorities, and/or return of mail to sender.

9. Customs and Export Requirements. To comply with any regulation or order promulgated by the USPS, Customs & Border Protection, Transportation Security Administration, the U.S. Census Bureau, a destination country foreign government, or other governmental unit with jurisdiction over mail, to facilitate the Customs processing of its mail, according to any requirements specified by those authorities.
10. Responsibility. To ensure that all entities mailing under the aegis of this Agreement, having provided the USPS with a permit number and notification of intent to mail under the terms of Paragraph 3 above, follow the terms and conditions set forth in this Agreement as they pertain to the preparation and tender of mailings.

ARTICLE 8. POSTAGE PRICES

In consideration of Article 7.1, and in accordance with Article 9, the Mailer:

1. Will receive a discount of [REDACTED] off the base rates for Global Bulk Economy service found in Annex 1 to this Agreement.
2. Will pay postage according to the price charts in Annex 4 to this Agreement for Global Direct – Canada Lettermail, Global Direct – Canada Admail, and Global Direct – Canada Publications Mail.

ARTICLE 9. APPROVAL OF PRICES

The discount in Paragraph 1 of Article 8 and the prices for Global Direct Service listed in Annex 4 are contingent upon any and all necessary approvals for corresponding USPS prices by the USPS Governors, the USPS Board of Governors, the USPS Pricing Steering Committee, and/or the United States Postal Regulatory Commission.

ARTICLE 10. SUSPENSIONS OF MAIL SERVICE

In the event that a suspension of mail service from the United States to a given country would prevent delivery of Qualifying Mail to addressees in that country, the Mailer shall not tender Qualifying Mail to the USPS until service is restored. Under these circumstances, the Mailer shall have the option to make alternative arrangements for the delivery of Qualifying Mail without penalty. The annualized minimum postage commitment for Qualifying Mail shall be recalculated *pro rata* to reflect the reduction in available service time.

ARTICLE 11. GOVERNING LAW

This Agreement shall be governed by, construed, and enforced in accordance with United States federal law.

ARTICLE 12. TERM OF THE AGREEMENT

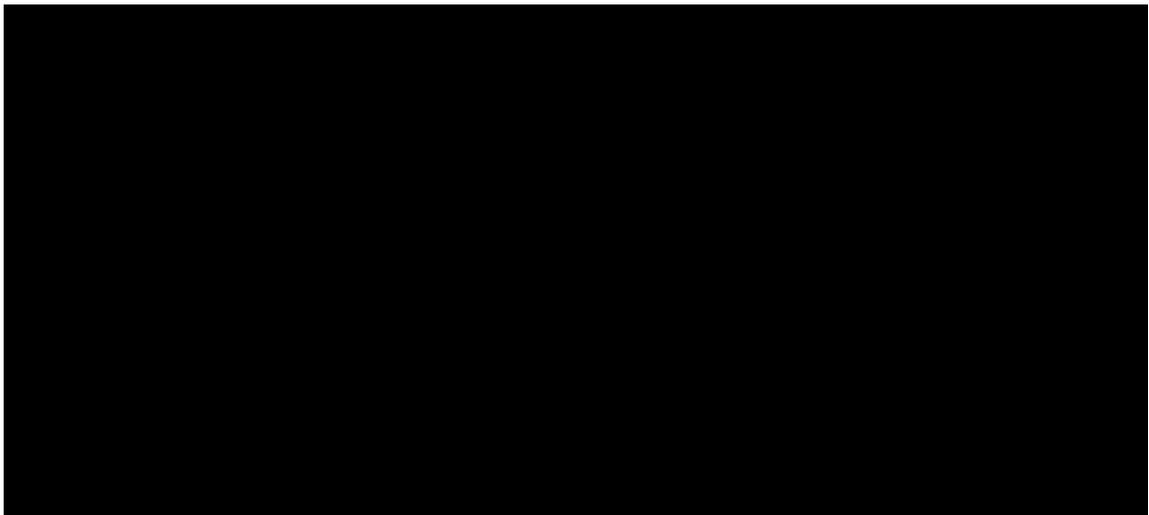
1. The Effective Date of this Agreement shall be 12:01 a.m. on August 1, 2009. The Agreement will remain in effect until midnight on July 31, 2010, unless terminated sooner pursuant to Article 14.

2. The Mailer acknowledges that this Agreement is subject to regulatory oversight and that such oversight might affect the Effective Date.
3. The USPS will notify the Mailer of the status of the approval process or of potential fulfillment of the approval process, or when major steps in the process are completed. The USPS also will respond to Mailer inquiries concerning the status of the process.

ARTICLE 13. PENALTY AND REIMBURSEMENT

1. If the Mailer tenders to the USPS GBE and GD Qualifying Mail combined with IPA and ISAL mail that generates [REDACTED]
[REDACTED] the Mailer must:
 - a. Pay to the USPS a penalty of [REDACTED]
[REDACTED]
 - b. [REDACTED]
[REDACTED]
2. Notwithstanding Paragraph 1 above, if the mailer does not tender to the USPS IPA, ISAL, GBE and GD that generates [REDACTED]
[REDACTED], the Mailer must reimburse the USPS [REDACTED]
[REDACTED] in accordance with Schedule 13.1.

Schedule 13.1



3. If the Mailer does not tender to the USPS EMI and PMI Qualifying Mail that generates [REDACTED] or does not tender to the USPS [REDACTED] pieces of EMI and PMI combined during the term of this Agreement, the Mailer must pay the USPS according to Schedule 13.2.

Schedule 13.2



4. [REDACTED]

5. [REDACTED]

6. Should payment be due under the terms of this Article, payment must be made no later than three (3) months after the date the USPS informs the Mailer of the amount of the required payment. If the USPS does not receive payment within three (3) months after the date the USPS informs the Mailer of the amount of the required payment, any customized agreement in effect shall be terminated on a date the USPS shall determine.

7. Any GBE and GD mail tendered pursuant to a separate customized agreement between the Parties shall be applicable to the revenue guarantees set forth in this Article.
8. For purposes of calculating the payments detailed in this Article, postage paid for IPA, ISAL, GBE, GD, EMI, and PMI shall be counted from August 1, 2009.

ARTICLE 14. TERMINATION OF THE AGREEMENT

Either Party to this Agreement, in its sole discretion, may terminate this Agreement for any reason, by giving the other Party a thirty (30) day written notification, unless a time frame longer than thirty (30) days that falls within the term of the Agreement is indicated by the terminating Party. In the event that this Agreement is terminated before midnight on July 31, 2010, the Mailer remains bound by the terms of Article 7 Paragraphs 5 and 6, and Article 13, except that the Mailer's obligation, if any, under Articles 7 and 13 shall be calculated on a *pro rata* basis to reflect the actual duration of the agreement.

ARTICLE 15. POSTAGE UPDATES

1. The prices in Annex 4 are based in part on the exchange rate between the United States Dollar and the Canadian Dollar reported on May 22, 2009, on the following URL on the International Monetary Fund website.

http://www.imf.org/external/np/fin/data/rms_mth.aspx?reportType=REP

The USPS will continue to use this website or any successor website the International Monetary Fund may establish.

- a. The USPS Postal Fiscal Year quarters begin on October 1, January 1, April 1, and July 1.

- b. The USPS will review the foreign exchange rate of the Canadian Dollar as measured in United States Dollars ("Exchange Rate") reported on the International Monetary Fund website [REDACTED]

- c. Should the Exchange Rate change [REDACTED]

[REDACTED], the USPS will
adjust the prices in the then-current Annex 4 [REDACTED]

- d. [REDACTED]

2. In the event that the costs the USPS incurs to provide Global Bulk Economy service, Global Direct – Canada Lettermail, Global Direct – Canada Admail, or Global Direct – Canada Publications Mail increase [REDACTED] during the term of this Agreement, the USPS reserves the right to adjust the prices for that service during the term of this Agreement.
3. The prices for Global Direct – Canada Lettermail, Global Direct – Canada Admail, and Global Direct – Canada Publications Mail listed in Annex 4 are based on CPC prices. The USPS will adjust the prices in Annex 4 if CPC changes its prices for domestic Canadian Lettermail, Admail, or Publications Mail during the term of this Agreement.
4. Notwithstanding the provisions of Paragraph 1 above, if the Exchange Rate [REDACTED] results in the then-current prices, denominated in United States Dollars, in Annex 4 of this Agreement falling below the CPC prices for domestic Canadian Lettermail, Admail, or Publications Mail as expressed in United States Dollars, the USPS will adjust the then-current prices in Annex 4 as necessary to avoid such a result.
5. Any revision of prices in Annex 4 shall go into effect [REDACTED], except for the following:
 - a. Any price revision pursuant to Paragraphs 1 and 4 [REDACTED]. In such cases, the price revision will take effect simultaneous with the price revision pursuant to Paragraph 3 above, except that for purposes of Paragraph 1, if CPC does not change its rates in January, any price revision will take place [REDACTED].
 - b. Any price revision pursuant to Paragraph 2. In such cases, the price revision will take effect as specified by the USPS.
6. The USPS shall use its best efforts to provide the Mailer with notification of any revision to the prices in Annex 4 at least fifteen (15) days prior to the date on which the revised prices will take effect.
7. The USPS shall use its best efforts to provide the Mailer with notification of any revision to the prices for Global Bulk Economy service at least thirty-five (35) days prior to the date on which the revised prices will take effect.
8. The Mailer acknowledges that revisions in prices may be subject to regulatory oversight and such oversight might affect the effective date of any price revision.
9. No revision to the prices in Annex 4 shall be retroactive.
10. In the event that this Agreement is extended for any period of time under the terms of Article 27, the price adjustment provisions of this Article shall continue to apply during the extension term.

ARTICLE 16. NO SERVICE GUARANTEE

Nothing in this Agreement shall be construed as a representation or guarantee by the USPS that Qualifying Mail will be delivered to the appropriate addressees within any particular time.

ARTICLE 17. CUSTOMS DUTIES AND TAXES

Customs duties and taxes for packages mailed under this Agreement are the responsibility of the addressee.

ARTICLE 18. INDEMNITY

The Mailer shall indemnify and save harmless the USPS and its officers, agents, and employees from any and all claims, losses, costs, damages, or expenses growing out of, or connected in any other way with the discharge by the Mailer of any undertaking contained in this Agreement, except for Claims arising out of the negligence or willful misconduct of the USPS or of its officers, agents, or employees. Notwithstanding its obligation to indemnify the USPS, the Mailer shall not be liable for any consequential damages suffered by the USPS.

ARTICLE 19. LIMITATION OF LIABILITY: INSURANCE

1. The liability of the USPS under this Agreement shall be limited to the refund of postage for Qualifying Mail that is lost or destroyed in bulk after being tendered to the USPS and prior to being received by the delivery authority outside of the United States. The USPS shall not be liable for any actual or consequential damages suffered by the Mailer as the result of late delivery or non-delivery of Qualifying Mail. Qualifying Mail mailed under this Agreement is not insured against delay in delivery. Neither indemnity payments nor postage refunds will be made in the event of delay.
2. The USPS bears no responsibility for the refund of postage in connection with actions taken by Customs authorities.

ARTICLE 20. FORCE MAJEURE

Neither party shall be liable for its failure to perform under the terms of this Agreement due to any contingency beyond its reasonable control, including acts of God, fires, floods, wars, sabotage, accidents, and labor disputes or shortages; governmental laws, ordinances, rules and regulations, whether valid or invalid; court orders, whether valid or invalid; inability to obtain material, equipment, or transportation; and any other similar or different contingency.

ARTICLE 21. NO WAIVER

The failure of either party to this Agreement to insist upon the performance of any of the terms and conditions of this Agreement, or the waiver of any breach of the terms and conditions of this Agreement, shall not be construed as thereafter waiving any such terms and conditions, but these shall continue and remain in full force and effect as if such forbearance or waiver had not occurred.

ARTICLE 22. NUMBER AND GENDER

The use of any particular gender or the plural or singular number in this Agreement is intended to include the other gender or number as the text may require.

ARTICLE 23. EFFECT OF PARTIAL INVALIDITY

The invalidity of any portion of this Agreement will not and shall not be deemed to affect the validity of any other provision. In the event that any provision of this Agreement is held to be invalid, the parties agree that the remaining provisions shall be deemed to be in full force and effect.

ARTICLE 24. ASSIGNMENT

The rights of each party under this Agreement are personal to that party and may not be assigned or transferred to any other person, firm, corporation, or other entity without the prior, express, and written consent of the other party. Granting such consent shall not be unreasonably withheld and shall be allowed for assignment to a subsidiary or affiliate of the Mailer.

ARTICLE 25. PARAGRAPH HEADINGS

The titles to the paragraphs of this Agreement are solely for the convenience of the parties and shall not be used to explain, modify, simplify, or aid in the interpretation of the provisions of this Agreement.

ARTICLE 26. ENTIRE AGREEMENT

1. This Agreement, Global Plus 2 Service Agreement, including all Exhibits, Schedules, and Annexes thereto for Qualifying Global Bulk Economy service, Global Direct – Canada Lettermail, Global Direct – Canada Admail, and Global Direct – Canada Publications Mail, along with the companion Global Plus 1 Service Agreement, including all Exhibits, Schedules, and Annexes thereto for Qualifying International Priority Airmail service (IPA), International Surface Air Lift service (ISAL), Express Mail International (EMI) and Priority Mail International (PMI), shall constitute the entire agreement between the Parties as it pertains to Qualifying Global Bulk Economy, Global Direct – Canada Lettermail, Global Direct – Canada Admail, Global Direct – Canada Publications Mail, International Priority Airmail service (IPA), International Surface Air Lift service (ISAL), Express Mail International (EMI), and Priority Mail International (PMI) intended for delivery outside the United States. Any prior understanding or representation of any kind preceding the date of this Global Plus 2 Agreement and the companion Global Plus 1 Agreement regarding the use of said Qualifying Mail originating in the United States and intended for delivery outside the United States shall not be binding upon either Party except to the extent incorporated in this Agreement.
2. Neither the Mailer nor the USPS is released from any obligations arising under the Global Plus Service Agreement between the Mailer and the USPS executed by the Mailer on April 29, 2008, and by the USPS on April 30, 2008; and the Global Plus Service Agreement between the Mailer and the USPS executed by both the Mailer and the USPS on June 19, 2008.

ARTICLE 27. MODIFICATION

Any modification of or Amendment to this Agreement or additional obligation assumed by either party in connection with this Agreement, with the exception of changes to prices under the terms of Article 15, updates to the preparation requirements for GBE in Annex 1, and updates to the Global Direct – Canada mail preparation requirements in Annex 2, shall be binding only if placed in writing and signed by each party.

1. Modifications may be contingent upon any and all necessary approvals by USPS management's executive committee, the Board of Governors of the USPS, the Governors of the USPS, the Postal Regulatory Commission, the Antitrust Division of the Department of Justice, the Federal Trade Commission and/or any other governmental body with oversight responsibility for the USPS.
2. If such approvals are required, the modifications will not become effective until such time as all necessary approvals are obtained.
3. The USPS will notify the Mailer of the date the modification becomes effective within thirty (30) days after receiving the approval of the entities that have oversight responsibility for the USPS.
4. The USPS will notify the Mailer of the status of the approval process or of potential fulfillment of the approval process, when major steps in the process are completed. The USPS also will respond to Mailer inquiries concerning the status of the process.

ARTICLE 28. MAILABILITY AND IMPORTABILITY

All items mailed under this Agreement must conform to the export requirements of the United States, the mailability requirements of the USPS as detailed in IMM 130 and conform to the importation restrictions of the destination countries. The Mailer is solely responsible for the importation status of Qualifying Mail mailed under this Agreement as detailed in IMM 112.

ARTICLE 29. PRESERVATION AFTER TERMINATION

Termination of this Agreement shall be without prejudice to any rights, obligations, and liabilities of the Mailer accrued up to and including the effective date of such termination. In the event of termination of the Agreement, the Mailer shall be liable to make final settlement of all amounts owing as of the effective date of termination within three (3) months of written notice by the USPS of any deficiency or liability under this Agreement.

ARTICLE 30. NOTICES

All notices or demands required by this Agreement shall be sufficient if delivered personally or mailed via Express Mail to the following individuals:

To the United States Postal Service:

Managing Director, Global Business and Vice President
United States Postal Service
475 L'Enfant Plaza, SW Room 4016
Washington, DC 20260-4016

To the Mailer:



or via e-mail:

To the United States Postal Service at: icmusps@usps.gov

To the Mailer at:



ARTICLE 31. COUNTERPARTS

The parties may execute this Agreement in one or more counterparts (including by facsimile or by electronic means such as .pdf format), not all parties need be signatories to the same documents, and all counterpart-signed documents shall be deemed an original and one instrument.

In witness whereof, this Agreement is deemed executed on the latter of the two dates accompanying the Parties' signatures.

ON BEHALF OF THE UNITED STATES POSTAL SERVICE:

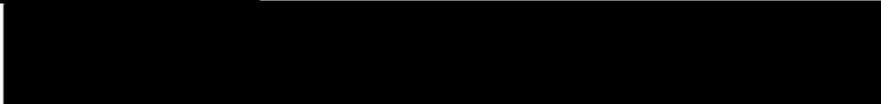
Signature: Frank A. Cebello

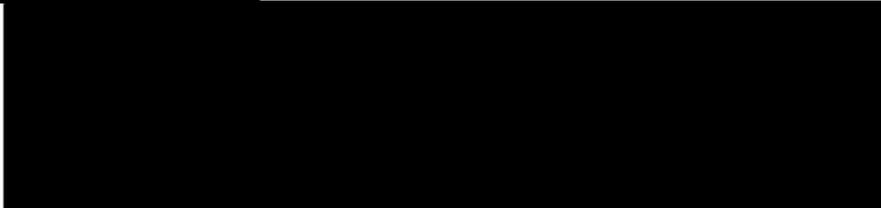
Name: Frank A. Cebello

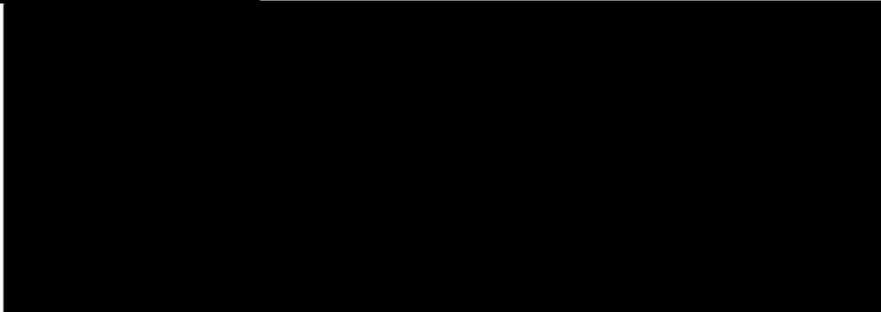
Title: Executive Director, Global Business Management

Date: 6/18/09

ON BEHALF OF 

Signature: 

Name: 

Title: 

Date: 6-17-09

- EXHIBIT A ADDITIONAL AND SUPERSEDING TERMS AND CONDITIONS
- ANNEX 1 GLOBAL BULK ECONOMY (GBE) MAIL PREPARATION REQUIREMENTS, BASE PRICES
- ANNEX 2 GLOBAL DIRECT - CANADA MAIL PREPARATION REQUIREMENTS
- ANNEX 3 MAILING LOCATIONS FOR GLOBAL DIRECT - CANADA
- ANNEX 4 GLOBAL DIRECT - CANADA PRICE CHARTS

EXHIBIT A
ADDITIONAL AND SUPERSEDING TERMS AND CONDITIONS

The Parties acknowledge that the following terms and conditions shall apply to this Agreement. Any terms contained in this Exhibit A shall be controlling and supersede any terms found within the Agreement.

1. **ACKNOWLEDGEMENT.** The Parties acknowledge and understand that all obligations of the USPS under this Agreement shall be contingent on the USPS receiving approvals hereinafter ("Conditions Precedent") from one or more internal and external bodies that have oversight responsibilities. Conditions Precedent may include, but are not limited to: approvals or, if applicable, non-objection, from USPS management's executive committee, the Board of Governors of the USPS, the Governors of the USPS, the USPS Pricing Steering Committee, the Postal Regulatory Commission, the Antitrust Division of the Department of Justice, the Federal Trade Commission, and/or any other governmental body with oversight responsibility for the USPS. The Parties acknowledge that the Agreement may not be approved by such bodies. Until such time that all Conditions Precedents are fulfilled that are necessary to allow the Postal Service to provide the products or services contemplated under the Agreement, no obligation shall exist for the USPS and no benefit shall inure to either Party.
2. **LIMITATION ON LIABILITY AND COSTS.** In the event that the Conditions Precedent are not fulfilled, the USPS shall have no liability, which shall include no obligation to pay costs associated with any action taken by the Mailer prior to the Effective Date of the Agreement. Further, in the event of termination of the Agreement or the failure of any Condition Precedent, the USPS shall not be held liable for any damages including, without limitation, actual; special; indirect; incidental; punitive; consequential; or any other damages, which shall include but not be limited to damages for loss of business profits; business interruption; any other loss; and/or for costs incurred by either party attributable to such non-approval such as attorney's fees.
3. **PRICES.** The prices listed herein are contingent upon any and all necessary approvals for corresponding USPS prices by the USPS Governors, the USPS Board of Governors, the USPS Pricing Steering Committee, and/or the United States Postal Regulatory Commission.

Initials United States Postal Service



Initials [REDACTED]



Confidential

ANNEX 1

GLOBAL BULK ECONOMY (GBE) MAIL PREPARATION REQUIREMENTS, BASE PRICES

Definition

Global Bulk Economy (GBE) service provides lower cost international delivery of letter-post items. Mailings are entered by the mailer at the New Jersey International and Bulk Mail Center (NJIBMC) then dispatched by the Postal Service to destination countries.

Qualifying Mail and Minimum Quantity Requirements

Letter-post mail as defined in IMM 241 that meets all applicable mailing standards may be sent in this service. Items do not have to be of the same size and weight to qualify. The average weight of GBE items must be at least four (4) ounces. There is a minimum volume requirement of 100 pounds per mailing. Mail must be prepared in direct country sacks. The minimum weight per sack is 11 pounds.

Exception: If a mailer has less than 11 pounds of mail for a particular country, such mail may be prepared into a direct country "skin" sack, as long as the total weight of the mail presented in direct country "skin" sacks does not exceed 10% of the total weight of the mail presented in the entire mailing.

Availability

GBE service is available from the New Jersey International and Bulk Mail Center to the countries listed in Exhibit A.

Deposit

The mailer must tender the mail at the following location:

New Jersey International and Bulk Mail Center
80 County Road
Jersey City, NJ 07097-9998

The mailer must establish an advance deposit account or obtain a postage meter license issued by the Newark, NJ, Post Office for mailings entered at NJIBMC. As an alternative, mailers who are participating in a PVDS program (see DMM 705) may have the mail verified, accepted, and paid for at the mailer's plant or at the origin post office serving the mailer's plant if authorized under DMM 705.15.2.2. Plant-verified drop shipment mail must be transported by the mailer to the drop shipment location, accompanied by PS Form 8125, *Drop Shipment Clearance Document*.

Postage

The following are base prices from which percentage volume discounts are applied. The GBE [REDACTED] discount is [REDACTED] off these base prices.

The per-piece price applies to each piece regardless of its weight. The piece price is applied to each item mailed in a GBE sack. The per-pound price applies to the net weight (gross weight minus tare weight of mailing equipment) of the sack for the specific price group. Fractions of a pound are rounded to the next whole pound for postage calculation.

Global Bulk Economy Base Prices

Base prices for mail tendered at the New Jersey International and Bulk Mail Center:

<u>Price Group</u>	<u>Per-Piece</u>	+	<u>Per-Pound</u>
1			
2			
3			
4			
5			
6			
7			
8			

M-bag (all price groups 

Separation by Price Group

When presenting a mailing to the Postal Service, the mailer must physically separate the sacks and /or pallets by price group (i.e. 1, 2, 3, etc.) and specify the price group on the back of PS Tag 181 for direct country sacks and/or on the front of direct country pallet placards (when applicable). Within each price group, direct country "skin" sacks (weighing less than 11 pounds) must also be physically separated from other direct country sacks. Direct country "skin" sacks must be further identified with the letter "S" on the back of PS Tag 181.

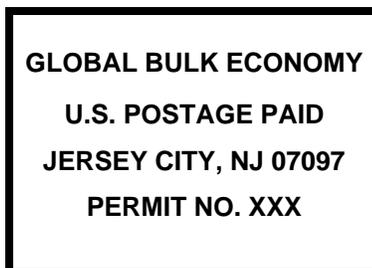
Computation of Postage

Postage is calculated by multiplying the number of pieces in each price group by the applicable per-piece base price, multiplying the net weight (in whole pounds) of each price group by the applicable per-pound base price, and then adding the two sub-totals together. For GBE M-bags, postage is calculated by

Postage Payment Methods

GBE is subject to a per-piece price plus a per-pound price. Postage must be paid by postage meter, permit imprint, mailer-precanceled stamp or a combination thereof. For non-identical pieces, the applicable per-piece postage must be affixed to each piece by meter or mailer-pre-canceled stamp. For identical weight pieces, each piece may bear a permit imprint or postage meter postage for the per-piece price portion. Postage for the per-pound price portion may be paid from an advance deposit account or meter postage attached to the postage statement.

When postage is paid from an advance deposit account, any of the permit imprints shown in IMM Exhibit 152.3 for letter-post are acceptable. As an alternative to these formats, the following optional format may be used:



Note: Mailers may use permit imprint with non-identical weight pieces if authorized to use postage mailing systems under DMM 705.2, 705.3, or 705.4.

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Weight and Size Limits

A. Weight

The weight limit for each letter-post item within a GBE sack is 4 pounds. The average weight of GBE items must be at least four (4) ounces.

B. Size

1. Envelopes and Packages
 - a. Minimum length and height: 5-1/2 x 3-1/2 inches
 - b. Minimum depth: .007 inch
 - c. Maximum length: 24 inches
 - d. Maximum length, height, depth (thickness) combined: 36 inches
2. Rolls
 - a. Minimum length: 4 inches
 - b. Minimum length plus twice the diameter combined: 6-3/4 inches
 - c. Maximum length: 36 inches
 - d. Maximum length plus twice the diameter combined: 42 inches

Preparation Requirements

A. Addressing

Global Bulk Economy is subject to the addressing requirements contained in IMM 122.

Exception: Global Bulk Economy is not subject to the interline addressing requirement that is specified in IMM 122.1d. At the sender's risk, the English translation of the destination post office or city name may be omitted from printed addresses that are in Russian, Greek, Arabic, Hebrew, Cyrillic, Japanese, or Chinese characters. An English translation of the country name (e.g. Japan) is still preferred on the individual mail pieces. Mailings of GBE may be tendered to the USPS without a country name in the delivery address provided the items are contained in properly labeled direct country receptacles.

B. Marking and Packaging

Global Bulk Economy is subject to the marking and packaging requirements contained in IMM 244.

C. Makeup

- All mail must be prepared in bundles within sacks. Bundles must contain at least 10 items.
- Bundles of letter-size mail items must be no thicker than approximately a handful of mail (4 to 6 inches). Bundles of flat-size mail items may be thicker than 6 inches but must not weigh more than 11 pounds.
- All items in a bundle must be "faced" in the same direction (i.e. arranged so that the addresses read in the same direction, with an address visible on the top piece).
- Items that cannot be bundled because of their physical characteristics (i.e. tubes) may be placed loose in the sack.
- Each bundle must be securely tied. Placing rubber bands around the length and then the girth is the preferred method of securing bundles of letter-size mail. Plastic strapping placed around the length and then the girth is the preferred method of securing bundles of flat-size mail.

D. Sacking and Labeling

Bundles of mail must be prepared into direct country sacks. The minimum weight per sack is 11 pounds, except for direct country "skin" sacks for which there is no individual minimum sack weight. The maximum weight per sack is 66 pounds. PS Tag 181, available from NJBMC, must be affixed to each sack and completed as follows:

Front of Tag:

To: Enter the three-letter code of the destination exchange office and the country name.
Date: Enter the same date that appears on the Statement of Mailing.
Kg: Enter the combined weight of the sack and its contents in kilograms.

The other blocks on the tag are reserved for USPS use and must remain blank.

Back of Tag:

Enter the appropriate country price group. For direct country "skin" sacks (weighing less than 11 pounds), also enter the letter "S."

Examples (front of tag):

From:	To:
Mail No:	KWS
Date: OCTOBER 1, 2007	JAPAN
Receptacle No.:	Via:
Class:	
Kg: 27.2	

Note: Destination exchange office codes and country price groups are listed in Exhibit A.

E. GBE M-bags

Subject to the provisions of IMM 260, GBE M-bags may be sent to all destination countries that are referenced in Exhibit A to this Annex. The mailer must complete PS Tag 181 and PS Tag 158, *M-bag Addressee Tag*, and securely attach each of those tags to the neck of the sack. Merchandise items, in combination with related printed matter, may be placed into GBE M-bags provided that the contents and method of preparation conform to the requirements specified in IMM 261.22.

F. Palletizing (optional)

To expedite handling, country pallets may be optionally prepared when there is a minimum of 100 pounds of mail to one country. If this option is used, the mailer must first prepare direct country sacks as described above. Direct country sacks must then be placed within pallet boxes (often referred to as Gaylords) and placed on pallets. Pallets must be capped, shrink-wrapped and banded to insure their integrity during transit. A pallet label (placard) must be placed on all four sides. The pallet label (placard) formats appear below.

The following guidelines must be used when preparing pallets:

Minimum height:	20 inches
Maximum height:	57 inches
Minimum weight:	100 pounds
Maximum weight:	2, 205 pounds (1,000 kg.)

Note: The Postal Service provides pallets free of charge for use with GBE mailings.

U.S. MAIL

TO: _____

FROM: NJI & BMC

JERSEY CITY NJ 07097

CONTENTS:

GLOBAL BULK ECONOMY

PALLET WT. (KG) _____

DATE: _____

PRICE GROUP: _____

U.S. MAIL

ANNEX 1
EXHIBIT A

GLOBAL BULK ECONOMY (GBE) COUNTRY LIST

NEW JERSEY INTERNATIONAL AND BULK MAIL CENTER (NJIBMC)

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
AFGHANISTAN	KBL		6
ALBANIA	TIA		5
ANDORRA		Include with Spain.	1
ANGOLA	LAD		5
ANGUILLA		Include with Netherlands Antilles (Philipsburg).	2
ANTIGUA and BARBUDA	ANU	Include Redonda.	8
ARGENTINA	BUE		2
ARMENIA	EVN		5
ARUBA	AUA		2
ASCENSION ISLAND		Include with Great Britain.	1
AUSTRALIA	SYD		7
AUSTRIA	VIE		1
AZERBAIJAN	BAK		5
AZORES		Include with Portugal.	1
BAHAMAS	NAS		8
BAHRAIN	BAH		2
BALEARIC ISLANDS		Include with Spain	1
BANGLADESH	DAC		6
BARBADOS	BGI		8
BELARUS	MSQ		5
BELGIUM	ANX		4
BELIZE	BZE		8
BENIN	COO		5
BERMUDA	BDA		8
BOLIVIA	LBP		8
BHUTAN		Include with India	3
BONAIRE		Include with Netherlands Antilles (Willemstad).	2
BOSNIA-HERZEGOVINA	SJJ		5
BOTSWANA	GBE		5
BRAZIL	SAO		2
BRITISH VIRGIN ISLANDS	RAD		8
BRUNEI DARUSSALAM	BWN		6
BULGARIA	SOF		5
BURKINA FASO	OUA		5

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
BURMA (MAYANMAR)	RGN		6
BURUNDI	BJM		5
CAMBODIA (KAMPUCHEA)	PHN		6
CAMEROON	DLA		5
CANARY ISLANDS		Include with Spain	1
CAPE VERDE	RAI		5
CAYMAN ISLANDS	GCM		8
CENTRAL AFRICAN REPUBLIC	BGF		5
CHAD	NDJ	Service Suspended	5
CHILE	SCL		2
CHINA (Beijing City)	BJS	Include Tibet	6
CHINA (Remainder of Country)	TSN		6
COLOMBIA	BOG		2
COMOROS	YVA		5
CONGO, DEMOCRATIC REPUBLIC OF	FIH		5
COOK ISLANDS		Include with New Zealand	7
CORSICA		Include with France	1
COSTA RICA	SJO		8
CROATIA	ZAG		5
CUBA	HAV		8
CURACAO		Include with Netherlands Antilles (Willemstad).	2
CYPRUS	LMS		5
CZECH REPUBLIC	PRG		1
DENMARK	CPH	Include Faroe Islands and Greenland.	1
DJIBOUTI	JIB		5
DOMINICA	DOM		8
DOMINICAN REPUBLIC	SDQ		8
DUBAI		Include with United Arab Emirates.	4
ECUADOR	UIO		2
EGYPT	ALY		3
EL SALVADOR	SAL		8
ENGLAND		Include with Great Britain.	1
EQUATORIAL GUINEA	SSG		5
ERITREA	ASM		5
ESTONIA	TLL		5
ETHIOPIA	ADD		5
FALKLAND ISLANDS		Include with Great Britain.	1
FAROE ISLANDS		Include with Denmark.	1
FINLAND	HEL		1
FRANCE	CDG	Include Monaco	1
GABON	LBV		5
GAMBIA	BJL		5

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
GEORGIA, REPUBLIC OF	TBS		5
GERMANY	NIA		1
GHANA	ACC		3
GIBRALTAR	GIB		4
GREAT BRITAIN & NO. IRELAND:	LON	Include England, Scotland, Wales, Northern Ireland, Isle of Man, Jersey, Guernsey, Ascension Island, Falkland Islands, Seychelles, and St. Helena	1
GREECE	ATH		7
GREENLAND		Include with Denmark.	1
GRENADA	GND		8
GUADELOUPE	PTP	Include St. Martin and St. Barthelemy.	8
GUERNSEY		Include with Great Britain	1
GUATEMALA	GUA		8
GUYANA	GEO		8
HAITI	PAP		8
HONDURAS	TGU		8
HONG KONG	HKG	Include Kowloon and North Korea.	3
HUNGARY	BUD		1
ICELAND	REK		4
INDIA	DEL	Include Bhutan.	3
INDONESIA	JKT		2
IRAN	THR		4
IRAQ	BGW	Service Suspended	4
IRELAND	DUB		1
ISLE OF MAN		Include with Great Britain	1
ISRAEL	HFA		7
ITALY	MIL	Include San Marino and Vatican City	4
JAMAICA	KIN		8
JAPAN	KWS	Include Okinawa and Ryukyu Islands	7
JERSEY		Include with Great Britain	1
JORDAN	AMM		2
KAMPUCHEA (CAMBODIA)	PHN		6
KAZAKHSTAN	ALA		6
KENYA	MBA		3
KOREA, PEOPLE'S REPUBLIC OF (NORTH KOREA)		Include with Hong Kong	3
KOREA, REPUBLIC OF (SOUTH KOREA)	BUS		3
KOSOVO	PRN		5
KOWLOON		Include with Hong Kong.	3
KUWAIT	KWI		2
KYRGYZSTAN	FRU		6
LAOS	VTE		6
LATVIA	RIX		5

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
LESOTHO	MSU		5
LIBERIA	MLW		5
LIBYA	TIP		5
LIECHTENSTEIN		Include with Switzerland.	1
LITHUANIA	VNO		5
LUXEMBOURG	LUX		1
MACEDONIA	SKP		5
MADAGASCAR	TNR		5
MALAWI	LBE		5
MALAYSIA	KUL		2
MALDIVES	MLE		6
MALI	BKO		5
MALTA	MAR		4
MARTINIQUE	FDF		8
MAURITIUS	MRU		5
MOLDOVA	KIV		5
MONACO		Include with France.	1
MONGOLIA	ULN		6
MONTENEGRO	TGD		5
MOROCCO	TNG		5
MOZAMBIQUE	MPM		5
MYANMAR (BURMA)	RGN		6
NAMIBIA	WDH		5
NEPAL	KTM		6
NETHERLANDS	RTM		1
NETHERLANDS ANTILLES (PHILIPSBURG)	SXM	Include Saba, St. Eustatius, St. Maarten, and Anguilla.	2
NETHERLANDS ANTILLES (WILLEMSTAD)	CUR	Include Bonaire and Curacao.	2
NEW CALEDONIA	NOU	Include Wallis and Futuna Islands	6
NEW ZEALAND	AKL	Include Pitcairn Island, Niue Islands, Cook Islands, and Ross Dependency	7
NICARAGUA	MGA		8
NIGER	NIM		5
NIGERIA	LOS		3
NIUE ISLANDS		Include with New Zealand.	7
NORTHERN IRELAND		Include with Great Britain.	1
NORWAY	OSL		4
OKINAWA		Include with Japan.	7
OMAN	MCT		4
PAKISTAN	KHI		3
PANAMA	ONX		8
PAPUA NEW GUINEA	BOR		6
PERU	ASU		2

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
PHILIPPINES	MNL		2
PITCAIRN ISLAND		Include with New Zealand.	7
POLAND	WAW		1
PORTUGAL	LIS	Include Azores, Sao Tome and Principe.	1
REDONDA		Include with Antigua and Barbuda.	8
REUNION	RUN		5
ROMANIA	CND		5
ROSS DEPENDENCY		Include with New Zealand.	7
RUSSIA	MOW		6
RWANDA	KGL		5
RYUKYU ISLANDS		Include with Japan.	7
SABA		Include with Netherlands Antilles (Philipsburg).	2
ST. BARTHELEMY		Include with Guadeloupe.	8
ST. CHRISTOPHER (ST. KITS) AND NEVIS	BAS		8
ST. EUSTATIUS		Include with Netherlands Antilles (Philipsburg).	2
ST. HELENA		Include with Great Britain	1
ST. LUCIA	SLU		8
ST. MAARTEN		Include with Netherlands Antilles (Philipsburg).	2
ST. MARTIN		Include with Guadeloupe.	8
ST. VINCENT AND THE GRENADINES	KTN		8
SAN MARINO		Include with Italy.	4
SANTA CRUZ ISLANDS		Include with Solomon Islands	6
SAO TOME AND PRINCIPE		Include with Portugal	1
SAUDI ARABIA	DMM		4
SCOTLAND		Include with Great Britain	1
SENEGAL	DKR		5
SERBIA	BEG		5
SEYCHELLES	SEZ	Include with Great Britain	1
SIERRA LEONE	FNA		5
SINGAPORE	SIN		3
SLOVAK REPUBLIC (SLOVAKIA)	BTS		1
SLOVENIA	LJU		4
SOLOMON ISLANDS	HIR	Include Santa Cruz Islands	6
SOUTH AFRICA	CPT	Include Transkei, St, Helena, and Tristan da Cunha.	3
SPAIN	BCN	Include Andorra, Canary Islands, and Balearic Islands.	1
SRI LANKA	CMB		3
SUDAN	KRT		5
SURINAME	PBM		2

COUNTRY	DESTINATION EXCHANGE OFFICE CODE	OBSERVATIONS	RATE GROUP
SWAZILAND	MTS		5
SWEDEN	MMA		1
SWITZERLAND	ZRH	Include Liechtenstein.	1
SYRIAN ARAB REPUBLIC (SYRIA)	DAM		4
TAIWAN	TPE		3
TAJIKISTAN	DYU		6
TANZANIA	DAR	Include Zanzibar.	3
THAILAND	BKK		3
TIBET		Include with China.	6
TRANSKEI		Include with South Africa.	3
TRINIDAD AND TOBAGO	POS		8
TRISTAN DA CUNHA		Include with South Africa.	3
TUNISIA	TUN		5
TURKEY	IST		5
TURKMENISTAN	ASB		6
UGANDA	EBB		5
UKRAINE	JEV		5
UNITED ARAB EMIRATES	DXB	Include Dubai	4
UNITED KINGDOM		See Great Britain.	1
URUGUAY	MVD		2
UZBEKISTAN	TAS		6
VATICAN CITY		Include with Italy	4
VENEZUELA	CCS		8
VIETNAM	SGN		3
VIRGIN ISLANDS (BRITISH)	TOV		8
WALES		Include with Great Britain.	1
WALLIS AND FUTUNA ISLANDS		Include with New Caledonia.	6
YEMEN	SAH		4
ZAMBIA	LUN		5
ZANZIBAR		Include with Tanzania.	3
ZIMBABWE	BUQ		5

RATE GROUP 1

ANDORRA
ASCENSION ISLAND
AUSTRIA
AZORES
BALEARIC ISLANDS
CANARY ISLANDS
CORSICA
CZECH REPUBLIC
DENMARK
ENGLAND
FALKLAND ISLANDS
FAROE ISLANDS
FINLAND
FRANCE
GERMANY
GREAT BRITAIN & NO. IRELAND:
GREENLAND
GUERNSEY
HUNGARY
IRELAND
ISLE OF MAN
JERSEY
LIECHTENSTEIN
LUXEMBOURG
MONACO
NETHERLANDS
NORTHERN IRELAND
POLAND
PORTUGAL
ST. HELENA
SAO TOME AND PRINCIPE
SCOTLAND
SEYCHELLES
SLOVAK REPUBLIC (SLOVAKIA)
SPAIN
SWEDEN
SWITZERLAND
UNITED KINGDOM
WALES

RATE GROUP 2

ANGUILLA
ARGENTINA

ARUBA
BAHRAIN
BONAIRE
BRAZIL
CHILE
COLOMBIA
CURACAO
ECUADOR
INDONESIA
JORDAN
KUWAIT
MALAYSIA
NETHERLANDS ANTILLES (PHILIPSBURG)
NETHERLANDS ANTILLES (WILLEMSTAD)
PERU
PHILIPPINES
SABA
ST. EUSTATIUS
ST. MAARTEN
SURINAME
URUGUAY

RATE GROUP 3

BHUTAN
EGYPT
GHANA
HONG KONG
INDIA
KENYA
KOREA, PEOPLE'S REPUBLIC OF (NORTH KOREA)
KOREA, REPUBLIC OF (SOUTH KOREA)
KOWLOON
NIGERIA
PAKISTAN
SINGAPORE
SOUTH AFRICA
SRI LANKA
TAIWAN
TANZANIA
THAILAND
TRANSKEI
TRISTAN DA CUNHA
VIETNAM
ZANZIBAR

RATE GROUP 4

BELGIUM
DUBAI
GIBRALTAR
ICELAND
IRAN
IRAQ
ITALY
MALTA
NORWAY
OMAN
SAN MARINO
SAUDI ARABIA
SLOVENIA
SYRIAN ARAB REPUBLIC (SYRIA)
UNITED ARAB EMIRATES
VATICAN CITY
YEMEN

RATE GROUP 5

ALBANIA
ANGOLA
ARMENIA
AZERBAIJAN
BELARUS
BENIN
BOSNIA-HERZEGOVINA
BOTSWANA
BULGARIA
BURKINA FASO
BURUNDI
CAMEROON
CAPE VERDE
CENTRAL AFRICAN REPUBLIC
CHAD
COMOROS
CONGO, DEMOCRATIC REPUBLIC OF
CROATIA
CYPRUS
DJIBOUTI
EQUATORIAL GUINEA
ERITREA
ESTONIA
ETHIOPIA

GABON
GAMBIA
GEORGIA, REPUBLIC OF
KOSOVO
LATVIA
LESOTHO
LIBERIA
LIBYA
LITHUANIA
MACEDONIA
MADAGASCAR
MALAWI
MALI
MAURITIUS
MOLDOVA
MONTENEGRO
MOROCCO
MOZAMBIQUE
NAMIBIA
NIGER
REUNION
ROMANIA
RWANDA
SENEGAL
SERBIA
SIERRA LEONE
SUDAN
SWAZILAND
TUNISIA
TURKEY
UGANDA
UKRAINE
ZAMBIA
ZIMBABWE

RATE GROUP 6

AFGHANISTAN
BANGLADESH
BRUNEI DARUSSALAM
BURMA (MAYANMAR)
CAMBODIA (KAMPUCHEA)
CHINA (Beijing City)
CHINA (Remainder of Country)
KAMPUCHEA (CAMBODIA)
KAZAKHSTAN
KYRGYZSTAN
LAOS
MALDIVES
MONGOLIA
MYANMAR (BURMA)
NEPAL
NEW CALEDONIA
PAPUA NEW GUINEA
RUSSIA
SANTA CRUZ ISLANDS
SOLOMON ISLANDS
TAJIKISTAN
TIBET
TURKMENISTAN
UZBEKISTAN
WALLIS AND FUTUNA ISLANDS

RATE GROUP 7

AUSTRALIA
COOK ISLANDS
GREECE
ISRAEL
JAPAN
NEW ZEALAND
NIUE ISLANDS
OKINAWA
PITCAIRN ISLAND
ROSS DEPENDENCY
RYUKYU ISLANDS

RATE GROUP 8

ANTIGUA and BARBUDA
BAHAMAS
BARBADOS
BELIZE
BERMUDA
BOLIVIA
BRITISH VIRGIN ISLANDS
CAYMAN ISLANDS
COSTA RICA
CUBA
DOMINICA
DOMINICAN REPUBLIC
EL SALVADOR
GRENADA
GUADELOUPE
GUATEMALA
GUYANA
HAITI
HONDURAS
JAMAICA
MARTINIQUE
NICARAGUA
PANAMA
REDONDA
ST. BARTHELEMY
ST. CHRISTOPHER (ST. KITS) AND NEVIS
ST. LUCIA
ST. MARTIN
ST. VINCENT AND THE (GRENADINES)
TRINIDAD AND TOBAGO
VENEZUELA
VIRGIN ISLANDS (BRITISH)

SERVICE NOT AVAILABLE

ALGERIA
CONGO, REPUBLIC OF THE (BRAZZAVILE)
COTE D'IVOIRE
FIJI
FRENCH POLYNESIA
GUINEA
GUINEA-BISSAU
LEBANON
MACAU
MAURITANIA
MONTSERRAT
NAURU
QATAR
TOGO
TONGA
TURKS AND CAICOS ISLANDS
TUVALU
VANUATU
WESTERN SAMOA

ANNEX 2

GLOBAL DIRECT - CANADA MAIL PREPARATION REQUIREMENTS

NOTE: Annex 2 is a summary of requirements for information only and is subject to any changes CPC may make. Such changes become binding upon the Mailer on the effective date determined by CPC whether or not they are reflected in this Annex.

GLOBAL DIRECT – CANADA LETTERMAIL

The Mailer is responsible for ensuring that the items meet CPC makeup and preparation requirements for Canadian domestic Addressed Lettermail service found on the CPC website (www.canadapost.com).

ADDRESSING

Mailing Address:

The address of the addressee must be complete and include:

- The addressee's name;
- Where, applicable, the street number, street name, and apartment or room number;
- The name and province of the postal facility of delivery; and
- A valid postal code for the address.

Return Address:

When a Lettermail item bears a return address, the return address must be Canadian and it must be located on the same side as the delivery address in the upper left corner.

POSTAL INDICIA AND OTHER MARKINGS

Items must bear the appropriate CPC indicia. The number [REDACTED] must appear in the indicia. Camera-ready indicia artwork can be downloaded from the *Canada Postal Guide* at www.canadapost.ca/postalguide.

The Canada Post indicia shall be located:

- On the front of the item in the upper right corner,
- Not more than 1.57 in. (40 mm.) from the top edge,
- Not more than 2.9 in. (74 mm.) from the right edge.

A return address, service indication, or delivery instruction may be marked/printed on a Lettermail item if it is located:

- On the front of the item in the upper left corner,
- 1.77 in. (45 mm.) or more from the bottom edge.

Graphics or other printings may be printed on the front of a Lettermail item if they are located 1.77 in. (45mm.) or more from the bottom of the item. NOTE: Graphics or other printings shall not be located in the area reserved for the postage indicia.

SEALING

All envelopes must have seams that are permanently and securely sealed. Flaps must be constructed so that they can be completely and securely sealed by the mailer. Unsealed/open envelopes are not permitted for mailings of Canada Lettermail. Self-mailers must be closed on all four edges.

MAIL PREPARATION

All items must be placed in USPS letter trays or other appropriate USPS mail transport equipment. Use the following general guidelines when preparing letter trays:

- Face all items in the same direction;
- Sleeve, band, and label each letter tray;
- Each letter tray must bear a label formatted as follows:

Line 1:	Canadian Destination, U.S. Exchange Office Code
Line 2:	Contents
Line 3:	Mailer, Mailer Location

PRESENTATION OF MAILING

Each mailing must be accompanied by a completed PS Form 3700, *Postage Statement – International Mail*, Part I Global Direct – Permit Imprint, Line I1 Canada Letter Mail.

GLOBAL DIRECT – CANADA ADMAIL

The Mailer is responsible for ensuring that the items meet CPC makeup and preparation requirements for Canadian domestic Addressed Admail service found on the CPC website (www.canadapost.com).

POSTAL INDICIA AND OTHER MARKINGS

Items must bear the appropriate CPC indicia. The number [REDACTED] must appear in the indicia. Camera-ready indicia artwork can be downloaded from the *Canada Postal Guide* at www.canadapost.ca/postalguide.

PRE-NOTIFICATION OF MAILINGS

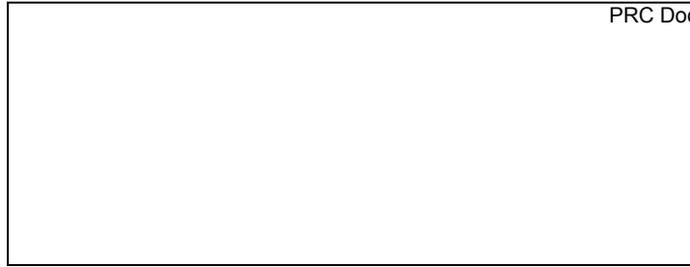
The USPS requires pre-notification for each mailing of Global Direct – Canada Admail mailed under the terms of this Agreement. At least twenty-four (24) hours before each shipment of Global Direct – Canada Admail the Mailer, or a representative acting on behalf of the Mailer, must submit to the USPS both the electronic Statement of Mailing generated by CPC specialized sortation software and a CPC Address Accuracy Statement. The message must include the date of the mailing. The message must be sent via e-mail to InternationalCustomerSupportHQ@usps.gov.

PRESENTATION OF MAILING

Each mailing of Global Direct – Canada Admail mailed under the terms of this Agreement must be prepared in accordance with CPC eligibility and mail preparation requirements for domestic Canadian Addressed Admail. All items must be sorted according to the CPC National Distribution Guide (NDG) option or the CPC Letter Carrier Presort (LCP) option. Mailers are required to use CPC specialized sortation software. The Mailer must meet or exceed the minimum address accuracy requirements set by CPC.

Each mailing must be accompanied by a completed PS Form 3700, *Postage Statement – International Mail*, Part F, Global Direct – Canada Admail – Permit Imprint, and an approved barcoded placard (shown below). Barcode specifications are detailed in the International Mailer Specifications Document. Request this document from InternationalCustomerSupportHQ@usps.gov.

Affix label here →



TO: TORONTO

Via: _____ ISC

**TORONTO EXCHANGE OFFICE (YTO)
1695 DREW RD
TORONTO ON L5S 1J5**

DATE _____

Departure(s):

HCR:

TRIP:

Contents:

**GLOBAL DIRECT - CANADA
ADMAIL**

DO NOT OPEN IN TRANSIT

CONTAINER _____ OF _____

Origin P.O.: _____ Prepared by: _____
(company name)

GLOBAL DIRECT – CANADA PUBLICATIONS MAIL

The Mailer is responsible for ensuring that the items meet CPC makeup and preparation requirements for Canadian domestic Publications Mail service found on the CPC website (www.canadapost.com).

PRE-NOTIFICATION OF MAILINGS

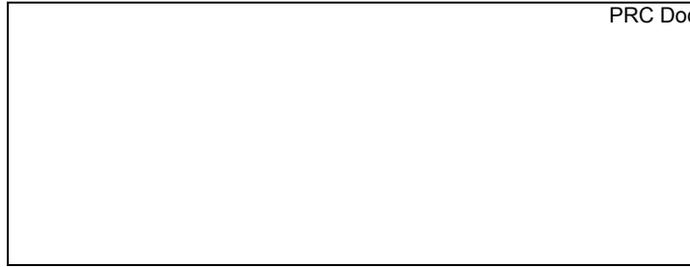
The USPS requires pre-notification for each mailing of Global Direct – Canada Publications Mail mailed under the terms of this Agreement. At least twenty-four (24) hours before each shipment of Global Direct – Canada Publications Mail, the Mailer, or a representative acting on behalf of the Mailer, must submit to the USPS both the electronic Statement of Mailing generated by CPC specialized sortation software and a CPC Address Accuracy Statement. The message must include the date of the mailing. The message must be sent via e-mail to InternationalCustomerSupportHQ@usps.gov.

PRESENTATION OF MAILING

Each mailing of Global Direct – Canada Publications Mail mailed under the terms of this Agreement must be prepared in accordance with CPC eligibility and mail preparation requirements for Publications Mail. All items must be sorted according to the CPC National Distribution Guide (NDG) option or the CPC Letter Carrier Presort (LCP) option. Mailers are required to use CPC specialized sortation software. The Mailer must meet or exceed the minimum address accuracy requirements set by CPC.

Each mailing must be accompanied by a completed PS Form 3700, *Postage Statement – International Mail*, Part G, Global Direct – Canada Publications Mail – Permit Imprint. The mailings must be accompanied by an approved barcoded placard (shown below). Barcode specifications are detailed in the International Mailer Specifications Document. Request this document from InternationalCustomerSupportHQ@usps.gov.

Affix label here →



TO: TORONTO

Via: _____ ISC

**TORONTO EXCHANGE OFFICE (YTO)
1695 DREW RD
TORONTO ON L5S 1J5**

DATE _____

Departure(s):

HCR:

TRIP:

Contents:

**GLOBAL DIRECT - CANADA
PUBLICATIONS MAIL
DO NOT OPEN IN TRANSIT**

CONTAINER _____ OF _____

Origin P.O.: _____ Prepared by: _____
(company name)

ANNEX 3

MAILING LOCATIONS FOR GLOBAL DIRECT – CANADA

**GLOBAL DIRECT – CANADA ADMAIL
GLOBAL DIRECT – CANADA PUBLICATIONS MAIL**

JOHN F. KENNEDY AIRPORT MAIL CTR
US POSTAL SERVICE
JOHN F. KENNEDY INTERNATIONAL AIRPORT BLDG 250
JAMAICA NY 11430-9998

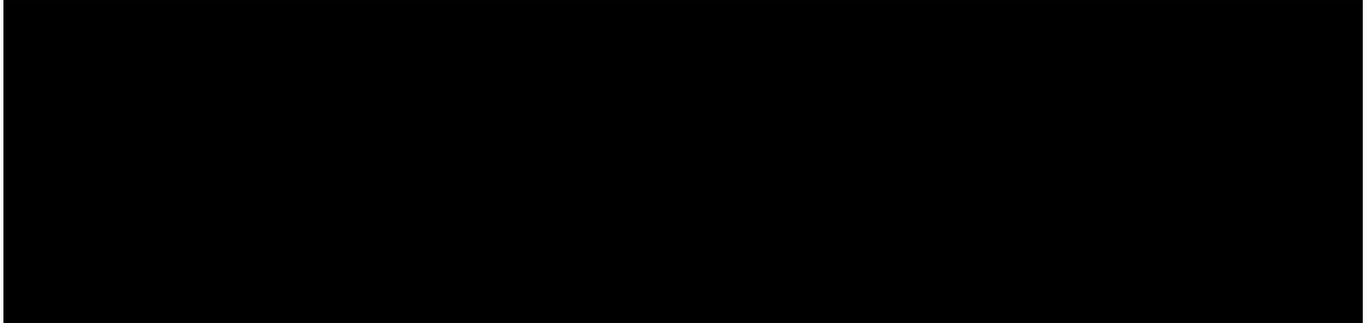
NEW JERSEY INTERNATIONAL BULK MAIL CTR
US POSTAL SERVICE
80 COUNTY RD
JERSEY CITY NJ 07097-9998

JT WEEKER INTERNATIONAL SERVICE CTR
US POSTAL SERVICE
OHARE INTERNATIONAL AIRPORT
514 EXPRESS CENTER DR
CHICAGO IL 60688-9998

SEATTLE PROCESSING AND DISTRIBUTION CTR
US POSTAL SERVICE
2454 OCCIDENTAL AVE SOUTH
SEATTLE WA 98134-9997

ANNEX 4

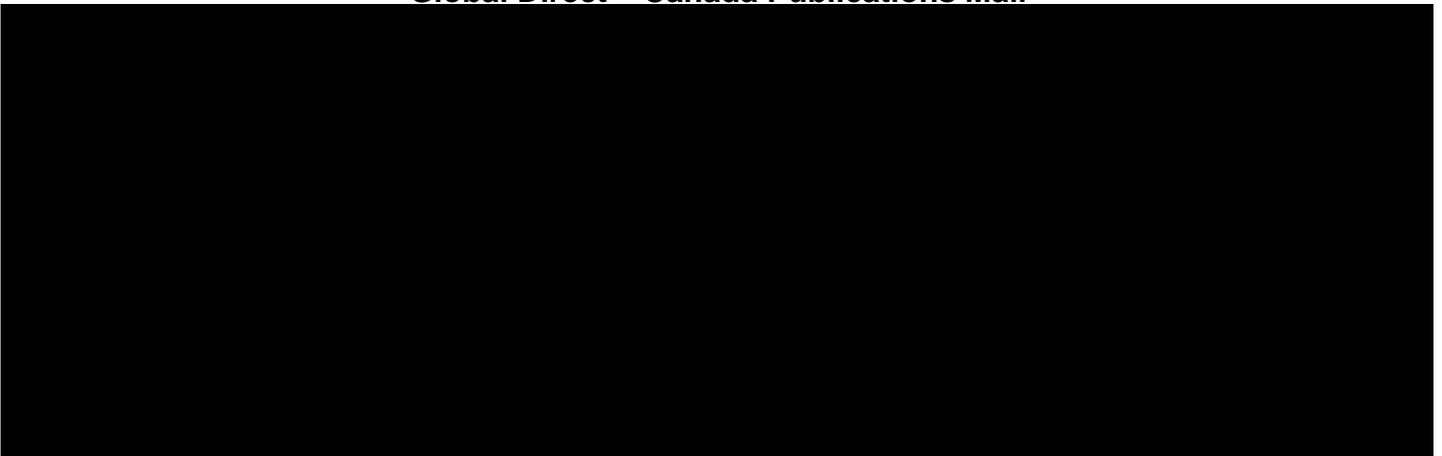
GLOBAL DIRECT – CANADA PRICE CHARTS



Global Direct – Canada Admail



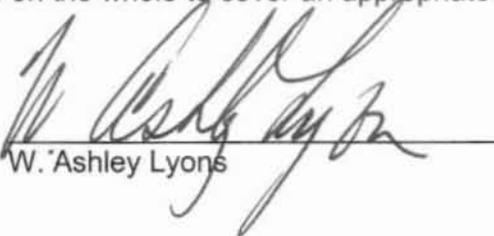
Global Direct – Canada Publications Mail



Certification of Prices for the Global Plus 2 Contract with
[REDACTED]

I, W. Ashley Lyons, Manager, Regulatory Reporting and Cost Analysis, Finance Department, United States Postal Service, am familiar with the prices for the Global Plus 2 Contract with [REDACTED]. The prices contained in this contract were established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Global Direct, Global Bulk Economy, and Global Plus Contracts, issued on July 16, 2008 (Governors' Decision No. 08-10), which established prices by means of price floor and ceiling formulas.

I hereby certify that the numerical cost values underlying the prices in the [REDACTED] Contract are the appropriate costs to use in the formulas and represent the best available information. The prices, resulting in a cost coverage of [REDACTED] percent for the applicable prices for the mail items under the contract, are in compliance with 39 U.S.C. § 3633(a)(1), (2), and (3). The prices demonstrate that the contract and the included ancillary services should cover their attributable costs and preclude the subsidization of competitive products by market dominant products. In Fiscal Year 2008, all international competitive mail accounted for approximately [REDACTED] percent of the total contribution by all competitive products. Contribution from Global Plus 2 Contracts should be much smaller. The contract with [REDACTED] should not impair the ability of competitive products on the whole to cover an appropriate share of institutional costs.


W. Ashley Lyons