

**BEFORE THE POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001**

Review of Nonpostal Services

Docket No. MC2008-1

**PITNEY BOWES INC. RESPONSE TO PINPOINT LLC'S
MOTION FOR LATE ACCEPTANCE**

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DATED: October 31, 2008

I. INTRODUCTION

On October 28, 2008, Pinpoint LLC (Pinpoint) filed a Reply and Motion for Late Acceptance to file the Declaration of Randall E. Hooker in response to Pitney Bowes' October 15, 2008 Motion to Compel United States Postal Service to File a Complete List of Nonpostal Services.¹ The motion and declaration purported to provide "a viewpoint which is not currently before the Commission," and information which Pinpoint believes "will be useful in deciding the issues currently before the Commission." Pinpoint Motion, at 2.

Pitney Bowes appreciates that the public proceedings before the Postal Regulatory Commission (Commission) benefit from and are enriched by the exchange of a broad range of views from interested parties. In this case, however, Pinpoint's submission obscures rather than illuminates the issues currently before the Commission. Accordingly, while Pitney Bowes does not oppose Pinpoint's untimely submission, several unsupported allegations raised by Pinpoint warrant a response.

II. DISCUSSION

The Hooker Declaration describes Pinpoint as a Washington State-based manufacturer of "ink cartridges and ribbons for use in Pitney Bowes postage meters." Hooker Decl., at ¶ 1-2. Pinpoint is also a beneficiary of the Postal Service's recent foray into the imaging supplies business, as a manufacturer of USPS-branded replacement postage meter ink cartridges. *See id.*, at ¶ 2. The Hooker Declaration contends that what

¹ Pinpoint LLC Reply and Motion for Late Acceptance, dated October 28, 2008, at 2 (Pinpoint Motion); Declaration of Randall E. Hooker in Response to Pitney Bowes, Inc.'s Motion to Compel United States Postal Service to File a Complete List of Nonpostal Services, dated October 28, 2008 (Hooker Decl.).

it characterizes as the postage meter supplies market² is not a competitive market because (1) Pitney Bowes somehow “forces” consumers to purchase its own postage meter supplies, and (2) that customers have limited alternatives to Pitney Bowes products. *See id.*, at ¶ 2. Both of these claims are demonstrably false. Nevertheless, on the basis of these allegations, Pinpoint further suggests that the Postal Service’s entry into the postage meter supplies market is necessary as a means to introduce the “presence of [*sic*] competitive product.” *Id.*, at ¶ 9. This suggestion is inconsistent with Pinpoint’s specious assertion that the Postal Service has “not entered into the printer cartridge market,” *id.*, at ¶ 8, and reveals a fundamental misunderstanding of the nature of the proceeding pending before the Commission and the purpose of section 404(e)(3) of the Postal Accountability and Enhancement Act (PAEA).³ *See* 39 U.S.C. §404(e)(3).

A. Pinpoint’s Allegations Regarding Pitney Bowes’ Sales Practices and the Availability of Alternative Products are Inaccurate and Misleading.

Pinpoint’s allegations as to the non-competitive nature of the alleged postage meter supplies market are premised on incomplete and inaccurate information. Pinpoint asserts that there is “only token availability” of alternative postage meter supplies products to compete with Pitney Bowes-brand products and, thus, that Pitney Bowes “forces” consumers to purchase its own postage meter supplies via a “captive relationship.” Hooker Decl., at ¶ 7. This is factually incorrect and misleading.

² It bears noting that Pinpoint’s characterization of an alleged postage meter supplies market as distinct from the printer inkjet cartridge and laser toner market is inconsistent with the Postal Service’s own marketing literature, which details the Postal Service’s undisclosed entry into the imaging supplies business generally. *See* USPS Premium Imaging Supplies Marketing Brochure attached as Exhibit A.

³ *See* Pub. L. No. 109-435, 120 Stat. 3198 (Dec. 20, 2006). The PAEA amends various sections of title 39 of the United States Code. Unless otherwise noted, section references in these comments are to sections of title 39.

The allegation that there is “only token availability of one or two items sold through national office product chains” is demonstrably false. Pitney Bowes meter users who want to use inkjet cartridges from suppliers other than Pitney Bowes have a wide variety of choices available to them. Pitney Bowes “compatible” replacement postage meter ink cartridges are sold through numerous national, household-name office supply stores, including: Office Depot (Office Depot brand), Office Max (Office Max brand), and Staples (Staples brand). Pitney Bowes “compatible” replacement postage meter ink cartridges are also widely available through scores of office supply web-sites including: Ebay, Amazon.com, Yahoo.Shopping.com, Shopping.com, Pronto.com, OfficeWorld.com, InkjetSuperstore, SwiftInk.com, InkGrabber.com, InkOasis.com, TonernMore.com, PrintCountry.com, and many, many others.

Pinpoint’s unsupported allegation that Pitney Bowes somehow “forces” its customers into a “captive relationship” is also completely baseless. Hooker Decl., at ¶ 7. Pinpoint offers no evidence whatsoever to support the allegation that Pitney Bowes improperly or unfairly constrains its customers, because there is none. Pinpoint’s real complaint is that Pitney Bowes cultivates a “direct relationship” with its customers and that many of those customers value the Pitney Bowes brand and the convenience of purchasing their replacement products directly from Pitney Bowes with whom they have developed a trust relationship. This is a hallmark of good business, not a problem that can only be remedied by introducing government-sponsored competition.

Pinpoint’s accusation that Pitney Bowes is “attempting to manipulate the Commission . . . in order to suppress competition” is also completely without merit. Hooker Decl., at ¶ 10. Pitney Bowes appreciates that Pinpoint shares a common

economic interest with the Postal Service as a manufacturer of the USPS-brand replacement ink cartridges, however, as set forth in Pitney Bowes October 15 Motion to Compel, the Postal Service simply has no authority under the PAEA to enter the imaging supplies business. *See* Pitney Bowes Motion, at 5-8.

B. Pinpoint Fundamentally Misapprehends the Nature of this Proceeding.

In enacting the PAEA, Congress sought to focus the Postal Service on its core responsibilities to provide “adequate and efficient postal services at fair and reasonable rates and fees.” 39 U.S.C. § 403(a). Thus, the PAEA narrowly defines the term “postal service” to mean “the delivery of letters, printed matter, or mailable packages, including acceptance, collection, sorting, transportation, or other functions ancillary thereto[.]” 39 U.S.C. § 102(5). The PAEA further limits the Postal Service’s authority to provide nonpostal services, defined in section 404(e)(1) as “any service that is not a postal service defined under section 102(5),” 39 U.S.C. §§ 404(e)(1), to those it offered as of January 1, 2006. The PAEA also directs the Commission to review each nonpostal service that was offered by the Postal Service on the date of the PAEA’s enactment, December 20, 2006, to determine whether that nonpostal service should be allowed to continue. *See* 39 U.S.C. §§ 404(e)(2) and (e)(3). Thus, the purpose of the Commission’s review under section 404(e)(3) and the purpose of the instant proceeding, is to determine which nonpostal services should continue, taking into account the public need for the service and the private sector’s ability to meet that need.

Nothing in the text or legislative history of the PAEA can credibly be construed to suggest that Congress sought to inject government-sponsored competition in existing commercial markets. The text and legislative history suggest the opposite conclusion:

that the Postal Service should focus on its core mission of providing trusted, affordable, universal postal services. Similarly, nothing in the PAEA invites the Commission to attempt to independently assess whether a commercial market served by the private sector is sufficiently competitive. Rather, section 404(e)(3) directs the Commission to take into account the public need for the service and the ability of the private sector to meet that need. Pinpoint's suggestion that the Postal Service's undisclosed and unauthorized foray into the imaging supplies business is necessary to enhance competition in a commercial market turns Congress' intent and the nature of this proceeding on its head.

III. CONCLUSION

Pitney Bowes has requested that the Commission issue an order directing the Postal Service to file a complete list and description of all existing and new offerings that may be subject to this proceeding, and following the Postal Service's compliance with that order, to afford interested parties the opportunity to comment on the newly disclosed activities. Pinpoint's suggestion, in the form of improper, self-serving "opinion" testimony, that Pitney Bowes' request rises to the level of manipulation is unfounded and irresponsible.

Pitney Bowes appreciates the opportunity to clarify the record.

Respectfully submitted,

/s/

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EXHIBIT A



**UNITED STATES
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PREMIUM IMAGING SUPPLIES



WHAT SETS USPS BRAND IMAGING SUPPLIES APART

Quality that's second to none

USPS replacement inkjet & postage meter cartridges deliver a level of quality and performance that meet the brand new cartridges from the original manufacturer.

Our products benefit from decades of research, design and manufacturing experience. We use only the best components, testing every cartridge to ensure optimal quality and performance. And we back all our imaging supplies with a 100% money-back guarantee.

Unbeatable product selection

Chances are you won't find a wider range of quality imaging supplies anywhere else. We offer replacement inkjet and postage meter cartridges compatible with Canon, Dell, HP, Lexmark & Pitney Bowes to name a few.

OEM Part No.	Item No.	Description	Page Yld
P O S T A G E S K U S			
Francotyp-Postalia 51.0019.5301.00	USP1000	Francotyp-Postalia T-1000 Meter - Ink Cartridge, Red	1600
Pitney Bowes 765-0	USP300	Personal Postage Meter DM200/DM300/DM400 - Ink Cartridge, Red	7000
Pitney Bowes 765-3	USP400	Digital Mailing Machine DM200i/DM300i/DM300L/DM400i/DM400L - Ink Cartridge	8000
Pitney Bowes P500R	USP500	Pitney Bowes DM500 and DM550 Postage Meters	11000
Pitney Bowes 767-1	USPB700	Post Perfect Postage Meter B700 - Thermal Ribbon Cartridge, Red	2200
Pitney Bowes 769-0	USPE700	Personal Postage Meter E700/E707 - Ink Cartridge, Red	400
Pitney Bowes 797-0	USPK700	Postage Meter K700 Mailstation - Ink Cartridge, Red	800
Pitney Bowes 793-5	USPP700	Postage Meter DM100i/DM200L/P700 - Ink Cartridge, Red	3000
I N K J E T S K U S			
Canon 0615B002 (PG-40)	USPPG3040	iP1600/MP 150/170/450 (PG-40) - Ink Cartridge, Black Cross Compatible with the Canon PG-30	250
Canon 0617B002 (CL-41)	USPPG3141	iP1600/iP6210D/iP6220D/MP 150/170/450 (CL-41) - Ink Cartridge, Tri-Color Cross Compatible with the Canon CL-31	200
Canon 4479A003 (BCI-3eBK)	USPBC13BK	BJC 3000/6000/6100/6200/6500/iP3000/iP4000/iP4000R/iP5000/S400/S450/S500/S520/S530D/S600/S630/S750/i550/i850/i860/MultiPASS C100/400/600F/700/730/750/755/760/780/F30/F50/LR1 (BCI-3eBK) - Ink Tank, Black	560
Canon 4480A003, 4706A003 (BCI-3eC/BCI-6C)	USPBC136C	BJC 3000/6000/6100/6200/6500/iP3000/iP4000/iP4000R/iP5000/S400/S450/S500/S520/S530D/S600/S630/S750/i550/i850/i860/MultiPASS C100/400/600F/700/730/750/755/760/780/F30/F50/LR1 (BCI-3eC/BCI-6C) - Ink Tank, Cyan	300
Canon 4481A003, 4707A003 (BCI-3eM/BCI-6M)	USPBC136M	BJC 3000/6000/6100/6200/6500/iP3000/iP4000/iP4000R/iP5000/S400/S450/S500/S520/S530D/S600/S630/S750/i550/i850/i860/MultiPASS C100/400/600F/700/730/750/755/760/780/F30/F50/LR1 (BCI-3eM/BCI-6M) - Ink Tank, Magenta	300
Canon 4482A003, 4708A003 (BCI-3eY/BCI-6Y)	USPBC136Y	BJC 3000/6000/6100/6200/6500/iP3000/iP4000/iP4000R/iP5000/S400/S450/S500/S520/S530D/S600/S630/S750/i550/i850/i860/MultiPASS C100/400/600F/700/730/750/755/760/780/F30/F50/LR1 (BCI-3eY/BCI-6Y) - Ink Tank, Yellow	300
Dell M4640 (M4640)	USPM4640	922/924/942/944/962/964 (M4640) - Ink Cartridge, Black	315
Dell M4646 (M4646)	USPM4646	922/924/942/944/962/964 (M4646) - Ink Cartridge, Tri-Color	225
HP C8721WN (HP02)	USP02B	HP PhotoSmart 3110/3210/v/xi/3310/xi/8250/D7160/D7360/C5180/C6280/C7280 (HP 02) - Ink Cartridge, Black (High Yield)	850
HP C8771WN (HP02)	USP02C	HP PhotoSmart 3110/3210/v/xi/3310/xi/8250/D7160/D7360/C5180/C6280/C7280 (HP 02) - Ink Cartridge, Cyan (High Yield)	425
HP C8774WN (HP02)	USP02LC	HP PhotoSmart 3110/3210/v/xi/3310/xi/8250/D7160/D7360/C5180/C6280/C7280 (HP 02) - Ink Cartridge, Lt. Cyan (High Yield)	400
HP C8772WN (HP02)	USP02M	HP PhotoSmart 3110/3210/v/xi/3310/xi/8250/D7160/D7360/C5180/C6280/C7280 (HP 02) - Ink Cartridge, Magenta (High Yield)	400
HP C8775WN (HP02)	USP02LM	HP PhotoSmart 3110/3210/v/xi/3310/xi/8250/D7160/D7360/C5180/C6280/C7280 (HP 02) - Ink Cartridge, Lt. Magenta (High Yield)	400
HP C8773WN (HP02)	USP02Y	HP PhotoSmart 3110/3210/v/xi/3310/xi/8250/D7160/D7360/C5180/C6280/C7280 (HP 02) - Ink Cartridge, Yellow (High Yield)	530
HP C6615DN (HP15)	USP15	DeskJet 810C/812C/825C/840/840C/842C/843C/845C/940/3820, OfficeJet K60/K80/V40, Printer/Scanner/Copier 500/750/950 (HP 15) - Inkjet Cartridge, Black	600
HP C6614DN (HP20)	USP20	DeskJet 610C/610LC/612C/630C/640/656C, Fax 1020, Apollo P-1200U/9-2150U/P2200/P2250 (HP 20) - Inkjet Cartridge, Black	455
HP C9351AN (HP21)	USP21	DeskJet 3910/3915/3918/3920/3930/3930v/3938/3940/3940v OfficeJet 5600 Series/5605/5605z/5608/5610/5610v/5610xi PSC 1400 Series/1401/1402/1403/1406/1408/1410/1410v/1410xi/1415/1417 (HP 21) - Inkjet Cartridge, Black	450
HP C9352AN (HP22)	USP22	DeskJet 3910/3915/3918/3920/3930/3930v/3938/3940/3940v OfficeJet 5600 Series/5605/5605z/5608/5610/5610v/5610xi PSC 1400 Series/1401/1402/1403/1406/1408/1410/1410v/1410xi/1415/1417 (HP 22) Tri-Color	140
HP C1823D (HP23)	USP23	DeskJet 700/710C/712C/720C/722C/810C/815/830C/832C/880/882/890C/895/1120/1125, Color Copier 140/145/150/155/160/170/260/270, OfficeJet T45/T65 Series R40/R60/R80/1170/1175, Printer/Scanner/Copier 500 (HP 23) - Inkjet Cartridge, Tri-Color	690
HP 51626A (HP26)	USP26	DeskJet Plus/400 Color/400L/420C/500 Color/500C/510/520/540 Color/550C Color/560C Color/550C, DeskWriter C/400/510/520/540 Color/550C Color/560C Color/690C/694C/2279A, DesignJet Plotter 200/220/600 Fax 200/300/310/700/750/800/900/950, OfficeJet LX/300 MFP/330/350/380 (HP 26) - Inkjet Cartridge, Black	275
HP C8727AN (HP27)	USP27	DeskJet 3320/3322/3420/3425/3450/3520/3620/3650/3653/3740/3740v/3745v/3843/3845/3845xi, PSC 1310/1311/1315/1315v/1315xi/1317/2105/2108/2150/2200/2210/2210v/2210xi, Fax 1240, OfficeJet 5610/5610v/5610xi (HP 27) - Inkjet Cartridge, Black	220
HP C8728AN (HP28)	USP28	DeskJet 3320/3322/3420/3425/3450/3520/3550/3620/3650/3653/3740/3740v/3745/3745v/3843/3845/3845xi, Fax 1240, OfficeJet 4215 (HP 28) - Inkjet Cartridge, Tri-Color	190
HP 51629A (HP29)	USP29	DeskJet 600/600C/660/660se/670C/670TV/672C/680C/682C/690C/692C/693C/694C/695//695C/697C, DeskWriter 660/660C/680/680C/694C Fax 910/920, OfficeJet 500MFP/520MFP/570MFP/580MFP/590MFP/600MFP/610MFP/630MFP/635MFP/700MFP/710MFP/720MFP, Printer/Scanner/Copier 370/380 (HP 29) - Inkjet Cartridge, Black	650
HP 51645A (HP45)	USP45	DeskJet 710C/712C/720C/722C/820/830C/832C/850C/855/870/880/882/890/895/930/932/935C/950/952/96/970/990/995C/1000Cse/1000Cxi/1100/1120/1125/1220/1600, DesignJet 700/750/750C Plus/755CM (HP 45) - Inkjet Cartridge, Black	835

A SUSTAINABLE FUTURE

- Go Green Business Solution
- High Quality Compatible Imaging Supplies
- Guaranteed Printing Performance
- Environmentally Friendly Sustainable Packaging
- Zero Landfill Policy



OEM Part No.	Item No.	Description	Page Yld
I N K J E T S K U S (c o n t i n u e d)			
HP 51694A (HP49)	USP49	DeskJet 350C/350CBI/600/610C/610CL/12C/600C/630C/648/656C/660/670/672C/ 680C/682C/690C/692C/693/694C/695C/697C, DeskWriter 660/660C/680/680C/690/694C, OfficeJet 700/710/720/600/610/630/500/520/570/580/590 (HP 49) - Inkjet Cartridge, Tri-Color	315
HP C6656AN (HP56)	USP56	DeskJet 400/5150/5500/5650/5850/9650/9670/9680, PhotoSmart 7150/7260/7350/7450/7550/7660/7755/7760/7960, PSC 1110/1209/1210/1311/1315/1350/2100/2175/2200/2410/2510, OfficeJet 4110/4215/5505 (HP 56) - Inkjet Cartridge, Black	450
HP C6657AN (HP57)	USP57	DeskJet 400/5150/5500/5550/5650w/5850/9650/9670/9680, PhotoSmart 7150/7260/7350/7450/7550/7660/7755/7760/7960, PSC 1110/1209/1210/1311/1315/1350/2100/2175/2200/2410/2510, OfficeJet 4110/4215/5505 (HP 57) - Inkjet Cartridge, Tri-Color	390
HP C6658AN (HP58)	USP58	DeskJet 3620/3650/3653 Photo/3843/3845/3845xi/450ci/450ci/450wby/5150/5550/5551/5650/5850/9650/9670/9680 Copier/Printer 410, OfficeJet 4215/4215xi/5600 Series/5605/5605z/5608/5610/5610w/5610xi/6110/6110xi, PhotoSmart 7150/7260/7350/7450/7550/7660/7755/7760/79660, PSC 1310/1311/1315/1315xi/1317/1340/1350/1350xi/1355/2105/2108/2110w/2110xi/2115/2150/2170/2171/2175v/2175xi/2200/2210/2210w/2210xi/2410/2410v/2410xi/2510/2510xi (HP 58) - Inkjet Cartridge, Photo	125
HP CB335WN (HP74)	USP74	HP 74 Officejet J5780, Photosmart C4280, C5280, D5360 Black	200
HP CB337WN (HP75)	USP75	HP 75 Officejet J5780, Photosmart C4280, C5280, D5360 Color	170
HP C6578DN (HP78)	USP78	DeskJet 920/932/935C/940/950/952/960/970/990/995C/1220/3820, OfficeJet K60/K80/G55/G85/G95/V40, Color Copier 190/290, PhotoSmart P1000/P1100/1115/1215/1218/1315 (HP 78) - Inkjet Cartridge	450
HP C9362WN (HP92)	USP92	DeskJet 5440/5440v/5440xi, OfficeJet 6310AIO, PhotoSmart 7850/C3180 AIO, PSC 1507/1510/1510v/1510xi (HP 92) - Inkjet Cartridge, Black	210
HP C9361WN (HP93)	USP93	DeskJet 5440/5440v/5440xi, OfficeJet 6310AIO, PhotoSmart 7850/C3180 AIO, PSC 1507/1510/1510v/1510xi (HP 93) - Inkjet Cartridge, Tri-Color	175
HP C8765WN (HP94)	USP94	DeskJet 460c/cb/wbt/wf/5740/xi/ 6520/xi/ 6540/dt/xi/6620/xi/6830v/6840/dt/xi/9800 (HP 94) - Inkjet Cartridge, Black	450
HP C8766WN (HP95)	USP95	DeskJet 5740/xi/6520/xi/6540/dt/xi (HP 95) - Inkjet Cartridge, Tri-Color	260
HP C8767WN (HP96)	USP96	DeskJet 5740/5740xi/5743/5745/5748/5940/5940xi/6520/6520xi/6540/6540dt/6540xi/6830v/6840/6840dt/6840xi/6940/6940dt/6980/6980dt/9800/9800d, OfficeJet 7210/7210v/7210xi/7310AIO/7310xiAIO/7410/7410xi, PhotoSmart 2600/2610/2610v/2610xi/2710/2710xi/8050/8050v/8150/8150v/8150xi/8450/8450xi/8750/PSC2610/PSC2710 (HP 96) - Inkjet Cartridge, Black	800
HP C9363WN (HP97)	USP97	DeskJet 460c/5740/5740xi/5743/5745/5748/5940/5940xi/6520/6520xi/6540/6540dt/6540xi/6830v/6840/6840dt/6840xi/6940/6940dt/6980/6980dt/9800/9800d, OfficeJet 6200/6210AIO/6210vAIO/6210xiAIO/7210/7210v/7210xi/7310AIO/7310xiAIO/7410/7410xi, PhotoSmart 2600/2610/2610v/2610xi/2710/2710xi/325/325xi/335/335v (HP 97) - Inkjet Cartridge, Tri-Color	450
HP C9364WN (HP98)	USP98	DeskJet D4160, PhotoSmart 2575/v/xi/8050/C4180 AIO (HP 98) - Ink Cartridge, Black	400
HP C9369WN (HP99)	USP99	HP DeskJet D4160, PhotoSmart 2575/v/xi/8050/C4180 AIO (HP 99) - Ink Cartridge, Tri-Color	130
Lexmark 12A1970 (70) 17G0050 (50)	USP7050	3200/5700/5770/7000/7200/7200V/X63/X73/X83/X85/ Z11/Z31/Z42/Z43/Z45/Z45se/Z51/Z52/Z53/Z82, Optra 40/45 (#70/50) - Ink Cartridge, Black	600
Lexmark 12A1980 (80) 17G0060 (60)	USP8060	3200/5700/5770/7000/7200V/Z11/Z31, Optra 40/45 (#80/60) - Ink Cartridge, Color	275
Lexmark 15M0120 (20)	USPM0120	X63/X73/X83/X85/Z42/Z43/Z45/Z45se/Z51/Z52/Z53/Z82 (#20) - Ink Cartridge, Color	275
Lexmark/Dell 10N0016 (16) T0529 N5878 310-4142 K1014	USPN016	Lexmark Z13/Z23/Z25/Z33/Z35/Z515/Z605/Z615/Z75/X1150/X1185/X2250/i3 (#16), Dell 720, AIO A920 MFP - Ink Cartridge, Black	410
Lexmark/Dell 10N0026 (26) T0530 N5882 310-4143 K1017	USPN026	Lexmark Z13/Z23/Z33/Z25/Z35/Z515/Z605/Z615/Z75/X1150/X1185/X2250/i3 (#26), Dell 720, AIO A920 MFP - Ink Cartridge, Color	175
Lexmark 18C0032 (32)	USPC032	P915/P4350/P6250/X3350/X5250/X5270/X7170/X7350/X8350/Z816 (#32) - Ink Cartridge, Black	200
Lexmark 18C0032 18C0033 (33)	USPC033	P915/P4350/P6250/X3350/X5250/X5270/X7170/X7350/X8350/Z816 (#33) - Ink Cartridge, Color (High Yield)	190
Lexmark 18C0034 (34)	USPC034	P915/P4350/P6250/X3350/X5250/X5270/X7170/X7350/X8350/Z816 (#34) - Ink Cartridge, Black	475
Lexmark 18C0035 (35)	USPC035	P915/P4350/P6250/X3350/X5250/X5270/X7170/X7350/X8350/Z816 (#35) - Ink Cartridge, Color (High Yield)	450
Lexmark/Dell 18L0032, 7Y743 (82) 310-3540 X0502 310-4631 X0502	USPL082	Lexmark Z55/Z65/Z65p/X5150/X6150/X6170 (#82), Dell AIO A940/A960 - Ink Cartridge, Black	600
Lexmark/Dell 18L0042, 7Y745 (83) 310-3541 X0504 310-4633 X0504	USPL083	Lexmark Z55/Z55se/Z65/Z65n/Z65p/X5150/X6150/X6170 (#83), Dell AIO A940/A960 - Ink Cartridge, Color	450

Manufacturer's Warranty



This product is warranted to be free from defects in materials and workmanship for a period of 12 months from date of purchase when stored, installed and used under normal conditions. If the product fails during the warranty period, the product will be replaced or credit issued at the option of the buyer in accordance with the manufacturer's Returned Material Policy. This product is warranted not to damage the print head or a printing mechanism or component when stored, installed and used in accordance with the recommended procedures of the product manufacturer or the equipment manufacturer's recommended procedures. In the event of any damage to a printing mechanism or component caused solely and directly by the use of this product, the manufacturer will pay the reasonable cost of service and repair, provided the buyer: (1) Notifies us of such damage in writing within thirty days and (2) delivers a written service report, signed by authorized technical service personnel, identifying the supply product as the sole and direct cause of such damage, along with print samples and damaged or replaced parts. The manufacturer of this product accepts no responsibility for damage to the equipment printing components due to lack of routine and proper service, maintenance or cleaning of the equipment, including the replacement of equipment components at the end of their rated lives, as recommended by the equipment manufacturer.

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