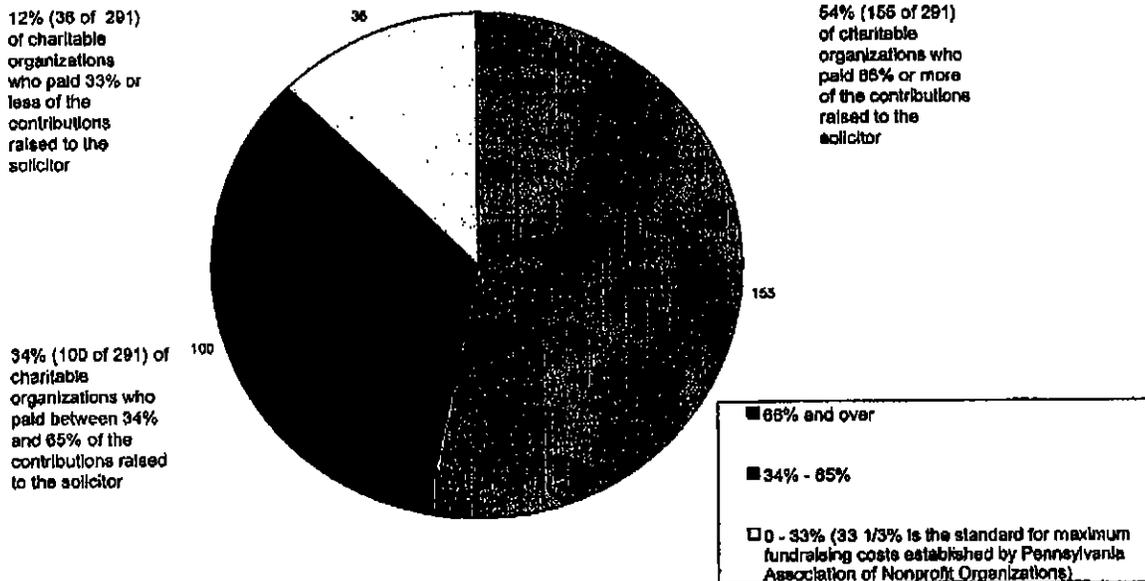


**Total Number of Charitable Organizations (291)
Who Used Professional Solicitors that Filed Campaign Financial
Reports for the Past Reporting Year**

Illustrating the same point from the perspective of the charitable organizations, of the 291 organizations that were reported to have used the services of a professional solicitor, only 36, or 12%, of them paid solicitors 33% or less of the total contributions raised. On the other end, 155, or 53%, of the charitable organizations paid solicitors 66% or more of the total contributions raised.

Total Number of Charitable Organizations (291) Who Used Professional Solicitors That Filed Campaign Financial Reports for the Past Reporting Year*



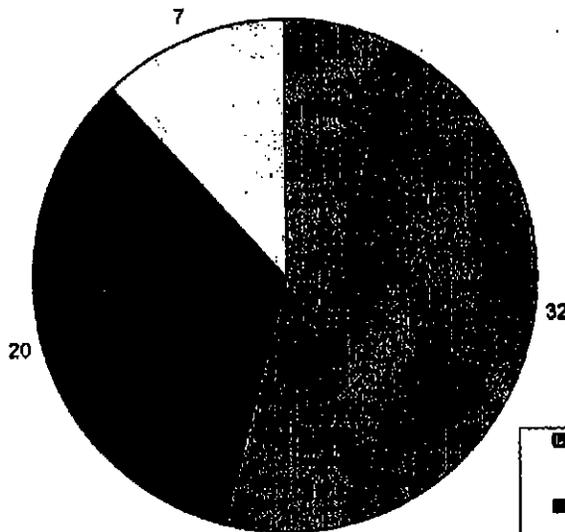
Source: Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Between 9/10/06 and 9/7/07.
* The graph represents charitable organizations by average percentage of contributions paid to the professional solicitor. Total amount paid to the solicitor includes compensation, cost reimbursements and any other expenses agreed upon by the charity and the solicitor.

**Total Number of Professional Solicitors (59)
Who Filed Campaign Financial Reports for the Past Reporting Year**

Notably, 7 of the 59, or 12%, of the professional solicitors, who filed Campaign Financial Reports, fell within the standard and were paid less than 33% of the total contributions raised; the remaining 52 of the 59, or 88%, of professional solicitors do not appear to fall within the standard.

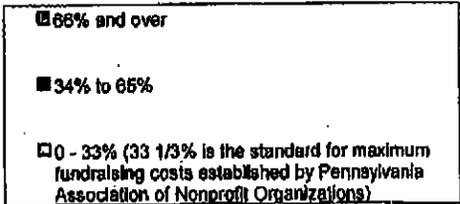
Total Number of Professional Solicitors (59) Who Filed Campaign Finance Reports for the Past Reporting Year*

12% (7 of 59) of professional solicitors who reported receiving payment of 33% or less of the contributions raised



54% (32 of 59) of professional solicitors who reported receiving payment of 66% or more of the contributions raised

34% (20 of 59) of professional solicitors who reported receiving payment of between 34% and 65% of the contributions raised



Source: Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Between 9/10/06 and 9/7/07.

* The graph represents professional solicitors by average percentage of contributions paid to the solicitor. Total amount paid to the solicitor includes professional fees, cost reimbursements, and any other expenses agreed upon by the charity and the solicitor.



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WASHINGTON STATE
 COMMERCIAL FUNDRAISER ACTIVITY REPORT HISTORY
 1995-2007

Year	Total Contributions	Amount to Charity	Percent to Charity	Number of Fundraisers
2007	\$637,323,925	\$332,357,060	52%	108
2006	\$505,582,176	\$241,531,943	48%	111
2005	\$444,292,636	\$222,429,687	50.1%	114
2004	\$368,446,788	\$181,518,070	49%	110
2003	\$375,743,201	\$170,707,841	45.4%	88
2002	\$333,697,768	\$163,916,309	49.1%	82
2001	\$357,502,436	\$196,306,617	54.9%	97
2000	\$223,740,460	\$111,764,074	49.9%	90
1999	\$225,313,002	\$93,558,315	41.5%	80
1998	\$126,366,080	\$41,744,814	33%	70
1997	\$101,481,198	\$41,784,405	41.1%	59
1996*	\$119,700,000	\$47,100,000	39%	90
1995*	\$85,500,000	\$25,000,000	30%	87

*1995 and 1996 figures are based on the press release issued. A comprehensive report with financial data is not available.

WHAT INFORMATION IS IN THIS REPORT?

The Charitable Fund Raising in Ohio by Professional Solicitors 2005 Report lists the 505 charitable organizations that hired professional solicitors to conduct their fund-raising campaigns. During 2005, there were 105 professional solicitors that collected more than \$521 million through a total of 843 fund-raising campaigns. The majority of these professional solicitors use telemarketing as a means to contact Ohioans and ask for donations.

The information in this report is based on data submitted by charities and professional solicitors to the Attorney General's Charitable Law Section. Pages 5-47 list the 843 fund-raising campaigns, which are arranged in alphabetical order according to charity (the professional solicitor is listed below the charity). The columns, from left to right, list the following information about the fund-raising campaign: the campaign financial reporting period; the gross revenue received; the dollar amount the charity retained; and the percentage of donations the charity retained from the campaign (money the charity retained divided by gross revenue).

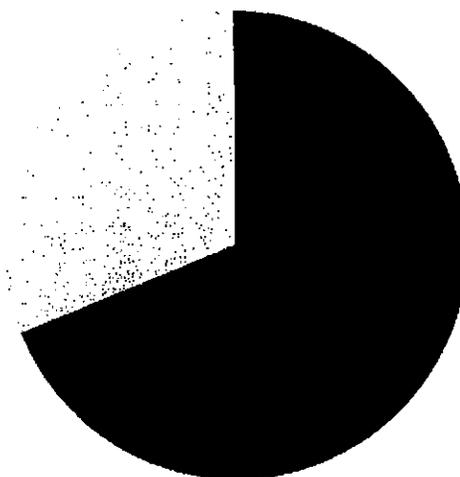
Pages 48-69 provide the address for each of the charities listed in this publication. On pages 70-85 is an alphabetical listing of the 105 professional solicitors (including addresses) that are on file with the Attorney General's Office.

MONEY CHARITIES RECEIVED FROM PROFESSIONAL FUNDRAISING CAMPAIGNS IN 2005

In 2005, professional solicitors raised a total of \$521,872,051 on behalf of the 505 charitable organizations. However, \$346,480,910 - about 66 percent of the total raised - remained with these charities. The balance of \$175,391,141 was paid to their professional solicitors.

Professional Fund-Raising Campaigns in 2005 Donations Total \$521,872,051

\$175,391,141
retained by
professional
solicitors



\$346,480,910
charitable
organizations
received from
solicitors