

DOCKET SECTION

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D. C. 20268-0001

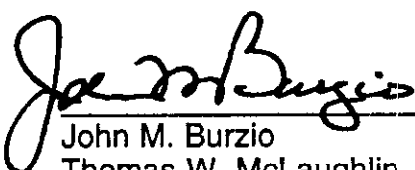
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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 1997 : Docket No. R97-1

INTERROGATORIES OF ADVO, INC.
TO NEWSPAPER ASSOCIATION OF AMERICA
WITNESS MICHAEL DONLON (ADVO/NAA-T2-1)

Pursuant to sections 25 and 26 of the Rules of Practice, Advo, Inc. (Advo) directs the following interrogatories to Newspaper Association of America witness Michael Donlon with respect to NAA-T-2.

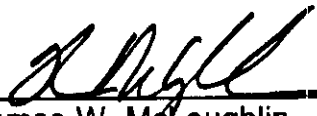
Respectfully submitted,



John M. Burzio
Thomas W. McLaughlin
Burzio & McLaughlin
1054 31st Street, N.W.
Washington, D. C. 20007
Counsel for ADVO, INC.

CERTIFICATE OF SERVICE

I hereby certify that I have on this date served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.



Thomas W. McLaughlin

January 27, 1998

ADVO INTERROGATORIES TO NAA WITNESS DONLON (NAA-T-2)

ADVO/NAA-T2-1. Please refer to your Table 5, comparing pre-reclassification and post-reclassification unit costs for ECR non-letters. Please confirm that the 0.7 cent reduction in the unit cost difference you calculate is due primarily to the post-reclassification reduction in the unit costs of ECR non-walk sequenced non-letters.