

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

Annual Compliance Report

Docket No. ACR2007

COMMISSION INFORMATION REQUEST NO. 1

(Issued January 24, 2008)

In order to clarify the basis of the Postal Service's estimates in its annual compliance report, filed December 28, 2007, the Commission requests the Postal Service to provide written responses to the following questions. Answers should be provided to individual questions as soon as they are developed.

1. This item concerns International Customized Mail (ICM). Please provide the FY 2007 revenue, pieces, weight, volume variable cost, and product-specific cost for each ICM contract by accounting period. Please provide this information separated by product.
 - a. Please also provide a revised page A-2 showing revenue, cost, and volume data without including ICM data.
 - b. Please describe in detail the computation of the volume variable cost for each ICM contract and provide the underlying worksheets or electronic spreadsheets.
 - c. If the ICMs include Initiatives, please provide revised Initiative data that exclude ICM data.

- d. How many ICM agreements were in effect during FY 2007?
2. Please provide a breakout of the inbound FY 2007 IOCS-related costs for Canada, ICs, and DCs. Please note that the Postal Service was able to provide the attributable costs for these three categories during the preparation period for the Commission's last Report to Congress on International Mail. For reference, see U.S. Postal Service Response to Order Numbers 1457 (item 2), 1435 (item 2), 1401 (item 1) and 1403 (item 1).
3. Please provide cost, revenue, and volume data for inbound surface parcel post (Foreign Origin Surface CP) from whatever source is available that segregates surface parcel post at UPU rates from surface parcel post at non-UPU rates.
4. Please refer to USPS-FY-07-NP2, Excel File "Inputs.xls," worksheet Special Service. Please identify the Revenues, Volume Variable Costs, Product Specific Costs, Settlement Costs, and Transactions that are market-dominant and competitive for the following international Special Services: (a) Outbound Money Orders, Registered Mail, Insured Mail, and "Other;" and, (b) Inbound Money Orders and Registered Mail. Also, please explain the make-up of the Special Service, Outbound "Other."
5. Please refer to Table A-2, "2007 Revenue, Volume, and Costs – U.S. Origin Mail," found in USPS-FY07 NP2, Excel File "Reports.xls," worksheet "A – Pages" and Table A-2 in the FY 2006 ICRA Report. For FY 2006, Table A-2 lists the following U.S. Origin Mail international mail categories:

Economy:

- Letter Packages; Publishers; ISAL; and, CP.
- Air:
- Letters & Letter Packages; Cards/Aero; IPA; GPM; Express; and, CP.

For FY 2007, Table A-2 lists the following U.S. Origin Mail international mail categories:

First-Class Mail International:

- Letters, Flats, IPPs and Parcels; and, International Cards.

International Expedited Services:

- GXG; and, Express Mail International.

International Packages:

- PMI Flat-Rate Envelopes; and, PMI Flat-Rate Boxes and Parcels.

IPA

ISAL

International Direct Sacks – M-Bags

- a. For Revenue, Volume Variable Cost, Contribution, Pieces, Net Pounds, and Gross Pounds, please provide a cross-walk showing the development of the FY 2007 U.S. Origin Mail international mail categories from the FY 2006 U.S. Origin Mail international mail categories.
- b. Refer to Table C-1, “FY 2007 and FY 2006 Comparison of Revenue, Cost, & Contribution” for U.S. Origin Mail, found in USPS-FY07 NP2, Excel File “Reports.xls,” worksheet “C – Pages.” Please provide the pieces (volumes) associated with the FY 2006 “Revenue” for each of the U.S. Origin international mail categories listed. To the extent the volumes provided for each U.S. Origin international mail category do not sum to the FY 2006 Total Air and Economy volume for U.S. Origin

mail presented in Table A-2 of the FY 2006 ICRA Report, please reconcile and explain the difference.

- c. In Table C-1, please reconcile and explain the difference between the FY 2006 “Revenue” for Total US Origin and the FY 2006 Total Air and Economy Revenue presented in Table A-2 of the FY 2006 ICRA Report. Also, in Table C-1, please provide the correct FY 2006 “Revenue” for each of the U.S. Origin international mail categories listed.
 - d. In Table C-1, please reconcile and explain the difference between the FY 2006 “Volume Variable Cost” for Total US Origin and the FY 2006 “Total Air and Economy Volume Variable Cost” presented in Table A-2 of the FY 2006 ICRA Report. Also, in Table C-1, please provide the correct FY 2006 “Volume Variable Cost” for each of the U.S. Origin international mail categories.
6. The following questions refer to Inputs.xls in Library Reference USPS-FY07-NP2.
- a. Please confirm that the terminal dues rates into the United States for CY1 are the final terminal dues rates released in January of 2007 by the International Bureau based on the 2006 quality of service link performance.
 - b. Please confirm that the terminal dues rates into the United States for CY2 are the preliminary terminal dues rates released in July of 2007 by the International Bureau based on the 2006 not the 2007 quality of service link performance.

- c. Please provide the quality of service link performance achieved for 2007.
 - d. Inward land rates for inbound air and surface parcel post consist of a base rate and bonuses for achievement of specified service performance. Please provide inbound rates for CY1 and CY2 broken out by the base rate and the bonus payment system rates. Please explain what bonuses were available under the applicable UPU parcels guidelines in FY 2007 and whether the Postal Service received those bonuses or not. For those bonuses not received, please explain why the Postal Service did not qualify for those bonuses.
- 7. Please refer to the rows “Extra Services” for U.S. Origin and Foreign Origin Mail in the table “International Grand Total, 2007 Revenue, Volume, and Costs – U.S. Origin and Foreign Origin Mail,” found in USPS-FY07-NP2, Excel File “Reports.xls,” worksheet “A – Pages.”
 - a. For U.S. Origin Extra Services, please reconcile the discrepancies between the Revenue and Pieces reported in the Excel File “Reports.xls,” and the “RPW Revenue” and “RPW Volume” reported in the table “FY 2007 – Int’l VVC Distributions, Outputs-PRC Version,” USPS-FY07-NP6, Excel File “ICRA07PRC.xls,” worksheet “Outputs.”
 - b. For Foreign Origin Extra Services, please reconcile the discrepancies between the Revenue and Pieces reported in the Excel File “Reports.xls,” and the “RPW Revenue” and “RPW Volume” reported in the table “FY 2007 – Int’l VVC Distributions, Outputs-PRC Version,” USPS-FY07-NP6, Excel File “ICRA07PRC.xls,” worksheet “Outputs.”

- c. For U.S. Origin Extra Services, please reconcile the discrepancy between the Volume Variable Cost reported in the Excel File “Reports.xls,” and the “Total Attributable” cost reported in the table “Development of Cost by Segment and Component – Fiscal Year 2007 ICRA PRC Version,” USPS-FY07 NP3, Excel File “FY07IPRC.CRpt.xls,” worksheet “CSSummary.”
8. In R2006-1, PRC-LR-9, which presented mail processing unit costs by shape, included costs for First-Class single piece metered flats and First-Class single-piece permit imprint parcels, analyzed by MODS cost pool. The corresponding spreadsheets for the annual compliance report, in USPS-FY07-26, do not include these costs. Please provide a version of USPS-FY07-26 which includes the costs for First-Class single piece metered flats and First-Class single piece permit imprint parcels, analyzed by MODS cost pool.
9. Please provide a complete set of SAS logs for the IOCS/MODS programs similar to the set that was provided in R2006-1 USPS-LR-L56. These included: mbclog.rtf; modspoolLog.rtf, and plant-bmc-po.sb_otherLog.rtf. Provide any additional logs relevant to FY 2007.
10. The supplement to the preface for USPS-FY07-2 describes the treatment of Annuitant Health and CSRS Benefits costs and states that the Postal Accountability and Enhancement Act (PAEA) requires that “...OPM will determine the amount of the new obligations incurred each year...” and that OPM’s determination for FY 2007 is the source of the current portion of the Annuitant Health Benefits.

- Please provide the report from OPM which determines the FY 2007 estimate of the Annuitant Health Benefits obligations, highlighting the current portion of the Annuitant Health Benefits of \$3.175 billion.
11. The supplement to the preface also describes the determination of the “current” portion of the CSRS contribution. The description notes that the total cost of CSRS retirement was \$1.379 billion (17.4 percent of CSRS employee salaries) and that the initial contribution in the beginning of FY 2007 was almost \$55 million. Please detail the source of the total cost of CSRS retirement of \$1.379 billion and the source of the \$55 million contribution to CSRS retirement that is included in total labor costs. Please show all calculations and sources.
 12. Please provide an explanation for what is an apparently significant increase in direct city carrier casing costs.
 - a. Please confirm that direct city carrier casing costs have increased approximately 60.4 percent from FY 2005 to FY 2007 for the following rate categories for both First-Class Presort and Standard Mail: Non-automation -- Nonmachinable Mixed ADC; Non-automation – Nonmachinable ADC; Non-automation – Nonmachinable 3-Digit; and Non-automation -- Nonmachinable 5-Digit between FY05 and FY07. (See e.g., cell E46, worksheet “17.In-Office Detail,” file UDCmodel071211.xls and cell E18, worksheet “17.In-Office Detail,” file UDCmodel.PRC.xls).
 - b. Please explain why casing costs have increased to this extent for these rate categories.

13. Please explain the reason Special Purpose Route flat and parcel delivery costs for bound printed matter and media mail are not included in delivery activities in USPS-LR-L-67, DCMModel.USPS.xls, but are included in UDCmodel071211.xls.
14. Please refer to USPS-FY07 10 and USPS-FY07 11. In the letter cost avoidance models, acceptance rates for many operations are updated using WebEOR data from FY 2007, however the accept rates for MLOCR-ISS and OSS operations are from Docket Nos. R2001-1 and R2005-1, respectively. Similarly, flats acceptance and finalization rates for many operations are updated using WebEOR data from FY 2007, but BCR and OCR accept rates are not updated (the source is identified as “Engineering Estimates”). Please provide updated acceptance rates that reflect FY 2007 operations for the remaining, non-updated operations for the letter and flat cost avoidance models.
15. The following files appear to be missing from USPS-FY-07-25 (Operation Specific Piggyback Factor) spreadsheet MPPGBBY07PRC.xls:
 - FY07 ACR inputs to Marc Part 2.xls
 - FY07 ACR inputs to Marc Part 2-Pool Costs & Eqpmt Variabilies.xls
 - FY07 ACR inputs to Marc.xlsPlease provide these files.
16. In Docket No. R2006-1, MODS productivities for AFSM100 ATHS sorting operations were not available. Therefore, proxies were constructed using the MODS productivity data for each corresponding AFSM100 (non-ATHS) operations, assuming 20 percent fewer workhours in the denominator. In USPS-FY07 23, YRscrub2007.xls, ‘Table’ sheet, rows

- 35-40, what appear to be actual MODS productivities for AFSM100 AFHS operations are presented. Please confirm that these are actual MODS productivities for AFSM100 AFHS operations, and discuss whether it would be reasonable to utilize them in the flats cost avoidance models. If it would not be reasonable to utilize them in the flats cost avoidance models, please explain.
17. In Docket No. R2006-1, the cost avoidance models for flats and letters used a single productivity for REC Mixed-Shape Keying. USPS-FY07-23, YRscrub2007.xls, 'Table' sheet, row 11, where this productivity would appear, instead instructs to "See REC productivity worksheet." USPS-FY07-23, RECprods2007.xls presents an apparent breakout of REC productivities between APPS, Flats, Letters, COA, and PARS as well as productivities that are "Adjusted for Overhead." It is the adjusted, shape-specific productivities that are used in the cost avoidance models.
- a. Please explain the rationale for the change to shape-specific REC productivities.
 - b. Please explain and identify the difference between the total console hours in row 13, and the "Hours Including Overhead" in row 16, and include a discussion of the rationale for the adjustment.
 - c. Please also identify the figure that corresponds to the "REC Mixed-Shape Keying" productivity used in Docket No. R2006-1.
18. In the preface to the FY 2007 Cost Segments and Components Report (filename "USPS-FY07 2 Preface.doc"), the description of attributable cost changes for Segment 16 notes that "a new general ledger expense

- account for eBay fees was generated, and these costs were attributed based on the contract fees and the classes of mail that paid the contract fees.” Please confirm that the general ledger account entitled “Retail Merchandise, Cost of Goods Sold,” account number 52410.901, is the expense account for eBay fees. If not, please provide the applicable general ledger account number used that shows the \$27,580,416 total expense for eBay fees.
19. In the Cost Segment “B” workpapers file I_Forms.xls at tab worksheet CS16.1.3, please identify the source of the “WT Postage” values that are used to develop the distribution key for eBay expenses. If the WT Postage values were calculated, please provide their derivation and cite all sources. If the source documents have not been previously provided in this docket, please include a copy in your response.
 20. Please provide the file containing the FY 2007 “Cost Segment and Components Reconciliation to Financial Statements and Account Reallocations.”
 21. Please provide a copy of the latest updated issue of *Handbook F-8, the USPS Chart of Accounts*.
 22. Page 4 of USPS-FY07 7 states under “ III. PROGRAM DOCUMENTATION” that certain SAS programs will be provided. Please provide the programs and indicate to which input file in USPS-FY07 27 each SAS program applies. There also seems to be some mixing of mainframe and PC SAS datasets and programs. Please indicate how any PC compatibility problems can be resolved.

23. This question seeks billing determinant data used to obtain the volumes and revenues in the “Market Dominant” and “Competitive” worksheets in USPS-FY07-LR-9, file PP CONTRIBUTION.xls.
 - a. Please provide the links to the appropriate volume and revenue files, along with the formulas necessary in each cell that will result in the hard-coded revenue and pieces values shown in the above-mentioned worksheets.
 - b. If the revenue and volume files are available on the Commission’s web-site, please indicate the library reference for these files.
 - c. If the revenue and volume files are not available on the Commission’s web-site, please provide excel files that contain the original data needed to make the necessary calculations.

24. Data presenting regressions estimating the cubic feet per piece at different weight increments for Inter-BMC, Intra-BMC, and Parcel Select Parcel Post are presented for three cases in the table below. Parameter estimates are based on data from USPS-FY07 17, USPS-LR-L-90 (R2006-1), and USPS-LR-K-90 (R2005-1).

Inter	2007 Filing		LR-L-90		LR-K-90	
	Estimate	Std Error	Estimate	Std Error	Estimate	Std Error
Intercept	-1.95383	0.0291	-1.91792	0.03602	-1.94796	0.0266
lnlbs	0.993377	0.0316	1.00707	0.03875	0.9599	0.03692
lnlbs2	-0.05238	0.0075	-0.05443	0.00912	-0.02836	0.01108

Intra	2007 Filing		LR-L-90		LR-K-90	
	Estimate	Std Error	Estimate	Std Error	Estimate	Std Error
Intercept	-2.07031	0.0509	-1.95951	0.04792	-1.9686	0.0331
lnlbs	1.032762	0.0576	0.95256	0.05339	0.85998	0.04997
lnlbs2	-0.07357	0.0139	0.04893	0.01274	-0.01347	0.01595

Select	2007 Filing		LR-L-90		LR-K-90	
	Estimate	Std Error	Estimate	Std Error	Estimate	Std Error
Intercept	-1.87255	0.058	-1.88177	0.04964	-2.08095	0.03579
lnlbs	1.060819	0.0702	0.75364	0.06945	0.79525	0.05226
lnlbs2	-0.0753	0.0188	0.02378	0.02123	0.04982	0.01709

- a. On the assumption that one would expect to see statistically identical values for the regressors between years, please explain why this is not the case for:

Inter: regressor for "lnlbs2".

Intra: regressors for "lnlbs" and "lnlbs2".

Select: regressors for "lnlbs" and "lnlbs2".

- b. If the expectation of statistically identical values is incorrect, please provide a brief explanation.

- c. A comparison of the databases between 2005 and 2007 seems to indicate a difference in the sizes of the databases. Please explain whether such size difference is of any statistical significance.

	Comparison of Data Bases			
	2007 cuft	2005 cuft	2007 pcs	2005 pcs
InterTotal	40,311,987	45,106,478	76,853,604	79,512,129
IntraTotal	9,893,859	13,246,847	24,843,533	29,420,266
SelectTotal	116,915,163	153,302,317	232,760,471	268,716,579

25. The following question requests additional information concerning the FY 2007 Domestic Mail Billing Determinants for Market Dominant and Competitive Products.
- a. Please provide a table summarizing FY 2007 Domestic Mail Billing Determinants for Market Dominant and Competitive Products. The structure of the table should be similar to the exhibit “Summary of Volume and Revenues, Base Year 2005” provided in USPS-LR-L-196, Docket R2006-1 by witness O’Hara. The columns of the table should include the following items for each mail category and special service: Volume, Postage Revenue, Fees, Total Revenue (Postage Revenue plus Fees), and Revenue per Piece (Total Revenue divided by Volume). The rows of the table should include the mail categories, special services and summations listed below in Attachment 1A.
 - b. Please provide the number of transactions and revenue in a separate table or as a footnote to the main table for each domestic mailing fee listed below in Attachment 1B. Please show the domestic mailing fees that are distributed to mail categories separately from the rest of the fees.
 - c. Please add mail categories, special services, or mailing fees, or assign them to different groupings, if needed, to refine the two lists (*i.e.*, Attachments 1A and 1B) provided below. For example, if a mailing fee has been misplaced in the main table (Attachment 1A) as a special service, it should be in the fee table (Attachment 1B).

- d. Please link all data entries in the two tables to the source files in FY 2007 Billing Determinants.
26. The following question requests additional information concerning the FY 2007 International Mail Billing Determinants for Market Dominant and Competitive Products.
- a. Please provide a table summarizing FY 2007 International Mail Billing Determinants for Market Dominant and Competitive Products. The structure of the table should be similar to the exhibit “Summary of Volume and Revenues, Base Year 2005” provided in USPS-LR-L-196, Docket R2006-1 by witness O’Hara. The columns of the table should include the following items for each mail category and special service: Volume, Postage Revenue, Fees, Total Revenue (Postage Revenue plus Fees), and Revenue per Piece (Total Revenue divided by Volume). The rows of the table should include the mail categories, special services and summations listed below in Attachment 2A.
 - b. Please provide the number of transactions and revenue in a separate table or as a footnote to the main table for each international mailing fee listed below in Attachment 2B. Please show the international mailing fees that are distributed to mail categories separately from the rest of the fees.
 - c. Please add mail categories, special services, or mailing fees, or assign them to different groupings, if needed, to refine the two lists (*i.e.*, Attachment 2A and 2B) provided below. For example, if a mailing fee has been listed as a special service in the main table (Attachment 2A) it should be in the fee table (Attachment 2B).

- d. Please link all data entries in the two tables to the source files in FY 2007 International Mail Billing Determinants.

By the Commission.

Steven W. Williams
Secretary

DOMESTIC MAIL CATEGORIES AND SPECIAL SERVICES

MARKET DOMINANT PRODUCTS

First-Class Mail:
Single-Piece:
 Letters
 Flats
 Parcels
Total Single-Piece Ltrs, Flts & Prcls
Presorted:
 Letters
 Flats
 Business Parcels
Total Presorted Ltrs, Flts & Prcls
Total Ltrs, Flts & Prcls
 Single-Piece Postcards
 Presorted Postcards
Total Postcards
Total First Class Domestic
Total First Class
Periodicals:
 Within County
Outside County:
 Regular Rate
 Nonprofit
 Classroom
Total Outside County
Total Periodicals
Standard Mail:
Regular Presort Mail:
 Letters
 Flats
 Parcels
 Not Flat-Machinables (NFM)
Total Regular Presort
Regular Automation Mail:
 Letters
 Flats
Total Regular Automation
Total Regular
Nonprofit Presort Mail:
 Letters
 Flats
 Parcels
 Not Flat-Machinables (NFM)
Total Nonprofit Presort
Regular Automation Mail:
 Letters
 Flats
Total Nonprofit Automation
Total Nonprofit
Total Regular and Nonprofit

MARKET DOMINANT PRODUCTS (cont.)

ECR Mail:
 Basic Presort Letters
 High Density Letters
 Saturation Letters
Total ECR Letters
 Basic Presort Flats
 High Density Flats
 Saturation Flats
Total ECR Flats
 Basic Presort Parcels
 High Density Parcels
 Saturation Parcels
Total ECR Parcels
Total ECR
Nonprofit ECR Mail:
 Basic Presort Letters
 High Density Letters
 Saturation Letters
Total NECR Letters
 Basic Presort Flats
 High Density Flats
 Saturation Flats
Total NECR Flats
 Basic Presort Parcels
 High Density Parcels
 Saturation Parcels
Total NECR Parcels
Total Nonprofit ECR
Total ECR and NECR
Total Standard Mail
Package Services:
Market Dominant Parcel Post:
Single-Piece Parcel Post:
 Intra-BMC
 Inter-BMC
Total Market Dominant Parcel Post
Bound Printed Matter (BPM):
BPM Flats:
 Nonpresorted
 Presorted
 Carrier Route
Total BPM Flats
BPM Parcels:
 Nonpresorted
 Presorted
 Carrier Route
Total BPM Parcels
Total Bound Printed Matter
Media Mail:
 Single Piece
 Presorted
Total Media Mail
Library Rate:
 Single Piece
 Presorted
Total Library Mail
Total Media and Library Mail
Total Package Services
 USPS Penalty Mail
 Free-for-the-Blind Mail
Total Mail

MARKET DOMINANT PRODUCTS (cont.)

Special Services:
 Certified Mail
 Collect-on-Delivery (COD)
 Delivery Confirmation
 Insurance
 Registered Mail
 Return Receipt
 Return Receipt for Merchandise
 Restricted Delivery
 Signature Confirmation
 Special Handling
 Stamped Envelopes
 Stamped Cards
 Premium Stamped Envelopes
 Premium Stamped Cards
 Change-of-Address Credit Card Authentication
 Confirm
 Money Orders
 PO Boxes
 Caller Service/Reserve Numbers
Address List Services:
 ZIP Coding of Mailing Lists
 Correction of Mailing Lists
 Address Changes for Election Boards
 Carrier Sequencing of Address Cards
Total Address List Services
Total Special Services
Total Market Dominant Products

COMPETITIVE PRODUCTS

Priority Mail:
Express Mail:
Domestic Express Mail:
 Custom Designed
 Next Day & Second Day PO to PO
 Next Day & Second Day PO to Addressee
Total Express Mail
Package Services:
Competitive Parcel Post:
Inter-BMC:
 Barcoded
 OBMC Presort
 BMC Presort
Total Inter-BMC
 Intra-BMC Barcoded
Parcel Select:
 DBMC
 DSCF
 DDU
Total Parcel Select
Parcel Return Service:
 RBMC
 RDU
Total Parcel Return Service
Total Competitive Parcel Post
Total Competitive Products
Total Domestic Mail & Services
 Total International Mail & Services
 Other Income
Total Mail & Services
 Appropriations
 Investment Income
Total Revenue

DOMESTIC MAIL FEES

DOMESTIC MAIL FEES

Address Correction

Applications and Mailing Permits:

First-Class Mail Presort Fee

Standard Mail Mailing Fee

Total Applications and Mailing Permits

Package Services Mailing Fees:

a. BPM Destination Entry Mailing Fee

b. Library Mail Presort Mailing Fee

c. Media Mail Presort Mailing Fee

Total Package Service Fees

Parcel Return Service Fees:

a. Account Maintenance Fee

b. Permit Fee

Total Parcel Return Service Fees

Parcel Select Destination Entry Mailing Fee

Periodicals Mailing Fees:

a. Original Entry Fee

b. Reentry Fee

c. Additional Entry Fee

d. News Agent Registry Fee

Total Periodicals Mailing Fees

Permit Imprint Fee

Business Reply Mail:

Per Piece Fee

Permit/Account Maintenance Fees

Total Business Reply Mail (BRM)

DOMESTIC MAIL FEES (cont.)

Bulk Parcel Return Service:

Per Piece Fee

Account Maintenance Fee

Permit Fee

Total Bulk Parcel Return Service (BPRS)

Certificate of Mailing

Merchandise Return Service (MRS):

Per-piece Charge

Account Maintenance Fee

Permit Fee

Total Merchandise Return Service

Parcel Airlift

Shipper Paid Forwarding

Premium Forwarding Service:

Enrollment Fee

Weekly Reshipment Fee

Total Premium Forwarding Service

Standard Mail Forwarding/Return:

Forwarding/Return Fee

Weighted Factor Forwarding/Return Fee

Total Standard Mail Forwarding/Return

Total Domestic Mail Fees

Total International Mail Fees

Total Mail Fees

INTERNATIONAL MAIL CATEGORIES AND SPECIAL SERVICES

MARKET DOMINANT PRODUCTS

First-Class Mail:

First-Class International:

- Outbound Single-piece First-Class Mail
- Inbound Single-piece First-Class Mail (Terminal Dues):
- Industrialized Countries (ICs) Using UPU Rates
- ICs using negotiated rates
 - Canada
 - Other
- Developing Countries (DCs) using UPU rates
- DCs (if any) using negotiated rates

Total Inbound Single-piece First-Class Mail

Total First-Class International

Package Services:

- Inbound Surface Parcel Post (at UPU rates)

Special Services:

International Special Services:

International Ancillary Services:

- International Certificate of Mailing
- International Registered Mail
- Inbound International Registered Mail
- International Return Receipt
- Inbound International Return Receipt
- International Restricted Delivery
- Inbound International Restricted Delivery
- Inbound International Insurance
- Customs Clearance and Delivery Fee

Total International Ancillary Services

International Reply Coupon Services:

- International Reply Coupon Service
- Inbound International Reply Coupon Service

Total International Reply Services

International Business Reply Mail Services:

- International Business Reply Mail Service
- Inbound International Business Reply Mail Service

Total International Business Reply Service

Total International Market Dominant Products

COMPETITIVE PRODUCTS

Priority Mail:

International Priority Mail:

- Outbound Priority Mail International
- Inbound Air Parcel Post:**
 - At UPU Rates
 - At Non-UPU Rates:
 - Canada
 - Other

Total Inbound Air Parcel Post

Total International Priority Mail

Express Mail:

International Express Mail:

- Outbound International Expedited Services (EMS)
- Inbound International Expedited Services (EMS):
 - At UPU Rates
 - At Non-UPU Rates:
- Total Inbound International Expedited Services (EMS)**
- Total International Express Mail:**

International:

- International Priority Airlift (IPA)
- International Surface Airlift (ISAL)
- International Direct Sacks-M-Bags
- Global Customized Shipping Services
- Inbound Surface Parcel Post (at non-UPU rates):
 - Canada
 - Other
- Total Inbound Surface Parcel Post (at non-UPU rates)**
- Total International**

International Special Services:

- International Money Transfer Service

International Ancillary Services:

- International Certificate of Mailing
- International Registered Mail
- International Return Receipt
- Inbound International Return Receipt
- International Restricted Delivery
- International Insurance
- Inbound International Insurance
- Custom Clearance and Delivery Fee

Total International Ancillary Services

Total International Special Services

International Negotiated Service Agreements:

Outbound International:

- Global Package Discount (GPC) Contracts
- Global Expedited Package Services (GEPS) Contracts
- Global Direct Contracts
- Global Bulk Economy (GBE) Contracts
- Global Plus Contracts

Total Outbound International

Inbound International:

- International Business Reply Service (IBRS) Contracts
- Inbound Direct Entry Contracts with Customers
- Inbound Direct Entry Contracts with Foreign Postal Administrations

Total Inbound International

Total International Negotiated Service Agreements

Total International Competitive Products

Total International Mail & Services (Market Dominant & Competitive)

INTERNATIONAL MARKET DOMINANT AND COMPETITIVE MAIL FEES

INTERNATIONAL MAIL FEES:

MARKET DOMINANT PRODUCTS

International Certificate of Mailing

Customs Clearance and Delivery Fee

Total International Mail Market Dominant Fees

COMPETITIVE PRODUCTS

International Money Transfer Service

International Certificate of Mailing

Customs Clearance and Delivery Fee

Total International Mail Competitive Products Fees

Total International Mail Fees (Market Dominant & Competitive)