

Before The
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

Postal Rate and Fee Changes, 2006

)

Docket No. R2006-1

THIRD NOTICE OF OFFICE OF THE CONSUMER ADVOCATE
CONCERNING ERRATA TO THE TESTIMONY OF
OCA WITNESS: JAMES F. CALLOW OCA-T-5
(October 20, 2006)

The Office of the Consumer Advocate hereby gives notice of the filing of the following revisions to the direct testimony of James F. Callow (OCA-T-5), filed on September 6, 2006, and revised September 22, 2006, and October 10, 2006. A list of the changes to my testimony and to OCA-T-5, Attachment 1, by page and line number, is attached hereto. Revised pages 3, 7, 8, and 17 of the testimony are also attached hereto. Only one change is being made to OCA-T-5, Attachment 1, previously revised October 10, 2006. In Excel file "OCA-T-5 Att1_Confirm (REV10-20-06).xls", worksheet "USPS Platinum Comps," cell X9 is changed from \$5,000 to \$25,000. A revised copy of OCA-T-5, Attachment 1, is also attached.

Respectfully submitted,

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| <u>Page</u> | <u>Line</u> | <u>Correction</u> |
|-------------|-------------------------------------|--|
| 3 | 10 | Delete "(Revised 10-10-06)" and insert "(Revised10 - 20-06)" |
| 3 | Note 1 | Delete "Attachment (Revised 10-10-06)" and insert "Attachment 1 (Revised 10-20-06)"; Delete "(REV10-10-06)." and insert "(REV10-20-06)" |
| 7 | Note 12 | Delete "Attachment (Revised 10-10-06)" and insert "Attachment 1 (Revised 10-20-06)" |
| 8 | 10 | Delete "-50" and insert "40" |
| 8 | Note 15 | Delete "Attachment (Revised 10-10-06)" and insert "Attachment 1 (Revised 10-20-06)" |
| | Note 16 | Delete "Attachment (Revised 10-10-06)" and insert "Attachment 1 (Revised 10-20-06)" |
| | Note 18 | Delete "Attachment (Revised 10-10-06)" and insert "Attachment 1 (Revised 10-20-06)" |
| | Note 19 | In the second line, delete "calculates" and insert "calculated" |
| | Note 19 | Delete "Attachment (Revised 10-10-06)" and insert "Attachment 1 (Revised 10-20-06)" |
| 17 | 10 | Delete "estimates no loss of Gold subscribers, with" and insert "proposes", which is consistent with the response to USPS/OCA-T5-4 |
| 17 | Note 37 | Delete "Attachment (Revised 10-10-06)" and insert "Attachment 1 (Revised 10-20-06)" |
| OCA-T-5 | Attachment 1, "USPS Comps Platinum" | The formula in Cell X9 is changed, which changes the result from \$5,000 to \$25,000. |

1 PURPOSE AND SCOPE

2 The purpose of my testimony is twofold. First, I propose an alternative set of
3 fees for Confirm service. In order to cover the attributable costs of Confirm service and
4 make a reasonable contribution to institutional costs, I propose to retain the existing
5 structure of fees and simply adjust current fees, in contrast to the Postal Service, which
6 proposes a fundamental restructuring of the existing fee schedule. My proposed fees
7 produce a cost coverage of 127.3 percent that is consistent with the Postal Service's
8 proposal while preserving the benefits of the existing "subscription-based" fee
9 schedule—that of encouraging the expanded use of Confirm service for use in
10 promoting service performance measurement. OCA-T-5, Attachment 1 (Revised 10-20-
11 06), filed concurrently with this testimony, presents the development of my proposed
12 fees for Confirm service.¹

13 Second, I propose retention of the current requirement that mailers provide an
14 electronic "preshipment" notification for every outgoing Confirm mailing. Retaining this
15 requirement, which serves to "start the clock" for the Confirm mailings, is essential to
16 developing transparent, system-wide service performance measurement for business
17 mail. The Postal Service's proposal to delete this requirement from section 991.31 of
18 the Domestic Mail Classification Schedule should be rejected by the Commission.

¹ OCA-T-5, Attachment 1 (Revised 10-20-06), Excel file "OCA-T-5 Att1_Confirm (REV10-20-06).xls."

Table 1
CONFIRM SERVICE
USPS Proposed Fees

| | |
|--|---------|
| Annual User Fee | \$5,000 |
| Additional Block User Fee (per 1 million "units") | |
| Blocks 1 - 9 | \$70.00 |
| Blocks 10 - 99 | \$35.00 |
| Blocks 100 + | \$17.50 |
| Additional ID Code Fees | |
| Annual | \$2,000 |
| Quarterly | \$750 |
| Units per Scan | |
| First-Class Mail | 1 |
| Other Mail Classes | 5 |

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A. Restructuring the Existing Subscription-Based Fee Schedule Will Adversely Affect Confirm Subscribers and Reduce Usage

The Postal Service’s combined annual user fee plus declining block user fees will reduce the use of Confirm service by subscribers in response to costs that rise with usage. Current Silver subscribers, depending upon the number of quarterly subscriptions purchased during the year and use of First-Class Mail scans, will experience fee changes ranging from -14 to 190 percent.¹² Silver subscribers that purchased one, two, or three quarterly subscriptions will pay between 6 and 190 percent more than currently as combined total fees (i.e., the annual user fee plus declining block user fees) rise with usage.¹³ Only Silver subscribers that purchased

¹² OCA-T-5, Attachment 1 (Revised 10-20-06). As discussed below, the effective cost per scan for Standard Mail or Periodicals scans is five-times higher as compared to First-Class Mail scans.

¹³ Id.

1 four sequential quarterly subscriptions will experience a decrease in combined total
2 fees of between -8 and -14 percent under the Postal Service's proposal.¹⁴ In addition,
3 current Gold subscribers using First-Class Mail scans will pay higher combined total
4 fees that rise 11 to 56 percent with usage under the Postal Service's proposal.¹⁵

5 For Platinum subscribers using only First-Class Mail scans, combined total fees
6 increase from -50 percent for 1 million scans, to 102 percent for 750 million scans, up to
7 145 percent for 1 billion scans.¹⁶ For Platinum subscribers purchasing the average
8 number of First-Class Mail and Standard Mail scans per block of 1 million units, the
9 increase in combined total fees is even greater.¹⁷ Combined total fee increases range
10 from 40 percent for 1 million scans, to 0 percent for 60 million scans, to 338 percent for
11 750 million scans, up to 460 percent for 1 billion scans.¹⁸

12 The only way for Platinum subscribers to avoid such rising fees is to limit usage.
13 According to the Postal Service, "[a]ny [Platinum] subscriber[s] who *chose* to use fewer
14 than 169,000,000 units would pay less under the proposed fee schedule."¹⁹ (Emphasis

¹⁴ Id. Information on the number of mailers that purchased one, two, three or four quarterly Silver subscriptions during Fiscal Years 2003, 2004, and 2005 is not available from the Postal Service. Tr. 14/3975 (OCA/USPS-T40-56(a)).

¹⁵ OCA-T-5, Attachment 1 (Revised 10-20-06). The Postal Service claims that the maximum number of scans used by any current subscriber is near 750 million. Tr. 14/4144.

¹⁶ OCA-T-5, Attachment 1 (Revised 10-20-06).

¹⁷ Tr. 14/3957 (OCA/USPS-T40-29).

¹⁸ OCA-T-5, Attachment 1 (Revised 10-20-06).

¹⁹ Tr. 14/3976 (OCA/USPS-T40-57). The Postal Service estimates that a user could purchase 168 additional blocks and still spend less than the current \$10,000 Platinum subscription fee, calculated as follows: the \$5,000 annual user fee plus \$4,987.50 ((9 * \$70) + (90 * \$35) + (69 * \$17.50)) in declining block user fees. See *also* OCA-T-5, Attachment 1 (Revised 10-20-06).

1 fee, and therefore do not expect a change in the number of Silver subscriptions. In
2 addition, I propose a modest increase of 15.6 percent in the Gold subscription fee.
3 Depending upon usage, this increase is less than the combined total fees (i.e., the
4 annual user fee and the declining block user fee) proposed by the Postal Service. As
5 discussed previously, combined total fees increase from 11 percent for a Gold
6 subscriber using only 1 million First-Class Mail scans, up to 56 percent for a subscriber
7 using 50 million scans. Under my proposal, any Gold subscriber using between 4
8 million and 50 million First-Class Mail scans will pay less compared to the combined
9 total fees proposed by the Postal Service.³⁷ In view of the fact that the Postal Service
10 proposes considerably larger fee increases than I propose, it appears reasonable to
11 conclude that my proposed fees will not result in a decrease in the number of Gold
12 subscribers.

13 For Platinum subscribers, I propose a fee increase that preserves for large-
14 volume users the option of unlimited scans for a fixed subscription fee. Consequently,
15 Platinum subscribers were assigned the largest fee increase of \$9,500, representing an
16 increase of 95 percent. I assume such an increase will have little or no effect on the
17 number of Platinum subscribers. For larger mailers that track their mail using the
18 Platinum subscription service, a \$9,500 fee increase relative to total postage costs in
19 the millions or hundreds of millions of dollars annually is quite small when amortized
20 over millions of mailpieces.

³⁷ OCA-T-5, Attachment 1 (Revised 10-20-06).

**SPECIAL SERVICES
CONFIRM
TEST YEAR 2008**

| VALUE: | Volumes | | | Fees (\$) | | Revenues (\$) | | Percent Change |
|-----------------------------------|---------|--------------|-------------|-------------|-------------|---------------|---------------------------|----------------|
| | FY2005 | Before Rates | After Rates | Current | Proposed | Before Rates | After Rates | |
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Silver | 16 | 16 | 16 | \$2,000.00 | \$2,000.00 | \$32,000 | \$32,000 | 0.0% |
| Additional Scans | 0 | 0 | 0 | \$500.00 | \$500.00 | \$0 | \$0 | 0.0% |
| Gold | 119 | 119 | 119 | \$4,500.00 | \$5,200.00 | \$535,500 | \$618,800 | 15.6% |
| Additional Scans | 1 | 1 | 1 | \$750.00 | \$750.00 | \$750 | \$750 | 0.0% |
| Platinum | 45 | 45 | 45 | \$10,000.00 | \$19,500.00 | \$450,000 | \$877,500 | 95.0% |
| | 180 | 180 | 180 | | | \$1,018,250 | \$1,529,050 | |
| Additional IDs | | | | | | | | |
| Quarter | 292 | 0 | 0 | \$500 | \$750 | \$ - | \$ - | 50.0% |
| Annual | 0 | 0 | 0 | \$2,000 | \$2,000 | \$ - | \$ - | 0.0% |
| Total | 292 | 0 | 0 | | | \$ - | \$ - | |
| Revenue | | | | | | \$1,018,250 | \$1,529,050 | |
| Total Cost (incl. 1% Contingency) | | | | | | | \$1,200,890 ^{1/} | |
| Cost Coverage | | | | | | | 127.3% | |

^{1/} USPS-LR-L-59, Attachment 17, page 1 of 1.

| | | | |
|-------------|---------|------------------|---------|
| 1 Qtr | \$2,000 | Annual | \$5,000 |
| 2 Qtr | \$2,000 | Additional Scans | |
| 3 Qtr | \$2,000 | Blk 1-9 | \$70.00 |
| 4 Qtr | \$2,000 | Blk 10-99 | \$35.00 |
| Add'l Scans | \$500 | Blk 100 up | \$17.50 |

**SILVER SUBSCRIPTION
CURRENT**

**SILVER SUBSCRIPTION
USPS PROPOSED**

**SILVER SUBSCRIPTION
% CHG: USPS vs CURRENT**

| Qtr | SILVER SUBSCRIPTION CURRENT | | | SILVER SUBSCRIPTION USPS PROPOSED | | | | | | | SILVER SUBSCRIPTION % CHG: USPS vs CURRENT | |
|-----|--|--------------------------|-----------------------------|--|---|---|---|--------------------------|-----------------------------|--|--|--|
| | Number of First-Class Scans (Millions) | Total Annual Charge (\$) | Cost per Million Scans (\$) | First-Class Scans: "User Fee" Block of 1 Million | First-Class Scans: 1st - 9th Block of 1 Million | First-Class Scans: 10th - 99th Block of 1 Million | Total First-Class Scans: Block of 1 Million | Total Annual Charge (\$) | Cost per Million Scans (\$) | Number of First-Class Scans (Millions) | Proposed Increase % | |
| 1 | 1 | \$2,000 | \$2,000 | 1 | | | 1 | \$5,000 | \$5,000 | 1 | 150% | |
| 1 | 2 | \$2,000 | \$1,000 | 1 | 1 | | 2 | \$5,070 | \$2,535 | 2 | 154% | |
| 1 | 3 | \$2,000 | \$667 | 1 | 2 | | 3 | \$5,140 | \$1,713 | 3 | 157% | |
| 1 | 4 | \$2,000 | \$500 | 1 | 3 | | 4 | \$5,210 | \$1,303 | 4 | 161% | |
| 1 | 5 | \$2,000 | \$400 | 1 | 4 | | 5 | \$5,280 | \$1,056 | 5 | 164% | |
| 1 | 6 | \$2,000 | \$333 | 1 | 5 | | 6 | \$5,350 | \$892 | 6 | 168% | |
| 1 | 7 | \$2,000 | \$286 | 1 | 6 | | 7 | \$5,420 | \$774 | 7 | 171% | |
| 1 | 8 | \$2,000 | \$250 | 1 | 7 | | 8 | \$5,490 | \$686 | 8 | 175% | |
| 1 | 9 | \$2,000 | \$222 | 1 | 8 | | 9 | \$5,560 | \$618 | 9 | 178% | |
| 1 | 10 | \$2,000 | \$200 | 1 | 9 | | 10 | \$5,630 | \$563 | 10 | 182% | |
| 1 | 11 | \$2,000 | \$182 | 1 | 9 | 1 | 11 | \$5,665 | \$515 | 11 | 183% | |
| 1 | 12 | \$2,000 | \$167 | 1 | 9 | 2 | 12 | \$5,700 | \$475 | 12 | 185% | |
| 1 | 13 | \$2,000 | \$154 | 1 | 9 | 3 | 13 | \$5,735 | \$441 | 13 | 187% | |
| 1 | 14 | \$2,000 | \$143 | 1 | 9 | 4 | 14 | \$5,770 | \$412 | 14 | 189% | |
| 1 | 15 | \$2,000 | \$133 | 1 | 9 | 5 | 15 | \$5,805 | \$387 | 15 | 190% | |
| 2 | 16 | \$4,000 | \$250 | 1 | 9 | 6 | 16 | \$5,840 | \$365 | 16 | 46% | |
| 2 | 17 | \$4,000 | \$235 | 1 | 9 | 7 | 17 | \$5,875 | \$346 | 17 | 47% | |
| 2 | 18 | \$4,000 | \$222 | 1 | 9 | 8 | 18 | \$5,910 | \$328 | 18 | 48% | |
| 2 | 19 | \$4,000 | \$211 | 1 | 9 | 9 | 19 | \$5,945 | \$313 | 19 | 49% | |
| 2 | 20 | \$4,000 | \$200 | 1 | 9 | 10 | 20 | \$5,980 | \$299 | 20 | 50% | |
| 2 | 21 | \$4,000 | \$190 | 1 | 9 | 11 | 21 | \$6,015 | \$286 | 21 | 50% | |
| 2 | 22 | \$4,000 | \$182 | 1 | 9 | 12 | 22 | \$6,050 | \$275 | 22 | 51% | |
| 2 | 23 | \$4,000 | \$174 | 1 | 9 | 13 | 23 | \$6,085 | \$265 | 23 | 52% | |
| 2 | 24 | \$4,000 | \$167 | 1 | 9 | 14 | 24 | \$6,120 | \$255 | 24 | 53% | |
| 2 | 25 | \$4,000 | \$160 | 1 | 9 | 15 | 25 | \$6,155 | \$246 | 25 | 54% | |
| 2 | 26 | \$4,000 | \$154 | 1 | 9 | 16 | 26 | \$6,190 | \$238 | 26 | 55% | |
| 2 | 27 | \$4,000 | \$148 | 1 | 9 | 17 | 27 | \$6,225 | \$231 | 27 | 56% | |
| 2 | 28 | \$4,000 | \$143 | 1 | 9 | 18 | 28 | \$6,260 | \$224 | 28 | 57% | |
| 2 | 29 | \$4,000 | \$138 | 1 | 9 | 19 | 29 | \$6,295 | \$217 | 29 | 57% | |
| 2 | 30 | \$4,000 | \$133 | 1 | 9 | 20 | 30 | \$6,330 | \$211 | 30 | 58% | |

| | | | | | | | | | | | |
|---|----|---------|-------|---|---|----|----|---------|-------|----|------|
| 3 | 31 | \$6,000 | \$194 | 1 | 9 | 21 | 31 | \$6,365 | \$205 | 31 | 6% |
| 3 | 32 | \$6,000 | \$188 | 1 | 9 | 22 | 32 | \$6,400 | \$200 | 32 | 7% |
| 3 | 33 | \$6,000 | \$182 | 1 | 9 | 23 | 33 | \$6,435 | \$195 | 33 | 7% |
| 3 | 34 | \$6,000 | \$176 | 1 | 9 | 24 | 34 | \$6,470 | \$190 | 34 | 8% |
| 3 | 35 | \$6,000 | \$171 | 1 | 9 | 25 | 35 | \$6,505 | \$186 | 35 | 8% |
| 3 | 36 | \$6,000 | \$167 | 1 | 9 | 26 | 36 | \$6,540 | \$182 | 36 | 9% |
| 3 | 37 | \$6,000 | \$162 | 1 | 9 | 27 | 37 | \$6,575 | \$178 | 37 | 10% |
| 3 | 38 | \$6,000 | \$158 | 1 | 9 | 28 | 38 | \$6,610 | \$174 | 38 | 10% |
| 3 | 39 | \$6,000 | \$154 | 1 | 9 | 29 | 39 | \$6,645 | \$170 | 39 | 11% |
| 3 | 40 | \$6,000 | \$150 | 1 | 9 | 30 | 40 | \$6,680 | \$167 | 40 | 11% |
| 3 | 41 | \$6,000 | \$146 | 1 | 9 | 31 | 41 | \$6,715 | \$164 | 41 | 12% |
| 3 | 42 | \$6,000 | \$143 | 1 | 9 | 32 | 42 | \$6,750 | \$161 | 42 | 13% |
| 3 | 43 | \$6,000 | \$140 | 1 | 9 | 33 | 43 | \$6,785 | \$158 | 43 | 13% |
| 3 | 44 | \$6,000 | \$136 | 1 | 9 | 34 | 44 | \$6,820 | \$155 | 44 | 14% |
| 3 | 45 | \$6,000 | \$133 | 1 | 9 | 35 | 45 | \$6,855 | \$152 | 45 | 14% |
| 4 | 46 | \$8,000 | \$174 | 1 | 9 | 36 | 46 | \$6,890 | \$150 | 46 | -14% |
| 4 | 47 | \$8,000 | \$170 | 1 | 9 | 37 | 47 | \$6,925 | \$147 | 47 | -13% |
| 4 | 48 | \$8,000 | \$167 | 1 | 9 | 38 | 48 | \$6,960 | \$145 | 48 | -13% |
| 4 | 49 | \$8,000 | \$163 | 1 | 9 | 39 | 49 | \$6,995 | \$143 | 49 | -13% |
| 4 | 50 | \$8,000 | \$160 | 1 | 9 | 40 | 50 | \$7,030 | \$141 | 50 | -12% |
| 4 | 51 | \$8,000 | \$157 | 1 | 9 | 41 | 51 | \$7,065 | \$139 | 51 | -12% |
| 4 | 52 | \$8,000 | \$154 | 1 | 9 | 42 | 52 | \$7,100 | \$137 | 52 | -11% |
| 4 | 53 | \$8,000 | \$151 | 1 | 9 | 43 | 53 | \$7,135 | \$135 | 53 | -11% |
| 4 | 54 | \$8,000 | \$148 | 1 | 9 | 44 | 54 | \$7,170 | \$133 | 54 | -10% |
| 4 | 55 | \$8,000 | \$145 | 1 | 9 | 45 | 55 | \$7,205 | \$131 | 55 | -10% |
| 4 | 56 | \$8,000 | \$143 | 1 | 9 | 46 | 56 | \$7,240 | \$129 | 56 | -10% |
| 4 | 57 | \$8,000 | \$140 | 1 | 9 | 47 | 57 | \$7,275 | \$128 | 57 | -9% |
| 4 | 58 | \$8,000 | \$138 | 1 | 9 | 48 | 58 | \$7,310 | \$126 | 58 | -9% |
| 4 | 59 | \$8,000 | \$136 | 1 | 9 | 49 | 59 | \$7,345 | \$124 | 59 | -8% |
| 4 | 60 | \$8,000 | \$133 | 1 | 9 | 50 | 60 | \$7,380 | \$123 | 60 | -8% |

Annual \$4,500
Add'l Scans \$750

Annual \$5,000
Additional Scans
Blk 1-9 \$70.00
Blk 10-99 \$35.00
Blk 100 up \$17.50

**GOLD SUBSCRIPTION
CURRENT**

**GOLD SUBSCRIPTION
USPS PROPOSED**

**GOLD SUBSCRIPTION
% CHG: USPS vs CURRENT**

| Number of First-Class Scans (Millions) | Total Annual Charge (\$) | Cost per Million Scans (\$) | First-Class | | | | Total First- Class | | Total Annual Charge (\$) | Cost per Million Scans (\$) | Number of First-Class Scans (Millions) | Proposed Increase % |
|---|--------------------------------|-----------------------------------|---|--|---|---|--------------------------------------|------------------------------------|--------------------------------|-----------------------------------|---|------------------------|
| | | | Scans: "User Fee" Block of Million | Scans: 1st - 9th Block of Million | Scans: 10th - 99th Block of Million | Scans: 100 + Blocks of 1 Million | Scans: 100 Block of Million | Scans: 1 Block of Million | | | | |
| 1 | \$4,500 | \$4,500 | 1 | | | | | \$5,000 | \$5,000 | 1 | 11% | |
| 2 | \$4,500 | \$2,250 | 1 | 1 | | | | \$5,070 | \$2,535 | 2 | 13% | |
| 3 | \$4,500 | \$1,500 | 1 | 2 | | | | \$5,140 | \$1,713 | 3 | 14% | |
| 4 | \$4,500 | \$1,125 | 1 | 3 | | | | \$5,210 | \$1,303 | 4 | 16% | |
| 5 | \$4,500 | \$900 | 1 | 4 | | | | \$5,280 | \$1,056 | 5 | 17% | |
| 6 | \$4,500 | \$750 | 1 | 5 | | | | \$5,350 | \$892 | 6 | 19% | |
| 7 | \$4,500 | \$643 | 1 | 6 | | | | \$5,420 | \$774 | 7 | 20% | |
| 8 | \$4,500 | \$563 | 1 | 7 | | | | \$5,490 | \$686 | 8 | 22% | |
| 9 | \$4,500 | \$500 | 1 | 8 | | | | \$5,560 | \$618 | 9 | 24% | |
| 10 | \$4,500 | \$450 | 1 | 9 | | | | \$5,630 | \$563 | 10 | 25% | |
| 11 | \$4,500 | \$409 | 1 | 9 | 1 | | | \$5,665 | \$515 | 11 | 26% | |
| 12 | \$4,500 | \$375 | 1 | 9 | 2 | | | \$5,700 | \$475 | 12 | 27% | |
| 13 | \$4,500 | \$346 | 1 | 9 | 3 | | | \$5,735 | \$441 | 13 | 27% | |
| 14 | \$4,500 | \$321 | 1 | 9 | 4 | | | \$5,770 | \$412 | 14 | 28% | |
| 15 | \$4,500 | \$300 | 1 | 9 | 5 | | | \$5,805 | \$387 | 15 | 29% | |
| 16 | \$4,500 | \$281 | 1 | 9 | 6 | | | \$5,840 | \$365 | 16 | 30% | |
| 17 | \$4,500 | \$265 | 1 | 9 | 7 | | | \$5,875 | \$346 | 17 | 31% | |
| 18 | \$4,500 | \$250 | 1 | 9 | 8 | | | \$5,910 | \$328 | 18 | 31% | |
| 19 | \$4,500 | \$237 | 1 | 9 | 9 | | | \$5,945 | \$313 | 19 | 32% | |
| 20 | \$4,500 | \$225 | 1 | 9 | 10 | | | \$5,980 | \$299 | 20 | 33% | |
| 21 | \$4,500 | \$214 | 1 | 9 | 11 | | | \$6,015 | \$286 | 21 | 34% | |
| 22 | \$4,500 | \$205 | 1 | 9 | 12 | | | \$6,050 | \$275 | 22 | 34% | |
| 23 | \$4,500 | \$196 | 1 | 9 | 13 | | | \$6,085 | \$265 | 23 | 35% | |
| 24 | \$4,500 | \$188 | 1 | 9 | 14 | | | \$6,120 | \$255 | 24 | 36% | |
| 25 | \$4,500 | \$180 | 1 | 9 | 15 | | | \$6,155 | \$246 | 25 | 37% | |
| 26 | \$4,500 | \$173 | 1 | 9 | 16 | | | \$6,190 | \$238 | 26 | 38% | |
| 27 | \$4,500 | \$167 | 1 | 9 | 17 | | | \$6,225 | \$231 | 27 | 38% | |
| 28 | \$4,500 | \$161 | 1 | 9 | 18 | | | \$6,260 | \$224 | 28 | 39% | |
| 29 | \$4,500 | \$155 | 1 | 9 | 19 | | | \$6,295 | \$217 | 29 | 40% | |
| 30 | \$4,500 | \$150 | 1 | 9 | 20 | | | \$6,330 | \$211 | 30 | 41% | |
| 31 | \$4,500 | \$145 | 1 | 9 | 21 | | | \$6,365 | \$205 | 31 | 41% | |
| 32 | \$4,500 | \$141 | 1 | 9 | 22 | | | \$6,400 | \$200 | 32 | 42% | |
| 33 | \$4,500 | \$136 | 1 | 9 | 23 | | | \$6,435 | \$195 | 33 | 43% | |
| 34 | \$4,500 | \$132 | 1 | 9 | 24 | | | \$6,470 | \$190 | 34 | 44% | |

| | | | | | | | | | | |
|----|---------|-------|---|---|----|----|---------|-------|----|-----|
| 35 | \$4,500 | \$129 | 1 | 9 | 25 | 35 | \$6,505 | \$186 | 35 | 45% |
|----|---------|-------|---|---|----|----|---------|-------|----|-----|

| | | | | | | | | | | | |
|-----|----------|-------|---|---|----|----|-----|----------|-------|-----|------|
| 36 | \$4,500 | \$125 | 1 | 9 | 26 | | 36 | \$6,540 | \$182 | 36 | 45% |
| 37 | \$4,500 | \$122 | 1 | 9 | 27 | | 37 | \$6,575 | \$178 | 37 | 46% |
| 38 | \$4,500 | \$118 | 1 | 9 | 28 | | 38 | \$6,610 | \$174 | 38 | 47% |
| 39 | \$4,500 | \$115 | 1 | 9 | 29 | | 39 | \$6,645 | \$170 | 39 | 48% |
| 40 | \$4,500 | \$113 | 1 | 9 | 30 | | 40 | \$6,680 | \$167 | 40 | 48% |
| 41 | \$4,500 | \$110 | 1 | 9 | 31 | | 41 | \$6,715 | \$164 | 41 | 49% |
| 42 | \$4,500 | \$107 | 1 | 9 | 32 | | 42 | \$6,750 | \$161 | 42 | 50% |
| 43 | \$4,500 | \$105 | 1 | 9 | 33 | | 43 | \$6,785 | \$158 | 43 | 51% |
| 44 | \$4,500 | \$102 | 1 | 9 | 34 | | 44 | \$6,820 | \$155 | 44 | 52% |
| 45 | \$4,500 | \$100 | 1 | 9 | 35 | | 45 | \$6,855 | \$152 | 45 | 52% |
| 46 | \$4,500 | \$98 | 1 | 9 | 36 | | 46 | \$6,890 | \$150 | 46 | 53% |
| 47 | \$4,500 | \$96 | 1 | 9 | 37 | | 47 | \$6,925 | \$147 | 47 | 54% |
| 48 | \$4,500 | \$94 | 1 | 9 | 38 | | 48 | \$6,960 | \$145 | 48 | 55% |
| 49 | \$4,500 | \$92 | 1 | 9 | 39 | | 49 | \$6,995 | \$143 | 49 | 55% |
| 50 | \$4,500 | \$90 | 1 | 9 | 40 | | 50 | \$7,030 | \$141 | 50 | 56% |
| 56 | \$5,250 | \$94 | 1 | 9 | 46 | | 56 | \$7,240 | \$129 | 56 | 38% |
| 62 | \$6,000 | \$97 | 1 | 9 | 52 | | 62 | \$7,450 | \$120 | 62 | 24% |
| 68 | \$6,750 | \$99 | 1 | 9 | 58 | | 68 | \$7,660 | \$113 | 68 | 13% |
| 74 | \$7,500 | \$101 | 1 | 9 | 64 | | 74 | \$7,870 | \$106 | 74 | 5% |
| 80 | \$8,250 | \$103 | 1 | 9 | 70 | | 80 | \$8,080 | \$101 | 80 | -2% |
| 86 | \$9,000 | \$105 | 1 | 9 | 76 | | 86 | \$8,290 | \$96 | 86 | -8% |
| 92 | \$9,750 | \$106 | 1 | 9 | 82 | | 92 | \$8,500 | \$92 | 92 | -13% |
| 98 | \$10,500 | \$107 | 1 | 9 | 88 | | 98 | \$8,710 | \$89 | 98 | -17% |
| 104 | \$11,250 | \$108 | 1 | 9 | 90 | 4 | 104 | \$8,850 | \$85 | 104 | -21% |
| 110 | \$12,000 | \$109 | 1 | 9 | 90 | 10 | 110 | \$8,955 | \$81 | 110 | -25% |
| 116 | \$12,750 | \$110 | 1 | 9 | 90 | 16 | 116 | \$9,060 | \$78 | 116 | -29% |
| 122 | \$13,500 | \$111 | 1 | 9 | 90 | 22 | 122 | \$9,165 | \$75 | 122 | -32% |
| 128 | \$14,250 | \$111 | 1 | 9 | 90 | 28 | 128 | \$9,270 | \$72 | 128 | -35% |
| 134 | \$15,000 | \$112 | 1 | 9 | 90 | 34 | 134 | \$9,375 | \$70 | 134 | -38% |
| 140 | \$15,750 | \$113 | 1 | 9 | 90 | 40 | 140 | \$9,480 | \$68 | 140 | -40% |
| 146 | \$16,500 | \$113 | 1 | 9 | 90 | 46 | 146 | \$9,585 | \$66 | 146 | -42% |
| 152 | \$17,250 | \$113 | 1 | 9 | 90 | 52 | 152 | \$9,690 | \$64 | 152 | -44% |
| 158 | \$18,000 | \$114 | 1 | 9 | 90 | 58 | 158 | \$9,795 | \$62 | 158 | -46% |
| 164 | \$18,750 | \$114 | 1 | 9 | 90 | 64 | 164 | \$9,900 | \$60 | 164 | -47% |
| 170 | \$19,500 | \$115 | 1 | 9 | 90 | 70 | 170 | \$10,005 | \$59 | 170 | -49% |

Annual \$10,000

Annual \$5,000

Additional Scans

Blk 1-9 \$70.00

Blk 10-99 \$35.00

Blk 100 up \$17.50

**PLATINUM SUBSCRIPTION
CURRENT**

**PLATINUM SUBSCRIPTION
USPS PROPOSED**

**PLATINUM SUBSCRIPTION
% CHG: USPS vs CURRENT**

| Number of First-Class Scans (Millions) | Total Annual Charge (\$) | Cost per Million Scans (\$) | First-Class Scans: "User Fee" Block of 1 Million | First-Class Scans: 1st - 9th Block of 1 Million | First-Class Scans: 10th - 99th Block of 1 Million | First-Class Scans: 100 + Blocks of 1 Million | Total First- Class Scans: Block of 1 Million | Total Annual Charge (\$) | Cost per Million Scans (\$) | Number of First-Class Scans (Millions) | Proposed Increase % |
|---|--------------------------------|-----------------------------------|--|---|---|---|--|--------------------------------|-----------------------------------|---|------------------------|
| 1 | \$10,000 | \$10,000 | 1 | | | | 1 | \$5,000 | \$5,000 | 1 | -50% |
| 2 | \$10,000 | \$5,000 | 1 | 1 | | | 2 | \$5,070 | \$2,535 | 2 | -49% |
| 3 | \$10,000 | \$3,333 | 1 | 2 | | | 3 | \$5,140 | \$1,713 | 3 | -49% |
| 4 | \$10,000 | \$2,500 | 1 | 3 | | | 4 | \$5,210 | \$1,303 | 4 | -48% |
| 5 | \$10,000 | \$2,000 | 1 | 4 | | | 5 | \$5,280 | \$1,056 | 5 | -47% |
| 6 | \$10,000 | \$1,667 | 1 | 5 | | | 6 | \$5,350 | \$892 | 6 | -47% |
| 7 | \$10,000 | \$1,429 | 1 | 6 | | | 7 | \$5,420 | \$774 | 7 | -46% |
| 8 | \$10,000 | \$1,250 | 1 | 7 | | | 8 | \$5,490 | \$686 | 8 | -45% |
| 9 | \$10,000 | \$1,111 | 1 | 8 | | | 9 | \$5,560 | \$618 | 9 | -44% |
| 10 | \$10,000 | \$1,000 | 1 | 9 | | | 10 | \$5,630 | \$563 | 10 | -44% |
| 11 | \$10,000 | \$909 | 1 | 9 | 1 | | 11 | \$5,665 | \$515 | 11 | -43% |
| 12 | \$10,000 | \$833 | 1 | 9 | 2 | | 12 | \$5,700 | \$475 | 12 | -43% |
| 13 | \$10,000 | \$769 | 1 | 9 | 3 | | 13 | \$5,735 | \$441 | 13 | -43% |
| 14 | \$10,000 | \$714 | 1 | 9 | 4 | | 14 | \$5,770 | \$412 | 14 | -42% |
| 15 | \$10,000 | \$667 | 1 | 9 | 5 | | 15 | \$5,805 | \$387 | 15 | -42% |
| 16 | \$10,000 | \$625 | 1 | 9 | 6 | | 16 | \$5,840 | \$365 | 16 | -42% |
| 17 | \$10,000 | \$588 | 1 | 9 | 7 | | 17 | \$5,875 | \$346 | 17 | -41% |
| 18 | \$10,000 | \$556 | 1 | 9 | 8 | | 18 | \$5,910 | \$328 | 18 | -41% |
| 19 | \$10,000 | \$526 | 1 | 9 | 9 | | 19 | \$5,945 | \$313 | 19 | -41% |
| 20 | \$10,000 | \$500 | 1 | 9 | 10 | | 20 | \$5,980 | \$299 | 20 | -40% |
| 21 | \$10,000 | \$476 | 1 | 9 | 11 | | 21 | \$6,015 | \$286 | 21 | -40% |
| 22 | \$10,000 | \$455 | 1 | 9 | 12 | | 22 | \$6,050 | \$275 | 22 | -40% |
| 23 | \$10,000 | \$435 | 1 | 9 | 13 | | 23 | \$6,085 | \$265 | 23 | -39% |
| 24 | \$10,000 | \$417 | 1 | 9 | 14 | | 24 | \$6,120 | \$255 | 24 | -39% |
| 25 | \$10,000 | \$400 | 1 | 9 | 15 | | 25 | \$6,155 | \$246 | 25 | -38% |
| 26 | \$10,000 | \$385 | 1 | 9 | 16 | | 26 | \$6,190 | \$238 | 26 | -38% |
| 27 | \$10,000 | \$370 | 1 | 9 | 17 | | 27 | \$6,225 | \$231 | 27 | -38% |
| 28 | \$10,000 | \$357 | 1 | 9 | 18 | | 28 | \$6,260 | \$224 | 28 | -37% |
| 29 | \$10,000 | \$345 | 1 | 9 | 19 | | 29 | \$6,295 | \$217 | 29 | -37% |
| 30 | \$10,000 | \$333 | 1 | 9 | 20 | | 30 | \$6,330 | \$211 | 30 | -37% |
| 31 | \$10,000 | \$323 | 1 | 9 | 21 | | 31 | \$6,365 | \$205 | 31 | -36% |
| 32 | \$10,000 | \$313 | 1 | 9 | 22 | | 32 | \$6,400 | \$200 | 32 | -36% |
| 33 | \$10,000 | \$303 | 1 | 9 | 23 | | 33 | \$6,435 | \$195 | 33 | -36% |
| 34 | \$10,000 | \$294 | 1 | 9 | 24 | | 34 | \$6,470 | \$190 | 34 | -35% |
| 35 | \$10,000 | \$286 | 1 | 9 | 25 | | 35 | \$6,505 | \$186 | 35 | -35% |
| 36 | \$10,000 | \$278 | 1 | 9 | 26 | | 36 | \$6,540 | \$182 | 36 | -35% |
| 37 | \$10,000 | \$270 | 1 | 9 | 27 | | 37 | \$6,575 | \$178 | 37 | -34% |
| 38 | \$10,000 | \$263 | 1 | 9 | 28 | | 38 | \$6,610 | \$174 | 38 | -34% |

| | | | | | | | | | | |
|----|----------|-------|---|---|----|----|---------|-------|----|------|
| 39 | \$10,000 | \$256 | 1 | 9 | 29 | 39 | \$6,645 | \$170 | 39 | -34% |
| 40 | \$10,000 | \$250 | 1 | 9 | 30 | 40 | \$6,680 | \$167 | 40 | -33% |
| 41 | \$10,000 | \$244 | 1 | 9 | 31 | 41 | \$6,715 | \$164 | 41 | -33% |
| 42 | \$10,000 | \$238 | 1 | 9 | 32 | 42 | \$6,750 | \$161 | 42 | -33% |
| 43 | \$10,000 | \$233 | 1 | 9 | 33 | 43 | \$6,785 | \$158 | 43 | -32% |
| 44 | \$10,000 | \$227 | 1 | 9 | 34 | 44 | \$6,820 | \$155 | 44 | -32% |
| 45 | \$10,000 | \$222 | 1 | 9 | 35 | 45 | \$6,855 | \$152 | 45 | -31% |
| 46 | \$10,000 | \$217 | 1 | 9 | 36 | 46 | \$6,890 | \$150 | 46 | -31% |
| 47 | \$10,000 | \$213 | 1 | 9 | 37 | 47 | \$6,925 | \$147 | 47 | -31% |
| 48 | \$10,000 | \$208 | 1 | 9 | 38 | 48 | \$6,960 | \$145 | 48 | -30% |
| 49 | \$10,000 | \$204 | 1 | 9 | 39 | 49 | \$6,995 | \$143 | 49 | -30% |
| 50 | \$10,000 | \$200 | 1 | 9 | 40 | 50 | \$7,030 | \$141 | 50 | -30% |
| 51 | \$10,000 | \$196 | 1 | 9 | 41 | 51 | \$7,065 | \$139 | 51 | -29% |
| 52 | \$10,000 | \$192 | 1 | 9 | 42 | 52 | \$7,100 | \$137 | 52 | -29% |
| 53 | \$10,000 | \$189 | 1 | 9 | 43 | 53 | \$7,135 | \$135 | 53 | -29% |
| 54 | \$10,000 | \$185 | 1 | 9 | 44 | 54 | \$7,170 | \$133 | 54 | -28% |
| 55 | \$10,000 | \$182 | 1 | 9 | 45 | 55 | \$7,205 | \$131 | 55 | -28% |
| 56 | \$10,000 | \$179 | 1 | 9 | 46 | 56 | \$7,240 | \$129 | 56 | -28% |
| 57 | \$10,000 | \$175 | 1 | 9 | 47 | 57 | \$7,275 | \$128 | 57 | -27% |
| 58 | \$10,000 | \$172 | 1 | 9 | 48 | 58 | \$7,310 | \$126 | 58 | -27% |
| 59 | \$10,000 | \$169 | 1 | 9 | 49 | 59 | \$7,345 | \$124 | 59 | -27% |
| 60 | \$10,000 | \$167 | 1 | 9 | 50 | 60 | \$7,380 | \$123 | 60 | -26% |
| 61 | \$10,000 | \$164 | 1 | 9 | 51 | 61 | \$7,415 | \$122 | 61 | -26% |
| 62 | \$10,000 | \$161 | 1 | 9 | 52 | 62 | \$7,450 | \$120 | 62 | -26% |
| 63 | \$10,000 | \$159 | 1 | 9 | 53 | 63 | \$7,485 | \$119 | 63 | -25% |
| 64 | \$10,000 | \$156 | 1 | 9 | 54 | 64 | \$7,520 | \$118 | 64 | -25% |
| 65 | \$10,000 | \$154 | 1 | 9 | 55 | 65 | \$7,555 | \$116 | 65 | -24% |
| 66 | \$10,000 | \$152 | 1 | 9 | 56 | 66 | \$7,590 | \$115 | 66 | -24% |
| 67 | \$10,000 | \$149 | 1 | 9 | 57 | 67 | \$7,625 | \$114 | 67 | -24% |
| 68 | \$10,000 | \$147 | 1 | 9 | 58 | 68 | \$7,660 | \$113 | 68 | -23% |
| 69 | \$10,000 | \$145 | 1 | 9 | 59 | 69 | \$7,695 | \$112 | 69 | -23% |
| 70 | \$10,000 | \$143 | 1 | 9 | 60 | 70 | \$7,730 | \$110 | 70 | -23% |
| 71 | \$10,000 | \$141 | 1 | 9 | 61 | 71 | \$7,765 | \$109 | 71 | -22% |
| 72 | \$10,000 | \$139 | 1 | 9 | 62 | 72 | \$7,800 | \$108 | 72 | -22% |
| 73 | \$10,000 | \$137 | 1 | 9 | 63 | 73 | \$7,835 | \$107 | 73 | -22% |
| 74 | \$10,000 | \$135 | 1 | 9 | 64 | 74 | \$7,870 | \$106 | 74 | -21% |
| 75 | \$10,000 | \$133 | 1 | 9 | 65 | 75 | \$7,905 | \$105 | 75 | -21% |
| 76 | \$10,000 | \$132 | 1 | 9 | 66 | 76 | \$7,940 | \$104 | 76 | -21% |
| 77 | \$10,000 | \$130 | 1 | 9 | 67 | 77 | \$7,975 | \$104 | 77 | -20% |
| 78 | \$10,000 | \$128 | 1 | 9 | 68 | 78 | \$8,010 | \$103 | 78 | -20% |
| 79 | \$10,000 | \$127 | 1 | 9 | 69 | 79 | \$8,045 | \$102 | 79 | -20% |
| 80 | \$10,000 | \$125 | 1 | 9 | 70 | 80 | \$8,080 | \$101 | 80 | -19% |
| 81 | \$10,000 | \$123 | 1 | 9 | 71 | 81 | \$8,115 | \$100 | 81 | -19% |
| 82 | \$10,000 | \$122 | 1 | 9 | 72 | 82 | \$8,150 | \$99 | 82 | -19% |
| 83 | \$10,000 | \$120 | 1 | 9 | 73 | 83 | \$8,185 | \$99 | 83 | -18% |
| 84 | \$10,000 | \$119 | 1 | 9 | 74 | 84 | \$8,220 | \$98 | 84 | -18% |
| 85 | \$10,000 | \$118 | 1 | 9 | 75 | 85 | \$8,255 | \$97 | 85 | -17% |
| 86 | \$10,000 | \$116 | 1 | 9 | 76 | 86 | \$8,290 | \$96 | 86 | -17% |
| 87 | \$10,000 | \$115 | 1 | 9 | 77 | 87 | \$8,325 | \$96 | 87 | -17% |
| 88 | \$10,000 | \$114 | 1 | 9 | 78 | 88 | \$8,360 | \$95 | 88 | -16% |

| | | | | | | | | | | |
|-----|----------|-------|---|---|----|-----|---------|------|-----|------|
| 89 | \$10,000 | \$112 | 1 | 9 | 79 | 89 | \$8,395 | \$94 | 89 | -16% |
| 90 | \$10,000 | \$111 | 1 | 9 | 80 | 90 | \$8,430 | \$94 | 90 | -16% |
| 91 | \$10,000 | \$110 | 1 | 9 | 81 | 91 | \$8,465 | \$93 | 91 | -15% |
| 92 | \$10,000 | \$109 | 1 | 9 | 82 | 92 | \$8,500 | \$92 | 92 | -15% |
| 93 | \$10,000 | \$108 | 1 | 9 | 83 | 93 | \$8,535 | \$92 | 93 | -15% |
| 94 | \$10,000 | \$106 | 1 | 9 | 84 | 94 | \$8,570 | \$91 | 94 | -14% |
| 95 | \$10,000 | \$105 | 1 | 9 | 85 | 95 | \$8,605 | \$91 | 95 | -14% |
| 96 | \$10,000 | \$104 | 1 | 9 | 86 | 96 | \$8,640 | \$90 | 96 | -14% |
| 97 | \$10,000 | \$103 | 1 | 9 | 87 | 97 | \$8,675 | \$89 | 97 | -13% |
| 98 | \$10,000 | \$102 | 1 | 9 | 88 | 98 | \$8,710 | \$89 | 98 | -13% |
| 99 | \$10,000 | \$101 | 1 | 9 | 89 | 99 | \$8,745 | \$88 | 99 | -13% |
| 100 | \$10,000 | \$100 | 1 | 9 | 90 | 100 | \$8,780 | \$88 | 100 | -12% |
| 101 | \$10,000 | \$99 | 1 | 9 | 90 | 101 | \$8,798 | \$87 | 101 | -12% |
| 102 | \$10,000 | \$98 | 1 | 9 | 90 | 102 | \$8,815 | \$86 | 102 | -12% |
| 103 | \$10,000 | \$97 | 1 | 9 | 90 | 103 | \$8,833 | \$86 | 103 | -12% |
| 104 | \$10,000 | \$96 | 1 | 9 | 90 | 104 | \$8,850 | \$85 | 104 | -12% |
| 105 | \$10,000 | \$95 | 1 | 9 | 90 | 105 | \$8,868 | \$84 | 105 | -11% |
| 106 | \$10,000 | \$94 | 1 | 9 | 90 | 106 | \$8,885 | \$84 | 106 | -11% |
| 107 | \$10,000 | \$93 | 1 | 9 | 90 | 107 | \$8,903 | \$83 | 107 | -11% |
| 108 | \$10,000 | \$93 | 1 | 9 | 90 | 108 | \$8,920 | \$83 | 108 | -11% |
| 109 | \$10,000 | \$92 | 1 | 9 | 90 | 109 | \$8,938 | \$82 | 109 | -11% |
| 110 | \$10,000 | \$91 | 1 | 9 | 90 | 110 | \$8,955 | \$81 | 110 | -10% |
| 111 | \$10,000 | \$90 | 1 | 9 | 90 | 111 | \$8,973 | \$81 | 111 | -10% |
| 112 | \$10,000 | \$89 | 1 | 9 | 90 | 112 | \$8,990 | \$80 | 112 | -10% |
| 113 | \$10,000 | \$88 | 1 | 9 | 90 | 113 | \$9,008 | \$80 | 113 | -10% |
| 114 | \$10,000 | \$88 | 1 | 9 | 90 | 114 | \$9,025 | \$79 | 114 | -10% |
| 115 | \$10,000 | \$87 | 1 | 9 | 90 | 115 | \$9,043 | \$79 | 115 | -10% |
| 116 | \$10,000 | \$86 | 1 | 9 | 90 | 116 | \$9,060 | \$78 | 116 | -9% |
| 117 | \$10,000 | \$85 | 1 | 9 | 90 | 117 | \$9,078 | \$78 | 117 | -9% |
| 118 | \$10,000 | \$85 | 1 | 9 | 90 | 118 | \$9,095 | \$77 | 118 | -9% |
| 119 | \$10,000 | \$84 | 1 | 9 | 90 | 119 | \$9,113 | \$77 | 119 | -9% |
| 120 | \$10,000 | \$83 | 1 | 9 | 90 | 120 | \$9,130 | \$76 | 120 | -9% |
| 121 | \$10,000 | \$83 | 1 | 9 | 90 | 121 | \$9,148 | \$76 | 121 | -9% |
| 122 | \$10,000 | \$82 | 1 | 9 | 90 | 122 | \$9,165 | \$75 | 122 | -8% |
| 123 | \$10,000 | \$81 | 1 | 9 | 90 | 123 | \$9,183 | \$75 | 123 | -8% |
| 124 | \$10,000 | \$81 | 1 | 9 | 90 | 124 | \$9,200 | \$74 | 124 | -8% |
| 125 | \$10,000 | \$80 | 1 | 9 | 90 | 125 | \$9,218 | \$74 | 125 | -8% |
| 126 | \$10,000 | \$79 | 1 | 9 | 90 | 126 | \$9,235 | \$73 | 126 | -8% |
| 127 | \$10,000 | \$79 | 1 | 9 | 90 | 127 | \$9,253 | \$73 | 127 | -7% |
| 128 | \$10,000 | \$78 | 1 | 9 | 90 | 128 | \$9,270 | \$72 | 128 | -7% |
| 129 | \$10,000 | \$78 | 1 | 9 | 90 | 129 | \$9,288 | \$72 | 129 | -7% |
| 130 | \$10,000 | \$77 | 1 | 9 | 90 | 130 | \$9,305 | \$72 | 130 | -7% |
| 131 | \$10,000 | \$76 | 1 | 9 | 90 | 131 | \$9,323 | \$71 | 131 | -7% |
| 132 | \$10,000 | \$76 | 1 | 9 | 90 | 132 | \$9,340 | \$71 | 132 | -7% |
| 133 | \$10,000 | \$75 | 1 | 9 | 90 | 133 | \$9,358 | \$70 | 133 | -6% |
| 134 | \$10,000 | \$75 | 1 | 9 | 90 | 134 | \$9,375 | \$70 | 134 | -6% |
| 135 | \$10,000 | \$74 | 1 | 9 | 90 | 135 | \$9,393 | \$70 | 135 | -6% |
| 136 | \$10,000 | \$74 | 1 | 9 | 90 | 136 | \$9,410 | \$69 | 136 | -6% |
| 137 | \$10,000 | \$73 | 1 | 9 | 90 | 137 | \$9,428 | \$69 | 137 | -6% |
| 138 | \$10,000 | \$72 | 1 | 9 | 90 | 138 | \$9,445 | \$68 | 138 | -6% |

| | | | | | | | | | | | |
|--------|----------|------|---|---|----|-------|--------|-----------|------|--------|-------|
| 139 | \$10,000 | \$72 | 1 | 9 | 90 | 39 | 139 | \$9,463 | \$68 | 139 | -5% |
| 140 | \$10,000 | \$71 | 1 | 9 | 90 | 40 | 140 | \$9,480 | \$68 | 140 | -5% |
| 141 | \$10,000 | \$71 | 1 | 9 | 90 | 41 | 141 | \$9,498 | \$67 | 141 | -5% |
| 142 | \$10,000 | \$70 | 1 | 9 | 90 | 42 | 142 | \$9,515 | \$67 | 142 | -5% |
| 143 | \$10,000 | \$70 | 1 | 9 | 90 | 43 | 143 | \$9,533 | \$67 | 143 | -5% |
| 144 | \$10,000 | \$69 | 1 | 9 | 90 | 44 | 144 | \$9,550 | \$66 | 144 | -5% |
| 145 | \$10,000 | \$69 | 1 | 9 | 90 | 45 | 145 | \$9,568 | \$66 | 145 | -4% |
| 146 | \$10,000 | \$68 | 1 | 9 | 90 | 46 | 146 | \$9,585 | \$66 | 146 | -4% |
| 147 | \$10,000 | \$68 | 1 | 9 | 90 | 47 | 147 | \$9,603 | \$65 | 147 | -4% |
| 148 | \$10,000 | \$68 | 1 | 9 | 90 | 48 | 148 | \$9,620 | \$65 | 148 | -4% |
| 149 | \$10,000 | \$67 | 1 | 9 | 90 | 49 | 149 | \$9,638 | \$65 | 149 | -4% |
| 150 | \$10,000 | \$67 | 1 | 9 | 90 | 50 | 150 | \$9,655 | \$64 | 150 | -3% |
| 151 | \$10,000 | \$66 | 1 | 9 | 90 | 51 | 151 | \$9,673 | \$64 | 151 | -3% |
| 152 | \$10,000 | \$66 | 1 | 9 | 90 | 52 | 152 | \$9,690 | \$64 | 152 | -3% |
| 153 | \$10,000 | \$65 | 1 | 9 | 90 | 53 | 153 | \$9,708 | \$63 | 153 | -3% |
| 154 | \$10,000 | \$65 | 1 | 9 | 90 | 54 | 154 | \$9,725 | \$63 | 154 | -3% |
| 155 | \$10,000 | \$65 | 1 | 9 | 90 | 55 | 155 | \$9,743 | \$63 | 155 | -3% |
| 156 | \$10,000 | \$64 | 1 | 9 | 90 | 56 | 156 | \$9,760 | \$63 | 156 | -2% |
| 157 | \$10,000 | \$64 | 1 | 9 | 90 | 57 | 157 | \$9,778 | \$62 | 157 | -2% |
| 158 | \$10,000 | \$63 | 1 | 9 | 90 | 58 | 158 | \$9,795 | \$62 | 158 | -2% |
| 159 | \$10,000 | \$63 | 1 | 9 | 90 | 59 | 159 | \$9,813 | \$62 | 159 | -2% |
| 160 | \$10,000 | \$63 | 1 | 9 | 90 | 60 | 160 | \$9,830 | \$61 | 160 | -2% |
| 161 | \$10,000 | \$62 | 1 | 9 | 90 | 61 | 161 | \$9,848 | \$61 | 161 | -2% |
| 162 | \$10,000 | \$62 | 1 | 9 | 90 | 62 | 162 | \$9,865 | \$61 | 162 | -1% |
| 163 | \$10,000 | \$61 | 1 | 9 | 90 | 63 | 163 | \$9,883 | \$61 | 163 | -1% |
| 164 | \$10,000 | \$61 | 1 | 9 | 90 | 64 | 164 | \$9,900 | \$60 | 164 | -1% |
| 165 | \$10,000 | \$61 | 1 | 9 | 90 | 65 | 165 | \$9,918 | \$60 | 165 | -1% |
| 166 | \$10,000 | \$60 | 1 | 9 | 90 | 66 | 166 | \$9,935 | \$60 | 166 | -1% |
| 167 | \$10,000 | \$60 | 1 | 9 | 90 | 67 | 167 | \$9,953 | \$60 | 167 | 0% |
| 168 | \$10,000 | \$60 | 1 | 9 | 90 | 68 | 168 | \$9,970 | \$59 | 168 | 0% |
| 169 | \$10,000 | \$59 | 1 | 9 | 90 | 69 | 169 | \$9,988 | \$59 | 169 | 0% |
| 170 | \$10,000 | \$59 | 1 | 9 | 90 | 70 | 170 | \$10,005 | \$59 | 170 | 0% |
| 171 | \$10,000 | \$58 | 1 | 9 | 90 | 71 | 171 | \$10,023 | \$59 | 171 | 0% |
| 172 | \$10,000 | \$58 | 1 | 9 | 90 | 72 | 172 | \$10,040 | \$58 | 172 | 0% |
| 173 | \$10,000 | \$58 | 1 | 9 | 90 | 73 | 173 | \$10,058 | \$58 | 173 | 1% |
| 174 | \$10,000 | \$57 | 1 | 9 | 90 | 74 | 174 | \$10,075 | \$58 | 174 | 1% |
| 175 | \$10,000 | \$57 | 1 | 9 | 90 | 75 | 175 | \$10,093 | \$58 | 175 | 1% |
| 200 | \$10,000 | \$50 | 1 | 9 | 90 | 100 | 200 | \$10,530 | \$53 | 200 | 5% |
| 250 | \$10,000 | \$40 | 1 | 9 | 90 | 150 | 250 | \$11,405 | \$46 | 250 | 14% |
| 280 | \$10,000 | \$36 | 1 | 9 | 90 | 180 | 280 | \$11,930 | \$43 | 280 | 19% |
| 459 | \$10,000 | \$22 | 1 | 9 | 90 | 359 | 459 | \$15,063 | \$33 | 459 | 51% |
| 500 | \$10,000 | \$20 | 1 | 9 | 90 | 400 | 500 | \$15,780 | \$32 | 500 | 58% |
| 560 | \$10,000 | \$18 | 1 | 9 | 90 | 460 | 560 | \$16,830 | \$30 | 560 | 68% |
| 700 | \$10,000 | \$14 | 1 | 9 | 90 | 600 | 700 | \$19,280 | \$28 | 700 | 93% |
| 712 | \$10,000 | \$14 | 1 | 9 | 90 | 612 | 712 | \$19,490 | \$27 | 712 | 95% |
| 750 | \$10,000 | \$13 | 1 | 9 | 90 | 650 | 750 | \$20,155 | \$27 | 750 | 102% |
| 1,000 | \$10,000 | \$10 | 1 | 9 | 90 | 900 | 1,000 | \$24,530 | \$25 | 1,000 | 145% |
| 1,400 | \$10,000 | \$7 | 1 | 9 | 90 | 1,300 | 1,400 | \$31,530 | \$23 | 1,400 | 215% |
| 2,000 | \$10,000 | \$5 | 1 | 9 | 90 | 1,900 | 2,000 | \$42,030 | \$21 | 2,000 | 320% |
| 2,100 | \$10,000 | \$5 | 1 | 9 | 90 | 2,000 | 2,100 | \$43,780 | \$21 | 2,100 | 338% |
| 2,800 | \$10,000 | \$4 | 1 | 9 | 90 | 2,700 | 2,800 | \$56,030 | \$20 | 2,800 | 460% |
| 5,000 | \$10,000 | \$2 | 1 | 9 | 90 | 4,900 | 5,000 | \$94,530 | \$19 | 5,000 | 845% |
| 7,500 | \$10,000 | \$1 | 1 | 9 | 90 | 7,400 | 7,500 | \$138,280 | \$18 | 7,500 | 1283% |
| 10,000 | \$10,000 | \$1 | 1 | 9 | 90 | 9,900 | 10,000 | \$182,030 | \$18 | 10,000 | 1720% |

| | | | | | | | | | | | |
|--------|----------|-----|---|---|----|--------|--------|-----------|------|--------|-------|
| 28,000 | \$10,000 | \$0 | 1 | 9 | 90 | 27,900 | 28,000 | \$497,030 | \$18 | 28,000 | 4870% |
|--------|----------|-----|---|---|----|--------|--------|-----------|------|--------|-------|

Annual \$5,000
 Additional Scans
 Blk 1-9 \$70.00
 Blk 10-99 \$35.00
 Blk 100 up \$17.50

Annual \$19,500

PLATINUM SUBSCRIPTION

USPS PROPOSED (Weighted Average Number of Scans)

| Weighted Average Number of Scans (Millions) | Millions of Units | Number of First-Class Scans per Unit | Number of Standard Scans per Unit | Total Annual Charge (\$) | First-Class Cost per Million Scans | Standard Cost per Million Scans | Weighted Average Cost per Million Scans (\$) | USPS vs. Current: Proposed Increase % |
|---|-------------------|--------------------------------------|-----------------------------------|--------------------------|------------------------------------|---------------------------------|--|---------------------------------------|
| 0.357 | 1 | 1 | 0.2 | \$5,000 | \$5,000 | \$25,000 | \$14,000 | 40% |
| 0.714 | 2 | 2 | 0.4 | \$5,070 | \$2,535 | \$12,675 | \$7,098 | |
| 1.071 | 3 | 3 | 0.6 | \$5,140 | \$1,713 | \$8,567 | \$4,797 | |
| 1.429 | 4 | 4 | 0.8 | \$5,210 | \$1,303 | \$6,513 | \$3,647 | |
| 1.786 | 5 | 5 | 1 | \$5,280 | \$1,056 | \$5,280 | \$2,957 | |
| 2.143 | 6 | 6 | 1.2 | \$5,350 | \$892 | \$4,458 | \$2,497 | |
| 2.500 | 7 | 7 | 1.4 | \$5,420 | \$774 | \$3,871 | \$2,168 | |
| 2.857 | 8 | 8 | 1.6 | \$5,490 | \$686 | \$3,431 | \$1,922 | |
| 3.214 | 9 | 9 | 1.8 | \$5,560 | \$618 | \$3,089 | \$1,730 | |
| 3.571 | 10 | 10 | 2 | \$5,630 | \$563 | \$2,815 | \$1,576 | |
| 3.929 | 11 | 11 | 2.2 | \$5,665 | \$515 | \$2,575 | \$1,442 | |
| 4.286 | 12 | 12 | 2.4 | \$5,700 | \$475 | \$2,375 | \$1,330 | |
| 4.643 | 13 | 13 | 2.6 | \$5,735 | \$441 | \$2,206 | \$1,235 | |
| 5.000 | 14 | 14 | 2.8 | \$5,770 | \$412 | \$2,061 | \$1,154 | -42% |
| 5.357 | 15 | 15 | 3 | \$5,805 | \$387 | \$1,935 | \$1,084 | |
| 5.714 | 16 | 16 | 3.2 | \$5,840 | \$365 | \$1,825 | \$1,022 | |
| 6.071 | 17 | 17 | 3.4 | \$5,875 | \$346 | \$1,728 | \$968 | |
| 6.429 | 18 | 18 | 3.6 | \$5,910 | \$328 | \$1,642 | \$919 | |
| 6.786 | 19 | 19 | 3.8 | \$5,945 | \$313 | \$1,564 | \$876 | |
| 7.143 | 20 | 20 | 4 | \$5,980 | \$299 | \$1,495 | \$837 | |
| 7.500 | 21 | 21 | 4.2 | \$6,015 | \$286 | \$1,432 | \$802 | |
| 7.857 | 22 | 22 | 4.4 | \$6,050 | \$275 | \$1,375 | \$770 | |
| 8.214 | 23 | 23 | 4.6 | \$6,085 | \$265 | \$1,323 | \$741 | |
| 8.571 | 24 | 24 | 4.8 | \$6,120 | \$255 | \$1,275 | \$714 | |
| 8.929 | 25 | 25 | 5 | \$6,155 | \$246 | \$1,231 | \$689 | |
| 9.286 | 26 | 26 | 5.2 | \$6,190 | \$238 | \$1,190 | \$667 | |
| 9.643 | 27 | 27 | 5.4 | \$6,225 | \$231 | \$1,153 | \$646 | |
| 10.000 | 28 | 28 | 5.6 | \$6,260 | \$224 | \$1,118 | \$626 | -37% |
| 10.357 | 29 | 29 | 5.8 | \$6,295 | \$217 | \$1,085 | \$608 | |
| 10.714 | 30 | 30 | 6 | \$6,330 | \$211 | \$1,055 | \$591 | |
| 11.071 | 31 | 31 | 6.2 | \$6,365 | \$205 | \$1,027 | \$575 | |
| 11.429 | 32 | 32 | 6.4 | \$6,400 | \$200 | \$1,000 | \$560 | |
| 11.786 | 33 | 33 | 6.6 | \$6,435 | \$195 | \$975 | \$546 | |
| 12.143 | 34 | 34 | 6.8 | \$6,470 | \$190 | \$951 | \$533 | |
| 12.500 | 35 | 35 | 7 | \$6,505 | \$186 | \$929 | \$520 | |
| 12.857 | 36 | 36 | 7.2 | \$6,540 | \$182 | \$908 | \$509 | |
| 13.214 | 37 | 37 | 7.4 | \$6,575 | \$178 | \$889 | \$498 | |
| 13.571 | 38 | 38 | 7.6 | \$6,610 | \$174 | \$870 | \$487 | |

**PLATINUM SUBSCRIPTION
OCA PROPOSED**

| Number of First-Class Scans (Millions) | Total Annual Charge (\$) | Cost per Million Scans (\$) |
|--|--------------------------|-----------------------------|
| 1 | \$19,500 | \$19,500 |
| 2 | \$19,500 | \$9,750 |
| 3 | \$19,500 | \$6,500 |
| 4 | \$19,500 | \$4,875 |
| 5 | \$19,500 | \$3,900 |
| 6 | \$19,500 | \$3,250 |
| 7 | \$19,500 | \$2,786 |
| 8 | \$19,500 | \$2,438 |
| 9 | \$19,500 | \$2,167 |
| 10 | \$19,500 | \$1,950 |
| 11 | \$19,500 | \$1,773 |
| 12 | \$19,500 | \$1,625 |
| 13 | \$19,500 | \$1,500 |
| 14 | \$19,500 | \$1,393 |
| 15 | \$19,500 | \$1,300 |
| 16 | \$19,500 | \$1,219 |
| 17 | \$19,500 | \$1,147 |
| 18 | \$19,500 | \$1,083 |
| 19 | \$19,500 | \$1,026 |
| 20 | \$19,500 | \$975 |
| 21 | \$19,500 | \$929 |
| 22 | \$19,500 | \$886 |
| 23 | \$19,500 | \$848 |
| 24 | \$19,500 | \$813 |
| 25 | \$19,500 | \$780 |
| 26 | \$19,500 | \$750 |
| 27 | \$19,500 | \$722 |
| 28 | \$19,500 | \$696 |
| 29 | \$19,500 | \$672 |
| 30 | \$19,500 | \$650 |
| 31 | \$19,500 | \$629 |
| 32 | \$19,500 | \$609 |
| 33 | \$19,500 | \$591 |
| 34 | \$19,500 | \$574 |
| 35 | \$19,500 | \$557 |
| 36 | \$19,500 | \$542 |
| 37 | \$19,500 | \$527 |
| 38 | \$19,500 | \$513 |

**PLATINUM SUBSCRIPTION
% CHG: OCA vs CURRENT**

| Number of First-Class Scans (Millions) | Proposed Increase % |
|--|---------------------|
| 1 | 95% |
| 2 | 95% |
| 3 | 95% |
| 4 | 95% |
| 5 | 95% |
| 6 | 95% |
| 7 | 95% |
| 8 | 95% |
| 9 | 95% |
| 10 | 95% |
| 11 | 95% |
| 12 | 95% |
| 13 | 95% |
| 14 | 95% |
| 15 | 95% |
| 16 | 95% |
| 17 | 95% |
| 18 | 95% |
| 19 | 95% |
| 20 | 95% |
| 21 | 95% |
| 22 | 95% |
| 23 | 95% |
| 24 | 95% |
| 25 | 95% |
| 26 | 95% |
| 27 | 95% |
| 28 | 95% |
| 29 | 95% |
| 30 | 95% |
| 31 | 95% |
| 32 | 95% |
| 33 | 95% |
| 34 | 95% |
| 35 | 95% |
| 36 | 95% |
| 37 | 95% |
| 38 | 95% |

| | | | | | | | | | | | | | |
|--------|----|----|------|---------|-------|-------|-------|------|----|----------|-------|----|-----|
| 13.929 | 39 | 39 | 7.8 | \$6,645 | \$170 | \$852 | \$477 | | 39 | \$19,500 | \$500 | 39 | 95% |
| 14.286 | 40 | 40 | 8 | \$6,680 | \$167 | \$835 | \$468 | | 40 | \$19,500 | \$488 | 40 | 95% |
| 14.643 | 41 | 41 | 8.2 | \$6,715 | \$164 | \$819 | \$459 | | 41 | \$19,500 | \$476 | 41 | 95% |
| 15.000 | 42 | 42 | 8.4 | \$6,750 | \$161 | \$804 | \$450 | -33% | 42 | \$19,500 | \$464 | 42 | 95% |
| 15.357 | 43 | 43 | 8.6 | \$6,785 | \$158 | \$789 | \$442 | | 43 | \$19,500 | \$453 | 43 | 95% |
| 15.714 | 44 | 44 | 8.8 | \$6,820 | \$155 | \$775 | \$434 | | 44 | \$19,500 | \$443 | 44 | 95% |
| 16.071 | 45 | 45 | 9 | \$6,855 | \$152 | \$762 | \$427 | | 45 | \$19,500 | \$433 | 45 | 95% |
| 16.429 | 46 | 46 | 9.2 | \$6,890 | \$150 | \$749 | \$419 | | 46 | \$19,500 | \$424 | 46 | 95% |
| 16.786 | 47 | 47 | 9.4 | \$6,925 | \$147 | \$737 | \$413 | | 47 | \$19,500 | \$415 | 47 | 95% |
| 17.143 | 48 | 48 | 9.6 | \$6,960 | \$145 | \$725 | \$406 | | 48 | \$19,500 | \$406 | 48 | 95% |
| 17.500 | 49 | 49 | 9.8 | \$6,995 | \$143 | \$714 | \$400 | | 49 | \$19,500 | \$398 | 49 | 95% |
| 17.857 | 50 | 50 | 10 | \$7,030 | \$141 | \$703 | \$394 | | 50 | \$19,500 | \$390 | 50 | 95% |
| 18.214 | 51 | 51 | 10.2 | \$7,065 | \$139 | \$693 | \$388 | | 51 | \$19,500 | \$382 | 51 | 95% |
| 18.571 | 52 | 52 | 10.4 | \$7,100 | \$137 | \$683 | \$382 | | 52 | \$19,500 | \$375 | 52 | 95% |
| 18.929 | 53 | 53 | 10.6 | \$7,135 | \$135 | \$673 | \$377 | | 53 | \$19,500 | \$368 | 53 | 95% |
| 19.286 | 54 | 54 | 10.8 | \$7,170 | \$133 | \$664 | \$372 | | 54 | \$19,500 | \$361 | 54 | 95% |
| 19.643 | 55 | 55 | 11 | \$7,205 | \$131 | \$655 | \$367 | | 55 | \$19,500 | \$355 | 55 | 95% |
| 20.000 | 56 | 56 | 11.2 | \$7,240 | \$129 | \$646 | \$362 | -28% | 56 | \$19,500 | \$348 | 56 | 95% |
| 20.357 | 57 | 57 | 11.4 | \$7,275 | \$128 | \$638 | \$357 | | 57 | \$19,500 | \$342 | 57 | 95% |
| 20.714 | 58 | 58 | 11.6 | \$7,310 | \$126 | \$630 | \$353 | | 58 | \$19,500 | \$336 | 58 | 95% |
| 21.071 | 59 | 59 | 11.8 | \$7,345 | \$124 | \$622 | \$349 | | 59 | \$19,500 | \$331 | 59 | 95% |
| 21.429 | 60 | 60 | 12 | \$7,380 | \$123 | \$615 | \$344 | | 60 | \$19,500 | \$325 | 60 | 95% |
| 21.786 | 61 | 61 | 12.2 | \$7,415 | \$122 | \$608 | \$340 | | 61 | \$19,500 | \$320 | 61 | 95% |
| 22.143 | 62 | 62 | 12.4 | \$7,450 | \$120 | \$601 | \$336 | | 62 | \$19,500 | \$315 | 62 | 95% |
| 22.500 | 63 | 63 | 12.6 | \$7,485 | \$119 | \$594 | \$333 | | 63 | \$19,500 | \$310 | 63 | 95% |
| 22.857 | 64 | 64 | 12.8 | \$7,520 | \$118 | \$588 | \$329 | | 64 | \$19,500 | \$305 | 64 | 95% |
| 23.214 | 65 | 65 | 13 | \$7,555 | \$116 | \$581 | \$325 | | 65 | \$19,500 | \$300 | 65 | 95% |
| 23.571 | 66 | 66 | 13.2 | \$7,590 | \$115 | \$575 | \$322 | | 66 | \$19,500 | \$295 | 66 | 95% |
| 23.929 | 67 | 67 | 13.4 | \$7,625 | \$114 | \$569 | \$319 | | 67 | \$19,500 | \$291 | 67 | 95% |
| 24.286 | 68 | 68 | 13.6 | \$7,660 | \$113 | \$563 | \$315 | | 68 | \$19,500 | \$287 | 68 | 95% |
| 24.643 | 69 | 69 | 13.8 | \$7,695 | \$112 | \$558 | \$312 | | 69 | \$19,500 | \$283 | 69 | 95% |
| 25.000 | 70 | 70 | 14 | \$7,730 | \$110 | \$552 | \$309 | -23% | 70 | \$19,500 | \$279 | 70 | 95% |
| 25.357 | 71 | 71 | 14.2 | \$7,765 | \$109 | \$547 | \$306 | | 71 | \$19,500 | \$275 | 71 | 95% |
| 25.714 | 72 | 72 | 14.4 | \$7,800 | \$108 | \$542 | \$303 | | 72 | \$19,500 | \$271 | 72 | 95% |
| 26.071 | 73 | 73 | 14.6 | \$7,835 | \$107 | \$537 | \$301 | | 73 | \$19,500 | \$267 | 73 | 95% |
| 26.429 | 74 | 74 | 14.8 | \$7,870 | \$106 | \$532 | \$298 | | 74 | \$19,500 | \$264 | 74 | 95% |
| 26.786 | 75 | 75 | 15 | \$7,905 | \$105 | \$527 | \$295 | | 75 | \$19,500 | \$260 | 75 | 95% |
| 27.143 | 76 | 76 | 15.2 | \$7,940 | \$104 | \$522 | \$293 | | 76 | \$19,500 | \$257 | 76 | 95% |
| 27.500 | 77 | 77 | 15.4 | \$7,975 | \$104 | \$518 | \$290 | | 77 | \$19,500 | \$253 | 77 | 95% |
| 27.857 | 78 | 78 | 15.6 | \$8,010 | \$103 | \$513 | \$288 | | 78 | \$19,500 | \$250 | 78 | 95% |
| 28.214 | 79 | 79 | 15.8 | \$8,045 | \$102 | \$509 | \$285 | | 79 | \$19,500 | \$247 | 79 | 95% |
| 28.571 | 80 | 80 | 16 | \$8,080 | \$101 | \$505 | \$283 | | 80 | \$19,500 | \$244 | 80 | 95% |
| 28.929 | 81 | 81 | 16.2 | \$8,115 | \$100 | \$501 | \$281 | | 81 | \$19,500 | \$241 | 81 | 95% |
| 29.286 | 82 | 82 | 16.4 | \$8,150 | \$99 | \$497 | \$278 | | 82 | \$19,500 | \$238 | 82 | 95% |
| 29.643 | 83 | 83 | 16.6 | \$8,185 | \$99 | \$493 | \$276 | | 83 | \$19,500 | \$235 | 83 | 95% |
| 30.000 | 84 | 84 | 16.8 | \$8,220 | \$98 | \$489 | \$274 | -18% | 84 | \$19,500 | \$232 | 84 | 95% |
| 30.357 | 85 | 85 | 17 | \$8,255 | \$97 | \$486 | \$272 | | 85 | \$19,500 | \$229 | 85 | 95% |
| 30.714 | 86 | 86 | 17.2 | \$8,290 | \$96 | \$482 | \$270 | | 86 | \$19,500 | \$227 | 86 | 95% |
| 31.071 | 87 | 87 | 17.4 | \$8,325 | \$96 | \$478 | \$268 | | 87 | \$19,500 | \$224 | 87 | 95% |
| 31.429 | 88 | 88 | 17.6 | \$8,360 | \$95 | \$475 | \$266 | | 88 | \$19,500 | \$222 | 88 | 95% |

| | | | | | | | | | | | | | |
|--------|-----|-----|------|---------|------|-------|-------|------|-----|----------|-------|-----|-----|
| 31.786 | 89 | 89 | 17.8 | \$8,395 | \$94 | \$472 | \$264 | | 89 | \$19,500 | \$219 | 89 | 95% |
| 32.143 | 90 | 90 | 18 | \$8,430 | \$94 | \$468 | \$262 | | 90 | \$19,500 | \$217 | 90 | 95% |
| 32.500 | 91 | 91 | 18.2 | \$8,465 | \$93 | \$465 | \$260 | | 91 | \$19,500 | \$214 | 91 | 95% |
| 32.857 | 92 | 92 | 18.4 | \$8,500 | \$92 | \$462 | \$259 | | 92 | \$19,500 | \$212 | 92 | 95% |
| 33.214 | 93 | 93 | 18.6 | \$8,535 | \$92 | \$459 | \$257 | | 93 | \$19,500 | \$210 | 93 | 95% |
| 33.571 | 94 | 94 | 18.8 | \$8,570 | \$91 | \$456 | \$255 | | 94 | \$19,500 | \$207 | 94 | 95% |
| 33.929 | 95 | 95 | 19 | \$8,605 | \$91 | \$453 | \$254 | | 95 | \$19,500 | \$205 | 95 | 95% |
| 34.286 | 96 | 96 | 19.2 | \$8,640 | \$90 | \$450 | \$252 | | 96 | \$19,500 | \$203 | 96 | 95% |
| 34.643 | 97 | 97 | 19.4 | \$8,675 | \$89 | \$447 | \$250 | | 97 | \$19,500 | \$201 | 97 | 95% |
| 35.000 | 98 | 98 | 19.6 | \$8,710 | \$89 | \$444 | \$249 | -13% | 98 | \$19,500 | \$199 | 98 | 95% |
| 35.357 | 99 | 99 | 19.8 | \$8,745 | \$88 | \$442 | \$247 | | 99 | \$19,500 | \$197 | 99 | 95% |
| 35.714 | 100 | 100 | 20 | \$8,780 | \$88 | \$439 | \$246 | | 100 | \$19,500 | \$195 | 100 | 95% |
| 36.071 | 101 | 101 | 20.2 | \$8,798 | \$87 | \$436 | \$244 | | 101 | \$19,500 | \$193 | 101 | 95% |
| 36.429 | 102 | 102 | 20.4 | \$8,815 | \$86 | \$432 | \$242 | | 102 | \$19,500 | \$191 | 102 | 95% |
| 36.786 | 103 | 103 | 20.6 | \$8,833 | \$86 | \$429 | \$240 | | 103 | \$19,500 | \$189 | 103 | 95% |
| 37.143 | 104 | 104 | 20.8 | \$8,850 | \$85 | \$425 | \$238 | | 104 | \$19,500 | \$188 | 104 | 95% |
| 37.500 | 105 | 105 | 21 | \$8,868 | \$84 | \$422 | \$236 | | 105 | \$19,500 | \$186 | 105 | 95% |
| 37.857 | 106 | 106 | 21.2 | \$8,885 | \$84 | \$419 | \$235 | | 106 | \$19,500 | \$184 | 106 | 95% |
| 38.214 | 107 | 107 | 21.4 | \$8,903 | \$83 | \$416 | \$233 | | 107 | \$19,500 | \$182 | 107 | 95% |
| 38.571 | 108 | 108 | 21.6 | \$8,920 | \$83 | \$413 | \$231 | | 108 | \$19,500 | \$181 | 108 | 95% |
| 38.929 | 109 | 109 | 21.8 | \$8,938 | \$82 | \$410 | \$230 | | 109 | \$19,500 | \$179 | 109 | 95% |
| 39.286 | 110 | 110 | 22 | \$8,955 | \$81 | \$407 | \$228 | | 110 | \$19,500 | \$177 | 110 | 95% |
| 39.643 | 111 | 111 | 22.2 | \$8,973 | \$81 | \$404 | \$226 | | 111 | \$19,500 | \$176 | 111 | 95% |
| 40.000 | 112 | 112 | 22.4 | \$8,990 | \$80 | \$401 | \$225 | -10% | 112 | \$19,500 | \$174 | 112 | 95% |
| 40.357 | 113 | 113 | 22.6 | \$9,008 | \$80 | \$399 | \$223 | | 113 | \$19,500 | \$173 | 113 | 95% |
| 40.714 | 114 | 114 | 22.8 | \$9,025 | \$79 | \$396 | \$222 | | 114 | \$19,500 | \$171 | 114 | 95% |
| 41.071 | 115 | 115 | 23 | \$9,043 | \$79 | \$393 | \$220 | | 115 | \$19,500 | \$170 | 115 | 95% |
| 41.429 | 116 | 116 | 23.2 | \$9,060 | \$78 | \$391 | \$219 | | 116 | \$19,500 | \$168 | 116 | 95% |
| 41.786 | 117 | 117 | 23.4 | \$9,078 | \$78 | \$388 | \$217 | | 117 | \$19,500 | \$167 | 117 | 95% |
| 42.143 | 118 | 118 | 23.6 | \$9,095 | \$77 | \$385 | \$216 | | 118 | \$19,500 | \$165 | 118 | 95% |
| 42.500 | 119 | 119 | 23.8 | \$9,113 | \$77 | \$383 | \$214 | | 119 | \$19,500 | \$164 | 119 | 95% |
| 42.857 | 120 | 120 | 24 | \$9,130 | \$76 | \$380 | \$213 | | 120 | \$19,500 | \$163 | 120 | 95% |
| 43.214 | 121 | 121 | 24.2 | \$9,148 | \$76 | \$378 | \$212 | | 121 | \$19,500 | \$161 | 121 | 95% |
| 43.571 | 122 | 122 | 24.4 | \$9,165 | \$75 | \$376 | \$210 | | 122 | \$19,500 | \$160 | 122 | 95% |
| 43.929 | 123 | 123 | 24.6 | \$9,183 | \$75 | \$373 | \$209 | | 123 | \$19,500 | \$159 | 123 | 95% |
| 44.286 | 124 | 124 | 24.8 | \$9,200 | \$74 | \$371 | \$208 | | 124 | \$19,500 | \$157 | 124 | 95% |
| 44.643 | 125 | 125 | 25 | \$9,218 | \$74 | \$369 | \$206 | | 125 | \$19,500 | \$156 | 125 | 95% |
| 45.000 | 126 | 126 | 25.2 | \$9,235 | \$73 | \$366 | \$205 | -8% | 126 | \$19,500 | \$155 | 126 | 95% |
| 45.357 | 127 | 127 | 25.4 | \$9,253 | \$73 | \$364 | \$204 | | 127 | \$19,500 | \$154 | 127 | 95% |
| 45.714 | 128 | 128 | 25.6 | \$9,270 | \$72 | \$362 | \$203 | | 128 | \$19,500 | \$152 | 128 | 95% |
| 46.071 | 129 | 129 | 25.8 | \$9,288 | \$72 | \$360 | \$202 | | 129 | \$19,500 | \$151 | 129 | 95% |
| 46.429 | 130 | 130 | 26 | \$9,305 | \$72 | \$358 | \$200 | | 130 | \$19,500 | \$150 | 130 | 95% |
| 46.786 | 131 | 131 | 26.2 | \$9,323 | \$71 | \$356 | \$199 | | 131 | \$19,500 | \$149 | 131 | 95% |
| 47.143 | 132 | 132 | 26.4 | \$9,340 | \$71 | \$354 | \$198 | | 132 | \$19,500 | \$148 | 132 | 95% |
| 47.500 | 133 | 133 | 26.6 | \$9,358 | \$70 | \$352 | \$197 | | 133 | \$19,500 | \$147 | 133 | 95% |
| 47.857 | 134 | 134 | 26.8 | \$9,375 | \$70 | \$350 | \$196 | | 134 | \$19,500 | \$146 | 134 | 95% |
| 48.214 | 135 | 135 | 27 | \$9,393 | \$70 | \$348 | \$195 | | 135 | \$19,500 | \$144 | 135 | 95% |
| 48.571 | 136 | 136 | 27.2 | \$9,410 | \$69 | \$346 | \$194 | | 136 | \$19,500 | \$143 | 136 | 95% |
| 48.929 | 137 | 137 | 27.4 | \$9,428 | \$69 | \$344 | \$193 | | 137 | \$19,500 | \$142 | 137 | 95% |
| 49.286 | 138 | 138 | 27.6 | \$9,445 | \$68 | \$342 | \$192 | | 138 | \$19,500 | \$141 | 138 | 95% |

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|-----------|--------|--------|-------|-----------|------|-------|-------|------|--------|----------|-------|--------|-----|
| 49.643 | 139 | 139 | 27.8 | \$9,463 | \$68 | \$340 | \$191 | | 139 | \$19,500 | \$140 | 139 | 95% |
| 50.000 | 140 | 140 | 28 | \$9,480 | \$68 | \$339 | \$190 | -5% | 140 | \$19,500 | \$139 | 140 | 95% |
| 50.357 | 141 | 141 | 28.2 | \$9,498 | \$67 | \$337 | \$189 | | 141 | \$19,500 | \$138 | 141 | 95% |
| 50.714 | 142 | 142 | 28.4 | \$9,515 | \$67 | \$335 | \$188 | | 142 | \$19,500 | \$137 | 142 | 95% |
| 51.071 | 143 | 143 | 28.6 | \$9,533 | \$67 | \$333 | \$187 | | 143 | \$19,500 | \$136 | 143 | 95% |
| 51.429 | 144 | 144 | 28.8 | \$9,550 | \$66 | \$332 | \$186 | | 144 | \$19,500 | \$135 | 144 | 95% |
| 51.786 | 145 | 145 | 29 | \$9,568 | \$66 | \$330 | \$185 | | 145 | \$19,500 | \$134 | 145 | 95% |
| 52.143 | 146 | 146 | 29.2 | \$9,585 | \$66 | \$328 | \$184 | | 146 | \$19,500 | \$134 | 146 | 95% |
| 52.500 | 147 | 147 | 29.4 | \$9,603 | \$65 | \$327 | \$183 | | 147 | \$19,500 | \$133 | 147 | 95% |
| 52.857 | 148 | 148 | 29.6 | \$9,620 | \$65 | \$325 | \$182 | | 148 | \$19,500 | \$132 | 148 | 95% |
| 53.214 | 149 | 149 | 29.8 | \$9,638 | \$65 | \$323 | \$181 | | 149 | \$19,500 | \$131 | 149 | 95% |
| 53.571 | 150 | 150 | 30 | \$9,655 | \$64 | \$322 | \$180 | | 150 | \$19,500 | \$130 | 150 | 95% |
| 53.929 | 151 | 151 | 30.2 | \$9,673 | \$64 | \$320 | \$179 | | 151 | \$19,500 | \$129 | 151 | 95% |
| 54.286 | 152 | 152 | 30.4 | \$9,690 | \$64 | \$319 | \$179 | | 152 | \$19,500 | \$128 | 152 | 95% |
| 54.643 | 153 | 153 | 30.6 | \$9,708 | \$63 | \$317 | \$178 | | 153 | \$19,500 | \$127 | 153 | 95% |
| 55.000 | 154 | 154 | 30.8 | \$9,725 | \$63 | \$316 | \$177 | -3% | 154 | \$19,500 | \$127 | 154 | 95% |
| 55.357 | 155 | 155 | 31 | \$9,743 | \$63 | \$314 | \$176 | | 155 | \$19,500 | \$126 | 155 | 95% |
| 55.714 | 156 | 156 | 31.2 | \$9,760 | \$63 | \$313 | \$175 | | 156 | \$19,500 | \$125 | 156 | 95% |
| 56.071 | 157 | 157 | 31.4 | \$9,778 | \$62 | \$311 | \$174 | | 157 | \$19,500 | \$124 | 157 | 95% |
| 56.429 | 158 | 158 | 31.6 | \$9,795 | \$62 | \$310 | \$174 | | 158 | \$19,500 | \$123 | 158 | 95% |
| 56.786 | 159 | 159 | 31.8 | \$9,813 | \$62 | \$309 | \$173 | | 159 | \$19,500 | \$123 | 159 | 95% |
| 57.143 | 160 | 160 | 32 | \$9,830 | \$61 | \$307 | \$172 | | 160 | \$19,500 | \$122 | 160 | 95% |
| 57.500 | 161 | 161 | 32.2 | \$9,848 | \$61 | \$306 | \$171 | | 161 | \$19,500 | \$121 | 161 | 95% |
| 57.857 | 162 | 162 | 32.4 | \$9,865 | \$61 | \$304 | \$171 | | 162 | \$19,500 | \$120 | 162 | 95% |
| 58.214 | 163 | 163 | 32.6 | \$9,883 | \$61 | \$303 | \$170 | | 163 | \$19,500 | \$120 | 163 | 95% |
| 58.571 | 164 | 164 | 32.8 | \$9,900 | \$60 | \$302 | \$169 | | 164 | \$19,500 | \$119 | 164 | 95% |
| 58.929 | 165 | 165 | 33 | \$9,918 | \$60 | \$301 | \$168 | | 165 | \$19,500 | \$118 | 165 | 95% |
| 59.286 | 166 | 166 | 33.2 | \$9,935 | \$60 | \$299 | \$168 | | 166 | \$19,500 | \$117 | 166 | 95% |
| 59.643 | 167 | 167 | 33.4 | \$9,953 | \$60 | \$298 | \$167 | | 167 | \$19,500 | \$117 | 167 | 95% |
| 60.000 | 168 | 168 | 33.6 | \$9,970 | \$59 | \$297 | \$166 | 0% | 168 | \$19,500 | \$116 | 168 | 95% |
| 60.357 | 169 | 169 | 33.8 | \$9,988 | \$59 | \$295 | \$165 | | 169 | \$19,500 | \$115 | 169 | 95% |
| 60.714 | 170 | 170 | 34 | \$10,005 | \$59 | \$294 | \$165 | | 170 | \$19,500 | \$115 | 170 | 95% |
| 61.071 | 171 | 171 | 34.2 | \$10,023 | \$59 | \$293 | \$164 | | 171 | \$19,500 | \$114 | 171 | 95% |
| 61.429 | 172 | 172 | 34.4 | \$10,040 | \$58 | \$292 | \$163 | | 172 | \$19,500 | \$113 | 172 | 95% |
| 61.786 | 173 | 173 | 34.6 | \$10,058 | \$58 | \$291 | \$163 | | 173 | \$19,500 | \$113 | 173 | 95% |
| 62.143 | 174 | 174 | 34.8 | \$10,075 | \$58 | \$290 | \$162 | | 174 | \$19,500 | \$112 | 174 | 95% |
| 62.500 | 175 | 175 | 35 | \$10,093 | \$58 | \$288 | \$161 | | 175 | \$19,500 | \$111 | 175 | 95% |
| 71.429 | 200 | 200 | 40 | \$10,530 | \$53 | \$263 | \$147 | | 200 | \$19,500 | \$98 | 200 | 95% |
| 89.286 | 250 | 250 | 50 | \$11,405 | \$46 | \$228 | \$128 | | 250 | \$19,500 | \$78 | 250 | 95% |
| 100.000 | 280 | 280 | 56 | \$11,930 | \$43 | \$213 | \$119 | 19% | 280 | \$19,500 | \$70 | 280 | 95% |
| 163.929 | 459 | 459 | 91.8 | \$15,063 | \$33 | \$164 | \$92 | | 459 | \$19,500 | \$42 | 459 | 95% |
| 178.571 | 500 | 500 | 100 | \$15,780 | \$32 | \$158 | \$88 | | 500 | \$19,500 | \$39 | 500 | 95% |
| 200.000 | 560 | 560 | 112 | \$16,830 | \$30 | \$150 | \$84 | 68% | 560 | \$19,500 | \$35 | 501 | 95% |
| 250.000 | 700 | 700 | 140 | \$19,280 | \$28 | \$138 | \$77 | 93% | 700 | \$19,500 | \$28 | 700 | 95% |
| 254.286 | 712 | 712 | 142.4 | \$19,490 | \$27 | \$137 | \$77 | | 712 | \$19,500 | \$27 | 712 | 95% |
| 267.857 | 750 | 750 | 150 | \$20,155 | \$27 | \$134 | \$75 | | 750 | \$19,500 | \$26 | 750 | 95% |
| 357.143 | 1,000 | 1,000 | 200 | \$24,530 | \$25 | \$123 | \$69 | | 1,000 | \$19,500 | \$20 | 1,000 | 95% |
| 500.000 | 1,400 | 1,400 | 280 | \$31,530 | \$23 | \$113 | \$63 | 215% | 1,400 | \$19,500 | \$14 | 1,400 | 95% |
| 714.286 | 2,000 | 2,000 | 400 | \$42,030 | \$21 | \$105 | \$59 | | 2,000 | \$19,500 | \$10 | 2,000 | 95% |
| 750.000 | 2,100 | 2,100 | 420 | \$43,780 | \$21 | \$104 | \$58 | 338% | 2,100 | \$19,500 | \$9 | 2,100 | 95% |
| 1,000.000 | 2,800 | 2,800 | 560 | \$56,030 | \$20 | \$100 | \$56 | 460% | 2,800 | \$19,500 | \$7 | 2,800 | 95% |
| 1,785.714 | 5,000 | 5,000 | 1000 | \$94,530 | \$19 | \$95 | \$53 | | 5,000 | \$19,500 | \$4 | 5,000 | 95% |
| 2,678.571 | 7,500 | 7,500 | 1500 | \$138,280 | \$18 | \$92 | \$52 | | 7,500 | \$19,500 | \$3 | 7,500 | 95% |
| 3,571.429 | 10,000 | 10,000 | 2000 | \$182,030 | \$18 | \$91 | \$51 | | 10,000 | \$19,500 | \$2 | 10,000 | 95% |

| | | | | | | | | | | | | | |
|------------|--------|--------|------|-----------|------|------|------|-------|--------|----------|-----|--------|-----|
| 10,000.000 | 28,000 | 28,000 | 5600 | \$497,030 | \$18 | \$89 | \$50 | 4870% | 28,000 | \$19,500 | \$1 | 28,000 | 95% |
|------------|--------|--------|------|-----------|------|------|------|-------|--------|----------|-----|--------|-----|

Table 1
CONFIRM SERVICE
USPS Proposed Fees

| | |
|--|---------|
| Annual User Fee | \$5,000 |
| Additional Block User Fee (per 1 million "units") | |
| Blocks 1 - 9 | \$70.00 |
| Block 10 - 99 | \$35.00 |
| Blocks 100 + | \$17.50 |
| Additional ID Code Fees | |
| Annual | \$2,000 |
| Quarterly | \$750 |
| Units per Scan | |
| First-Class Mail | 1 |
| Other Mail Classes | 5 |

Table 2
CONFIRM SERVICE
Comparison of Current Fees, and Proposed Fees of USPS and OCA

| | Current Fees | USPS Proposed | | OCA Proposed | |
|--|-----------------|---------------|----------|--------------|----------|
| | | Fees | % Change | Fees | % Change |
| Subscriber/Annual User Fee | | | | | |
| Silver (3 Month) | \$2,000 | \$5,000 | Varies | \$2,000 | 0.0% |
| Gold | \$4,500 | \$5,000 | 11.1% | \$5,200 | 15.6% |
| Platinum | \$10,000 | \$5,000 | -50.0% | \$19,500 | 95.0% |
| Additional Block User Fee (per 1 million "units") | | | | | |
| Blocks 1 - 9 | NA | \$70.00 | NA | NA | NA |
| Blocks 10 - 99 | NA | \$35.00 | NA | NA | NA |
| Blocks 100 + | NA | \$17.50 | NA | NA | NA |
| Additional Block Scan Fee | | | | | |
| Silver (blocks of 2 million) | \$500 | NA | NA | \$500 | 0.0% |
| Gold (blocks of 6 million) | \$750 | NA | NA | \$750 | 0.0% |
| Additional ID Code Fees | | | | | |
| Quarterly | \$500 | \$750 | 50.0% | \$750 | 50.0% |
| Annual | \$2,000 | \$2,000 | 0.0% | \$2,000 | 0.0% |
| Cost Coverage | | | 126.3% | | 127.3% |

