

**BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001**

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Postal Rate and Fee Changes, 2006

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Docket No. R2006-1

**REVISED RESPONSES TO THE UNITED STATES POSTAL  
SERVICE INTERROGATORIES AND REQUESTS FOR  
PRODUCTION OF DOCUMENTS DIRECTED TO GREETING  
CARD ASSOCIATION WITNESS RAYMOND MORRISSEY  
(USPS/GCA T3-1-4)**

**(October 20, 2006)**

The Greeting Card Association ("GCA") hereby provides the revised responses of GCA witness Morrissey to the following interrogatories of the United States Postal Service filed on September 17, 2006: USPS/GCA T3-1-4. This replaces the responses filed on September 21, 2006. The revision is necessitated by the omission of proper identification of each response as required by the Commission's Rules of Practice and Procedure § 3001.26(b). Revised responses are being filed contemporaneously herewith.

Each interrogatory is set out verbatim followed by the response.

Respectfully submitted,

*/s/ James Horwood* \_\_\_\_\_

James Horwood  
Spiegel & McDiarmid  
1333 New Hampshire Ave. NW, 2<sup>nd</sup> Floor  
Washington, D.C. 20036

Date: October 20, 2006

**USPS/GCA-T3-1**

Please provide copies of all correspondence, e-mails, documents and other communications sent by the Greeting Card Association, its members, affiliates and/or representatives, in 2005 and 2006, to the United States Postal Service relating to the design and/or operation of a test by the United States Postal Service of the machinability and/or readability of envelopes or cards currently defined as nonmachinable by the Domestic Mail Classification Schedule and Domestic Mail Manual. If there are any communications for which a duplicate hard copy does not currently exist and cannot be created, please provide a summary of the communication, the date on which it was transmitted, and identify by name and title the senders and recipients.

**RESPONSE:**

See attached, Documents Produced in Response to USPS/GCA-T3-1

**Marianne McDermott**

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**From:** "Cooper, Valerie" <VCooper@kellencompany.com>  
**To:** <nick.f.barranca@usps.gov>  
**Sent:** Monday, May 02, 2005 1:16 PM  
**Subject:** [Norton AntiSpam] Greeting Card Association

Nick,

It was good talking with you today regarding envelope sizes and colors. I will wait to hear from you regarding the non standard surcharge on envelopes. I have included our list below of sizes that we would like to have mailed without a surcharge. I have starred our number one wish -- square envelope sizes.

Further, per our discussion, I have listed a host of colors that we are hoping can now be approved. I understand that you are planning to forward this on to Tom Day, VP of Engineering. If you could let me know who I could follow-up, that would be helpful.

Thank you very much for your assistance in these matters. If there is anything that you think we should be doing, please let me know.

Again, thank you for your help on this.

Valerie B. Cooper  
 Executive Vice President  
 Greeting Card Association  
 202-393-1778  
[www.greetingcard.org](http://www.greetingcard.org)

Envelope Sizes

3 7/8 x 5 3/4  
 4 1/4 x 3 1/8  
 5 3/8 x 6 1/2  
 5 1/2 x 4 1/4  
 \*5 1/2 x 5 1/2  
 5 5/8 x 4 1/4  
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 6 1/8 x 4 3/8  
 6 3/8 x 4 5/8  
 6 1/2 x 5 7/8  
 6 5/8 x 5 1/2  
 7 1/4 x 4 3/4  
 7 1/2 x 2 3/4  
 7 1/2 x 2 7/8  
 8 x 5 3/4  
 8 1/2 x 4 1/2  
 9 x 6 3/8  
 9 1/8 x 3 3/4  
 9 1/4 x 3 3/4  
 9 1/4 x 4 3/4

5/2/2005

9 ½ x 4 ¾  
10 ½ x 7 ¾  
12 ½ x 9 ¾

Colors

Green PMS 355  
Green PMS 348  
Green PMS 347  
Green PMS 340  
Pantone 231U  
Pantone 232U  
Pantone 2985U  
Pantone 306U  
Pantone 290U  
Pantone 223U  
Pantone 515U  
Pantone 586U  
Pantone 872U  
Pantone 877U  
Pantone 580U  
Pantone 1355U  
Pantone 7410U  
Wausau Gamma Green  
Denim blue  
"Slick" red  
Purple  
Pink  
"Slick" green  
Vellum teal  
Vellum deep blue  
Vellum red  
Vellum orange  
Vellum dark green  
White vellum  
Vellum neon green  
Silver metallic

**Marianne McDermott**

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**From:** "Cooper, Valerie" <VCooper@kellencompany.com>  
**To:** "Marianne McDermott" <marimcd@cox.net>  
**Sent:** Wednesday, June 01, 2005 4:30 PM  
**Subject:** [Norton AntiSpam] FW: Greeting Card Association

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**From:** Cooper, Valerie  
**Sent:** Monday, May 02, 2005 1:18 PM  
**To:** 'nicholas.f.barranca@usps.gov'  
**Subject:** Greeting Card Association

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 6 3/8 x 4 5/8  
 6 1/2 x 5 7/8  
 6 5/8 x 5 1/2  
 7 1/4 x 4 3/4

6/30/2005

7 1/2 x 2 3/4  
7 1/2 x 2 7/8  
8 x 5 3/4  
8 1/2 x 4 1/2  
9 x 6 3/8  
9 1/8 x 3 3/4  
9 1/4 x 3 3/4  
9 1/4 x 4 3/4  
9 1/2 x 4 3/4  
10 1/2 x 7 3/8  
12 1/2 x 9 7/8

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Vellum teal  
Vellum deep blue  
Vellum red  
Vellum orange  
Vellum dark green  
White vellum  
Vellum neon green  
Silver metallic

## Albertson, Mila

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**From:** Cooper, Valerie  
**Sent:** Wednesday, June 01, 2005 5:30 PM  
**To:** Albertson, Mila  
**Subject:** FW: Greeting Card Association - postal requests

FYI.... List from Hall

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**From:** Cooper, Valerie  
**Sent:** Monday, May 02, 2005 1:18 PM  
**To:** 'nicholas.f.barranca@usps.gov'  
**Subject:** Greeting Card Association

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6 3/8 x 4 5/8

6 1/2 x 5 7/8

6 5/8 x 5 1/2

7 1/4 x 4 3/4

7 1/2 x 2 3/4

7 1/2 x 2 7/8

8 x 5 ¾  
8 ½ x 4 ½  
9 x 6 3/8  
9 1/8 x 3 ¾  
9 ¼ x 3 ¾  
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9 ½ x 4 ¾  
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Vellum dark green  
White vellum  
Vellum neon green  
Silver metallic

**Albertson, Mila**

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**From:** Cooper, Valerie  
**Sent:** Tuesday, June 21, 2005 11:50 AM  
**To:** Albertson, Mila  
**Subject:** FW: FW: Greeting Card Association

Here you go!

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**From:** Marianne McDermott [mailto:marimcd@cox.net]  
**Sent:** Thursday, June 02, 2005 12:58 PM  
**To:** douglas.e.milligan@usps.gov  
**Cc:** Cooper, Valerie  
**Subject:** Fw: FW: Greeting Card Association

Hello Douglas:

Here is an e-mail that Valerie Cooper, the EVP for the Greeting Card Association sent to Nick Barranca with a list of the PMS colors and the sizes that we are hoping to clear with you. I wasn't sure you had received this.

Will you still need envelopes with all these colors to test or can you test PMS colors without envelopes? After I looked over my notes from our call, I was not clear on your needing envelopes that are smaller than 7 1/2". As one of our main concerns is the square envelope which is usually 5 1/4", we will need to test that size in particular and most greeting card envelopes are not as rectangular as the Monarch one you mentioned.

Valerie's department in DC is beginning to collect samples but it would be helpful if you could clarify what you need for testing.

Thanks. Douglas.

Marianne McDermott

----- Original Message -----

**From:** Cooper, Valerie  
**To:** Marianne McDermott  
**Sent:** Wednesday, June 01, 2005 4:30 PM  
**Subject:** [Norton AntiSpam] FW: Greeting Card Association

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**From:** Cooper, Valerie  
**Sent:** Monday, May 02, 2005 1:18 PM  
**To:** 'nicholas.f.barranca@usps.gov'  
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6/21/2005

Thank you very much for your assistance in these matters. If there is anything that you think we should be doing, please let me know.

Again, thank you for your help on this.

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6/21/2005