

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

POSTAL RATE AND FEE CHANGES

Docket No. R2006-1

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO
PRESIDING OFFICER'S INFORMATION REQUEST NO. 6,
QUESTION 1
(July 19, 2006)

The United States Postal Service hereby provides the response to Presiding Officer's Information Request (POIR) No. 6, Question 1, issued June 22, 2006. Witness Tang (USPS-T-35) is sponsoring the response.

The question is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

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RESPONSE OF POSTAL SERVICE WITNESS TANG
TO PRESIDING OFFICER'S INFORMATION REQUEST NO. 6

1. Please provide current and proposed per-piece postage (including piece charge, pound charge, and container charge) for the following publications. Please specify all assumptions made concerning containers used, presort levels, dropshipping, and any other assumptions used.

- a. A weekly news magazine with circulation of over 300,000 pieces per issue and 50 percent editorial content.
- b. A monthly Nonprofit publication with circulation between 15,000 and 100,000 pieces per issue.
- c. A Classroom publication.
- d. A Science of Agriculture publication.
- e. A monthly Regular publication with 70 percent editorial content.
- f. Any Outside County publication with circulation of less than 5,000 pieces per issue.
- g. A Within County publication.

RESPONSE:

For each of parts (a) – (g), there could be a wide range of publications with diverse mail characteristics. Assumptions (such as piece weight, editorial content, piece distribution to various zones and presort levels, etc) have been adopted to come up with an example for each publication. These postage examples are calculated solely for illustrative purposes. One can expect to see these characteristics in the types of publications listed above, but they are not guaranteed to be average, and do not represent a specific publication.

Within some of the categories defined in Question 1, there can be significant variation in publication characteristics. For example, publications with a mail circulation less than 5,000 pieces include both publications of local interest that are likely to have most pieces presorted to the 5-Digit or Carrier Route level and entered at the DSCF, and publications of national interest that can only achieve a presort level of ADC or 3-Digit. Because of the variation within these categories, it is not possible to construct a typical or average publication.

The seven worksheets have been tabbed “a” to “g”, corresponding to the parts in this request. All the assumptions are shown in the attached spreadsheet, and the current and proposed postage calculations have been broken down to pound postage, piece postage, discounts, and the container charge, as requested.

POIR6 1-a.

A weekly news magazine with circulation of over 300,000 pieces per issue and 50% editorial

Piece	320,000
Piece Weight	0.375
Total Weight	120,000
Editorial	50%

Advertisng Lbs	60,000
Editorial Lbs	60,000

Assume all flats, 1600 pieces per pallet, 40 pieces per sack

Pound Rates

	Piece Distribution	Addressed Pieces	Total Pounds	Adv. Pounds	Ed. Pounds	Adv. Rates Current	Ed. Rates Current	Adv. Rates Proposed	Ed. Rates Proposed	Current Postage	Proposed Postage
DDU	0%	-	0	0	0	\$ 0.167	\$ 0.203	\$ 0.181	\$ 0.154	\$ -	\$ -
DSCF	40%	128,000	48,000	24,000	24,000	\$ 0.214	\$ 0.203	\$ 0.230	\$ 0.193	\$ 10,008	\$ 10,152
DADC	35%	112,000	42,000	21,000	21,000	\$ 0.235	\$ 0.203	\$ 0.251	\$ 0.210	\$ 9,198	\$ 9,681
Zones 1 & 2	2%	6,400	2,400	1,200	1,200	\$ 0.261	\$ 0.203	\$ 0.279	\$ 0.232	\$ 557	\$ 613
Zone 3	2%	6,400	2,400	1,200	1,200	\$ 0.281	\$ 0.203	\$ 0.301	\$ 0.232	\$ 581	\$ 640
Zone 4	18%	57,600	21,600	10,800	10,800	\$ 0.332	\$ 0.203	\$ 0.358	\$ 0.232	\$ 5,778	\$ 6,372
Zone 5	0%	-	0	0	0	\$ 0.410	\$ 0.203	\$ 0.444	\$ 0.232	\$ -	\$ -
Zone 6	0%	-	0	0	0	\$ 0.491	\$ 0.203	\$ 0.535	\$ 0.232	\$ -	\$ -
Zone 7	2%	6,400	2,400	1,200	1,200	\$ 0.589	\$ 0.203	\$ 0.644	\$ 0.232	\$ 950	\$ 1,051
Zone 8	1%	3,200	1,200	600	600	\$ 0.672	\$ 0.203	\$ 0.738	\$ 0.232	\$ 525	\$ 582
Total	100%	320,000	120,000	60,000	60,000					\$ 27,597	\$ 29,091
Pound Postage										\$ 0.230	\$ 0.242

Piece Rates

	Piece distribt	Piece	Current	Proposed		
Basic NA	0.1%	320	\$ 0.393	\$ 0.437	\$	126 \$ 140
Basic Auto	0.2%	640	\$ 0.343	\$ 0.398	\$	220 \$ 255
3-D NA	7.0%	22,400	\$ 0.341	\$ 0.364	\$	7,638 \$ 8,154
3-D Auto	0.7%	2,240	\$ 0.298	\$ 0.327	\$	668 \$ 732
5-D NA	3.0%	9,600	\$ 0.270	\$ 0.283	\$	2,592 \$ 2,717
5-D Auto	65.0%	208,000	\$ 0.238	\$ 0.255	\$	49,504 \$ 53,040
CR Basic	24.0%	76,800	\$ 0.172	\$ 0.186	\$	13,210 \$ 14,285
Total Piece	100.0%	320,000			\$	73,957 \$ 79,322
Piece Postage						0.231 0.248

Discounts

Editorial Pc.			-0.078	-0.089	\$	(12,480) \$ (14,240)
ALL OTHER DISCOUNTS					\$	(5,440) \$ (1,744)
DDU		0	\$ (0.019)	\$ (0.019)	\$	- \$ -
DSCF		128,000	\$ (0.008)	\$ (0.011)	\$	(1,024) \$ (1,408)
DADC		112,000	\$ (0.002)	\$ (0.003)	\$	(224) \$ (336)
Total Dripship Discounts					\$	(1,248) \$ (1,744)
DSTN Pallet		240,000	\$ (0.016)	\$ -	\$	(3,840.00) \$ -
Non-Des Pallet		70,400	\$ (0.005)	\$ -	\$	(352.00) \$ -
Total Pallet Discounts					\$	(4,192.00) \$ -

Total Containers

		434	\$ -	\$ 0.850	\$	- \$ 369
Total Postage					\$	83,634 \$ 92,798
\$ per piece						0.261 0.290

POIR6 1-b.

A monthly nonprofit publication with circulation between 15,000 and 100,000 pieces per issue

Piece	50,000
Piece Weight	0.28125
Total Weight	14,063
Editorial	75%

Advertisng Lbs	3,516
Editorial Lbs	10,547

Assume all flats, 1600 pieces per pallet, 40 pieces per sack

Pound Rates

	Piece Distribution	Addressed Pieces	Total Pounds	Adv. Pounds	Ed. Pounds	Adv. Rates Current	Ed. Rates Current	Adv. Rates Proposed	Ed. Rates Proposed	Current Postage	Proposed Postage
DDU	0%	-	0	0	0	\$ 0.167	\$ 0.203	\$ 0.181	\$ 0.154	\$ -	\$ -
DSCF	15%	7,500	2,109	527	1,582	\$ 0.214	\$ 0.203	\$ 0.230	\$ 0.193	\$ 434	\$ 427
DADC	29%	14,500	4,078	1,020	3,059	\$ 0.235	\$ 0.203	\$ 0.251	\$ 0.210	\$ 860	\$ 898
Zones 1 & 2	15%	7,500	2,109	527	1,582	\$ 0.261	\$ 0.203	\$ 0.279	\$ 0.232	\$ 459	\$ 514
Zone 3	10%	5,000	1,406	352	1,055	\$ 0.281	\$ 0.203	\$ 0.301	\$ 0.232	\$ 313	\$ 351
Zone 4	15%	7,500	2,109	527	1,582	\$ 0.332	\$ 0.203	\$ 0.358	\$ 0.232	\$ 496	\$ 556
Zone 5	10%	5,000	1,406	352	1,055	\$ 0.410	\$ 0.203	\$ 0.444	\$ 0.232	\$ 358	\$ 401
Zone 6	2%	1,000	281	70	211	\$ 0.491	\$ 0.203	\$ 0.535	\$ 0.232	\$ 77	\$ 87
Zone 7	2%	1,000	281	70	211	\$ 0.589	\$ 0.203	\$ 0.644	\$ 0.232	\$ 84	\$ 94
Zone 8	2%	1,000	281	70	211	\$ 0.672	\$ 0.203	\$ 0.738	\$ 0.232	\$ 90	\$ 101
Total	100%	50,000	14,063	3,516	10,547					\$ 3,172	\$ 3,428
Pound Postage										\$ 0.226	\$ 0.244

Piece Rates

	Piece distribt	Piece	Current	Proposed		
Basic NA	1.0%	500	\$ 0.393	\$ 0.437	\$ 197	\$ 219
Basic Auto	2.0%	1,000	\$ 0.343	\$ 0.398	\$ 343	\$ 398
3-D NA	4.0%	2,000	\$ 0.341	\$ 0.364	\$ 682	\$ 728
3-D Auto	40.0%	20,000	\$ 0.298	\$ 0.327	\$ 5,960	\$ 6,540
5-D NA	3.0%	1,500	\$ 0.270	\$ 0.283	\$ 405	\$ 425
5-D Auto	30.0%	15,000	\$ 0.238	\$ 0.255	\$ 3,570	\$ 3,825
CR Basic	20.0%	10,000	\$ 0.172	\$ 0.186	\$ 1,720	\$ 1,860
Total Piece	100.0%	50,000			\$ 12,877	\$ 13,994
Piece Postage					0.258	0.280

Discounts

Editorial Pc.			-0.078	-0.089	\$ (2,925)	\$ (3,338)
ALL OTHER DISCOUNTS					\$ (541)	\$ (126)
DDU		0	\$ (0.019)	\$ (0.019)	\$ -	\$ -
DSCF		7,500	\$ (0.008)	\$ (0.011)	\$ (60)	\$ (83)
DADC		14,500	\$ (0.002)	\$ (0.003)	\$ (29)	\$ (44)
Total Dripship Discounts					\$ (89)	\$ (126)
DSTN Pallet		22,000	\$ (0.016)	\$ -	\$ (352.00)	\$ -
Non-Des Pallet		20,000	\$ (0.005)	\$ -	\$ (100.00)	\$ -
Total Pallet Discounts					\$ (452.00)	\$ -

Total Containers

	226	\$ -	\$ 0.850		\$ -	\$ 192
Total Postage					\$ 12,583	\$ 14,151
\$ per piece					0.252	0.283

POIR6 1-c.
A Classroom publication

Piece 7,000
 Piece Weight 2
 Total Weight 14,000
 Editorial 92%

Advertisng Lbs 1,120
 Editorial Lbs 12,880

Assume all flats, 1600 pieces per pallet, 40 pieces per sack

Pound Rates

	Piece Distribution	Addressed Pieces	Total Pounds	Adv. Pounds	Ed. Pounds	Adv. Rates	Ed. Rates	Adv. Rates	Ed. Rates	Current Postage	Proposed Postage
						Current	Current	Proposed	Proposed		
DDU	2%	140	280	22	258	\$ 0.167	\$ 0.203	\$ 0.181	\$ 0.154	\$ 56	\$ 44
DSCF	25%	1,750	3,500	280	3,220	\$ 0.214	\$ 0.203	\$ 0.230	\$ 0.193	\$ 714	\$ 686
DADC	6%	420	840	67	773	\$ 0.235	\$ 0.203	\$ 0.251	\$ 0.210	\$ 173	\$ 179
Zones 1 & 2	7%	490	980	78	902	\$ 0.261	\$ 0.203	\$ 0.279	\$ 0.232	\$ 203	\$ 231
Zone 3	10%	700	1,400	112	1,288	\$ 0.281	\$ 0.203	\$ 0.301	\$ 0.232	\$ 293	\$ 333
Zone 4	15%	1,050	2,100	168	1,932	\$ 0.332	\$ 0.203	\$ 0.358	\$ 0.232	\$ 448	\$ 508
Zone 5	15%	1,050	2,100	168	1,932	\$ 0.410	\$ 0.203	\$ 0.444	\$ 0.232	\$ 461	\$ 523
Zone 6	6%	420	840	67	773	\$ 0.491	\$ 0.203	\$ 0.535	\$ 0.232	\$ 190	\$ 215
Zone 7	6%	420	840	67	773	\$ 0.589	\$ 0.203	\$ 0.644	\$ 0.232	\$ 196	\$ 223
Zone 8	8%	560	1,120	90	1,030	\$ 0.672	\$ 0.203	\$ 0.738	\$ 0.232	\$ 269	\$ 305
Total	100%	7,000	14,000	1,120	12,880					\$ 3,003	\$ 3,246
Pound Postage										\$ 0.215	\$ 0.232

Piece Rates

	Piece distribt	Piece	Current	Proposed		
Basic NA	8.5%	595	\$ 0.393	\$ 0.437	\$ 234	\$ 260
Basic Auto	37.0%	2,590	\$ 0.343	\$ 0.398	\$ 888	\$ 1,031
3-D NA	6.5%	455	\$ 0.341	\$ 0.364	\$ 155	\$ 166
3-D Auto	35.0%	2,450	\$ 0.298	\$ 0.327	\$ 730	\$ 801
5-D NA	1.0%	70	\$ 0.270	\$ 0.283	\$ 19	\$ 20
5-D Auto	12.0%	840	\$ 0.238	\$ 0.255	\$ 200	\$ 214
CR Basic	0.0%	0	\$ 0.172	\$ 0.186	\$ -	\$ -
Total Piece	100.0%	7,000			\$ 2,226	\$ 2,492
Piece Postage					0.318	0.356

Discounts

Editorial Pc.			-0.078	-0.089	\$ (502)	\$ (573)
ALL OTHER DISCOUNTS					\$ (63)	\$ (21)
DDU		0	\$ (0.019)	\$ (0.019)	\$ -	\$ -
DSCF		1,750	\$ (0.008)	\$ (0.011)	\$ (14)	\$ (19)
DADC		420	\$ (0.002)	\$ (0.003)	\$ (1)	\$ (1)
Total Dripship Discounts					\$ (15)	\$ (21)
DSTN Pallet		2,310	\$ (0.016)	\$ -	\$ (36.96)	\$ -
Non-Des Pallet		2,240	\$ (0.005)	\$ -	\$ (11.20)	\$ -
Total Pallet Discounts					\$ (48.16)	\$ -

Total Containers

		64	\$ -	\$ 0.850	\$ -	\$ 54
Total Postage					\$ 4,664	\$ 5,199
\$ per piece					0.666	0.743

POIR6 1-d.
A SOA publication

Piece 1,500
Piece Weight 0.375
Total Weight 563
Editorial 75%

Advertisng Lbs 141
Editorial Lbs 422

Assume all flats, 1600 pieces per pallet, 40 pieces per sack

Pound Rates

	Piece Distribution	Addressed Pieces	Total Pounds	Adv. Pounds	Ed. Pounds	Adv. Rates	Ed. Rates	Adv. Rates	Ed. Rates	Current Postage	Proposed Postage
						Current	Current	Proposed	Proposed		
DDU	23%	351	132	33	99	\$ 0.167	\$ 0.203	\$ 0.181	\$ 0.154	\$ 26	\$ 21
DSCF	67%	1,005	377	94	283	\$ 0.214	\$ 0.203	\$ 0.230	\$ 0.193	\$ 78	\$ 76
DADC	9%	135	51	13	38	\$ 0.235	\$ 0.203	\$ 0.251	\$ 0.210	\$ 11	\$ 11
Zones 1 & 2	0.5%	8	3	1	2	\$ 0.261	\$ 0.203	\$ 0.279	\$ 0.232	\$ 1	\$ 1
Zone 3	0.1%	2	1	0	0	\$ 0.281	\$ 0.203	\$ 0.301	\$ 0.232	\$ 0	\$ 0
Zone 4	0%	-	0	0	0	\$ 0.332	\$ 0.203	\$ 0.358	\$ 0.232	\$ -	\$ -
Zone 5	0%	-	0	0	0	\$ 0.410	\$ 0.203	\$ 0.444	\$ 0.232	\$ -	\$ -
Zone 6	0%	-	0	0	0	\$ 0.491	\$ 0.203	\$ 0.535	\$ 0.232	\$ -	\$ -
Zone 7	0%	-	0	0	0	\$ 0.589	\$ 0.203	\$ 0.644	\$ 0.232	\$ -	\$ -
Zone 8	0%	-	0	0	0	\$ 0.672	\$ 0.203	\$ 0.738	\$ 0.232	\$ -	\$ -
Total	100%	1,500	563	141	422					\$ 114	\$ 109
Pound Postage										\$ 0.204	\$ 0.194

Piece Rates

	Piece distribt	Piece	Current	Proposed		
Basic NA	0.1%	2	\$ 0.393	\$ 0.437	\$ 1	\$ 1
Basic Auto	2.0%	30	\$ 0.343	\$ 0.398	\$ 10	\$ 12
3-D NA	0.5%	8	\$ 0.341	\$ 0.364	\$ 3	\$ 3
3-D Auto	14.0%	210	\$ 0.298	\$ 0.327	\$ 63	\$ 69
5-D NA	1.4%	21	\$ 0.270	\$ 0.283	\$ 6	\$ 6
5-D Auto	61.0%	915	\$ 0.238	\$ 0.255	\$ 218	\$ 233
CR Basic	21.0%	315	\$ 0.172	\$ 0.186	\$ 54	\$ 59
Total Piece	100.0%	1,500			\$ 354	\$ 382
Piece Postage					0.236	0.255

Discounts

Editorial Pc.			-0.078	-0.089	\$ (88)	\$ (100)
ALL OTHER DISCOUNTS					\$ (8)	\$ (11)
DDU		0	\$ (0.019)	\$ (0.019)	\$ -	\$ -
DSCF		1,005	\$ (0.008)	\$ (0.011)	\$ (8)	\$ (11)
DADC		135	\$ (0.002)	\$ (0.003)	\$ (0)	\$ (0)
Total Dripship Discounts					\$ (8)	\$ (11)
DSTN Pallet		0	\$ (0.016)	\$ -	\$ -	\$ -
Non-Des Pallet		0	\$ (0.005)	\$ -	\$ -	\$ -
Total Pallet Discounts					\$ -	\$ -

Total Containers

		38	\$ -	\$ 0.850	\$ -	\$ 32
Total Postage					\$ 372	\$ 412
\$ per piece					0.248	0.274

POIR6 1-e.

A monthly regular publication with 70% editorial content

Piece	3,500
Piece Weight	0.5625
Total Weight	1,969
Editorial	70%

Advertisng Lbs	591
Editorial Lbs	1,378

Assume all flats, 1600 pieces per pallet, 40 pieces per sack

Pound Rates

	Piece Distribution	Addressed Pieces	Total Pounds	Adv. Pounds	Ed. Pounds	Adv. Rates Current	Ed. Rates Current	Adv. Rates Proposed	Ed. Rates Proposed	Current Postage	Proposed Postage
DDU	0%	-	0	0	0	\$ 0.167	\$ 0.203	\$ 0.181	\$ 0.154	\$ -	\$ -
DSCF	15%	525	295	89	207	\$ 0.214	\$ 0.203	\$ 0.230	\$ 0.193	\$ 61	\$ 60
DADC	20%	700	394	118	276	\$ 0.235	\$ 0.203	\$ 0.251	\$ 0.210	\$ 84	\$ 88
Zones 1 & 2	8%	280	158	47	110	\$ 0.261	\$ 0.203	\$ 0.279	\$ 0.232	\$ 35	\$ 39
Zone 3	12%	420	236	71	165	\$ 0.281	\$ 0.203	\$ 0.301	\$ 0.232	\$ 53	\$ 60
Zone 4	15%	525	295	89	207	\$ 0.332	\$ 0.203	\$ 0.358	\$ 0.232	\$ 71	\$ 80
Zone 5	11%	385	217	65	152	\$ 0.410	\$ 0.203	\$ 0.444	\$ 0.232	\$ 57	\$ 64
Zone 6	9%	315	177	53	124	\$ 0.491	\$ 0.203	\$ 0.535	\$ 0.232	\$ 51	\$ 57
Zone 7	5%	175	98	30	69	\$ 0.589	\$ 0.203	\$ 0.644	\$ 0.232	\$ 31	\$ 35
Zone 8	5%	175	98	30	69	\$ 0.672	\$ 0.203	\$ 0.738	\$ 0.232	\$ 34	\$ 38
Total	100%	3,500	1,969	591	1,378					\$ 478	\$ 520
Pound Postage										\$ 0.243	\$ 0.264

Piece Rates

	Piece distribt	Piece	Current	Proposed		
Basic NA	2.0%	70	\$ 0.393	\$ 0.437	\$ 28	\$ 31
Basic Auto	56.0%	1,960	\$ 0.343	\$ 0.398	\$ 672	\$ 780
3-D NA	1.2%	42	\$ 0.341	\$ 0.364	\$ 14	\$ 15
3-D Auto	29.5%	1,033	\$ 0.298	\$ 0.327	\$ 308	\$ 338
5-D NA	0.3%	11	\$ 0.270	\$ 0.283	\$ 3	\$ 3
5-D Auto	9.0%	315	\$ 0.238	\$ 0.255	\$ 75	\$ 80
CR Basic	2.0%	70	\$ 0.172	\$ 0.186	\$ 12	\$ 13
Total Piece	100.0%	3,500			\$ 1,112	\$ 1,260
Piece Postage					0.318	0.360

Discounts

Editorial Pc.		-0.078	-0.089	\$ (191)	\$ (218)
ALL OTHER DISCOUNTS				\$ (6)	\$ (8)
DDU	0	\$ (0.019)	\$ (0.019)	\$ -	\$ -
DSCF	525	\$ (0.008)	\$ (0.011)	\$ (4)	\$ (6)
DADC	700	\$ (0.002)	\$ (0.003)	\$ (1)	\$ (2)
Total Dripship Discounts				\$ (6)	\$ (8)
DSTN Pallet	0	\$ (0.016)	\$ -	\$ -	\$ -
Non-Des Pallet	0	\$ (0.005)	\$ -	\$ -	\$ -
Total Pallet Discounts				\$ -	\$ -

Total Containers

	88	\$ -	\$ 0.850	\$ -	\$ 74
Total Postage				\$ 1,393	\$ 1,628
\$ per piece				0.398	0.465

POIR6 1-f.

Any outside county publication with circulation of less than 5,000 pieces per issue

Piece	4,000
Piece Weight	1.25
Total Weight	5,000
Editorial	45%

Advertisng Lbs	2,750
Editorial Lbs	2,250

Assume all flats, 1600 pieces per pallet, 40 pieces per sack

Pound Rates

	Piece Distribution	Addressed Pieces	Total Pounds	Adv. Pounds	Ed. Pounds	Adv. Rates Current	Ed. Rates Current	Adv. Rates Proposed	Ed. Rates Proposed	Current Postage	Proposed Postage
DDU	0%	-	0	0	0	\$ 0.167	\$ 0.203	\$ 0.181	\$ 0.154	\$ -	\$ -
DSCF	12%	480	600	330	270	\$ 0.214	\$ 0.203	\$ 0.230	\$ 0.193	\$ 125	\$ 128
DADC	20%	800	1,000	550	450	\$ 0.235	\$ 0.203	\$ 0.251	\$ 0.210	\$ 221	\$ 233
Zones 1 & 2	8%	320	400	220	180	\$ 0.261	\$ 0.203	\$ 0.279	\$ 0.232	\$ 94	\$ 103
Zone 3	12%	480	600	330	270	\$ 0.281	\$ 0.203	\$ 0.301	\$ 0.232	\$ 148	\$ 162
Zone 4	15%	600	750	413	338	\$ 0.332	\$ 0.203	\$ 0.358	\$ 0.232	\$ 205	\$ 226
Zone 5	11%	440	550	303	248	\$ 0.410	\$ 0.203	\$ 0.444	\$ 0.232	\$ 174	\$ 192
Zone 6	9%	360	450	248	203	\$ 0.491	\$ 0.203	\$ 0.535	\$ 0.232	\$ 163	\$ 179
Zone 7	6%	240	300	165	135	\$ 0.589	\$ 0.203	\$ 0.644	\$ 0.232	\$ 125	\$ 138
Zone 8	7%	280	350	193	158	\$ 0.672	\$ 0.203	\$ 0.738	\$ 0.232	\$ 161	\$ 179
Total	100%	4,000	5,000	2,750	2,250					\$ 1,416	\$ 1,539
Pound Postage										\$ 0.283	\$ 0.308

Piece Rates

	Piece distribt	Piece	Current	Proposed		
Basic NA	0.0%	0	\$ 0.393	\$ 0.437	\$ -	\$ -
Basic Auto	61.0%	2,440	\$ 0.343	\$ 0.398	\$ 837	\$ 971
3-D NA	0.0%	0	\$ 0.341	\$ 0.364	\$ -	\$ -
3-D Auto	30.0%	1,200	\$ 0.298	\$ 0.327	\$ 358	\$ 392
5-D NA	0.0%	0	\$ 0.270	\$ 0.283	\$ -	\$ -
5-D Auto	9.0%	360	\$ 0.238	\$ 0.255	\$ 86	\$ 92
CR Basic	0.0%	0	\$ 0.172	\$ 0.186	\$ -	\$ -
Total Piece	100.0%	4,000			\$ 1,280	\$ 1,455
Piece Postage					0.320	0.364

Discounts

Editorial Pc.		-0.078	-0.089		\$ (140)	\$ (160)
ALL OTHER DISCOUNTS					\$ (5)	\$ (8)
DDU		0	\$ (0.019)	\$ (0.019)	\$ -	\$ -
DSCF		480	\$ (0.008)	\$ (0.011)	\$ (4)	\$ (5)
DADC		800	\$ (0.002)	\$ (0.003)	\$ (2)	\$ (2)
Total Dripship Discounts					\$ (5)	\$ (8)
DSTN Pallet		0	\$ (0.016)	\$ -	\$ -	\$ -
Non-Des Pallet		0	\$ (0.005)	\$ -	\$ -	\$ -
Total Pallet Discounts					\$ -	\$ -

Total Containers

	100	\$ -	\$ 0.850		\$ -	\$ 85
Total Postage					\$ 2,550	\$ 2,911
\$ per piece					0.638	0.728

POIR6 1-g
A within county publication

Piece 1,200
 Piece Weight 0.34375
 Total Weight 413
 Editorial NA

Assume all flats

Pound Rates

	Piece Distribution	Addressed Pieces	Total Pounds	Pound Rates Current	Pound Rates Proposed	Current Postage	Proposed Postage
DDU	40%	480	165	\$ 0.109	\$ 0.142	\$ 18	\$ 23
General	60%	720	248	\$ 0.142	\$ 0.179	\$ 35	\$ 44
Total	100%	1,200	413			\$ 53	\$ 68
Pound Postage						0.129	0.164

Piece Rates

	Piece distribt	Piece	Current	Proposed	Current Postage	Proposed Postage	
Basic NA	0.0%	0	\$ 0.103	\$ 0.117	\$ -	\$ -	
Basic Auto	0.5%	6	\$ 0.075	\$ 0.108	\$ 0.45	\$ 0.65	
3-D NA	1.0%	12	\$ 0.095	\$ 0.108	\$ 1.14	\$ 1.30	
3-D Auto	10.0%	120	\$ 0.071	\$ 0.097	\$ 8.52	\$ 11.64	
5-D NA	3.0%	36	\$ 0.085	\$ 0.098	\$ 3.06	\$ 3.53	
5-D Auto	30.5%	366	\$ 0.065	\$ 0.093	\$ 23.79	\$ 34.04	
CR Basic	55.0%	660	\$ 0.049	\$ 0.060	\$ 32.34	\$ 39.60	
Total Piece	100.0%	1,200			\$ 69.30	\$ 90.75	
Piece Postage						\$ 0.058	\$ 0.076

Discounts

DDU	480	\$ (0.006)	\$ (0.008)	(2.88)	\$ (4)
Total Postage				\$ 119.550	\$ 154.643
\$ per piece				\$ 0.100	\$ 0.129