

DOCKET SECTION

USPS-ST-50

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

POSTAL RATE AND FEE CHANGES, 1997

Docket No. R97-1

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

SUPPLEMENTAL TESTIMONY
OF
DANIEL TALMO
ON BEHALF OF
UNITED STATES POSTAL SERVICE

Direct Testimony
of
Daniel Talmo

AUTOBIOGRAPHICAL SKETCH

My name is Daniel Talmo. I am a senior economist with Christensen Associates of Madison, Wisconsin. I have been employed by Christensen Associates for 10 years. I previously provided testimony before the Postal Rate Commission on second-class and third-class nonprofit mail characteristics in Docket MC96-2. In addition, I have performed other research and provided support for other analyses presented in Docket No. MC95-1. This work has included mail volume estimation using the PERMIT and BRAVIS bulk mail systems, surveys of mail piece characteristics and makeup practices, field surveys of operational practices, budget analyses, and productivity studies.

My education includes a B.A. degree in economics and mathematics from the University of Delaware in 1976 and a Ph.D. degree in economics from the University of Wisconsin in 1987. Before joining Christensen Associates, I worked for five years as an energy policy and planning analyst for the State of Wisconsin, Division of State Energy.

Purpose and Scope of Testimony

The purpose of this testimony is to adopt the results and analyses contained in Library Reference H-105, Standard (A) Regular Rate Mail Characteristics Study; Library Reference H-190, Second-Class Mail Characteristics Survey; and Library Reference H-195, Standard (A) Nonprofit Rate Mail Characteristics Study. These documents were filed as library references with the Postal Rate Commission on July 10, 1997. These voluminous documents are incorporated by reference in this testimony.

Each of these documents presents the methodologies and results of a mail characteristics survey covering a particular mail subclass. In each survey, individual mailings were selected and the characteristics of the mailer's preparation were recorded. This included counts of containers by container presort level, counts of pieces by container presort level, counts of packages and pieces in packages by package presort and container presort level, and other various mail piece characteristics. The data were compiled and inflated to represent national totals.

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