

DOCKET SECTION

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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POSTAL RATE AND FEE CHANGES, 1997

POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY
Docket No. R97-1

RESPONSE OF UNITED STATES POSTAL SERVICE
WITNESS TAYMAN TO INTERROGATORIES OF
THE DIRECT MARKETING ASSOCIATION, INC.
(DMA/USPS-T9-35-38)

The United States Postal Service hereby provides responses of witness Tayman to the following interrogatories of the Direct Marketing Association, Inc.: DMA/USPS-T9-35-38, filed on October 17, 1997.

Each interrogatory is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr.
Chief Counsel, Ratemaking



Scott L. Reiter

475 L'Enfant Plaza West, S.W.
Washington, D.C. 20260-1137
(202) 268-2999; Fax -5402
October 27, 1997

RESPONSE OF WITNESS TAYMAN TO INTERROGATORIES OF
THE DIRECT MARKETING ASSOCIATION

DMA/USPS-T9-35. Please confirm that the Postal Service's FY 1997 fiscal year ended on September 30, 1997. If not confirmed, please list the date that the Service's fiscal year 1997 ended.

RESPONSE:

Confirmed.

RESPONSE OF WITNESS TAYMAN TO INTERROGATORIES OF
THE DIRECT MARKETING ASSOCIATION

DMA/USPS-T9-36. Please provide total cost data (including all relevant reports or studies) for the Postal Service for fiscal year 1997.

RESPONSE:

The Postal Service's FY 1997 revenues, expenses, and net income have not yet been finalized. Accounting records are currently undergoing a year end audit. Following the completion of the audit, and approval of the audited financial statements by the Board of Governors at their December meeting, the Postal Service's accounting records will be provided to the Postal Rate Commission.

RESPONSE OF WITNESS TAYMAN TO INTERROGATORIES OF
THE DIRECT MARKETING ASSOCIATION

DMA/USPS-T9-37. Please provide total revenue data (including all relevant reports or studies) for the Postal Service for fiscal year 1997.

RESPONSE:

See my response to DMA/USPS-T9-36.

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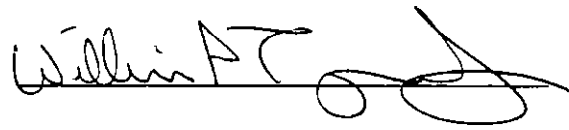
DMA/USPS-T9-38. Please provide total net income data (including all relevant reports or studies) for the Postal Service for fiscal year 1997.

RESPONSE:

See my response to DMA/USPS-T9-36.

DECLARATION

I, William P. Tayman, declare under penalty of perjury that the foregoing answers are true and correct, to the best of my knowledge, information, and belief.

A handwritten signature in black ink, appearing to read "William P. Tayman", written over a horizontal line. The signature is stylized with a large, looping flourish at the end.

Dated: 10-23-97

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

A handwritten signature in cursive script, appearing to read "Scott L. Reiter", written over a horizontal line.

Scott L. Reiter

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