

DOCKET SECTION

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION  
OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 1997

Docket No. R97-1

RESPONSE OF UNITED STATES POSTAL SERVICE  
WITNESS NEEDHAM TO INTERROGATORIES OF  
MAGAZINE PUBLISHERS OF AMERICA  
(MPA/USPS-T27-5(G), REDIRECTED FROM WITNESS SCHENK, AND  
MPA/USPS-T32-3, REDIRECTED FROM WITNESS FRONK)

The United States Postal Service hereby provides responses of witness Needham to the following interrogatories of Magazine Publishers of America: MPA/USPS-T27-5(g), filed on September 17, 1997, and redirected from witness Schenk, and MPA/USPS-T32-3, filed on September 17, 1997, and redirected from witness Fronk.

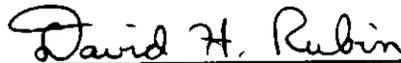
Each interrogatory is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr.  
Chief Counsel, Ratemaking



David H. Rubin

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October 1, 1997

**RESPONSE OF POSTAL SERVICE WITNESS NEEDHAM TO  
INTERROGATORY OF MAGAZINE PUBLISHERS ASSOCIATION  
(REDIRECTED FROM WITNESS SCHENK)**

**MPA/USPS-T27-5.**

**Please refer to Page 13, Lines 4 though (sic) 14.**

- g. Please explain why the Postal Service is proposing a 200 percent increase in the BRMAS-qualified BRM fee in light of the fact that BRMAS-qualified BRM that is counted in the BRMAS operation is very low cost mail.**

**RESPONSE:**

- g) Please see my testimony (USPS-T-39) at pages 16-19. It is important to note, on page 18, lines 13-16, that although the proposed fee increase for BRMAS is 200 percent, the actual increase to total postage and fees for BRMAS mailers, given the three-cent postage discount, would be only six percent. This increase would apply to BRMAS-qualified BRM that is processed manually as well as BRMAS-qualified BRM that is processed in the BRMAS operation.**

**RESPONSE OF POSTAL SERVICE WITNESS NEEDHAM TO  
INTERROGATORY OF MAGAZINE PUBLISHERS ASSOCIATION  
REDIRECTED FROM WITNESS FRONK**

MPA/USPS-T32-3.

Please refer to Page 7, Lines 4-6.

- a. Please explain how the "qualification" requirements for Qualified Business Reply Mail will differ from current requirements for BRMAS qualification.
- b. Will the focus of the qualification requirements be on the mail piece being automation compatible?
- c. Will the qualification requirements include nonautomation issues (such as printing First Class Mail, rather than First-Class Mail)?

**RESPONSE:**

a-c) Qualification requirements for Qualified Business Reply Mail have not yet been determined. The current plans for implementing the Qualified Business Reply Mail classification do not involve changing the current requirements for BRMAS qualification.

**DECLARATION**

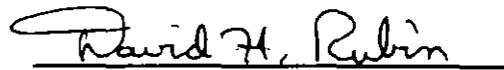
I, Susan W. Needham, declare under penalty of perjury that the foregoing answers are true and correct, to the best of my knowledge, information, and belief.

Susan W Needham

Dated: October 1, 1997

**CERTIFICATE OF SERVICE**

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

  
David H. Rubin

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