

Preface – USPS-LR-L-36

Category

This library reference is a Category 2 library reference sponsored by witness Kiefer (USPS-T-36).

Description

Title: Standard Mail Rate Design Spreadsheets (Kiefer).

This library reference consists of two Excel workbooks (WP-STDREG.XLS and WP-STDECR.XLS) which contain spreadsheets showing how witness Kiefer developed his pricing proposals.

Workbook WP-STDREG.XLS contains the workpapers for Standard Mail Regular and Nonprofit Regular.

Workbook WP-STDECR.XLS contains the workpapers for Standard Mail Enhanced Carrier Route and Nonprofit Enhanced Carrier Route mail.

Witness O'Hara (USPS-T-31) uses the revenue projections developed in these worksheets in his testimony and workpapers. Witness Berkeley (USPS-T-39) also uses this analysis to calculate fee revenue for Standard Mail.

In developing the proposed rates contained in this library reference, witness Kiefer used billing determinants (USPS-LR-L-77); volume forecasts from witness Thress (USPS-T-7, Attachment A); mail characteristics data from witness Loetscher (USPS-T-28, USPS-LR-L92 and USPS-LR-L-33); volume variable cost data from witness Waterbury (USPS-T-10, Exhibits USPS-10K and USPS-10M); mail processing cost studies from witnesses Miller (USPS-T-20, USPS-T-21, USPS-LR-L-43 and USPS-LR-L-45), Abdirahman (USPS-T-22 and USPS-LR-L-48) and Talmo (USPS-T-27 and USPS-LR-L-84); destination entry cost studies from witness Mayes (USPS-T-25 and USPS-LR-L-88); and delivery cost studies from witness Kelley (USPS-T-30 and USPS-LR-L-67). The worksheets also used the average proposed rate increases for First-Class Mail from witness Taufique (USPS-T-32) and the average proposed rate increase for Priority Mail from witness Scherer (USPS-T-33) to estimate the revenue from Standard Mail paying First-Class Mail or Priority Mail postage. The revenue and volumes in this library reference also reflect adjustments for negotiated service agreements provided by witness Taufique (USPS-LR-L-130). Standard Mail fees were obtained from witness Berkeley (USPS-T-39). The workbooks provide specific citations to the work of these witnesses as well as to common data sources.

Predecessors

This library reference contains rate design information analogous to that filed in USPS-LR-K-115 in Docket No. R2005-1.