

**BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001**

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**Evolutionary Network Development  
Service Changes, 2006**

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**Docket No. N2006-1**

**INTERROGATORIES OF AMERICAN POSTAL WORKERS UNION, AFL-CIO  
TO USPS WITNESS WILLIAMS (APWU/USPS T2-1-12)  
(February 17, 2006)**

Pursuant to Rules 25, 26, and 27 of the Rules of Practice, The American Postal Workers Union, AFL-CIO directs the following interrogatories to USPS witness David E. Williams. If the witness is unable to respond to any interrogatory, APWU requests that a response be provided by an appropriate person capable of providing an answer

Respectfully submitted,

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APWU/USPS-T2-1 On page 8 of your testimony, you state “there were about two dozen local AMP studies in progress” while the END model was being developed and that AMP review activity was generally suspended.

- a) Please provide a complete list of these approximately “two dozen” AMP studies that were underway. Please provide the date of initiation and the person requesting each AMP. Were any of these projects initiated because of the Postal Service’s ongoing network redesign efforts? Were any of these projects initiated based on the END models?
- b) Were there any AMP studies not put on hold during END model development? If so, which ones went ahead?
- c) Were the ten projects that were used to test the “internal administrative processes that might be useful in a ‘full-up’ implementation of END” selected from this group of approximately “two dozen” AMP studies that had been undertaken?
- d) Please provide the criteria for the selection of the 10 AMP studies presented in your submission to the Commission in N 2006-1, and identify the person or persons who made the selection
- e) For any of the AMP studies on the list in (a), but not among the ten listed in Library Reference N2006-1/5, did the Postal Service choose not to move forward to completion because of results from END simulations? If so, explain; if not, state the reasons for not permitting the other studies to move forward.
- f) List all AMP studies begun since December 31, 2001.
- g) For all AMP studies completed since December 31, 2001, that are not among the 10 studies included in your submission to the Commission in N 2006-1,
  - present a report in which the locations and other identifying information are redacted to protect the Postal Service’s “competitive interests.”
  - With all identifying information redacted, the report will identify locations only by assigned letters (A, B, C, etc.).
  - Within each AMP study, ZIP codes must be replaced using a single number for each ZIP code (thus, an AMP report with 24 ZIP codes would have ZIP codes numbered 1, 2, 3 etc. through 24).
- h) For every report produced in response to interrogatory g above, include all the data redacted from the 10 AMP reports included in your submission to the Commission in N 2006-1, including without limitation
  - each facility’s total mail volume,
  - each facility’s total mail volume disaggregated on mail-class specific and service-specific bases
  - on Worksheet 4 facility-specific data reflecting estimated operation-specific originating and/or destinating mail volumes and processing costs, made specific for one class or service where appropriate
  - on Worksheet 7 mail class-specific origin-destination volume data reflecting the volume per mail class that originates or destinate at a

single facility, or travels from one specific 3-digit ZIP Code area to another specific 3-digit ZIP Code area.

APWU/USPS-T2-2 For the ten AMP projects used for END testing and presented in Library Reference N2006-1/5:

- a) On page 9 of your testimony you describe them as going through the END simulation process, did the END optimization models also play a role? Please describe the optimization model role separate from the simulation model role for each of these projects.
- b) Is there any output from the END model presented in Library Reference N2006-1/5? If so, please identify which pages or data items come from those models.
- c) If the END model output is not part of that Library Reference please provide model output and detailed descriptions and methodologies for these ten projects.
- d) Did the AMP proposal change between the original proposal and the final approval because of the results of END testing? For example, were the impacted operations changed, the impacted facilities changed, the types or numbers of employees impacted changed, the amount of equipment to be relocated changed, etc.? If so please describe the types of changes that took place.

APWU/USPS-T2-3 On page 9 of your testimony you state "These ten AMP decisions currently are in the various stages of implementation and all are expected to be completed by June 2006."

- a) Please identify each of the stages of implementation for an AMP decision as referenced in the passage quoted above and state how long each stage is expected to take in a typical case.
- b) Please provide a timeline for each of the 10 projects or decisions included in your submission in N 2006-1, showing the amount of time taken for each stage or phase of the project or decision; state at which stage of implementation each project is at this time; and state when, between now and June 30 2006 each project is expected to be fully implemented.

APWU/USPS-T2-4 For the 41 AMP projects that are listed in your attachment:

- a) Were any of these projects among the approximately "two dozen" AMP studies that were put on temporary hold during the END model development?
- b) Were any of these projects identified because of the Postal Service's ongoing network redesign efforts or through the END optimization modeling process? If so, list the projects so identified.
- c) On page 12 of your testimony you state that area managers had notified Headquarters of their intention to begin 46 AMP feasibility studies by early 2006.

- d) Has a decision been made to not go forward with any of those 46 studies because of an initial END model analysis? Are you still expecting some of these 46 AMP studies to be filed or have they been filed since you completed your testimony?

APWU/USPS-T2-5 The Inspector General's report filed in Library Reference N2006-1/8 indicates that the USPS was approving approximately 3 AMP studies per year between 1995 and the present yet there appear to have been over 20 in the pipeline early in 2005.

- a) Were managers given instructions, encouragement, or incentives to file AMP studies?
- b) Please provide all instructions or guidance submitted to the field from 2001 forward on the subject of AMP studies.

APWU/USPS-T2-6 Using the Pasadena P&DC AMP from Library Reference N2006-1/5, please provide the following information:

- a) Is it correct to understand from Worksheet 2 that some of the work of the Pasadena P&DC is being split and consolidated into two other existing facilities the Santa Clarita P&DC and the Industry P&DC? If this is incorrect, please explain why.
- b) Is it correct that only outgoing operations are being consolidated? Is it correct that some outgoing operations will be maintained at the Pasadena P&DC (Express, PARS intercept, Platform, and Registry)? If this is incorrect, please explain why.
- c) Describe what impact the change in outgoing operations will have on incoming operations.
- d) How is the mileage on Worksheet 2 determined? Is that the mileage of a standard transportation run between the existing facilities or a straight line measurement?
- e) On Worksheet 2 is it correct to assume that the numbers under Personnel is measured as the number of employees? Is that an estimate of employees that will no longer be required to accomplish this work or the number of employees to be transferred to the other two facilities? If this is incorrect, please explain why.
- f) On Worksheet 2, what is the unit of measure under the Service heading?
- g) On Worksheet 4, the annual numbers appear to be calculated from 2004 MODS operations data. Is that correct?
- h) What assumption is made about relative productivity between the proposal facility and the gaining facility when determining the hours transfers from one to the other?
- i) On Worksheet 6, how are the proposed workhours determined? How is the proposed annual cost determined?
- j) What is the source of the data used in Worksheet 7?
- k) Why are the First Class mail statistics on Worksheet 7 being redacted?
- l) Please describe how the numbers on the Transportation Savings/Cost worksheet are calculated.

- m) Please describe how each line of Worksheet 10 is calculated and the data that are used to determine the numbers.

APWU/USPS-T2-7 Worksheet 3 of the AMP process appears to track the communication of the proposal to various parties that will be impacted by it. How is this list determined? What factors determine the timeline of these notifications? What input do these parties have to the proposal?

APWU/USPS-T2-8 The Communications Plan in Library Reference N2006-1/4 refers to internal and external support kits for the communication of these plans. Please provide the internal and external support kits that have been developed for one of the 10 test AMP proposals that are detailed in N2006-1/5.

APWU/USPS-T2-9 Will all future AMP proposals be based on END optimization modeling or will it be possible for them to be initiated by the District Office or the management of a facility as they have been in the past?

- Are there any kinds of movements of operations from one facility to another that managers in the field can make
  - without headquarters approval
  - without application of the END process?
- If some of the AMP proposals are still initiated in the field, how will the END models be used in the analysis of those proposals?
- If some AMP proposals are still initiated in the field, and some AMP proposals are suggested by END and initiated for that reason,
  - will the processes or criteria used for AMPs differ in any respect depending on whether they are initiated in the field or suggested by END?
  - If the processes or criteria vary between the two types of AMPs, specify what the differences are.

APWU/USPS-T2-10 In reference to the Marina P&DC AMP decision shown in Library Reference N2006-1/6:

- a) Please identify the date this AMP decision was fully implemented.
- b) This AMP report does not appear to have the list of impacted parties that were notified of the final decision, such as the ones shown on the ten projects provided in Library Reference N2006-1/5. Is this a newly added sheet? When were the impacted parties notified of the Marina P&DC decision?
- c) Has a post implementation report for this facility been produced? If so please supply all such reports.
- d) Was the Marina P&DC AMP proposal prompted in any way from an END model run or from a precursor to that model? If so, please describe the role of the models in producing this AMP proposal.
- e) Were the END models used to evaluate or process the Marina P&DC AMP proposal? If so, describe any changes to the proposal that resulted from use of the END models.

APWU/USPS T-2-11 At its January 2006 meeting, the Board of Governors approved a new P&DC at Northeast Michigan Metro. What role did the END process play in the decisions to determine the location of this facility and the operations to be moved to this facility? How will END be involved in other decisions to build and locate new facilities?

APWU/USPS T-2-12 You have stated that a merger of the END model and AMP process is underway (USPS T-2 at 9).

- a) Please state in what ways the AMP process has been modified or affected by the merger of the END model and AMP process.
- b) In particular, state what AMP criteria have been modified or, if they have not been modified, state how their application has been changed or affected by the application of END models.