BILLING DETERMINANTS

FISCAL YEAR 2004

UNITED STATES POSTAL SERVICE
PRICING, PRICING & CLASSIFICATION
MARCH 2005

BILLING DETERMINANTS – FY 2004

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** Not Included

First-Class Mail
Single-Piece Nonpresorted Letters, Flats & IPPs
FY 2004

	Quarter I	Quarter II	Quarter III	Quarter IV	Government Fiscal Year
RPW Totals (000)					
Revenue (1)	$ 5,665,959	$ 5,159,532	$ 4,891,056	$ 4,763,719	$ 20,480,266
Pieces	12,677,381	11,317,595	10,733,682	10,433,088	45,161,746
Weight	598,416	542,998	518,967	506,970	2,167,351
Single-Piece Letters					
Pieces (000)					
First-Ounce	12,600,285	11,222,475	10,653,433	10,344,652	44,820,845
Additional Ounces	3,892,101	3,837,264	3,655,599	3,619,334	15,004,298
Nonmachinable Surcharge	150,990	138,612	109,142	110,175	508,920
Rates					
First-Ounce Rate	$ 0.37	$ 0.37	$ 0.37	$ 0.37	$ 0.37
Additional Ounce Rate	$ 0.23	$ 0.23	$ 0.23	$ 0.23	$ 0.23
Nonmachinable Surcharge	$ 0.12	$ 0.12	$ 0.12	$ 0.12	$ 0.12
Revenue (000)					
First-Ounce	$ 4,662,105	$ 4,152,316	$ 3,941,770	$ 3,827,521	$ 16,583,713
Additional Ounces	$ 895,183	$ 882,571	$ 840,788	$ 832,447	$ 3,450,988
Nonmachinable Surcharge	$ 18,119	$ 16,633	$ 13,097	$ 13,221	$ 61,070
Qualified Business Reply Mail					
Pieces (000)					
First-Ounce	76,683	95,006	80,234	88,079	340,003
Additional Ounces	1,453	1,457	1,475	1,006	5,390
Rates					
First-Ounce Rate	$ 0.34	$ 0.34	$ 0.34	$ 0.34	$ 0.34
Additional Ounce Rate	$ 0.23	$ 0.23	$ 0.23	$ 0.23	$ 0.23
Revenue (000)					
First-Ounce	$ 26,072	$ 32,302	$ 27,280	$ 29,947	$ 115,601
Additional Ounces	$ 334	$ 335	$ 339	$ 231	$ 1,240
Absentee Ballots (2) (000)	413	113	16	357	899
Total Calculated Revenue (000)	$ 5,601,814	$ 5,084,157	$ 4,823,274	$ 4,703,367	$ 20,212,612
Revenue Adjustment Factor (3)	1.011451	1.014825	1.014053	1.012832	1.013242

Notes:
(1) Postage revenue only, excludes fees.
(2) Absentee ballots pieces, no associated revenue.
(3) Revenue adjustment factor = RPW Revenue / Calculated Revenue

First-Class Mail
Nonautomated Presorted Letters, Flats and IPPs
FY 2004

	Quarter I	Quarter II	Quarter III	Quarter IV	Government Fiscal Year
RPW Totals (000)					
Revenue (1)	236,890	226,002	210,810	202,243	875,945
Pieces	576,253	560,863	523,891	498,304	2,159,312
Weight	32,435	30,016	29,516	30,044	122,010
Nonautomated Presorted Letters, Flats and IPPs					
Pieces (000)					
First-Ounce	576,253	560,863	523,891	498,304	2,159,312
Additional Ounces	157,835	128,345	122,323	119,471	527,973
Heavy Pieces (2)	42,476	34,335	31,251	30,611	138,674
Nonmachinable Surcharge	11,674	13,887	14,879	14,264	54,704
Rates					
First-Ounce Rate	$ 0.352	$ 0.352	$ 0.352	$ 0.352	$ 0.352
Additional Ounce Rate	$ 0.225	$ 0.225	$ 0.225	$ 0.225	$ 0.225
Heavy Piece Discount	$ (0.041)	$ (0.041)	$ (0.041)	$ (0.041)	$ (0.041)
Nonmachinable Surcharge	$ 0.055	$ 0.055	$ 0.055	$ 0.055	$ 0.055
Revenue (000)					
First-Ounce	$ 202,841	$ 197,424	$ 184,410	$ 175,403	$ 760,078
Additional Ounces	$ 35,513	$ 28,878	$ 27,523	$ 26,881	$ 118,794
Heavy Piece Discount	$ (1,742)	$ (1,408)	$ (1,281)	$ (1,255)	$ (5,686)
Nonmachinable Surcharge	$ 642	$ 764	$ 818	$ 785	$ 3,009
NSA Adjustment (3)					$ (116)
Total Calculated Revenue (000)	$ 237,255	$ 225,658	$ 211,469	$ 201,813	$ 876,079
Revenue Adjustment Factor (3)	0.998464	1.001526	0.996881	1.002130	0.999847

Notes:
(1) Postage revenue only, excludes fees.
(2) Heavy pieces weigh over two ounces.
(3) NSA discount applied to GFY
(4) Revenue adjustment factor = RPW Revenue / Calculated Revenue

First-Class Mail
Automation Presorted Letters and Flats
FY 2004

	Quarter I	Quarter II	Quarter III	Quarter IV	Government Fiscal Year
RPW Totals (000)					
Revenue (1)	$ 3,324,704	$ 3,474,319	$ 3,267,909	$ 3,322,717	$ 13,389,648
Pieces	11,016,955	11,514,557	10,867,036	11,057,755	44,456,303
Weight	486,040	502,252	481,133	551,154	2,020,579
Automation Presorted Letters					
Pieces (000)					
First-Ounces	10,857,373	11,355,783	10,718,982	10,909,533	43,841,671
Mixed AADC Automation	685,716	705,913	687,216	691,575	2,770,420
AADC Automation	633,884	645,685	617,273	625,260	2,522,102
3-Digit Automation	5,640,044	5,876,676	5,517,034	5,551,855	22,585,608
5-Digit Automation	3,897,729	4,127,510	3,897,459	4,040,843	15,963,541
Additional Ounces					
Mixed AADC Automation	39,701	44,479	41,903	43,142	169,224
AADC Automation	26,761	30,104	28,184	29,856	114,905
3-Digit Automation	207,337	247,624	190,987	197,015	842,962
5-Digit Automation	120,218	119,431	96,974	104,080	440,703
Heavy Pieces					
Mixed AADC Automation	3,909	4,756	4,323	4,497	17,486
AADC Automation	2,235	2,330	1,825	1,953	8,342
3-Digit Automation	12,814	12,054	9,751	10,332	44,952
5-Digit Automation	3,180	4,699	4,387	4,452	16,718
Rates					
First-Ounces					
Mixed AADC Automation	$ 0.309	$ 0.309	$ 0.309	$ 0.309	$ 0.309
AADC Automation	$ 0.301	$ 0.301	$ 0.301	$ 0.301	$ 0.301
3-Digit Automation	$ 0.292	$ 0.292	$ 0.292	$ 0.292	$ 0.292
5-Digit Automation	$ 0.278	$ 0.278	$ 0.278	$ 0.278	$ 0.278
Additional Ounces	$ 0.225	$ 0.225	$ 0.225	$ 0.225	$ 0.225
Heavy Piece Discount	$ (0.041)	$ (0.041)	$ (0.041)	$ (0.041)	$ (0.041)
Revenue (000)	$ 3,220,893	$ 3,374,306	$ 3,172,346	$ 3,229,696	$ 12,995,333
First-Ounces					
Mixed AADC Automation	$ 211,886	$ 218,127	$ 212,350	$ 213,697	$ 856,060
AADC Automation	$ 190,799	$ 194,351	$ 185,799	$ 188,203	$ 759,153
3-Digit Automation	$ 1,646,893	$ 1,715,989	$ 1,610,974	$ 1,621,142	$ 6,594,998
5-Digit Automation	$ 1,083,569	$ 1,147,448	$ 1,083,494	$ 1,123,354	$ 4,437,865
Additional Ounces					
Mixed AADC Automation	$ 8,933	$ 10,008	$ 9,428	$ 9,707	$ 38,075
AADC Automation	$ 6,021	$ 6,773	$ 6,341	$ 6,718	$ 25,854
3-Digit Automation	$ 46,651	$ 55,715	$ 42,972	$ 44,328	$ 189,667
5-Digit Automation	$ 27,049	$ 26,872	$ 21,819	$ 23,418	$ 99,158
Heavy Pieces (2)					
Mixed AADC Automation	$ (160)	$ (195)	$ (177)	$ (184)	$ (717)
AADC Automation	$ (92)	$ (96)	$ (75)	$ (80)	$ (342)
3-Digit Automation	$ (525)	$ (494)	$ (400)	$ (424)	$ (1,843)
5-Digit Automation	$ (130)	$ (193)	$ (180)	$ (183)	$ (685)
NSA Adjustment (3)					
Mixed AADC Automation	$ -	$ -	$ -	$ -	$ (151)
AADC Automation	$ -	$ -	$ -	$ -	$ (155)
3-Digit Automation	$ -	$ -	$ -	$ -	$ (945)
5-Digit Automation	$ -	$ -	$ -	$ -	$ (657)

First-Class Mail
Automation Presorted Letters and Flats
FY 2004

	Quarter I	Quarter II	Quarter III	Quarter IV	Government Fiscal Year
Automation Presorted Flats					
Pieces (000)					
First-Ounces	159,582	158,773	148,054	148,222	614,632
Mixed-ADC Automation	8,970	9,034	9,459	9,925	37,388
ADC Automation	23,117	24,677	24,950	24,785	97,529
3-Digit Automation	60,238	61,339	57,111	56,199	234,887
5-Digit Automation	67,257	63,723	56,534	57,314	244,828
Additional Ounces					
Mixed-ADC Automation	14,331	13,897	13,868	14,504	56,601
ADC Automation	34,979	33,736	50,084	49,547	168,346
3-Digit Automation	94,149	92,441	88,887	86,685	362,163
5-Digit Automation	92,407	86,815	76,779	86,292	342,292
Heavy Pieces (2)					
Mixed-ADC Automation	2,617	2,644	2,440	2,419	10,120
ADC Automation	5,818	4,965	11,949	11,897	34,629
3-Digit Automation	18,606	20,509	19,017	18,448	76,581
5-Digit Automation	22,628	17,606	15,977	18,391	74,603
Nonmachinable Surcharge					
Mixed-ADC Automation	534	448	784	502	2,268
ADC Automation	1,541	1,325	1,801	1,763	6,430
3-Digit Automation	7,856	8,114	8,709	7,561	32,240
5-Digit Automation	17,594	15,931	17,214	14,494	65,234
Rates					
First-Ounces					
Mixed-ADC Automation	$ 0.341	$ 0.341	$ 0.341	$ 0.341	$ 0.341
ADC Automation	$ 0.333	$ 0.333	$ 0.333	$ 0.333	$ 0.333
3-Digit Automation	$ 0.322	$ 0.322	$ 0.322	$ 0.322	$ 0.322
5-Digit Automation	$ 0.302	$ 0.302	$ 0.302	$ 0.302	$ 0.302
Additional Ounces	$ 0.225	$ 0.225	$ 0.225	$ 0.225	$ 0.225
Heavy Piece Discount	$ (0.041)	$ (0.041)	$ (0.041)	$ (0.041)	$ (0.041)
Nonmachinable Surcharge	$ 0.055	$ 0.055	$ 0.055	$ 0.055	$ 0.055
Revenue – Auto Flats (000)	$ 103,012	$ 100,889	$ 98,204	$ 99,614	$ 401,719
First-Ounces					
Mixed-ADC Automation	$ 3,059	$ 3,081	$ 3,226	$ 3,384	$ 12,749
ADC Automation	$ 7,698	$ 8,217	$ 8,308	$ 8,253	$ 32,477
3-Digit Automation	$ 19,397	$ 19,751	$ 18,390	$ 18,096	$ 75,634
5-Digit Automation	$ 20,312	$ 19,244	$ 17,073	$ 17,309	$ 73,938
Additional Ounces					
Mixed-ADC Automation	$ 3,225	$ 3,127	$ 3,120	$ 3,263	$ 12,735
ADC Automation	$ 7,870	$ 7,591	$ 11,269	$ 11,148	$ 37,878
3-Digit Automation	$ 21,184	$ 20,799	$ 20,000	$ 19,504	$ 81,487
5-Digit Automation	$ 20,791	$ 19,533	$ 17,275	$ 19,416	$ 77,016
Heavy Pieces					
Mixed-ADC Automation	$ (107)	$ (108)	$ (100)	$ (99)	$ (415)
ADC Automation	$ (239)	$ (204)	$ (490)	$ (488)	$ (1,420)
3-Digit Automation	$ (763)	$ (841)	$ (780)	$ (756)	$ (3,140)
5-Digit Automation	$ (928)	$ (722)	$ (655)	$ (754)	$ (3,059)
Nonmachinable Surcharge					
Mixed-ADC Automation	$ 29	$ 25	$ 43	$ 28	$ 125
ADC Automation	$ 85	$ 73	$ 99	$ 97	$ 354
3-Digit Automation	$ 432	$ 446	$ 479	$ 416	$ 1,773
5-Digit Automation	$ 968	$ 876	$ 947	$ 797	$ 3,588
NSA Adjustment					
Mixed-ADC Automation	$ -	$ -	$ -	$ -	$ (0)
ADC Automation	$ -	$ -	$ -	$ -	$ (0)
3-Digit Automation	$ -	$ -	$ -	$ -	$ (1)
5-Digit Automation	$ -	$ -	$ -	$ -	$ (0)
Calculated Revenue (000)	$ 3,323,905	$ 3,475,196	$ 3,270,550	$ 3,329,310	$ 13,397,051
Revenue Adjustment Factor (4)	1.000240	0.999748	0.999193	0.998020	0.999447

Notes:
(1) Postage revenue only, excludes fees.
(2) Heavy pieces weigh over two ounces.
(3) NSA discount applied to GFY
(4) Revenue adjustment factor = RPW Revenue / Calculated Revenue

First-Class Mail
Automation Carrier-Route Presorted Letters
FY 2004

	Quarter I	Quarter II	Quarter III	Quarter IV	Government Fiscal Year
RPW Totals (000)					
Revenue (1)	59,319	54,920	44,502	45,527	204,268
Pieces	208,128	193,690	156,120	160,265	718,203
Weight	9,722	8,992	7,457	7,772	33,944
Automated Carrier Route Letters					
Pieces (000)					
First-Ounce	208,128	193,690	156,120	160,265	718,203
Additional Ounces	9,529	7,582	6,901	7,012	31,024
Heavy Pieces (2)	159	334	173	172	838
Rates					
Automation Carrier Route Rate	$ 0.275	$ 0.275	$ 0.275	$ 0.275	$ 0.275
Additional Ounce Rate	$ 0.225	$ 0.225	$ 0.225	$ 0.225	$ 0.225
Heavy Piece Discount	$ (0.041)	$ (0.041)	$ (0.041)	$ (0.041)	$ (0.041)
Revenue (000)					
First-Ounce	$ 57,235	$ 53,265	$ 42,933	$ 44,073	$ 197,506
Additional Ounces	$ 2,144	$ 1,706	$ 1,553	$ 1,578	$ 6,980
Heavy Piece Discount	$ (7)	$ (14)	$ (7)	$ (7)	$ (34)
NSA Adjustment (3)					$ (118)
Total Calculated Revenue (000)	$ 59,373	$ 54,957	$ 44,479	$ 45,644	$ 204,334
Revenue Adjustment Factor (4)	0.999099	0.999333	1.000526	0.997442	0.999681

Notes:
(1) Postage revenue only, excludes fees.
(2) Heavy pieces weigh over two ounces.
(3) NSA discount applied to GFY
(4) Revenue adjustment factor = RPW Revenue / Calculated Revenue

First-Class Mail
Single-Piece Stamped Cards & Post Cards
FY 2004

	Quarter I	Quarter II	Quarter III	Quarter IV	Government Fiscal Year
RPW Data (000)					
Revenues (1)	156,328	153,323	142,603	149,421	601,675
Pieces	655,257	643,350	599,709	627,614	2,525,931
Weight	4,151	4,108	3,860	4,113	16,233
Pieces (000)					
Stamped Cards	27,714	18,814	36,975	13,304	96,807
Post Cards at Card Rates (excl. QBRM)	581,980	576,756	518,263	564,070	2,241,069
Post Cards at Letter Rates	37,952	38,109	33,628	36,591	146,280
QBRM Post Cards	7,611	9,671	10,843	13,650	41,775
Rates					
Stamped Cards	$ 0.23	$ 0.23	$ 0.23	$ 0.23	$ 0.23
Post Card Rate	$ 0.23	$ 0.23	$ 0.23	$ 0.23	$ 0.23
Letter Rate (1st ounce)	$ 0.37	$ 0.37	$ 0.37	$ 0.37	$ 0.37
QBRM Rate	$ 0.20	$ 0.20	$ 0.20	$ 0.20	$ 0.20
Calculated Revenue (000)					
Stamped Cards	$ 6,374	$ 4,327	$ 8,504	$ 3,060	$ 22,266
Post Cards at Card Rates (excl. QBRM)	$ 133,855	$ 132,654	$ 119,201	$ 129,736	$ 515,446
Post Cards at Letter Rates	$ 14,042	$ 14,100	$ 12,443	$ 13,539	$ 54,124
QBRM Post Cards	$ 1,522	$ 1,934	$ 2,169	$ 2,730	$ 8,355
Total Calculated Revenue (000)	$ 155,794	$ 153,016	$ 142,316	$ 149,064	$ 600,190
Revenue Adjustment Factor	1.003428	1.002006	1.002017	1.002394	1.002474

Notes:
(1) Postage revenue only, excludes fees.
(2) Revenue adjustment factor = RPW Revenue / Calculated Revenue

First-Class Mail
Nonautomation Presorted Cards
FY 2004

	Quarter I	Quarter II	Quarter III	Quarter IV	Government Fiscal Year
RPW Data (000)					
Revenues (1)	22,344	21,044	19,225	20,946	83,559
Pieces	105,361	99,392	90,686	98,826	394,264
Weight	757	726	783	825	3,092
Pieces (000)					
Nonautomation Presort Cards	105,361	99,392	90,686	98,826	394,264
Rates					
Nonautomation Presort Cards	$ 0.212	$ 0.212	$ 0.212	$ 0.212	$ 0.212
Calculated Revenue (000)	22,336	21,071	19,225	20,951	83,584
Revenue Adjustment Factor (2)	1.000317	0.998711	0.999997	0.999760	0.999699

Notes:
(1) Postage revenue only, excludes fees.
(2) Revenue adjustment factor = RPW Revenue / Calculated Revenue

First-Class Mail
Automation Presorted Cards
FY 2004

	Quarter I	Quarter II	Quarter III	Quarter IV	Government Fiscal Year
RPW Data (000)					
Revenues (1)	114,428	112,932	107,078	109,548	443,986
Pieces	628,320	621,266	587,332	601,336	2,438,254
Pounds	6,183	6,225	6,127	7,552	26,088
Pieces (000)					
Mixed AADC Automation	72,448	69,150	69,993	68,829	280,420
AADC Automation	53,870	51,783	51,226	51,069	207,949
3-Digit Automation Presorted Cards	278,122	274,362	269,097	273,186	1,094,768
5-Digit Automation Presorted Cards	223,880	225,970	197,016	208,252	855,117
Rates					
Mixed AADC Automation	$ 0.194	$ 0.194	$ 0.194	$ 0.194	$ 0.194
AADC Automation	$ 0.187	$ 0.187	$ 0.187	$ 0.187	$ 0.187
3-Digit Automation Presorted Cards	$ 0.183	$ 0.183	$ 0.183	$ 0.183	$ 0.183
5-Digit Automation Presorted Cards	$ 0.176	$ 0.176	$ 0.176	$ 0.176	$ 0.176
Calculated Revenue (000)	$ 114,428	$ 113,078	$ 107,078	$ 109,548	$ 444,131
Mixed AADC Automation	$ 14,055	$ 13,415	$ 13,579	$ 13,353	$ 54,401
AADC Automation	$ 10,074	$ 9,684	$ 9,579	$ 9,550	$ 38,886
3-Digit Automation Presorted Cards	$ 50,896	$ 50,208	$ 49,245	$ 49,993	$ 200,343
5-Digit Automation Presorted Cards	$ 39,403	$ 39,771	$ 34,675	$ 36,652	$ 150,501
Revenue Adjustment Factor (2)	1.000000	0.998709	1.000005	1.000000	0.999673

Notes:
(1) Postage revenue only, excludes fees.
(2) Revenue adjustment factor = RPW Revenue / Calculated Revenue

First-Class Mail
Automation Carrier-Route Presorted Cards
FY 2004

	Quarter I	Quarter II	Quarter III	Quarter IV	Government Fiscal Year
RPW Data (000)					
Revenues (1)	3,408	3,569	2,494	2,830	12,300
Pieces	20,046	21,022	14,670	16,645	72,383
Pounds	160	202	121	161	643
Rates					
Automation Carrier-Route Presorted Cards	0.170	0.170	0.170	0.170	0.170
Pieces (000)					
Automation Carrier-Route Presorted Cards	20,046	21,022	14,670	16,645	72,383
Calculated Revenue (000)	$ 3,408	$ 3,574	$ 2,494	$ 2,830	$ 12,305
Revenue Adjustment Factor (2)	1.000000	0.998697	1.000000	1.000000	0.999622

Notes:
(1) Postage revenue only, excludes fees.
(2) Revenue adjustment factor = RPW Revenue / Calculated Revenue

First-Class Mail
Negotiated Service Agreements
FY 2004

		Government Fiscal Year
NSA Data (000)		
Revenues (1)		(2,143)
Pieces		68,385
Average Discount	$	(0.031)

PRIORITY MAIL
FY 2004 VOLUME

Weight (Pounds)	Zones L,1,2&3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
Flat-Rate Env.	29,075,560	11,964,244	13,748,524	8,442,744	6,024,027	11,784,133	81,039,231
1	111,440,426	44,170,328	51,080,920	29,159,966	22,190,917	42,606,877	300,649,434
2	114,149,101	38,998,070	41,961,805	23,184,067	17,210,423	33,742,133	269,245,597
3	33,995,316	13,584,769	13,876,128	7,697,517	5,911,824	11,570,893	86,636,446
4	15,040,784	6,160,244	6,436,246	3,815,371	2,822,707	5,770,855	40,046,208
5	7,762,684	3,359,973	3,495,199	2,237,508	1,666,674	3,308,579	21,830,616
6	4,429,126	2,027,878	2,260,066	1,513,606	991,317	2,293,808	13,515,802
7	2,797,656	1,306,197	1,701,043	1,059,850	769,408	1,524,376	9,158,530
8	1,684,816	859,564	1,011,680	747,165	521,576	1,276,084	6,100,885
9	1,101,273	581,233	754,964	430,384	348,931	880,168	4,096,954
10	748,926	410,472	567,465	392,408	302,358	651,554	3,073,184
11	557,507	329,969	423,156	269,391	220,572	506,580	2,307,174
12	466,226	315,607	328,118	202,783	185,199	410,239	1,908,171
13	343,598	199,134	269,629	158,113	117,881	296,040	1,384,394
14	212,293	129,152	202,543	133,224	95,228	246,498	1,018,938
15	98,241	60,296	82,957	76,148	52,987	120,276	490,904
16	172,213	91,180	125,148	80,232	78,607	162,804	710,184
17	157,593	84,407	134,715	76,328	43,676	136,298	633,017
18	179,474	65,674	90,752	56,194	64,476	114,222	570,791
19	123,843	50,568	99,067	52,447	36,485	98,410	460,820
20	107,337	56,563	99,507	42,053	29,237	101,617	436,315
21	115,324	92,656	42,614	47,509	32,399	78,411	408,911
22	103,359	29,740	34,665	30,111	20,291	66,079	284,245
23	75,313	23,656	39,295	17,938	29,144	62,548	247,892
24	44,788	28,412	56,615	25,576	25,610	49,998	230,999
25	37,761	23,006	31,551	18,568	12,544	43,938	167,368
26	41,875	14,425	16,027	29,345	15,002	41,680	158,354
27	36,626	13,720	15,254	35,642	16,805	47,152	165,199
28	33,861	9,455	15,483	7,597	7,482	34,170	108,047
29	25,974	17,009	14,870	22,684	13,793	26,376	120,705
30	25,806	11,236	10,757	13,974	5,775	32,911	100,458
31	25,025	7,009	16,649	8,056	7,686	23,853	88,277
32	16,550	10,527	8,506	9,443	14,914	18,756	78,695
33	20,201	8,926	10,722	4,094	9,881	27,581	81,405
34	46,322	5,275	8,182	3,209	12,598	13,554	89,140
35	15,475	5,565	5,173	3,581	6,661	15,786	52,240
36	17,064	5,552	10,074	6,601	3,129	7,307	49,728
37	16,087	3,630	10,103	5,475	11,544	7,018	53,857
38	10,981	8,710	7,886	4,392	1,733	19,430	53,132
39	6,568	3,277	15,861	4,163	7,556	9,178	46,604
40	4,903	6,739	2,617	5,218	697	8,405	28,580
41	11,128	2,463	1,971	2,982	4,255	8,240	31,039
42	3,609	1,825	1,642	1,764	563	6,920	16,324

PRIORITY MAIL
FY 2004 VOLUME

Weight (Pounds)	Zones L,1,2&3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
43	4,058	313	2,121	3,577	889	3,064	14,022
44	2,446	1,161	2,767	1,530	2,954	3,381	14,239
45	2,350	1,272	1,089	1,131	4,165	3,326	13,334
46	5,145	490	893	887	1,883	2,653	11,952
47	534	2,538	355	1,425	1,183	1,590	7,624
48	3,025	406	1,569	945	3,540	2,198	11,684
49	365	454	0	894	5,365	4,148	11,226
50	3,349	2,480	1,246	1,304	1,181	5,180	14,740
51	3,461	79	532	118	562	1,807	6,559
52	960	78	263	240	664	3,433	5,637
53	2,969	0	1,458	1,726	38	0	6,192
54	35	0	415	296	96	271	1,112
55	719	430	6,565	711	231	715	9,371
56	526	0	74	4,608	0	3,094	8,302
57	1,417	0	112	0	0	2,148	3,677
58	319	0	645	529	299	2,381	4,173
59	711	0	0	166	0	654	1,531
60	571	163	0	292	0	2,569	3,595
61	418	0	757	356	529	1,230	3,290
62	501	290	19	0	0	56	867
63	718	0	0	404	465	0	1,587
64	1,255	0	0	0	0	0	1,255
65	558	0	625	100	506	58	1,848
66	433	0	0	0	0	0	433
67	0	0	0	732	0	0	732
68	0	0	242	0	2,025	290	2,557
69	468	0	40	65	0	0	574
70	231	0	0	78	0	0	309
Balloon	138,279	53,409	73,678	71,847	56,653	102,002	495,869
Total	325,554,414	125,201,891	139,221,608	80,229,380	60,027,804	118,397,986	848,633,083

Distribution of pieces estimated on the basis of a special weight report.

PRIORITY MAIL
R2001-1 RATES

Weight (Pounds)	Zones L,1,2&3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8
Flat-Rate Env.	$3.85	$3.85	$3.85	$3.85	$3.85	$3.85
1	$3.85	$3.85	$3.85	$3.85	$3.85	$3.85
2	$3.95	$4.55	$4.90	$5.05	$5.40	$5.75
3	$4.75	$6.05	$6.85	$7.15	$7.85	$8.55
4	$5.30	$7.05	$8.05	$8.50	$9.45	$10.35
5	$5.85	$8.00	$9.30	$9.85	$11.00	$12.15
6	$6.30	$8.85	$9.90	$10.05	$11.30	$12.30
7	$6.80	$9.80	$10.65	$11.00	$12.55	$14.05
8	$7.35	$10.75	$11.45	$11.95	$13.80	$15.75
9	$7.90	$11.70	$12.20	$12.90	$15.05	$17.50
10	$8.40	$12.60	$13.00	$14.00	$16.30	$19.20
11	$8.95	$13.35	$13.75	$15.15	$17.55	$20.90
12	$9.50	$14.05	$14.50	$16.30	$18.80	$22.65
13	$10.00	$14.75	$15.30	$17.50	$20.05	$24.35
14	$10.55	$15.45	$16.05	$18.60	$21.25	$26.05
15	$11.05	$16.20	$16.85	$19.75	$22.50	$27.80
16	$11.60	$16.90	$17.60	$20.85	$23.75	$29.50
17	$12.15	$17.60	$18.35	$22.05	$25.00	$31.20
18	$12.65	$18.30	$19.30	$23.15	$26.25	$32.95
19	$13.20	$19.00	$20.20	$24.30	$27.50	$34.65
20	$13.75	$19.75	$21.15	$25.35	$28.75	$36.40
21	$14.25	$20.45	$22.05	$26.55	$30.00	$38.10
22	$14.80	$21.15	$22.95	$27.65	$31.20	$39.80
23	$15.30	$21.85	$23.90	$28.80	$32.45	$41.55
24	$15.85	$22.55	$24.85	$29.90	$33.70	$43.25
25	$16.40	$23.30	$25.75	$31.10	$34.95	$44.95
26	$16.90	$24.00	$26.60	$32.25	$36.20	$46.70
27	$17.45	$24.70	$27.55	$33.35	$37.45	$48.40
28	$18.00	$25.40	$28.50	$34.50	$38.70	$50.15
29	$18.50	$26.15	$29.45	$35.60	$39.95	$51.85
30	$19.05	$26.85	$30.35	$36.80	$41.20	$53.55
31	$19.55	$27.55	$31.20	$37.85	$42.40	$55.30
32	$20.10	$28.25	$32.15	$39.00	$43.65	$57.00
33	$20.65	$28.95	$33.10	$40.10	$44.90	$58.70
34	$21.15	$29.70	$34.00	$41.25	$46.15	$60.45
35	$21.70	$30.40	$34.95	$42.40	$47.40	$62.15
36	$22.25	$31.10	$35.85	$43.55	$48.65	$63.85
37	$22.75	$31.95	$36.80	$44.65	$49.90	$65.60
38	$23.30	$32.65	$37.70	$45.85	$51.15	$67.30
39	$23.75	$33.50	$38.65	$47.00	$52.40	$69.05

PRIORITY MAIL
R2001-1 RATES

Weight (Pounds)	Zones L,1,2&3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8
40	$24.25	$34.30	$39.60	$48.10	$53.60	$70.75
41	$24.70	$35.00	$40.45	$49.25	$54.85	$72.45
42	$25.20	$35.85	$41.35	$50.30	$56.15	$74.20
43	$25.65	$36.60	$42.30	$51.50	$57.40	$75.90
44	$26.15	$37.40	$43.25	$52.60	$58.70	$77.60
45	$26.60	$38.20	$44.15	$53.75	$59.95	$79.35
46	$27.10	$39.00	$45.05	$54.85	$61.20	$81.05
47	$27.55	$39.75	$46.00	$56.05	$62.50	$82.75
48	$28.05	$40.60	$46.95	$57.20	$63.75	$84.50
49	$28.50	$41.35	$47.80	$58.30	$65.05	$86.20
50	$28.95	$42.15	$48.75	$59.45	$66.30	$87.95
51	$29.45	$42.95	$49.65	$60.55	$67.55	$89.65
52	$29.90	$43.75	$50.60	$61.75	$68.80	$91.35
53	$30.40	$44.50	$51.50	$62.85	$70.05	$93.10
54	$30.85	$45.25	$52.45	$63.95	$71.30	$94.80
55	$31.35	$46.10	$53.40	$65.05	$72.50	$96.50
56	$31.80	$46.85	$54.25	$66.25	$73.75	$98.25
57	$32.30	$47.65	$55.15	$67.35	$75.00	$99.95
58	$32.75	$48.45	$56.10	$68.50	$76.25	$101.65
59	$33.25	$49.25	$57.05	$69.60	$77.50	$103.40
60	$33.70	$50.00	$58.00	$70.80	$78.75	$105.10
61	$34.20	$50.85	$58.85	$71.95	$80.00	$106.85
62	$34.65	$51.55	$59.80	$73.05	$81.25	$108.55
63	$35.15	$52.40	$60.75	$74.20	$82.50	$110.25
64	$35.60	$53.20	$61.70	$75.35	$83.70	$112.00
65	$36.10	$53.90	$62.50	$76.45	$84.95	$113.70
66	$36.55	$54.75	$63.45	$77.55	$86.20	$115.40
67	$37.05	$55.60	$64.40	$78.70	$87.45	$117.15
68	$37.50	$56.30	$65.35	$79.80	$88.70	$118.85
69	$38.00	$57.10	$66.25	$81.00	$89.95	$120.55
70	$38.45	$57.95	$67.15	$82.10	$91.20	$122.30
Balloon	$11.05	$16.20	$16.85	$19.75	$22.50	$27.80

PRIORITY MAIL
FY 2004 REVENUE

Weight (Pounds)	Zones L,1,2&3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
Flat-Rate Env.	$111,940,905	$46,062,338	$52,931,816	$32,504,565	$23,192,502	$45,368,914	$312,001,039
1	$429,045,642	$170,055,761	$196,661,540	$112,265,870	$85,435,030	$164,036,476	$1,157,500,319
2	$450,888,947	$177,441,217	$205,612,843	$117,079,536	$92,936,283	$194,017,267	$1,237,976,093
3	$161,477,749	$82,187,852	$95,051,475	$55,037,246	$46,407,820	$98,931,131	$539,093,273
4	$79,716,158	$43,429,719	$51,811,781	$32,430,655	$26,674,585	$59,728,349	$293,791,247
5	$45,411,702	$26,879,781	$32,505,346	$22,039,452	$18,333,413	$40,199,238	$185,368,933
6	$27,903,493	$17,946,721	$22,374,654	$15,211,736	$11,201,888	$28,213,844	$122,852,335
7	$19,024,058	$12,800,730	$18,116,112	$11,658,348	$9,656,072	$21,417,483	$92,672,803
8	$12,383,401	$9,240,309	$11,583,733	$8,928,617	$7,197,749	$20,098,324	$69,432,133
9	$8,700,060	$6,800,420	$9,210,565	$5,551,955	$5,251,415	$15,402,941	$50,917,356
10	$6,290,981	$5,171,947	$7,377,042	$5,493,719	$4,928,441	$12,509,845	$41,771,976
11	$4,989,687	$4,405,084	$5,818,398	$4,081,269	$3,871,041	$10,587,514	$33,752,993
12	$4,429,147	$4,434,275	$4,757,705	$3,305,358	$3,481,745	$9,291,903	$29,700,133
13	$3,435,975	$2,937,220	$4,125,318	$2,766,980	$2,363,517	$7,208,582	$22,837,593
14	$2,239,688	$1,995,399	$3,250,817	$2,477,967	$2,023,598	$6,421,268	$18,408,736
15	$1,085,567	$976,790	$1,397,818	$1,503,925	$1,192,201	$3,343,664	$9,499,964
16	$1,997,670	$1,540,934	$2,202,602	$1,672,840	$1,866,923	$4,802,725	$14,083,694
17	$1,914,754	$1,485,569	$2,472,011	$1,683,034	$1,091,904	$4,252,508	$12,899,781
18	$2,270,341	$1,201,833	$1,751,508	$1,300,890	$1,692,491	$3,763,605	$11,980,668
19	$1,634,723	$960,786	$2,001,150	$1,274,470	$1,003,351	$3,409,920	$10,284,399
20	$1,475,886	$1,117,110	$2,104,583	$1,066,050	$840,575	$3,698,861	$10,303,065
21	$1,643,363	$1,894,808	$939,630	$1,261,362	$971,957	$2,987,441	$9,698,561
22	$1,529,717	$629,002	$795,564	$832,562	$633,072	$2,629,943	$7,049,861
23	$1,152,284	$516,874	$939,140	$516,600	$945,729	$2,598,866	$6,669,494
24	$709,895	$640,693	$1,406,876	$764,713	$863,054	$2,162,428	$6,547,658
25	$619,282	$536,030	$812,434	$577,473	$438,413	$1,975,025	$4,958,658
26	$707,692	$346,199	$426,331	$946,361	$543,081	$1,946,450	$4,916,113
27	$639,120	$338,893	$420,243	$1,188,665	$629,363	$2,282,134	$5,498,418
28	$609,496	$240,146	$441,279	$262,089	$289,540	$1,713,607	$3,556,157
29	$480,513	$444,785	$437,907	$807,546	$551,025	$1,367,581	$4,089,358
30	$491,596	$301,687	$326,464	$514,240	$237,938	$1,762,392	$3,634,317
31	$489,235	$193,095	$519,442	$304,906	$325,881	$1,319,045	$3,151,604
32	$332,658	$297,387	$273,462	$368,268	$650,982	$1,069,081	$2,991,839
33	$417,157	$258,395	$354,902	$164,171	$443,649	$1,619,016	$3,257,291
34	$979,715	$156,662	$278,186	$132,358	$581,412	$819,355	$2,947,687
35	$335,804	$169,169	$180,782	$151,839	$315,731	$981,087	$2,134,412
36	$379,680	$172,670	$361,142	$287,482	$152,247	$466,575	$1,819,796
37	$365,988	$115,971	$371,773	$244,440	$576,065	$460,378	$2,134,615
38	$255,866	$284,373	$297,289	$201,376	$88,621	$1,307,670	$2,435,195
39	$155,994	$109,790	$613,015	$195,665	$395,959	$633,730	$2,104,154
40	$118,905	$231,159	$103,627	$250,988	$37,373	$594,655	$1,336,707
41	$274,870	$86,195	$79,722	$146,867	$233,381	$596,967	$1,418,002
42	$90,955	$65,443	$67,910	$88,729	$31,588	$513,487	$858,113

PRIORITY MAIL
FY 2004 REVENUE

Weight (Pounds)	Zones L,1,2&3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
43	$104,087	$11,465	$89,728	$184,204	$51,010	$232,571	$673,065
44	$63,961	$43,405	$119,667	$80,476	$173,427	$262,365	$743,301
45	$62,507	$48,582	$48,070	$60,817	$249,719	$263,946	$733,641
46	$139,442	$19,110	$40,248	$48,657	$115,215	$215,057	$577,729
47	$14,716	$100,873	$16,308	$79,886	$73,922	$131,531	$417,235
48	$84,847	$16,498	$73,662	$54,055	$225,670	$185,772	$640,504
49	$10,402	$18,761	$0	$52,125	$348,974	$357,574	$787,836
50	$96,946	$104,522	$60,743	$77,502	$78,331	$455,617	$873,661
51	$101,915	$3,394	$26,412	$7,152	$37,971	$161,991	$338,834
52	$28,697	$3,401	$13,317	$14,815	$45,699	$313,561	$419,491
53	$90,258	$0	$75,098	$108,468	$2,695	$0	$276,518
54	$1,066	$0	$21,758	$18,949	$6,846	$25,653	$74,270
55	$22,534	$19,815	$350,565	$46,259	$16,733	$69,038	$524,945
56	$16,731	$0	$3,998	$305,284	$0	$303,949	$629,962
57	$45,765	$0	$6,179	$0	$0	$214,725	$266,669
58	$10,440	$0	$36,195	$36,236	$22,819	$242,052	$347,742
59	$23,645	$0	$0	$11,524	$0	$67,673	$102,842
60	$19,251	$8,147	$0	$20,698	$0	$269,970	$318,066
61	$14,289	$0	$44,545	$25,583	$42,352	$131,457	$258,225
62	$17,361	$14,958	$1,129	$0	$0	$6,131	$39,579
63	$25,239	$0	$0	$29,950	$38,375	$0	$93,564
64	$44,680	$0	$0	$0	$0	$0	$44,680
65	$20,152	$0	$39,075	$7,682	$43,007	$6,623	$116,538
66	$15,817	$0	$0	$0	$0	$0	$15,817
67	$0	$0	$0	$57,617	$0	$0	$57,617
68	$0	$0	$15,837	$0	$179,611	$34,485	$229,933
69	$17,778	$0	$2,675	$5,288	$0	$0	$25,742
70	$8,878	$0	$0	$6,395	$0	$0	$15,273
Balloon	$1,527,981	$865,232	$1,241,474	$1,418,983	$1,274,700	$2,835,662	$9,164,032
Total	$1,393,665,704	$628,379,384	$745,892,620	$452,301,788	$363,605,680	$795,298,680	$4,379,143,856

Revenue as calculated should be adjusted to RPW revenue by multiplying by 100.869 percent. The adjustment factor is derived by taking total RPW revenue less pick-up service revenue of $2,617,913 and dividing by the calculated total revenue.

Express Mail Billing Determinants
GFY 2004

Weight Class		A Labels (PO to PO) Volume	A Labels (PO to PO) Calculated Revenue	B Labels (PO to Addressee) Volume	B Labels (PO to Addressee) Calculated Revenue	CD Labels (Custom Designed) Volume	CD Labels (Custom Designed) Calculated Revenue	Totals Volume	Totals Calculated Revenue
Flat Rate		7,597	103,704	12,963,921	176,957,517			12,971,518	$177,061,221
0	0.5	9,219	95,876	32,262,836	440,387,713	16,021	171,425	32,288,076	440,655,014
0.5	1	2,897	42,291	2,373,852	42,373,264	10,097	150,445	2,386,846	42,566,001
1	2	5,798	84,652	2,315,422	41,330,281	15,474	230,563	2,336,694	41,645,496
2	3	5,469	97,355	1,228,097	25,851,434	10,012	181,217	1,243,578	26,130,006
3	4	5,520	115,654	747,572	18,091,231	7,906	168,003	760,998	18,374,887
4	5	4,049	97,369	475,613	12,984,245	5,366	130,662	485,028	13,212,277
5	6	3,475	94,354	320,820	9,752,919	4,378	120,176	328,673	9,967,449
6	7	2,613	78,910	241,181	8,067,507	3,986	121,573	247,780	8,267,990
7	8	2,053	64,671	198,385	6,893,877	3,505	111,459	203,943	7,070,007
8	9	1,620	53,388	151,522	5,485,087	2,765	91,936	155,907	5,630,411
9	10	1,424	48,775	121,683	4,563,110	2,684	92,732	125,791	4,704,616
10	11	1,299	46,699	99,694	3,908,005	2,380	86,275	103,373	4,040,979
11	12	1,279	49,369	77,645	3,249,443	2,602	101,218	81,526	3,400,030
12	13	955	38,678	88,871	3,888,106	2,308	94,166	92,134	4,020,950
13	14	886	36,813	59,253	2,654,534	2,240	93,744	62,379	2,785,092
14	15	808	34,623	52,353	2,413,473	2,296	99,072	55,457	2,547,169
15	16	824	36,586	46,539	2,217,583	2,359	105,447	49,722	2,359,616
16	17	820	37,638	45,650	2,243,698	2,326	107,461	48,796	2,388,797
17	18	675	31,928	34,852	1,761,769	2,370	112,812	37,897	1,906,508
18	19	541	26,374	33,077	1,720,004	2,690	131,945	36,308	1,878,322
19	20	430	21,586	31,929	1,706,605	2,402	121,301	34,761	1,849,492
20	21	380	19,627	27,982	1,536,212	2,578	133,927	30,940	1,689,766
21	22	412	21,877	26,057	1,468,312	2,470	131,898	28,939	1,622,087
22	23	375	20,475	22,751	1,316,145	2,605	143,015	25,731	1,479,635
23	24	371	20,776	20,927	1,239,925	2,924	164,621	24,222	1,425,322
24	25	396	22,730	18,646	1,130,880	3,049	175,927	22,091	1,329,538
25	26	423	24,915	20,621	1,281,595	3,199	189,381	24,243	1,495,891
26	27	504	30,391	16,904	1,074,249	3,049	184,769	20,457	1,289,410
27	28	630	38,934	17,871	1,162,509	3,116	193,504	21,617	1,394,946
28	29	572	36,179	19,398	1,289,967	2,703	171,776	22,673	1,497,922
29	30	533	34,485	16,160	1,098,072	2,763	179,595	19,456	1,312,152
30	31	437	28,908	15,042	1,043,915	2,632	174,896	18,111	1,247,719
31	32	383	25,910	12,825	909,293	2,288	155,470	15,496	1,090,672
32	33	356	24,564	12,170	879,283	1,903	131,878	14,429	1,035,724
33	34	275	19,401	11,285	832,833	1,843	130,577	13,403	982,811
34	35	248	17,831	12,947	972,967	1,682	121,440	14,877	1,112,239
35	36	234	17,187	9,725	745,908	1,542	113,723	11,501	876,817
36	37	209	15,696	8,622	675,534	1,353	102,016	10,184	793,246
37	38	202	15,534	8,978	719,587	1,442	111,322	10,622	846,443
38	39	175	13,764	9,344	765,274	1,098	86,687	10,617	865,724
39	40	222	17,860	10,224	855,749	1,116	90,117	11,562	963,726
40	41	218	17,931	14,028	1,199,394	966	79,743	15,212	1,297,068
41	42	216	18,166	7,314	638,878	950	80,180	8,480	737,224
42	43	186	15,959	5,482	488,172	837	72,066	6,505	576,197

Express Mail Billing Determinants
GFY 2004

Weight Class		A Labels (PO to PO) Volume	A Labels (PO to PO) Calculated Revenue	B Labels (PO to Addressee) Volume	B Labels (PO to Addressee) Calculated Revenue	CD Labels (Custom Designed) Volume	CD Labels (Custom Designed) Calculated Revenue	Totals Volume	Totals Calculated Revenue
43	44	226	19,786	5,788	525,550	844	74,145	6,858	619,482
44	45	204	18,187	10,202	942,665	788	70,487	11,194	1,031,338
45	46	199	18,010	5,433	509,344	856	77,725	6,488	605,078
46	47	162	14,928	3,665	349,641	761	70,354	4,588	434,924
47	48	168	15,725	3,054	295,780	792	74,369	4,014	385,874
48	49	174	16,530	3,043	298,975	722	68,807	3,939	384,311
49	50	193	18,625	3,282	327,380	781	75,601	4,256	421,605
50	51	172	16,873	3,101	314,286	723	71,143	3,996	402,303
51	52	155	15,423	2,698	277,220	743	74,151	3,596	366,793
52	53	194	19,604	2,496	260,333	675	68,411	3,365	348,348
53	54	172	17,630	3,042	321,692	623	64,044	3,837	403,366
54	55	141	14,664	6,112	655,512	540	56,322	6,793	726,498
55	56	159	16,782	1,802	196,058	438	46,362	2,399	259,202
56	57	150	16,050	1,466	161,627	390	41,847	2,006	219,524
57	58	176	19,105	1,266	141,539	347	37,771	1,789	198,415
58	59	142	15,641	1,337	151,616	278	30,705	1,757	197,962
59	60	198	22,156	2,741	315,626	260	29,172	3,199	366,954
60	61	157	17,867	1,219	142,684	224	25,558	1,600	186,109
61	62	166	19,181	860	102,168	189	21,896	1,215	143,245
62	63	123	14,422	727	87,604	188	22,099	1,038	124,125
63	64	63	7,510	629	77,021	196	23,422	888	107,953
64	65	34	4,111	623	77,345	172	20,846	829	102,302
65	66	12	1,474	569	71,722	70	8,617	651	81,813
66	67	12	1,494	500	63,875	54	6,739	566	72,108
67	68	13	1,643	506	65,603	57	7,222	576	74,468
68	69	5	641	468	61,495	51	6,551	524	68,687
69	70	7	910	552	73,526	52	6,773	611	81,209
Total		71,786	$2,221,359	54,383,250	$848,693,942	166,089	$6,923,301	54,621,125	$857,838,602
Pickup Stops and Revenue				246,233	$ 3,077,913	57,722	$ 721,525	303,955	$ 3,799,438
Revenue Adjustment Factors by Service (not applicable to pickup revenue)			99.46%		99.58%		113.84%		

Note 1: Total Express Mail revenue can be adjusted to RPW by multiplying by all mail revenues (i.e., excluding pickup revenue) by: 0.994175019.

FY 2004 BILLING DETERMINANTS
PERIODICALS
REGULAR RATE & SCIENCE OF AGRICULTURE

CATEGORY	TYPE	POSTAL QUARTER I		POSTAL QUARTER II		POSTAL QUARTER III		POSTAL QUARTER IV		POSTAL FISCAL YEAR	
		UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE
Delivery Unit	POUNDS	4,697,620	773,824	4,309,390	680,664	5,350,551	845,397	5,163,634	815,954	19,721,194	3,115,949
SCF	POUNDS	217,531,437	44,158,982	194,206,862	39,423,993	216,335,263	44,322,062	212,578,154	43,153,365	842,651,737	171,058,303
DADC	POUNDS	40,373,435	9,003,278	35,716,966	7,964,079	39,812,695	8,878,231	40,103,639	8,943,111	156,006,714	34,789,497
Zones 1&2	POUNDS	34,727,448	8,612,407	30,728,369	7,620,635	31,509,324	7,814,312	30,668,456	7,605,281	127,631,597	31,652,635
Zone 3	POUNDS	16,899,492	4,512,184	14,996,205	4,003,987	15,313,317	4,088,656	15,107,392	4,033,674	62,316,406	16,638,480
Zone 4	POUNDS	23,973,010	7,551,498	21,320,269	6,715,695	21,604,460	6,805,405	21,071,674	6,637,640	87,969,614	27,710,428
Zone 5	POUNDS	23,109,059	8,989,424	21,148,177	8,228,641	20,966,619	8,163,795	20,599,348	8,012,757	85,842,203	33,392,617
Zone 6	POUNDS	9,640,149	4,492,309	8,928,287	4,160,573	8,705,980	4,056,987	8,791,098	4,096,651	36,065,494	16,806,520
Zone 7	POUNDS	7,514,015	4,200,334	6,662,960	3,724,539	6,540,386	3,660,568	6,395,669	3,569,589	27,110,930	15,155,010
Zone 8	POUNDS	7,035,616	4,999,123	7,204,160	4,596,287	7,200,523	4,593,934	7,071,828	4,511,826	29,312,147	18,701,150
Nonadvertising	POUNDS	456,605,729	68,124,908	437,364,570	64,411,362	450,514,674	66,949,371	434,618,428	63,661,357	1,779,103,601	343,356,995
SCI. OF AGRICULTURE. DDU	POUNDS	21,906	2,607	22,274	2,651	19,805	2,357	22,118	2,632	86,105	10,246
SCI. OF AGRICULTURE SCF	POUNDS	410,130	62,340	489,528	74,406	371,391	56,451	383,100	58,231	1,654,149	251,431
SCI. OF AGRICULTURE ADC	POUNDS	110,758	18,497	139,247	23,254	82,258	13,737	78,676	13,139	410,938	68,627
SCI. OF AGRICULTURE ZONES 1&2	POUNDS	1,319,389	245,406	1,420,097	264,139	1,230,624	228,896	1,302,563	242,277	5,272,674	980,717
SCI. OF AGRICULTURE ZONE 3	POUNDS	344,937	92,071	395,730	105,660	310,219	82,828	292,219	78,022	1,343,004	358,582
SCI. OF AGRICULTURE ZONE 4	POUNDS	109,592	34,521	140,875	44,378	99,739	27,953	77,081	24,281	416,287	131,130
SCI. OF AGRICULTURE ZONE 5	POUNDS	48,569	18,893	53,992	21,003	36,728	14,286	36,533	14,211	175,820	68,394
SCI. OF AGRICULTURE ZONE 6	POUNDS	11,445	5,333	13,920	6,487	9,046	4,216	7,773	3,622	42,184	19,658
SCI. OF AGRICULTURE ZONE 7	POUNDS	8,962	5,009	10,585	5,917	7,277	4,068	7,595	4,240	34,409	19,235
SCI. OF AGRICULTURE ZONE 8	POUNDS	4,186	2,671	4,109	2,621	3,896	2,550	4,099	2,615	16,389	10,456
SCI. OF AGRICULTURE - NONADVERTISING	POUNDS	1,493,393	269,225	1,629,296	314,261	1,397,246	269,668	1,323,934	255,519	5,842,869	1,127,674
SCI OF AGI. COMMNGLD NONSBSCRBR DDU	POUNDS	0	0	0	0	0	0	0	0	0	0
SCI OF AGI. COMMNGLD NONSBSCRBR SCF	POUNDS	0	0	0	0	0	0	0	0	0	0
SCI OF AGI. COMMNGLD NONSBSCRBR ADC	POUNDS	0	0	0	0	0	0	0	0	0	0
SCI OF AGI. COMMNGLD NONSBSCRBR ZONES 1&2	POUNDS	0	0	0	0	0	0	0	0	0	0
SCI OF AGI. COMMNGLD NONSBSCRBR ZONE 3	POUNDS	0	0	0	0	0	0	0	0	0	0
SCI OF AGI. COMMNGLD NONSBSCRBR NONADVERTISING	POUNDS	0	0	0	0	0	0	0	0	0	0
BASIC NON-AUTOMATION	PIECES	39,794,338	14,843,289	39,270,090	14,647,748	37,165,309	13,862,550	36,311,322	13,544,123	152,541,067	56,897,818
BASIC AUTOMATION LETTER	PIECES	7,482,496	2,102,581	7,154,605	2,010,444	7,478,128	2,101,835	6,696,324	1,878,057	28,802,553	8,093,517
BASIC AUTOMATION FLAT	PIECES	33,929,392	11,027,052	33,860,252	11,011,062	33,748,033	10,967,461	33,121,135	10,764,369	134,678,811	43,769,964
3-Digit NON-AUTOMATION	PIECES	43,700,809	14,159,062	44,570,557	14,440,860	40,817,974	13,160,224	41,767,280	13,532,599	170,856,620	55,292,745
3-Digit AUTOMATION LETTER	PIECES	4,997,719	1,241,942	5,249,977	1,307,244	5,313,593	1,323,065	4,823,365	1,201,018	20,374,653	5,073,269
3-Digit AUTOMATION FLAT	PIECES	210,926,617	61,956,799	221,195,202	62,599,242	215,388,300	60,954,889	220,815,312	62,490,733	876,327,431	248,000,663
5-Digit NON-AUTOMATION	PIECES	51,431,018	13,166,341	51,513,544	13,187,467	49,565,233	12,432,700	47,253,955	12,097,013	198,763,750	50,883,520
5-Digit AUTOMATION LETTER	PIECES	54,104	10,550	65,810	12,833	123,968	24,174	51,048	9,954	294,930	57,511
5-Digit AUTOMATION FLAT	PIECES	521,051,484	117,757,635	513,030,971	115,945,000	505,494,726	114,241,008	506,569,296	114,936,661	2,046,146,477	462,881,104
CARRIER ROUTE BASIC	PIECES	674,016,044	109,864,615	679,610,293	110,777,782	694,810,233	113,254,069	657,118,933	107,110,398	2,705,563,502	441,006,851
CARRIER ROUTE HIGH DENSITY	PIECES	15,768,530	2,065,677	20,463,133	2,680,670	19,933,425	2,598,179	14,401,315	1,886,572	70,466,404	9,231,099
CARRIER ROUTE SATURATION	PIECES	7,027,541	787,095	6,454,001	722,848	7,643,319	856,052	6,932,333	778,421	28,057,196	3,142,406
PERCENTAGE EDITORIAL DISCOUNT	Disc. Pcs.	951,477,992	(70,409,371)	975,527,743	(72,189,053)	952,219,620	(70,464,252)	995,490,327	(73,668,284)	3,874,715,672	(286,729,960)
WKSHARING DISCNT DELIVERY UNIT ENTRY	Disc. Pcs.	14,075,432	(253,358)	15,845,451	(285,218)	17,736,572	(319,258)	17,306,931	(311,525)	64,964,386	(1,169,359)
WKSHARING DISCNT SCF ENTRY	Disc. Pcs.	800,944,270	(6,407,554)	811,811,595	(6,494,493)	836,332,558	(6,690,660)	800,508,397	(6,404,067)	3,249,596,820	(25,996,775)
WKSHARING DISCNT ADC ENTRY	Disc. Pcs.	164,430,157	(328,860)	168,575,667	(337,152)	173,092,663	(346,185)	174,269,678	(348,539)	680,368,393	(1,360,737)
Destination Entry Pallet	Disc. Pcs.	907,740,677	(13,616,110)	924,176,414	(13,862,646)	958,724,870	(14,350,873)	923,190,261	(13,847,954)	3,711,832,222	(55,677,483)
Pallet (Other than Destination Entry)	Disc. Pcs.	243,434,197	(1,217,171)	235,710,377	(1,178,552)	220,754,204	(1,103,771)	215,271,987	(1,076,360)	915,170,765	(4,575,854)
COPAL I DSCF DISCNT	Disc. Pcs.	2,674,462	(26,745)	5,620,567	(56,206)	6,311,986	(63,120)	2,915,647	(29,156)	17,522,662	(175,227)
COPAL I DADC DISCNT	Disc. Pcs.	4,458,878	(31,212)	9,935,964	(69,552)	10,758,809	(75,312)	5,890,962	(41,237)	31,044,611	(217,312)
SCI. OF AGRICULTURE - Basic Nonautomation	PIECES	97,625	36,414	100,218	37,391	91,767	30,499	80,561	30,049	360,172	134,344
SCI. OF AGRICULTURE - Basic Automation Letter	PIECES	22,927	6,442	23,029	6,471	29,779	9,368	33,447	9,399	109,182	30,680
SCI. OF AGRICULTURE - Basic Automation Flat	PIECES	181,390	58,952	250,253	81,332	190,963	62,063	160,449	52,148	783,054	254,493
SCI. OF AGRICULTURE - 3-Digit Nonautomation	PIECES	322,210	104,396	335,544	108,718	300,982	97,518	306,664	99,359	1,265,400	409,990
SCI. OF AGRICULTURE - 3-Digit Automation Letter	PIECES	9,696	2,415	17,721	4,412	13,810	3,399	31,596	7,865	72,815	18,091
SCI. OF AGRICULTURE - 3-Digit Automation Flat	PIECES	539,919	152,797	629,125	178,042	527,611	149,314	473,859	134,102	2,170,514	614,256
SCI. OF AGRICULTURE - 5-Digit Nonautomation	PIECES	633,366	162,142	618,477	158,330	579,815	148,433	580,692	148,657	2,412,351	617,562
SCI. OF AGRICULTURE - 5-Digit Automation Letter	PIECES	0	0	0	0	123	24	0	0	123	24
SCI. OF AGRICULTURE - 5-Digit Automation Flat	PIECES	1,057,193	238,926	1,302,431	294,349	1,093,971	247,239	939,358	212,294	4,392,951	992,807
SCI. OF AGRICULTURE - Carrier Route	PIECES	3,877,116	631,970	4,461,360	727,202	3,953,358	644,397	3,535,755	576,328	15,827,588	2,579,897
SCI. OF AGRICULTURE - High Density	PIECES	10,038	1,315	0	0	0	0	0	0	10,038	1,315
SCI. OF AGRICULTURE - Saturation	PIECES	0	0	0	0	0	0	0	0	0	0
SCI.OF AGRICULTURE - Editorial Discount	Disc. Pcs.	2,917,867	(208,522)	3,258,049	(241,096)	3,053,273	(225,942)	2,586,116	(191,521)	11,717,305	(867,081)
SCI. OF AGRICULTURE - Pc. Disc. Delivery Unit	Disc. Pcs.	51,424	(926)	47,397	(853)	43,555	(784)	39,658	(714)	182,033	(3,277)
SCI. OF AGRICULTURE - Pc. Disc. SCF	Disc. Pcs.	1,010,333	(8,083)	1,533,907	(12,271)	1,269,997	(10,160)	994,939	(7,960)	4,809,175	(38,473)
SCI. OF AGRICULTURE - Pc. Disc. ADC	Disc. Pcs.	432,095	(864)	712,069	(1,424)	533,970	(1,068)	372,309	(745)	2,050,462	(4,101)
SOA Destination Entry Pallet	Disc. Pcs.	978,177	(14,673)	1,697,266	(25,459)	1,250,408	(18,756)	909,247	(13,639)	4,835,098	(72,526)
SOA Pallet (Other than Destination Entry)	Disc. Pcs.	1,402,386	(7,012)	1,153,970	(5,770)	1,005,140	(5,026)	984,897	(4,924)	4,546,393	(22,732)
SCI OF AGI. COMMNGLD NONSBSCRBR PRESORT LEVEL A	PIECES	0	0	0	0	0	0	0	0	0	0
SCI OF AGI. COMMNGLD NONSBSCRBR EDITORIAL DISCOUNT	Disc. Pcs.	0	0	0	0	0	0	0	0	0	0
SCI OF AGI. COMMNGLD NONSBSCRBR SCF DISCOUNT											
Pieces or Calculated Revenue		1,624,923,573	444,041,658	1,630,204,601	428,573,131	1,622,953,220	434,378,706	1,583,993,988	421,514,278	6,462,075,382	1,728,507,773
Ride-Along Revenues		47,047,207	5,833,854	40,021,206	4,962,630	45,659,060	5,661,726	37,802,735	4,662,739	170,330,228	21,120,948
Total Revenue With Ride-Along		NA	449,875,512	NA	433,535,760	NA	440,040,432	NA	426,177,017	NA	1,749,628,721
RPW Totals		648,990,177	447,956,955	786,904,748	433,972,432	629,439,340	440,347,650	605,692,200	431,336,139	3,269,026,465	1,753,513,175
Revenue Adjustment Factor			99.55%		100.10%		100.07%		101.21%		100.22%
Revenue % from Pound Rates			41.39%		39.76%		41.11%		41.29%		40.89%
Discount Pieces (Regular Rate, SOA, & Commingled)											
Delivery Unit Entry		14,126,958	(254,283)	15,892,847	(286,071)	17,780,127	(320,042)	17,348,589	(312,239)	65,148,419	(1,172,636)
SCF Entry		901,954,611	(6,415,637)	913,345,502	(6,506,764)	937,902,554	(6,700,820)	901,503,338	(6,412,027)	3,654,406,004	(26,035,248)
ADC Entry		164,962,252	(329,725)	169,287,977	(338,576)	173,826,632	(347,253)	174,641,985	(349,284)	682,418,846	(1,364,838)
Destination Entry Pallet		908,718,854	(13,630,783)	925,873,680	(13,886,105)	957,975,279	(14,369,629)	924,099,509	(13,861,493)	3,716,667,321	(55,750,010)
Pallet (Other than Destination Entry)		244,938,583	(1,224,183)	236,864,347	(1,184,322)	221,759,343	(1,108,797)	216,256,885	(1,081,284)	919,717,158	(4,598,586)
COPAL I DSCF DISCNT		2,674,462	(26,745)	5,620,567	(56,206)	6,311,986	(63,120)	2,915,647	(29,156)	17,522,662	(175,227)
COPAL I DADC DISCNT		4,458,878	(31,212)	9,935,964	(69,552)	10,758,809	(75,312)	5,890,962	(41,237)	31,044,611	(217,312)
Editorial Content		954,295,950	(70,617,893)	978,785,792	(72,430,149)	955,272,893	(70,690,194)	998,078,442	(73,857,805)	3,886,432,978	(287,596,040)
Editorial Percentage		58.73%		59.98%		58.86%		63.01%		60.14%	

FY 2004 BILLING DETERMINANTS
PERIODICALS
NONPROFIT

CATEGORY	TYPE	POSTAL QUARTER I		POSTAL QUARTER II		POSTAL QUARTER III		POSTAL QUARTER IV		POSTAL FISCAL YEAR	
		UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE
Advertising - DDU	POUNDS	61,481	9,714	101,500	16,037	125,224	19,785	182,423	28,823	470,628	74,359
Advertising - SCF	POUNDS	18,693,631	3,794,807	19,310,961	3,920,125	19,783,094	4,015,958	19,805,341	4,020,484	77,593,027	15,751,384
Advertising - ADC	POUNDS	3,488,546	777,946	3,392,265	756,480	3,816,599	851,101	4,105,910	915,618	14,803,339	3,301,145
Advertising - Zone 1&2	POUNDS	2,777,754	688,883	2,566,796	636,565	2,319,148	575,149	2,365,647	586,680	10,029,344	2,487,277
Advertising - Zone 3	POUNDS	1,280,268	341,837	1,203,541	321,345	1,073,884	286,727	1,132,141	302,282	4,689,853	1,252,191
Advertising - Zone 4	POUNDS	1,799,782	566,931	1,745,576	549,856	1,581,963	498,318	1,617,999	509,670	6,745,320	2,124,776
Advertising - Zone 5	POUNDS	1,825,197	710,002	1,791,619	696,940	1,644,521	639,719	1,664,708	647,571	6,926,044	2,694,231
Advertising - Zone 6	POUNDS	726,321	339,465	706,763	329,351	639,729	298,114	674,475	314,305	2,747,287	1,280,236
Advertising - Zone 7	POUNDS	525,031	293,492	518,386	289,778	481,262	269,026	473,588	264,736	1,998,266	1,117,031
Advertising - Zone 8	POUNDS	879,009	560,808	952,401	607,632	852,930	544,170	827,433	527,902	3,511,773	2,240,511
Nonadvertising	POUNDS	100,721,929	19,439,332	96,403,431	18,605,862	94,528,473	18,243,995	97,701,970	18,856,480	389,355,803	75,145,670
Comm'g. Advertising - Delivery Unit	POUNDS	-	0	-	0	-	0	-	0	0	0
Comm'g. Advertising - SCF	POUNDS	1,410	286	20,004	4,061	1,483	301	601	122	23,499	4,770
Comm'g. Advertising - ADC	POUNDS	97	22	124	28	272	61	27	6	520	116
Comm'g. Zone 1&2	POUNDS	1,627	403	1,552	385	1,310	325	268	67	4,757	1,180
Comm'g. Zone 3	POUNDS	1,141	305	768	205	769	205	177	47	2,856	763
Comm'g. Zone 4	POUNDS	1,504	474	1,079	340	1,146	361	265	84	3,995	1,258
Comm'g. Zone 5	POUNDS	3,051	1,187	1,601	623	1,849	719	233	91	6,734	2,620
Comm'g. Zone 6	POUNDS	1,020	475	721	336	748	349	225	105	2,715	1,265
Comm'g. Zone 7	POUNDS	1,343	751	693	397	839	469	94	53	2,969	1,660
Comm'g. Zone 8	POUNDS	785	501	558	356	556	355	155	99	2,054	1,311
Comm'g. Nonadvertising	POUNDS	34,581	6,674	45,021	8,689	18,555	3,581	3,632	701	101,789	19,645
Level Basic Nonautomation	PIECES	7,324,473	2,732,029	6,923,410	2,582,432	6,330,025	2,361,099	6,405,125	2,389,112	26,983,033	10,064,671
Level Basic Automation Letter-Size	PIECES	2,694,617	757,187	2,557,751	718,728	2,400,605	674,570	2,100,667	590,287	9,753,639	2,740,773
Level Basic Automation Flat-Size	PIECES	6,399,962	2,079,988	6,505,465	2,114,276	6,094,726	1,980,786	6,228,388	2,024,226	25,228,541	8,199,276
Level 3-Digit Nonautomation	PIECES	8,100,811	2,624,663	7,775,183	2,519,159	7,330,393	2,375,047	7,143,959	2,314,643	30,350,347	9,833,512
Level 3-Digit Automation Letter-Size	PIECES	2,812,069	700,205	2,674,688	665,997	2,292,227	570,765	2,400,515	597,728	10,179,500	2,534,695
Level 3-Digit Automation Flat-Size	PIECES	39,248,169	11,107,231	39,754,720	11,250,586	36,772,560	10,406,634	37,573,842	10,633,397	153,349,289	43,397,849
Level 5-Digit Nonautomation	PIECES	14,674,638	3,756,707	13,518,046	3,460,620	13,292,954	3,402,996	11,473,064	2,937,104	52,958,702	13,557,428
Level 5-Digit Automation Letter-Size	PIECES	336,918	65,699	274,827	53,591	219,229	42,749	234,902	45,806	1,065,875	207,846
Level 5-Digit Automation Flat-Size	PIECES	113,940,020	25,750,445	110,857,059	25,053,695	106,202,524	24,001,770	105,224,033	23,780,632	436,223,636	98,586,542
Carrier Route	PIECES	264,692,386	43,144,859	258,963,165	42,210,996	250,682,616	40,861,266	234,405,102	38,209,032	1,008,743,269	164,425,153
High Density	PIECES	19,729,734	2,584,595	20,023,320	2,623,055	20,314,102	2,661,147	14,744,813	1,931,571	74,811,970	9,800,368
Saturation	PIECES	4,659,377	521,650	4,233,674	474,171	6,297,851	705,359	5,353,479	599,590	20,544,380	2,300,771
Comm'g. Level Basic Nonautomation	PIECES	17,089	6,374	15,976	5,959	14,851	5,540	2,575	960	50,490	18,833
Comm'g. Level Basic Automation Letter-Size	PIECES	-	0	-	0	-	0	-	0	0	0
Comm'g. Basic Automation Flat-Size	PIECES	4,354	1,415	4,385	1,425	3,151	1,024	1,650	536	13,541	4,401
Comm'g. Level 3-Digit Nonautomation	PIECES	12,226	3,961	10,965	3,553	10,696	3,465	2,677	867	36,563	11,846
Comm'g. Level 3-Digit Automation Letter-Size	PIECES	-	0	-	0	-	0	-	0	0	0
Comm'g. Level 3-Digit Automation Flat-Size	PIECES	34,196	9,677	29,698	8,119	21,667	6,132	8,034	2,500	93,385	26,428
Comm'g. Level 5-Digit Nonautomation	PIECES	1,970	504	7,946	2,034	2,844	728	1,109	284	13,870	3,551
Comm'g. Level 5-Digit Automation Letter-Size	PIECES	-	0	-	0	-	0	-	0	0	0
Comm'g. Level 5-Digit Automation Flat-Size	PIECES	54,326	12,278	43,457	9,821	38,635	8,732	5,855	1,323	142,274	32,154
Comm'g. Carrier Route	PIECES	13,473	2,196	174,288	29,409	10,753	1,753	5,296	863	203,810	33,221
Comm'g. High Density	PIECES	-	0	-	0	-	0	-	0	0	0
Comm'g. Saturation	PIECES	-	0	-	0	-	0	-	0	0	0
Nonadvertising Adjustment	Disc. Pcs.	371,461,247	(27,488,132)	361,564,537	(26,755,776)	348,291,538	(25,773,574)	331,233,719	(24,511,295)	1,412,551,042	(104,528,777)
Delivery Unit Entry Discount	Disc. Pcs.	1,382,410	(24,883)	1,518,440	(27,332)	2,905,390	(52,297)	1,975,576	(35,560)	7,781,816	(140,073)
SCF Entry Discount	Disc. Pcs.	224,636,567	(1,797,093)	228,085,396	(1,824,683)	221,776,611	(1,774,213)	204,023,663	(1,632,189)	878,522,238	(7,028,178)
ADC Entry Discount	Disc. Pcs.	42,267,205	(84,534)	43,446,784	(86,894)	44,934,134	(89,868)	44,266,620	(88,533)	174,914,744	(349,829)
Destination Entry Pallet	Disc. Pcs.	248,313,016	(3,724,695)	252,609,226	(3,789,138)	250,218,731	(3,753,281)	231,882,499	(3,478,237)	983,023,471	(14,745,352)
Pallet (Other than Destination Entry)	Disc. Pcs.	81,653,656	(408,318)	69,964,706	(349,824)	68,230,237	(341,151)	65,980,514	(329,903)	285,839,113	(1,429,196)
COPAL I DSCF Discount	Disc. Pcs.	-	0	940,991	(9,410)	919,552	(9,196)	319,582	(3,196)	2,180,124	(21,801)
COPAL I DADC Discount	Disc. Pcs.	-	0	663,003	(4,641)	580,932	(4,066)	327,955	(2,296)	1,571,790	(11,003)
Comm'g. Nonadvertising Adjustment	Disc. Pcs.	100,056	(7,404)	174,893	(12,942)	69,661	(5,155)	18,590	(1,376)	363,200	(26,877)
Comm'g. Delivery Unit Entry Discount	Disc. Pcs.	-	0	3	(0)	28,325	(510)	2,752	(50)	31,080	(559)
Comm'g. SCF Entry Discount	Disc. Pcs.	206,683	(1,653)	191,018	(1,529)	8,042	(64)	11,201	(90)	416,944	(3,336)
Comm'g. ADC Entry Discount	Disc. Pcs.	2,405	(5)	2,607	(5)	46,335	(93)	943	(2)	52,290	(105)
Comm'g. Destination Entry Pallet	Disc. Pcs.	205,100	(3,077)	232,428	(3,486)	20,742	(311)	17,019	(255)	475,289	(7,129)
Comm'g. Pallet (Other than Destination Entry)	Disc. Pcs.	89,919	(450)	33,858	(169)	-	0	-	0	123,777	(619)
Total Pounds		132,825,527	27,533,295	128,765,379	26,745,381	126,874,354	26,248,797	130,557,313	26,975,925	519,022,573	107,503,399
Total Pieces		484,750,805	95,861,864	474,347,014	93,786,627	458,332,408	90,071,564	433,315,885	86,059,461	1,850,746,112	365,779,516
Discounts		970,328,264	(33,540,245)	959,427,891	(32,865,829)	938,030,130	(31,803,778)	880,060,633	(30,082,982)	3,747,846,919	(128,292,833)
Calculated Revenue			89,854,914		87,666,180		84,516,583		82,952,405		344,990,081
Preferred Rate Discounts			(4,083,799)		(3,972,898)		(3,819,569)		(3,739,656)		(15,615,922)
Ride-Along Revenues		4,038,959	500,931	1,973,322	244,692	1,946,372	241,350	2,373,092	294,263	10,331,744	1,281,136
Total With Discounts			86,271,945		83,937,974		80,938,364		79,507,012		330,655,296
RPW Revenue			86,190,548		83,906,247		80,912,837		79,501,735		330,511,367
Revenue Adjustment Factor			99.91%		99.96%		99.97%		99.99%		99.96%
Editorial Percentage		76.65%		76.26%		76.01%		76.45%		76.34%	
Revenue % from Pound Rates			30.64%		30.51%		31.06%		32.52%		31.16%

FY 2004 BILLING DETERMINANTS
PERIODICALS
WITHIN-COUNTY RATE

CATEGORY	POSTAL QUARTER I		POSTAL QUARTER II		POSTAL QUARTER III		POSTAL QUARTER IV		POSTAL FISCAL YEAR	
	UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE
Delivery Unit - Pound Rate	28,426,269	3,183,742	23,495,301	2,631,474	28,367,375	3,177,146	29,090,590	3,258,146	109,379,535	12,250,508
General - Pound Rate	36,184,471	5,282,933	31,819,632	4,645,666	35,367,500	5,163,655	34,134,529	4,983,641	137,506,132	20,075,895
Ride-Along Pounds	24,564		14,524		14,777		10,182			
Basic Nonautomation	5,185,475	549,660	4,774,701	506,118	4,669,370	494,789	4,380,624	464,452	19,010,170	2,015,020
Basic Automation Letters	139,584	6,979	140,084	7,004	152,576	7,629	136,795	6,840	569,039	28,452
Automation Flats	286,173	22,035	253,975	19,556	273,242	21,040	238,152	18,338	1,051,542	80,969
3-Digit Nonautomation	4,394,031	426,299	4,435,359	430,230	4,334,128	420,410	4,218,335	409,178	17,382,653	1,686,117
3-Digit Automation Letters	1,146,862	55,049	1,154,435	55,413	1,137,276	54,589	1,063,256	51,036	4,501,829	216,088
3-Digit Automation Flats	980,122	71,549	928,343	67,769	905,402	66,094	925,992	67,597	3,739,860	273,010
5-Digit Nonautomation	26,088,796	2,269,725	21,193,400	1,843,926	21,590,903	1,878,409	21,620,423	1,880,977	90,493,522	7,872,936
5-Digit Automation Letters	1,212,698	55,784	1,176,655	54,126	1,241,125	57,092	1,137,413	52,321	4,767,890	219,323
5-Digit Automation Flats	10,655,470	713,917	10,498,775	703,418	10,322,006	691,574	9,585,590	642,235	41,061,841	2,751,143
3/5 Nonautomation	-	0	-	0	-	0	-	0	0	0
3/5 Automation Flat	-	0	-	0	-	0	-	0	0	0
3-Digit Automation Letters	-	0	-	0	-	0	-	0	0	0
5-Digit Automation Letters	-	0	-	0	-	0	-	0	0	0
Carrier Route	105,844,739	5,292,237	102,207,421	5,110,371	100,591,329	5,029,566	103,445,196	5,172,260	412,088,685	20,604,434
Carrier Route - High Density	28,701,626	975,855	26,949,286	916,276	32,699,603	1,111,787	30,846,431	1,048,779	119,196,946	4,052,696
Carrier Route-Saturation	9,816,444	274,860	8,368,136	234,308	11,855,057	331,942	16,116,360	451,258	46,155,996	1,292,368
Delivery Office Entry Discount	66,835,501	(401,013)	61,370,035	(368,220)	62,071,051	(372,426)	70,056,758	(420,341)	260,333,345	(1,562,000)
Pieces	194,452,619	10,713,950	182,080,571	9,948,415	189,772,017	10,164,920	193,714,567	10,265,271	760,019,974	39,530,556
Pounds	64,635,404	9,466,675	55,329,457	7,277,140	63,749,652	8,340,801	63,235,301	8,241,787	246,885,667	32,326,403
Total -Including Del. Off. Discount		16,779,612		16,857,335		18,133,295		18,086,718		71,856,960
Ride-Along Revenues	324,863	40,283	254,817	31,597	176,530	21,890	139,916	17,350	896,126	111,120
Total With Ride-Along Revenues		16,819,895		16,888,932		18,155,185		18,104,067		71,968,079
RPW Revenue		16,806,908		16,888,552		18,154,557		18,099,862		71,949,879
Revenue Adjustment Factor		99.93%		100.00%		100.00%		99.98%		99.97%
Revenue % from Pound Rates		45.08%		43.17%		46.00%		45.57%		44.99%

FY 2004 BILLING DETERMINANTS
PERIODICALS
CLASSROOM

CATEGORY	TYPE	POSTAL QUARTER I		POSTAL QUARTER II		POSTAL QUARTER III		POSTAL QUARTER IV		POSTAL FISCAL YEAR	
		UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE	UNITS	POSTAGE
Advertising - DDU	POUNDS	1,242	196	1	0	1,350	213	1,352	214	3,945	623
Advertising - SCF	POUNDS	231,766	47,049	324,310	65,835	124,854	25,345	248,771	50,501	929,701	188,729
Advertising - ADC	POUNDS	39,560	8,822	41,484	9,251	16,490	3,677	26,789	5,974	124,324	27,724
Advertising - Zone 1&2	POUNDS	60,868	15,095	41,471	10,285	21,800	5,406	49,851	12,363	173,990	43,149
Advertising - Zone 3	POUNDS	135,748	36,245	100,919	26,945	53,236	14,214	126,398	33,748	416,301	111,152
Advertising - Zone 4	POUNDS	267,944	64,402	211,136	66,508	109,283	34,424	253,974	80,002	842,337	265,336
Advertising - Zone 5	POUNDS	236,081	91,835	172,326	67,035	90,968	35,387	253,551	98,631	752,926	292,888
Advertising - Zone 6	POUNDS	44,714	20,837	32,219	15,014	24,911	11,608	51,282	23,898	153,127	71,357
Advertising - Zone 7	POUNDS	55,820	31,204	40,980	22,908	21,293	11,903	47,441	26,520	165,535	92,534
Advertising - Zone 8	POUNDS	70,131	44,744	76,618	48,883	37,516	23,935	81,893	52,248	266,158	169,809
Nonadvertising	POUNDS	6,275,779	1,597,225	9,091,907	1,754,738	4,496,860	867,894	6,914,112	1,334,424	26,778,657	5,554,281
Level Basic Nonautomation	PIECES	934,123	348,428	980,212	365,619	464,710	173,337	730,149	272,346	3,109,193	1,159,729
Level Basic Automation Letter-Size	PIECES	3,450	970	325,117	91,358	3,459	972	255,026	71,662	587,053	164,962
Level Basic Automation Flat-Size	PIECES	394,916	128,348	425,166	138,179	273,054	88,742	437,964	142,338	1,531,100	497,607
Level 3-Digit Nonautomation	PIECES	2,211,349	716,477	1,648,370	598,872	905,820	293,486	1,080,224	349,993	6,045,762	1,958,827
Level 3-Digit Automation Letter-Size	PIECES	3,115	776	486,799	121,213	1,847	460	578,369	144,014	1,070,130	266,462
Level 3-Digit Automation Flat-Size	PIECES	1,995,537	564,737	4,017,912	1,137,069	1,678,821	475,105	3,401,909	962,740	11,094,179	3,139,653
Level 5-Digit Nonautomation	PIECES	562,752	144,064	655,735	167,868	481,328	123,220	331,658	84,904	2,031,473	520,057
Level 5-Digit Automation Letter-Size	PIECES	1,811	353	-	0	-	0	-	0	1,811	353
Level 5-Digit Automation Flat-Size	PIECES	2,618,379	591,754	5,526,133	1,248,906	2,573,102	581,521	5,309,715	1,199,996	16,027,329	3,622,176
Carrier Route	PIECES	3,168,803	516,515	8,180,171	1,333,368	3,558,190	579,985	5,272,143	859,359	20,179,307	3,289,227
High Density	PIECES	-	0	2,961	388	2,919	382	-	0	5,881	770
Saturation	PIECES	160,120	17,933	213,868	23,953	160,636	17,991	212,377	23,786	747,000	83,664
Comingled Level Basic Nonautomation	PIECES	-	0	-	0	-	0	-	0	0	0
Nonadvertising Adjustment	PCDSCNT	10,954,546	(810,636)	21,564,436	(1,595,768)	9,491,003	(702,334)	16,543,495	(1,224,219)	58,553,479	(4,332,957)
Delivery Unit Entry Discount	PCDSCNT	24,887	(448)	30,181	(543)	41,442	(746)	51,114	(920)	147,624	(2,657)
DSCF Entry Discount	PCDSCNT	2,802,784	(22,422)	5,800,013	(46,400)	2,600,843	(20,807)	4,355,461	(34,844)	15,559,101	(124,473)
DADC Entry Discount	PCDSCNT	816,491	(1,633)	1,735,174	(3,470)	769,490	(1,539)	1,033,480	(2,067)	4,354,635	(8,709)
Destination Entry Pallet	PCDSCNT	3,487,534	(52,313)	7,330,424	(109,956)	3,297,114	(49,457)	5,255,528	(78,833)	19,370,600	(290,559)
Pallet (other than destination Entry)	PCDSCNT	2,615,150	(13,076)	3,240,873	(16,204)	2,177,334	(10,887)	2,470,062	(12,350)	10,503,428	(52,517)
Comingled Nonadvertising Adjustment	PCDSCNT	-	0	-	0	-	0	-	0	0	0
Total Pounds		9,419,634	1,977,654	10,133,371	2,087,401	4,998,561	1,034,008	8,055,415	1,718,521	32,607,001	6,817,584
Total Pieces		12,054,354	3,030,354	22,662,445	5,226,793	10,103,885	2,335,203	17,609,333	4,111,138	62,430,217	14,703,488
Discounts		20,701,399	(900,528)	39,701,101	(1,772,343)	18,377,227	(785,769)	29,709,139	(1,353,233)	108,488,866	(4,811,873)
			4,107,480		5,541,852		2,583,441		4,476,427		16,709,199
Preferred Rate Discounts			(186,221)		(262,394)		(119,752)		(204,598)		(772,964)
Ride Along Revenues		43,960	5,451	45,619	5,657	3,156	391	33,282	4,127	126,017	15,626
Revenue With Ride Alongs & Discounts			3,926,710		5,285,115		2,464,080		4,275,956		15,951,861
RPW Revenue			3,927,107		5,273,656		2,444,431		4,281,201		15,926,395
Revenue Adjustment Factor			100.01%		99.78%		99.20%		100.12%		99.84%
Editorial Percentage		90.9%		95.2%		93.9%		93.9%		93.8%	
Revenue % from Pound Rates			48.1%		37.7%		40.0%		38.4%		40.8%

Guide to Standard Mail
Billing Determinants
GFY 2004

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Standard Mail Regular Subclass
Automation Categories
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Automation	**9,870,171,567**	**0.2083**	**47,384,977,025**	**0.0910**	**4,311,923,420**	**1.4560**
Total Basic, Mixed AADC, and AADC Automation	**1,012,816,716**	**0.2247**	**4,506,577,851**	**0.0688**	**310,011,828**	**1.1007**
Total Basic Automation Piece-rated	**44,201,364**	**0.2991**	**147,767,711**	**0.1230**	**18,176,345**	**1.9681**
Total Basic Automation Pound-rated	**88,944,338**	**0.4296**	**207,052,591**	**0.4023**	**83,288,369**	**6.4361**
Total Mixed AADC Automation Letters	**423,917,198**	**0.2174**	**1,950,273,409**	**0.0489**	**95,285,800**	**0.7817**
Total AADC Automation Letters	**455,753,816**	**0.2070**	**2,201,484,140**	**0.0514**	**113,261,314**	**0.8232**
Total Mixed AADC Automation Letters	**423,917,198**	**0.2174**	**1,950,273,409**	**0.0489**	**95,285,800**	**0.7817**
No Destination Entry	393,903,547	0.2190	1,798,689,313	0.0487	87,563,191	0.7789
BMC Destination Entry	30,013,651	0.1980	151,584,096	0.0509	7,722,609	0.8151
Total AADC Automation Letters	**455,753,816**	**0.2070**	**2,201,484,140**	**0.0514**	**113,261,314**	**0.8232**
No Destination Entry	357,956,626	0.2120	1,688,474,686	0.0500	84,507,187	0.8008
BMC Destination Entry	90,817,415	0.1910	475,483,799	0.0578	27,496,641	0.9253
SCF Destination Entry	6,979,775	0.1860	37,525,655	0.0335	1,257,486	0.5362
Total Basic Auto Letters (pound-rated)	**3,422,283**	**0.2104**	**16,266,280**	**0.2121**	**3,450,130**	**3.3937**
No Destination Entry	2,083,594	0.2213	9,413,191	0.2126	2,001,531	3.4021
BMC Destination Entry	1,337,508	0.1953	6,846,875	0.2114	1,447,277	3.3820
SCF Destination Entry	1,181	0.1901	6,214	0.2127	1,322	3.4039
Total Basic Automation Nonletters	**129,723,419**	**0.3832**	**338,554,022**	**0.2895**	**98,014,584**	**4.6322**
Basic Automation Nonletters (piece-rated)	**44,201,364**	**0.2991**	**147,767,711**	**0.1230**	**18,176,345**	**1.9681**
No Destination Entry	42,545,909	0.3000	141,819,699	0.1226	17,390,499	1.9620
BMC Destination Entry	1,433,882	0.2790	5,139,348	0.1350	694,050	2.1607
SCF Destination Entry	221,573	0.2740	808,664	0.1135	91,796	1.8163
Basic Automation Nonletters (pound-rated)	**85,522,055**	**0.4483**	**190,786,311**	**0.4185**	**79,838,239**	**6.6955**
No Destination Entry	81,931,671	0.4505	181,857,097	0.4188	76,169,010	6.7014
BMC Destination Entry	2,992,672	0.4038	7,410,939	0.4109	3,045,048	6.5742
SCF Destination Entry	597,712	0.3937	1,518,275	0.4111	624,181	6.5778

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Standard Mail Regular Subclass
Automation Categories
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total 3- , 5- and 3/5 digit Automation	**8,857,354,851**	**0.2066**	**42,878,399,174**	**0.0933**	**4,001,911,592**	**1.4933**
Total 3- , 5- and 3/5-digit Piece-rated Automation	**7,087,696,729**	**0.1887**	**37,562,709,557**	**0.0570**	**2,141,345,060**	**0.9121**
Total 3/5-digit Pound-rated Automation	**1,769,658,122**	**0.3329**	**5,315,689,617**	**0.3500**	**1,860,566,532**	**5.6002**
Total 3- , 5- and 3/5 digit Auto Letters	**5,786,577,101**	**0.1793**	**32,269,126,489**	**0.0442**	**1,426,217,255**	**0.7072**
3-digit Automation Letters	**2,987,383,691**	**0.1888**	**15,819,321,120**	**0.0489**	**773,534,373**	**0.7824**
No Destination Entry	1,148,965,082	0.2030	5,660,019,747	0.0450	254,883,230	0.7205
BMC Destination Entry	1,464,093,498	0.1820	8,044,469,761	0.0515	414,518,591	0.8245
SCF Destination Entry	374,325,111	0.1770	2,114,831,612	0.0492	104,132,552	0.7878
5-digit Automation Letters	**2,790,244,409**	**0.1701**	**16,402,050,918**	**0.0392**	**642,558,807**	**0.6268**
No Destination Entry	567,923,082	0.1900	2,989,052,573	0.0334	99,708,905	0.5337
BMC Destination Entry	763,529,201	0.1690	4,517,924,224	0.0436	196,839,529	0.6971
SCF Destination Entry	1,458,792,126	0.1640	8,895,074,121	0.0389	346,010,373	0.6224
Total 3/5-digit Auto Letters (pound-rated)	**8,949,001**	**0.1874**	**47,754,451**	**0.2120**	**10,124,075**	**3.3920**
No Destination Entry	1,186,081	0.2060	5,757,232	0.2124	1,222,649	3.3979
BMC Destination Entry	7,580,915	0.1852	40,931,194	0.2119	8,673,542	3.3905
SCF Destination Entry	182,005	0.1707	1,066,025	0.2138	227,884	3.4203
Total 3/5-digit Automation Nonletters	**3,070,777,750**	**0.2894**	**10,609,272,685**	**0.2428**	**2,575,694,337**	**3.8844**
3/5-digit Automation Nonletters (piece-rated)	**1,310,068,629**	**0.2453**	**5,341,337,519**	**0.1358**	**725,251,880**	**2.1725**
No Destination Entry	454,787,539	0.2610	1,742,480,892	0.1200	209,136,356	1.9204
BMC Destination Entry	458,386,108	0.2400	1,909,942,121	0.1406	268,474,765	2.2491
SCF Destination Entry	396,894,982	0.2350	1,688,914,506	0.1466	247,640,759	2.3460
3/5-digit Automation Nonletters (pound-rated)	**1,760,709,121**	**0.3342**	**5,267,935,166**	**0.3513**	**1,850,442,457**	**5.6202**
No Destination Entry	505,253,441	0.3935	1,284,085,993	0.3933	505,061,472	6.2932
BMC Destination Entry	491,820,342	0.3200	1,536,829,077	0.3372	518,231,980	5.3953
SCF Destination Entry	763,635,338	0.3121	2,447,020,096	0.3380	827,149,005	5.4084

Standard Mail Regular Subclass
Non-Automation Categories and Subclass Total
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Non-Automation	**1,239,472,456**	**0.3655**	**3,391,258,766**	**0.1890**	**641,102,838**	**3.0247**
Total Basic Letters and Nonletters - Non-auto	**468,910,001**	**0.3683**	**1,273,158,626**	**0.1588**	**202,167,280**	**2.5407**
Total Basic Piece-rated Non-auto	**283,094,153**	**0.2886**	**981,023,391**	**0.0619**	**60,747,422**	**0.9908**
Total Basic Letters - Non-auto	**212,264,084**	**0.2675**	**793,501,993**	**0.0483**	**38,313,776**	**0.7726**
Standard Mail Paid at First-Class Rates	4,646,270	0.5469	8,495,505	0.0778	661,169	1.2452
No Destination Entry	160,728,982	0.2702	594,876,060	0.0488	29,045,429	0.7812
BMC Destination Entry	36,234,316	0.2477	146,280,755	0.0478	6,996,215	0.7652
SCF Destination Entry	10,654,516	0.2430	43,849,673	0.0367	1,610,963	0.5878
Total Basic Nonletters - Non-auto	**256,645,917**	**0.5351**	**479,656,633**	**0.3416**	**163,853,504**	**5.4657**
Basic Nonletters (piece-rated)	**70,830,069**	**0.3777**	**187,521,398**	**0.1196**	**22,433,646**	**1.9141**
No Destination Entry	63,297,102	0.3747	168,912,694	0.1184	19,999,417	1.8944
BMC Destination Entry	3,106,137	0.3604	8,618,539	0.1290	1,111,495	2.0634
SCF Destination Entry	4,426,830	0.4431	9,990,165	0.1324	1,322,734	2.1185
Basic Nonletters (pound-rated)	**185,815,848**	**0.6361**	**292,135,235**	**0.4841**	**141,419,858**	**7.7454**
Standard Mail Paid at Priority Rates	4,728	3.8502	1,228	0.8339	1,024	13.3420
No Destination Entry	145,958,718	0.6235	234,107,241	0.4755	111,328,998	7.6088
BMC Destination Entry	29,105,235	0.7254	40,121,034	0.5718	22,942,365	9.1493
SCF Destination Entry	10,747,167	0.6002	17,905,732	0.3992	7,147,471	6.3868

Continued

Standard Mail Regular Subclass
Non-Automation Categories and Subclass Total
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total 3/5-digit - Non-Auto	**770,562,455**	**0.3638**	**2,118,100,140**	**0.2072**	**438,935,558**	**3.3157**
Total 3/5-digit Piece-rated - Non-Auto	**365,815,344**	**0.2548**	**1,435,514,688**	**0.0586**	**84,055,311**	**0.9369**
3/5-digit Letters - Non-Auto	**255,806,937**	**0.2402**	**1,065,186,190**	**0.0369**	**39,349,179**	**0.5911**
No Destination Entry	148,344,642	0.2506	591,966,548	0.0376	22,274,655	0.6021
BMC Destination Entry	19,353,788	0.2339	82,737,138	0.0508	4,206,903	0.8135
SCF Destination Entry	88,108,507	0.2256	390,482,504	0.0330	12,867,621	0.5273
Total 3/5-digit nonletters - Non-Auto	**524,611,357**	**0.4982**	**1,052,913,950**	**0.3795**	**399,586,379**	**6.0721**
3/5-digit Nonletters (piece-rated)	**110,008,407**	**0.2971**	**370,328,498**	**0.1207**	**44,706,132**	**1.9315**
No Destination Entry	45,469,106	0.2993	151,923,561	0.1109	16,844,005	1.7739
BMC Destination Entry	18,338,336	0.2708	67,731,403	0.1323	8,962,496	2.1172
SCF Destination Entry	46,200,965	0.3066	150,673,534	0.1254	18,899,631	2.0069
3/5-digit Nonletters (pound-rated)	**414,602,950**	**0.6074**	**682,585,452**	**0.5199**	**354,880,247**	**8.3185**
No Destination Entry	193,642,154	0.6771	285,986,197	0.5566	159,184,773	8.9059
BMC Destination Entry	127,266,678	0.6580	193,421,604	0.5857	113,283,484	9.3709
SCF Destination Entry	93,694,118	0.4611	203,177,651	0.4056	82,411,990	6.4898
Barcode Adjustment	**(9,855,839)**					
Total Regular Subclass	**11,109,644,023**	**0.2188**	**50,776,235,791**	**0.0975**	**4,953,026,258**	**1.5607**
Total Basic & AADC (non-auto and auto)	**1,481,726,717**	**0.2564**	**5,779,736,477**	**0.0886**	**512,179,108**	**1.4179**
Total 3/5-digit (non-auto and auto)	**9,627,917,306**	**0.2140**	**44,996,499,314**	**0.0987**	**4,440,847,150**	**1.5791**

Standard Mail Enhanced Carrier Route Subclass
Basic Categories and Subclass Total
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Basic Tier	**2,913,318,974**	**0.1885**	**15,456,246,242**	**0.1777**	**2,746,577,881**	**2.8432**
Total Basic Letters	**657,454,964**	**0.1620**	**4,059,336,122**	**0.0499**	**202,498,284**	**0.7982**
Basic Nonauto Letters	**370,356,707**	**0.1727**	**2,144,903,041**	**0.0598**	**128,272,895**	**0.9569**
No Destination Entry	67,376,327	0.1940	347,310,009	0.0384	13,324,519	0.6138
BMC Destination Entry	63,374,798	0.1730	366,328,298	0.0731	26,774,885	1.1694
SCF Destination Entry	216,742,540	0.1680	1,290,134,838	0.0653	84,200,169	1.0442
DDU Destination Entry	22,863,042	0.1620	141,129,896	0.0282	3,973,322	0.4505
Basic Auto Letters	**287,098,257**	**0.1500**	**1,914,433,081**	**0.0388**	**74,225,389**	**0.6203**
No Destination Entry	45,813,314	0.1710	267,914,032	0.0333	8,920,356	0.5327
BMC Destination Entry	83,788,107	0.1500	558,587,376	0.0433	24,194,980	0.6930
SCF Destination Entry	151,620,773	0.1450	1,045,660,165	0.0384	40,126,565	0.6140
DDU Destination Entry	5,876,063	0.1390	42,271,508	0.0233	983,488	0.3723
Total Basic Nonletters	**2,255,864,010**	**0.1979**	**11,396,910,120**	**0.2232**	**2,544,079,597**	**3.5716**
Basic Nonletters (piece-rated)	**950,333,596**	**0.1702**	**5,584,834,978**	**0.1233**	**688,444,205**	**1.9723**
No Destination Entry	62,539,731	0.1947	321,202,641	0.0913	29,330,192	1.4610
BMC Destination Entry	142,897,343	0.1730	825,995,384	0.1277	105,488,618	2.0434
SCF Destination Entry	727,690,278	0.1680	4,331,440,513	0.1255	543,586,092	2.0080
DDU Destination Entry	17,206,244	0.1620	106,196,440	0.0945	10,039,303	1.5126
Basic Nonletters (pound-rated)	**1,305,530,414**	**0.2246**	**5,812,075,142**	**0.3193**	**1,855,635,392**	**5.1084**
No Destination Entry	41,181,173	0.2747	149,916,791	0.3385	50,749,565	5.4163
BMC Destination Entry	148,940,003	0.2289	650,787,666	0.3154	205,264,736	5.0466
SCF Destination Entry	1,091,817,530	0.2223	4,912,110,086	0.3181	1,562,443,214	5.0893
DDU Destination Entry	23,591,708	0.2377	99,260,599	0.3745	37,177,877	5.9928
Total Enhanced Carrier Route	**5,108,780,906**	**0.1684**	**30,345,448,438**	**0.1700**	**5,157,341,977**	**2.7193**

Standard Mail Enhanced Carrier Route Subclass
High-Density and Saturation Categories
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total High-Density Tier	**380,523,702**	**0.1709**	**2,226,204,473**	**0.2074**	**461,666,964**	**3.3181**
High-Density Letters	**67,151,567**	**0.1394**	**481,876,440**	**0.0417**	**20,113,895**	**0.6679**
No Destination Entry	5,250,528	0.1640	32,015,374	0.0292	935,664	0.4676
BMC Destination Entry	3,562,042	0.1430	24,905,945	0.0338	842,484	0.5412
SCF Destination Entry	51,633,189	0.1380	374,153,538	0.0441	16,516,301	0.7063
DDU Destination Entry	6,705,808	0.1320	50,801,583	0.0358	1,819,446	0.5730
Total High-Density Nonletters	**313,372,135**	**0.1797**	**1,744,328,033**	**0.2531**	**441,553,069**	**4.0502**
High-Density Nonletters (piece-rated)	**122,849,249**	**0.1421**	**864,510,110**	**0.1300**	**112,370,545**	**2.0797**
No Destination Entry	4,425,305	0.1690	26,185,222	0.0739	1,933,823	1.1816
BMC Destination Entry	3,132,638	0.1480	21,166,468	0.1458	3,086,225	2.3329
SCF Destination Entry	79,617,508	0.1430	556,762,570	0.1324	73,713,491	2.1183
DDU Destination Entry	35,673,798	0.1370	260,395,850	0.1292	33,637,006	2.0668
High-Density Nonletters (pound-rated)	**190,522,886**	**0.2165**	**879,817,923**	**0.3741**	**329,182,524**	**5.9864**
No Destination Entry	883,806	0.2438	3,624,597	0.3290	1,192,652	5.2647
BMC Destination Entry	464,731	0.1968	2,361,678	0.3015	712,127	4.8245
SCF Destination Entry	63,075,207	0.2186	288,532,902	0.3621	104,477,636	5.7936
DDU Destination Entry	126,099,142	0.2154	585,298,746	0.3807	222,800,109	6.0906
Total Saturation Tier	**1,814,938,230**	**0.1433**	**12,662,997,723**	**0.1539**	**1,949,097,132**	**2.4627**
Saturation Letters	**352,698,770**	**0.1267**	**2,783,103,074**	**0.0533**	**148,477,660**	**0.8536**
No Destination Entry	28,475,814	0.1519	187,446,007	0.0340	6,375,685	0.5442
BMC Destination Entry	20,630,442	0.1310	157,484,283	0.0356	5,602,659	0.5692
SCF Destination Entry	231,388,181	0.1260	1,836,414,126	0.0622	114,184,002	0.9948
DDU Destination Entry	72,204,333	0.1200	601,758,658	0.0371	22,315,314	0.5933
Total Saturation Nonletters	**1,462,239,460**	**0.1480**	**9,879,894,649**	**0.1823**	**1,800,619,472**	**2.9160**
Saturation Nonletters (piece-rated)	**828,125,146**	**0.1319**	**6,279,748,578**	**0.1105**	**694,110,399**	**1.7685**
No Destination Entry	39,154,944	0.1600	244,722,883	0.0893	21,853,732	1.4288
BMC Destination Entry	18,460,888	0.1390	132,812,133	0.0823	10,935,086	1.3174
SCF Destination Entry	335,423,615	0.1340	2,503,130,020	0.0985	246,650,487	1.5766
DDU Destination Entry	435,085,699	0.1280	3,399,083,542	0.1220	414,671,094	1.9519
Saturation Nonletters (pound-rated)	**634,114,314**	**0.1761**	**3,600,146,071**	**0.3074**	**1,106,509,073**	**4.9176**
No Destination Entry	16,373,696	0.2055	79,662,364	0.2810	22,383,339	4.4956
BMC Destination Entry	3,247,596	0.1846	17,596,526	0.2938	5,169,580	4.7005
SCF Destination Entry	128,427,669	0.1768	726,594,781	0.2947	214,091,442	4.7144
DDU Destination Entry	486,065,353	0.1751	2,776,292,400	0.3115	864,864,712	4.9843

Standard Mail Nonprofit Regular Subclass
Automation Categories
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Automation - Nonprofit	**1,232,348,933**	**0.1255**	**9,823,298,727**	**0.0714**	**701,224,251**	**1.1421**
Total Basic, Mixed AADC, and AADC Automation	**241,157,611**	**0.1432**	**1,683,912,470**	**0.0589**	**99,157,077**	**0.9422**
Total Basic Automation Piece-rated	**10,024,022**	**0.1885**	**53,189,177**	**0.1121**	**5,963,945**	**1.7940**
Total Basic Automation Pound-rated	**9,468,934**	**0.2823**	**33,547,292**	**0.3688**	**12,371,532**	**5.9005**
Total Mixed AADC Automation Letters	**115,923,211**	**0.1435**	**807,738,620**	**0.0487**	**39,368,114**	**0.7798**
Total AADC Automation Letters	**105,741,444**	**0.1339**	**789,437,381**	**0.0525**	**41,453,486**	**0.8402**
Total Mixed AADC Automation Letters	**115,923,211**	**0.1435**	**807,738,620**	**0.0487**	**39,368,114**	**0.7798**
No Destination Entry	113,632,042	0.1440	789,111,351	0.0485	38,306,478	0.7767
BMC Destination Entry	2,291,169	0.1230	18,627,269	0.0570	1,061,636	0.9119
Total AADC Automation Letters	**105,741,444**	**0.1339**	**789,437,381**	**0.0525**	**41,453,486**	**0.8402**
No Destination Entry	97,391,187	0.1360	716,112,166	0.0524	37,554,100	0.8391
BMC Destination Entry	6,542,009	0.1150	56,886,760	0.0579	3,291,058	0.9256
SCF Destination Entry	1,808,248	0.1100	16,438,455	0.0370	608,328	0.5921
Total Basic Auto Letters (pound-rated)	**130,630**	**0.1417**	**921,628**	**0.2126**	**195,953**	**3.4019**
No Destination Entry	117,362	0.1446	811,386	0.2128	172,647	3.4045
BMC Destination Entry	13,134	0.1204	109,059	0.2114	23,054	3.3822
SCF Destination Entry	134	0.1133	1,183	0.2130	252	3.4083
Total Basic Automation Nonletters	**19,362,326**	**0.2256**	**85,814,841**	**0.2114**	**18,139,524**	**3.3821**
Basic Nonletters (piece-rated)	**10,024,022**	**0.1885**	**53,189,177**	**0.1121**	**5,963,945**	**1.7940**
No Destination Entry	9,803,191	0.1890	51,869,041	0.1121	5,815,675	1.7940
BMC Destination Entry	189,761	0.1680	1,129,527	0.1149	129,797	1.8386
SCF Destination Entry	31,070	0.1630	190,609	0.0969	18,473	1.5507
Basic Nonletters (pound-rated)	**9,338,304**	**0.2862**	**32,625,664**	**0.3732**	**12,175,579**	**5.9710**
No Destination Entry	9,186,028	0.2873	31,973,166	0.3738	11,951,801	5.9809
BMC Destination Entry	123,697	0.2383	518,984	0.3499	181,586	5.5982
SCF Destination Entry	28,579	0.2141	133,514	0.3160	42,192	5.0562

Continued

Standard Mail Nonprofit Regular Subclass
Automation Categories
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total 3- , 5- and 3/5-digit Automation	**991,191,322**	**0.1218**	**8,139,386,257**	**0.0740**	**602,067,174**	**1.1835**
Total 3- , 5- and 3/5-digit Piece-rated Automation	**886,849,545**	**0.1157**	**7,664,273,066**	**0.0585**	**448,178,803**	**0.9356**
Total 3/5-digit Pound-rated Automation	**104,341,777**	**0.2196**	**475,113,191**	**0.3239**	**153,888,371**	**5.1824**
Total 3- , 5- and 3/5 digit Auto Letters	**716,858,897**	**0.1092**	**6,565,438,940**	**0.0506**	**332,352,901**	**0.8099**
3-digit Automation Letters	**463,409,906**	**0.1183**	**3,916,956,217**	**0.0533**	**208,710,591**	**0.8525**
No Destination Entry	260,814,245	0.1290	2,021,816,428	0.0518	104,830,060	0.8296
BMC Destination Entry	159,757,639	0.1080	1,479,237,402	0.0573	84,771,484	0.9169
SCF Destination Entry	42,838,022	0.1030	415,902,387	0.0459	19,109,047	0.7351
5-digit Automation Letters	**252,917,913**	**0.0957**	**2,644,008,338**	**0.0464**	**122,697,708**	**0.7425**
No Destination Entry	71,465,386	0.1140	626,886,944	0.0434	27,197,314	0.6942
BMC Destination Entry	73,392,657	0.0930	789,168,315	0.0530	41,859,838	0.8487
SCF Destination Entry	108,059,870	0.0880	1,227,953,079	0.0437	53,640,556	0.6989
Total 3/5-digit Auto Letters (pound-rated)	**531,078**	**0.1187**	**4,474,385**	**0.2111**	**944,602**	**3.3778**
No Destination Entry	232,358	0.1322	1,758,037	0.2122	373,119	3.3958
BMC Destination Entry	280,693	0.1104	2,543,143	0.2103	534,698	3.3640
SCF Destination Entry	18,027	0.1041	173,205	0.2124	36,785	3.3981
Total 3/5-digit Automation Nonletters	**274,332,425**	**0.1743**	**1,573,947,317**	**0.1714**	**269,714,273**	**2.7418**
3/5-digit Auto Nonletters (piece-rated)	**170,521,726**	**0.1546**	**1,103,308,511**	**0.1058**	**116,770,504**	**1.6934**
No Destination Entry	93,706,842	0.1660	564,499,386	0.1094	61,752,703	1.7503
BMC Destination Entry	40,066,346	0.1450	276,319,573	0.1127	31,149,149	1.8037
SCF Destination Entry	36,748,538	0.1400	262,489,552	0.0909	23,868,652	1.4549
3/5-digit Auto Nonletters (pound-rated)	**103,810,699**	**0.2206**	**470,638,806**	**0.3250**	**152,943,769**	**5.1995**
No Destination Entry	64,078,109	0.2450	261,514,916	0.3408	89,123,601	5.4528
BMC Destination Entry	20,855,358	0.1921	108,580,257	0.3018	32,770,084	4.8289
SCF Destination Entry	18,877,232	0.1878	100,543,633	0.3088	31,050,084	4.9412

Standard Mail Nonprofit Regular Subclass
Non-Automation Categories and Subclass Total
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Non-Automation	**320,876,713**	**0.1630**	**1,968,285,441**	**0.0629**	**123,806,427**	**1.0064**
Total Basic Non-Automation	**119,927,978**	**0.1828**	**655,959,120**	**0.0702**	**46,036,705**	**1.1229**
Total Basic Non-Automation, Piece-rated	**106,069,304**	**0.1710**	**620,312,278**	**0.0511**	**31,690,035**	**0.8174**
Total Basic Non-Automation Letters	**89,047,161**	**0.1622**	**548,859,122**	**0.0444**	**24,394,754**	**0.7111**
No Destination Entry	76,871,045	0.1661	462,865,315	0.0444	20,559,245	0.7107
BMC Destination Entry	5,175,003	0.1446	35,781,094	0.0568	2,031,274	0.9083
SCF Destination Entry	7,001,113	0.1394	50,212,713	0.0359	1,804,235	0.5749
Total Basic Non-Automation Nonletters	**30,880,817**	**0.2883**	**107,099,998**	**0.2021**	**21,641,951**	**3.2332**
Basic Nonletters (piece-rated)	**17,022,143**	**0.2382**	**71,453,156**	**0.1021**	**7,295,281**	**1.6336**
No Destination Entry	15,918,905	0.2408	66,114,518	0.1027	6,790,809	1.6434
BMC Destination Entry	422,818	0.2091	2,021,798	0.0941	190,263	1.5057
SCF Destination Entry	680,420	0.2051	3,316,840	0.0947	314,209	1.5157
Basic Nonletters (pound-rated)	**13,858,674**	**0.3888**	**35,646,842**	**0.4025**	**14,346,670**	**6.4395**
No Destination Entry	13,527,913	0.3923	34,479,222	0.4044	13,943,325	6.4704
BMC Destination Entry	101,665	0.2792	364,079	0.3308	120,430	5.2925
SCF Destination Entry	229,096	0.2851	803,541	0.3521	282,915	5.6334

Continued

Standard Mail Nonprofit Regular Subclass
Non-Automation Categories and Subclass Total
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total 3/5-digit Non-Automation	**200,948,735**	**0.1531**	**1,312,326,321**	**0.0593**	**77,769,722**	**0.9482**
Total 3/5-digit Non-Auto, Piece-rated	**185,926,071**	**0.1473**	**1,261,924,828**	**0.0466**	**58,802,801**	**0.7456**
3/5-digit Non-Automation Letters	**155,709,256**	**0.1433**	**1,086,840,563**	**0.0401**	**43,562,658**	**0.6413**
No Destination Entry	96,553,969	0.1543	625,652,445	0.0436	27,283,025	0.6977
BMC Destination Entry	3,025,547	0.1374	22,013,814	0.0562	1,237,638	0.8995
SCF Destination Entry	56,129,740	0.1278	439,174,304	0.0343	15,041,995	0.5480
Total 3/5-digit Non-Automation nonletters	**45,269,613**	**0.2008**	**225,485,758**	**0.1517**	**34,207,064**	**2.4273**
3/5-digit Nonletters (piece-rated)	**30,216,815**	**0.1726**	**175,084,265**	**0.0870**	**15,240,143**	**1.3927**
No Destination Entry	16,861,176	0.1857	90,797,929	0.0901	8,184,381	1.4422
BMC Destination Entry	3,084,432	0.1620	19,036,218	0.0823	1,567,541	1.3175
SCF Destination Entry	10,271,207	0.1574	65,250,118	0.0841	5,488,221	1.3458
3/5-digit Nonletters (pound-rated)	**15,052,798**	**0.2987**	**50,401,493**	**0.3763**	**18,966,921**	**6.0211**
No Destination Entry	11,161,871	0.3332	33,502,559	0.3963	13,275,844	6.3402
BMC Destination Entry	1,092,130	0.2356	4,635,268	0.3315	1,536,573	5.3039
SCF Destination Entry	2,798,797	0.2282	12,263,666	0.3388	4,154,504	5.4202
Barcode Adjustment	**(30,134)**					
Total Nonprofit Subclass	**1,553,225,646**	**0.1317**	**11,791,584,168**	**0.0700**	**825,030,678**	**1.1195**
Total Basic & AADC (auto and non-aut	**361,085,589**	**0.1543**	**2,339,871,590**	**0.0621**	**145,193,782**	**0.9928**
Total 3/5-digit (auto and non-auto)	**1,192,140,057**	**0.1261**	**9,451,712,578**	**0.0719**	**679,836,896**	**1.1508**

Standard Mail Nonprofit Enhanced Carrier Route Subclass
Basic Categories and Subclass Total
GFY 2004

	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Basic Tier	**151,018,331**	**0.1054**	**1,432,705,805**	**0.0908**	**130,117,997**	**1.4531**
Total Basic Letters	**46,528,094**	**0.0994**	**468,020,742**	**0.0500**	**23,422,605**	**0.8007**
Basic Nonauto Letters	**27,944,166**	**0.1051**	**265,916,432**	**0.0541**	**14,397,816**	**0.8663**
No Destination Entry	6,886,768	**0.1260**	54,656,916	0.0543	2,968,785	0.8691
BMC Destination Entry	3,426,803	0.1050	32,636,169	0.0680	2,217,955	1.0874
SCF Destination Entry	14,000,078	0.1000	140,000,778	0.0568	7,949,774	0.9085
DDU Destination Entry	3,630,517	0.0940	38,622,569	0.0327	1,261,302	0.5225
Basic Auto Letters	**18,583,928**	**0.0920**	**202,104,310**	**0.0447**	**9,024,789**	**0.7145**
No Destination Entry	4,814,451	0.1110	43,373,394	0.0386	1,674,565	0.6177
BMC Destination Entry	5,864,077	0.0900	65,156,423	0.0502	3,272,313	0.8036
SCF Destination Entry	7,267,464	0.0850	85,499,371	0.0441	3,774,672	0.7064
DDU Destination Entry	637,936	0.0790	8,075,122	0.0376	303,239	0.6008
Total Basic Nonletters	**104,490,237**	**0.1083**	**964,685,063**	**0.1106**	**106,695,392**	**1.7696**
Basic Nonletters (piece-rated)	**84,582,952**	**0.1039**	**813,894,960**	**0.0741**	**60,349,019**	**1.1864**
No Destination Entry	12,342,916	0.1260	97,934,431	0.0844	8,261,266	1.3497
BMC Destination Entry	15,591,793	0.1050	148,493,244	0.0840	12,480,043	1.3447
SCF Destination Entry	55,097,223	0.1000	550,967,098	0.0696	38,349,544	1.1137
DDU Destination Entry	1,551,020	0.0940	16,500,187	0.0763	1,258,166	1.2200
Basic Nonletters (pound-rated)	**19,907,285**	**0.1320**	**150,790,103**	**0.3074**	**46,346,373**	**4.9177**
No Destination Entry	3,723,339	0.1679	22,177,343	0.3183	7,059,703	5.0933
BMC Destination Entry	2,729,180	0.1288	21,192,925	0.2915	6,177,732	4.6640
SCF Destination Entry	13,058,234	0.1255	104,046,008	0.3080	32,050,207	4.9286
DDU Destination Entry	396,532	0.1175	3,373,827	0.3138	1,058,731	5.0209
Total Nonprofit Enhanced Carrier Route	**243,189,398**	**0.0918**	**2,650,252,534**	0.0803	**212,899,822**	**1.2853**

Standard Mail Nonprofit Enhanced Carrier Route Subclass
High-Density and Saturation Categories
GFY 2004

MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total High-Density Tier	**8,003,057**	**0.0798**	**100,324,060**	**0.0477**	**4,784,127**	**0.7630**
High-Density Letters	**5,047,619**	**0.0748**	**67,510,392**	**0.0235**	**1,587,829**	**0.3763**
No Destination Entry	418,438	0.1020	4,102,337	0.0309	126,823	0.4946
BMC Destination Entry	368,627	0.0810	4,550,956	0.0181	82,375	0.2896
SCF Destination Entry	1,780,355	0.0760	23,425,700	0.0383	896,538	0.6123
DDU Destination Entry	2,480,199	0.0700	35,431,399	0.0136	482,093	0.2177
Total High-Density Nonletters	**2,955,438**	**0.0901**	**32,813,668**	**0.0974**	**3,196,298**	**1.5585**
High-Density Nonletters (piece-rated)	**2,469,501**	**0.0850**	**29,063,379**	**0.0604**	**1,754,672**	**0.9660**
No Destination Entry	174,061	0.1100	1,582,355	0.0690	109,144	1.1036
BMC Destination Entry	98,033	0.0890	1,101,488	0.0532	58,643	0.8518
SCF Destination Entry	1,957,235	0.0840	23,300,405	0.0582	1,355,399	0.9307
DDU Destination Entry	240,172	0.0780	3,079,131	0.0752	231,486	1.2029
High-Density Nonletters (pound-rated)	**485,937**	**0.1296**	**3,750,289**	**0.3844**	**1,441,626**	**6.1505**
No Destination Entry	32,700	0.1697	192,674	0.3668	70,674	5.8689
BMC Destination Entry	0		0		0	
SCF Destination Entry	417,521	0.1299	3,213,138	0.3916	1,258,259	6.2656
DDU Destination Entry	35,716	0.1037	344,477	0.3271	112,693	5.2343
Total Saturation Tier	**84,168,010**	**0.0753**	**1,117,222,669**	**0.0698**	**77,997,698**	**1.1170**
Saturation Letters	**46,527,368**	**0.0704**	**661,059,108**	**0.0377**	**24,931,412**	**0.6034**
No Destination Entry	9,643,845	0.0950	101,513,981	0.0353	3,588,358	0.5656
BMC Destination Entry	1,363,844	0.0740	18,430,327	0.0354	652,887	0.5668
SCF Destination Entry	16,795,360	0.0690	243,410,942	0.0455	11,074,494	0.7280
DDU Destination Entry	18,724,319	0.0629	297,703,858	0.0323	9,615,673	0.5168
Total Saturation Nonletters	**37,640,642**	**0.0825**	**456,163,561**	**0.1163**	**53,066,286**	**1.8613**
Saturation Nonletters (piece-rated)	**30,512,782**	**0.0793**	**384,640,411**	**0.0842**	**32,379,922**	**1.3469**
No Destination Entry	4,648,744	0.1040	44,699,479	0.0736	3,291,845	1.1783
BMC Destination Entry	663,861	0.0830	7,998,329	0.0703	562,590	1.1254
SCF Destination Entry	16,904,032	0.0780	216,718,364	0.0863	18,712,379	1.3815
DDU Destination Entry	8,296,145	0.0720	115,224,239	0.0852	9,813,108	1.3626
Saturation Nonletters (pound-rated)	**7,127,860**	**0.0997**	**71,523,150**	**0.2892**	**20,686,364**	**4.6276**
No Destination Entry	647,002	0.1307	4,949,166	0.2776	1,374,125	4.4424
BMC Destination Entry	159,377	0.1121	1,421,753	0.3115	442,844	4.9836
SCF Destination Entry	4,605,895	0.1003	45,930,157	0.2905	13,341,283	4.6475
DDU Destination Entry	1,715,586	0.0893	19,222,074	0.2876	5,528,112	4.6015

Standard Mail Regular Subclass
Summaries
GFY 2004

MAIL CATEGORY

	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Regular	**11,109,644,023**	**0.2188**	**50,776,235,791**	**0.0975**	**4,953,026,258**	**1.5607**
Shape						
Letters	7,137,741,419	0.1864	38,295,838,501	0.0448	1,715,877,454	0.7169
Nonletters	3,981,758,443	0.3190	12,480,397,290	0.2594	3,237,148,804	4.1501
piece rated nonletters	1,535,108,469	0.2539	6,046,955,126	0.1340	810,568,003	2.1447
pound rated nonletters	2,446,649,974	0.3803	6,433,442,164	0.3772	2,426,580,801	6.0349
Destination Entry						
None	4,313,977,276	0.2461	17,529,422,724	0.0968	1,696,321,307	1.5483
BMC	3,545,409,682	0.2057	17,235,471,907	0.0931	1,604,646,990	1.4896
SCF	3,255,461,906	0.2034	16,002,844,427	0.1032	1,651,395,768	1.6511
Paid at First-Class/Priority Rates	4,650,998	0.5474	8,496,733	0.0779	662,193	1.2470
Barcode Adjustment	(9,855,839)					
Total Regular - Basic and AADC	**1,481,726,717**	**0.2564**	**5,779,736,477**	**0.0886**	**512,179,108**	**1.4179**
Shape						
Letters	1,095,357,381	0.2208	4,961,525,822	0.0505	250,311,020	0.8072
Nonletters	386,369,336	0.4722	818,210,655	0.3200	261,868,088	5.1208
piece rated nonletters	115,031,433	0.3431	335,289,109	0.1211	40,609,991	1.9379
pound rated nonletters	271,337,903	0.5619	482,921,546	0.4582	221,258,097	7.3307
Destination Entry - Total						
None	1,248,406,149	0.2591	4,818,149,981	0.0888	428,005,262	1.4213
BMC	195,040,816	0.2318	841,485,385	0.0849	71,455,700	1.3587
SCF	33,628,754	0.3013	111,604,378	0.1080	12,055,953	1.7284
Mixed AADC Auto	423,917,198	0.2174	1,950,273,409	0.0489	95,285,800	0.7817
None	393,903,547	0.2190	1,798,689,313	0.0487	87,563,191	0.7789
BMC	30,013,651	0.1980	151,584,096	0.0509	7,722,609	0.8151
AADC Auto	455,753,816	0.2070	2,201,484,140	0.0514	113,261,314	0.8232
None	357,956,626	0.2120	1,688,474,686	0.0500	84,507,187	0.8008
BMC	90,817,415	0.1910	475,483,799	0.0578	27,496,641	0.9253
SCF	6,979,775	0.1860	37,525,655	0.0335	1,257,486	0.5362
Paid at First-Class/Priority Rates	4,650,998	0.5474	8,496,733	0.0779	662,193	1.2470
Total Regular - 3- , 5- and 3/5 digit	**9,627,917,306**	**0.2140**	**44,996,499,314**	**0.0987**	**4,440,847,150**	**1.5791**
Shape						
Letters	6,042,384,038	0.1813	33,334,312,679	0.0440	1,465,566,434	0.7035
Nonletters	3,595,389,107	0.3083	11,662,186,635	0.2551	2,975,280,716	4.0820
piece rated nonletters	1,420,077,036	0.2486	5,711,666,017	0.1348	769,958,012	2.1569
pound rated nonletters	2,175,312,071	0.3656	5,950,520,618	0.3706	2,205,322,704	5.9298
Destination Entry						
None	3,065,571,127	0.2412	12,711,272,743	0.0998	1,268,316,045	1.5965
BMC	3,350,368,866	0.2044	16,393,986,522	0.0935	1,533,191,290	1.4963
SCF	3,221,833,152	0.2027	15,891,240,049	0.1032	1,639,339,815	1.6506

Standard Mail Enhanced Carrier Route Subclass
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MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Enhanced Carrier Route	**5,108,780,906**	**0.1684**	**30,345,448,438**	**0.1700**	**5,157,341,977**	**2.7193**
Shape						
Letters	1,077,305,301	0.1471	7,324,315,636	0.0507	371,089,839	0.8106
Nonletters	4,031,475,605	0.1751	23,021,132,802	0.2079	4,786,252,138	3.3265
piece rated nonletters	1,901,307,991	0.1494	12,729,093,666	0.1174	1,494,925,149	1.8791
pound rated nonletters	2,130,167,614	0.2070	10,292,039,136	0.3198	3,291,326,989	5.1167
Destination Entry						
None	311,474,638	0.1876	1,659,999,920	0.0946	156,999,527	1.5132
BMC	488,498,588	0.1771	2,758,025,757	0.1407	388,071,380	2.2513
SCF	3,077,436,490	0.1723	17,864,933,539	0.1679	2,999,989,399	2.6868
DDU	1,231,371,190	0.1527	8,062,489,222	0.2000	1,612,281,671	3.1996
ECR - Basic	**2,913,318,974**	**0.1885**	**15,456,246,242**	**0.1777**	**2,746,577,881**	**2.8432**
Shape						
Letters	657,454,964	0.1620	4,059,336,122	0.0499	202,498,284	0.7982
Nonletters	2,255,864,010	0.1979	11,396,910,120	0.2232	2,544,079,597	3.5716
piece rated nonletters	950,333,596	0.1702	5,584,834,978	0.1233	688,444,205	1.9723
pound rated nonletters	1,305,530,414	0.2246	5,812,075,142	0.3193	1,855,635,392	5.1084
Destination Entry						
None	216,910,545	0.1997	1,086,343,473	0.0942	102,324,632	1.5071
BMC	439,000,251	0.1828	2,401,698,724	0.1506	361,723,219	2.4098
SCF	2,187,871,121	0.1889	11,579,345,602	0.1926	2,230,356,040	3.0818
DDU	69,537,057	0.1788	388,858,443	0.1342	52,173,990	2.1468
ECR-High-Density	**380,523,702**	**0.1709**	**2,226,204,473**	**0.2074**	**461,666,964**	**3.3181**
Shape						
Letters	67,151,567	0.1394	481,876,440	0.0417	20,113,895	0.6679
Nonletters	313,372,135	0.1797	1,744,328,033	0.2531	441,553,069	4.0502
piece rated nonletters	122,849,249	0.1421	864,510,110	0.1300	112,370,545	2.0797
pound rated nonletters	190,522,886	0.2165	879,817,923	0.3741	329,182,524	5.9864
Destination Entry						
None	10,559,639	0.1708	61,825,193	0.0657	4,062,139	1.0513
BMC	7,159,411	0.1478	48,434,091	0.0958	4,640,836	1.5331
SCF	194,325,904	0.1594	1,219,449,010	0.1597	194,707,428	2.5547
DDU	168,478,748	0.1879	896,496,179	0.2881	258,256,561	4.6092
ECR- Saturation	**1,814,938,230**	**0.1433**	**12,662,997,723**	**0.1539**	**1,949,097,132**	**2.4627**
Shape						
Letters	352,698,770	0.1267	2,783,103,074	0.0533	148,477,660	0.8536
Nonletters	1,462,239,460	0.1480	9,879,894,649	0.1823	1,800,619,472	2.9160
piece rated nonletters	828,125,146	0.1319	6,279,748,578	0.1105	694,110,399	1.7685
pound rated nonletters	634,114,314	0.1761	3,600,146,071	0.3074	1,106,509,073	4.9176
Destination Entry						
None	84,004,454	0.1641	511,831,254	0.0989	50,612,756	1.5822
BMC	42,338,926	0.1375	307,892,942	0.0705	21,707,325	1.1280
SCF	695,239,465	0.1372	5,066,138,927	0.1135	574,925,931	1.8157
DDU	993,355,385	0.1466	6,777,134,600	0.1921	1,301,851,120	3.0735

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MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Nonprofit	**1,553,225,646**	**0.1317**	**11,791,584,168**	**0.0700**	**825,030,678**	**1.1195**
Shape						
Letters	1,183,410,599	0.1208	9,799,236,254	0.0491	481,327,866	0.7859
Nonletters	369,845,181	0.1856	1,992,347,914	0.1725	343,702,812	2.7602
piece rated nonletters	227,784,706	0.1624	1,403,035,109	0.1035	145,269,873	1.6566
pound rated nonletters	142,060,475	0.2411	589,312,805	0.3367	198,432,939	5.3875
Destination Entry						
None	951,321,629	0.1491	6,379,764,809	0.0732	467,114,127	1.1715
BMC	316,414,058	0.1123	2,816,972,560	0.0719	202,456,103	1.1499
SCF	285,520,093	0.1100	2,594,846,799	0.0599	155,460,448	0.9586
Barcode Adjustment	(30,134)					
Total Nonprofit - Basic and AADC	**361,085,589**	**0.1543**	**2,339,871,590**	**0.0621**	**145,193,782**	**0.9928**
Shape						
Letters	310,842,446	0.1448	2,146,956,751	0.0491	105,412,307	0.7856
Nonletters	50,243,143	0.2604	192,914,839	0.2062	39,781,475	3.2994
piece rated nonletters	27,046,165	0.2170	124,642,333	0.1064	13,259,226	1.7021
pound rated nonletters	23,196,978	0.3398	68,272,506	0.3885	26,522,249	6.2156
Destination Entry						
None	336,447,673	0.1562	2,153,336,165	0.0627	135,094,080	1.0038
BMC	14,859,256	0.1287	115,438,570	0.0609	7,029,098	0.9742
SCF	9,778,660	0.1375	71,096,855	0.0432	3,070,604	0.6910
Mixed AADC Auto	115,923,211	0.1435	807,738,620	0.0487	39,368,114	0.7798
None	113,632,042	0.1440	789,111,351	0.0485	38,306,478	0.7767
BMC	2,291,169	0.1230	18,627,269	0.0570	1,061,636	0.9119
AADC Auto	105,741,444	0.1339	789,437,381	0.0525	41,453,486	0.8402
None	97,391,187	0.1360	716,112,166	0.0524	37,554,100	0.8391
BMC	6,542,009	0.1150	56,886,760	0.0579	3,291,058	0.9256
SCF	1,808,248	0.1100	16,438,455	0.0370	608,328	0.5921
Total Nonprofit - 3- and 5-digit	**1,192,140,057**	**0.1261**	**9,451,712,578**	**0.0719**	**679,836,896**	**1.1508**
Shape						
Letters	872,568,153	0.1140	7,652,279,503	0.0491	375,915,559	0.7860
Nonletters	319,602,038	0.1776	1,799,433,075	0.1689	303,921,337	2.7024
piece rated nonletters	200,738,541	0.1570	1,278,392,776	0.1033	132,010,647	1.6522
pound rated nonletters	118,863,497	0.2281	521,040,299	0.3299	171,910,690	5.2790
Destination Entry						
None	614,873,956	0.1455	4,226,428,644	0.0786	332,020,047	1.2569
BMC	301,554,802	0.1116	2,701,533,990	0.0723	195,427,005	1.1574
SCF	275,741,433	0.1093	2,523,749,944	0.0604	152,389,844	0.9661

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MAIL CATEGORY	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total NECR	**243,189,398**	**0.0918**	**2,650,252,534**	**0.0803**	**212,899,822**	**1.2853**
Shape						
Letters	98,103,081	0.0820	1,196,590,242	0.0417	49,941,846	0.6678
Nonletters	145,086,317	0.0998	1,453,662,292	0.1121	162,957,976	1.7936
piece rated nonletters	117,565,235	0.0958	1,227,598,750	0.0770	94,483,613	1.2315
pound rated nonletters	27,521,082	0.1217	226,063,542	0.3029	68,474,363	4.8464
Destination Entry						
None	43,332,264	0.1155	375,182,076	0.0760	28,525,288	1.2165
BMC	30,265,595	0.1006	300,981,614	0.0862	25,947,382	1.3793
SCF	131,883,397	0.0918	1,436,511,961	0.0896	128,762,549	1.4342
DDU	37,708,142	0.0701	537,576,883	0.0552	29,664,603	0.8829
NECR-Basic	**151,018,331**	**0.1054**	**1,432,705,805**	**0.0908**	**130,117,997**	**1.4531**
Shape						
Letters	46,528,094	0.0994	468,020,742	0.0500	23,422,605	0.8007
Nonletters	104,490,237	0.1083	964,685,063	0.1106	106,695,392	1.7696
piece rated nonletters	84,582,952	0.1039	813,894,960	0.0741	60,349,019	1.1864
pound rated nonletters	19,907,285	0.1320	150,790,103	0.3074	46,346,373	4.9177
Destination Entry						
None	27,767,474	0.1273	218,142,084	0.0915	19,964,319	1.4643
BMC	27,611,853	0.1032	267,478,761	0.0903	24,148,043	1.4445
SCF	89,422,999	0.1016	880,513,255	0.0933	82,124,197	1.4923
DDU	6,216,005	0.0934	66,571,705	0.0583	3,881,438	0.9329
NECR-High-Density	**8,003,057**	**0.0798**	**100,324,060**	**0.0477**	**4,784,127**	**0.7630**
Shape						
Letters	5,047,619	0.0748	67,510,392	0.0235	1,587,829	0.3763
Nonletters	2,955,438	0.0901	32,813,668	0.0974	3,196,298	1.5585
piece rated nonletters	2,469,501	0.0850	29,063,379	0.0604	1,754,672	0.9660
pound rated nonletters	485,937	0.1296	3,750,289	0.3844	1,441,626	6.1505
Destination Entry						
None	625,199	0.1064	5,877,366	0.0522	306,641	0.8348
BMC	466,660	0.0826	5,652,444	0.0249	141,018	0.3992
SCF	4,155,111	0.0832	49,939,243	0.0703	3,510,196	1.1246
DDU	2,756,087	0.0709	38,855,007	0.0213	826,272	0.3402
NECR-Saturation	**84,168,010**	**0.0753**	**1,117,222,669**	**0.0698**	**77,997,698**	**1.1170**
Shape						
Letters	46,527,368	0.0704	661,059,108	0.0377	24,931,412	0.6034
Nonletters	37,640,642	0.0825	456,163,561	0.1163	53,066,286	1.8613
piece rated nonletters	30,512,782	0.0793	384,640,411	0.0842	32,379,922	1.3469
pound rated nonletters	7,127,860	0.0997	71,523,150	0.2892	20,686,364	4.6276
Destination Entry						
None	14,939,591	0.0988	151,162,626	0.0546	8,254,328	0.8737
BMC	2,187,082	0.0785	27,850,409	0.0595	1,658,321	0.9527
SCF	38,305,287	0.0757	506,059,463	0.0852	43,128,156	1.3636
DDU	28,736,050	0.0665	432,150,171	0.0578	24,956,893	0.9240

Standard Mail
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MAIL CATEGORY

Commercial Subclasses	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Regular + ECR	**16,218,424,929**	**0.1999**	**81,121,684,229**	**0.1246**	**10,110,368,235**	**1.9941**
Shape						
Letters	8,215,046,720	0.1801	45,620,154,137	0.0457	2,086,967,293	0.7319
Nonletters	8,013,234,048	0.2257	35,501,530,092	0.2260	8,023,400,942	3.6160
Piece rated nonletters	3,436,416,460	0.1830	18,776,048,792	0.1228	2,305,493,152	1.9646
Pound rated nonletters	4,576,817,588	0.2736	16,725,481,300	0.3419	5,717,907,790	5.4699
Destination Entry						
None	4,625,451,914	0.2410	19,189,422,644	0.0966	1,853,320,834	1.5453
BMC	4,033,908,270	0.2018	19,993,497,664	0.0997	1,992,718,370	1.5947
SCF	6,332,898,396	0.1870	33,867,777,966	0.1373	4,651,385,167	2.1974
DDU	1,231,371,190	0.1527	8,062,489,222	0.2000	1,612,281,671	3.1996

Nonprofit Subclasses						
Total Nonprofit + NECR	**1,796,415,044**	**0.1244**	**14,441,836,702**	**0.0719**	**1,037,930,500**	**1.1499**
Shape						
Letters	1,281,513,680	0.1165	10,995,826,496	0.0483	531,269,712	0.7730
Nonletters	514,931,498	0.1494	3,446,010,206	0.1470	506,660,788	2.3525
Piece rated nonletters	345,349,941	0.1313	2,630,633,859	0.0911	239,753,486	1.4582
Pound rated nonletters	169,581,557	0.2080	815,376,347	0.3273	266,907,302	5.2375
Destination Entry						
None	994,653,893	0.1472	6,754,946,885	0.0734	495,639,415	1.1740
BMC	346,679,653	0.1112	3,117,954,174	0.0733	228,403,485	1.1721
SCF	417,403,490	0.1035	4,031,358,760	0.0705	284,222,997	1.1280
DDU	37,708,142	0.0701	537,576,883	0.0552	29,664,603	0.8829

Commercial and Nonprofit						
Total Commercial and Nonprofit	**18,014,839,973**	**0.1885**	**95,563,520,931**	**0.1167**	**11,148,298,735**	**1.8665**
Shape						
Letters	9,496,560,400	0.1677	56,615,980,633	0.0462	2,618,237,005	0.7399
Nonletters	8,528,165,546	0.2190	38,947,540,298	0.2190	8,530,061,730	3.5042
Piece rated nonletters	3,781,766,401	0.1767	21,406,682,651	0.1189	2,545,246,638	1.9024
Pound rated nonletters	4,746,399,145	0.2706	17,540,857,647	0.3412	5,984,815,092	5.4591
Destination Entry						
None	5,620,105,807	0.2166	25,944,369,529	0.0905	2,348,960,249	1.4486
BMC	4,380,587,923	0.1895	23,111,451,838	0.0961	2,221,121,855	1.5377
SCF	6,750,301,886	0.1781	37,899,136,726	0.1302	4,935,608,164	2.0837
DDU	1,269,079,332	0.1476	8,600,066,105	0.1909	1,641,946,274	3.0548

Standard Mail Regular Subclass
Pieces Subject to the Residual Shape Surcharge (RSS)
GFY 2004

MAIL CATEGORY

	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Total Regular + Std @ First Class/Priority	**434,939,339**	**0.7579**	**573,861,561**	**0.5571**	**319,697,539**	**8.9136**
Regular Subclass Total RSS	**434,413,914**	**0.7576**	**573,390,365**	**0.5574**	**319,593,732**	**8.9180**
Standard Mail Paid at First Class/Priority	525,425	1.1151	471,196	0.2203	103,807	3.5249
Piece-Rated Volume	**33,628,926**	**0.5274**	**63,767,899**	**0.1552**	**9,895,271**	**2.4828**
Basic Presort	**15,337,915**	**0.5669**	**27,057,450**	**0.1470**	**3,978,444**	**2.3526**
No Destination Entry	11,621,787	0.5726	20,296,898	0.1433	2,908,143	2.2925
BMC Destination Entry	782,668	0.5517	1,418,700	0.1510	214,186	2.4156
SCF Destination Entry	2,933,460	0.5491	5,341,852	0.1603	856,115	2.5642
3/5-digit Presort	**18,291,011**	**0.4983**	**36,710,449**	**0.1612**	**5,916,828**	**2.5788**
No Destination Entry	3,674,375	0.5184	7,087,866	0.1592	1,128,522	2.5475
BMC Destination Entry	547,673	0.4970	1,102,059	0.1443	159,017	2.3086
SCF Destination Entry	14,068,963	0.4933	28,520,524	0.1623	4,629,289	2.5970
Pound-Rated Volume	**400,784,988**	**0.7864**	**509,622,466**	**0.6077**	**309,698,461**	**9.7232**
Basic Presort	**106,739,523**	**0.8045**	**132,683,348**	**0.5629**	**74,687,131**	**9.0064**
No Destination Entry	72,799,165	0.8329	87,400,274	0.5703	49,844,710	9.1249
BMC Destination Entry	24,943,774	0.7911	31,532,291	0.6114	19,277,623	9.7818
SCF Destination Entry	8,996,584	0.6543	13,750,783	0.4047	5,564,798	6.4750
3/5-digit Presort	**294,045,465**	**0.7801**	**376,939,118**	**0.6235**	**235,011,330**	**9.9756**
No Destination Entry	144,487,115	0.8406	171,893,789	0.6595	113,371,247	10.5527
BMC Destination Entry	104,788,121	0.7878	133,009,789	0.6836	90,921,179	10.9371
SCF Destination Entry	44,770,228	0.6215	72,035,541	0.4264	30,718,904	6.8231

Standard Mail Enhanced Carrier Route (ECR) Subclass
Pieces Subject to the Residual Shape Surcharge (RSS)
GFY 2004

MAIL CATEGORY

	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
ECR Subclass Total RSS	**579,333**	**0.4200**	**1,379,256**	**0.2064**	**284,671**	**3.3023**
Piece-Rated Volume	**444,617**	**0.3922**	**1,133,566**	**0.1438**	**162,992**	**2.3006**
Basic	**436,982**	**0.3935**	**1,110,532**	**0.1455**	**161,600**	**2.3282**
No Destination Entry	426,934	0.3942	1,083,042	0.1466	158,773	2.3456
BMC Destination Entry	257	0.3730	689	0.0806	56	1.2893
SCF Destination Entry	5,472	0.3680	14,870	0.1093	1,626	1.7494
DDU Destination Entry	4,319	0.3620	11,932	0.0960	1,146	1.5363
High-Density	**785**	**0.3430**	**2,290**	**0.0411**	**94**	**0.6575**
No Destination Entry	0		0		0	
BMC Destination Entry	0		0		0	
SCF Destination Entry	785	0.3430	2,290	0.0411	94	0.6575
DDU Destination Entry	0		0		0	
Saturation	**6,850**	**0.3302**	**20,744**	**0.0626**	**1,298**	**1.0009**
No Destination Entry	0		0		0	
BMC Destination Entry	0		0		0	
SCF Destination Entry	2,568	0.3340	7,689	0.0412	317	0.6596
DDU Destination Entry	4,282	0.3280	13,056	0.0751	981	1.2019
Pound-Rated Volume	**134,715**	**0.5483**	**245,690**	**0.4953**	**121,679**	**7.9241**
Basic	**127,183**	**0.5507**	**230,944**	**0.4934**	**113,954**	**7.8949**
No Destination Entry	89,290	0.5850	152,628	0.5204	79,427	8.3263
BMC Destination Entry	9,105	0.4299	21,182	0.3174	6,724	5.0787
SCF Destination Entry	28,394	0.5054	56,185	0.4894	27,497	7.8303
DDU Destination Entry	394	0.4151	948	0.3236	307	5.1776
High-Density	**3,030**	**0.7621**	**3,975**	**0.8550**	**3,399**	**13.6794**
No Destination Entry	2,971	0.7698	3,860	0.8645	3,337	13.8322
BMC Destination Entry	0		0		0	
SCF Destination Entry	58	0.5032	116	0.5368	62	8.5888
DDU Destination Entry	0		0		0	
Saturation	**4,503**	**0.4181**	**10,770**	**0.4016**	**4,326**	**6.4264**
No Destination Entry	853	0.4515	1,890	0.3977	752	6.3639
BMC Destination Entry	0		0		0	
SCF Destination Entry	83	0.4817	172	0.5126	88	8.2021
DDU Destination Entry	3,567	0.4096	8,709	0.4003	3,486	6.4049

Standard Mail Nonprofit Subclass
Pieces Subject to the Residual Shape Surcharge (RSS)
GFY 2004

MAIL CATEGORY

	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
Nonprofit Subclass Total RSS	**9,575,843**	**0.5730**	**16,710,406**	**0.4274**	**7,141,601**	**6.8380**
Piece-Rated Volume	**1,990,701**	**0.4437**	**4,486,993**	**0.1391**	**623,939**	**2.2249**
Basic Presort	**1,446,156**	**0.4587**	**3,152,440**	**0.1303**	**410,854**	**2.0853**
No Destination Entry	1,439,685	0.4589	3,137,533	0.1304	409,144	2.0864
BMC Destination Entry	379	0.4389	864	0.1380	119	2.2078
SCF Destination Entry	6,092	0.4338	14,043	0.1133	1,591	1.8129
3/5-digit Presort	**544,545**	**0.4080**	**1,334,553**	**0.1597**	**213,085**	**2.5547**
No Destination Entry	507,512	0.4097	1,238,797	0.1622	200,923	2.5951
BMC Destination Entry	371	0.3920	946	0.1462	138	2.3384
SCF Destination Entry	36,662	0.3867	94,810	0.1268	12,024	2.0291
Pound-Rated Volume	**7,585,142**	**0.6205**	**12,223,413**	**0.5332**	**6,517,661**	**8.5314**
Basic Presort	**3,991,217**	**0.6341**	**6,294,054**	**0.4986**	**3,138,223**	**7.9776**
No Destination Entry	3,959,196	0.6347	6,237,558	0.4987	3,110,485	7.9787
BMC Destination Entry	8,656	0.6475	13,369	0.6356	8,498	10.1700
SCF Destination Entry	23,365	0.5418	43,127	0.4461	19,240	7.1381
3/5-digit Presort	**3,593,925**	**0.6061**	**5,929,359**	**0.5700**	**3,379,439**	**9.1192**
No Destination Entry	3,210,863	0.6173	5,201,345	0.5802	3,017,980	9.2837
BMC Destination Entry	151,726	0.5964	254,420	0.6308	160,483	10.0925
SCF Destination Entry	231,336	0.4885	473,594	0.4244	200,976	6.7898

Standard Mail Nonprofit Enhanced Carrier Route (NECR) Subclass
Pieces Subject to the Residual Shape Surcharge (RSS)
GFY 2004

MAIL CATEGORY

	Revenue	Rev/pc	Pieces	lbs/pc	Pounds	oz./pc
NECR Subclass Total RSS	**129,102**	**0.3340**	**386,479**	**0.4150**	**160,404**	**6.6406**
Piece-Rated Volume	**4,415**	**0.3250**	**13,587**	**0.1401**	**1,903**	**2.2412**
Basic	**4,414**	**0.3250**	**13,582**	**0.1401**	**1,903**	**2.2418**
No Destination Entry	4,257	0.3260	13,058	0.1408	1,839	2.2531
BMC Destination Entry	0		0		0	
SCF Destination Entry	155	0.3000	516	0.1218	63	1.9480
DDU Destination Entry	3	0.2940	9	0.1688	1	2.7013
High-Density	**1**	**0.3100**	**4**	**0.0202**	**0**	**0.3239**
No Destination Entry	1	0.3100	4	0.0202	0	0.3239
BMC Destination Entry	0		0		0	
SCF Destination Entry	0		0		0	
DDU Destination Entry	0		0		0	
Saturation	-		-		-	
No Destination Entry	0		0		0	
BMC Destination Entry	0		0		0	
SCF Destination Entry	0		0		0	
DDU Destination Entry	0		0		0	
Pound-Rated Volume	**124,687**	**0.3344**	**372,893**	**0.4251**	**158,501**	**6.8009**
Basic	**18,972**	**0.3794**	**50,003**	**0.4787**	**23,935**	**7.6589**
No Destination Entry	5,605	0.4232	13,244	0.4680	6,198	7.4881
BMC Destination Entry	3,680	0.4244	8,670	0.6477	5,616	10.3638
SCF Destination Entry	6,476	0.3685	17,575	0.4862	8,544	7.7786
DDU Destination Entry	3,212	0.3055	10,513	0.3402	3,577	5.4434
High-Density	-		-		-	
No Destination Entry	0		0		0	
BMC Destination Entry	0		0		0	
SCF Destination Entry	0		0		0	
DDU Destination Entry	0		0		0	
Saturation	**105,714**	**0.3274**	**322,890**	**0.4168**	**134,566**	**6.6681**
No Destination Entry	0		0		0	
BMC Destination Entry	0		0		0	
SCF Destination Entry	105,714	0.3274	322,890	0.4168	134,566	6.6681
DDU Destination Entry	0		0		0	

Package Services Parcel Post
Intra-BMC Piece Distribution of RPW Volume

Fiscal Year 2004 Pieces by Zone and Weight
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Local	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Total
1	414,257	3,706,925	509,332	102,988	9,062	4,742,565
2	714,927	8,141,115	1,055,054	286,638	15,182	10,212,917
3	325,364	3,929,514	708,688	142,343	7,390	5,113,299
4	156,352	2,189,815	436,103	84,963	3,921	2,871,154
5	87,303	1,288,395	299,930	78,527	2,473	1,756,627
6	75,766	948,731	204,212	53,139	1,666	1,283,515
7	39,202	648,921	128,770	37,045	1,272	855,211
8	31,273	445,089	109,105	18,378	788	604,633
9	27,670	337,893	75,944	17,310	361	459,179
10	17,413	259,994	57,123	9,963	248	344,740
11	15,479	199,466	51,311	18,850	215	285,322
12	6,755	136,491	30,151	7,326	987	181,710
13	3,869	127,639	20,159	11,241	148	163,056
14	2,506	137,180	27,803	6,311	90	173,889
15	1,805	97,660	29,284	2,545	812	132,106
16	7,272	94,201	8,305	10,255	66	120,099
17	6,233	67,016	18,718	2,990	69	95,026
18	8,135	92,211	42,219	2,404	41	145,010
19	2,002	82,799	7,666	3,612	549	96,627
20	2,199	71,697	8,268	1,271	261	83,696
21	6,079	52,747	32,126	1,181	583	92,716
22	3,371	49,001	14,417	3,796	228	70,812
23	517	44,640	6,621	230	522	52,531
24	1,199	29,383	12,097	3,358	16	46,053
25	1,224	36,221	6,847	661	426	45,379
26	1,320	34,110	4,068	6,475	685	46,659
27	94	21,821	5,693	2,210	244	30,062
28	1,447	31,814	4,843	107	209	38,419
29	1,535	30,652	5,462	2,058	167	39,876
30	2,227	19,919	7,596	4,358	8	34,109
31	76	23,907	5,420	726	132	30,262
32	434	26,334	5,521	290	10	32,589
33	2,661	15,226	3,415	240	38	21,581
34	1,998	9,986	11,651	24	5	23,664
35	522	18,582	2,833	1,101	4,035	27,074
36	88	16,822	1,008	30	2	17,949
37	410	13,833	828	1,243	1	16,315
38	24	13,416	3,305	625	0	17,370
39	100	8,513	347	943	131	10,034
40	46	10,996	2,860	630	0	14,532

Package Services Parcel Post
Intra-BMC Piece Distribution of RPW Volume

Fiscal Year 2004 Pieces by Zone and Weight
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Local	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Total
41	30	11,961	1,784	912	935	15,622
42	128	4,653	432	16	1	5,230
43	24	7,303	2,805	13	1	10,146
44	12	7,155	30	6	0	7,203
45	145	2,475	1,388	11	0	4,018
46	32	8,349	859	18	1	9,259
47	65	6,660	1,075	39	3	7,842
48	2,116	7,971	1,447	28	1	11,563
49	36	7,545	875	2	0	8,458
50	15	2,368	28	8	1	2,420
51	3	6,043	6	2	0	6,055
52	61	13,444	4,321	14	2	17,843
53	2	12,758	2,723	1	0	15,484
54	10	7,218	138	6	0	7,372
55	0	4,014	1,477	0	0	5,491
56	7	806	15	4	682	1,515
57	0	2,443	2,053	0	0	4,496
58	2	879	1,093	1	0	1,976
59	0	784	0	0	0	784
60	4	1,790	3,448	3	0	5,246
61	0	3,632	51	0	0	3,683
62	1	1,556	249	0	0	1,806
63	2	295	801	1	0	1,099
64	0	3,502	1,300	0	0	4,802
65	7	1,036	1,001	295	0	2,339
66	2	4,230	52	570	0	4,854
67	0	1,250	635	0	0	1,885
68	0	849	0	0	0	849
69	0	106	0	0	0	106
70	0	8,883	0	0	0	8,883
Balloon	3,175	77,450	25,258	5,295	125	111,303
Oversized	234	19,709	8,964	1,414	11	30,331
Total	1,977,271	23,749,792	4,029,414	937,046	54,809	30,748,332

Percentage Nonmachinable 18.3%

Note: Parcel Post distributions exclude 1,320,612 Alaska Bypass pieces and 4,471,810 PRS pieces.

Package Services Parcel Post
Inter-BMC Piece Distribution

Fiscal Year 2004 Pieces by Zone and Weight
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
1	434,960	673,447	1,331,042	1,324,439	642,219	410,052	770,600	5,586,759
2	653,125	1,568,358	5,469,307	6,455,406	3,359,001	2,345,959	4,201,470	24,052,625
3	400,066	1,049,138	3,384,705	3,946,756	2,319,681	1,625,631	2,713,405	15,439,382
4	399,176	465,034	2,072,999	2,720,558	1,169,560	931,847	1,532,754	9,291,928
5	263,532	387,039	1,366,144	1,595,571	653,113	558,727	877,779	5,701,905
6	198,098	297,576	885,538	881,157	334,039	343,994	379,314	3,319,715
7	123,245	255,948	635,183	629,254	248,904	181,990	351,358	2,425,882
8	109,556	231,059	418,298	523,417	178,106	141,808	154,238	1,756,481
9	56,147	132,132	345,410	404,059	141,700	94,339	107,199	1,280,986
10	66,894	94,094	235,555	299,402	161,871	100,838	97,446	1,056,101
11	43,946	68,024	243,532	195,624	128,059	71,926	104,340	855,451
12	48,860	63,381	200,770	151,839	107,566	87,755	90,417	750,588
13	21,918	56,740	169,073	145,788	113,382	71,286	107,823	686,010
14	14,351	37,479	102,642	136,072	64,541	60,305	85,456	500,846
15	13,057	43,541	141,797	129,430	65,212	59,468	71,323	523,828
16	13,640	33,807	105,532	93,851	70,644	39,965	67,759	425,198
17	12,912	32,325	92,367	67,873	46,443	30,854	81,897	364,670
18	11,040	25,959	59,485	72,551	47,947	35,351	67,095	319,429
19	11,595	19,744	42,593	72,521	44,611	27,636	50,552	269,252
20	6,675	10,733	37,289	47,685	39,057	34,088	50,094	225,622
21	18,099	16,842	28,793	72,742	35,924	24,102	50,227	246,730
22	6,117	30,367	102,761	40,957	21,399	31,757	39,356	272,712
23	7,878	14,452	29,411	31,456	63,655	19,839	27,230	193,921
24	9,329	16,106	39,201	43,532	14,404	23,517	34,118	180,208
25	3,951	9,301	20,450	52,879	19,129	14,279	25,005	144,994
26	4,098	14,519	21,962	32,388	21,044	8,120	34,509	136,640
27	2,349	5,873	11,691	34,971	13,664	18,727	22,717	109,992
28	3,619	4,221	17,669	19,430	19,216	6,582	32,854	103,590
29	3,141	7,791	19,630	19,112	11,530	16,120	18,040	95,364
30	2,058	11,482	16,381	26,171	11,921	8,007	11,798	87,817
31	4,800	3,625	9,659	10,983	10,563	20,750	26,083	86,462
32	4,266	9,738	39,075	20,265	8,246	8,513	13,491	103,594
33	11,253	37,726	12,252	11,454	16,421	4,825	23,203	117,134
34	1,252	4,309	14,282	13,489	6,142	6,834	13,019	59,326
35	3,771	3,600	12,152	23,622	13,466	8,021	13,952	78,585
36	862	1,236	9,386	8,212	9,713	3,533	9,859	42,800
37	2,693	2,155	4,935	8,074	6,087	1,328	8,536	33,808
38	519	5,732	5,464	2,231	5,189	5,597	3,616	28,348
39	7,231	1,412	3,200	17,993	2,973	6,520	9,038	48,366
40	2,012	7,339	3,164	5,059	5,873	2,363	22,683	48,492

Package Services Parcel Post
Inter-BMC Piece Distribution

Fiscal Year 2004 Pieces by Zone and Weight
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
41	2,498	1,531	5,388	10,313	4,417	4,313	8,833	37,293
42	946	657	4,675	2,296	4,408	1,382	8,406	22,772
43	1,064	711	2,476	6,632	1,821	1,763	5,859	20,327
44	2,260	743	1,748	695	6,900	1,983	6,204	20,532
45	1,014	244	4,798	2,764	4,251	6,664	6,607	26,341
46	86	660	1,696	1,421	8,118	2,346	8,629	22,957
47	980	180	2,472	3,923	7,122	2,417	6,464	23,559
48	521	839	1,947	3,928	839	1,133	3,369	12,577
49	1,319	1,407	436	5,243	1,044	453	5,708	15,609
50	136	38	738	11,735	216	237	3,145	16,245
51	8	9	106	2,076	843	7,923	2,918	13,883
52	46	343	2,586	1,865	1,005	1,328	1,511	8,683
53	16	948	361	758	1,395	522	1,776	5,776
54	895	795	2,420	1,981	961	408	696	8,156
55	0	65	235	3,144	1,247	738	661	6,090
56	20	1,141	719	42	1,014	528	1,074	4,538
57	144	118	330	313	2,767	804	1,450	5,926
58	2	5	396	933	9	30	1,201	2,577
59	0	0	1	1	2,210	58	1,304	3,574
60	257	12	6,084	23	2,008	1,025	2,445	11,855
61	1	120	113	291	283	586	586	1,980
62	330	805	148	407	4	82	515	2,290
63	214	4	9	695	173	497	368	1,960
64	0	812	0	91	330	0	825	2,057
65	10	15	28	31	196	83	845	1,208
66	2	839	7	1,537	63	155	1,450	4,052
67	0	0	332	0	194	172	454	1,152
68	443	0	0	1,703	895	904	283	4,228
69	443	0	0	311	0	0	0	754
70	0	0	0	647	357	0	212	1,216
Balloon	23,733	43,172	100,537	103,009	63,674	52,226	48,543	434,894
Oversized	2,814	6,251	21,945	22,104	22,521	9,844	12,237	97,715
Total	3,042,293	5,815,847	17,923,508	20,579,186	10,393,503	7,593,757	12,546,228	77,894,322
Percentage Nonmachinable		12.8%						

Note: Parcel Post distributions exclude 1,320,612 Alaska Bypass pieces and 4,471,810 PRS pieces.

Package Services Parcel Post
Destination Entry Piece Distribution

Fiscal Year 2004 Pieces by Zone and Weight
(All Destination Entry Parcels Combined)

Weight (Pounds)	DDU	DSCF	DBMC Zones 1 & 2	DBMC Zone 3	DBMC Zone 4	DBMC Zone 5	DBMC All Zones	Total
1	7,223,107	105,965	3,183,583	665,782	121,415	0	3,970,780	11,299,852
2	44,370,513	650,930	19,556,298	4,089,807	745,832	0	24,391,937	69,413,380
3	31,391,699	554,734	12,355,883	2,926,187	582,020	0	15,864,089	47,810,522
4	19,883,654	433,854	8,560,872	1,960,323	418,839	0	10,940,034	31,257,543
5	13,295,918	438,612	6,497,131	1,354,011	319,667	0	8,170,809	21,905,339
6	9,848,315	163,779	3,185,326	763,331	141,114	0	4,089,771	14,101,865
7	8,277,770	143,524	2,631,178	622,922	133,475	0	3,387,575	11,808,869
8	5,800,522	86,545	2,865,330	507,536	89,844	0	3,462,710	9,349,777
9	4,656,335	87,146	1,408,764	333,991	70,930	0	1,813,685	6,557,167
10	3,793,520	62,996	1,089,643	289,021	57,455	0	1,436,119	5,292,635
11	2,979,974	54,236	883,782	226,737	43,858	0	1,154,377	4,188,587
12	2,486,357	30,219	643,330	147,526	26,638	0	817,494	3,334,069
13	1,994,724	23,285	524,576	119,206	27,189	0	670,972	2,688,981
14	1,541,817	15,804	408,280	107,507	16,115	0	531,901	2,089,521
15	1,655,181	41,309	616,954	155,173	27,688	0	799,815	2,496,305
16	1,198,683	15,291	335,897	77,313	14,813	0	428,023	1,641,997
17	1,015,420	8,458	302,080	89,623	15,637	0	407,340	1,431,218
18	913,553	6,709	228,785	58,129	9,561	0	296,475	1,216,737
19	1,020,137	12,215	233,408	60,196	11,855	0	305,459	1,337,811
20	624,149	6,830	281,728	66,932	12,593	0	361,253	992,233
21	669,975	5,222	225,353	58,989	11,760	0	296,102	971,298
22	654,812	3,445	232,515	45,148	9,628	0	287,292	945,549
23	557,323	2,731	225,110	54,047	7,811	0	286,969	847,022
24	457,125	1,937	110,816	28,034	5,440	0	144,290	603,352
25	361,284	1,596	86,421	26,507	5,572	0	118,499	481,380
26	328,597	1,201	90,864	22,366	5,689	0	118,918	448,716
27	298,572	2,508	103,634	21,609	4,722	0	129,965	431,046
28	268,751	1,602	72,012	18,677	4,945	0	95,635	365,988
29	224,186	1,987	57,542	14,911	3,411	0	75,864	302,037
30	671,041	1,217	64,755	12,673	3,267	0	80,695	752,953
31	257,719	1,297	57,189	16,025	3,355	0	76,569	335,584
32	174,960	580	45,098	10,338	2,074	0	57,509	233,049
33	218,103	657	60,915	10,978	3,578	0	75,470	294,230
34	150,493	626	51,266	12,826	2,178	0	66,270	217,389
35	136,956	443	41,295	10,326	2,069	0	53,689	191,088
36	127,512	637	38,686	8,463	1,847	0	48,997	177,146
37	128,283	480	30,056	5,579	1,500	0	37,136	165,899
38	106,631	285	29,554	6,429	1,816	0	37,799	144,715
39	94,898	413	29,735	7,271	1,829	0	38,835	134,146
40	110,033	251	29,358	8,198	1,901	0	39,457	149,741

Package Services Parcel Post
Destination Entry Piece Distribution

Fiscal Year 2004 Pieces by Zone and Weight
(All Destination Entry Parcels Combined)

Weight (Pounds)	DDU	DSCF	DBMC Zones 1 & 2	DBMC Zone 3	DBMC Zone 4	DBMC Zone 5	DBMC All Zones	Total
41	95,329	196	21,339	9,015	1,177	0	31,531	127,056
42	106,784	354	42,706	7,203	1,358	0	51,268	158,405
43	103,593	203	27,886	3,719	1,169	0	32,774	136,570
44	92,733	126	57,437	8,074	882	0	66,393	159,251
45	74,455	162	23,775	4,949	1,079	0	29,803	104,420
46	58,863	128	15,203	2,627	1,032	0	18,862	77,852
47	43,725	91	13,673	3,452	1,107	0	18,232	62,048
48	45,868	151	9,119	2,339	358	0	11,816	57,835
49	32,752	162	7,979	4,363	1,213	0	13,554	46,469
50	39,945	126	7,844	1,510	256	0	9,609	49,680
51	29,434	89	10,581	2,336	446	0	13,362	42,885
52	20,979	73	13,573	2,885	452	0	16,910	37,962
53	13,501	57	6,707	1,662	379	0	8,748	22,306
54	13,915	43	4,265	1,252	295	0	5,812	19,770
55	15,579	53	3,545	712	124	0	4,381	20,013
56	12,117	50	4,819	947	347	0	6,113	18,281
57	10,732	21	2,467	993	115	0	3,575	14,328
58	11,647	30	4,585	1,127	287	0	5,999	17,676
59	10,152	27	4,722	1,394	487	0	6,603	16,783
60	12,109	30	3,239	583	117	0	3,940	16,079
61	12,005	46	3,214	1,054	151	0	4,419	16,470
62	19,599	16	2,753	489	75	0	3,316	22,931
63	6,635	18	2,137	517	98	0	2,753	9,406
64	6,729	30	3,488	532	97	0	4,117	10,876
65	12,639	16	1,584	316	64	0	1,963	14,618
66	3,121	11	1,731	299	69	0	2,099	5,231
67	1,931	2	818	324	55	0	1,198	3,131
68	1,528	2	758	244	45	0	1,047	2,578
69	1,125	0	1,536	243	376	0	2,155	3,280
70	1,148	0	1,235	89	25	0	1,349	2,497
Balloon	455,822	9,228	714,528	191,280	26,703	0	932,511	1,397,562
Oversized	238	618	51,973	25,243	3,704	0	80,920	81,776
Total	171,335,334	2,983,715	68,546,224	15,302,421	3,015,069	0	86,863,713	261,182,762

DBMC Percentage Nonmachinable	6.7%
DSCF Percentage Nonmachinable	2.4%

Note: Parcel Post distributions exclude 1,320,612 Alaska Bypass pieces and 4,471,810 PRS pieces.

Package Services Parcel Post
Combination Intra-BMC/Inter-BMC Piece Distribution of RPW Volume

Fiscal Year 2004 Pieces by Zone and Weight
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Local	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
1	414,257	4,141,885	1,182,779	1,434,030	1,333,501	642,219	410,052	770,600	10,329,324
2	714,927	8,794,240	2,623,412	5,755,945	6,470,587	3,359,001	2,345,959	4,201,470	34,265,542
3	325,364	4,329,581	1,757,826	3,527,048	3,954,146	2,319,681	1,625,631	2,713,405	20,552,681
4	156,352	2,588,992	901,136	2,157,962	2,724,479	1,169,560	931,847	1,532,754	12,163,081
5	87,303	1,551,926	686,969	1,444,671	1,598,044	653,113	558,727	877,779	7,458,533
6	75,766	1,146,828	501,788	938,676	882,823	334,039	343,994	379,314	4,603,230
7	39,202	772,166	384,718	672,228	630,527	248,904	181,990	351,358	3,281,093
8	31,273	554,645	340,164	436,676	524,205	178,106	141,808	154,238	2,361,115
9	27,670	394,040	208,076	362,720	404,420	141,700	94,339	107,199	1,740,165
10	17,413	326,887	151,218	245,518	299,650	161,871	100,838	97,446	1,400,841
11	15,479	243,412	119,335	262,382	195,839	128,059	71,926	104,340	1,140,773
12	6,755	185,351	93,532	208,096	152,826	107,566	87,755	90,417	932,298
13	3,869	149,557	76,898	180,314	145,936	113,382	71,286	107,823	849,065
14	2,506	151,531	65,282	108,953	136,162	64,541	60,305	85,456	674,735
15	1,805	110,717	72,825	144,342	130,242	65,212	59,468	71,323	655,933
16	7,272	107,841	42,112	115,787	93,917	70,644	39,965	67,759	545,297
17	6,233	79,928	51,043	95,356	67,942	46,443	30,854	81,897	459,696
18	8,135	103,250	68,179	61,889	72,593	47,947	35,351	67,095	464,439
19	2,002	94,394	27,410	46,204	73,070	44,611	27,636	50,552	365,879
20	2,199	78,372	19,001	38,561	47,946	39,057	34,088	50,094	309,318
21	6,079	70,846	48,968	29,975	73,325	35,924	24,102	50,227	339,446
22	3,371	55,117	44,783	106,557	41,185	21,399	31,757	39,356	343,525
23	517	52,518	21,073	29,641	31,979	63,655	19,839	27,230	246,452
24	1,199	38,713	28,203	42,559	43,548	14,404	23,517	34,118	226,261
25	1,224	40,171	16,148	21,111	53,305	19,129	14,279	25,005	190,373
26	1,320	38,209	18,588	28,437	33,073	21,044	8,120	34,509	183,300
27	94	24,170	11,566	13,901	35,214	13,664	18,727	22,717	140,055
28	1,447	35,432	9,063	17,776	19,638	19,216	6,582	32,854	142,009
29	1,535	33,794	13,254	21,689	19,279	11,530	16,120	18,040	135,240
30	2,227	21,978	19,078	20,740	26,179	11,921	8,007	11,798	121,927
31	76	28,707	9,045	10,385	11,115	10,563	20,750	26,083	116,724
32	434	30,600	15,259	39,365	20,275	8,246	8,513	13,491	136,183
33	2,661	26,479	41,140	12,492	11,493	16,421	4,825	23,203	138,715
34	1,998	11,238	15,959	14,306	13,495	6,142	6,834	13,019	82,991
35	522	22,354	6,433	13,253	27,657	13,466	8,021	13,952	105,659
36	88	17,684	2,243	9,416	8,214	9,713	3,533	9,859	60,749
37	410	16,526	2,984	6,177	8,075	6,087	1,328	8,536	50,124
38	24	13,935	9,037	6,089	2,231	5,189	5,597	3,616	45,719
39	100	15,743	1,759	4,143	18,124	2,973	6,520	9,038	58,400
40	46	13,008	10,199	3,794	5,059	5,873	2,363	22,683	63,024

Package Services Parcel Post
Combination Intra-BMC/Inter-BMC Piece Distribution of RPW Volume

Fiscal Year 2004 Pieces by Zone and Weight
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Local	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
41	30	14,459	3,315	6,300	11,248	4,417	4,313	8,833	52,916
42	128	5,599	1,090	4,691	2,297	4,408	1,382	8,406	28,002
43	24	8,367	3,517	2,489	6,633	1,821	1,763	5,859	30,473
44	12	9,415	772	1,755	695	6,900	1,983	6,204	27,735
45	145	3,488	1,631	4,808	2,764	4,251	6,664	6,607	30,359
46	32	8,435	1,520	1,714	1,422	8,118	2,346	8,629	32,216
47	65	7,640	1,255	2,511	3,926	7,122	2,417	6,464	31,401
48	2,116	8,493	2,287	1,974	3,929	839	1,133	3,369	24,140
49	36	8,864	2,282	438	5,243	1,044	453	5,708	24,068
50	15	2,504	66	746	11,736	216	237	3,145	18,665
51	3	6,051	15	108	2,076	843	7,923	2,918	19,937
52	61	13,490	4,665	2,600	1,867	1,005	1,328	1,511	26,526
53	2	12,773	3,671	362	758	1,395	522	1,776	21,260
54	10	8,113	933	2,427	1,981	961	408	696	15,528
55	0	4,014	1,541	235	3,144	1,247	738	661	11,581
56	7	826	1,156	723	724	1,014	528	1,074	6,053
57	0	2,587	2,172	330	313	2,767	804	1,450	10,422
58	2	881	1,098	397	933	9	30	1,201	4,553
59	0	784	0	1	1	2,210	58	1,304	4,358
60	4	2,048	3,460	6,087	23	2,008	1,025	2,445	17,101
61	0	3,633	171	113	291	283	586	586	5,663
62	1	1,886	1,054	148	407	4	82	515	4,097
63	2	509	805	10	695	173	497	368	3,058
64	0	3,502	2,112	0	91	330	0	825	6,860
65	7	1,046	1,016	323	31	196	83	845	3,547
66	2	4,232	891	577	1,537	63	155	1,450	8,907
67	0	1,250	635	332	0	194	172	454	3,036
68	0	1,292	0	0	1,703	895	904	283	5,077
69	0	549	0	0	311	0	0	0	860
70	0	8,883	0	0	647	357	0	212	10,099
Balloon	3,175	101,183	68,430	105,832	103,134	63,674	52,226	48,543	546,197
Oversized	234	22,522	15,214	23,359	22,114	22,521	9,844	12,237	128,047
Total	1,977,271	26,792,085	9,845,261	18,860,555	20,633,994	10,393,503	7,593,757	12,546,228	108,642,654

Note: Parcel Post distributions exclude 1,320,612 Alaska Bypass pieces.

Package Services Parcel Post
Combination Intra-BMC/Inter-BMC/Destination Entry Piece Distribution of RPW Volume

Fiscal Year 2004 Pieces by Zone and Weight
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Local, DDU, DSCF	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
1	7,743,329	7,325,468	1,848,562	1,555,445	1,333,501	642,219	410,052	770,600	21,629,176
2	45,736,370	28,350,538	6,713,219	6,501,777	6,470,587	3,359,001	2,345,959	4,201,470	103,678,921
3	32,271,797	16,685,463	4,684,013	4,109,068	3,954,146	2,319,681	1,625,631	2,713,405	68,363,203
4	20,473,860	11,149,863	2,861,460	2,576,801	2,724,479	1,169,560	931,847	1,532,754	43,420,624
5	13,821,833	8,049,057	2,040,980	1,764,337	1,598,044	653,113	558,727	877,779	29,363,872
6	10,087,860	4,332,154	1,265,119	1,079,791	882,823	334,039	343,994	379,314	18,705,094
7	8,460,496	3,403,344	1,007,640	805,704	630,527	248,904	181,990	351,358	15,089,962
8	5,918,340	3,419,974	847,700	526,520	524,205	178,106	141,808	154,238	11,710,892
9	4,771,152	1,802,804	542,068	433,650	404,420	141,700	94,339	107,199	8,297,332
10	3,873,929	1,416,530	440,238	302,973	299,650	161,871	100,838	97,446	6,693,476
11	3,049,689	1,127,194	346,072	306,239	195,839	128,059	71,926	104,340	5,329,360
12	2,523,331	828,680	241,058	234,734	152,826	107,566	87,755	90,417	4,266,367
13	2,021,878	674,133	196,105	207,503	145,936	113,382	71,286	107,823	3,538,046
14	1,560,126	559,811	172,788	125,068	136,162	64,541	60,305	85,456	2,764,257
15	1,698,295	727,671	227,998	172,030	130,242	65,212	59,468	71,323	3,152,238
16	1,221,247	443,738	119,425	130,601	93,917	70,644	39,965	67,759	2,187,294
17	1,030,111	382,008	140,667	110,993	67,942	46,443	30,854	81,897	1,890,914
18	928,397	332,035	126,308	71,450	72,593	47,947	35,351	67,095	1,681,177
19	1,034,354	327,802	87,606	58,059	73,070	44,611	27,636	50,552	1,703,691
20	633,179	360,100	85,933	51,154	47,946	39,057	34,088	50,094	1,301,551
21	681,275	296,199	107,957	41,735	73,325	35,924	24,102	50,227	1,310,744
22	661,628	287,633	89,932	116,184	41,185	21,399	31,757	39,356	1,289,073
23	560,571	277,628	75,121	37,452	31,979	63,655	19,839	27,230	1,093,474
24	460,261	149,529	56,237	48,000	43,548	14,404	23,517	34,118	829,613
25	364,104	126,592	42,655	26,683	53,305	19,129	14,279	25,005	671,753
26	331,118	129,073	40,953	34,126	33,073	21,044	8,120	34,509	632,016
27	301,175	127,804	33,175	18,623	35,214	13,664	18,727	22,717	571,100
28	271,800	107,445	27,741	22,721	19,638	19,216	6,582	32,854	507,997
29	227,708	91,336	28,165	25,100	19,279	11,530	16,120	18,040	437,277
30	674,485	86,733	31,751	24,007	26,179	11,921	8,007	11,798	874,880
31	259,092	85,896	25,070	13,739	11,115	10,563	20,750	26,083	452,308
32	175,974	75,697	25,597	41,439	20,275	8,246	8,513	13,491	369,232
33	221,421	87,394	52,118	16,070	11,493	16,421	4,825	23,203	432,945
34	153,117	62,504	28,785	16,484	13,495	6,142	6,834	13,019	300,380
35	137,921	63,649	16,759	15,322	27,657	13,466	8,021	13,952	296,746
36	128,237	56,370	10,707	11,263	8,214	9,713	3,533	9,859	237,895
37	129,173	46,583	8,563	7,678	8,075	6,087	1,328	8,536	216,022
38	106,940	43,489	15,467	7,905	2,231	5,189	5,597	3,616	190,433
39	95,411	45,478	9,030	5,972	18,124	2,973	6,520	9,038	192,546
40	110,330	42,366	18,397	5,696	5,059	5,873	2,363	22,683	212,766

Package Services Parcel Post
Combination Intra-BMC/Inter-BMC/Destination Entry Piece Distribution of RPW Volume

Fiscal Year 2004 Pieces by Zone and Weight
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Local, DDU, DSCF	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
41	95,555	35,798	12,331	7,476	11,248	4,417	4,313	8,833	179,972
42	107,266	48,305	8,293	6,050	2,297	4,408	1,382	8,406	186,408
43	103,821	36,253	7,236	3,657	6,633	1,821	1,763	5,859	167,043
44	92,870	66,852	8,846	2,637	695	6,900	1,983	6,204	186,987
45	74,762	27,263	6,581	5,887	2,764	4,251	6,664	6,607	134,779
46	59,022	23,638	4,147	2,746	1,422	8,118	2,346	8,629	110,068
47	43,881	21,313	4,707	3,618	3,926	7,122	2,417	6,464	93,450
48	48,134	17,611	4,626	2,332	3,929	839	1,133	3,369	81,975
49	32,951	16,843	6,645	1,651	5,243	1,044	453	5,708	70,537
50	40,086	10,348	1,575	1,002	11,736	216	237	3,145	68,345
51	29,526	16,632	2,351	553	2,076	843	7,923	2,918	62,823
52	21,113	27,063	7,550	3,052	1,867	1,005	1,328	1,511	64,488
53	13,560	19,480	5,333	741	758	1,395	522	1,776	43,566
54	13,967	12,378	2,185	2,722	1,981	961	408	696	35,298
55	15,632	7,560	2,254	358	3,144	1,247	738	661	31,594
56	12,175	5,645	2,102	1,071	724	1,014	528	1,074	24,334
57	10,752	5,054	3,164	445	313	2,767	804	1,450	24,750
58	11,679	5,466	2,225	684	933	9	30	1,201	22,229
59	10,180	5,506	1,394	488	1	2,210	58	1,304	21,141
60	12,143	5,287	4,043	6,205	23	2,008	1,025	2,445	33,179
61	12,050	6,847	1,226	264	291	283	586	586	22,132
62	19,616	4,639	1,543	223	407	4	82	515	27,028
63	6,655	2,646	1,322	108	695	173	497	368	12,464
64	6,759	6,991	2,644	97	91	330	0	825	17,736
65	12,662	2,630	1,331	387	31	196	83	845	18,165
66	3,135	5,963	1,191	646	1,537	63	155	1,450	14,138
67	1,933	2,069	959	387	0	194	172	454	6,167
68	1,531	2,050	244	45	1,703	895	904	283	7,655
69	1,125	2,086	243	376	311	0	0	0	4,140
70	1,148	10,118	89	25	647	357	0	212	12,597
Balloon	468,225	815,711	259,710	132,535	103,134	63,674	52,226	48,543	1,943,758
Oversized	1,090	74,495	40,458	27,063	22,114	22,521	9,844	12,237	209,823
Total	176,296,320	95,338,309	25,147,682	21,875,623	20,633,994	10,393,503	7,593,757	12,546,228	369,825,416

Package Services Parcel Post
Intra-BMC Calculated Revenue

Fiscal Year 2004 Pieces by Zone and Weight: R2001-1 Rates Period (10/1/03 - 9/30/04)
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Local	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Total
1	1,164,062	10,972,498	1,522,904	314,114	28,456	14,002,034
2	2,237,723	28,738,137	3,755,993	1,040,497	56,779	35,829,128
3	1,119,251	16,032,418	2,912,709	597,840	31,923	20,694,141
4	583,192	9,372,410	2,014,794	401,026	19,056	12,390,477
5	348,340	5,733,356	1,505,648	404,414	13,229	8,004,987
6	320,491	4,373,649	1,098,663	292,795	9,666	6,095,264
7	170,921	3,088,863	732,704	216,343	7,901	4,216,732
8	139,479	2,372,322	652,450	112,840	5,202	3,282,294
9	126,176	1,844,898	472,373	111,650	2,511	2,557,607
10	81,144	1,463,764	373,016	67,150	1,805	1,986,877
11	73,372	1,148,925	345,839	131,953	1,630	1,701,719
12	32,694	806,659	209,250	53,186	7,771	1,109,561
13	19,036	770,940	143,128	84,304	1,206	1,018,613
14	12,528	845,030	200,735	48,910	755	1,107,958
15	9,171	612,330	216,406	20,256	6,995	865,159
16	37,596	601,004	62,785	83,683	581	785,649
17	32,597	436,276	144,503	25,054	623	639,053
18	43,117	608,590	332,266	20,601	382	1,004,956
19	10,732	556,407	61,482	31,601	5,175	665,397
20	12,009	488,973	67,465	11,327	2,502	582,276
21	33,495	364,481	266,647	10,702	5,693	681,018
22	18,777	343,985	121,389	34,923	2,260	521,333
23	2,916	316,945	56,812	2,147	5,260	384,079
24	6,836	211,266	105,240	31,770	162	355,275
25	7,060	263,325	60,391	6,333	4,408	341,518
26	7,683	251,394	36,329	62,875	7,184	365,464
27	554	162,567	51,582	21,702	2,583	238,988
28	8,596	239,238	44,456	1,060	2,237	295,588
29	9,226	233,265	50,800	20,626	1,813	315,731
30	13,540	153,180	71,403	44,108	93	282,324
31	468	185,758	51,382	7,409	1,462	246,479
32	2,684	206,987	52,999	2,993	106	265,769
33	16,633	120,591	33,121	2,499	428	173,272
34	12,588	79,889	113,942	255	60	206,735
35	3,317	149,774	28,018	11,613	46,003	238,724
36	563	136,760	10,045	315	24	147,707
37	2,640	113,707	8,334	13,297	12	137,991
38	158	111,081	33,550	6,732	-	151,521
39	653	71,165	3,562	10,212	1,537	87,128
40	301	92,475	29,520	6,865	-	129,161
41	198	101,668	18,608	9,988	11,076	141,538

Package Services Parcel Post
Intra-BMC Calculated Revenue

Fiscal Year 2004 Pieces by Zone and Weight: R2001-1 Rates Period (10/1/03 - 9/30/04)
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Local	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Total
42	861	39,783	4,539	175	13	45,371
43	165	62,876	29,681	141	13	92,875
44	80	62,109	316	71	-	62,576
45	999	21,605	14,892	120	-	37,615
46	220	73,641	9,297	204	13	83,375
47	451	59,204	11,699	447	39	71,840
48	14,873	71,262	15,876	315	13	102,339
49	255	67,983	9,661	24	-	77,923
50	106	21,405	306	98	13	21,928
51	23	55,172	71	25	-	55,291
52	443	123,552	48,702	160	26	172,884
53	15	117,626	30,821	12	-	148,475
54	70	66,982	1,565	74	-	68,691
55	-	37,492	16,836	-	-	54,328
56	55	7,579	170	50	8,597	16,450
57	-	23,136	23,529	-	-	46,665
58	16	8,371	12,573	13	-	20,973
59	-	7,503	-	-	-	7,503
60	32	17,260	39,864	38	-	57,194
61	-	35,228	589	-	-	35,817
62	8	15,174	2,893	-	-	18,075
63	16	2,886	9,323	13	-	12,238
64	-	34,534	15,157	-	-	49,691
65	58	10,268	11,714	3,590	-	25,630
66	17	42,218	608	6,988	-	49,831
67	-	12,551	7,457	-	-	20,008
68	-	8,537	-	-	-	8,537
69	-	1,073	-	-	-	1,073
70	-	90,432	-	-	-	90,432
Balloon	16,130	485,609	186,656	42,148	1,078	731,620
Oversized	5,568	679,354	311,852	50,181	387	1,047,342
Total	6,762,975	97,139,357	18,889,887	4,482,856	306,738	127,581,813

Barcode Discount	(51,662)
Nonmachinable Surcharge	7,615,892
Calculated Revenue (Including Discounts and Surcharges)	135,146,043

Note: Parcel Post distributions exclude 1,320,612 Alaska Bypass pieces.

Package Services Parcel Post
Inter-BMC Calculated Revenue

Fiscal Year 2004 Pieces by Zone and Weight: R2001-1 Rates Period (10/1/03 - 9/30/04)
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
1	1,605,001	2,525,426	4,991,407	4,966,646	2,408,323	1,537,696	2,889,749	20,924,248
2	2,514,531	6,038,178	22,642,929	26,725,379	15,081,914	10,533,354	18,864,601	102,400,887
3	1,860,309	4,878,492	18,785,112	22,299,173	13,245,376	9,379,890	17,148,722	87,597,072
4	1,939,996	2,418,176	13,039,162	18,853,466	8,350,655	6,709,300	12,062,777	63,373,532
5	1,325,564	2,209,992	9,481,037	12,365,678	5,603,711	4,827,403	8,277,460	44,090,844
6	1,115,289	1,788,431	6,588,400	7,489,831	3,180,055	3,405,540	4,358,317	27,925,863
7	714,821	1,607,351	5,024,299	5,789,141	2,576,152	2,072,868	4,507,922	22,292,554
8	655,146	1,508,813	3,471,871	5,150,424	1,978,760	1,778,272	2,319,735	16,863,020
9	343,057	893,214	3,018,880	4,222,416	1,676,315	1,262,257	1,826,676	13,242,814
10	420,093	712,295	2,143,552	3,296,420	2,023,384	1,428,877	1,767,675	11,792,295
11	281,693	530,585	2,306,243	2,257,505	1,681,420	1,073,141	1,998,104	10,128,691
12	319,545	507,678	1,967,550	1,828,140	1,475,808	1,370,731	1,817,380	9,286,831
13	146,191	464,697	1,711,021	1,823,806	1,619,100	1,159,816	2,263,215	9,187,846
14	97,588	315,574	1,070,558	1,762,132	955,850	1,019,149	1,866,354	7,087,206
15	90,354	374,887	1,521,484	1,731,774	998,396	1,040,099	1,614,746	7,371,739
16	95,753	297,167	1,160,854	1,293,265	1,115,465	721,369	1,586,229	6,270,102
17	92,321	288,988	1,041,897	961,083	754,228	573,572	1,976,164	5,688,253
18	80,037	236,488	685,265	1,053,448	799,761	674,855	1,665,306	5,195,160
19	85,457	183,223	501,318	1,078,390	762,405	541,114	1,288,056	4,439,962
20	49,797	101,215	446,726	724,814	682,719	683,468	1,308,449	3,997,189
21	137,011	161,515	351,280	1,128,960	641,595	493,856	1,342,061	4,256,278
22	46,853	295,163	1,276,286	647,941	389,893	664,353	1,074,407	4,394,896
23	61,130	142,930	372,046	506,764	1,182,082	422,961	758,357	3,446,270
24	73,049	161,225	502,949	713,491	272,237	510,795	968,597	3,202,342
25	31,328	94,313	266,466	880,966	367,667	315,419	722,653	2,678,812
26	32,827	149,115	290,114	548,002	410,990	182,380	1,014,216	2,627,644
27	19,050	61,079	156,427	600,446	270,966	427,170	678,556	2,213,694
28	29,602	44,400	239,942	338,272	386,444	152,313	996,119	2,187,092
29	25,980	82,979	269,917	337,132	235,091	378,338	554,897	1,884,333
30	17,188	123,544	227,700	467,667	246,169	190,400	367,972	1,640,639
31	40,510	39,365	135,807	198,569	220,874	499,649	824,237	1,959,011
32	36,257	107,025	555,643	370,652	174,494	207,450	431,720	1,883,241
33	96,549	418,755	176,180	211,791	351,418	118,940	751,320	2,124,953
34	10,845	48,170	207,228	252,115	132,851	170,364	426,363	1,247,937
35	32,963	40,683	178,147	445,982	294,228	202,059	461,953	1,656,015
36	7,585	14,074	139,103	156,524	214,364	89,909	329,774	951,332
37	23,890	24,743	73,676	155,267	135,623	34,106	288,431	735,736
38	4,644	66,492	82,343	43,296	116,651	145,132	123,376	581,934
39	65,223	16,475	48,610	352,115	67,431	170,619	311,174	1,031,647
40	18,293	86,448	48,472	99,814	134,314	62,351	787,998	1,237,690
41	22,904	18,189	83,186	205,119	101,860	114,782	309,522	855,563
42	8,732	7,863	72,750	46,015	102,451	37,076	296,979	571,866
43	9,878	8,571	38,826	133,903	42,622	47,653	208,648	490,101

Package Services Parcel Post
Inter-BMC Calculated Revenue

Fiscal Year 2004 Pieces by Zone and Weight: R2001-1 Rates Period (10/1/03 - 9/30/04)
(Machinable and Non-machinable Parcels Combined)

Weight (Pounds)	Zones 1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
44	21,131	9,000	27,605	14,122	162,707	54,000	222,586	511,150
45	9,538	2,977	76,332	56,575	100,958	182,805	238,766	667,952
46	816	8,123	27,177	29,277	194,107	64,798	314,093	638,391
47	9,372	2,230	39,853	81,366	171,362	67,206	236,901	608,289
48	5,011	10,467	31,617	81,939	20,331	31,699	124,297	305,361
49	12,740	17,656	7,130	110,049	25,429	12,751	211,924	397,678
50	1,322	481	12,112	247,729	5,299	6,705	117,510	391,159
51	77	112	1,748	44,074	20,788	225,714	109,702	402,214
52	452	4,389	43,001	39,793	24,908	38,036	57,099	207,677
53	155	12,172	6,029	16,264	34,766	15,051	67,511	151,949
54	8,916	10,292	40,687	42,713	24,066	11,815	26,586	165,075
55	-	837	3,970	68,139	31,397	21,473	25,416	151,232
56	197	14,921	12,217	916	25,643	15,453	41,486	110,833
57	1,458	1,555	5,635	6,847	70,330	23,635	56,285	165,746
58	20	65	6,799	20,505	225	896	46,855	75,364
59	-	-	17	22	56,688	1,713	51,109	109,548
60	2,653	157	105,562	520	51,714	30,554	96,230	287,390
61	10	1,616	1,977	6,465	7,314	17,534	23,171	58,088
62	3,442	10,854	2,585	9,092	102	2,470	20,435	48,979
63	2,243	53	155	15,580	4,516	14,994	14,666	52,208
64	-	11,052	-	2,048	8,632	-	33,014	54,745
65	104	201	503	708	5,142	2,529	33,972	43,158
66	21	11,542	122	34,858	1,651	4,718	58,503	111,415
67	-	-	5,933	-	5,128	5,274	18,385	34,720
68	4,764	-	-	38,903	23,776	27,788	11,491	106,722
69	4,786	-	-	7,128	-	-	-	11,914
70	-	-	-	14,861	9,549	-	8,689	33,099
Balloon	164,236	371,711	1,078,760	1,378,261	974,850	913,425	1,099,016	5,980,260
Oversized	117,331	292,090	1,187,667	1,455,299	1,794,723	913,624	1,477,255	7,237,990
Total	15,055,627	30,888,538	110,117,858	138,337,785	77,318,215	60,137,502	110,279,920	542,135,444

Barcode Discount	(266,643)
BMC Presort Discount	(399,652)
OBMC Presort Discount	(15,681,895)
Nonmachinable Surcharge	27,405,022
Calculated Revenue (Including Discounts and Surcharges)	553,192,277

Package Services Parcel Post
Destination Entry Calculated Revenue

Fiscal Year 2004 Pieces by Zone and Weight: R2001-1 Rates Period (10/1/03 - 9/30/04)
(All Destination Entry Parcels Combined)

Weight (Pounds)	DDU	DSCF	DBMC Zones 1 & 2	DBMC Zone 3	DBMC Zone 4	DBMC Zone 5	Total
1	8,884,421	162,127	6,399,003	1,504,668	302,322	-	17,252,542
2	56,794,257	1,113,090	43,806,107	11,287,867	2,379,206	-	115,380,526
3	41,750,959	1,026,259	30,766,148	9,568,630	2,234,957	-	85,346,953
4	27,439,443	863,370	23,285,571	7,351,213	1,847,082	-	60,786,678
5	19,013,162	929,858	19,101,566	5,686,848	1,540,794	-	46,272,228
6	14,477,023	366,864	10,033,775	3,511,323	728,148	-	29,117,134
7	12,499,433	337,281	8,788,135	3,089,692	730,110	-	25,444,651
8	8,990,809	212,036	10,114,614	2,700,092	517,502	-	22,535,053
9	7,357,010	223,095	5,226,515	1,883,710	429,126	-	15,119,456
10	6,145,502	166,940	4,227,815	1,725,453	385,522	-	12,651,233
11	4,916,957	148,607	3,570,481	1,421,641	305,248	-	10,362,934
12	4,177,079	85,519	2,701,984	967,773	192,325	-	8,124,681
13	3,410,979	67,992	2,281,907	810,603	202,831	-	6,774,311
14	2,682,761	47,411	1,837,258	743,947	124,245	-	5,435,621
15	2,929,671	128,057	2,862,667	1,098,626	219,287	-	7,238,307
16	2,145,643	48,779	1,602,227	559,744	120,433	-	4,476,827
17	1,848,065	27,743	1,483,212	662,317	130,567	-	4,151,904
18	1,690,073	22,542	1,150,788	438,293	81,558	-	3,383,254
19	1,907,656	42,142	1,204,386	462,307	103,374	-	3,719,865
20	1,179,642	24,110	1,487,526	523,407	111,826	-	3,326,512
21	1,286,352	18,850	1,216,906	469,552	106,074	-	3,097,734
22	1,270,336	12,677	1,281,159	364,800	88,289	-	3,017,260
23	1,092,353	10,267	1,265,120	444,809	72,722	-	2,885,271
24	905,108	7,417	634,978	233,802	51,301	-	1,832,606
25	722,569	6,226	504,697	224,246	53,210	-	1,510,948
26	663,766	4,767	539,733	191,449	55,009	-	1,454,724
27	609,087	10,134	626,988	187,780	46,181	-	1,480,170
28	553,627	6,585	442,155	164,547	48,857	-	1,215,771
29	464,065	8,287	359,063	133,003	34,110	-	998,528
30	1,402,475	5,161	410,550	114,309	32,963	-	1,965,458
31	541,209	5,576	367,727	145,827	34,116	-	1,094,455
32	369,166	2,528	294,036	95,213	21,297	-	782,240
33	462,377	2,906	402,647	102,092	37,064	-	1,007,085
34	320,551	2,803	343,480	120,435	22,720	-	809,989
35	293,085	2,011	279,978	97,990	21,766	-	694,829
36	274,151	2,925	265,774	84,127	19,579	-	646,557
37	277,092	2,230	208,891	55,958	15,995	-	560,166
38	231,388	1,341	207,761	65,063	19,505	-	525,059
39	206,878	1,967	211,414	74,238	19,749	-	514,247
40	240,972	1,208	211,081	84,360	20,649	-	558,270
41	209,723	954	155,134	93,760	12,849	-	472,420
42	235,992	1,738	313,461	75,420	14,928	-	641,539

Package Services Parcel Post
Destination Entry Calculated Revenue

Fiscal Year 2004 Pieces by Zone and Weight: R2001-1 Rates Period (10/1/03 - 9/30/04)
(All Destination Entry Parcels Combined)

Weight (Pounds)	DDU	DSCF	DBMC Zones 1 & 2	DBMC Zone 3	DBMC Zone 4	DBMC Zone 5	Total
43	229,977	1,008	206,916	39,273	12,913	-	490,086
44	206,794	629	430,203	85,827	9,798	-	733,251
45	166,778	820	179,737	52,907	12,151	-	412,393
46	132,441	653	115,997	28,345	11,671	-	289,107
47	98,819	471	105,285	37,453	12,571	-	254,600
48	104,120	783	70,852	25,594	4,082	-	205,432
49	74,676	851	62,556	48,034	13,896	-	200,013
50	91,474	664	62,044	16,726	2,945	-	173,854
51	67,698	475	84,334	26,041	5,146	-	183,695
52	48,461	393	109,129	32,397	5,240	-	195,620
53	31,322	309	54,327	18,747	4,411	-	109,116
54	32,421	237	34,805	14,186	3,446	-	85,095
55	36,455	289	29,179	8,099	1,449	-	75,472
56	28,476	279	39,952	10,793	4,083	-	83,582
57	25,327	115	20,601	11,349	1,358	-	58,749
58	27,605	167	38,560	12,923	3,392	-	82,647
59	24,162	155	39,997	16,029	5,773	-	86,117
60	28,941	169	27,600	6,725	1,391	-	64,827
61	28,811	262	27,577	12,189	1,796	-	70,636
62	47,233	92	23,783	5,666	897	-	77,671
63	16,056	106	18,573	6,008	1,181	-	41,924
64	16,351	174	30,524	6,189	1,173	-	54,412
65	30,838	94	13,941	3,682	775	-	49,330
66	7,647	68	15,335	3,501	843	-	27,393
67	4,751	14	7,292	3,802	677	-	16,535
68	3,775	14	6,793	2,863	551	-	13,995
69	2,790	-	13,843	2,852	4,658	-	24,143
70	2,859	-	11,188	1,051	312	-	15,409
Balloon	806,805	28,607	3,315,411	1,354,263	211,489	-	5,716,575
Oversized	1,661	7,385	942,784	614,174	121,518	-	1,687,522
Total	245,298,393	6,207,662	198,613,535	62,128,623	13,996,981	-	526,245,194

Barcode Discount	(1,950,632)
DBMC Nonmachinable Surcharge	8,382,749
DSCF 3-Digit Sorted Nonmachinable Surcharge	77,116
Calculated Revenue (Including Discounts and Surcharges)	532,754,428

Package Services Parcel Post Calculation of Revenue Adjustment Factors Fiscal Year 2004	
	Fiscal Year 2004
Calculated Revenues (Incl. Discounts and Surcharges)	
Intra-BMC	135,146,043
Inter-BMC	553,192,277
Parcel Select	532,754,428
Other Revenue Items	
Parcel Return Service Experiment	13,333,010
Alaska Bypass	14,339,519
Enclosure Revenue	1,258,178
Pickup Revenue	503,938
Revenue Adjustment Factors	
Intra-BMC	0.994491386
Inter-BMC	0.972038693
Parcel Select	1.014604716
Total Parcel Post	0.993094940

RPW Data Aggregates FY 2004

Mail Category	Revenue	Volume	Weight
Inter-BMC	$538,085,610	77,894,322	364,247,086
Machinable	$455,653,894	67,831,144	290,088,313
Barcoded	$52,182,162	8,888,108	40,824,414
Non-Barcoded	$403,471,732	58,943,036	249,263,899
Nonmachinable	$82,431,716	10,063,178	74,158,773
BMC Presorted	$10,583,874	1,427,327	9,772,969
OBMC Presorted	$79,083,112	13,403,329	63,173,228
Intra-BMC	$134,544,201	30,748,332	128,304,439
Machinable	$109,722,790	25,076,599	99,472,826
Barcoded	$5,536,687	1,722,073	6,403,093
Non-Barcoded	$104,186,103	23,354,526	93,069,733
Nonmachinable	$24,821,411	5,671,733	28,831,613
DBMC	$286,652,751	86,863,713	439,638,631
Machinable	$248,795,372	81,001,587	356,483,070
Barcoded	$194,419,869	65,021,066	282,160,502
Non-Barcoded	$54,375,503	15,980,521	74,322,568
Nonmachinable	$37,857,379	5,862,126	83,155,561
DSCF	$7,140,683	2,983,715	20,946,398
Machinable	$6,876,444	2,912,348	20,639,195
Nonmachinable	$264,239	71,367	307,203
Mixed	$0	0	0
DDU	$246,741,721	171,335,334	910,245,947
Alaska Bypass	$14,339,519	1,320,612	63,886,921
Enclosure Revenue	$1,258,178	299,735	0
Parcel Select PRS Experiment	$13,333,010	4,471,810	10,057,471
Inter-/Intra-BMC	$672,629,811	108,642,654	492,551,525
Parcel Select	$540,535,155	261,182,762	1,370,830,976
Total	$1,242,095,673	$375,917,573	$1,937,326,893
Rate Category Total	$1,242,095,673	$375,617,838	$1,937,326,893
Check	0	299,735	0

PACKAGE SERVICES
Presort Bound Printed Matter
FY 2004 Billing Determinants

RPW Data	
Revenue (excluding fees)	$520,202,359
Pieces	524,905,616
Pounds	1,250,598,828

Pieces 1/ 2/

	Basic Presort				Carrier Route Presort				Basic Presort Total	Carrier Route Total
Zone	Non-Drop-Shipped	DBMC	DSCF	DDU	Non-Drop-Shipped	DBMC	DSCF	DDU		
Unzoned	—	—	85,948,917	5,796,043	—	—	76,067,807	43,300,997	91,744,960	119,368,804
1 & 2	18,136,048	160,035,655	—	—	1,305,696	9,560,744	—	—	178,171,703	10,866,439
3	12,125,281	32,716,839	—	—	435,023	4,841,173	—	—	44,842,119	5,276,196
4	18,083,668	6,767,058	—	—	467,963	1,056,058	—	—	24,850,726	1,524,021
5	18,066,283	242,628	—	—	497,451	10,118	—	—	18,308,911	507,570
6	9,752,686	—	—	—	174,933	—	—	—	9,752,686	174,933
7	6,281,315	—	—	—	322,139	—	—	—	6,281,315	322,139
8	12,211,562	—	—	—	701,531	—	—	—	12,211,562	701,531
Total	94,656,842	199,762,180	85,948,917	5,796,043	3,904,737	15,468,093	76,067,807	43,300,997	386,163,982	138,741,634

	Pounds 1/				Revenues
Zone	Non-Drop-Shipped	DBMC	DSCF	DDU	All Categories
Unzoned	—	—	318,392,060	120,533,412	$150,854,115
1 & 2	41,653,512	491,113,342	—	—	$212,757,436
3	26,606,029	100,427,796	—	—	$60,817,462
4	38,660,540	21,029,305	—	—	$36,959,915
5	36,574,401	929,982	—	—	$29,032,202
6	18,804,688	—	—	—	$16,112,469
7	13,002,969	—	—	—	$11,599,690
8	22,870,794	—	—	—	$24,427,332
Total	198,172,932	613,500,425	318,392,060	120,533,412	$542,560,622

Gross Revenue	$542,560,622
Adjustments	
Barcode Discount	$5,848,312
Flats Rate Differenti	$17,580,480
Adjusted Revenue	$519,131,830

1/ Distribution of pieces and weight estimated on the basis of a special weight report.
Revenue as calculated should be adjusted to RPW revenue by multiplying by 100.20622 percent.
2/ Includes 194,943,735 pieces receiving the $0.03 per piece barcode discount and 228,317,919 flats receiving the $0.077 per piece flats rate differential

PACKAGE SERVICES
Single Piece Bound Printed Matter
FY 2004

RPW Data	
Revenue (excluding fees	$63,026,223
Pieces	28,760,365
Pounds	61,370,958

Pieces 1/ 2/

Weight (Pounds)	Zones 1&2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Total
0.0 - 1.0	3,842,361	681,528	918,545	1,160,053	494,237	366,139	545,812	8,008,675
1.0 - 1.5	2,300,780	521,285	1,148,981	846,441	694,421	311,626	616,848	6,440,381
1.5 - 2.0	1,534,624	401,040	560,694	962,660	399,189	223,294	308,004	4,389,505
2.0 - 2.5	857,658	313,043	602,576	482,094	207,432	132,736	222,471	2,818,010
2.5 - 3.0	575,996	224,039	303,173	282,190	154,498	121,032	174,198	1,835,125
3.0 - 3.5	390,418	139,277	243,657	256,272	97,689	81,020	104,250	1,312,582
3.5 - 4.0	229,684	152,165	130,726	151,788	45,863	39,234	71,109	820,568
4.0 - 4.5	236,102	109,068	99,608	154,794	76,461	32,632	51,560	760,224
4.5 - 5.0	233,988	52,858	68,027	84,505	20,116	19,341	37,271	516,106
5.0 - 6.0	191,920	69,749	98,703	137,900	84,854	26,800	33,708	643,633
6.0 - 7.0	113,754	40,957	88,987	52,053	37,207	23,214	17,695	373,867
7.0 - 8.0	61,615	19,749	37,004	23,160	19,118	16,174	14,999	191,819
8.0 - 9.0	43,800	21,589	24,039	28,695	48,919	7,796	12,423	187,261
9.0 - 10.0	20,290	22,807	20,160	30,161	17,090	4,469	10,461	125,437
10.0 - 11.0	37,539	29,964	14,337	15,122	12,533	2,850	15,002	127,346
11.0 - 12.0	14,768	10,029	26,763	19,672	15,866	1,309	5,729	94,136
12.0 - 13.0	14,112	2,768	7,780	11,910	6,743	1,010	5,145	49,469
13.0 - 14.0	8,933	1,413	3,658	9,459	4,967	7,707	1,021	37,157
14.0 - 15.0	6,568	3,925	597	10,040	5,911	403	1,619	29,063
Total	10,714,908	2,817,252	4,398,016	4,718,966	2,443,112	1,418,787	2,249,325	28,760,365

1/ Distribution of pieces estimated on the basis of a special weight report.
Revenue as calculated should be adjusted to RPW revenue by multiplying by 100.78460 percent.
2/ Includes 6,796,965 pieces receiving the $0.03 per piece barcode discount and 12,802,461 flats receiving the $0.08 per piece flats rate differential.

PACKAGE SERVICES
Single Piece Media Mail
FY 2004

RPW Data		
Revenue (excluding fees)	$	285,033,267
Pieces		145,828,587
Pounds		269,255,561

	Billing Determinants 1/				
	Pieces	Postage Pounds	Rates		Revenue
First Pound	65,363,603				
Barcoded	--	13,834,999	$1.39	$	19,230,649
Non-Barcoded	--	131,993,588	1.42		187,430,895
Second through Seventh Pound	76,912,694	153,595,408	0.42		64,510,071
Eighth Pound and over	3,552,290	26,568,280	0.30		7,970,484
Total	145,828,587	325,992,275		$	279,142,099

1/ Distribution of pieces and postage pounds estimated on the basis of a special weight report. Revenue as calculated should be adjusted to RPW revenue by multiplying by 102.110455 percent.

PACKAGE SERVICES
Presorted Media Mail
FY 2004

RPW Data	
Revenue (excluding fees)	$ 63,671,482
Pieces	40,400,792
Pounds	84,976,357

	Billing Determinants 1/			
	Pieces	Postage Pounds	Rates	Revenue
First Pound	14,887,061	2,790,485	$0.80	$ 2,232,388
5-Digit Presort Level	--	--	--	--
BMC Presort Level	--	31,507,590	1.09	34,343,273
Barcoded	--	6,102,717	1.12	6,835,043
Non-Barcoded	--	41,166,490	0.42	17,289,926
Second through Seventh Pounds	25,077,060	2,903,094	0.30	870,928
Eighth Pound and over	436,673	84,470,376		$ 61,571,558
Total	40,400,794			

1/ Distribution of pieces and postage pounds estimated on the basis of a special weight report. Revenue as calculated should be adjusted to RPW revenue by multiplying by 103.41054 percent.

PACKAGE SERVICES
Single Piece Library Mail
FY 2004

RPW Data		
Revenue (excluding fees)	$	29,622,030
Pieces		15,975,555
Pounds		28,487,001

	Billing Determinants 1/				
	Pieces	Postage Pounds	Rates		Revenue
First Pound	7,019,301				
Barcoded	--	1,209,473	$1.32	$	1,596,504
Non-Barcoded	--	14,766,082	1.35		19,934,211
Second through Seventh Pounds	8,616,822	16,704,109	0.40		6,681,644
Eighth Pound and over	339,432	2,161,842	0.29		626,934
Total	15,975,555	34,841,506		$	28,839,293

1/ Distribution of pieces and postage pounds estimated on the basis of a special weight report. Revenue as calculated should be adjusted to RPW revenue by multiplying by 102.71413 percent.

PACKAGE SERVICES
Presorted Library Mail
FY 2004

RPW Data		
Revenue (excluding fees)	$	674,481
Pieces		439,675
Pounds		600,806

	Billing Determinants 1/			
	Pieces	Postage Pounds	Rates	Revenue
First Pound	221,385			
5-Digit Presort Level	--	49,624	$ 0.76	$ 37,714
BMC Presort Level	--	--	--	--
Barcoded	--	79,022	1.03	81,393
Non-Barcoded	--	311,029	1.06	329,691
Second through Seventh Pounds	214,268	355,938	0.40	142,375
Eighth Pound and over	4,020	19,533	0.29	5,665
Total	439,673	815,146		$ 596,838

1/ Distribution of pieces and postage pounds estimated on the basis of a special weight report.
Revenue as calculated should be adjusted to RPW revenue by multiplying by 113.00914 percent.

Free-for-the-Blind and Handicapped J-1
GFY 2004

Pieces	70,741,249
Pounds	33,914,460

CERTIFIED MAIL
GOVERNMENT FISCAL YEAR 2004
BILLING DETERMINANT

Basic Fee	Fee	Transactions	Reported Revenues
Regular	$2.30	273,701,005	$629,511,760
USPS	----	1,703,373	----
Return Receipts 1/			
With Basic	$1.75	217,452,659	380,541,736
After Mailing	$3.25	18,521,555	60,195,056
USPS	----	1,432,868	----
Restricted Delivery 2/			
With Basic	$3.50	2,156,742	7,548,600
USPS	----	32,569	----
Total		275,404,378 3/	$629,511,760 4/

1/ See K-8 for detail by fee category.
2/ See K-7 for detail by fee category.
3/ Includes basic transactions only.
4/ Includes revenue from basic transactions only.

COLLECT-ON-DELIVERY
GOVERNMENT FISCAL YEAR 2004

Value up to	Fee	Transactions
$50	$4.50	636,929
$100	$5.50	413,999
$200	$6.50	570,056
$300	$7.50	169,765
$400	$8.50	53,299
$500	$9.50	17,819
$600	$10.50	12,512
$700	$11.50	7,964
$800	$12.50	6,311
$900	$13.50	4,293
$1,000	$14.50	7,904
Total		1,900,851
Revenues from fees		$11,218,517
Registered COD:		
Transactions	$4.00	4,218
Revenues		$16,871
Notice of Nondelivery:		
Transactions	$3.00	0
Revenues		$0
Alteration of Charge, etc.:		
Transactions	$3.00	0
Revenues		$0
Restricted Delivery		
Transactions	$3.50	0
Revenues		$0
Total Revenues		$11,235,387
Total Transactions		1,905,069

INSURED MAIL
GOVERNMENT FISCAL YEAR 2004

Value up to:	Fee	Transactions
$50	$1.30	24,493,104
100	2.20	13,996,695
200	3.20	6,252,056
300	4.20	2,365,507
400	5.20	941,148
500	6.20	914,477
600	7.20	326,638
700	8.20	214,630
800	9.20	148,464
900	10.20	115,801
1,000	11.20	256,763
1,100	12.20	51,112
1,200	13.20	31,571
1,300	14.20	15,043
1,400	15.20	8,256
1,500	16.20	44,743
1,600	17.20	9,566
1,700	18.20	7,597
1,800	19.20	6,783
1,900	20.20	3,973
2,000	21.20	41,818
2,100	22.20	14,897
2,200	23.20	4,991
2,300	24.20	1,222
2,400	25.20	1,580
2,500	26.20	26,954
2,600	27.20	250
2,700	28.20	699
2,800	29.20	1,396
2,900	30.20	481
3,000	31.20	12,861
3,100	32.20	938
3,200	33.20	398
3,300	34.20	2,242
3,400	35.20	331
3,500	36.20	5,640
3,600	37.20	285
3,700	38.20	0
3,800	39.20	1,062
3,900	40.20	2,007
4,000	41.20	16,193
4,100	42.20	333
4,200	43.20	147
4,300	44.20	0
4,400	45.20	0
4,500	46.20	637
4,600	47.20	318
4,700	48.20	250
4,800	49.20	0
4,900	50.20	110
5,000	51.20	10,193
Bulk Insurance		1,263
Total		50,353,420
Restricted Delivery	$3.50	0
Return Receipts	$1.75	0
	3.25	99,243

Total Revenue: (excluding return receipts and restricted delivery)	$122,467,282
Total Domestic Transactions:	50,353,420

MONEY ORDERS
GOVERNMENT FISCAL YEAR 2004

	Fee	Transactions	Revenues	
APO/FPO	$0.25	0	$0	
Domestic (up to $500)	$0.90	161,106,543	$144,995,889	1/
Domestic (over $500)	$1.25	20,954,781	$ 26,193,476	
Total Domestic		182,061,324	$171,189,365	
Inquiry Fee	$3.00	690,172	$2,070,515	2/
Total from Fees		187,210,764	$ 173,259,880	
Average Fee Revenue Per Transaction		$0.940284		
Domestic Float			$ 8,344,905	
Outstanding Money Orders			$ 54,663,172	
Total Money Order Revenue			$ 236,267,957	

1/ Based on ratio of money order (up to $500) fee revenue to total money order revenue in Docket No. R2001-1.
2/ Based on ratio of inquiry fee revenue to total money order fee revenue in Docket No. R2001-1.

REGISTRY MAIL
GOVERNMENT FISCAL YEAR 2004

Value Up To	Without Postal Insurance		With Postal Insurance	
Domestic	Fee	Transactions	Fee	Transactions
$100	$7.50	1,659,547	$8.00	398,244
500			$8.85	506,413
1,000			$9.70	412,720
2,000			$10.55	527,119
3,000			$11.40	292,745
4,000			$12.25	168,698
5,000			$13.10	260,884
6,000			$13.95	127,123
7,000			$14.80	49,217
8,000			$15.65	50,380
9,000			$16.50	54,256
10,000			$17.35	62,602
11,000			$18.20	29,719
12,000			$19.05	31,972
13,000			$19.90	19,754
14,000			$20.75	11,381
15,000			$21.60	35,344
16,000			$22.45	9,707
17,000			$23.30	8,606
18,000			$24.15	19,771
19,000			$25.00	7,394
20,000			$25.85	61,474
21,000			$26.70	3,470
22,000			$27.55	8,349
23,000			$28.40	3,141
24,000			$29.25	9,907
25,000			$30.10	103,281
				3,273,672
Handling Charges				
Ea. Add. $1,000 Up to $1 Mill.			$0.85	75,375

USPS	---	12,301,552
Restricted Delivery	$3.50	0
Return Receipts	$1.75	0
	$3.25	449,510
USPS Return Receipts	---	0

Revenues 1/

Domestic Fees	$52,794,628
Handling Charges	3,765,085
TOTAL	$56,559,713

Summary Basic Transactions

Domestic	4,933,219
Handling Charges	75,375
Total Without USPS	5,008,595
Total With USPS	17,310,147

1/ Revenues do not include ancillary service revenues.

RESTRICTED DELIVERY
GOVERNMENT FISCAL YEAR 2004

	Transactions	Fee	Reported Revenues
Certified Mail	2,156,742	$3.50	$7,548,600
Insurance	0	$3.50	$0
Registry	0	$3.50	$0
COD	0	$3.50	$0
USPS	32,569	-----	-----
Total	2,189,311		$7,548,600

RETURN RECEIPTS
GOVERNMENT FISCAL YEAR 2004

Service		Fee 1/	Transactions	Reported Revenues
Certified Mail		$1.75	217,452,659	$380,541,736
		$3.25	18,521,555	60,195,056
	Total		235,974,214	440,736,792
Insurance		$1.75	0	0
		$3.25	99,243	322,537
	Total		99,243	322,537
Registry		$1.75	0	0
		$3.25	449,510	1,460,909
	Total		449,510	1,460,909
Merchandise		$3.00	2,021,062	6,063,183
	Total		2,021,062	6,063,183
USPS		---	1,432,868	----
Grand Total			239,976,897	$448,583,421

1/ Requested at time of mailing:
Showing to whom, date and address delivered - $1.75 ($3.00 for merchandise)
Requested after mailing: Showing to whom and date delivered - - - - -$3.25

Stamped Envelopes - 2004 Government Fiscal Year

Style	Size	Total No. of Units (Box of 500)	Total No. of Units (Box of 50)	Units of 500 Sold At: Box Lot of 500 Price	Box Lot of 50 Price	Single Envelope Price	Unit Price	Revenues
Printed	6 3/4	14,412		14,412			$17.00	$245,012
	10	306,334		306,334			$20.00	6,126,685
Household			34,296		3,430		$3.50	120,035
Total Printed		320,747	34,296	320,747	3,430			$6,491,732
Plain	6 3/4	38,624		30,223		8,402	$12.00 & 40.00	$698,738
	10	305,947		240,213		65,734	$14.00 & 40.00	5,992,343
	Banded	0				0	$40.00	0
Total Plain		344,571		270,435		74,136		$6,691,082
Total Printed & Plain		665,318	34,296	591,182	3,430	74,136		$13,182,813
Refunds on printed envelopes								($83,907)
Net Revenue								$13,098,906

Summary	Envelopes	Revenues
Printed	162,088,136	$6,491,732
Plain Box Lots	135,217,598	3,725,648
Single Sales	37,067,924	2,965,434
Total	334,373,657	$13,182,813

STAMPED CARDS
FISCAL YEAR 2004

VOLUME 1/	FEE	REVENUE
96,807,000	$0.02	$1,936,140

1/ Volume calculated by dividing reported revenue by fee for single stamped card.

DELIVERY CONFIRMATION
GOVERNMENT FISCAL YEAR 2004

	Fee	Transactions 1/	Revenue
FIRST CLASS PARCELS MANUAL	$0.55	15,054,477	$8,234,656
FIRST CLASS PARCELS ELECTRONIC	$0.13	24,527,945	$3,162,314
TOTAL FIRST CLASS		39,582,422	$11,396,970
PRIORITY MAIL MANUAL	$0.45	69,542,842	$30,749,190
PRIORITY MAIL ELECTRONIC	$0.00	117,969,789	$0
TOTAL PRIORITY MAIL		187,512,631	$30,749,190
STANDARD MAIL ELECTRONIC	$0.13	38,712,762	$5,032,659
PARCEL SELECT ELECTRONIC	$0.00	224,848,509	$0
PACKAGE SERVICES MANUAL	$0.55	15,504,687	$8,499,824
PACKAGE SERVICES ELECTRONIC	$0.13	88,179,651	$11,451,551
TOTAL PACKAGE SERVICES		328,532,847	$19,951,375
GRAND TOTAL		594,340,662	$67,130,194

1/ Includes Postal Service transactions.

SIGNATURE CONFIRMATION
GOVERNMENT FISCAL YEAR 2004

	Fee	Transactions 1/	Revenue
FIRST CLASS MANUAL	$1.80	794,284	$1,406,749
FIRST CLASS ELECTRONIC	$1.30	793,865	$1,026,706
TOTAL FIRST CLASS		1,588,149	$2,433,455
PRIORITY MAIL MANUAL	$1.80	3,369,599	$5,982,750
PRIORITY MAIL ELECTRONIC	$1.30	2,269,817	$2,877,859
TOTAL PRIORITY MAIL		5,639,416	$8,860,609
PACKAGE SERVICES MANUAL	$1.80	653,553	$1,169,225
PACKAGE SERVICES ELECTRONIC	$1.30	984,983	$1,280,224
TOTAL PACKAGE SERVICES		1,638,536	$2,449,449
GRAND TOTAL		8,866,101	$13,743,513

1/ Includes Postal Service transactions.

ADDRESS CORRECTION
GOVERNMENT FISCAL YEAR 2004

L-1

CLASS OF MAIL		TRANSACTIONS 1/	REVENUES
First-Class	Manual	54,715,459	$38,300,821
	Automated	108,782,660	21,756,532
Priority	Manual	128,403	$89,882
	Automated	0	0
Periodicals	Manual	9,197,624	$6,438,337
	Automated	64,345,890	12,869,178
Standard Mail			
Bulk	Manual	318,341	222,839
	Automated	133,718,055	26,743,611
Total		134,036,396	$26,966,450
Package Services			
Parcel Post	Manual	5,293	$3,705
	Automated	1,932,912	386,582
Bound Printed Matter	Manual	2,636	1,845
	Automated	4,781,530	956,306
Media Mail	Manual	1,414	990
	Automated	981,311	196,262
Library Rate	Manual	1,467	1,027
	Automated	388,393	77,679
Total		8,094,955	$1,624,396
Grand Total		379,301,387	$108,045,596

1/ Transactions are based on reported revenues.

Business Reply Mail
Government Fiscal Year 2004

MAIL CLASS	REVENUES	PIECES
Advanced Account:		
First Class QBRM with Quarterly	$1,291,237	161,404,598
First Class QBRM without Quarterly	13,454,589	224,243,133
First Class-Regular	34,363,534	343,642,064
First Class Non-Letter Size	53,133	5,313,290
Priority	283,828	2,838,280
Priority Non-Letter Size	5,487	548,657
Subtotal	$49,451,808	737,990,022
Non-Advance Account:		
First Class	$95,094,129	158,490,215
Priority	775,736	1,292,894
Subtotal	$95,869,865	159,783,109
TOTAL	$145,321,673	897,773,131
Permits	$21,690,246	
Accounting Fee	36,638,948	
Quarterly Fee	1,901,025	
Non-Letter Monthly Fee	25,016	
Total Permit & Accounting Fee Revenue	$60,255,235	
GRAND TOTAL REVENUES	$205,576,908	

SUMMARY STATISTICS

Advance Account Pieces as Percent of Total	82.20%
Total Permits Paid	208,651
Advance Acct Permits Paid	117,484
Advance Account Revenue	$109,707,043
Non-Advance Acct Revenue	$95,869,865
Total Revenue	$205,576,908

CERTIFICATES OF MAILING
GOVERNMENT FISCAL YEAR 2004

Mail Class and Type of Certificate	Fee	Revenues	Transactions
First-Class			
Basic	$0.90	$3,608,609	2,816,258
Firm Mailing Book	$0.30	3,466,967	313,049
Bulk: First 1,000 pcs.	$4.50	415,810	25,007
Each add'l 1,000 pcs.	$0.50	44,970	14,403
Total		$7,536,356	3,168,717
Priority			
Basic	$0.90	$45,796	42,484
Firm Mailing Book	$0.30	24,259	2,072
Bulk: First 1,000 pcs.	$4.50	5,103	832
Each add'l 1,000 pcs.	$0.50	4,467	1,013
Total		$79,625	46,401
Standard Mail			
Basic	$0.90	$5,237	5,817
Firm Mailing Book	$0.30	15,104	672
Bulk: First 1,000 pcs.	$4.50	24,028	860
Each add'l 1,000 pcs.	$0.50	0	0
Total		$44,369	7,349
Package Services			
Basic	$0.90	$44,321	49,246
Firm Mailing Book	$0.30	645	718
Bulk: First 1,000 pcs.	$4.50	0	0
Each add'l 1,000 pcs.	$0.50	0	0
Total		$44,966	49,964
Summary			
Basic	$0.90	$3,703,963	2,913,805
Firm Mailing Book	$0.30	3,506,975	316,511
Bulk: First 1,000 pcs.	$4.50	444,941	26,699
Each add'l 1,000 pcs.	$0.50	49,437	15,416
Total		$7,705,316	3,272,431

MERCHANDISE RETURN
GOVERNMENT FISCAL YEAR 2004

CLASS OF MAIL	FEE ($)	TRANSACTIONS	REVENUE
First-Class	$0.00	4,575,885	$0
Priority	$0.00	2,592,762	$0
Package Services	$0.00	7,584,241	$0
TOTAL		14,752,888	$0

BULK PARCEL RETURN SERVICE
GOVERNMENT FISCAL YEAR 2004

BPRS Volume	2,325,234
BPRS Revenue	$4,185,422

PARCEL AIRLIFT
GOVERNMENT FISCAL YEAR 2004

	Pieces	Revenues
2 lbs. or less	2,687	$1,209
2 lbs. to 3 lbs.	3,088	2,625
3 lbs. to 4 lbs.	0	0
Over 4 lbs.	7,554	12,840
Total	13,329	$16,674
Average Revenue Per Piece (cents)	125.1	

PERIODICALS APPLICATIONS
GOVERNMENT FISCAL YEAR 2004

	Fee	Number of Applications		Revenues	
Original Entry	$375	530		$267,154	
Re-Entry	$40	3,549	1/	$190,817	
Additional Entry	$60	944	1/	$76,135	
News Agent Registry	$40	281		$15,108	
		5,304		$549,215	2/

1/ Due to a change in reporting, re-entry and additional entry permits are now combined together. Volume split based on ratio from 2000 billing determinants.

2/ Revenue adjustment factor = 1.3442

SPECIAL HANDLING
GOVERNMENT FISCAL YEAR 2004

Mail Category	Fee	Transactions	Revenues
FIRST CLASS	$5.95	993,272	$5,909,970
PRIORITY:			
10 lbs. and less	$5.95	59,595	$354,590
More than 10 lbs.	$8.25	2,363	19,498
Total		61,958	$374,088
PACKAGE SERVICES:			
Parcel Post			
10 lbs. and less	$5.95	44,207	$263,032
More than 10 lbs.	$8.25	5,789	47,751
Total		49,996	$310,783
Special Rate			
10 lbs. and less	$5.95	15,515	$92,312
More than 10 lbs.	$8.25	331	2,727
Total		15,845	$95,039
Bound Printed Matter			
10 lbs. and less	$5.95	38	$224
More than 10 lbs.	$8.25	0	0
Total		38	$224
Library Rate			
10 lbs. and less	$5.95	4,498	$26,761
More than 10 lbs.	$8.25	393	3,245
Total		4,891	$30,006
Total Package Services		70,770	$436,052
Total to Mail Classes		1,126,000	$6,720,110
USPS		220,955	N/A
Grand Total		1,346,955	$6,720,110

N/A - not applicable

STANDARD MAIL BULK PERMIT FEE
GOVERNMENT FISCAL YEAR 2004

CRA Data	$61,251,720
Estimated Permits:	
Regular	10,642
Nonprofit	397,703
Total 1/	408,345

1/ Based on revenues divided by the permit fee. Assumes the same percentage of total volume for regular and nonprofit permits as in GFY 2003.

BULK PARCEL RETURN SERVICE PERMITS M-5
GOVERNMENT FISCAL YEAR 2004

BULK PARCEL RETURN SERVICE REVENUE	$20,524
BULK PARCEL RETURN SERVICE PERMITS 1/	137

1/ Based on revenues divided by the permit fee.

PARCEL SELECT PERMIT FEE
GOVERNMENT FISCAL YEAR 2004

PARCEL SELECT PERMIT REVENUE	$81,053
PARCEL SELECT PERMITS 1/	540

1/ Based on revenues divided by the permit fee.

MERCHANDISE RETURN PERMITS
GOVERNMENT FISCAL YEAR 2004

MERCHANDISE RETURN PERMIT REVENUE	$179,059
MERCHANDISE RETURN PERMITS 1/	1,194

1/ Based on revenues divided by the permit fee.

FIRST CLASS PRESORT PERMITS
GOVERNMENT FISCAL YEAR 2004

FIRST CLASS PRESORT PERMIT REVENUE	$6,590,776
FIRST CLASS PRESORT PERMITS 1/	43,939

1/ Based on revenues divided by the permit fee.

MEDIA MAIL PRESORT PERMITS
GOVERNMENT FISCAL YEAR 2004

MEDIA MAIL PRESORT PERMIT REVENUE	$145,460
MEDIA MAIL PRESORT PERMITS 1/	970

1/ Based on revenues divided by the permit fee.

BULK PARCEL RETURN SERVICE ACCOUNTING FEE
GOVERNMENT FISCAL YEAR 2004

M-10

BULK PARCEL RETURN SERVICE ACCOUNTING FEE REVENUE	$20,411
BULK PARCEL RETURN SERVICE ACCOUNTING FEE ACCOUNTS 1/	43

1/ Based on revenues divided by the permit fee.

MERCHANDISE RETURN ACCOUNTING FEE
GOVERNMENT FISCAL YEAR 2004

M-11

MERCHANDISE RETURN ACCOUNTING FEE REVENUE	$383,725
MERCHANDISE ACCOUNTING FEE ACCOUNTS 1/	808

1/ Based on revenues divided by the permit fee.

SHIPPER-PAID FORWARDING ACCOUNTING FEE
GOVERNMENT FISCAL YEAR 2004

M-12

SHIPPER-PAID FORWARDING ACCOUNTING FEE REVENUE		$4,082
SHIPPER-PAID FORWARDING ACCOUNTING FEE ACCOUNTS	1/	9

1/ Based on revenues divided by the permit fee.

DOMESTIC MAIL FEES AND MISCELLANEOUS REVENUES
2004 GOVERNMENT FISCAL YEAR

Class of Mail and Service	Revenues
First-Class Mail	
Address Correction	$60,057,353
Business Reply Mail	204,511,857
Certificates of Mailing	7,536,356
Merchandise Return	0
Presort Permit Fee	6,590,776
Merchandise Return Permit Fee	55,538
Merchandise Return Accounting Fee	119,020
Permit Imprint Fee	609,806
Special Handling	5,909,970
TOTAL FIRST-CLASS	$285,390,676
Priority Mail	
Address Correction (Form 3547)	$89,882
Business Reply Mail	1,065,051
Certificates of Mailing	79,625
Merchandise Return	0
Merchandise Return Permit Fee	31,469
Merchandise Return Accounting Fee	67,438
Permit Imprint Fee	2,887
Special Handling	374,088
TOTAL PRIORITY	$1,710,440
Periodicals	
Address Correction	$19,307,515
Application Fees	549,215
TOTAL PERIODICALS	$19,856,730

DOMESTIC MAIL FEES AND MISCELLANEOUS REVENUES
2004 GOVERNMENT FISCAL YEAR

Class of Mail and Service	Revenues
Standard Mail	
Address Correction (manual)	$222,839
Address Correction (automated)	26,743,611
Bulk Parcel Return Permit Fee	20,524
Bulk Parcel Return Accounting Fee	20,411
Bulk Permit Fee	61,251,720
Certificates of Mailing	44,369
Permit Imprint Fee	5,621,791
Shipper-Paid Forwarding Accounting Fee	781
TOTAL STANDARD MAIL	$93,926,046
Package Services	
Parcel Post	
Address Correction (manual)	$3,705
Address Correction (automated)	386,582
Certificates of Mailing	14,921
Merchandise Return	0
Special Handling	310,783
Parcel Airlift	16,674
Parcel Select Permit Fee	81,053
Merchandise Return Permit Fee	30,546
Merchandise Return Accounting Fee	65,461
Permit Imprint Fee	9,699
Shipper-Paid Forwarding Accounting Fee	1,095
Total Parcel Post	$920,521
Bound Printed Matter	
Address Correction (manual)	$1,845
Address Correction (automated)	956,306
Certificates of Mailing	21,994
Merchandise Return	0
Special Handling	224
Merchandise Return Permit Fee	45,026
Merchandise Return Accounting Fee	96,490
Permit Imprint Fee	14,297
Shipper-Paid Forwarding Accounting Fee	1,615
Total Bound Printed Matter	$1,137,797

DOMESTIC MAIL FEES AND MISCELLANEOUS REVENUES
2004 GOVERNMENT FISCAL YEAR

Class of Mail and Service	Revenues
Media Mail	
Address Correction (manual)	$990
Address Correction (automated)	196,262
Certificates of Mailing	7,398
Merchandise Return	0
Presort Permit Fee	145,460
Special Handling	95,039
Merchandise Return Permit Fee	15,145
Merchandise Return Accounting Fee	32,455
Permit Imprint Fee	4,809
Shipper-Paid Forwarding Accounting Fee	543
Total Special Rate	$498,100
Library Rate	
Address Correction (manual)	$1,027
Address Correction (automated)	77,679
Certificates of Mailing	652
Merchandise Return	0
Special Handling	30,006
Merchandise Return Permit Fee	1,335
Merchandise Return Accounting Fee	2,861
Permit Imprint Fee	424
Shipper-Paid Forwarding Accounting Fee	48
Total Library Rate	$114,031
TOTAL PACKAGE SERVICES	$2,670,449
GRAND TOTAL	$403,554,342

DOMESTIC MAIL FEES AND MISCELLANEOUS REVENUES
2004 GOVERNMENT FISCAL YEAR

Class of Mail and Service	Revenues
SUMMARY BY SERVICE	
Address Correction (manual and automated)	$108,045,596
Bulk Parcel Return Permit Fee	20,524
Bulk Parcel Return Accounting Fee	20,411
Business Reply Mail	205,576,908
Certificates of Mailing	7,705,316
First-Class Presort Permit Fee	6,590,776
Package Services Media Mail Permit Fee	145,460
Merchandise Return	0
Parcel Airlift (PAL fees)	16,674
Periodicals Application Fees	549,215
Special Handling	6,720,110
Standard Mail Bulk Permit Fee	61,251,720
Package Services Parcel Select Permit Fee	81,053
Merchandise Return Permit Fee	179,059
Merchandise Return Accounting Fee	383,725
Permit Imprint Fee	6,263,713
Shipper-Paid Forwarding Accounting Fee	4,082
TOTAL	$403,554,342

OTHER INCOME
GOVERNMENT FISCAL YEAR 2004

		Total
N-1	Furnishing Address Changes to Election Boards and Registration Commissions	$143,777
N-2	Correction and ZIP Coding of Mailing Lists	$107,756
N-3	Meter Setting Fee	$41,804
N-4	Permit Imprint Fee	$6,263,713