UNITED STATES POSTAL SERVICE®

ORIGIN-DESTINATION INFORMATION SYSTEM – REVENUE, PIECES & WEIGHT
QUARTERLY STATISTICS REPORT
QUARTER 4, FISCAL YEAR 2004
JULY 1, 2004 – SEPTEMBER 30, 2004

FINANCE

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Table 1

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data In Thousands) 1/

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	4,763,719	4,985,118	(221,399)	(4.4)	10,433,088	10,836,002	(402,914)	(3.7)	506,970	535,829	(28,859)	(5.4)
Nonautom. Presort Letters Flats, & Parcels	202,243	268,119	(65,876)	(24.6)	498,304	676,811	(178,507)	(26.4)	30,044	34,732	(4,688)	(13.5)
Automation Presort Letters and Flats	3,322,717	3,241,291	81,426	2.5	11,057,755	10,753,586	304,169	2.8	551,154	486,803	64,352	13.2
Automation Carrier Route Presort Letters	45,527	55,006	(9,479)	(17.2)	160,265	191,930	(31,664)	(16.5)	7,772	9,368	(1,596)	(17.0)
Total Presort Letters, Flats, & Parcels	3,570,487	3,564,416	6,072	0.2	11,716,324	11,622,326	93,998	0.8	588,970	530,903	58,067	10.9
Single-Piece Cards	149,421	152,656	(3,235)	(2.1)	627,614	641,042	(13,428)	(2.1)	4,113	4,028	85	2.1
Nonautomation Presort Cards	20,946	20,131	815	4.0	98,826	94,956	3,870	4.1	825	780	46	5.9
Automation Presort Cards	109,548	98,610	10,938	11.1	601,336	540,659	60,677	11.2	7,552	5,757	1,796	31.2
Automation Carrier Route Presort Cards	2,830	2,631	198	7.5	16,645	15,478	1,167	7.5	161	129	32	24.9
Total Presort Cards	133,324	121,372	11,952	9.8	716,806	651,092	65,714	10.1	8,539	6,665	1,874	28.1
Domestic Mail Fees	64,010	58,309	5,701	9.8	-	-	-	-	-	-	-	-
Total First-Class Mail	8,680,962	8,881,872	(200,910)	(2.3)	23,493,833	23,750,463	(256,630)	(1.1)	1,108,592	1,077,425	31,167	2.9
Priority Mail	1,022,433	991,273	31,160	3.1	199,170	192,971	6,198	3.2	371,775	360,789	10,986	3.0
Domestic Mail Fees	409	1,697	(1,288)	(75.9)	-	-	-	-	-	-	-	-
Total Priority Mail	1,022,842	992,970	29,872	3.0	199,170	192,971	6,198	3.2	371,775	360,789	10,986	3.0
Express Mail	207,277	214,805	(7,528)	(3.5)	13,267	13,662	(395)	(2.9)	11,850	12,281	(431)	(3.5)
Mailgrams	163	117	46	39.4	380	260	120	46.0	-	-	-	-
Periodicals:												
In-County	18,100	17,877	223	1.2	193,715	189,606	4,109	2.2	63,225	55,810	7,416	13.3
Regular	431,336	415,991	15,345	3.7	1,583,994	1,531,595	52,399	3.4	805,692	760,124	45,568	6.0
Special Nonprofit	79,502	83,466	(3,964)	(4.7)	433,316	451,675	(18,359)	(4.1)	130,557	126,251	4,307	3.4
Classroom	4,281	3,520	761	21.6	17,610	13,960	3,650	26.1	8,055	6,561	1,494	22.8
Domestic Mail Fees	4,972	4,750	222	4.7	-	-	-	-	-	-	-	-
Total Periodical Mail	538,191	525,604	12,587	2.4	2,228,634	2,186,835	41,799	1.9	1,007,530	948,746	58,784	6.2
Standard Mail:												
Regular - Nonautomation Presort	294,374	315,600	(21,226)	(6.7)	804,315	857,410	(53,095)	(6.2)	152,849	168,249	(15,400)	(9.2)
- Automation Presort	2,529,241	2,282,548	246,693	10.8	12,163,005	10,827,601	1,335,404	12.3	1,111,480	1,062,912	48,569	4.6
Enhanced Carrier Route	1,319,564	1,224,838	94,726	7.7	7,797,390	7,275,075	522,315	7.2	1,333,756	1,304,119	29,637	2.3
Total Regular and ECR	4,143,179	3,822,986	320,193	8.4	20,764,710	18,960,085	1,804,624	9.5	2,598,086	2,535,280	62,806	2.5
Nonprofit - Nonautomation Presort	76,463	89,122	(12,659)	(14.2)	468,397	552,478	(84,081)	(15.2)	30,260	33,815	(3,555)	(10.5)
- Automation Presort	317,777	302,801	14,976	4.9	2,521,312	2,366,095	155,216	6.6	188,545	191,166	(2,621)	(1.4)
Nonprofit Enhanced Carrier Route	65,533	63,690	1,843	2.9	706,207	691,335	14,872	2.2	61,035	69,132	(8,097)	(11.7)
Total Nonprofit and Nonprofit ECR	459,773	455,612	4,161	0.9	3,695,915	3,609,908	86,007	2.4	279,841	294,114	(14,273)	(4.9)
Domestic Mail Fees	21,657	18,982	2,675	14.1	-	-	-	-	-	-	-	-
Total Standard Mail	4,624,609	4,297,580	327,029	7.6	24,460,625	22,569,994	1,890,631	8.4	2,877,927	2,829,394	48,533	1.7
Package Services:												
Parcel Post	272,149	269,703	2,446	0.9	81,260	82,660	(1,400)	(1.7)	421,932	441,744	(19,813)	(4.5)
Bound Printed Matter	155,480	150,165	5,315	3.5	157,685	148,799	8,886	6.0	358,460	336,002	22,458	6.7
Media Mail	84,935	85,067	(132)	(0.2)	44,520	45,328	(808)	(1.8)	87,367	86,284	1,083	1.3
Library Mail	7,639	7,942	(303)	(3.8)	4,103	4,286	(183)	(4.3)	7,548	7,659	(112)	(1.5)
Domestic Mail Fees	667	771	(104)	(13.5)	-	-	-	-	-	-	-	-
Total Package Services	520,369	513,648	7,221	1.4	287,568	281,073	6,495	2.3	875,306	871,690	3,616	0.4

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE Quarter 4 FY 2004	REVENUE Quarter 4 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 4 FY 2004	PIECES Quarter 4 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 4 FY 2004	WEIGHT Quarter 4 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	145,392	96,664	48,728	50.4	26,968	19,560	7,408	37.9
Free Mail for the Blind and Handicapped	-	-	-	-	17,209	15,186	2,023	13.3	7,894	7,307	587	8.0
Total Domestic Mail	15,594,913	15,426,596	168,317	1.1	50,846,076	49,107,108	1,738,968	3.5	6,287,843	6,127,193	160,650	2.6
International Mail:												
Economy - Letter-Post	9,578	11,095	(1,518)	(13.7)	1,441	1,755	(315)	(17.9)	4,688	4,964	(275)	(5.5)
- Parcel Post	20,215	19,533	682	3.5	683	637	47	7.3	8,502	8,484	18	0.2
- Periodicals	4,902	6,240	(1,338)	(21.4)	3,688	4,491	(803)	(17.9)	1,934	2,407	(473)	(19.6)
Total Economy Mail	34,695	36,868	(2,174)	(5.9)	5,812	6,883	(1,071)	(15.6)	15,124	15,855	(730)	(4.6)
Airmail - Letter-Post	154,765	154,243	523	0.3	110,818	110,721	97	0.1	13,278	13,022	256	2.0
- Parcel Post	51,116	45,711	5,406	11.8	1,544	1,366	178	13.0	12,064	10,785	1,279	11.9
Total Airmail	205,882	199,954	5,928	3.0	112,362	112,087	275	0.2	25,342	23,807	1,535	6.4
International Express Mail	40,687	34,859	5,828	16.7	1,220	1,093	127	11.6	5,008	4,041	966	23.9
International Surface Airlift Mail	16,474	18,230	(1,756)	(9.6)	21,789	24,319	(2,530)	(10.4)	4,580	5,653	(1,073)	(19.0)
International Priority Airmail	23,508	22,553	955	4.2	49,626	53,742	(4,116)	(7.7)	3,269	3,377	(108)	(3.2)
International Other Mail 2/	3,623	3,260	363	11.1	1,561	2,389	(828)	(34.6)	735	918	(182)	(19.9)
International Mail Subtotal	324,868	315,723	9,145	2.9	192,371	200,514	(8,143)	(4.1)	54,059	53,651	408	0.8
Foreign Postal Transactions	66,272	54,007	12,265	22.7	-	-	-	-	-	-	-	-
International Mail Fees	8,426	9,618	(1,192)	(12.4)	-	-	-	-	-	-	-	-
Total International Mail	399,566	379,348	20,218	5.3	192,371	200,514	(8,143)	(4.1)	54,059	53,651	408	0.8
Total All Mail	15,994,479	15,805,944	188,535	1.2	51,038,446	49,307,622	1,730,825	3.5	6,341,902	6,180,843	161,058	2.6
Domestic Special and Other Services:												
Registered	13,845	13,669	176	1.3	1,284	1,240	43	3.5				
Insurance	26,585	28,372	(1,787)	(6.3)	10,415	12,144	(1,729)	(14.2)				
Collect on Delivery	3,129	2,265	864	38.1	518	378	139	36.8				
Certified	148,971	151,291	(2,319)	(1.5)	64,770	65,780	(1,010)	(1.5)				
Delivery Receipt Services	123,235	122,397	5,838	4.8	198,345	179,357	18,989	10.6				
Money Orders	41,799	42,462	(662)	(1.6)	44,935	46,169	(1,235)	(2.7)				
Total Domestic Special Services	362,565	360,456	2,110	0.6	320,267	305,069	15,198	5.0				
Outstanding MO Taken into Revenue	54,663	46,247	8,416	18.2								
Stamped Envelopes and Cards	5,590	6,121	(531)	(8.7)								
Box Rents	187,753	182,975	4,777	2.6								
Total Domestic Services	610,572	595,800	14,772	2.5								
International Special Services:												
Money Orders	580	838	(258)	(30.8)	153	261	(108)	(41.4)				
Other Special Services	5,350	5,662	688	12.2	1,111	1,039	72	6.9				
Total International Services	5,931	6,500	430	6.6	1,264	1,300	(36)	(2.8)				
Total Services	617,502	602,300	15,202	2.5								
Total Mail and Services	16,611,982	16,408,245	203,737	1.2								
Other Revenue	247,751	278,327	(30,576)	(11.0)								
Total Revenue	16,859,732	16,686,571	173,161	1.0								

Special Service Transactions
U.S. Postal Service Mail
Quarter 4, FY 2004 3/

Registered	2,890
Certified	378
Delivery Receipt Services	1,290
Mail Fee Services	3,353
Special Handling	8
Total	7,919

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. *The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.*

2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.

3/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 4 YTD		Change FY 2004 over FY 2003		Quarter 4 YTD		Change FY 2004 over FY 2003		Quarter 4 YTD		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	20,480,266	21,198,880	(718,614)	(3.4)	45,161,746	46,557,785	(1,396,039)	(3.0)	2,167,351	2,262,857	(95,505)	(4.2)
Nonautom. Presort Letters, Flats, & Parcels	875,945	1,161,614	(285,669)	(24.6)	2,159,312	2,939,737	(780,425)	(26.5)	122,010	135,394	(13,384)	(9.9)
Automation Presort Letters and Flats	13,389,648	13,109,438	280,211	2.1	44,456,303	43,545,932	910,371	2.1	2,020,579	1,763,840	256,739	14.6
Automation Carrier Route Presort Letters	204,268	227,628	(23,359)	(10.3)	718,203	802,302	(84,099)	(10.5)	33,944	34,005	(61)	(0.2)
Total Presort Letters, Flats, & Parcels	14,469,862	14,498,680	(28,818)	(0.2)	47,333,818	47,287,971	45,847	0.1	2,176,533	1,933,239	243,294	12.6
Single-Piece Cards	601,675	605,663	(3,987)	(0.7)	2,525,931	2,551,592	(25,661)	(1.0)	16,233	15,949	284	1.8
Nonautomation Presort Cards	83,559	81,534	2,025	2.5	394,264	384,608	9,656	2.5	3,092	2,982	110	3.7
Automation Presort Cards	443,986	402,610	41,376	10.3	2,438,254	2,208,231	230,023	10.4	26,088	20,717	5,371	25.9
Automation Carrier Route Presort Cards	12,300	11,674	627	5.4	72,383	68,663	3,715	5.4	643	587	56	9.5
Total Presort Cards	539,845	495,817	44,028	8.9	2,904,901	2,661,507	243,393	9.1	29,823	24,287	5,537	22.8
Domestic Mail Fees	285,197	249,280	35,917	14.4	-	-	-	-	-	-	-	-
Total First-Class Mail	36,376,845	37,048,320	(671,474)	(1.8)	97,926,396	99,058,856	(1,132,460)	(1.1)	4,389,941	4,236,332	153,609	3.6
Priority Mail	4,419,823	4,489,800	(69,977)	(1.6)	848,633	859,587	(10,954)	(1.3)	1,626,314	1,622,925	3,389	0.2
Domestic Mail Fees	1,609	4,577	(2,968)	(64.9)	-	-	-	-	-	-	-	-
Total Priority Mail	4,421,431	4,494,377	(72,945)	(1.6)	848,633	859,587	(10,954)	(1.3)	1,626,314	1,622,925	3,389	0.2
Express Mail	852,842	888,073	(35,231)	(4.0)	54,123	55,831	(1,708)	(3.1)	50,624	53,183	(2,558)	(4.8)
Mailgrams	700	1,207	(507)	(42.0)	1,648	2,791	(1,143)	(40.9)	-	-	-	-
Periodicals:												
In-County	71,950	75,093	(3,143)	(4.2)	760,020	793,521	(33,501)	(4.2)	246,886	230,643	16,242	7.0
Regular	1,753,513	1,773,348	(19,835)	(1.1)	6,462,075	6,517,359	(55,283)	(0.8)	3,269,026	3,213,538	55,488	1.7
Special Nonprofit	330,511	350,221	(19,709)	(5.6)	1,850,746	1,948,261	(97,515)	(5.0)	519,023	518,611	411	0.1
Classroom	15,926	16,035	(109)	(0.7)	62,430	60,764	1,666	2.7	32,607	32,244	363	1.1
Domestic Mail Fees	19,857	20,127	(270)	(1.3)	-	-	-	-	-	-	-	-
Total Periodical Mail	2,191,758	2,234,823	(43,066)	(1.9)	9,135,272	9,319,905	(184,633)	(2.0)	4,067,542	3,995,037	72,505	1.8
Standard Mail:												
Regular - Nonautomation Presort	1,239,472	1,347,664	(108,191)	(8.0)	3,391,259	3,691,188	(299,930)	(8.1)	641,103	713,512	(72,409)	(10.1)
- Automation Presort	9,870,172	9,051,955	818,217	9.0	47,384,977	42,948,601	4,436,376	10.3	4,311,923	4,098,689	213,235	5.2
Enhanced Carrier Route	5,108,781	4,921,970	186,811	3.8	30,345,448	29,324,722	1,020,726	3.5	5,157,342	4,991,737	165,605	3.3
Total Regular and ECR	16,218,425	15,321,589	896,836	5.9	81,121,684	75,964,512	5,157,172	6.8	10,110,368	9,803,938	306,431	3.1
Nonprofit - Nonautomation Presort	320,877	363,495	(42,618)	(11.7)	1,968,285	2,253,860	(285,575)	(12.7)	123,806	130,625	(6,818)	(5.2)
- Automation Presort	1,232,349	1,176,937	55,412	4.7	9,823,299	9,295,878	527,420	5.7	701,224	659,214	42,010	6.4
Nonprofit Enhanced Carrier Route	243,189	275,841	(32,651)	(11.8)	2,650,253	2,977,984	(327,732)	(11.0)	212,900	233,838	(20,938)	(9.0)
Total Nonprofit and Nonprofit ECR	1,796,415	1,816,272	(19,857)	(1.1)	14,441,837	14,527,723	(85,886)	(0.6)	1,037,931	1,023,677	14,254	1.4
Domestic Mail Fees	107,685	93,461	14,224	15.2	-	-	-	-	-	-	-	-
Total Standard Mail	18,122,525	17,231,322	891,203	5.2	95,563,521	90,492,235	5,071,286	5.6	11,148,299	10,827,614	320,685	3.0
Package Services:												
Parcel Post	1,242,096	1,262,812	(20,716)	(1.6)	375,618	386,944	(11,326)	(2.9)	1,937,327	2,132,996	(195,669)	(9.2)
Bound Printed Matter	583,229	585,449	(2,220)	(0.4)	553,666	544,807	8,859	1.6	1,311,970	1,302,143	9,827	0.8
Media Mail	348,705	332,723	15,982	4.8	186,229	179,181	7,049	3.9	354,232	328,759	25,473	7.7
Library Mail	30,297	32,164	(1,867)	(5.8)	16,415	17,583	(1,168)	(6.6)	29,088	29,906	(819)	(2.7)
Domestic Mail Fees	2,549	2,532	17	0.7	-	-	-	-	-	-	-	-
Total Package Services	2,206,874	2,215,679	(8,805)	(0.4)	1,131,928	1,128,516	3,413	0.3	3,632,616	3,793,804	(161,187)	(4.2)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data In Thousands)

Service Category	REVENUE Quarter 4 YTD FY 2004	REVENUE Quarter 4 YTD FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 4 YTD FY 2004	PIECES Quarter 4 YTD FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 4 YTD FY 2004	WEIGHT Quarter 4 YTD FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	529,326	391,369	137,957	35.2	105,370	80,086	25,284	31.6
Free Mail for the Blind and Handicapped	-	-	-	-	71,082	70,383	699	1.0	34,617	29,836	4,781	16.0
Total Domestic Mail	64,172,975	64,113,800	59,176	0.1	205,261,930	201,379,471	3,882,458	1.9	25,055,323	24,638,817	416,506	1.7
International Mail:												
Economy - Letter-Post	42,575	42,530	45	0.1	6,970	7,214	(244)	(3.4)	18,658	18,536	122	0.7
- Parcel Post	80,771	75,195	5,575	7.4	2,829	2,493	336	13.5	33,055	31,169	1,887	6.1
- Periodicals	21,851	28,174	(6,324)	(22.4)	16,066	20,175	(4,109)	(20.4)	8,550	10,775	(2,224)	(20.6)
Total Economy Mail	145,196	145,900	(703)	(0.5)	25,865	29,882	(4,017)	(13.4)	60,264	60,479	(215)	(0.4)
Airmail - Letter-Post	689,641	670,363	19,279	2.9	499,696	484,041	15,655	3.2	58,546	55,827	2,719	4.9
- Parcel Post	225,956	202,184	23,772	11.8	6,830	6,175	654	10.6	52,999	46,764	6,235	13.3
Total Airmail	915,597	872,547	43,050	4.9	506,526	490,216	16,309	3.3	111,545	102,592	8,954	8.7
International Express Mail	164,742	140,640	24,102	17.1	4,981	4,456	525	11.8	20,088	16,086	4,001	24.9
International Surface Airlift Mail	70,072	69,125	947	1.4	106,383	104,246	2,137	2.0	20,523	20,088	435	2.2
International Priority Airmail	88,771	73,035	15,736	21.5	194,707	171,096	23,610	13.8	13,305	11,095	2,210	19.9
International Other Mail	14,203	12,547	1,656	13.2	5,352	5,295	58	1.1	2,901	2,737	163	6.0
International Mail Subtotal	1,398,581	1,313,793	84,788	6.5	843,814	805,192	38,622	4.8	228,625	213,078	15,548	7.3
Foreign Postal Transactions	271,246	249,459	21,787	8.7	-	-	-	-	-	-	-	-
International Mail Fees	25,929	23,676	2,254	9.5	-	-	-	-	-	-	-	-
Total International Mail	1,695,756	1,586,928	108,829	6.9	843,814	805,192	38,622	4.8	228,625	213,078	15,548	7.3
Total All Mail	65,868,732	65,700,727	168,004	0.3	206,105,744	202,184,664	3,921,080	1.9	25,283,949	24,851,895	432,054	1.7
Domestic Special and Other Services:												
Registered	56,560	61,492	(4,932)	(8.0)	5,009	5,487	(479)	(8.7)				
Insurance	122,467	133,294	(10,826)	(8.1)	51,514	57,547	(6,033)	(10.5)				
Collect on Delivery	11,372	11,104	268	2.4	1,905	1,858	47	2.6				
Certified	629,512	624,248	5,264	0.8	273,701	271,412	2,289	0.8				
Delivery Receipt Services	537,006	502,093	34,913	7.0	840,042	748,205	91,837	12.3				
Money Orders	173,260	181,248	(7,989)	(4.4)	187,211	198,454	(11,243)	(5.7)				
Total Domestic Special Services	1,530,177	1,513,478	16,698	1.1	1,359,381	1,282,962	76,419	6.0				
Outstanding MO Taken into Revenue	54,663	46,247	8,416	18.2								
Stamped Envelopes and Cards	21,920	24,359	(2,439)	(10.0)								
Box Rents	779,877	788,080	(8,204)	(1.0)								
Total Domestic Services	2,386,636	2,372,165	14,472	0.6								
International Special Services:												
Money Orders	2,743	3,222	(479)	(14.9)	739	966	(227)	(23.5)				
Other Special Services	24,770	26,619	(1,849)	(6.9)	4,703	4,823	(120)	(2.5)				
Total International Services	27,512	29,841	(2,328)	(7.8)	5,442	5,789	(348)	(6.0)				
Total Services	2,414,149	2,402,005	12,143	0.5								
Total Mail and Services	68,282,880	68,102,733	180,148	0.3								
Other Revenue	745,712	661,086	84,626	12.8								
Total Revenue	69,028,592	68,763,819	264,773	0.4								

Special Service Transactions
U.S. Postal Service Mail
Quarter 4 YTD, FY 2004 1/

Registered	12,302
Certified	1,703
Delivery Receipt Services	5,331
Mail Fee Services	13,376
Special Handling	54
Total	32,767

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE FISCAL YEAR 2004 (Oct. 1, 2003-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

TABLE 2-A
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
LETTERS

Service Category	REVENUE Quarter 4 FY 2004	REVENUE Quarter 4 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 4 FY 2004	PIECES Quarter 4 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 4 FY 2004	WEIGHT Quarter 4 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Letters	3,642,144	3,787,639	(145,494)	(3.8)	9,413,702	9,740,910	(322,208)	(3.3)	276,209	289,651	(13,442)	(4.6)
Nonautom. Presort Letters	164,205	223,355	(59,150)	(26.5)	443,048	615,121	(167,073)	(27.2)	21,639	24,549	(2,910)	(11.9)
Automation Presort Letters	3,228,336	3,144,460	83,876	2.7	10,909,533	10,598,349	311,184	2.9	530,161	465,971	64,190	13.8
Automation Carrier Route Presort Letters	45,527	55,006	(9,479)	(17.2)	160,265	191,930	(31,664)	(16.5)	7,772	9,368	(1,596)	(17.0)
Single-Piece Cards	149,421	152,656	(3,235)	(2.1)	627,614	641,042	(13,428)	(2.1)	4,113	4,028	85	2.1
Nonautomation Presort Cards	20,946	20,131	815	4.0	93,826	94,956	3,870	4.1	825	780	46	5.9
Automation Presort Cards	109,548	98,610	10,938	11.1	601,336	540,659	60,677	11.2	7,552	5,757	1,796	31.2
Automation Carrier Route Presort Cards	2,830	2,631	198	7.5	13,645	15,478	1,167	7.5	161	129	32	24.9
Domestic Mail Fees												
Total First-Class Mail	7,362,957	7,484,488	(121,530)	(1.6)	22,280,968	22,438,444	(157,476)	(0.7)	848,433	800,232	48,201	6.0
Priority Mail	18,562	22,279	(3,717)	(16.7)	4,896	6,050	(1,154)	(19.1)	443	532	(89)	(16.7)
Domestic Mail Fees												
Total Priority Mail	18,562	22,279	(3,717)	(16.7)	4,896	6,050	(1,154)	(19.1)	443	532	(89)	(16.7)
Express Mail												
Mailgrams												
Periodicals:												
In-County	1,172	1,184	(12)	(1.0)	15,856	15,493	363	2.3	589	540	49	9.2
Regular	3,279	3,438	(159)	(4.6)	14,371	15,044	(673)	(4.5)	1,211	1,275	(64)	(5.0)
Special Nonprofit	1,900	2,611	(711)	(27.2)	9,585	12,726	(3,141)	(24.7)	872	1,053	(182)	(17.3)
Classroom	186	167	19	11.5	1,030	845	185	21.9	73	89	(15)	(17.3)
Domestic Mail Fees												
Total Periodical Mail	6,537	7,399	(862)	(11.7)	40,842	44,108	(3,266)	(7.4)	2,745	2,957	(212)	(7.2)
Standard Mail:												
Regular - Nonautomation Presort	110,620	115,521	(4,901)	(4.2)	438,041	458,172	(20,131)	(4.4)	20,552	22,323	(1,771)	(7.9)
- Automation Presort	1,705,812	1,494,411	211,401	14.1	9,332,812	8,110,863	1,221,949	15.1	424,426	403,881	20,545	5.1
Enhanced Carrier Route	266,646	260,258	6,388	2.5	1,815,500	1,778,124	37,376	2.1	92,726	108,113	(15,387)	(14.2)
Total Regular and ECR	2,083,077	1,870,190	212,888	11.4	11,586,353	10,347,159	1,239,194	12.0	537,704	534,317	3,387	0.6
Nonprofit - Nonautomation Presort	58,195	68,314	(10,119)	(14.8)	388,314	459,960	(71,646)	(15.6)	16,334	18,077	(1,743)	(9.6)
- Automation Presort	235,772	219,173	16,599	7.6	2,061,860	1,898,062	163,797	8.6	104,724	105,214	(490)	(0.5)
Nonprofit Enhanced Carrier Route	23,326	21,914	1,412	6.4	281,501	265,262	16,239	6.1	13,188	11,888	1,300	10.9
Total Nonprofit and Nonprofit ECR	317,293	309,401	7,892	2.6	2,731,675	2,623,284	108,390	4.1	134,246	135,179	(934)	(0.7)
Domestic Mail Fees												
Total Standard Mail	2,400,370	2,179,591	220,779	10.1	14,318,028	12,970,444	1,347,584	10.4	671,950	669,496	2,454	0.4
Package Services:												
Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total Package Services	0	0	0	0.0		0	0	0.0		0	0	0.0
Total Domestic Mail	9,783,427	9,693,757	94,670	1.0	36,644,734	35,459,045	1,185,688	3.3	1,523,572	1,473,218	50,354	3.4
U.S. Postal Service Mail	0	0	0	0.0	121,719	82,124	39,596	48.2	3,013	2,049	965	47.1
Free Mail for the Blind	0	0	0	0.0	4,197	3,713	484	13.0	178	152	26	16.8

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2-B
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
FLATS

Service Category	REVENUE Quarter 4 FY 2004	REVENUE Quarter 4 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 4 FY 2004	PIECES Quarter 4 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 4 FY 2004	WEIGHT Quarter 4 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Flats	955,239	1,011,164	(55,925)	(5.5)	899,816	965,572	(65,756)	(6.8)	192,524	204,003	(11,478)	(5.6)
Nonautom. Presort Flats	36,702	43,959	(7,257)	(16.5)	48,121	59,565	(11,444)	(19.2)	8,149	9,935	(1,786)	(18.0)
Automation Presort Flats	94,381	96,831	(2,449)	(2.5)	148,222	155,237	(7,015)	(4.5)	20,994	20,832	162	0.8
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	1,086,322	1,151,954	(65,632)	(5.7)	1,096,158	1,180,374	(84,215)	(7.1)	221,667	234,769	(13,102)	(5.6)
Priority Mail	274,418	261,346	13,072	5.0	68,178	64,425	3,753	5.8	62,957	60,135	2,821	4.7
Domestic Mail Fees												
Total Priority Mail	274,418	261,346	13,072	5.0	68,178	64,425	3,753	5.8	62,957	60,135	2,821	4.7
Express Mail												
Mailgrams												
Periodicals:												
In-County	16,925	16,690	235	1.4	177,840	174,100	3,741	2.1	62,626	55,254	7,372	13.3
Regular	427,898	412,389	15,509	3.8	1,569,380	1,516,277	53,104	3.5	804,073	758,433	45,641	6.0
Special Nonprofit	77,165	80,495	(3,330)	(4.1)	423,556	438,769	(15,212)	(3.5)	127,515	123,487	4,029	3.3
Classroom	4,092	3,270	821	25.1	16,574	13,063	3,511	26.9	7,971	6,085	1,886	31.0
Domestic Mail Fees												
Total Periodical Mai	526,080	512,845	13,235	2.6	2,187,351	2,142,207	45,143	2.1	1,002,186	943,259	58,927	6.2
Standard Mail:												
Regular - Nonautomation Presort	80,076	88,587	(8,510)	(9.6)	224,530	249,552	(25,022)	(10.0)	55,422	61,685	(6,263)	(10.2)
- Automation Presort	823,430	788,137	35,293	4.5	2,830,193	2,716,738	113,455	4.2	687,054	659,031	28,023	4.3
Enhanced Carrier Route	1,052,884	964,438	88,446	9.2	5,981,819	5,496,665	485,154	8.8	1,241,001	1,195,897	45,104	3.8
Total Regular and ECR	1,956,390	1,841,162	115,228	6.3	9,036,542	8,462,954	573,587	6.8	1,983,478	1,916,612	66,865	3.5
Nonprofit - Nonautomation Presort	16,172	18,629	(2,457)	(13.2)	76,314	88,745	(12,431)	(14.0)	12,486	14,131	(1,646)	(11.6)
- Automation Presort	82,005	83,628	(1,623)	(1.9)	459,452	468,033	(8,581)	(1.8)	83,821	85,952	(2,131)	(2.5)
Nonprofit Enhanced Carrier Route	42,200	41,752	447	1.1	424,682	426,000	(1,319)	(0.3)	47,840	57,218	(9,377)	(16.4)
Total Nonprofit and Nonprofit ECR	140,377	144,009	(3,632)	(2.5)	960,448	982,778	(22,331)	(2.3)	144,147	157,301	(13,154)	(8.4)
Domestic Mail Fees												
Total Standard Mail	2,096,767	1,985,171	111,596	5.6	9,996,989	9,445,733	551,257	5.8	2,127,625	2,073,914	53,711	2.6
Package Services:												
Parcel Post	3,203	3,419	(216)	(6.3)	942	974	(33)	(3.3)	1,658	1,204	454	37.7
Bound Printed Matter	69,603	63,215	6,388	10.1	86,898	77,431	9,468	12.2	135,254	117,310	17,944	15.3
Media Mail	11,936	11,088	848	7.6	7,604	7,070	535	7.6	6,757	5,936	821	13.8
Library Mail	1,652	1,942	(290)	(14.9)	1,086	1,267	(181)	(14.3)	944	1,200	(257)	(21.4)
Domestic Mail Fees												
Total Package Services	86,394	79,665	6,729	8.4	96,531	86,742	9,789	11.3	144,612	125,651	18,961	15.1
Total Domestic Mail	4,069,980	3,990,980	79,000	2.0	13,445,206	12,919,480	525,726	4.1	3,559,047	3,437,728	121,319	3.5
U.S. Postal Service Mail	0	0	0	0.0	19,323	11,767	7,555	64.2	3,825	3,197	628	19.6
Free Mail for the Blind	0	0	0	0.0	2,127	2,601	(474)	(18.2)	438	607	(170)	(27.9)

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2-C
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
PARCELS

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Singe-Piece Parces	166,336	186,315	(19,980)	(10.7)	114,571	129,520	(14,950)	(11.5)	38,236	42,175	(3,939)	(9.3)
Nonautom. Presort Parcels	1,337	805	531	66.0	2,136	2,125	11	0.5	256	248	8	3.2
Automation Presort Letters and Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Singe-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	167,672	187,121	(19,448)	(10.4)	116,706	131,645	(14,939)	(11.3)	38,492	42,423	(3,931)	(9.3)
Priority Mail	729,452	707,648	21,804	3.1	126,096	122,497	3,599	2.9	308,375	300,122	8,253	2.8
Domestic Mail Fees												
Total Priority Mail	729,452	707,648	21,804	3.1	126,096	122,497	3,599	2.9	308,375	300,122	8,253	2.8
Express Mail												
Mailgrams												
Periodcals:												
In-County	3	4	(1)	(19.9)	18	13	5	39.9	10	16	(6)	(36.7)
Regular	159	164	(5)	(3.1)	243	275	(32)	(11.6)	407	416	(9)	(2.1)
Special Nonprofit	437	360	77	21.6	174	180	(5)	(3.0)	2,171	1,711	460	26.9
Classroom	3	83	(80)	(95.9)	5	52	(47)	(89.9)	11	388	(377)	(97.2)
Domestic Mail Fees												
Total Periodical Mail	602	610	(8)	(1.3)	441	520	(79)	(15.2)	2,599	2,530	69	2.7
Standard Mail:												
Regular - Nonautomation Presort	103,678	111,493	(7,815)	(7.0)	141,744	149,685	(7,942)	(5.3)	76,876	84,242	(7,366)	(8.7)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Enhanced Carrier Route	34	142	(108)	(76.3)	71	287	(215)	(75.1)	29	109	(80)	(73.6)
Total Regular and ECR	103,712	111,634	(7,923)	(7.1)	141,815	149,972	(8,157)	(5.4)	76,904	84,351	(7,447)	(8.8)
Nonprofit - Nonautomation Presort	2,095	2,178	(83)	(3.8)	3,769	3,773	(4)	(0.1)	1,441	1,607	(166)	(10.3)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonprofit Enhanced Carrier Route	8	24	(16)	(66.0)	24	73	(48)	(66.5)	7	26	(19)	(72.8)
Total Nonprofit and Nonprofit ECR	2,103	2,202	(99)	(4.5)	3,793	3,846	(52)	(1.4)	1,448	1,633	(185)	(11.3)
Domestic Mail Fees												
Total Standard Mail	105,815	113,836	(8,021)	(7.0)	145,608	153,818	(8,210)	(5.3)	78,352	85,984	(7,632)	(8.9)
Package Services:												
Parcel Post	268,798	266,209	2,589	1.0	80,318	81,685	(1,367)	(1.7)	420,274	440,541	(20,266)	(4.6)
Bound Printed Matter	85,824	86,946	(1,122)	(1.3)	70,787	71,368	(582)	(0.8)	223,206	218,692	4,514	2.1
Media Mail	72,901	73,943	(1,043)	(1.4)	36,915	38,259	(1,343)	(3.5)	80,610	80,347	262	0.3
Library Mail	5,959	5,984	(25)	(0.4)	3,017	3,019	(2)	(0.1)	6,604	6,459	145	2.2
Domestic Mail Fees												
Total Package Services	433,481	433,083	398	0.1	191,037	194,331	(3,294)	(1.7)	730,694	746,039	(15,345)	(2.1)
Total Domestic Mail	1,437,023	1,442,298	(5,275)	(0.4)	579,889	602,811	(22,922)	(3.8)	1,158,512	1,177,098	(18,586)	(1.6)
U.S. Postal Service Mail	0	0	0	0.0	4,349	2,773	1,577	56.9	20,130	14,315	5,815	40.6
Free Mail for the Blind	0	0	0	0.0	10,885	8,871	2,014	22.7	7,278	6,547	731	11.2

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 3-A

RPW VOLUME FOR FOURTH QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP VOLUME	METER VOLUME	PVI VOLUME	PERMIT VOLUME	TOTAL VOLUME
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	5,569,637	4,266,954	121,947	474,550	10,433,088
NONAUTO PRESORT LETTERS, FLATS AND PARC	7,956	269,655	0	220,694	498,304
AUTOMATION PRESORT LETTERS AND FLATS	185,724	5,419,398	0	5,452,633	11,057,755
AUTOMATION CARRIER ROUTE LETTERS	2,064	41,169	0	117,032	160,265
SINGLE-PIECE CARDS	354,351	176,687	125	96,450	627,614
NONAUTOMATION PRESORT CARDS	1,242	2,125	0	95,459	98,826
AUTOMATION PRESORT CARDS	20,222	3,893	0	577,220	601,336
AUTOMATION CARRIER ROUTE PRESORT CARDS	89	87	0	16,468	16,645
TOTAL FIRST-CLASS MAIL	6,141,285	10,179,969	122,072	7,050,506	23,493,833
PRIORITY MAIL	13,027	85,416	72,201	28,525	199,170
PERIODICALS	0	0	0	2,228,634	2,228,634
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	26,095	48,474	0	729,746	804,315
REGULAR - AUTOMATION PRESORT	484,364	797,894	0	10,880,747	12,163,005
REGULAR - ENHANCED CARRIER ROUTE	63,031	49,560	0	7,684,799	7,797,390
NONPROFIT - NONAUTO PRESORT	28,260	35,074	0	405,063	468,397
NONPROFIT - AUTOMATION PRESORT	378,519	271,823	0	1,870,970	2,521,312
NONPROFIT - ENHANCED CARRIER RT	7,237	1,878	0	697,091	706,207
TOTAL STANDARD MAIL	987,506	1,204,703	0	22,268,417	24,460,625
PACKAGE SERVICES					
PARCEL POST	656	5,312	14,959	60,332	81,260
BOUND PRINTED MATTER	268	4,181	902	152,334	157,685
MEDIA MAIL	2,321	14,007	14,933	13,259	44,520
LIBRARY MAIL	188	3,032	290	593	4,103
TOTAL PACKAGE SERVICES	3,433	26,532	31,084	226,518	287,568
TOTAL ALL CATEGORIES	7,145,251	11,496,620	225,357	31,802,600	50,669,829

TABLE 3-B

RPW REVENUE FOR FOURTH QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP REVENUE	METER REVENUE	PVI REVENUE	PERMIT REVENUE	TOTAL REVENUE
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	$2,205,382	$2,172,184	$132,047	$254,107	$4,763,719
NONAUTO PRESORT LETTERS, FLATS AND PARC	$3,118	$113,278	$0	$85,847	$202,243
AUTOMATION PRESORT LETTERS AND FLATS	$57,306	$1,580,326	$0	$1,685,085	$3,322,717
AUTOMATION CARRIER ROUTE LETTERS	$578	$11,421	$0	$33,528	$45,527
SINGLE-PIECE CARDS	$85,339	$42,291	$31	$21,760	$149,421
NONAUTOMATION PRESORT CARDS	$263	$450	$0	$20,232	$20,946
AUTOMATION PRESORT CARDS	$3,675	$710	$0	$105,164	$109,548
AUTOMATION CARRIER ROUTE PRESORT CARDS	$15	$15	$0	$2,800	$2,830
TOTAL FIRST-CLASS MAIL	$2,355,676	$3,920,675	$132,078	$2,208,523	$8,616,951
PRIORITY MAIL	$54,039	$408,634	$403,090	$156,669	$1,022,433
PERICDICALS	$0	$0	$0	$533,219	$533,219
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	$6,843	$13,721	$0	$273,810	$294,374
REGULAR - AUTOMATION PRESORT	$91,999	$150,888	$0	$2,286,354	$2,529,241
REGULAR - ENHANCED CARRIER ROUTE	$9,795	$7,754	$0	$1,302,015	$1,319,564
NONPROFIT - NONAUTO PRESORT	$4,566	$5,558	$0	$66,339	$76,463
NONPROFIT - AUTOMATION PRESORT	$45,681	$32,807	$0	$239,289	$317,777
NONPROFIT - ENHANCED CARRIER RT	$777	$186	$0	$64,570	$65,533
TOTAL STANDARD MAIL	$159,661	$210,913	$0	$4,232,378	$4,602,952
PACKAGE SERVICES					
PARCEL POST	$3,500	$31,484	$98,324	$138,841	$272,149
BOUND PRINTED MATTER	$528	$8,628	$2,061	$144,263	$155,480
MEDIA MAIL	$4,078	$26,587	$31,519	$22,750	$84,935
LIBRARY MAIL	$321	$5,513	$578	$1,227	$7,639
TOTAL PACKAGE SERVICES	$8,427	$72,211	$132,482	$307,082	$520,203
TOTAL ALL CATEGORIES	$2,577,803	$4,612,433	$667,650	$7,437,871	$15,295,757

TABLE 3-C

RPW WEIGHT FOR FOURTH QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP WEIGHT	METER WEIGHT	PVI WEIGHT	PERMIT WEIGHT	TOTAL WEIGHT
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	160,990	281,666	27,155	37,157	506,970
NONAUTO PRESORT LETTERS, FLATS AND PARC	380	18,362	0	11,301	30,044
AUTOMATION PRESORT LETTERS AND FLATS	8,047	251,699	0	291,409	551,154
AUTOMATION CARRIER ROUTE LETTERS	73	1,824	0	5,876	7,772
SINGLE-PIECE CARDS	2,215	1,104	1	794	4,113
NONAUTOMATION PRESORT CARDS	25	60	0	740	825
AUTOMATION PRESORT CARDS	715	126	0	6,711	7,552
AUTOMATION CARRIER ROUTE PRESORT CARDS	1	1	0	158	161
TOTAL FIRST-CLASS MAIL	172,446	554,843	27,156	354,146	1,108,592
PRIORITY MAIL	12,225	141,404	150,554	67,592	371,775
PERIODICALS	0	0	0	1,007,530	1,007,530
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	1,409	3,962	0	147,478	152,849
REGULAR - AUTOMATION PRESORT	22,291	35,153	0	1,054,036	1,111,480
REGULAR - ENHANCED CARRIER ROUTE	2,766	1,932	0	1,329,059	1,333,756
NONPROFIT - NONAUTO PRESORT	1,420	1,767	0	27,073	30,260
NONPROFIT - AUTOMATION PRESORT	23,026	13,834	0	151,686	188,545
NONPROFIT - ENHANCED CARRIER RT	656	134	0	60,246	61,035
TOTAL STANDARD MAIL	51,568	56,782	0	2,769,578	2,877,927
PACKAGE SERVICES					
PARCEL POST	2,544	26,911	72,333	320,144	421,932
BOUND PRINTED MATTER	345	9,648	2,394	346,072	358,460
MEDIA MAIL	2,851	23,548	32,997	27,971	87,367
LIBRARY MAIL	221	5,104	609	1,613	7,548
TOTAL PACKAGE SERVICES	5,963	65,212	108,333	695,799	875,306
TOTAL ALL CATEGORIES	242,201	818,241	286,043	4,894,646	6,241,131

TABLE 4 - PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER O F DAYS FOR STAMP AND METER MAIL
KNOWN POSTMARK DATE
PQ-4 FY 2004 (07/01/2004 - 09/30/2004)

GROUP	AVG DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.68	56.30	83.80	96.03	98.12	98.99	99.40	99.60	99.73	99.81	99.85
Letters	1.64	57.44	85.11	96.82	98.51	99.20	99.51	99.67	99.78	99.84	99.87
Cards	1.53	70.53	87.33	95.31	97.42	98.56	99.17	99.45	99.63	99.70	99.77
Flats	2.17	38.25	69.46	88.84	94.74	97.10	98.34	98.93	99.34	99.58	99.68
Parcels/IPPS	2.49	24.79	59.62	83.54	92.68	96.40	97.99	98.68	99.19	99.46	99.63
All First-class Presort/Auto	2.23	25.87	65.68	90.88	96.79	98.58	99.41	99.69	99.82	99.89	99.92
Letters	2.23	25.92	65.86	91.05	96.87	98.63	99.44	99.70	99.82	99.90	99.92
Cards	2.10	36.02	74.68	90.01	92.88	97.49	99.38	99.58	99.69	99.79	99.80
Flats	2.61	21.01	54.03	81.02	91.97	95.91	97.88	98.99	99.42	99.61	99.77
Parcels/IPPS	2.03	36.85	73.71	90.39	95.64	98.41	99.60	99.71	99.82	99.85	99.93
All First-class Combined	1.88	45.18	77.18	94.15	97.64	98.84	99.40	99.63	99.76	99.84	99.88
Letters	1.87	45.03	77.53	94.55	97.87	98.98	99.48	99.68	99.80	99.86	99.89
Cards	1.55	69.75	87.04	95.19	97.31	98.54	99.18	99.45	99.63	99.71	99.77
Flats	2.22	36.41	67.81	88.00	94.45	96.97	98.29	98.93	99.35	99.59	99.69
Parcels/IPPS	2.47	25.16	60.05	83.75	92.77	96.46	98.04	98.71	99.21	99.47	99.64
All Priority	2.02	27.16	83.63	94.11	97.31	98.59	99.18	99.46	99.64	99.76	99.81
Identified	2.02	23.63	85.20	95.07	97.83	98.88	99.39	99.60	99.73	99.81	99.86
Nonidentified	2.03	41.02	77.48	90.37	95.27	97.44	98.35	98.90	99.31	99.57	99.64
All Package Services	4.56	10.14	27.29	43.86	59.31	71.83	80.43	85.85	90.73	94.28	95.88
Parcel Post	4.36	10.36	29.22	45.82	61.48	74.47	82.88	87.72	92.30	95.08	96.57
Bound Printed Matter	4.13	18.01	39.48	58.22	69.92	77.89	83.82	87.71	90.63	94.05	95.06
Media Mail	4.86	7.48	22.06	38.48	54.86	68.26	77.71	83.90	89.47	93.59	95.43
Library	3.63	22.12	46.76	61.55	72.43	80.58	86.24	90.15	93.11	96.14	97.10

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR STAMP AND METER MAIL
INCLUDES MAIL WITH KNOWN POSTAGE DATE AND ORIGIN
QUARTER 4 GFY-2004

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	41.1	1.1	58.9	2.1
FIRST-CLASS PRESORT/AUTO	16.2	1.2	83.8	2.4
ALL FIRST-CLASS MAIL	32.1	1.1	67.9	2.2
PRIORITY	12.7	1.3	87.3	2.1
PARCEL POST SINGLE PIECE	11.0	2.1	89.0	4.6
BOUND PRINTED MATTER	18.1	1.8	81.9	4.6
MEDIA MAIL	8.9	2.6	91.1	5.1
LIBRARY RATE	24.5	1.9	75.5	4.2

ODIS-RPW QUARTERLY STATISTICS
QUARTER 4, GFY-2004

TABLE 6 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	97	96	95	98	94	87
NORTHEAST AREA	97	94	93	97	94	90
EASTERN AREA	97	95	94	97	96	96
WESTERN AREA	97	94	91	97	95	95
PACIFIC AREA	97	95	93	97	95	94
SOUTHWEST AREA	96	95	95	96	96	96
SOUTHEAST AREA	96	93	95	96	92	91
GREAT LAKES	96	94	95	96	94	93
CAPITAL METRO	96	95	95	96	94	92
NATIONAL	97	95	94	97	95	94

ODIS-RPW QUARTERLY STATISTICS
QUARTER 4, GFY-2004

TABLE 7 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	86	83	81	86	86	83
NORTHEAST AREA	87	86	83	87	84	81
EASTERN AREA	85	83	83	85	84	84
WESTERN AREA	90	88	84	90	88	86
PACIFIC AREA	88	88	83	88	88	84
SOUTHWEST AREA	86	84	83	86	85	85
SOUTHEAST AREA	84	82	84	84	81	80
GREAT LAKES	87	85	85	87	85	83
CAPITAL METRO	80	83	84	80	80	82
NATIONAL	86	84	83	86	84	83

ODIS-RPW QUARTERLY STATISTICS
QUARTER 4, GFY-2004

TABLE 8 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO_DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	92	90	87	92	90	85
NORTHEAST AREA	92	91	88	92	89	85
EASTERN AREA	92	90	88	92	91	91
WESTERN AREA	94	91	88	94	92	92
PACIFIC AREA	93	92	89	93	92	90
SOUTHWEST AREA	91	91	91	91	91	91
SOUTHEAST AREA	90	88	90	90	87	86
GREAT LAKES	92	90	91	92	90	88
CAPITAL METRO	88	90	89	89	90	88
NATIONAL	92	90	89	92	90	89

ODIS-RPW QUARTERLY STATISTICS
QUARTER 4, GFY-2004

Table 9 - FIRST-CLASS PRESORT SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	68	70	71	68	78	81
NORTHEAST AREA	86	84	81	86	78	77
EASTERN AREA	72	75	82	72	78	82
WESTERN AREA	90	91	85	90	90	86
PACIFIC AREA	82	85	75	82	85	85
SOUTHWEST AREA	83	86	88	83	85	84
SOUTHEAST AREA	84	86	88	84	79	78
GREAT LAKES	75	81	82	75	82	82
CAPITAL METRO	77	71	84	77	67	82
NATIONAL	80	81	83	80	81	83