UNITED STATES POSTAL SERVICE®

ORIGIN-DESTINATION INFORMATION SYSTEM – REVENUE, PIECES & WEIGHT
QUARTERLY STATISTICS REPORT
QUARTER 3, FISCAL YEAR 2004
APRIL 1, 2004 – JUNE 30, 2004

FINANCE

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Table 1

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands) 1/

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	4,891,056	5,147,989	(256,933)	(5.0)	10,733,682	11,303,675	(569,992)	(5.0)	518,967	550,235	(31,268)	(5.7)
Nonautom. Presort Letters, Flats, & Parcels	210,810	280,311	(69,501)	(24.8)	523,891	710,601	(186,710)	(26.3)	29,516	34,437	(4,921)	(14.3)
Automation Presort Letters and Flats	3,267,909	3,217,285	50,624	1.6	10,867,036	10,671,582	195,455	1.8	481,133	458,024	23,109	5.0
Automation Carrier Route Presort Letters	44,502	52,900	(8,398)	(15.9)	156,120	186,835	(30,715)	(16.4)	7,457	9,271	(1,814)	(19.6)
Total Presort Letters, Flats, & Parcels	3,523,220	3,550,496	(27,275)	(0.8)	11,547,047	11,569,017	(21,970)	(0.2)	518,106	501,732	16,374	3.3
Single-Piece Cards	142,603	152,370	(9,767)	(6.4)	599,709	639,953	(40,244)	(6.3)	3,860	4,021	(160)	(4.0)
Nonautomation Presort Cards	19,225	20,207	(982)	(4.9)	90,686	95,318	(4,632)	(4.9)	783	726	57	7.8
Automation Presort Cards	107,078	98,195	8,884	9.0	587,332	538,105	49,227	9.1	6,127	5,133	993	19.4
Automation Carrier Route Presort Cards	2,494	2,455	38	1.6	14,670	14,444	226	1.6	121	122	(1)	(0.9)
Total Presort Cards	128,797	120,857	7,940	6.6	692,688	647,867	44,821	6.9	7,031	5,982	1,049	17.5
Domestic Mail Fees	66,575	58,784	7,791	13.3	-	-	-	-	-	-	-	-
Total First-Class Mail	8,752,252	9,030,496	(278,245)	(3.1)	23,573,127	24,160,512	(587,385)	(2.4)	1,047,964	1,061,970	(14,006)	(1.3)
Priority Mail	1,031,600	1,091,458	(59,858)	(5.5)	202,508	212,870	(10,363)	(4.9)	366,929	388,720	(21,791)	(5.6)
Domestic Mail Fees	344	1,006	(661)	(65.8)	-	-	-	-	-	-	-	-
Total Priority Mail	1,031,944	1,092,464	(60,519)	(5.5)	202,508	212,870	(10,363)	(4.9)	366,929	388,720	(21,791)	(5.6)
Express Mail	216,066	221,529	(5,463)	(2.5)	13,845	14,035	(190)	(1.4)	12,172	12,777	(605)	(4.7)
Mailgrams	204	337	(133)	(39.4)	491	800	(309)	(38.6)	-	-	-	-
Periodicals:												
In-County	18,155	19,355	(1,201)	(6.2)	189,772	201,229	(11,457)	(5.7)	63,735	60,855	2,880	4.7
Regular	440,348	444,351	(4,004)	(0.9)	1,622,953	1,645,613	(22,659)	(1.4)	829,439	819,006	10,433	1.3
Special Nonprofit	80,913	87,873	(6,961)	(7.9)	458,332	491,695	(33,362)	(6.8)	126,874	128,514	(1,639)	(1.3)
Classroom	2,444	3,256	(812)	(24.9)	10,104	14,595	(4,491)	(30.8)	4,999	6,213	(1,214)	(19.5)
Domestic Mail Fees	4,760	5,128	(368)	(7.2)	-	-	-	-	-	-	-	-
Total Periodical Mail	546,619	559,965	(13,345)	(2.4)	2,281,162	2,353,132	(71,970)	(3.1)	1,025,047	1,014,588	10,459	1.0
Standard Mail:												
Regular - Nonautomation Presort	303,743	335,186	(31,443)	(9.4)	819,023	910,470	(91,447)	(10.0)	158,332	178,677	(20,346)	(11.4)
- Automation Presort	2,455,253	2,206,000	249,253	11.3	11,894,130	10,553,279	1,340,851	12.7	1,028,723	1,002,567	26,156	2.6
Enhanced Carrier Route	1,176,607	1,111,641	64,965	5.8	7,115,992	6,747,085	368,907	5.5	1,175,091	1,143,171	31,920	2.8
Total Regular and ECR	3,935,603	3,652,827	282,775	7.7	19,829,145	18,210,834	1,618,311	8.9	2,362,145	2,324,415	37,730	1.6
Nonprofit - Nonautomation Presort	72,579	81,133	(8,554)	(10.5)	447,054	505,647	(58,594)	(11.6)	27,571	28,693	(1,123)	(3.9)
- Automation Presort	276,671	259,095	17,577	6.8	2,194,480	2,042,684	151,796	7.4	153,695	148,774	4,920	3.3
Nonprofit Enhanced Carrier Route	53,934	54,320	(386)	(0.7)	593,517	608,933	(15,416)	(2.5)	45,172	51,260	(6,088)	(11.9)
Total Nonprofit and Nonprofit ECR	403,184	394,547	8,637	2.2	3,235,051	3,157,264	77,787	2.5	226,437	228,727	(2,291)	(1.0)
Domestic Mail Fees	21,516	18,848	2,668	14.2	-	-	-	-	-	-	-	-
Total Standard Mail	4,360,302	4,066,222	294,080	7.2	23,064,197	21,368,098	1,696,098	7.9	2,588,582	2,553,142	35,440	1.4
Package Services:												
Parcel Post	265,010	274,520	(9,510)	(3.5)	82,293	86,408	(4,114)	(4.8)	403,479	447,345	(43,866)	(9.8)
Bound Printed Matter	126,465	134,060	(7,595)	(5.7)	117,681	123,623	(5,941)	(4.8)	275,800	291,900	(16,100)	(5.5)
Media Mail	79,497	81,608	(2,111)	(2.6)	42,486	44,111	(1,625)	(3.7)	80,370	82,100	(1,730)	(2.1)
Library Mail	6,962	7,605	(643)	(8.4)	3,787	4,223	(435)	(10.3)	6,726	6,888	(162)	(2.4)
Domestic Mail Fees	551	520	31	6.0	-	-	-	-	-	-	-	-
Total Package Services	478,485	498,313	(19,827)	(4.0)	246,248	258,364	(12,116)	(4.7)	766,375	828,233	(61,858)	(7.5)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORresponding PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE Quarter 3 FY 2004	REVENUE Quarter 3 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 3 FY 2004	PIECES Quarter 3 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 3 FY 2004	WEIGHT Quarter 3 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	130,574	93,907	36,667	39.0	24,385	18,822	5,563	29.6
Free Mail for the Blind and Handicapped	-	-	-	-	17,649	20,527	(2,879)	(14.0)	9,084	8,210	874	10.6
Total Domestic Mail	15,385,874	15,469,325	(83,451)	(0.5)	49,529,799	48,482,245	1,047,554	2.2	5,840,538	5,886,462	(45,924)	(0.8)
International Mail:												
Economy - Letter-Post	9,564	11,218	(1,655)	(14.8)	1,502	1,866	(365)	(19.5)	4,435	4,684	(249)	(5.3)
- Parcel Post	19,132	18,044	1,088	6.0	689	596	93	15.6	7,602	7,297	305	4.2
- Periodicals	5,216	6,789	(1,572)	(23.2)	3,843	4,911	(1,068)	(21.8)	2,043	2,591	(548)	(21.1)
Total Economy Mail	33,912	36,051	(2,139)	(5.9)	6,033	7,373	(1,340)	(18.2)	14,080	14,572	(493)	(3.4)
Airmail - Letter-Post	163,187	150,945	12,242	8.1	114,021	107,982	6,039	5.6	13,967	12,594	1,373	10.9
- Parcel Post	50,201	45,548	4,653	10.2	1,560	1,406	154	11.0	11,806	10,385	1,421	13.7
Total Airmail	213,388	196,493	16,895	8.6	115,581	109,387	6,193	5.7	25,773	22,979	2,794	12.2
International Express Mail	41,069	36,994	4,075	11.0	1,259	1,176	84	7.1	4,899	4,180	718	17.2
International Surface Airlift Mail	17,366	17,492	(125)	(0.7)	28,507	29,904	(1,396)	(4.7)	5,107	4,792	315	6.6
International Priority Airmail	22,226	16,797	5,429	32.3	48,161	38,403	9,758	25.4	3,430	2,620	810	30.9
International Other Mail 2/	3,691	3,161	529	16.7	1,347	809	539	66.6	692	569	123	21.6
International Mail Subtotal	331,652	306,987	24,664	8.0	200,889	187,052	13,837	7.4	53,981	49,713	4,268	8.6
Foreign Postal Transactions	65,601	54,211	11,390	21.0	-	-	-	-	-	-	-	-
International Mail Fees	5,766	5,622	144	2.6	-	-	-	-	-	-	-	-
Total International Mail	403,019	366,821	36,198	9.9	200,889	187,052	13,837	7.4	53,981	49,713	4,268	8.6
Total All Mail	15,788,893	15,836,146	(47,253)	(0.3)	49,730,688	48,669,297	1,061,391	2.2	5,894,519	5,936,175	(41,656)	(0.7)
Domestic Special and Other Services:												
Registered	13,961	14,966	(1,005)	(6.7)	1,275	1,318	(43)	(3.2)				
Insurance	29,733	32,095	(2,362)	(7.4)	11,898	13,679	(1,780)	(13.0)				
Collect on Delivery	2,895	2,751	144	5.2	476	430	47	10.8				
Certified	162,817	159,261	3,555	2.2	70,790	69,246	1,544	2.2				
Delivery Receipt Services	142,856	127,828	15,028	11.8	209,437	187,562	21,875	11.7				
Money Orders	42,712	46,778	(4,066)	(8.7)	45,897	50,981	(5,083)	(10.0)				
Total Domestic Special Services	394,974	383,680	11,294	2.9	339,774	323,215	16,559	5.1				
Outstanding MO Taken into Revenue	0	0	0	-								
Stamped Envelopes and Cards	5,270	5,677	(407)	(7.2)								
Box Rents	209,122	215,027	(5,904)	(2.7)								
Total Domestic Services	609,366	604,384	4,983	0.8								
International Special Services:												
Money Orders	577	664	(87)	(13.1)	177	218	(40)	(18.6)				
Other Special Services	5,343	6,836	(1,494)	(21.8)	1,003	1,226	(223)	(18.2)				
Total International Services	5,920	7,500	(1,580)	(21.1)	1,181	1,444	(263)	(18.2)				
Total Services	615,286	611,884	3,402	0.6								
Total Mail and Services	16,404,179	16,448,029	(43,851)	(0.3)								
Other Revenue 4/	219,176	138,656	80,520	58.1								
Total Revenue	16,623,354	16,586,685	36,669	0.2								

Special Service Transactions
U.S. Postal Service Mail
Quarter 3, FY 2004 3/

Registered	2,908
Certified	442
Delivery Receipt Services	1,310
Mail Fee Services	3,581
Special Handling	0
Total	8,242

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. *The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.*

2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.

3/ Not included elsewhere in this report.

4/ Other Revenue includes a $72.5 million Accounting adjustment credit for emergency preparedness appropriations.

- Report totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

	REVENUE				PIECES				WEIGHT			
	Quarter 3 YTD		Change FY 2004 over FY 2003		Quarter 3 YTD		Change FY 2004 over FY 2003		Quarter 3 YTD		Change FY 2004 over FY 2003	
Service Category	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	15,716,547	16,213,762	(497,215)	(3.1)	34,728,658	35,721,784	(993,126)	(2.8)	1,660,382	1,727,028	(66,646)	(3.9)
Nonautom. Presort Letters, Flats, & Parcels	673,702	893,495	(219,793)	(24.6)	1,661,008	2,262,926	(601,919)	(26.6)	91,966	100,662	(8,696)	(8.6)
Automation Presort Letters and Flats	10,066,931	9,868,147	198,784	2.0	33,398,548	32,792,346	606,202	1.8	1,469,424	1,277,038	192,387	15.1
Automation Carrier Route Presort Letters	158,742	172,622	(13,880)	(8.0)	557,938	610,372	(52,434)	(8.6)	26,172	24,637	1,536	6.2
Total Presort Letters, Flats, & Parcels	10,899,375	10,934,264	(34,889)	(0.3)	35,617,494	35,665,645	(48,151)	(0.1)	1,587,563	1,402,336	185,227	13.2
Single-Piece Cards	452,254	453,006	(753)	(0.2)	1,898,317	1,910,549	(12,232)	(0.6)	12,119	11,921	198	1.7
Nonautomation Presort Cards	62,613	61,403	1,210	2.0	295,438	289,652	5,786	2.0	2,267	2,202	64	2.9
Automation Presort Cards	334,438	304,000	30,438	10.0	1,836,918	1,667,572	169,346	10.2	18,536	14,961	3,575	23.9
Automation Carrier Route Presort Cards	9,471	9,042	428	4.7	55,738	53,190	2,547	4.8	482	459	24	5.1
Total Presort Cards	406,521	374,445	32,076	8.6	2,188,094	2,010,415	177,679	8.8	21,285	17,622	3,663	20.8
Domestic Mail Fees	221,187	190,971	30,216	15.8	-	-	-	-	-	-	-	-
Total First-Class Mail	27,695,883	28,166,448	(470,565)	(1.7)	74,432,564	75,308,393	(875,830)	(1.2)	3,281,349	3,158,907	122,442	3.9
Priority Mail	3,397,390	3,498,527	(101,137)	(2.9)	649,463	666,615	(17,152)	(2.6)	1,254,539	1,262,137	(7,597)	(0.6)
Domestic Mail Fees	1,199	2,879	(1,680)	(58.3)	-	-	-	-	-	-	-	-
Total Priority Mail	3,398,590	3,501,406	(102,817)	(2.9)	649,463	666,615	(17,152)	(2.6)	1,254,539	1,262,137	(7,597)	(0.6)
Express Mail	645,565	673,268	(27,703)	(4.1)	40,857	42,169	(1,312)	(3.1)	38,774	40,901	(2,127)	(5.2)
Mailgrams	537	1,090	(553)	(50.7)	1,268	2,531	(1,262)	(49.9)	-	-	-	-
Periodicals:												
In-County	53,850	57,216	(3,366)	(5.9)	566,305	603,915	(37,610)	(6.2)	183,661	174,834	8,827	5.0
Regular	1,322,177	1,357,357	(35,180)	(2.6)	4,878,081	4,985,763	(107,682)	(2.2)	2,463,334	2,453,414	9,920	0.4
Special Nonprofit	251,010	266,755	(15,745)	(5.9)	1,417,430	1,496,586	(79,156)	(5.3)	388,465	392,361	(3,895)	(1.0)
Classroom	11,645	12,515	(870)	(6.9)	44,821	46,804	(1,983)	(4.2)	24,552	25,682	(1,131)	(4.4)
Domestic Mail Fees	14,884	15,377	(492)	(3.2)	-	-	-	-	-	-	-	-
Total Periodical Mail	1,653,566	1,709,219	(55,653)	(3.3)	6,906,638	7,133,069	(226,432)	(3.2)	3,060,012	3,046,291	13,721	0.5
Standard Mail:												
Regular - Nonautomation Presort	945,098	1,032,063	(86,965)	(8.4)	2,586,944	2,833,779	(246,835)	(8.7)	488,253	545,263	(57,009)	(10.5)
- Automation Presort	7,340,930	6,769,407	571,524	8.4	35,221,972	32,121,001	3,100,971	9.7	3,200,443	3,035,777	164,666	5.4
Enhanced Carrier Route	3,789,217	3,697,133	92,085	2.5	22,548,058	22,049,647	498,411	2.3	3,823,586	3,687,618	135,968	3.7
Total Regular and ECR	12,075,246	11,498,603	576,643	5.0	60,356,974	57,004,427	3,352,548	5.9	7,512,282	7,268,657	243,625	3.4
Nonprofit - Nonautomation Presort	244,414	274,373	(29,959)	(10.9)	1,499,888	1,701,382	(201,494)	(11.8)	93,546	96,809	(3,263)	(3.4)
- Automation Presort	914,572	874,136	40,436	4.6	7,301,987	6,929,783	372,204	5.4	512,679	468,048	44,631	9.5
Nonprofit Enhanced Carrier Route	177,656	212,151	(34,495)	(16.3)	1,944,046	2,286,649	(342,603)	(15.0)	151,864	164,705	(12,841)	(7.8)
Total Nonprofit and Nonprofit ECR	1,336,642	1,360,660	(24,018)	(1.8)	10,745,921	10,917,814	(171,893)	(1.6)	758,089	729,562	28,527	3.9
Domestic Mail Fees	86,028	74,479	11,550	15.5	-	-	-	-	-	-	-	-
Total Standard Mail	13,497,916	12,933,741	564,175	4.4	71,102,896	67,922,241	3,180,655	4.7	8,270,371	7,998,220	272,151	3.4
Package Services:												
Parcel Post	969,947	993,109	(23,163)	(2.3)	294,358	304,284	(9,926)	(3.3)	1,515,395	1,691,252	(175,856)	(10.4)
Bound Printed Matter	427,749	435,284	(7,535)	(1.7)	395,981	396,009	(27)	(0.0)	953,510	966,140	(12,631)	(1.3)
Media Mail	263,770	247,656	16,114	6.5	141,710	133,852	7,857	5.9	266,865	242,475	24,390	10.1
Library Mail	22,658	24,221	(1,564)	(6.5)	12,312	13,297	(985)	(7.4)	21,540	22,247	(707)	(3.2)
Domestic Mail Fees	1,882	1,761	122	6.9	-	-	-	-	-	-	-	-
Total Package Services	1,686,005	1,702,031	(16,026)	(0.9)	844,361	847,443	(3,082)	(0.4)	2,757,310	2,922,114	(164,804)	(5.6)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE Quarter 3 YTD FY 2004	REVENUE Quarter 3 YTD FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 3 YTD FY 2004	PIECES Quarter 3 YTD FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 3 YTD FY 2004	WEIGHT Quarter 3 YTD FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	383,935	294,705	89,229	30.3	78,402	60526	17,876	29.5
Free Mail for the Blind and Handicapped	-	-	-	-	53,874	55,197	(1,324)	(2.4)	26,723	22529	4,194	18.6
Total Domestic Mail	48,578,062	48,687,204	(109,141)	(0.2)	154415,854	152,272,364	2,143,490	1.4	18,767,480	18,511625	255,856	1.4
International Mail:												
Economy - Letter-Post	32,997	31,435	1,563	5.0	5,530	5,458	71	1.3	13,970	13572	398	2.9
- Parcel Post	60,555	55,662	4,894	8.8	2,145	1,856	289	15.6	24,553	22684	1,869	8.2
- Periodicals	16,949	21,935	(4,986)	(22.7)	12,378	15,685	(3,307)	(21.1)	6,616	8368	(1,752)	(20.9)
Total Economy Mail	110,502	109,031	1,471	1.3	20,053	22,999	(2,947)	(12.8)	45,139	44624	515	1.2
Airmail - Letter-Post	534,876	516,120	18,756	3.6	388,878	373,320	15,558	4.2	45,268	42806	2,463	5.8
- Parcel Post	174,839	156,473	18,366	11.7	5,286	4,810	476	9.9	40,935	35979	4,956	13.8
Total Airmail	709,715	672,593	37,122	5.5	394,164	378,129	16,034	4.2	86,203	78784	7,419	9.4
International Express Mail	124,056	105,781	18,274	17.3	3,761	3,363	398	11.8	15,080	12045	3,035	25.2
International Surface Airlift Mail	53,593	50,895	2,703	5.3	84,594	79,927	4,667	5.8	15,943	14435	1,508	10.4
International Priority Airmail	65,263	50,482	14,781	29.3	145,081	117,354	27,727	23.6	10,036	7718	2,317	30.0
International Other Mail	10,579	9,287	1,293	13.9	3,791	2,906	885	30.5	2,165	1820	346	19.0
International Mail Subtotal	1,073,713	998,070	75,643	7.6	651,443	604,678	46,765	7.7	174,566	159427	15,140	9.5
Foreign Postal Transactions	204,974	195,452	9,522	4.9	-	-	-	-	-	-	-	-
International Mail Fees	17,503	14,058	3,445	24.5	-	-	-	-	-	-	-	-
Total International Mail	1,296,190	1,207,579	88,611	7.3	651,443	604,678	46,765	7.7	174,566	159427	15,140	9.5
Total All Mail	49,874,252	49,894,783	(20,531)	(0.0)	155,067,297	152,877,042	2,190,255	1.4	18,942,047	18,671,051	270,995	1.5
Domestic Special and Other Services:												
Registered	42,715	47,822	(5,108)	(10.7)	3,725	4,247	(522)	(12.3)				
Insurance	95,882	104,922	(9,040)	(8.6)	41,098	45,403	(4,305)	(9.5)				
Collect on Delivery	8,243	8,839	(596)	(6.7)	1,387	1,479	(92)	(6.2)				
Certified	480,540	472,957	7,583	1.6	208,931	205,632	3,299	1.6				
Delivery Receipt Services	408,770	379,696	29,075	7.7	641,697	568,848	72,849	12.8				
Money Orders	131,460	138,787	(7,326)	(5.3)	142,276	152,284	(10,008)	(6.6)				
Total Domestic Special Services	1,167,611	1,153,022	14,589	1.3	1,039,114	977,893	61,221	6.3				
Outstanding MO Taken into Revenue	0	0	0	-								
Stamped Envelopes and Cards	16,329	18,237	(1,908)	(10.5)								
Box Rents	592,124	605,105	(12,981)	(2.1)								
Total Domestic Services	1,776,065	1,776,365	(300)	(0.0)								
International Special Services:												
Money Orders	2,162	2,384	(221)	(9.3)	586	705	(119)	(16.9)				
Other Special Services	18,419	20,957	(2,537)	(12.1)	3,592	3,785	(192)	(5.1)				
Total International Services	20,582	23,340	(2,758)	(11.8)	4,178	4,489	(311)	(6.9)				
Total Services	1,796,646	1,799,705	(3,059)	(0.2)								
Total Mail and Services	51,670,899	51,694,488	(23,589)	(0.0)								
Other Revenue	497,961	382,760	115,202	30.1								
Total Revenue	52,168,860	52,077,248	91,612	0.2								

Special Service Transactions U.S. Postal Service Mail Quarter 3 YTD, FY 2004 1/	
Registered	9,411
Certified	1,325
Delivery Receipt Services	4,041
Mail Fee Services	10,023
Specia Handling	47
Total	24,848

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YEAR-TO-DATE FISCAL YEAR 2004 (Oct. 1, 2003-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

TABLE 2-A

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL FOR QUARTER 3

FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003

(Data in Thousands)

LETTERS

Service Category	REVENUE Quarter 3 FY 2004	REVENUE Quarter 3 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 3 FY 2004	PIECES Quarter 3 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 3 FY 2004	WEIGHT Quarter 3 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Letters	3,756,205	3,925,687	(169,482)	(4.3)	9,703,539	10,178,034	(474,496)	(4.7)	285,891	300,969	(15,078)	(5.0)
Nonautom. Presort Letters	172,306	231,229	(58,923)	(25.5)	472,710	643,606	(170,896)	(26.6)	20,453	24,261	(3,808)	(15.7)
Automation Presort Letters	3,172,652	3,124,936	47,716	1.5	10,718,982	10,530,887	188,095	1.8	460,042	437,693	22,348	5.1
Automation Carrier Route Presort Letters	44,502	52,900	(8,398)	(15.9)	156,120	186,835	(30,715)	(16.4)	7,457	9,271	(1,814)	(19.6)
Single-Piece Cards	142,603	152,370	(9,767)	(6.4)	599,709	639,953	(40,244)	(6.3)	3,860	4,021	(160)	(4.0)
Nonautomation Presort Cards	19,225	20,207	(982)	(4.9)	90,686	95,318	(4,632)	(4.9)	783	726	57	7.8
Automation Presort Cards	107,078	98,195	8,884	9.0	587,332	538,105	49,227	9.1	6,127	5,133	993	19.4
Automation Carrier Route Presort Cards	2,494	2,455	38	1.6	14,670	14,444	226	1.6	121	122	(1)	(0.9)
Domestic Mail Fees												
Total First-Class Mail	7,417,064	7,607,979	(190,915)	(2.5)	22,343,748	22,827,182	(483,434)	(2.1)	784,734	782,197	2,537	0.3
Priority Mail	17,994	19,172	(1,179)	(6.1)	4,690	4,991	(301)	(6.0)	498	530	(32)	(6.1)
Domestic Mail Fees												
Total Priority Mail	17,994	19,172	(1,179)	(6.1)	4,690	4,991	(301)	(6.0)	498	530	(32)	(6.1)
Express Mail												
Mailgrams												
Periodicals:												
In-County	1,156	1,318	(162)	(12.3)	15,589	17,161	(1,572)	(9.2)	570	601	(30)	(5.0)
Regular	3,446	4,036	(589)	(14.6)	15,516	18,823	(3,307)	(17.6)	1,302	1,505	(203)	(13.5)
Special Nonprofit	2,249	2,797	(548)	(19.6)	11,195	13,981	(2,786)	(19.9)	992	1,130	(138)	(12.2)
Classroom	9	43	(34)	(78.6)	36	313	(276)	(88.4)	6	29	(24)	(81.2)
Domestic Mail Fees												
Total Periodical Mail	6,861	8,194	(1,333)	(16.3)	42,336	50,277	(7,942)	(15.8)	2,870	3,265	(395)	(12.1)
Standard Mail:												
Regular - Nonautomation Presort	114,847	127,064	(12,217)	(9.6)	455,343	503,768	(48,424)	(9.6)	19,498	23,861	(4,363)	(18.3)
- Automation Presort	1,713,682	1,499,341	214,342	14.3	9,368,903	8,142,415	1,226,488	15.1	419,663	419,947	(283)	(0.1)
Enhanced Carrier Route	269,887	279,172	(9,285)	(3.3)	1,873,375	1,886,396	(13,020)	(0.7)	91,407	117,303	(25,897)	(22.1)
Total Regular and ECR	2,098,417	1,905,577	192,840	10.1	11,697,622	10,532,579	1,165,043	11.1	530,568	561,111	(30,543)	(5.4)
Nonprofit - Nonautomation Presort	55,827	63,751	(7,923)	(12.4)	372,550	428,446	(55,895)	(13.0)	15,958	16,295	(337)	(2.1)
- Automation Presort	210,566	198,753	11,813	5.9	1,816,015	1,697,996	118,018	7.0	91,491	91,638	(147)	(0.2)
Nonprofit Enhanced Carrier Route	22,534	23,549	(1,015)	(4.3)	278,894	292,899	(14,005)	(4.8)	11,278	11,186	92	0.8
Total Nonprofit and Nonprofit ECR	288,927	286,052	2,875	1.0	2,467,459	2,419,341	48,118	2.0	118,726	119,119	(393)	(0.3)
Domestic Mail Fees												
Total Standard Mail	2,387,343	2,191,629	195,714	8.9	14,165,080	12,951,919	1,213,161	9.4	649,295	680,230	(30,935)	(4.5)
Package Services:												
Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total Package Services	0	0	0	0.0		0	0	0.0		0	0	0.0
Total Domestic Mail	9,829,262	9,826,975	2,287	0.0	36,555,854	35,834,370	721,484	2.0	1,437,396	1,466,222	(28,826)	(2.0)
U.S. Postal Service Mail	0	0	0	0.0	110,275	80,076	30,198	37.7	2,557	1,965	591	30.1
Free Mail for the Blind	0	0	0	0.0	3,882	6,709	(2,827)	(42.1)	182	226	(45)	(19.7)

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2 - B

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL FOR QUARTER 3

FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003

(Data in Thousands)

FLATS

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Flats	971,602	1,053,858	(82,256)	(7.8)	917,288	1,009,257	(91,969)	(9.1)	195,517	211,004	(15,486)	(7.3)
Nonautom. Presort Flats	37,255	47,520	(10,265)	(21.6)	49,114	64,620	(15,506)	(24.0)	8,815	9,879	(1,064)	(10.8)
Automation Presort Flats	95,257	92,349	2,908	3.1	148,054	140,695	7,360	5.2	21,091	20,331	760	3.7
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	1,104,114	1,193,728	(89,614)	(7.5)	1,114,456	1,214,572	(100,116)	(8.2)	225,424	241,214	(15,790)	(6.5)
Priority Mail	274,101	301,091	(26,990)	(9.0)	67,903	74,607	(6,704)	(9.0)	61,046	68,107	(7,060)	(10.4)
Domestic Mail Fees												
Total Priority Mail	274,101	301,091	(26,990)	(9.0)	67,903	74,607	(6,704)	(9.0)	61,046	68,107	(7,060)	(10.4)
Express Mail												
Mailgrams												
Periodicals:												
In-County	16,996	18,033	(1,037)	(5.7)	174,173	184,054	(9,881)	(5.4)	63,155	60,239	2,917	4.8
Regular	436,740	440,165	(3,424)	(0.8)	1,607,217	1,626,545	(19,328)	(1.2)	827,690	817,114	10,576	1.3
Special Nonprofit	78,571	84,852	(6,281)	(7.4)	447,074	477,553	(30,480)	(6.4)	125,471	126,393	(922)	(0.7)
Classroom	2,432	3,214	(782)	(24.3)	10,062	14,282	(4,220)	(29.5)	4,982	6,183	(1,201)	(19.4)
Domestic Mail Fees												
Total Periodical Mail	534,740	546,263	(11,524)	(2.1)	2,238,526	2,302,434	(63,909)	(2.8)	1,021,299	1,009,929	11,370	1.1
Standard Mail:												
Regular - Nonautomation Presort	82,095	98,005	(15,910)	(16.2)	219,560	262,772	(43,212)	(16.4)	58,043	72,034	(13,992)	(19.4)
- Automation Presort	741,571	706,659	34,912	4.9	2,525,227	2,410,864	114,363	4.7	609,060	582,621	26,439	4.5
Enhanced Carrier Route	906,666	832,399	74,266	8.9	5,242,496	4,860,541	381,956	7.9	1,083,656	1,025,823	57,833	5.6
Total Regular and ECR	1,730,332	1,637,063	93,269	5.7	7,987,284	7,534,176	453,108	6.0	1,750,758	1,680,478	70,280	4.2
Nonprofit - Nonautomation Presort	14,846	14,780	66	0.4	71,322	72,741	(1,420)	(2.0)	10,163	10,233	(70)	(0.7)
- Automation Presort	66,106	60,342	5,764	9.6	378,466	344,688	33,778	9.8	62,204	57,136	5,068	8.9
Nonprofit Enhanced Carrier Route	31,379	30,490	890	2.9	314,561	315,117	(556)	(0.2)	33,868	39,699	(5,831)	(14.7)
Total Nonprofit and Nonprofit ECR	112,331	105,612	6,719	6.4	764,349	732,547	31,802	4.3	106,236	107,068	(833)	(0.8)
Domestic Mail Fees												
Total Standard Mail	1,842,663	1,742,675	99,988	5.7	8,751,632	8,266,723	484,909	5.9	1,856,994	1,787,547	69,447	3.9
Package Services:												
Parcel Post	3,250	2,777	472	17.0	1,010	857	153	17.8	1,646	913	733	80.3
Bound Printed Matter	44,453	50,275	(5,823)	(11.6)	44,525	50,948	(6,424)	(12.6)	60,233	71,319	(11,085)	(15.5)
Media Mail	11,908	12,596	(687)	(5.5)	7,676	8,090	(414)	(5.1)	6,384	6,776	(393)	(5.8)
Library Mail	1,425	1,603	(179)	(11.2)	953	1,124	(172)	(15.3)	866	855	11	1.3
Domestic Mail Fees												
Total Package Services	61,035	67,252	(6,216)	(9.2)	54,163	61,020	(6,857)	(11.2)	69,129	79,863	(10,734)	(13.4)
Total Domestic Mail	3,816,653	3,851,009	(34,356)	(0.9)	12,226,680	11,919,356	307,325	2.6	3,233,891	3,186,658	47,233	1.5
U.S. Postal Service Mail	0	0	0	0.0	16,700	10,209	6,490	63.6	2,979	2,228	751	33.7
Free Mail for the Blind	0	0	0	0.0	2,559	2,929	(370)	(12.6)	607	883	(276)	(31.2)

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2 - C

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL FOR QUARTER 3

FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003

(Data in Thousands)

PARCELS

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Parcels	163,249	168,444	(5,195)	(3.1)	112,856	116,383	(3,527)	(3.0)	40,765	38,262	2,503	6.5
Nonautom. Presort Parcels	1,249	1,561	(312)	(20.0)	2,067	2,355	(288)	(12.2)	248	297	(49)	(16.5)
Automation Presort Letters and Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomaton Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	164,498	170,005	(5,507)	(3.2)	114,923	118,738	(3,815)	(3.2)	41,013	38,559	2,454	6.4
Priority Mail	739,505	771,194	(31,689)	(4.1)	129,915	133,272	(3,358)	(2.5)	305,385	320,084	(14,698)	(4.6)
Domestic Mail Fees												
Total Priority Mail	739,505	771,194	(31,689)	(4.1)	129,915	133,272	(3,358)	(2.5)	305,385	320,084	(14,698)	(4.6)
Express Mail												
Mailgrams												
Periodicals:												
In-County	2	4	(2)	(40.1)	10	14	(4)	(27.6)	9	16	(7)	(42.7)
Regular	161	150	10	6.9	220	245	(25)	(10.2)	447	387	60	15.5
Special Nonprofit	93	225	(132)	(58.7)	64	161	(96)	(59.9)	411	990	(579)	(58.5)
Classroom	3	0	3	1528.2	5	0	5	1942.8	11	1	10	1346.5
Domestic Mail Fees												
Total Periodical Mail	259	379	(120)	(31.6)	300	420	(120)	(28.6)	878	1,394	(516)	(37.0)
Standard Mail												
Regular - Nonautomation Presort	106,801	110,117	(3,316)	(3.0)	144,119	143,930	189	0.1	80,791	82,782	(1,991)	(2.4)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Enhanced Carrier Route	54	71	(17)	(23.8)	120	149	(28)	(18.9)	28	44	(16)	(36.6)
Total Regular and ECR	106,854	110,187	(3,333)	(3.0)	144,240	144,079	161	0.1	80,819	82,826	(2,007)	(2.4)
Nonprofit - Nonautomation Presort	1,905	2,601	(697)	(26.8)	3,182	4,460	(1,279)	(28.7)	1,449	2,165	(716)	(33.1)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonprofit Enhanced Carrier Route	21	281	(260)	(92.6)	62	917	(854)	(93.2)	26	375	(349)	(93.2)
Total Nonprofit and Nonprofit ECR	1,925	2,883	(957)	(33.2)	3,244	5,377	(2,133)	(39.7)	1,475	2,540	(1,065)	(41.9)
Domestic Mail Fees												
Total Standard Mail	108,780	113,070	(4,290)	(3.8)	147,484	149,456	(1,972)	(1.3)	82,294	85,366	(3,072)	(3.6)
Package Services:												
Parcel Post	261,397	271,681	(10,284)	(3.8)	81,283	85,550	(4,267)	(5.0)	401,833	446,432	(44,599)	(10.0)
Bound Printed Matter	81,970	83,772	(1,802)	(2.2)	73,157	72,674	482	0.7	215,567	220,582	(5,015)	(2.3)
Media Mail	67,460	68,847	(1,387)	(2.0)	34,810	36,021	(1,211)	(3.4)	73,987	75,323	(1,337)	(1.8)
Library Mail	5,529	5,995	(466)	(7.8)	2,835	3,099	(264)	(8.5)	5,860	6,034	(174)	(2.9)
Domestic Mail Fees												
Total Package Services	416,356	430,295	(13,939)	(3.2)	192,085	197,344	(5,260)	(2.7)	697,246	748,371	(51,124)	(6.8)
Total Domestic Mail	1,429,399	1,484,943	(55,545)	(3.7)	584,706	599,230	(14,524)	(2.4)	1,126,816	1,193,773	(66,957)	(5.6)
U.S. Postal Service Mail	0	0	0	0.0	3,599	3,621	(21)	(0.6)	18,849	14,628	4,221	28.9
Free Mail for the Blind	0	0	0	0.0	11,208	10,889	319	2.9	8,295	7,101	1,194	16.8

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 3-A

RPW VOLUME FOR THIRD QUARTER FY2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP VOLUME	METER VOLUME	PVI VOLUME	PERMIT VOLUME	TOTAL VOLUME
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	5,844,235	4,261,088	132,704	495,655	10,733,682
NONAUTO PRESORT LETTERS, FLATS AND PARC	9,938	286,484	0	227,470	523,891
AUTOMATION PRESORT LETTERS AND FLATS	195,878	5,472,816	0	5,198,342	10,867,036
AUTOMATION CARRIER ROUTE LETTERS	2,374	48,785	0	104,961	156,120
SINGLE-PIECE CARDS	336,227	173,956	184	89,343	599,709
NONAUTOMATION PRESORT CARDS	2,139	2,258	0	86,289	90,686
AUTOMATION PRESORT CARDS	15,840	3,457	0	568,035	587,332
AUTOMATION CARRIER ROUTE PRESORT CARDS	92	28	0	14,550	14,670
TOTAL FIRST-CLASS MAIL	6,406,722	10,248,873	132,888	6,784,644	23,573,127
PRIORITY MAIL	13,213	83,293	74,679	31,322	202,508
PERIODICALS	0	0	0	2,281,162	2,281,162
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	26,019	55,009	0	737,995	819,023
REGULAR - AUTOMATION PRESORT	506,130	867,063	0	10,520,937	11,894,130
REGULAR - ENHANCED CARRIER ROUTE	56,410	70,014	0	6,989,567	7,115,992
NONPROFIT - NONAUTO PRESORT	22,434	26,159	0	398,460	447,054
NONPROFIT - AUTOMATION PRESORT	350,833	245,573	0	1,598,075	2,194,480
NONPROFIT - ENHANCED CARRIER RT	4,772	4,428	0	584,317	593,517
TOTAL STANDARD MAIL	966,599	1,268,247	0	20,829,351	23,064,196
PACKAGE SERVICES					
PARCEL POST	758	4,795	14,828	61,913	82,293
BOUND PRINTED MATTER	213	4,341	864	112,264	117,681
MEDIA MAIL	2,415	13,181	13,153	13,738	42,486
LIBRARY MAIL	147	2,868	240	532	3,787
TOTAL PACKAGE SERVICES	3,533	25,184	29,085	188,446	246,248
TOTAL ALL CATEGORIES	7,390,067	11,625,596	236,652	30,114,925	49,367,240

TABLE 3-B

RPW REVENUE FOR THIRD QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP REVENUE	METER REVENUE	PVI REVENUE	PERMIT REVENUE	TOTAL REVENUE
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	$2,319,720	$2,167,031	$139,333	$264,972	$4,891,056
NONAUTO PRESORT LETTERS, FLATS AND PARC	$3,890	$119,393	$0	$87,526	$210,810
AUTOMATION PRESORT LETTERS AND FLATS	$60,125	$1,597,161	$0	$1,610,623	$3,267,909
AUTOMATION CARRIER ROUTE LETTERS	$668	$13,722	$0	$30,112	$44,502
SINGLE-PIECE CARDS	$80,953	$41,392	$44	$20,215	$142,603
NONAUTOMATION PRESORT CARDS	$453	$479	$0	$18,293	$19,225
AUTOMATION PRESORT CARDS	$2,864	$630	$0	$103,584	$107,078
AUTOMATION CARRIER ROUTE PRESORT CARDS	$16	$5	$0	$2,473	$2,494
TOTAL FIRST-CLASS MAIL	$2,468,689	$3,939,812	$139,377	$2,137,798	$8,685,676
PRIORITY MAIL	$55,781	$393,533	$411,083	$171,203	$1,031,600
PERIODICALS	$0	$0	$0	$541,859	$541,859
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	$6,829	$15,827	$0	$281,087	$303,743
REGULAR - AUTOMATION PRESORT	$95,361	$153,043	$0	$2,196,848	$2,455,253
REGULAR - ENHANCED CARRIER ROUTE	$8,675	$10,877	$0	$1,157,055	$1,176,607
NONPROFIT - NONAUTO PRESORT	$3,556	$4,191	$0	$64,832	$72,579
NONPROFIT - AUTOMATION PRESORT	$42,741	$30,261	$0	$203,669	$276,671
NONPROFIT - ENHANCED CARRIER RT	$447	$380	$0	$53,106	$53,934
TOTAL STANDARD MAIL	$157,609	$224,580	$0	$3,956,598	$4,338,786
PACKAGE SERVICES					
PARCEL POST	$3,873	$26,363	$92,253	$142,521	$265,010
BOUND PRINTED MATTER	$439	$8,811	$2,033	$115,182	$126,465
MEDIA MAIL	$4,125	$24,538	$27,446	$23,388	$79,497
LIBRARY MAIL	$271	$5,152	$471	$1,069	$6,962
TOTAL PACKAGE SERVICES	$8,707	$64,865	$122,203	$282,159	$477,934
TOTAL ALL CATEGORIES	$2,690,786	$4,622,789	$672,664	$7,089,617	$15,075,856

TABLE 3-C

RPW WEIGHT FOR THIRD QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP WEIGHT	METER WEIGHT	PVI WEIGHT	PERMIT WEIGHT	TOTAL WEIGHT
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	171,999	280,398	28,405	38,165	518,967
NONAUTO PRESORT LETTERS, FLATS AND PARC	486	17,857	0	11,172	29,516
AUTOMATION PRESORT LETTERS AND FLATS	8,171	203,921	0	254,041	481,133
AUTOMATION CARRIER ROUTE LETTERS	91	2,095	0	5,271	7,457
SINGLE-PIECE CARDS	2,101	1,087	1	671	3,860
NONAUTOMATION PRESORT CARDS	23	59	0	701	783
AUTOMATION PRESORT CARDS	294	97	0	5,737	6,127
AUTOMATION CARRIER ROUTE PRESORT CARDS	1	0	0	119	121
TOTAL FIRST-CLASS MAIL	183,166	510,514	28,406	325,878	1,047,964
PRIORITY MAIL	12,667	132,627	147,355	74,280	366,929
PERIODICALS	0	0	0	1,025,047	1,025,047
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	1,431	4,602	0	152,299	158,332
REGULAR - AUTOMATION PRESORT	22,301	35,718	0	970,704	1,028,723
REGULAR - ENHANCED CARRIER ROUTE	2,670	2,859	0	1,169,561	1,175,091
NONPROFIT - NONAUTO PRESORT	1,191	1,350	0	25,029	27,571
NONPROFIT - AUTOMATION PRESORT	19,527	12,400	0	121,767	153,695
NONPROFIT - ENHANCED CARRIER RT	243	185	0	44,743	45,172
TOTAL STANDARD MAIL	47,363	57,114	0	2,484,105	2,588,582
PACKAGE SERVICES					
PARCEL POST	2,834	19,653	63,797	317,194	403,479
BOUND PRINTED MATTER	339	9,187	2,282	263,992	275,800
MEDIA MAIL	2,678	20,894	27,992	28,805	80,370
LIBRARY MAIL	188	4,733	466	1,339	6,726
TOTAL PACKAGE SERVICES	6,039	54,468	94,537	611,331	766,375
TOTAL ALL CATEGORIES	249,236	754,723	270,298	4,520,640	5,794,898

TABLE 4 - PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR STAMP AND METER MAIL
KNOWN POSTMARK DATE
QUARTER 3 GFY-2004

GROUP	AVG DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.7	56.5	83.5	96.1	98.3	99.1	99.5	99.7	99.8	99.9	99.9
Letters	1.6	57.7	84.7	96.8	98.6	99.3	99.6	99.7	99.8	99.9	99.9
Cards	1.5	70.6	87.0	95.7	97.8	98.8	99.2	99.4	99.6	99.7	99.7
Flats	2.1	38.1	69.8	89.5	95.2	97.6	98.6	99.2	99.5	99.6	99.7
Parcels/IPPS	2.5	25.6	59.8	84.3	93.4	96.8	98.3	98.9	99.3	99.5	99.6
All First-class Presort/Auto	2.2	26.3	65.6	91.2	97.1	98.7	99.3	99.6	99.7	99.8	99.9
Letters	2.2	26.4	65.9	91.3	97.2	98.8	99.4	99.6	99.7	99.8	99.9
Cards	2.1	38.4	74.3	89.1	94.6	96.3	98.1	98.8	99.7	99.9	100.0
Flats	2.6	18.5	52.3	81.4	92.2	96.3	98.3	99.2	99.7	99.8	99.8
Parcels/IPPS	2.3	25.8	61.3	86.5	96.9	98.4	99.7	99.8	99.9	100.0	100.0
All First-class Combined	1.9	45.7	77.1	94.3	97.9	99.0	99.5	99.6	99.8	99.8	99.9
Letters	1.9	45.7	77.5	94.7	98.1	99.1	99.5	99.7	99.8	99.9	99.9
Cards	1.5	70.0	86.8	95.6	97.7	98.7	99.2	99.4	99.6	99.7	99.8
Flats	2.2	36.1	68.0	88.6	94.9	97.4	98.6	99.2	99.5	99.6	99.7
Parcels/IPPS	2.4	25.6	59.9	84.4	93.5	96.9	98.3	99.0	99.3	99.5	99.6
All Priority	2.0	27.3	83.6	94.4	97.6	98.8	99.4	99.6	99.7	99.8	99.9
Identified	2.0	23.9	85.2	95.3	98.1	99.1	99.5	99.7	99.8	99.9	99.9
Nonidentified	2.0	40.4	77.3	90.7	95.4	97.8	98.7	99.2	99.5	99.7	99.7
All Package Services	4.4	10.9	27.6	44.5	61.1	73.0	82.0	87.7	92.5	95.3	96.5
Parcel Post	4.2	10.7	29.1	45.6	63.3	75.6	84.2	89.6	93.9	96.3	97.4
Bound Printed Matter	3.9	17.9	37.8	60.5	72.7	79.7	85.4	89.2	92.7	95.0	95.8
Media Mail	4.7	8.8	23.1	39.3	56.4	69.3	79.6	86.0	91.4	94.6	96.1
Library	3.8	21.0	43.3	59.4	72.1	79.8	85.7	89.5	93.1	94.9	95.9
TOTAL ALL CLASSES	1.9	45.5	77.0	94.2	97.8	98.9	99.4	99.6	99.8	99.8	99.9

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR STAMP AND METER MAIL
INCLUDES MAIL WITH KNOWN POSTAGE DATE AND ORIGIN
QUARTER 3 GFY-2004

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	40.4	1.1	59.6	2.0
FIRST-CLASS PRESORT/AUTO	16.4	1.2	83.6	2.4
ALL FIRST-CLASS MAIL	31.9	1.1	68.1	2.2
PRIORITY	12.3	1.3	87.7	2.1
PARCEL POST SINGLE PIECE	11.2	2.0	88.8	4.5
BOUND PRINTED MATTER	19.9	2.0	80.1	4.3
MEDIA MAIL	9.0	2.1	91.0	4.9
LIBRARY RATE	21.5	1.7	78.5	4.4

ODIS-RPW QUARTERLY STATISTICS
QUARTER 3, GFY-2004

TABLE 6 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	97	88	95	97	85	80
NORTHEAST AREA	97	94	95	97	95	93
EASTERN AREA	97	93	94	97	95	95
WESTERN AREA	97	92	92	97	93	96
PACIFIC AREA	97	96	92	97	96	95
SOUTHWEST AREA	97	95	94	97	95	95
SOUTHEAST AREA	97	94	95	97	94	93
GREAT LAKES	96	93	95	96	93	93
CAPITAL METRO	95	94	96	95	93	92
NATIONAL	97	93	94	97	93	94

ODIS-RPW QUARTERLY STATISTICS
QUARTER 3, GFY-2004

TABLE 7 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO_DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	86	81	82	86	83	81
NORTHEAST AREA	87	86	84	86	86	83
EASTERN AREA	85	82	83	85	82	84
WESTERN AREA	90	87	83	90	87	85
PACIFIC AREA	87	88	82	87	88	84
SOUTHWEST AREA	86	85	84	86	86	84
SOUTHEAST AREA	85	83	84	85	83	84
GREAT LAKES	86	84	85	86	83	82
CAPITAL METRO	80	81	85	80	78	79
NATIONAL	86	84	83	86	84	83

ODIS-RPW QUARTERLY STATISTICS
QUARTER 3, GFY-2004

TABLE 8 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	92	85	88	92	84	80
NORTHEAST AREA	92	91	90	92	90	88
EASTERN AREA	92	89	89	92	90	91
WESTERN AREA	94	90	88	94	90	92
PACIFIC AREA	92	93	88	92	93	90
SOUTHWEST AREA	92	91	90	92	91	90
SOUTHEAST AREA	91	89	91	91	89	89
GREAT LAKES	92	89	91	92	89	89
CAPITAL METRO	88	88	91	88	87	87
NATIONAL	92	89	89	92	89	89

ODIS-RPW QUARTERLY STATISTICS
QUARTER 3, GFY-2004

Table 9 - FIRST-CLASS PRESORT SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	70	74	71	70	78	79
NORTHEAST AREA	84	86	81	84	83	79
EASTERN AREA	69	77	84	69	77	82
WESTERN AREA	89	89	86	89	89	83
PACIFIC AREA	84	82	71	84	82	88
SOUTHWEST AREA	85	87	87	85	87	82
SOUTHEAST AREA	84	89	90	84	85	83
GREAT LAKES	76	79	84	76	80	81
CAPITAL METRO	78	76	85	77	73	82
NATIONAL	80	81	83	80	81	83