UNITED STATES POSTAL SERVICE®

ORIGIN-DESTINATION INFORMATION SYSTEM – REVENUE, PIECES & WEIGHT
QUARTERLY STATISTICS REPORT
QUARTER I, FISCAL YEAR 2004
OCTOBER 1, 2003 – DECEMBER 31, 2003

# FINANCE

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# Table 1

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1**
**FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**
**(Data in Thousands) 1/**

| Service Category | REVENUE Quarter 1 FY 2004 | REVENUE Quarter 1 FY 2003 | REVENUE Change FY2004 over FY 2003 Amount | REVENUE Change FY2004 over FY 2003 Percent | PIECES Quarter 1 FY 2004 | PIECES Quarter 1 FY 2003 | PIECES Change FY 2004 over FY 2003 Amount | PIECES Change FY 2004 over FY 2003 Percent | WEIGHT Quarter 1 FY 2004 | WEIGHT Quarter 1 FY 2003 | WEIGHT Change FY 2004 over FY 2003 Amount | WEIGHT Change FY 2004 over FY 2003 Percent |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters, Flats, & Parcels | 5,665,959 | 5,766,060 | (100,100) | (1.7) | 12,677,381 | 12,766,854 | (89,473) | (0.7) | 598,416 | 617,097 | (18,680) | (3.0) |
| Nonautom. Presort Letters, Flats, & Parcels | 236,890 | 302,543 | (65,653) | (21.7) | 576,253 | 762,978 | (186,724) | (24.5) | 32,435 | 32,490 | (55) | (0.2) |
| Automation Presort Letters and Flats | 3,324,704 | 3,292,410 | 32,293 | 1.0 | 11,016,955 | 10,948,351 | 68,604 | 0.6 | 486,040 | 401,008 | 85,032 | 21.2 |
| Automation Carrier Route Presort Letters | 59,319 | 60,083 | (764) | (1.3) | 208,128 | 212,867 | (4,739) | (2.2) | 9,722 | 7,640 | 2,083 | 27.3 |
| Total Presort Letters, Flats, & Parcels | 3,620,913 | 3,655,037 | (34,124) | (0.9) | 11,801,337 | 11,924,196 | (122,859) | (1.0) | 528,197 | 441,137 | 87,060 | 19.7 |
| Single-Piece Cards | 156,328 | 151,126 | 5,203 | 3.4 | 655,257 | 639,174 | 16,083 | 2.5 | 4,151 | 3,955 | 196 | 5.0 |
| Nonautomation Presort Cards | 22,344 | 21,626 | 718 | 3.3 | 105,361 | 102,023 | 3,337 | 3.3 | 757 | 776 | (19) | (2.4) |
| Automation Presort Cards | 114,428 | 108,524 | 5,904 | 5.4 | 628,320 | 595,869 | 32,452 | 5.4 | 6,183 | 5,050 | 1,133 | 22.4 |
| Automation Carrier Route Presort Cards | 3,408 | 3,619 | (211) | (5.8) | 20,046 | 21,286 | (1,240) | (5.8) | 160 | 168 | (3) | (4.8) |
| Total Presort Cards | 140,179 | 133,768 | 6,411 | 4.8 | 753,727 | 719,178 | 34,549 | 4.8 | 7,100 | 5,994 | 1,106 | 18.5 |
| Domestic Mail Fees | 78,252 | 64,184 | 14,068 | 21.9 | - | - | - | - | - | - | - | - |
| Total First-Class Mail | 9,661,632 | 9,770,174 | (108,543) | (1.1) | 25,887,702 | 26,049,402 | (161,700) | (0.6) | 1,137,865 | 1,068,183 | 69,682 | 6.5 |
| Priority Mail | 1,272,130 | 1,281,748 | (9,618) | (0.8) | 233,920 | 234,706 | (786) | (0.3) | 492,238 | 480,015 | 12,223 | 2.5 |
| Domestic Mail Fees | 401 | 950 | (549) | (57.8) | - | - | - | - | - | - | - | - |
| Total Priority Mail | 1,272,530 | 1,282,698 | (10,168) | (0.8) | 233,920 | 234,706 | (786) | (0.3) | 492,238 | 480,015 | 12,223 | 2.5 |
| Express Mail | 216,850 | 230,196 | (13,346) | (5.8) | 13,432 | 14,121 | (688) | (4.9) | 14,502 | 15,400 | (899) | (5.8) |
| Mailgrams | 159 | 311 | (152) | (48.8) | 371 | 656 | (285) | (43.4) | - | - | - | - |
| Periodicals: | | | | | | | | | | | | |
| In-County | 18,807 | 19,265 | (458) | (2.4) | 194,453 | 203,452 | (8,999) | (4.4) | 64,611 | 59,353 | 5,258 | 8.9 |
| Regular | 447,857 | 463,291 | (15,434) | (3.3) | 1,624,924 | 1,663,054 | (38,130) | (2.3) | 846,990 | 844,273 | 2,717 | 0.3 |
| Special Nonprofit | 86,191 | 90,565 | (4,374) | (4.8) | 484,751 | 507,342 | (22,591) | (4.5) | 132,826 | 132,721 | 105 | 0.1 |
| Classroom | 3,927 | 4,072 | (145) | (3.6) | 12,054 | 12,915 | (861) | (6.7) | 9,420 | 9,182 | 237 | 2.6 |
| Domestic Mail Fees | 5,244 | 5,172 | 72 | 1.4 | - | - | - | - | - | - | - | - |
| Total Periodical Mail | 562,025 | 582,364 | (20,339) | (3.5) | 2,316,182 | 2,386,762 | (70,581) | (3.0) | 1,053,846 | 1,045,529 | 8,317 | 0.8 |
| Standard Mail: | | | | | | | | | | | | |
| Regular - Nonautomation Presort | 323,585 | 360,652 | (37,068) | (10.3) | 897,503 | 1,010,485 | (112,981) | (11.2) | 166,110 | 185,845 | (19,735) | (10.6) |
| - Automation Presort | 2,420,320 | 2,322,421 | 97,899 | 4.2 | 11,592,223 | 11,034,156 | 558,067 | 5.1 | 1,075,371 | 1,022,442 | 52,930 | 5.2 |
| Enhanced Carrier Route | 1,423,297 | 1,447,490 | (24,193) | (1.7) | 8,253,636 | 8,444,634 | (190,998) | (2.3) | 1,485,403 | 1,436,729 | 48,674 | 3.4 |
| Total Regular and ECR | 4,167,202 | 4,130,563 | 36,639 | 0.9 | 20,743,363 | 20,489,275 | 254,088 | 1.2 | 2,726,884 | 2,645,016 | 81,868 | 3.1 |
| Nonprofit - Nonautomation Presort | 89,742 | 104,364 | (14,622) | (14.0) | 548,683 | 644,618 | (95,935) | (14.9) | 35,142 | 37,453 | (2,311) | (6.2) |
| - Automation Presort | 334,901 | 333,991 | 909 | 0.3 | 2,686,392 | 2,665,748 | 20,644 | 0.8 | 192,907 | 176,030 | 16,878 | 9.6 |
| Nonprofit Enhanced Carrier Route | 63,481 | 99,700 | (36,218) | (36.3) | 685,220 | 1,039,994 | (354,774) | (34.1) | 58,960 | 68,945 | (9,986) | (14.5) |
| Total Nonprofit and Nonprofit ECR | 488,124 | 538,055 | (49,931) | (9.3) | 3,920,295 | 4,350,360 | (430,066) | (9.9) | 287,009 | 282,428 | 4,581 | 1.6 |
| Domestic Mail Fees | 30,604 | 26,265 | 4,339 | 16.5 | - | - | - | - | - | - | - | - |
| Total Standard Mail | 4,685,930 | 4,694,883 | (8,953) | (0.2) | 24,663,658 | 24,839,635 | (175,978) | (0.7) | 3,013,893 | 2,927,444 | 86,449 | 3.0 |
| Package Services: | | | | | | | | | | | | |
| Parcel Post | 408,222 | 413,783 | (5,561) | (1.3) | 124,847 | 125,603 | (756) | (0.6) | 667,545 | 716,525 | (48,980) | (6.8) |
| Bound Printed Matter | 147,966 | 146,937 | 1,029 | 0.7 | 138,941 | 134,614 | 4,327 | 3.2 | 340,159 | 333,783 | 6,376 | 1.9 |
| Media Mail | 93,740 | 84,336 | 9,403 | 11.1 | 50,794 | 45,560 | 5,233 | 11.5 | 94,655 | 81,553 | 13,101 | 16.1 |
| Library Mail | 8,263 | 8,531 | (268) | (3.1) | 4,488 | 4,664 | (176) | (3.8) | 7,823 | 7,980 | (157) | (2.0) |
| Domestic Mail Fees | 734 | 643 | 91 | 14.1 | - | - | - | - | - | - | - | - |
| Total Package Services | 658,925 | 654,231 | 4,695 | 0.7 | 319,071 | 310,442 | 8,628 | 2.8 | 1,110,182 | 1,139,841 | (29,659) | (2.6) |

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1**
**FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**
**(Data in Thousands)**

| Service Category | REVENUE Quarter 1 FY 2004 | REVENUE Quarter 1 FY 2003 | REVENUE Change FY 2004 over FY 2003 Amount | REVENUE Change FY 2004 over FY 2003 Percent | PIECES Quarter 1 FY 2004 | PIECES Quarter 1 FY 2003 | PIECES Change FY 2004 over FY 2003 Amount | PIECES Change FY 2004 over FY 2003 Percent | WEIGHT Quarter 1 FY 2004 | WEIGHT Quarter 1 FY 2003 | WEIGHT Change FY 2004 over FY 2003 Amount | WEIGHT Change FY 2004 over FY 2003 Percent |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| U.S. Postal Service Mail | - | - | - | - | 124,993 | 99,699 | 25,294 | 25.4 | 27,160 | 20,675 | 6,486 | 31.4 |
| Free Mail for the Blind and Handicapped | - | - | - | - | 18,518 | 18,088 | 429 | 2.4 | 9,414 | 7,441 | 1,974 | 26.5 |
| Total Domestic Mail | 17,058,052 | 17,214,857 | (156,805) | (0.9) | 53,577,846 | 53,953,512 | (375,666) | (0.7) | 6,859,100 | 6,704,528 | 154,572 | 2.3 |
| International Mail: | | | | | | | | | | | | |
| Economy - Letter-Post | 11,113 | 10,827 | 286 | 2.6 | 1,921 | 1,744 | 176 | 10.1 | 4,403 | 4,681 | (278) | (5.9) |
| - Parcel Post | 23,213 | 22,360 | 853 | 3.8 | 830 | 752 | 78 | 10.3 | 9,431 | 8,870 | 561 | 6.3 |
| - Periodicals | 5,899 | 7,954 | (2,055) | (25.8) | 4,287 | 5,605 | (1,317) | (23.5) | 2,291 | 3,019 | (728) | (24.1) |
| Total Economy Mail | 40,224 | 41,140 | (916) | (2.2) | 7,038 | 8,101 | (1,064) | (13.1) | 16,125 | 16,570 | (445) | (2.7) |
| Airmail - Letter-Post | 197,360 | 201,636 | (4,277) | (2.1) | 150,657 | 152,093 | (1,436) | (0.9) | 16,114 | 16,449 | (334) | (2.0) |
| - Parcel Post | 68,390 | 69,709 | (1,319) | (1.9) | 2,034 | 2,067 | (32) | (1.6) | 16,090 | 15,775 | 315 | 2.0 |
| Total Airmail | 265,750 | 271,345 | (5,595) | (2.1) | 152,691 | 154,160 | (1,468) | (1.0) | 32,205 | 32,223 | (19) | (0.1) |
| International Express Mail | 42,356 | 36,352 | 6,004 | 16.5 | 1,255 | 1,138 | 117 | 10.2 | 5,349 | 4,270 | 1,080 | 25.3 |
| International Surface Airlift Mail | 19,491 | 18,031 | 1,460 | 8.1 | 32,356 | 29,746 | 2,611 | 8.8 | 5,563 | 4,968 | 596 | 12.0 |
| International Priority Airmail | 20,475 | 16,722 | 3,753 | 22.4 | 47,646 | 38,879 | 8,767 | 22.5 | 3,166 | 2,525 | 640 | 25.3 |
| International Other Mail 2/ | 3,528 | 3,163 | 365 | 11.5 | 1,125 | 1,090 | 35 | 3.2 | 721 | 675 | 46 | 6.8 |
| International Mail Subtotal | 391,824 | 386,753 | 5,071 | 1.3 | 242,111 | 233,114 | 8,997 | 3.9 | 63,129 | 61,231 | 1,897 | 3.1 |
| Foreign Postal Transactions | 77,753 | 88,993 | (11,240) | (12.6) | - | - | - | - | - | - | - | - |
| International Mail Fees | 5,622 | 3,162 | 2,459 | 77.8 | - | - | - | - | - | - | - | - |
| Total International Mail | 475,199 | 478,909 | (3,710) | (0.8) | 242,111 | 233,114 | 8,997 | 3.9 | 63,129 | 61,231 | 1,897 | 3.1 |
| Total All Mail | 17,533,251 | 17,693,766 | (160,515) | (0.9) | 53,819,957 | 54,186,626 | (366,669) | (0.7) | 6,922,229 | 6,765,760 | 156,470 | 2.3 |
| Domestic Special and Other Services: | | | | | | | | | | | | |
| Registered | 16,023 | 17,824 | (1,801) | (10.1) | 1,294 | 1,556 | (262) | (16.9) | | | | |
| Insurance | 36,611 | 40,493 | (3,882) | (9.6) | 16,235 | 17,543 | (1,309) | (7.5) | | | | |
| Collect on Delivery | 2,726 | 3,352 | (626) | (18.7) | 443 | 573 | (130) | (22.7) | | | | |
| Certified | 154,812 | 144,994 | 9,819 | 6.8 | 67,310 | 63,035 | 4,275 | 6.8 | | | | |
| Delivery Receipt Services | 126,212 | 118,211 | 8,001 | 6.8 | 227,219 | 195,590 | 31,629 | 16.2 | | | | |
| Money Orders | 44,000 | 45,713 | (1,713) | (3.7) | 47,747 | 50,525 | (2,778) | (5.5) | | | | |
| Total Domestic Special Services | 380,384 | 370,587 | 9,797 | 2.6 | 360,248 | 328,823 | 31,425 | 9.6 | | | | |
| Outstanding MO Taken into Revenue | 0 | 0 | 0 | - | | | | | | | | |
| Stamped Envelopes and Cards | 5,712 | 6,779 | (1,067) | (15.7) | | | | | | | | |
| Box Rents | 186,069 | 190,012 | (3,943) | (2.1) | | | | | | | | |
| Total Domestic Services | 572,166 | 567,378 | 4,788 | 0.8 | | | | | | | | |
| International Special Services: | | | | | | | | | | | | |
| Money Orders | 772 | 879 | (107) | (12.2) | 213 | 242 | (29) | (12.0) | | | | |
| Other Special Services | 6,756 | 7,006 | (250) | (3.6) | 1,304 | 1,278 | 26 | 2.1 | | | | |
| Total International Services | 7,528 | 7,885 | (357) | (4.5) | 1,517 | 1,520 | (3) | (0.2) | | | | |
| Total Services | 579,694 | 575,263 | 4,431 | 0.8 | | | | | | | | |
| Total Mail and Services | 18,112,945 | 18,269,030 | (156,085) | (0.9) | | | | | | | | |
| Other Revenue | 125,709 | 125,176 | 532 | 0.4 | | | | | | | | |
| Total Revenue | 18,238,654 | 18,394,206 | (155,552) | (0.8) | | | | | | | | |

Special Service Transactions
U.S. Postal Service Mail
Quarter 1, FY 2004 3/

| | |
|---|---|
| Registered | 3,344 |
| Certified | 494 |
| Delivery Receipt Services | 1,405 |
| Mail Fee Services | 3,038 |
| Special Handling | 17 |
| Total | 8,298 |

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1**
**FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**
**(Data in Thousands)**

RPW SUMMARY REPORT FOOTNOTES

1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.

2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.

3/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

**TABLE 2 - A**
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1**
**FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**
**(Data In Thousands)**
**LETTERS**

| Service Category | REVENUE Quarter 1 FY 2004 | REVENUE Quarter 1 FY 2003 | REVENUE Change FY 2004 over FY 2003 Amount | REVENUE Change FY 2004 over FY 2003 Percent | PIECES Quarter 1 FY 2004 | PIECES Quarter 1 FY 2003 | PIECES Change FY 2004 over FY 2003 Amount | PIECES Change FY 2004 over FY 2003 Percent | WEIGHT Quarter 1 FY 2004 | WEIGHT Quarter 1 FY 2003 | WEIGHT Change FY 2004 over FY 2003 Amount | WEIGHT Change FY 2004 over FY 2003 Percent |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 4,454,358 | 4,459,124 | (4,766) | (0.1) | 11,584,779 | 11,571,733 | 13,047 | 0.1 | 349,611 | 350,775 | (1,164) | (0.3) |
| Nonautom. Presort Letters | 191,317 | 250,176 | (58,859) | (23.5) | 518,789 | 690,604 | (171,815) | (24.9) | 22,089 | 22,881 | (792) | (3.5) |
| Automation Presort Letters | 3,221,269 | 3,188,970 | 32,299 | 1.0 | 10,857,373 | 10,783,747 | 73,626 | 0.7 | 463,374 | 380,244 | 83,130 | 21.9 |
| Automation Carrier Route Presort Letters | 59,319 | 60,083 | (764) | (1.3) | 208,128 | 212,867 | (4,739) | (2.2) | 9,722 | 7,640 | 2,083 | 27.3 |
| Single-Piece Cards | 156,328 | 151,126 | 5,203 | 3.4 | 655,257 | 639,174 | 16,083 | 2.5 | 4,151 | 3,955 | 196 | 5.0 |
| Nonautomation Presort Cards | 22,344 | 21,626 | 718 | 3.3 | 105,361 | 102,023 | 3,337 | 3.3 | 757 | 776 | (19) | (2.4) |
| Automation Presort Cards | 114,428 | 108,524 | 5,904 | 5.4 | 628,320 | 595,869 | 32,452 | 5.4 | 6,183 | 5,050 | 1,133 | 22.4 |
| Automation Carrier Route Presort Cards | 3,408 | 3,619 | (211) | (5.8) | 20,046 | 21,286 | (1,240) | (5.8) | 160 | 168 | (8) | (4.8) |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total First-Class Mail | 8,222,771 | 8,243,247 | (20,476) | (0.2) | 24,578,054 | 24,617,303 | (39,249) | (0.2) | 856,048 | 771,489 | 84,559 | 11.0 |
| Priority Mail | 18,500 | 18,983 | (483) | (2.5) | 4,832 | 4,684 | 148 | 3.2 | 724 | 647 | 77 | 11.9 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Priority Mail | 18,500 | 18,983 | (483) | (2.5) | 4,832 | 4,684 | 148 | 3.2 | 724 | 647 | 77 | 11.9 |
| Express Mail | | | | | | | | | | | | |
| Mailgrams | | | | | | | | | | | | |
| Periodicals: | | | | | | | | | | | | |
| In-County | 1,237 | 1,393 | (156) | (11.2) | 16,111 | 18,521 | (2,410) | (13.0) | 630 | 604 | 26 | 4.3 |
| Regular | 3,402 | 3,973 | (571) | (14.4) | 14,942 | 18,433 | (3,491) | (18.9) | 1,245 | 1,414 | (169) | (12.0) |
| Special Nonprofit | 2,510 | 3,779 | (1,269) | (33.6) | 12,980 | 18,853 | (5,872) | (31.1) | 1,219 | 3,165 | (1,945) | (61.5) |
| Classroom | 9 | 8 | 1 | 15.8 | 35 | 30 | 5 | 15.3 | 5 | 2 | 3 | 207.8 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Periodical Mail | 7,158 | 9,153 | (1,995) | (21.8) | 44,068 | 55,836 | (11,768) | (21.1) | 3,098 | 5,184 | (2,085) | (40.2) |
| Standard Mail: | | | | | | | | | | | | |
| Regular - Nonautomation Presort | 126,717 | 141,583 | (14,867) | (10.5) | 503,378 | 561,845 | (58,468) | (10.4) | 21,971 | 24,772 | (2,801) | (11.3) |
| - Automation Presort | 1,604,916 | 1,512,276 | 92,639 | 6.1 | 8,765,824 | 8,228,945 | 536,879 | 6.5 | 388,325 | 357,239 | 31,086 | 8.7 |
| Enhanced Carrier Route | 270,682 | 303,698 | (33,016) | (10.9) | 1,855,308 | 2,021,958 | (166,651) | (8.2) | 90,317 | 109,786 | (19,469) | (17.7) |
| Total Regular and ECR | 2,002,315 | 1,957,558 | 44,757 | 2.3 | 11,124,509 | 10,812,749 | 311,760 | 2.9 | 500,613 | 491,797 | 8,816 | 1.8 |
| Nonprofit - Nonautomation Presort | 68,550 | 79,858 | (11,308) | (14.2) | 457,803 | 537,155 | (79,352) | (14.8) | 19,346 | 20,247 | (900) | (4.4) |
| - Automation Presort | 257,725 | 256,227 | 1,497 | 0.6 | 2,256,452 | 2,227,721 | 28,730 | 1.3 | 114,805 | 104,120 | 10,685 | 10.3 |
| Nonprofit Enhanced Carrier Route | 25,663 | 37,347 | (11,684) | (31.3) | 312,146 | 420,459 | (108,313) | (25.8) | 12,552 | 15,584 | (3,032) | (19.5) |
| Total Nonprofit and Nonprofit ECR | 351,938 | 373,433 | (21,495) | (5.8) | 3,026,401 | 3,185,336 | (158,935) | (5.0) | 146,703 | 139,951 | 6,753 | 4.8 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Standard Mail | 2,354,253 | 2,330,991 | 23,262 | 1.0 | 14,150,910 | 13,998,084 | 152,826 | 1.1 | 647,317 | 631,748 | 15,569 | 2.5 |
| Package Services: | | | | | | | | | | | | |
| Parcel Post | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Media Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Library Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Package Services | 0 | 0 | 0 | 0.0 | | 0 | 0 | 0.0 | | 0 | 0 | 0.0 |
| Total Domestic Mail | 10,602,682 | 10,602,374 | 308 | 0.0 | 38,777,864 | 38,675,908 | 101,956 | 0.3 | 1,507,187 | 1,409,068 | 98,119 | 7.0 |
| U.S. Postal Service Mail | 0 | 0 | 0 | 0.0 | 102,113 | 81,734 | 20,379 | 24.9 | 2,571 | 2,049 | 522 | 25.5 |
| Free Mail for the Blind | 0 | 0 | 0 | 0.0 | 2,975 | 5,644 | (2,670) | (47.3) | 174 | 211 | (37) | (17.5) |

**NOTE: Cards cannot be separated from letters except for First-Class Mail.**

**TABLE 2 - B**
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1**
**FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**
**(Data in Thousands)**
**FLATS**

| | REVENUE | | | | PIECES | | | | WEIGHT | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Quarter 1 | | Change FY 2004 over FY 2003 | | Quarter 1 | | Change FY 2004 over FY 2003 | | Quarter 1 | | Change FY 2004 over FY 2003 | |
| Service Category | FY 2004 | FY 2003 | Amount | Percent | FY 2004 | FY 2003 | Amount | Percent | FY 2004 | FY 2003 | Amount | Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Flats | 1,021,305 | 1,129,278 | (107,972) | (9.6) | 961,361 | 1,074,974 | (113,612) | (10.6) | 205,478 | 226,510 | (21,032) | (9.3) |
| Nonautom. Presort Flats | 43,753 | 50,465 | (6,712) | (13.3) | 55,640 | 69,363 | (13,723) | (19.8) | 9,919 | 9,296 | 623 | 6.7 |
| Automation Presort Flats | 103,434 | 103,440 | (6) | (0.0) | 159,582 | 164,604 | (5,022) | (3.1) | 22,666 | 20,763 | 1,902 | 9.2 |
| Automation Carrier Route Presort Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Single-Piece Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Nonautomation Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Automation Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Automation Carrier Route Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total First-Class Mail | 1,168,493 | 1,283,183 | (114,690) | (8.9) | 1,176,583 | 1,308,941 | (132,358) | (10.1) | 238,063 | 256,570 | (18,507) | (7.2) |
| Priority Mail | 263,096 | 338,479 | (75,383) | (22.3) | 65,298 | 79,981 | (14,682) | (18.4) | 58,849 | 79,823 | (20,974) | (26.3) |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Priority Mail | 263,096 | 338,479 | (75,383) | (22.3) | 65,298 | 79,981 | (14,682) | (18.4) | 58,849 | 79,823 | (20,974) | (26.3) |
| Express Mail | | | | | | | | | | | | |
| Mailgrams | | | | | | | | | | | | |
| Periodicals: | | | | | | | | | | | | |
| In-County | 17,567 | 17,866 | (299) | (1.7) | 178,331 | 184,898 | (6,567) | (3.6) | 63,971 | 58,730 | 5,240 | 8.9 |
| Regular | 444,315 | 459,185 | (14,870) | (3.2) | 1,609,760 | 1,644,426 | (34,667) | (2.1) | 845,409 | 842,552 | 2,858 | 0.3 |
| Special Nonprofit | 83,593 | 86,419 | (2,826) | (3.3) | 471,691 | 488,207 | (16,515) | (3.4) | 131,245 | 127,976 | 3,268 | 2.6 |
| Classroom | 3,916 | 4,063 | (147) | (3.6) | 12,016 | 12,883 | (867) | (6.7) | 9,406 | 9,176 | 230 | 2.5 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Periodical Mail | 549,391 | 567,533 | (18,142) | (3.2) | 2,271,798 | 2,330,414 | (58,616) | (2.5) | 1,050,031 | 1,038,434 | 11,596 | 1.1 |
| Standard Mail: | | | | | | | | | | | | |
| Regular - Nonautomation Presort | 89,618 | 106,437 | (16,819) | (15.8) | 250,860 | 301,947 | (51,087) | (16.9) | 62,867 | 75,555 | (12,688) | (16.8) |
| - Automation Presort | 815,404 | 810,144 | 5,260 | 0.6 | 2,826,400 | 2,805,211 | 21,189 | 0.8 | 687,046 | 665,202 | 21,844 | 3.3 |
| Enhanced Carrier Route | 1,152,188 | 1,143,682 | 8,506 | 0.7 | 6,397,283 | 6,422,472 | (25,189) | (0.4) | 1,394,895 | 1,326,860 | 68,035 | 5.1 |
| Total Regular and ECR | 2,057,210 | 2,060,264 | (3,053) | (0.1) | 9,474,542 | 9,529,630 | (55,087) | (0.6) | 2,144,808 | 2,067,618 | 77,190 | 3.7 |
| Nonprofit - Nonautomation Presort | 17,578 | 21,383 | (3,806) | (17.8) | 84,453 | 102,234 | (17,781) | (17.4) | 12,976 | 14,757 | (1,780) | (12.1) |
| - Automation Presort | 77,176 | 77,764 | (588) | (0.8) | 429,940 | 438,026 | (8,086) | (1.8) | 78,102 | 71,909 | 6,192 | 8.6 |
| Nonprofit Enhanced Carrier Route | 37,724 | 62,072 | (24,348) | (39.2) | 372,789 | 618,615 | (245,826) | (39.7) | 46,288 | 53,012 | (6,724) | (12.7) |
| Total Nonprofit and Nonprofit ECR | 132,477 | 161,219 | (28,742) | (17.8) | 887,182 | 1,158,875 | (271,694) | (23.4) | 137,366 | 139,678 | (2,312) | (1.7) |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Standard Mail | 2,189,688 | 2,221,483 | (31,795) | (1.4) | 10,361,724 | 10,688,505 | (326,781) | (3.1) | 2,282,174 | 2,207,296 | 74,878 | 3.4 |
| Package Services: | | | | | | | | | | | | |
| Parcel Post | 3,110 | 3,637 | (526) | (14.5) | 977 | 1,015 | (38) | (3.7) | 1,488 | 1,271 | 217 | 17.1 |
| Bound Printed Matter | 47,871 | 49,721 | (1,850) | (3.7) | 53,348 | 54,589 | (1,241) | (2.3) | 73,265 | 80,296 | (7,031) | (8.8) |
| Media Mail | 13,801 | 13,328 | 473 | 3.5 | 8,925 | 8,598 | 327 | 3.8 | 7,386 | 7,181 | 205 | 2.9 |
| Library Mail | 2,019 | 2,001 | 17 | 0.9 | 1,321 | 1,396 | (75) | (5.4) | 1,144 | 998 | 146 | 14.6 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Package Services | 66,801 | 68,687 | (1,886) | (2.7) | 64,572 | 65,598 | (1,026) | (1.6) | 83,283 | 89,746 | (6,463) | (7.2) |
| Total Domestic Mail | 4,237,469 | 4,479,364 | (241,895) | (5.4) | 13,939,976 | 14,473,439 | (533,463) | (3.7) | 3,712,400 | 3,671,869 | 40,530 | 1.1 |
| U.S. Postal Service Mail | 0 | 0 | 0 | 0.0 | 18,535 | 14,473 | 4,062 | 28.1 | 3,423 | 3,446 | (23) | (0.7) |
| Free Mail for the Blind | 0 | 0 | 0 | 0.0 | 2,307 | 2,782 | (475) | (17.1) | 549 | 833 | (284) | (34.1) |

**TABLE 2 - C**
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1**
**FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**
**(Data in Thousands)**
**PARCELS**

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Quarter 1 | | Change FY 2004 over FY 2003 | | Quarter 1 | | Change FY 2004 over FY 2003 | | Quarter 1 | | Change FY 2004 over FY 2003 | |
| | FY 2004 | FY 2003 | Amount | Percent | FY 2004 | FY 2003 | Amount | Percent | FY 2004 | FY 2003 | Amount | Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Parcels | 190,296 | 177,658 | 12,638 | 7.1 | 131,241 | 120,148 | 11,093 | 9.2 | 43,327 | 39,812 | 3,516 | 8.8 |
| Nonautom. Presort Parcels | 1,820 | 1,903 | (83) | (4.3) | 1,824 | 3,010 | (1,186) | (39.4) | 427 | 313 | 114 | 36.4 |
| Automation Presort Letters and Flats | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Automation Carrier Route Presort Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Single-Piece Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Nonautomation Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Automation Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Automation Carrier Route Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total First-Class Mail | 192,116 | 179,561 | 12,555 | 7.0 | 133,065 | 123,158 | 9,907 | 8.0 | 43,754 | 40,124 | 3,630 | 9.0 |
| Priority Mail | 990,534 | 924,286 | 66,247 | 7.2 | 163,790 | 150,042 | 13,748 | 9.2 | 432,665 | 399,545 | 33,120 | 8.3 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Priority Mail | 990,534 | 924,286 | 66,247 | 7.2 | 163,790 | 150,042 | 13,748 | 9.2 | 432,665 | 399,545 | 33,120 | 8.3 |
| Express Mail | | | | | | | | | | | | |
| Mailgrams | | | | | | | | | | | | |
| Periodicals: | | | | | | | | | | | | |
| In-County | 3 | 5 | (3) | (51.9) | 11 | 33 | (22) | (67.1) | 11 | 19 | (8) | (42.7) |
| Regular | 140 | 133 | 7 | 5.3 | 222 | 194 | 27 | 13.9 | 336 | 308 | 29 | 9.3 |
| Special Nonprofit | 88 | 366 | (279) | (76.1) | 79 | 282 | (203) | (72.0) | 361 | 1,580 | (1,218) | (77.1) |
| Classroom | 3 | 1 | 1 | 75.3 | 4 | 2 | 1 | 62.1 | 8 | 4 | 4 | 89.0 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Periodical Mail | 233 | 506 | (273) | (54.0) | 315 | 512 | (197) | (38.5) | 717 | 1,911 | (1,194) | (62.5) |
| Standard Mail: | | | | | | | | | | | | |
| Regular - Nonautomation Presort | 107,250 | 112,632 | (5,382) | (4.8) | 143,266 | 146,693 | (3,427) | (2.3) | 81,272 | 85,518 | (4,246) | (5.0) |
| - Automation Presort | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Enhanced Carrier Route | 427 | 110 | 317 | 289.0 | 1,046 | 203 | 842 | 414.9 | 191 | 83 | 108 | 130.0 |
| Total Regular and ECR | 107,677 | 112,741 | (5,065) | (4.5) | 144,311 | 146,896 | (2,585) | (1.8) | 81,463 | 85,601 | (4,138) | (4.8) |
| Nonprofit - Nonautomation Presort | 3,614 | 3,123 | 492 | 15.7 | 6,427 | 5,229 | 1,198 | 22.9 | 2,819 | 2,450 | 369 | 15.1 |
| - Automation Presort | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Nonprofit Enhanced Carrier Route | 94 | 280 | (186) | (66.4) | 285 | 920 | (635) | (69.1) | 120 | 349 | (229) | (65.6) |
| Total Nonprofit and Nonprofit ECR | 3,708 | 3,403 | 305 | 9.0 | 6,712 | 6,149 | 563 | 9.1 | 2,939 | 2,799 | 140 | 5.0 |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Standard Mail | 111,385 | 116,145 | (4,759) | (4.1) | 151,023 | 153,045 | (2,022) | (1.3) | 84,403 | 88,400 | (3,998) | (4.5) |
| Package Services: | | | | | | | | | | | | |
| Parcel Post | 404,726 | 410,045 | (5,319) | (1.3) | 123,869 | 124,588 | (719) | (0.6) | 666,058 | 715,254 | (49,197) | (6.9) |
| Bound Printed Matter | 100,032 | 97,207 | 2,826 | 2.9 | 85,593 | 80,026 | 5,568 | 7.0 | 266,894 | 253,487 | 13,407 | 5.3 |
| Media Mail | 79,827 | 70,835 | 8,992 | 12.7 | 41,868 | 36,962 | 4,906 | 13.3 | 87,269 | 74,372 | 12,897 | 17.3 |
| Library Mail | 6,237 | 6,530 | (293) | (4.5) | 3,167 | 3,268 | (101) | (3.1) | 6,679 | 6,982 | (303) | (4.3) |
| Domestic Mail Fees | | | | | | | | | | | | |
| Total Package Services | 590,822 | 584,616 | 6,206 | 1.1 | 254,498 | 244,844 | 9,654 | 3.9 | 1,026,899 | 1,050,095 | (23,196) | (2.2) |
| Total Domestic Mail | 1,885,089 | 1,805,114 | 79,976 | 4.4 | 702,692 | 671,601 | 31,091 | 4.6 | 1,588,438 | 1,580,075 | 8,362 | 0.5 |
| U.S. Postal Service Mail | 0 | 0 | 0 | 0.0 | 4,345 | 3,492 | 853 | 24.4 | 21,166 | 15,179 | 5,987 | 39.4 |
| Free Mail for the Blind | 0 | 0 | 0 | 0.0 | 13,236 | 9,662 | 3,574 | 37.0 | 8,691 | 6,397 | 2,294 | 35.9 |

## TABLE 3-A

RPW REVENUE FOR FIRST QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

| ******** CLASS/SUBCLASS ********** | STAMP REVENUE | METER REVENUE | PVI REVENUE | PERMIT REVENUE | TOTAL REVENUE |
|---|---|---|---|---|---|
| FIRST-CLASS MAIL | | | | | |
| SINGLE PIECE LETTERS FLATS AND PARCELS | $2,917,270 | $2,322,554 | $142,457 | $283,678 | $5,665,959 |
| NONAUTO PRESORT LETTERS, FLATS AND PARC | $3,602 | $131,854 | $0 | $101,434 | $236,890 |
| AUTOMATION PRESORT LETTERS AND FLATS | $60,984 | $1,614,932 | $0 | $1,648,787 | $3,324,704 |
| AUTOMATION CARRIER ROUTE LETTERS | $1,012 | $14,880 | $0 | $43,428 | $59,319 |
| SINGLE-PIECE CARDS | $85,938 | $44,807 | $60 | $25,523 | $156,328 |
| NONAUTOMATION PRESORT CARDS | $177 | $537 | $0 | $21,629 | $22,344 |
| AUTOMATION PRESORT CARDS | $2,746 | $895 | $0 | $110,787 | $114,428 |
| AUTOMATION CARRIER ROUTE PRESORT CARDS | $8 | $27 | $0 | $3,373 | $3,408 |
| TOTAL FIRST-CLASS MAIL | $3,071,736 | $4,130,487 | $142,517 | $2,238,640 | $9,583,380 |
| PRIORITY MAIL | $67,450 | $418,263 | $575,514 | $210,902 | $1,272,130 |
| PERIODICALS | $0 | $0 | $0 | $556,782 | $556,782 |
| STANDARD MAIL | | | | | |
| REGULAR - NONAUTOMATION PRESORT | $7,716 | $16,147 | $0 | $299,722 | $323,585 |
| REGULAR - AUTOMATION PRESORT | $88,645 | $159,922 | $0 | $2,171,753 | $2,420,320 |
| REGULAR - ENHANCED CARRIER ROUTE | $4,771 | $12,193 | $0 | $1,406,333 | $1,423,297 |
| NONPROFIT - NONAUTO PRESORT | $5,513 | $5,562 | $0 | $78,666 | $89,742 |
| NONPROFIT - AUTOMATION PRESORT | $52,731 | $36,726 | $0 | $245,443 | $334,901 |
| NONPROFIT - ENHANCED CARRIER RT | $1,571 | $295 | $0 | $61,515 | $63,481 |
| TOTAL STANDARD MAIL | $161,048 | $230,845 | $0 | $4,263,432 | $4,655,326 |
| PACKAGE SERVICES | | | | | |
| PARCEL POST | $5,731 | $33,173 | $156,253 | $213,065 | $408,222 |
| BOUND PRINTED MATTER | $555 | $9,840 | $2,124 | $135,447 | $147,966 |
| MEDIA MAIL | $4,544 | $26,922 | $30,835 | $31,439 | $93,740 |
| LIBRARY MAIL | $362 | $6,092 | $637 | $1,172 | $8,263 |
| TOTAL PACKAGE SERVICES | $11,192 | $76,027 | $189,850 | $381,123 | $658,192 |
| TOTAL ALL CATEGORIES | $3,311,426 | $4,855,623 | $907,880 | $7,650,879 | $16,725,808 |

## TABLE 3-B

RPW VOLUME FOR FIRST QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

| ******** CLASS/SUBCLASS ********** | STAMP VOLUME | METER VOLUME | PVI VOLUME | PERMIT VOLUME | TOTAL VOLUME |
|---|---|---|---|---|---|
| FIRST-CLASS MAIL | | | | | |
| SINGLE PIECE LETTERS FLATS AND PARCELS | 7,445,004 | 4,583,106 | 127,610 | 521,662 | 12,677,381 |
| NONAUTO PRESORT LETTERS, FLATS AND PARC | 9,060 | 311,924 | 0 | 255,269 | 576,253 |
| AUTOMATION PRESORT LETTERS AND FLATS | 197,798 | 5,529,582 | 0 | 5,289,575 | 11,016,955 |
| AUTOMATION CARRIER ROUTE LETTERS | 3,559 | 53,119 | 0 | 151,450 | 208,128 |
| SINGLE-PIECE CARDS | 357,210 | 185,927 | 224 | 111,897 | 655,257 |
| NONAUTOMATION PRESORT CARDS | 834 | 2,535 | 0 | 101,991 | 105,361 |
| AUTOMATION PRESORT CARDS | 15,118 | 4,911 | 0 | 608,291 | 628,320 |
| AUTOMATION CARRIER ROUTE PRESORT CARDS | 48 | 160 | 0 | 19,839 | 20,046 |
| TOTAL FIRST-CLASS MAIL | 8,028,631 | 10,671,264 | 127,835 | 7,059,973 | 25,887,702 |
| PRIORITY MAIL | 15,700 | 86,777 | 94,495 | 36,948 | 233,920 |
| PERIODICALS | 0 | 0 | 0 | 2,316,182 | 2,316,182 |
| STANDARD MAIL | | | | | |
| REGULAR - NONAUTOMATION PRESORT | 29,190 | 57,175 | 0 | 811,139 | 897,503 |
| REGULAR - AUTOMATION PRESORT | 469,323 | 848,385 | 0 | 10,274,516 | 11,592,223 |
| REGULAR - ENHANCED CARRIER ROUTE | 31,480 | 78,320 | 0 | 8,143,837 | 8,253,636 |
| NONPROFIT - NONAUTO PRESORT | 34,992 | 34,751 | 0 | 478,940 | 548,683 |
| NONPROFIT - AUTOMATION PRESORT | 447,567 | 306,671 | 0 | 1,932,154 | 2,686,392 |
| NONPROFIT - ENHANCED CARRIER RT | 19,889 | 2,939 | 0 | 662,392 | 685,220 |
| TOTAL STANDARD MAIL | 1,032,440 | 1,328,240 | 0 | 22,302,978 | 24,663,658 |
| PACKAGE SERVICES | | | | | |
| PARCEL POST | 1,093 | 5,979 | 23,838 | 93,937 | 124,847 |
| BOUND PRINTED MATTER | 283 | 4,639 | 950 | 133,069 | 138,941 |
| MEDIA MAIL | 2,606 | 14,531 | 15,041 | 18,616 | 50,794 |
| LIBRARY MAIL | 202 | 3,379 | 299 | 609 | 4,488 |
| TOTAL PACKAGE SERVICES | 4,183 | 28,528 | 40,128 | 246,231 | 319,071 |
| TOTAL ALL CATEGORIES | 9,080,954 | 12,114,808 | 262,458 | 31,962,312 | 53,420,532 |

## TABLE 3-C

RPW WEIGHT FOR FIRST QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

| ******** CLASS/SUBCLASS ********** | STAMP WEIGHT | METER WEIGHT | PVI WEIGHT | PERMIT WEIGHT | TOTAL WEIGHT |
|---|---|---|---|---|---|
| FIRST-CLASS MAIL | | | | | |
| SINGLE PIECE LETTERS FLATS AND PARCELS | 226,384 | 301,585 | 29,600 | 40,848 | 598,416 |
| NONAUTO PRESORT LETTERS, FLATS AND PARC | 415 | 18,933 | 0 | 13,087 | 32,435 |
| AUTOMATION PRESCRT LETTERS AND FLATS | 8,187 | 211,250 | 0 | 266,603 | 486,040 |
| AUTOMATION CARRIER ROUTE LETTERS | 150 | 2,279 | 0 | 7,294 | 9,722 |
| SINGLE-PIECE CARDS | 2,233 | 1,162 | 1 | 755 | 4,151 |
| NONAUTOMATION PRESORT CARDS | 10 | 70 | 0 | 677 | 757 |
| AUTOMATION PRESCRT CARDS | 186 | 112 | 0 | 5,885 | 6,183 |
| AUTOMATION CARRIER ROUTE PRESORT CARDS | 0 | 1 | 0 | 158 | 160 |
| TOTAL FIRST-CLASS MAIL | 237,565 | 535,391 | 29,601 | 335,308 | 1,137,865 |
| PRIORITY MAIL | 17,122 | 145,133 | 235,491 | 94,492 | 492,238 |
| PERIODICALS | 0 | 0 | 0 | 1,053,846 | 1,053,846 |
| STANDARD MAIL | | | | | |
| REGULAR - NONAUTOMATION PRESORT | 1,631 | 4,415 | 0 | 160,064 | 166,110 |
| REGULAR - AUTOMATION PRESORT | 21,136 | 36,113 | 0 | 1,018,123 | 1,075,371 |
| REGULAR - ENHANCED CARRIER ROUTE | 1,164 | 3,126 | 0 | 1,481,112 | 1,485,403 |
| NONPROFIT - NONAUTO PRESORT | 1,787 | 1,869 | 0 | 31,485 | 35,142 |
| NONPROFIT - AUTOMATION PRESORT | 24,434 | 14,787 | 0 | 153,686 | 192,907 |
| NONPROFIT - ENHANCED CARRIER RT | 671 | 132 | 0 | 58,157 | 58,960 |
| TOTAL STANDARD MAIL | 50,824 | 60,442 | 0 | 2,902,627 | 3,013,893 |
| PACKAGE SERVICES | | | | | |
| PARCEL POST | 3,729 | 24,633 | 111,769 | 527,415 | 667,545 |
| BOUND PRINTED MATTER | 365 | 10,116 | 2,406 | 327,272 | 340,159 |
| MEDIA MAIL | 3,021 | 22,434 | 30,303 | 38,897 | 94,655 |
| LIBRARY MAIL | 314 | 5,498 | 643 | 1,367 | 7,823 |
| TOTAL PACKAGE SERVICES | 7,430 | 62,681 | 145,121 | 894,951 | 1,110,182 |
| TOTAL ALL CATEGORIES | 312,941 | 803,647 | 410,212 | 5,281,223 | 6,808,024 |

TABLE 4 - PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR STAMP AND METER MAIL
KNOWN POSTMARK DATE
QUARTER 1 GFY-2004

| GROUP | AVG DAYS TO DELIVERY | 1 DAY | 2 DAYS | 3 DAYS | 4 DAYS | 5 DAYS | 6 DAYS | 7 DAYS | 8 DAYS | 9 DAYS | 10 DAYS |
|---|---|---|---|---|---|---|---|---|---|---|---|
| All First-class Single Piece | 1.7 | 56.4 | 82.1 | 94.6 | 97.7 | 98.9 | 99.3 | 99.6 | 99.7 | 99.8 | 99.9 |
| Letters | 1.7 | 57.4 | 83.2 | 95.3 | 98.1 | 99.1 | 99.5 | 99.6 | 99.8 | 99.8 | 99.9 |
| Cards | 1.5 | 71.3 | 87.2 | 94.6 | 97.1 | 98.4 | 99.1 | 99.4 | 99.6 | 99.7 | 99.8 |
| Flats | 2.2 | 37.8 | 67.4 | 86.6 | 94.0 | 96.9 | 98.2 | 98.9 | 99.3 | 99.5 | 99.6 |
| Parcels/IPPS | 2.6 | 25.8 | 57.0 | 80.7 | 91.6 | 95.8 | 97.8 | 98.5 | 99.1 | 99.4 | 99.5 |
| All First-class Presort/Auto | 2.2 | 27.1 | 65.8 | 89.1 | 96.3 | 98.6 | 99.3 | 99.6 | 99.8 | 99.9 | 99.9 |
| Letters | 2.2 | 27.2 | 66.0 | 89.2 | 96.4 | 98.6 | 99.3 | 99.6 | 99.8 | 99.9 | 99.9 |
| Cards | 2.2 | 39.4 | 72.1 | 86.5 | 92.3 | 96.2 | 96.8 | 97.4 | 98.8 | 98.9 | 99.3 |
| Flats | 2.7 | 18.6 | 51.8 | 78.2 | 90.4 | 95.3 | 97.7 | 98.6 | 99.2 | 99.5 | 99.6 |
| Parcels/IPPS | 2.5 | 26.6 | 50.8 | 81.5 | 95.2 | 98.6 | 99.1 | 99.8 | 99.8 | 99.8 | 99.8 |
| All First-class Combined | 1.9 | 46.7 | 76.7 | 92.7 | 97.2 | 98.8 | 99.3 | 99.6 | 99.7 | 99.8 | 99.9 |
| Letters | 1.9 | 46.7 | 77.1 | 93.1 | 97.5 | 98.9 | 99.4 | 99.6 | 99.8 | 99.9 | 99.9 |
| Cards | 1.6 | 70.4 | 86.8 | 94.4 | 96.9 | 98.4 | 99.0 | 99.3 | 99.6 | 99.7 | 99.8 |
| Flats | 2.3 | 35.9 | 65.9 | 85.8 | 93.6 | 96.7 | 98.1 | 98.9 | 99.3 | 99.5 | 99.6 |
| Parcels/IPPS | 2.6 | 25.8 | 56.9 | 80.7 | 91.7 | 95.9 | 97.8 | 98.6 | 99.1 | 99.4 | 99.5 |
| All Priority | 2.2 | 25.4 | 75.4 | 89.7 | 95.4 | 97.8 | 98.8 | 99.2 | 99.5 | 99.7 | 99.8 |
| Identified | 2.2 | 22.1 | 75.7 | 90.2 | 95.7 | 98.1 | 99.0 | 99.5 | 99.7 | 99.8 | 99.9 |
| Nonidentified | 2.1 | 38.9 | 74.5 | 88.0 | 94.3 | 96.5 | 97.7 | 98.4 | 98.9 | 99.3 | 99.7 |
| All Package Services | 4.5 | 10.8 | 27.4 | 42.3 | 57.9 | 70.4 | 80.4 | 86.8 | 92.2 | 95.2 | 96.6 |
| Parcel Post | 4.5 | 9.5 | 26.2 | 40.6 | 57.1 | 70.5 | 81.4 | 87.9 | 93.1 | 96.0 | 97.1 |
| Bound Printed Matter | 4.0 | 18.1 | 41.0 | 57.3 | 69.2 | 78.0 | 84.5 | 88.2 | 92.3 | 94.4 | 95.6 |
| Media Mail | 4.7 | 9.2 | 24.3 | 39.6 | 55.2 | 67.9 | 78.1 | 85.2 | 91.3 | 94.6 | 96.4 |
| Library | 3.8 | 23.1 | 43.3 | 57.8 | 71.3 | 80.3 | 86.2 | 90.3 | 92.6 | 95.2 | 96.2 |
| TOTAL ALL CLASSES | 1.9 | 46.3 | 76.5 | 92.5 | 97.1 | 98.7 | 99.3 | 99.5 | 99.7 | 99.8 | 99.9 |

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR STAMP AND METER MAIL
INCLUDES MAIL WITH KNOWN POSTAGE DATE AND ORIGIN
QUARTER 1 GFY-2004

| CLASS OF MAIL | % INTRA-PDC VOLUME | INTRA-PDC AVG DELIVERY DAYS | % INTER-PDC VOLUME | INTER-PDC AVG DELIVERY DAYS |
|---|---|---|---|---|
| FIRST-CLASS SINGLE PIECE | 40.8 | 1.1 | 59.2 | 2.1 |
| FIRST-CLASS PRESORT/AUTO | 16.6 | 1.2 | 83.4 | 2.4 |
| ALL FIRST-CLASS MAIL | 32.8 | 1.1 | 67.2 | 2.3 |
| PRIORITY | 11.6 | 1.3 | 88.4 | 2.3 |
| PARCEL POST SINGLE PIECE | 9.0 | 2.0 | 91.0 | 4.8 |
| BOUND PRINTED MATTER | 18.9 | 2.2 | 81.1 | 4.4 |
| MEDIA MAIL | 9.3 | 1.9 | 90.7 | 5.0 |
| LIBRARY RATE | 22.1 | 1.6 | 77.9 | 4.4 |

ODIS-RPW QUARTERLY STATISTICS
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TABLE 6 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL

| | EACH AREA AS ORIGIN | | | EACH AREA AS DESTINATION | | |
|---|---|---|---|---|---|---|
| | PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT | PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT | PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT | PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT | PERCENT DELIVERED WITHIN TWO DAY COMMITMENT | PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT |
| NEW YORK METRO | 95 | 95 | 88 | 95 | 93 | 81 |
| NORTHEAST AREA | 96 | 92 | 86 | 96 | 93 | 78 |
| EASTERN AREA | 96 | 92 | 88 | 96 | 93 | 89 |
| WESTERN AREA | 97 | 93 | 86 | 97 | 93 | 87 |
| PACIFIC AREA | 97 | 95 | 84 | 97 | 95 | 90 |
| SOUTHWEST AREA | 96 | 92 | 86 | 96 | 91 | 87 |
| SOUTHEAST AREA | 96 | 91 | 90 | 96 | 92 | 85 |
| GREAT LAKES | 96 | 92 | 88 | 96 | 92 | 89 |
| CAPITAL METRO | 93 | 92 | 88 | 93 | 87 | 81 |
| NATIONAL | 96 | 93 | 87 | 96 | 93 | 87 |

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TABLE 7 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

| | EACH AREA AS ORIGIN | | | EACH AREA AS DESTINATION | | |
|---|---|---|---|---|---|---|
| | PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT | PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT | PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT | PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT | PERCENT DELIVERED WITHIN TWO_DAY COMMITMENT | PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT |
| NEW YORK METRO | 86 | 84 | 76 | 86 | 85 | 73 |
| NORTHEAST AREA | 88 | 84 | 79 | 88 | 85 | 75 |
| EASTERN AREA | 86 | 82 | 77 | 86 | 83 | 78 |
| WESTERN AREA | 91 | 89 | 77 | 91 | 89 | 78 |
| PACIFIC AREA | 88 | 87 | 75 | 88 | 87 | 80 |
| SOUTHWEST AREA | 86 | 84 | 76 | 85 | 83 | 79 |
| SOUTHEAST AREA | 85 | 84 | 82 | 85 | 84 | 77 |
| GREAT LAKES | 88 | 86 | 80 | 88 | 85 | 79 |
| CAPITAL METRO | 80 | 81 | 80 | 80 | 77 | 76 |
| NATIONAL | 87 | 84 | 78 | 87 | 84 | 78 |

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TABLE 8 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL

| | EACH AREA AS ORIGIN | | | EACH AREA AS DESTINATION | | |
|---|---|---|---|---|---|---|
| | PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT | PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT | PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT | PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT | PERCENT DELIVERED WITHIN TWO DAY COMMITMENT | PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT |
| NEW YORK METRO | 91 | 90 | 82 | 91 | 90 | 77 |
| NORTHEAST AREA | 93 | 89 | 83 | 93 | 89 | 77 |
| EASTERN AREA | 92 | 88 | 83 | 92 | 89 | 85 |
| WESTERN AREA | 95 | 91 | 83 | 95 | 91 | 84 |
| PACIFIC AREA | 93 | 92 | 81 | 93 | 92 | 86 |
| SOUTHWEST AREA | 92 | 89 | 82 | 92 | 88 | 83 |
| SOUTHEAST AREA | 92 | 88 | 87 | 92 | 89 | 81 |
| GREAT LAKES | 93 | 90 | 85 | 93 | 90 | 85 |
| CAPITAL METRO | 87 | 88 | 84 | 88 | 83 | 79 |
| NATIONAL | 93 | 89 | 83 | 93 | 89 | 83 |

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QUARTER 1, GFY-2004

Table 9 - FIRST-CLASS PRESORT SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

| | EACH AREA AS ORIGIN | | | EACH AREA AS DESTINATION | | |
|---|---|---|---|---|---|---|
| | PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT | PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT | PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT | PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT | PERCENT DELIVERED WITHIN TWO DAY COMMITMENT | PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT |
| NEW YORK METRO | 70 | 76 | 69 | 70 | 79 | 72 |
| NORTHEAST AREA | 88 | 84 | 77 | 88 | 82 | 79 |
| EASTERN AREA | 61 | 78 | 78 | 61 | 78 | 78 |
| WESTERN AREA | 91 | 91 | 81 | 91 | 91 | 79 |
| PACIFIC AREA | 85 | 86 | 69 | 85 | 87 | 83 |
| SOUTHWEST AREA | 86 | 91 | 82 | 86 | 90 | 75 |
| SOUTHEAST AREA | 85 | 89 | 85 | 85 | 87 | 78 |
| GREAT LAKES | 82 | 84 | 82 | 82 | 85 | 79 |
| CAPITAL METRO | 79 | 73 | 78 | 80 | 72 | 79 |
| NATIONAL | 80 | 83 | 79 | 80 | 83 | 79 |