PRC Docket No. R2005-1

USPS Library Reference K-82

USPS Origin-Destination Information System/Revenue Pieces & Weight Quarterly Statistics Reports Fiscal Year 2004

Preface

USPS Library Reference K-82 is a Category 2 Library Reference consisting of electronic copies of four FY 2004 ODIS/RPW Quarterly Statistics Reports filed in compliance with Rule 54(n).

The quarterly files are listed below:

K-82QSRQ1F~1
K-82QSRQ2F~1
K-82QSRQ3F~1
K-82QSRQ4F~1

Similar reports for FY 2000 were filed as USPS-LR-J-137 in Docket No. R2001-1.

ORIGIN-DESTINATION INFORMATION SYSTEM – REVENUE, PIECES & WEIGHT
QUARTERLY STATISTICS REPORT
QUARTER I, FISCAL YEAR 2004
OCTOBER 1, 2003 – DECEMBER 31, 2003

FINANCE

Prepared By: Revenue & Volume Reporting
For Information, Call (202) 268-2687

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Table 1

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1 FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003

(Data in Thousands) 1/

Service Category	REVENUE Quarter 1 FY 2004	REVENUE Quarter 1 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 1 FY 2004	PIECES Quarter 1 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 1 FY 2004	WEIGHT Quarter 1 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	5,665,959	5,766,060	(100,100)	(1.7)	12,677,381	12,766,854	(89,473)	(0.7)	598,416	617,097	(18,680)	(3.0)
Nonautom. Presor Letters, Flats, & Parcels	236,890	302,543	(65,653)	(21.7)	576,253	762,978	(186,724)	(24.5)	32,435	32,490	(55)	(0.2)
Automation Presort Letters and Flats	3,324,704	3,292,410	32,293	1.0	11,016,955	10,948,351	68,604	0.6	486,040	401,008	85,032	21.2
Automation Carrier Route Presort Letters	59,319	60,083	(764)	(1.3)	208,128	212,867	(4,739)	(2.2)	9,722	7,640	2,083	27.3
Total Presort Letters, Flats, & Parcels	3,620,913	3,655,037	(34,124)	(0.9)	11,801,337	11,924,196	(122,859)	(1.0)	528,197	441,137	87,060	19.7
Single-Piece Cards	156,328	151,126	5,203	3.4	655,257	639,174	16,083	2.5	4,151	3,955	196	5.0
Nonautomation Presort Cards	22,344	21,626	718	3.3	105,361	102,023	3,337	3.3	757	776	(19)	(2.4)
Automation Presort Cards	114,428	108,524	5,904	5.4	628,320	595,869	32,452	5.4	6,183	5,050	1,133	22.4
Automation Carrier Route Presort Cards	3,408	3,619	(211)	(5.8)	20,046	21,286	(1,240)	(5.8)	160	168	(8)	(4.8)
Total Presort Cards	140,179	133,768	6,411	4.8	753,727	719,178	34,549	4.8	7,100	5,994	1,106	18.5
Domestic Mail Fees	78,252	64,184	14,068	21.9	-	-	-	-	-	-	-	-
Total First-Class Mail	9,661,632	9,770,174	(108,543)	(1.1)	25,887,702	26,049,402	(161,700)	(0.6)	1,137,865	1,068,183	69,682	6.5
Priority Mail	1,272,130	1,281,748	(9,618)	(0.8)	233,920	234,706	(786)	(0.3)	492,238	480,015	12,223	2.5
Domestic Mail Fees	401	950	(549)	(57.8)	-	-	-	-	-	-	-	-
Total Priority Mail	1,272,530	1,282,698	(10,168)	(0.8)	233,920	234,706	(786)	(0.3)	492,238	480,015	12,223	2.5
Express Mail	216,850	230,196	(13,346)	(5.8)	13,432	14,121	(688)	(4.9)	14,502	15,400	(899)	(5.8)
Mailgrams	159	311	(152)	(48.8)	371	656	(285)	(43.4)	-	-	-	-
Periodicals:												
In-County	18,807	19,265	(458)	(2.4)	194,453	203,452	(8,999)	(4.4)	64,611	59,353	5,258	8.9
Regular	447,857	463,291	(15,434)	(3.3)	1,624,924	1,663,054	(38,130)	(2.3)	846,990	844,273	2,717	0.3
Special Nonprofit	86,191	90,565	(4,374)	(4.8)	484,751	507,342	(22,591)	(4.5)	132,826	132,721	105	0.1
Classroom	3,927	4,072	(145)	(3.6)	12,054	12,915	(861)	(6.7)	9,420	9,182	237	2.6
Domestic Mail Fees	5,244	5,172	72	1.4	-	-	-	-	-	-	-	-
Total Periodical Mail	562,025	582,364	(20,339)	(3.5)	2,316,182	2,386,762	(70,581)	(3.0)	1,053,846	1,045,529	8,317	0.8
Standard Mail:												
Regular - Nonautomation Presort	323,585	360,652	(37,068)	(10.3)	897,503	1,010,485	(112,981)	(11.2)	166,110	185,845	(19,735)	(10.6)
- Automation Presort	2,420,320	2,322,421	97,899	4.2	11,592,223	11,034,156	558,067	5.1	1,075,371	1,022,442	52,930	5.2
Enhanced Carrier Route	1,423,297	1,447,490	(24,193)	(1.7)	8,253,636	8,444,634	(190,998)	(2.3)	1,485,403	1,436,729	48,674	3.4
Total Regular and ECR	4,167,202	4,130,563	36,639	0.9	20,743,363	20,489,275	254,088	1.2	2,726,884	2,645,016	81,868	3.1
Nonprofit - Nonautomation Presort	89,742	104,364	(14,622)	(14.0)	548,683	644,618	(95,935)	(14.9)	35,142	37,453	(2,311)	(6.2)
- Automation Presort	334,901	333,991	909	0.3	2,686,392	2,665,748	20,644	0.8	192,907	176,030	16,878	9.6
Nonprofit Enhanced Carrier Route	63,481	99,700	(36,218)	(36.3)	685,220	1,039,994	(354,774)	(34.1)	58,960	68,945	(9,986)	(14.5)
Total Nonprofit and Nonprofit ECR	488,124	538,055	(49,931)	(9.3)	3,920,295	4,350,360	(430,066)	(9.9)	287,009	282,428	4,581	1.6
Domestic Mail Fees	30,604	26,265	4,339	16.5	-	-	-	-	-	-	-	-
Total Standard Mail	4,685,930	4,694,883	(8,953)	(0.2)	24,663,658	24,839,635	(175,978)	(0.7)	3,013,893	2,927,444	86,449	3.0
Package Services:												
Parcel Post	408,222	413,783	(5,561)	(1.3)	124,847	125,603	(756)	(0.6)	667,545	716,525	(48,980)	(6.8)
Bound Printed Matter	147,966	146,937	1,029	0.7	138,941	134,614	4,327	3.2	340,159	333,783	6,376	1.9
Media Mail	93,740	84,336	9,403	11.1	50,794	45,560	5,233	11.5	94,655	81,553	13,101	16.1
Library Mail	8,263	8,531	(268)	(3.1)	4,488	4,664	(176)	(3.8)	7,823	7,980	(157)	(2.0)
Domestic Mail Fees	734	643	91	14.1	-	-	-	-	-	-	-	-
Total Package Services	658,925	654,231	4,695	0.7	319,071	310,442	8,628	2.8	1,110,182	1,139,841	(29,659)	(2.6)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE Quarter 1 FY 2004	REVENUE Quarter 1 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 1 FY 2004	PIECES Quarter 1 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 1 FY 2004	WEIGHT Quarter 1 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	124,993	99,699	25,294	25.4	27,160	20,675	6,486	31.4
Free Mail for the Blind and Handicapped	-	-	-	-	18,518	18,088	429	2.4	9,414	7,441	1,974	26.5
Total Domestic Mail	17,058,052	17,214,857	(156,805)	(0.9)	53,577,846	53,953,512	(375,666)	(0.7)	6,859,100	6,704,528	154,572	2.3
International Mail:												
Economy - Letter-Post	11,113	10,827	286	2.6	1,921	1,744	176	10.1	4,403	4,681	(278)	(5.9)
- Parcel Post	23,213	22,360	853	3.8	830	752	78	10.3	9,431	8,870	561	6.3
- Periodicals	5,899	7,954	(2,055)	(25.8)	4,287	5,605	(1,317)	(23.5)	2,291	3,019	(728)	(24.1)
Total Economy Mail	40,224	41,140	(916)	(2.2)	7,038	8,101	(1,064)	(13.1)	16,125	16,570	(445)	(2.7)
Airmail - Letter-Post	197,360	201,636	(4,277)	(2.1)	150,657	152,093	(1,436)	(0.9)	16,114	16,449	(334)	(2.0)
- Parcel Post	68,390	69,709	(1,319)	(1.9)	2,034	2,067	(32)	(1.6)	16,090	15,775	315	2.0
Total Airmail	265,750	271,345	(5,595)	(2.1)	152,691	154,160	(1,468)	(1.0)	32,205	32,223	(19)	(0.1)
International Express Mail	42,356	36,352	6,004	16.5	1,255	1,138	117	10.2	5,349	4,270	1,080	25.3
International Surface Airlift Mail	19,491	18,031	1,460	8.1	32,356	29,746	2,611	8.8	5,563	4,968	596	12.0
International Priority Airmail	20,475	16,722	3,753	22.4	47,646	38,879	8,767	22.5	3,166	2,525	640	25.3
International Other Mail 2/	3,528	3,163	365	11.5	1,125	1,090	35	3.2	721	675	46	6.8
International Mail Subtotal	391,824	386,753	5,071	1.3	242,111	233,114	8,997	3.9	63,129	61,231	1,897	3.1
Foreign Postal Transactions	77,753	88,993	(11,240)	(12.6)	-	-	-	-	-	-	-	-
International Mail Fees	5,622	3,162	2,459	77.8	-	-	-	-	-	-	-	-
Total International Mail	475,199	478,909	(3,710)	(0.8)	242,111	233,114	8,997	3.9	63,129	61,231	1,897	3.1
Total All Mail	17,533,251	17,693,766	(160,515)	(0.9)	53,819,957	54,186,626	(366,669)	(0.7)	6,922,229	6,765,760	156,470	2.3
Domestic Special and Other Services:												
Registered	16,023	17,824	(1,801)	(10.1)	1,294	1,556	(262)	(16.9)				
Insurance	36,611	40,493	(3,882)	(9.6)	16,235	17,543	(1,309)	(7.5)				
Collect on Delivery	2,726	3,352	(626)	(18.7)	443	573	(130)	(22.7)				
Certified	154,812	144,994	9,819	6.8	67,310	63,035	4,275	6.8				
Delivery Receipt Services	126,212	118,211	8,001	6.8	227,219	195,590	31,629	16.2				
Money Orders	44,000	45,713	(1,713)	(3.7)	47,747	50,525	(2,778)	(5.5)				
Total Domestic Special Services	380,384	370,587	9,797	2.6	360,248	328,823	31,425	9.6				
Outstanding MO Taken into Revenue	0	0	0	-								
Stamped Envelopes and Cards	5,712	6,779	(1,067)	(15.7)								
Box Rents	186,069	190,012	(3,943)	(2.1)								
Total Domestic Services	572,166	567,378	4,788	0.8								
International Special Servces:												
Money Orders	772	879	(107)	(12.2)	213	242	(29)	(12.0)				
Other Special Services	6,756	7,006	(250)	(3.6)	1,304	1,278	26	2.1				
Total International Services	7,528	7,885	(357)	(4.5)	1,517	1,520	(3)	(0.2)				
Total Services	579,694	575,263	4,431	0.8								
Total Mail and Services	18,112,945	18,269,030	(156,085)	(0.9)								
Other Revenue	125,709	125,176	532	0.4								
Total Revenue	18,238,654	18,394,206	(155,552)	(0.8)								

Special Service Transactions
U.S. Postal Service Mail
Quarter 1, FY 2004 3/

Registered	3,344
Certified	494
Delivery Receipt Services	1,405
Mail Fee Services	3,038
Special Handling	17
Total	8,298

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.
2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.
3/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

TABLE 2 - A
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
LETTERS

Service Category	REVENUE Quarter 1 FY 2004	REVENUE Quarter 1 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 1 FY 2004	PIECES Quarter 1 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 1 FY 2004	WEIGHT Quarter 1 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Letters	4,454,358	4,459,124	(4,766)	(0.1)	11,584,779	11,571,733	13,047	0.1	349,611	350,775	(1,164)	(0.3)
Nonautom. Presort Letters	191,317	250,176	(58,859)	(23.5)	518,789	690,604	(171,815)	(24.9)	22,089	22,881	(792)	(3.5)
Automation Presort Letters	3,221,269	3,188,970	32,299	1.0	10,857,373	10,783,747	73,626	0.7	463,374	380,244	83,130	21.9
Automation Carrier Route Presort Letters	59,319	60,083	(764)	(1.3)	208,128	212,867	(4,739)	(2.2)	9,722	7,640	2,083	27.3
Single-Piece Cards	156,328	151,126	5,203	3.4	655,257	639,174	16,083	2.5	4,151	3,955	196	5.0
Nonautomation Presort Cards	22,344	21,626	718	3.3	105,361	102,023	3,337	3.3	757	776	(19)	(2.4)
Automation Presort Cards	114,428	108,524	5,904	5.4	628,320	595,869	32,452	5.4	6,183	5,050	1,133	22.4
Automation Carrier Route Presort Cards	3,408	3,619	(211)	(5.8)	20,046	21,286	(1,240)	(5.8)	160	168	(8)	(4.8)
Domestic Mail Fees												
Total First-Class Mail	8,222,771	8,243,247	(20,476)	(0.2)	24,578,054	24,617,303	(39,249)	(0.2)	856,048	771,489	84,559	11.0
Priority Mail	18,500	18,983	(483)	(2.5)	4,832	4,684	148	3.2	724	647	77	11.9
Domestic Mail Fees												
Total Priority Mail	18,500	18,983	(483)	(2.5)	4,832	4,684	148	3.2	724	647	77	11.9
Express Mail												
Mailgrams												
Periodicals:												
In-County	1,237	1,393	(156)	(11.2)	16,111	18,521	(2,410)	(13.0)	630	604	26	4.3
Regular	3,402	3,973	(571)	(14.4)	14,942	18,433	(3,491)	(18.9)	1,245	1,414	(169)	(12.0)
Special Nonprofit	2,510	3,779	(1,269)	(33.6)	12,980	18,853	(5,872)	(31.1)	1,219	3,165	(1,945)	(61.5)
Classroom	9	8	1	15.8	35	30	5	15.3	5	2	3	207.8
Domestic Mail Fees												
Total Periodical Mail	7,158	9,153	(1,995)	(21.8)	44,068	55,836	(11,768)	(21.1)	3,098	5,184	(2,085)	(40.2)
Standard Mail:												
Regular - Nonautomation Presort	126,717	141,583	(14,867)	(10.5)	503,378	561,845	(58,468)	(10.4)	21,971	24,772	(2,801)	(11.3)
- Automation Presort	1,604,916	1,512,276	92,639	6.1	8,765,824	8,228,945	536,879	6.5	388,325	357,239	31,086	8.7
Enhanced Carrier Route	270,682	303,698	(33,016)	(10.9)	1,855,308	2,021,958	(166,651)	(8.2)	90,317	109,786	(19,469)	(17.7)
Total Regular and ECR	2,002,315	1,957,558	44,757	2.3	11,124,509	10,812,749	311,760	2.9	500,613	491,797	8,816	1.8
Nonprofit - Nonautomation Presort	68,550	79,858	(11,308)	(14.2)	457,803	537,155	(79,352)	(14.8)	19,346	20,247	(900)	(4.4)
- Automation Presort	257,725	256,227	1,497	0.6	2,256,452	2,227,721	28,730	1.3	114,805	104,120	10,685	10.3
Nonprofit Enhanced Carrier Route	25,663	37,347	(11,684)	(31.3)	312,146	420,459	(108,313)	(25.8)	12,552	15,584	(3,032)	(19.5)
Total Nonprofit and Nonprofit ECR	351,938	373,433	(21,495)	(5.8)	3,026,401	3,185,336	(158,935)	(5.0)	146,703	139,951	6,753	4.8
Domestic Mail Fees												
Total Standard Mail	2,354,253	2,330,991	23,262	1.0	14,150,910	13,998,084	152,826	1.1	647,317	631,748	15,569	2.5
Package Services:												
Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total Package Services	0	0	0	0.0		0	0	0.0		0	0	0.0
Total Domestic Mail	10,602,682	10,602,374	308	0.0	38,777,864	38,675,908	101,956	0.3	1,507,187	1,409,068	98,119	7.0
U.S. Postal Service Mail	0	0	0	0.0	102,113	81,734	20,379	24.9	2,571	2,049	522	25.5
Free Mail for the Blind	0	0	0	0.0	2,975	5,644	(2,670)	(47.3)	174	211	(37)	(17.5)

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2 - B
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
FLATS

Service Category	REVENUE Quarter 1 FY 2004	REVENUE Quarter 1 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 1 FY 2004	PIECES Quarter 1 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 1 FY 2004	WEIGHT Quarter 1 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Flats	1,021,305	1,129,278	(107,972)	(9.6)	961,361	1,074,974	(113,612)	(10.6)	205,478	226,510	(21,032)	(9.3)
Norautom. Presort Flats	43,753	50,465	(6,712)	(13.3)	55,640	69,363	(13,723)	(19.8)	9,919	9,296	623	6.7
Automation Presort Flats	103,434	103,440	(6)	(0.0)	159,582	164,604	(5,022)	(3.1)	22,666	20,763	1,902	9.2
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Norautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	1,168,493	1,283,183	(114,690)	(8.9)	1,176,583	1,308,941	(132,358)	(10.1)	238,063	256,570	(18,507)	(7.2)
Priority Mail	263,096	338,479	(75,383)	(22.3)	65,298	79,981	(14,682)	(18.4)	58,849	79,823	(20,974)	(26.3)
Domestic Mail Fees												
Total Priority Mail	263,096	338,479	(75,383)	(22.3)	65,298	79,981	(14,682)	(18.4)	58,849	79,823	(20,974)	(26.3)
Express Mail												
Mailgrams												
Periodicals:												
In-County	17,567	17,866	(299)	(1.7)	178,331	184,898	(6,567)	(3.6)	63,971	58,730	5,240	8.9
Regular	444,315	459,185	(14,870)	(3.2)	1,609,760	1,644,426	(34,667)	(2.1)	845,409	842,552	2,858	0.3
Special Nonprofit	83,593	86,419	(2,826)	(3.3)	471,691	488,207	(16,515)	(3.4)	131,245	127,976	3,268	2.6
Classroom	3,916	4,063	(147)	(3.6)	12,016	12,883	(867)	(6.7)	9,406	9,176	230	2.5
Domestic Mail Fees												
Total Periodical Mail	549,391	567,533	(18,142)	(3.2)	2,271,798	2,330,414	(58,616)	(2.5)	1,050,031	1,038,434	11,596	1.1
Standard Mail:												
Regular - Nonautomation Presort	89,618	106,437	(16,819)	(15.8)	250,860	301,947	(51,087)	(16.9)	62,867	75,555	(12,688)	(16.8)
- Automation Presort	815,404	810,144	5,260	0.6	2,826,400	2,805,211	21,189	0.8	687,046	665,202	21,844	3.3
Enhanced Carrier Route	1,152,188	1,143,682	8,506	0.7	6,397,283	6,422,472	(25,189)	(0.4)	1,394,895	1,326,860	68,035	5.1
Total Regular and ECR	2,057,210	2,060,264	(3,053)	(0.1)	9,474,542	9,529,630	(55,087)	(0.6)	2,144,808	2,067,618	77,190	3.7
Nonprofit - Nonautomation Presort	17,578	21,383	(3,806)	(17.8)	84,453	102,234	(17,781)	(17.4)	12,976	14,757	(1,780)	(12.1)
- Automation Presort	77,176	77,764	(588)	(0.8)	429,940	438,026	(8,086)	(1.8)	78,102	71,909	6,192	8.6
Nonprofit Enhanced Carrier Route	37,724	62,072	(24,348)	(39.2)	372,789	618,615	(245,826)	(39.7)	46,288	53,012	(6,724)	(12.7)
Total Nonprofit and Nonprofit ECR	132,477	161,219	(28,742)	(17.8)	887,182	1,158,875	(271,694)	(23.4)	137,366	139,678	(2,312)	(1.7)
Domestic Mail Fees												
Total Standard Mail	2,189,688	2,221,483	(31,795)	(1.4)	10,361,724	10,688,505	(326,781)	(3.1)	2,282,174	2,207,296	74,878	3.4
Package Services:												
Parcel Post	3,110	3,637	(526)	(14.5)	977	1,015	(38)	(3.7)	1,488	1,271	217	17.1
Bound Printed Matter	47,871	49,721	(1,850)	(3.7)	53,348	54,589	(1,241)	(2.3)	73,265	80,296	(7,031)	(8.8)
Media Mail	13,801	13,328	473	3.5	8,925	8,598	327	3.8	7,386	7,181	205	2.9
Library Mail	2,019	2,001	17	0.9	1,321	1,396	(75)	(5.4)	1,144	998	146	14.6
Domestic Mail Fees												
Total Package Services	66,801	68,687	(1,886)	(2.7)	64,572	65,598	(1,026)	(1.6)	83,283	89,746	(6,463)	(7.2)
Total Domestic Mail	4,237,469	4,479,364	(241,895)	(5.4)	13,939,976	14,473,439	(533,463)	(3.7)	3,712,400	3,671,869	40,530	1.1
U.S. Postal Service Mail	0	0	0	0.0	18,535	14,473	4,062	28.1	3,423	3,446	(23)	(0.7)
Free Mail for the Blind	0	0	0	0.0	2,307	2,782	(475)	(17.1)	549	833	(284)	(34.1)

TABLE 2 - C
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
PARCELS

Service Category	REVENUE Quarter 1 FY 2004	REVENUE Quarter 1 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 1 FY 2004	PIECES Quarter 1 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 1 FY 2004	WEIGHT Quarter 1 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Parcels	190,296	177,658	12,638	7.1	131,241	120,148	11,093	9.2	43,327	39,812	3,516	8.8
Nonautom. Presort Parcels	1,820	1,903	(83)	(4.3)	1,824	3,010	(1,186)	(39.4)	427	313	114	36.4
Automation Presort Letters and Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	192,116	179,561	12,555	7.0	133,065	123,158	9,907	8.0	43,754	40,124	3,630	9.0
Priority Mail	990,534	924,286	66,247	7.2	163,790	150,042	13,748	9.2	432,665	399,545	33,120	8.3
Domestic Mail Fees												
Total Priority Mail	990,534	924,286	66,247	7.2	163,790	150,042	13,748	9.2	432,665	399,545	33,120	8.3
Express Mail												
Mailgrams												
Periodicals:												
In-County	3	5	(3)	(51.9)	11	33	(22)	(67.1)	11	19	(8)	(42.7)
Regular	140	133	7	5.3	222	194	27	13.9	336	308	29	9.3
Special Nonprofit	88	366	(279)	(76.1)	79	282	(203)	(72.0)	361	1,580	(1,218)	(77.1)
Classroom	3	1	1	75.3	4	2	1	62.1	8	4	4	89.0
Domestic Mail Fees												
Total Periodical Mail	233	506	(273)	(54.0)	315	512	(197)	(38.5)	717	1,911	(1,194)	(62.5)
Standard Mail:												
Regular - Nonautomation Presort	107,250	112,632	(5,382)	(4.8)	143,266	146,693	(3,427)	(2.3)	81,272	85,518	(4,246)	(5.0)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Enhanced Carrier Route	427	110	317	289.0	1,046	203	842	414.9	191	83	108	130.0
Total Regular and ECR	107,677	112,741	(5,065)	(4.5)	144,311	146,896	(2,585)	(1.8)	81,463	85,601	(4,138)	(4.8)
Nonprofit - Nonautomation Presort	3,614	3,123	492	15.7	6,427	5,229	1,198	22.9	2,819	2,450	369	15.1
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonprofit Enhanced Carrier Route	94	280	(186)	(66.4)	285	920	(635)	(69.1)	120	349	(229)	(65.6)
Total Nonprofit and Nonprofit ECR	3,708	3,403	305	9.0	6,712	6,149	563	9.1	2,939	2,799	140	5.0
Domestic Mail Fees												
Total Standard Mail	111,385	116,145	(4,759)	(4.1)	151,023	153,045	(2,022)	(1.3)	84,403	88,400	(3,998)	(4.5)
Package Services:												
Parcel Post	404,726	410,045	(5,319)	(1.3)	123,869	124,588	(719)	(0.6)	666,058	715,254	(49,197)	(6.9)
Bound Printed Matter	100,032	97,207	2,826	2.9	85,593	80,026	5,568	7.0	266,894	253,487	13,407	5.3
Media Mail	79,827	70,835	8,992	12.7	41,868	36,962	4,906	13.3	87,269	74,372	12,897	17.3
Library Mail	6,237	6,530	(293)	(4.5)	3,167	3,268	(101)	(3.1)	6,679	6,982	(303)	(4.3)
Domestic Mail Fees												
Total Package Services	590,822	584,616	6,206	1.1	254,498	244,844	9,654	3.9	1,026,899	1,050,095	(23,196)	(2.2)
Total Domestic Mail	1,885,089	1,805,114	79,976	4.4	702,692	671,601	31,091	4.6	1,588,438	1,580,075	8,362	0.5
U.S. Postal Service Mail	0	0	0	0.0	4,345	3,492	853	24.4	21,166	15,179	5,987	39.4
Free Mail for the Blind	0	0	0	0.0	13,236	9,662	3,574	37.0	8,691	6,397	2,294	35.9

TABLE 3-A

RPW REVENUE FOR FIRST QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP REVENUE	METER REVENUE	PVI REVENUE	PERMIT REVENUE	TOTAL REVENUE
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	$2,917,270	$2,322,554	$142,457	$283,678	$5,665,959
NONAUTO PRESORT LETTERS, FLATS AND PARC	$3,602	$131,854	$0	$101,434	$236,890
AUTOMATION PRESORT LETTERS AND FLATS	$60,984	$1,614,932	$0	$1,648,787	$3,324,704
AUTOMATION CARRIER ROUTE LETTERS	$1,012	$14,880	$0	$43,428	$59,319
SINGLE-PIECE CARDS	$85,938	$44,807	$60	$25,523	$156,328
NONAUTOMATION PRESORT CARDS	$177	$537	$0	$21,629	$22,344
AUTOMATION PRESORT CARDS	$2,746	$895	$0	$110,787	$114,428
AUTOMATION CARRIER ROUTE PRESORT CARDS	$8	$27	$0	$3,373	$3,408
TOTAL FIRST-CLASS MAIL	$3,071,736	$4,130,487	$142,517	$2,238,640	$9,583,380
PRIORITY MAIL	$67,450	$418,263	$575,514	$210,902	$1,272,130
PERIODICALS	$0	$0	$0	$556,782	$556,782
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	$7,716	$16,147	$0	$299,722	$323,585
REGULAR - AUTOMATION PRESORT	$88,645	$159,922	$0	$2,171,753	$2,420,320
REGULAR - ENHANCED CARRIER ROUTE	$4,771	$12,193	$0	$1,406,333	$1,423,297
NONPROFIT - NONAUTO PRESORT	$5,513	$5,562	$0	$78,666	$89,742
NONPROFIT - AUTOMATION PRESORT	$52,731	$36,726	$0	$245,443	$334,901
NONPROFIT - ENHANCED CARRIER RT	$1,571	$295	$0	$61,515	$63,481
TOTAL STANDARD MAIL	$161,048	$230,845	$0	$4,263,432	$4,655,326
PACKAGE SERVICES					
PARCEL POST	$5,731	$33,173	$156,253	$213,065	$408,222
BOUND PRINTED MATTER	$555	$9,840	$2,124	$135,447	$147,966
MEDIA MAIL	$4,544	$26,922	$30,835	$31,439	$93,740
LIBRARY MAIL	$362	$6,092	$637	$1,172	$8,263
TOTAL PACKAGE SERVICES	$11,192	$76,027	$189,850	$381,123	$658,192
TOTAL ALL CATEGORIES	$3,311,426	$4,855,623	$907,880	$7,650,879	$16,725,808

TABLE 3-B

RPW VOLUME FOR FIRST QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP VOLUME	METER VOLUME	PVI VOLUME	PERMIT VOLUME	TOTAL VOLUME
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	7,445,004	4,583,106	127,610	521,662	12,677,381
NONAUTO PRESORT LETTERS, FLATS AND PARC	9,060	311,924	0	255,269	576,253
AUTOMATION PRESORT LETTERS AND FLATS	197,798	5,529,582	0	5,289,575	11,016,955
AUTOMATION CARRIER ROUTE LETTERS	3,559	53,119	0	151,450	208,128
SINGLE-PIECE CARDS	357,210	185,927	224	111,897	655,257
NONAUTOMATION PRESORT CARDS	834	2,535	0	101,991	105,361
AUTOMATION PRESORT CARDS	15,118	4,911	0	608,291	628,320
AUTOMATION CARRIER ROUTE PRESORT CARDS	48	160	0	19,839	20,046
TOTAL FIRST-CLASS MAIL	8,028,631	10,671,264	127,835	7,059,973	25,887,702
PRIORITY MAIL	15,700	86,777	94,495	36,948	233,920
PERIODICALS	0	0	0	2,316,182	2,316,182
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	29,190	57,175	0	811,139	897,503
REGULAR - AUTOMATION PRESORT	469,323	848,385	0	10,274,516	11,592,223
REGULAR - ENHANCED CARRIER ROUTE	31,480	78,320	0	8,143,837	8,253,636
NONPROFIT - NONAUTO PRESORT	34,992	34,751	0	478,940	548,683
NONPROFIT - AUTOMATION PRESORT	447,567	306,671	0	1,932,154	2,686,392
NONPROFIT - ENHANCED CARRIER RT	19,889	2,939	0	662,392	685,220
TOTAL STANDARD MAIL	1,032,440	1,328,240	0	22,302,978	24,663,658
PACKAGE SERVICES					
PARCEL POST	1,093	5,979	23,838	93,937	124,847
BOUND PRINTED MATTER	283	4,639	950	133,069	138,941
MEDIA MAIL	2,606	14,531	15,041	18,616	50,794
LIBRARY MAIL	202	3,379	299	609	4,488
TOTAL PACKAGE SERVICES	4,183	28,528	40,128	246,231	319,071
TOTAL ALL CATEGORIES	9,080,954	12,114,808	262,458	31,962,312	53,420,532

TABLE 3-C

RPW WEIGHT FOR FIRST QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP WEIGHT	METER WEIGHT	PVI WEIGHT	PERMIT WEIGHT	TOTAL WEIGHT
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	226,384	301,585	29,600	40,848	598,416
NONAUTO PRESORT LETTERS, FLATS AND PARC	415	18,933	0	13,087	32,435
AUTOMATION PRESCRT LETTERS AND FLATS	8,187	211,250	0	266,603	486,040
AUTOMATION CARRIER ROUTE LETTERS	150	2,279	0	7,294	9,722
SINGLE-PIECE CARDS	2,233	1,162	1	755	4,151
NONAUTOMATION PRESORT CARDS	10	70	0	677	757
AUTOMATION PRESCRT CARDS	186	112	0	5,885	6,183
AUTOMATION CARRIER ROUTE PRESORT CARDS	0	1	0	158	160
TOTAL FIRST-CLASS MAIL	237,565	535,391	29,601	335,308	1,137,865
PRIORITY MAIL	17,122	145,133	235,491	94,492	492,238
PERIODICALS	0	0	0	1,053,846	1,053,846
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	1,631	4,415	0	160,064	166,110
REGULAR - AUTOMATION PRESORT	21,136	36,113	0	1,018,123	1,075,371
REGULAR - ENHANCED CARRIER ROUTE	1,164	3,126	0	1,481,112	1,485,403
NONPROFIT - NONAUTO PRESORT	1,787	1,869	0	31,485	35,142
NONPROFIT - AUTOMATION PRESORT	24,434	14,787	0	153,686	192,907
NONPROFIT - ENHANCED CARRIER RT	671	132	0	58,157	58,960
TOTAL STANDARD MAIL	50,824	60,442	0	2,902,627	3,013,893
PACKAGE SERVICES					
PARCEL POST	3,729	24,633	111,769	527,415	667,545
BOUND PRINTED MATTER	365	10,116	2,406	327,272	340,159
MEDIA MAIL	3,021	22,434	30,303	38,897	94,655
LIBRARY MAIL	314	5,498	643	1,367	7,823
TOTAL PACKAGE SERVICES	7,430	62,681	145,121	894,951	1,110,182
TOTAL ALL CATEGORIES	312,941	803,647	410,212	5,281,223	6,808,024

TABLE 4 - PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR STAMP AND METER MAIL
KNOWN POSTMARK DATE
QUARTER 1 GFY-2004

GROUP	AVG DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.7	56.4	82.1	94.6	97.7	98.9	99.3	99.6	99.7	99.8	99.9
Letters	1.7	57.4	83.2	95.3	98.1	99.1	99.5	99.6	99.8	99.8	99.9
Cards	1.5	71.3	87.2	94.6	97.1	98.4	99.1	99.4	99.6	99.7	99.8
Flats	2.2	37.8	67.4	86.6	94.0	96.9	98.2	98.9	99.3	99.5	99.6
Parcels/IPPS	2.6	25.8	57.0	80.7	91.6	95.8	97.8	98.5	99.1	99.4	99.5
All First-class Presort/Auto	2.2	27.1	65.8	89.1	96.3	98.6	99.3	99.6	99.8	99.9	99.9
Letters	2.2	27.2	66.0	89.2	96.4	98.6	99.3	99.6	99.8	99.9	99.9
Cards	2.2	39.4	72.1	86.5	92.3	96.2	96.8	97.4	98.8	98.9	99.3
Flats	2.7	18.6	51.8	78.2	90.4	95.3	97.7	98.6	99.2	99.5	99.6
Parcels/IPPS	2.5	26.6	50.8	81.5	95.2	98.6	99.1	99.8	99.8	99.8	99.8
All First-class Combined	1.9	46.7	76.7	92.7	97.2	98.8	99.3	99.6	99.7	99.8	99.9
Letters	1.9	46.7	77.1	93.1	97.5	98.9	99.4	99.6	99.8	99.9	99.9
Cards	1.6	70.4	86.8	94.4	96.9	98.4	99.0	99.3	99.6	99.7	99.8
Flats	2.3	35.9	65.9	85.8	93.6	96.7	98.1	98.9	99.3	99.5	99.6
Parcels/IPPS	2.6	25.8	56.9	80.7	91.7	95.9	97.8	98.6	99.1	99.4	99.5
All Priority	2.2	25.4	75.4	89.7	95.4	97.8	98.8	99.2	99.5	99.7	99.8
Identified	2.2	22.1	75.7	90.2	95.7	98.1	99.0	99.5	99.7	99.8	99.9
Nonidentified	2.1	38.9	74.5	88.0	94.3	96.5	97.7	98.4	98.9	99.3	99.7
All Package Services	4.5	10.8	27.4	42.3	57.9	70.4	80.4	86.8	92.2	95.2	96.6
Parcel Post	4.5	9.5	26.2	40.6	57.1	70.5	81.4	87.9	93.1	96.0	97.1
Bound Printed Matter	4.0	18.1	41.0	57.3	69.2	78.0	84.5	88.2	92.3	94.4	95.6
Media Mail	4.7	9.2	24.3	39.6	55.2	67.9	78.1	85.2	91.3	94.6	96.4
Library	3.8	23.1	43.3	57.8	71.3	80.3	86.2	90.3	92.6	95.2	96.2
TOTAL ALL CLASSES	1.9	46.3	76.5	92.5	97.1	98.7	99.3	99.5	99.7	99.8	99.9

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR STAMP AND METER MAIL
INCLUDES MAIL WITH KNOWN POSTAGE DATE AND ORIGIN
QUARTER 1 GFY-2004

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	40.8	1.1	59.2	2.1
FIRST-CLASS PRESORT/AUTO	16.6	1.2	83.4	2.4
ALL FIRST-CLASS MAIL	32.8	1.1	67.2	2.3
PRIORITY	11.6	1.3	88.4	2.3
PARCEL POST SINGLE PIECE	9.0	2.0	91.0	4.8
BOUND PRINTED MATTER	18.9	2.2	81.1	4.4
MEDIA MAIL	9.3	1.9	90.7	5.0
LIBRARY RATE	22.1	1.6	77.9	4.4

ODIS-RPW QUARTERLY STATISTICS
QUARTER 1, GFY-2004

TABLE 6 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	95	95	88	95	93	81
NORTHEAST AREA	96	92	86	96	93	78
EASTERN AREA	96	92	88	96	93	89
WESTERN AREA	97	93	86	97	93	87
PACIFIC AREA	97	95	84	97	95	90
SOUTHWEST AREA	96	92	86	96	91	87
SOUTHEAST AREA	96	91	90	96	92	85
GREAT LAKES	96	92	88	96	92	89
CAPITAL METRO	93	92	88	93	87	81
NATIONAL	96	93	87	96	93	87

ODIS-RPW QUARTERLY STATISTICS
QUARTER 1, GFY-2004

TABLE 7 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO_DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	86	84	76	86	85	73
NORTHEAST AREA	88	84	79	88	85	75
EASTERN AREA	86	82	77	86	83	78
WESTERN AREA	91	89	77	91	89	78
PACIFIC AREA	88	87	75	88	87	80
SOUTHWEST AREA	86	84	76	85	83	79
SOUTHEAST AREA	85	84	82	85	84	77
GREAT LAKES	88	86	80	88	85	79
CAPITAL METRO	80	81	80	80	77	76
NATIONAL	87	84	78	87	84	78

ODIS-RPW QUARTERLY STATISTICS
QUARTER 1, GFY-2004

TABLE 8 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	91	90	82	91	90	77
NORTHEAST AREA	93	89	83	93	89	77
EASTERN AREA	92	88	83	92	89	85
WESTERN AREA	95	91	83	95	91	84
PACIFIC AREA	93	92	81	93	92	86
SOUTHWEST AREA	92	89	82	92	88	83
SOUTHEAST AREA	92	88	87	92	89	81
GREAT LAKES	93	90	85	93	90	85
CAPITAL METRO	87	88	84	88	83	79
NATIONAL	93	89	83	93	89	83

ODIS-RPW QUARTERLY STATISTICS
QUARTER 1, GFY-2004

Table 9 - FIRST-CLASS PRESORT SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO_DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	70	76	69	70	79	72
NORTHEAST AREA	88	84	77	88	82	79
EASTERN AREA	61	78	78	61	78	78
WESTERN AREA	91	91	81	91	91	79
PACIFIC AREA	85	86	69	85	87	83
SOUTHWEST AREA	86	91	82	86	90	75
SOUTHEAST AREA	85	89	85	85	87	78
GREAT LAKES	82	84	82	82	85	79
CAPITAL METRO	79	73	78	80	72	79
NATIONAL	80	83	79	80	83	79

ORIGIN-DESTINATION INFORMATION SYSTEM – REVENUE, PIECES & WEIGHT
QUARTERLY STATISTICS REPORT
QUARTER 2, FISCAL YEAR 2004
JANUARY 1, 2004 – MARCH 31, 2004

FINANCE

Prepared By: Revenue & Volume Reporting
For Information, Call (202) 268-2687

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Table 1

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 FISCAL YEAR 2004 (Jan. 1, 2004-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003 (Data in Thousands) 1/

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 2		Change FY 2004 over FY 2003		Quarter 2		Change FY 2004 over FY 2003		Quarter 2		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	5,159,532	5,299,714	(140,181)	(2.6)	11,317,595	11,651,256	(333,661)	(2.9)	542,998	559,696	(16,698)	(3.0)
Nonautom. Presort Letters, Flats, & Parcels	226,002	310,641	(84,639)	(27.2)	560,863	789,348	(228,485)	(28.9)	30,016	33,735	(3,719)	(11.0)
Automation Presort Letters and Flats	3,474,319	3,358,452	115,867	3.5	11,514,557	11,172,414	342,143	3.1	502,252	418,006	84,246	20.2
Automation Carrier Route Presort Letters	54,920	59,638	(4,718)	(7.9)	193,690	210,670	(16,980)	(8.1)	8,992	7,726	1,267	16.4
Total Presort Letters, Flats, & Parcels	3,755,241	3,728,731	26,510	0.7	12,269,110	12,172,432	96,678	0.8	541,260	459,467	81,793	17.8
Single-Piece Cards	153,323	149,511	3,812	2.5	643,350	631,422	11,928	1.9	4,108	3,946	162	4.1
Nonautomation Presort Cards	21,044	19,570	1,474	7.5	99,392	92,311	7,080	7.7	726	700	27	3.8
Automation Presort Cards	112,932	97,282	15,650	16.1	521,266	533,598	87,667	16.4	6,225	4,777	1,448	30.3
Automation Carrier Route Presort Cards	3,569	2,968	601	20.2	21,022	17,460	3,561	20.4	202	169	33	19.4
Total Presort Cards	137,545	119,820	17,725	14.8	741,679	643,370	98,309	15.3	7,154	5,646	1,508	26.7
Domestic Mail Fees	76,360	68,002	8,358	12.3	-	-	-	-	-	-	-	-
Total First-Class Mail	9,282,000	9,365,778	(83,777)	(0.9)	24,971,734	25,098,479	(126,745)	(0.5)	1,095,519	1,028,754	66,766	6.5
Priority Mail	1,093,660	1,125,321	(31,661)	(2.8)	213,036	219,039	(6,003)	(2.7)	395,372	393,401	1,971	0.5
Domestic Mail Fees	454	924	(469)	(50.8)	-	-	-	-	-	-	-	-
Total Priority Mail	1,094,115	1,126,245	(32,130)	(2.9)	213,036	219,039	(6,003)	(2.7)	395,372	393,401	1,971	0.5
Express Mail	212,649	221,543	(8,894)	(4.0)	13,579	14,013	(434)	(3.1)	12,100	12,724	(624)	(4.9)
Mailgrams	173	441	(268)	(60.8)	406	1,075	(669)	(62.2)	-	-	-	-
Periodicals:												
In-County	16,889	18,596	(1,708)	(9.2)	182,081	199,234	(17,154)	(8.6)	55,315	54,626	689	1.3
Regular	433,972	449,715	(15,742)	(3.5)	1,630,205	1,677,097	(46,892)	(2.8)	786,905	790,135	(3,230)	(0.4)
Special Nonprofit	83,906	88,317	(4,410)	(5.0)	474,347	497,550	(23,203)	(4.7)	128,765	131,126	(2,360)	(1.8)
Classroom	5,274	5,187	87	1.7	22,662	19,294	3,368	17.5	10,133	10,287	(154)	(1.5)
Domestic Mail Fees	4,880	5,076	(196)	(3.9)	-	-	-	-	-	-	-	-
Total Periodical Mail	544,921	566,890	(21,969)	(3.9)	2,309,295	2,393,175	(83,881)	(3.5)	981,118	986,174	(5,056)	(0.5)
Standard Mail:												
Regular - Nonautomation Presort	317,771	336,225	(18,454)	(5.5)	870,418	912,824	(42,406)	(4.6)	163,811	180,740	(16,929)	(9.4)
- Automation Presort	2,465,357	2,240,986	224,371	10.0	11,735,619	10,533,566	1,202,053	11.4	1,096,349	1,010,768	85,581	8.5
Enhanced Carrier Route	1,189,313	1,138,001	51,312	4.5	7,178,430	6,857,929	320,501	4.7	1,163,092	1,107,718	55,374	5.0
Total Regular and ECR	3,972,441	3,715,212	257,229	6.9	19,784,466	18,304,318	1,480,148	8.1	2,423,253	2,299,226	124,026	5.4
Nonprofit - Nonautomation Presort	82,094	88,877	(6,783)	(7.6)	504,152	551,116	(46,965)	(8.5)	30,833	30,663	171	0.6
- Automation Presort	303,000	281,050	21,950	7.8	2,421,115	2,221,351	199,764	9.0	166,077	143,244	22,833	15.9
Nonprofit Enhanced Carrier Route	60,241	58,131	2,110	3.6	665,309	637,723	27,586	4.3	47,733	44,500	3,233	7.3
Total Nonprofit and Nonprofit ECR	445,335	428,058	17,277	4.0	3,590,575	3,410,190	180,386	5.3	244,643	218,407	26,236	12.0
Domestic Mail Fees	33,908	29,366	4,542	15.5	-	-	-	-	-	-	-	-
Total Standard Mail	4,451,684	4,172,636	279,048	6.7	23,375,042	21,714,508	1,660,534	7.6	2,667,896	2,517,633	150,263	6.0
Package Services:												
Parcel Post	296,715	304,807	(8,092)	(2.7)	87,218	92,274	(5,056)	(5.5)	444,371	527,382	(83,011)	(15.7)
Bound Printed Matter	153,318	154,287	(969)	(0.6)	139,358	137,772	1,587	1.2	337,551	340,457	(2,906)	(0.9)
Media Mail	90,533	81,711	8,822	10.8	48,430	44,181	4,249	9.6	91,841	78,822	13,018	16.5
Library Mail	7,432	8,085	(653)	(8.1)	4,036	4,410	(374)	(8.5)	6,991	7,378	(388)	(5.3)
Domestic Mail Fees	597	598	(1)	(0.1)	-	-	-	-	-	-	-	-
Total Package Services	548,595	549,488	(893)	(0.2)	279,043	278,636	406	0.1	880,754	954,040	(73,286)	(7.7)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2004 (Jan. 1, 2004-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE Quarter 2 FY 2004	REVENUE Quarter 2 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 2 FY 2004	PIECES Quarter 2 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 2 FY 2004	WEIGHT Quarter 2 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	128,368	101,100	27,268	27.0	26,857	21,030	5827	27.7
Free Mail for the Blind and Handicapped	-	-	-	-	17,707	16,582	1,125	6.8	8,224	6,878	1346	19.6
Total Domestic Mail	16,134,137	16,003,021	131,115	0.8	51,308,209	49,836,607	1,471,602	3.0	6,067,842	5,920,634	147207	2.5
International Mail:												
Economy - Letter-Post	12,321	9,389	2,932	31.2	2,107	1,848	259	14.0	5,132	4,207	925	22.0
- Parcel Post	18,211	15,258	2,953	19.4	627	508	119	23.4	7,520	6,517	1003	15.4
- Periodicals	5,834	7,192	(1,359)	(18.9)	4,248	5,169	(921)	(17.8)	2,283	2,758	(475)	(17.2)
Total Economy Mail	36,366	31,840	4,526	14.2	6,982	7,525	(543)	(7.2)	14,935	13,482	1453	10.8
Airmail - Letter-Post	174,329	163,539	10,791	6.6	124,200	113,245	10,955	9.7	15,187	13,763	1424	10.3
- Parcel Post	56,248	41,216	15,032	36.5	1,691	1,337	354	26.5	13,038	9,819	3219	32.8
Total Airmail	230,578	204,755	25,823	12.6	125,892	114,582	11,310	9.9	28,225	23,582	4643	19.7
International Express Mail	40,631	32,436	8,195	25.3	1,247	1,049	198	18.9	4,832	3,595	1237	34.4
International Surface Airlift Mail	16,740	15,372	1,368	8.9	23,730	20,278	3,453	17.0	5,272	4,675	597	12.8
International Priority Airmail	22,562	16,964	5,598	33.0	49,274	40,072	9,201	23.0	3,440	2,573	867	33.7
International Other Mail 2/	3,361	2,962	398	13.4	1,319	1,007	312	31.0	752	575	177	30.7
International Mail Subtotal	350,238	304,329	45,909	15.1	208,444	184,513	23,931	13.0	57,457	48,483	8974	18.5
Foreign Postal Transactions	61,620	52,248	9,372	17.9	-	-	-	-	-	-	-	-
International Mail Fees	6,115	5,273	842	16.0	-	-	-	-	-	-	-	-
Total International Mail	417,972	361,850	56,122	15.5	208,444	184,513	23,931	13.0	57,457	48,483	8974	18.5
Total All Mail	16,552,109	16,364,871	187,238	1.1	51,516,652	50,021,120	1,495,533	3.0	6,125,298	5,969,117	156182	2.6
Domestic Special and Other Services:												
Registered	12,730	15,032	(2,302)	(15.3)	1,156	1,373	(217)	(15.8)				
Insurance	29,538	32,333	(2,795)	(8.6)	12,965	14,181	(1,216)	(8.6)				
Collect on Delivery	2,623	2,736	(113)	(4.1)	468	476	(9)	(1.8)				
Certified	162,911	168,702	(5,791)	(3.4)	70,831	73,351	(2,520)	(3.4)				
Delivery Receipt Services	139,702	133,656	6,046	4.5	205,041	185,696	19,345	10.4				
Money Orders	44,748	46,296	(1,547)	(3.3)	48,632	50,778	(2,146)	(4.2)				
Total Domestic Special Services	392,253	398,755	(6,503)	(1.6)	339,093	325,855	13,237	4.1				
Outstanding MO Taken inb Revenue	0	0	0	-								
Stamped Envelopes and Cards	5,347	5,781	(434)	(7.5)								
Box Rents	196,933	200,066	(3,134)	(1.6)								
Total Domestic Services	594,532	604,603	(10,071)	(1.7)								
International Special Services:												
Money Orders	814	841	(27)	(3.2)	196	245	(49)	(20.1)				
Other Special Services	6,321	7,114	(794)	(11.2)	1,284	1,280	4	0.3				
Total International Services	7,134	7,955	(821)	(10.3)	1,480	1,525	(45)	(3.0)				
Total Services	601,666	612,558	(10,892)	(1.8)								
Total Mail and Services	17,153,775	16,977,429	176,346	1.0								
Other Revenue	153,076	118,927	34,149	28.7								
Total Revenue	17,306,851	17,096,356	210,495	1.2								

Special Service Transactions U.S. Postal Service Mail Quarter 2, FY 2004 3/	
Registered	3,159
Certified	389
Delivery Receipt Services	1,326
Mail Fee Services	3,404
Special Handling	29
Total	8,307

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2004 (Jan. 1, 2004-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. *The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.*

2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.

3/ Not included elsewhere in this report.

- Report totals may not sum due to roundirg.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 2 YTD		Change FY 2004 over FY 2003		Quarter 2 YTD		Change FY 2004 over FY 2003		Quarter 2 YTD		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	10,825,491	11,065,773	(240,282)	(2.2)	23,994,976	24,418,110	(423,133)	(1.7)	1,141,415	1,176,792	(35,378)	(3.0)
Nonautom. Presort Letters, Flats, & Parcels	462,892	613,184	(150,292)	(24.5)	1,137,117	1,552,326	(415,209)	(26.7)	62,451	66,225	(3,774)	(5.7)
Automation Presort Letters and Flats	6,796,022	6,650,862	148,160	2.2	22,531,512	22,120,764	410,747	1.9	988,292	819,013	169,278	20.7
Automation Carrier Route Presort Letters	114,239	119,722	(5,482)	(4.6)	401,818	423,537	(21,720)	(5.1)	18,715	15,365	3,349	21.8
Total Presort Letters, Flats, & Parcels	7,376,154	7,383,768	(7,614)	(0.1)	24,070,446	24,096,628	(26,181)	(0.1)	1,069,457	900,604	168,853	18.7
Single-Piece Cards	309,651	300,636	9,015	3.0	1,298,608	1,270,596	28,012	2.2	8,259	7,901	358	4.5
Nonautomation Presort Cards	43,387	41,196	2,192	5.3	204,752	194,335	10,418	5.4	1,484	1,476	8	0.5
Automation Presort Cards	227,360	205,806	21,554	10.5	1,249,586	1,129,467	120,119	10.6	12,409	9,827	2,582	26.3
Automation Carrier Route Presort Cards	6,977	6,587	390	5.9	41,068	38,746	2,321	6.0	361	337	25	7.3
Total Presort Cards	277,724	253,588	24,136	9.5	1,495,406	1,362,548	132,858	9.8	14,254	11,640	2,614	22.5
Domestic Mail Fees	154,612	132,186	22,425	17.0	-	-	-	-	-	-	-	-
Total First-Class Mail	18,943,632	19,135,952	(192,320)	(1.0)	50,859,436	51,147,881	(288,445)	(0.6)	2,233,385	2,096,937	136,447	6.5
Priority Mail	2,365,790	2,407,069	(41,279)	(1.7)	446,956	453,745	(6,789)	(1.5)	887,610	873,416	14,194	1.6
Domestic Mail Fees	855	1,874	(1,019)	(54.4)	-	-	-	-	-	-	-	-
Total Priority Mail	2,366,645	2,408,943	(42,298)	(1.8)	446,956	453,745	(6,789)	(1.5)	887,610	873,416	14,194	1.6
Express Mail	429,499	451,739	(22,240)	(4.9)	27,012	28,134	(1,122)	(4.0)	26,602	28,125	(1,522)	(5.4)
Mailgrams	332	752	(420)	(55.8)	777	1,730	(953)	(55.1)	-	-	-	-
Periodicals:												
In-County	35,695	37,861	(2,165)	(5.7)	376,533	402,686	(26,153)	(6.5)	119,926	113,979	5,947	5.2
Regular	881,829	913,005	(31,176)	(3.4)	3,255,128	3,340,151	(85,023)	(2.5)	1,633,895	1,634,408	(513)	(0.0)
Special Nonprofit	170,097	178,881	(8,785)	(4.9)	959,098	1,004,892	(45,794)	(4.6)	261,591	263,847	(2,256)	(0.9)
Classroom	9,201	9,258	(58)	(0.6)	34,717	32,209	2,507	7.8	19,553	19,469	84	0.4
Domestic Mail Fees	10,124	10,248	(124)	(1.2)	-	-	-	-	-	-	-	-
Total Periodical Mail	1,106,947	1,149,254	(42,308)	(3.7)	4,625,476	4,779,938	(154,462)	(3.2)	2,034,965	2,031,703	3,262	0.2
Standard Mail:												
Regular - Nonautomation Presort	641,355	696,877	(55,522)	(8.0)	1,767,921	1,923,308	(155,388)	(8.1)	329,922	366,585	(36,664)	(10.0)
- Automation Presort	4,885,677	4,563,407	322,270	7.1	23,327,842	21,567,722	1,760,120	8.2	2,171,720	2,033,209	138,511	6.8
Enhanced Carrier Route	2,612,611	2,585,491	27,120	1.0	15,432,066	15,302,563	129,503	0.8	2,648,495	2,544,447	104,048	4.1
Total Regular and ECR	8,139,643	7,845,775	293,868	3.7	40,527,829	38,793,593	1,734,236	4.5	5,150,137	4,944,242	205,895	4.2
Nonprofit - Nonautomation Presort	171,836	193,241	(21,405)	(11.1)	1,052,835	1,195,735	(142,900)	(12.0)	65,975	68,116	(2,141)	(3.1)
- Automation Presort	637,901	615,042	22,859	3.7	5,107,507	4,887,099	220,408	4.5	358,984	319,274	39,711	12.4
Nonprofit Enhanced Carrier Route	123,722	157,831	(34,109)	(21.6)	1,350,529	1,677,717	(327,188)	(19.5)	106,693	113,446	(6,753)	(6.0)
Total Nonprofit and Nonprofit ECR	933,459	966,113	(32,654)	(3.4)	7,510,870	7,760,550	(249,680)	(3.2)	531,652	500,835	30,817	6.2
Domestic Mail Fees	64,512	55,631	8,881	16.0	-	-	-	-	-	-	-	-
Total Standard Mail	9,137,614	8,867,519	270,094	3.0	48,038,699	46,554,143	1,484,556	3.2	5,681,789	5,445,077	236,712	4.3
Package Services:												
Parcel Post	704,937	718,590	(13,653)	(1.9)	212,065	217,877	(5,812)	(2.7)	1,111,917	1,243,907	(131,990)	(10.6)
Bound Printed Matter	301,284	301,224	60	0.0	278,300	272,386	5,914	2.2	677,710	674,240	3,470	0.5
Media Mail	184,273	166,048	18,225	11.0	99,224	89,742	9,482	10.6	186,495	160,375	26,120	16.3
Library Mail	15,396	16,617	(921)	(5.5)	8,524	9,074	(550)	(6.1)	14,814	15,359	(545)	(3.5)
Domestic Mail Fees	1,331	1,240	90	7.3	-	-	-	-	-	-	-	-
Total Package Services	1,207,520	1,203,718	3,801	0.3	598,113	589,079	9,035	1.5	1,990,935	2,093,881	(102,945)	(4.9)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE Quarter 2 YTD FY 2004	REVENUE Quarter 2 YTD FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 2 YTD FY 2004	PIECES Quarter 2 YTD FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 2 YTD FY 2004	WEIGHT Quarter 2 YTD FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	253,361	200,799	52,562	26.2	54,017	41,704	12,313	29.5
Free Mail for the Blind and Handicapped	-	-	-	-	36,225	34,670	1,555	4.5	17,638	14,319	3,320	23.2
Total Domestic Mail	33,192,188	33,217,879	(25,690)	(0.1)	104,886,055	103,790,119	1,095,936	1.1	12,926,942	12,625,162	301,780	2.4
International Mail:												
Economy - Letter-Post	23,434	20,216	3,217	15.9	4,028	3,592	436	12.1	9,535	8,888	647	7.3
- Parcel Post	41,424	37,618	3,806	10.1	1,457	1,260	196	15.6	16,951	15,387	1,564	10.2
- Periodicals	11,733	15,146	(3,414)	(22.5)	8,535	10,774	(2,238)	(20.8)	4,573	5,777	(1,204)	(20.8)
Total Economy Mail	76,590	72,980	3,610	4.9	14,020	15,626	(1,607)	(10.3)	31,060	30,052	1,008	3.4
Airmail - Letter-Post	371,689	365,175	6,514	1.8	274,857	265,338	9,519	3.6	31,302	30,212	1,090	3.6
- Parcel Post	124,638	110,925	13,713	12.4	3,726	3,404	322	9.5	29,128	25,594	3,535	13.8
Total Airmail	496,327	476,100	20,227	4.2	278,583	268,742	9,841	3.7	60,430	55,805	4,625	8.3
International Express Mail	82,987	68,788	14,199	20.6	2,502	2,187	314	14.4	10,182	7,865	2,317	29.5
International Surface Airlift Mail	36,232	33,403	2,828	8.5	56,087	50,023	6,063	12.1	10,835	9,643	1,192	12.4
International Priority Airmail	43,037	33,686	9,352	27.8	96,919	78,951	17,968	22.8	6,606	5,098	1,508	29.6
International Other Mail	6,889	6,125	763	12.5	2,444	2,097	346	16.5	1,473	1,251	223	17.8
International Mail Subtotal	742,062	691,083	50,979	7.4	450,554	417,627	32,927	7.9	120,586	109,714	10,872	9.9
Foreign Postal Transactions	139,373	141,240	(1,868)	(1.3)	-	-	-	-	-	-	-	-
International Mail Fees	11,737	8,436	3,301	39.1	-	-	-	-	-	-	-	-
Total International Mail	893,171	840,759	52,412	6.2	450,554	417,627	32,927	7.9	120,586	109,714	10,872	9.9
Total All Mail	34,085,360	34,058,637	26,722	0.1	105,336,609	104,207,745	1,128,864	1.1	13,047,528	12,734,876	312,652	2.5
Domestic Special and Other Services:												
Registered	28,753	32,856	(4,103)	(12.5)	2,450	2,929	(479)	(16.4)				
Insurance	66,149	72,826	(6,677)	(9.2)	29,200	31,724	(2,524)	(8.0)				
Collect on Delivery	5,349	6,088	(740)	(12.1)	911	1,050	(138)	(13.2)				
Certified	317,724	313,696	4,028	1.3	138,141	136,386	1,755	1.3				
Delivery Receipt Services	265,914	251,867	14,047	5.6	432,260	381,286	50,974	13.4				
Money Orders	88,748	92,009	(3,260)	(3.5)	96,379	101,303	(4,925)	(4.9)				
Total Domestic Special Services	772,637	769,342	3,295	0.4	699,340	654,678	44,662	6.8				
Outstanding MO Taken into Revenue	0	0	0	-								
Stamped Envelopes and Cards	11,059	12,560	(1,501)	(12.0)								
Box Rents	383,002	390,078	(7,077)	(1.8)								
Total Domestic Services	1,166,698	1,171,981	(5,283)	(0.5)								
International Special Services:												
Money Orders	1,585	1,720	(134)	(7.8)	409	487	(78)	(16.1)				
Other Special Services	13,077	14,120	(1,044)	(7.4)	2,589	2,558	31	1.2				
Total International Services	14,662	15,840	(1,178)	(7.4)	2,997	3,045	(48)	(1.6)				
Total Services	1,181,360	1,187,821	(6,461)	(0.5)								
Total Mail and Services	35,266,720	35,246,459	20,262	0.1								
Other Revenue	278,785	244,104	34,682	14.2								
Total Revenue	35,545,505	35,490,562	54,943	0.2								

Special Service Transactions
U.S. Postal Service Mail
Quarter 2 YTD, FY 2004 1/

Registered	6,503
Certified	883
Delivery Receipt Services	2,731
Mail Fee Services	6,442
Special Handling	46
Total	16,606

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YEAR-TO-DATE FISCAL YEAR 2004 (Oct. 1, 2003-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ Not included elsewhere in this report.

- Report totals may not sum due to roundirg.

TABLE 2 - A
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL FOR QUARTER 2
FISCAL YEAR 2004 (Jan. 1, 2004-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
LETTERS

Service Category	REVENUE Quarter 2 FY 2004	REVENUE Quarter 2 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 2 FY 2004	PIECES Quarter 2 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 2 FY 2004	WEIGHT Quarter 2 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Letters	3,947,530	4,050,870	(103,340)	(2.6)	10,225,041	10,498,314	(273,273)	(2.6)	294,922	305,949	(11,026)	(3.6)
Nonautom. Presort Letters	186,826	263,039	(76,213)	(29.0)	509,821	723,829	(214,008)	(29.6)	21,060	24,651	(3,591)	(14.6)
Automation Presort Letters	3,372,927	3,265,039	107,888	3.3	11,355,783	11,025,217	330,567	3.0	479,480	399,075	80,406	20.1
Automation Carrier Route Presort Letters	54,920	59,638	(4,718)	(7.9)	193,690	210,670	(16,980)	(8.1)	8,992	7,726	1,267	16.4
Single-Piece Cards	153,323	149,511	3,812	2.5	643,350	631,422	11,928	1.9	4,108	3,946	162	4.1
Nonautomation Presort Cards	21,044	19,570	1,474	7.5	99,392	92,311	7,080	7.7	726	700	27	3.8
Automation Presort Cards	112,932	97,282	15,650	16.1	621,266	533,598	87,667	16.4	6,225	4,777	1,448	30.3
Automation Carrier Route Presort Cards	3,569	2,968	601	20.2	21,022	17,460	3,561	20.4	202	169	33	19.4
Domestic Mail Fees												
Total First-Class Mail	7,853,071	7,907,917	(54,847)	(0.7)	23,669,364	23,732,822	(63,458)	(0.3)	815,716	746,992	68,725	9.2
Priority Mail	16,623	19,055	(2,432)	(12.8)	4,509	5,241	(732)	(14.0)	442	713	(271)	(38.0)
Domestic Mail Fees												
Total Priority Mail	16,623	19,055	(2,432)	(12.8)	4,509	5,241	(732)	(14.0)	442	713	(271)	(38.0)
Express Mail												
Mailgrams												
Periodicals:												
In-County	1,149	1,257	(108)	(8.6)	15,271	16,572	(1,302)	(7.9)	557	520	36	7.0
Regular	3,358	4,132	(774)	(18.7)	15,346	18,351	(3,005)	(16.4)	1,245	1,522	(277)	(18.2)
Special Nonprofit	2,278	3,478	(1,199)	(34.5)	11,388	17,419	(6,031)	(34.6)	1,021	1,670	(649)	(38.8)
Classroom	169	55	115	210.0	914	274	640	233.7	62	26	36	140.7
Domestic Mail Fees												
Total Periodical Mail	6,955	8,921	(1,966)	(22.0)	42,918	52,616	(9,698)	(18.4)	2,885	3,738	(854)	(22.8)
Standard Mail:												
Regular - Nonautomation Presort	121,488	123,981	(2,493)	(2.0)	480,915	491,202	(10,287)	(2.1)	21,105	21,501	(395)	(1.8)
- Automation Presort	1,645,261	1,444,695	200,565	13.9	8,969,611	7,835,981	1,133,631	14.5	405,800	348,659	57,141	16.4
Enhanced Carrier Route	256,232	265,160	(8,929)	(3.4)	1,768,066	1,787,284	(19,218)	(1.1)	83,570	97,248	(13,678)	(14.1)
Total Regular and ECR	2,022,981	1,833,836	189,144	10.3	11,218,593	10,114,467	1,104,126	10.9	510,475	467,408	43,067	9.2
Nonprofit - Nonautomation Presort	63,087	69,928	(6,841)	(9.8)	420,681	468,769	(48,088)	(10.3)	17,368	17,175	192	1.1
- Automation Presort	234,591	216,508	18,083	8.4	2,029,211	1,851,014	178,197	9.6	102,350	87,679	14,672	16.7
Nonprofit Enhanced Carrier Route	25,453	21,657	3,796	17.5	316,200	262,307	53,892	20.5	12,662	10,764	1,899	17.6
Total Nonprofit and Nonprofit ECR	323,130	308,093	15,038	4.9	2,766,092	2,582,090	184,001	7.1	132,381	115,618	16,763	14.5
Domestic Mail Fees												
Total Standard Mail	2,346,111	2,141,929	204,182	9.5	13,984,685	12,696,558	1,288,127	10.1	642,856	583,026	59,830	10.3
Package Services:												
Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total Package Services	0	0	0	0.0		0	0	0.0		0	0	0.0
Total Domestic Mail	10,222,760	10,077,823	144,937	1.4	37,701,476	36,487,236	1,214,240	3.3	1,461,899	1,334,468	127,430	9.5
U.S. Postal Service Mail	0	0	0	0.0	106,125	85,451	20,673	24.2	2,425	1,816	609	33.5
Free Mail for the Blind	0	0	0	0.0	3,770	3,975	(206)	(5.2)	183	178	5	2.7

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2-B
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL FOR QUARTER 2
FISCAL YEAR 2004 (Jan. 1, 2004-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
FLATS

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 2		Change FY 2004 over FY 2003		Quarter 2		Change FY 2004 over FY 2003		Quarter 2		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Flats	1,030,236	1,082,271	(52,035)	(4.8)	969,607	1,038,503	(68,896)	(6.6)	206,737	216,453	(9,715)	(4.5)
Nonautom. Presort Flats	37,965	46,299	(8,334)	(18.0)	49,460	63,206	(13,746)	(21.7)	8,695	8,873	(178)	(2.0)
Automation Presort Flats	101,392	93,413	7,979	8.5	158,773	147,197	11,577	7.9	22,772	18,931	3,840	20.3
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	1,169,593	1,221,983	(52,390)	(4.3)	1,177,840	1,248,906	(71,065)	(5.7)	238,204	244,257	(6,053)	(2.5)
Priority Mail	276,965	244,225	32,740	13.4	69,120	63,811	5,309	8.3	61,735	50,227	11,508	22.9
Domestic Mail Fees												
Total Priority Mail	276,965	244,225	32,740	13.4	69,120	63,811	5,309	8.3	61,735	50,227	11,508	22.9
Express Mail												
Mailgrams												
Periodicals:												
In-County	15,737	17,335	(1,598)	(9.2)	166,802	182,646	(15,845)	(8.7)	54,750	54,091	660	1.2
Regular	430,453	445,474	(15,022)	(3.4)	1,614,622	1,658,599	(43,978)	(2.7)	785,313	788,313	(3,000)	(0.4)
Special Nonprofit	81,321	84,644	(3,323)	(3.9)	462,835	480,067	(17,233)	(3.6)	126,241	128,501	(2,260)	(1.8)
Classroom	5,101	5,130	(30)	(0.6)	21,743	19,018	2,725	14.3	10,061	10,256	(195)	(1.9)
Domestic Mail Fees												
Total Periodical Mail	532,612	552,584	(19,972)	(3.6)	2,266,001	2,340,331	(74,330)	(3.2)	976,365	981,161	(4,795)	(0.5)
Standard Mail:												
Regular - Nonautomation Presort	88,927	97,766	(8,838)	(9.0)	244,770	271,404	(26,634)	(9.8)	61,947	71,958	(10,011)	(13.9)
- Automation Presort	820,097	796,291	23,806	3.0	2,766,007	2,697,585	68,422	2.5	690,549	662,109	28,440	4.3
Enhanced Carrier Route	933,016	872,645	60,371	6.9	5,410,222	5,070,250	339,972	6.7	1,079,485	1,010,317	69,168	6.8
Total Regular and ECR	1,842,040	1,766,701	75,339	4.3	8,420,998	8,039,238	381,760	4.7	1,831,981	1,744,384	87,598	5.0
Nonprofit - Nonautomation Presort	17,075	16,540	535	3.2	80,138	78,359	1,779	2.3	12,033	11,629	405	3.5
- Automation Presort	68,409	64,542	3,867	6.0	391,904	370,337	21,567	5.8	63,727	55,565	8,161	14.7
Nonprofit Enhanced Carrier Route	34,782	36,416	(1,634)	(4.5)	349,094	375,256	(26,162)	(7.0)	35,063	33,671	1,392	4.1
Total Nonprofit and Nonprofit ECR	120,267	117,498	2,768	2.4	821,136	823,952	(2,816)	(0.3)	110,823	100,865	9,958	9.9
Domestic Mail Fees												
Total Standard Mail	1,962,307	1,884,200	78,107	4.1	9,242,134	8,863,191	378,944	4.3	1,942,804	1,845,249	97,555	5.3
Package Services:												
Parce Post	3,570	2,295	1,275	55.6	1,073	644	429	66.5	2,080	1,038	1,042	100.3
Bound Printed Matter	55,213	54,891	322	0.6	56,346	54,682	1,664	3.0	81,003	81,131	(128)	(0.2)
Media Mail	12,350	11,514	836	7.3	7,890	7,480	410	5.5	6,823	6,075	748	12.3
Library Mail	1,537	2,424	(888)	(36.6)	996	1,592	(596)	(37.4)	900	1,250	(350)	(28.0)
Domestic Mail Fees												
Total Package Services	72,669	71,123	1,546	2.2	66,305	64,398	1,907	3.0	90,806	89,495	1,311	1.5
Total Domestic Mail	4,014,146	3,974,115	40,031	1.0	12,821,401	12,580,637	240,764	1.9	3,309,914	3,210,388	99,526	3.1
U.S. Postal Service Mail	0	0	0	0.0	17,744	12,574	5,170	41.1	3,631	2,568	1,062	41.4
Free Mail for the Blind	0	0	0	0.0	2,925	3,351	(426)	(12.7)	549	1,131	(582)	(51.5)

TABLE 2 - C
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL FOR QUARTER 2
FISCAL YEAR 2004 (Jan. 1, 2004-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
PARCELS

Service Category	REVENUE Quarter 2 FY2004	REVENUE Quarter 2 FY2003	REVENUE Change FY2004 over FY2003 Amount	REVENUE Change FY2004 over FY2003 Percent	PIECES Quarter 2 FY2004	PIECES Quarter 2 FY2003	PIECES Change FY2004 over FY2003 Amount	PIECES Change FY2004 over FY2003 Percent	WEIGHT Quarter 2 FY2004	WEIGHT Quarter 2 FY2003	WEIGHT Change FY2004 over FY2003 Amount	WEIGHT Change FY2004 over FY2003 Percent
First-Class Mail:												
Single-Piece Parcels	131,766	166,572	15,193	9.1	122,947	114,439	8,508	7.4	41,338	37,294	4,044	10.8
Nonautom. Presort Parcels	1,211	1,303	(92)	(7.0)	1,583	2,313	(730)	(31.6)	261	211	50	23.6
Automation Presort Letters and Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	132,977	167,875	15,102	9.0	124,529	116,752	7,778	6.7	41,599	37,506	4,094	10.9
Priority Mail	800,073	862,041	(61,969)	(7.2)	139,406	149,986	(10,580)	(7.1)	333,195	342,461	(9,266)	(2.7)
Domestic Mail Fees												
Total Priority Mail	800,073	862,041	(61,969)	(7.2)	139,406	149,986	(10,580)	(7.1)	333,195	342,461	(9,266)	(2.7)
Express Mail												
Mailgrams												
Periodicals:												
In-County	2	4	(2)	(50.1)	8	16	(7)	(46.3)	8	15	(7)	(47.6)
Regular	161	108	53	48.9	237	146	91	62.0	347	300	47	15.6
Special Nonprofit	307	195	112	57.6	124	64	60	94.8	1,503	955	548	57.4
Classroom	4	2	2	116.8	6	3	3	134.7	11	5	5	106.8
Domestic Mail Fees												
Total Periodical Mail	474	309	165	53.5	376	228	147	64.5	1,868	1,275	593	46.5
Standard Mail:												
Regular - Nonautomation Presort	107,355	114,478	(7,124)	(6.2)	144,733	150,217	(5,485)	(3.7)	80,759	87,282	(6,523)	(7.5)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Enhanced Carrier Route	65	196	(131)	(66.7)	142	395	(253)	(64.1)	37	153	(116)	(75.8)
Total Regular and ECR	107,420	114,674	(7,254)	(6.3)	144,875	150,612	(5,738)	(3.8)	80,796	87,435	(6,638)	(7.6)
Nonprofit - Nonautomation Presort	1,932	2,409	(477)	(19.8)	3,333	3,988	(656)	(16.4)	1,432	1,859	(427)	(23.0)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonprofit Enhanced Carrier Route	6	59	(53)	(89.8)	15	159	(144)	(90.5)	7	65	(58)	(88.7)
Total Nonprofit and Nonprofit ECR	1,938	2,467	(529)	(21.5)	3,348	4,147	(799)	(19.3)	1,440	1,924	(484)	(25.2)
Domestic Mail Fees												
Total Standard Mail	109,358	117,142	(7,784)	(6.6)	148,223	154,760	(6,537)	(4.2)	82,236	89,359	(7,123)	(8.0)
Package Services:												
Parcel Post	292,784	302,493	(9,709)	(3.2)	86,145	91,629	(5,484)	(6.0)	442,291	526,343	(84,052)	(16.0)
Bound Printed Matter	98,060	99,391	(1,331)	(1.3)	83,012	83,090	(78)	(0.1)	256,548	259,326	(2,778)	(1.1)
Media Mail	78,071	70,161	7,909	11.3	40,540	36,701	3,839	10.5	85,017	72,747	12,271	16.9
Library Mail	5,867	5,657	210	3.7	3,040	2,818	222	7.9	6,091	6,129	(38)	(0.6)
Domestic Mail Fees												
Total Package Services	474,782	477,703	(2,921)	(0.6)	212,738	214,238	(1,501)	(0.7)	789,948	864,545	(74,597)	(8.6)
Total Domestic Mail	1,567,662	1,625,069	(57,406)	(3.5)	625,271	635,965	(10,693)	(1.7)	1,248,847	1,335,146	(86,299)	(6.5)
U.S. Postal Service Mail	0	0	0	0.0	4,499	3,075	1,425	46.3	20,801	16,645	4,156	25.0
Free Mail for the Blind	0	0	0	0.0	11,012	9,256	1,757	19.0	7,492	5,569	1,924	34.5

TABLE 3-A

RPW VOLUME FOR SECOND QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP VOLUME	METER VOLUME	PVI VOLUME	PERMIT VOLUME	TOTAL VOLUME
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	6,090,130	4,552,855	136,444	538,167	11,317,595
NONAUTO PRESORT LETTERS, FLATS AND PARC	6,751	314,052	0	240,060	560,863
AUTOMATION PRESORT LETTERS AND FLATS	181,251	5,809,720	0	5,523,586	11,514,557
AUTOMATION CARRIER ROUTE LETTERS	2,500	52,714	0	138,475	193,690
SINGLE-PIECE CARDS	348,549	184,208	217	110,377	643,350
NONAUTOMATION PRESORT CARDS	872	2,526	0	95,994	99,392
AUTOMATION PRESORT CARDS	14,300	5,343	0	601,622	621,266
AUTOMATION CARRIER ROUTE PRESORT CARDS	94	192	0	20,735	21,022
TOTAL FIRST-CLASS MAIL	6,644,447	10,921,610	136,661	7,269,016	24,971,734
PRIORITY MAIL	14,589	85,684	81,706	31,056	213,036
PERIODICALS	0	0	0	2,309,295	2,309,295
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	25,322	56,077	0	789,019	870,418
REGULAR - AUTOMATION PRESORT	468,875	900,827	0	10,365,917	11,735,619
REGULAR - ENHANCED CARRIER ROUTE	34,819	72,727	0	7,070,884	7,178,430
NONPROFIT - NONAUTO PRESORT	24,986	29,733	0	449,433	504,152
NONPROFIT - AUTOMATION PRESORT	359,966	277,970	0	1,783,179	2,421,115
NONPROFIT - ENHANCED CARRIER RT	8,020	7,386	0	649,903	665,309
TOTAL STANDARD MAIL	921,988	1,344,719	0	21,108,334	23,375,042
PACKAGE SERVICES					
PARCEL POST	887	5,210	18,707	62,414	87,218
BOUND PRINTED MATTER	293	5,071	977	133,017	139,358
MEDIA MAIL	2,345	13,834	15,976	16,275	48,430
LIBRARY MAIL	176	3,042	299	519	4,036
TOTAL PACKAGE SERVICES	3,702	27,157	35,959	212,224	279,043
TOTAL ALL CATEGORIES	7,584,727	12,379,171	254,326	30,929,925	51,148,148

TABLE 3-B

RPW REVENUE FOR SECOND QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP REVENUE	METER REVENUE	PVI REVENUE	PERMIT REVENUE	TOTAL REVENUE
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	$2,418,706	$2,303,187	$151,534	$286,105	$5,159,532
NONAUTO PRESORT LETTERS, FLATS AND PARC	$2,692	$130,946	$0	$92,364	$226,002
AUTOMATION PRESORT LETTERS AND FLATS	$55,498	$1,697,355	$0	$1,721,466	$3,474,319
AUTOMATION CARRIER ROUTE LETTERS	$700	$14,634	$0	$39,587	$54,920
SINGLE-PIECE CARDS	$84,154	$44,048	$59	$25,063	$153,323
NONAUTOMATION PRESORT CARDS	$185	$536	$0	$20,324	$21,044
AUTOMATION PRESORT CARDS	$2,593	$968	$0	$109,370	$112,932
AUTOMATION CARRIER ROUTE PRESORT CARDS	$16	$33	$0	$3,520	$3,569
TOTAL FIRST-CLASS MAIL	$2,564,543	$4,191,707	$151,592	$2,297,798	$9,205,640
PRIORITY MAIL	$60,395	$407,814	$454,979	$170,472	$1,093,660
PERIODICALS	$0	$0	$0	$540,041	$540,041
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	$6,604	$15,995	$0	$295,171	$317,771
REGULAR - AUTOMATION PRESORT	$88,918	$168,968	$0	$2,207,472	$2,465,357
REGULAR - ENHANCED CARRIER ROUTE	$5,226	$11,227	$0	$1,172,860	$1,189,313
NONPROFIT - NONAUTO PRESORT	$4,002	$4,747	$0	$73,345	$82,094
NONPROFIT - AUTOMATION PRESORT	$43,766	$33,771	$0	$225,463	$303,000
NONPROFIT - ENHANCED CARRIER RT	$763	$677	$0	$58,802	$60,241
TOTAL STANDARD MAIL	$149,278	$235,384	$0	$4,033,113	$4,417,776
PACKAGE SERVICES					
PARCEL POST	$4,566	$29,178	$117,972	$144,999	$296,715
BOUND PRINTED MATTER	$593	$10,534	$2,242	$139,948	$153,318
MEDIA MAIL	$4,144	$25,791	$33,106	$27,493	$90,533
LIBRARY MAIL	$333	$5,482	$598	$1,019	$7,432
TOTAL PACKAGE SERVICES	$9,636	$70,985	$153,917	$313,459	$547,998
TOTAL ALL CATEGORIES	$2,783,853	$4,905,889	$760,489	$7,354,884	$15,805,115

TABLE 3-C

RPW WEIGHT FOR SECOND QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP WEIGHT	METER WEIGHT	PVI WEIGHT	PERMIT WEIGHT	TOTAL WEIGHT
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	176,697	294,242	31,532	40,528	542,998
NONAUTO PRESORT LETTERS, FLATS AND PARC	313	18,570	0	11,132	30,016
AUTOMATION PRESORT LETTERS AND FLATS	7,325	216,418	0	278,509	502,252
AUTOMATION CARRIER ROUTE LETTERS	104	2,228	0	6,660	8,992
SINGLE-PIECE CARDS	2,178	1,151	1	777	4,108
NONAUTOMATION PRESORT CARDS	12	62	0	653	726
AUTOMATION PRESORT CARDS	174	126	0	5,926	6,225
AUTOMATION CARRIER ROUTE PRESORT CARDS	1	1	0	199	202
TOTAL FIRST-CLASS MAIL	186,805	532,797	31,533	344,384	1,095,519
PRIORITY MAIL	13,740	138,667	168,369	74,595	395,372
PERICDICALS	0	0	0	981,118	981,118
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	1,318	4,586	0	157,908	163,811
REGULAR - AUTOMATION PRESORT	20,863	38,600	0	1,036,886	1,096,349
REGULAR - ENHANCED CARRIER ROUTE	1,418	3,060	0	1,158,614	1,163,092
NONPROFIT - NONAUTO PRESORT	1,326	1,481	0	28,026	30,833
NONPROFIT - AUTOMATION PRESORT	20,134	12,638	0	133,305	166,077
NONPROFIT - ENHANCED CARRIER RT	443	213	0	47,078	47,733
TOTAL STANDARD MAIL	45,502	60,577	0	2,561,817	2,667,896
PACKAGE SERVICES					
PARCEL POST	3,060	23,273	82,350	335,688	444,371
BOUND PRINTED MATTER	384	11,681	2,560	322,927	337,551
MEDIA MAIL	2,889	21,976	33,016	33,959	91,841
LIBRARY MAIL	272	4,974	586	1,160	6,991
TOTAL PACKAGE SERVICES	6,604	61,904	118,512	693,733	880,754
TOTAL ALL CATEGORIES	252,652	793,946	318,414	4,655,648	6,020,660

TABLE 4 - PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR STAMP AND METER MAIL
KNOWN POSTMARK DATE
QUARTER 2 GFY-2004

GROUP	AVG DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.7	55.7	82.2	95.2	97.8	98.9	99.4	99.6	99.7	99.8	99.8
Letters	1.7	56.9	83.4	96.0	98.2	99.1	99.5	99.6	99.8	99.8	99.9
Cards	1.6	70.1	86.2	94.9	97.2	98.6	99.1	99.4	99.6	99.7	99.8
Flats	2.2	37.3	68.2	88.1	94.6	97.2	98.4	98.9	99.3	99.5	99.6
Parcels/IPPS	2.6	23.7	57.2	81.7	91.5	95.7	97.6	98.5	99.1	99.4	99.6
All First-class Presort/Auto	2.3	26.2	64.0	89.1	96.3	98.5	99.3	99.6	99.8	99.9	99.9
Letters	2.3	26.3	64.2	89.2	96.3	98.6	99.3	99.6	99.8	99.9	99.9
Cards	2.4	35.5	63.5	82.2	92.0	96.3	98.6	99.2	99.2	99.3	99.3
Flats	2.6	19.4	52.2	81.4	92.3	96.6	98.2	99.0	99.4	99.6	99.7
Parcels/IPPS	2.6	22.1	56.8	82.3	93.4	96.5	97.9	99.3	99.4	99.7	99.8
All First-class Combined	1.9	44.9	75.6	93.0	97.3	98.8	99.3	99.6	99.7	99.8	99.9
Letters	1.9	44.9	75.9	93.3	97.5	98.9	99.4	99.6	99.8	99.8	99.9
Cards	1.6	69.1	85.6	94.6	97.1	98.5	99.1	99.4	99.6	99.7	99.8
Flats	2.2	35.4	66.5	87.4	94.3	97.1	98.3	98.9	99.3	99.5	99.6
Parcels/IPPS	2.6	23.6	57.2	81.7	91.6	95.7	97.6	98.5	99.1	99.5	99.6
All Priority	2.1	26.3	81.6	93.7	97.2	98.6	99.2	99.5	99.6	99.8	99.8
Identified	2.0	23.1	83.1	94.8	97.9	99.0	99.5	99.6	99.8	99.8	99.9
Nonidentified	2.1	39.2	75.9	89.3	94.8	97.0	98.2	98.9	99.2	99.6	99.7
All Package Services	4.6	9.7	26.5	41.8	57.7	70.5	80.0	86.4	91.6	94.7	96.2
Parcel Post	4.4	9.8	27.4	42.6	59.7	73.3	82.9	88.8	93.6	95.9	97.1
Bound Printed Matter	3.9	16.6	40.5	58.6	70.5	78.6	84.3	88.7	92.0	94.1	95.9
Media Mail	4.9	7.6	22.0	36.8	52.7	66.3	76.7	84.0	90.0	93.8	95.6
Library	3.9	18.7	40.1	56.7	69.7	78.1	84.3	89.2	92.6	94.8	96.5
TOTAL ALL CLASSES	1.9	44.6	75.5	92.8	97.1	98.7	99.3	99.5	99.7	99.8	99.8

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR STAMP AND METER MAIL
INCLUDES MAIL WITH KNOWN POSTAGE DATE AND ORIGIN
QUARTER 2 GFY-2004

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	40.4	1.1	59.6	2.1
FIRST-CLASS PRESORT/AUTO	16.5	1.2	83.5	2.5
ALL FIRST-CLASS MAIL	31.7	1.2	68.3	2.3
PRIORITY	12.2	1.3	87.8	2.2
PARCEL POST SINGLE PIECE	10.3	2.1	89.7	4.7
BOUND PRINTED MATTER	20.3	2.0	79.7	4.4
MEDIA MAIL	8.3	2.2	91.7	5.1
LIBRARY RATE	17.2	1.6	82.8	4.4

ODIS-RPW QUARTERLY STATISTICS
QUARTER 2, GFY-2004

TABLE 6 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	96	93	91	96	91	82
NORTHEAST AREA	96	92	92	96	91	86
EASTERN AREA	96	93	92	96	94	94
WESTERN AREA	97	92	88	97	91	92
PACIFIC AREA	97	95	91	97	94	92
SOUTHWEST AREA	95	93	92	95	93	93
SOUTHEAST AREA	96	94	94	96	94	93
GREAT LAKES	96	92	93	96	93	92
CAPITAL METRO	92	93	94	92	90	90
NATIONAL	96	93	92	96	93	92

ODIS-RPW QUARTERLY STATISTICS
QUARTER 2, GFY-2004

TABLE 7 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	85	82	78	85	83	75
NORTHEAST AREA	87	84	81	87	83	77
EASTERN AREA	85	80	79	85	81	81
WESTERN AREA	90	87	80	90	86	81
PACIFIC AREA	87	86	79	87	86	81
SOUTHWEST AREA	85	83	79	85	83	80
SOUTHEAST AREA	85	83	82	85	83	81
GREAT LAKES	86	83	83	85	82	79
CAPITAL METRO	81	80	84	81	76	79
NATIONAL	86	83	80	86	83	80

ODIS-RPW QUARTERLY STATISTICS
QUARTER 2, GFY-2004

TABLE 8 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	90	88	83	90	87	79
NORTHEAST AREA	92	88	87	92	87	82
EASTERN AREA	91	87	86	91	89	89
WESTERN AREA	94	90	85	94	89	88
PACIFIC AREA	92	91	87	92	91	88
SOUTHWEST AREA	91	89	87	91	89	88
SOUTHEAST AREA	91	89	90	91	89	87
GREAT LAKES	91	88	89	91	89	87
CAPITAL METRO	87	88	89	87	84	86
NATIONAL	91	89	87	91	89	87

ODIS-RPW QUARTERLY STATISTICS
OUARTER 2, GFY-2004

Table 9 - FIRST-CLASS PRESORT SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO_DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	65	70	67	65	76	75
NORTHEAST AREA	84	83	73	84	79	76
EASTERN AREA	69	73	79	69	74	78
WESTERN AREA	87	89	82	87	83	78
PACIFIC AREA	83	84	70	83	84	83
SOUTHWEST AREA	83	85	83	83	86	78
SOUTHEAST AREA	86	86	85	86	82	79
GREAT LAKES	79	78	82	79	80	77
CAPITAL METRO	64	70	78	64	66	80
NATIONAL	79	79	79	79	79	79

ORIGIN-DESTINATION INFORMATION SYSTEM – REVENUE, PIECES & WEIGHT
QUARTERLY STATISTICS REPORT
QUARTER 3, FISCAL YEAR 2004
APRIL 1, 2004 – JUNE 30, 2004

FINANCE

Prepared By: Revenue & Volume Reporting
For Information, Call (202) 268-2687

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Table 1

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands) 1/

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	4,891,056	5,147,989	(256,933)	(5.0)	10,733,682	11,303,675	(569,992)	(5.0)	518,967	550,235	(31,268)	(5.7)
Nonautom. Presort Letters, Flats, & Parcels	210,810	280,311	(69,501)	(24.8)	523,891	710,601	(186,710)	(26.3)	29,516	34,437	(4,921)	(14.3)
Automation Presort Letters and Flats	3,267,909	3,217,285	50,624	1.6	10,867,036	10,671,582	195,455	1.8	481,133	458,024	23,109	5.0
Automation Carrier Route Presort Letters	44,532	52,900	(8,398)	(15.9)	156,120	186,835	(30,715)	(16.4)	7,457	9,271	(1,814)	(19.6)
Total Presort Letters, Flats, & Parcels	3,523,220	3,550,496	(27,275)	(0.8)	11,547,047	11,569,017	(21,970)	(0.2)	518,106	501,732	16,374	3.3
Single-Piece Cards	142,603	152,370	(9,767)	(6.4)	599,709	639,953	(40,244)	(6.3)	3,860	4,021	(160)	(4.0)
Nonautomation Presort Cards	19,225	20,207	(982)	(4.9)	90,686	95,318	(4,632)	(4.9)	783	726	57	7.8
Automation Presort Cards	107,078	98,195	8,884	9.0	587,332	538,105	49,227	9.1	6,127	5,133	993	19.4
Automation Carrier Route Presort Cards	2,494	2,455	38	1.6	14,670	14,444	226	1.6	121	122	(1)	(0.9)
Total Presort Cards	128,797	120,857	7,940	6.6	692,688	647,867	44,821	6.9	7,031	5,982	1,049	17.5
Domestic Mail Fees	66,575	58,784	7,791	13.3	-	-	-	-	-	-	-	-
Total First-Class Mail	8,752,252	9,030,496	(278,245)	(3.1)	23,573,127	24,160,512	(587,385)	(2.4)	1,047,964	1,061,970	(14,006)	(1.3)
Priority Mail	1,031,600	1,091,458	(59,858)	(5.5)	202,508	212,870	(10,363)	(4.9)	366,929	388,720	(21,791)	(5.6)
Domestic Mail Fees	344	1,006	(661)	(65.8)	-	-	-	-	-	-	-	-
Total Priority Mail	1,031,944	1,092,464	(60,519)	(5.5)	202,508	212,870	(10,363)	(4.9)	366,929	388,720	(21,791)	(5.6)
Express Mail	216,066	221,529	(5,463)	(2.5)	13,845	14,035	(190)	(1.4)	12,172	12,777	(605)	(4.7)
Mailgrams	204	337	(133)	(39.4)	491	800	(309)	(38.6)	-	-	-	-
Periodicals:												
In-County	18,155	19,355	(1,201)	(6.2)	189,772	201,229	(11,457)	(5.7)	63,735	60,855	2,880	4.7
Regular	440,348	444,351	(4,004)	(0.9)	1,622,953	1,645,613	(22,659)	(1.4)	829,439	819,006	10,433	1.3
Special Nonprofit	80,913	87,873	(6,961)	(7.9)	458,332	491,695	(33,362)	(6.8)	126,874	128,514	(1,639)	(1.3)
Classroom	2,444	3,256	(812)	(24.9)	10,104	14,595	(4,491)	(30.8)	4,999	6,213	(1,214)	(19.5)
Domestic Mail Fees	4,760	5,128	(368)	(7.2)	-	-	-	-	-	-	-	-
Total Periodical Mail	546,619	559,965	(13,345)	(2.4)	2,281,162	2,353,132	(71,970)	(3.1)	1,025,047	1,014,588	10,459	1.0
Standard Mail:												
Regular - Nonautomation Presort	303,743	335,186	(31,443)	(9.4)	819,023	910,470	(91,447)	(10.0)	158,332	178,677	(20,346)	(11.4)
- Automation Presort	2,455,253	2,206,000	249,253	11.3	11,894,130	10,553,279	1,340,851	12.7	1,028,723	1,002,567	26,156	2.6
Enhanced Carrier Route	1,176,607	1,111,641	64,965	5.8	7,115,992	6,747,085	368,907	5.5	1,175,091	1,143,171	31,920	2.8
Total Regular and ECR	3,935,603	3,652,827	282,775	7.7	19,829,145	18,210,834	1,618,311	8.9	2,362,145	2,324,415	37,730	1.6
Nonprofit - Nonautomation Presort	72,579	81,133	(8,554)	(10.5)	447,054	505,647	(58,594)	(11.6)	27,571	28,693	(1,123)	(3.9)
- Automation Presort	276,671	259,095	17,577	6.8	2,194,480	2,042,684	151,796	7.4	153,695	148,774	4,920	3.3
Nonprofit Enhanced Carrier Route	53,934	54,320	(386)	(0.7)	593,517	608,933	(15,416)	(2.5)	45,172	51,260	(6,088)	(11.9)
Total Nonprofit and Nonprofit ECR	403,184	394,547	8,637	2.2	3,235,051	3,157,264	77,787	2.5	226,437	228,727	(2,291)	(1.0)
Domestic Mail Fees	21,516	18,848	2,668	14.2	-	-	-	-	-	-	-	-
Total Standard Mail	4,360,302	4,066,222	294,080	7.2	23,064,197	21,368,098	1,696,098	7.9	2,588,582	2,553,142	35,440	1.4
Package Services:												
Parcel Post	265,010	274,520	(9,510)	(3.5)	82,293	86,408	(4,114)	(4.8)	403,479	447,345	(43,866)	(9.8)
Bound Printed Matter	126,465	134,060	(7,595)	(5.7)	117,681	123,623	(5,941)	(4.8)	275,800	291,900	(16,100)	(5.5)
Media Mail	79,497	81,608	(2,111)	(2.6)	42,486	44,111	(1,625)	(3.7)	80,370	82,100	(1,730)	(2.1)
Library Mail	6,962	7,605	(643)	(8.4)	3,787	4,223	(435)	(10.3)	6,726	6,888	(162)	(2.4)
Domestic Mail Fees	551	520	31	6.0	-	-	-	-	-	-	-	-
Total Package Services	478,485	498,313	(19,827)	(4.0)	246,248	258,364	(12,116)	(4.7)	766,375	828,233	(61,858)	(7.5)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE Quarter 3 FY 2004	REVENUE Quarter 3 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 3 FY 2004	PIECES Quarter 3 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 3 FY 2004	WEIGHT Quarter 3 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	130,574	93,907	36,667	39.0	24,385	18,822	5,563	29.6
Free Mail for the Blind and Handicapped	-	-	-	-	17,649	20,527	(2,879)	(14.0)	9,084	8,210	874	10.6
Total Domestic Mail	15,385,874	15,469,325	(83,451)	(0.5)	49,529,799	48,482,245	1,047,554	2.2	5,840,538	5,886,462	(45,924)	(0.8)
International Mail:												
Economy - Letter-Post	9,564	11,218	(1,655)	(14.8)	1,502	1,866	(365)	(19.5)	4,435	4,684	(249)	(5.3)
- Parcel Post	19,132	18,044	1,088	6.0	689	596	93	15.6	7,602	7,297	305	4.2
- Periodicals	5,216	6,789	(1,572)	(23.2)	3,843	4,911	(1,068)	(21.8)	2,043	2,591	(548)	(21.1)
Total Economy Mail	33,912	36,051	(2,139)	(5.9)	6,033	7,373	(1,340)	(18.2)	14,080	14,572	(493)	(3.4)
Airmail - Letter-Post	163,187	150,945	12,242	8.1	114,021	107,982	6,039	5.6	13,967	12,594	1,373	10.9
- Parcel Post	50,201	45,548	4,653	10.2	1,560	1,406	154	11.0	11,806	10,385	1,421	13.7
Total Airmail	213,388	196,493	16,895	8.6	115,581	109,387	6,193	5.7	25,773	22,979	2,794	12.2
International Express Mail	41,069	36,994	4,075	11.0	1,259	1,176	84	7.1	4,899	4,180	718	17.2
International Surface Airlift Mail	17,366	17,492	(125)	(0.7)	28,507	29,904	(1,396)	(4.7)	5,107	4,792	315	6.6
International Priority Airmail	22,226	16,797	5,429	32.3	48,161	38,403	9,758	25.4	3,430	2,620	810	30.9
International Other Mail 2/	3,691	3,161	529	16.7	1,347	809	539	66.6	692	569	123	21.6
International Mail Subtotal	331,652	306,987	24,664	8.0	200,889	187,052	13,837	7.4	53,981	49,713	4,268	8.6
Foreign Postal Transactions	65,601	54,211	11,390	21.0	-	-	-	-	-	-	-	-
International Mail Fees	5,766	5,622	144	2.6	-	-	-	-	-	-	-	-
Total International Mail	403,019	366,821	36,198	9.9	200,889	187,052	13,837	7.4	53,981	49,713	4,268	8.6
Total All Mail	15,788,893	15,836,146	(47,253)	(0.3)	49,730,688	48,669,297	1,061,391	2.2	5,894,519	5,936,175	(41,656)	(0.7)
Domestic Special and Other Services:												
Registered	13,961	14,966	(1,005)	(6.7)	1,275	1,318	(43)	(3.2)				
Insurance	29,733	32,095	(2,362)	(7.4)	11,898	13,679	(1,780)	(13.0)				
Collect on Delivery	2,895	2,751	144	5.2	476	430	47	10.8				
Certified	162,817	159,261	3,555	2.2	70,790	69,246	1,544	2.2				
Delivery Receipt Services	142,856	127,828	15,028	11.8	209,437	187,562	21,875	11.7				
Money Orders	42,712	46,778	(4,066)	(8.7)	45,897	50,981	(5,083)	(10.0)				
Total Domestic Special Services	394,974	383,680	11,294	2.9	339,774	323,215	16,559	5.1				
Outstanding MO Taken into Revenue	0	0	0	-								
Stamped Envelopes and Cards	5,270	5,677	(407)	(7.2)								
Box Rents	209,122	215,027	(5,904)	(2.7)								
Total Domestic Services	609,366	604,384	4,983	0.8								
International Special Services:												
Money Orders	577	664	(87)	(13.1)	177	218	(40)	(18.6)				
Other Special Services	5,343	6,836	(1,494)	(21.8)	1,003	1,226	(223)	(18.2)				
Total International Services	5,920	7,500	(1,580)	(21.1)	1,181	1,444	(263)	(18.2)				
Total Services	615,286	611,884	3,402	0.6								
Total Mail and Services	16,404,179	16,448,029	(43,851)	(0.3)								
Other Revenue 4/	219,176	138,656	80,520	58.1								
Total Revenue	16,623,354	16,586,685	36,669	0.2								

Special Service Transactions U.S. Postal Service Mail Quarter 3, FY 2004 3/	
Registered	2,908
Certified	442
Delivery Receipt Services	1,310
Mail Fee Services	3,581
Special Handling	0
Total	8,242

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. *The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.*

2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.

3/ Not included elsewhere in this report.

4/ Other Revenue includes a $72.5 million Accounting adjustment credit for emergency preparedness appropriations.

- Report totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

	REVENUE				PIECES				WEIGHT			
	Quarter 3 YTD		Change FY 2004 over FY 2003		Quarter 3 YTD		Change FY 2004 over FY 2003		Quarter 3 YTD		Change FY 2004 over FY 2003	
Service Category	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	15,716,547	16,213,762	(497,215)	(3.1)	34,728,658	35,721,784	(993,126)	(2.8)	1,660,382	1,727,028	(66,646)	(3.9)
Nonautom. Presort Letters, Flats, & Parcels	673,702	893,495	(219,793)	(24.6)	1,661,008	2,262,926	(601,919)	(26.6)	91,966	100,662	(8,696)	(8.6)
Automation Presort Letters and Flats	10,066,931	9,868,147	198,784	2.0	33,398,548	32,792,346	606,202	1.8	1,469,424	1,277,038	192,387	15.1
Automation Carrier Route Presort Letters	158,742	172,622	(13,880)	(8.0)	557,938	610,372	(52,434)	(8.6)	26,172	24,637	1,536	6.2
Total Presort Letters, Flats, & Parcels	10,899,375	10,934,264	(34,889)	(0.3)	35,617,494	35,665,645	(48,151)	(0.1)	1,587,563	1,402,336	185,227	13.2
Single-Piece Cards	452,254	453,006	(753)	(0.2)	1,898,317	1,910,549	(12,232)	(0.6)	12,119	11,921	198	1.7
Nonautomation Presort Cards	62,613	61,403	1,210	2.0	295,438	289,652	5,786	2.0	2,267	2,202	64	2.9
Automation Presort Cards	334,438	304,000	30,438	10.0	1,836,918	1,667,572	169,346	10.2	18,536	14,961	3,575	23.9
Automation Carrier Route Presort Cards	9,471	9,042	428	4.7	55,738	53,190	2,547	4.8	482	459	24	5.1
Total Presort Cards	406,521	374,445	32,076	8.6	2,188,094	2,010,415	177,679	8.8	21,285	17,622	3,663	20.8
Domestic Mail Fees	221,187	190,971	30,216	15.8	-	-	-	-	-	-	-	-
Total First-Class Mail	27,695,883	28,166,448	(470,565)	(1.7)	74,432,564	75,308,393	(875,830)	(1.2)	3,281,349	3,158,907	122,442	3.9
Priority Mail	3,397,390	3,498,527	(101,137)	(2.9)	649,463	666,615	(17,152)	(2.6)	1,254,539	1,262,137	(7,597)	(0.6)
Domestic Mail Fees	1,199	2,879	(1,680)	(58.3)	-	-	-	-	-	-	-	-
Total Priority Mail	3,398,590	3,501,406	(102,817)	(2.9)	649,463	666,615	(17,152)	(2.6)	1,254,539	1,262,137	(7,597)	(0.6)
Express Mail	645,565	673,268	(27,703)	(4.1)	40,857	42,169	(1,312)	(3.1)	38,774	40,901	(2,127)	(5.2)
Mailgrams	537	1,090	(553)	(50.7)	1,268	2,531	(1,262)	(49.9)	-	-	-	-
Periodicals:												
In-County	53,850	57,216	(3,366)	(5.9)	566,305	603,915	(37,610)	(6.2)	183,661	174,834	8,827	5.0
Regular	1,322,177	1,357,357	(35,180)	(2.6)	4,878,081	4,985,763	(107,682)	(2.2)	2,463,334	2,453,414	9,920	0.4
Special Nonprofit	251,010	266,755	(15,745)	(5.9)	1,417,430	1,496,586	(79,156)	(5.3)	388,465	392,361	(3,895)	(1.0)
Classroom	11,645	12,515	(870)	(6.9)	44,821	46,804	(1,983)	(4.2)	24,552	25,682	(1,131)	(4.4)
Domestic Mail Fees	14,884	15,377	(492)	(3.2)	-	-	-	-	-	-	-	-
Total Periodical Mail	1,653,566	1,709,219	(55,653)	(3.3)	6,906,638	7,133,069	(226,432)	(3.2)	3,060,012	3,046,291	13,721	0.5
Standard Mail:												
Regular - Nonautomation Presort	945,098	1,032,063	(86,965)	(8.4)	2,586,944	2,833,779	(246,835)	(8.7)	488,253	545,263	(57,009)	(10.5)
- Automation Presort	7,340,930	6,769,407	571,524	8.4	35,221,972	32,121,001	3,100,971	9.7	3,200,443	3,035,777	164,666	5.4
Enhanced Carrier Route	3,789,217	3,697,133	92,085	2.5	22,548,058	22,049,647	498,411	2.3	3,823,586	3,687,618	135,968	3.7
Total Regular and ECR	12,075,246	11,498,603	576,643	5.0	60,356,974	57,004,427	3,352,548	5.9	7,512,282	7,268,657	243,625	3.4
Nonprofit - Nonautomation Presort	244,414	274,373	(29,959)	(10.9)	1,499,888	1,701,382	(201,494)	(11.8)	93,546	96,809	(3,263)	(3.4)
- Automation Presort	914,572	874,136	40,436	4.6	7,301,987	6,929,783	372,204	5.4	512,679	468,048	44,631	9.5
Nonprofit Enhanced Carrier Route	177,656	212,151	(34,495)	(16.3)	1,944,046	2,286,649	(342,603)	(15.0)	151,864	164,705	(12,841)	(7.8)
Total Nonprofit and Nonprofit ECR	1,336,642	1,360,660	(24,018)	(1.8)	10,745,921	10,917,814	(171,893)	(1.6)	758,089	729,562	28,527	3.9
Domestic Mail Fees	86,028	74,479	11,550	15.5	-	-	-	-	-	-	-	-
Total Standard Mail	13,497,916	12,933,741	564,175	4.4	71,102,896	67,922,241	3,180,655	4.7	8,270,371	7,998,220	272,151	3.4
Package Services:												
Parcel Post	969,947	993,109	(23,163)	(2.3)	294,358	304,284	(9,926)	(3.3)	1,515,395	1,691,252	(175,856)	(10.4)
Bound Printed Matter	427,749	435,284	(7,535)	(1.7)	395,981	396,009	(27)	(0.0)	953,510	966,140	(12,631)	(1.3)
Media Mail	263,770	247,656	16,114	6.5	141,710	133,852	7,857	5.9	266,865	242,475	24,390	10.1
Library Mail	22,658	24,221	(1,564)	(6.5)	12,312	13,297	(985)	(7.4)	21,540	22,247	(707)	(3.2)
Domestic Mail Fees	1,882	1,761	122	6.9	-	-	-	-	-	-	-	-
Total Package Services	1,686,005	1,702,031	(16,026)	(0.9)	844,361	847,443	(3,082)	(0.4)	2,757,310	2,922,114	(164,804)	(5.6)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE Quarter 3 YTD FY 2004	REVENUE Quarter 3 YTD FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 3 YTD FY 2004	PIECES Quarter 3 YTD FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 3 YTD FY 2004	WEIGHT Quarter 3 YTD FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	383,935	294,705	89,229	30.3	78,402	60526	17,876	29.5
Free Mail for the Blind and Handicapped	-	-	-	-	53,874	55,197	(1,324)	(2.4)	26,723	22529	4,194	18.6
Total Domestic Mail	48,578,062	48,687,204	(109,141)	(0.2)	154415,854	152,272,364	2,143,490	1.4	18,767,480	18,511625	255,856	1.4
International Mail:												
Economy - Letter-Post	32,997	31,435	1,563	5.0	5,530	5,458	71	1.3	13,970	13572	398	2.9
- Parcel Post	60,555	55,662	4,894	8.8	2,145	1,856	289	15.6	24,553	22684	1,869	8.2
- Periodicals	16,949	21,935	(4,986)	(22.7)	12,378	15,685	(3,307)	(21.1)	6,616	8368	(1,752)	(20.9)
Total Economy Mail	110,502	109,031	1,471	1.3	20,053	22,999	(2,947)	(12.8)	45,139	44624	515	1.2
Airmail - Letter-Post	534,876	516,120	18,756	3.6	388,878	373,320	15,558	4.2	45,268	42806	2,463	5.8
- Parcel Post	174,839	156,473	18,366	11.7	5,286	4,810	476	9.9	40,935	35979	4,956	13.8
Total Airmail	709,715	672,593	37,122	5.5	394,164	378,129	16,034	4.2	86,203	78784	7,419	9.4
International Express Mail	124,056	105,781	18,274	17.3	3,761	3,363	398	11.8	15,080	12045	3,035	25.2
International Surface Airlift Mail	53,593	50,895	2,703	5.3	84,594	79,927	4,667	5.8	15,943	14435	1,508	10.4
International Priority Airmail	65,263	50,482	14,781	29.3	145,081	117,354	27,727	23.6	10,036	7718	2,317	30.0
International Other Mail	10,579	9,287	1,293	13.9	3,791	2,906	885	30.5	2,165	1820	346	19.0
International Mail Subtotal	1,073,713	998,070	75,643	7.6	651,443	604,678	46,765	7.7	174,566	159427	15,140	9.5
Foreign Postal Transactions	204,974	195,452	9,522	4.9	-	-	-	-	-	-	-	-
International Mail Fees	17,503	14,058	3,445	24.5	-	-	-	-	-	-	-	-
Total International Mail	1,296,190	1,207,579	88,611	7.3	651,443	604,678	46,765	7.7	174,566	159,427	15,140	9.5
Total All Mail	49,874,252	49,894,783	(20,531)	(0.0)	155,067,297	152,877,042	2,190,255	1.4	18,942,047	18,671,051	270,995	1.5
Domestic Special and Other Services:												
Registered	42,715	47,822	(5,108)	(10.7)	3,725	4,247	(522)	(12.3)				
Insurance	95,882	104,922	(9,040)	(8.6)	41,098	45,403	(4,305)	(9.5)				
Collect on Delivery	8,243	8,839	(596)	(6.7)	1,387	1,479	(92)	(6.2)				
Certified	480,540	472,957	7,583	1.6	208,931	205,632	3,299	1.6				
Delivery Receipt Services	408,770	379,696	29,075	7.7	641,697	568,848	72,849	12.8				
Money Orders	131,460	138,787	(7,326)	(5.3)	142,276	152,284	(10,008)	(6.6)				
Total Domestic Special Services	1,167,611	1,153,022	14,589	1.3	1,039,114	977,893	61,221	6.3				
Outstanding MO Taken into Revenue	0	0	0	-								
Stamped Envelopes and Cards	16,329	18,237	(1,908)	(10.5)								
Box Rents	592,124	605,105	(12,981)	(2.1)								
Total Domestic Services	1,776,065	1,776,365	(300)	(0.0)								
International Special Services:												
Money Orders	2,162	2,384	(221)	(9.3)	586	705	(119)	(16.9)				
Other Special Services	18,419	20,957	(2,537)	(12.1)	3,592	3,785	(192)	(5.1)				
Total International Services	20,582	23,340	(2,758)	(11.8)	4,178	4,489	(311)	(6.9)				
Total Services	1,796,646	1,799,705	(3,059)	(0.2)								
Total Mail and Services	51,670,899	51,694,488	(23,589)	(0.0)								
Other Revenue	497,961	382,760	115,202	30.1								
Total Revenue	52,168,860	52,077,248	91,612	0.2								

Special Service Trarsactions
U.S. Postal Service Mail
Quarter 3 YTD, FY 2004 1/

Registered	9,411
Certified	1,325
Delivery Receipt Services	4,041
Mail Fee Services	10,023
Specia Handling	47
Total	24,848

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YEAR-TO-DATE FISCAL YEAR 2004 (Oct. 1, 2003-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

TABLE 2-A

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL FOR QUARTER 3

FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003

(Data in Thousands)

LETTERS

Service Category	REVENUE Quarter 3 FY 2004	REVENUE Quarter 3 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 3 FY 2004	PIECES Quarter 3 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 3 FY 2004	WEIGHT Quarter 3 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Letters	3,756,205	3,925,687	(169,482)	(4.3)	9,703,539	10,178,034	(474,496)	(4.7)	285,891	300,969	(15,078)	(5.0)
Nonautom. Presort Letters	172,306	231,229	(58,923)	(25.5)	472,710	643,606	(170,896)	(26.6)	20,453	24,261	(3,808)	(15.7)
Automation Presort Letters	3,172,652	3,124,936	47,716	1.5	10,718,982	10,530,887	188,095	1.8	460,042	437,693	22,348	5.1
Automation Carrier Route Presort Letters	44,502	52,900	(8,398)	(15.9)	156,120	186,835	(30,715)	(16.4)	7,457	9,271	(1,814)	(19.6)
Single-Piece Cards	142,603	152,370	(9,767)	(6.4)	599,709	639,953	(40,244)	(6.3)	3,860	4,021	(160)	(4.0)
Nonautomation Presort Cards	19,225	20,207	(982)	(4.9)	90,686	95,318	(4,632)	(4.9)	783	726	57	7.8
Automation Presort Cards	107,078	98,195	8,884	9.0	587,332	538,105	49,227	9.1	6,127	5,133	993	19.4
Automation Carrier Route Presort Cards	2,494	2,455	38	1.6	14,670	14,444	226	1.6	121	122	(1)	(0.9)
Domestic Mail Fees												
Total First-Class Mail	7,417,064	7,607,979	(190,915)	(2.5)	22,343,748	22,827,182	(483,434)	(2.1)	784,734	782,197	2,537	0.3
Priority Mail	17,994	19,172	(1,179)	(6.1)	4,690	4,991	(301)	(6.0)	498	530	(32)	(6.1)
Domestic Mail Fees												
Total Priority Mail	17,994	19,172	(1,179)	(6.1)	4,690	4,991	(301)	(6.0)	498	530	(32)	(6.1)
Express Mail												
Mailgrams												
Periodicals:												
In-County	1,156	1,318	(162)	(12.3)	15,589	17,161	(1,572)	(9.2)	570	601	(30)	(5.0)
Regular	3,446	4,036	(589)	(14.6)	15,516	18,823	(3,307)	(17.6)	1,302	1,505	(203)	(13.5)
Special Nonprofit	2,249	2,797	(548)	(19.6)	11,195	13,981	(2,786)	(19.9)	992	1,130	(138)	(12.2)
Classroom	9	43	(34)	(78.6)	36	313	(276)	(88.4)	6	29	(24)	(81.2)
Domestic Mail Fees												
Total Periodical Mail	6,861	8,194	(1,333)	(16.3)	42,336	50,277	(7,942)	(15.8)	2,870	3,265	(395)	(12.1)
Standard Mail:												
Regular - Nonautomation Presort	114,847	127,064	(12,217)	(9.6)	455,343	503,768	(48,424)	(9.6)	19,498	23,861	(4,363)	(18.3)
- Automation Presort	1,713,682	1,499,341	214,342	14.3	9,368,903	8,142,415	1,226,488	15.1	419,663	419,947	(283)	(0.1)
Enhanced Carrier Route	269,887	279,172	(9,285)	(3.3)	1,873,375	1,886,396	(13,020)	(0.7)	91,407	117,303	(25,897)	(22.1)
Total Regular and ECR	2,098,417	1,905,577	192,840	10.1	11,697,622	10,532,579	1,165,043	11.1	530,568	561,111	(30,543)	(5.4)
Nonprofit - Nonautomation Presort	55,827	63,751	(7,923)	(12.4)	372,550	428,446	(55,895)	(13.0)	15,958	16,295	(337)	(2.1)
- Automation Presort	210,566	198,753	11,813	5.9	1,816,015	1,697,996	118,018	7.0	91,491	91,638	(147)	(0.2)
Nonprofit Enhanced Carrier Route	22,534	23,549	(1,015)	(4.3)	278,894	292,899	(14,005)	(4.8)	11,278	11,186	92	0.8
Total Nonprofit and Nonprofit ECR	288,927	286,052	2,875	1.0	2,467,459	2,419,341	48,118	2.0	118,726	119,119	(393)	(0.3)
Domestic Mail Fees												
Total Standard Mail	2,387,343	2,191,629	195,714	8.9	14,165,080	12,951,919	1,213,161	9.4	649,295	680,230	(30,935)	(4.5)
Package Services:												
Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total Package Services	0	0	0	0.0		0	0	0.0		0	0	0.0
Total Domestic Mail	9,829,262	9,326,975	2,287	0.0	36,555,854	35,834,370	721,484	2.0	1,437,396	1,466,222	(28,826)	(2.0)
U.S. Postal Service Mail	0	0	0	0.0	110,275	80,076	30,198	37.7	2,557	1,965	591	30.1
Free Mail for the Blind	0	0	0	0.0	3,882	6,709	(2,827)	(42.1)	182	226	(45)	(19.7)

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2 - B

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL FOR QUARTER 3

FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003

(Data in Thousands)

FLATS

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003		Quarter 3		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Flats	971,602	1,053,858	(82,256)	(7.8)	917,288	1,009,257	(91,969)	(9.1)	195,517	211,004	(15,486)	(7.3)
Nonautom. Presort Flats	37,255	47,520	(10,265)	(21.6)	49,114	64,620	(15,506)	(24.0)	8,815	9,879	(1,064)	(10.8)
Automation Presort Flats	95,257	92,349	2,908	3.1	148,054	140,695	7,360	5.2	21,091	20,331	760	3.7
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	1,104,114	1,193,728	(89,614)	(7.5)	1,114,456	1,214,572	(100,116)	(8.2)	225,424	241,214	(15,790)	(6.5)
Priority Mail	274,101	301,091	(26,990)	(9.0)	67,903	74,607	(6,704)	(9.0)	61,046	68,107	(7,060)	(10.4)
Domestic Mail Fees												
Total Priority Mail	274,101	301,091	(26,990)	(9.0)	67,903	74,607	(6,704)	(9.0)	61,046	68,107	(7,060)	(10.4)
Express Mail												
Mailgrams												
Periodicals:												
In-County	16,996	18,033	(1,037)	(5.7)	174,173	184,054	(9,881)	(5.4)	63,155	60,239	2,917	4.8
Regular	436,740	440,165	(3,424)	(0.8)	1,607,217	1,626,545	(19,328)	(1.2)	827,690	817,114	10,576	1.3
Special Nonprofit	78,571	84,852	(6,281)	(7.4)	447,074	477,553	(30,480)	(6.4)	125,471	126,393	(922)	(0.7)
Classroom	2,432	3,214	(782)	(24.3)	10,062	14,282	(4,220)	(29.5)	4,982	6,183	(1,201)	(19.4)
Domestic Mail Fees												
Total Periodical Mail	534,740	546,263	(11,524)	(2.1)	2,238,526	2,302,434	(63,909)	(2.8)	1,021,299	1,009,929	11,370	1.1
Standard Mail:												
Regular - Nonautomation Presort	82,095	98,005	(15,910)	(16.2)	219,560	262,772	(43,212)	(16.4)	58,043	72,034	(13,992)	(19.4)
- Automation Presort	741,571	706,659	34,912	4.9	2,525,227	2,410,864	114,363	4.7	609,060	582,621	26,439	4.5
Enhanced Carrier Route	906,666	832,399	74,266	8.9	5,242,496	4,860,541	381,956	7.9	1,083,656	1,025,823	57,833	5.6
Total Regular and ECR	1,730,332	1,637,063	93,269	5.7	7,987,284	7,534,176	453,108	6.0	1,750,758	1,680,478	70,280	4.2
Nonprofit - Nonautomation Presort	14,846	14,780	66	0.4	71,322	72,741	(1,420)	(2.0)	10,163	10,233	(70)	(0.7)
- Automation Presort	66,106	60,342	5,764	9.6	378,466	344,688	33,778	9.8	62,204	57,136	5,068	8.9
Nonprofit Enhanced Carrier Route	31,379	30,490	890	2.9	314,561	315,117	(556)	(0.2)	33,868	39,699	(5,831)	(14.7)
Total Nonprofit and Nonprofit ECR	112,331	105,612	6,719	6.4	764,349	732,547	31,802	4.3	106,236	107,068	(833)	(0.8)
Domestic Mail Fees												
Total Standard Mail	1,342,663	1,742,675	99,988	5.7	8,751,632	8,266,723	484,909	5.9	1,856,994	1,787,547	69,447	3.9
Package Services:												
Parcel Post	3,250	2,777	472	17.0	1,010	857	153	17.8	1,646	913	733	80.3
Bound Printed Matter	44,453	50,275	(5,823)	(11.6)	44,525	50,948	(6,424)	(12.6)	60,233	71,319	(11,085)	(15.5)
Media Mail	11,908	12,596	(687)	(5.5)	7,676	8,090	(414)	(5.1)	6,384	6,776	(393)	(5.8)
Library Mail	1,425	1,603	(179)	(11.2)	953	1,124	(172)	(15.3)	866	855	11	1.3
Domestic Mail Fees												
Total Package Services	61,035	67,252	(6,216)	(9.2)	54,163	61,020	(6,857)	(11.2)	69,129	79,863	(10,734)	(13.4)
Total Domestic Mail	3,816,653	3,851,009	(34,356)	(0.9)	12,226,680	11,919,356	307,325	2.6	3,233,891	3,186,658	47,233	1.5
U.S. Postal Service Mail	0	0	0	0.0	16,700	10,209	6,490	63.6	2,979	2,228	751	33.7
Free Mail for the Blind	0	0	0	0.0	2,559	2,929	(370)	(12.6)	607	883	(276)	(31.2)

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2 - C

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL FOR QUARTER 3

FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003

(Data in Thousands)

PARCELS

Service Category	REVENUE Quarter 3 FY 2004	REVENUE Quarter 3 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 3 FY 2004	PIECES Quarter 3 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 3 FY 2004	WEIGHT Quarter 3 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Parcels	163,249	168,444	(5,195)	(3.1)	112,856	116,383	(3,527)	(3.0)	40,765	38,262	2,503	6.5
Nonautom. Presort Parcels	1,249	1,561	(312)	(20.0)	2,067	2,355	(288)	(12.2)	248	297	(49)	(16.5)
Automation Presort Letters and Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomaton Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	164,498	170,005	(5,507)	(3.2)	114,923	118,738	(3,815)	(3.2)	41,013	38,559	2,454	6.4
Priority Mail	739,505	771,194	(31,689)	(4.1)	129,915	133,272	(3,358)	(2.5)	305,385	320,084	(14,698)	(4.6)
Domestic Mail Fees												
Total Priority Mail	739,505	771,194	(31,689)	(4.1)	129,915	133,272	(3,358)	(2.5)	305,385	320,084	(14,698)	(4.6)
Express Mail												
Mailgrams												
Periodicals:												
In-County	2	4	(2)	(40.1)	10	14	(4)	(27.6)	9	16	(7)	(42.7)
Regular	161	150	10	6.9	220	245	(25)	(10.2)	447	387	60	15.5
Special Nonprofit	93	225	(132)	(58.7)	64	161	(96)	(59.9)	411	990	(579)	(58.5)
Classroom	3	0	3	1528.2	5	0	5	1942.8	11	1	10	1346.5
Domestic Mail Fees												
Total Periodical Mail	259	379	(120)	(31.6)	300	420	(120)	(28.6)	878	1,394	(516)	(37.0)
Standard Mail:												
Regular - Nonautomation Presort	106,801	110,117	(3,316)	(3.0)	144,119	143,930	189	0.1	80,791	82,782	(1,991)	(2.4)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Enhanced Carrier Route	54	71	(17)	(23.8)	120	149	(28)	(18.9)	28	44	(16)	(36.6)
Total Regular and ECR	106,354	110,187	(3,333)	(3.0)	144,240	144,079	161	0.1	80,819	82,826	(2,007)	(2.4)
Nonprofit - Nonautomation Presort	1,305	2,601	(697)	(26.8)	3,182	4,460	(1,279)	(28.7)	1,449	2,165	(716)	(33.1)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonprofit Enhanced Carrier Route	21	281	(260)	(92.6)	62	917	(854)	(93.2)	26	375	(349)	(93.2)
Total Nonprofit and Nonprofit ECR	1,325	2,883	(957)	(33.2)	3,244	5,377	(2,133)	(39.7)	1,475	2,540	(1,065)	(41.9)
Domestic Mail Fees												
Total Standard Mail	108,780	113,070	(4,290)	(3.8)	147,484	149,456	(1,972)	(1.3)	82,294	85,366	(3,072)	(3.6)
Package Services:												
Parcel Post	261,397	271,681	(10,284)	(3.8)	81,283	85,550	(4,267)	(5.0)	401,833	446,432	(44,599)	(10.0)
Bound Printed Matter	81,970	83,772	(1,802)	(2.2)	73,157	72,674	482	0.7	215,567	220,582	(5,015)	(2.3)
Media Mail	67,460	68,847	(1,387)	(2.0)	34,810	36,021	(1,211)	(3.4)	73,987	75,323	(1,337)	(1.8)
Library Mail	5,529	5,995	(466)	(7.8)	2,835	3,099	(264)	(8.5)	5,860	6,034	(174)	(2.9)
Domestic Mail Fees												
Total Package Services	416,356	430,295	(13,939)	(3.2)	192,085	197,344	(5,260)	(2.7)	697,246	748,371	(51,124)	(6.8)
Total Domestic Mail	1,429,399	1,484,943	(55,545)	(3.7)	584,706	599,230	(14,524)	(2.4)	1,126,816	1,193,773	(66,957)	(5.6)
U.S. Postal Service Mail	0	0	0	0.0	3,599	3,621	(21)	(0.6)	18,849	14,628	4,221	28.9
Free Mail for the Blind	0	0	0	0.0	11,208	10,889	319	2.9	8,295	7,101	1,194	16.8

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 3-A

RPW VOLUME FOR THIRD QUARTER FY2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP VOLUME	METER VOLUME	PVI VOLUME	PERMIT VOLUME	TOTAL VOLUME
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	5,844,235	4,261,088	132,704	495,655	10,733,682
NONAUTO PRESORT LETTERS, FLATS AND PARC	9,938	286,484	0	227,470	523,891
AUTOMATION PRESORT LETTERS AND FLATS	195,878	5,472,816	0	5,198,342	10,867,036
AUTOMATION CARRIER ROUTE LETTERS	2,374	48,785	0	104,961	156,120
SINGLE-PIECE CARDS	336,227	173,956	184	89,343	599,709
NONAUTOMATION PRESORT CARDS	2,139	2,258	0	86,289	90,686
AUTOMATION PRESORT CARDS	15,840	3,457	0	568,035	587,332
AUTOMATION CARRIER ROUTE PRESORT CARDS	92	28	0	14,550	14,670
TOTAL FIRST-CLASS MAIL	6,406,722	10,248,873	132,888	6,784,644	23,573,127
PRIORITY MAIL	13,213	83,293	74,679	31,322	202,508
PERIODICALS	0	0	0	2,281,162	2,281,162
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	26,019	55,009	0	737,995	819,023
REGULAR - AUTOMATION PRESORT	506,130	867,063	0	10,520,937	11,894,130
REGULAR - ENHANCED CARRIER ROUTE	56,410	70,014	0	6,989,567	7,115,992
NONPROFIT - NONAUTO PRESORT	22,434	26,159	0	398,460	447,054
NONPROFIT - AUTOMATION PRESORT	350,833	245,573	0	1,598,075	2,194,480
NONPROFIT - ENHANCED CARRIER RT	4,772	4,428	0	584,317	593,517
TOTAL STANDARD MAIL	966,599	1,268,247	0	20,829,351	23,064,196
PACKAGE SERVICES					
PARCEL POST	758	4,795	14,828	61,913	82,293
BOUND PRINTED MATTER	213	4,341	864	112,264	117,681
MEDIA MAIL	2,415	13,181	13,153	13,738	42,486
LIBRARY MAIL	147	2,868	240	532	3,787
TOTAL PACKAGE SERVICES	3,533	25,184	29,085	188,446	246,248
TOTAL ALL CATEGORIES	7,390,067	11,625,596	236,652	30,114,925	49,367,240

TABLE 3-B

RPW REVENUE FOR THIRD QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP REVENUE	METER REVENUE	PVI REVENUE	PERMIT REVENUE	TOTAL REVENUE
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	$2,319,720	$2,167,031	$139,333	$264,972	$4,891,056
NONAUTO PRESORT LETTERS, FLATS AND PARC	$3,890	$119,393	$0	$87,526	$210,810
AUTOMATION PRESORT LETTERS AND FLATS	$60,125	$1,597,161	$0	$1,610,623	$3,267,909
AUTOMATION CARRIER ROUTE LETTERS	$668	$13,722	$0	$30,112	$44,502
SINGLE-PIECE CARDS	$80,953	$41,392	$44	$20,215	$142,603
NONAUTOMATION PRESORT CARDS	$453	$479	$0	$18,293	$19,225
AUTOMATION PRESORT CARDS	$2,864	$630	$0	$103,584	$107,078
AUTOMATION CARRIER ROUTE PRESORT CARDS	$16	$5	$0	$2,473	$2,494
TOTAL FIRST-CLASS MAIL	$2,468,689	$3,939,812	$139,377	$2,137,798	$8,685,676
PRIORITY MAIL	$55,781	$393,533	$411,083	$171,203	$1,031,600
PERIODICALS	$0	$0	$0	$541,859	$541,859
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	$6,829	$15,827	$0	$281,087	$303,743
REGULAR - AUTOMATION PRESORT	$95,361	$153,043	$0	$2,196,848	$2,455,253
REGULAR - ENHANCED CARRIER ROUTE	$8,675	$10,877	$0	$1,157,055	$1,176,607
NONPROFIT - NONAUTO PRESORT	$3,556	$4,191	$0	$64,832	$72,579
NONPROFIT - AUTOMATION PRESORT	$42,741	$30,261	$0	$203,669	$276,671
NONPROFIT - ENHANCED CARRIER RT	$447	$380	$0	$53,106	$53,934
TOTAL STANDARD MAIL	$157,609	$224,580	$0	$3,956,598	$4,338,786
PACKAGE SERVICES					
PARCEL POST	$3,873	$26,363	$92,253	$142,521	$265,010
BOUND PRINTED MATTER	$439	$8,811	$2,033	$115,182	$126,465
MEDIA MAIL	$4,125	$24,538	$27,446	$23,388	$79,497
LIBRARY MAIL	$271	$5,152	$471	$1,069	$6,962
TOTAL PACKAGE SERVICES	$8,707	$64,865	$122,203	$282,159	$477,934
TOTAL ALL CATEGORIES	$2,690,786	$4,622,789	$672,664	$7,089,617	$15,075,856

TABLE 3-C

RPW WEIGHT FOR THIRD QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP WEIGHT	METER WEIGHT	PVI WEIGHT	PERMIT WEIGHT	TOTAL WEIGHT
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	171,999	280,398	28,405	38,165	518,967
NONAUTO PRESORT LETTERS, FLATS AND PARC	486	17,857	0	11,172	29,516
AUTOMATION PRESORT LETTERS AND FLATS	8,171	203,921	0	254,041	481,133
AUTOMATION CARRIER ROUTE LETTERS	91	2,095	0	5,271	7,457
SINGLE-PIECE CARDS	2,101	1,087	1	671	3,860
NONAUTOMATION PRESORT CARDS	23	59	0	701	783
AUTOMATION PRESORT CARDS	294	97	0	5,737	6,127
AUTOMATION CARRIER ROUTE PRESORT CARDS	1	0	0	119	121
TOTAL FIRST-CLASS MAIL	183,166	510,514	28,406	325,878	1,047,964
PRIORITY MAIL	12,667	132,627	147,355	74,280	366,929
PERIODICALS	0	0	0	1,025,047	1,025,047
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	1,431	4,602	0	152,299	158,332
REGULAR - AUTOMATION PRESORT	22,301	35,718	0	970,704	1,028,723
REGULAR - ENHANCED CARRIER ROUTE	2,670	2,859	0	1,169,561	1,175,091
NONPROFIT - NONAUTO PRESORT	1,191	1,350	0	25,029	27,571
NONPROFIT - AUTOMATION PRESORT	19,527	12,400	0	121,767	153,695
NONPROFIT - ENHANCED CARRIER RT	243	185	0	44,743	45,172
TOTAL STANDARD MAIL	47,363	57,114	0	2,484,105	2,588,582
PACKAGE SERVICES					
PARCEL POST	2,834	19,653	63,797	317,194	403,479
BOUND PRINTED MATTER	339	9,187	2,282	263,992	275,800
MEDIA MAIL	2,678	20,894	27,992	28,805	80,370
LIBRARY MAIL	188	4,733	466	1,339	6,726
TOTAL PACKAGE SERVICES	6,039	54,468	94,537	611,331	766,375
TOTAL ALL CATEGORIES	249,236	754,723	270,298	4,520,640	5,794,898

TABLE 4 - PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR STAMP AND METER MAIL
KNOWN POSTMARK DATE
QUARTER 3 GFY-2004

GROUP	AVG DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.7	56.5	83.5	96.1	98.3	99.1	99.5	99.7	99.8	99.9	99.9
Letters	1.6	57.7	84.7	96.8	98.6	99.3	99.6	99.7	99.8	99.9	99.9
Cards	1.5	70.6	87.0	95.7	97.8	98.8	99.2	99.4	99.6	99.7	99.7
Flats	2.1	38.1	69.8	89.5	95.2	97.6	98.6	99.2	99.5	99.6	99.7
Parcels/IPPS	2.5	25.6	59.8	84.3	93.4	96.8	98.3	98.9	99.3	99.5	99.6
All First-class Presort/Auto	2.2	26.3	65.6	91.2	97.1	98.7	99.3	99.6	99.7	99.8	99.9
Letters	2.2	26.4	65.9	91.3	97.2	98.8	99.4	99.6	99.7	99.8	99.9
Cards	2.1	38.4	74.3	89.1	94.6	96.3	98.1	98.8	99.7	99.9	100.0
Flats	2.6	18.5	52.3	81.4	92.2	96.3	98.3	99.2	99.7	99.8	99.8
Parcels/IPPS	2.3	25.8	61.3	86.5	96.9	98.4	99.7	99.8	99.9	100.0	100.0
All First-class Combined	1.9	45.7	77.1	94.3	97.9	99.0	99.5	99.6	99.8	99.8	99.9
Letters	1.9	45.7	77.5	94.7	98.1	99.1	99.5	99.7	99.8	99.9	99.9
Cards	1.5	70.0	86.8	95.6	97.7	98.7	99.2	99.4	99.6	99.7	99.8
Flats	2.2	36.1	68.0	88.6	94.9	97.4	98.6	99.2	99.5	99.6	99.7
Parcels/IPPS	2.4	25.6	59.9	84.4	93.5	96.9	98.3	99.0	99.3	99.5	99.6
All Priority	2.0	27.3	83.6	94.4	97.6	98.8	99.4	99.6	99.7	99.8	99.9
Identified	2.0	23.9	85.2	95.3	98.1	99.1	99.5	99.7	99.8	99.9	99.9
Nonidentified	2.0	40.4	77.3	90.7	95.4	97.8	98.7	99.2	99.5	99.7	99.7
All Package Services	4.4	10.9	27.6	44.5	61.1	73.0	82.0	87.7	92.5	95.3	96.5
Parcel Post	4.2	10.7	29.1	45.6	63.3	75.6	84.2	89.6	93.9	96.3	97.4
Bound Printed Matter	3.9	17.9	37.8	60.5	72.7	79.7	85.4	89.2	92.7	95.0	95.8
Media Mail	4.7	8.8	23.1	39.3	56.4	69.3	79.6	86.0	91.4	94.6	96.1
Library	3.8	21.0	43.3	59.4	72.1	79.8	85.7	89.5	93.1	94.9	95.9
TOTAL ALL CLASSES	1.9	45.5	77.0	94.2	97.8	98.9	99.4	99.6	99.8	99.8	99.9

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR STAMP AND METER MAIL
INCLUDES MAIL WITH KNOWN POSTAGE DATE AND ORIGIN
QUARTER 3 GFY-2004

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	40.4	1.1	59.6	2.0
FIRST-CLASS PRESORT/AUTO	16.4	1.2	83.6	2.4
ALL FIRST-CLASS MAIL	31.9	1.1	68.1	2.2
PRIORITY	12.3	1.3	87.7	2.1
PARCEL POST SINGLE PIECE	11.2	2.0	88.8	4.5
BOUND PRINTED MATTER	19.9	2.0	80.1	4.3
MEDIA MAIL	9.0	2.1	91.0	4.9
LIBRARY RATE	21.5	1.7	78.5	4.4

ODIS-RPW QUARTERLY STATISTICS
QUARTER 3, GFY-2004

TABLE 6 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	97	88	95	97	85	80
NORTHEAST AREA	97	94	95	97	95	93
EASTERN AREA	97	93	94	97	95	95
WESTERN AREA	97	92	92	97	93	96
PACIFIC AREA	97	96	92	97	96	95
SOUTHWEST AREA	97	95	94	97	95	95
SOUTHEAST AREA	97	94	95	97	94	93
GREAT LAKES	96	93	95	96	93	93
CAPITAL METRO	95	94	96	95	93	92
NATIONAL	97	93	94	97	93	94

ODIS-RPW QUARTERLY STATISTICS
QUARTER 3, GFY-2004

TABLE 7 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	86	81	82	86	83	81
NORTHEAST AREA	87	86	84	86	86	83
EASTERN AREA	85	82	83	85	82	84
WESTERN AREA	90	87	83	90	87	85
PACIFIC AREA	87	88	82	87	88	84
SOUTHWEST AREA	86	85	84	86	86	84
SOUTHEAST AREA	85	83	84	85	83	84
GREAT LAKES	86	84	85	86	83	82
CAPITAL METRO	80	81	85	80	78	79
NATIONAL	86	84	83	86	84	83

ODIS-RPW QUARTERLY STATISTICS
QUARTER 3, GFY-2004

TABLE 8 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	92	85	88	92	84	80
NORTHEAST AREA	92	91	90	92	90	88
EASTERN AREA	92	89	89	92	90	91
WESTERN AREA	94	90	88	94	90	92
PACIFIC AREA	92	93	88	92	93	90
SOUTHWEST AREA	92	91	90	92	91	90
SOUTHEAST AREA	91	89	91	91	89	89
GREAT LAKES	92	89	91	92	89	89
CAPITAL METRO	88	88	91	88	87	87
NATIONAL	92	89	89	92	89	89

ODIS-RPW QUARTERLY STATISTICS
QUARTER 3, GFY-2004

Table 9 - FIRST-CLASS PRESORT SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	70	74	71	70	78	79
NORTHEAST AREA	84	86	81	84	83	79
EASTERN AREA	69	77	84	69	77	82
WESTERN AREA	89	89	86	89	89	83
PACIFIC AREA	84	82	71	84	82	88
SOUTHWEST AREA	85	87	87	85	87	82
SOUTHEAST AREA	84	89	90	84	85	83
GREAT LAKES	76	79	84	76	80	81
CAPITAL METRO	78	76	85	77	73	82
NATIONAL	80	81	83	80	81	83

ORIGIN-DESTINATION INFORMATION SYSTEM – REVENUE, PIECES & WEIGHT
QUARTERLY STATISTICS REPORT
QUARTER 4, FISCAL YEAR 2004
JULY 1, 2004 – SEPTEMBER 30, 2004

FINANCE

Prepared By: Revenue & Volume Reporting
For Information, Call (202) 268-2687

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Table 1

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands) 1/

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	4,763,719	4,985,118	(221,399)	(4.4)	10,433,088	10,836,002	(402,914)	(3.7)	506,970	535,829	(28,859)	(5.4)
Nonautom. Presort Letters Flats, & Parcels	202,243	268,119	(65,876)	(24.6)	498,304	676,811	(178,507)	(26.4)	30,044	34,732	(4,688)	(13.5)
Automation Presort Letters and Flats	3,322,717	3,241,291	81,426	2.5	11,057,755	10,753,586	304,169	2.8	551,154	486,803	64,352	13.2
Automation Carrier Route Presort Letters	45,527	55,006	(9,479)	(17.2)	160,265	191,930	(31,664)	(16.5)	7,772	9,368	(1,596)	(17.0)
Total Presort Letters, Flats, & Parcels	3,570,487	3,564,416	6,072	0.2	11,716,324	11,622,326	93,998	0.8	588,970	530,903	58,067	10.9
Single-Piece Cards	149,421	152,656	(3,235)	(2.1)	627,614	641,042	(13,428)	(2.1)	4,113	4,028	85	2.1
Nonautomation Presort Cards	20,946	20,131	815	4.0	98,826	94,956	3,870	4.1	825	780	46	5.9
Automation Presort Cards	109,548	98,610	10,938	11.1	601,336	540,659	60,677	11.2	7,552	5,757	1,796	31.2
Automation Carrier Route Presort Cards	2,830	2,631	198	7.5	16,645	15,478	1,167	7.5	161	129	32	24.9
Total Presort Cards	133,324	121,372	11,952	9.8	716,806	651,092	65,714	10.1	8,539	6,665	1,874	28.1
Domestic Mail Fees	64,010	58,309	5,701	9.8	-	-	-	-	-	-	-	-
Total First-Class Mail	8,680,962	8,881,872	(200,910)	(2.3)	23,493,833	23,750,463	(256,630)	(1.1)	1,108,592	1,077,425	31,167	2.9
Priority Mail	1,022,433	991,273	31,160	3.1	199,170	192,971	6,198	3.2	371,775	360,789	10,986	3.0
Domestic Mail Fees	409	1,697	(1,288)	(75.9)	-	-	-	-	-	-	-	-
Total Priority Mail	1,022,842	992,970	29,872	3.0	199,170	192,971	6,198	3.2	371,775	360,789	10,986	3.0
Express Mail	207,277	214,805	(7,528)	(3.5)	13,267	13,662	(395)	(2.9)	11,850	12,281	(431)	(3.5)
Mailgrams	163	117	46	39.4	380	260	120	46.0	-	-	-	-
Periodicals:												
In-County	18,100	17,877	223	1.2	193,715	189,606	4,109	2.2	63,225	55,810	7,416	13.3
Regular	431,336	415,991	15,345	3.7	1,583,994	1,531,595	52,399	3.4	805,692	760,124	45,568	6.0
Special Nonprofit	79,502	83,466	(3,964)	(4.7)	433,316	451,675	(18,359)	(4.1)	130,557	126,251	4,307	3.4
Classroom	4,281	3,520	761	21.6	17,610	13,960	3,650	26.1	8,055	6,561	1,494	22.8
Domestic Mail Fees	4,972	4,750	222	4.7	-	-	-	-	-	-	-	-
Total Periodical Mail	538,191	525,604	12,587	2.4	2,228,634	2,186,835	41,799	1.9	1,007,530	948,746	58,784	6.2
Standard Mail:												
Regular - Nonautomation Presort	294,374	315,600	(21,226)	(6.7)	804,315	857,410	(53,095)	(6.2)	152,849	168,249	(15,400)	(9.2)
- Automation Presort	2,529,241	2,282,548	246,693	10.8	12,163,005	10,827,601	1,335,404	12.3	1,111,480	1,062,912	48,569	4.6
Enhanced Carrier Route	1,319,564	1,224,838	94,726	7.7	7,797,390	7,275,075	522,315	7.2	1,333,756	1,304,119	29,637	2.3
Total Regular and ECR	4,143,179	3,822,986	320,193	8.4	20,764,710	18,960,085	1,804,624	9.5	2,598,086	2,535,280	62,806	2.5
Nonprofit - Nonautomation Presort	76,463	89,122	(12,659)	(14.2)	468,397	552,478	(84,081)	(15.2)	30,260	33,815	(3,555)	(10.5)
- Automation Presort	317,777	302,801	14,976	4.9	2,521,312	2,366,095	155,216	6.6	188,545	191,166	(2,621)	(1.4)
Nonprofit Enhanced Carrier Route	65,533	63,690	1,843	2.9	706,207	691,335	14,872	2.2	61,035	69,132	(8,097)	(11.7)
Total Nonprofit and Nonprofit ECR	459,773	455,612	4,161	0.9	3,695,915	3,609,908	86,007	2.4	279,841	294,114	(14,273)	(4.9)
Domestic Mail Fees	21,657	18,982	2,675	14.1	-	-	-	-	-	-	-	-
Total Standard Mail	4,624,609	4,297,580	327,029	7.6	24,460,625	22,569,994	1,890,631	8.4	2,877,927	2,829,394	48,533	1.7
Package Services:												
Parcel Post	272,149	269,703	2,446	0.9	81,260	82,660	(1,400)	(1.7)	421,932	441,744	(19,813)	(4.5)
Bound Printed Matter	155,480	150,165	5,315	3.5	157,685	148,799	8,886	6.0	358,460	336,002	22,458	6.7
Media Mail	84,935	85,067	(132)	(0.2)	44,520	45,328	(808)	(1.8)	87,367	86,284	1,083	1.3
Library Mail	7,639	7,942	(303)	(3.8)	4,103	4,286	(183)	(4.3)	7,548	7,659	(112)	(1.5)
Domestic Mail Fees	667	771	(104)	(13.5)	-	-	-	-	-	-	-	-
Total Package Services	520,369	513,648	7,221	1.4	287,568	281,073	6,495	2.3	875,306	871,690	3,616	0.4

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	145,392	96,664	48,728	50.4	26,968	19,560	7,408	37.9
Free Mail for the Blind and Handicapped	-	-	-	-	17,209	15,186	2,023	13.3	7,894	7,307	587	8.0
Total Domestic Mail	15,594,913	15,426,596	168,317	1.1	50,846,076	49,107,108	1,738,968	3.5	6,287,843	6,127,193	160,650	2.6
International Mail:												
Economy - Letter-Post	9,578	11,095	(1,518)	(13.7)	1,441	1,755	(315)	(17.9)	4,688	4,964	(275)	(5.5)
- Parcel Post	20,215	19,533	682	3.5	683	637	47	7.3	8,502	8,484	18	0.2
- Periodicals	4,902	6,240	(1,338)	(21.4)	3,688	4,491	(803)	(17.9)	1,934	2,407	(473)	(19.6)
Total Economy Mail	34,695	36,868	(2,174)	(5.9)	5,812	6,883	(1,071)	(15.6)	15,124	15,855	(730)	(4.6)
Airmail - Letter-Post	154,765	154,243	523	0.3	110,818	110,721	97	0.1	13,278	13,022	256	2.0
- Parcel Post	51,116	45,711	5,406	11.8	1,544	1,366	178	13.0	12,064	10,785	1,279	11.9
Total Airmail	205,882	199,954	5,928	3.0	112,362	112,087	275	0.2	25,342	23,807	1,535	6.4
International Express Mail	40,687	34,859	5,828	16.7	1,220	1,093	127	11.6	5,008	4,041	966	23.9
International Surface Airlift Mail	16,474	18,230	(1,756)	(9.6)	21,789	24,319	(2,530)	(10.4)	4,580	5,653	(1,073)	(19.0)
International Priority Airmail	23,508	22,553	955	4.2	49,626	53,742	(4,116)	(7.7)	3,269	3,377	(108)	(3.2)
International Other Mail 2/	3,623	3,260	363	11.1	1,561	2,389	(828)	(34.6)	735	918	(182)	(19.9)
International Mail Subtotal	324,868	315,723	9,145	2.9	192,371	200,514	(8,143)	(4.1)	54,059	53,651	408	0.8
Foreign Postal Transactions	68,272	54,007	12,265	22.7	-	-	-	-	-	-	-	-
International Mail Fees	3,426	9,618	(1,192)	(12.4)	-	-	-	-	-	-	-	-
Total International Mail	399,566	379,348	20,218	5.3	192,371	200,514	(8,143)	(4.1)	54,059	53,651	408	0.8
Total All Mail	15,994,479	15,805,944	188,535	1.2	51,038,446	49,307,622	1,730,825	3.5	6,341,902	6,180,843	161,058	2.6
Domestic Special and Other Services:												
Registered	13,845	13,669	176	1.3	1,284	1,240	43	3.5				
Insurance	26,585	28,372	(1,787)	(6.3)	10,415	12,144	(1,729)	(14.2)				
Collect on Delivery	3,129	2,265	864	38.1	518	378	139	36.8				
Certified	143,971	151,291	(2,319)	(1.5)	64,770	65,780	(1,010)	(1.5)				
Delivery Receipt Services	123,235	122,397	5,838	4.8	198,345	179,357	18,989	10.6				
Money Orders	41,799	42,462	(662)	(1.6)	44,935	46,169	(1,235)	(2.7)				
Total Domestic Special Services	362,565	360,456	2,110	0.6	320,267	305,069	15,198	5.0				
Outstanding MO Taken into Revenue	54,663	46,247	8,416	18.2								
Stamped Envelopes and Cards	5,590	6,121	(531)	(8.7)								
Box Rents	187,753	182,975	4,777	2.6								
Total Domestic Services	610,572	595,800	14,772	2.5								
International Special Services:												
Money Orders	580	838	(258)	(30.8)	153	261	(108)	(41.4)				
Other Special Services	5,350	5,662	688	12.2	1,111	1,039	72	6.9				
Total International Services	5,931	6,500	430	6.6	1,264	1,300	(36)	(2.8)				
Total Services	617,502	602,300	15,202	2.5								
Total Mail and Services	16,611,982	16,408,245	203,737	1.2								
Other Revenue	247,751	278,327	(30,576)	(11.0)								
Total Revenue	16,859,732	16,686,571	173,161	1.0								

Special Service Transactions U.S. Postal Service Mail Quarter 4, FY 2004 3/	
Registered	2,890
Certified	378
Delivery Receipt Services	1,290
Mail Fee Services	3,353
Special Handling	8
Total	7,919

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. *The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.*

2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.

3/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

Service Category	REVENUE Quarter 4 YTD FY 2004	REVENUE Quarter 4 YTD FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 4 YTD FY 2004	PIECES Quarter 4 YTD FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 4 YTD FY 2004	WEIGHT Quarter 4 YTD FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	20,480,266	21,198,880	(718,614)	(3.4)	45,161,746	46,557,785	(1,396,039)	(3.0)	2,167,351	2,262,857	(95,505)	(4.2)
Nonautom. Presort Letters, Flats, & Parcels	875,945	1,161,614	(285,669)	(24.6)	2,159,312	2,939,737	(780,425)	(26.5)	122,010	135,394	(13,384)	(9.9)
Automation Presort Letters and Flats	13,389,648	13,109,438	280,211	2.1	44,456,303	43,545,932	910,371	2.1	2,020,579	1,763,840	256,739	14.6
Automation Carrier Route Presort Letters	204,268	227,628	(23,359)	(10.3)	718,203	802,302	(84,099)	(10.5)	33,944	34,005	(61)	(0.2)
Total Presort Letters, Flats, & Parcels	14,469,862	14,498,680	(28,818)	(0.2)	47,333,818	47,287,971	45,847	0.1	2,176,533	1,933,239	243,294	12.6
Single-Piece Cards	601,875	605,663	(3,987)	(0.7)	2,525,931	2,551,592	(25,661)	(1.0)	16,233	15,949	284	1.8
Nonautomation Presort Cards	83,559	81,534	2,025	2.5	394,264	384,608	9,656	2.5	3,092	2,982	110	3.7
Automation Presort Cards	443,986	402,610	41,376	10.3	2,438,254	2,208,231	230,023	10.4	26,088	20,717	5,371	25.9
Automation Carrier Route Presort Cards	12,300	11,674	627	5.4	72,383	68,668	3,715	5.4	643	587	56	9.5
Total Presort Cards	539,845	495,817	44,028	8.9	2,904,901	2,661,507	243,393	9.1	29,823	24,287	5,537	22.8
Domestic Mail Fees	285,197	249,280	35,917	14.4	-	-	-	-	-	-	-	-
Total First-Class Mail	36,376,845	37,048,320	(671,474)	(1.8)	97,926,396	99,058,856	(1,132,460)	(1.1)	4,369,941	4,236,332	133,609	3.6
Priority Mail	4,419,823	4,489,800	(69,977)	(1.6)	848,633	859,587	(10,954)	(1.3)	1,626,314	1,622,925	3,389	0.2
Domestic Mail Fees	1,609	4,577	(2,968)	(64.9)	-	-	-	-	-	-	-	-
Total Priority Mail	4,421,431	4,494,377	(72,945)	(1.6)	848,633	859,587	(10,954)	(1.3)	1,626,314	1,622,925	3,389	0.2
Express Mail	852,842	888,073	(35,231)	(4.0)	54,123	55,831	(1,708)	(3.1)	50,624	53,183	(2,558)	(4.8)
Mailgrams	700	1,207	(507)	(42.0)	1,648	2,791	(1,143)	(40.9)	-	-	-	-
Periodicals:												
In-County	71,950	75,093	(3,143)	(4.2)	760,020	793,521	(33,501)	(4.2)	246,886	230,643	16,242	7.0
Regular	1,753,513	1,773,348	(19,835)	(1.1)	6,462,075	6,517,359	(55,283)	(0.8)	3,269,026	3,213,538	55,488	1.7
Special Nonprofit	330,511	350,221	(19,709)	(5.6)	1,850,746	1,948,261	(97,515)	(5.0)	519,023	518,611	411	0.1
Classroom	15,926	16,035	(109)	(0.7)	62,430	60,764	1,666	2.7	32,607	32,244	363	1.1
Domestic Mail Fees	19,857	20,127	(270)	(1.3)	-	-	-	-	-	-	-	-
Total Periodical Mail	2,191,758	2,234,823	(43,066)	(1.9)	9,135,272	9,319,905	(184,633)	(2.0)	4,067,542	3,995,037	72,505	1.8
Standard Mail:												
Regular - Nonautomation Presort	1,239,472	1,347,664	(108,191)	(8.0)	3,391,259	3,691,188	(299,930)	(8.1)	641,103	713,512	(72,409)	(10.1)
- Automation Presort	9,870,172	9,051,955	818,217	9.0	47,384,977	42,948,601	4,436,376	10.3	4,311,923	4,098,689	213,235	5.2
Enhanced Carrier Route	5,108,781	4,921,970	186,811	3.8	30,345,448	29,324,722	1,020,726	3.5	5,157,342	4,991,737	165,605	3.3
Total Regular and ECR	16,218,425	15,321,589	896,836	5.9	81,121,684	75,964,512	5,157,172	6.8	10,110,368	9,803,938	306,431	3.1
Nonprofit - Nonautomation Presort	320,377	363,495	(42,618)	(11.7)	1,968,285	2,253,860	(285,575)	(12.7)	123,806	130,625	(6,818)	(5.2)
- Automation Presort	1,232,349	1,176,937	55,412	4.7	9,823,299	9,295,878	527,420	5.7	701,224	659,214	42,010	6.4
Nonprofit Enhanced Carrier Route	243,189	275,841	(32,651)	(11.8)	2,650,253	2,977,984	(327,732)	(11.0)	212,900	233,838	(20,938)	(9.0)
Total Nonprofit and Nonprofit ECR	1,796,415	1,816,272	(19,857)	(1.1)	14,441,837	14,527,723	(85,886)	(0.6)	1,037,931	1,023,677	14,254	1.4
Domestic Mail Fees	107,585	93,461	14,224	15.2	-	-	-	-	-	-	-	-
Total Standard Mail	18,122,525	17,231,322	891,203	5.2	95,563,521	90,492,235	5,071,286	5.6	11,148,299	10,827,614	320,685	3.0
Package Services:												
Parcel Post	1,242,096	1,262,812	(20,716)	(1.6)	375,618	386,944	(11,326)	(2.9)	1,937,327	2,132,996	(195,669)	(9.2)
Bound Printed Matter	583,229	585,449	(2,220)	(0.4)	553,666	544,807	8,859	1.6	1,311,970	1,302,143	9,827	0.8
Media Mail	348,705	332,723	15,982	4.8	186,229	179,181	7,049	3.9	354,232	328,759	25,473	7.7
Library Mail	30,297	32,164	(1,867)	(5.8)	16,415	17,583	(1,168)	(6.6)	29,088	29,906	(819)	(2.7)
Domestic Mail Fees	2,549	2,532	17	0.7	-	-	-	-	-	-	-	-
Total Package Services	2,206,874	2,215,679	(8,805)	(0.4)	1,131,928	1,128,516	3,413	0.3	3,632,616	3,793,804	(161,187)	(4.2)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data In Thousands)

Service Category	REVENUE Quarter 4 YTD FY 2004	REVENUE Quarter 4 YTD FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 4 YTD FY 2004	PIECES Quarter 4 YTD FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 4 YTD FY 2004	WEIGHT Quarter 4 YTD FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
U.S. Postal Service Mail	-	-	-	-	529,326	391,369	137,957	35.2	105,370	80,086	25,284	31.6
Free Mail for the Blind and Handicapped	-	-	-	-	71,082	70,383	699	1.0	34,617	29,836	4,781	16.0
Total Domestic Mail	64,172,975	64,113,800	59,176	0.1	205,261,930	201,379,471	3,882,458	1.9	25,055,323	24,638,817	416,506	1.7
International Mail:												
Economy - Letter-Post	42,575	42,530	45	0.1	6,970	7,214	(244)	(3.4)	18,658	18,536	122	0.7
- Parcel Post	80,771	75,195	5,575	7.4	2,829	2,493	336	13.5	33,055	31,169	1,887	6.1
- Periodicals	21,851	28,174	(6,324)	(22.4)	16,066	20,175	(4,109)	(20.4)	8,550	10,775	(2,224)	(20.6)
Total Economy Mail	145,196	145,900	(703)	(0.5)	25,865	29,882	(4,017)	(13.4)	60,264	60,479	(215)	(0.4)
Airmail - Letter-Post	689,641	670,363	19,279	2.9	499,696	484,041	15,655	3.2	58,546	55,827	2,719	4.9
- Parcel Post	225,956	202,184	23,772	11.8	6,830	6,175	654	10.6	52,999	46,764	6,235	13.3
Total Airmail	915,597	872,547	43,050	4.9	506,526	490,216	16,309	3.3	111,545	102,592	8,954	8.7
International Express Mail	164,742	140,640	24,102	17.1	4,981	4,456	525	11.8	20,088	16,086	4,001	24.9
International Surface Airlift Mail	70,072	69,125	947	1.4	106,383	104,246	2,137	2.0	20,523	20,088	435	2.2
International Priority Airmail	88,771	73,035	15,736	21.5	194,707	171,096	23,610	13.8	13,305	11,095	2,210	19.9
International Other Mail	14,203	12,547	1,656	13.2	5,352	5,295	58	1.1	2,901	2,737	163	6.0
International Mail Subtotal	1,398,581	1,313,793	84,788	6.5	843,814	805,192	38,622	4.8	228,625	213,078	15,548	7.3
Foreign Postal Transactions	271,246	249,459	21,787	8.7	-	-	-	-	-	-	-	-
International Mail Fees	25,929	23,676	2,254	9.5	-	-	-	-	-	-	-	-
Total International Mail	1,695,756	1,586,928	108,829	6.9	843,814	805,192	38,622	4.8	228,625	213,078	15,548	7.3
Total All Mail	65,868,732	65,700,727	168,004	0.3	206,105,744	202,184,664	3,921,080	1.9	25,283,949	24,851,895	432,054	1.7
Domestic Special and Other Services:												
Registered	56,560	61,492	(4,932)	(8.0)	5,009	5,487	(479)	(8.7)				
Insurance	122,467	133,294	(10,826)	(8.1)	51,514	57,547	(6,033)	(10.5)				
Collect on Delivery	11,372	11,104	268	2.4	1,905	1,858	47	2.6				
Certified	629,512	624,248	5,264	0.8	273,701	271,412	2,289	0.8				
Delivery Receipt Services	537,006	502,093	34,913	7.0	840,042	748,205	91,837	12.3				
Money Orders	173,260	181,248	(7,989)	(4.4)	187,211	198,454	(11,243)	(5.7)				
Total Domestic Special Services	1,530,177	1,513,478	16,698	1.1	1,359,381	1,282,962	76,419	6.0				
Outstanding MO Taken into Revenue	54,663	46,247	8,416	18.2								
Stamped Envelopes and Cards	21,920	24,359	(2,439)	(10.0)								
Box Rents	779,877	788,080	(8,204)	(1.0)								
Total Domestic Services	2,386,636	2,372,165	14,472	0.6								
International Special Services:												
Money Orders	2,743	3,222	(479)	(14.9)	739	966	(227)	(23.5)				
Other Special Services	24,770	26,619	(1,849)	(6.9)	4,703	4,823	(120)	(2.5)				
Total International Services	27,512	29,841	(2,328)	(7.8)	5,442	5,789	(348)	(6.0)				
Total Services	2,414,149	2,402,005	12,143	0.5								
Total Mail and Services	68,282,880	68,102,733	180,148	0.3								
Other Revenue	745,712	661,086	84,626	12.8								
Total Revenue	69,028,592	68,763,819	264,773	0.4								

Special Service Transactions
U.S. Postal Service Mail
Quarter 4 YTD, FY 2004 1/

Registered	12,302
Certified	1,703
Delivery Receipt Services	5,331
Mail Fee Services	13,376
Special Handling	54
Total	32,767

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE FISCAL YEAR 2004 (Oct. 1, 2003-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

TABLE 2-A
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
LETTERS

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003		Quarter 4		Change FY 2004 over FY 2003	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters	3,642,144	3,787,639	(145,494)	(3.8)	9,413,702	9,740,910	(322,208)	(3.3)	276,209	289,651	(13,442)	(4.6)
Nonautom. Presort Letters	164,205	223,355	(59,150)	(26.5)	443,048	615,121	(167,073)	(27.2)	21,639	24,549	(2,910)	(11.9)
Automation Presort Letters	3,228,336	3,144,460	83,876	2.7	10,909,533	10,598,349	311,184	2.9	530,161	465,971	64,190	13.8
Automation Carrier Route Presort Letters	45,527	55,006	(9,479)	(17.2)	160,265	191,930	(31,664)	(16.5)	7,772	9,368	(1,596)	(17.0)
Single-Piece Cards	149,421	152,656	(3,235)	(2.1)	627,614	641,042	(13,428)	(2.1)	4,113	4,028	85	2.1
Nonautomation Presort Cards	20,946	20,131	815	4.0	93,826	91,956	3,870	4.1	825	780	46	5.9
Automation Presort Cards	109,548	98,610	10,938	11.1	601,336	540,659	60,677	11.2	7,552	5,757	1,796	31.2
Automation Carrier Route Presort Cards	2,830	2,631	198	7.5	15,645	15,478	1,167	7.5	161	129	32	24.9
Domestic Mail Fees												
Total First-Class Mail	7,362,957	7,484,488	(121,530)	(1.6)	22,280,968	22,438,444	(157,476)	(0.7)	848,433	800,232	48,201	6.0
Priority Mail	18,562	22,279	(3,717)	(16.7)	4,896	6,050	(1,154)	(19.1)	443	532	(89)	(16.7)
Domestic Mail Fees												
Total Priority Mail	18,562	22,279	(3,717)	(16.7)	4,896	6,050	(1,154)	(19.1)	443	532	(89)	(16.7)
Express Mail												
Mailgrams												
Periodicals:												
In-County	1,172	1,184	(12)	(1.0)	15,856	15,493	363	2.3	589	540	49	9.2
Regular	3,279	3,438	(159)	(4.6)	14,371	15,044	(673)	(4.5)	1,211	1,275	(64)	(5.0)
Special Nonprofit	1,900	2,611	(711)	(27.2)	9,585	12,726	(3,141)	(24.7)	872	1,053	(182)	(17.3)
Classroom	186	167	19	11.5	1,030	845	185	21.9	73	89	(15)	(17.3)
Domestic Mail Fees												
Total Periodical Mail	6,537	7,399	(862)	(11.7)	40,842	44,108	(3,266)	(7.4)	2,745	2,957	(212)	(7.2)
Standard Mail:												
Regular - Nonautomation Presort	110,620	115,521	(4,901)	(4.2)	438,041	458,172	(20,131)	(4.4)	20,552	22,323	(1,771)	(7.9)
- Automation Presort	1,705,812	1,494,411	211,401	14.1	9,332,812	8,110,863	1,221,949	15.1	424,426	403,881	20,545	5.1
Enhanced Carrier Route	266,646	260,258	6,388	2.5	1,815,500	1,778,124	37,376	2.1	92,726	108,113	(15,387)	(14.2)
Total Regular and ECR	2,083,077	1,870,190	212,888	11.4	11,586,353	10,347,159	1,239,194	12.0	537,704	534,317	3,387	0.6
Nonprofit - Nonautomation Presort	58,195	68,314	(10,119)	(14.8)	388,314	459,960	(71,646)	(15.6)	16,334	18,077	(1,743)	(9.6)
- Automation Presort	235,772	219,173	16,599	7.6	2,061,860	1,898,062	163,797	8.6	104,724	105,214	(490)	(0.5)
Nonprofit Enhanced Carrier Route	23,326	21,914	1,412	6.4	281,501	265,262	16,239	6.1	13,188	11,888	1,300	10.9
Total Nonprofit and Nonprofit ECR	317,293	309,401	7,892	2.6	2,731,675	2,623,284	108,390	4.1	134,246	135,179	(934)	(0.7)
Domestic Mail Fees												
Total Standard Mail	2,400,370	2,179,591	220,779	10.1	14,318,028	12,970,444	1,347,584	10.4	671,950	669,496	2,454	0.4
Package Services:												
Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total Package Services	0	0	0	0.0		0	0	0.0		0	0	0.0
Total Domestic Mail	9,788,427	9,693,757	94,670	1.0	36,644,734	35,459,045	1,185,688	3.3	1,523,572	1,473,218	50,354	3.4
U.S. Postal Service Mail	0	0	0	0.0	121,719	82,124	39,596	48.2	3,013	2,049	965	47.1
Free Mail for the Blind	0	0	0	0.0	4,197	3,713	484	13.0	178	152	26	16.8

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2-B
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
FLATS

Service Category	REVENUE Quarter 4 FY 2004	REVENUE Quarter 4 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 4 FY 2004	PIECES Quarter 4 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 4 FY 2004	WEIGHT Quarter 4 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Flats	955,239	1,011,164	(55,925)	(5.5)	899,816	965,572	(65,756)	(6.8)	192,524	204,003	(11,478)	(5.6)
Nonautom. Presort Flats	36,702	43,959	(7,257)	(16.5)	48,121	59,565	(11,444)	(19.2)	8,149	9,935	(1,786)	(18.0)
Automation Presort Flats	94,381	96,831	(2,449)	(2.5)	148,222	155,237	(7,015)	(4.5)	20,994	20,832	162	0.8
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	1,086,322	1,151,954	(65,632)	(5.7)	1,096,158	1,180,374	(84,215)	(7.1)	221,667	234,769	(13,102)	(5.6)
Priority Mail	274,418	261,346	13,072	5.0	68,178	64,425	3,753	5.8	62,957	60,135	2,821	4.7
Domestic Mail Fees												
Total Priority Mail	274,418	261,346	13,072	5.0	68,178	64,425	3,753	5.8	62,957	60,135	2,821	4.7
Express Mail												
Mailgrams												
Periodicals:												
In-County	16,925	16,690	235	1.4	177,840	174,100	3,741	2.1	62,626	55,254	7,372	13.3
Regular	427,898	412,389	15,509	3.8	1,569,380	1,516,277	53,104	3.5	804,073	758,433	45,641	6.0
Special Nonprofit	77,165	80,495	(3,330)	(4.1)	423,556	438,769	(15,212)	(3.5)	127,515	123,487	4,029	3.3
Classroom	4,092	3,270	821	25.1	16,574	13,063	3,511	26.9	7,971	6,085	1,886	31.0
Domestic Mail Fees												
Total Periodical Mai	526,080	512,845	13,235	2.6	2,187,351	2,142,207	45,143	2.1	1,002,186	943,259	58,927	6.2
Standard Mail:												
Regular - Nonautomation Presort	80,076	88,587	(8,510)	(9.6)	224,530	249,552	(25,022)	(10.0)	55,422	61,685	(6,263)	(10.2)
- Automation Presort	823,430	788,137	35,293	4.5	2,830,193	2,716,738	113,455	4.2	687,054	659,031	28,023	4.3
Enhanced Carrier Route	1,052,884	964,438	88,446	9.2	5,981,819	5,496,665	485,154	8.8	1,241,001	1,195,897	45,104	3.8
Total Regular and ECR	1,956,390	1,841,162	115,228	6.3	9,036,542	8,462,954	573,587	6.8	1,983,478	1,916,612	66,865	3.5
Nonprofit - Nonautomation Presort	16,172	18,629	(2,457)	(13.2)	76,314	88,745	(12,431)	(14.0)	12,486	14,131	(1,646)	(11.6)
- Automation Presort	82,005	83,628	(1,623)	(1.9)	459,452	468,033	(8,581)	(1.8)	83,821	85,952	(2,131)	(2.5)
Nonprofit Enhanced Carrier Route	42,200	41,752	447	1.1	424,682	426,000	(1,319)	(0.3)	47,840	57,218	(9,377)	(16.4)
Total Nonprofit and Nonprofit ECR	140,377	144,009	(3,632)	(2.5)	960,448	982,778	(22,331)	(2.3)	144,147	157,301	(13,154)	(8.4)
Domestic Mail Fees												
Total Standard Mail	2,096,767	1,985,171	111,596	5.6	9,996,989	9,445,733	551,257	5.8	2,127,625	2,073,914	53,711	2.6
Package Services:												
Parcel Post	3,203	3,419	(216)	(6.3)	942	974	(33)	(3.3)	1,658	1,204	454	37.7
Bound Printed Matter	69,603	63,215	6,388	10.1	86,898	77,431	9,468	12.2	135,254	117,310	17,944	15.3
Media Mail	11,936	11,088	848	7.6	7,604	7,070	535	7.6	6,757	5,936	821	13.8
Library Mail	1,652	1,942	(290)	(14.9)	1,086	1,267	(181)	(14.3)	944	1,200	(257)	(21.4)
Domestic Mail Fees												
Total Package Services	86,394	79,665	6,729	8.4	96,531	86,742	9,789	11.3	144,612	125,651	18,961	15.1
Total Domestic Mail	4,069,980	3,990,980	79,000	2.0	13,445,206	12,919,480	525,726	4.1	3,559,047	3,437,728	121,319	3.5
U.S. Postal Service Mail	0	0	0	0.0	19,323	11,767	7,555	64.2	3,825	3,197	628	19.6
Free Mail for the Blind	0	0	0	0.0	2,127	2,601	(474)	(18.2)	438	607	(170)	(27.9)

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 2-C
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2004 (Jul. 1, 2004-Sep. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)
PARCELS

Service Category	REVENUE Quarter 4 FY 2004	REVENUE Quarter 4 FY 2003	REVENUE Change FY 2004 over FY 2003 Amount	REVENUE Change FY 2004 over FY 2003 Percent	PIECES Quarter 4 FY 2004	PIECES Quarter 4 FY 2003	PIECES Change FY 2004 over FY 2003 Amount	PIECES Change FY 2004 over FY 2003 Percent	WEIGHT Quarter 4 FY 2004	WEIGHT Quarter 4 FY 2003	WEIGHT Change FY 2004 over FY 2003 Amount	WEIGHT Change FY 2004 over FY 2003 Percent
First-Class Mail:												
Singe-Piece Parces	166,336	186,315	(19,980)	(10.7)	114,571	129,520	(14,950)	(11.5)	38,236	42,175	(3,939)	(9.3)
Nonautom. Presort Parcels	1,337	805	531	66.0	2,136	2,125	11	0.5	256	248	8	3.2
Automation Presort Letters and Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Singe-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	167,672	187,121	(19,448)	(10.4)	116,706	131,645	(14,939)	(11.3)	38,492	42,423	(3,931)	(9.3)
Priority Mail	729,452	707,648	21,804	3.1	126,096	122,497	3,599	2.9	308,375	300,122	8,253	2.8
Domestic Mail Fees												
Total Priority Mail	729,452	707,648	21,804	3.1	126,096	122,497	3,599	2.9	308,375	300,122	8,253	2.8
Express Mail												
Mailgrams												
Periodcals:												
In-County	3	4	(1)	(19.9)	18	13	5	39.9	10	16	(6)	(36.7)
Regular	159	164	(5)	(3.1)	243	275	(32)	(11.6)	407	416	(9)	(2.1)
Special Nonprofit	437	360	77	21.6	174	180	(5)	(3.0)	2,171	1,711	460	26.9
Classroom	3	83	(80)	(95.9)	5	52	(47)	(89.9)	11	388	(377)	(97.2)
Domestic Mail Fees												
Total Periodical Mail	602	610	(8)	(1.3)	441	520	(79)	(15.2)	2,599	2,530	69	2.7
Standard Mail:												
Regular - Nonautomation Presort	103,678	111,493	(7,815)	(7.0)	141,744	149,685	(7,942)	(5.3)	76,876	84,242	(7,366)	(8.7)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Enhanced Carrier Route	34	142	(108)	(76.3)	71	287	(215)	(75.1)	29	109	(80)	(73.6)
Total Regular and ECR	103,712	111,634	(7,923)	(7.1)	141,815	149,972	(8,157)	(5.4)	76,904	84,351	(7,447)	(8.8)
Nonprofit - Nonautomation Presort	2,095	2,178	(83)	(3.8)	3,769	3,773	(4)	(0.1)	1,441	1,607	(166)	(10.3)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonprofit Enhanced Carrier Route	8	24	(16)	(66.0)	24	73	(48)	(66.5)	7	26	(19)	(72.8)
Total Nonprofit and Nonprofit ECR	2,103	2,202	(99)	(4.5)	3,793	3,846	(52)	(1.4)	1,448	1,633	(185)	(11.3)
Domestic Mail Fees												
Total Standard Mail	105,815	113,836	(8,021)	(7.0)	145,608	153,818	(8,210)	(5.3)	78,352	85,984	(7,632)	(8.9)
Package Services:												
Parcel Post	268,798	266,209	2,589	1.0	80,318	81,685	(1,367)	(1.7)	420,274	440,541	(20,266)	(4.6)
Bound Printed Matter	85,824	86,946	(1,122)	(1.3)	70,787	71,368	(582)	(0.8)	223,206	218,692	4,514	2.1
Meda Mail	72,901	73,943	(1,043)	(1.4)	36,915	38,259	(1,343)	(3.5)	80,610	80,347	262	0.3
Library Mail	5,959	5,984	(25)	(0.4)	3,017	3,019	(2)	(0.1)	6,604	6,459	145	2.2
Domestic Mail Fees												
Total Package Services	433,481	433,083	398	0.1	191,037	194,331	(3,294)	(1.7)	730,694	746,039	(15,345)	(2.1)
Total Domestic Mail	1,437,023	1,442,298	(5,275)	(0.4)	579,889	602,811	(22,922)	(3.8)	1,158,512	1,177,098	(18,586)	(1.6)
U.S. Postal Service Mail	0	0	0	0.0	4,349	2,773	1,577	56.9	20,130	14,315	5,815	40.6
Free Mail for the Blind	0	0	0	0.0	10,885	8,871	2,014	22.7	7,278	6,547	731	11.2

NOTE: Cards cannot be separated from letters except for First-Class Mail.

TABLE 3-A

RPW VOLUME FOR FOURTH QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP VOLUME	METER VOLUME	PVI VOLUME	PERMIT VOLUME	TOTAL VOLUME
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	5,569,637	4,266,954	121,947	474,550	10,433,088
NONAUTO PRESORT LETTERS, FLATS AND PARC	7,956	269,655	0	220,694	498,304
AUTOMATION PRESORT LETTERS AND FLATS	185,724	5,419,398	0	5,452,633	11,057,755
AUTOMATION CARRIER ROUTE LETTERS	2,064	41,169	0	117,032	160,265
SINGLE-PIECE CARDS	354,351	176,687	125	96,450	627,614
NONAUTOMATION PRESORT CARDS	1,242	2,125	0	95,459	98,826
AUTOMATION PRESORT CARDS	20,222	3,893	0	577,220	601,336
AUTOMATION CARRIER ROUTE PRESORT CARDS	89	87	0	16,468	16,645
TOTAL FIRST-CLASS MAIL	6,141,285	10,179,969	122,072	7,050,506	23,493,833
PRIORITY MAIL	13,027	85,416	72,201	28,525	199,170
PERIODICALS	0	0	0	2,228,634	2,228,634
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	26,095	48,474	0	729,746	804,315
REGULAR - AUTOMATION PRESORT	484,364	797,894	0	10,880,747	12,163,005
REGULAR - ENHANCED CARRIER ROUTE	63,031	49,560	0	7,684,799	7,797,390
NONPROFIT - NONAUTO PRESORT	28,260	35,074	0	405,063	468,397
NONPROFIT - AUTOMATION PRESORT	378,519	271,823	0	1,870,970	2,521,312
NONPROFIT - ENHANCED CARRIER RT	7,237	1,878	0	697,091	706,207
TOTAL STANDARD MAIL	987,506	1,204,703	0	22,268,417	24,460,625
PACKAGE SERVICES					
PARCEL POST	656	5,312	14,959	60,332	81,260
BOUND PRINTED MATTER	268	4,181	902	152,334	157,685
MEDIA MAIL	2,321	14,007	14,933	13,259	44,520
LIBRARY MAIL	188	3,032	290	593	4,103
TOTAL PACKAGE SERVICES	3,433	26,532	31,084	226,518	287,568
TOTAL ALL CATEGORIES	7,145,251	11,496,620	225,357	31,802,600	50,669,829

TABLE 3-B

RPW REVENUE FOR FOURTH QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP REVENUE	METER REVENUE	PVI REVENUE	PERMIT REVENUE	TOTAL REVENUE
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	$2,205,382	$2,172,184	$132,047	$254,107	$4,763,719
NONAUTO PRESORT LETTERS, FLATS AND PARC	$3,118	$113,278	$0	$85,847	$202,243
AUTOMATION PRESORT LETTERS AND FLATS	$57,306	$1,580,326	$0	$1,685,085	$3,322,717
AUTOMATION CARRIER ROUTE LETTERS	$578	$11,421	$0	$33,528	$45,527
SINGLE-PIECE CARDS	$85,339	$42,291	$31	$21,760	$149,421
NONAUTOMATION PRESORT CARDS	$263	$450	$0	$20,232	$20,946
AUTOMATION PRESORT CARDS	$3,675	$710	$0	$105,164	$109,548
AUTOMATION CARRIER ROUTE PRESORT CARDS	$15	$15	$0	$2,800	$2,830
TOTAL FIRST-CLASS MAIL	$2,355,676	$3,920,675	$132,078	$2,208,523	$8,616,951
PRIORITY MAIL	$54,039	$408,634	$403,090	$156,669	$1,022,433
PERICDICALS	$0	$0	$0	$533,219	$533,219
STANDARD MAIL					
REGULAR - NONAUTOMATION PRESORT	$6,843	$13,721	$0	$273,810	$294,374
REGULAR - AUTOMATION PRESORT	$91,999	$150,888	$0	$2,286,354	$2,529,241
REGULAR - ENHANCED CARRIER ROUTE	$9,795	$7,754	$0	$1,302,015	$1,319,564
NONPROFIT - NONAUTO PRESORT	$4,566	$5,558	$0	$66,339	$76,463
NONPROFIT - AUTOMATION PRESORT	$45,681	$32,807	$0	$239,289	$317,777
NONPROFIT - ENHANCED CARRIER RT	$777	$186	$0	$64,570	$65,533
TOTAL STANDARD MAIL	$159,661	$210,913	$0	$4,232,378	$4,602,952
PACKAGE SERVICES					
PARCEL POST	$3,500	$31,484	$98,324	$138,841	$272,149
BOUND PRINTED MATTER	$528	$8,628	$2,061	$144,263	$155,480
MEDIA MAIL	$4,078	$26,587	$31,519	$22,750	$84,935
LIBRARY MAIL	$321	$5,513	$578	$1,227	$7,639
TOTAL PACKAGE SERVICES	$8,427	$72,211	$132,482	$307,082	$520,203
TOTAL ALL CATEGORIES	$2,577,803	$4,612,433	$667,650	$7,437,871	$15,295,757

TABLE 3-C

RPW WEIGHT FOR FOURTH QUARTER FY 2004 BY INDICIA -- IN THOUSANDS

******** CLASS/SUBCLASS **********	STAMP WEIGHT	METER WEIGHT	PVI WEIGHT	PERMIT WEIGHT	TOTAL WEIGHT
FIRST-CLASS MAIL					
SINGLE PIECE LETTERS FLATS AND PARCELS	160,990	281,666	27,155	37,157	506,970
NONAUTO PRESORT LETTERS, FLATS AND PARC	380	18,362	0	11,301	30,044
AUTOMATION PRESORT LETTERS AND FLATS	8,047	251,699	0	291,409	551,154
AUTOMATION CARRIER ROUTE LETTERS	73	1,824	0	5,876	7,772
SINGLE-PIECE CARDS	2,215	1,104	1	794	4,113
NONAUTOMATION PRESORT CARDS	25	60	0	740	825
AUTOMATION PRESORT CARDS	715	126	0	6,711	7,552
AUTOMATION CARRIER ROUTE PRESORT CARDS	1	1	0	158	161
TOTAL FIRST-CLASS MAIL	172,446	554,843	27,156	354,146	1,108,592
PRIORITY MAIL	12,225	141,404	150,554	67,592	371,775
PERIODICALS	0	0	0	1,007,530	1,007,530
STANDARD MAIL					
REGULAR - NONAUTONATION PRESORT	1,409	3,962	0	147,478	152,849
REGULAR - AUTOMATION PRESORT	22,291	35,153	0	1,054,036	1,111,480
REGULAR - ENHANCED CARRIER ROUTE	2,766	1,932	0	1,329,059	1,333,756
NONPROFIT - NONAUTO PRESORT	1,420	1,767	0	27,073	30,260
NONPROFIT - AUTOMATION PRESORT	23,026	13,834	0	151,686	188,545
NONPROFIT - ENHANCED CARRIER RT	656	134	0	60,246	61,035
TOTAL STANDARD MAIL	51,568	56,782	0	2,769,578	2,877,927
PACKAGE SERVICES					
PARCEL POST	2,544	26,911	72,333	320,144	421,932
BOUND PRINTED MATTER	345	9,648	2,394	346,072	358,460
MEDIA MAIL	2,851	23,548	32,997	27,971	87,367
LIBRARY MAIL	221	5,104	609	1,613	7,548
TOTAL PACKAGE SERVICES	5,963	65,212	108,333	695,799	875,306
TOTAL ALL CATEGORIES	242,201	818,241	286,043	4,894,646	6,241,131

TABLE 4 - PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER O F DAYS FOR STAMP AND METER MAIL
KNOWN POSTMARK DATE
PQ-4 FY 2004 (07/01/2004 - 09/30/2004)

GROUP	AVG DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.68	56.30	83.80	96.03	98.12	98.99	99.40	99.60	99.73	99.81	99.85
Letters	1.64	57.44	85.11	96.82	98.51	99.20	99.51	99.67	99.78	99.84	99.87
Cards	1.53	70.53	87.33	95.31	97.42	98.56	99.17	99.45	99.63	99.70	99.77
Flats	2.17	38.25	69.46	88.84	94.74	97.10	98.34	98.93	99.34	99.58	99.68
Parcels/IPPS	2.49	24.79	59.62	83.54	92.68	96.40	97.99	98.68	99.19	99.46	99.63
All First-class Presort/Auto	2.23	25.87	65.68	90.88	96.79	98.58	99.41	99.69	99.82	99.89	99.92
Letters	2.23	25.92	65.86	91.05	96.87	98.63	99.44	99.70	99.82	99.90	99.92
Cards	2.10	36.02	74.68	90.01	92.88	97.49	99.38	99.58	99.69	99.79	99.80
Flats	2.61	21.01	54.03	81.02	91.97	95.91	97.88	98.99	99.42	99.61	99.77
Parcels/IPPS	2.03	36.85	73.71	90.39	95.64	98.41	99.60	99.71	99.82	99.85	99.93
All First-class Combined	1.88	45.18	77.18	94.15	97.64	98.84	99.40	99.63	99.76	99.84	99.88
Letters	1.87	45.03	77.53	94.55	97.87	98.98	99.48	99.68	99.80	99.86	99.89
Cards	1.55	69.75	87.04	95.19	97.31	98.54	99.18	99.45	99.63	99.71	99.77
Flats	2.22	36.41	67.81	88.00	94.45	96.97	98.29	98.93	99.35	99.59	99.69
Parcels/IPPS	2.47	25.16	60.05	83.75	92.77	96.46	98.04	98.71	99.21	99.47	99.64
All Priority	2.02	27.16	83.63	94.11	97.31	98.59	99.18	99.46	99.64	99.76	99.81
Identified	2.02	23.63	85.20	95.07	97.83	98.88	99.39	99.60	99.73	99.81	99.86
Nonidentified	2.03	41.02	77.48	90.37	95.27	97.44	98.35	98.90	99.31	99.57	99.64
All Package Services	4.56	10.14	27.29	43.86	59.31	71.83	80.43	85.85	90.73	94.28	95.88
Parcel Post	4.36	10.36	29.22	45.82	61.48	74.47	82.88	87.72	92.30	95.08	96.57
Bound Printed Matter	4.13	18.01	39.48	58.22	69.92	77.89	83.82	87.71	90.63	94.05	95.06
Media Mail	4.86	7.48	22.06	38.48	54.86	68.26	77.71	83.90	89.47	93.59	95.43
Library	3.63	22.12	46.76	61.55	72.43	80.58	86.24	90.15	93.11	96.14	97.10

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR STAMP AND METER MAIL
INCLUDES MAIL WITH KNOWN POSTAGE DATE AND ORIGIN
QUARTER 4 GFY-2004

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	41.1	1.1	58.9	2.1
FIRST-CLASS PRESORT/AUTO	16.2	1.2	83.8	2.4
ALL FIRST-CLASS MAIL	32.1	1.1	67.9	2.2
PRIORITY	12.7	1.3	87.3	2.1
PARCEL POST SINGLE PIECE	11.0	2.1	89.0	4.6
BOUND PRINTED MATTER	18.1	1.8	81.9	4.6
MEDIA MAIL	8.9	2.6	91.1	5.1
LIBRARY RATE	24.5	1.9	75.5	4.2

ODIS-RPW QUARTERLY STATISTICS
QUARTER 4, GFY-2004

TABLE 6 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	97	96	95	98	94	87
NORTHEAST AREA	97	94	93	97	94	90
EASTERN AREA	97	95	94	97	96	96
WESTERN AREA	97	94	91	97	95	95
PACIFIC AREA	97	95	93	97	95	94
SOUTHWEST AREA	96	95	95	96	96	96
SOUTHEAST AREA	96	93	95	96	92	91
GREAT LAKES	96	94	95	96	94	93
CAPITAL METRO	96	95	95	96	94	92
NATIONAL	97	95	94	97	95	94

ODIS-RPW QUARTERLY STATISTICS
QUARTER 4, GFY-2004

TABLE 7 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	86	83	81	86	86	83
NORTHEAST AREA	87	86	83	87	84	81
EASTERN AREA	85	83	83	85	84	84
WESTERN AREA	90	88	84	90	88	86
PACIFIC AREA	88	88	83	88	88	84
SOUTHWEST AREA	86	84	83	86	85	85
SOUTHEAST AREA	84	82	84	84	81	80
GREAT LAKES	87	85	85	87	85	83
CAPITAL METRO	80	83	84	80	80	82
NATIONAL	86	84	83	86	84	83

ODIS-RPW QUARTERLY STATISTICS
QUARTER 4, GFY-2004

TABLE 8 - FIRST-CLASS SINGLE PIECE SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO_DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	92	90	87	92	90	85
NORTHEAST AREA	92	91	88	92	89	85
EASTERN AREA	92	90	88	92	91	91
WESTERN AREA	94	91	88	94	92	92
PACIFIC AREA	93	92	89	93	92	90
SOUTHWEST AREA	91	91	91	91	91	91
SOUTHEAST AREA	90	88	90	90	87	86
GREAT LAKES	92	90	91	92	90	88
CAPITAL METRO	88	90	89	89	90	88
NATIONAL	92	90	89	92	90	89

ODIS-RPW QUARTERLY STATISTICS
QUARTER 4, GFY-2004

Table 9 - FIRST-CLASS PRESORT SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL

	EACH AREA AS ORIGIN			EACH AREA AS DESTINATION		
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NEW YORK METRO	68	70	71	68	78	81
NORTHEAST AREA	86	84	81	86	78	77
EASTERN AREA	72	75	82	72	78	82
WESTERN AREA	90	91	85	90	90	86
PACIFIC AREA	82	85	75	82	85	85
SOUTHWEST AREA	83	86	88	83	85	84
SOUTHEAST AREA	84	86	88	84	79	78
GREAT LAKES	75	81	82	75	82	82
CAPITAL METRO	77	71	84	77	67	82
NATIONAL	80	81	83	80	81	83