

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

EXPERIMENTAL PERIODICALS  
CO-PALLETIZATION DROPSHIP DISCOUNTS FOR  
HIGH EDITORIAL PUBLICATIONS, 2004

Docket No. MC2004-1

REVISED RESPONSE OF UNITED STATES POSTAL SERVICE  
WITNESS ALTAF H. TAUFIQUE TO INTERROGATORY OF  
AMERICAN BUSINESS MEDIA (ABM/USPS-T1-6)

The United States Postal Service hereby files the revised response of witness Taufique to interrogatory ABM/USPS-T1-6, filed by American Business Media on March 24, 2004. The revision updates the original response, filed on April 6, 2004, by adding March 2004 data in the responses to parts (a) and (c). It also corrects much of the data for October, 2003 through February, 2004, in parts (a) and (c). See the response to interrogatory ABM/USPS-T1-47, filed April 28, 2004.

The interrogatory is stated verbatim and is followed by the revised response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr.  
Chief Counsel, Ratemaking

/s/

\_\_\_\_\_  
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May 20, 2004

Revised May 20, 2004

RESPONSE OF UNITED STATES POSTAL SERVICE  
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OF AMERICAN BUSINESS MEDIA.

**ABM/USPS-T1-6.** Please refer to the November, 2003 report by the Postal Service in Docket No. MC2002-3 reflecting co-palletization during the end of FY 2003 and respond to the following: (a) please update that report with the latest available data, (b) for the data in the far right column on that report and any updated data provided, please separately identify the number of co-palletized pieces included in the total that were co-palletized prior to the initiation of the rate approved in Docket No. MC2002-3, (c) for each accounting period and total, please state the number and average weight of the “new pallets prepared as a result of co-palletization,” and (d) state how many titles have terminated participation in the co-palletization program.

**RESPONSE:**

(a) Please see “DOCKET NO. MC2002-3 COPALLETIZATION DATA COLLECTION REPORT FY 2003 AP9 THROUGH MARCH 2004” on the following page.

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**DOCKET NO. MC2002-3**  
**COPALLETIZATION DATA COLLECTION REPORT**  
**FY 2003 AP9 THROUGH MARCH 2004**

Time Period	No. of Pieces ADC Discount	No. of Pieces SCF Discount	No. of Titles	Sacks Pre-Copalletization			Pallets Pre-Copalletization			Sacks After Copalletization			Pallets After Copalletization		
				No.	Weight	Pieces	No.	Weight	Pieces	No.	Weight	Pieces	No.*	Weight	Pieces
AP 9 - 2003	381,677	-	16	8,572	145,202	414,031	323	124,922	253,553	438	7,369	30,000	181	131,194	384,031
AP10 - 2003	511,710	749,851	62	30,382	639,032	1,533,520	621	282,425	351,157	1,082	23,178	46,767	3,504	615,854	1,486,753
AP 11 - 2003	836,819	648,936	24	34,520	680,867	1,771,811	811	392,429	967,239	800	34,977	125,814	3,213	652,856	1,645,997
AP12 - 2003	775,020	701,984	9	33,768	704,873	1,700,002	371	124,458	354,005	773	13,964	31,001	3,559	690,908	1,669,001
AP13 - 2003	608,645	727,672	3	31,551	624,633	1,534,641	219	77,223	199,624	1,107	22,106	43,625	3,493	604,269	1,491,016
Transition Period - 2003	1,266,355	899,430	5	51,861	1,007,852	2,450,177	1,255	661,992	1,147,821	2,125	43,267	91,724	4,271	964,001	2,358,453
October, 2003	1,319,634	870,006	93	49,335	930,658	2,472,969	612	256,512	631,520	1,793	37,477	89,349	3,820	893,181	2,383,620
November, 2003	1,702,324	935,283	11	55,398	1,146,286	3,032,702	696	297,341	630,213	2,282	51,857	125,275	4,344	1,094,429	2,907,427
December, 2003	2,404,732	1,138,919	46	64,164	1,482,023	3,930,825	1,830	1,015,911	1,458,990	2,613	54,429	127,875	4,938	1,427,594	3,802,951
January, 2004	3,376,162	1,379,800	40	93,324	2,140,576	5,278,081	3,415	2,232,337	4,204,641	4,163	93,272	193,092	7,798	2,047,304	5,084,989
February, 2004	3,698,833	2,047,042	32	203,401	2,620,458	6,234,794	4,733	3,003,320	5,768,931	4,604	105,094	222,854	8,579	2,515,364	6,011,940
March, 2004	3,689,798	2,008,661	24	157,509	2,724,364	6,444,161	5,666	3,648,492	7,111,903	9,307	130,659	293,097	9,324	2,593,705	6,151,064
<b>Grand Total</b>	<b>20,571,709</b>	<b>12,107,584</b>	<b>365</b>	<b>813,785</b>	<b>14,846,823</b>	<b>36,797,714</b>	<b>20,552</b>	<b>12,117,361</b>	<b>23,079,597</b>	<b>31,087</b>	<b>617,648</b>	<b>1,420,473</b>	<b>57,024</b>	<b>14,230,659</b>	<b>35,377,242</b>

## Note:

\* The After Copalletization data generally tracks the data for Pre-Copalletization sacks. The number of pallets after co-palletization includes both new pallets prepared as a result of copalletization and pre-copalletization pallets that were built upon (comail), but excludes other pre-copalletization pallets.

\*\* Number of titles reported in October, 2003 is not the new title count. It is the starting-over number of titles for the new fiscal year.

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(b) We do not know the number of co-palletized pieces that were co-palletized prior to the initiation of the discount approved in Docket No. MC2002-3, and cannot determine how much of the volume reported in the reports would have been co-palletized even if the discounts had not been implemented.

(c) Please refer the following table for the number and average weight of the “new pallets prepared as a result of co-palletization,”

Time Period	New Pallet	
	No.	Avg. Weight
AP 9 - 2003	181	725
AP10 - 2003	191	626
AP 11 - 2003	354	714
AP12 - 2003	288	797
AP13 - 2003	169	845
Transition Period - 2003	639	602
October, 2003	728	502
November, 2003	957	499
December, 2003	1,153	579
January, 2004	1,785	558
February, 2004	1,718	571
March, 2004	1,996	555

(d) The number of the titles that have terminated participation in the copalletization program is unknown because the participants are not required to report such information.

## CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

/s/ \_\_\_\_\_  
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