

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

POSTAL RATE AND FEE CHANGES, 1997)

RECEIVED
Docket No. 97-11
SEP 15 1997
POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

VAL-PAK DIRECT MARKETING SYSTEMS, INC.
VAL-PAK DEALERS' ASSOCIATION, INC., AND
CAROL WRIGHT PROMOTIONS, INC
FIRST INTERROGATORIES AND REQUESTS FOR PRODUCTION OF DOCUMENTS
TO POSTAL SERVICE WITNESS CHARLES L. CRUM (VP-CW/USPS-T28-1)
(September 15, 1997)

Pursuant to sections 25 and 26 of the Postal Rate Commission rules of practice, Val-Pak Direct Marketing Systems, Inc., Val-Pak Dealers' Association, Inc., and Carol Wright Promotions, Inc., d/b/a "Cox Direct," hereby submit interrogatories and document production requests. If necessary, please redirect any interrogatory and/or request to a more appropriate Postal Service witness.

Respectfully submitted,



William J. Olson

John S. Miles

Alan Woll

William J. Olson, P.C.

8180 Greensboro Drive, Suite 1070

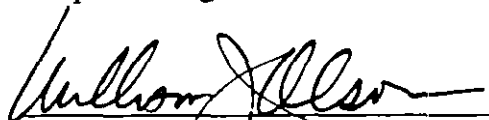
McLean, Virginia 22102-3823

(703) 356-5070

Counsel for Val-Pak Direct Marketing Systems, Inc.,
Val-Pak Dealers' Association, Inc., and
Carol Wright Promotions, Inc.

CERTIFICATE OF SERVICE

I hereby certify that I have this day served by hand delivery or mail the foregoing document upon all participants of record in this proceeding in accordance with Section 12 of the Rules of Practice.


William J. Olson

September 15, 1997

VP-CW/USPS-T28-1.

Shown below are the total volume variable costs for Third-Class Regular Rate Carrier Route Mail in the Base Year, and projected total volume variable costs for Standard A ECR Test Year Before and After Rates (in thousands):

	Base Year	Test Year BEFORE Rates	Test Year AFTER Rates
Letters			
Non-Letters			
Total	\$1,821,927	\$2,140,863	\$1,894,972
Source	USPS-5A	USPS-15E	USPS-15H

- a. For any of the years shown, does the Postal Service have a breakdown of the total CRA costs for Standard A ECR Mail as between letters and non-letters?
- b. If so, please provide.