

**BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001**

**EXPERIMENTAL RATE AND SERVICE
CHANGES TO IMPLEMENT NEGOTIATED
SERVICE AGREEMENT WITH
CAPITAL ONE SERVICES, INC.**

DOCKET No. MC2002-2

**RESPONSE OF CAPITAL ONE SERVICES INC.
TO PRESIDING OFFICER'S INFORMATION REQUEST NO. 2**

Capital One Services Inc. (Capital One) hereby provides the response to the Presiding Officer's Information Request No. 2, question 1, issued, November 8, 2002.

The Request is stated verbatim and is followed by the response.

Respectfully submitted

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Dated: November 14, 2002

1. Witness Jean refers to "Capital One's recent announcements regarding its strategic emphases." COS-T-1, page 3, lines 14-15. Please provide a copy of the announcements to which the witness is referring.

Response of Capital One witness Stuart Elliot to Presiding Officer's Information Request No. 2, Question 1

The "recent announcements" were included in the company's July, 2002 earnings release. Its strategic emphases are also reflected in the July, 2002 8-K and 10-K filings with the S.E.C. A copy of the release is being filed as Library Reference, COS/LR-1-3.