

**BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001**

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

Postal Rate and Fee Changes, 2001

Docket No. R2001-1

**INTERROGATORIES OF GREETING CARD ASSOCIATION
TO UNITED STATES POSTAL SERVICE
WITNESS PETER BERNSTEIN
(GCA/USPS-T10-1-7)
(November 8, 2001)**

Pursuant to Rules 25 through 28 of the Rules of Practice of the Postal Rate Commission, Greeting Card Association ("GCA") directs the following interrogatories to United States Postal Service witness Peter Bernstein.

Respectfully submitted,



Alan R. Swendiman

Counsel for
GREETING CARD ASSOCIATION

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GCA/USPS-T10-1. Please refer to your testimony at pages 7 through 10. Is it a fair reading of your testimony that the effect of e-mail on use of the postal system is evolving as is the recognition of that effect? If you do not agree that it is, please explain why.

GCA/USPS-T10-2. Please refer to page 17 of your testimony. Do you agree that the restraints on the adoption and use of the Internet include restraints associated with cultural and social factors? If you do not agree, please explain why.

GCA/USPS-T10-3. Please refer to page 17 of your testimony. Do you agree that the restraints on the adoption and use of the Internet are such that the number of Internet users and the nature and the extent of their uses have evolved and will continue to evolve with time? If you do not agree, please explain why.

GCA/USPS-T10-4. Please refer to page 20 of your testimony. Have you prepared any table corresponding to Table 4 for the subject of personal correspondence of a non-commercial nature? If you have, please provide it together with an explanation of how the table was developed.

GCA/USPS-T10-5. Please refer to page 20 of your testimony. In the preparation of your testimony, did you review any studies of the effects of Internet usage upon the use of the mails to exchange greetings or for other personal non-commercial uses? If you did, please identify those studies and explain your usage of them.

GCA/USPS-T10-6. Please refer to your testimony at page 30, lines 17 to 20. Please provide your understanding, if any, of how Internet access fees are structured for household users.

GCA/USPS-T10-7. Please refer to page 69 of your testimony.

a. Does your statement regarding the nature of the single-piece and workshare price elasticities (page 69, lines 7-9) assume that any single-piece letter may migrate to workshare? If your answer is negative, please explain.

b. If it were the case that no single-piece letter could migrate to workshare, would the price elasticity of single-piece letters then be an "own-price elasticit[y] in the usual sense"? If your answer is negative, please explain.

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document upon all participants of record in this proceeding in accordance with Rule 12 of the rules of practice.

A handwritten signature in black ink, appearing to read "Alan R. Swendiman", is written over a horizontal line.

Alan R. Swendiman
Counsel for
GREETING CARD ASSOCIATION

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