

BEFORE THE
POSTAL RATE COMMISSION

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 2001

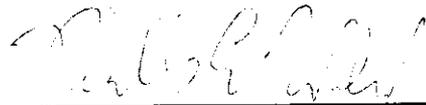
DOCKET NO. R2001-1

INTERROGATORY OF UNITED PARCEL SERVICE
TO THE UNITED STATES POSTAL SERVICE
(UPS/USPS-15)
(November 7, 2001)

Pursuant to the Commission's Rules of Practice, United Parcel Service hereby files and serves the following interrogatory directed to the United States Postal Service:

UPS/USPS-15.

Respectfully submitted,



John E. McKeever
Phillip E. Wilson, Jr.
Attorneys for United Parcel Service

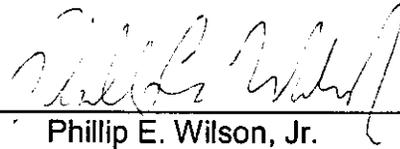
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INTERROGATORY OF UNITED PARCEL SERVICE TO
THE UNITED STATES POSTAL SERVICE

UPS/USPS-15. Refer to the Postal Service's Response to Interrogatory UPS/USPS-1(d), which identifies changes in "the competitive environment" as one of the factors that caused "Advertising and Market Research" costs to increase from \$30.7 million in 1980 to \$1,332.8 million in 1999. What portion of that increase is a result of the competitive environment? What portion of the Postal Service's annual budget for "Advertising and Market Research" is dedicated to promotion of products and/or services which compete with private sector enterprises?

CERTIFICATE OF SERVICE

I hereby certify that on this date I have caused to be served the foregoing document by first class mail, postage prepaid, in accordance with Section 12 of the Rules of Practice.



Phillip E. Wilson, Jr.

Dated: November 7, 2001
Philadelphia, PA

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