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USPS-LR-J-159

International Mail Volume and
Revenue Forecasting Spreadsheets,
Provided in Response to POIR No. 2, Item 5

Category 4 Library Reference

International Mail Forecasting Spreadsheet Contents Library Reference J-159

Library Reference J-159 diskette contains a Microsoft Excel 97 worksheet file called IMF.XLS. The worksheet displays the base period volume in cell B12. The combined nonrate multiplier is displayed in cells B17..B29. The before-rates rate multiplier is displayed in cells C17..C29, and the after-rates rate multiplier is displayed in cells E17..E29. The before-rates volume forecasts are obtained as a product of the base period volume, the combined nonrate multiplier, and the before-rates rate multiplier. The quarterly before-rates volume forecasts are displayed in cells F17..F29. The after-rates volume forecasts are obtained as a product of the base period volume, the combined nonrate multiplier, and the after-rates rate multiplier. The quarterly after-rates volume forecasts are displayed in cells G17..G29. The quarterly volume forecasts are adjusted to obtain the Government Fiscal Year volume forecasts. The adjusted quarterly volume forecasts are displayed in cells B35..C53. The GFY volume forecasts are displayed in cells F45..G47.

International Mail quarterly before-rates revenue forecasts are displayed in cells B61..B73, and the after-rates revenue forecasts are displayed in cells C61..C73. The quarterly revenue forecasts are adjusted to obtain the Government Fiscal Year revenue forecasts. The adjusted quarterly revenue forecasts are displayed in cells B79..C97. The GFY revenue forecasts are displayed in cells F89..G91.

INTERNATIONAL MAIL VOLUME FORECASTS

Base Volume

2000:4	366.922			
2001:1	294.267			
2001:2	303.257			
2001:3	248.164			
	1212.610			

PQtr	Combined Nonrate Multipliers	Before-Rates Rate Multiplier	After-Rates Rate Multiplier	Before-Rates Volume	After-Rates Volume
2001:4	0.280942	0.991963	0.991963	337.935	337.935
2002:1	0.241137	0.983859	0.983859	287.686	287.686
2002:2	0.263373	1.030834	1.030834	329.217	329.217
2002:3	0.224519	1.019192	1.019192	277.480	277.480
2002:4	0.284713	1.008251	1.008251	348.094	348.094
2003:1	0.244457	1.000731	0.952639	296.648	282.392
2003:2	0.267005	1.049258	0.981317	339.722	317.724
2003:3	0.227602	1.037527	0.970346	286.349	267.808
2003:4	0.288591	1.026723	0.960241	359.300	336.035
2004:1	0.247801	1.019124	0.953135	306.232	286.403
2004:2	0.270643	1.068128	0.998966	350.542	327.844
2004:3	0.230669	1.055784	0.987421	295.315	276.193
2004:4	0.292473	1.044744	0.977096	370.524	346.532

GFY Adjustments

PQtr	Before-Rates Volume	After-Rates Volume
2001:0	216.103	216.103
2001:1	294.267	294.267
2001:2	303.257	303.257
2001:3	248.164	248.164
2001:4	337.935	337.935
2001:5	76.416	76.416
2002:0	211.269	211.269
2002:1	287.686	287.686
2002:2	329.217	329.217
2002:3	277.480	277.480
2002:4	348.094	348.094
2002:5	83.432	83.432
2003:0	213.216	198.960
2003:1	296.648	282.392
2003:2	339.722	317.724
2003:3	286.349	267.808
2003:4	359.300	336.035
2003:5	90.913	85.026
2004:1	306.232	286.403

PFY	Before-Rates Volume	After-Rates Volume
2001	1183.623	1183.623
2002	1242.476	1242.476
2003	1282.019	1203.959

PFY Forecasts
PQ1+PQ2+PQ3+PQ4

GFY	Before-Rates Volume	After-Rates Volume
2001	1181.875	1181.875
2002	1249.492	1249.492
2003	1289.500	1205.553

GFY Forecasts
PQ0+PQ2+PQ3+PQ4+PQ5

INTERNATIONAL MAIL REVENUE FORECASTS

PQtr	Before-Rates Revenue	After-Rates Revenue
2001:4	496.437	496.437
2002:1	440.448	440.448
2002:2	458.946	458.946
2002:3	418.156	418.156
2002:4	510.214	510.214
2003:1	452.960	457.346
2003:2	472.671	479.100
2003:3	430.432	435.916
2003:4	525.654	532.680
2004:1	466.527	472.622
2004:2	486.889	493.501
2004:3	442.867	448.523
2004:4	541.094	548.339

GFY Adjustments

PQtr	Before-Rates Revenue	After-Rates Revenue
2001:0	311.153	311.153
2001:1	423.697	423.697
2001:2	455.047	455.047
2001:3	393.138	393.138
2001:4	496.437	496.437
2001:5	116.994	116.994
2002:0	323.454	323.454
2002:1	440.448	440.448
2002:2	458.946	458.946
2002:3	418.156	418.156
2002:4	510.214	510.214
2002:5	127.395	127.395
2003:0	325.565	329.951
2003:1	452.960	457.346
2003:2	472.671	479.100
2003:3	430.432	435.916
2003:4	525.654	532.680
2003:5	138.500	140.310
2004:1	466.527	472.622

PFY	Before-Rates Revenue	After-Rates Revenue
2001	1768.319	1768.319
2002	1827.764	1827.764
2003	1881.717	1905.041

PFY Forecasts
PQ1+PQ2+PQ3+PQ4

GFY	Before-Rates Revenue	After-Rates Revenue
2001	1772.768	1772.768
2002	1838.165	1838.165
2003	1892.822	1917.956

GFY Forecasts
PQ0+PQ2+PQ3+PQ4+PQ5