BEFORE THE POSTAL RATE COMMISSION WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION Docker No. R2001-1

POSTAL RATE AND FEE CHANGES, 2001

VAL-PAK DIRECT MARKETING SYSTEMS, INC. AND VAL-PAK DEALERS' ASSOCIATION, INC. FIRST INTERROGATORIES AND REQUESTS FOR PRODUCTION OF DOCUMENTS TO UNITED STATES POSTAL SERVICE WITNESS LARAINE B. HOPE (VP/USPS-T31-1-8) (October 2, 2001)

Pursuant to sections 25 and 26 of the Postal Rate Commission rules of practice, Val-Pak Direct Marketing Systems, Inc. and Val-Pak Dealers' Association, Inc. hereby submit interrogatories and document production requests. If necessary, please redirect any interrogatory and/or request to a more appropriate Postal Service witness.

Respectfully submitted.

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Counsel for:

Val-Pak Direct Marketing Systems, Inc. and

Val-Pak Dealers' Association, Inc.

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with Section 12 of the Rules of Practice.

William J. C

October 2, 2001

VP/USPS-T31-1

May Detached Address Labels ("DALs") be used with enveloped Standard ECR flats?

VP/USPS-T31-2.

- a. For pieces known as "wraps," what are the minimum dimensions for the outer host piece in a Standard ECR DAL flat mailing?
- b. What terminology is used to describe such pieces (i) in the DMM, and (ii) conversationally?
- c. What provisions in the DMM describe or govern such pieces?
- d. Can the dimensions of inserts exceed the dimensions of the host piece? If so, (i) by how much and (ii) what determines the dimension of the entire mailpiece?

VP/USPS-T31-3.

- a. In a Standard ECR DAL flat mailing consisting of wraps, is there any limit on the number of inserts contained within a host piece? If so, what is that limit?
- b. In a Standard ECR DAL flat mailing consisting of wraps, are there any limitations on the thickness, nature, form, or content of the inserts contained within a host piece? If so, what are those limitations?
- c. Are there any minimum dimensions for inserts within a host piece?
- d. May an insert consist of an enveloped letter?
- e. May an insert consist of an enveloped flat?

VP/USPS-T31-4.

Do local acceptance clerks verify DALs prepared with flats to ensure that they meet applicable mail processing category requirements as presented by the mailer?

VP/USPS-T31-5.

In a flat-shaped Standard ECR DAL mailing consisting of wraps, what are the minimum dimensions of the host piece?

VP/USPS-T31-6.

Do acceptance clerks ever collect additional postage (surcharge) or disqualify a mailing for exceeding the maximum flat dimensions? Please explain.

VP/USPS-T31-7.

Your testimony at page 9, lines 15-17 states that Standard ECR High Density and Saturation letters must bear delivery point barcodes and meet other Postal Service requirements for automation compatibility.

- a. Will High Density and Saturation Standard ECR letters be required to pass the MERLIN test?
- b. Aside from MERLIN, what other requirements must such letters meet in order to qualify for your proposed Standard ECR letter rates?

VP/USPS-T31-8

Your testimony at page 13 states that "[i]f a goal of rate design were to have equal implicit coverage...."

- a. In your opinion, to what extent is a rate design goal of equal implicit coverage appropriate?
- b. Under what conditions or circumstances is a rate design goal of equal implicit coverage either inappropriate or ripe for being over-ridden by other considerations?
- c. Please state clearly whether it is your goal, or the Postal Service's goal, to have equal implicit coverage for lighter weight and heavier weight pieces within Standard ECR.
- d. Within the Standard ECR subclass, for your proposed rates, what is the implicit coverage for (i) letters, (ii) flats and (iii) parcels?
- e. Within the Standard ECR subclass, for your proposed rates, what is the implicit coverage for (i) Basic, (ii) High Density and (iii) Saturation letters?
- f. Within the Standard ECR subclass, for your proposed rates, what is the implicit coverage for (i) Basic, (ii) High Density and (iii) Saturation flats?
- g. Within the Standard ECR flat-shaped mailstream, for your proposed rates, what is the implicit coverage for (i) piece-rated flats, and (ii) pound-rated flats?