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**LIBRARY REFERENCE USPS-LR-J-125
DOCUMENTATION OF VOLUME FORECASTING MODEL**

Category Two Library Reference
(Tolley, USPS-T-7)

**LIBRARY REFERENCE USPS-LR-J-125:
DOCUMENTATION OF VOLUME FORECASTING MODEL**

This category 2 library reference provides and documents the spreadsheets used to generate the volume forecasts presented in the testimony of witness Tolley (USPS-T-7). The before-rates volume forecast is made using the file VF_BR.XLS, filed with this document, and the after-rates volume forecast is made using the file VF_AR.XLS, also filed with this document.

Alternate R2001-1 prices can be entered into either of these spreadsheets on sheet 'Prices' at row 6. Alternate R2001-1 discounts can be entered into either of these spreadsheets on sheet 'Shares' at row 8. If the forecast data are updated, a new forecast can be generated by going to sheet 'Forecast' and pressing the button which says "Push Here to Make a Forecast."

In addition to the forecasts presented in USPS-T-7, volume forecasts are also made at a finer level of detail for many categories of mail. Forecasts for First-Class, Standard, and parcel post mail volume are divided into presort and automation (in the case of First-Class and Standard), and destination entry (in the case of parcel post) categories based upon the share equations developed in witness Thress's testimony. In addition, special service forecasts are divided into domestic and international special services on the basis of the proportions of domestic and international special services in the Base Year. Finally, the forecast for delivery and signature confirmation is divided into delivery and signature confirmation on the basis of the proportions of delivery and signature confirmation in the Base Year.

The complete before-rates and after-rates volume forecasts at the finest level of detail for which volume forecasts are made are presented in Tables 125-1 and 125-2 below.

Table 125-1
Before-Rates Volume Forecast

	2001Q1 (actual)	2001Q2 (actual)	2001Q3 (actual)	2001Q4	2001PFY	2001GFY
FIRST-CLASS MAIL						
First-Class Letters & Flats	22,488.262	24,334.037	22,658.271	28,115.387	97,595.957	97,532.537
-- Single-Piece	11,754.788	13,095.167	11,787.840	14,455.889	51,093.684	50,952.604
-- Workshared	10,733.473	11,238.869	10,870.432	13,659.498	46,502.272	46,579.933
(Nonautomated Presort)	886.885	955.355	857.630	1,045.529	3,745.399	3,725.435
(Automated)	9,846.588	10,283.515	10,012.802	12,613.969	42,756.874	42,854.498
(Basic Letters)	1,259.598	1,252.325	1,279.358	1,580.353	5,371.634	5,375.912
(Basic Flats)	14.730	22.759	22.279	31.172	90.941	93.776
(3-Digit Letters)	5,179.247	5,381.567	5,130.039	6,572.485	22,263.338	22,296.639
(5-Digit Letters)	3,061.371	3,269.935	3,209.231	4,015.747	13,556.283	13,608.415
(3/5-Digit Flats)	103.040	105.260	144.473	145.871	498.644	502.692
(Carrier-Route Letters)	228.603	251.668	227.422	268.341	976.033	977.064
First-Class Cards	1,341.106	1,214.632	1,290.901	1,609.376	5,456.016	5,468.860
Stamped Cards	25.657	36.826	88.253	57.224	207.960	210.932
Private Cards	1,315.449	1,177.806	1,202.647	1,552.152	5,248.055	5,257.929
-- Single-Piece	646.899	522.777	568.357	738.488	2,476.521	2,477.585
-- Workshared	668.551	655.029	634.290	813.665	2,771.535	2,780.344
(Nonautomated Presort)	131.542	111.560	108.857	134.414	486.372	484.513
(Automated)	537.009	543.469	525.433	679.251	2,285.162	2,295.830
(Basic)	108.902	106.036	110.677	142.764	468.379	472.007
(3-Digit)	242.025	233.172	229.168	309.355	1,013.720	1,019.170
(5-Digit)	169.436	181.795	168.397	208.078	727.706	729.488
(Carrier-Route)	16.646	22.466	17.192	19.053	75.357	75.165
TOTAL FIRST-CLASS MAIL	23,829.368	25,548.669	23,949.172	29,724.763	103,051.972	103,001.397
Priority Mail	274.694	303.383	264.587	323.256	1,165.920	1,162.477
Express Mail	15.901	16.488	16.952	21.428	70.769	70.656
Mailgrams	0.870	0.905	0.746	0.970	3.492	3.438
PERIODICAL MAIL						
Within County	202.213	198.858	210.888	263.319	875.278	875.375
Nonprofit	490.163	477.608	511.178	611.803	2,090.752	2,094.051
Classroom	14.494	14.560	16.644	18.406	64.103	64.269
Regular Rate	1,616.616	1,657.186	1,718.915	2,176.341	7,169.057	7,161.039
TOTAL PERIODICAL MAIL	2,323.486	2,348.211	2,457.625	3,069.868	10,199.190	10,194.734
STANDARD MAIL						
Regular Rate Bulk	19,970.807	16,278.233	17,900.809	21,902.456	76,052.305	75,964.522
Regular	11,308.885	9,631.022	10,828.057	12,735.245	44,503.208	44,465.086
-- Nonautomated	1,367.647	1,084.501	1,254.381	1,201.074	4,907.603	4,837.962
(Basic Letters)	302.718	247.571	253.874	329.280	1,133.443	1,129.662
(Basic Nonletters)	198.347	164.182	171.329	221.048	754.907	753.446
(Presort Letters)	484.154	358.426	412.171	227.603	1,482.354	1,418.116
(Presort Nonletters)	382.427	314.322	417.007	423.143	1,536.899	1,536.738
-- Automated	9,941.238	8,546.521	9,573.676	11,534.170	39,595.605	39,627.124
(Basic Letters)	919.170	846.043	944.023	1,116.620	3,825.856	3,841.773
(Basic Flats)	81.192	74.521	109.731	106.027	371.471	374.932
(3-Digit Letters)	3,051.546	2,758.031	3,153.783	3,827.478	12,790.839	12,859.462
(5-Digit Letters)	2,699.808	2,372.291	2,792.998	3,173.298	11,038.395	11,060.681
(3/5-Digit Flats)	3,189.522	2,495.635	2,573.141	3,310.748	11,569.045	11,490.276
Enhanced Carrier-Route	8,661.922	6,647.212	7,072.752	9,167.211	31,549.097	31,499.436
-- Nonautomated	8,217.633	6,222.256	6,596.148	8,612.593	29,648.630	29,580.128
(Basic Letters)	991.555	619.677	650.334	973.336	3,234.902	3,209.922
(Basic Nonletters)	3,557.767	2,447.017	2,593.903	3,429.737	12,028.424	11,925.274
(High-Density Letters)	78.669	59.019	88.037	98.933	324.659	327.987
(High-Density Nonletters)	420.547	373.935	365.675	484.041	1,644.199	1,651.910
(Saturation Letters)	968.765	813.766	803.587	1,052.260	3,638.379	3,638.376
(Saturation Nonletters)	2,200.330	1,908.842	2,094.611	2,574.285	8,778.068	8,826.660
-- Automated	444.289	424.956	476.604	554.618	1,900.466	1,919.308

Table 125-1
Before-Rates Volume Forecast

	2001Q1 (actual)	2001Q2 (actual)	2001Q3 (actual)	2001Q4	2001PFY	2001GFY
Nonprofit Rate Bulk	4,325.001	3,152.073	3,169.347	4,020.082	14,666.503	14,589.727
Nonprofit	3,252.796	2,501.148	2,538.745	3,145.398	11,438.088	11,413.503
-- Nonautomated	734.037	625.434	627.946	748.282	2,735.698	2,720.963
(Basic Letters)	191.240	168.168	171.710	209.997	741.114	745.902
(Basic Nonletters)	46.709	43.972	37.159	47.075	174.916	174.772
(Presort Letters)	408.025	346.984	355.240	419.180	1,529.429	1,514.327
(Presort Nonletters)	88.062	66.310	63.837	72.030	290.240	285.962
-- Automated	2,518.760	1,875.714	1,910.800	2,397.117	8,702.390	8,692.540
(Basic Letters)	395.916	320.207	334.236	399.552	1,449.911	1,451.936
(Basic Flats)	23.040	17.771	21.111	26.630	88.552	89.883
(3-Digit Letters)	971.255	786.411	789.587	973.316	3,520.568	3,521.177
(5-Digit Letters)	757.207	455.915	470.949	604.996	2,289.066	2,268.957
(3/5-Digit Flats)	371.343	295.410	294.916	392.624	1,354.292	1,360.587
Nonprofit ECR	1,072.205	650.924	630.602	874.684	3,228.415	3,176.224
-- Nonautomated	970.320	589.689	576.063	794.495	2,930.567	2,884.078
(Basic Letters)	252.082	80.080	80.852	146.704	559.718	531.782
(Basic Nonletters)	466.191	220.382	199.563	325.473	1,211.609	1,174.345
(High-Density Letters)	25.219	12.551	13.647	19.878	71.296	69.880
(High-Density Nonletters)	6.333	2.163	2.438	3.970	14.904	14.280
(Saturation Letters)	123.856	191.789	181.502	189.811	686.958	704.462
(Saturation Nonletters)	96.638	82.724	98.061	108.658	386.082	389.329
-- Automated	101.885	61.236	54.538	80.189	297.848	292.146
TOTAL STANDARD MAIL	24,295.808	19,430.306	21,070.156	25,922.538	90,718.808	90,554.249
PACKAGE SERVICES						
Parcel Post	84.764	92.907	80.372	91.389	349.432	352.695
Non-Destination Entry	16.753	25.768	25.724	21.335	89.579	90.458
(Inter-BMC)	9.892	15.170	15.448	13.055	53.565	54.200
(Intra-BMC)	6.860	10.598	10.276	8.280	36.014	36.259
Destination Entry	68.011	67.139	54.648	70.054	259.853	262.237
(DBMC)	49.931	46.883	35.251	48.803	180.868	181.184
(DSCF)	2.089	1.459	0.646	1.705	5.900	5.915
(DDU)	15.991	18.796	18.751	19.546	73.085	75.137
Bound Printed Matter	124.696	132.060	116.708	205.698	579.162	577.889
Media Mail	38.168	33.812	40.375	40.140	152.495	153.075
Library Rate	6.910	5.679	5.522	6.816	24.927	24.916
TOTAL STANDARD B MAIL	254.537	264.458	242.977	344.043	1,106.016	1,108.574
Postal Penalty	87.598	82.227	98.350	114.446	382.622	381.827
Free-for-the-Blind	10.869	8.481	10.661	14.544	44.555	44.450
TOTAL DOMESTIC MAIL	51,093.132	48,003.130	48,111.226	59,535.856	206,743.344	206,521.803
DOMESTIC SPECIAL SERVICES						
Registry	2.042	2.050	1.866	2.275	8.233	8.197
Insurance	13.753	18.012	13.067	17.697	62.529	62.667
Certified	64.642	58.081	72.788	82.451	277.962	277.995
Collect-on-Delivery	0.754	0.685	0.649	1.139	3.227	3.223
Return Receipts	55.715	49.664	61.302	65.711	232.391	231.661
Money Orders	52.082	53.066	56.767	71.921	233.836	233.759
Delivery Confirmation	39.114	47.054	41.477	53.556	181.201	182.877
Signature Confirmation	0.012	0.102	0.418	0.018	0.550	0.550
INTERNATIONAL SPECIAL SERVICES						
Registry	0.819	0.828	0.977	1.041	3.665	3.679
Insurance	0.357	0.328	0.247	0.367	1.300	1.284
Return Receipts	0.150	0.166	0.194	0.223	0.733	0.740
Money Orders	0.321	0.313	0.305	0.430	1.369	1.366
TOTAL SPECIAL SERVICES	229.760	230.350	250.057	296.828	1,006.995	1,007.998

Table 125-1 (continued)
Before-Rates Volume Forecast

	2002Q1	2002Q2	2002Q3	2002Q4	2002PFY	2002GFY
FIRST-CLASS MAIL						
First-Class Letters & Flats	22,249.506	24,387.945	22,832.322	28,161.786	97,631.559	98,002.718
-- Single-Piece	11,223.662	12,623.261	11,431.450	13,924.482	49,202.855	49,251.920
-- Workshared	11,025.844	11,764.685	11,400.871	14,237.304	48,428.703	48,750.799
(Nonautomated Presort)	811.729	860.177	837.884	1,050.888	3,560.679	3,577.057
(Automated)	10,214.114	10,904.507	10,562.987	13,186.416	44,868.025	45,173.742
(Basic Letters)	1,275.703	1,361.246	1,319.615	1,648.191	5,604.755	5,642.243
(Basic Flats)	25.405	27.335	29.269	33.582	115.591	116.570
(3-Digit Letters)	5,304.614	5,657.856	5,481.313	6,839.244	23,283.027	23,435.232
(5-Digit Letters)	3,257.631	3,492.350	3,388.660	4,261.867	14,400.509	14,511.758
(3/5-Digit Flats)	118.277	125.723	120.395	149.746	514.141	517.027
(Carrier-Route Letters)	232.484	239.997	223.736	253.785	950.001	950.912
First-Class Cards	1,389.462	1,225.065	1,236.537	1,606.590	5,457.654	5,489.897
Stamped Cards	36.843	41.732	42.092	57.876	178.543	179.205
Private Cards	1,352.619	1,183.333	1,194.445	1,548.714	5,279.111	5,310.691
-- Single-Piece	650.906	511.210	572.847	731.090	2,466.052	2,479.306
-- Workshared	701.713	672.123	621.599	817.624	2,813.059	2,831.385
(Nonautomated Presort)	124.543	120.277	99.309	119.688	463.817	462.957
(Automated)	577.170	551.845	522.289	697.936	2,349.241	2,368.428
(Basic)	122.561	110.026	112.217	145.307	490.111	493.808
(3-Digit)	262.541	251.615	242.326	322.934	1,079.416	1,089.285
(5-Digit)	176.146	168.222	155.822	213.899	714.089	720.128
(Carrier-Route)	15.923	21.982	11.925	15.796	65.626	65.207
TOTAL FIRST-CLASS MAIL	23,638.968	25,613.010	24,068.859	29,768.376	103,089.213	103,492.615
Priority Mail	261.733	299.153	276.093	341.458	1,178.436	1,186.878
Express Mail	15.475	17.053	17.321	22.271	72.120	72.605
Mailgrams	0.668	0.855	0.734	0.867	3.123	3.110
PERIODICAL MAIL						
Within County	202.578	197.413	204.521	259.933	864.444	866.869
Nonprofit	502.582	472.255	482.543	565.734	2,023.114	2,020.664
Classroom	15.119	14.206	14.516	17.018	60.859	60.786
Regular Rate	1,586.430	1,636.433	1,723.486	2,166.227	7,112.576	7,133.125
TOTAL PERIODICAL MAIL	2,306.709	2,320.307	2,425.065	3,008.912	10,060.993	10,081.444
STANDARD MAIL						
Regular Rate Bulk	19,640.329	16,264.411	18,151.181	22,655.520	76,711.441	77,415.879
Regular	11,165.364	9,524.216	10,738.224	13,209.619	44,637.423	45,070.344
-- Nonautomated	1,105.467	877.821	1,015.934	1,181.618	4,180.841	4,208.120
(Basic Letters)	288.482	243.220	273.986	333.909	1,139.597	1,148.801
(Basic Nonletters)	192.849	163.602	183.309	224.280	764.040	770.233
(Presort Letters)	242.314	157.980	211.975	214.269	826.538	832.372
(Presort Nonletters)	381.822	313.018	346.664	409.161	1,450.666	1,456.714
-- Automated	10,059.897	8,646.395	9,722.290	12,028.001	40,456.582	40,862.224
(Basic Letters)	979.093	837.661	943.688	1,163.280	3,923.722	3,962.884
(Basic Flats)	94.223	81.314	92.555	114.884	382.976	387.748
(3-Digit Letters)	3,309.892	2,835.442	3,145.565	3,892.028	13,182.928	13,289.082
(5-Digit Letters)	2,783.709	2,412.222	2,741.485	3,399.633	11,337.049	11,473.989
(3/5-Digit Flats)	2,892.980	2,479.756	2,798.996	3,458.175	11,629.907	11,748.521
Enhanced Carrier-Route	8,474.965	6,740.195	7,412.957	9,445.902	32,074.018	32,345.535
-- Nonautomated	7,959.742	6,324.491	6,952.140	8,858.878	30,095.251	30,346.871
(Basic Letters)	897.511	708.343	775.821	988.709	3,370.385	3,396.051
(Basic Nonletters)	3,169.437	2,515.413	2,763.500	3,523.085	11,971.434	12,070.670
(High-Density Letters)	91.200	72.004	78.866	100.439	342.510	345.102
(High-Density Nonletters)	449.577	362.227	401.261	511.410	1,724.474	1,741.649
(Saturation Letters)	968.753	762.326	833.471	1,061.221	3,625.770	3,651.755
(Saturation Nonletters)	2,383.264	1,904.178	2,099.221	2,674.015	9,060.677	9,141.645
-- Automated	515.223	415.704	460.817	587.024	1,978.768	1,998.664

Table 125-1 (continued)
Before-Rates Volume Forecast

	2002Q1	2002Q2	2002Q3	2002Q4	2002PFY	2002GFY
Nonprofit Rate Bulk	4,035.960	3,191.650	3,424.197	4,079.381	14,731.188	14,884.842
Nonprofit	3,160.239	2,505.372	2,691.432	3,206.345	11,563.387	11,687.265
-- Nonautomated	678.560	560.498	591.445	678.229	2,508.732	2,510.730
(Basic Letters)	209.264	167.760	177.818	210.221	765.062	772.218
(Basic Nonletters)	46.169	37.626	37.512	43.544	164.851	165.288
(Presort Letters)	351.169	298.816	322.925	370.036	1,342.946	1,340.205
(Presort Nonletters)	71.958	56.297	53.190	54.428	235.873	233.019
-- Automated	2,481.678	1,944.873	2,099.987	2,528.116	9,054.655	9,176.536
(Basic Letters)	403.538	318.731	345.287	413.101	1,480.658	1,498.073
(Basic Flats)	28.052	21.611	26.377	32.640	108.680	111.434
(3-Digit Letters)	973.544	778.167	839.731	1,002.832	3,594.274	3,636.017
(5-Digit Letters)	681.502	512.225	543.617	659.332	2,396.677	2,435.153
(3/5-Digit Flats)	395.041	314.139	344.975	420.210	1,474.366	1,495.858
Nonprofit ECR	875.721	686.278	732.765	873.036	3,167.801	3,197.576
-- Nonautomated	795.303	622.917	664.924	792.207	2,875.351	2,902.195
(Basic Letters)	146.912	115.183	123.021	146.611	531.728	536.774
(Basic Nonletters)	325.906	255.438	272.779	325.101	1,179.224	1,190.379
(High-Density Letters)	19.888	15.554	16.589	19.759	71.790	72.445
(High-Density Nonletters)	3.983	3.141	3.365	4.009	14.497	14.644
(Saturation Letters)	189.753	148.083	157.755	187.833	683.425	689.457
(Saturation Nonletters)	108.862	85.517	91.415	108.893	394.687	398.495
-- Automated	80.418	63.361	67.841	80.830	292.449	295.382
TOTAL STANDARD MAIL	23,676.289	19,456.061	21,575.378	26,734.902	91,442.629	92,300.721
PACKAGE SERVICES						
Parcel Post	97.049	95.714	84.356	98.319	375.439	378.991
Non-Destination Entry	20.063	20.413	17.245	19.269	76.990	76.783
(Inter-BMC)	12.284	12.500	10.560	11.799	47.143	47.017
(Intra-BMC)	7.779	7.913	6.685	7.470	29.847	29.766
Destination Entry	76.986	75.301	67.111	79.050	298.449	302.207
(DBMC)	51.121	50.846	44.872	52.470	199.310	201.573
(DSCF)	2.145	1.977	1.807	2.168	8.097	8.222
(DDU)	23.720	22.478	20.432	24.412	91.041	92.413
Bound Printed Matter	119.900	130.514	109.983	215.286	575.683	579.223
Media Mail	40.353	37.572	34.797	41.542	154.263	154.947
Library Rate	6.866	6.399	5.929	7.079	26.273	26.392
TOTAL STANDARD B MAIL	264.168	270.199	235.066	362.226	1,131.659	1,139.553
Postal Penalty	84.608	82.028	89.757	111.020	367.414	367.452
Free-for-the-Blind	10.474	8.680	10.677	15.211	45.042	45.319
TOTAL DOMESTIC MAIL	50,259.092	48,067.344	48,698.950	60,365.242	207,390.629	208,689.696
DOMESTIC SPECIAL SERVICES						
Registry	1.906	1.835	1.803	2.110	7.654	7.651
Insurance	14.271	17.861	13.168	17.800	63.100	63.228
Certified	64.764	54.662	70.870	81.154	271.450	273.126
Collect-on-Delivery	0.742	0.731	0.733	1.062	3.267	3.266
Return Receipts	52.965	47.205	58.074	65.246	223.490	224.724
Money Orders	51.790	50.420	54.730	71.804	228.744	229.396
Delivery Confirmation	45.426	54.234	49.495	62.071	211.226	213.640
Signature Confirmation	0.014	0.117	0.499	0.021	0.651	0.652
INTERNATIONAL SPECIAL SERVICE						
Registry	0.872	0.839	0.825	0.965	3.501	3.500
Insurance	0.296	0.371	0.273	0.369	1.310	1.312
Return Receipts	0.180	0.160	0.197	0.221	0.758	0.762
Money Orders	0.310	0.301	0.327	0.429	1.368	1.372
TOTAL SPECIAL SERVICES	233.535	228.737	250.994	303.253	1,016.518	1,022.629

Table 125-1 (continued)
 Before-Rates Volume Forecast

	2003Q1	2003Q2	2003Q3	2003Q4	2003PFY	2003GFY
FIRST-CLASS MAIL						
First-Class Letters & Flats	22,333.100	24,658.731	23,183.995	28,598.976	98,774.802	99,198.602
-- Single-Piece	10,774.577	12,246.204	11,205.880	13,600.380	47,827.041	47,899.389
-- Workshared	11,558.524	12,412.527	11,978.116	14,998.595	50,947.761	51,299.213
(Nonautomated Presort)	824.866	884.434	859.762	1,089.081	3,658.143	3,679.940
(Automated)	10,733.658	11,528.093	11,118.353	13,909.515	47,289.618	47,619.273
(Basic Letters)	1,338.120	1,437.004	1,386.843	1,736.708	5,898.675	5,939.468
(Basic Flats)	27.474	29.733	31.377	36.463	125.048	126.139
(3-Digit Letters)	5,551.086	5,958.443	5,748.022	7,191.405	24,448.956	24,614.610
(5-Digit Letters)	3,472.205	3,741.146	3,613.339	4,546.923	15,373.614	15,491.801
(3/5-Digit Flats)	121.968	130.516	124.620	155.465	532.569	535.728
(Carrier-Route Letters)	222.805	231.250	214.152	242.549	910.756	911.527
First-Class Cards	1,426.909	1,238.843	1,266.351	1,658.658	5,590.761	5,633.776
Stamped Cards	37.152	42.775	42.835	59.018	181.779	182.342
Private Cards	1,389.758	1,196.068	1,223.516	1,599.640	5,408.982	5,451.434
-- Single-Piece	661.868	513.248	580.738	747.093	2,502.947	2,520.666
-- Workshared	727.890	682.821	642.778	852.546	2,906.035	2,930.767
(Nonautomated Presort)	114.566	110.686	90.170	109.561	424.982	424.530
(Automated)	613.324	572.134	552.609	742.985	2,481.052	2,506.237
(Basic)	128.897	112.979	116.592	152.335	510.803	515.453
(3-Digit)	283.044	264.852	259.340	347.926	1,155.162	1,167.852
(5-Digit)	187.833	175.085	166.685	229.326	758.929	767.125
(Carrier-Route)	13.550	19.218	9.992	13.399	56.158	55.808
TOTAL FIRST-CLASS MAIL	23,760.010	25,897.574	24,450.346	30,257.633	104,365.563	104,832.378
Priority Mail	277.206	317.801	291.962	361.224	1,248.193	1,257.064
Express Mail	16.339	18.158	18.448	23.726	76.671	77.239
Mailgrams	0.586	0.754	0.637	0.762	2.738	2.725
PERIODICAL MAIL						
Within County	199.945	194.948	201.751	256.790	853.434	855.781
Nonprofit	465.953	456.110	472.192	559.022	1,953.277	1,959.377
Classroom	14.017	13.721	14.204	16.816	58.758	58.942
Regular Rate	1,571.359	1,644.852	1,737.325	2,183.634	7,137.170	7,163.763
TOTAL PERIODICAL MAIL	2,251.273	2,309.631	2,425.473	3,016.263	10,002.640	10,037.863
STANDARD MAIL						
Regular Rate Bulk	21,053.867	17,204.487	19,322.757	24,040.092	81,621.203	82,298.337
Regular	12,084.340	10,152.510	11,569.428	14,171.763	47,978.041	48,424.553
-- Nonautomated	1,141.044	903.267	1,068.122	1,242.375	4,354.808	4,390.785
(Basic Letters)	305.181	254.811	290.092	353.593	1,203.678	1,213.717
(Basic Nonletters)	204.155	170.731	193.628	236.228	804.742	811.184
(Presort Letters)	249.594	166.406	234.476	237.007	887.483	899.967
(Presort Nonletters)	382.114	311.320	349.926	415.546	1,458.906	1,465.917
-- Automated	10,943.295	9,249.243	10,501.306	12,929.389	43,623.233	44,033.768
(Basic Letters)	1,063.940	894.934	1,018.878	1,248.932	4,226.684	4,266.195
(Basic Flats)	105.956	89.679	102.824	126.698	425.157	429.919
(3-Digit Letters)	3,503.448	2,964.259	3,321.382	4,103.196	13,892.285	14,001.128
(5-Digit Letters)	3,115.956	2,642.492	3,028.020	3,728.146	12,514.614	12,651.383
(3/5-Digit Flats)	3,153.996	2,657.880	3,030.202	3,722.416	12,564.494	12,685.143
Enhanced Carrier-Route	8,969.527	7,051.977	7,753.329	9,868.329	33,643.162	33,873.784
-- Nonautomated	8,412.186	6,613.787	7,271.559	9,255.139	31,552.670	31,768.962
(Basic Letters)	938.904	738.180	811.596	1,032.988	3,521.667	3,545.808
(Basic Nonletters)	3,346.195	2,630.829	2,892.478	3,681.505	12,551.007	12,637.044
(High-Density Letters)	95.349	74.964	82.420	104.903	357.636	360.088
(High-Density Nonletters)	485.667	381.839	419.815	534.334	1,821.655	1,834.142
(Saturation Letters)	1,007.324	791.974	870.739	1,108.265	3,778.302	3,804.202
(Saturation Nonletters)	2,538.746	1,996.000	2,194.512	2,793.144	9,522.403	9,587.679
-- Automated	557.341	438.190	481.770	613.190	2,090.492	2,104.822

Table 125-1 (continued)
Before-Rates Volume Forecast

	2003Q1	2003Q2	2003Q3	2003Q4	2003PFY	2003GFY
Nonprofit Rate Bulk	4,358.065	3,243.969	3,384.451	4,173.149	15,159.635	15,195.806
Nonprofit	3,425.125	2,549.633	2,660.089	3,280.003	11,914.850	11,943.287
-- Nonautomated	647.965	501.558	513.700	609.747	2,272.970	2,254.286
(Basic Letters)	223.081	166.078	171.153	209.996	770.308	770.803
(Basic Nonletters)	45.155	34.400	32.802	39.241	151.597	150.371
(Presort Letters)	321.913	258.707	271.231	320.126	1,171.977	1,158.153
(Presort Nonletters)	57.815	42.374	38.515	40.384	179.087	174.959
-- Automated	2,777.161	2,048.075	2,146.389	2,670.255	9,641.879	9,689.001
(Basic Letters)	443.039	329.697	346.049	427.720	1,546.506	1,551.534
(Basic Flats)	36.287	26.217	30.425	38.714	131.643	133.539
(3-Digit Letters)	1,067.879	800.277	838.391	1,036.275	3,742.822	3,755.086
(5-Digit Letters)	780.446	556.668	576.077	722.128	2,635.319	2,654.880
(3/5-Digit Flats)	449.508	335.216	355.446	445.418	1,585.589	1,593.962
Nonprofit ECR	932.939	694.336	724.363	893.147	3,244.785	3,252.519
-- Nonautomated	846.562	630.051	657.297	810.454	2,944.365	2,951.383
(Basic Letters)	156.692	116.617	121.660	150.009	544.978	546.277
(Basic Nonletters)	347.462	258.597	269.780	332.642	1,208.481	1,211.361
(High-Density Letters)	21.111	15.712	16.392	20.211	73.426	73.601
(High-Density Nonletters)	4.284	3.188	3.326	4.101	14.900	14.935
(Saturation Letters)	200.659	149.339	155.798	192.100	697.896	699.559
(Saturation Nonletters)	116.354	86.596	90.341	111.392	404.684	405.648
-- Automated	86.377	64.286	67.066	82.693	300.420	301.137
TOTAL STANDARD MAIL	25,411.931	20,448.456	22,707.209	28,213.242	96,780.838	97,494.143
PACKAGE SERVICES						
Parcel Post	104.285	103.496	89.411	105.015	402.207	405.634
Non-Destination Entry	18.211	18.654	15.461	17.429	69.755	69.498
(Inter-BMC)	11.152	11.423	9.468	10.672	42.715	42.557
(Intra-BMC)	7.060	7.231	5.994	6.756	27.041	26.941
Destination Entry	86.074	84.842	73.950	87.586	332.452	336.136
(DBMC)	56.327	55.836	48.573	57.482	218.219	220.682
(DSCF)	2.469	2.382	2.089	2.483	9.422	9.525
(DDU)	27.277	26.624	23.288	27.621	104.811	105.929
Bound Printed Matter	125.826	138.712	110.035	217.652	592.225	594.824
Media Mail	40.541	39.679	35.247	42.706	158.172	159.100
Library Rate	6.908	6.761	6.006	7.277	26.953	27.111
TOTAL STANDARD B MAIL	277.560	288.648	240.699	372.650	1,179.557	1,186.669
Postal Penalty	80.043	78.598	87.005	107.792	353.437	353.484
Free-for-the-Blind	10.878	9.170	10.961	15.626	46.635	46.859
TOTAL DOMESTIC MAIL	52,085.825	49,368.790	50,232.738	62,368.918	214,056.271	215,288.424
DOMESTIC SPECIAL SERVICES						
Registry	1.790	1.758	1.683	1.985	7.216	7.214
Insurance	13.933	18.287	13.012	17.554	62.787	62.861
Certified	67.126	55.962	73.694	85.002	281.784	283.708
Collect-on-Delivery	0.699	0.693	0.691	1.019	3.101	3.100
Return Receipts	54.410	48.093	59.805	67.562	229.870	231.238
Money Orders	51.230	49.812	54.538	73.232	228.811	230.427
Delivery Confirmation	51.485	60.706	54.534	67.992	234.718	236.862
Signature Confirmation	0.016	0.131	0.550	0.023	0.720	0.720
INTERNATIONAL SPECIAL SERVICE						
Registry	0.819	0.804	0.770	0.908	3.301	3.300
Insurance	0.289	0.380	0.270	0.364	1.303	1.305
Return Receipts	0.185	0.163	0.203	0.229	0.780	0.785
Money Orders	0.306	0.298	0.326	0.438	1.368	1.378
TOTAL SPECIAL SERVICES	242.288	237.088	260.075	316.308	1,055.758	1,062.897

Table 125-1 (continued)
Before-Rates Volume Forecast

	2004Q1	2004Q2	2004Q3	2004Q4	2004PFY	2004GFY
FIRST-CLASS MAIL						
First-Class Letters & Flats	22,585.211	24,974.525	23,669.453	29,419.690	100,648.879	101,127.803
-- Single-Piece	10,451.193	11,890.084	11,047.824	13,504.283	46,893.384	46,994.966
-- Workshared	12,134.018	13,084.442	12,621.629	15,915.407	53,755.496	54,132.837
(Nonautomated Presort)	854.874	923.461	898.512	1,151.749	3,828.596	3,855.159
(Automated)	11,279.144	12,160.981	11,723.117	14,763.658	49,926.900	50,277.678
(Basic Letters)	1,405.099	1,515.187	1,461.623	1,843.170	6,225.080	6,268.857
(Basic Flats)	29.703	32.243	33.647	39.665	135.257	136.403
(3-Digit Letters)	5,816.914	6,269.980	6,046.501	7,618.325	25,751.720	25,929.625
(5-Digit Letters)	3,687.560	3,985.191	3,845.628	4,864.642	16,383.021	16,506.349
(3/5-Digit Flats)	126.190	135.645	129.515	162.727	554.078	557.447
(Carrier-Route Letters)	213.677	222.734	206.202	235.129	877.743	878.996
First-Class Cards	1,496.701	1,273.938	1,314.489	1,737.210	5,822.338	5,862.082
Stamped Cards	37.093	44.385	44.107	61.981	187.566	188.198
Private Cards	1,459.608	1,229.554	1,270.381	1,675.229	5,634.772	5,673.883
-- Single-Piece	686.719	523.601	596.159	774.324	2,580.803	2,596.933
-- Workshared	772.889	705.952	674.223	900.905	3,053.969	3,076.950
(Nonautomated Presort)	107.011	103.357	83.117	102.510	395.995	395.414
(Automated)	665.878	602.595	591.106	798.395	2,657.974	2,681.536
(Basic)	137.777	117.708	122.587	161.501	539.572	543.859
(3-Digit)	310.891	282.652	280.229	377.806	1,251.578	1,263.586
(5-Digit)	205.554	185.340	179.814	247.512	818.220	825.814
(Carrier-Route)	11.656	16.896	8.477	11.576	48.604	48.277
TOTAL FIRST-CLASS MAIL	24,081.912	26,248.464	24,983.942	31,156.900	106,471.217	106,989.885
Priority Mail	292.496	337.903	306.480	378.732	1,315.612	1,326.145
Express Mail	17.393	19.371	19.603	25.188	81.555	82.254
Mailgrams	0.511	0.669	0.552	0.680	2.411	2.402
PERIODICAL MAIL						
Within County	197.328	192.707	199.074	256.405	845.514	847.900
Nonprofit	461.978	464.802	473.090	567.454	1,967.324	1,975.035
Classroom	13.897	13.982	14.231	17.070	59.181	59.413
Regular Rate	1,578.229	1,667.840	1,758.273	2,232.593	7,236.936	7,265.106
TOTAL PERIODICAL MAIL	2,251.432	2,339.332	2,444.668	3,073.522	10,108.955	10,147.454
STANDARD MAIL						
Regular Rate Bulk	22,226.641	18,051.894	20,405.865	25,536.223	86,220.623	86,854.651
Regular	12,952.362	10,756.205	12,410.564	15,224.217	51,343.348	51,731.897
-- Nonautomated	1,202.176	941.327	1,131.465	1,317.347	4,592.315	4,624.005
(Basic Letters)	322.935	267.317	308.194	377.116	1,275.562	1,284.534
(Basic Nonletters)	215.111	178.064	204.770	250.561	848.506	854.173
(Presort Letters)	278.511	182.803	260.553	260.009	981.876	992.317
(Presort Nonletters)	385.619	313.143	357.947	429.661	1,486.370	1,492.980
-- Automated	11,750.186	9,814.879	11,279.099	13,906.870	46,751.033	47,107.893
(Basic Letters)	1,141.035	947.891	1,092.671	1,340.579	4,522.176	4,556.103
(Basic Flats)	116.419	97.128	112.456	138.410	464.413	468.454
(3-Digit Letters)	3,685.685	3,095.655	3,515.250	4,362.916	14,659.507	14,757.791
(5-Digit Letters)	3,412.655	2,849.823	3,299.907	4,059.967	13,622.352	13,738.953
(3/5-Digit Flats)	3,394.393	2,824.382	3,258.814	4,004.996	13,482.586	13,586.593
Enhanced Carrier-Route	9,274.279	7,295.689	7,995.301	10,312.006	34,877.275	35,122.753
-- Nonautomated	8,698.001	6,842.355	7,498.496	9,671.247	32,710.099	32,940.323
(Basic Letters)	970.804	763.691	836.925	1,079.430	3,650.850	3,676.546
(Basic Nonletters)	3,459.887	2,721.749	2,982.748	3,847.024	13,011.409	13,102.987
(High-Density Letters)	98.588	77.555	84.992	109.619	370.755	373.365
(High-Density Nonletters)	502.168	395.035	432.916	558.358	1,888.478	1,901.769
(Saturation Letters)	1,041.550	819.344	897.914	1,158.092	3,916.899	3,944.468
(Saturation Nonletters)	2,625.004	2,064.981	2,263.000	2,918.723	9,871.708	9,941.188
-- Automated	576.278	453.334	496.806	640.759	2,167.176	2,182.430

Table 125-1 (continued)
Before-Rates Volume Forecast

	2004Q1	2004Q2	2004Q3	2004Q4	2004PFY	2004GFY
Nonprofit Rate Bulk	4,250.532	3,323.768	3,621.128	4,298.178	15,493.606	15,674.871
Nonprofit	3,340.643	2,612.363	2,846.123	3,378.298	12,177.427	12,319.910
-- Nonautomated	550.925	450.212	484.280	556.354	2,041.771	2,044.016
(Basic Letters)	213.007	166.605	180.216	213.356	773.184	781.440
(Basic Nonletters)	38.647	31.058	30.772	35.547	136.024	136.149
(Presort Letters)	258.406	220.989	243.334	277.092	999.820	995.508
(Presort Nonletters)	40.866	31.560	29.959	30.359	132.743	130.919
-- Automated	2,789.719	2,162.151	2,361.842	2,821.944	10,135.656	10,275.893
(Basic Letters)	436.658	341.353	373.148	443.453	1,594.611	1,614.049
(Basic Flats)	40.764	31.033	36.859	44.723	153.379	156.633
(3-Digit Letters)	1,052.986	828.206	905.469	1,076.831	3,863.492	3,911.636
(5-Digit Letters)	805.259	606.147	654.720	786.838	2,852.964	2,899.410
(3/5-Digit Flats)	454.053	355.411	391.647	470.099	1,671.210	1,694.166
Nonprofit ECR	909.889	711.405	775.005	919.880	3,316.179	3,354.961
-- Nonautomated	825.646	645.539	703.251	834.713	3,009.148	3,044.340
(Basic Letters)	152.820	119.484	130.166	154.499	556.969	563.483
(Basic Nonletters)	338.877	264.954	288.641	342.598	1,235.070	1,249.514
(High-Density Letters)	20.590	16.098	17.538	20.816	75.042	75.919
(High-Density Nonletters)	4.178	3.267	3.559	4.224	15.228	15.406
(Saturation Letters)	195.701	153.011	166.690	197.850	713.252	721.593
(Saturation Nonletters)	113.480	88.725	96.657	114.726	413.588	418.425
-- Automated	84.243	65.866	71.754	85.168	307.031	310.621
TOTAL STANDARD MAIL	26,477.173	21,375.662	24,026.993	29,834.401	101,714.229	102,529.521
PACKAGE SERVICES						
Parcel Post	110.338	110.797	94.289	113.220	428.645	432.384
Non-Destination Entry	16.386	16.960	13.872	16.018	63.236	63.021
(Inter-BMC)	10.034	10.386	8.494	9.809	38.722	38.591
(Intra-BMC)	6.352	6.575	5.377	6.209	24.513	24.430
Destination Entry	93.952	93.837	80.417	97.203	365.409	369.363
(DBMC)	61.660	61.629	52.876	64.007	240.173	242.931
(DSCF)	2.683	2.665	2.281	2.752	10.381	10.481
(DDU)	29.608	29.544	25.260	30.443	114.855	115.952
Bound Printed Matter	127.959	146.572	116.745	227.293	618.569	622.281
Media Mail	41.533	41.582	35.942	43.441	162.499	163.356
Library Rate	7.077	7.086	6.125	7.403	27.690	27.836
TOTAL STANDARD B MAIL	286.907	306.038	253.101	391.357	1,237.403	1,245.858
Postal Penalty	75.988	76.474	84.201	106.256	342.919	342.618
Free-for-the-Blind	11.062	10.009	11.293	16.381	48.745	48.920
TOTAL DOMESTIC MAIL	53,494.875	50,713.922	52,130.832	64,983.416	221,323.045	222,715.057
DOMESTIC SPECIAL SERVICES						
Registry	1.689	1.704	1.561	1.860	6.815	6.818
Insurance	13.448	18.358	12.792	17.637	62.236	62.341
Certified	70.073	58.160	79.087	90.844	298.164	299.820
Collect-on-Delivery	0.659	0.663	0.655	1.004	2.981	2.977
Return Receipts	56.157	49.476	62.856	70.990	239.478	240.730
Money Orders	53.974	52.279	57.237	76.646	240.136	241.557
Delivery Confirmation	55.998	66.428	58.674	72.649	253.749	256.266
Signature Confirmation	0.017	0.144	0.592	0.024	0.777	0.778
INTERNATIONAL SPECIAL SERVICE						
Registry	0.773	0.780	0.714	0.851	3.117	3.119
Insurance	0.279	0.381	0.266	0.366	1.292	1.294
Return Receipts	0.191	0.168	0.213	0.241	0.813	0.817
Money Orders	0.323	0.313	0.342	0.458	1.436	1.444
TOTAL SPECIAL SERVICES	253.582	248.853	274.988	333.570	1,110.993	1,117.961

Table 125-2
After-Rates Volume Forecast

	2003Q1	2003Q2	2003Q3	2003Q4	2003PFY	2003GFY
FIRST-CLASS MAIL						
First-Class Letters & Flats	22,255.698	24,430.313	22,918.972	28,242.695	97,847.679	98,187.484
-- Single-Piece	10,664.975	11,986.832	10,938.867	13,276.311	46,866.985	46,865.402
-- Workshared	11,590.723	12,443.482	11,980.105	14,966.384	50,980.694	51,322.082
(Nonautomated Presort)	810.253	862.052	836.946	1,056.155	3,565.406	3,579.306
(Automated)	10,780.470	11,581.430	11,143.159	13,910.229	47,415.288	47,742.776
(Basic Letters)	1,341.348	1,440.088	1,386.812	1,732.930	5,901.178	5,940.823
(Basic Flats)	30.466	33.729	33.971	40.966	139.132	141.271
(3-Digit Letters)	5,577.190	5,989.254	5,764.834	7,197.263	24,528.540	24,694.572
(5-Digit Letters)	3,485.921	3,755.749	3,618.623	4,541.288	15,401.581	15,517.542
(3/5-Digit Flats)	129.085	140.976	134.459	167.552	572.073	578.118
(Carrier-Route Letters)	216.460	221.635	204.460	230.230	872.785	870.451
First-Class Cards	1,376.743	1,158.551	1,181.518	1,543.605	5,260.417	5,266.679
Stamped Cards	35.357	39.989	40.045	55.175	170.566	170.412
Private Cards	1,341.387	1,118.562	1,141.473	1,488.430	5,089.852	5,096.267
-- Single-Piece	657.759	507.255	561.545	719.996	2,446.555	2,454.000
-- Workshared	683.628	611.307	579.928	768.434	2,643.297	2,642.267
(Nonautomated Presort)	73.741	59.420	45.504	53.804	232.469	216.053
(Automated)	609.887	551.887	534.424	714.630	2,410.828	2,426.214
(Basic)	126.261	107.014	110.005	143.430	486.711	488.549
(3-Digit)	287.420	261.634	257.446	342.850	1,149.350	1,159.708
(5-Digit)	183.208	165.490	157.760	216.023	722.482	726.357
(Carrier-Route)	12.997	17.748	9.212	12.327	52.284	51.601
TOTAL FIRST-CLASS MAIL	23,632.441	25,588.864	24,100.490	29,786.300	103,108.096	103,454.162
Priority Mail	272.684	303.234	270.082	331.149	1,177.149	1,178.757
Express Mail	15.779	16.822	16.593	20.812	70.006	69.911
Mailgrams	0.586	0.754	0.637	0.762	2.738	2.725
PERIODICAL MAIL						
Within County	199.563	194.438	201.223	256.118	851.341	853.535
Nonprofit	462.604	451.673	467.598	553.583	1,935.459	1,940.225
Classroom	13.911	13.580	14.059	16.644	58.193	58.335
Regular Rate	1,571.358	1,642.250	1,724.738	2,152.905	7,091.251	7,110.414
TOTAL PERIODICAL MAIL	2,247.435	2,301.941	2,407.618	2,979.250	9,936.245	9,962.508
STANDARD MAIL						
Regular Rate Bulk	20,870.850	16,843.879	18,847.930	23,397.578	79,960.237	80,421.874
Regular	11,991.827	9,921.844	11,254.505	13,786.388	46,954.564	47,296.185
-- Nonautomated	1,098.139	845.347	993.596	1,157.685	4,094.768	4,106.231
(Basic Letters)	302.060	247.191	279.772	341.011	1,170.035	1,176.662
(Basic Nonletters)	202.393	166.389	187.757	229.066	785.606	790.112
(Presort Letters)	215.596	130.005	188.914	187.229	721.743	719.240
(Presort Nonletters)	378.090	301.762	337.153	400.379	1,417.384	1,420.217
-- Automated	10,893.688	9,076.497	10,260.909	12,628.703	42,859.797	43,189.954
(Basic Letters)	1,055.957	874.982	991.737	1,215.661	4,138.337	4,168.822
(Basic Flats)	105.162	87.680	100.086	123.324	416.252	420.093
(3-Digit Letters)	3,506.557	2,932.737	3,275.281	4,042.519	13,757.094	13,850.660
(5-Digit Letters)	3,099.817	2,592.181	2,957.326	3,639.927	12,289.250	12,402.039
(3/5-Digit Flats)	3,126.196	2,588.916	2,936.479	3,607.273	12,258.863	12,348.340
Enhanced Carrier-Route	8,879.022	6,922.035	7,593.425	9,611.190	33,005.672	33,125.689
-- Nonautomated	8,329.742	6,495.374	7,125.827	9,020.778	30,971.720	31,087.181
(Basic Letters)	925.155	718.519	787.428	994.146	3,425.247	3,432.723
(Basic Nonletters)	3,310.710	2,579.880	2,829.780	3,580.682	12,301.052	12,343.720
(High-Density Letters)	94.262	73.406	80.503	101.821	349.992	351.119
(High-Density Nonletters)	482.348	377.056	413.922	524.854	1,798.180	1,806.579
(Saturation Letters)	999.138	780.191	856.229	1,084.923	3,720.482	3,736.326
(Saturation Nonletters)	2,518.127	1,966.323	2,157.964	2,734.353	9,376.767	9,416.714
-- Automated	549.281	426.661	467.598	590.412	2,033.952	2,038.508

	2003Q1	2003Q2	2003Q3	2003Q4	2003PFY	2003GFY
Nonprofit Rate Bulk	4,347,187	3,231,384	3,370,690	4,148,313	15,097,574	15,119,320
Nonprofit	3,416,536	2,539,685	2,649,212	3,260,393	11,865,828	11,882,923
-- Nonautomated	642,004	495,115	506,984	599,964	2,244,068	2,221,295
(Basic Letters)	222,197	165,068	170,074	208,077	765,416	764,797
(Basic Nonletters)	42,049	34,274	32,676	39,019	151,017	149,664
(Person Letters)	317,119	253,598	265,908	312,774	1,149,398	1,132,895
(Person Nonletters)	57,640	42,176	38,327	40,094	178,237	173,939
-- Automated	2,774,532	2,044,570	2,142,228	2,660,429	9,621,760	9,661,629
(Basic Letters)	442,144	328,659	344,893	425,595	1,541,291	1,545,050
(Basic Flats)	36,202	12,222	30,309	38,497	131,131	132,895
(3-Digit Letters)	1,068,431	800,449	838,344	1,034,575	3,741,799	3,752,153
(3-Digit Nonletters)	317,119	253,598	265,908	312,774	1,149,398	1,132,895
(5-Digit Letters)	779,630	555,721	575,010	719,614	2,629,975	2,647,522
(5-Digit Nonletters)	448,124	333,620	353,672	442,149	1,577,564	1,584,009
Nonprofit ECR	930,651	691,699	721,478	887,919	3,231,746	3,236,397
-- Nonautomated	844,454	627,621	654,640	805,639	2,932,355	2,936,533
(Basic Letters)	156,279	116,142	121,140	149,066	542,628	543,371
(Basic Nonletters)	346,606	257,611	268,701	330,686	1,203,604	1,205,331
(High-Density Letters)	21,053	15,645	16,318	20,077	73,092	73,189
(High-Density Nonletters)	4,272	3,174	4,074	4,831	14,831	14,851
(Saturation Letters)	200,174	148,781	155,187	190,994	695,136	696,147
(Saturation Nonletters)	116,070	86,269	89,983	110,742	403,064	403,645
-- Automated	86,196	64,077	66,838	82,280	299,391	299,864
TOTAL STANDARD MAIL	25,218,037	20,075,264	22,218,620	27,545,891	95,057,811	95,541,195
PACKAGE SERVICES	98,828	94,736	81,508	95,828	370,901	371,533
Parcel Post	16,179	12,282	12,494	14,084	58,039	56,848
Non-Destination Entry	9,925	9,386	7,676	8,652	35,639	34,918
(Inter-BMC)	6,254	5,896	4,818	5,432	22,400	21,930
(Intra-BMC)	82,649	79,454	69,014	81,744	312,861	314,684
(DBMC)	53,264	50,911	44,035	52,112	200,322	201,075
(DSCF)	2,423	2,317	2,031	2,414	9,184	9,264
(DDU)	26,962	26,226	22,949	27,218	103,355	104,345
Bound Printed Matter	125,823	137,972	108,547	214,215	586,557	588,557
Media Mail	40,541	39,632	35,128	42,482	157,783	158,641
Library Rate	6,908	6,755	5,990	7,246	26,899	27,047
TOTAL STANDARD B MAIL	272,100	279,096	231,173	359,772	1,142,140	1,145,778
Postal Penalty	80,043	78,598	87,005	107,792	353,437	353,484
Free-for-the-Blind	10,878	9,170	10,961	15,626	46,635	46,859
TOTAL DOMESTIC MAIL	51,749,981	48,653,743	49,343,178	61,147,355	210,894,256	211,755,380
DOMESTIC SPECIAL SERVICES	1,773	1,729	1,652	1,947	7,100	7,089
Registry	13,658	17,663	12,502	16,814	60,637	60,543
Insurance	66,927	55,390	72,510	83,191	278,018	279,412
Certified	0,699	0,693	0,691	1,019	3,101	3,100
Collect-on-Delivery	54,220	46,307	56,781	63,921	221,229	221,655
Return Receipts	51,029	49,416	54,040	72,411	226,896	228,243
Money Orders	47,499	52,882	45,812	56,516	202,709	202,041
Signature Confirmation	0,015	0,114	0,462	0,019	0,610	0,610
INTERNATIONAL SPECIAL SERVICES	0,811	0,791	0,756	0,891	3,248	3,243
Registry	0,283	0,367	0,259	0,349	1,259	1,257
Insurance	0,184	0,157	0,193	0,217	0,751	0,752
Return Receipts	0,305	0,295	0,323	0,433	1,357	1,365
Money Orders	TOTAL SPECIAL SERVICES	237,403	225,804	245,980	297,728	1,009,308

Table 125-2 (continued)

After-Rates Volume Forecast

Table 125-2 (continued)
After-Rates Volume Forecast

	2004Q1	2004Q2	2004Q3	2004Q4	2004PFY	2004GFY
FIRST-CLASS MAIL						
First-Class Letters & Flats	22,302.280	24,654.087	23,369.959	29,051.691	99,378.017	99,852.779
-- Single-Piece	10,202.163	11,606.767	10,784.577	13,182.504	45,776.010	45,875.172
-- Workshared	12,100.118	13,047.320	12,585.383	15,869.187	53,602.007	53,977.607
(Nonautomated Presort)	828.274	894.825	871.742	1,115.959	3,710.800	3,736.496
(Automated)	11,271.844	12,152.495	11,713.641	14,753.228	49,891.208	50,241.112
(Basic Letters)	1,401.233	1,510.972	1,457.505	1,837.913	6,207.623	6,251.216
(Basic Flats)	33.235	35.942	36.026	43.929	149.132	150.271
(3-Digit Letters)	5,818.187	6,271.569	6,048.131	7,621.411	25,759.299	25,937.522
(5-Digit Letters)	3,680.061	3,976.356	3,836.887	4,852.380	16,345.684	16,468.012
(3/5-Digit Flats)	135.912	146.034	139.378	175.038	596.361	599.914
(Carrier-Route Letters)	203.216	211.622	195.714	222.557	833.109	834.177
First-Class Cards	1,372.900	1,163.593	1,200.575	1,586.842	5,323.911	5,358.382
Stamped Cards	34.678	41.495	41.235	57.945	175.352	175.943
Private Cards	1,338.223	1,122.099	1,159.340	1,528.897	5,148.559	5,182.439
-- Single-Piece	652.110	503.991	562.352	730.283	2,448.736	2,462.767
-- Workshared	686.113	618.108	596.988	798.614	2,699.823	2,719.672
(Nonautomated Presort)	53.240	52.604	39.952	48.289	194.086	193.390
(Automated)	632.873	565.504	557.035	750.325	2,505.737	2,526.282
(Basic)	128.302	108.572	112.903	148.772	498.549	502.184
(3-Digit)	303.035	270.907	270.299	362.828	1,207.069	1,217.635
(5-Digit)	190.999	170.851	166.213	228.314	756.377	763.030
(Carrier-Route)	10.537	15.174	7.620	10.411	43.743	43.432
TOTAL FIRST-CLASS MAIL	23,675.181	25,817.680	24,570.534	30,638.533	104,701.928	105,211.161
Priority Mail	268.031	309.640	280.845	347.054	1,205.569	1,215.221
Express Mail	15.159	16.882	17.084	21.952	71.077	71.686
Mailgrams	0.511	0.669	0.552	0.680	2.411	2.402
PERIODICAL MAIL						
Within County	196.812	192.202	198.553	255.733	843.300	845.680
Nonprofit	457.483	460.280	468.487	561.933	1,948.184	1,955.820
Classroom	13.755	13.839	14.086	16.895	58.574	58.804
Regular Rate	1,553.203	1,641.393	1,730.391	2,197.190	7,122.176	7,149.900
TOTAL PERIODICAL MAIL	2,221.252	2,307.714	2,411.517	3,031.752	9,972.235	10,010.204
STANDARD MAIL						
Regular Rate Bulk	21,500.758	17,433.770	19,710.468	24,661.300	83,306.296	83,906.335
Regular	12,599.044	10,463.260	12,071.528	14,808.914	49,942.745	50,320.360
-- Nonautomated	1,119.603	878.957	1,056.507	1,232.123	4,287.190	4,318.024
(Basic Letters)	311.444	257.803	297.226	363.693	1,230.166	1,238.818
(Basic Nonletters)	208.589	172.665	198.562	242.964	822.780	828.275
(Presort Letters)	228.027	146.776	215.838	211.487	802.128	812.446
(Presort Nonletters)	371.544	301.713	344.882	413.978	1,432.117	1,438.486
-- Automated	11,479.441	9,584.302	11,015.020	13,576.791	45,655.555	46,002.336
(Basic Letters)	1,110.630	922.631	1,063.548	1,304.848	4,401.657	4,434.675
(Basic Flats)	113.317	94.539	109.459	134.721	452.036	455.968
(3-Digit Letters)	3,634.224	3,048.788	3,463.868	4,294.990	14,441.869	14,537.804
(5-Digit Letters)	3,331.879	2,781.331	3,220.147	3,961.143	13,294.499	13,407.609
(3/5-Digit Flats)	3,289.392	2,737.013	3,157.999	3,881.091	13,065.494	13,166.279
Enhanced Carrier-Route	8,901.714	6,970.510	7,638.940	9,852.386	33,363.551	33,585.975
-- Nonautomated	8,358.359	6,545.862	7,173.570	9,252.171	31,329.962	31,539.149
(Basic Letters)	914.670	714.786	783.330	1,010.306	3,423.092	3,445.351
(Basic Nonletters)	3,313.803	2,594.245	2,843.018	3,666.805	12,417.871	12,500.410
(High-Density Letters)	94.124	73.660	80.724	104.114	352.623	354.957
(High-Density Nonletters)	488.399	382.996	419.723	541.341	1,832.458	1,844.889
(Saturation Letters)	1,007.677	789.745	865.477	1,116.256	3,779.156	3,804.614
(Saturation Nonletters)	2,539.686	1,990.429	2,181.299	2,813.348	9,524.762	9,588.927
-- Automated	543.355	424.649	465.370	600.215	2,033.589	2,046.825

Table 125-2 (continued)
After-Rates Volume Forecast

	2004Q1	2004Q2	2004Q3	2004Q4	2004PFY	2004GFY
Nonprofit Rate Bulk	4,201.945	3,279.675	3,573.071	4,241.274	15,295.965	15,472.789
Nonprofit	3,302.441	2,577.651	2,808.286	3,333.523	12,021.901	12,160.932
-- Nonautomated	537.151	437.896	471.027	541.113	1,987.187	1,988.947
(Basic Letters)	209.256	163.227	176.568	209.041	758.092	766.016
(Basic Nonletters)	38.221	30.663	30.380	35.095	134.359	134.464
(Presort Letters)	249.381	212.956	234.604	267.109	964.051	959.602
(Presort Nonletters)	40.293	31.050	29.475	29.868	130.686	128.865
-- Automated	2,765.290	2,139.755	2,337.258	2,792.410	10,034.713	10,171.985
(Basic Letters)	432.385	337.487	368.914	438.418	1,577.204	1,596.217
(Basic Flats)	40.319	30.642	36.395	44.159	151.516	154.708
(3-Digit Letters)	1,046.551	821.893	898.480	1,068.425	3,835.349	3,882.560
(5-Digit Letters)	798.476	600.189	648.292	779.078	2,826.035	2,871.614
(3/5-Digit Flats)	447.558	349.543	385.177	462.330	1,644.609	1,666.887
Nonprofit ECR	899.504	702.024	764.786	907.751	3,274.065	3,311.857
-- Nonautomated	816.081	636.900	693.839	823.542	2,970.362	3,004.641
(Basic Letters)	150.949	117.794	128.325	152.313	549.381	555.716
(Basic Nonletters)	334.993	261.445	284.819	338.061	1,219.318	1,233.392
(High-Density Letters)	20.324	15.859	17.276	20.506	73.965	74.817
(High-Density Nonletters)	4.124	3.217	3.505	4.160	15.006	15.179
(Saturation Letters)	193.503	151.025	164.526	195.282	704.336	712.467
(Saturation Nonletters)	112.190	87.560	95.388	113.219	408.356	413.069
-- Automated	83.423	65.125	70.947	84.209	303.703	307.216
TOTAL STANDARD MAIL	25,702.702	20,713.445	23,283.539	28,902.574	98,602.261	99,379.123
PACKAGE SERVICES						
Parcel Post	100.926	101.280	86.255	103.646	392.107	395.612
Non-Destination Entry	13.241	13.705	11.210	12.944	51.100	50.927
(Inter-BMC)	8.135	8.420	6.886	7.952	31.393	31.286
(Intra-BMC)	5.107	5.286	4.323	4.992	19.707	19.640
Destination Entry	87.685	87.575	75.045	90.702	341.007	344.685
(DBMC)	55.900	55.871	47.936	58.027	217.734	220.235
(DSCF)	2.609	2.590	2.218	2.675	10.092	10.189
(DDU)	29.177	29.113	24.892	30.000	113.181	114.262
Bound Printed Matter	125.939	144.258	114.901	223.704	608.803	612.456
Media Mail	41.296	41.345	35.737	43.193	161.571	162.424
Library Rate	7.044	7.053	6.096	7.368	27.562	27.707
TOTAL STANDARD B MAIL	275.205	293.936	242.990	377.912	1,190.043	1,198.198
Postal Penalty	75.988	76.474	84.201	106.256	342.919	342.618
Free-for-the-Blind	11.062	10.009	11.293	16.381	48.745	48.920
TOTAL DOMESTIC MAIL	52,245.091	49,546.450	50,902.555	63,443.092	216,137.188	217,479.534
DOMESTIC SPECIAL SERVICES						
Registry	1.657	1.671	1.530	1.824	6.682	6.685
Insurance	12.882	17.580	12.254	16.899	59.616	59.720
Certified	68.291	56.604	76.984	88.439	290.318	291.913
Collect-on-Delivery	0.659	0.663	0.655	1.004	2.981	2.977
Return Receipts	52.982	46.637	59.256	66.930	225.805	226.976
Money Orders	53.068	51.308	56.174	75.222	235.773	237.140
Delivery Confirmation	46.524	55.189	48.747	60.357	210.817	212.908
Signature Confirmation	0.014	0.119	0.492	0.020	0.645	0.646
INTERNATIONAL SPECIAL SERVICE						
Registry	0.758	0.764	0.700	0.835	3.057	3.058
Insurance	0.267	0.365	0.254	0.351	1.237	1.240
Return Receipts	0.180	0.158	0.201	0.227	0.766	0.770
Money Orders	0.317	0.307	0.336	0.450	1.410	1.418
TOTAL SPECIAL SERVICES	237.599	231.367	257.583	312.558	1,039.107	1,045.451