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POSTAL RATE COMMISSION  
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**USPS-LR-J-108**

**Express Mail Pricing Worksheets (MAYO, USPS-T-35)**

Docket No. R2001-1

This library reference contains one EXCEL Workbook: EM Workpapers.xls

**USPS-LR-J-108**  
**Express Mail Pricing Worksheets (MAYO, USPS-T-35)**  
**Docket No. R2001-1**

**Workpaper Number**

**Workpaper Title**

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**Express Mail**  
**Variable Input Data**

| <u>Description</u>         | <u>Variable</u>     | <u>Source</u>                               |
|----------------------------|---------------------|---------------------------------------------|
| <b>Volume Input</b>        |                     |                                             |
| TYBR Volume                | 77,239,000          | USPS-LR-J-125, Tables 125-1                 |
| TYAR Volume                | 69,911,000          | USPS-LR-J-125, Tables 125-2                 |
| GFY 2004                   | 71,686,000          | USPS-LR-J-125                               |
| <b>Cost Input</b>          |                     |                                             |
| Volume Variable TYBR Costs | \$ 527,228,155      | USPS-T-12, WP-F, Table E                    |
| Volume Variable TYAR Costs | \$ 480,406,796      | USPS-T-12, WP-H, Table E                    |
| Nontransportation          | \$0.02              | Standard factor from previous PRC Decisions |
| Contingency                | 3%                  | USPS-T-6, Chapter C.2.                      |
| Pickup Cost                | On-call \$ 12.366   | USPS-T-42, Appendix A                       |
|                            | Scheduled \$ 10.916 | USPS-T-42, Appendix A                       |

**Segment 14 Cost Distribution**

| <u>Base Year</u>    | <u>Distance-related</u> | <u>Total</u>   |                              |
|---------------------|-------------------------|----------------|------------------------------|
| Air                 | \$ 18,515,524           | \$ 29,459,847  | USPS LR-J-43, Summary        |
| Surface             | \$ 7,181,675            | \$ 17,578,594  | USPS LR-J-43, Summary        |
| <b>FY 2003 TYBR</b> |                         |                |                              |
|                     | <u>Distance-related</u> | <u>Total</u>   |                              |
| Air                 |                         | \$ 115,694,000 | USPS-LR-J-125, WP-F, Table D |
| Surface             | \$ 8,509,209 1/         | \$ 20,828,000  | USPS-LR-J-125, WP-F, Table D |

**Cost Differentials**

|                            |            |                       |
|----------------------------|------------|-----------------------|
| Custom Designed            | \$ (1.212) | USPS-T-42, Appendix A |
| Post Office to Post Office | \$ (1.404) | USPS-T-42, Appendix A |
| Post Office to Addressee   | \$ 0.019   | USPS-T-42, Appendix A |

**Initial Rate Parameters**

|                        |         |
|------------------------|---------|
| Initial Markup         | 200.00% |
| Rate Adjustment Factor | 0.00%   |

1/ Distance-related surface transportation costs based on the relationship of distance related transportation cost in the Base Year to total surface transportation costs.

**Express Mail**  
**Test Year Revenue and Cost Summary**

USPS-T-35  
WP-2

| <u>Formula</u> | <u>Line No.</u> | <u>Description</u>                    | <u>TYBR</u>      | <u>TYAR</u>     | <u>% Change From Before Rates</u> |
|----------------|-----------------|---------------------------------------|------------------|-----------------|-----------------------------------|
|                | 1               | Volume                                | 77,239,000       | 69,911,000      | -9.5%                             |
|                | 2               | Postage Revenue                       | \$ 1,140,244,874 | \$1,128,163,958 | -1.1%                             |
| (2) / (1) =    | 3               | Average Postage Revenue Per Piece     | \$14.76          | \$16.14         | 9.3%                              |
|                | 4               | Pickup Revenue                        | \$5,019,806      | \$5,540,920     | 10.4%                             |
| (2) + (4) =    | 5               | Total Revenue                         | \$1,145,264,680  | \$1,133,704,879 | -1.01%                            |
| (5) / (1) =    |                 | Total Average Revenue Per Piece       | \$14.83          | \$16.22         | 9.37%                             |
|                | 6               | Cost with no contingency              | \$ 527,228,155   | \$ 480,406,796  |                                   |
|                | 8               | Cost with contingency                 | \$ 543,045,000   | \$ 494,819,000  | -8.9%                             |
|                |                 | TYAR Calculated Volume Variable Costs |                  | \$ 491,703,142  | -9.5%                             |
| (8) / (1) =    |                 | Average Cost per Piece                | \$7.03           | \$7.08          | 0.7%                              |
| (2) / (8) =    | 9               | Cost Coverage                         | 211%             | 229%            |                                   |

**Rate Parameters**

Markup 200.00%

**1/2 Pound Rate \$ 13.65**

**Rate Change Constraints**

Minimum Rate Increase

Maximum Rate Increase

9.8%

9.8%

**Subclass Differentials**

PO to PO

Custom Designed

PO to Addressee

**Cost Differential**

(\$1.40)

(\$1.21)

\$0.02

**Rate Differential**

\$3.25

\$2.95

Test Year After Rates (TYAR)

Volume Distribution

| Weight Class |     | A Labels<br>(PO to PO) 1/ | B Labels<br>(PO to Addressee) 1/ | CD Labels<br>(Custom Designed) 1/ | Total      |
|--------------|-----|---------------------------|----------------------------------|-----------------------------------|------------|
| Flat Rate    |     | 287                       | 40,344                           | 0                                 | 40,631     |
| 0            | 0.5 | 25,551                    | 54,743,030                       | 16,006                            | 54,784,586 |
| 0.5          | 1   | 13,194                    | 5,070,372                        | 14,062                            | 5,097,627  |
| 1            | 2   | 35,524                    | 3,601,603                        | 25,700                            | 3,662,827  |
| 2            | 3   | 10,635                    | 1,603,838                        | 17,228                            | 1,631,701  |
| 3            | 4   | 7,809                     | 899,002                          | 15,753                            | 922,564    |
| 4            | 5   | 6,682                     | 578,229                          | 11,757                            | 596,668    |
| 5            | 6   | 6,038                     | 449,655                          | 9,498                             | 465,191    |
| 6            | 7   | 5,029                     | 293,005                          | 8,723                             | 306,757    |
| 7            | 8   | 4,076                     | 230,639                          | 8,040                             | 242,755    |
| 8            | 9   | 4,487                     | 194,889                          | 7,313                             | 206,689    |
| 9            | 10  | 3,490                     | 149,522                          | 7,240                             | 160,252    |
| 10           | 11  | 3,324                     | 125,437                          | 6,720                             | 135,481    |
| 11           | 12  | 3,339                     | 99,269                           | 6,796                             | 109,405    |
| 12           | 13  | 3,468                     | 91,136                           | 6,627                             | 101,231    |
| 13           | 14  | 3,531                     | 80,037                           | 6,615                             | 90,184     |
| 14           | 15  | 4,054                     | 63,157                           | 6,477                             | 73,688     |
| 15           | 16  | 6,319                     | 56,699                           | 6,601                             | 69,620     |
| 16           | 17  | 9,187                     | 52,572                           | 6,270                             | 68,030     |
| 17           | 18  | 10,210                    | 44,593                           | 6,198                             | 61,001     |
| 18           | 19  | 10,405                    | 42,732                           | 5,969                             | 59,107     |
| 19           | 20  | 11,316                    | 40,583                           | 5,990                             | 57,889     |
| 20           | 21  | 11,844                    | 37,329                           | 5,794                             | 54,967     |
| 21           | 22  | 12,344                    | 32,096                           | 5,700                             | 50,139     |
| 22           | 23  | 12,816                    | 28,813                           | 5,575                             | 47,204     |
| 23           | 24  | 13,861                    | 27,130                           | 5,479                             | 46,470     |
| 24           | 25  | 15,210                    | 26,128                           | 5,266                             | 46,604     |
| 25           | 26  | 17,052                    | 26,396                           | 5,271                             | 48,720     |
| 26           | 27  | 18,414                    | 22,024                           | 5,059                             | 45,497     |
| 27           | 28  | 19,421                    | 21,290                           | 4,847                             | 45,558     |
| 28           | 29  | 18,822                    | 19,568                           | 4,295                             | 42,684     |
| 29           | 30  | 17,226                    | 19,940                           | 4,486                             | 41,652     |
| 30           | 31  | 13,431                    | 16,450                           | 3,868                             | 33,749     |
| 31           | 32  | 10,212                    | 17,435                           | 3,805                             | 31,452     |
| 32           | 33  | 7,788                     | 18,825                           | 2,961                             | 29,574     |
| 33           | 34  | 6,600                     | 17,116                           | 2,933                             | 26,648     |
| 34           | 35  | 5,998                     | 14,463                           | 2,431                             | 22,892     |
| 35           | 36  | 5,681                     | 13,543                           | 2,469                             | 21,694     |
| 36           | 37  | 5,233                     | 11,833                           | 1,995                             | 19,062     |
| 37           | 38  | 5,290                     | 11,384                           | 2,410                             | 19,084     |
| 38           | 39  | 4,962                     | 10,171                           | 1,723                             | 16,856     |
| 39           | 40  | 4,835                     | 12,727                           | 3,052                             | 20,614     |
| 40           | 41  | 4,585                     | 12,445                           | 1,424                             | 18,454     |
| 41           | 42  | 4,749                     | 36,627                           | 1,712                             | 43,089     |
| 42           | 43  | 4,660                     | 8,950                            | 1,325                             | 14,934     |

**Test Year After Rates (TYAR)  
Volume Distribution**

| Weight Class |    | <b>A Labels<br/>(PO to PO) 1/</b> | <b>B Labels<br/>(PO to Addressee) 1/</b> | <b>CD Labels<br/>(Custom Designed) 1/</b> | <b>Total</b>      |
|--------------|----|-----------------------------------|------------------------------------------|-------------------------------------------|-------------------|
| 43           | 44 | 4,564                             | 7,351                                    | 1,577                                     | 13,492            |
| 44           | 45 | 4,157                             | 7,775                                    | 1,336                                     | 13,267            |
| 45           | 46 | 4,099                             | 6,099                                    | 1,548                                     | 11,746            |
| 46           | 47 | 3,842                             | 5,701                                    | 1,199                                     | 10,742            |
| 47           | 48 | 3,720                             | 4,585                                    | 1,427                                     | 9,732             |
| 48           | 49 | 3,367                             | 4,441                                    | 1,270                                     | 9,079             |
| 49           | 50 | 3,250                             | 4,758                                    | 1,557                                     | 9,564             |
| 50           | 51 | 2,951                             | 3,854                                    | 990                                       | 7,795             |
| 51           | 52 | 2,956                             | 3,580                                    | 1,166                                     | 7,702             |
| 52           | 53 | 2,633                             | 3,489                                    | 846                                       | 6,968             |
| 53           | 54 | 2,523                             | 3,860                                    | 983                                       | 7,366             |
| 54           | 55 | 2,288                             | 11,482                                   | 658                                       | 14,428            |
| 55           | 56 | 2,180                             | 6,281                                    | 728                                       | 9,189             |
| 56           | 57 | 1,944                             | 2,574                                    | 508                                       | 5,026             |
| 57           | 58 | 1,788                             | 2,299                                    | 572                                       | 4,659             |
| 58           | 59 | 1,629                             | 1,891                                    | 380                                       | 3,900             |
| 59           | 60 | 1,537                             | 5,213                                    | 551                                       | 7,301             |
| 60           | 61 | 1,347                             | 1,827                                    | 350                                       | 3,525             |
| 61           | 62 | 1,209                             | 1,637                                    | 444                                       | 3,290             |
| 62           | 63 | 1,109                             | 1,969                                    | 334                                       | 3,413             |
| 63           | 64 | 1,134                             | 1,173                                    | 370                                       | 2,678             |
| 64           | 65 | 993                               | 1,232                                    | 1,775                                     | 4,000             |
| 65           | 66 | 790                               | 1,098                                    | 137                                       | 2,025             |
| 66           | 67 | 667                               | 1,061                                    | 139                                       | 1,868             |
| 67           | 68 | 481                               | 1,542                                    | 117                                       | 2,141             |
| 68           | 69 | 330                               | 2,430                                    | 105                                       | 2,865             |
| 69           | 70 | 326                               | 1,276                                    | 157                                       | 1,759             |
| <b>Total</b> |    | <b>486,801</b>                    | <b>69,113,504</b>                        | <b>310,695</b>                            | <b>69,911,000</b> |

1/ Formula: Billing Determinants volume by weight class x TYAR volume.

2/ Formula: TYAR proposed rates X TYAR volumes.

3/ Formula: TYAR volumes X (TYBR weight class cost/TYBR weight class volume)

4/ Formula: Ratio of TYAR revenues to TYAR cost.

Test Year After Rates (TYAR)

Revenues

| Weight Class |     | A Labels<br>(PO to PO)2/ | B Labels<br>(PO to Addressee)2/ | CD Labels<br>(Custom Designed) 3/ | Total         |
|--------------|-----|--------------------------|---------------------------------|-----------------------------------|---------------|
| Flat Rate    |     | \$4,192                  | \$720,140                       | \$0                               | \$724,333     |
| 0            | 0.5 | \$265,725                | \$747,242,355                   | \$171,268                         | \$747,679,348 |
| 0.5          | 1   | \$192,627                | \$90,506,134                    | \$209,525                         | \$90,908,286  |
| 1            | 2   | \$518,655                | \$64,288,613                    | \$382,924                         | \$65,190,192  |
| 2            | 3   | \$189,295                | \$33,760,798                    | \$311,826                         | \$34,261,919  |
| 3            | 4   | \$163,604                | \$21,755,840                    | \$334,760                         | \$22,254,203  |
| 4            | 5   | \$160,699                | \$15,785,660                    | \$286,285                         | \$16,232,645  |
| 5            | 6   | \$163,922                | \$13,669,523                    | \$260,728                         | \$14,094,173  |
| 6            | 7   | \$151,886                | \$9,801,021                     | \$266,040                         | \$10,218,947  |
| 7            | 8   | \$128,398                | \$8,014,688                     | \$255,683                         | \$8,398,769   |
| 8            | 9   | \$147,837                | \$7,054,987                     | \$243,153                         | \$7,445,977   |
| 9            | 10  | \$119,540                | \$5,607,056                     | \$250,139                         | \$5,976,735   |
| 10           | 11  | \$119,498                | \$4,917,136                     | \$243,604                         | \$5,280,238   |
| 11           | 12  | \$128,889                | \$4,154,420                     | \$264,383                         | \$4,547,692   |
| 12           | 13  | \$140,460                | \$3,987,182                     | \$270,399                         | \$4,398,041   |
| 13           | 14  | \$146,729                | \$3,585,679                     | \$276,833                         | \$4,009,241   |
| 14           | 15  | \$173,703                | \$2,911,551                     | \$279,469                         | \$3,364,723   |
| 15           | 16  | \$280,580                | \$2,701,723                     | \$295,068                         | \$3,277,371   |
| 16           | 17  | \$421,689                | \$2,583,919                     | \$289,690                         | \$3,295,298   |
| 17           | 18  | \$482,957                | \$2,254,159                     | \$295,012                         | \$3,032,127   |
| 18           | 19  | \$507,265                | \$2,222,075                     | \$292,796                         | \$3,022,135   |
| 19           | 20  | \$568,087                | \$2,169,136                     | \$302,500                         | \$3,039,723   |
| 20           | 21  | \$611,753                | \$2,049,354                     | \$301,021                         | \$2,962,127   |
| 21           | 22  | \$655,448                | \$1,808,586                     | \$304,378                         | \$2,768,412   |
| 22           | 23  | \$699,743                | \$1,666,855                     | \$306,053                         | \$2,672,650   |
| 23           | 24  | \$776,229                | \$1,607,438                     | \$308,479                         | \$2,692,146   |
| 24           | 25  | \$873,065                | \$1,584,657                     | \$303,852                         | \$2,761,574   |
| 25           | 26  | \$1,004,350              | \$1,640,539                     | \$312,072                         | \$2,956,961   |
| 26           | 27  | \$1,110,379              | \$1,399,603                     | \$306,603                         | \$2,816,585   |
| 27           | 28  | \$1,200,205              | \$1,384,897                     | \$300,998                         | \$2,886,100   |
| 28           | 29  | \$1,190,490              | \$1,301,240                     | \$272,925                         | \$2,764,655   |
| 29           | 30  | \$1,114,544              | \$1,354,925                     | \$291,598                         | \$2,761,066   |
| 30           | 31  | \$888,444                | \$1,141,609                     | \$257,053                         | \$2,287,106   |
| 31           | 32  | \$690,848                | \$1,236,111                     | \$258,551                         | \$2,185,511   |
| 32           | 33  | \$537,397                | \$1,360,118                     | \$205,167                         | \$2,102,682   |
| 33           | 34  | \$465,596                | \$1,263,129                     | \$207,802                         | \$1,936,527   |
| 34           | 35  | \$431,250                | \$1,086,875                     | \$175,546                         | \$1,693,670   |
| 35           | 36  | \$417,271                | \$1,038,784                     | \$182,090                         | \$1,638,145   |
| 36           | 37  | \$393,001                | \$927,118                       | \$150,459                         | \$1,470,578   |
| 37           | 38  | \$406,775                | \$912,405                       | \$186,088                         | \$1,505,268   |
| 38           | 39  | \$390,261                | \$833,043                       | \$136,013                         | \$1,359,317   |
| 39           | 40  | \$388,966                | \$1,065,227                     | \$246,471                         | \$1,700,664   |
| 40           | 41  | \$377,093                | \$1,064,085                     | \$117,538                         | \$1,558,716   |
| 41           | 42  | \$399,394                | \$3,199,375                     | \$144,528                         | \$3,743,298   |
| 42           | 43  | \$399,801                | \$796,978                       | \$114,046                         | \$1,310,825   |

**Test Year After Rates (TYAR)**  
**Revenues**

| Weight Class |    | <b>A Labels</b><br>(PO to PO)2/ | <b>B Labels</b><br>(PO to Addressee)2/ | <b>CD Labels</b><br>(Custom Designed) 3/ | <b>Total</b>            |
|--------------|----|---------------------------------|----------------------------------------|------------------------------------------|-------------------------|
| 43           | 44 | \$399,612                       | \$667,429                              | \$138,567                                | \$1,205,607             |
| 44           | 45 | \$370,569                       | \$718,399                              | \$119,466                                | \$1,208,434             |
| 45           | 46 | \$370,952                       | \$571,762                              | \$140,564                                | \$1,083,279             |
| 46           | 47 | \$354,023                       | \$543,866                              | \$110,834                                | \$1,008,723             |
| 47           | 48 | \$348,148                       | \$444,042                              | \$134,014                                | \$926,204               |
| 48           | 49 | \$319,895                       | \$436,369                              | \$121,036                                | \$877,300               |
| 49           | 50 | \$313,584                       | \$474,585                              | \$150,682                                | \$938,850               |
| 50           | 51 | \$289,502                       | \$390,644                              | \$97,400                                 | \$777,547               |
| 51           | 52 | \$294,121                       | \$367,795                              | \$116,381                                | \$778,297               |
| 52           | 53 | \$266,040                       | \$363,926                              | \$85,702                                 | \$715,667               |
| 53           | 54 | \$258,565                       | \$408,220                              | \$101,041                                | \$767,826               |
| 54           | 55 | \$237,914                       | \$1,231,439                            | \$68,657                                 | \$1,538,010             |
| 55           | 56 | \$230,069                       | \$683,406                              | \$77,095                                 | \$990,570               |
| 56           | 57 | \$208,043                       | \$283,762                              | \$54,528                                 | \$546,333               |
| 57           | 58 | \$194,087                       | \$257,001                              | \$62,301                                 | \$513,389               |
| 58           | 59 | \$179,412                       | \$214,462                              | \$42,022                                 | \$435,895               |
| 59           | 60 | \$171,980                       | \$600,295                              | \$61,829                                 | \$834,105               |
| 60           | 61 | \$153,323                       | \$213,892                              | \$39,965                                 | \$407,181               |
| 61           | 62 | \$139,688                       | \$194,461                              | \$51,482                                 | \$385,631               |
| 62           | 63 | \$130,063                       | \$237,279                              | \$39,304                                 | \$406,646               |
| 63           | 64 | \$135,208                       | \$143,673                              | \$44,271                                 | \$323,151               |
| 64           | 65 | \$119,996                       | \$153,012                              | \$215,152                                | \$488,160               |
| 65           | 66 | \$96,969                        | \$138,445                              | \$16,909                                 | \$252,322               |
| 66           | 67 | \$83,064                        | \$135,588                              | \$17,377                                 | \$236,028               |
| 67           | 68 | \$60,833                        | \$199,912                              | \$14,862                                 | \$275,607               |
| 68           | 69 | \$42,301                        | \$319,301                              | \$13,504                                 | \$375,107               |
| 69           | 70 | \$42,305                        | \$170,021                              | \$20,457                                 | \$232,782               |
| <b>Total</b> |    | <b>\$ 26,408,804</b>            | <b>\$ 1,091,979,730</b>                | <b>\$ 13,326,816</b>                     | <b>\$ 1,131,715,351</b> |

Test Year After Rates (TYAR)

Costs

| Weight Class |     | A Labels<br>(PO to PO) 3/ | B Labels<br>(PO to Addressee) 3/ | CD Labels<br>(Custom Designed) 3/ | Total         |
|--------------|-----|---------------------------|----------------------------------|-----------------------------------|---------------|
| Flat Rate    |     | \$1,669                   | \$290,700                        |                                   | \$292,369     |
| 0            | 0.5 | \$107,892                 | \$309,860,580                    | \$71,417                          | \$310,039,889 |
| 0.5          | 1   | \$62,864                  | \$31,586,827                     | \$71,866                          | \$31,721,557  |
| 1            | 2   | \$206,449                 | \$25,951,457                     | \$156,603                         | \$26,314,508  |
| 2            | 3   | \$73,773                  | \$13,600,921                     | \$129,355                         | \$13,804,048  |
| 3            | 4   | \$64,246                  | \$8,781,142                      | \$136,418                         | \$8,981,806   |
| 4            | 5   | \$64,130                  | \$6,408,670                      | \$119,232                         | \$6,592,032   |
| 5            | 6   | \$66,413                  | \$5,620,494                      | \$110,232                         | \$5,797,139   |
| 6            | 7   | \$62,293                  | \$4,035,478                      | \$112,377                         | \$4,210,148   |
| 7            | 8   | \$55,325                  | \$3,496,707                      | \$114,585                         | \$3,666,617   |
| 8            | 9   | \$67,441                  | \$3,235,826                      | \$115,046                         | \$3,418,313   |
| 9            | 10  | \$57,406                  | \$2,681,390                      | \$123,311                         | \$2,862,107   |
| 10           | 11  | \$59,852                  | \$2,414,097                      | \$124,340                         | \$2,598,290   |
| 11           | 12  | \$64,880                  | \$2,055,780                      | \$135,262                         | \$2,255,922   |
| 12           | 13  | \$72,230                  | \$2,015,511                      | \$141,333                         | \$2,229,075   |
| 13           | 14  | \$78,210                  | \$1,879,365                      | \$150,513                         | \$2,108,088   |
| 14           | 15  | \$96,156                  | \$1,565,279                      | \$156,121                         | \$1,817,555   |
| 15           | 16  | \$159,225                 | \$1,485,788                      | \$167,526                         | \$1,812,539   |
| 16           | 17  | \$244,769                 | \$1,443,822                      | \$168,921                         | \$1,857,512   |
| 17           | 18  | \$285,793                 | \$1,281,869                      | \$175,757                         | \$1,743,420   |
| 18           | 19  | \$306,467                 | \$1,295,545                      | \$176,555                         | \$1,778,568   |
| 19           | 20  | \$349,571                 | \$1,283,694                      | \$186,554                         | \$1,819,820   |
| 20           | 21  | \$383,491                 | \$1,228,826                      | \$188,199                         | \$1,800,516   |
| 21           | 22  | \$416,964                 | \$1,099,942                      | \$192,396                         | \$1,709,303   |
| 22           | 23  | \$450,787                 | \$1,028,466                      | \$196,216                         | \$1,675,469   |
| 23           | 24  | \$508,528                 | \$1,004,586                      | \$199,812                         | \$1,712,927   |
| 24           | 25  | \$579,948                 | \$1,004,499                      | \$198,689                         | \$1,783,136   |
| 25           | 26  | \$674,926                 | \$1,048,198                      | \$206,373                         | \$1,929,497   |
| 26           | 27  | \$754,709                 | \$902,017                        | \$204,411                         | \$1,861,137   |
| 27           | 28  | \$823,242                 | \$905,715                        | \$202,521                         | \$1,931,478   |
| 28           | 29  | \$823,835                 | \$855,819                        | \$185,875                         | \$1,865,528   |
| 29           | 30  | \$774,620                 | \$893,684                        | \$200,271                         | \$1,868,575   |
| 30           | 31  | \$619,197                 | \$761,745                        | \$176,747                         | \$1,557,689   |
| 31           | 32  | \$481,126                 | \$834,130                        | \$179,930                         | \$1,495,186   |
| 32           | 33  | \$373,901                 | \$930,362                        | \$144,559                         | \$1,448,822   |
| 33           | 34  | \$319,833                 | \$869,336                        | \$146,916                         | \$1,336,085   |
| 34           | 35  | \$297,877                 | \$747,008                        | \$124,989                         | \$1,169,874   |
| 35           | 36  | \$287,602                 | \$720,388                        | \$131,130                         | \$1,139,120   |
| 36           | 37  | \$271,248                 | \$645,268                        | \$107,633                         | \$1,024,149   |
| 37           | 38  | \$280,369                 | \$636,154                        | \$129,903                         | \$1,046,427   |
| 38           | 39  | \$266,705                 | \$584,003                        | \$98,555                          | \$949,263     |
| 39           | 40  | \$265,846                 | \$755,790                        | \$180,184                         | \$1,201,820   |
| 40           | 41  | \$258,828                 | \$756,572                        | \$84,478                          | \$1,099,877   |
| 41           | 42  | \$274,297                 | \$2,306,237                      | \$104,375                         | \$2,684,909   |
| 42           | 43  | \$273,279                 | \$567,894                        | \$82,625                          | \$923,799     |

**Test Year After Rates (TYAR)**  
**Costs**

| Weight Class |    | <b>A Labels</b><br><b>(PO to PO) 3/</b> | <b>B Labels</b><br><b>(PO to Addressee) 3/</b> | <b>CD Labels</b><br><b>(Custom Designed) 3/</b> | <b>Total</b>   |
|--------------|----|-----------------------------------------|------------------------------------------------|-------------------------------------------------|----------------|
| 43           | 44 | \$273,404                               | \$474,428                                      | \$100,023                                       | \$847,855      |
| 44           | 45 | \$254,659                               | \$514,786                                      | \$87,387                                        | \$856,831      |
| 45           | 46 | \$256,605                               | \$410,732                                      | \$103,498                                       | \$770,835      |
| 46           | 47 | \$246,077                               | \$392,737                                      | \$80,993                                        | \$719,808      |
| 47           | 48 | \$241,610                               | \$321,447                                      | \$99,321                                        | \$662,377      |
| 48           | 49 | \$224,312                               | \$317,922                                      | \$90,646                                        | \$632,880      |
| 49           | 50 | \$221,386                               | \$345,345                                      | \$113,715                                       | \$680,446      |
| 50           | 51 | \$205,834                               | \$285,838                                      | \$73,347                                        | \$565,019      |
| 51           | 52 | \$207,744                               | \$272,465                                      | \$88,166                                        | \$568,375      |
| 52           | 53 | \$188,423                               | \$267,660                                      | \$64,875                                        | \$520,959      |
| 53           | 54 | \$183,624                               | \$303,694                                      | \$76,685                                        | \$564,003      |
| 54           | 55 | \$170,215                               | \$884,960                                      | \$52,069                                        | \$1,107,243    |
| 55           | 56 | \$164,401                               | \$516,451                                      | \$59,314                                        | \$740,166      |
| 56           | 57 | \$149,323                               | \$212,042                                      | \$41,734                                        | \$403,099      |
| 57           | 58 | \$138,767                               | \$192,741                                      | \$47,986                                        | \$379,494      |
| 58           | 59 | \$130,846                               | \$162,999                                      | \$32,408                                        | \$326,254      |
| 59           | 60 | \$122,445                               | \$462,156                                      | \$47,932                                        | \$632,533      |
| 60           | 61 | \$109,782                               | \$161,377                                      | \$30,452                                        | \$301,611      |
| 61           | 62 | \$100,219                               | \$146,702                                      | \$39,648                                        | \$286,569      |
| 62           | 63 | \$93,873                                | \$180,679                                      | \$30,623                                        | \$305,174      |
| 63           | 64 | \$96,289                                | \$108,946                                      | \$34,234                                        | \$239,469      |
| 64           | 65 | \$85,813                                | \$115,018                                      | \$160,025                                       | \$360,857      |
| 65           | 66 | \$69,440                                | \$105,321                                      | \$13,296                                        | \$188,057      |
| 66           | 67 | \$59,677                                | \$103,526                                      | \$13,509                                        | \$176,711      |
| 67           | 68 | \$43,285                                | \$152,921                                      | \$11,464                                        | \$207,670      |
| 68           | 69 | \$31,088                                | \$245,709                                      | \$10,446                                        | \$287,243      |
| 69           | 70 | \$31,027                                | \$118,655                                      | \$15,968                                        | \$165,650      |
| Total        |    | \$ 17,168,381                           | \$ 461,134,835                                 | \$ 8,129,877                                    | \$ 486,433,093 |

Pick-up Costs 5,270,049

Total Calculated Costs \$ 491,703,142

Test Year After Rates (TYAR)

Cost Coverages

| Weight Class |     | A Labels<br>(PO to PO) 4/ | B Labels<br>(PO to Addressee) 4/ | CD Labels<br>(Custom Designed) 4/ | Total |
|--------------|-----|---------------------------|----------------------------------|-----------------------------------|-------|
| Flat Rate    |     | 251%                      | 248%                             | 0%                                | 248%  |
| 0            | 0.5 | 246%                      | 241%                             | 240%                              | 241%  |
| 0.5          | 1   | 306%                      | 287%                             | 292%                              | 287%  |
| 1            | 2   | 251%                      | 248%                             | 245%                              | 248%  |
| 2            | 3   | 257%                      | 248%                             | 241%                              | 248%  |
| 3            | 4   | 255%                      | 248%                             | 245%                              | 248%  |
| 4            | 5   | 251%                      | 246%                             | 240%                              | 246%  |
| 5            | 6   | 247%                      | 243%                             | 237%                              | 243%  |
| 6            | 7   | 244%                      | 243%                             | 237%                              | 243%  |
| 7            | 8   | 232%                      | 229%                             | 223%                              | 229%  |
| 8            | 9   | 219%                      | 218%                             | 211%                              | 218%  |
| 9            | 10  | 208%                      | 209%                             | 203%                              | 209%  |
| 10           | 11  | 200%                      | 204%                             | 196%                              | 203%  |
| 11           | 12  | 199%                      | 202%                             | 195%                              | 202%  |
| 12           | 13  | 194%                      | 198%                             | 191%                              | 197%  |
| 13           | 14  | 188%                      | 191%                             | 184%                              | 190%  |
| 14           | 15  | 181%                      | 186%                             | 179%                              | 185%  |
| 15           | 16  | 176%                      | 182%                             | 176%                              | 181%  |
| 16           | 17  | 172%                      | 179%                             | 171%                              | 177%  |
| 17           | 18  | 169%                      | 176%                             | 168%                              | 174%  |
| 18           | 19  | 166%                      | 172%                             | 166%                              | 170%  |
| 19           | 20  | 163%                      | 169%                             | 162%                              | 167%  |
| 20           | 21  | 160%                      | 167%                             | 160%                              | 165%  |
| 21           | 22  | 157%                      | 164%                             | 158%                              | 162%  |
| 22           | 23  | 155%                      | 162%                             | 156%                              | 160%  |
| 23           | 24  | 153%                      | 160%                             | 154%                              | 157%  |
| 24           | 25  | 151%                      | 158%                             | 153%                              | 155%  |
| 25           | 26  | 149%                      | 157%                             | 151%                              | 153%  |
| 26           | 27  | 147%                      | 155%                             | 150%                              | 151%  |
| 27           | 28  | 146%                      | 153%                             | 149%                              | 149%  |
| 28           | 29  | 145%                      | 152%                             | 147%                              | 148%  |
| 29           | 30  | 144%                      | 152%                             | 146%                              | 148%  |
| 30           | 31  | 143%                      | 150%                             | 145%                              | 147%  |
| 31           | 32  | 144%                      | 148%                             | 144%                              | 146%  |
| 32           | 33  | 144%                      | 146%                             | 142%                              | 145%  |
| 33           | 34  | 146%                      | 145%                             | 141%                              | 145%  |
| 34           | 35  | 145%                      | 145%                             | 140%                              | 145%  |
| 35           | 36  | 145%                      | 144%                             | 139%                              | 144%  |
| 36           | 37  | 145%                      | 144%                             | 140%                              | 144%  |
| 37           | 38  | 145%                      | 143%                             | 143%                              | 144%  |
| 38           | 39  | 146%                      | 143%                             | 138%                              | 143%  |
| 39           | 40  | 146%                      | 141%                             | 137%                              | 142%  |
| 40           | 41  | 146%                      | 141%                             | 139%                              | 142%  |
| 41           | 42  | 146%                      | 139%                             | 138%                              | 139%  |
| 42           | 43  | 146%                      | 140%                             | 138%                              | 142%  |

Test Year After Rates (TYAR)

Cost Coverages

| Weight Class |    | A Labels<br>(PO to PO) 4/ | B Labels<br>(PO to Addressee) 4/ | CD Labels<br>(Custom Designed) 4/ | Total |
|--------------|----|---------------------------|----------------------------------|-----------------------------------|-------|
| 43           | 44 | 146%                      | 141%                             | 139%                              | 142%  |
| 44           | 45 | 146%                      | 140%                             | 137%                              | 141%  |
| 45           | 46 | 145%                      | 139%                             | 136%                              | 141%  |
| 46           | 47 | 144%                      | 138%                             | 137%                              | 140%  |
| 47           | 48 | 144%                      | 138%                             | 135%                              | 140%  |
| 48           | 49 | 143%                      | 137%                             | 134%                              | 139%  |
| 49           | 50 | 142%                      | 137%                             | 133%                              | 138%  |
| 50           | 51 | 141%                      | 137%                             | 133%                              | 138%  |
| 51           | 52 | 142%                      | 135%                             | 132%                              | 137%  |
| 52           | 53 | 141%                      | 136%                             | 132%                              | 137%  |
| 53           | 54 | 141%                      | 134%                             | 132%                              | 136%  |
| 54           | 55 | 140%                      | 139%                             | 132%                              | 139%  |
| 55           | 56 | 140%                      | 132%                             | 130%                              | 134%  |
| 56           | 57 | 139%                      | 134%                             | 131%                              | 136%  |
| 57           | 58 | 140%                      | 133%                             | 130%                              | 135%  |
| 58           | 59 | 137%                      | 132%                             | 130%                              | 134%  |
| 59           | 60 | 140%                      | 130%                             | 129%                              | 132%  |
| 60           | 61 | 140%                      | 133%                             | 131%                              | 135%  |
| 61           | 62 | 139%                      | 133%                             | 130%                              | 135%  |
| 62           | 63 | 139%                      | 131%                             | 128%                              | 133%  |
| 63           | 64 | 140%                      | 132%                             | 129%                              | 135%  |
| 64           | 65 | 140%                      | 133%                             | 134%                              | 135%  |
| 65           | 66 | 140%                      | 131%                             | 127%                              | 134%  |
| 66           | 67 | 139%                      | 131%                             | 129%                              | 134%  |
| 67           | 68 | 141%                      | 131%                             | 130%                              | 133%  |
| 68           | 69 | 136%                      | 130%                             | 129%                              | 131%  |
| 69           | 70 | 136%                      | 143%                             | 128%                              | 141%  |
| Total        |    | 154%                      | 237%                             | 164%                              | 233%  |

FY 2004

**Volume Distribution**

| Weight Class |     | <b>A Labels</b><br>(PO to PO) 1/ | <b>B Labels</b><br>(PO to Addressee)1/ | <b>CD Labels</b><br>(Custom Designed)1/ | <b>Total</b> |
|--------------|-----|----------------------------------|----------------------------------------|-----------------------------------------|--------------|
| Flat Rate    |     | 294                              | 41,368                                 | 0                                       | 41,663       |
| 0            | 0.5 | 26,199                           | 56,132,924                             | 16,413                                  | 56,175,536   |
| 0.5          | 1   | 13,529                           | 5,199,105                              | 14,419                                  | 5,227,053    |
| 1            | 2   | 36,426                           | 3,693,046                              | 26,352                                  | 3,755,824    |
| 2            | 3   | 10,905                           | 1,644,559                              | 17,665                                  | 1,673,129    |
| 3            | 4   | 8,008                            | 921,827                                | 16,153                                  | 945,988      |
| 4            | 5   | 6,852                            | 592,910                                | 12,056                                  | 611,817      |
| 5            | 6   | 6,191                            | 461,072                                | 9,739                                   | 477,002      |
| 6            | 7   | 5,157                            | 300,444                                | 8,944                                   | 314,545      |
| 7            | 8   | 4,180                            | 236,494                                | 8,244                                   | 248,918      |
| 8            | 9   | 4,601                            | 199,837                                | 7,499                                   | 211,936      |
| 9            | 10  | 3,579                            | 153,318                                | 7,424                                   | 164,320      |
| 10           | 11  | 3,408                            | 128,622                                | 6,891                                   | 138,921      |
| 11           | 12  | 3,424                            | 101,790                                | 6,969                                   | 112,183      |
| 12           | 13  | 3,556                            | 93,449                                 | 6,796                                   | 103,801      |
| 13           | 14  | 3,621                            | 82,070                                 | 6,783                                   | 92,473       |
| 14           | 15  | 4,157                            | 64,761                                 | 6,641                                   | 75,559       |
| 15           | 16  | 6,480                            | 58,139                                 | 6,769                                   | 71,387       |
| 16           | 17  | 9,420                            | 53,907                                 | 6,430                                   | 69,757       |
| 17           | 18  | 10,470                           | 45,725                                 | 6,355                                   | 62,550       |
| 18           | 19  | 10,670                           | 43,817                                 | 6,121                                   | 60,608       |
| 19           | 20  | 11,604                           | 41,613                                 | 6,142                                   | 59,359       |
| 20           | 21  | 12,145                           | 38,277                                 | 5,942                                   | 56,363       |
| 21           | 22  | 12,657                           | 32,910                                 | 5,845                                   | 51,412       |
| 22           | 23  | 13,141                           | 29,545                                 | 5,716                                   | 48,402       |
| 23           | 24  | 14,213                           | 27,819                                 | 5,618                                   | 47,650       |
| 24           | 25  | 15,596                           | 26,791                                 | 5,400                                   | 47,787       |
| 25           | 26  | 17,485                           | 27,067                                 | 5,405                                   | 49,957       |
| 26           | 27  | 18,882                           | 22,583                                 | 5,188                                   | 46,652       |
| 27           | 28  | 19,914                           | 21,830                                 | 4,970                                   | 46,714       |
| 28           | 29  | 19,300                           | 20,064                                 | 4,404                                   | 43,768       |
| 29           | 30  | 17,664                           | 20,446                                 | 4,600                                   | 42,710       |
| 30           | 31  | 13,772                           | 16,867                                 | 3,967                                   | 34,606       |
| 31           | 32  | 10,471                           | 17,877                                 | 3,902                                   | 32,250       |
| 32           | 33  | 7,986                            | 19,303                                 | 3,036                                   | 30,325       |
| 33           | 34  | 6,767                            | 17,550                                 | 3,007                                   | 27,325       |
| 34           | 35  | 6,150                            | 14,830                                 | 2,493                                   | 23,473       |
| 35           | 36  | 5,825                            | 13,887                                 | 2,532                                   | 22,244       |
| 36           | 37  | 5,366                            | 12,133                                 | 2,046                                   | 19,546       |
| 37           | 38  | 5,424                            | 11,673                                 | 2,472                                   | 19,568       |
| 38           | 39  | 5,088                            | 10,430                                 | 1,767                                   | 17,284       |
| 39           | 40  | 4,958                            | 13,050                                 | 3,130                                   | 21,137       |

FY 2004

**Volume Distribution**

| Weight Class |    | A Labels<br>(PO to PO) 1/ | B Labels<br>(PO to Addressee)1/ | CD Labels<br>(Custom Designed)1/ | Total      |
|--------------|----|---------------------------|---------------------------------|----------------------------------|------------|
| 40           | 41 | 4,701                     | 12,761                          | 1,460                            | 18,923     |
| 41           | 42 | 4,870                     | 37,557                          | 1,756                            | 44,183     |
| 42           | 43 | 4,778                     | 9,177                           | 1,358                            | 15,313     |
| 43           | 44 | 4,680                     | 7,537                           | 1,617                            | 13,835     |
| 44           | 45 | 4,262                     | 7,972                           | 1,369                            | 13,604     |
| 45           | 46 | 4,203                     | 6,254                           | 1,587                            | 12,044     |
| 46           | 47 | 3,939                     | 5,846                           | 1,229                            | 11,014     |
| 47           | 48 | 3,814                     | 4,701                           | 1,463                            | 9,979      |
| 48           | 49 | 3,453                     | 4,554                           | 1,302                            | 9,309      |
| 49           | 50 | 3,332                     | 4,879                           | 1,596                            | 9,807      |
| 50           | 51 | 3,026                     | 3,952                           | 1,015                            | 7,993      |
| 51           | 52 | 3,031                     | 3,670                           | 1,196                            | 7,897      |
| 52           | 53 | 2,700                     | 3,578                           | 867                              | 7,144      |
| 53           | 54 | 2,587                     | 3,958                           | 1,008                            | 7,553      |
| 54           | 55 | 2,346                     | 11,773                          | 675                              | 14,794     |
| 55           | 56 | 2,235                     | 6,441                           | 747                              | 9,423      |
| 56           | 57 | 1,994                     | 2,639                           | 521                              | 5,154      |
| 57           | 58 | 1,833                     | 2,357                           | 587                              | 4,777      |
| 58           | 59 | 1,670                     | 1,939                           | 390                              | 3,999      |
| 59           | 60 | 1,576                     | 5,346                           | 565                              | 7,487      |
| 60           | 61 | 1,382                     | 1,874                           | 359                              | 3,614      |
| 61           | 62 | 1,240                     | 1,678                           | 456                              | 3,374      |
| 62           | 63 | 1,137                     | 2,019                           | 343                              | 3,499      |
| 63           | 64 | 1,163                     | 1,203                           | 380                              | 2,746      |
| 64           | 65 | 1,018                     | 1,264                           | 1,820                            | 4,102      |
| 65           | 66 | 810                       | 1,126                           | 141                              | 2,077      |
| 66           | 67 | 684                       | 1,088                           | 143                              | 1,915      |
| 67           | 68 | 493                       | 1,581                           | 120                              | 2,195      |
| 68           | 69 | 338                       | 2,492                           | 108                              | 2,938      |
| 69           | 70 | 334                       | 1,309                           | 161                              | 1,804      |
| Total        |    | 499,161                   | 70,868,256                      | 318,583                          | 71,686,000 |

1/ Formula: Billing Determinants volume by weight class x TYAR volume.

2/ Formula: FY 2004 proposed rates X FY 2004 volumes.

3/ Formula: FY 2004 volumes X (TYBR weight class cost/TYBR weight class volume)

4/ Formula: Ratio of FY 2004 revenues to FY 2004 cost.

FY 2004

**After Rates Revenues**

| Weight Class |     | A Labels<br>(PO to PO) 2/ | B Labels<br>(PO to Addressee) 2/ | CD Labels<br>(Custom Designed) 2/ | Total         |
|--------------|-----|---------------------------|----------------------------------|-----------------------------------|---------------|
| Flat Rate    |     | \$4,299                   | \$738,424                        | \$0                               | \$742,723     |
| 0            | 0.5 | \$272,472                 | \$766,214,407                    | \$175,616                         | \$766,662,495 |
| 0.5          | 1   | \$197,517                 | \$92,804,033                     | \$214,845                         | \$93,216,395  |
| 1            | 2   | \$531,823                 | \$65,920,864                     | \$392,647                         | \$66,845,333  |
| 2            | 3   | \$194,101                 | \$34,617,966                     | \$319,743                         | \$35,131,810  |
| 3            | 4   | \$167,757                 | \$22,308,208                     | \$343,259                         | \$22,819,225  |
| 4            | 5   | \$164,779                 | \$16,186,449                     | \$293,554                         | \$16,644,782  |
| 5            | 6   | \$168,084                 | \$14,016,584                     | \$267,348                         | \$14,452,016  |
| 6            | 7   | \$155,743                 | \$10,049,863                     | \$272,795                         | \$10,478,400  |
| 7            | 8   | \$131,658                 | \$8,218,177                      | \$262,174                         | \$8,612,009   |
| 8            | 9   | \$151,591                 | \$7,234,109                      | \$249,326                         | \$7,635,026   |
| 9            | 10  | \$122,575                 | \$5,749,416                      | \$256,490                         | \$6,128,481   |
| 10           | 11  | \$122,532                 | \$5,041,979                      | \$249,789                         | \$5,414,300   |
| 11           | 12  | \$132,162                 | \$4,259,898                      | \$271,095                         | \$4,663,155   |
| 12           | 13  | \$144,026                 | \$4,088,414                      | \$277,265                         | \$4,509,705   |
| 13           | 14  | \$150,454                 | \$3,676,717                      | \$283,861                         | \$4,111,033   |
| 14           | 15  | \$178,113                 | \$2,985,474                      | \$286,564                         | \$3,450,151   |
| 15           | 16  | \$287,704                 | \$2,770,318                      | \$302,560                         | \$3,360,582   |
| 16           | 17  | \$432,395                 | \$2,649,524                      | \$297,045                         | \$3,378,964   |
| 17           | 18  | \$495,219                 | \$2,311,390                      | \$302,502                         | \$3,109,111   |
| 18           | 19  | \$520,144                 | \$2,278,492                      | \$300,230                         | \$3,098,865   |
| 19           | 20  | \$582,510                 | \$2,224,209                      | \$310,180                         | \$3,116,899   |
| 20           | 21  | \$627,285                 | \$2,101,386                      | \$308,663                         | \$3,037,334   |
| 21           | 22  | \$672,089                 | \$1,854,505                      | \$312,106                         | \$2,838,700   |
| 22           | 23  | \$717,509                 | \$1,709,175                      | \$313,823                         | \$2,740,507   |
| 23           | 24  | \$795,937                 | \$1,648,250                      | \$316,311                         | \$2,760,498   |
| 24           | 25  | \$895,232                 | \$1,624,890                      | \$311,566                         | \$2,831,688   |
| 25           | 26  | \$1,029,850               | \$1,682,191                      | \$319,995                         | \$3,032,036   |
| 26           | 27  | \$1,138,570               | \$1,435,138                      | \$314,388                         | \$2,888,096   |
| 27           | 28  | \$1,230,678               | \$1,420,059                      | \$308,640                         | \$2,959,376   |
| 28           | 29  | \$1,220,716               | \$1,334,277                      | \$279,855                         | \$2,834,848   |
| 29           | 30  | \$1,142,842               | \$1,389,325                      | \$299,001                         | \$2,831,168   |
| 30           | 31  | \$911,001                 | \$1,170,594                      | \$263,580                         | \$2,345,175   |
| 31           | 32  | \$708,389                 | \$1,267,495                      | \$265,116                         | \$2,241,000   |
| 32           | 33  | \$551,041                 | \$1,394,651                      | \$210,376                         | \$2,156,068   |
| 33           | 34  | \$477,417                 | \$1,295,199                      | \$213,078                         | \$1,985,694   |
| 34           | 35  | \$442,199                 | \$1,114,470                      | \$180,003                         | \$1,736,671   |
| 35           | 36  | \$427,865                 | \$1,065,158                      | \$186,713                         | \$1,679,736   |
| 36           | 37  | \$402,979                 | \$950,657                        | \$154,279                         | \$1,507,915   |
| 37           | 38  | \$417,103                 | \$935,571                        | \$190,812                         | \$1,543,486   |
| 38           | 39  | \$400,170                 | \$854,194                        | \$139,466                         | \$1,393,830   |
| 39           | 40  | \$398,842                 | \$1,092,272                      | \$252,729                         | \$1,743,843   |

FY 2004

**After Rates Revenues**

| Weight Class |    | A Labels<br>(PO to PO) 2/ | B Labels<br>(PO to Addressee) 2/ | CD Labels<br>(Custom Designed) 2/ | Total         |
|--------------|----|---------------------------|----------------------------------|-----------------------------------|---------------|
| 40           | 41 | \$386,667                 | \$1,091,101                      | \$120,522                         | \$1,598,291   |
| 41           | 42 | \$409,535                 | \$3,280,606                      | \$148,198                         | \$3,838,338   |
| 42           | 43 | \$409,952                 | \$817,213                        | \$116,941                         | \$1,344,106   |
| 43           | 44 | \$409,758                 | \$684,375                        | \$142,085                         | \$1,236,217   |
| 44           | 45 | \$379,978                 | \$736,638                        | \$122,499                         | \$1,239,115   |
| 45           | 46 | \$380,370                 | \$586,279                        | \$144,133                         | \$1,110,782   |
| 46           | 47 | \$363,011                 | \$557,674                        | \$113,649                         | \$1,034,334   |
| 47           | 48 | \$356,988                 | \$455,316                        | \$137,416                         | \$949,720     |
| 48           | 49 | \$328,017                 | \$447,448                        | \$124,109                         | \$899,574     |
| 49           | 50 | \$321,545                 | \$486,634                        | \$154,508                         | \$962,687     |
| 50           | 51 | \$296,852                 | \$400,563                        | \$99,873                          | \$797,288     |
| 51           | 52 | \$301,589                 | \$377,133                        | \$119,336                         | \$798,058     |
| 52           | 53 | \$272,795                 | \$373,165                        | \$87,877                          | \$733,838     |
| 53           | 54 | \$265,130                 | \$418,585                        | \$103,607                         | \$787,321     |
| 54           | 55 | \$243,954                 | \$1,262,704                      | \$70,400                          | \$1,577,059   |
| 55           | 56 | \$235,911                 | \$700,757                        | \$79,052                          | \$1,015,720   |
| 56           | 57 | \$213,325                 | \$290,967                        | \$55,912                          | \$560,204     |
| 57           | 58 | \$199,015                 | \$263,526                        | \$63,883                          | \$526,424     |
| 58           | 59 | \$183,967                 | \$219,907                        | \$43,089                          | \$446,962     |
| 59           | 60 | \$176,347                 | \$615,536                        | \$63,399                          | \$855,282     |
| 60           | 61 | \$157,216                 | \$219,323                        | \$40,980                          | \$417,519     |
| 61           | 62 | \$143,235                 | \$199,398                        | \$52,789                          | \$395,422     |
| 62           | 63 | \$133,365                 | \$243,303                        | \$40,302                          | \$416,971     |
| 63           | 64 | \$138,641                 | \$147,321                        | \$45,395                          | \$331,356     |
| 64           | 65 | \$123,043                 | \$156,897                        | \$220,615                         | \$500,554     |
| 65           | 66 | \$99,431                  | \$141,960                        | \$17,338                          | \$258,729     |
| 66           | 67 | \$85,173                  | \$139,030                        | \$17,818                          | \$242,021     |
| 67           | 68 | \$62,377                  | \$204,988                        | \$15,240                          | \$282,605     |
| 68           | 69 | \$43,375                  | \$327,408                        | \$13,847                          | \$384,631     |
| 69           | 70 | \$43,379                  | \$174,337                        | \$20,976                          | \$238,692     |
| Total        |    | 27,079,309                | 1,119,704,466                    | 13,665,176                        | 1,160,448,951 |

FY 2004

**Costs**

| Weight Class |     | A Labels<br>(PO to PO) 3/ | B Labels<br>(PO to Addressee) 3/ | CD Labels<br>(Custom Designed) 3/ | Total         |
|--------------|-----|---------------------------|----------------------------------|-----------------------------------|---------------|
| Flat Rate    |     | \$1,711                   | \$298,081                        |                                   | \$299,792     |
| 0            | 0.5 | \$110,631                 | \$317,727,762                    | \$73,230                          | \$317,911,623 |
| 0.5          | 1   | \$64,460                  | \$32,388,798                     | \$73,691                          | \$32,526,949  |
| 1            | 2   | \$211,691                 | \$26,610,349                     | \$160,579                         | \$26,982,619  |
| 2            | 3   | \$75,646                  | \$13,946,240                     | \$132,639                         | \$14,154,525  |
| 3            | 4   | \$65,877                  | \$9,004,091                      | \$139,881                         | \$9,209,849   |
| 4            | 5   | \$65,758                  | \$6,571,382                      | \$122,260                         | \$6,759,400   |
| 5            | 6   | \$68,099                  | \$5,763,195                      | \$113,031                         | \$5,944,325   |
| 6            | 7   | \$63,875                  | \$4,137,936                      | \$115,230                         | \$4,317,042   |
| 7            | 8   | \$56,730                  | \$3,585,486                      | \$117,494                         | \$3,759,710   |
| 8            | 9   | \$69,153                  | \$3,317,982                      | \$117,966                         | \$3,505,102   |
| 9            | 10  | \$58,864                  | \$2,749,469                      | \$126,442                         | \$2,934,774   |
| 10           | 11  | \$61,372                  | \$2,475,390                      | \$127,497                         | \$2,664,259   |
| 11           | 12  | \$66,527                  | \$2,107,975                      | \$138,696                         | \$2,313,198   |
| 12           | 13  | \$74,064                  | \$2,066,684                      | \$144,922                         | \$2,285,670   |
| 13           | 14  | \$80,195                  | \$1,927,081                      | \$154,334                         | \$2,161,611   |
| 14           | 15  | \$98,597                  | \$1,605,021                      | \$160,084                         | \$1,863,702   |
| 15           | 16  | \$163,268                 | \$1,523,511                      | \$171,779                         | \$1,858,558   |
| 16           | 17  | \$250,983                 | \$1,480,479                      | \$173,210                         | \$1,904,673   |
| 17           | 18  | \$293,050                 | \$1,314,415                      | \$180,220                         | \$1,787,684   |
| 18           | 19  | \$314,248                 | \$1,328,439                      | \$181,038                         | \$1,823,725   |
| 19           | 20  | \$358,447                 | \$1,316,286                      | \$191,290                         | \$1,866,024   |
| 20           | 21  | \$393,227                 | \$1,260,025                      | \$192,978                         | \$1,846,230   |
| 21           | 22  | \$427,551                 | \$1,127,869                      | \$197,281                         | \$1,752,701   |
| 22           | 23  | \$462,233                 | \$1,054,578                      | \$201,198                         | \$1,718,008   |
| 23           | 24  | \$521,440                 | \$1,030,092                      | \$204,886                         | \$1,756,417   |
| 24           | 25  | \$594,673                 | \$1,030,002                      | \$203,734                         | \$1,828,409   |
| 25           | 26  | \$692,062                 | \$1,074,812                      | \$211,613                         | \$1,978,486   |
| 26           | 27  | \$773,871                 | \$924,918                        | \$209,601                         | \$1,908,390   |
| 27           | 28  | \$844,144                 | \$928,710                        | \$207,663                         | \$1,980,518   |
| 28           | 29  | \$844,751                 | \$877,547                        | \$190,594                         | \$1,912,893   |
| 29           | 30  | \$794,287                 | \$916,374                        | \$205,356                         | \$1,916,017   |
| 30           | 31  | \$634,918                 | \$781,085                        | \$181,234                         | \$1,597,238   |
| 31           | 32  | \$493,342                 | \$855,308                        | \$184,498                         | \$1,533,148   |
| 32           | 33  | \$383,394                 | \$953,984                        | \$148,229                         | \$1,485,606   |
| 33           | 34  | \$327,953                 | \$891,408                        | \$150,646                         | \$1,370,007   |
| 34           | 35  | \$305,440                 | \$765,974                        | \$128,162                         | \$1,199,576   |
| 35           | 36  | \$294,904                 | \$738,678                        | \$134,460                         | \$1,168,041   |
| 36           | 37  | \$278,134                 | \$661,651                        | \$110,366                         | \$1,050,152   |
| 37           | 38  | \$287,488                 | \$652,306                        | \$133,202                         | \$1,072,995   |
| 38           | 39  | \$273,477                 | \$598,831                        | \$101,058                         | \$973,365     |
| 39           | 40  | \$272,596                 | \$774,979                        | \$184,759                         | \$1,232,334   |

FY 2004  
Costs

| Weight Class |    | A Labels<br>(PO to PO) 3/ | B Labels<br>(PO to Addressee) 3/ | CD Labels<br>(Custom Designed) 3/ | Total       |
|--------------|----|---------------------------|----------------------------------|-----------------------------------|-------------|
| 40           | 41 | \$265,400                 | \$775,780                        | \$86,622                          | \$1,127,803 |
| 41           | 42 | \$281,262                 | \$2,364,791                      | \$107,025                         | \$2,753,078 |
| 42           | 43 | \$280,217                 | \$582,313                        | \$84,723                          | \$947,253   |
| 43           | 44 | \$280,346                 | \$486,473                        | \$102,563                         | \$869,382   |
| 44           | 45 | \$261,124                 | \$527,856                        | \$89,605                          | \$878,585   |
| 45           | 46 | \$263,120                 | \$421,160                        | \$106,126                         | \$790,406   |
| 46           | 47 | \$252,325                 | \$402,708                        | \$83,050                          | \$738,083   |
| 47           | 48 | \$247,744                 | \$329,608                        | \$101,843                         | \$679,195   |
| 48           | 49 | \$230,007                 | \$325,994                        | \$92,947                          | \$648,949   |
| 49           | 50 | \$227,007                 | \$354,113                        | \$116,602                         | \$697,722   |
| 50           | 51 | \$211,060                 | \$293,095                        | \$75,209                          | \$579,364   |
| 51           | 52 | \$213,019                 | \$279,383                        | \$90,404                          | \$582,806   |
| 52           | 53 | \$193,207                 | \$274,456                        | \$66,523                          | \$534,185   |
| 53           | 54 | \$188,286                 | \$311,404                        | \$78,632                          | \$578,322   |
| 54           | 55 | \$174,537                 | \$907,428                        | \$53,391                          | \$1,135,356 |
| 55           | 56 | \$168,575                 | \$529,563                        | \$60,820                          | \$758,959   |
| 56           | 57 | \$153,114                 | \$217,425                        | \$42,794                          | \$413,334   |
| 57           | 58 | \$142,290                 | \$197,635                        | \$49,204                          | \$389,129   |
| 58           | 59 | \$134,168                 | \$167,138                        | \$33,231                          | \$334,537   |
| 59           | 60 | \$125,554                 | \$473,890                        | \$49,149                          | \$648,592   |
| 60           | 61 | \$112,569                 | \$165,474                        | \$31,225                          | \$309,268   |
| 61           | 62 | \$102,763                 | \$150,427                        | \$40,655                          | \$293,845   |
| 62           | 63 | \$96,256                  | \$185,266                        | \$31,400                          | \$312,923   |
| 63           | 64 | \$98,733                  | \$111,712                        | \$35,104                          | \$245,549   |
| 64           | 65 | \$87,992                  | \$117,939                        | \$164,088                         | \$370,019   |
| 65           | 66 | \$71,203                  | \$107,995                        | \$13,633                          | \$192,831   |
| 66           | 67 | \$61,192                  | \$106,154                        | \$13,852                          | \$181,198   |
| 67           | 68 | \$44,384                  | \$156,804                        | \$11,755                          | \$212,942   |
| 68           | 69 | \$31,877                  | \$251,948                        | \$10,711                          | \$294,536   |
| 69           | 70 | \$31,815                  | \$121,668                        | \$16,373                          | \$169,856   |
| Total        |    | 17,604,276                | 472,842,783                      | 8,336,290                         | 498,783,349 |

**FY 2004**

**Cost Coverage Percentages**

| Weight Class |     | <b>A Labels</b>      | <b>B Labels</b>             | <b>CD Labels</b>            | <b>Total</b> |
|--------------|-----|----------------------|-----------------------------|-----------------------------|--------------|
|              |     | <b>(PO to PO) 4/</b> | <b>(PO to Addressee) 4/</b> | <b>(Custom Designed) 4/</b> |              |
| Flat Rate    |     | 251%                 | 248%                        | 0%                          | 248%         |
| 0            | 0.5 | 246%                 | 241%                        | 240%                        | 241%         |
| 0.5          | 1   | 306%                 | 287%                        | 292%                        | 287%         |
| 1            | 2   | 251%                 | 248%                        | 245%                        | 248%         |
| 2            | 3   | 257%                 | 248%                        | 241%                        | 248%         |
| 3            | 4   | 255%                 | 248%                        | 245%                        | 248%         |
| 4            | 5   | 251%                 | 246%                        | 240%                        | 246%         |
| 5            | 6   | 247%                 | 243%                        | 237%                        | 243%         |
| 6            | 7   | 244%                 | 243%                        | 237%                        | 243%         |
| 7            | 8   | 232%                 | 229%                        | 223%                        | 229%         |
| 8            | 9   | 219%                 | 218%                        | 211%                        | 218%         |
| 9            | 10  | 208%                 | 209%                        | 203%                        | 209%         |
| 10           | 11  | 200%                 | 204%                        | 196%                        | 203%         |
| 11           | 12  | 199%                 | 202%                        | 195%                        | 202%         |
| 12           | 13  | 194%                 | 198%                        | 191%                        | 197%         |
| 13           | 14  | 188%                 | 191%                        | 184%                        | 190%         |
| 14           | 15  | 181%                 | 186%                        | 179%                        | 185%         |
| 15           | 16  | 176%                 | 182%                        | 176%                        | 181%         |
| 16           | 17  | 172%                 | 179%                        | 171%                        | 177%         |
| 17           | 18  | 169%                 | 176%                        | 168%                        | 174%         |
| 18           | 19  | 166%                 | 172%                        | 166%                        | 170%         |
| 19           | 20  | 163%                 | 169%                        | 162%                        | 167%         |
| 20           | 21  | 160%                 | 167%                        | 160%                        | 165%         |
| 21           | 22  | 157%                 | 164%                        | 158%                        | 162%         |
| 22           | 23  | 155%                 | 162%                        | 156%                        | 160%         |
| 23           | 24  | 153%                 | 160%                        | 154%                        | 157%         |
| 24           | 25  | 151%                 | 158%                        | 153%                        | 155%         |
| 25           | 26  | 149%                 | 157%                        | 151%                        | 153%         |
| 26           | 27  | 147%                 | 155%                        | 150%                        | 151%         |
| 27           | 28  | 146%                 | 153%                        | 149%                        | 149%         |
| 28           | 29  | 145%                 | 152%                        | 147%                        | 148%         |
| 29           | 30  | 144%                 | 152%                        | 146%                        | 148%         |
| 30           | 31  | 143%                 | 150%                        | 145%                        | 147%         |
| 31           | 32  | 144%                 | 148%                        | 144%                        | 146%         |
| 32           | 33  | 144%                 | 146%                        | 142%                        | 145%         |
| 33           | 34  | 146%                 | 145%                        | 141%                        | 145%         |
| 34           | 35  | 145%                 | 145%                        | 140%                        | 145%         |
| 35           | 36  | 145%                 | 144%                        | 139%                        | 144%         |
| 36           | 37  | 145%                 | 144%                        | 140%                        | 144%         |
| 37           | 38  | 145%                 | 143%                        | 143%                        | 144%         |
| 38           | 39  | 146%                 | 143%                        | 138%                        | 143%         |
| 39           | 40  | 146%                 | 141%                        | 137%                        | 142%         |

**FY 2004**

**Cost Coverage Percentages**

| Weight Class |    | <b>A Labels</b><br>(PO to PO) 4/ | <b>B Labels</b><br>(PO to Addressee) 4/ | <b>CD Labels</b><br>(Custom Designed) 4/ | <b>Total</b> |
|--------------|----|----------------------------------|-----------------------------------------|------------------------------------------|--------------|
| 40           | 41 | 146%                             | 141%                                    | 139%                                     | 142%         |
| 41           | 42 | 146%                             | 139%                                    | 138%                                     | 139%         |
| 42           | 43 | 146%                             | 140%                                    | 138%                                     | 142%         |
| 43           | 44 | 146%                             | 141%                                    | 139%                                     | 142%         |
| 44           | 45 | 146%                             | 140%                                    | 137%                                     | 141%         |
| 45           | 46 | 145%                             | 139%                                    | 136%                                     | 141%         |
| 46           | 47 | 144%                             | 138%                                    | 137%                                     | 140%         |
| 47           | 48 | 144%                             | 138%                                    | 135%                                     | 140%         |
| 48           | 49 | 143%                             | 137%                                    | 134%                                     | 139%         |
| 49           | 50 | 142%                             | 137%                                    | 133%                                     | 138%         |
| 50           | 51 | 141%                             | 137%                                    | 133%                                     | 138%         |
| 51           | 52 | 142%                             | 135%                                    | 132%                                     | 137%         |
| 52           | 53 | 141%                             | 136%                                    | 132%                                     | 137%         |
| 53           | 54 | 141%                             | 134%                                    | 132%                                     | 136%         |
| 54           | 55 | 140%                             | 139%                                    | 132%                                     | 139%         |
| 55           | 56 | 140%                             | 132%                                    | 130%                                     | 134%         |
| 56           | 57 | 139%                             | 134%                                    | 131%                                     | 136%         |
| 57           | 58 | 140%                             | 133%                                    | 130%                                     | 135%         |
| 58           | 59 | 137%                             | 132%                                    | 130%                                     | 134%         |
| 59           | 60 | 140%                             | 130%                                    | 129%                                     | 132%         |
| 60           | 61 | 140%                             | 133%                                    | 131%                                     | 135%         |
| 61           | 62 | 139%                             | 133%                                    | 130%                                     | 135%         |
| 62           | 63 | 139%                             | 131%                                    | 128%                                     | 133%         |
| 63           | 64 | 140%                             | 132%                                    | 129%                                     | 135%         |
| 64           | 65 | 140%                             | 133%                                    | 134%                                     | 135%         |
| 65           | 66 | 140%                             | 131%                                    | 127%                                     | 134%         |
| 66           | 67 | 139%                             | 131%                                    | 129%                                     | 134%         |
| 67           | 68 | 141%                             | 131%                                    | 130%                                     | 133%         |
| 68           | 69 | 136%                             | 130%                                    | 129%                                     | 131%         |
| 69           | 70 | 136%                             | 143%                                    | 128%                                     | 141%         |
| Total        |    | 154%                             | 237%                                    | 164%                                     | 233%         |

| Express Mail Rates                  |                             |                    |                                        |                                               |
|-------------------------------------|-----------------------------|--------------------|----------------------------------------|-----------------------------------------------|
| R97-1 Rates                         |                             |                    |                                        |                                               |
|                                     | Schedule<br>121             | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds) | Same Day<br>Airport Service | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 0.5                                 | \$9.25                      | \$9.55             | \$9.70                                 | 11.75                                         |
| 1                                   | 10.75                       | 13.55              | 13.70                                  | 15.75                                         |
| 2                                   | 10.75                       | 13.55              | 13.70                                  | 15.75                                         |
| 3                                   | 13.75                       | 16.30              | 16.45                                  | 18.50                                         |
| 4                                   | 15.00                       | 19.05              | 19.20                                  | 21.25                                         |
| 5                                   | 16.25                       | 21.80              | 21.95                                  | 24.00                                         |
| 6                                   | 17.60                       | 24.55              | 24.70                                  | 26.75                                         |
| 7                                   | 18.85                       | 27.20              | 27.35                                  | 29.40                                         |
| 8                                   | 20.20                       | 28.40              | 28.55                                  | 30.60                                         |
| 9                                   | 21.50                       | 29.60              | 29.75                                  | 31.80                                         |
| 10                                  | 22.70                       | 30.80              | 30.95                                  | 33.00                                         |
| 11                                  | 24.05                       | 32.25              | 32.40                                  | 34.45                                         |
| 12                                  | 25.35                       | 34.60              | 34.75                                  | 36.80                                         |
| 13                                  | 26.60                       | 35.85              | 36.00                                  | 38.05                                         |
| 14                                  | 27.95                       | 37.20              | 37.35                                  | 39.40                                         |
| 15                                  | 29.20                       | 38.40              | 38.55                                  | 40.60                                         |
| 16                                  | 30.50                       | 39.70              | 39.85                                  | 41.90                                         |
| 17                                  | 31.80                       | 41.05              | 41.20                                  | 43.25                                         |
| 18                                  | 33.10                       | 42.25              | 42.40                                  | 44.45                                         |
| 19                                  | 34.40                       | 43.55              | 43.70                                  | 45.75                                         |
| 20                                  | 35.65                       | 44.85              | 45.00                                  | 47.05                                         |
| 21                                  | 36.95                       | 46.10              | 46.25                                  | 48.30                                         |
| 22                                  | 38.25                       | 47.35              | 47.50                                  | 49.55                                         |
| 23                                  | 39.55                       | 48.70              | 48.85                                  | 50.90                                         |
| 24                                  | 40.90                       | 49.90              | 50.05                                  | 52.10                                         |
| 25                                  | 42.10                       | 51.20              | 51.35                                  | 53.40                                         |
| 26                                  | 43.40                       | 52.45              | 52.60                                  | 54.65                                         |
| 27                                  | 44.55                       | 53.75              | 53.90                                  | 55.95                                         |
| 28                                  | 45.65                       | 55.00              | 55.15                                  | 57.20                                         |
| 29                                  | 46.75                       | 56.30              | 56.45                                  | 58.50                                         |
| 30                                  | 47.85                       | 57.60              | 57.75                                  | 59.80                                         |
| 31                                  | 48.90                       | 58.85              | 59.00                                  | 61.05                                         |
| 32                                  | 49.95                       | 60.15              | 60.30                                  | 62.35                                         |
| 33                                  | 51.05                       | 61.40              | 61.55                                  | 63.60                                         |
| 34                                  | 52.10                       | 62.70              | 62.85                                  | 64.90                                         |
| 35                                  | 53.25                       | 63.95              | 64.10                                  | 66.15                                         |
| 36                                  | 54.30                       | 65.25              | 65.40                                  | 67.45                                         |
| 37                                  | 55.30                       | 66.45              | 66.60                                  | 68.65                                         |
| 38                                  | 56.45                       | 67.80              | 67.95                                  | 70.00                                         |
| 39                                  | 57.50                       | 69.05              | 69.20                                  | 71.25                                         |
| 40                                  | 58.55                       | 70.30              | 70.45                                  | 72.50                                         |

| Express Mail Rates                  |                             |                    |                                        |                                               |
|-------------------------------------|-----------------------------|--------------------|----------------------------------------|-----------------------------------------------|
| R97-1 Rates                         |                             |                    |                                        |                                               |
|                                     | Schedule<br>121             | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds) | Same Day<br>Airport Service | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 41                                  | 59.70                       | 71.55              | 71.70                                  | 73.75                                         |
| 42                                  | 60.70                       | 72.90              | 73.05                                  | 75.10                                         |
| 43                                  | 61.80                       | 74.15              | 74.30                                  | 76.35                                         |
| 44                                  | 62.90                       | 75.45              | 75.60                                  | 77.65                                         |
| 45                                  | 63.95                       | 76.75              | 76.90                                  | 78.95                                         |
| 46                                  | 65.05                       | 77.95              | 78.10                                  | 80.15                                         |
| 47                                  | 66.15                       | 79.30              | 79.45                                  | 81.50                                         |
| 48                                  | 67.20                       | 80.55              | 80.70                                  | 82.75                                         |
| 49                                  | 68.25                       | 81.80              | 81.95                                  | 84.00                                         |
| 50                                  | 69.35                       | 83.05              | 83.20                                  | 85.25                                         |
| 51                                  | 70.45                       | 84.40              | 84.55                                  | 86.60                                         |
| 52                                  | 71.45                       | 85.60              | 85.75                                  | 87.80                                         |
| 53                                  | 72.60                       | 86.95              | 87.10                                  | 89.15                                         |
| 54                                  | 73.65                       | 88.20              | 88.35                                  | 90.40                                         |
| 55                                  | 74.75                       | 89.45              | 89.60                                  | 91.65                                         |
| 56                                  | 75.85                       | 90.80              | 90.95                                  | 93.00                                         |
| 57                                  | 76.90                       | 92.00              | 92.15                                  | 94.20                                         |
| 58                                  | 77.95                       | 93.30              | 93.45                                  | 95.50                                         |
| 59                                  | 79.05                       | 94.70              | 94.85                                  | 96.90                                         |
| 60                                  | 80.10                       | 96.20              | 96.35                                  | 98.40                                         |
| 61                                  | 81.25                       | 97.80              | 97.95                                  | 100.00                                        |
| 62                                  | 82.30                       | 99.30              | 99.45                                  | 101.50                                        |
| 63                                  | 83.30                       | 100.80             | 100.95                                 | 103.00                                        |
| 64                                  | 84.45                       | 102.40             | 102.55                                 | 104.60                                        |
| 65                                  | 85.50                       | 103.90             | 104.05                                 | 106.10                                        |
| 66                                  | 86.60                       | 105.50             | 105.65                                 | 107.70                                        |
| 67                                  | 87.70                       | 107.00             | 107.15                                 | 109.20                                        |
| 68                                  | 88.70                       | 108.60             | 108.75                                 | 110.80                                        |
| 69                                  | 89.80                       | 110.10             | 110.25                                 | 112.30                                        |
| 70                                  | 90.90                       | 111.60             | 111.75                                 | 113.80                                        |

| Additional Fees |                    |
|-----------------|--------------------|
| Pickups         | Custom<br>Designed |
| \$8.25          | \$8.25             |

| Express Mail Rates<br>R2000-1 PRC Rates |                             |                    |                                        |                                               |
|-----------------------------------------|-----------------------------|--------------------|----------------------------------------|-----------------------------------------------|
|                                         | Schedule<br>121             | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds)     | Same Day<br>Airport Service | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 0.5                                     |                             | \$9.25             | \$9.40                                 | \$12.25                                       |
| 1                                       |                             | 13.75              | 13.90                                  | 16.00                                         |
| 2                                       |                             | 13.80              | 13.90                                  | 16.00                                         |
| 3                                       |                             | 16.65              | 16.80                                  | 18.85                                         |
| 4                                       |                             | 19.45              | 19.60                                  | 21.70                                         |
| 5                                       |                             | 22.25              | 22.40                                  | 24.50                                         |
| 6                                       |                             | 25.05              | 25.20                                  | 27.30                                         |
| 7                                       |                             | 27.75              | 27.90                                  | 30.00                                         |
| 8                                       |                             | 28.95              | 29.10                                  | 31.20                                         |
| 9                                       |                             | 30.20              | 30.35                                  | 32.45                                         |
| 10                                      |                             | 31.40              | 31.55                                  | 33.65                                         |
| 11                                      |                             | 32.90              | 33.05                                  | 35.15                                         |
| 12                                      |                             | 35.30              | 35.45                                  | 37.55                                         |
| 13                                      |                             | 36.55              | 36.70                                  | 39.25                                         |
| 14                                      |                             | 37.95              | 38.10                                  | 40.20                                         |
| 15                                      |                             | 39.15              | 39.30                                  | 41.40                                         |
| 16                                      |                             | 40.50              | 40.65                                  | 42.75                                         |
| 17                                      |                             | 41.85              | 42.00                                  | 44.10                                         |
| 18                                      |                             | 43.10              | 43.25                                  | 45.35                                         |
| 19                                      |                             | 44.40              | 44.55                                  | 46.65                                         |
| 20                                      |                             | 45.75              | 45.90                                  | 48.00                                         |
| 21                                      |                             | 47.00              | 47.20                                  | 49.25                                         |
| 22                                      |                             | 48.30              | 48.45                                  | 50.55                                         |
| 23                                      |                             | 49.65              | 49.85                                  | 51.90                                         |
| 24                                      |                             | 50.90              | 51.05                                  | 53.15                                         |
| 25                                      |                             | 52.20              | 52.40                                  | 54.45                                         |
| 26                                      |                             | 53.50              | 53.65                                  | 55.75                                         |
| 27                                      |                             | 54.85              | 55.00                                  | 57.05                                         |
| 28                                      |                             | 56.10              | 56.25                                  | 58.35                                         |
| 29                                      |                             | 57.45              | 57.60                                  | 59.65                                         |
| 30                                      |                             | 58.75              | 58.90                                  | 61.00                                         |
| 31                                      |                             | 60.05              | 60.20                                  | 62.25                                         |
| 32                                      |                             | 61.35              | 61.50                                  | 63.60                                         |
| 33                                      |                             | 62.65              | 62.80                                  | 64.85                                         |
| 34                                      |                             | 63.95              | 64.10                                  | 66.20                                         |
| 35                                      |                             | 65.25              | 65.40                                  | 67.45                                         |
| 36                                      |                             | 66.55              | 66.70                                  | 68.80                                         |
| 37                                      |                             | 67.80              | 67.95                                  | 70.30                                         |
| 38                                      |                             | 69.35              | 69.30                                  | 71.90                                         |
| 39                                      |                             | 70.95              | 70.60                                  | 73.50                                         |
| 40                                      |                             | 72.55              | 72.00                                  | 75.10                                         |

| Express Mail Rates<br>R2000-1 PRC Rates |                             |                    |                                        |                                               |
|-----------------------------------------|-----------------------------|--------------------|----------------------------------------|-----------------------------------------------|
|                                         | Schedule<br>121             | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds)     | Same Day<br>Airport Service | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 41                                      |                             | 74.15              | 73.60                                  | 76.70                                         |
| 42                                      |                             | 75.75              | 75.20                                  | 78.35                                         |
| 43                                      |                             | 77.35              | 76.80                                  | 79.90                                         |
| 44                                      |                             | 78.95              | 78.40                                  | 81.50                                         |
| 45                                      |                             | 80.55              | 80.00                                  | 82.90                                         |
| 46                                      |                             | 81.85              | 81.55                                  | 84.15                                         |
| 47                                      |                             | 83.25              | 83.20                                  | 85.60                                         |
| 48                                      |                             | 84.60              | 84.75                                  | 86.90                                         |
| 49                                      |                             | 85.90              | 86.05                                  | 88.20                                         |
| 50                                      |                             | 87.20              | 87.35                                  | 89.50                                         |
| 51                                      |                             | 88.60              | 88.80                                  | 90.95                                         |
| 52                                      |                             | 89.90              | 90.05                                  | 92.20                                         |
| 53                                      |                             | 91.30              | 91.45                                  | 93.60                                         |
| 54                                      |                             | 92.60              | 92.75                                  | 94.90                                         |
| 55                                      |                             | 93.90              | 94.10                                  | 96.25                                         |
| 56                                      |                             | 95.35              | 95.50                                  | 97.65                                         |
| 57                                      |                             | 96.60              | 96.75                                  | 98.90                                         |
| 58                                      |                             | 97.95              | 98.10                                  | 100.30                                        |
| 59                                      |                             | 99.45              | 99.60                                  | 101.75                                        |
| 60                                      |                             | 101.00             | 101.15                                 | 103.30                                        |
| 61                                      |                             | 102.70             | 102.85                                 | 105.00                                        |
| 62                                      |                             | 104.25             | 104.40                                 | 106.60                                        |
| 63                                      |                             | 105.85             | 106.00                                 | 108.15                                        |
| 64                                      |                             | 107.50             | 107.70                                 | 109.85                                        |
| 65                                      |                             | 109.10             | 109.25                                 | 111.40                                        |
| 66                                      |                             | 110.80             | 110.95                                 | 113.10                                        |
| 67                                      |                             | 112.35             | 112.50                                 | 114.65                                        |
| 68                                      |                             | 114.05             | 114.20                                 | 116.35                                        |
| 69                                      |                             | 115.60             | 115.75                                 | 117.90                                        |
| 70                                      |                             | 117.20             | 117.35                                 | 119.50                                        |

| Additional Fees |                    |
|-----------------|--------------------|
| Pickups         | Custom<br>Designed |
| \$10.25         | \$10.25            |

| Express Mail Rates                   |                             |                    |                                        |                                               |
|--------------------------------------|-----------------------------|--------------------|----------------------------------------|-----------------------------------------------|
| Table 1 - Current Express Mail Rates |                             |                    |                                        |                                               |
|                                      | Schedule<br>121             | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds)  | Same Day<br>Airport Service | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 0.5                                  |                             | \$9.40             | \$9.55                                 | \$12.45                                       |
| 1                                    |                             | 13.95              | 14.10                                  | 16.25                                         |
| 2                                    |                             | 13.95              | 14.10                                  | 16.25                                         |
| 3                                    |                             | 16.90              | 17.05                                  | 19.15                                         |
| 4                                    |                             | 19.75              | 19.90                                  | 22.05                                         |
| 5                                    |                             | 22.60              | 22.75                                  | 24.85                                         |
| 6                                    |                             | 25.45              | 25.60                                  | 27.70                                         |
| 7                                    |                             | 28.15              | 28.30                                  | 30.45                                         |
| 8                                    |                             | 29.40              | 29.55                                  | 31.65                                         |
| 9                                    |                             | 30.65              | 30.80                                  | 32.95                                         |
| 10                                   |                             | 31.85              | 32.00                                  | 34.15                                         |
| 11                                   |                             | 33.40              | 33.55                                  | 35.70                                         |
| 12                                   |                             | 35.85              | 36.00                                  | 38.10                                         |
| 13                                   |                             | 37.10              | 37.25                                  | 39.85                                         |
| 14                                   |                             | 38.50              | 38.65                                  | 40.80                                         |
| 15                                   |                             | 39.75              | 39.90                                  | 42.00                                         |
| 16                                   |                             | 41.10              | 41.25                                  | 43.40                                         |
| 17                                   |                             | 42.50              | 42.65                                  | 44.75                                         |
| 18                                   |                             | 43.75              | 43.90                                  | 46.05                                         |
| 19                                   |                             | 45.05              | 45.20                                  | 47.35                                         |
| 20                                   |                             | 46.45              | 46.60                                  | 48.70                                         |
| 21                                   |                             | 47.70              | 47.90                                  | 50.00                                         |
| 22                                   |                             | 49.00              | 49.20                                  | 51.30                                         |
| 23                                   |                             | 50.40              | 50.60                                  | 52.70                                         |
| 24                                   |                             | 51.65              | 51.80                                  | 53.95                                         |
| 25                                   |                             | 53.00              | 53.20                                  | 55.25                                         |
| 26                                   |                             | 54.30              | 54.45                                  | 56.60                                         |
| 27                                   |                             | 55.65              | 55.85                                  | 57.90                                         |
| 28                                   |                             | 56.95              | 57.10                                  | 59.25                                         |
| 29                                   |                             | 58.30              | 58.45                                  | 60.55                                         |
| 30                                   |                             | 59.65              | 59.80                                  | 61.90                                         |
| 31                                   |                             | 60.95              | 61.10                                  | 63.20                                         |
| 32                                   |                             | 62.25              | 62.40                                  | 64.55                                         |
| 33                                   |                             | 63.60              | 63.75                                  | 65.80                                         |
| 34                                   |                             | 64.90              | 65.05                                  | 67.20                                         |
| 35                                   |                             | 66.25              | 66.40                                  | 68.45                                         |
| 36                                   |                             | 67.55              | 67.70                                  | 69.85                                         |
| 37                                   |                             | 68.80              | 68.95                                  | 71.35                                         |
| 38                                   |                             | 70.40              | 70.35                                  | 73.00                                         |
| 39                                   |                             | 72.00              | 71.65                                  | 74.60                                         |
| 40                                   |                             | 73.65              | 73.10                                  | 76.25                                         |

| Express Mail Rates                   |                             |                    |                                        |                                               |
|--------------------------------------|-----------------------------|--------------------|----------------------------------------|-----------------------------------------------|
| Table 1 - Current Express Mail Rates |                             |                    |                                        |                                               |
|                                      | Schedule<br>121             | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds)  | Same Day<br>Airport Service | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 41                                   |                             | 75.25              | 74.70                                  | 77.85                                         |
| 42                                   |                             | 76.90              | 76.35                                  | 79.55                                         |
| 43                                   |                             | 78.50              | 77.95                                  | 81.10                                         |
| 44                                   |                             | 80.15              | 79.60                                  | 82.70                                         |
| 45                                   |                             | 81.75              | 81.20                                  | 84.15                                         |
| 46                                   |                             | 83.10              | 82.75                                  | 85.40                                         |
| 47                                   |                             | 84.50              | 84.45                                  | 86.90                                         |
| 48                                   |                             | 85.85              | 86.00                                  | 88.20                                         |
| 49                                   |                             | 87.20              | 87.35                                  | 89.50                                         |
| 50                                   |                             | 88.50              | 88.65                                  | 90.85                                         |
| 51                                   |                             | 89.95              | 90.15                                  | 92.30                                         |
| 52                                   |                             | 91.25              | 91.40                                  | 93.60                                         |
| 53                                   |                             | 92.65              | 92.80                                  | 95.00                                         |
| 54                                   |                             | 94.00              | 94.15                                  | 96.30                                         |
| 55                                   |                             | 95.30              | 95.50                                  | 97.70                                         |
| 56                                   |                             | 96.80              | 96.95                                  | 99.10                                         |
| 57                                   |                             | 98.05              | 98.20                                  | 100.40                                        |
| 58                                   |                             | 99.40              | 99.55                                  | 101.80                                        |
| 59                                   |                             | 100.95             | 101.10                                 | 103.30                                        |
| 60                                   |                             | 102.50             | 102.65                                 | 104.85                                        |
| 61                                   |                             | 104.25             | 104.40                                 | 106.60                                        |
| 62                                   |                             | 105.80             | 105.95                                 | 108.20                                        |
| 63                                   |                             | 107.45             | 107.60                                 | 109.75                                        |
| 64                                   |                             | 109.10             | 109.30                                 | 111.50                                        |
| 65                                   |                             | 110.75             | 110.90                                 | 113.05                                        |
| 66                                   |                             | 112.45             | 112.60                                 | 114.80                                        |
| 67                                   |                             | 114.05             | 114.20                                 | 116.35                                        |
| 68                                   |                             | 115.75             | 115.90                                 | 118.10                                        |
| 69                                   |                             | 117.35             | 117.50                                 | 119.65                                        |
| 70                                   |                             | 118.95             | 119.10                                 | 121.30                                        |

| Additional Fees |                    |
|-----------------|--------------------|
| Pickups         | Custom<br>Designed |
| \$10.25         | \$10.25            |

# Rate Calculation

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WP-6

| Calculated Rates 1/<br>Express Mail |                    |                                        |                                               |
|-------------------------------------|--------------------|----------------------------------------|-----------------------------------------------|
|                                     | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds) | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 0.5                                 | \$8.92             | \$8.45                                 | \$11.32                                       |
| 1                                   | \$10.22            | \$9.53                                 | \$12.46                                       |
| 2                                   | \$12.19            | \$11.62                                | \$14.41                                       |
| 3                                   | \$15.02            | \$13.87                                | \$16.96                                       |
| 4                                   | \$17.32            | \$16.45                                | \$19.54                                       |
| 5                                   | \$20.28            | \$19.20                                | \$22.17                                       |
| 6                                   | \$23.21            | \$22.00                                | \$25.00                                       |
| 7                                   | \$25.77            | \$24.77                                | \$27.55                                       |
| 8                                   | \$28.50            | \$27.15                                | \$30.32                                       |
| 9                                   | \$31.46            | \$30.06                                | \$33.21                                       |
| 10                                  | \$34.06            | \$32.90                                | \$35.87                                       |
| 11                                  | \$37.01            | \$36.01                                | \$38.49                                       |
| 12                                  | \$39.80            | \$38.86                                | \$41.42                                       |
| 13                                  | \$42.65            | \$41.65                                | \$44.23                                       |
| 14                                  | \$45.51            | \$44.29                                | \$46.96                                       |
| 15                                  | \$48.21            | \$47.44                                | \$49.57                                       |
| 16                                  | \$50.76            | \$50.39                                | \$52.41                                       |
| 17                                  | \$53.88            | \$53.29                                | \$54.93                                       |
| 18                                  | \$56.72            | \$55.98                                | \$57.49                                       |
| 19                                  | \$59.15            | \$58.91                                | \$60.64                                       |
| 20                                  | \$62.29            | \$61.78                                | \$63.26                                       |
| 21                                  | \$64.96            | \$64.76                                | \$65.84                                       |
| 22                                  | \$67.51            | \$67.56                                | \$68.54                                       |
| 23                                  | \$70.39            | \$70.35                                | \$71.39                                       |
| 24                                  | \$72.93            | \$73.37                                | \$74.06                                       |
| 25                                  | \$75.46            | \$76.26                                | \$76.89                                       |
| 26                                  | \$78.30            | \$79.16                                | \$79.42                                       |
| 27                                  | \$80.80            | \$81.97                                | \$81.91                                       |
| 28                                  | \$83.57            | \$84.78                                | \$85.08                                       |
| 29                                  | \$86.56            | \$87.54                                | \$87.47                                       |
| 30                                  | \$89.28            | \$89.93                                | \$89.64                                       |
| 31                                  | \$91.38            | \$92.21                                | \$92.62                                       |
| 32                                  | \$94.57            | \$94.23                                | \$95.69                                       |
| 33                                  | \$97.66            | \$96.02                                | \$98.84                                       |
| 34                                  | \$100.18           | \$96.93                                | \$101.58                                      |
| 35                                  | \$102.81           | \$99.33                                | \$103.30                                      |
| 36                                  | \$106.22           | \$101.25                               | \$106.38                                      |
| 37                                  | \$107.88           | \$103.67                               | \$109.06                                      |
| 38                                  | \$107.78           | \$106.01                               | \$111.77                                      |
| 39                                  | \$114.42           | \$107.50                               | \$114.83                                      |
| 40                                  | \$118.07           | \$109.97                               | \$118.77                                      |

| % Change from Existing Rates 2/<br>Express Mail |                    |                                        |                                               |
|-------------------------------------------------|--------------------|----------------------------------------|-----------------------------------------------|
|                                                 | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds)             | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 0.5                                             | -5.1%              | -11.5%                                 | -9.1%                                         |
| 1.0                                             | -26.7%             | -32.4%                                 | -23.3%                                        |
| 2.0                                             | -12.6%             | -17.6%                                 | -11.3%                                        |
| 3.0                                             | -11.1%             | -18.7%                                 | -11.4%                                        |
| 4.0                                             | -12.3%             | -17.3%                                 | -11.4%                                        |
| 5.0                                             | -10.3%             | -15.6%                                 | -10.8%                                        |
| 6.0                                             | -8.8%              | -14.1%                                 | -9.7%                                         |
| 7.0                                             | -8.5%              | -12.5%                                 | -9.5%                                         |
| 8.0                                             | -3.1%              | -8.1%                                  | -4.2%                                         |
| 9.0                                             | 2.6%               | -2.4%                                  | 0.8%                                          |
| 10.0                                            | 6.9%               | 2.8%                                   | 5.0%                                          |
| 11.0                                            | 10.8%              | 7.3%                                   | 7.8%                                          |
| 12.0                                            | 11.0%              | 7.9%                                   | 8.7%                                          |
| 13.0                                            | 15.0%              | 11.8%                                  | 11.0%                                         |
| 14.0                                            | 18.2%              | 14.6%                                  | 15.1%                                         |
| 15.0                                            | 21.3%              | 18.9%                                  | 18.0%                                         |
| 16.0                                            | 23.5%              | 22.2%                                  | 20.8%                                         |
| 17.0                                            | 26.8%              | 24.9%                                  | 22.7%                                         |
| 18.0                                            | 29.6%              | 27.5%                                  | 24.8%                                         |
| 19.0                                            | 31.3%              | 30.3%                                  | 28.1%                                         |
| 20.0                                            | 34.1%              | 32.6%                                  | 29.9%                                         |
| 21.0                                            | 36.2%              | 35.2%                                  | 31.7%                                         |
| 22.0                                            | 37.8%              | 37.3%                                  | 33.6%                                         |
| 23.0                                            | 39.7%              | 39.0%                                  | 35.5%                                         |
| 24.0                                            | 41.2%              | 41.6%                                  | 37.3%                                         |
| 25.0                                            | 42.4%              | 43.3%                                  | 39.2%                                         |
| 26.0                                            | 44.2%              | 45.4%                                  | 40.3%                                         |
| 27.0                                            | 45.2%              | 46.8%                                  | 41.5%                                         |
| 28.0                                            | 46.7%              | 48.5%                                  | 43.6%                                         |
| 29.0                                            | 48.5%              | 49.8%                                  | 44.5%                                         |
| 30.0                                            | 49.7%              | 50.4%                                  | 44.8%                                         |
| 31.0                                            | 49.9%              | 50.9%                                  | 46.6%                                         |
| 32.0                                            | 51.9%              | 51.0%                                  | 48.2%                                         |
| 33.0                                            | 53.6%              | 50.6%                                  | 50.2%                                         |
| 34.0                                            | 54.4%              | 49.0%                                  | 51.2%                                         |
| 35.0                                            | 55.2%              | 49.6%                                  | 50.9%                                         |
| 36.0                                            | 57.2%              | 49.6%                                  | 52.3%                                         |
| 37.0                                            | 56.8%              | 50.4%                                  | 52.9%                                         |
| 38.0                                            | 53.1%              | 50.7%                                  | 53.1%                                         |
| 39.0                                            | 58.9%              | 50.0%                                  | 53.9%                                         |
| 40.0                                            | 60.3%              | 50.4%                                  | 55.8%                                         |

# Rate Calculation

USPS-T-35  
WP-6

| Calculated Rates 1/<br>Express Mail |                    |                                        |                                               |
|-------------------------------------|--------------------|----------------------------------------|-----------------------------------------------|
|                                     | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds) | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 41                                  | \$118.66           | \$112.91                               | \$121.58                                      |
| 42                                  | \$121.90           | \$115.52                               | \$125.93                                      |
| 43                                  | \$124.76           | \$117.30                               | \$126.91                                      |
| 44                                  | \$126.83           | \$119.80                               | \$129.09                                      |
| 45                                  | \$130.86           | \$122.53                               | \$132.42                                      |
| 46                                  | \$133.71           | \$125.21                               | \$134.69                                      |
| 47                                  | \$135.12           | \$128.10                               | \$137.78                                      |
| 48                                  | \$139.18           | \$129.91                               | \$140.22                                      |
| 49                                  | \$142.74           | \$133.23                               | \$143.16                                      |
| 50                                  | \$146.10           | \$136.26                               | \$145.17                                      |
| 51                                  | \$148.20           | \$139.50                               | \$148.32                                      |
| 52                                  | \$151.21           | \$140.56                               | \$152.24                                      |
| 53                                  | \$153.44           | \$143.14                               | \$153.42                                      |
| 54                                  | \$156.04           | \$145.58                               | \$157.34                                      |
| 55                                  | \$158.20           | \$148.81                               | \$154.15                                      |
| 56                                  | \$162.88           | \$150.85                               | \$164.44                                      |
| 57                                  | \$164.25           | \$153.60                               | \$164.77                                      |
| 58                                  | \$167.68           | \$155.22                               | \$167.69                                      |
| 59                                  | \$170.36           | \$160.67                               | \$172.38                                      |
| 60                                  | \$173.96           | \$159.34                               | \$177.30                                      |
| 61                                  | \$173.88           | \$162.97                               | \$176.62                                      |
| 62                                  | \$178.44           | \$165.80                               | \$179.25                                      |
| 63                                  | \$183.17           | \$169.25                               | \$183.51                                      |
| 64                                  | \$184.82           | \$169.78                               | \$185.71                                      |
| 65                                  | \$180.29           | \$172.92                               | \$186.65                                      |
| 66                                  | \$193.59           | \$175.88                               | \$191.78                                      |
| 67                                  | \$194.04           | \$178.89                               | \$195.08                                      |
| 68                                  | \$195.45           | \$179.88                               | \$198.35                                      |
| 69                                  | \$198.71           | \$188.36                               | \$202.23                                      |
| 70                                  | \$203.33           | \$190.62                               | \$185.92                                      |

| % Change from Existing Rates 2/<br>Express Mail |                    |                                        |                                               |
|-------------------------------------------------|--------------------|----------------------------------------|-----------------------------------------------|
|                                                 | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds)             | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 41.0                                            | 57.7%              | 51.2%                                  | 56.2%                                         |
| 42.0                                            | 58.5%              | 51.3%                                  | 58.3%                                         |
| 43.0                                            | 58.9%              | 50.5%                                  | 56.5%                                         |
| 44.0                                            | 58.2%              | 50.5%                                  | 56.1%                                         |
| 45.0                                            | 60.1%              | 50.9%                                  | 57.4%                                         |
| 46.0                                            | 60.9%              | 51.3%                                  | 57.7%                                         |
| 47.0                                            | 59.9%              | 51.7%                                  | 58.6%                                         |
| 48.0                                            | 62.1%              | 51.1%                                  | 59.0%                                         |
| 49.0                                            | 63.7%              | 52.5%                                  | 60.0%                                         |
| 50.0                                            | 65.1%              | 53.7%                                  | 59.8%                                         |
| 51.0                                            | 64.8%              | 54.7%                                  | 60.7%                                         |
| 52.0                                            | 65.7%              | 53.8%                                  | 62.6%                                         |
| 53.0                                            | 65.6%              | 54.2%                                  | 61.5%                                         |
| 54.0                                            | 66.0%              | 54.6%                                  | 63.4%                                         |
| 55.0                                            | 66.0%              | 55.8%                                  | 57.8%                                         |
| 56.0                                            | 68.3%              | 55.6%                                  | 65.9%                                         |
| 57.0                                            | 67.5%              | 56.4%                                  | 64.1%                                         |
| 58.0                                            | 68.7%              | 55.9%                                  | 64.7%                                         |
| 59.0                                            | 68.8%              | 58.9%                                  | 66.9%                                         |
| 60.0                                            | 69.7%              | 55.2%                                  | 69.1%                                         |
| 61.0                                            | 66.8%              | 56.1%                                  | 65.7%                                         |
| 62.0                                            | 68.7%              | 56.5%                                  | 65.7%                                         |
| 63.0                                            | 70.5%              | 57.3%                                  | 67.2%                                         |
| 64.0                                            | 69.4%              | 55.3%                                  | 66.6%                                         |
| 65.0                                            | 62.8%              | 55.9%                                  | 65.1%                                         |
| 66.0                                            | 72.2%              | 56.2%                                  | 67.1%                                         |
| 67.0                                            | 70.1%              | 56.6%                                  | 67.7%                                         |
| 68.0                                            | 68.9%              | 55.2%                                  | 68.0%                                         |
| 69.0                                            | 69.3%              | 60.3%                                  | 69.0%                                         |
| 70.0                                            | 70.9%              | 60.1%                                  | 53.3%                                         |

| Additional Fees |                    |
|-----------------|--------------------|
| Pick-Up         | Custom<br>Designed |
| \$12.50         | \$12.50            |

1/ Calculated Rates are:(1+Rate Adjustment Factor X (Initial Markup percentage X (TYBR cost by cell / TYBR volume by cell))).

2/ The Percentage Change from existing rates is based on the comparison of the Calculated Rates and the currently effective rates.

# Rate Calculation

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| Minimum Rate<br>Increase 3/ |        | Maximum Rate<br>Increase 3/ |       |
|-----------------------------|--------|-----------------------------|-------|
| \$                          | 13.67  | \$                          | 13.67 |
| \$                          | 17.84  | \$                          | 17.84 |
| \$                          | 17.84  | \$                          | 17.84 |
| \$                          | 21.03  | \$                          | 21.03 |
| \$                          | 24.21  | \$                          | 24.21 |
| \$                          | 27.29  | \$                          | 27.29 |
| \$                          | 30.41  | \$                          | 30.41 |
| \$                          | 33.43  | \$                          | 33.43 |
| \$                          | 34.75  | \$                          | 34.75 |
| \$                          | 36.18  | \$                          | 36.18 |
| \$                          | 37.50  | \$                          | 37.50 |
| \$                          | 39.20  | \$                          | 39.20 |
| \$                          | 41.83  | \$                          | 41.83 |
| \$                          | 44.23  | \$                          | 43.76 |
| \$                          | 46.96  | \$                          | 44.80 |
| \$                          | 49.57  | \$                          | 46.12 |
| \$                          | 52.41  | \$                          | 47.65 |
| \$                          | 54.93  | \$                          | 49.14 |
| \$                          | 57.49  | \$                          | 50.56 |
| \$                          | 60.64  | \$                          | 51.99 |
| \$                          | 63.26  | \$                          | 53.47 |
| \$                          | 65.84  | \$                          | 54.90 |
| \$                          | 68.54  | \$                          | 56.33 |
| \$                          | 71.39  | \$                          | 57.86 |
| \$                          | 74.06  | \$                          | 59.24 |
| \$                          | 76.89  | \$                          | 60.66 |
| \$                          | 79.42  | \$                          | 62.15 |
| \$                          | 81.91  | \$                          | 63.57 |
| \$                          | 85.08  | \$                          | 65.06 |
| \$                          | 87.47  | \$                          | 66.48 |
| \$                          | 89.64  | \$                          | 67.97 |
| \$                          | 92.62  | \$                          | 69.39 |
| \$                          | 95.69  | \$                          | 70.88 |
| \$                          | 98.84  | \$                          | 72.25 |
| \$                          | 101.58 | \$                          | 73.79 |
| \$                          | 103.30 | \$                          | 75.16 |
| \$                          | 106.38 | \$                          | 76.70 |
| \$                          | 109.06 | \$                          | 78.34 |
| \$                          | 111.77 | \$                          | 80.15 |
| \$                          | 114.83 | \$                          | 81.91 |
| \$                          | 118.77 | \$                          | 83.72 |

| Proposed Rates 4/<br>Express Mail   |                    |                                        |                                               |
|-------------------------------------|--------------------|----------------------------------------|-----------------------------------------------|
|                                     | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds) | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 0.5                                 | \$10.70            | \$10.40                                | \$13.65                                       |
| 1                                   | \$14.90            | \$14.60                                | \$17.85                                       |
| 2                                   | \$14.90            | \$14.60                                | \$17.85                                       |
| 3                                   | \$18.10            | \$17.80                                | \$21.05                                       |
| 4                                   | \$21.25            | \$20.95                                | \$24.20                                       |
| 5                                   | \$24.35            | \$24.05                                | \$27.30                                       |
| 6                                   | \$27.45            | \$27.15                                | \$30.40                                       |
| 7                                   | \$30.50            | \$30.20                                | \$33.45                                       |
| 8                                   | \$31.80            | \$31.50                                | \$34.75                                       |
| 9                                   | \$33.25            | \$32.95                                | \$36.20                                       |
| 10                                  | \$34.55            | \$34.25                                | \$37.50                                       |
| 11                                  | \$36.25            | \$35.95                                | \$39.20                                       |
| 12                                  | \$38.90            | \$38.60                                | \$41.85                                       |
| 13                                  | \$40.80            | \$40.50                                | \$43.75                                       |
| 14                                  | \$41.85            | \$41.55                                | \$44.80                                       |
| 15                                  | \$43.15            | \$42.85                                | \$46.10                                       |
| 16                                  | \$44.70            | \$44.40                                | \$47.65                                       |
| 17                                  | \$46.20            | \$45.90                                | \$49.15                                       |
| 18                                  | \$47.60            | \$47.30                                | \$50.55                                       |
| 19                                  | \$49.05            | \$48.75                                | \$52.00                                       |
| 20                                  | \$50.50            | \$50.20                                | \$53.45                                       |
| 21                                  | \$51.95            | \$51.65                                | \$54.90                                       |
| 22                                  | \$53.40            | \$53.10                                | \$56.35                                       |
| 23                                  | \$54.90            | \$54.60                                | \$57.85                                       |
| 24                                  | \$56.30            | \$56.00                                | \$59.25                                       |
| 25                                  | \$57.70            | \$57.40                                | \$60.65                                       |
| 26                                  | \$59.20            | \$58.90                                | \$62.15                                       |
| 27                                  | \$60.60            | \$60.30                                | \$63.55                                       |
| 28                                  | \$62.10            | \$61.80                                | \$65.05                                       |
| 29                                  | \$63.55            | \$63.25                                | \$66.50                                       |
| 30                                  | \$65.00            | \$64.70                                | \$67.95                                       |
| 31                                  | \$66.45            | \$66.15                                | \$69.40                                       |
| 32                                  | \$67.95            | \$67.65                                | \$70.90                                       |
| 33                                  | \$69.30            | \$69.00                                | \$72.25                                       |
| 34                                  | \$70.85            | \$70.55                                | \$73.80                                       |
| 35                                  | \$72.20            | \$71.90                                | \$75.15                                       |
| 36                                  | \$73.75            | \$73.45                                | \$76.70                                       |
| 37                                  | \$75.40            | \$75.10                                | \$78.35                                       |
| 38                                  | \$77.20            | \$76.90                                | \$80.15                                       |
| 39                                  | \$78.95            | \$78.65                                | \$81.90                                       |
| 40                                  | \$80.75            | \$80.45                                | \$83.70                                       |

# Rate Calculation

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| Proposed Rates 4/<br>Express Mail |                             |                                     |                                        |
|-----------------------------------|-----------------------------|-------------------------------------|----------------------------------------|
|                                   |                             |                                     |                                        |
| Minimum Rate<br>Increase 3/       | Maximum Rate<br>Increase 3/ | Schedule<br>122                     | Schedule<br>123                        |
|                                   |                             | Weight Not<br>Exceeding<br>(Pounds) | Next Day and<br>Second Day<br>PO to PO |
| \$ 121.58                         | \$ 85.48                    | 41                                  | \$82.25                                |
| \$ 125.93                         | \$ 87.35                    | 42                                  | \$84.10                                |
| \$ 126.91                         | \$ 89.05                    | 43                                  | \$85.80                                |
| \$ 129.09                         | \$ 90.80                    | 44                                  | \$87.55                                |
| \$ 132.42                         | \$ 92.40                    | 45                                  | \$89.15                                |
| \$ 134.69                         | \$ 93.77                    | 46                                  | \$90.50                                |
| \$ 137.78                         | \$ 95.42                    | 47                                  | \$92.15                                |
| \$ 140.22                         | \$ 96.84                    | 48                                  | \$93.60                                |
| \$ 143.16                         | \$ 98.27                    | 49                                  | \$95.00                                |
| \$ 145.17                         | \$ 99.75                    | 50                                  | \$96.50                                |
| \$ 148.32                         | \$ 101.35                   | 51                                  | \$98.10                                |
| \$ 152.24                         | \$ 102.77                   | 52                                  | \$99.50                                |
| \$ 153.42                         | \$ 104.31                   | 53                                  | \$101.05                               |
| \$ 157.34                         | \$ 105.74                   | 54                                  | \$102.50                               |
| \$ 154.15                         | \$ 107.27                   | 55                                  | \$104.00                               |
| \$ 164.44                         | \$ 108.81                   | 56                                  | \$105.55                               |
| \$ 164.77                         | \$ 110.24                   | 57                                  | \$107.00                               |
| \$ 167.69                         | \$ 111.78                   | 58                                  | \$108.55                               |
| \$ 172.38                         | \$ 113.42                   | 59                                  | \$110.15                               |
| \$ 177.30                         | \$ 115.13                   | 60                                  | \$111.90                               |
| \$ 176.62                         | \$ 117.05                   | 61                                  | \$113.80                               |
| \$ 179.25                         | \$ 118.80                   | 62                                  | \$115.55                               |
| \$ 183.51                         | \$ 120.51                   | 63                                  | \$117.25                               |
| \$ 185.71                         | \$ 122.43                   | 64                                  | \$119.20                               |
| \$ 186.65                         | \$ 124.13                   | 65                                  | \$120.90                               |
| \$ 191.78                         | \$ 126.05                   | 66                                  | \$122.80                               |
| \$ 195.08                         | \$ 127.75                   | 67                                  | \$124.50                               |
| \$ 198.35                         | \$ 129.67                   | 68                                  | \$126.40                               |
| \$ 202.23                         | \$ 131.38                   | 69                                  | \$128.15                               |
| \$ 185.92                         | \$ 133.19                   | 70                                  | \$129.95                               |

| Additional Fees |                    |
|-----------------|--------------------|
| Pick-Up         | Custom<br>Designed |
| \$12.50         | \$12.50            |

3/ PO to Addressee rate resulting from the acceptable maximum and minimum rate increases entered on the Financial Summary.

4/ PO to Addressee rates proposed rates determined by rounding the maximum rate increase to the nearest nickel. Custom designed and PO to PO rates were calculated as the PO to Addressee rates less the subclass

# Rate Calculation

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| % Change from Existing Rates               |                             |                    |                                        |                                               |
|--------------------------------------------|-----------------------------|--------------------|----------------------------------------|-----------------------------------------------|
| Express Mail<br>Schedules 121, 122 and 123 |                             |                    |                                        |                                               |
|                                            | Schedule<br>121             | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds)        | Same Day<br>Airport Service | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 0.5                                        | 0.0%                        | 13.8%              | 8.9%                                   | 9.6%                                          |
| 1.0                                        | 0.0%                        | 6.8%               | 3.5%                                   | 9.8%                                          |
| 2.0                                        | 0.0%                        | 6.8%               | 3.5%                                   | 9.8%                                          |
| 3.0                                        | 0.0%                        | 7.1%               | 4.4%                                   | 9.9%                                          |
| 4.0                                        | 0.0%                        | 7.6%               | 5.3%                                   | 9.8%                                          |
| 5.0                                        | 0.0%                        | 7.7%               | 5.7%                                   | 9.9%                                          |
| 6.0                                        | 0.0%                        | 7.9%               | 6.1%                                   | 9.7%                                          |
| 7.0                                        | 0.0%                        | 8.3%               | 6.7%                                   | 9.9%                                          |
| 8.0                                        | 0.0%                        | 8.2%               | 6.6%                                   | 9.8%                                          |
| 9.0                                        | 0.0%                        | 8.5%               | 7.0%                                   | 9.9%                                          |
| 10.0                                       | 0.0%                        | 8.5%               | 7.0%                                   | 9.8%                                          |
| 11.0                                       | 0.0%                        | 8.5%               | 7.2%                                   | 9.8%                                          |
| 12.0                                       | 0.0%                        | 8.5%               | 7.2%                                   | 9.8%                                          |
| 13.0                                       | 0.0%                        | 10.0%              | 8.7%                                   | 9.8%                                          |
| 14.0                                       | 0.0%                        | 8.7%               | 7.5%                                   | 9.8%                                          |
| 15.0                                       | 0.0%                        | 8.6%               | 7.4%                                   | 9.8%                                          |
| 16.0                                       | 0.0%                        | 8.8%               | 7.6%                                   | 9.8%                                          |
| 17.0                                       | 0.0%                        | 8.7%               | 7.6%                                   | 9.8%                                          |
| 18.0                                       | 0.0%                        | 8.8%               | 7.7%                                   | 9.8%                                          |
| 19.0                                       | 0.0%                        | 8.9%               | 7.9%                                   | 9.8%                                          |
| 20.0                                       | 0.0%                        | 8.7%               | 7.7%                                   | 9.8%                                          |
| 21.0                                       | 0.0%                        | 8.9%               | 7.8%                                   | 9.8%                                          |
| 22.0                                       | 0.0%                        | 9.0%               | 7.9%                                   | 9.8%                                          |
| 23.0                                       | 0.0%                        | 8.9%               | 7.9%                                   | 9.8%                                          |
| 24.0                                       | 0.0%                        | 9.0%               | 8.1%                                   | 9.8%                                          |
| 25.0                                       | 0.0%                        | 8.9%               | 7.9%                                   | 9.8%                                          |
| 26.0                                       | 0.0%                        | 9.0%               | 8.2%                                   | 9.8%                                          |
| 27.0                                       | 0.0%                        | 8.9%               | 8.0%                                   | 9.8%                                          |
| 28.0                                       | 0.0%                        | 9.0%               | 8.2%                                   | 9.8%                                          |
| 29.0                                       | 0.0%                        | 9.0%               | 8.2%                                   | 9.8%                                          |
| 30.0                                       | 0.0%                        | 9.0%               | 8.2%                                   | 9.8%                                          |
| 31.0                                       | 0.0%                        | 9.0%               | 8.3%                                   | 9.8%                                          |
| 32.0                                       | 0.0%                        | 9.2%               | 8.4%                                   | 9.8%                                          |
| 33.0                                       | 0.0%                        | 9.0%               | 8.2%                                   | 9.8%                                          |
| 34.0                                       | 0.0%                        | 9.2%               | 8.5%                                   | 9.8%                                          |
| 35.0                                       | 0.0%                        | 9.0%               | 8.3%                                   | 9.8%                                          |
| 36.0                                       | 0.0%                        | 9.2%               | 8.5%                                   | 9.8%                                          |
| 37.0                                       | 0.0%                        | 9.6%               | 8.9%                                   | 9.8%                                          |
| 38.0                                       | 0.0%                        | 9.7%               | 9.3%                                   | 9.8%                                          |
| 39.0                                       | 0.0%                        | 9.7%               | 9.8%                                   | 9.8%                                          |
| 40.0                                       | 0.0%                        | 9.6%               | 10.1%                                  | 9.8%                                          |

# Rate Calculation

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| % Change from Existing Rates        |                             |                    |                                        |                                               |
|-------------------------------------|-----------------------------|--------------------|----------------------------------------|-----------------------------------------------|
| Express Mail                        |                             |                    |                                        |                                               |
| Schedules 121, 122 and 123          |                             |                    |                                        |                                               |
|                                     | Schedule<br>121             | Schedule<br>122    | Schedule<br>123                        | Schedule<br>123                               |
| Weight Not<br>Exceeding<br>(Pounds) | Same Day<br>Airport Service | Custom<br>Designed | Next Day and<br>Second Day<br>PO to PO | Next Day and<br>Second Day<br>PO to Addressee |
| 41.0                                | 0.0%                        | 9.7%               | 10.1%                                  | 9.8%                                          |
| 42.0                                | 0.0%                        | 9.8%               | 10.2%                                  | 9.8%                                          |
| 43.0                                | 0.0%                        | 9.7%               | 10.1%                                  | 9.8%                                          |
| 44.0                                | 0.0%                        | 9.6%               | 10.0%                                  | 9.8%                                          |
| 45.0                                | 0.0%                        | 9.4%               | 9.8%                                   | 9.8%                                          |
| 46.0                                | 0.0%                        | 9.3%               | 9.4%                                   | 9.8%                                          |
| 47.0                                | 0.0%                        | 9.4%               | 9.1%                                   | 9.8%                                          |
| 48.0                                | 0.0%                        | 9.4%               | 8.8%                                   | 9.8%                                          |
| 49.0                                | 0.0%                        | 9.3%               | 8.8%                                   | 9.8%                                          |
| 50.0                                | 0.0%                        | 9.4%               | 8.9%                                   | 9.8%                                          |
| 51.0                                | 0.0%                        | 9.4%               | 8.8%                                   | 9.8%                                          |
| 52.0                                | 0.0%                        | 9.4%               | 8.9%                                   | 9.8%                                          |
| 53.0                                | 0.0%                        | 9.4%               | 8.9%                                   | 9.8%                                          |
| 54.0                                | 0.0%                        | 9.4%               | 8.9%                                   | 9.8%                                          |
| 55.0                                | 0.0%                        | 9.4%               | 8.9%                                   | 9.8%                                          |
| 56.0                                | 0.0%                        | 9.3%               | 8.9%                                   | 9.8%                                          |
| 57.0                                | 0.0%                        | 9.4%               | 9.0%                                   | 9.8%                                          |
| 58.0                                | 0.0%                        | 9.5%               | 9.0%                                   | 9.8%                                          |
| 59.0                                | 0.0%                        | 9.4%               | 9.0%                                   | 9.8%                                          |
| 60.0                                | 0.0%                        | 9.5%               | 9.0%                                   | 9.8%                                          |
| 61.0                                | 0.0%                        | 9.4%               | 9.0%                                   | 9.8%                                          |
| 62.0                                | 0.0%                        | 9.5%               | 9.1%                                   | 9.8%                                          |
| 63.0                                | 0.0%                        | 9.4%               | 9.0%                                   | 9.8%                                          |
| 64.0                                | 0.0%                        | 9.5%               | 9.1%                                   | 9.8%                                          |
| 65.0                                | 0.0%                        | 9.4%               | 9.0%                                   | 9.8%                                          |
| 66.0                                | 0.0%                        | 9.5%               | 9.1%                                   | 9.8%                                          |
| 67.0                                | 0.0%                        | 9.4%               | 9.0%                                   | 9.8%                                          |
| 68.0                                | 0.0%                        | 9.5%               | 9.1%                                   | 9.8%                                          |
| 69.0                                | 0.0%                        | 9.5%               | 9.1%                                   | 9.8%                                          |
| 70.0                                | 0.0%                        | 9.5%               | 9.1%                                   | 9.8%                                          |

**Express Mail  
Pound Distribution by Zone and Mode**

**Air Postage Pounds**

|        | <u>Next Day<br/>GFY 2000 1/</u> | <u>Next Day<br/>TYBR 2/</u> | <u>Custom<br/>Designed<br/>GFY2000 1/</u> | <u>Custom<br/>Designed<br/>TYBR 2/</u> | <u>GFY 2000<br/>Total</u> | <u>TYBR<br/>Total</u> |
|--------|---------------------------------|-----------------------------|-------------------------------------------|----------------------------------------|---------------------------|-----------------------|
| Zone 2 | 1,074,236                       | 1,168,258                   | 97,106                                    | 105,606                                | 1,171,343                 | 1,273,864             |
| Zone 3 | 7,112,359                       | 7,734,865                   | 665,215                                   | 723,438                                | 7,777,574                 | 8,458,303             |
| Zone 4 | 12,499,163                      | 13,593,148                  | 1,226,703                                 | 1,334,070                              | 13,725,866                | 14,927,217            |
| Zone 5 | 14,648,016                      | 15,930,078                  | 1,146,132                                 | 1,246,446                              | 15,794,148                | 17,176,525            |
| Zone 6 | 11,785,246                      | 12,816,746                  | 379,190                                   | 412,378                                | 12,164,436                | 13,229,124            |
| Zone 7 | 9,340,439                       | 10,157,957                  | 212,619                                   | 231,228                                | 9,553,058                 | 10,389,186            |
| Zone 8 | 9,072,931                       | 9,867,036                   | 477,313                                   | 519,090                                | 9,550,244                 | 10,386,126            |
| Zone 9 | 7,402,983                       | 8,050,927                   | 523,850                                   | 569,700                                | 7,926,833                 | 8,620,626             |
| Total  | 72,935,374                      | 79,319,015                  | 4,728,128                                 | 5,141,956                              | 77,663,502                | 84,460,971            |

**Surface Postage Pounds**

|                            | <u>Next Day<br/>GFY 2000 1/</u> | <u>Next Day<br/>TYBR 2/</u> | <u>Custom<br/>Designed<br/>GFY2000 1/</u> | <u>Custom<br/>Designed<br/>TYBR 2/</u> | <u>GFY 2000<br/>Total</u> | <u>TYBR<br/>Total</u> |
|----------------------------|---------------------------------|-----------------------------|-------------------------------------------|----------------------------------------|---------------------------|-----------------------|
| Zone 2                     | 12,490,715                      | 13,583,960                  | 196,680                                   | 213,894                                | 12,687,395                | 13,797,854            |
| Zone 3                     | 1,857,213                       | 2,019,765                   | 172,199                                   | 187,271                                | 2,029,412                 | 2,207,036             |
| Zone 4                     | 277,235                         | 301,500                     | 7,708                                     | 8,382                                  | 284,942                   | 309,882               |
|                            | 14,625,163                      | 15,905,225                  | 376,587                                   | 409,547                                | 15,001,749                | 16,314,772            |
| Total Pounds               | 87,560,536                      | 95,224,240                  | 5,104,715                                 | 5,551,503                              | 92,665,251                | 100,775,743           |
| <b><u>% Air Pounds</u></b> | 83.30%                          | 83.30%                      | 92.62%                                    | 92.62%                                 | 83.81%                    | 83.81%                |

Note 1: All next Day and Custom Designed postage pounds going to Zones 5 through 9 are assigned to air pounds. Next Day and Custom Designed postage pounds going to Zones 2 through 4 are allocated between air and surface pounds using the statistics above from Docket No. R87-1, USPS-18X, page 3, as follows:

| <b><u>Allocation of Air and Surface Pounds</u></b> |                 |            |              |                        |            |              |
|----------------------------------------------------|-----------------|------------|--------------|------------------------|------------|--------------|
| <u>Zone</u>                                        | <u>Next Day</u> |            |              | <u>Custom Designed</u> |            |              |
|                                                    | <u>Surface</u>  | <u>Air</u> | <u>% Air</u> | <u>Surface</u>         | <u>Air</u> | <u>% Air</u> |
| 2                                                  | 13,771,102      | 1,184,353  | 7.92%        | 1,469,663              | 725,614    | 33.05%       |
| 3                                                  | 2,106,392       | 8,066,612  | 79.29%       | 620,737                | 2,397,943  | 79.44%       |
| 4                                                  | 286,151         | 12,901,135 | 97.83%       | 33,227                 | 5,288,230  | 99.38%       |
| Total                                              | 16,163,644      | 22,152,101 | 57.81%       | 2,123,628              | 8,411,786  | 79.84%       |

Note 2: TYBR poundage is calculated as the GFY 2000 poundage by zone time the ration of TYBR volume to Base Year volume.

**Express Mail Cost Analysis**

| <b><u>Description</u></b>          | <b><u>Amount</u></b> | <b><u>Cost with<br/>Contingency</u></b> | <b><u>Pounds/<br/>Pieces</u></b> | <b><u>Per Pound /<br/>per Piece</u></b> |
|------------------------------------|----------------------|-----------------------------------------|----------------------------------|-----------------------------------------|
| Total TYBR Cost                    | \$ 527,228,155       | \$ 543,045,000                          |                                  |                                         |
| <b><u>Weight Related Costs</u></b> |                      |                                         |                                  |                                         |
|                                    |                      |                                         | <b><u>Pounds</u></b>             | <b><u>Per Pound</u></b>                 |
| Air Transportation Cost            | \$ 115,694,000       | \$ 119,164,820                          | 84,460,971                       | \$ 1.411                                |
| Surface Transportation Costs       | \$ 8,509,209         | \$ 8,764,485                            | 16,314,772                       | \$ 0.537                                |
| Non-Transportation Cost Per Pound  | \$ 2,015,515         | \$ 2,075,980                            | 100,775,743                      | \$ 0.021                                |
| Total Per Pound Costs              | \$ 126,218,724       | \$ 130,005,285                          |                                  |                                         |
| Pickup Cost                        | \$ 5,822,450         | \$ 5,997,123                            |                                  |                                         |
|                                    |                      |                                         | <b><u>Pieces</u></b>             | <b><u>Per Piece</u></b>                 |
| <b>Piece Related Costs</b>         | \$ 395,186,982       | \$ 407,042,591                          | 77,239,000                       | \$ 5.270                                |

**Express Mail Cost Analysis**  
**Per Pound Transportation Costs by Zone**

| Zone | Custom Designed    |                        |                      |          | Next Day           |                        |                      |          |
|------|--------------------|------------------------|----------------------|----------|--------------------|------------------------|----------------------|----------|
|      | Average Air Charge | Average Surface Charge | Non-Tran. Per. Lb 1/ | Total    | Average Air Charge | Average Surface Charge | Non-Tran. Per. Lb 1/ | Total    |
| 2    | \$ 0.466           | \$ 0.360               | \$0.021              | \$ 0.847 | \$ 0.112           | \$ 0.495               | \$0.021              | \$ 0.627 |
| 3    | \$ 1.121           | \$ 0.110               | \$0.021              | \$ 1.252 | \$ 1.119           | \$ 0.111               | \$0.021              | \$ 1.251 |
| 4    | \$ 1.402           | \$ 0.003               | \$0.021              | \$ 1.426 | \$ 1.380           | \$ 0.012               | \$0.021              | \$ 1.413 |
| 5    | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 |
| 6    | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 |
| 7    | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 |
| 8    | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 |
| 9    | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 | \$ 1.411           | \$ -                   | \$0.021              | \$ 1.431 |

**Test Year Cost Non-Transportation Cost per Piece**

|                            | Average per Piece | Adjustment | Adjusted Costs per Piece |
|----------------------------|-------------------|------------|--------------------------|
| Post Office to Post Office | \$ 5.27           | -1.404     | <b>\$3.87</b>            |
| Post Office to Addressee   | \$ 5.27           | 0.019      | <b>\$5.29</b>            |
| Custom Designed            | \$ 5.27           | -1.212     | <b>\$4.06</b>            |

**EXPRESS MAIL PICKUP REVENUES**

|                               | <b>Base Year - GFY 2000</b> |              |              |
|-------------------------------|-----------------------------|--------------|--------------|
|                               | On-Call                     | Scheduled    | Total        |
| <b><u>PO to Addressee</u></b> |                             |              |              |
| Number of Stops 1/            | 302,160                     | 26,729       | 328,889      |
| Fee                           | \$8.25                      | \$8.25       | \$8.25       |
| Revenue                       | \$ 2,492,821                | \$ 220,514   | \$ 2,713,335 |
| <b><u>Custom Designed</u></b> |                             |              |              |
| Number of Stops 1/            |                             | 121,434      | 121,434      |
| Fee                           |                             | \$8.25       | \$8.25       |
| Revenue                       | \$ -                        | \$ 1,001,828 | \$ 1,001,828 |
| <b>Total Revenue</b>          | \$ 2,492,821                | \$ 1,222,342 | \$ 3,715,163 |
| <b>Total Stops</b>            | 302,160                     | 148,163      | 450,323      |

|                               | <b>TYBR (FY 2003)</b> |              |              |
|-------------------------------|-----------------------|--------------|--------------|
|                               | On-Call               | Scheduled    | Total        |
| <b><u>PO to Addressee</u></b> |                       |              |              |
| Number of Stops 2/            | 328,607               | 29,068       | 357,675      |
| Fee                           | \$10.25               | \$10.25      | \$10.25      |
| Revenue                       | \$ 3,368,217          | \$ 297,951   | \$ 3,666,168 |
| <b><u>Custom Designed</u></b> |                       |              |              |
| Number of Stops 2/            |                       | 132,062      | 132,062      |
| Fee                           |                       | \$10.25      | \$10.25      |
| Revenue                       |                       | \$ 1,353,637 | \$ 1,353,637 |
| <b>Total Revenue</b>          | \$ 3,368,217          | \$ 1,651,588 | \$ 5,019,806 |
| <b>Total Stops</b>            | 328,607               | 161,131      | 489,737      |

|                               | <b>TYAR (FY 2003)</b> |              |              |
|-------------------------------|-----------------------|--------------|--------------|
|                               | On-Call               | Scheduled    | Total        |
| <b><u>PO to Addressee</u></b> |                       |              |              |
| Number of Stops 3/            | 297,430               | 26,311       | 323,741      |
| Fee                           | \$12.50               | \$12.50      | \$12.50      |
| Revenue                       | \$ 3,717,878          | \$ 328,882   | \$ 4,046,759 |
| <b><u>Custom Designed</u></b> |                       |              |              |
| Number of Stops 3/            |                       | 119,533      | 119,533      |
| Fee                           |                       | \$12.50      | \$12.50      |
| Revenue                       |                       | \$ 1,494,161 | \$ 1,494,161 |
| <b>Total Revenue</b>          | \$ 3,717,878          | \$ 1,823,043 | \$ 5,540,920 |
| <b>Total Stops</b>            | 297,430               | 145,843      | 443,274      |

1/ Base Year data from the Electronic Marketing reporting System, Report CED863P4.

2/ TYBR volumes calculated based on Express Mail volume from the Base Year to the TYBR.

3/ TYAR volumes calculated based on the change in Express Mail volume from the Base Year to the TYAR.

Test Year Before Rate (TYBR)  
Volume Distribution

| Weight Class |     | A Labels<br>(PO to PO) 1/ | B Labels<br>(PO to Addressee) 1/ | CD Labels<br>(Custom Designed) 1/ | Total      |
|--------------|-----|---------------------------|----------------------------------|-----------------------------------|------------|
| Flat Rate    |     | 317                       | 44,573                           |                                   | 44,890     |
| 0            | 0.5 | 28,229                    | 60,481,138                       | 17,684                            | 60,527,051 |
| 0.5          | 1   | 14,577                    | 5,601,843                        | 15,536                            | 5,631,956  |
| 1            | 2   | 39,248                    | 3,979,119                        | 28,393                            | 4,046,761  |
| 2            | 3   | 11,749                    | 1,771,951                        | 19,034                            | 1,802,734  |
| 3            | 4   | 8,628                     | 993,234                          | 17,405                            | 1,019,267  |
| 4            | 5   | 7,382                     | 638,839                          | 12,989                            | 659,210    |
| 5            | 6   | 6,670                     | 496,788                          | 10,494                            | 513,952    |
| 6            | 7   | 5,557                     | 323,718                          | 9,637                             | 338,911    |
| 7            | 8   | 4,503                     | 254,814                          | 8,883                             | 268,200    |
| 8            | 9   | 4,957                     | 215,317                          | 8,079                             | 228,354    |
| 9            | 10  | 3,856                     | 165,194                          | 7,999                             | 177,049    |
| 10           | 11  | 3,672                     | 138,585                          | 7,425                             | 149,682    |
| 11           | 12  | 3,689                     | 109,675                          | 7,509                             | 120,873    |
| 12           | 13  | 3,832                     | 100,688                          | 7,322                             | 111,842    |
| 13           | 14  | 3,902                     | 88,427                           | 7,308                             | 99,637     |
| 14           | 15  | 4,479                     | 69,777                           | 7,156                             | 81,412     |
| 15           | 16  | 6,982                     | 62,642                           | 7,293                             | 76,917     |
| 16           | 17  | 10,150                    | 58,083                           | 6,928                             | 75,160     |
| 17           | 18  | 11,281                    | 49,267                           | 6,847                             | 67,395     |
| 18           | 19  | 11,496                    | 47,211                           | 6,595                             | 65,302     |
| 19           | 20  | 12,503                    | 44,836                           | 6,618                             | 63,957     |
| 20           | 21  | 13,086                    | 41,242                           | 6,402                             | 60,729     |
| 21           | 22  | 13,638                    | 35,460                           | 6,297                             | 55,395     |
| 22           | 23  | 14,159                    | 31,834                           | 6,159                             | 52,152     |
| 23           | 24  | 15,314                    | 29,973                           | 6,054                             | 51,341     |
| 24           | 25  | 16,805                    | 28,867                           | 5,818                             | 51,489     |
| 25           | 26  | 18,839                    | 29,163                           | 5,824                             | 53,826     |
| 26           | 27  | 20,344                    | 24,332                           | 5,590                             | 50,266     |
| 27           | 28  | 21,456                    | 23,521                           | 5,355                             | 50,333     |
| 28           | 29  | 20,795                    | 21,619                           | 4,745                             | 47,158     |
| 29           | 30  | 19,032                    | 22,030                           | 4,956                             | 46,018     |
| 30           | 31  | 14,839                    | 18,174                           | 4,274                             | 37,286     |
| 31           | 32  | 11,283                    | 19,262                           | 4,204                             | 34,748     |
| 32           | 33  | 8,605                     | 20,798                           | 3,271                             | 32,674     |
| 33           | 34  | 7,291                     | 18,910                           | 3,240                             | 29,441     |
| 34           | 35  | 6,627                     | 15,979                           | 2,686                             | 25,292     |
| 35           | 36  | 6,276                     | 14,963                           | 2,728                             | 23,967     |
| 36           | 37  | 5,782                     | 13,073                           | 2,205                             | 21,060     |
| 37           | 38  | 5,844                     | 12,577                           | 2,663                             | 21,084     |
| 38           | 39  | 5,482                     | 11,238                           | 1,903                             | 18,623     |
| 39           | 40  | 5,342                     | 14,061                           | 3,372                             | 22,775     |

**Test Year Before Rate (TYBR)  
Volume Distribution**

| Weight Class | A Labels<br>(PO to PO) 1/ | B Labels<br>(PO to Addressee) 1/ | CD Labels<br>(Custom Designed) 1/ | Total      |
|--------------|---------------------------|----------------------------------|-----------------------------------|------------|
| 40 41        | 5,065                     | 13,750                           | 1,573                             | 20,388     |
| 41 42        | 5,247                     | 40,466                           | 1,892                             | 47,605     |
| 42 43        | 5,148                     | 9,888                            | 1,463                             | 16,499     |
| 43 44        | 5,043                     | 8,121                            | 1,743                             | 14,906     |
| 44 45        | 4,592                     | 8,590                            | 1,476                             | 14,658     |
| 45 46        | 4,529                     | 6,738                            | 1,710                             | 12,977     |
| 46 47        | 4,245                     | 6,298                            | 1,325                             | 11,867     |
| 47 48        | 4,109                     | 5,065                            | 1,577                             | 10,752     |
| 48 49        | 3,720                     | 4,907                            | 1,403                             | 10,030     |
| 49 50        | 3,590                     | 5,256                            | 1,720                             | 10,566     |
| 50 51        | 3,260                     | 4,258                            | 1,094                             | 8,612      |
| 51 52        | 3,266                     | 3,955                            | 1,288                             | 8,509      |
| 52 53        | 2,909                     | 3,855                            | 934                               | 7,698      |
| 53 54        | 2,787                     | 4,265                            | 1,086                             | 8,138      |
| 54 55        | 2,527                     | 12,685                           | 727                               | 15,940     |
| 55 56        | 2,408                     | 6,940                            | 805                               | 10,153     |
| 56 57        | 2,148                     | 2,844                            | 561                               | 5,553      |
| 57 58        | 1,975                     | 2,540                            | 632                               | 5,147      |
| 58 59        | 1,800                     | 2,089                            | 420                               | 4,309      |
| 59 60        | 1,698                     | 5,760                            | 609                               | 8,066      |
| 60 61        | 1,489                     | 2,019                            | 387                               | 3,894      |
| 61 62        | 1,336                     | 1,808                            | 491                               | 3,635      |
| 62 63        | 1,226                     | 2,176                            | 369                               | 3,770      |
| 63 64        | 1,253                     | 1,296                            | 409                               | 2,959      |
| 64 65        | 1,097                     | 1,362                            | 1,961                             | 4,419      |
| 65 66        | 872                       | 1,213                            | 152                               | 2,238      |
| 66 67        | 737                       | 1,173                            | 154                               | 2,064      |
| 67 68        | 532                       | 1,704                            | 130                               | 2,365      |
| 68 69        | 365                       | 2,685                            | 116                               | 3,166      |
| 69 70        | 360                       | 1,410                            | 174                               | 1,943      |
| Total        | 537,828                   | 76,357,911                       | 343,261                           | 77,239,000 |

1/ Formula: Volume by weight class is calculated as the TYBR volume X the ratio of the Base Year volume to total Base Year volume.

2/ Formula: TYBR revenue is calculated as the TYBR volumes X current rates.

3/ Formula: TYBR costs are calculated as TYBR volumes time the TYBR cost per piece.

4/ Formula: TYBR Cost Coverage is calculated as revenue by weight class and services / cost by weight class and service.

**Test Year Before Rate (TYBR)  
Revenue**

| Weight Class |     | A Labels<br>(PO to PO) 2/ | B Labels<br>(PO to Addressee) 2/ | CD Labels<br>(Custom Designed) 2/ | Total         |
|--------------|-----|---------------------------|----------------------------------|-----------------------------------|---------------|
| Flat Rate    |     | \$4,473                   | \$724,308                        |                                   | \$728,781     |
| 0            | 0.5 | \$269,584                 | \$752,990,173                    | \$166,231                         | \$753,425,988 |
| 0.5          | 1   | \$205,529                 | \$91,029,947                     | \$216,728                         | \$91,452,204  |
| 1            | 2   | \$553,395                 | \$64,660,689                     | \$396,088                         | \$65,610,173  |
| 2            | 3   | \$200,325                 | \$33,932,864                     | \$321,671                         | \$34,454,859  |
| 3            | 4   | \$171,693                 | \$21,900,812                     | \$343,742                         | \$22,416,247  |
| 4            | 5   | \$167,947                 | \$15,875,142                     | \$293,562                         | \$16,336,651  |
| 5            | 6   | \$170,765                 | \$13,761,021                     | \$267,070                         | \$14,198,856  |
| 6            | 7   | \$157,249                 | \$9,857,201                      | \$271,279                         | \$10,285,730  |
| 7            | 8   | \$133,075                 | \$8,064,857                      | \$261,164                         | \$8,459,096   |
| 8            | 9   | \$152,676                 | \$7,094,703                      | \$247,633                         | \$7,495,012   |
| 9            | 10  | \$123,394                 | \$5,641,382                      | \$254,762                         | \$6,019,537   |
| 10           | 11  | \$123,209                 | \$4,947,496                      | \$247,979                         | \$5,318,685   |
| 11           | 12  | \$132,807                 | \$4,178,602                      | \$269,193                         | \$4,580,603   |
| 12           | 13  | \$142,730                 | \$4,012,430                      | \$271,650                         | \$4,426,810   |
| 13           | 14  | \$150,795                 | \$3,607,818                      | \$281,367                         | \$4,039,980   |
| 14           | 15  | \$178,698                 | \$2,930,650                      | \$284,434                         | \$3,393,782   |
| 15           | 16  | \$287,998                 | \$2,718,684                      | \$299,742                         | \$3,306,424   |
| 16           | 17  | \$432,902                 | \$2,599,200                      | \$294,423                         | \$3,326,524   |
| 17           | 18  | \$495,225                 | \$2,268,737                      | \$299,573                         | \$3,063,534   |
| 18           | 19  | \$519,624                 | \$2,235,458                      | \$297,106                         | \$3,052,188   |
| 19           | 20  | \$582,623                 | \$2,183,530                      | \$307,405                         | \$3,073,558   |
| 20           | 21  | \$626,804                 | \$2,062,081                      | \$305,366                         | \$2,994,251   |
| 21           | 22  | \$670,965                 | \$1,819,088                      | \$308,574                         | \$2,798,627   |
| 22           | 23  | \$716,453                 | \$1,677,630                      | \$310,417                         | \$2,704,499   |
| 23           | 24  | \$793,273                 | \$1,617,069                      | \$312,664                         | \$2,723,006   |
| 24           | 25  | \$894,000                 | \$1,594,879                      | \$308,356                         | \$2,797,236   |
| 25           | 26  | \$1,025,791               | \$1,650,642                      | \$316,245                         | \$2,992,678   |
| 26           | 27  | \$1,136,235               | \$1,408,831                      | \$311,072                         | \$2,856,137   |
| 27           | 28  | \$1,225,164               | \$1,393,637                      | \$304,969                         | \$2,923,771   |
| 28           | 29  | \$1,215,461               | \$1,309,004                      | \$276,623                         | \$2,801,087   |
| 29           | 30  | \$1,138,113               | \$1,363,664                      | \$295,646                         | \$2,797,423   |
| 30           | 31  | \$906,635                 | \$1,148,593                      | \$260,491                         | \$2,315,719   |
| 31           | 32  | \$704,029                 | \$1,243,365                      | \$261,691                         | \$2,209,085   |
| 32           | 33  | \$548,552                 | \$1,368,534                      | \$208,028                         | \$2,125,115   |
| 33           | 34  | \$474,297                 | \$1,270,726                      | \$210,303                         | \$1,955,326   |
| 34           | 35  | \$440,006                 | \$1,093,743                      | \$177,963                         | \$1,711,712   |
| 35           | 36  | \$424,919                 | \$1,045,171                      | \$184,264                         | \$1,654,354   |
| 36           | 37  | \$398,638                 | \$932,784                        | \$151,679                         | \$1,483,102   |
| 37           | 38  | \$411,134                 | \$918,118                        | \$187,484                         | \$1,516,735   |
| 38           | 39  | \$392,793                 | \$838,327                        | \$137,041                         | \$1,368,162   |
| 39           | 40  | \$390,476                 | \$1,072,131                      | \$248,363                         | \$1,710,970   |

Test Year Before Rate (TYBR)  
Revenue

| Weight Class | A Labels<br>(PO to PO) 2/ | B Labels<br>(PO to Addressee) 2/ | CD Labels<br>(Custom Designed) 2/ | Total            |
|--------------|---------------------------|----------------------------------|-----------------------------------|------------------|
| 40 41        | \$378,377                 | \$1,070,434                      | \$118,375                         | \$1,567,186      |
| 41 42        | \$400,595                 | \$3,219,093                      | \$145,488                         | \$3,765,177      |
| 42 43        | \$401,295                 | \$801,908                        | \$114,878                         | \$1,318,081      |
| 43 44        | \$401,408                 | \$671,608                        | \$139,673                         | \$1,212,689      |
| 44 45        | \$372,902                 | \$722,834                        | \$120,627                         | \$1,216,363      |
| 45 46        | \$374,739                 | \$575,431                        | \$142,128                         | \$1,092,298      |
| 46 47        | \$358,448                 | \$547,336                        | \$111,922                         | \$1,017,707      |
| 47 48        | \$353,409                 | \$446,770                        | \$135,368                         | \$935,547        |
| 48 49        | \$324,966                 | \$439,173                        | \$122,357                         | \$886,496        |
| 49 50        | \$318,270                 | \$477,548                        | \$152,202                         | \$948,020        |
| 50 51        | \$293,927                 | \$393,053                        | \$98,369                          | \$785,348        |
| 51 52        | \$298,497                 | \$370,161                        | \$117,564                         | \$786,223        |
| 52 53        | \$269,929                 | \$366,221                        | \$86,557                          | \$722,707        |
| 53 54        | \$262,396                 | \$410,706                        | \$102,076                         | \$775,178        |
| 54 55        | \$241,368                 | \$1,239,371                      | \$69,308                          | \$1,550,047      |
| 55 56        | \$233,475                 | \$687,725                        | \$77,893                          | \$999,093        |
| 56 57        | \$210,946                 | \$285,497                        | \$55,050                          | \$551,492        |
| 57 58        | \$196,652                 | \$258,543                        | \$62,856                          | \$518,051        |
| 58 59        | \$181,932                 | \$215,838                        | \$42,433                          | \$440,203        |
| 59 60        | \$174,300                 | \$603,894                        | \$62,405                          | \$840,599        |
| 60 61        | \$155,402                 | \$215,215                        | \$40,343                          | \$410,960        |
| 61 62        | \$141,508                 | \$195,674                        | \$51,944                          | \$389,127        |
| 62 63        | \$131,870                 | \$238,763                        | \$39,693                          | \$410,326        |
| 63 64        | \$136,973                 | \$144,538                        | \$44,654                          | \$326,166        |
| 64 65        | \$121,608                 | \$153,936                        | \$217,209                         | \$492,754        |
| 65 66        | \$98,234                  | \$139,305                        | \$17,065                          | \$254,604        |
| 66 67        | \$84,178                  | \$136,432                        | \$17,545                          | \$238,155        |
| 67 68        | \$61,626                  | \$201,191                        | \$15,001                          | \$277,818        |
| 68 69        | \$42,851                  | \$321,225                        | \$13,630                          | \$377,707        |
| 69 70        | \$42,837                  | \$171,060                        | \$20,640                          | \$234,537        |
| Total        | \$ 26,955,378             | \$ 1,099,764,202                 | \$ 13,525,294                     | \$ 1,140,244,874 |

Test Year Before Rate (TYBR)  
Costs

| Weight Class |     | A Labels<br>(PO to PO) 3/ | B Labels<br>(PO to Addressee) 3/ | CD Labels<br>(Custom Designed) 3/ | Total     |
|--------------|-----|---------------------------|----------------------------------|-----------------------------------|-----------|
| Flat Rate    |     | \$1,844                   | \$321,171                        |                                   | 323014    |
| 0            | 0.5 | \$119,201                 | \$342,339,851                    | \$78,903                          | 342537955 |
| 0.5          | 1   | \$69,453                  | \$34,897,726                     | \$79,399                          | 35046578  |
| 1            | 2   | \$228,089                 | \$28,671,662                     | \$173,017                         | 29072768  |
| 2            | 3   | \$81,506                  | \$15,026,555                     | \$142,914                         | 15250974  |
| 3            | 4   | \$70,980                  | \$9,701,573                      | \$150,717                         | 9923270   |
| 4            | 5   | \$70,852                  | \$7,080,420                      | \$131,730                         | 7283003   |
| 5            | 6   | \$73,374                  | \$6,209,628                      | \$121,786                         | 6404789   |
| 6            | 7   | \$68,823                  | \$4,458,473                      | \$124,156                         | 4651452   |
| 7            | 8   | \$61,124                  | \$3,863,228                      | \$126,596                         | 4050948   |
| 8            | 9   | \$74,510                  | \$3,575,002                      | \$127,104                         | 3776617   |
| 9            | 10  | \$63,423                  | \$2,962,450                      | \$136,236                         | 3162110   |
| 10           | 11  | \$66,126                  | \$2,667,140                      | \$137,374                         | 2870640   |
| 11           | 12  | \$71,681                  | \$2,271,265                      | \$149,440                         | 2492385   |
| 12           | 13  | \$79,801                  | \$2,226,775                      | \$156,148                         | 2462724   |
| 13           | 14  | \$86,407                  | \$2,076,358                      | \$166,290                         | 2329055   |
| 14           | 15  | \$106,235                 | \$1,729,350                      | \$172,485                         | 2008069   |
| 15           | 16  | \$175,915                 | \$1,641,527                      | \$185,086                         | 2002528   |
| 16           | 17  | \$270,425                 | \$1,595,161                      | \$186,627                         | 2052214   |
| 17           | 18  | \$315,750                 | \$1,416,233                      | \$194,180                         | 1926163   |
| 18           | 19  | \$338,591                 | \$1,431,343                      | \$195,061                         | 1964995   |
| 19           | 20  | \$386,213                 | \$1,418,250                      | \$206,108                         | 2010571   |
| 20           | 21  | \$423,688                 | \$1,357,630                      | \$207,926                         | 1989244   |
| 21           | 22  | \$460,670                 | \$1,215,237                      | \$212,563                         | 1888470   |
| 22           | 23  | \$498,038                 | \$1,136,268                      | \$216,784                         | 1851090   |
| 23           | 24  | \$561,832                 | \$1,109,886                      | \$220,757                         | 1892474   |
| 24           | 25  | \$640,738                 | \$1,109,789                      | \$219,516                         | 1970043   |
| 25           | 26  | \$745,671                 | \$1,158,070                      | \$228,005                         | 2131745   |
| 26           | 27  | \$833,817                 | \$996,565                        | \$225,837                         | 2056219   |
| 27           | 28  | \$909,534                 | \$1,000,651                      | \$223,750                         | 2133934   |
| 28           | 29  | \$910,188                 | \$945,525                        | \$205,358                         | 2061071   |
| 29           | 30  | \$855,815                 | \$987,359                        | \$221,263                         | 2064437   |
| 30           | 31  | \$684,100                 | \$841,591                        | \$195,273                         | 1720964   |
| 31           | 32  | \$531,558                 | \$921,562                        | \$198,790                         | 1651910   |
| 32           | 33  | \$413,093                 | \$1,027,882                      | \$159,711                         | 1600686   |
| 33           | 34  | \$353,357                 | \$960,459                        | \$162,315                         | 1476132   |
| 34           | 35  | \$329,100                 | \$825,309                        | \$138,090                         | 1292499   |
| 35           | 36  | \$317,748                 | \$795,898                        | \$144,875                         | 1258521   |
| 36           | 37  | \$299,680                 | \$712,904                        | \$118,915                         | 1131499   |
| 37           | 38  | \$309,757                 | \$702,835                        | \$143,520                         | 1156112   |
| 38           | 39  | \$294,661                 | \$645,218                        | \$108,886                         | 1048764   |
| 39           | 40  | \$293,712                 | \$835,011                        | \$199,070                         | 1327794   |

**Test Year Before Rate (TYBR)**  
**Costs**

| Weight Class | A Labels<br>(PO to PO) 3/ | B Labels<br>(PO to Addressee) 3/ | CD Labels<br>(Custom Designed) 3/ | Total                 |
|--------------|---------------------------|----------------------------------|-----------------------------------|-----------------------|
| 40 41        | \$285,958                 | \$835,875                        | \$93,333                          | 1215165               |
| 41 42        | \$303,049                 | \$2,547,974                      | \$115,316                         | 2966339               |
| 42 43        | \$301,924                 | \$627,420                        | \$91,286                          | 1020630               |
| 43 44        | \$302,062                 | \$524,157                        | \$110,508                         | 936727                |
| 44 45        | \$281,352                 | \$568,745                        | \$96,546                          | 946643                |
| 45 46        | \$283,502                 | \$453,784                        | \$114,347                         | 851633                |
| 46 47        | \$271,871                 | \$433,903                        | \$89,483                          | 795257                |
| 47 48        | \$266,935                 | \$355,140                        | \$109,732                         | 731807                |
| 48 49        | \$247,824                 | \$351,246                        | \$100,147                         | 699218                |
| 49 50        | \$244,592                 | \$381,543                        | \$125,634                         | 751769                |
| 50 51        | \$227,410                 | \$315,799                        | \$81,035                          | 624243                |
| 51 52        | \$229,520                 | \$301,025                        | \$97,407                          | 627952                |
| 52 53        | \$208,174                 | \$295,716                        | \$71,676                          | 575565                |
| 53 54        | \$202,871                 | \$335,527                        | \$84,723                          | 623121                |
| 54 55        | \$188,057                 | \$977,720                        | \$57,527                          | 1223304               |
| 55 56        | \$181,633                 | \$570,585                        | \$65,532                          | 817750                |
| 56 57        | \$164,975                 | \$234,268                        | \$46,109                          | 445352                |
| 57 58        | \$153,313                 | \$212,944                        | \$53,015                          | 419272                |
| 58 59        | \$144,561                 | \$180,085                        | \$35,805                          | 360452                |
| 59 60        | \$135,279                 | \$510,599                        | \$52,956                          | 698834                |
| 60 61        | \$121,289                 | \$178,292                        | \$33,644                          | 333225                |
| 61 62        | \$110,723                 | \$162,079                        | \$43,804                          | 316607                |
| 62 63        | \$103,712                 | \$199,617                        | \$33,833                          | 337162                |
| 63 64        | \$106,382                 | \$120,365                        | \$37,823                          | 264570                |
| 64 65        | \$94,808                  | \$127,075                        | \$176,799                         | 398682                |
| 65 66        | \$76,719                  | \$116,361                        | \$14,689                          | 207768                |
| 66 67        | \$65,932                  | \$114,377                        | \$14,925                          | 195234                |
| 67 68        | \$47,822                  | \$168,951                        | \$12,665                          | 229437                |
| 68 69        | \$34,346                  | \$271,464                        | \$11,540                          | 317351                |
| 69 70        | \$34,279                  | \$131,092                        | \$17,641                          | 183013                |
| <b>Total</b> | <b>\$ 18,967,953</b>      | <b>\$ 509,470,520</b>            | <b>\$ 8,982,043</b>               | <b>\$ 537,420,516</b> |

Test Year Before Rate (TYBR)  
Cost Coverage Percentages

| Weight Class |     | A Labels<br>(PO to PO) 4/ | B Labels<br>(PO to Addressee) 4/ | CD Labels<br>(Custom Designed) 4/ | Total |
|--------------|-----|---------------------------|----------------------------------|-----------------------------------|-------|
| Flat Rate    |     |                           |                                  |                                   |       |
| 0            | 0.5 | 243%                      | 226%                             |                                   | 226%  |
|              |     |                           | 220%                             | 211%                              | 220%  |
| 0.5          | 1   | 296%                      | 261%                             | 273%                              | 261%  |
| 1            | 2   | 243%                      | 226%                             | 229%                              | 226%  |
| 2            | 3   | 246%                      | 226%                             | 225%                              | 226%  |
| 3            | 4   | 242%                      | 226%                             | 228%                              | 226%  |
| 4            | 5   | 237%                      | 224%                             | 223%                              | 224%  |
| 5            | 6   | 233%                      | 222%                             | 219%                              | 222%  |
| 6            | 7   | 228%                      | 221%                             | 218%                              | 221%  |
| 7            | 8   | 218%                      | 209%                             | 206%                              | 209%  |
| 8            | 9   | 205%                      | 198%                             | 195%                              | 198%  |
| 9            | 10  | 195%                      | 190%                             | 187%                              | 190%  |
| 10           | 11  | 186%                      | 185%                             | 181%                              | 185%  |
| 11           | 12  | 185%                      | 184%                             | 180%                              | 184%  |
| 12           | 13  | 179%                      | 180%                             | 174%                              | 180%  |
| 13           | 14  | 175%                      | 174%                             | 169%                              | 173%  |
| 14           | 15  | 168%                      | 169%                             | 165%                              | 169%  |
| 15           | 16  | 164%                      | 166%                             | 162%                              | 165%  |
| 16           | 17  | 160%                      | 163%                             | 158%                              | 162%  |
| 17           | 18  | 157%                      | 160%                             | 154%                              | 159%  |
| 18           | 19  | 153%                      | 156%                             | 152%                              | 155%  |
| 19           | 20  | 151%                      | 154%                             | 149%                              | 153%  |
| 20           | 21  | 148%                      | 152%                             | 147%                              | 151%  |
| 21           | 22  | 146%                      | 150%                             | 145%                              | 148%  |
| 22           | 23  | 144%                      | 148%                             | 143%                              | 146%  |
| 23           | 24  | 141%                      | 146%                             | 142%                              | 144%  |
| 24           | 25  | 140%                      | 144%                             | 140%                              | 142%  |
| 25           | 26  | 138%                      | 143%                             | 139%                              | 140%  |
| 26           | 27  | 136%                      | 141%                             | 138%                              | 139%  |
| 27           | 28  | 135%                      | 139%                             | 136%                              | 137%  |
| 28           | 29  | 134%                      | 138%                             | 135%                              | 136%  |
| 29           | 30  | 133%                      | 138%                             | 134%                              | 136%  |
| 30           | 31  | 133%                      | 136%                             | 133%                              | 135%  |
| 31           | 32  | 132%                      | 135%                             | 132%                              | 134%  |
| 32           | 33  | 133%                      | 133%                             | 130%                              | 133%  |
| 33           | 34  | 134%                      | 132%                             | 130%                              | 132%  |
| 34           | 35  | 134%                      | 133%                             | 129%                              | 132%  |
| 35           | 36  | 134%                      | 131%                             | 127%                              | 131%  |
| 36           | 37  | 133%                      | 131%                             | 128%                              | 131%  |
| 37           | 38  | 133%                      | 131%                             | 131%                              | 131%  |
| 38           | 39  | 133%                      | 130%                             | 126%                              | 130%  |
| 39           | 40  | 133%                      | 128%                             | 125%                              | 129%  |

**Test Year Before Rate (TYBR)  
Cost Coverage Percentages**

| Weight Class | A Labels<br>(PO to PO) 4/ | B Labels<br>(PO to Addressee) 4/ | CD Labels<br>(Custom Designed) 4/ | Total |
|--------------|---------------------------|----------------------------------|-----------------------------------|-------|
| 40 41        | 132%                      | 128%                             | 127%                              | 129%  |
| 41 42        | 132%                      | 126%                             | 126%                              | 127%  |
| 42 43        | 133%                      | 128%                             | 126%                              | 129%  |
| 43 44        | 133%                      | 128%                             | 126%                              | 129%  |
| 44 45        | 133%                      | 127%                             | 125%                              | 128%  |
| 45 46        | 132%                      | 127%                             | 124%                              | 128%  |
| 46 47        | 132%                      | 126%                             | 125%                              | 128%  |
| 47 48        | 132%                      | 126%                             | 123%                              | 128%  |
| 48 49        | 131%                      | 125%                             | 122%                              | 127%  |
| 49 50        | 130%                      | 125%                             | 121%                              | 126%  |
| 50 51        | 129%                      | 124%                             | 121%                              | 126%  |
| 51 52        | 130%                      | 123%                             | 121%                              | 125%  |
| 52 53        | 130%                      | 124%                             | 121%                              | 126%  |
| 53 54        | 129%                      | 122%                             | 120%                              | 124%  |
| 54 55        | 128%                      | 127%                             | 120%                              | 127%  |
| 55 56        | 129%                      | 121%                             | 119%                              | 122%  |
| 56 57        | 128%                      | 122%                             | 119%                              | 124%  |
| 57 58        | 128%                      | 121%                             | 119%                              | 124%  |
| 58 59        | 126%                      | 120%                             | 119%                              | 122%  |
| 59 60        | 129%                      | 118%                             | 118%                              | 120%  |
| 60 61        | 128%                      | 121%                             | 120%                              | 123%  |
| 61 62        | 128%                      | 121%                             | 119%                              | 123%  |
| 62 63        | 127%                      | 120%                             | 117%                              | 122%  |
| 63 64        | 129%                      | 120%                             | 118%                              | 123%  |
| 64 65        | 128%                      | 121%                             | 123%                              | 124%  |
| 65 66        | 128%                      | 120%                             | 116%                              | 123%  |
| 66 67        | 128%                      | 119%                             | 118%                              | 122%  |
| 67 68        | 129%                      | 119%                             | 118%                              | 121%  |
| 68 69        | 125%                      | 118%                             | 118%                              | 119%  |
| 69 70        | 125%                      | 130%                             | 117%                              | 128%  |
| Total        | 142%                      | 216%                             | 151%                              | 212%  |

Express Mail  
Test Year Before Rates Costs By Weight Cell

| Weight Class | Zone 1 | Zone 2    | Zone 3    | Zone 4    | Zone 5<br>A Labels (PO to PO) | Zone 6     | Zone 7     | Zone 8     | Zone 9    | Total      |
|--------------|--------|-----------|-----------|-----------|-------------------------------|------------|------------|------------|-----------|------------|
| 0            | 0.5    | \$ 32,508 | \$ 16,759 | \$ 20,354 | \$ 27,178                     | \$ 14,009  | \$ 3,888   | \$ 3,215   | \$ 1,360  | \$ 119,270 |
| 0.5          | 1      | \$ 22,450 | \$ 10,322 | \$ 13,467 | \$ 11,416                     | \$ 7,411   | \$ 560     | \$ 2,797   | \$ 1,070  | \$ 69,493  |
| 1            | 2      | \$ 45,326 | \$ 35,236 | \$ 36,596 | \$ 38,375                     | \$ 32,672  | \$ 7,590   | \$ 24,029  | \$ 8,398  | \$ 228,221 |
| 2            | 3      | \$ 17,521 | \$ 14,882 | \$ 16,255 | \$ 13,874                     | \$ 10,879  | \$ 3,000   | \$ 3,489   | \$ 1,652  | \$ 81,553  |
| 3            | 4      | \$ 12,125 | \$ 14,035 | \$ 12,468 | \$ 13,492                     | \$ 9,627   | \$ 3,167   | \$ 4,071   | \$ 2,037  | \$ 71,021  |
| 4            | 5      | \$ 9,302  | \$ 13,583 | \$ 11,722 | \$ 13,219                     | \$ 10,289  | \$ 4,024   | \$ 4,990   | \$ 3,763  | \$ 70,893  |
| 5            | 6      | \$ 7,515  | \$ 13,564 | \$ 11,358 | \$ 14,546                     | \$ 12,219  | \$ 4,619   | \$ 6,063   | \$ 3,534  | \$ 73,417  |
| 6            | 7      | \$ 6,028  | \$ 11,264 | \$ 11,088 | \$ 13,870                     | \$ 12,369  | \$ 5,032   | \$ 6,149   | \$ 3,062  | \$ 68,863  |
| 7            | 8      | \$ 6,423  | \$ 6,707  | \$ 8,842  | \$ 13,203                     | \$ 12,031  | \$ 4,752   | \$ 5,959   | \$ 3,242  | \$ 61,160  |
| 8            | 9      | \$ 6,411  | \$ 7,745  | \$ 9,884  | \$ 15,851                     | \$ 15,094  | \$ 5,991   | \$ 8,771   | \$ 3,269  | \$ 74,553  |
| 9            | 10     | \$ 4,655  | \$ 7,096  | \$ 9,884  | \$ 12,991                     | \$ 12,402  | \$ 5,746   | \$ 7,416   | \$ 3,271  | \$ 63,460  |
| 10           | 11     | \$ 3,635  | \$ 6,909  | \$ 10,571 | \$ 13,425                     | \$ 13,594  | \$ 6,080   | \$ 8,389   | \$ 3,560  | \$ 66,164  |
| 11           | 12     | \$ 3,449  | \$ 7,516  | \$ 12,101 | \$ 13,702                     | \$ 14,205  | \$ 7,257   | \$ 9,133   | \$ 4,359  | \$ 71,723  |
| 12           | 13     | \$ 3,430  | \$ 9,272  | \$ 11,994 | \$ 17,071                     | \$ 14,025  | \$ 8,387   | \$ 11,668  | \$ 4,000  | \$ 79,848  |
| 13           | 14     | \$ 3,847  | \$ 9,596  | \$ 13,143 | \$ 15,695                     | \$ 14,552  | \$ 9,979   | \$ 14,967  | \$ 4,677  | \$ 86,458  |
| 14           | 15     | \$ 3,483  | \$ 11,954 | \$ 14,275 | \$ 16,586                     | \$ 19,462  | \$ 14,358  | \$ 20,149  | \$ 6,029  | \$ 106,296 |
| 15           | 16     | \$ 5,272  | \$ 16,117 | \$ 23,558 | \$ 34,484                     | \$ 28,248  | \$ 20,259  | \$ 33,213  | \$ 14,866 | \$ 176,017 |
| 16           | 17     | \$ 7,111  | \$ 24,307 | \$ 43,502 | \$ 51,906                     | \$ 42,808  | \$ 31,583  | \$ 48,084  | \$ 21,281 | \$ 270,583 |
| 17           | 18     | \$ 8,582  | \$ 28,163 | \$ 49,391 | \$ 60,519                     | \$ 45,884  | \$ 36,943  | \$ 63,482  | \$ 22,970 | \$ 315,934 |
| 18           | 19     | \$ 7,721  | \$ 32,695 | \$ 49,059 | \$ 58,123                     | \$ 50,015  | \$ 40,478  | \$ 79,535  | \$ 21,162 | \$ 338,788 |
| 19           | 20     | \$ 8,310  | \$ 34,768 | \$ 50,233 | \$ 65,056                     | \$ 59,384  | \$ 52,365  | \$ 95,705  | \$ 20,617 | \$ 386,438 |
| 20           | 21     | \$ 7,656  | \$ 37,751 | \$ 51,836 | \$ 68,609                     | \$ 62,552  | \$ 62,206  | \$ 113,532 | \$ 19,793 | \$ 423,934 |
| 21           | 22     | \$ 8,030  | \$ 41,275 | \$ 53,348 | \$ 65,488                     | \$ 69,139  | \$ 73,279  | \$ 129,873 | \$ 20,505 | \$ 460,938 |
| 22           | 23     | \$ 8,744  | \$ 43,061 | \$ 52,793 | \$ 70,808                     | \$ 75,070  | \$ 82,100  | \$ 144,797 | \$ 20,955 | \$ 498,328 |
| 23           | 24     | \$ 7,986  | \$ 47,642 | \$ 56,585 | \$ 72,955                     | \$ 81,271  | \$ 94,459  | \$ 178,400 | \$ 22,860 | \$ 562,158 |
| 24           | 25     | \$ 8,255  | \$ 54,399 | \$ 59,227 | \$ 78,527                     | \$ 88,625  | \$ 105,415 | \$ 226,122 | \$ 20,542 | \$ 641,110 |
| 25           | 26     | \$ 9,239  | \$ 56,650 | \$ 72,688 | \$ 78,358                     | \$ 103,502 | \$ 135,070 | \$ 269,381 | \$ 21,217 | \$ 746,104 |
| 26           | 27     | \$ 10,478 | \$ 61,548 | \$ 68,195 | \$ 83,376                     | \$ 117,856 | \$ 164,739 | \$ 304,341 | \$ 23,769 | \$ 834,302 |
| 27           | 28     | \$ 10,645 | \$ 71,171 | \$ 77,977 | \$ 85,712                     | \$ 137,607 | \$ 196,129 | \$ 308,212 | \$ 22,609 | \$ 910,062 |
| 28           | 29     | \$ 10,825 | \$ 72,308 | \$ 75,067 | \$ 92,267                     | \$ 157,899 | \$ 205,445 | \$ 272,579 | \$ 24,328 | \$ 910,718 |
| 29           | 30     | \$ 13,643 | \$ 68,974 | \$ 71,234 | \$ 96,344                     | \$ 157,452 | \$ 201,984 | \$ 217,094 | \$ 29,587 | \$ 856,313 |
| 30           | 31     | \$ 13,695 | \$ 61,264 | \$ 59,925 | \$ 87,953                     | \$ 131,240 | \$ 154,815 | \$ 150,108 | \$ 25,498 | \$ 684,498 |
| 31           | 32     | \$ 14,606 | \$ 47,186 | \$ 53,144 | \$ 75,935                     | \$ 100,345 | \$ 114,518 | \$ 98,540  | \$ 27,594 | \$ 531,867 |
| 32           | 33     | \$ 14,736 | \$ 40,737 | \$ 43,951 | \$ 66,292                     | \$ 75,458  | \$ 70,779  | \$ 71,980  | \$ 27,400 | \$ 413,333 |
| 33           | 34     | \$ 19,105 | \$ 33,178 | \$ 40,982 | \$ 62,089                     | \$ 60,726  | \$ 48,119  | \$ 58,911  | \$ 30,453 | \$ 353,563 |
| 34           | 35     | \$ 18,385 | \$ 32,282 | \$ 40,601 | \$ 61,212                     | \$ 52,310  | \$ 37,112  | \$ 53,898  | \$ 33,491 | \$ 329,291 |
| 35           | 36     | \$ 20,025 | \$ 30,339 | \$ 41,273 | \$ 63,536                     | \$ 49,747  | \$ 27,063  | \$ 49,859  | \$ 36,092 | \$ 317,932 |
| 36           | 37     | \$ 19,579 | \$ 27,437 | \$ 39,768 | \$ 60,770                     | \$ 49,461  | \$ 22,757  | \$ 45,842  | \$ 34,241 | \$ 299,854 |
| 37           | 38     | \$ 21,295 | \$ 26,100 | \$ 40,145 | \$ 65,060                     | \$ 46,809  | \$ 28,017  | \$ 42,093  | \$ 40,412 | \$ 309,937 |
| 38           | 39     | \$ 22,647 | \$ 29,788 | \$ 38,069 | \$ 59,992                     | \$ 45,009  | \$ 24,022  | \$ 38,831  | \$ 36,473 | \$ 294,832 |
| 39           | 40     | \$ 23,083 | \$ 27,907 | \$ 35,204 | \$ 59,624                     | \$ 44,235  | \$ 24,187  | \$ 41,022  | \$ 38,622 | \$ 293,883 |

Express Mail  
Test Year Before Rates Costs By Weight Cell

| Weight Class | Zone 1 | Zone 2    | Zone 3      | Zone 4      | Zone 5      | Zone 6      | Zone 7      | Zone 8      | Zone 9      | Total        |
|--------------|--------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| 40           |        | 21,429 \$ | 27,701 \$   | 38,564 \$   | 58,836 \$   | 42,680 \$   | 20,880 \$   | 39,793 \$   | 36,252 \$   | 286,125 \$   |
| 41           |        | 22,949 \$ | 26,965 \$   | 38,009 \$   | 63,999 \$   | 47,490 \$   | 22,456 \$   | 38,642 \$   | 42,715 \$   | 303,225 \$   |
| 42           |        | 24,511 \$ | 29,032 \$   | 36,330 \$   | 58,402 \$   | 48,136 \$   | 24,035 \$   | 39,971 \$   | 40,633 \$   | 302,100 \$   |
| 43           |        | 24,786 \$ | 26,579 \$   | 36,174 \$   | 61,640 \$   | 49,311 \$   | 22,258 \$   | 37,522 \$   | 41,515 \$   | 302,238 \$   |
| 44           |        | 22,717 \$ | 26,579 \$   | 36,532 \$   | 57,760 \$   | 41,632 \$   | 20,629 \$   | 36,341 \$   | 39,337 \$   | 281,515 \$   |
| 45           |        | 22,422 \$ | 28,547 \$   | 36,718 \$   | 53,897 \$   | 43,068 \$   | 21,196 \$   | 39,321 \$   | 38,497 \$   | 283,666 \$   |
| 46           |        | 20,911 \$ | 26,598 \$   | 34,217 \$   | 54,401 \$   | 40,273 \$   | 19,915 \$   | 36,137 \$   | 39,576 \$   | 272,029 \$   |
| 47           |        | 22,178 \$ | 25,084 \$   | 33,197 \$   | 50,397 \$   | 41,074 \$   | 19,071 \$   | 36,671 \$   | 39,419 \$   | 267,091 \$   |
| 48           |        | 18,903 \$ | 25,950 \$   | 29,814 \$   | 45,102 \$   | 37,270 \$   | 16,499 \$   | 36,517 \$   | 37,913 \$   | 247,969 \$   |
| 49           |        | 17,943 \$ | 24,672 \$   | 32,383 \$   | 48,809 \$   | 35,261 \$   | 16,798 \$   | 34,678 \$   | 34,189 \$   | 244,734 \$   |
| 50           |        | 15,685 \$ | 22,818 \$   | 27,810 \$   | 42,859 \$   | 35,081 \$   | 14,363 \$   | 34,006 \$   | 34,920 \$   | 227,542 \$   |
| 51           |        | 17,965 \$ | 24,980 \$   | 30,136 \$   | 43,034 \$   | 34,247 \$   | 15,061 \$   | 31,192 \$   | 33,038 \$   | 229,653 \$   |
| 52           |        | 16,126 \$ | 23,944 \$   | 26,488 \$   | 34,266 \$   | 32,612 \$   | 12,060 \$   | 33,442 \$   | 29,357 \$   | 208,295 \$   |
| 53           |        | 16,154 \$ | 20,825 \$   | 27,233 \$   | 38,098 \$   | 30,422 \$   | 12,465 \$   | 28,559 \$   | 29,233 \$   | 202,989 \$   |
| 54           |        | 13,642 \$ | 23,838 \$   | 23,521 \$   | 38,718 \$   | 28,120 \$   | 11,438 \$   | 25,618 \$   | 25,217 \$   | 188,166 \$   |
| 55           |        | 14,121 \$ | 19,880 \$   | 27,221 \$   | 29,054 \$   | 27,657 \$   | 9,491 \$    | 25,150 \$   | 27,218 \$   | 181,739 \$   |
| 56           |        | 12,547 \$ | 18,620 \$   | 22,182 \$   | 29,757 \$   | 24,800 \$   | 8,223 \$    | 24,661 \$   | 23,065 \$   | 165,071 \$   |
| 57           |        | 12,592 \$ | 17,770 \$   | 19,665 \$   | 29,034 \$   | 20,174 \$   | 8,898 \$    | 21,205 \$   | 24,762 \$   | 153,402 \$   |
| 58           |        | 9,620 \$  | 14,336 \$   | 18,459 \$   | 28,857 \$   | 20,165 \$   | 8,223 \$    | 24,161 \$   | 20,149 \$   | 144,646 \$   |
| 59           |        | 11,906 \$ | 15,121 \$   | 19,990 \$   | 25,912 \$   | 16,704 \$   | 6,650 \$    | 19,410 \$   | 19,666 \$   | 135,358 \$   |
| 60           |        | 9,822 \$  | 13,984 \$   | 19,646 \$   | 22,990 \$   | 16,623 \$   | 6,761 \$    | 15,383 \$   | 16,151 \$   | 121,360 \$   |
| 61           |        | 8,750 \$  | 13,040 \$   | 18,130 \$   | 17,974 \$   | 13,458 \$   | 4,935 \$    | 17,345 \$   | 17,155 \$   | 110,788 \$   |
| 62           |        | 7,898 \$  | 10,471 \$   | 15,498 \$   | 21,201 \$   | 13,386 \$   | 4,747 \$    | 13,804 \$   | 16,768 \$   | 103,773 \$   |
| 63           |        | 9,185 \$  | 11,787 \$   | 16,119 \$   | 23,952 \$   | 11,379 \$   | 5,905 \$    | 12,214 \$   | 15,903 \$   | 106,443 \$   |
| 64           |        | 7,992 \$  | 9,195 \$    | 17,242 \$   | 17,420 \$   | 11,076 \$   | 4,458 \$    | 11,296 \$   | 16,186 \$   | 94,863 \$    |
| 65           |        | 6,225 \$  | 8,110 \$    | 13,363 \$   | 13,029 \$   | 9,420 \$    | 4,040 \$    | 9,845 \$    | 12,731 \$   | 76,763 \$    |
| 66           |        | 5,020 \$  | 8,404 \$    | 11,359 \$   | 11,816 \$   | 7,677 \$    | 3,802 \$    | 7,960 \$    | 9,933 \$    | 65,970 \$    |
| 67           |        | 4,147 \$  | 5,028 \$    | 9,656 \$    | 7,238 \$    | 5,856 \$    | 1,858 \$    | 5,536 \$    | 8,530 \$    | 47,849 \$    |
| 68           |        | 1,846 \$  | 4,393 \$    | 7,792 \$    | 5,268 \$    | 4,108 \$    | 1,683 \$    | 4,218 \$    | 5,057 \$    | 34,366 \$    |
| 69           |        | 1,987 \$  | 3,732 \$    | 7,162 \$    | 6,740 \$    | 4,178 \$    | 2,230 \$    | 3,629 \$    | 4,642 \$    | 34,299 \$    |
| 70           |        |           |             |             |             |             |             |             |             |              |
| Total        |        | \$929,741 | \$1,804,972 | \$2,243,907 | \$3,031,956 | \$2,950,828 | \$2,500,472 | \$4,020,919 | \$1,494,345 | \$18,977,138 |

Express Mail  
Test Year Before Rates Costs By Weight Cell

| Weight Class               | Zone 1        | Zone 2        | Zone 3        | Zone 4        | Zone 5        | Zone 6        | Zone 7        | Zone 8        | Zone 9         | Total |
|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|-------|
| B Labels (PO to Addressee) |               |               |               |               |               |               |               |               |                |       |
| 0 0.5                      | \$ 75,057,888 | \$ 44,172,729 | \$ 59,055,560 | \$ 63,269,821 | \$ 38,677,367 | \$ 24,792,166 | \$ 22,764,986 | \$ 14,748,412 | \$ 342,538,929 |       |
| 0.5 1                      | \$ 9,474,840  | \$ 4,542,399  | \$ 5,445,761  | \$ 5,300,348  | \$ 3,390,755  | \$ 2,284,429  | \$ 2,421,671  | \$ 2,057,837  | \$ 34,918,019  |       |
| 1 2                        | \$ 6,650,903  | \$ 3,653,732  | \$ 4,557,740  | \$ 4,617,172  | \$ 3,008,023  | \$ 2,139,279  | \$ 2,168,276  | \$ 1,893,210  | \$ 28,688,335  |       |
| 2 3                        | \$ 2,780,840  | \$ 1,869,352  | \$ 2,466,055  | \$ 2,577,333  | \$ 1,726,242  | \$ 1,269,944  | \$ 1,248,149  | \$ 1,097,379  | \$ 15,035,294  |       |
| 3 4                        | \$ 1,542,252  | \$ 1,164,936  | \$ 1,593,566  | \$ 1,677,847  | \$ 1,191,164  | \$ 921,651    | \$ 849,234    | \$ 766,565    | \$ 9,707,215   |       |
| 4 5                        | \$ 973,327    | \$ 825,687    | \$ 1,264,761  | \$ 1,264,761  | \$ 902,232    | \$ 725,861    | \$ 651,710    | \$ 588,869    | \$ 7,084,538   |       |
| 5 6                        | \$ 676,491    | \$ 620,314    | \$ 985,342    | \$ 1,215,373  | \$ 947,034    | \$ 660,830    | \$ 594,852    | \$ 513,004    | \$ 6,213,240   |       |
| 6 7                        | \$ 476,064    | \$ 467,946    | \$ 707,073    | \$ 800,533    | \$ 588,564    | \$ 518,695    | \$ 460,395    | \$ 441,796    | \$ 4,461,065   |       |
| 7 8                        | \$ 358,470    | \$ 385,159    | \$ 617,770    | \$ 696,725    | \$ 530,594    | \$ 473,232    | \$ 418,519    | \$ 385,005    | \$ 3,865,474   |       |
| 8 9                        | \$ 278,775    | \$ 319,686    | \$ 559,392    | \$ 704,894    | \$ 566,769    | \$ 442,325    | \$ 365,820    | \$ 339,420    | \$ 3,577,081   |       |
| 9 10                       | \$ 220,932    | \$ 275,193    | \$ 480,290    | \$ 530,872    | \$ 428,131    | \$ 406,026    | \$ 321,982    | \$ 300,747    | \$ 2,964,173   |       |
| 10 11                      | \$ 196,425    | \$ 248,764    | \$ 394,573    | \$ 461,623    | \$ 384,227    | \$ 377,130    | \$ 282,733    | \$ 282,737    | \$ 2,668,691   |       |
| 11 12                      | \$ 144,259    | \$ 193,904    | \$ 338,652    | \$ 393,712    | \$ 343,574    | \$ 348,471    | \$ 256,444    | \$ 252,738    | \$ 2,272,585   |       |
| 12 13                      | \$ 128,502    | \$ 190,372    | \$ 344,305    | \$ 371,335    | \$ 314,986    | \$ 342,116    | \$ 266,027    | \$ 248,050    | \$ 2,228,070   |       |
| 13 14                      | \$ 115,729    | \$ 170,728    | \$ 315,632    | \$ 323,378    | \$ 300,114    | \$ 323,378    | \$ 230,022    | \$ 250,628    | \$ 2,077,566   |       |
| 14 15                      | \$ 99,731     | \$ 134,255    | \$ 246,167    | \$ 296,757    | \$ 269,334    | \$ 270,814    | \$ 203,329    | \$ 209,967    | \$ 1,730,356   |       |
| 15 16                      | \$ 87,206     | \$ 126,977    | \$ 211,050    | \$ 267,998    | \$ 299,870    | \$ 256,789    | \$ 194,774    | \$ 197,817    | \$ 1,642,481   |       |
| 16 17                      | \$ 89,639     | \$ 123,533    | \$ 217,072    | \$ 300,602    | \$ 235,621    | \$ 249,705    | \$ 188,233    | \$ 191,683    | \$ 1,596,089   |       |
| 17 18                      | \$ 109,473    | \$ 109,498    | \$ 195,953    | \$ 233,328    | \$ 219,754    | \$ 232,685    | \$ 161,311    | \$ 182,479    | \$ 1,417,057   |       |
| 18 19                      | \$ 68,782     | \$ 106,471    | \$ 205,230    | \$ 247,780    | \$ 247,762    | \$ 224,974    | \$ 159,068    | \$ 169,082    | \$ 1,432,176   |       |
| 19 20                      | \$ 69,609     | \$ 106,471    | \$ 200,692    | \$ 240,772    | \$ 236,989    | \$ 227,627    | \$ 155,781    | \$ 181,132    | \$ 1,419,074   |       |
| 20 21                      | \$ 69,637     | \$ 96,369     | \$ 190,367    | \$ 241,088    | \$ 242,766    | \$ 200,860    | \$ 149,197    | \$ 168,134    | \$ 1,358,420   |       |
| 21 22                      | \$ 61,463     | \$ 86,193     | \$ 174,135    | \$ 189,015    | \$ 204,691    | \$ 192,488    | \$ 139,126    | \$ 168,831    | \$ 1,215,943   |       |
| 22 23                      | \$ 53,368     | \$ 87,023     | \$ 161,487    | \$ 183,370    | \$ 199,463    | \$ 178,952    | \$ 123,534    | \$ 149,732    | \$ 1,136,929   |       |
| 23 24                      | \$ 52,607     | \$ 82,234     | \$ 152,658    | \$ 197,936    | \$ 195,047    | \$ 171,696    | \$ 125,371    | \$ 132,982    | \$ 1,110,531   |       |
| 24 25                      | \$ 50,238     | \$ 81,055     | \$ 148,969    | \$ 189,729    | \$ 196,215    | \$ 173,348    | \$ 125,997    | \$ 144,882    | \$ 1,110,435   |       |
| 25 26                      | \$ 55,168     | \$ 79,783     | \$ 177,996    | \$ 197,745    | \$ 196,081    | \$ 165,745    | \$ 140,055    | \$ 146,170    | \$ 1,158,743   |       |
| 26 27                      | \$ 50,463     | \$ 65,529     | \$ 134,392    | \$ 178,473    | \$ 169,560    | \$ 143,473    | \$ 122,440    | \$ 132,815    | \$ 997,145     |       |
| 27 28                      | \$ 43,827     | \$ 67,105     | \$ 155,814    | \$ 167,991    | \$ 175,512    | \$ 147,489    | \$ 113,460    | \$ 130,036    | \$ 1,001,233   |       |
| 28 29                      | \$ 44,630     | \$ 65,073     | \$ 145,037    | \$ 158,773    | \$ 159,242    | \$ 141,459    | \$ 108,474    | \$ 123,387    | \$ 946,075     |       |
| 29 30                      | \$ 51,819     | \$ 75,320     | \$ 134,674    | \$ 172,870    | \$ 179,227    | \$ 144,179    | \$ 106,455    | \$ 123,388    | \$ 987,933     |       |
| 30 31                      | \$ 41,559     | \$ 59,899     | \$ 118,403    | \$ 137,131    | \$ 138,644    | \$ 121,630    | \$ 101,656    | \$ 123,158    | \$ 842,080     |       |
| 31 32                      | \$ 41,313     | \$ 66,166     | \$ 131,609    | \$ 172,505    | \$ 147,222    | \$ 126,191    | \$ 124,803    | \$ 112,289    | \$ 922,098     |       |
| 32 33                      | \$ 37,942     | \$ 79,996     | \$ 182,733    | \$ 183,341    | \$ 137,780    | \$ 141,431    | \$ 109,548    | \$ 122,565    | \$ 1,028,480   |       |
| 33 34                      | \$ 39,346     | \$ 70,849     | \$ 157,765    | \$ 198,273    | \$ 152,726    | \$ 131,488    | \$ 109,548    | \$ 114,883    | \$ 961,018     |       |
| 34 35                      | \$ 35,485     | \$ 66,853     | \$ 132,584    | \$ 137,017    | \$ 127,977    | \$ 115,267    | \$ 97,670     | \$ 109,075    | \$ 825,789     |       |
| 35 36                      | \$ 31,824     | \$ 52,696     | \$ 161,042    | \$ 141,074    | \$ 113,173    | \$ 103,218    | \$ 77,500     | \$ 105,346    | \$ 796,361     |       |
| 36 37                      | \$ 30,922     | \$ 53,867     | \$ 112,049    | \$ 113,074    | \$ 121,248    | \$ 103,061    | \$ 77,198     | \$ 103,598    | \$ 703,244     |       |
| 37 38                      | \$ 26,521     | \$ 46,066     | \$ 111,361    | \$ 110,360    | \$ 92,361     | \$ 89,470     | \$ 76,618     | \$ 92,836     | \$ 645,593     |       |
| 38 39                      | \$ 26,521     | \$ 46,066     | \$ 111,361    | \$ 110,360    | \$ 92,361     | \$ 89,470     | \$ 76,618     | \$ 92,836     | \$ 645,593     |       |
| 39 40                      | \$ 26,521     | \$ 46,066     | \$ 111,361    | \$ 110,360    | \$ 92,361     | \$ 89,470     | \$ 76,618     | \$ 92,836     | \$ 645,593     |       |
| 40 40                      | \$ 26,521     | \$ 46,066     | \$ 111,361    | \$ 110,360    | \$ 92,361     | \$ 89,470     | \$ 76,618     | \$ 92,836     | \$ 645,593     |       |

Express Mail  
Test Year Before Rates Costs By Weight Cell

| Weight Class | Zone 1        | Zone 2       | Zone 3       | Zone 4       | Zone 5       | Zone 6       | Zone 7       | Zone 8       | Zone 9        | Total      |
|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|------------|
| 40           | \$ 27.285     | \$ 44.768    | \$ 104.520   | \$ 186.706   | \$ 170.617   | \$ 108.624   | \$ 104.219   | \$ 89.621    | \$ 161.511    | \$ 836.361 |
| 41           | \$ 59,893     | \$ 64,058    | \$ 322,485   | \$ 744,468   | \$ 703,476   | \$ 177,900   | \$ 315,665   | \$ 161,511   | \$ 2,549,456  |            |
| 42           | \$ 19,670     | \$ 45,980    | \$ 69,277    | \$ 119,107   | \$ 93,179    | \$ 105,279   | \$ 71,274    | \$ 93,179    | \$ 627,785    |            |
| 43           | \$ 18,448     | \$ 39,319    | \$ 59,160    | \$ 79,595    | \$ 75,759    | \$ 97,768    | \$ 58,858    | \$ 95,556    | \$ 524,462    |            |
| 44           | \$ 18,876     | \$ 31,552    | \$ 53,732    | \$ 95,470    | \$ 76,262    | \$ 154,558   | \$ 57,758    | \$ 80,868    | \$ 569,076    |            |
| 45           | \$ 15,194     | \$ 34,533    | \$ 60,056    | \$ 63,764    | \$ 67,676    | \$ 96,200    | \$ 47,700    | \$ 68,926    | \$ 454,048    |            |
| 46           | \$ 13,735     | \$ 31,061    | \$ 48,095    | \$ 57,572    | \$ 78,884    | \$ 98,340    | \$ 39,639    | \$ 66,829    | \$ 434,156    |            |
| 47           | \$ 12,043     | \$ 24,130    | \$ 42,798    | \$ 52,353    | \$ 65,652    | \$ 64,057    | \$ 34,767    | \$ 59,547    | \$ 355,347    |            |
| 48           | \$ 11,370     | \$ 24,130    | \$ 40,342    | \$ 61,151    | \$ 62,227    | \$ 54,624    | \$ 42,556    | \$ 55,051    | \$ 351,451    |            |
| 49           | \$ 13,457     | \$ 32,275    | \$ 38,552    | \$ 71,414    | \$ 59,472    | \$ 70,522    | \$ 38,049    | \$ 58,024    | \$ 381,765    |            |
| 50           | \$ 10,176     | \$ 26,204    | \$ 43,138    | \$ 50,317    | \$ 50,045    | \$ 41,288    | \$ 30,517    | \$ 64,297    | \$ 315,982    |            |
| 51           | \$ 7,978      | \$ 20,143    | \$ 44,877    | \$ 49,292    | \$ 51,248    | \$ 44,441    | \$ 33,523    | \$ 69,698    | \$ 301,200    |            |
| 52           | \$ 10,429     | \$ 21,173    | \$ 49,352    | \$ 44,788    | \$ 54,099    | \$ 42,729    | \$ 28,216    | \$ 45,102    | \$ 295,888    |            |
| 53           | \$ 9,565      | \$ 19,107    | \$ 57,234    | \$ 58,459    | \$ 57,371    | \$ 46,888    | \$ 35,576    | \$ 51,132    | \$ 335,722    |            |
| 54           | \$ 24,468     | \$ 68,132    | \$ 161,709   | \$ 117,539   | \$ 82,913    | \$ 108,031   | \$ 193,419   | \$ 222,078   | \$ 978,289    |            |
| 55           | \$ 11,287     | \$ 29,494    | \$ 158,862   | \$ 140,961   | \$ 76,573    | \$ 71,149    | \$ 36,628    | \$ 45,962    | \$ 570,916    |            |
| 56           | \$ 8,311      | \$ 11,050    | \$ 34,506    | \$ 38,581    | \$ 38,799    | \$ 37,042    | \$ 22,255    | \$ 43,860    | \$ 234,404    |            |
| 57           | \$ 7,009      | \$ 12,497    | \$ 31,730    | \$ 32,464    | \$ 40,762    | \$ 31,986    | \$ 19,478    | \$ 37,142    | \$ 213,068    |            |
| 58           | \$ 4,088      | \$ 10,185    | \$ 24,126    | \$ 25,967    | \$ 39,132    | \$ 27,984    | \$ 16,002    | \$ 32,706    | \$ 180,190    |            |
| 59           | \$ 7,246      | \$ 17,063    | \$ 68,887    | \$ 103,130   | \$ 202,440   | \$ 39,652    | \$ 38,906    | \$ 33,573    | \$ 510,896    |            |
| 60           | \$ 5,207      | \$ 9,816     | \$ 28,031    | \$ 26,064    | \$ 46,503    | \$ 19,095    | \$ 15,312    | \$ 28,369    | \$ 178,396    |            |
| 61           | \$ 4,522      | \$ 11,446    | \$ 25,611    | \$ 26,423    | \$ 28,722    | \$ 21,223    | \$ 15,100    | \$ 29,127    | \$ 162,174    |            |
| 62           | \$ 4,402      | \$ 10,037    | \$ 41,708    | \$ 47,694    | \$ 27,743    | \$ 23,504    | \$ 18,780    | \$ 25,866    | \$ 199,734    |            |
| 63           | \$ 3,027      | \$ 7,082     | \$ 10,695    | \$ 18,202    | \$ 25,724    | \$ 18,433    | \$ 11,311    | \$ 25,960    | \$ 120,435    |            |
| 64           | \$ 3,785      | \$ 11,675    | \$ 14,398    | \$ 17,031    | \$ 27,068    | \$ 14,309    | \$ 11,945    | \$ 26,937    | \$ 127,148    |            |
| 65           | \$ 2,626      | \$ 6,591     | \$ 11,120    | \$ 22,210    | \$ 21,664    | \$ 15,385    | \$ 13,403    | \$ 23,430    | \$ 116,428    |            |
| 66           | \$ 2,251      | \$ 6,968     | \$ 9,414     | \$ 22,591    | \$ 23,715    | \$ 13,543    | \$ 10,656    | \$ 25,306    | \$ 114,444    |            |
| 67           | \$ 2,936      | \$ 10,316    | \$ 13,910    | \$ 24,794    | \$ 46,674    | \$ 16,531    | \$ 13,962    | \$ 39,924    | \$ 169,049    |            |
| 68           | \$ 4,256      | \$ 9,397     | \$ 20,521    | \$ 53,408    | \$ 51,255    | \$ 18,030    | \$ 31,816    | \$ 82,940    | \$ 271,622    |            |
| 69           | \$ 13,489     | \$ 9,461     | \$ 13,079    | \$ 20,836    | \$ 27,557    | \$ 14,509    | \$ 11,244    | \$ 20,993    | \$ 131,169    |            |
| 70           |               |              |              |              |              |              |              |              |               |            |
| Total        | \$100,858,143 | \$61,855,149 | \$84,916,370 | \$91,653,905 | \$60,540,484 | \$41,983,286 | \$38,012,978 | \$29,625,117 | \$509,445,431 |            |

Express Mail  
Test Year Before Rates Costs By Weight Cell

| Weight Class                | Zone 1 | Zone 2    | Zone 3    | Zone 4     | Zone 5    | Zone 6    | Zone 7    | Zone 8    | Zone 9    | Total      |
|-----------------------------|--------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|------------|
| CD Labels (Custom Designed) |        |           |           |            |           |           |           |           |           |            |
| 0                           | 0.5    | \$ 9,245  | \$ 12,888 | \$ 17,391  | \$ 17,171 | \$ 11,396 | \$ 2,676  | \$ 3,922  | \$ 4,259  | \$ 78,949  |
| 0.5                         | 1      | \$ 11,503 | \$ 12,868 | \$ 13,116  | \$ 14,047 | \$ 8,428  | \$ 6,066  | \$ 6,884  | \$ 6,532  | \$ 79,446  |
| 1                           | 2      | \$ 35,374 | \$ 28,667 | \$ 23,419  | \$ 24,761 | \$ 14,107 | \$ 13,305 | \$ 17,523 | \$ 15,963 | \$ 173,118 |
| 2                           | 3      | \$ 16,951 | \$ 18,594 | \$ 27,933  | \$ 24,820 | \$ 12,570 | \$ 9,371  | \$ 17,422 | \$ 15,336 | \$ 142,997 |
| 3                           | 4      | \$ 28,345 | \$ 17,465 | \$ 28,026  | \$ 25,699 | \$ 12,841 | \$ 8,514  | \$ 17,219 | \$ 12,695 | \$ 150,805 |
| 4                           | 5      | \$ 15,861 | \$ 14,436 | \$ 28,000  | \$ 24,861 | \$ 10,849 | \$ 8,022  | \$ 16,648 | \$ 13,129 | \$ 131,807 |
| 5                           | 6      | \$ 9,833  | \$ 14,314 | \$ 26,667  | \$ 23,913 | \$ 10,517 | \$ 7,070  | \$ 15,676 | \$ 13,868 | \$ 121,857 |
| 6                           | 7      | \$ 10,919 | \$ 17,192 | \$ 27,662  | \$ 23,986 | \$ 9,709  | \$ 6,979  | \$ 15,032 | \$ 12,750 | \$ 124,229 |
| 7                           | 8      | \$ 10,566 | \$ 16,163 | \$ 30,445  | \$ 25,729 | \$ 9,657  | \$ 6,672  | \$ 15,534 | \$ 11,903 | \$ 126,670 |
| 8                           | 9      | \$ 7,815  | \$ 16,039 | \$ 31,968  | \$ 27,944 | \$ 9,631  | \$ 7,636  | \$ 13,719 | \$ 12,427 | \$ 127,178 |
| 9                           | 10     | \$ 9,192  | \$ 17,600 | \$ 35,661  | \$ 30,790 | \$ 9,714  | \$ 7,795  | \$ 12,099 | \$ 13,464 | \$ 136,316 |
| 10                          | 11     | \$ 6,994  | \$ 18,701 | \$ 36,066  | \$ 33,182 | \$ 10,538 | \$ 7,683  | \$ 11,646 | \$ 12,099 | \$ 137,454 |
| 11                          | 12     | \$ 6,813  | \$ 20,836 | \$ 42,295  | \$ 36,153 | \$ 10,503 | \$ 8,241  | \$ 11,904 | \$ 12,782 | \$ 149,527 |
| 12                          | 13     | \$ 6,250  | \$ 21,454 | \$ 42,806  | \$ 39,066 | \$ 13,010 | \$ 8,674  | \$ 11,240 | \$ 13,739 | \$ 156,239 |
| 13                          | 14     | \$ 5,893  | \$ 22,122 | \$ 47,291  | \$ 43,376 | \$ 14,468 | \$ 8,519  | \$ 11,177 | \$ 13,540 | \$ 166,386 |
| 14                          | 15     | \$ 6,005  | \$ 24,653 | \$ 49,937  | \$ 45,388 | \$ 12,209 | \$ 9,405  | \$ 10,849 | \$ 14,139 | \$ 172,585 |
| 15                          | 16     | \$ 7,943  | \$ 25,973 | \$ 51,231  | \$ 48,340 | \$ 14,783 | \$ 9,654  | \$ 11,220 | \$ 16,050 | \$ 185,194 |
| 16                          | 17     | \$ 5,476  | \$ 26,514 | \$ 54,815  | \$ 49,034 | \$ 15,579 | \$ 10,570 | \$ 11,968 | \$ 13,780 | \$ 186,736 |
| 17                          | 18     | \$ 5,019  | \$ 27,091 | \$ 56,443  | \$ 54,517 | \$ 13,740 | \$ 10,768 | \$ 12,743 | \$ 13,973 | \$ 194,293 |
| 18                          | 19     | \$ 7,144  | \$ 26,745 | \$ 53,421  | \$ 56,326 | \$ 13,532 | \$ 11,618 | \$ 11,928 | \$ 14,462 | \$ 195,175 |
| 19                          | 20     | \$ 4,917  | \$ 28,992 | \$ 60,149  | \$ 57,980 | \$ 12,093 | \$ 12,448 | \$ 13,213 | \$ 16,437 | \$ 206,228 |
| 20                          | 21     | \$ 4,742  | \$ 32,646 | \$ 58,523  | \$ 58,268 | \$ 12,712 | \$ 13,976 | \$ 12,085 | \$ 15,095 | \$ 208,047 |
| 21                          | 22     | \$ 5,657  | \$ 35,179 | \$ 56,028  | \$ 63,056 | \$ 12,991 | \$ 13,473 | \$ 11,761 | \$ 14,542 | \$ 212,687 |
| 22                          | 23     | \$ 4,228  | \$ 39,244 | \$ 58,156  | \$ 61,185 | \$ 12,318 | \$ 12,443 | \$ 13,280 | \$ 16,056 | \$ 216,910 |
| 23                          | 24     | \$ 4,839  | \$ 42,846 | \$ 57,688  | \$ 62,673 | \$ 12,084 | \$ 12,809 | \$ 13,839 | \$ 14,107 | \$ 220,885 |
| 24                          | 25     | \$ 5,535  | \$ 44,478 | \$ 57,917  | \$ 59,770 | \$ 11,902 | \$ 11,254 | \$ 14,410 | \$ 14,377 | \$ 219,643 |
| 25                          | 26     | \$ 4,238  | \$ 50,587 | \$ 61,441  | \$ 60,991 | \$ 12,776 | \$ 8,573  | \$ 14,650 | \$ 14,881 | \$ 228,138 |
| 26                          | 27     | \$ 3,993  | \$ 56,495 | \$ 55,031  | \$ 58,221 | \$ 13,247 | \$ 9,853  | \$ 16,545 | \$ 12,584 | \$ 225,969 |
| 27                          | 28     | \$ 4,190  | \$ 54,124 | \$ 56,733  | \$ 59,655 | \$ 12,634 | \$ 7,049  | \$ 17,303 | \$ 12,192 | \$ 223,880 |
| 28                          | 29     | \$ 3,440  | \$ 46,553 | \$ 48,497  | \$ 56,586 | \$ 13,011 | \$ 7,864  | \$ 17,809 | \$ 11,718 | \$ 205,477 |
| 29                          | 30     | \$ 4,106  | \$ 48,604 | \$ 53,877  | \$ 57,390 | \$ 16,992 | \$ 7,688  | \$ 19,004 | \$ 13,730 | \$ 221,392 |
| 30                          | 31     | \$ 5,841  | \$ 43,858 | \$ 42,512  | \$ 52,278 | \$ 11,960 | \$ 6,130  | \$ 20,116 | \$ 12,693 | \$ 195,387 |
| 31                          | 32     | \$ 5,105  | \$ 40,395 | \$ 45,173  | \$ 49,322 | \$ 13,158 | \$ 5,753  | \$ 25,280 | \$ 14,720 | \$ 198,906 |
| 32                          | 33     | \$ 4,620  | \$ 25,491 | \$ 37,020  | \$ 38,026 | \$ 12,530 | \$ 5,019  | \$ 23,275 | \$ 13,824 | \$ 159,804 |
| 33                          | 34     | \$ 5,700  | \$ 23,977 | \$ 40,808  | \$ 39,149 | \$ 12,868 | \$ 4,645  | \$ 23,113 | \$ 12,149 | \$ 162,410 |
| 34                          | 35     | \$ 5,262  | \$ 19,677 | \$ 32,426  | \$ 29,803 | \$ 11,454 | \$ 5,456  | \$ 20,399 | \$ 13,694 | \$ 136,170 |
| 35                          | 36     | \$ 4,680  | \$ 17,167 | \$ 36,564  | \$ 36,114 | \$ 14,691 | \$ 4,535  | \$ 17,844 | \$ 13,363 | \$ 144,960 |
| 36                          | 37     | \$ 6,267  | \$ 12,395 | \$ 28,301  | \$ 30,113 | \$ 11,499 | \$ 4,384  | \$ 12,491 | \$ 13,533 | \$ 118,985 |
| 37                          | 38     | \$ 13,921 | \$ 15,062 | \$ 39,475  | \$ 29,929 | \$ 12,477 | \$ 4,393  | \$ 15,021 | \$ 13,325 | \$ 143,603 |
| 38                          | 39     | \$ 3,846  | \$ 11,825 | \$ 28,299  | \$ 24,256 | \$ 10,324 | \$ 3,305  | \$ 10,893 | \$ 16,201 | \$ 108,949 |
| 39                          | 40     | \$ 5,756  | \$ 14,364 | \$ 100,760 | \$ 29,702 | \$ 13,747 | \$ 4,032  | \$ 15,738 | \$ 15,088 | \$ 199,186 |

Express Mail  
Test Year Before Rates Costs By Weight Cell

| Weight Class | Zone 1        | Zone 2       | Zone 3       | Zone 4       | Zone 5       | Zone 6       | Zone 7       | Zone 8       | Zone 9        | Total      |
|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|------------|
| 40           |               |              |              |              |              |              |              |              |               | 93,387     |
| 41           | \$ 5,135      | \$ 5,539     | \$ 9,293     | \$ 24,216    | \$ 21,556    | \$ 7,672     | \$ 3,415     | \$ 7,820     | \$ 14,280     | \$ 115,383 |
| 42           | \$ 3,874      | \$ 3,874     | \$ 10,667    | \$ 31,737    | \$ 23,707    | \$ 11,490    | \$ 3,828     | \$ 10,668    | \$ 17,109     | \$ 91,339  |
| 43           | \$ 6,125      | \$ 6,125     | \$ 10,716    | \$ 22,982    | \$ 19,628    | \$ 9,396     | \$ 3,061     | \$ 8,063     | \$ 13,668     | \$ 110,572 |
| 44           | \$ 3,720      | \$ 3,720     | \$ 9,452     | \$ 29,021    | \$ 23,339    | \$ 8,999     | \$ 3,751     | \$ 11,526    | \$ 17,095     | \$ 96,603  |
| 45           | \$ 4,437      | \$ 4,437     | \$ 10,292    | \$ 22,103    | \$ 21,777    | \$ 9,713     | \$ 3,413     | \$ 8,850     | \$ 17,575     | \$ 114,413 |
| 46           | \$ 4,823      | \$ 4,823     | \$ 8,749     | \$ 28,958    | \$ 23,284    | \$ 11,160    | \$ 3,310     | \$ 12,236    | \$ 20,737     | \$ 89,555  |
| 47           | \$ 4,868      | \$ 4,868     | \$ 7,330     | \$ 18,773    | \$ 15,572    | \$ 9,494     | \$ 3,201     | \$ 7,572     | \$ 21,351     | \$ 109,795 |
| 48           | \$ 3,213      | \$ 3,213     | \$ 8,171     | \$ 23,818    | \$ 20,928    | \$ 12,375    | \$ 2,723     | \$ 10,885    | \$ 26,870     | \$ 100,205 |
| 49           | \$ 3,155      | \$ 3,155     | \$ 10,272    | \$ 17,326    | \$ 15,483    | \$ 13,932    | \$ 2,583     | \$ 12,049    | \$ 27,448     | \$ 125,707 |
| 50           | \$ 2,709      | \$ 2,709     | \$ 6,432     | \$ 28,029    | \$ 21,983    | \$ 12,995    | \$ 4,868     | \$ 10,784    | \$ 26,816     | \$ 81,082  |
| 51           | \$ 2,557      | \$ 2,557     | \$ 9,704     | \$ 14,089    | \$ 15,108    | \$ 6,898     | \$ 2,583     | \$ 10,784    | \$ 22,480     | \$ 97,464  |
| 52           | \$ 2,181      | \$ 2,181     | \$ 7,638     | \$ 20,620    | \$ 12,962    | \$ 5,962     | \$ 2,213     | \$ 10,659    | \$ 14,248     | \$ 71,717  |
| 53           | \$ 1,946      | \$ 1,946     | \$ 9,163     | \$ 15,854    | \$ 11,465    | \$ 5,850     | \$ 3,399     | \$ 12,061    | \$ 14,129     | \$ 84,772  |
| 54           | \$ 1,278      | \$ 1,278     | \$ 7,416     | \$ 9,734     | \$ 13,681    | \$ 5,932     | \$ 1,908     | \$ 8,679     | \$ 10,481     | \$ 57,560  |
| 55           | \$ 1,646      | \$ 1,646     | \$ 6,808     | \$ 14,408    | \$ 9,286     | \$ 6,805     | \$ 2,846     | \$ 9,054     | \$ 10,690     | \$ 65,570  |
| 56           | \$ 1,289      | \$ 1,289     | \$ 4,269     | \$ 10,348    | \$ 10,402    | \$ 4,201     | \$ 1,574     | \$ 5,670     | \$ 9,141      | \$ 46,136  |
| 57           | \$ 1,114      | \$ 1,114     | \$ 6,135     | \$ 11,506    | \$ 7,212     | \$ 6,141     | \$ 2,150     | \$ 9,033     | \$ 6,390      | \$ 53,046  |
| 58           | \$ 951        | \$ 951       | \$ 3,177     | \$ 6,129     | \$ 11,915    | \$ 3,232     | \$ 2,607     | \$ 4,969     | \$ 8,970      | \$ 35,826  |
| 59           | \$ 1,599      | \$ 1,599     | \$ 6,017     | \$ 10,280    | \$ 7,189     | \$ 5,262     | \$ 1,879     | \$ 2,607     | \$ 6,986      | \$ 52,987  |
| 60           | \$ 429        | \$ 429       | \$ 3,333     | \$ 6,440     | \$ 8,157     | \$ 4,622     | \$ 1,092     | \$ 5,001     | \$ 5,775      | \$ 33,663  |
| 61           | \$ 1,199      | \$ 1,199     | \$ 5,029     | \$ 8,915     | \$ 5,010     | \$ 2,564     | \$ 1,671     | \$ 7,232     | \$ 7,005      | \$ 43,830  |
| 62           | \$ 754        | \$ 754       | \$ 3,503     | \$ 8,928     | \$ 6,661     | \$ 3,498     | \$ 1,066     | \$ 6,321     | \$ 6,302      | \$ 37,845  |
| 63           | \$ 4,094      | \$ 4,094     | \$ 4,316     | \$ 25,228    | \$ 26,516    | \$ 11,728    | \$ 2,756     | \$ 25,642    | \$ 9,028      | \$ 176,902 |
| 64           | \$ 92         | \$ 92        | \$ 795       | \$ 3,000     | \$ 1,533     | \$ 1,383     | \$ 361       | \$ 2,884     | \$ 4,650      | \$ 14,698  |
| 65           | \$ 140        | \$ 140       | \$ 1,946     | \$ 2,821     | \$ 1,666     | \$ 841       | \$ 283       | \$ 2,540     | \$ 4,697      | \$ 14,934  |
| 66           | \$ 448        | \$ 448       | \$ 790       | \$ 1,691     | \$ 1,749     | \$ 449       | \$ 109       | \$ 2,982     | \$ 4,454      | \$ 12,673  |
| 67           | \$ 359        | \$ 359       | \$ 718       | \$ 2,140     | \$ 462       | \$ 879       | \$ 85        | \$ 1,911     | \$ 4,993      | \$ 11,547  |
| 68           | \$ 263        | \$ 263       | \$ 1,230     | \$ 3,925     | \$ 1,392     | \$ 1,280     | \$ 397       | \$ 2,779     | \$ 6,386      | \$ 17,652  |
| 69           |               |              |              |              |              |              |              |              |               |            |
| 70           |               |              |              |              |              |              |              |              |               |            |
| Total        | \$406,646     | \$1,359,822  | \$2,229,079  | \$2,080,617  | \$700,592    | \$402,175    | \$868,632    | \$939,701    | \$8,987,266   |            |
| Grand Totals | \$102,194,529 | \$65,019,943 | \$89,389,356 | \$96,766,479 | \$64,191,904 | \$44,885,933 | \$42,902,529 | \$32,059,162 | \$537,409,835 |            |

1/ Cost by weight cell are calculated as:(TYBR per piece cost X TYBR volumes) + (TYBR weight per cell X per pound cost)..

Express Mail  
Weight By Zone and Weight Class  
Test Year (GFTY 2003) 1/

USPS-T-35  
WP-12

| Weight Class | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6  | Zone 7  | Zone 8  | Zone 9 | Total   |
|--------------|--------|--------|--------|--------|--------|---------|---------|---------|--------|---------|
| 0            | 0.5    | 2,433  | 1,198  | 1,439  | 1,919  | 989     | 274     | 227     | 96     | 8,576   |
| 0.5          | 1      | 4,129  | 1,703  | 2,154  | 1,829  | 1,187   | 90      | 448     | 171    | 11,721  |
| 1            | 2      | 14,947 | 9,638  | 9,585  | 10,002 | 8,515   | 1,978   | 6,283   | 2,189  | 63,117  |
| 2            | 3      | 8,305  | 5,445  | 5,614  | 4,761  | 3,733   | 1,030   | 1,197   | 567    | 30,651  |
| 3            | 4      | 7,138  | 6,043  | 5,019  | 3,846  | 3,265   | 1,265   | 1,626   | 814    | 31,140  |
| 4            | 5      | 6,345  | 5,206  | 4,531  | 5,822  | 4,531   | 1,772   | 2,198   | 1,657  | 34,032  |
| 5            | 6      | 5,708  | 6,991  | 5,403  | 6,858  | 5,761   | 2,178   | 2,859   | 1,666  | 37,425  |
| 6            | 7      | 4,973  | 6,136  | 5,551  | 6,878  | 6,133   | 2,496   | 3,049   | 1,519  | 36,735  |
| 7            | 8      | 5,658  | 3,813  | 4,603  | 6,807  | 6,202   | 2,450   | 3,072   | 1,671  | 34,278  |
| 8            | 9      | 5,957  | 4,557  | 6,135  | 8,429  | 8,026   | 3,186   | 4,664   | 1,738  | 42,691  |
| 9            | 10     | 4,522  | 4,293  | 5,446  | 7,084  | 6,763   | 3,133   | 4,044   | 1,784  | 37,067  |
| 10           | 11     | 3,667  | 4,278  | 5,949  | 7,765  | 7,569   | 3,385   | 4,671   | 1,982  | 38,977  |
| 11           | 12     | 3,592  | 4,746  | 6,932  | 7,475  | 8,050   | 4,113   | 5,176   | 2,470  | 42,845  |
| 12           | 13     | 3,674  | 5,954  | 6,977  | 9,822  | 8,069   | 4,825   | 6,713   | 2,301  | 48,335  |
| 13           | 14     | 4,223  | 6,253  | 7,747  | 9,149  | 8,482   | 5,817   | 8,724   | 2,728  | 53,120  |
| 14           | 15     | 3,907  | 7,889  | 8,511  | 9,779  | 11,474  | 8,465   | 11,679  | 3,555  | 65,459  |
| 15           | 16     | 6,028  | 10,757 | 14,190 | 20,536 | 16,822  | 12,065  | 19,779  | 8,853  | 109,029 |
| 16           | 17     | 8,271  | 16,386 | 26,440 | 31,188 | 25,722  | 18,977  | 28,892  | 12,787 | 168,663 |
| 17           | 18     | 10,137 | 19,156 | 30,263 | 36,655 | 27,791  | 22,375  | 38,449  | 13,912 | 198,738 |
| 18           | 19     | 9,249  | 22,419 | 30,278 | 35,457 | 30,511  | 24,693  | 48,519  | 12,910 | 214,035 |
| 19           | 20     | 10,083 | 24,015 | 31,206 | 39,945 | 36,462  | 58,763  | 58,519  | 12,659 | 245,285 |
| 20           | 21     | 9,398  | 26,249 | 32,395 | 42,375 | 38,634  | 38,420  | 70,121  | 12,225 | 269,817 |
| 21           | 22     | 9,964  | 28,873 | 33,522 | 40,666 | 42,933  | 45,503  | 80,646  | 12,733 | 294,840 |
| 22           | 23     | 10,957 | 30,291 | 33,338 | 44,186 | 46,846  | 51,233  | 90,357  | 13,076 | 320,285 |
| 23           | 24     | 10,100 | 33,685 | 45,732 | 50,945 | 55,788  | 59,213  | 111,832 | 14,330 | 361,735 |
| 24           | 25     | 10,527 | 38,644 | 37,733 | 49,432 | 55,788  | 66,358  | 142,341 | 12,931 | 413,753 |
| 25           | 26     | 11,875 | 40,419 | 46,490 | 49,516 | 65,406  | 85,355  | 170,229 | 13,408 | 482,699 |
| 26           | 27     | 13,567 | 44,093 | 52,877 | 52,877 | 74,744  | 104,478 | 193,013 | 15,075 | 541,623 |
| 27           | 28     | 13,878 | 51,180 | 50,224 | 54,541 | 87,563  | 124,802 | 196,123 | 14,387 | 592,696 |
| 28           | 29     | 14,203 | 52,180 | 48,503 | 58,895 | 100,789 | 131,139 | 173,991 | 15,529 | 595,230 |
| 29           | 30     | 18,008 | 49,939 | 46,163 | 58,895 | 100,797 | 129,306 | 138,979 | 18,941 | 563,812 |
| 30           | 31     | 18,180 | 44,495 | 38,942 | 56,460 | 84,247  | 99,381  | 96,359  | 16,368 | 454,431 |
| 31           | 32     | 19,492 | 34,370 | 34,625 | 48,871 | 64,580  | 73,702  | 63,419  | 17,759 | 356,817 |
| 32           | 33     | 19,765 | 29,754 | 28,706 | 44,058 | 48,681  | 45,662  | 46,437  | 17,677 | 280,740 |
| 33           | 34     | 25,746 | 24,295 | 26,828 | 40,148 | 39,266  | 31,114  | 38,093  | 19,691 | 245,182 |
| 34           | 35     | 24,887 | 23,697 | 26,637 | 39,666 | 33,897  | 24,049  | 34,926  | 21,703 | 229,462 |
| 35           | 36     | 27,224 | 22,322 | 27,134 | 41,255 | 32,302  | 17,573  | 32,375  | 23,435 | 223,618 |
| 36           | 37     | 26,725 | 20,231 | 26,195 | 39,536 | 32,778  | 14,805  | 29,824  | 22,276 | 211,770 |
| 37           | 38     | 29,180 | 22,285 | 28,493 | 42,408 | 30,508  | 14,805  | 27,435  | 26,340 | 219,909 |
| 38           | 39     | 31,146 | 19,054 | 25,167 | 39,169 | 29,387  | 15,684  | 25,353  | 23,813 | 211,772 |
| 39           | 40     | 31,855 | 20,700 | 23,312 | 38,993 | 28,929  | 15,818  | 26,828  | 25,258 | 211,692 |

Express Mail  
Weight By Zone and Weight Class  
Test Year (GFY 2003) 1/

USPS-T-35  
WP-12

| Weight Class | Zone 1 | Zone 2    | Zone 3    | Zone 4    | Zone 5    | Zone 6    | Zone 7    | Zone 8    | Zone 9  | Total      |
|--------------|--------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|------------|
| 40           |        | 29,672    | 20,583    | 25,511    | 38,538    | 27,956    | 13,677    | 26,065    | 23,745  | 205,807    |
| 41           |        | 31,878    | 20,071    | 25,248    | 41,983    | 31,153    | 14,731    | 25,349    | 28,021  | 218,433    |
| 42           |        | 22,426    | 22,426    | 24,167    | 38,366    | 31,622    | 15,790    | 26,258    | 26,693  | 219,474    |
| 43           |        | 34,151    | 24,167    | 24,097    | 40,549    | 32,439    | 14,642    | 24,683    | 27,310  | 220,031    |
| 44           |        | 34,633    | 21,678    | 24,361    | 38,046    | 27,423    | 13,588    | 23,937    | 25,911  | 204,973    |
| 45           |        | 31,831    | 19,876    | 24,523    | 35,546    | 28,404    | 13,979    | 25,933    | 25,390  | 206,655    |
| 46           |        | 31,502    | 21,378    | 24,523    | 35,546    | 28,404    | 13,979    | 25,933    | 25,390  | 206,655    |
| 47           |        | 29,454    | 19,946    | 22,881    | 35,922    | 26,593    | 13,150    | 23,862    | 26,132  | 197,940    |
| 48           |        | 31,315    | 18,835    | 22,224    | 33,316    | 27,153    | 12,608    | 24,243    | 26,059  | 195,751    |
| 49           |        | 26,755    | 19,510    | 19,982    | 29,848    | 24,686    | 10,919    | 24,167    | 25,091  | 180,938    |
| 50           |        | 25,454    | 18,571    | 21,727    | 32,336    | 23,361    | 11,129    | 22,975    | 22,650  | 178,203    |
| 51           |        | 22,299    | 17,195    | 18,678    | 28,424    | 23,265    | 9,526     | 22,552    | 23,158  | 165,097    |
| 52           |        | 25,595    | 18,846    | 20,260    | 28,567    | 22,735    | 9,998     | 20,707    | 19,506  | 153,109    |
| 53           |        | 23,022    | 18,084    | 17,825    | 22,768    | 21,669    | 8,013     | 22,221    | 18,994  | 149,490    |
| 54           |        | 23,106    | 15,745    | 18,343    | 25,337    | 20,233    | 6,290     | 17,053    | 16,786  | 138,096    |
| 55           |        | 19,551    | 18,040    | 15,857    | 25,773    | 18,718    | 6,318     | 16,756    | 18,133  | 133,991    |
| 56           |        | 20,274    | 15,060    | 18,367    | 19,356    | 18,426    | 7,620     | 16,443    | 15,379  | 121,670    |
| 57           |        | 18,111    | 14,118    | 14,960    | 19,841    | 16,536    | 6,263     | 14,150    | 16,524  | 113,864    |
| 58           |        | 18,077    | 13,486    | 13,304    | 19,374    | 13,462    | 5,487     | 16,135    | 13,455  | 105,526    |
| 59           |        | 13,883    | 10,889    | 12,485    | 19,271    | 13,466    | 5,942     | 12,972    | 10,288  | 90,268     |
| 60           |        | 17,209    | 11,485    | 13,530    | 17,317    | 11,163    | 4,444     | 12,972    | 13,143  | 82,331     |
| 61           |        | 14,219    | 10,639    | 13,307    | 15,375    | 11,117    | 4,522     | 10,288    | 10,801  | 76,773     |
| 62           |        | 12,686    | 9,929     | 12,269    | 12,029    | 9,007     | 3,303     | 11,608    | 11,481  | 67,773     |
| 63           |        | 11,467    | 7,979     | 10,512    | 14,198    | 8,964     | 3,179     | 9,244     | 11,230  | 57,270     |
| 64           |        | 13,354    | 8,989     | 10,941    | 16,050    | 7,625     | 2,989     | 7,575     | 10,853  | 49,125     |
| 65           |        | 11,636    | 7,016     | 11,710    | 11,681    | 7,427     | 2,711     | 6,606     | 6,669   | 35,969     |
| 66           |        | 9,075     | 6,193     | 9,082     | 8,742     | 6,320     | 2,553     | 5,344     | 5,730   | 25,035     |
| 67           |        | 7,328     | 6,422     | 7,724     | 7,932     | 5,154     | 1,248     | 3,719     | 3,399   | 25,050     |
| 68           |        | 6,061     | 3,845     | 6,570     | 4,862     | 3,934     | 1,131     | 2,835     | 3,122   |            |
| 69           |        | 2,701     | 3,361     | 5,305     | 3,541     | 2,761     | 1,500     | 2,440     |         |            |
| 70           |        | 2,911     | 2,857     | 4,878     | 4,533     | 2,810     |           |           |         |            |
| Total        |        | 1,108,831 | 1,257,984 | 1,407,467 | 1,893,432 | 1,850,621 | 1,581,777 | 2,543,191 | 961,923 | 12,605,226 |

Express Mail  
Weight By Zone and Weight Class  
Test Year (GFY 2003) 1/

USPS-T-35  
WP-12

| Weight Class | Zone 1 | Zone 2    | Zone 3    | B Labels (PO to Addressee) |           |           |           |           | Total   |            |
|--------------|--------|-----------|-----------|----------------------------|-----------|-----------|-----------|-----------|---------|------------|
|              |        |           |           | Zone 4                     | Zone 5    | Zone 6    | Zone 7    | Zone 8    |         | Zone 9     |
| 0 0.5        | 1      | 4,158,972 | 2,356,872 | 3,135,791                  | 3,356,185 | 2,051,664 | 1,315,115 | 1,207,582 | 782,338 | 18,373,520 |
| 0.5 1        | 2      | 1,314,393 | 579,971   | 681,226                    | 661,467   | 423,154   | 285,090   | 302,217   | 256,812 | 4,504,330  |
| 1 2          | 3      | 1,697,627 | 804,547   | 969,053                    | 977,748   | 636,989   | 453,021   | 459,162   | 400,913 | 6,399,061  |
| 2 3          | 4      | 1,047,163 | 570,067   | 716,643                    | 744,877   | 498,902   | 367,028   | 360,729   | 317,154 | 4,622,562  |
| 3 4          | 5      | 736,783   | 428,788   | 553,561                    | 579,025   | 411,071   | 318,062   | 293,071   | 264,542 | 3,584,903  |
| 4 5          | 6      | 548,359   | 344,242   | 449,946                    | 490,319   | 349,775   | 281,400   | 252,653   | 228,291 | 2,944,986  |
| 5 6          | 7      | 430,818   | 282,754   | 418,266                    | 511,794   | 398,796   | 278,275   | 250,492   | 216,026 | 2,787,221  |
| 6 7          | 8      | 333,498   | 228,147   | 319,507                    | 358,666   | 263,697   | 232,393   | 206,273   | 197,940 | 2,140,119  |
| 7 8          | 9      | 271,104   | 197,939   | 293,089                    | 327,602   | 249,466   | 222,514   | 196,789   | 181,030 | 1,539,553  |
| 8 9          | 10     | 224,550   | 171,407   | 275,969                    | 344,528   | 277,017   | 216,193   | 178,800   | 165,897 | 1,854,362  |
| 9 10         | 11     | 187,624   | 152,791   | 244,665                    | 267,845   | 216,009   | 204,855   | 162,452   | 151,738 | 1,587,981  |
| 10 11        | 12     | 174,503   | 142,215   | 217,174                    | 239,170   | 199,070   | 195,393   | 146,486   | 156,849 | 1,470,861  |
| 11 12        | 13     | 133,245   | 113,643   | 181,256                    | 209,084   | 182,060   | 184,655   | 135,889   | 133,926 | 1,273,758  |
| 12 13        | 14     | 122,790   | 113,988   | 187,934                    | 212,702   | 170,170   | 184,827   | 143,720   | 134,008 | 1,270,139  |
| 13 14        | 15     | 113,941   | 104,148   | 175,232                    | 204,011   | 164,882   | 177,663   | 128,374   | 137,694 | 1,203,945  |
| 14 15        | 16     | 100,832   | 83,250    | 138,716                    | 165,456   | 150,167   | 150,992   | 113,366   | 117,067 | 1,019,847  |
| 15 16        | 17     | 90,287    | 79,886    | 120,503                    | 151,380   | 169,383   | 145,049   | 110,019   | 111,738 | 978,244    |
| 16 17        | 18     | 94,809    | 76,731    | 125,402                    | 171,776   | 134,644   | 142,692   | 107,564   | 109,536 | 965,153    |
| 17 18        | 19     | 88,500    | 70,584    | 114,397                    | 134,726   | 126,888   | 134,355   | 93,142    | 105,365 | 887,956    |
| 18 19        | 20     | 75,481    | 71,342    | 120,953                    | 144,416   | 144,406   | 131,124   | 92,712    | 98,548  | 878,983    |
| 19 20        | 21     | 77,624    | 70,031    | 119,298                    | 141,528   | 139,304   | 133,801   | 106,471   | 106,471 | 879,628    |
| 20 21        | 22     | 78,806    | 63,937    | 114,048                    | 142,813   | 143,806   | 118,983   | 88,380    | 99,597  | 850,370    |
| 21 22        | 23     | 70,503    | 57,640    | 105,071                    | 112,760   | 122,111   | 114,832   | 82,997    | 100,719 | 766,634    |
| 22 23        | 24     | 61,988    | 58,620    | 98,080                     | 110,103   | 119,766   | 107,450   | 74,175    | 89,905  | 720,088    |
| 23 24        | 25     | 61,815    | 55,766    | 93,279                     | 119,561   | 117,816   | 103,710   | 75,729    | 80,326  | 708,002    |
| 24 25        | 26     | 59,669    | 55,308    | 91,535                     | 115,237   | 119,177   | 105,288   | 76,528    | 87,998  | 710,740    |
| 25 26        | 27     | 66,185    | 54,754    | 109,937                    | 120,721   | 119,706   | 101,186   | 85,502    | 89,235  | 747,225    |
| 26 27        | 28     | 61,109    | 45,212    | 83,406                     | 109,475   | 104,006   | 90,871    | 75,104    | 81,468  | 647,787    |
| 27 28        | 29     | 53,540    | 46,531    | 97,134                     | 103,502   | 108,136   | 90,871    | 69,905    | 80,117  | 649,735    |
| 28 29        | 30     | 54,972    | 45,332    | 90,795                     | 98,228    | 98,518    | 87,516    | 67,110    | 76,336  | 618,807    |
| 29 30        | 31     | 64,320    | 52,700    | 84,639                     | 107,364   | 111,313   | 89,545    | 66,116    | 76,633  | 652,630    |
| 30 31        | 32     | 51,961    | 42,082    | 74,686                     | 85,478    | 86,421    | 75,816    | 63,365    | 76,768  | 556,577    |
| 31 32        | 33     | 52,010    | 46,664    | 83,304                     | 107,895   | 92,082    | 78,928    | 78,060    | 70,232  | 609,174    |
| 32 33        | 34     | 50,357    | 56,623    | 116,040                    | 115,042   | 86,454    | 88,744    | 88,406    | 76,907  | 678,572    |
| 33 34        | 35     | 47,766    | 50,320    | 92,862                     | 124,789   | 96,123    | 82,756    | 68,947    | 72,305  | 635,869    |
| 34 35        | 36     | 50,455    | 47,636    | 84,699                     | 86,484    | 80,777    | 72,755    | 61,648    | 68,847  | 553,300    |
| 35 36        | 37     | 45,755    | 39,746    | 103,162                    | 89,286    | 71,627    | 65,327    | 49,050    | 69,151  | 533,104    |
| 36 37        | 38     | 41,251    | 37,773    | 69,924                     | 71,749    | 76,935    | 65,395    | 48,984    | 65,897  | 478,858    |
| 37 38        | 39     | 40,282    | 38,719    | 72,142                     | 68,489    | 71,054    | 64,788    | 51,909    | 59,189  | 473,259    |
| 38 39        | 40     | 34,713    | 33,199    | 71,868                     | 70,361    | 58,886    | 57,043    | 48,849    | 59,189  | 434,106    |
| 39 40        |        | 35,396    | 36,396    | 80,244                     | 89,431    | 126,224   | 69,178    | 57,203    | 63,158  | 557,230    |

Express Mail  
Weight By Zone and Weight Class  
Test Year (GFY 2003) 1/

USPS-T-35  
WP-12

| Weight Class | Zone 1 | Zone 2     | Zone 3    | Zone 4     | Zone 5     | Zone 6     | Zone 7    | Zone 8    | Zone 9    | Total      |
|--------------|--------|------------|-----------|------------|------------|------------|-----------|-----------|-----------|------------|
| 40           |        | 36,032     | 32,421    | 67,748     | 119,551    | 109,249    | 69,554    | 66,733    | 57,385    | 558,672    |
| 41           |        | 79,422     | 46,496    | 209,454    | 477,650    | 451,350    | 114,141   | 202,531   | 103,626   | 1,684,669  |
| 42           |        | 26,187     | 33,447    | 45,083     | 76,566     | 59,898     | 67,677    | 45,817    | 66,866    | 421,541    |
| 43           |        | 28,661     | 28,661    | 38,570     | 51,260     | 48,789     | 62,963    | 37,905    | 61,539    | 354,341    |
| 44           |        | 25,318     | 23,045    | 35,094     | 61,591     | 49,200     | 99,711    | 37,262    | 52,171    | 383,391    |
| 45           |        | 20,450     | 25,270    | 39,291     | 41,206     | 43,734     | 62,167    | 30,825    | 44,541    | 307,483    |
| 46           |        | 18,549     | 22,771    | 31,517     | 37,285     | 51,059     | 63,652    | 25,657    | 43,256    | 293,725    |
| 47           |        | 16,316     | 17,720    | 28,090     | 33,938     | 42,560     | 41,526    | 22,538    | 38,602    | 241,291    |
| 48           |        | 15,452     | 17,751    | 26,517     | 39,701     | 40,399     | 35,463    | 27,628    | 35,740    | 238,652    |
| 49           |        | 18,344     | 23,781    | 25,378     | 46,430     | 38,666     | 45,850    | 24,737    | 37,724    | 260,909    |
| 50           |        | 13,911     | 19,337    | 28,436     | 32,759     | 32,581     | 26,880    | 19,868    | 41,860    | 215,632    |
| 51           |        | 10,937     | 14,887    | 29,622     | 32,133     | 33,409     | 28,971    | 21,854    | 32,398    | 204,210    |
| 52           |        | 14,335     | 15,670    | 32,617     | 29,234     | 35,312     | 27,891    | 18,418    | 29,439    | 202,916    |
| 53           |        | 13,718     | 14,161    | 37,873     | 38,205     | 37,484     | 30,643    | 23,250    | 33,416    | 228,760    |
| 54           |        | 94,124     | 18,159    | 107,136    | 76,906     | 54,280     | 70,685    | 128,555   | 145,307   | 693,121    |
| 55           |        | 15,631     | 21,917    | 105,371    | 92,337     | 50,159     | 46,606    | 24,291    | 30,107    | 386,122    |
| 56           |        | 11,536     | 8,222     | 22,913     | 25,300     | 25,443     | 24,291    | 14,594    | 28,762    | 161,061    |
| 57           |        | 9,751      | 9,310     | 21,093     | 21,312     | 26,759     | 20,998    | 12,787    | 24,383    | 146,391    |
| 58           |        | 5,699      | 7,596     | 16,054     | 17,064     | 25,716     | 18,390    | 10,516    | 21,492    | 122,527    |
| 59           |        | 10,123     | 12,740    | 45,886     | 67,839     | 133,165    | 26,083    | 25,592    | 22,084    | 343,513    |
| 60           |        | 7,290      | 7,337     | 18,690     | 17,161     | 30,619     | 12,573    | 10,082    | 18,679    | 122,431    |
| 61           |        | 6,343      | 8,566     | 17,093     | 17,414     | 18,929     | 13,987    | 9,951     | 19,196    | 111,478    |
| 62           |        | 6,167      | 7,518     | 27,861     | 31,461     | 18,300     | 15,504    | 12,388    | 17,062    | 136,282    |
| 63           |        | 4,263      | 5,310     | 7,151      | 12,017     | 16,984     | 12,170    | 7,468     | 17,140    | 82,502     |
| 64           |        | 5,340      | 8,762     | 9,635      | 11,254     | 17,886     | 9,455     | 7,893     | 17,799    | 88,024     |
| 65           |        | 3,711      | 4,951     | 7,448      | 14,688     | 14,327     | 10,174    | 8,864     | 15,495    | 79,658     |
| 66           |        | 3,187      | 5,239     | 6,310      | 14,952     | 15,696     | 8,964     | 7,053     | 16,749    | 76,149     |
| 67           |        | 4,164      | 7,764     | 9,331      | 16,423     | 30,916     | 10,950    | 9,248     | 26,445    | 115,240    |
| 68           |        | 6,045      | 7,078     | 13,776     | 35,403     | 33,976     | 11,952    | 21,090    | 54,979    | 184,297    |
| 69           |        | 19,168     | 7,132     | 8,786      | 13,822     | 18,280     | 9,625     | 7,459     | 13,926    | 98,219     |
| Total        |        | 13,651,966 | 8,502,318 | 12,495,260 | 14,045,911 | 10,973,578 | 8,582,088 | 7,329,583 | 7,093,685 | 82,674,389 |

Express Mail  
Weight By Zone and Weight Class  
Test Year (GFY 2003) 1/

USPS-T-35  
W/P-12

| Weight Class                | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 | Total   |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| CD Labels (Custom Designed) |        |        |        |        |        |        |        |        |        |         |
| 0                           | 0.5    | 650    | 882    | 1,176  | 1,160  | 770    | 181    | 265    | 288    | 5,372   |
| 0.5                         | 1      | 2,025  | 2,042  | 2,167  | 2,167  | 1,300  | 936    | 1,062  | 1,008  | 12,492  |
| 1                           | 2      | 10,492 | 7,591  | 5,927  | 6,289  | 3,566  | 3,363  | 4,429  | 4,035  | 45,661  |
| 2                           | 3      | 7,054  | 6,621  | 9,366  | 8,307  | 4,207  | 3,136  | 5,831  | 5,133  | 49,654  |
| 3                           | 4      | 14,377 | 7,348  | 10,986 | 10,053 | 5,023  | 3,330  | 6,735  | 4,966  | 62,819  |
| 4                           | 5      | 9,182  | 6,769  | 12,138 | 10,752 | 4,682  | 3,469  | 7,200  | 5,678  | 59,880  |
| 5                           | 6      | 6,262  | 7,246  | 12,405 | 11,095 | 4,880  | 3,281  | 7,273  | 6,435  | 58,876  |
| 6                           | 7      | 7,475  | 9,213  | 13,558 | 11,725 | 4,746  | 3,411  | 7,348  | 6,233  | 63,710  |
| 7                           | 8      | 7,656  | 9,053  | 15,537 | 13,094 | 4,915  | 3,396  | 7,906  | 6,058  | 67,615  |
| 8                           | 9      | 5,929  | 9,307  | 16,847 | 14,684 | 5,061  | 4,013  | 7,210  | 6,530  | 69,582  |
| 9                           | 10     | 7,244  | 10,512 | 19,293 | 16,608 | 5,240  | 4,205  | 6,526  | 7,263  | 76,891  |
| 10                          | 11     | 5,690  | 11,442 | 19,941 | 18,292 | 5,809  | 4,235  | 6,420  | 6,970  | 78,799  |
| 11                          | 12     | 5,696  | 13,011 | 23,820 | 20,298 | 5,897  | 4,627  | 6,684  | 7,177  | 87,208  |
| 12                          | 13     | 5,349  | 13,633 | 24,490 | 22,281 | 7,420  | 4,947  | 6,411  | 7,836  | 92,365  |
| 13                          | 14     | 5,148  | 14,272 | 27,427 | 25,077 | 8,354  | 4,925  | 6,462  | 7,828  | 99,503  |
| 14                          | 15     | 5,340  | 16,117 | 29,308 | 26,553 | 7,143  | 5,502  | 6,347  | 8,272  | 104,584 |
| 15                          | 16     | 5,179  | 17,179 | 30,386 | 28,578 | 8,740  | 5,707  | 6,633  | 9,489  | 113,890 |
| 16                          | 17     | 5,019  | 17,053 | 32,816 | 29,260 | 9,296  | 6,307  | 7,142  | 8,222  | 115,115 |
| 17                          | 18     | 4,660  | 18,276 | 34,073 | 32,803 | 8,267  | 6,479  | 7,667  | 8,408  | 120,633 |
| 18                          | 19     | 6,710  | 18,195 | 32,492 | 34,146 | 8,203  | 7,043  | 7,231  | 8,767  | 122,787 |
| 19                          | 20     | 4,667  | 19,874 | 36,833 | 35,387 | 7,381  | 7,597  | 8,064  | 10,032 | 129,835 |
| 20                          | 21     | 4,544  | 22,534 | 36,060 | 35,782 | 7,806  | 8,583  | 7,421  | 9,270  | 132,000 |
| 21                          | 22     | 5,469  | 24,436 | 34,717 | 38,940 | 8,022  | 8,320  | 7,263  | 8,960  | 136,149 |
| 22                          | 23     | 4,121  | 27,418 | 36,222 | 37,980 | 7,646  | 7,724  | 8,243  | 9,967  | 139,320 |
| 23                          | 24     | 4,752  | 30,094 | 36,102 | 39,088 | 7,537  | 7,989  | 8,631  | 8,798  | 142,990 |
| 24                          | 25     | 5,472  | 31,394 | 38,404 | 37,440 | 7,456  | 7,050  | 9,027  | 9,006  | 143,249 |
| 25                          | 26     | 4,217  | 35,869 | 38,776 | 38,360 | 8,035  | 5,392  | 9,214  | 9,359  | 149,224 |
| 26                          | 27     | 3,997  | 34,862 | 38,776 | 36,795 | 8,363  | 6,220  | 10,445 | 7,945  | 148,815 |
| 27                          | 28     | 4,217  | 38,693 | 36,066 | 37,793 | 8,004  | 4,466  | 10,962 | 7,724  | 147,924 |
| 28                          | 29     | 3,461  | 33,403 | 30,931 | 35,965 | 8,270  | 4,998  | 11,319 | 7,448  | 135,815 |
| 29                          | 30     | 4,174  | 34,995 | 34,468 | 36,588 | 10,833 | 4,901  | 12,115 | 8,754  | 146,829 |
| 30                          | 31     | 5,965  | 31,679 | 27,275 | 33,424 | 7,647  | 3,919  | 12,861 | 8,115  | 130,867 |
| 31                          | 32     | 5,236  | 29,267 | 23,877 | 31,619 | 8,436  | 3,688  | 16,206 | 9,436  | 132,950 |
| 32                          | 33     | 4,757  | 18,522 | 26,383 | 24,439 | 8,053  | 3,226  | 14,959 | 8,884  | 106,717 |
| 33                          | 34     | 5,893  | 17,469 | 21,011 | 25,221 | 8,290  | 2,992  | 14,890 | 7,827  | 108,965 |
| 34                          | 35     | 4,372  | 14,372 | 23,743 | 19,243 | 7,396  | 3,523  | 13,171 | 8,842  | 93,017  |
| 35                          | 36     | 4,872  | 12,569 | 18,415 | 23,368 | 9,506  | 2,935  | 11,546 | 8,647  | 97,187  |
| 36                          | 37     | 6,946  | 9,096  | 19,524 | 19,524 | 7,456  | 2,842  | 8,099  | 8,774  | 80,763  |
| 37                          | 38     | 14,584 | 11,077 | 25,734 | 19,442 | 8,105  | 2,854  | 9,758  | 8,656  | 100,211 |
| 38                          | 39     | 4,041  | 8,714  | 18,482 | 15,785 | 6,719  | 2,151  | 7,089  | 10,544 | 73,526  |
| 39                          | 40     | 6,065  | 10,506 | 65,921 | 19,363 | 8,962  | 2,628  | 10,260 | 9,836  | 133,642 |

Express Mail  
Weight By Zone and Weight Class  
Test Year (GFY 2003) 1/

USPS-T-35  
WP-12

| Weight Class | Zone 1 | Zone 2     | Zone 3     | Zone 4     | Zone 5     | Zone 6     | Zone 7     | Zone 8     | Zone 9    | Total       |
|--------------|--------|------------|------------|------------|------------|------------|------------|------------|-----------|-------------|
| 40           |        | 5,426      | 6,875      | 15,869     | 14,076     | 5,010      | 2,230      | 5,106      | 9,325     | 63,916      |
| 41           |        | 5,866      | 8,363      | 20,831     | 15,505     | 7,515      | 2,503      | 6,990      | 11,189    | 78,763      |
| 42           |        | 4,113      | 7,919      | 15,107     | 12,856     | 6,155      | 2,005      | 5,282      | 8,952     | 62,388      |
| 43           |        | 6,518      | 7,968      | 19,104     | 15,309     | 5,903      | 2,460      | 7,560      | 11,213    | 76,036      |
| 44           |        | 3,967      | 7,039      | 14,570     | 14,304     | 6,380      | 2,242      | 5,813      | 11,544    | 65,859      |
| 45           |        | 4,742      | 7,676      | 19,114     | 15,314     | 7,340      | 2,177      | 8,048      | 13,638    | 78,049      |
| 46           |        | 5,166      | 6,534      | 12,407     | 10,255     | 6,252      | 2,108      | 4,986      | 14,060    | 61,768      |
| 47           |        | 5,224      | 5,482      | 15,760     | 13,798     | 8,159      | 1,795      | 7,177      | 17,716    | 75,110      |
| 48           |        | 3,454      | 6,119      | 11,478     | 10,220     | 9,196      | 1,705      | 7,953      | 18,118    | 68,244      |
| 49           |        | 3,398      | 7,703      | 18,589     | 14,527     | 8,587      | 3,217      | 11,623     | 17,720    | 85,364      |
| 50           |        | 2,923      | 4,829      | 9,354      | 9,994      | 4,563      | 1,708      | 7,134      | 14,871    | 55,376      |
| 51           |        | 2,764      | 7,293      | 13,704     | 8,592      | 4,871      | 1,914      | 8,267      | 14,263    | 66,528      |
| 52           |        | 2,361      | 5,747      | 10,547     | 9,084      | 3,982      | 1,467      | 7,065      | 9,444     | 49,176      |
| 53           |        | 2,911      | 6,902      | 13,567     | 11,353     | 3,939      | 2,255      | 8,002      | 9,374     | 58,247      |
| 54           |        | 2,113      | 5,592      | 6,488      | 7,614      | 4,523      | 1,892      | 5,764      | 6,960     | 39,737      |
| 55           |        | 1,390      | 5,139      | 6,809      | 6,178      | 4,523      | 1,047      | 6,018      | 7,106     | 44,772      |
| 56           |        | 1,793      | 3,225      | 9,612      | 9,094      | 2,795      | 1,047      | 3,772      | 6,081     | 31,800      |
| 57           |        | 1,406      | 4,639      | 7,689      | 6,926      | 4,088      | 1,432      | 6,014      | 4,255     | 36,449      |
| 58           |        | 1,216      | 2,405      | 4,099      | 4,806      | 2,154      | 1,252      | 3,311      | 5,406     | 24,649      |
| 59           |        | 1,040      | 4,558      | 6,880      | 7,945      | 3,509      | 1,739      | 5,981      | 4,659     | 36,311      |
| 60           |        | 1,751      | 2,527      | 4,314      | 4,798      | 2,157      | 729        | 3,338      | 3,854     | 23,468      |
| 61           |        | 1,314      | 3,817      | 5,975      | 5,447      | 3,087      | 1,116      | 4,830      | 4,678     | 30,265      |
| 62           |        | 470        | 2,660      | 3,836      | 3,348      | 1,714      | 1,224      | 4,863      | 5,026     | 23,141      |
| 63           |        | 828        | 5,992      | 4,455      | 4,455      | 2,339      | 713        | 4,227      | 4,214     | 26,049      |
| 64           |        | 4,502      | 54,698     | 16,945     | 17,745     | 7,849      | 1,844      | 17,160     | 6,042     | 126,785     |
| 65           |        | 101        | 605        | 2,016      | 1,027      | 926        | 242        | 1,931      | 3,114     | 9,962       |
| 66           |        | 155        | 1,482      | 1,897      | 1,116      | 564        | 190        | 1,702      | 3,147     | 10,252      |
| 67           |        | 494        | 603        | 1,138      | 1,173      | 301        | 73         | 1,999      | 2,986     | 8,767       |
| 68           |        | 397        | 547        | 1,441      | 310        | 590        | 57         | 1,282      | 3,349     | 7,973       |
| 69           |        | 291        | 939        | 2,644      | 934        | 869        | 267        | 1,865      | 4,287     | 12,085      |
| 70           |        |            |            |            |            |            |            |            |           |             |
| Total        |        | 319,686    | 911,238    | 1,343,233  | 1,247,171  | 412,618    | 231,363    | 519,392    | 570,031   | 5,554,731   |
| Grand Totals |        | 15,080,483 | 10,671,541 | 15,245,960 | 17,186,513 | 13,236,817 | 10,395,227 | 10,392,165 | 8,625,639 | 100,834,346 |

Note 1: Formula: TYBR volume time the Base Year weight per piece.

Express Mail  
VOLUME BY ZONE AND WEIGHT CLASS  
TYBR 1/

USPS-T-35  
WP-13

| Weight Class | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5<br>A Labels (PO to PO) | Zone 6 | Zone 7 | Zone 8 | Zone 9 | Total  |
|--------------|--------|--------|--------|--------|-------------------------------|--------|--------|--------|--------|--------|
| 0 0.5        |        | 8,014  | 3,947  | 4,739  | 6,320                         | 3,257  | 904    | 747    | 316    | 28,245 |
| 0.5 1        |        | 5,137  | 2,119  | 2,693  | 2,276                         | 1,477  | 112    | 557    | 213    | 14,585 |
| 1 2          |        | 9,300  | 5,997  | 5,964  | 6,223                         | 5,298  | 1,231  | 3,897  | 1,362  | 39,271 |
| 2 3          |        | 3,185  | 2,088  | 2,153  | 1,826                         | 1,432  | 395    | 459    | 217    | 11,756 |
| 3 4          |        | 1,979  | 1,675  | 1,391  | 1,494                         | 1,066  | 351    | 451    | 226    | 8,633  |
| 4 5          |        | 1,377  | 1,411  | 1,130  | 1,264                         | 984    | 385    | 477    | 360    | 7,387  |
| 5 6          |        | 1,018  | 1,247  | 964    | 1,223                         | 1,027  | 388    | 510    | 297    | 6,674  |
| 6 7          |        | 753    | 929    | 840    | 1,041                         | 928    | 378    | 462    | 230    | 5,560  |
| 7 8          |        | 744    | 501    | 605    | 895                           | 815    | 322    | 404    | 220    | 4,506  |
| 8 9          |        | 692    | 529    | 713    | 979                           | 932    | 370    | 542    | 202    | 4,960  |
| 9 10         |        | 471    | 447    | 567    | 737                           | 704    | 326    | 421    | 186    | 3,858  |
| 10 11        |        | 346    | 403    | 561    | 705                           | 714    | 319    | 440    | 187    | 3,675  |
| 11 12        |        | 309    | 409    | 597    | 669                           | 694    | 354    | 446    | 213    | 3,691  |
| 12 13        |        | 291    | 472    | 553    | 779                           | 640    | 383    | 532    | 183    | 3,834  |
| 13 14        |        | 310    | 460    | 569    | 672                           | 623    | 427    | 641    | 200    | 3,904  |
| 14 15        |        | 267    | 540    | 583    | 669                           | 785    | 579    | 813    | 243    | 4,481  |
| 15 16        |        | 386    | 689    | 909    | 1,316                         | 1,078  | 773    | 1,267  | 567    | 6,986  |
| 16 17        |        | 498    | 987    | 1,592  | 1,878                         | 1,549  | 1,143  | 1,740  | 770    | 10,156 |
| 17 18        |        | 576    | 1,088  | 1,719  | 2,082                         | 1,578  | 1,271  | 2,184  | 790    | 11,287 |
| 18 19        |        | 497    | 1,205  | 1,627  | 1,906                         | 1,640  | 1,327  | 2,608  | 694    | 11,503 |
| 19 20        |        | 514    | 1,225  | 1,592  | 2,037                         | 1,860  | 1,640  | 2,997  | 646    | 12,510 |
| 20 21        |        | 456    | 1,274  | 1,572  | 2,056                         | 1,875  | 1,864  | 3,403  | 593    | 13,093 |
| 21 22        |        | 461    | 1,336  | 1,551  | 1,882                         | 1,987  | 2,106  | 3,732  | 589    | 13,645 |
| 22 23        |        | 485    | 1,340  | 1,475  | 1,955                         | 2,072  | 2,266  | 3,997  | 578    | 14,167 |
| 23 24        |        | 428    | 1,427  | 1,521  | 1,937                         | 2,158  | 2,508  | 4,737  | 607    | 15,323 |
| 24 25        |        | 428    | 1,570  | 1,533  | 2,009                         | 2,267  | 2,697  | 5,785  | 525    | 16,814 |
| 25 26        |        | 464    | 1,578  | 1,645  | 1,934                         | 2,554  | 3,333  | 6,648  | 524    | 18,850 |
| 26 27        |        | 510    | 1,657  | 1,816  | 1,987                         | 2,809  | 3,927  | 7,254  | 567    | 20,356 |
| 27 28        |        | 503    | 1,854  | 1,819  | 1,976                         | 3,172  | 4,521  | 7,104  | 521    | 21,469 |
| 28 29        |        | 496    | 1,824  | 1,695  | 2,059                         | 3,523  | 4,584  | 6,082  | 543    | 20,807 |
| 29 30        |        | 608    | 1,687  | 1,559  | 2,083                         | 3,404  | 4,367  | 4,694  | 640    | 19,043 |
| 30 31        |        | 594    | 1,454  | 1,272  | 1,845                         | 2,753  | 3,247  | 3,148  | 535    | 14,847 |
| 31 32        |        | 617    | 1,087  | 1,095  | 1,546                         | 2,043  | 2,332  | 2,006  | 562    | 11,289 |
| 32 33        |        | 606    | 912    | 880    | 1,351                         | 1,493  | 1,400  | 1,424  | 542    | 8,610  |
| 33 34        |        | 766    | 723    | 798    | 1,195                         | 1,168  | 926    | 1,133  | 586    | 7,296  |
| 34 35        |        | 719    | 685    | 770    | 1,146                         | 979    | 695    | 1,009  | 627    | 6,630  |
| 35 36        |        | 765    | 627    | 762    | 1,159                         | 907    | 494    | 909    | 658    | 6,280  |
| 36 37        |        | 730    | 553    | 716    | 1,080                         | 879    | 404    | 815    | 609    | 5,785  |
| 37 38        |        | 776    | 513    | 704    | 1,128                         | 811    | 486    | 730    | 700    | 5,848  |
| 38 39        |        | 807    | 571    | 704    | 1,015                         | 761    | 406    | 657    | 617    | 5,485  |
| 39 40        |        | 804    | 523    | 589    | 984                           | 730    | 399    | 677    | 638    | 5,345  |

Express Mail  
VOLUME BY ZONE AND WEIGHT CLASS  
TYBR 1/

| Weight Class | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 | Total   |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 40           | 41     | 731    | 507    | 630    | 949    | 688    | 337    | 642    | 585    | 5,068   |
| 41           | 42     | 766    | 482    | 607    | 1,009  | 749    | 354    | 609    | 673    | 5,250   |
| 42           | 43     | 802    | 526    | 567    | 900    | 742    | 371    | 616    | 626    | 5,151   |
| 43           | 44     | 794    | 497    | 553    | 930    | 744    | 336    | 566    | 626    | 5,046   |
| 44           | 45     | 714    | 446    | 546    | 853    | 615    | 305    | 537    | 581    | 4,595   |
| 45           | 46     | 691    | 469    | 538    | 779    | 623    | 307    | 569    | 557    | 4,531   |
| 46           | 47     | 632    | 428    | 491    | 771    | 571    | 282    | 512    | 561    | 4,247   |
| 47           | 48     | 658    | 396    | 467    | 700    | 570    | 265    | 509    | 547    | 4,112   |
| 48           | 49     | 550    | 401    | 411    | 614    | 507    | 225    | 497    | 516    | 3,722   |
| 49           | 50     | 513    | 374    | 438    | 652    | 471    | 224    | 463    | 457    | 3,592   |
| 50           | 51     | 441    | 340    | 369    | 562    | 460    | 188    | 446    | 458    | 3,262   |
| 51           | 52     | 496    | 365    | 393    | 554    | 441    | 194    | 401    | 425    | 3,268   |
| 52           | 53     | 438    | 344    | 339    | 433    | 412    | 152    | 422    | 371    | 2,910   |
| 53           | 54     | 431    | 294    | 342    | 473    | 377    | 155    | 354    | 363    | 2,789   |
| 54           | 55     | 358    | 330    | 290    | 472    | 343    | 116    | 312    | 307    | 2,529   |
| 55           | 56     | 365    | 271    | 330    | 348    | 331    | 137    | 301    | 326    | 2,410   |
| 56           | 57     | 320    | 249    | 265    | 350    | 292    | 111    | 290    | 272    | 2,149   |
| 57           | 58     | 314    | 234    | 231    | 329    | 234    | 95     | 246    | 287    | 1,977   |
| 58           | 59     | 237    | 186    | 213    | 336    | 230    | 101    | 275    | 230    | 1,801   |
| 59           | 60     | 289    | 193    | 227    | 291    | 187    | 75     | 218    | 220    | 1,689   |
| 60           | 61     | 235    | 176    | 199    | 254    | 183    | 75     | 170    | 178    | 1,489   |
| 61           | 62     | 206    | 161    | 195    | 227    | 146    | 54     | 188    | 186    | 1,336   |
| 62           | 63     | 183    | 127    | 168    | 227    | 143    | 51     | 148    | 179    | 1,226   |
| 63           | 64     | 210    | 141    | 172    | 252    | 120    | 62     | 129    | 168    | 1,254   |
| 64           | 65     | 180    | 109    | 181    | 181    | 115    | 46     | 117    | 168    | 1,097   |
| 65           | 66     | 138    | 94     | 138    | 133    | 96     | 41     | 101    | 130    | 873     |
| 66           | 67     | 110    | 96     | 116    | 119    | 77     | 38     | 80     | 100    | 738     |
| 67           | 68     | 90     | 57     | 97     | 72     | 58     | 18     | 55     | 85     | 532     |
| 68           | 69     | 39     | 49     | 77     | 52     | 40     | 16     | 41     | 50     | 365     |
| 69           | 70     | 42     | 41     | 70     | 65     | 40     | 22     | 35     | 45     | 360     |
| Total        |        | 60,658 | 59,947 | 66,172 | 83,170 | 78,037 | 61,092 | 98,390 | 30,358 | 537,823 |
|              |        |        |        |        |        |        |        |        |        | 537,823 |

Express Mail  
VOLUME BY ZONE AND WEIGHT CLASS  
TYBR 1/

| Height Class | Zone 1 | Zone 2     | Zone 3    | Zone 4     | Zone 5<br>B Labels (PO to Addressee) | Zone 6    | Zone 7    | Zone 8    | Zone 9    | Total      |
|--------------|--------|------------|-----------|------------|--------------------------------------|-----------|-----------|-----------|-----------|------------|
| 0 0.5        |        | 13,698,282 | 7,792,400 | 10,328,260 | 11,054,167                           | 6,757,504 | 4,331,555 | 3,977,377 | 2,576,764 | 60,516,309 |
| 0.5 1        |        | 1,635,605  | 721,705   | 847,705    | 823,117                              | 526,564   | 354,760   | 376,073   | 319,572   | 5,605,100  |
| 1 2          |        | 1,056,247  | 500,582   | 602,935    | 608,345                              | 396,329   | 281,865   | 285,686   | 249,444   | 3,981,433  |
| 2 3          |        | 401,639    | 218,649   | 274,868    | 285,697                              | 191,354   | 140,773   | 138,357   | 121,644   | 1,772,982  |
| 3 4          |        | 204,252    | 118,869   | 153,459    | 160,518                              | 113,968   | 88,174    | 81,245    | 73,337    | 993,812    |
| 4 5          |        | 119,022    | 74,718    | 97,661     | 106,424                              | 75,919    | 61,078    | 54,838    | 49,551    | 639,210    |
| 5 6          |        | 76,833     | 50,427    | 74,594     | 91,274                               | 71,122    | 49,628    | 44,673    | 38,526    | 497,077    |
| 6 7          |        | 50,475     | 34,530    | 48,357     | 54,284                               | 39,910    | 35,173    | 31,219    | 29,958    | 323,906    |
| 7 8          |        | 35,638     | 26,020    | 38,528     | 43,065                               | 32,796    | 29,250    | 25,869    | 23,797    | 254,962    |
| 8 9          |        | 26,089     | 19,914    | 32,062     | 40,028                               | 32,184    | 25,118    | 20,773    | 19,274    | 215,442    |
| 9 10         |        | 19,530     | 15,904    | 25,467     | 27,880                               | 22,484    | 21,323    | 16,909    | 15,794    | 165,290    |
| 10 11        |        | 16,451     | 13,407    | 20,474     | 22,548                               | 18,767    | 18,421    | 13,810    | 14,787    | 136,666    |
| 11 12        |        | 11,479     | 9,041     | 15,616     | 18,013                               | 15,685    | 15,909    | 11,707    | 11,538    | 109,738    |
| 12 13        |        | 9,740      | 7,654     | 14,907     | 16,871                               | 13,498    | 14,660    | 11,400    | 10,629    | 100,747    |
| 13 14        |        | 8,374      | 6,903     | 12,878     | 14,993                               | 12,117    | 13,057    | 9,287     | 10,119    | 88,478     |
| 14 15        |        | 6,903      | 5,699     | 9,496      | 11,327                               | 10,280    | 10,337    | 7,761     | 8,014     | 69,818     |
| 15 16        |        | 5,785      | 5,119     | 7,721      | 9,699                                | 10,853    | 9,294     | 7,049     | 7,159     | 62,679     |
| 16 17        |        | 5,709      | 4,741     | 7,551      | 10,343                               | 8,108     | 8,592     | 6,477     | 6,596     | 58,116     |
| 17 18        |        | 5,026      | 4,009     | 6,487      | 7,652                                | 7,207     | 7,631     | 5,290     | 5,984     | 49,295     |
| 18 19        |        | 4,057      | 3,834     | 6,500      | 7,761                                | 7,761     | 7,047     | 4,963     | 5,296     | 47,239     |
| 19 20        |        | 3,959      | 3,572     | 6,084      | 7,218                                | 7,105     | 6,824     | 4,670     | 5,430     | 44,862     |
| 20 21        |        | 3,824      | 3,103     | 5,534      | 6,930                                | 6,978     | 5,774     | 4,289     | 4,833     | 41,266     |
| 21 22        |        | 3,263      | 2,668     | 4,863      | 5,219                                | 5,651     | 5,314     | 3,281     | 3,977     | 31,852     |
| 22 23        |        | 2,742      | 2,593     | 4,338      | 4,870                                | 5,298     | 4,753     | 3,208     | 3,403     | 29,991     |
| 23 24        |        | 2,618      | 2,362     | 3,951      | 5,065                                | 4,991     | 4,279     | 3,308     | 3,576     | 28,883     |
| 24 25        |        | 2,425      | 2,248     | 3,720      | 4,683                                | 4,843     | 4,279     | 3,308     | 3,485     | 29,180     |
| 25 26        |        | 2,585      | 2,138     | 4,293      | 4,714                                | 4,675     | 3,951     | 3,339     | 3,062     | 23,535     |
| 26 27        |        | 2,297      | 1,699     | 3,135      | 4,114                                | 3,909     | 3,308     | 2,823     | 2,902     | 22,043     |
| 27 28        |        | 1,939      | 1,685     | 3,518      | 3,749                                | 3,917     | 3,292     | 2,532     | 2,668     | 21,631     |
| 28 29        |        | 1,922      | 1,585     | 3,174      | 3,434                                | 3,444     | 3,059     | 2,346     | 2,588     | 22,631     |
| 29 30        |        | 2,172      | 1,780     | 2,859      | 3,626                                | 3,760     | 3,024     | 2,233     | 2,588     | 22,043     |
| 30 31        |        | 1,698      | 1,375     | 2,440      | 2,793                                | 2,824     | 2,477     | 2,070     | 2,508     | 18,185     |
| 31 32        |        | 1,544      | 1,476     | 3,559      | 3,528                                | 2,651     | 2,497     | 2,711     | 2,359     | 20,810     |
| 32 33        |        | 1,421      | 1,497     | 2,763      | 3,713                                | 2,860     | 2,462     | 2,052     | 2,151     | 18,921     |
| 33 34        |        | 1,458      | 1,376     | 2,447      | 2,499                                | 2,334     | 2,102     | 1,781     | 1,989     | 15,988     |
| 34 35        |        | 1,285      | 1,116     | 2,897      | 2,508                                | 2,012     | 1,835     | 1,378     | 1,942     | 14,972     |
| 35 36        |        | 1,127      | 1,032     | 1,918      | 1,821                                | 1,889     | 1,722     | 1,380     | 1,752     | 12,584     |
| 36 37        |        | 1,071      | 1,030     | 1,862      | 1,822                                | 1,525     | 1,478     | 1,265     | 1,533     | 11,244     |
| 37 38        |        | 899        | 860       | 1,862      | 2,256                                | 3,187     | 1,747     | 1,444     | 1,595     | 14,069     |
| 38 39        |        | 894        | 919       | 2,026      |                                      |           |           |           |           |            |
| 39 40        |        |            |           |            |                                      |           |           |           |           |            |

**Express Mail**  
**VOLUME BY ZONE AND WEIGHT CLASS**  
**TYER 1/**

| Weight Class | Zone 1 | Zone 2     | Zone 3    | Zone 4     | Zone 5     | Zone 6    | Zone 7    | Zone 8    | Zone 9    | Total      |
|--------------|--------|------------|-----------|------------|------------|-----------|-----------|-----------|-----------|------------|
| 40           |        | 887        | 798       | 1,668      | 2,944      | 2,690     | 1,713     | 1,643     | 1,413     | 13,758     |
| 41           |        | 1,909      | 1,117     | 5,034      | 11,480     | 10,848    | 2,743     | 4,868     | 2,491     | 40,490     |
| 42           |        | 615        | 785       | 1,058      | 1,797      | 1,406     | 1,588     | 1,075     | 1,569     | 9,894      |
| 43           |        | 565        | 657       | 884        | 1,175      | 1,119     | 1,444     | 869       | 1,411     | 8,126      |
| 44           |        | 568        | 517       | 787        | 1,381      | 1,103     | 2,235     | 835       | 1,170     | 8,595      |
| 45           |        | 448        | 554       | 861        | 903        | 959       | 1,363     | 676       | 977       | 6,742      |
| 46           |        | 398        | 489       | 676        | 800        | 1,096     | 1,366     | 550       | 928       | 6,302      |
| 47           |        | 343        | 372       | 590        | 713        | 894       | 872       | 473       | 811       | 5,068      |
| 48           |        | 318        | 365       | 546        | 817        | 831       | 730       | 568       | 735       | 4,910      |
| 49           |        | 370        | 479       | 512        | 936        | 779       | 924       | 499       | 760       | 5,260      |
| 50           |        | 275        | 382       | 562        | 647        | 644       | 531       | 393       | 827       | 4,261      |
| 51           |        | 212        | 288       | 574        | 623        | 647       | 561       | 423       | 628       | 3,957      |
| 52           |        | 272        | 298       | 620        | 556        | 671       | 530       | 350       | 560       | 3,857      |
| 53           |        | 256        | 264       | 706        | 713        | 699       | 572       | 434       | 623       | 4,267      |
| 54           |        | 1,724      | 333       | 1,962      | 1,408      | 993       | 1,294     | 2,318     | 2,661     | 12,693     |
| 55           |        | 281        | 394       | 1,895      | 1,661      | 902       | 838       | 431       | 541       | 6,944      |
| 56           |        | 204        | 145       | 405        | 447        | 449       | 429       | 258       | 508       | 2,845      |
| 57           |        | 169        | 162       | 366        | 370        | 465       | 365       | 222       | 423       | 2,541      |
| 58           |        | 97         | 130       | 274        | 291        | 439       | 314       | 179       | 367       | 2,091      |
| 59           |        | 170        | 214       | 770        | 1,138      | 2,234     | 438       | 429       | 370       | 5,763      |
| 60           |        | 120        | 121       | 308        | 283        | 505       | 207       | 166       | 308       | 2,020      |
| 61           |        | 103        | 139       | 277        | 283        | 307       | 227       | 162       | 312       | 1,810      |
| 62           |        | 99         | 120       | 445        | 503        | 292       | 248       | 198       | 273       | 2,177      |
| 63           |        | 67         | 83        | 112        | 189        | 267       | 191       | 117       | 269       | 1,297      |
| 64           |        | 83         | 136       | 174        | 174        | 277       | 146       | 122       | 275       | 1,362      |
| 65           |        | 57         | 75        | 114        | 224        | 218       | 155       | 135       | 236       | 1,214      |
| 66           |        | 48         | 79        | 95         | 224        | 236       | 135       | 106       | 251       | 1,173      |
| 67           |        | 62         | 115       | 138        | 243        | 457       | 162       | 137       | 391       | 1,705      |
| 68           |        | 88         | 103       | 201        | 516        | 495       | 174       | 307       | 801       | 2,686      |
| 69           |        | 276        | 102       | 126        | 199        | 263       | 138       | 107       | 200       | 1,411      |
| 70           |        |            |           |            |            |           |           |           |           |            |
| Total        |        | 17,451,005 | 9,684,680 | 12,718,181 | 13,527,581 | 8,476,453 | 5,615,078 | 5,203,400 | 3,681,339 | 76,357,716 |
|              |        |            |           |            |            |           |           |           |           | 76,357,716 |

Express Mail  
VOLUME BY ZONE AND WEIGHT CLASS  
TYBR 1/

| Weight Class | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 | Total |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
| 0            | 2,142  | 2,904  | 3,872  | 3,822  | 2,537  | 596    | 873    | 948    | 17,694 |       |
| 0.5          | 2,428  | 2,541  | 2,520  | 2,697  | 1,618  | 1,165  | 1,322  | 1,254  | 15,545 |       |
| 1            | 6,528  | 4,723  | 3,688  | 3,894  | 2,219  | 2,092  | 2,756  | 2,510  | 28,410 |       |
| 2            | 2,706  | 2,540  | 3,592  | 3,186  | 1,614  | 1,203  | 2,236  | 1,969  | 19,045 |       |
| 3            | 3,986  | 2,037  | 3,046  | 2,787  | 1,393  | 923    | 1,867  | 1,377  | 17,415 |       |
| 4            | 1,469  | 1,993  | 2,635  | 2,334  | 1,018  | 753    | 1,563  | 1,232  | 12,997 |       |
| 5            | 1,117  | 1,292  | 2,212  | 1,979  | 870    | 585    | 1,297  | 1,148  | 10,500 |       |
| 6            | 1,131  | 1,394  | 2,052  | 1,775  | 718    | 516    | 1,112  | 943    | 9,643  |       |
| 7            | 1,036  | 1,190  | 2,042  | 1,721  | 646    | 446    | 1,039  | 796    | 8,888  |       |
| 8            | 1,006  | 1,081  | 1,957  | 1,706  | 588    | 466    | 838    | 759    | 8,084  |       |
| 9            | 754    | 1,094  | 2,008  | 1,729  | 545    | 438    | 679    | 756    | 8,003  |       |
| 10           | 536    | 1,079  | 1,880  | 1,724  | 548    | 399    | 605    | 657    | 7,429  |       |
| 11           | 491    | 1,121  | 2,052  | 1,749  | 508    | 399    | 576    | 618    | 7,513  |       |
| 12           | 424    | 1,081  | 1,943  | 1,767  | 589    | 392    | 508    | 622    | 7,326  |       |
| 13           | 378    | 1,049  | 2,016  | 1,843  | 615    | 362    | 475    | 575    | 7,312  |       |
| 14           | 366    | 1,103  | 2,006  | 1,818  | 489    | 377    | 435    | 566    | 7,160  |       |
| 15           | 460    | 1,101  | 1,947  | 1,831  | 560    | 366    | 425    | 608    | 7,297  |       |
| 16           | 302    | 1,027  | 1,976  | 1,762  | 560    | 380    | 430    | 495    | 6,932  |       |
| 17           | 265    | 1,038  | 1,935  | 1,863  | 470    | 368    | 435    | 478    | 6,851  |       |
| 18           | 18     | 17     | 18     | 17     | 18     | 17     | 18     | 17     | 18     |       |
| 19           | 18     | 19     | 17     | 18     | 17     | 18     | 17     | 18     | 17     |       |
| 20           | 19     | 20     | 18     | 19     | 18     | 19     | 18     | 19     | 18     |       |
| 21           | 20     | 21     | 19     | 20     | 19     | 20     | 19     | 20     | 19     |       |
| 22           | 21     | 22     | 20     | 21     | 20     | 21     | 20     | 21     | 20     |       |
| 23           | 22     | 23     | 21     | 22     | 21     | 22     | 21     | 22     | 21     |       |
| 24           | 23     | 24     | 22     | 23     | 22     | 23     | 22     | 23     | 22     |       |
| 25           | 24     | 25     | 23     | 24     | 23     | 24     | 23     | 24     | 23     |       |
| 26           | 25     | 26     | 24     | 25     | 24     | 25     | 24     | 25     | 24     |       |
| 27           | 26     | 27     | 25     | 26     | 25     | 26     | 25     | 26     | 25     |       |
| 28           | 27     | 28     | 26     | 27     | 26     | 27     | 26     | 27     | 26     |       |
| 29           | 28     | 29     | 27     | 28     | 27     | 28     | 27     | 28     | 27     |       |
| 30           | 29     | 30     | 28     | 29     | 28     | 29     | 28     | 29     | 28     |       |
| 31           | 30     | 31     | 29     | 30     | 29     | 30     | 29     | 30     | 29     |       |
| 32           | 31     | 32     | 30     | 31     | 30     | 31     | 30     | 31     | 30     |       |
| 33           | 32     | 33     | 31     | 32     | 31     | 32     | 31     | 32     | 31     |       |
| 34           | 33     | 34     | 32     | 33     | 32     | 33     | 32     | 33     | 32     |       |
| 35           | 34     | 35     | 33     | 34     | 33     | 34     | 33     | 34     | 33     |       |
| 36           | 35     | 36     | 34     | 35     | 34     | 35     | 34     | 35     | 34     |       |
| 37           | 36     | 37     | 35     | 36     | 35     | 36     | 35     | 36     | 35     |       |
| 38           | 37     | 38     | 36     | 37     | 36     | 37     | 36     | 37     | 36     |       |
| 39           | 38     | 39     | 37     | 38     | 37     | 38     | 37     | 38     | 37     |       |
| 40           | 39     | 40     | 38     | 39     | 38     | 39     | 38     | 39     | 38     |       |

Express Mail  
VOLUME BY ZONE AND WEIGHT CLASS  
TYBR 1/

| Weight Class | Zone 1 | Zone 2     | Zone 3    | Zone 4     | Zone 5     | Zone 6    | Zone 7    | Zone 8    | Zone 9    | Total      |
|--------------|--------|------------|-----------|------------|------------|-----------|-----------|-----------|-----------|------------|
| 40           |        |            |           |            |            |           |           |           |           |            |
| 41           |        |            | 134       | 391        | 347        | 123       | 55        | 126       | 230       | 1,574      |
| 42           |        |            | 141       | 501        | 373        | 181       | 60        | 168       | 269       | 1,893      |
| 43           |        |            | 97        | 355        | 302        | 144       | 47        | 124       | 210       | 1,464      |
| 44           |        |            | 149       | 438        | 351        | 135       | 56        | 173       | 257       | 1,744      |
| 45           |        |            | 89        | 327        | 321        | 143       | 50        | 130       | 259       | 1,476      |
| 46           |        |            | 104       | 419        | 356        | 161       | 48        | 176       | 299       | 1,711      |
| 47           |        |            | 111       | 266        | 220        | 134       | 45        | 107       | 302       | 1,325      |
| 48           |        |            | 110       | 331        | 290        | 171       | 38        | 151       | 372       | 1,578      |
| 49           |        |            | 71        | 236        | 210        | 189       | 35        | 164       | 373       | 1,404      |
| 50           |        |            | 69        | 375        | 293        | 173       | 65        | 234       | 357       | 1,721      |
| 51           |        |            | 58        | 185        | 197        | 90        | 34        | 141       | 294       | 1,094      |
| 52           |        |            | 54        | 266        | 261        | 94        | 37        | 160       | 276       | 1,289      |
| 53           |        |            | 45        | 200        | 163        | 75        | 28        | 134       | 180       | 935        |
| 54           |        |            | 54        | 253        | 212        | 72        | 42        | 149       | 175       | 1,087      |
| 55           |        |            | 39        | 119        | 139        | 72        | 23        | 106       | 127       | 728        |
| 56           |        |            | 25        | 173        | 164        | 81        | 34        | 108       | 128       | 805        |
| 57           |        |            | 32        | 122        | 109        | 49        | 19        | 67        | 107       | 562        |
| 58           |        |            | 24        | 133        | 120        | 71        | 25        | 104       | 92        | 74         |
| 59           |        |            | 21        | 70         | 82         | 37        | 21        | 56        | 74        | 421        |
| 60           |        |            | 17        | 115        | 133        | 59        | 29        | 100       | 78        | 609        |
| 61           |        |            | 29        | 76         | 79         | 36        | 12        | 55        | 64        | 387        |
| 62           |        |            | 21        | 62         | 97         | 50        | 18        | 78        | 76        | 491        |
| 63           |        |            | 8         | 42         | 61         | 27        | 20        | 80        | 80        | 370        |
| 64           |        |            | 13        | 94         | 70         | 37        | 11        | 66        | 66        | 410        |
| 65           |        |            | 70        | 847        | 275        | 121       | 29        | 266       | 94        | 1,962      |
| 66           |        |            | 2         | 31         | 16         | 14        | 4         | 29        | 47        | 152        |
| 67           |        |            | 22        | 28         | 17         | 8         | 3         | 26        | 47        | 154        |
| 68           |        |            | 9         | 17         | 17         | 4         | 1         | 30        | 44        | 130        |
| 69           |        |            | 8         | 21         | 5          | 9         | 1         | 19        | 49        | 116        |
| 70           |        |            | 13        | 38         | 13         | 12        | 4         | 27        | 62        | 174        |
| Total        |        | 33,515     | 53,994    | 77,276     | 72,772     | 27,091    | 17,492    | 30,835    | 30,485    | 343,461    |
| Grand Totals |        | 17,545,178 | 9,798,620 | 12,861,629 | 13,683,523 | 8,581,580 | 5,693,661 | 5,332,625 | 3,742,183 | 77,239,000 |

1/ The purpose of this worksheet is to allocate the Test Year Before Rates volume to weight and zone cells based on the Base Year volumes.

Express Mail Billing Determinants  
Base Year (GFY 2000) /

| Weight Class | Flat Rate | A Labels |                    | B Labels   |                    | (PO to Address) |                    | (Custom Designed) |                    | Totals     |                    |
|--------------|-----------|----------|--------------------|------------|--------------------|-----------------|--------------------|-------------------|--------------------|------------|--------------------|
|              |           | Volume   | Calculated Revenue | Volume     | Calculated Revenue | Volume          | Calculated Revenue | Volume            | Calculated Revenue | Volume     | Calculated Revenue |
| 0.5          | 1         | 13,403   | 183,627            | 5,151,003  | 81,128,301         | 12,219,560      | 9,649              | 236,891           | 241,028            | 5,178,692  | 81,505,499         |
| 0            | 2         | 25,957   | 251,781            | 55,813,580 | 653,459,570        | 19,407,983      | 11,944             | 260,381           | 606,157            | 14,507,571 | 653,866,643        |
|              |           | 36,089   | 494,422            | 3,658,877  | 57,627,320         | 30,142,854      | 26,108             | 353,768           | 372,1075           | 58,475,509 | 654,919            |
|              |           | 10,804   | 177,720            | 1,629,343  | 1,629,343          | 30,142,854      | 17,502             | 295,281           | 1,667,848          | 30,605,855 |                    |
| 3            | 4         | 7,933    | 152,322            | 913,298    | 19,407,983         | 158,757         | 16,004             | 304,875           | 937,235            | 19,664,779 |                    |
| 4            | 5         | 6,788    | 149,000            | 587,425    | 14,098,190         | 158,757         | 11,944             | 260,381           | 606,157            | 14,507,571 |                    |
| 5            | 6         | 8,134    | 151,501            | 456,806    | 12,219,560         | 158,757         | 9,649              | 236,891           | 472,589            | 12,607,953 |                    |
| 6            | 7         | 5,109    | 139,740            | 297,665    | 8,751,340          | 158,757         | 8,861              | 241,028           | 472,589            | 12,607,953 |                    |
| 7            | 8         | 4,141    | 118,224            | 234,308    | 7,169,771          | 158,757         | 8,168              | 231,977           | 246,615            | 7,519,972  |                    |
| 8            | 9         | 4,558    | 135,602            | 197,988    | 6,296,630          | 158,757         | 7,429              | 219,903           | 209,976            | 6,651,536  |                    |
| 9            | 10        | 3,546    | 109,740            | 151,889    | 5,012,676          | 158,757         | 6,955              | 226,535           | 162,800            | 5,348,951  |                    |
| 10           | 11        | 3,377    | 109,410            | 127,432    | 4,390,029          | 158,757         | 6,827              | 220,170           | 137,636            | 4,719,609  |                    |
| 11           | 12        | 3,392    | 117,879            | 100,848    | 3,711,203          | 158,757         | 6,905              | 238,897           | 117,145            | 4,067,880  |                    |
| 12           | 13        | 3,523    | 126,839            | 92,585     | 3,522,854          | 158,757         | 6,733              | 241,372           | 102,841            | 3,891,065  |                    |
| 13           | 14        | 3,588    | 133,996            | 81,310     | 3,203,625          | 158,757         | 6,720              | 249,987           | 91,618             | 3,587,606  |                    |
| 14           | 15        | 4,118    | 158,757            | 64,162     | 2,604,963          | 158,757         | 6,580              | 252,660           | 74,860             | 3,016,380  |                    |
| 15           | 16        | 6,420    | 255,832            | 57,601     | 2,413,481          | 158,757         | 6,706              | 266,230           | 70,727             | 2,935,543  |                    |
| 16           | 17        | 9,333    | 384,529            | 53,408     | 2,309,902          | 158,757         | 6,370              | 261,491           | 69,111             | 2,955,922  |                    |
| 17           | 18        | 10,373   | 439,810            | 45,302     | 2,013,665          | 158,757         | 6,296              | 266,018           | 61,971             | 2,719,493  |                    |
| 18           | 19        | 10,571   | 461,948            | 43,412     | 1,986,088          | 158,757         | 6,064              | 264,098           | 60,047             | 2,712,134  |                    |
| 19           | 20        | 11,496   | 517,339            | 41,228     | 1,939,772          | 158,757         | 6,085              | 272,928           | 58,810             | 2,730,040  |                    |
| 20           | 21        | 12,033   | 556,505            | 37,922     | 1,831,655          | 158,757         | 5,887              | 271,371           | 55,842             | 2,659,532  |                    |
| 21           | 22        | 12,540   | 595,648            | 32,006     | 1,615,626          | 158,757         | 5,791              | 274,185           | 50,937             | 2,486,459  |                    |
| 22           | 23        | 13,020   | 636,008            | 29,772     | 1,489,924          | 158,757         | 5,663              | 275,807           | 47,955             | 2,401,739  |                    |
| 23           | 24        | 14,082   | 704,787            | 27,561     | 1,435,938          | 158,757         | 5,566              | 277,760           | 47,209             | 2,418,485  |                    |
| 24           | 25        | 15,452   | 793,464            | 26,543     | 1,417,417          | 158,757         | 5,350              | 273,910           | 47,345             | 2,484,791  |                    |
| 25           | 26        | 17,323   | 911,188            | 26,816     | 1,465,506          | 158,757         | 5,355              | 280,886           | 49,494             | 2,657,579  |                    |
| 26           | 27        | 18,707   | 1,008,311          | 22,374     | 1,251,818          | 158,757         | 5,140              | 276,271           | 46,221             | 2,536,400  |                    |
| 27           | 28        | 19,730   | 1,088,089          | 21,628     | 1,237,138          | 158,757         | 4,924              | 270,823           | 46,282             | 2,596,051  |                    |
| 28           | 29        | 19,121   | 1,079,397          | 19,879     | 1,162,903          | 158,757         | 4,363              | 245,634           | 43,363             | 2,487,934  |                    |
| 29           | 30        | 17,500   | 1,010,641          | 20,257     | 1,211,376          | 158,757         | 4,557              | 253,510           | 42,315             | 2,484,527  |                    |
| 30           | 31        | 16,644   | 805,016            | 16,711     | 1,020,224          | 158,757         | 3,930              | 232,512           | 34,286             | 2,066,514  |                    |
| 31           | 32        | 10,374   | 625,582            | 17,712     | 1,104,332          | 158,757         | 3,866              | 232,512           | 31,952             | 1,967,426  |                    |
| 32           | 33        | 7,912    | 486,997            | 19,125     | 1,216,320          | 158,757         | 3,008              | 184,669           | 30,044             | 1,887,966  |                    |
| 33           | 34        | 6,704    | 421,376            | 17,388     | 1,128,465          | 158,757         | 2,980              | 186,823           | 27,072             | 1,736,663  |                    |
| 34           | 35        | 6,093    | 390,580            | 14,693     | 971,924            | 158,757         | 2,470              | 157,959           | 23,256             | 1,720,464  |                    |
| 35           | 36        | 5,771    | 377,447            | 13,759     | 928,034            | 158,757         | 2,508              | 163,665           | 22,038             | 1,469,146  |                    |
| 36           | 37        | 5,316    | 354,062            | 12,021     | 825,256            | 158,757         | 2,027              | 134,708           | 19,365             | 1,314,026  |                    |
| 37           | 38        | 5,374    | 365,146            | 11,665     | 809,533            | 158,757         | 2,449              | 166,028           | 19,387             | 1,340,709  |                    |
| 38           | 39        | 5,041    | 348,831            | 10,333     | 736,242            | 158,757         | 1,750              | 120,849           | 17,124             | 1,205,922  |                    |
| 39           | 40        | 4,912    | 346,034            | 12,929     | 937,361            | 158,757         | 3,101              | 217,987           | 20,942             | 1,501,382  |                    |
| 40           | 41        | 4,658    | 333,952            | 12,643     | 932,447            | 158,757         | 1,446              | 103,496           | 18,747             | 1,366,895  |                    |
| 41           | 42        | 4,825    | 352,434            | 37,210     | 2,794,436          | 158,757         | 1,740              | 126,821           | 3,273,691          | 1,445,682  |                    |
| 42           | 43        | 4,734    | 351,720            | 9,092      | 694,183            | 158,757         | 1,346              | 99,779            | 15,172             | 1,145,682  |                    |
| 43           | 44        | 4,637    | 350,555            | 7,467      | 579,846            | 158,757         | 1,602              | 120,901           | 13,707             | 1,051,301  |                    |
| 44           | 45        | 4,223    | 322,733            | 7,899      | 623,588            | 158,757         | 1,357              | 104,135           | 13,478             | 1,052,455  |                    |
| 45           | 46        | 4,164    | 325,216            | 6,196      | 466,592            | 158,757         | 1,573              | 122,590           | 11,933             | 944,399    |                    |
| 46           | 47        | 3,903    | 310,066            | 5,792      | 472,012            | 158,757         | 1,218              | 96,581            | 10,912             | 878,679    |                    |
| 47           | 48        | 3,779    | 304,940            | 4,658      | 385,429            | 158,757         | 1,450              | 116,789           | 9,886              | 807,156    |                    |
| 48           | 49        | 3,421    | 280,340            | 4,512      | 379,012            | 158,757         | 1,290              | 105,542           | 9,223              | 764,894    |                    |
| 49           | 50        | 3,301    | 274,664            | 4,833      | 412,048            | 158,757         | 1,581              | 131,334           | 9,716              | 818,045    |                    |
| 50           | 51        | 2,988    | 253,483            | 3,916      | 339,100            | 158,757         | 1,006              | 84,871            | 7,919              | 677,454    |                    |
| 51           | 52        | 3,003    | 257,507            | 3,636      | 319,279            | 158,757         | 1,185              | 101,409           | 7,824              | 678,196    |                    |
| 52           | 53        | 2,675    | 232,960            | 3,545      | 316,011            | 158,757         | 859                | 74,694            | 7,078              | 623,665    |                    |
| 53           | 54        | 2,563    | 226,414            | 3,922      | 354,515            | 158,757         | 999                | 88,070            | 7,483              | 668,999    |                    |
| 54           | 55        | 2,324    | 208,231            | 11,665     | 1,069,065          | 158,757         | 669                | 59,818            | 14,657             | 1,337,104  |                    |
| 55           | 56        | 2,214    | 201,398            | 6,381      | 593,451            | 158,757         | 740                | 67,185            | 9,335              | 862,034    |                    |
| 56           | 57        | 1,975    | 182,019            | 2,615      | 246,308            | 158,757         | 516                | 47,496            | 5,106              | 475,823    |                    |
| 57           | 58        | 1,816    | 169,745            | 2,335      | 223,023            | 158,757         | 581                | 54,250            | 4,733              | 447,018    |                    |
| 58           | 59        | 1,656    | 156,948            | 1,921      | 186,171            | 158,757         | 560                | 53,855            | 3,962              | 379,722    |                    |
| 59           | 60        | 1,561    | 150,436            | 5,296      | 521,132            | 158,757         | 387                | 36,602            | 3,962              | 379,722    |                    |
| 60           | 61        | 1,389    | 134,067            | 1,856      | 185,642            | 158,757         | 356                | 34,801            | 3,581              | 354,510    |                    |
| 61           | 62        | 1,228    | 122,137            | 1,663      | 168,785            | 158,757         | 451                | 44,829            | 3,342              | 335,751    |                    |
| 62           | 63        | 1,127    | 113,763            | 2,000      | 206,044            | 158,757         | 340                | 34,240            | 3,467              | 354,047    |                    |
| 63           | 64        | 1,152    | 118,172            | 1,192      | 124,681            | 158,757         | 376                | 38,539            | 2,721              | 281,1391   |                    |
| 64           | 65        | 1,008    | 104,914            | 1,252      | 132,845            | 158,757         | 1,803              | 187,375           | 4,064              | 425,134    |                    |
| 65           | 66        | 802      | 84,753             | 1,116      | 120,172            | 158,757         | 140                | 14,722            | 2,058              | 219,646    |                    |
| 66           | 67        | 726      | 72,626             | 1,078      | 117,743            | 158,757         | 141                | 15,135            | 1,897              | 205,503    |                    |
| 67           | 68        | 489      | 53,170             | 1,566      | 173,563            | 158,757         | 119                | 12,942            | 2,175              | 239,676    |                    |
| 68           | 69        | 335      | 36,972             | 2,469      | 277,228            | 158,757         | 107                | 11,759            | 2,911              | 325,959    |                    |
| 69           | 70        | 331      | 36,958             | 1,297      | 147,558            | 158,757         | 160                | 17,807            | 1,787              | 202,333    |                    |

Pickup Revenue

Revenue Adjustment Factors

Note 1: Same Day Airport service remained suspended during FY 2000

Note 2: Total Express Mail revenue should be adjusted to RPW by multiplying by 99.6928264%

Express Mail  
Base Year Weight By Zone and Weight Class  
Base Year (GFY 2000) 1/

| Weight Class        | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7  | Zone 8  | Zone 9 | Total   |
|---------------------|--------|--------|--------|--------|--------|--------|---------|---------|--------|---------|
| A Labels (PO to PO) |        |        |        |        |        |        |         |         |        |         |
| 0 0.5               |        | 2,236  | 1,101  | 1,322  | 1,763  | 909    | 252     | 209     | 88     | 7,881   |
| 0.5 1               |        | 3,794  | 1,565  | 1,989  | 1,681  | 1,091  | 82      | 412     | 158    | 10,771  |
| 1 2                 |        | 13,736 | 8,857  | 8,809  | 9,191  | 7,825  | 1,818   | 5,755   | 2,011  | 58,003  |
| 2 3                 |        | 7,632  | 5,004  | 5,159  | 4,375  | 3,430  | 946     | 1,100   | 521    | 28,168  |
| 3 4                 |        | 6,559  | 5,554  | 4,612  | 4,953  | 3,534  | 1,163   | 1,485   | 748    | 28,618  |
| 4 5                 |        | 5,831  | 5,973  | 4,784  | 5,350  | 4,164  | 1,629   | 2,020   | 1,523  | 31,275  |
| 5 6                 |        | 5,246  | 6,425  | 4,966  | 6,303  | 5,294  | 2,001   | 2,627   | 1,531  | 34,393  |
| 6 7                 |        | 4,570  | 5,639  | 5,101  | 6,321  | 5,637  | 2,293   | 2,802   | 1,366  | 33,758  |
| 7 8                 |        | 5,200  | 3,504  | 4,230  | 6,256  | 5,700  | 2,252   | 2,823   | 1,536  | 31,501  |
| 8 9                 |        | 5,474  | 4,188  | 5,638  | 7,746  | 7,376  | 2,927   | 4,286   | 1,597  | 39,232  |
| 9 10                |        | 4,155  | 3,945  | 5,005  | 6,510  | 6,215  | 2,879   | 3,716   | 1,639  | 34,064  |
| 10 11               |        | 3,369  | 3,931  | 5,467  | 6,870  | 6,956  | 3,111   | 4,293   | 1,822  | 35,819  |
| 11 12               |        | 3,301  | 4,361  | 6,371  | 7,136  | 7,398  | 3,780   | 4,757   | 2,270  | 39,374  |
| 12 13               |        | 3,376  | 5,472  | 6,412  | 9,026  | 7,415  | 4,434   | 6,169   | 2,115  | 44,419  |
| 13 14               |        | 3,881  | 5,746  | 7,119  | 8,407  | 7,795  | 5,345   | 8,017   | 2,505  | 48,817  |
| 14 15               |        | 3,590  | 7,250  | 7,822  | 8,987  | 10,544 | 7,779   | 10,917  | 3,267  | 60,156  |
| 15 16               |        | 5,539  | 9,885  | 13,040 | 18,873 | 15,459 | 11,087  | 18,177  | 8,136  | 100,196 |
| 16 17               |        | 7,601  | 15,059 | 24,298 | 28,662 | 23,638 | 17,439  | 26,561  | 11,751 | 154,999 |
| 17 18               |        | 9,316  | 17,604 | 27,811 | 33,685 | 25,539 | 20,563  | 35,334  | 12,785 | 182,637 |
| 18 19               |        | 8,500  | 20,603 | 27,825 | 32,584 | 28,039 | 22,692  | 44,588  | 11,664 | 196,695 |
| 19 20               |        | 9,266  | 22,070 | 28,678 | 36,709 | 33,508 | 29,547  | 54,003  | 11,633 | 225,413 |
| 20 21               |        | 8,637  | 24,122 | 29,771 | 38,942 | 35,504 | 35,308  | 64,440  | 11,234 | 247,957 |
| 21 22               |        | 9,157  | 26,534 | 30,806 | 37,371 | 39,455 | 41,817  | 74,113  | 11,701 | 270,953 |
| 22 23               |        | 10,070 | 27,837 | 30,638 | 40,607 | 43,051 | 47,082  | 83,037  | 12,017 | 294,337 |
| 23 24               |        | 9,281  | 30,956 | 32,989 | 42,027 | 46,818 | 54,416  | 102,772 | 13,169 | 332,429 |
| 24 25               |        | 9,675  | 35,513 | 34,676 | 45,427 | 51,269 | 60,982  | 130,809 | 11,883 | 380,233 |
| 25 26               |        | 10,913 | 37,145 | 42,724 | 45,505 | 60,107 | 78,440  | 156,438 | 12,821 | 443,593 |
| 26 27               |        | 12,468 | 40,521 | 46,156 | 48,593 | 68,689 | 96,013  | 177,376 | 13,853 | 497,743 |
| 27 28               |        | 12,754 | 47,033 | 46,156 | 50,122 | 80,469 | 114,691 | 180,234 | 13,221 | 544,681 |
| 28 29               |        | 13,053 | 47,953 | 44,574 | 54,124 | 92,624 | 120,514 | 159,885 | 14,271 | 547,007 |
| 29 30               |        | 16,549 | 45,894 | 42,423 | 56,681 | 92,631 | 118,830 | 127,720 | 17,407 | 518,135 |
| 30 31               |        | 16,707 | 40,890 | 35,787 | 51,886 | 77,422 | 91,329  | 88,653  | 15,042 | 417,615 |
| 31 32               |        | 17,913 | 31,585 | 31,820 | 44,911 | 59,348 | 67,731  | 58,281  | 16,320 | 327,909 |
| 32 33               |        | 18,164 | 27,343 | 26,380 | 40,489 | 44,737 | 41,963  | 42,675  | 16,245 | 257,995 |
| 33 34               |        | 23,660 | 22,327 | 24,655 | 36,895 | 36,085 | 22,101  | 32,097  | 19,944 | 225,318 |
| 34 35               |        | 22,871 | 24,479 | 24,935 | 37,913 | 31,151 | 22,101  | 29,752  | 21,537 | 205,502 |
| 35 36               |        | 25,018 | 20,513 | 24,073 | 36,333 | 29,885 | 16,149  | 27,408  | 20,472 | 194,513 |
| 36 37               |        | 24,560 | 18,592 | 24,347 | 36,333 | 29,571 | 13,606  | 27,408  | 24,206 | 202,093 |
| 37 38               |        | 26,816 | 17,722 | 23,437 | 35,996 | 28,037 | 16,781  | 25,212  | 21,884 | 194,615 |
| 38 39               |        | 28,623 | 20,267 | 23,128 | 35,996 | 27,006 | 14,414  | 23,289  | 23,212 | 194,542 |
| 39 40               |        | 29,275 | 19,023 | 21,423 | 35,834 | 26,585 | 14,536  | 24,654  | 23,212 | 194,542 |

Express Mail  
Base Year Weight By Zone and Weight Class  
Base Year (GFY 2000) 1/

| Weight Class | Zone 1    | Zone 2    | Zone 3    | Zone 4              | Zone 5    | Zone 6    | Zone 7    | Zone 8  | Zone 9     | Total |
|--------------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|---------|------------|-------|
|              |           |           |           | A Labels (PO to PO) |           |           |           |         |            |       |
| 40           | 27,268    | 18,916    | 23,499    | 35,416              | 25,691    | 12,569    | 23,953    | 21,822  | 189,133    |       |
| 41           | 29,295    | 18,445    | 23,202    | 38,582              | 28,629    | 13,537    | 23,295    | 25,751  | 200,737    |       |
| 42           | 31,384    | 20,610    | 22,209    | 35,258              | 29,060    | 14,510    | 24,131    | 24,531  | 201,694    |       |
| 43           | 31,828    | 19,921    | 22,145    | 37,264              | 29,811    | 13,456    | 22,684    | 25,097  | 202,205    |       |
| 44           | 28,255    | 18,265    | 22,387    | 34,964              | 25,201    | 12,487    | 21,998    | 23,812  | 188,367    |       |
| 45           | 26,950    | 19,646    | 22,536    | 32,666              | 26,103    | 12,847    | 23,832    | 23,333  | 189,913    |       |
| 46           | 27,068    | 18,330    | 21,027    | 33,012              | 24,438    | 12,085    | 21,929    | 24,015  | 181,903    |       |
| 47           | 28,778    | 17,309    | 20,424    | 30,617              | 24,953    | 11,586    | 22,279    | 23,948  | 179,893    |       |
| 48           | 24,587    | 17,929    | 18,363    | 27,430              | 22,667    | 10,034    | 22,209    | 23,058  | 166,279    |       |
| 49           | 23,392    | 17,067    | 19,967    | 29,717              | 21,468    | 10,227    | 21,113    | 20,815  | 163,766    |       |
| 50           | 20,492    | 15,802    | 17,165    | 26,121              | 21,380    | 8,754     | 20,725    | 21,282  | 151,721    |       |
| 51           | 23,521    | 17,319    | 18,619    | 26,253              | 20,893    | 9,188     | 19,029    | 20,155  | 154,977    |       |
| 52           | 21,157    | 16,619    | 16,381    | 20,924              | 19,914    | 7,364     | 20,421    | 17,967  | 140,705    |       |
| 53           | 21,234    | 14,469    | 16,857    | 23,285              | 18,594    | 7,618     | 17,455    | 17,867  | 137,379    |       |
| 54           | 17,967    | 16,578    | 14,573    | 23,685              | 17,201    | 5,806     | 15,671    | 15,426  | 126,908    |       |
| 55           | 18,632    | 13,839    | 16,879    | 17,788              | 16,933    | 7,003     | 15,398    | 16,664  | 123,136    |       |
| 56           | 16,643    | 12,974    | 13,766    | 18,233              | 15,196    | 5,756     | 15,111    | 14,133  | 111,813    |       |
| 57           | 16,613    | 12,393    | 12,226    | 17,805              | 12,371    | 5,043     | 13,003    | 15,185  | 104,639    |       |
| 58           | 12,758    | 10,007    | 11,473    | 17,710              | 12,375    | 5,461     | 14,827    | 12,365  | 96,977     |       |
| 59           | 15,815    | 10,564    | 12,434    | 15,914              | 10,259    | 4,084     | 11,921    | 12,078  | 93,068     |       |
| 60           | 13,067    | 9,777     | 12,229    | 14,129              | 10,216    | 4,155     | 9,454     | 9,926   | 82,955     |       |
| 61           | 11,658    | 9,124     | 11,294    | 11,055              | 8,277     | 3,035     | 10,667    | 10,551  | 75,661     |       |
| 62           | 10,538    | 7,333     | 9,661     | 13,048              | 8,238     | 2,921     | 8,495     | 10,320  | 70,553     |       |
| 63           | 12,272    | 8,260     | 10,055    | 14,750              | 7,007     | 3,636     | 7,522     | 9,793   | 73,297     |       |
| 64           | 10,693    | 6,448     | 10,762    | 10,734              | 6,825     | 2,747     | 6,961     | 9,974   | 65,144     |       |
| 65           | 8,339     | 5,692     | 8,346     | 8,034               | 5,808     | 2,491     | 6,071     | 7,850   | 52,630     |       |
| 66           | 6,734     | 5,902     | 7,098     | 7,290               | 4,736     | 2,346     | 4,911     | 6,128   | 45,146     |       |
| 67           | 5,570     | 3,533     | 6,037     | 4,468               | 3,615     | 1,147     | 3,417     | 5,266   | 33,055     |       |
| 68           | 2,482     | 3,089     | 4,875     | 3,254               | 2,537     | 1,040     | 2,605     | 3,124   | 23,007     |       |
| 69           | 2,675     | 2,626     | 4,483     | 4,165               | 2,582     | 1,378     | 2,243     | 2,869   | 23,021     |       |
| Total        | 1,018,999 | 1,156,069 | 1,293,441 | 1,740,035           | 1,700,693 | 1,453,629 | 2,337,154 | 883,993 | 11,584,014 |       |

Express Mail  
Base Year Weight By Zone and Weight Class  
Base Year (GFY 2000) 1/

| Weight Class | Zone 1 | Zone 2    | Zone 3    | A Labels (PO to PO) |           |           |           |                            | Zone 8  | Zone 9     | Total |
|--------------|--------|-----------|-----------|---------------------|-----------|-----------|-----------|----------------------------|---------|------------|-------|
|              |        |           |           | Zone 4              | Zone 5    | Zone 6    | Zone 7    |                            |         |            |       |
|              |        |           |           |                     |           |           |           | B Labels (PO to Addressee) |         |            |       |
| 0            | 0.5    | 3,822,033 | 2,174,201 | 2,881,745           | 3,084,284 | 1,885,448 | 1,208,571 | 1,109,750                  | 718,957 | 16,884,989 |       |
| 0.5          | 1      | 1,207,908 | 532,985   | 626,037             | 607,879   | 388,872   | 261,993   | 277,733                    | 236,006 | 4,139,412  |       |
| 1            | 2      | 1,560,094 | 739,367   | 890,545             | 886,536   | 585,384   | 416,320   | 421,863                    | 368,433 | 5,880,641  |       |
| 2            | 3      | 962,328   | 523,863   | 658,584             | 684,531   | 458,484   | 337,293   | 331,504                    | 291,460 | 4,248,066  |       |
| 3            | 4      | 677,093   | 394,050   | 508,715             | 532,115   | 377,768   | 292,294   | 269,328                    | 243,110 | 3,294,472  |       |
| 4            | 5      | 503,934   | 316,353   | 413,494             | 450,586   | 321,438   | 258,602   | 232,184                    | 209,796 | 2,706,398  |       |
| 5            | 6      | 395,916   | 259,846   | 384,380             | 470,331   | 366,488   | 255,731   | 230,198                    | 198,525 | 2,561,414  |       |
| 6            | 7      | 306,480   | 209,664   | 293,622             | 329,609   | 242,333   | 213,566   | 189,561                    | 181,903 | 1,966,737  |       |
| 7            | 8      | 249,141   | 181,903   | 289,344             | 301,061   | 229,274   | 204,487   | 180,846                    | 166,364 | 1,782,420  |       |
| 8            | 9      | 206,358   | 157,520   | 253,611             | 316,616   | 254,575   | 198,679   | 164,315                    | 152,457 | 1,704,131  |       |
| 9            | 10     | 172,424   | 140,413   | 224,844             | 246,146   | 198,509   | 188,259   | 149,291                    | 139,445 | 1,459,330  |       |
| 10           | 11     | 160,366   | 130,694   | 199,579             | 219,793   | 182,943   | 179,564   | 134,618                    | 144,142 | 1,351,699  |       |
| 11           | 12     | 122,450   | 104,436   | 166,572             | 182,145   | 167,310   | 169,695   | 124,880                    | 123,076 | 1,170,565  |       |
| 12           | 13     | 112,842   | 104,753   | 172,709             | 195,470   | 166,384   | 169,853   | 132,077                    | 123,151 | 1,167,238  |       |
| 13           | 14     | 104,710   | 95,711    | 161,036             | 187,483   | 151,524   | 163,270   | 116,135                    | 126,539 | 1,106,407  |       |
| 14           | 15     | 92,663    | 76,506    | 127,478             | 152,052   | 138,001   | 138,759   | 104,181                    | 107,583 | 937,224    |       |
| 15           | 16     | 82,972    | 73,414    | 110,740             | 139,116   | 155,660   | 133,297   | 101,106                    | 102,685 | 898,992    |       |
| 16           | 17     | 87,128    | 72,352    | 115,243             | 157,860   | 123,735   | 131,132   | 98,850                     | 100,662 | 886,961    |       |
| 17           | 18     | 81,330    | 64,865    | 105,129             | 123,811   | 116,608   | 123,470   | 85,596                     | 96,829  | 797,639    |       |
| 18           | 19     | 69,366    | 65,562    | 111,154             | 132,716   | 132,707   | 120,501   | 85,201                     | 90,564  | 807,772    |       |
| 19           | 20     | 71,335    | 64,358    | 109,633             | 130,062   | 128,019   | 122,961   | 84,151                     | 97,845  | 808,365    |       |
| 20           | 21     | 72,422    | 58,757    | 104,808             | 131,243   | 132,156   | 109,343   | 81,219                     | 91,528  | 781,477    |       |
| 21           | 22     | 64,791    | 52,970    | 96,559              | 103,625   | 112,219   | 105,528   | 76,273                     | 92,659  | 704,525    |       |
| 22           | 23     | 56,966    | 53,871    | 80,134              | 101,183   | 110,063   | 98,745    | 68,166                     | 82,622  | 661,750    |       |
| 23           | 24     | 56,807    | 51,248    | 85,722              | 109,874   | 108,271   | 95,308    | 69,594                     | 73,819  | 650,643    |       |
| 24           | 25     | 54,835    | 50,827    | 84,119              | 105,901   | 109,522   | 96,758    | 70,328                     | 80,869  | 653,159    |       |
| 25           | 26     | 60,823    | 50,318    | 101,030             | 110,941   | 110,008   | 92,988    | 78,575                     | 82,006  | 686,689    |       |
| 26           | 27     | 56,158    | 41,549    | 76,648              | 100,606   | 95,582    | 80,876    | 69,020                     | 74,868  | 595,307    |       |
| 27           | 28     | 48,202    | 42,761    | 89,265              | 95,117    | 99,375    | 83,509    | 64,241                     | 73,627  | 597,097    |       |
| 28           | 29     | 50,518    | 41,659    | 83,439              | 90,270    | 102,295   | 80,426    | 61,673                     | 70,151  | 568,674    |       |
| 29           | 30     | 59,109    | 48,431    | 77,782              | 98,666    | 102,295   | 82,291    | 60,759                     | 70,424  | 599,757    |       |
| 30           | 31     | 47,751    | 38,673    | 68,636              | 78,553    | 79,420    | 69,673    | 58,232                     | 70,549  | 511,486    |       |
| 31           | 32     | 47,796    | 42,864    | 76,555              | 99,154    | 84,622    | 72,533    | 71,736                     | 64,542  | 559,822    |       |
| 32           | 33     | 46,277    | 52,035    | 106,639             | 105,722   | 79,450    | 81,555    | 81,244                     | 70,676  | 623,598    |       |
| 33           | 34     | 43,897    | 46,244    | 85,339              | 114,679   | 88,335    | 76,051    | 63,362                     | 66,447  | 584,354    |       |
| 34           | 35     | 46,368    | 43,777    | 77,837              | 79,477    | 74,233    | 66,861    | 56,654                     | 63,269  | 508,475    |       |
| 35           | 36     | 42,048    | 36,526    | 94,804              | 82,052    | 65,824    | 60,034    | 45,076                     | 63,549  | 489,914    |       |
| 36           | 37     | 37,909    | 34,713    | 64,260              | 65,936    | 70,703    | 60,097    | 45,016                     | 61,430  | 440,063    |       |
| 37           | 38     | 37,019    | 35,582    | 66,297              | 62,940    | 65,297    | 59,521    | 47,704                     | 60,558  | 434,918    |       |
| 38           | 39     | 31,901    | 30,509    | 66,046              | 64,660    | 54,115    | 52,421    | 44,891                     | 54,393  | 398,937    |       |
| 39           | 40     | 32,529    | 33,447    | 73,743              | 82,185    | 115,998   | 63,574    | 52,569                     | 58,041  | 512,086    |       |

Express Mail  
Base Year Weight By Zone and Weight Class  
Base Year (GFY 2000) 1/

| Weight Class | Zone 1 | Zone 2     | Zone 3    | Zone 4              | Zone 5     | Zone 6     | Zone 7    | Zone 8    | Zone 9    | Total      |
|--------------|--------|------------|-----------|---------------------|------------|------------|-----------|-----------|-----------|------------|
| 40           | 41     | 33,113     | 29,794    | A Labels (PO to PO) |            | 100,398    | 63,919    | 61,327    | 52,736    | 513,411    |
| 41           | 42     | 72,987     | 42,729    | 62,259              | 109,865    | 414,784    | 104,894   | 186,123   | 96,230    | 1,548,186  |
| 42           | 43     | 24,065     | 30,737    | 192,485             | 438,954    | 55,046     | 62,194    | 42,105    | 61,449    | 387,390    |
| 43           | 44     | 22,656     | 26,339    | 41,431              | 70,363     | 57,862     | 57,862    | 34,834    | 56,563    | 325,634    |
| 44           | 45     | 23,261     | 21,178    | 32,251              | 56,601     | 45,214     | 91,633    | 34,243    | 47,945    | 352,331    |
| 45           | 46     | 18,794     | 23,223    | 32,251              | 56,601     | 45,214     | 91,633    | 34,243    | 47,945    | 352,331    |
| 46           | 47     | 17,046     | 20,926    | 28,964              | 37,867     | 40,191     | 57,130    | 28,328    | 40,933    | 282,573    |
| 47           | 48     | 14,290     | 16,285    | 25,814              | 34,246     | 46,922     | 58,495    | 23,578    | 38,752    | 269,928    |
| 48           | 49     | 12,784     | 13,681    | 24,369              | 31,189     | 39,112     | 32,690    | 20,712    | 35,475    | 221,743    |
| 49           | 50     | 16,857     | 21,854    | 23,322              | 42,669     | 35,533     | 42,135    | 22,733    | 34,668    | 239,772    |
| 50           | 51     | 10,051     | 17,771    | 26,132              | 30,105     | 30,702     | 26,624    | 20,083    | 32,845    | 219,318    |
| 51           | 52     | 13,173     | 14,401    | 29,975              | 29,530     | 32,452     | 25,631    | 16,926    | 27,054    | 186,477    |
| 52           | 53     | 12,607     | 13,014    | 34,805              | 35,110     | 34,456     | 28,160    | 21,366    | 30,709    | 210,227    |
| 53           | 54     | 86,498     | 16,688    | 98,456              | 70,676     | 49,855     | 64,959    | 116,302   | 133,535   | 636,968    |
| 54           | 55     | 14,365     | 20,142    | 96,835              | 84,856     | 46,096     | 42,830    | 22,049    | 27,668    | 354,840    |
| 55           | 56     | 10,601     | 7,556     | 21,056              | 23,280     | 23,382     | 22,323    | 13,412    | 26,432    | 148,013    |
| 56           | 57     | 8,961      | 8,555     | 19,384              | 19,585     | 24,591     | 19,297    | 11,751    | 22,407    | 134,531    |
| 57           | 58     | 5,238      | 6,981     | 14,753              | 15,682     | 23,632     | 16,900    | 9,664     | 19,751    | 112,600    |
| 58           | 59     | 9,303      | 11,708    | 42,169              | 62,343     | 122,377    | 23,970    | 23,519    | 20,295    | 315,683    |
| 59           | 60     | 6,700      | 6,743     | 17,176              | 15,771     | 28,139     | 11,554    | 9,285     | 17,166    | 112,512    |
| 60           | 61     | 5,829      | 7,871     | 15,708              | 16,003     | 17,396     | 12,854    | 9,145     | 17,641    | 102,447    |
| 61           | 62     | 5,866      | 6,909     | 25,604              | 28,912     | 16,818     | 14,248    | 11,385    | 15,680    | 125,241    |
| 62           | 63     | 3,918      | 4,880     | 6,572               | 11,044     | 15,608     | 11,184    | 6,863     | 15,751    | 75,818     |
| 63           | 64     | 4,907      | 8,052     | 8,854               | 10,342     | 16,437     | 8,689     | 7,254     | 16,357    | 80,893     |
| 64           | 65     | 3,411      | 4,550     | 6,844               | 13,498     | 13,166     | 9,350     | 8,145     | 14,240    | 73,204     |
| 65           | 66     | 2,929      | 4,815     | 5,799               | 13,740     | 14,424     | 8,237     | 6,481     | 15,392    | 71,818     |
| 66           | 67     | 3,827      | 7,135     | 8,575               | 15,093     | 26,411     | 10,063    | 8,499     | 24,302    | 105,904    |
| 67           | 68     | 5,555      | 6,504     | 12,660              | 32,534     | 31,223     | 10,983    | 19,381    | 50,525    | 169,366    |
| 68           | 69     | 17,634     | 6,554     | 8,075               | 12,702     | 16,799     | 8,845     | 6,854     | 12,798    | 90,262     |
| 69           | 70     |            |           |                     |            |            |           |           |           |            |
| Total        |        | 12,545,952 | 7,813,503 | 11,482,956          | 12,907,981 | 10,084,553 | 7,886,810 | 6,735,777 | 6,518,990 | 75,976,523 |

Express Mail  
Base Year Weight By Zone and Weight Class  
Base Year (GFY 2000) 1/

| Weight Class                | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 | Total   |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| CD Labels (Custom Designed) |        |        |        |        |        |        |        |        |        |         |
| 0                           | 0.5    | 598    | 810    | 1,080  | 1,066  | 708    | 166    | 244    | 265    | 4,937   |
| 0.5                         | 1      | 1,793  | 1,877  | 1,861  | 1,992  | 1,195  | 860    | 976    | 926    | 11,480  |
| 1                           | 2      | 9,642  | 6,976  | 5,447  | 5,752  | 3,277  | 3,090  | 4,070  | 3,708  | 41,962  |
| 2                           | 3      | 6,483  | 6,085  | 8,607  | 7,634  | 3,866  | 2,862  | 5,358  | 4,717  | 45,631  |
| 3                           | 4      | 13,212 | 6,753  | 10,096 | 9,238  | 4,616  | 3,061  | 6,190  | 4,564  | 57,730  |
| 4                           | 5      | 8,438  | 6,221  | 11,155 | 9,881  | 4,312  | 3,188  | 6,617  | 5,218  | 55,029  |
| 5                           | 6      | 5,754  | 6,659  | 11,400 | 10,197 | 4,484  | 3,015  | 6,684  | 5,913  | 54,106  |
| 6                           | 7      | 6,869  | 8,467  | 12,460 | 10,776 | 4,362  | 3,135  | 6,753  | 5,728  | 58,549  |
| 7                           | 8      | 7,036  | 8,320  | 14,279 | 12,033 | 4,517  | 3,121  | 7,265  | 5,567  | 62,137  |
| 8                           | 9      | 5,449  | 8,553  | 15,482 | 13,495 | 4,651  | 3,687  | 6,625  | 6,001  | 63,944  |
| 9                           | 10     | 6,657  | 9,661  | 17,730 | 15,263 | 4,815  | 3,864  | 5,997  | 6,674  | 70,662  |
| 10                          | 11     | 5,229  | 10,515 | 18,326 | 16,810 | 5,339  | 3,892  | 5,900  | 6,405  | 72,415  |
| 11                          | 12     | 5,234  | 11,956 | 21,890 | 18,654 | 5,419  | 4,252  | 6,142  | 6,585  | 80,143  |
| 12                          | 13     | 4,916  | 12,528 | 22,506 | 20,475 | 6,819  | 4,546  | 5,891  | 7,201  | 84,862  |
| 13                          | 14     | 4,731  | 13,116 | 25,205 | 23,046 | 7,667  | 4,526  | 5,938  | 7,194  | 91,441  |
| 14                          | 15     | 4,908  | 14,811 | 26,934 | 24,402 | 6,564  | 5,056  | 5,833  | 7,602  | 96,111  |
| 15                          | 16     | 6,566  | 15,788 | 27,924 | 26,263 | 8,032  | 5,245  | 6,086  | 8,720  | 104,663 |
| 16                          | 17     | 4,613  | 15,671 | 30,157 | 26,889 | 8,543  | 5,796  | 6,563  | 7,556  | 105,789 |
| 17                          | 18     | 4,282  | 16,796 | 31,313 | 30,145 | 7,597  | 5,954  | 7,046  | 7,727  | 110,860 |
| 18                          | 19     | 6,166  | 16,721 | 29,860 | 31,380 | 7,539  | 6,472  | 6,645  | 8,057  | 112,839 |
| 19                          | 20     | 4,289  | 18,264 | 33,849 | 32,520 | 6,763  | 6,982  | 7,411  | 9,219  | 119,317 |
| 20                          | 21     | 4,176  | 20,708 | 33,138 | 32,883 | 7,174  | 7,867  | 6,820  | 8,519  | 121,306 |
| 21                          | 22     | 5,026  | 22,456 | 31,905 | 35,785 | 7,372  | 7,646  | 6,675  | 8,253  | 125,119 |
| 22                          | 23     | 3,787  | 25,197 | 33,288 | 34,903 | 7,027  | 7,098  | 7,575  | 8,086  | 128,033 |
| 23                          | 24     | 4,367  | 27,656 | 33,177 | 35,921 | 6,926  | 7,341  | 7,932  | 8,276  | 131,406 |
| 24                          | 25     | 5,029  | 28,851 | 33,455 | 35,253 | 6,852  | 6,479  | 8,295  | 8,276  | 131,644 |
| 25                          | 26     | 3,875  | 32,963 | 35,635 | 35,253 | 7,384  | 4,955  | 8,468  | 8,601  | 137,135 |
| 26                          | 27     | 3,673  | 36,968 | 32,038 | 33,778 | 7,685  | 5,716  | 9,599  | 7,301  | 136,769 |
| 27                          | 28     | 3,875  | 36,558 | 33,144 | 34,731 | 7,355  | 4,104  | 10,074 | 7,098  | 135,940 |
| 28                          | 29     | 3,199  | 30,696 | 28,425 | 33,052 | 7,600  | 4,593  | 10,402 | 6,845  | 124,812 |
| 29                          | 30     | 3,836  | 32,160 | 31,676 | 33,624 | 9,865  | 4,504  | 11,134 | 8,044  | 134,934 |
| 30                          | 31     | 5,482  | 29,113 | 25,066 | 30,716 | 7,027  | 3,602  | 11,820 | 7,458  | 120,283 |
| 31                          | 32     | 4,812  | 26,896 | 26,707 | 29,057 | 7,752  | 3,389  | 14,893 | 8,672  | 122,179 |
| 32                          | 33     | 4,372  | 17,021 | 21,942 | 22,459 | 7,401  | 2,964  | 13,747 | 8,165  | 98,071  |
| 33                          | 34     | 5,416  | 16,054 | 24,245 | 23,177 | 7,619  | 2,750  | 13,684 | 7,193  | 100,137 |
| 34                          | 35     | 5,017  | 13,208 | 19,309 | 17,684 | 6,796  | 3,238  | 12,104 | 8,126  | 85,461  |
| 35                          | 36     | 4,478  | 11,551 | 21,820 | 21,475 | 8,736  | 2,697  | 10,611 | 7,946  | 89,313  |
| 36                          | 37     | 6,016  | 8,359  | 16,923 | 17,943 | 6,852  | 2,612  | 7,443  | 8,064  | 74,210  |
| 37                          | 38     | 13,403 | 10,180 | 23,650 | 17,867 | 7,449  | 2,622  | 8,967  | 7,965  | 92,092  |
| 38                          | 39     | 3,714  | 8,006  | 16,985 | 14,506 | 6,174  | 1,977  | 6,515  | 9,669  | 67,569  |
| 39                          | 40     | 5,573  | 9,747  | 60,561 | 17,794 | 8,236  | 2,415  | 9,429  | 9,039  | 122,815 |

USPS-T-35  
WP-16

EXPRESS MAIL  
BASE YEAR VOLUME BY ZONE AND WEIGHT CLASS  
Base Year (GFY 2000) 1/

| Weight Class        | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 | Total Zoned |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------------|
| A Labels (PO to PO) |        |        |        |        |        |        |        |        |        |             |
| 0 0.5               | 7,365  | 3,627  | 4,355  | 5,808  | 2,994  | 831    | 687    | 291    | 25,957 |             |
| 0.5 1               | 4,721  | 1,947  | 2,475  | 2,091  | 1,358  | 103    | 512    | 196    | 13,403 |             |
| 1 2                 | 8,547  | 5,511  | 5,481  | 5,719  | 4,869  | 1,131  | 3,581  | 1,251  | 36,089 |             |
| 2 3                 | 2,927  | 1,919  | 1,979  | 1,678  | 1,316  | 363    | 422    | 200    | 10,804 |             |
| 3 4                 | 1,818  | 1,540  | 1,279  | 1,373  | 980    | 322    | 414    | 207    | 7,933  |             |
| 4 5                 | 1,266  | 1,296  | 1,038  | 1,161  | 904    | 354    | 438    | 331    | 6,788  |             |
| 5 6                 | 936    | 1,146  | 886    | 1,124  | 944    | 357    | 469    | 273    | 6,134  |             |
| 6 7                 | 692    | 853    | 772    | 957    | 853    | 347    | 424    | 211    | 5,109  |             |
| 7 8                 | 684    | 461    | 556    | 822    | 749    | 296    | 371    | 202    | 4,141  |             |
| 8 9                 | 636    | 487    | 655    | 900    | 857    | 340    | 498    | 186    | 4,558  |             |
| 9 10                | 433    | 411    | 521    | 678    | 647    | 300    | 387    | 171    | 3,546  |             |
| 10 11               | 318    | 371    | 515    | 648    | 656    | 293    | 405    | 172    | 3,377  |             |
| 11 12               | 284    | 376    | 549    | 615    | 637    | 326    | 410    | 196    | 3,392  |             |
| 12 13               | 268    | 434    | 509    | 716    | 588    | 352    | 489    | 168    | 3,523  |             |
| 13 14               | 285    | 422    | 523    | 618    | 573    | 393    | 589    | 184    | 3,588  |             |
| 14 15               | 246    | 496    | 535    | 615    | 722    | 533    | 747    | 224    | 4,118  |             |
| 15 16               | 355    | 633    | 836    | 1,209  | 991    | 710    | 1,165  | 521    | 6,420  |             |
| 16 17               | 458    | 907    | 1,463  | 1,726  | 1,423  | 1,050  | 1,599  | 708    | 9,333  |             |
| 17 18               | 529    | 1,000  | 1,580  | 1,913  | 1,450  | 1,168  | 2,007  | 726    | 10,373 |             |
| 18 19               | 457    | 1,107  | 1,495  | 1,872  | 1,507  | 1,220  | 2,396  | 638    | 10,571 |             |
| 19 20               | 473    | 1,126  | 1,463  | 1,751  | 1,709  | 1,507  | 2,754  | 593    | 11,496 |             |
| 20 21               | 419    | 1,171  | 1,445  | 1,890  | 1,723  | 1,713  | 3,127  | 545    | 12,033 |             |
| 21 22               | 424    | 1,228  | 1,426  | 1,730  | 1,826  | 1,935  | 3,430  | 542    | 12,540 |             |
| 22 23               | 445    | 1,231  | 1,355  | 1,796  | 1,904  | 2,083  | 3,673  | 532    | 13,020 |             |
| 23 24               | 393    | 1,311  | 1,397  | 1,780  | 1,983  | 2,305  | 4,353  | 558    | 14,082 |             |
| 24 25               | 393    | 1,443  | 1,409  | 1,846  | 2,083  | 2,478  | 5,316  | 483    | 15,452 |             |
| 25 26               | 426    | 1,451  | 1,668  | 1,777  | 2,347  | 3,063  | 6,109  | 481    | 17,323 |             |
| 26 27               | 469    | 1,523  | 1,512  | 1,826  | 2,582  | 3,609  | 6,666  | 521    | 18,707 |             |
| 27 28               | 452    | 1,704  | 1,672  | 1,816  | 2,915  | 4,154  | 6,529  | 479    | 19,730 |             |
| 28 29               | 456    | 1,676  | 1,558  | 1,892  | 3,238  | 4,213  | 5,589  | 499    | 19,121 |             |
| 29 30               | 559    | 1,550  | 1,433  | 1,914  | 3,129  | 4,014  | 4,314  | 588    | 17,500 |             |
| 30 31               | 546    | 1,336  | 1,169  | 1,695  | 2,530  | 2,984  | 2,893  | 491    | 13,644 |             |
| 31 32               | 567    | 999    | 1,007  | 1,421  | 1,878  | 2,143  | 1,844  | 516    | 10,374 |             |
| 32 33               | 557    | 839    | 809    | 1,242  | 1,372  | 1,287  | 1,309  | 498    | 7,912  |             |
| 33 34               | 704    | 664    | 734    | 1,098  | 1,074  | 851    | 1,042  | 538    | 6,704  |             |
| 34 35               | 661    | 629    | 707    | 1,053  | 900    | 639    | 927    | 576    | 6,093  |             |
| 35 36               | 703    | 576    | 700    | 1,065  | 834    | 454    | 836    | 605    | 5,771  |             |
| 36 37               | 671    | 508    | 658    | 992    | 808    | 372    | 749    | 559    | 5,316  |             |
| 37 38               | 713    | 471    | 647    | 932    | 746    | 446    | 670    | 644    | 5,374  |             |
| 38 39               | 741    | 525    | 599    | 1,036  | 700    | 373    | 603    | 567    | 5,041  |             |
| 39 40               | 739    | 480    | 541    | 905    | 671    | 367    | 622    | 586    | 4,912  |             |

**EXPRESS MAIL**  
**BASE YEAR VOLUME BY ZONE AND WEIGHT CLASS**  
Base Year (GFY 2000) 1/

| Weight Class | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 | Total Zoned |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------------|
| 40           |        | 672    | 466    | 579    | 872    | 633    | 310    | 590    | 537    | 4,658       |
| 41           |        | 704    | 443    | 558    | 927    | 688    | 325    | 560    | 619    | 4,825       |
| 42           |        | 737    | 484    | 521    | 828    | 682    | 341    | 566    | 576    | 4,734       |
| 43           |        | 730    | 457    | 508    | 855    | 684    | 309    | 520    | 576    | 4,637       |
| 44           |        |        |        |        |        |        |        |        |        |             |
| 45           |        | 656    | 409    | 502    | 784    | 565    | 280    | 493    | 534    | 4,223       |
| 46           |        | 635    | 431    | 494    | 716    | 572    | 282    | 523    | 512    | 4,164       |
| 47           |        | 581    | 393    | 451    | 708    | 524    | 259    | 471    | 515    | 3,903       |
| 48           |        | 604    | 364    | 429    | 643    | 524    | 243    | 468    | 503    | 3,779       |
| 49           |        | 506    | 369    | 378    | 564    | 466    | 206    | 457    | 474    | 3,421       |
| 50           |        | 472    | 344    | 402    | 599    | 433    | 206    | 426    | 420    | 3,301       |
| 51           |        | 405    | 312    | 339    | 516    | 422    | 173    | 410    | 421    | 2,998       |
| 52           |        | 456    | 336    | 361    | 509    | 405    | 178    | 369    | 391    | 3,003       |
| 53           |        | 402    | 316    | 311    | 398    | 379    | 140    | 388    | 341    | 2,675       |
| 54           |        | 396    | 270    | 314    | 434    | 347    | 142    | 326    | 333    | 2,563       |
| 55           |        | 329    | 304    | 267    | 434    | 315    | 106    | 287    | 282    | 2,324       |
| 56           |        | 335    | 249    | 304    | 320    | 305    | 126    | 277    | 300    | 2,214       |
| 57           |        | 294    | 229    | 243    | 322    | 268    | 102    | 267    | 250    | 1,975       |
| 58           |        | 288    | 215    | 212    | 309    | 215    | 88     | 226    | 264    | 1,816       |
| 59           |        | 218    | 171    | 196    | 302    | 211    | 93     | 253    | 211    | 1,655       |
| 60           |        | 265    | 177    | 209    | 267    | 172    | 69     | 200    | 203    | 1,561       |
| 61           |        | 216    | 161    | 202    | 233    | 169    | 69     | 156    | 164    | 1,369       |
| 62           |        | 189    | 148    | 183    | 179    | 134    | 49     | 173    | 171    | 1,228       |
| 63           |        | 168    | 117    | 154    | 208    | 132    | 47     | 136    | 165    | 1,127       |
| 64           |        | 193    | 130    | 158    | 122    | 110    | 57     | 118    | 154    | 1,152       |
| 65           |        | 166    | 100    | 167    | 166    | 106    | 43     | 108    | 154    | 1,008       |
| 66           |        | 127    | 87     | 122    | 109    | 89     | 38     | 93     | 120    | 802         |
| 67           |        | 101    | 89     | 107    | 109    | 71     | 35     | 74     | 92     | 678         |
| 68           |        | 82     | 52     | 89     | 66     | 53     | 17     | 51     | 78     | 489         |
| 69           |        | 36     | 45     | 71     | 47     | 37     | 15     | 38     | 46     | 335         |
| 70           |        | 38     | 38     | 64     | 60     | 37     | 20     | 32     | 41     | 331         |
| Total        |        | 55,744 | 55,090 | 60,811 | 76,432 | 71,714 | 56,142 | 90,419 | 27,899 | 494,251     |
|              |        |        |        |        |        |        |        |        |        | 494,251     |

**EXPRESS MAIL**  
**BASE YEAR VOLUME BY ZONE AND WEIGHT CLASS**  
Base Year (GFY 2000) 1/

| Weight Class               | Zone 1     | Zone 2    | Zone 3    | Zone 4     | Zone 5    | Zone 6    | Zone 7    | Zone 8    | Zone 9     | Total Zoned |
|----------------------------|------------|-----------|-----------|------------|-----------|-----------|-----------|-----------|------------|-------------|
| B Labels (PO to Addressee) |            |           |           |            |           |           |           |           |            |             |
| 0 0.5                      | 12,588,516 | 7,161,099 | 9,491,516 | 10,158,613 | 6,210,045 | 3,980,635 | 3,655,150 | 2,368,008 | 55,613,580 |             |
| 0.5 1                      | 1,503,097  | 779,028   | 779,028   | 756,432    | 483,904   | 364,220   | 345,606   | 293,681   | 5,151,003  |             |
| 1 2                        | 970,675    | 460,027   | 554,060   | 559,060    | 364,220   | 259,030   | 262,541   | 229,235   | 3,658,877  |             |
| 2 3                        | 369,100    | 200,935   | 252,600   | 262,551    | 175,851   | 129,368   | 127,148   | 111,789   | 1,629,343  |             |
| 3 4                        | 187,705    | 109,239   | 141,027   | 147,514    | 104,725   | 81,030    | 74,663    | 67,395    | 913,298    |             |
| 4 5                        | 109,379    | 68,665    | 89,749    | 97,802     | 69,768    | 56,130    | 50,396    | 45,536    | 587,425    |             |
| 5 6                        | 70,608     | 46,341    | 68,551    | 83,879     | 65,360    | 45,607    | 41,054    | 35,405    | 456,806    |             |
| 6 7                        | 46,386     | 31,732    | 44,439    | 49,886     | 36,677    | 32,323    | 28,690    | 27,531    | 297,665    |             |
| 7 8                        | 32,751     | 23,912    | 35,406    | 39,576     | 30,139    | 26,881    | 23,773    | 21,869    | 234,306    |             |
| 8 9                        | 23,975     | 18,301    | 29,465    | 36,785     | 29,577    | 23,083    | 19,090    | 17,713    | 197,968    |             |
| 9 10                       | 17,947     | 14,615    | 23,404    | 25,621     | 20,662    | 19,596    | 15,539    | 14,515    | 151,899    |             |
| 10 11                      | 15,119     | 12,321    | 18,815    | 20,721     | 17,247    | 16,928    | 12,691    | 13,589    | 127,432    |             |
| 11 12                      | 10,549     | 8,998     | 14,351    | 16,554     | 14,414    | 14,620    | 10,759    | 10,603    | 100,848    |             |
| 12 13                      | 8,951      | 8,309     | 13,699    | 15,505     | 12,404    | 13,473    | 10,476    | 9,768     | 92,585     |             |
| 13 14                      | 7,695      | 7,034     | 11,835    | 13,778     | 11,136    | 11,999    | 8,535     | 9,299     | 81,310     |             |
| 14 15                      | 6,344      | 5,238     | 8,727     | 10,409     | 9,447     | 9,499     | 7,132     | 7,365     | 64,162     |             |
| 15 16                      | 5,316      | 4,704     | 7,095     | 8,914      | 9,974     | 8,541     | 6,478     | 6,579     | 57,601     |             |
| 16 17                      | 5,246      | 4,357     | 6,939     | 9,506      | 7,451     | 7,896     | 5,952     | 6,061     | 53,408     |             |
| 17 18                      | 4,619      | 3,684     | 5,971     | 7,032      | 6,623     | 7,012     | 4,861     | 5,499     | 45,302     |             |
| 18 19                      | 3,728      | 3,523     | 5,974     | 7,133      | 7,132     | 6,476     | 4,579     | 4,867     | 43,412     |             |
| 19 20                      | 3,638      | 3,282     | 5,591     | 6,633      | 6,529     | 6,271     | 4,292     | 4,990     | 41,228     |             |
| 20 21                      | 3,514      | 2,851     | 5,086     | 6,369      | 6,413     | 5,306     | 3,941     | 4,442     | 37,922     |             |
| 21 22                      | 2,999      | 2,452     | 4,469     | 4,796      | 5,194     | 4,884     | 3,530     | 4,284     | 32,606     |             |
| 22 23                      | 2,520      | 2,383     | 3,987     | 4,476      | 4,868     | 4,368     | 3,015     | 3,655     | 29,272     |             |
| 23 24                      | 2,406      | 2,171     | 3,631     | 4,654      | 4,586     | 4,037     | 2,948     | 3,127     | 27,561     |             |
| 24 25                      | 2,228      | 2,066     | 3,418     | 4,304      | 4,451     | 3,932     | 2,858     | 3,286     | 26,543     |             |
| 25 26                      | 2,375      | 1,965     | 3,945     | 4,332      | 4,296     | 3,631     | 3,068     | 3,202     | 26,816     |             |
| 26 27                      | 2,111      | 1,562     | 2,881     | 3,781      | 3,592     | 3,040     | 2,594     | 2,814     | 22,374     |             |
| 27 28                      | 1,782      | 1,549     | 3,233     | 3,445      | 3,600     | 3,025     | 2,327     | 2,657     | 21,628     |             |
| 28 29                      | 1,766      | 1,456     | 2,917     | 3,156      | 3,165     | 2,811     | 2,156     | 2,452     | 19,879     |             |
| 29 30                      | 1,996      | 1,636     | 2,627     | 3,333      | 3,455     | 2,779     | 2,052     | 2,379     | 20,257     |             |
| 30 31                      | 1,560      | 1,264     | 2,242     | 2,566      | 2,595     | 2,276     | 1,903     | 2,305     | 16,711     |             |
| 31 32                      | 1,512      | 1,357     | 2,422     | 3,137      | 2,677     | 2,295     | 2,270     | 2,042     | 17,712     |             |
| 32 33                      | 1,419      | 1,596     | 3,270     | 3,242      | 2,437     | 2,501     | 2,492     | 2,167     | 19,125     |             |
| 33 34                      | 1,306      | 1,376     | 2,539     | 3,412      | 2,628     | 2,263     | 1,885     | 1,977     | 17,388     |             |
| 34 35                      | 1,340      | 1,265     | 2,249     | 2,297      | 2,145     | 1,932     | 1,637     | 1,828     | 14,693     |             |
| 35 36                      | 1,181      | 1,026     | 2,662     | 2,304      | 1,849     | 1,686     | 1,266     | 1,785     | 13,759     |             |
| 36 37                      | 1,036      | 948       | 1,755     | 1,801      | 1,931     | 1,642     | 1,230     | 1,678     | 12,021     |             |
| 37 38                      | 984        | 946       | 1,763     | 1,674      | 1,736     | 1,583     | 1,268     | 1,610     | 11,565     |             |
| 38 39                      | 826        | 790       | 1,711     | 1,675      | 1,402     | 1,358     | 1,163     | 1,409     | 10,333     |             |
| 39 40                      | 821        | 844       | 1,862     | 2,075      | 2,929     | 1,605     | 1,327     | 1,465     | 12,929     |             |

**EXPRESS MAIL**  
**BASE YEAR VOLUME BY ZONE AND WEIGHT CLASS**  
Base Year (GFY 2000) 1/

| Weight Class | Zone 1     | Zone 2    | Zone 3     | Zone 4     | Zone 5    | Zone 6    | Zone 7    | Zone 8    | Zone 9     | Total Zoned |
|--------------|------------|-----------|------------|------------|-----------|-----------|-----------|-----------|------------|-------------|
| 40           |            |           |            |            |           |           |           |           |            | 12,643      |
| 41           |            |           |            |            |           |           |           |           |            | 37,210      |
| 42           |            | 815       | 734        | 1,533      | 2,706     | 2,472     | 1,574     | 1,510     | 1,299      | 9,092       |
| 43           |            | 1,754     | 1,027      | 4,626      | 10,550    | 9,969     | 2,521     | 4,473     | 2,289      | 7,467       |
| 44           |            | 565       | 721        | 972        | 1,651     | 1,292     | 1,460     | 988       | 1,442      | 7,899       |
| 45           |            | 520       | 604        | 813        | 1,080     | 1,028     | 1,327     | 799       | 1,297      | 6,196       |
| 46           |            | 522       | 475        | 723        | 1,269     | 1,014     | 2,054     | 768       | 1,075      | 5,792       |
| 47           |            | 412       | 509        | 792        | 830       | 881       | 1,253     | 621       | 898        | 4,658       |
| 48           |            | 366       | 449        | 621        | 735       | 1,007     | 1,255     | 506       | 853        | 4,512       |
| 49           |            | 315       | 342        | 542        | 655       | 822       | 802       | 435       | 745        | 4,833       |
| 50           |            | 292       | 336        | 501        | 751       | 764       | 670       | 522       | 676        | 3,916       |
| 51           |            | 340       | 441        | 470        | 860       | 716       | 849       | 458       | 699        | 3,545       |
| 52           |            | 253       | 351        | 516        | 595       | 592       | 488       | 361       | 760        | 3,636       |
| 53           |            | 195       | 265        | 527        | 572       | 585       | 516       | 389       | 577        | 3,922       |
| 54           |            | 250       | 274        | 570        | 511       | 617       | 487       | 322       | 514        | 2,615       |
| 55           |            | 235       | 243        | 649        | 655       | 643       | 525       | 399       | 573        | 1,921       |
| 56           |            | 1,584     | 306        | 1,803      | 1,294     | 913       | 1,190     | 2,130     | 2,445      | 2,335       |
| 57           |            | 258       | 362        | 1,741      | 1,526     | 829       | 770       | 397       | 498        | 1,856       |
| 58           |            | 187       | 133        | 372        | 411       | 413       | 394       | 237       | 467        | 1,663       |
| 59           |            | 156       | 149        | 252        | 340       | 427       | 288       | 204       | 389        | 2,000       |
| 60           |            | 89        | 119        | 283        | 268       | 403       | 335       | 165       | 337        | 1,192       |
| 61           |            | 156       | 196        | 707        | 1,046     | 2,053     | 402       | 395       | 340        | 1,252       |
| 62           |            | 111       | 111        | 283        | 260       | 464       | 191       | 153       | 283        | 1,078       |
| 63           |            | 95        | 128        | 255        | 260       | 282       | 209       | 148       | 286        | 1,566       |
| 64           |            | 91        | 110        | 409        | 462       | 269       | 228       | 182       | 250        | 2,469       |
| 65           |            | 62        | 77         | 103        | 174       | 245       | 176       | 108       | 248        | 1,297       |
| 66           |            | 76        | 125        | 137        | 160       | 254       | 134       | 112       | 253        |             |
| 67           |            | 52        | 69         | 104        | 206       | 201       | 143       | 124       | 217        |             |
| 68           |            | 44        | 72         | 87         | 206       | 217       | 124       | 97        | 231        |             |
| 69           |            | 57        | 106        | 127        | 223       | 420       | 149       | 126       | 359        |             |
| 70           |            | 81        | 95         | 185        | 474       | 455       | 160       | 282       | 736        |             |
|              |            | 253       | 94         | 116        | 162       | 241       | 127       | 98        | 184        |             |
| Total        | 16,037,211 | 8,900,075 | 11,687,818 | 12,431,644 | 7,789,733 | 5,160,172 | 4,781,846 | 3,383,096 | 70,171,596 | 70,171,596  |

**EXPRESS MAIL**  
**BASE YEAR VOLUME BY ZONE AND WEIGHT CLASS**  
Base Year (GFY 2000) 1/

| Weight Class                | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 | Total Zoned |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------------|
| CD Labels (Custom Designed) |        |        |        |        |        |        |        |        |        |             |
| 0 0.5                       | 1,969  | 2,669  | 3,559  | 3,512  | 2,331  | 547    | 802    | 871    | 16,261 |             |
| 0.5 1                       | 2,231  | 2,335  | 2,316  | 2,479  | 1,487  | 1,070  | 1,215  | 1,153  | 14,286 |             |
| 1 2                         | 5,999  | 4,340  | 3,389  | 3,579  | 2,039  | 1,923  | 2,532  | 2,307  | 26,108 |             |
| 2 3                         | 2,486  | 2,334  | 3,301  | 2,928  | 1,483  | 1,105  | 2,055  | 1,809  | 17,502 |             |
| 3 4                         | 3,663  | 1,872  | 2,799  | 2,561  | 1,280  | 848    | 1,716  | 1,265  | 16,004 |             |
| 4 5                         | 1,832  | 1,350  | 2,421  | 2,145  | 936    | 692    | 1,436  | 1,133  | 11,944 |             |
| 5 6                         | 1,026  | 1,188  | 2,033  | 1,818  | 800    | 538    | 1,192  | 1,055  | 9,649  |             |
| 6 7                         | 1,040  | 1,281  | 1,886  | 1,631  | 660    | 474    | 1,022  | 867    | 8,168  |             |
| 7 8                         | 925    | 1,094  | 1,877  | 1,582  | 594    | 410    | 955    | 732    | 7,429  |             |
| 8 9                         | 633    | 994    | 1,799  | 1,568  | 540    | 428    | 770    | 697    | 7,429  |             |
| 9 10                        | 693    | 1,006  | 1,845  | 1,589  | 501    | 402    | 624    | 695    | 7,355  |             |
| 10 11                       | 493    | 991    | 1,728  | 1,585  | 503    | 367    | 556    | 604    | 6,827  |             |
| 11 12                       | 451    | 1,030  | 1,886  | 1,607  | 467    | 366    | 529    | 568    | 6,905  |             |
| 12 13                       | 390    | 994    | 1,785  | 1,624  | 541    | 361    | 467    | 571    | 6,733  |             |
| 13 14                       | 348    | 964    | 1,852  | 1,694  | 565    | 333    | 436    | 529    | 6,720  |             |
| 14 15                       | 336    | 1,014  | 1,844  | 1,671  | 449    | 346    | 399    | 520    | 6,580  |             |
| 15 16                       | 423    | 1,012  | 1,789  | 1,683  | 515    | 336    | 391    | 559    | 6,706  |             |
| 16 17                       | 278    | 944    | 1,816  | 1,619  | 514    | 349    | 395    | 455    | 6,370  |             |
| 17 18                       | 243    | 954    | 1,778  | 1,712  | 431    | 338    | 400    | 439    | 6,296  |             |
| 18 19                       | 331    | 899    | 1,605  | 1,686  | 405    | 348    | 357    | 433    | 6,064  |             |
| 19 20                       | 219    | 931    | 1,726  | 1,659  | 346    | 356    | 378    | 470    | 6,085  |             |
| 20 21                       | 203    | 1,005  | 1,608  | 1,596  | 348    | 383    | 331    | 413    | 5,887  |             |
| 21 22                       | 233    | 1,039  | 1,477  | 1,656  | 341    | 354    | 309    | 382    | 5,791  |             |
| 22 23                       | 168    | 1,115  | 1,472  | 1,544  | 311    | 314    | 335    | 405    | 5,663  |             |
| 23 24                       | 185    | 1,172  | 1,405  | 1,522  | 293    | 311    | 336    | 343    | 5,566  |             |
| 24 25                       | 204    | 1,172  | 1,360  | 1,398  | 278    | 263    | 337    | 336    | 5,350  |             |
| 25 26                       | 151    | 1,287  | 1,392  | 1,377  | 288    | 194    | 331    | 336    | 5,355  |             |
| 26 27                       | 138    | 1,389  | 1,204  | 1,269  | 289    | 215    | 361    | 274    | 5,140  |             |
| 27 28                       | 140    | 1,288  | 1,201  | 1,258  | 266    | 149    | 365    | 257    | 4,924  |             |
| 28 29                       | 112    | 1,073  | 994    | 1,155  | 266    | 161    | 364    | 239    | 4,363  |             |
| 29 30                       | 130    | 1,086  | 1,070  | 1,136  | 236    | 152    | 376    | 272    | 4,557  |             |
| 30 31                       | 179    | 951    | 819    | 1,004  | 230    | 118    | 386    | 244    | 3,930  |             |
| 31 32                       | 152    | 851    | 845    | 919    | 245    | 107    | 471    | 274    | 3,866  |             |
| 32 33                       | 134    | 522    | 673    | 689    | 227    | 91     | 422    | 250    | 3,008  |             |
| 33 34                       | 161    | 478    | 721    | 690    | 227    | 82     | 407    | 214    | 2,980  |             |
| 34 35                       | 145    | 382    | 558    | 511    | 196    | 94     | 350    | 235    | 2,470  |             |
| 35 36                       | 126    | 324    | 613    | 603    | 245    | 76     | 298    | 223    | 2,508  |             |
| 36 37                       | 164    | 228    | 462    | 490    | 187    | 71     | 203    | 220    | 2,027  |             |
| 37 38                       | 356    | 271    | 629    | 475    | 198    | 70     | 238    | 212    | 2,449  |             |
| 38 39                       | 96     | 207    | 440    | 376    | 160    | 51     | 169    | 251    | 1,750  |             |
| 39 40                       | 141    | 246    | 1,530  | 449    | 208    | 61     | 238    | 228    | 3,101  |             |

**EXPRESS MAIL  
BASE YEAR VOLUME BY ZONE AND WEIGHT CLASS**  
Base Year (GFY 2000) 1/

| Weight Class | Zone 1     | Zone 2    | Zone 3     | Zone 4     | Zone 5    | Zone 6    | Zone 7    | Zone 8    | Zone 9  | Total Zoned |
|--------------|------------|-----------|------------|------------|-----------|-----------|-----------|-----------|---------|-------------|
| 40           | 123        | 156       | 359        | 319        | 113       | 50        | 116       | 211       |         | 1,446       |
| 41           | 130        | 185       | 460        | 342        | 166       | 55        | 154       | 247       |         | 1,740       |
| 42           | 89         | 171       | 326        | 277        | 133       | 43        | 114       | 193       |         | 1,346       |
| 43           | 137        | 168       | 403        | 323        | 124       | 52        | 159       | 236       |         | 1,602       |
| 44           | 82         | 145       | 300        | 295        | 131       | 46        | 120       | 238       |         | 1,357       |
| 45           | 96         | 155       | 385        | 309        | 148       | 44        | 162       | 275       |         | 1,573       |
| 46           | 102        | 129       | 245        | 202        | 123       | 42        | 98        | 277       |         | 1,218       |
| 47           | 101        | 106       | 304        | 266        | 157       | 35        | 139       | 342       |         | 1,450       |
| 48           | 65         | 116       | 304        | 217        | 174       | 32        | 150       | 343       |         | 1,290       |
| 49           | 50         | 143       | 344        | 193        | 159       | 60        | 215       | 328       |         | 1,581       |
| 50           | 51         | 88        | 170        | 269        | 83        | 31        | 130       | 270       |         | 1,006       |
| 51           | 49         | 130       | 244        | 181        | 69        | 26        | 147       | 254       |         | 1,185       |
| 52           | 53         | 41        | 100        | 240        | 87        | 34        | 123       | 165       |         | 859         |
| 53           | 54         | 50        | 118        | 150        | 67        | 39        | 99        | 137       |         | 999         |
| 54           | 55         | 36        | 94         | 128        | 75        | 21        | 97        | 117       |         | 669         |
| 55           | 56         | 23        | 85         | 150        | 66        | 31        | 99        | 117       |         | 740         |
| 56           | 57         | 29        | 52         | 100        | 45        | 17        | 61        | 99        |         | 516         |
| 57           | 58         | 22        | 112        | 75         | 34        | 20        | 52        | 85        |         | 581         |
| 58           | 59         | 19        | 38         | 110        | 65        | 23        | 96        | 68        |         | 387         |
| 59           | 60         | 16        | 70         | 122        | 54        | 27        | 92        | 72        |         | 560         |
| 60           | 61         | 27        | 38         | 106        | 81        | 11        | 51        | 58        |         | 356         |
| 61           | 62         | 20        | 57         | 65         | 89        | 17        | 72        | 70        |         | 451         |
| 62           | 63         | 7         | 39         | 49         | 25        | 18        | 71        | 74        |         | 340         |
| 63           | 64         | 12        | 47         | 64         | 34        | 10        | 61        | 61        |         | 376         |
| 64           | 65         | 64        | 778        | 252        | 112       | 26        | 244       | 86        |         | 1,803       |
| 65           | 66         | 1         | 8          | 14         | 13        | 3         | 27        | 44        |         | 140         |
| 66           | 67         | 2         | 20         | 15         | 8         | 3         | 23        | 43        |         | 141         |
| 67           | 68         | 7         | 8          | 16         | 4         | 1         | 27        | 41        |         | 119         |
| 68           | 69         | 5         | 7          | 4          | 8         | 1         | 17        | 45        |         | 107         |
| 69           | 70         | 4         | 12         | 12         | 11        | 4         | 25        | 57        |         | 160         |
| Total        | 30,800     | 49,619    | 71,016     | 66,876     | 24,896    | 16,075    | 28,337    | 28,016    | 315,635 |             |
| Grand Totals | 16,123,755 | 9,004,785 | 11,819,644 | 12,574,953 | 7,886,344 | 5,232,389 | 4,900,603 | 3,439,010 | 315,635 |             |
| Fiat Rate    |            |           |            |            |           |           |           |           |         | 70,981,482  |
| Total Volume |            |           |            |            |           |           |           |           |         | 41,277      |
|              |            |           |            |            |           |           |           |           |         | 71,022,759  |

Note 1: Source data from the FY 2000 Billing Determinants Worksheet. Zone information is adjusted to agree with PFY to GFY data