

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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OFFICE OF THE SECRETARY
Docket No: R2000-1

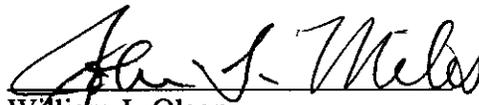
POSTAL RATE AND FEE CHANGES, 2000)

AMAZON.COM, INC.
RESPONSE OF AMAZON.COM, INC. WITNESS JOHN L. CLARK (AMZ-RT-2)
TO QUESTION RAISED AT HEARINGS ON AUGUST 25, 2000
(August 30, 2000)

Amazon.com, Inc. witness John L. Clark (AMZ-RT-2) hereby provides his response to a question raised at the hearings on August 25, 2000 at Tr. 41/18149-50. Witness Clark's declaration will be filed within 10 days.

The question is stated verbatim and is followed by the response.

Respectfully submitted,



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CERTIFICATE OF SERVICE

I hereby certify that I have this day served this document upon all participants of record in this proceeding in accordance with Section 12 of the Rules of Practice.


John S. Miles

August 30, 2000

**Response of Amazon.com, Inc. witness John L. Clark to Question Raised at
Hearings on August 25, 2000**

Question:

United Parcel Service attorney McKeever: "Could you turn to page 14 of your testimony, please? There you state at lines 3 to 5 that a simple effort in arithmetic using parcel volume, days of the year, and number of routes in the United States results in an average daily volume of about 5 parcels per route, do you see that? ... Can you go through that calculation with me, what those numbers are and how you arrived at that?" Tr. 41/18149-50.

Response:

Please see calculation below.

1. Total Number of Routes:

Number of Rural Routes	66,933	(1)
Number of [City] Delivery Routes	<u>167,829</u>	(1)
Total Number of Routes	<u>234,762</u>	

Source:

- (1) United States Postal Service Financial & Operating Statements,
Accounting Period 11, PFY 2000, June 17 - July 14, 2000, p. 1.

2. Delivery Days per Year:

Days per Year	365
Less Sundays	-52
Less Federal holidays	<u>-10</u>
Delivery Days per Year	<u>303</u>

3. Route-Days per Year:

234,762 Routes x 303 Days per Year = 71,132,886 Route-Days per Year

4. Number of Fourth-Class Parcel Post (Combined Intra-BMC/Inter-BMC/DBMC Piece Distribution), Fiscal Year 1998:

Parcels per Year = 312,659,503 (2)

Source:

- (2) United States Postal Service Billing Determinants Fiscal Year 1998,
September 1999, Sec. H-1, p. 10.

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5. Parcels per Route-Day:

$$\frac{312,659,503}{71,132,886} = \underline{4.4} \text{ Parcels per Route-Day}$$