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POSTAL RATE COMMISSION  
OFFICE OF THE SECRETARY

**Before the  
POSTAL RATE COMMISSION  
WASHINGTON, DC 20268-0001**

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**Postal Rate and Fee Changes, 2000**

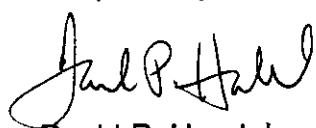
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**Docket No. R2000-1**

**STAMPS.COM'S SECOND SET OF INSTITUTIONAL  
INTERROGATORIES TO USPS (STAMPS.COM/USPS - 7 - 11)**

Pursuant to sections 25 and 26 of the Rules of Practice, Stamps.com submits these interrogatories to the U.S. Postal Service, Stamps.com/USPS - 7 - 11. Please direct them to the appropriate person or witness who can provide a complete response.

Respectfully submitted,



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Tel.: (703) 790-8750  
Fax.: (703) 448-1767 or 448-1801

Counsel for Stamps.com

Dated: July 31, 2000

**STAMPS.COM'S SECOND SET OF  
INSTITUTIONAL INTERROGATORIES TO USPS**

**STAMPS.COM/USPS - 7**

Please state all reasons why the Postal Service believes a handwritten benchmark is appropriate for determining the QBRM discount but would not be appropriate for determining the PC Postage discount proposed by Stamps.com and E-Stamp.

**STAMPS.COM/USPS – 8**

Assuming that the Commission wishes to adopt the PC Postage discount proposals presented by Stamps.com and E-Stamp, what benchmark does the Postal Service believe is appropriate to use in order to calculate the discount, and why.

**STAMPS.COM/USPS – 9**

Please state whether, in support of or conjunction with its QBRM proposal in R97-1, USPS conducted any studies or analyses to determine the amount of handwritten mail that would migrate from other classes of mail to QBRM. If so, describe the conclusions reached and provide a copy of each study.

**STAMPS.COM/USPS – 10**

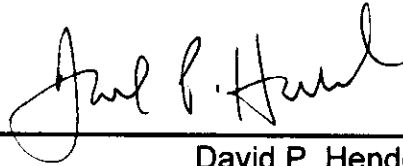
Please state whether, in support of or conjunction with its QBRM proposal in R2000-1, USPS conducted any studies or analyses to determine the amount of handwritten mail that would migrate from other classes of mail to QBRM. If so, describe the conclusions reached and provide a copy of each study.

**STAMPS.COM/USPS – 11**

If the Postal Service did not conduct any studies or analyses to determine the amount of handwritten mail that would migrate from other classes of mail to QBRM, please explain why the Postal Service believes such studies should be performed to support the PC Postage discount proposals presented by Stamps.com and E-Stamp.

**CERTIFICATE OF SERVICE**

I hereby certify that I have this 31 day of July 2000, served the foregoing document upon all participants of record in this proceeding having requested service of discovery documents in accordance with Section 12 of the rules of practice.

A handwritten signature in black ink, appearing to read "David P. Hendel", is written over a solid horizontal line.

David P. Hendel