UNITED STATES OF AMERICA
Before the
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION OFFICE OF THE SECRETARY

Postal Rate and Fee Changes, 2000

Docket No. R2000-1

OFFICE OF THE CONSUMER ADVOCATE INTERROGATORIES TO PITNEY BOWES INC. WITNESS JUDITH MARTIN (OCA/PB-T1-1-5)
June 19, 2000

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Pursuant to Sections 26 and 27 of the Rules of Practice of the Postal Rate Commission, the Office of the Consumer Advocate hereby submits interrogatories and requests for production of documents. Instructions included with OCA interrogatories OCA/USPS-1-14 to the United States Postal Service, dated January 24, 2000, are hereby incorporated by reference.

Respectfully submitted,

Helly A. Preificss
TED P. GERARDEN

Director

Office of the Consumer Advocate

SHELLEY S. DREIFUSS Attorney

1333 H Street, N.W. Washington, D.C. 20268-0001 (202) 789-6830; Fax (202) 789-6819 OCA/PB-T1-1 Provide a breakdown of the number of Pitney Bowes current meter customers in the following (or similar) categories: household, home office, small office, small business, large business. Describe the parameters of each category (i.e., how many mailpieces, type of use, etc.).

OCA/PB-T1-2 Provide Pitney Bowes's estimate of the number of active meter customers it expects to have by the end of the test period in this Docket No. R2000-1 (September 2001). Break down the estimate by the categories of customers given in response to OCA/PB-T1-1. Indicate specifically how many of the total number of projected customers are (a) households and (b) home offices?

OCA/PB-T1-3 Currently, what is the average amount of postage purchased by an Pitney Bowes customer monthly? What is the average number of mailpieces to which a Pitney Bowes customer applies Pitney Bowes postage monthly?

OCA/PB-T1-4 Provide, both currently and as projected for the end of the test period (September 2001), the number of active Pitney Bowes customers that apply postage to (a) 25 or fewer mailpieces monthly and (b) 100 or fewer mailpieces monthly.

OCA/PB-T1-5 For customers applying First-Class postage to one ounce letter mailpieces through Pitney Bowes, please state the costs (over and above the cost of postage) to mail (a) 20 letters and (b) 80 letters each month. If there are choices of plans at different prices, indicate the most economical for the customer. Provide copies of rate plans.

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document upon all participants of record in this proceeding in accordance with Section 12 of the Rules of Practice.

Ylupie D. Wallace Jennie D. Wallace

Washington, D.C. 20268-0001 June 19, 2000