

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, DC 20268-0001

RECEIVED  
May 31 7 10 AM '00  
POSTAL RATE COMMISSION  
OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 2000

Docket No. R2000-1

DOUGLAS F. CARLSON  
INTERROGATORIES TO PITNEY BOWES INC.  
WITNESS JOHN HALDI  
(DFC/PB-T2-1-4)

May 27, 2000

Pursuant to Rules 25-27, I hereby submit interrogatories to Pitney Bowes Inc.  
witness John Haldi.

The instructions contained in my interrogatories to Postal Service witness Mayo  
(DFC/USPS-T39-1-9) are incorporated herein by reference.

Respectfully submitted,

Dated: May 27, 2000

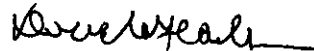


DOUGLAS F. CARLSON

---

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon the  
required participants of record in accordance with section 12 of the *Rules of Practice*.



DOUGLAS F. CARLSON

May 27, 2000  
Emeryville, California

**DFC/PB-T2-1.** Please discuss the extent to which you agree with the following argument: "Prior to the mandatory phase-out of mechanical postage meters, customers had the option of resetting their postage meter at the post office. The Postal Service did not charge a fee for resetting postage meters at the post office. By Test Year 2001, however, customers will be required to reset their meters by telephone or through on-site meter resetting. Customers using telephone resetting must pay their meter provider a fee for telephone resetting. The Postal Service charges a fee for on-site meter resetting. Thus, the Postal Service has effectively shifted costs of meter resetting from the Postal Service to meter customers. Since metered mail saves the Postal Service transaction costs associated with postage stamps, a one-cent discount is appropriate in part to offset the cost that meter customers will bear by Test Year 2001 for meter resetting."

**DFC/PB-T2-2.** Please confirm that, even though some postage meters may still be reset at post offices, the vast majority of meters are no longer eligible for resetting at post offices. Please provide any available statistics as well.

**DFC/PB-T2-3.** Please discuss any cost savings associated with processing properly dated and bundled metered mail compared to loose stamped or loose metered mail. To the extent that the Commission should consider the cost savings associated with processing properly dated and bundled metered mail in evaluating Pitney Bowes' proposal for a one-cent discount for metered mail, please discuss the reasons.

**DFC/PB-T2-4.** Do you agree that your proposed discount for metered mail is fair and equitable because it would help to offset the generally higher rental fees that some customers who formerly had mechanical meters must now pay for their electronic meters — electronic meters that the Postal Service required them to obtain? Please explain.