

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 2000

Docket No. R2000-1

RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS KIEFER
TO QUESTIONS POSED DURING ORAL CROSS-EXAMINATION

The United States Postal Service hereby provides the response of witness Kiefer to a question raised during cross-examination on April 27, 2000.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr.
Chief Counsel, Ratemaking



Scott L. Reiter

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May 4, 2000

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Tr. 13/5329

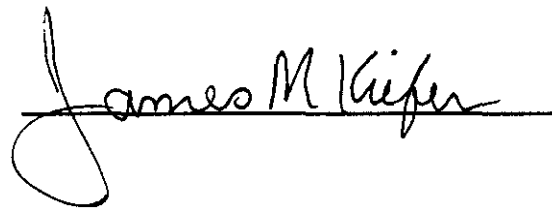
Counsel for AAP requested a copy of witness Kiefer's workpaper spreadsheet which was modified to reflect the revisions made by witness Crum in Attachment H to his testimony on April 14, 2000.

RESPONSE:

Please see Library Reference I-325. This version of the workpaper spreadsheet reflects a preliminary examination of the impact of witness Crum's revisions, which I believe was sufficient to allow me to conclude that the inserted changes in drop-ship shares would, when rates were adjusted to ensure that BPM's revenue requirement was collected, be unlikely to change my proposed BPM rates to any material degree.

DECLARATION

I, James M. Kiefer, declare under penalty of perjury that the foregoing answers are true and correct, to the best of my knowledge, information, and belief.

A handwritten signature in black ink that reads "James M. Kiefer". The signature is written in a cursive style and is positioned above a solid horizontal line.

Dated: 5-4-00

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.



Scott L. Reiter

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