

Before The
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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OFFICE OF THE SECRETARY

Postal Rate and Fee Changes, 2000

Docket No. R2000-1

RESPONSE OF THE UNITED STATES POSTAL SERVICE
WITNESS RAYMOND TO ADVO INTERROGATORIES
(ADVO/USPS-T13-101, 103, 105-109)

The United States Postal Service hereby provides the response of witness Raymond to the following interrogatories of Advo, Inc.: ADVO/USPS-T13-101, 103, 105-109, filed on March 23, 2000. Mr. Raymond is still in the process of preparing answers to interrogatories ADVO/USPS-T13-102, 104, and 110.

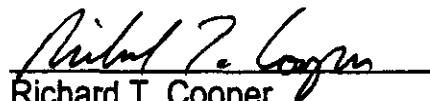
Each interrogatory is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

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May 4, 2000

RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES

ADVO/USPS-T13-101. For LR I-221 (Engineering Standards Book of Barcodes):

- (a) Please provide full expanded definitions for each Level 8.3 Mail Type barcode and each Level 8.4 Inside Task barcode (Inside Study and Outside Study).
- (b) Were the Levels 8.3 and 8.4 barcode data used to develop any activity proportion data or were they used for some other purpose?
- (c) Please provide full expanded definitions for each Level 9 Event Quantities barcode (Inside Study and Outside Study).
- (d) Were the Level 9 barcode data (Inside Study and Outside Study) used to develop the Time Standards? Please explain.
- (e) At what point(s) during the day and under what conditions were the Level 9 event quantities counted during the data collection?
- (f) For each Level 9 event quantity, identify the frequency of the count.
- (g) For each Level 9 event quantity, explain how it was counted.

RESPONSE:

(a-c) Note that in your question the levels are in many cases inaccurately described. The correct descriptions are emphasized in my response. Level 8.0 Event Numbers, Level 8.2 Status, Level 8.3 Mail or Vehicle Type, Level 8.4 Inside Task , and Level 9 Event Quantities are used for inside/office time studies. Level 8.0 Event Numbers, Level 8.2 Status, Level 8.3 Delivery or Vehicle Type, Level 8.4 Outside Task, and Level 9 Event Quantities are used for outside/street time studies. The time study data was used to assist data coordinators during their quality control review process of the work sampling data. The time study data was not part of LR-I-163. Levels 8.0 through 9.0 are necessary input to create a scanned in set of data for a time study. The number

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

of time studies taken during a study day were left up to the observation team.

Their first priority was to collect the work sampling data. For definitions of the bar codes please see ADVO/USPS-T13-90 (d)(i).

(d) Yes. The time study data was used in developing the time standards. The data provided typical times for various activities that allowed for checking against the predetermined time system predicted times and identified typical quantities that the carrier encountered during performance of various work activities.

(e-f) Time studies were taken at convenient times during the day and Level 9 Event Quantities would have been counted/recorded during the time study.

(g) All Level 9 event quantities were manually counted by one or both of the team members during the time study cycle.

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

ADVO/USPS-T13-103. At the delivery units observed by your data collectors,

- (a) Were instructions, written or oral, given to the carriers involved in the study? If so, by whom and what were they?**
- (b) Were carriers involved in the study allowed to curtail mail as is usually done throughout the year or were they required to take all mail available?**
- (c) Were instructions, written or oral, given to the delivery supervisors assigned to the units selected for the study? If so, what were they?**
- (d) Did the delivery supervisors at the delivery units involved in the study play any role in the study? If so, what?**
- (e) Were any comparisons made between pre- or post-study office and street times and those recorded during the study? If so, please provide the results of those comparisons.**
- (f) Did the delivery supervisor's normal everyday activities in assessing the workload for the day, granting or denying requests for overtime or auxiliary assistance, curtailing mail, and directing hand-offs between routes continue as usual during the study? If not, what were the differences and how were these matters handled?**
- (g) Did the delivery supervisor's normal interaction with the carriers concerning their work continue during the study? If not, how did it change?**
- (h) During the study, did delivery supervisors conduct street observation of carriers involved in the study as they usually would?**

RESPONSE:

- (a) Oral instructions were given to the carriers typically in a stand up meeting conducted by their supervisor and a Postal Service Subject Matter Expert some time before the data collection team arrived. I was not present at these meetings but the general thrust was to advise all the carriers to perform all activities as normal, that the information being collected was going to be kept**

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

confidential, and the information gathered on their actions was part of a larger study.

- (b) All carrier activities were to remain as normal including curtailing of mail.
- (c) The oral instructions given to the supervisors were the same as the carriers instructions except for the action they should take in case of any grievances that were filed.
- (d) The delivery supervisors were to perform their jobs as normal. They did introduce the team members to their subjects.
- (e) No comparison of pre- or post-study of office and street times were made.
- (f-h) All supervisor's actions with the carriers were to remain as normal.

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

ADVO/USPS-T13-105. With respect to both Phase 1 and Phase 2 of your data collection effort, please provide the following documents:

- (a)** All work plans or similar documents concerning the design, approach, methods, documentation, and collection of the data.
- (b))** All periodic progress reports, interim reports, and final reports submitted to the Postal Service.
- (c)** All summaries and/or conclusions submitted to the Postal Service regarding the data collection or its results.
- (d)** All recommendations submitted to the Postal Service regarding the data collection or its results, including but not limited to recommendations for further studies, refinements or improvements to the study design or data collection procedures, possible uses (or limitations on uses) of the data or results, etc.
- (e)** For each of the categories of information described above, please also provide all documents prepared by the Postal Service or its contractors that you received relating to (a) through (d) above, including but not limited to requests for reports, conclusions, or recommendations, responses to such items, and instructions or conclusions relating to such items.

If any of the kinds of documents described above were submitted to or received from an outside contractor of the Postal Service, rather than directly to or from the Postal Service, please submit them.

RESPONSE:

- (a)** For all work plans or similar documents concerning the design, approach, methods, documentation, and collection of the data please see USPS LR-I-252.
- (b-e)** Information responsive to these requests were made available at informal technical conferences pursuant to Presiding Officer's Ruling R2000 – 1/27.

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

ADVO/USPS-T13-106. Please refer to Appendix D of your testimony,

(a) When was Appendix D prepared?

(b) If Appendix D was prepared following the data collections for the purpose of inclusion in your testimony, is there any earlier version of it that was in existence and used at the time of the data collections? If so, please provide a copy of it. If more than one version exists, please provide all versions.

RESPONSE:

(a) Appendix D was prepared for inclusion in the testimony after the data had been collected.

(b) Yes there was an earlier version and it is attached.

USPS DELIVERY METHODS

Database Structure

LEVEL	LEVEL DESCRIPTION	DESCRIPTION	CODE
1 -7 General Header			
1	Observer	Scan once per day	OBSxx
2	State	Scan once per day	XX
3	Unit	Scan once per day	CYxx
3.1	Route Number	Numeric 4 digit entry	####
4	Subject Job Classification	Scan for each route number studied	JCxx
5	Subject Present	Scan when you first see the subject at work. Or when the study is completed	SPxx
6	Mileage	Scan at the beginning and end of the study then input odometer readings	Mxx
8 Time Study			
8.1	Event Number	Each observer uses their own set of event numbers each day. The unique number for each task controls the timing of tasks	####
8.2	Event Status	Controls the actual time the task is started and stopped	XXX
8.3	Task Type	Scan the appropriate descriptor of the task being studied	
	Mail Type (inside)	Scan the Mail type the subject is handling	PTxx
	Delivery Type (outside)	Scan the delivery route description	DTxx
	Transportation Type	Scan the type of transportation being used	TTxx
8.4	Tasks		
	Inside Tasks	Scan the task to be timed that applies to the Mail type	Yxx
	Outside Tasks	Scan the task to be timed that that applies to the delivery route	Pxx
	Transportation Tasks	Scan the task to be timed that applies to the transportation method	Vxx
9 Event Quantities			
	Counts for Mail Type	Scan the item(s) that were counted during the task timing	
	Counts for Delivery Type	Scan each item as needed for quantity input	PCxx
	Counts for Transportation Type	Scan each item as needed for quantity input	DCxx
		Scan each item as needed for quantity input	TCxx
9.1	Quantity	Input quantity that applies to the item scanned in level 9	####

10 Work Sampling Location				
	10	Location - Inside	Scan inside location where subject is when 6 min. timer sounds	Lxx
		Location - Outside	Scan outside location where subject is when 6 min. timer sounds	
11 Work Sampling				
	11.1	Personal	Scan specific subject personal or administrative activity if required when alarm sounds	Axx
		Non-Job Admin		Bxx
		Job Admin		Cxx
	11.2	Delivery Type	Scan specific type of delivery the carrier is using, or inside	WTxx
	11.3	Delivery Type Status	Scan specific type of delivery status of delivery route. for inside scan N/A	Sxx
	11.4	Activities	Scan specific subject travel activity when alarm sounds Scan specific subject activity with the customer when alarm sounds Scan specific subject inside work activity when alarm sounds Scan specific subject outside work activity when alarm sounds Scan specific subject delay when alarm sounds	
		Travel		Txx
		Customer		Fxx
		Inside Work		Jxx
		Outside Work		Uxx
		Delays		Dxx
	11.4.1	Activity Detail	Scan specific detail of the travel activity (if required) when alarm sounds Scan specific detail of the customer activity (if required) when alarm sounds Scan specific detail of the inside activity (if required) when alarm sounds Scan specific detail of the outside activity (if required) when alarm sounds Scan specific detail of the delay (if required) when alarm sounds	
	Travel Details	Kxx		
	Customer Details	Gxx		
	Inside Work Details	Exx		
	Outside Work Details	Hxx		
	Delay Details	Ixx		
12 Beeper Occurrences				
			Subject pager has sounded, record occurrence here	
13 Study Quantities				
	13	Item	Scan item to be recorded	Rxx
	13.1	Quantity	Input number quantifier for specific item	####

USPS DELIVERY METHODS

Data Details

Data Level	Description	Bar Code	Bar Code Description	Comments
1 thru 7 General				
1	Observer	OBS01	Simmie Jones	
2	State	CA FL MA MI NJ OH TX VA WA WI	California Florida Massachusetts Michigan New Jersey Ohio Texas Virginia Washington Wisconsin	
3	Unit	CY01 CY02 CY03 CY04		
3.1	Route Number	Entry		Keyed entry of 4 digits
4	Subject Job Classification	JC01 JC02 JC03 JC04 JC05	Regular Carrier Utility Carrier PTF Part Time Temporary Employee Casual	
5	Subject Present	SP01 SP02	Subject is Present End of Subject Study	Scan when subject is first sighted, ontime or late
6	Mileage	M01 M02	Mileage - N/A Enter Odometer Numbers	Total mileage traveled Enter start then finish at end of the day

Tasks**Inside Tasks Yxx**

Y00	Not Applicable	
Y01	Clock (inside)	Start at clock in - fin at clock out
Y02	Withdrawal / Return	Walk - pull case, drop off missorts and return
Y03	Sort or Case	Sort letters or flats into case
Y04	AM/PM Admin	Deposit 3849, Return Parcel, DPS error report
Y05	Hot Case	Travel, pull, p/u hamper and return
Y06	COA	All functions w/ Change of Address
		Pull down letter or flat case, band and load, setup relay
Y07	Pull Down	
Y08	Hot Case and Exit	Trvl to hot case, pull, seq., p/u DPS & clock out

Outside Tasks Pxx

P00	Clock (outside)	Start at clock out - fin at clock in
P01	Basic	Delivery of mail during route
P02	Accountable	Delivery of accountable w/i loop
		Delivery of accountable on curb / dismount route
P03	Dismount Accountable	
P04	LVR Accountable	Delivery of LVR w/i loop or dismount
P05	Parcel	delivery of Parcel w/i loop
P06	Dismount Parcel	Delivery of Parcel on curb route
P07	Relay Restock	Reloading satchel on walking or park & loop
P08	Unload - Setup Central	Unloading Vehicle during delivery route
P09	Setup - vehicle	Re-arrange vehicle
P10	Collection	Unloading collection box at street or apt.

Transportation Tasks**Vxx**

V01	Vehicle Inspection	Travel, inspect, Report and return
V02	Load Vehicle	Travel, load and return hamper
V03	Travel to 1st delivery	Vehicle moving to vehicle stop at 1st park point
V04	Refueling	Vehicle stop at station to moving to route
V05	Travel Between Points	Vehicle moving to vehicle stop at park point
V06	Return to Unit	After last delivery and return to unit
V07	Unload Vehicle	Unload raw mail and undelivered parcels

Event Quantities**Counts for Mail Type**

PC00	Not Applicable	New level - Loop as often as needed
PC01	Accountables	Use this code to bypass to Work sampling
PC02	Parcels	Number of accountables received
PC03	Letters	Number of parcels received
PC04	Flats	Number of letters cased or withdrawn
PC05	Withdrawals	Number of flats cased or withdrawn
PC06	Forms	Number of passes made at withdrawal case
PC07	Folded Flats	Number of forms filled out in timing block
PC08	Delivery Points	Number of Flats folded and sorted
PC09	COA's	Number of slots in case operation
		Number of Change of Address made
PC10	Bends at Case	Number of Bends made by carrier in timing block
PC11	Feet of mail	Number of trays placed in hamper after pulldown
PC12	DPS	Number of trays of DPS Mail
PC13	UBBM Quantity	Number of pcs of mail to UBBM throw to Tub
PC14	Pulldown Bundles	Number of bundles generated at pulldown
PC15	Paces Vehicle Inspection	Number of Paces used in inspecting Vehicle
		Number of pieces of mail the carrier places on the ledge
PC16	Missorts/CMUs	while sorting - to be handled later
PC17	Sequenced Flats	Number of Flats in delivery sequence

Counts for Delivery Type

DC01	Paces Inside	Number of paces in basic delivery timing block inside a building
DC02	Paces Outside	Number of paces in basic delivery timing block outside on flat ground
DC03	Paces Outside Obstructed	Number of paces in basic delivery timing block outside with obstructions or stairs
DC04	Bends - Weighted	Number of bends made in delivery timing block w/ Loaded Satchel
DC05	Bends - Unweighted	Number of bends made in delivery timing block w/o Satchel
DC06	Doors / Gates	Number of doors opened in delivery timing block
DC07	Forms	Number of forms filled out in delivery timing block
DC08	Residential delivery points	Number of residential delivery points in delivery timing block
DC09	Bundles	Number of bundles carrier method used
DC10	Customer Interaction	Number of customer interactions in delivery timing block
DC11	Pickups	Number of collections made in delivery timing block
DC12	Dismounts	Number of dismounts required in delivery timing block
DC13	Illegal Boxes	Number of illegal boxes in delivery timing block
DC14	Business delivery points	Number of business delivery points in delivery timing block
DC15	Missed delivery points	Number of delivery points skipped in delivery timing block
DC16	Screen / Storm Doors	Number of Screen or Storm doors opened in delivery timing block
DC17	Trays/Tubs unloaded	Number of trays and tubs unloaded at the end of day

Counts for Transportation Type

TC01	Miles	Number of miles between park points
TC02	Park Points	Number of park points in Park & Loop route

10 Work Sampling			
10	Location - Inside		L00 Not Applicable
			L01 Distribution Case
			L02 Hot Case
			L03 Work Station
			L04 Accountable Cage
			L05 Parcel Area
			L06 DPS Area
			L16 Other Work Station
			L18 In unit on route to
			L22 Time Clock
			L23 Throwback Case
			L24 In unit walking
	Location - Outside		
			L07 Dock
			L08 Vehicle
			L09 Park Point
			L10 Collection Box
			L11 Relay Box
			L12 Point of delivery
			L13 On Route
			L14 PBL
			L15 Misc
			L17 Gas Station
			L19 In vehicle at Stop/Light
			L20 In vehicle in traffic
			L21 Waiting while walking
			L22 Time Clock
11.1	Personal		A00 Not Applicable
			A01 Subject Personal
			A02 Subject Break
			A03 Subject Lunch
			A04 Observer Personal
	Non-Job Admin		B01 Safety Meeting
			B02 Service Meeting
			B03 Awards Meeting
			B04 Union
			B05 Training
	Job Admin		C01 Survey
			C02 Forms
			C03 Supervisor Instructions
			C04 Carrier Markup & Recond.
			C05 Other - specify
			C06 Vehicle Inspection
11.2	Delivery Type (new)		WT00 Not Applicable
			WT07 Inside
			WT01 Foot
			WT02 Curb
			WT03 Park & Loop
			WT04 Dismount
			WT05 Central
			WT06 Vim Room
11.3	Delivery Type Status		S00 Not Applicable
			S01 Business Inside
			S02 Business Outside
			S03 Residential Inside
			S04 Residential Outside

11.4 Activities

T00 Not Applicable

T01 Travel to 1st Delivery

T02 Travel b/t Delivery

T03 Travel b/t with Sort

T04 Return to Unit

F01 Accountable

F02 Parcel

F03 Hardship

D08 Delay - Provide details

J01 Letters

J02 Flats

J03 Accountables

J04 Parcels

J05 DPS

J06 Mix

J07 Folded Flats

J08 Delivery / Collect

J09 Loading

J10 Unloading

J11 Setup

Provide details for Box type next level 11.4.1

Vehicle or Satchel in the AM

Vehicle at the end of the day

Rearranging vehicle or satchel during the day

D01 No Access to Box

D02 Vehicle Breakdown

D03 Mail Processing

D04 Weather

D05 Traffic/Detour

D06 No Work

D07 Other

11.4.1 Activity Detail (new)

H00 Not Applicable

K00 Jeep

K01 LLV

K02 1 or 2 ton truck

K03 Pickup / Van

K04 Walking - Push Cart

K05 Bike

K06 Bus - Public

K07 Automobile

K08 Elevator - Passenger

K09 Walking inside unit

K10 Walking Outside on flat

K11 Walking Outside Obstructed

K12 Train - Public

E01 Sort

E02 PullDown

E03 Mat'l Handling

E04 Loop and Fan

E05 Letter sort empty

E06 Letter sort partial

E07 Letter sort medium

E08 Letter sort full

E09 Flat sort vertical

E10 Flat sort horizontal

E11 Flat sort sequenced

Sorting letters into an empty case slot

Sorting letters into a case slot with 1 or 2 letters

Sorting letters into a case slot with 3 or more letters

Requires 2 hands to insert a letter into a slot

H01 Illegal Mail Box

H02 1 Handed Slot

H03 2 Handed Slot

H04 Slot below knees

H05 Flat Receptacle

H06 #1 Box

H07 # 1-1/2 Box

H08 #2 Box

H09 1 Handed Slam

H10 Drop

H11 Gang Box

H12 Central Inside

H13 Central Outside

H14 VIM Room

G01 Public Relations

G02 Service Rates

G03 Directions

G04 Excessive words Customer

G05 Excessive words Carrier

Number of words limited

Customer delays carrier to chat

I01 Parking Unavailable

I02 Dogs

I03 Railroad Crossing

I04 Drawbridge

I05 Union

I06 Construction

I07 Weather

I08 Stuck in traffic

13 Study Quantities

13	Item		
	R01	Temperature	Scan to input temperature at prescribed time
	R02	Humidity	Scan to input humidity at prescribed time
	R03	Wind	Scan to input wind speed at prescribed time
	R04	Rain	Scan to input rain at prescribed time
	R05	Snow	Scan to input snow at prescribed time
	R06	Bundle method	Scan to input carrier delivery method of bundles handled
	R07	Park Points per 1621	Scan to input number of park points allowed on route
	R08	Hail	Scan to input if hailing
	R09	Qty of DPS	
	R10	Am Qty of letters	
	R11	Am Qty of flats	
	R12	Carrier height in Inches	
	R13	Carrier Age	
	R14	Carrier Outseam	
	R15	Smoker	Scan code and enter 1 in qty
	R16	Right or Left handed	Scan code and enter 1 for right, 2 for left
	R17	Gender	Scan code and enter 1 for male, 2 for female
	R18	Qty of Parcels	
	R19	Qty of accountables	
	R20	Carrier weight in pounds	
		Carrier forward reach in inches	
	R21		
	R23	Distance to clock	Paces to clock from carrier case
		Distance to Accountable	
	R24	Cage	Paces to Accountable cage from case
	R25	Distance to hotcase	Paces to hotcase from carriers case
	R26	Distance to Parcel hamper	
		Distance to Throwback case	
	R27		
	R28	Distance to Vehicle	
	R29	Vehicle relocation to dock	
	R30	Distance to dist. case 1	
	R31	Distance to dist. case 2	
	R32	Distance to dist. case 3	
	R33	Distance to dist. case 4	
	R34	Distance to dist. case 5	
	R35	Distance to VIM hamper	
	R36	Distance to Breakroom	
	R37	Distance to Restroom	
		Distance to Supervisors	
	R38	Desk	
		Distance to 1st swinging exit door	
	R39		

13.1 Quantity

Numeric entry relating to scan at 13

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

ADVO/USPS-T13-107. Please refer to your response to MPA/USPS-T13-8 and 9, concerning the Engineered Standards study. As used below, the term "LR I-163 data" refers only to the data presented in that library reference, excluding other data that may have been collected but not included in the library reference.

(a) Define and distinguish among the following:

- Work sampling data**
- Time studies data**
- Videotape data**
- Other quantitative data.**

(b) Confirm that the data in USPS LR I-163 are only "work sampling" (or "activity sampling") data. If this is incorrect, please explain specifically what the data in LR I-163 are (e.g., time studies data, videotape data, or "other quantitative data").

(c) What was the specific purpose for and focus of collecting the LR I-163 data?

(d) Were the LR I-163 data used in isolation (or together with other data) to identify the "actual activities being performed by carriers along with criteria that might be effecting their activities?" Please explain fully how the LR I-163 data were used to accomplish this task.

(e) Were the LR I-163 data used in isolation (or together with other data) to identify the "methods," "time standards, and "time standards application technique/workload managing system?" Please explain fully how the LR I-163 data were used to accomplish this task.

(f) Were the LR I-163 data (or any analyses or results directly derived from that data) used as an input in the development of "time standards?" If so,

(1) Please provide any analyses or results from the data that were used as an input.

(2) Please describe precisely how the data or analyses were used as an input, including a description of the methodology employed in using the information to develop time standards.

(3) Please provide all documents relating to such use of the LR I-163 data, or analyses or results derived from that data, in developing time standards.

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

RESPONSE:

(a) Work Sampling data was obtained by the act of making observations every six minutes and through the use of a TimeWand® II bar code scanner creating electronic data documenting the subject by selecting from a predefined seven level hierarchy. The work sampling data included the location of the subject, whether or not the subject was engaged in Personal, Non-Job Administrative or Job Administrative activities, if the subject is inside or outside, the outside delivery type such as curb or park & loop or a foot route or central delivery or a dismount, whether or not it was a business or residential customer, what physical activity was being performed and details about the activity. The use of the bar code process also supplied the time of day of the observation. This data was used to determine the percentage of time spent performing various activities, the variability of time spent on various activities, the percent delay time which was a direct factor used in the engineered standards, and when coupled with other data was the foundation of a set of engineered standards based on work sampling that was never used. Levels 10 through 11.4.1 as presented in USPS LR-I-221 constitute the work sampling data hierarchy and USPS LR-I-163 is the outside work sampling data presented to witness Baron. Work sampling was performed throughout the route/carriers day. The classic unit of measure is XX.X % (such as 33.9% of the time a carrier spends delivering curb is spent at the point of delivery).

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

Time Studies were taken by use of the TimeWand® II bar code scanner. A time study documents the length of time of something along with other information so a rate can be determined. In this case an activity the carrier was engaged in such as casing letters would be timed and data collected on the number of letters cased so a letters cased per minute could be calculated. Levels 8.0 through 9.1 as presented in USPS LR-I-221 constitute the bar codes used for time studies. The use of the bar code process also supplied the time of day of the observation. Time studies were taken throughout the route/carriers day. The classic unit of measure is something per time (the current letter casing standard is 18 letters/minute).

Videotape data is time study data collected by counting frames (thirty frames equals one second) associated with a carrier activity as defined in the Standard Operating Practice included in USPS LR-I-242. Videotape data also includes additional data at the MOST® predetermined time system level. The classic unit of measure is something per time. The time of day of this information was also recorded.

Other quantitative data is the Level 13 data included in USPS LR-I-221. Please see ADVO/USPS-T13-100 and ADVO/USPS-T13-50 for definitions and the processes used to gather this data. The data identified criteria that might have an influence. This data was collected via the bar code approach

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

and each piece of data has it's own unique measure (temperature, gender, age). The use of the bar code process also supplied the time of day of the observation.

(b) Confirmed, USPS LR-I-163 is only work sampling data for street activities.

(c) Please see my responses to NAA/USPS-T13-3,4.

(d-e) LR-I-163 is a subset of a larger database. It was not used in isolation but together with other data. Please see my response to ADVO/USPS-T13-32 that identifies route days that were not included in LR-I-163 that were included in the analysis performed to support engineered standards. LR-I-163 does contain the majority of the outside work sampling data and therefore did have a direct effect on the street percent delay time used in the application and engineered standards. Please see response to MPA/USPS-T13-12 for an example of reports used to assist in developing engineered standards.

(f) Information responsive to these requests were made available at the informal technical conference pursuant to Presiding Officer's Ruling R2000 – 1/27.

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

ADVO/USPS-T13-108. In your response to MPA/USPS-T13-9, you state that "Analyses were performed on the data collected. We analyzed volume data, time data extracted from the videotapes, route data, and the effects of the quantitative data."

(a) Did any of these analyses involve or use the specific data presented in LR I-163 (as opposed to other data not in LR-163)?

(b) If so, please provide any such analyses that involved or used the specific data presented in LR I-163.

(c) If not, please explain why no analyses were made on the specific data in that library reference.

RESPONSE:

(a) Yes.

(b) Please see my response to ADVO/USPS-T13-23 b. Additional information responsive to these requests were made available at the informal technical conference pursuant to Presiding Officer's Ruling R2000 – 1/27.

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

(c) ADVO/USPS-T13-109. Please respond to the following concerning the relationship between the work sampling data in LR I-162 and the development of engineered methods and time standards.

(a) Please confirm that "time standards," in the standard Industrial Engineering sense of the term (i.e., times for an average, qualified worker to perform specific activities such as pulling mail out of a satchel, "fingering" mail at a mailbox, opening a mailbox, opening a door to a dismount delivery, traveling outside for a certain distance, or filling out a form), were developed during the Engineered Standards project. If this is incorrect, please explain fully.

(b) Did you attempt to relate the specific work sampling data contained in LR I-163 to the time standards you developed to determine whether they were consistent with each other? If so, please explain fully how you did so and provide all analyses and documentation on that comparison. If not, please explain why not.

RESPONSE:

(a) I can not confirm because I do not agree with your definition. In the standard Industrial Engineering sense "time standards" are the times for an average qualified worker, working under normal conditions, exercising proper safety precautions, following prescribed methods, with proper supervision. The duration of the time and work content of the time standard requires definition and may or may not be dependent on the application system.

The Engineered Standards project created an In-Office-Standard and Out-of-Office Street Standard that were application dependent.

**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS RAYMOND
TO ADVO, INC. INTERROGRATORIES**

(b) No, we did not attempt to relate the specific work sampling data contained in LR-I-163 to the time standards. *This comparative analysis was not requested by the Postal Service.*

DECLARATION

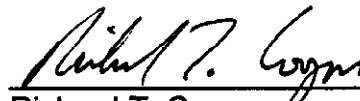
I, Lloyd B. Raymond, declare under penalty of perjury that the foregoing answers are true and correct to the best of my knowledge, information, and belief.

Lloyd B. Raymond

Date: 5-4-00

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.


Richard T. Cooper

475 L'Enfant Plaza West, S.W.
Washington, D.C. 20260-1137
May 4, 2000