

UNITED STATES OF AMERICA
Before The
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

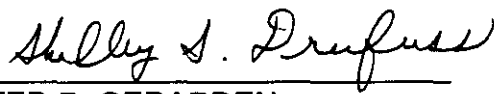
Postal Rate and Fee Changes, 2000)

Docket No. R2000-1

OFFICE OF THE CONSUMER ADVOCATE
FOLLOW-UP INTERROGATORIES UNITED STATES POSTAL SERVICE
(OCA/USPS-122-128)
April 10, 2000

Pursuant to sections 25(a), 26, and 27 of the Rules of Practice of the Postal Rate Commission, the Office of the Consumer Advocate hereby submits follow-up interrogatories and requests for production of information available only from the Postal Service. Instructions included with OCA interrogatories OCA/USPS-1-14 dated January 24, 2000, are hereby incorporated by reference.

Respectfully submitted,



TED P. GERARDEN
Director
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OCA/USPS-122. Please refer to the responses to OCA/USPS-T9-30-41 (redirected to the Postal Service) and LR-I-248. LR-I-248, Section II, listed seven non-postal programs: (1) FirstClass Phone Card, (2) Retail Merchandise, (3) PostOffice Online (POL), (4) LibertyCash, (5) Dinero Seguro, (6) REMITCO, and (7) Sure Money. For each of these seven programs/products/services:

- (a) Describe the product or service being offered.
- (b) State whether, to the Postal Service's knowledge, similar products/services are offered for a fee in the private sector.
- (c) State the date of "inception."
- (d) Provide financial reports to the Board of Governors (see responses to OCA/USPS-T9-35 & 40) and any other financial reports compiling annual revenues and expenses for each program/product/service since inception. Include all "start-up" expenses for each program/product/service.
- (e) For each of the FY 1999 expenses listed in LR-I-248, Section II, break them down into volume variable and product-specific costs.
- (f) Also state, for each program/product/service, whether there are any additional volume variable or product-specific costs not listed in LR-I-248; and provide such additional costs.
- (g) For each program/product/service, state whether the program/product/service is rendered in whole or in part by a third party provider. Identify the third party provider and describe how revenues are allocated between the Postal Service and the third party provider. Also state how expenses are divided between the Postal Service and the third party provider.

OCA/USPS-123. Are the revenue and expense figures set forth in LR-I-248 for “[v]arious ‘nonpostal’ programs for the period ended Quarter IV, 1999” for the entire fiscal year 1999, *i.e.*, Quarter I – Quarter IV, 1999? If not, please explain the period of time that is reflected. Also, are the figures expressed in thousands, *i.e.*, should “000” be added for each figure presented? If not, please explain.

OCA/USPS-124. Does the Postal Service offer PostECS service at the present time? If so, why has PostECS been omitted from the list of nonpostal services set forth in LR-I-248? If the Postal Service does offer PostECO service, then provide for Post ECS all of the information that has been requested in OCA/USPS-122.

OCA/USPS-125. Does the Postal Service offer a product or service called PostX at the present time? If so, why has PostX been omitted from the list of nonpostal services set forth in LR-I-248? If the Postal Service does offer PostX service, then provide for PostX all of the information that has been requested in OCA/USPS-122.

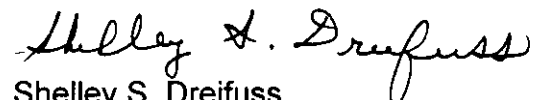
OCA/USPS-126. Does the Postal Service offer a product or service called Electronic Postmark at the present time? If so, why has Electronic Postmark been omitted from the list of nonpostal services set forth in LR-I-248? If the Postal Service does offer Electronic Postmark service, then provide for Electronic Postmark all of the information that has been requested in OCA/USPS-122.

OCA/USPS-127. Please refer to the response to OCA/USPS-T9-31. Are the costs and revenues resulting in the “difference of \$31.1 million” limited to the enumerated services in the Rule 54(h)(1) statement (*i.e.*, insurance, COD, money orders, ... draft registration)?

OCA/USPS-128. Government Accounting Office Report "U.S. Postal Service: Development and Inventory of New Products," GAO/GGD-99-15, issued November 24, 1998, indicates that for the non-postal products and services studied through FY 1997 showed total revenues of \$148.8 million and expenses of \$233.5 million. For the domestic non-postal products and services only which were included in the GAO report, please reconcile the revenues and expenses with the revenues and expenses through FY 1997 of the non-postal services listed in LR-I-248 and in response to OCA/USPS-122-126. If any such products and services are not either listed in LR-I-248 or in response to OCA/USPS-122-126, please explain why they were omitted.

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the rules of practice.


Shelley S. Dreifuss

Washington, D.C. 20268-0001
April 7, 2000