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BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

POSTAL RATE COMMISSION  
OFFICE OF THE SECRETARY

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Postal Rate and Fee Changes, 1997

Docket No. R97-1

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DIRECT TESTIMONY OF  
JOE ALEXANDROVICH  
ON BEHALF OF  
UNITED STATES POSTAL SERVICE

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LIST OF EXHIBITS

- A. COST SEGMENTS AND COMPONENTS, BY 1996 ..... USPS-5A
- B. FINAL ADJUSTMENTS, BY 1996 ..... USPS-5B
- C. COST AND REVENUE ANALYSIS, BY 1996 ..... USPS-5C

## LIST OF WORKPAPERS

WP-A. BASE YEAR 1996 REPORTS

- TABLE 1. MANUAL INPUT REQUIREMENT REPORT
- TABLE 2. "A" REPORT (WITHOUT PESSA)
- TABLE 3. FACTOR REPORT
- TABLE 4. "B" REPORT (PESSA DETAIL)

WP-B. BASE YEAR 1996 COST SEGMENT SPREADSHEETS (1-20)

WP-C. BASE YEAR 1996 LIOCATT FOR CITY CARRIERS (C1 & C2)

1     Autobiographical Sketch

2           My name is Joe Alexandrovich. I am an economist in Product Finance at  
3   Postal Service headquarters. I have been in my current job since March 1995  
4   and have been employed by the Postal Service since 1982, except for a three-  
5   year period when I attended graduate school.

6           My postal experience includes a number of positions, both at  
7   headquarters and in the field. At headquarters, I have served as an operations  
8   specialist in Operations Performance and Integration, a marketing specialist in  
9   the Product Management group, and a customer service support analyst in  
10   Customer Mail Preparation. My field experience has included assignments as  
11   Officer-in-Charge of the National City, CA post office, MSC Director of  
12   Operations Support in Tulsa, OK, labor relations specialist in Chicago, IL, and  
13   MSC Director of City Operations in Rockford, IL. I began my postal career as a  
14   casual clerk and spent 5 years as a MPLSM distribution clerk in Spokane, WA.

15           I presented rebuttal testimony in MC95-1 to proposals by the National  
16   Association of Presort Mailers and also to the OCA request for a Courtesy  
17   Envelope Mail (CEM) discount.

18           I hold a BA in economics from Eastern Washington University and a MBA  
19   from the University of Chicago. I have also completed graduate work in  
20   international relations at the University of Chicago and have taken doctorate  
21   level courses in economics at George Mason University.

1     PURPOSE AND SCOPE OF TESTIMONY

2                 This testimony presents the development of Base Year 1996 costs. A  
3     number of changes in costing methodology are introduced in this proceeding,  
4     resulting in substantial differences between the Fiscal Year 1996 Cost and  
5     Revenue Analysis (CRA) and Base Year 1996 costs. My testimony and related  
6     workpapers provide a brief overview of these changes and report their results.  
7     However, a more thorough treatment of these changes is addressed in the  
8     testimony of other witnesses.

9                 This testimony is divided into four sections. The first section defines the  
10    postal costing concepts used in the identification and development of base year  
11    costs. The second section summarizes the changes in costing methodology  
12    between Fiscal Year 1995 and Fiscal Year 1996<sup>1</sup>. In the third section, I describe  
13    the changes in costing methodologies between Fiscal Year 1996 and Base Year  
14    1996. The last section of my testimony provides an overview of the development  
15    of Base Year 1996 costs. I present these costs as a series of exhibits which  
16    follow this narrative.

17

18     I. Postal Costing Concepts

19                 Base Year costs are classified as either volume variable or other in the  
20    Base Year cost presentation.

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<sup>1</sup> For a description of costing methodology changes since Docket No. R90-1, see witness Patelunas's testimony in Docket No. MC96-3, USPS-T-5, pp. 5-11.

1       A. Volume Variable Costs

2           In postal cost development, the term "volume variable costs" refers to  
3           costs that change (increase or decrease) in response to a small change in mail  
4           volume. The degree of variability is the ratio of the percentage change in costs  
5           to the corresponding percentage change in volume. The degree of variability is  
6           usually referred to as the "variability" and is commonly expressed as a  
7           percentage. Direct and indirect variable costs are terms distinguishing whether  
8           or not there is at least one intervening link between cost and volume. For  
9           example, mail distribution clerk hours are directly linked to mail volume, while  
10          mail distribution supervisor hours are directly linked to mail distribution clerk  
11          hours and, hence, indirectly linked to volume.

12       B. Other Costs

13           The term "other costs" refers to all costs which are not volume variable. They  
14          represent the difference between total accrued costs and total volume variable  
15          costs.

16

17       II. Changes in Costing Methodology Between Fiscal Year 1995 and Fiscal Year  
18       1996

19

20           The costing methodology employed in the Fiscal Year 1996 CRA departs  
21          from that used in Fiscal Year 1995 in only two relatively minor respects.<sup>2</sup> The  
22          first of these is a technical adjustment to correct for the different employee mix

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<sup>2</sup> For a summary of the costing methodologies employed in FY 1995 and FY 1996, see the Summary Description of USPS Development of Costs by Segments and Components. For FY 1995 see Docket No. MC96-3, USPS LR-SSR-123, and for FY 1996, see USPS LR-H-1.

1 found in plants and non-plants at CAG A and CAG B sites in the In-Office Cost  
2 System (IOCS).

3 The second change in Fiscal Year 1996 costing is the creation of  
4 separate components for the costs associated with power transport equipment,  
5 such as forklifts, tractors, and cargo carriers. These costs were formerly  
6 included in General and Logistics cost components for capital, maintenance  
7 labor, and parts and supplies.

8 Although Docket No. MC95-1 (Classification Reform) was implemented on  
9 July 1, 1996, no changes were made in the structure or format of the FY 1996  
10 CRA since the prior classification scheme was in place for the larger part of the  
11 fiscal year. The Base Year follows the same classification structure used in the  
12 Fiscal Year 1996 CRA.

13

14 III. Changes in Costing Methodology Between Fiscal Year 1996 and Base Year  
15 1996

16  
17 A number of revisions to costing methodology are introduced in the Base  
18 Year 1996 costs. The most significant of these are the result of new studies  
19 which affect the volume variability of various segments and components. Base  
20 Year 1996 costs also include conceptual changes in how costs are either  
21 distributed to classes of mail and types of special services, or identified as other  
22 costs. A change is also made in the Base Year to combine Postal Cards and  
23 Private Postcards into the line item Single-Piece Cards.

1       A. New Studies

2           A number of new studies affecting the volume variability of selected  
3       segments and components are introduced in the Base Year costs. The following  
4       is a summary of these new studies, as well as a reference to their respective  
5       sponsoring witness.

6           Witness Brehm, USPS-T-21, provides an update to a window service  
7       variability study first presented in Docket No. R90-1<sup>3</sup>. He uses recent  
8       transaction time study results to estimate new variabilities for various window  
9       service activities.

10          Changes in the estimation of mail processing volume variabilities and  
11       distribution of mail processing labor costs are presented by witnesses Bradley,  
12       USPS-T-14 and Degen, USPS-T-12, respectively. Previously, mail processing  
13       labor costs were generally assumed to be 100% volume variable. In this docket,  
14       new mail processing variabilities are calculated by witness Bradley using actual  
15       operating data for various processing activities. Witness Degen presents a new  
16       approach to distributing these costs.

17          Witness Wade, USPS-T-20, presents a new vehicle service driver study.  
18          He performs a statistical analysis of how VSD workhours relate to hypothesized  
19       cost-drivers.

20          Refinements in the treatment of special purpose route costs are provided  
21       by witness Nelson, USPS-T-19. His work affects portions of Cost Segments 6

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<sup>3</sup> See witness LaMorte's testimony, Docket No. R90-1, USPS-T-6.

1 (City Delivery, Office Activities), 7 (City Delivery, Street Activities), and 9  
2 (Special Delivery Messengers).

3 Witness Baron, USPS-T-17, presents modifications to costing  
4 methodologies affecting both city and rural carrier costs. His work focuses on  
5 costs associated with letter routes.

6 Witness Bradley provides updates and refinements to purchased  
7 transportation variabilities in USPS-T-13. In addition, witness Hatfield, USPS-T-  
8 16, develops purchased transportation costs for Standard B mail, including a  
9 new methodology for calculating distance-related costs.

10 B. Cost Concepts

11 Previously, the Base Year cost presentation included identification of  
12 specific-fixed costs. The Base Year 1996 cost presentation, however, is limited  
13 to the estimation of volume variable costs for each category of mail and special  
14 service. Estimates of specific-fixed costs are still developed and allocated to  
15 categories of mail and special services in the estimation and application of  
16 incremental costs, in order to ensure that all categories of mail and special  
17 services meet the incremental cost floor, which includes specific-fixed costs.<sup>4</sup>

18 C. Single Piece Cards

19 The distinction between Postal Cards and Private Postcards is eliminated  
20 in the Base Year. During Fiscal Year 1996, most data collection systems were  
21 modified to combine these categories into a single line item designated as

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<sup>4</sup> See witness Takis' testimony, USPS-T-41.

1 Single Piece Cards. The Base Year incorporates this change by summing the  
2 Postal Card and Private Post Card line items shown in Workpaper B associated  
3 with this testimony.

4

5 IV. Development of Base Year 1996 Costs

6 Base Year 1996 costs are based on the established cost segments and  
7 components. Accrued costs for Base Year 1996 are grouped into 19 cost  
8 segments structured along costs for craft activities (e.g., rural carriers), work  
9 activities or major functions (e.g., purchased transportation). The cost segments  
10 are disaggregated into cost components and subcomponents. For each  
11 component or subcomponent a determination of cost variability is made, and  
12 then applied to the accrued costs for that component or subcomponent to arrive  
13 at the level of volume variable cost. An appropriate distribution key is then  
14 employed to distribute this cost to the classes and subclasses of mail and types  
15 of special service.

16 Cost segments and components for Base Year 1996 are presented as  
17 Exhibit USPS-5A to my testimony. Final adjustments are reported in my Exhibit  
18 USPS-5B, and a Cost and Revenue Analysis report for Base Year 1996 is  
19 provided as Exhibit USPS-5C.

USPS-T-5

EXHIBIT USPS-5A  
COST SEGMENTS AND COMPONENTS  
BASE YEAR 1996

COST SEGMENTS AND COMPONENTS  
BASE YEAR 1996

NOTE: THERE ARE 2 PAGES FOR EVERY COST COMPONENT.  
FOOTNOTES FOR A COST COMPONENT APPEAR ON A  
SEPARATE PAGE FOLLOWING THE DETAIL FOR A  
COST COMPONENT.

PAGE REFERENCES NOT PRECEDED BY A WORKPAPER REFERENCE  
REFER TO PAGES WITHIN THIS DOCUMENT.

ALL EXTERNAL REFERENCES ARE TO USPS-T-5, WORKPAPER A-2: VARIABLE COSTS LESS PESSA COSTS  
OR USPS-T-5, WORKPAPER A-4: PLANT, EQUIPMENT, SERVICEWIDE AND SELECTED  
ADMINISTRATIVE COSTS (PESSA COSTS)

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT SUMMARY

	C/S-1 POSTMASTERS	C/S-2 SUPERVISORS& TECHNICIANS	C/S-3 CLERKS AND MAILHANDLER	C/S-4 CLERKS CAG-K OFFICES	C/S-6&7 CITY DEL CARRIERS	C/S-8 VEHICLE SER DRIVERS
<b>FIRST-CLASS MAIL:</b>						
LETTERS & PARCELS	113 133	662 801	5 566 303	2 482	1 873 760	28 868
PRESORT LTR & PCL	57 677	194 295	1 194 689	567	1 018 479	18 328
SINGLE PIECE CARDS	3 348	24 389	183 379	73	89 369	230
PRESORT PRVT P CS	1 769	6 759	41 349	19	36 403	182
TOTAL FIRST	175 927	888 244	6 985 720	3 141	3 018 011	47 608
<b>PRIORITY MAIL</b>						
	17 725	60 157	540 853	111	107 436	20 420
<b>EXPRESS MAIL</b>						
	3 933	16 012	112 436	--	21 374	1 487
<b>MAILGRAMS</b>						
	--	24	88	--	166	1
<b>SECOND-CLASS MAIL:</b>						
WITHIN COUNTY	404	3 673	17 386	3	23 499	2 305
OUTSIDE COUNTY:						
REG RATE PUB	8 432	68 180	496 960	84	223 671	30 135
NONPROFIT PUB	1 753	13 945	88 934	15	59 624	6 000
CLASSROOM PUB	50	715	6 005	1	1 856	290
TOTAL SECOND	10 639	86 513	609 287	103	308 650	38 730
<b>THIRD-CLASS MAIL:</b>						
SINGLE PIECE RATE	723	10 741	82 069	19	25 799	429
BULK RATE-REG						
CAR PRESORT	22 945	84 596	305 921	64	716 279	38 428
OTHER	33 755	210 877	1 605 824	373	809 641	37 843
TOTAL REGULAR	56 700	295 473	1 911 745	437	1 525 920	76 271
BULK RATE-NONPROF						
CAR PRESORT	1 290	6 588	32 442	7	46 962	1 942
OTHER	5 788	49 980	385 597	89	191 940	6 362
TOTAL NONPROF	7 078	56 568	418 039	96	238 902	8 304
TOTAL THIRD	64 501	362 782	2 411 853	552	1 790 621	85 004
<b>FOURTH-CLASS MAIL:</b>						
PARCELS ZONE RATE	3 690	21 432	168 661	--	42 935	25 779
BOUND PRNT MATTER	2 392	12 481	76 322	--	51 222	13 655
SPC 4TH-CL. RATE	1 787	9 237	72 257	--	27 690	4 983
LIBRARY RATE	256	1 918	16 453	--	4 585	625
TOTAL FOURTH	8 125	45 068	333 693	--	126 432	45 042

USPS 10-4,30  
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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT SUMMARY

	C/S-1 POSTMASTERS	C/S-2 SUPERVISORS& TECHNICIANS	C/S-3 CLERKS AND MAILHANDLER	C/S-4 CLERKS CAG-K OFFICES	C/S-6&7 CITY DEL CARRIERS	C/S-8 VEHICLE SER DRIVERS
U S POSTAL SERVICE	--	13 187	112 772	--	13 403	1 147
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	1 350	11 042	--	3 222	524
INTERNATIONAL MAIL	7 363	26 126	252 743	--	23 043	5 592
TOTAL ALL MAIL	288 213	1 499 463	11 370 487	3 907	5 412 358	245 555
SPECIAL SERVICES:						
REGISTRY	605	3 454	31 718	15	7 042	--
CERTIFIED	2 981	13 243	63 305	15	93 596	--
INSURANCE	263	1 538	12 818	1	2 581	--
COD	114	799	5 968	2	2 799	--
SPECIAL DELIVERY	20	188	216	--	644	--
MONEY ORDERS	1 181	8 676	82 277	--	--	--
STAMPED ENVELOPES	85	143	1 341	--	--	--
SPECIAL HANDLING	2	76	754	--	--	--
POST OFFICE BOX	3 044	7 013	65 299	--	329	--
OTHER	--	10 253	89 524	62	7 971	--
TOTAL SPC SVCS	8 295	45 383	353 220	95	114 962	--
VOLUME VARIABLE	296 508	1 544 846	11 723 707	4 002	5 527 320	245 555
OTHER	1 368 017	1 736 126	4 732 392	5 331	5 934 155	164 729
TOTAL COSTS	1 664 525	3 280 972	16 456 099	9 333	11 461 475	410 284

SOURCE FOR COST SEGMENTS  
AND COMPONENTS

SUMMARY TABLE

COLUMN TITLE

COLUMN SOURCE

1 C/S-1  
(COMPONENT 251)

PAGES 09-10 COLUMN 4

2 C/S-2  
(COMPONENT 284)

PAGES 17-18 COLUMN 4

3 C/S-3  
(COMPONENT 478)

PAGES 21-22 COLUMN 5

4 C/S-4  
(COMPONENT 254)

PAGES 23-24 COLUMN 1

5 C/S-6 & 7  
(COMPONENT 281)

SUMMATION PAGES 25-26 COLUMN 6  
AND PAGES 27-28 COLUMN 6

6 C/S-8  
(COMPONENT 258)

PAGES 29-30 COLUMN 1

USPS 10-4,30  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT SUMMARY

	C/S-9 SPECIAL DEL MESSENGERS	C/S-10 RURAL CARRIERS	C/S-11 CUSTODIAL & MAINT SERV	C/S-12 MOTOR VEH SERVICE	C/S-13 MISC OPER COSTS	C/S-14 PURCHASED TRANSPORT
<b>FIRST-CLASS MAIL:</b>						
LETTERS & PARCELS	690	296 468	573 319	35 858	2 103	571 407
PRESORT LTR & PCL	314	263 567	152 605	17 108	1 205	238 955
SINGLE PIECE CARDS	37	19 248	16 472	1 657	105	8 321
PRESORT PRVT P CS	17	11 053	4 407	560	44	2 147
TOTAL FIRST	1 058	590 336	746 803	55 183	3 457	820 830
PRIORITY MAIL	954	12 979	40 870	12 320	120	526 355
EXPRESS MAIL	43 550	4 729	8 935	7 967	277	56 100
MAILGRAMS	46	11	6	27	--	--
<b>SECOND-CLASS MAIL:</b>						
WITHIN COUNTY	3	13 610	1 540	908	29	.56
OUTSIDE COUNTY:						
REG RATE PUB	23	108 288	42 181	9 873	261	248 294
NONPROFIT PUB	5	34 191	8 141	2 324	71	58 922
CLASSROOM PUB	--	913	522	89	2	2 090
TOTAL SECOND	31	157 002	52 384	13 194	363	309 362
<b>THIRD-CLASS MAIL:</b>						
SINGLE PIECE RATE	7	1 149	8 094	996	25	26 144
BULK RATE-REG						
CAR PRESORT	5	259 640	42 646	19 562	902	50 025
OTHER	7	304 392	165 137	18 859	965	253 948
TOTAL REGULAR	12	564 032	207 783	38 421	1 867	303 973
BULK RATE-NONPROF						
CAR PRESORT	--	13 834	4 088	1 137	57	6 082
OTHER	3	70 010	37 380	3 677	236	50 706
TOTAL NONPROF	3	83 844	41 468	4 814	293	56 788
TOTAL THIRD	22	649 025	257 345	44 231	2 185	386 905
<b>FOURTH-CLASS MAIL:</b>						
PARCELS ZONE RATE	39	9 804	23 800	7 721	51	304 686
BOUND PRNT MATTER	3	10 381	11 531	7 498	58	53 117
SPC 4TH-CL. RATE	3	5 199	11 605	2 932	31	51 595
LIBRARY RATE	3	1 243	2 399	478	4	11 817
TOTAL FOURTH	48	26 627	49 335	18 629	144	421 215

## DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

## COST SEGMENT SUMMARY

	C/S-9 SPECIAL DEL MESSAGERS	C/S-10 RURAL CARRIERS	C/S-11 CUSTODIAL & MAINT SERV	C/S-12 MOTOR VEH SERVICE	C/S-13 MISC OPER COSTS	C/S-14 PURCHASED TRANSPORT
U S POSTAL SERVICE	1	1 537	7 358	4 49	14	1 921
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	671	1 321	152	4	3 412
INTERNATIONAL MAIL	8 029	2 585	23 006	3 308	72	715 723
TOTAL ALL MAIL	53 739	1 445 502	1 187 363	155 460	6 636	3 251 823
SPECIAL SERVICES:						
REGISTRY	47	2 335	7 291	142	11	--
CERTIFIED	--	54 012	6 909	993	143	--
INSURANCE	--	2 738	684	28	4	--
COD	4	3 874	540	45	4	--
SPECIAL DELIVERY	1 341	3 219	56	232	8	--
MONEY ORDERS	--	1 233	3 598	2	--	--
STAMPED ENVELOPES	--	--	62	--	--	--
SPECIAL HANDLING	--	--	55	--	--	--
POST OFFICE BOX	--	--	103 923	3	--	--
OTHER	18	26	7 835	187	9	--
TOTAL SPC SVCS	1 410	64 483	130 953	1 632	179	--
VOLUME VARIABLE	55 149	1 509 985	1 318 316	157 092	6 815	3 251 823
OTHER	50 486	1 867 077	795 260	444 341	266 605	505 896
TOTAL COSTS	105 635	3 377 062	2 113 576	601 433	273 420	3 757 719

\*\*\*\*\* PAGE 4 \*\*\*\*\*  
\*\*\*\*\* \*\*\*\*\*

## SUMMARY TABLE

COLUMN TITLE	COLUMN SOURCE
1 C/S-9 (COMPONENT 259)	PAGES 31-32 COLUMN 5
2 C/S-10 (COMPONENT 260)	PAGES 33-34 COLUMN 4
3 C/S-11 (COMPONENT 482)	PAGES 35-36 COLUMN 5
4 C/S-12 (COMPONENT 262)	PAGES 37-38 COLUMN 4
5 C/S-13 (COMPONENT 263)	PAGES 41-42 COLUMN 5
6 C/S-14 (COMPONENT 264)	PAGES 45-46 COLUMN 2

\*\*\*\*\* PAGE 4.1 \*\*\*\*\*

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT SUMMARY

	C/S-15 BUILDING OCCUPANCY	C/S-16 SUPPLIES AND SERVICES	C/S-17 RESEARCH & DEVELOPMENT	C/S-18 ADMIN & REG OPERATIONS
<b>FIRST-CLASS MAIL:</b>				
LETTERS & PARCELS	273 161	549 395	--	688 223
PRESORT LTR & PCL	77 075	102 749	--	218 459
SINGLE PIECE CARDS	8 852	22 742	--	25 327
PRESORT PRVT P CS	2 514	3 396	--	7 666
TOTAL FIRST	361 602	678 282	--	939 675
PRIORITY MAIL	39 639	76 390	--	61 775
EXPRESS MAIL	10 130	19 888	--	16 485
MAILGRAMS	7	6	--	26
<b>SECOND-CLASS MAIL:</b>				
WITHIN COUNTY	1 533	1 462	--	4 711
OUTSIDE COUNTY:				
REG RATE PUB	31 569	35 398	--	74 190
NONPROFIT PUB	6 161	6 636	--	16 087
CLASSROOM PUB	345	408	--	787
TOTAL SECOND	39 608	43 904	--	95 775
<b>THIRD-CLASS MAIL:</b>				
SINGLE PIECE RATE	4 681	6 372	--	9 812
BULK RATE-REG				
CAR PRESORT	36 096	35 726	--	110 893
OTHER	99 194	125 712	--	239 623
TOTAL REGULAR	135 290	161 438	--	350 516
BULK RATE-NONPROF				
CAR PRESORT	2 937	3 217	--	8 090
OTHER	22 062	28 840	--	56 401
TOTAL NONPROF	24 999	32 057	--	64 491
TOTAL THIRD	164 970	199 867	--	424 819
<b>FOURTH-CLASS MAIL:</b>				
PARCELS ZONE RATE	14 928	17 535	--	22 970
BOUNO PRNT MATTER	7 253	8 417	--	13 788
SPC 4TH-CL. RATE	6 641	8 220	--	10 272
LIBRARY RATE	1 342	1 703	--	2 120
TOTAL FOURTH	30 164	35 875	--	49 150

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT SUMMARY

	C/S-15 BUILDING OCCUPANCY	C/S-16 SUPPLIES AND SERVICES	C/S-17 RESEARCH & DEVELOPMENT	C/S-18 ADMIN & REG OPERATIONS
U S POSTAL SERVICE	5 223	6 538	--	11 321
FREE MAIL--BLIND & HNDC & SERVICEMEN	745	927	--	1 385
INTERNATIONAL MAIL	12 637	21 182	--	26 514
TOTAL ALL MAIL	664 725	1 082 859	--	1 626 925
SPECIAL SERVICES:				
REGISTRY	8 124	6 456	--	4 334
CERTIFIED	8 180	6 397	--	17 708
INSURANCE	828	613	--	1 564
COD	634	498	--	1 075
SPECIAL DELIVERY	65	47	--	209
MONEY ORDERS	4 417	7 167	--	7 478
STAMPED ENVELOPES	76	8 982	--	123
SPECIAL HANDLING	54	47	--	68
POST OFFICE BOX	129 977	91 570	--	20 230
OTHER	5 109	6 031	--	8 822
TOTAL SPC SVCS	157 464	127 808	--	61 611
VOLUME VARIABLE	822 189	1 210 667	--	1 688 536
OTHER	477 476	1 186 195	55 466	2 650 011
TOTAL COSTS	1 299 665	2 396 862	55 466	4 338 547

SOURCE FOR COST SEGMENTS  
AND COMPONENTS

SUMMARY TABLE

COLUMN TITLE

COLUMN SOURCE

1 C/S-15  
(COMPONENT 289)

PAGES 47-48 COLUMN 4

2 C/S-16  
(COMPONENT 490)

PAGES 53-54 COLUMN 2

3 C/S-17  
(COMPONENT 267)

WORKPAPER A-2, PAGES 09-10 COLUMN 4

4 C/S-18  
(COMPONENT 459)

PAGES 63-64 COLUMN 6

USPS 10-4 50  
ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT SUMMARY

	C/S-19 GEN MGMT SYSTEMS	C/S-20 OTHER ACCR'D EXPENSES	TOTAL
<b>FIRST-CLASS MAIL:</b>			
LETTERS & PARCELS	--	808 660	12 046 631
PRESORT LTR & PCL	--	248 456	3 804 528
SINGLE PIECE CARDS	--	25 586	429 135
PRESORT PRVT P CS	--	7 709	125 994
<b>TOTAL FIRST</b>	--	1 090 411	16 406 288
<b>PRIORITY MAIL</b>	--	66 125	1 584 229
<b>EXPRESS MAIL</b>	--	19 320	342 623
<b>MAILGRAMS</b>	--	24	432
<b>SECOND-CLASS MAIL:</b>			
WITHIN COUNTY	--	3 932	75 056
OUTSIDE COUNTY:			
REG RATE PUB	--	71 365	1 448 904
NONPROFIT PUB	--	14 957	317 766
CLASSROOM PUB	--	801	14 874
<b>TOTAL SECOND</b>	--	91 055	1 856 600
<b>THIRD-CLASS MAIL:</b>			
SINGLE PIECE RATE	--	11 295	188 355
BULK RATE-REG			
CAR PRESORT	--	98 199	1 821 927
OTHER	--	258 216	4 164 366
<b>TOTAL REGULAR</b>	--	356 415	5 986 293
BULK RATE-NONPROF			
CAR PRESORT	--	7 902	136 575
OTHER	--	60 649	969 720
<b>TOTAL NONPROF</b>	--	68 551	1 106 295
<b>TOTAL THIRD</b>	--	436 261	7 280 943
<b>FOURTH-CLASS MAIL:</b>			
PARCELS ZONE RATE	--	30 966	694 997
BOUND PRNT MATTER	--	16 923	285 041
SPC 4TH-CL. RATE	--	14 074	226 526
LIBRARY RATE	--	2 889	47 835
<b>TOTAL FOURTH</b>	--	64 852	1 254 399

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT SUMMARY

	C/S-19 GEN MGMT SYSTEMS	C/S-20 OTHER ACCR'D EXPENSES	TOTAL
U S POSTAL SERVICE	--	11 226	196 097
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	1 651	26 406
INTERNATIONAL MAIL	--	30 595	1 158 518
TOTAL ALL MAIL	--	1 811 520	30 106 535
SPECIAL SERVICES:			
REGISTRY	--	11 524	83 098
CERTIFIED	--	15 488	283 016
INSURANCE	--	12 636	36 296
COD	--	3 327	19 683
SPECIAL DELIVERY	--	249	3 494
MONEY ORDERS	--	6 957	122 986
STAMPED ENVELOPES	--	118	10 930
SPECIAL HANDLING	--	80	1 136
POST OFFICE BOX	--	108 172	529 560
OTHER	--	10 370	146 217
TOTAL SPC SVCS	--	168 921	1 236 416
VOLUME VARIABLE	--	1 980 441	31 342 951
OTHER	35 654	1 358 429	23 633 646
TOTAL COSTS	35 654	3 338 870	54 976 597

SOURCE FOR COST SEGMENTS AND COMPONENTS	SUMMARY TABLE
COLUMN TITLE	COLUMN SOURCE
1 C/S-19 (COMPONENT 269)	WORKPAPER A-2, PAGES 09-10 COLUMN 6
2 C/S-20 (COMPONENT 475)	PAGES 67-68 COLUMN 3
3 TOTAL (COMPONENT 460)	SUMMATION PAGES 1-8 ALL COLUMNS

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 1. POSTMASTERS

(1.1 THRU 1.3)

	POSTMASTERS EAS 23 & BELOW (1.1)	POSTMASTERS EAS 24 & ABOVE (1.2)	GENERAL MGRS AT BMCS (1.3)	TOTAL C/S 01
*****				
FIRST-CLASS MAIL:				
LETTERS & PARCELS	113 133	--	--	113 133
PRESORT LTR & PCL	57 677	--	--	57 677
SINGLE PIECE CARDS	3 348	--	--	3 348
PRESORT PRVT P CS	1 769	--	--	1 769
TOTAL FIRST	175 927	--	--	175 927
PRIORITY MAIL	17 725	--	--	17 725
EXPRESS MAIL	3 933	--	--	3 933
MAILGRAMS	--	--	--	--
SECOND-CLASS MAIL:				
WITHIN COUNTY	404	--	--	404
OUTSIDE COUNTY:				
REG RATE PUB	8 432	--	--	8 432
NONPROFIT PUB	1 753	--	--	1 753
CLASSROOM PUB	50	--	--	50
TOTAL SECOND	10 639	--	--	10 639
THIRD-CLASS MAIL:				
SINGLE PIECE RATE	723	--	--	723
BULK RATE-REG				
CAR PRESORT	22 945	--	--	22 945
OTHER	33 755	--	--	33 755
TOTAL REGULAR	56 700	--	--	56 700
BULK RATE-NONPROF				
CAR PRESORT	1 290	--	--	1 290
OTHER	5 788	--	--	5 788
TOTAL NONPROF	7 078	--	--	7 078
TOTAL THIRD	64 501	--	--	64 501
FOURTH-CLASS MAIL:				
PARCELS ZONE RATE	3 690	--	--	3 690
BOUND PRNT MATTER	2 392	--	--	2 392
SPC 4TH-CL. RATE	1 787	--	--	1 787
LIBRARY RATE	256	--	--	256
TOTAL FOURTH	8 125	--	--	8 125

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 1 POSTMASTERS

(1 1 THRU 1 3)

	POSTMASTERS EAS 23 & BELOW (1.1)	POSTMASTERS EAS 24 & ABOVE (1.2)	GENERAL MGRS AT BMCS (1.3)	TOTAL C/S 01
U S POSTAL SERVICE	--	--	--	--
FREE MAIL--BLIND & FIMDC & SERVICEMEN	--	--	--	--
INTERNATIONAL MAIL	7 363	--	--	7 363
TOTAL ALL MAIL	288 213	--	--	288 213
SPECIAL SERVICES:				
REGISTRY	605	--	--	605
CERTIFIED	2 981	--	--	2 981
INSURANCE	263	--	--	263
COD	114	--	--	114
SPECIAL DELIVERY	20	--	--	20
MONEY ORDERS	1 181	--	--	1 181
STAMPED ENVELOPES	85	--	--	85
SPECIAL HANDLING	2	--	--	2
POST OFFICE BOX	3 044	--	--	3 044
OTHER	--	--	--	
TOTAL SPC SVCS	8 295	--	--	8 295
VOLUME VARIABLE	296 508	--	--	296 508
OTHER	1 329 975	38 019	23	1 368 017
TOTAL COSTS	1 626 483	38 019	23	1 664 525

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SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 01: POSTMASTERS
COLUMN TITLE	COLUMN SOURCE
1 POSTMASTERS EAS 23 & BELOW (COMPONENT 001)	WORKPAPER A-2, PAGES 13-14 COLUMN 1
2 POSTMASTERS EAS 24 & ABOVE (COMPONENT 002)	WORKPAPER A-2, PAGES 13-14 COLUMN 2
3 BMC MANAGERS (COMPONENT 003)	WORKPAPER A-2, PAGES 13-14 COLUMN 3
4 TOTAL C/S 01 (COMPONENT 251)	SUMMATION COLUMNS 1-3

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PAGE 10.1  
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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 2. SUPERVISORS AND TECHNICIANS

(2.1 THRU 2.3)

	MAIL PROCESSING (2.1)	CENTRAL MAIL MARKUP (2.1)	SUBTOTAL (2.1)	WINDOW SERVICE (2.2)	ADMIN & SUPPORT ACTIVITIES (2.3)
*****					
FIRST-CLASS MAIL:					
LETTERS & PARCELS	366 997	13 327	380 324	45 801	14 629
PRESORT LTR & PCL	83 083	9 802	92 885	2 011	4 657
SINGLE PIECE CARDS	10 787	874	11 661	2 941	540
PRESORT PRVT P CS	2 879	321	3 200	71	164
TOTAL FIRST	463 746	24 324	488 070	50 824	19 990
PRIORITY MAIL	36 712	268	36 980	3 863	1 293
EXPRESS MAIL	6 395	--	6 395	2 153	347
MAILGRAMS	6	--	6	--	1
SECOND-CLASS MAIL:					
WITHIN COUNTY	1 169	89	1 258	43	101
OUTSIDE COUNTY:					
REG RATE PUB	35 913	3 106	39 019	204	1 573
NONPROFIT PUB	6 301	817	7 118	22	342
CLASSROOM PUB	440	--	440	--	17
TOTAL SECOND	43 823	4 012	47 835	269	2 033
THIRD-CLASS MAIL:					
SINGLE PIECE RATE	5 808	1 342	7 150	223	207
BULK RATE-REG					
CAR PRESORT	19 750	366	20 116	531	2 368
OTHER	114 234	1 525	115 759	2 059	5 087
TOTAL REGULAR	133 984	1 891	135 875	2 590	7 455
BULK RATE-NONPROF					
CAR PRESORT	2 147	41	2 188	87	172
OTHER	27 167	240	27 407	748	1 199
TOTAL NONPROF	29 314	281	29 595	835	1 371
TOTAL THIRD	169 106	3 514	172 620	3 648	9 033
FOURTH-CLASS MAIL:					
PARCELS ZONE RATE	11 767	98	11 865	700	480
BOUND PRNT MATTER	5 477	313	5 790	58	291
SPC 4TH-CL. RATE	5 034	61	5 095	298	215
LIBRARY RATE	1 203	12	1 215	9	44
TOTAL FOURTH	23 481	484	23 965	1 065	1 030

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ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 2. SUPERVISORS AND TECHNICIANS

(2.1 THRU 2.3)

	MAIL PROCESSING (2.1)	CENTRAL MAIL MARKUP (2.1)	SUBTOTAL (2.1)	WINDOW SERVICE (2.2)	ADMIN & SUPPORT ACTIVITIES (2.3)
U S POSTAL SERVICE	7 085	1 748	8 833	1 335	240
FREE MAIL--BLIND & HNDC & SERVICEMEN	798	49	847	17	29
INTERNATIONAL MAIL	16 494	167	16 661	2 226	561
TOTAL ALL MAIL	767 646	34 566	802 212	65 400	34 557
SPECIAL SERVICES:					
REGISTRY	1 397	--	1 397	1 007	84
CERTIFIED	1 438	--	1 438	3 536	376
INSURANCE	60	--	60	1 080	33
COD	141	--	141	332	23
SPECIAL DELIVERY	1	--	1	14	4
MONEY ORDERS	--	--	--	7 469	155
STAMPED ENVELOPES	--	--	--	122	3
SPECIAL HANDLING	16	--	16	JU	1
POST OFFICE BOX	--	--	--	5 877	291
OTHER	5 890	1 647	7 537	607	186
TOTAL SPC SVCS	8 943	1 647	10 590	20 094	1 156
VOLUME VARIABLE	776 589	36 213	812 802	85 494	35 713
OTHER	241 705	4 440	246 145	92 773	26 518
TOTAL COSTS	1 018 294	40 653	1 058 947	178 267	62 231

\*\*\* PAGE 12 \*\*\*

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 02: SUPERVISORS AND TECHNICIANS
COLUMN TITLE	COLUMN SOURCE
1 MAIL PROCESSING (COMPONENT 272)	WORKPAPER A-2, PAGES 17-18 COLUMN 1
2 CENTRAL MAIL MARKUP (COMPONENT 677)	WORKPAPER A-2, PAGES 29-30 COLUMN 5
3 SUBTOTAL (COMPONENT 820)	SUMMATION COLUMNS 1-2
4 WINDOW SERVICE (COMPONENT 007)	WORKPAPER A-2, PAGES 17-18 COLUMN 2
5 ADMIN & SUPPORT ACTIVITIES (COMPONENT 483)	SUMMARIZATION WORKPAPER A-2, PAGES 19-20 COLUMN 1 AND WORKPAPER A~4, PAGES 05-06 COLUMN 1

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 2. SUPERVISORS AND TECHNICIANS      SUPERVISION OF COLLECTION & DELIVERY (2.4)

	CITY DELIVERY CARRIERS (2.4)	SPECIAL DELIVERY MESSENGERS (2.4)	RURAL DELIVERY CARRIERS (2.4)	VEHICLE SERVICE (2.4)	SUBTOTAL (2.4)
<b>FIRST-CLASS MAIL:</b>					
LETTERS & PARCELS	112 234	57	1 101	2 913	116 305
PRESORT LTR & PCL	61 005	26	979	1 850	63 860
SINGLE PIECE CARDS	5 352	4	71	23	5 450
PRESORT PRVT P CS	2 181	1	41	18	2 241
TOTAL FIRST	180 772	88	2 192	4 804	187 856
<b>PRIORITY MAIL</b>					
	6 435	79	48	2 061	8 623
<b>EXPRESS MAIL</b>					
	1 280	3 594	18	150	5 042
<b>MAILGRAMS</b>					
	10	4	--	--	14
<b>SECOND-CLASS MAIL:</b>					
WITHIN COUNTY	1 407	--	51	233	1 691
OUTSIDE COUNTY:					
REG RATE PUB	13 398	2	402	3 041	16 843
NONPROFIT PUB	3 571	--	127	606	4 304
CLASSROOM PUB	112	--	3	29	144
TOTAL SECOND	18 488	2	583	3 909	22 982
<b>THIRD-CLASS MAIL:</b>					
SINGLE PIECE RATE	1 546	1	4	43	1 594
BULK RATE-REG					
CAR PRESORT	42 905	--	964	3 878	47 747
OTHER	48 497	1	1 131	3 819	53 448
TOTAL REGULAR	91 402	1	2 095	7 697	101 195
BULK RATE-NONPROF					
CAR PRESORT	2 813	--	51	196	3 060
OTHER	11 497	--	260	642	12 399
TOTAL NONPROF	14 310	--	311	838	15 459
TOTAL THIRD	107 258	2	2 410	8 578	118 248
<b>FOURTH-CLASS MAIL:</b>					
PARCELS ZONE RATE	2 572	3	36	2 602	5 213
BOUND PRNT MATTER	3 069	--	39	1 378	4 486
SPC 4TH-CL. RATE	1 658	--	19	503	2 180
LIBRARY RATE	274	--	5	63	342
TOTAL FOURTH	7 573	3	99	4 546	12 221

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

	COST SEGMENT 2. SUPERVISORS AND TECHNICIANS			SUPERVISION OF COLLECTION & DELIVERY (2.4)	
	CITY DELIVERY CARRIERS (2.4)	SPECIAL DELIVERY MESSFRS (2.4)	RURAL DELIVERY CARRIERS (2.4)	VEHICLE SERVICE (2.4)	SUBTOTAL (2.4)
U S POSTAL SRVCE	804	--	6	116	926
FREE MAIL--BLIND & HNDC & SERVICEMEN	193	--	2	53	248
INTERNATIONAL MAIL	1 379	663	10	564	2 616
TOTAL ALL MAIL	324 192	4 435	5 368	24 781	358 776
SPECIAL SERVICES:					
REGISTRY	422	4	9	--	435
CERTIFIED	5 606	--	201	--	5 807
INSURANCE	154	--	10	--	164
COD	167	--	14	--	181
SPECIAL DELIVERY	40	110	1	--	151
MONEY ORDERS	--	--	5	--	5
STAMPED ENVELOPES	--	--	--	--	--
SPECIAL HANDLING	--	--	--	--	--
POST OFFICE BOX	20	--	--	--	20
OTHER	477	1	--	--	478
TOTAL SPC SVCS	6 886	115	240	--	7 241
VOLUME VARIABLE	331 078	4 550	5 608	24 781	366 017
OTHER	355 460	4 166	5 811	16 624	382 061
TOTAL COSTS	686 538	8 716	11 419	41 405	748 078

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 02: SUPERVISORS AND TECHNICIANS SUPERVISION OF COLLECTION AND DELIVERY
COLUMN TITLE	COLUMN SOURCE
1 CITY DELIVERY CARRIERS (COMPONENT 020)	WORKPAPER A-2, PAGES 23-24 COLUMN 1
2 SPECIAL DELIVERY MESSENGERS (COMPONENT 028)	WORKPAPER A-2, PAGES 25-26 COLUMN 3
3 RURAL DELIVERY CARRIERS (COMPONENT 674)	WORKPAPER A-2, PAGES 29-30 COLUMN 2
4 VEHICLE SERVICE (COMPONENT 675)	WORKPAPER A-2, PAGES 29-30 COLUMN 3
5 SUBTOTAL (COMPONENT 821)	SUMMATION COLUMNS 1-4

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 2. SUPERVISORS AND TECHNICIANS	TECH PERSONNEL & OTHER SUPV	(2.5)
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EMPLOYEE & LABOR RELATIONS	HIGHER LEVEL SUPERVISORS	GENERAL SUPV OF MAIL PROCESSING	GENERAL SUPV OF COLLECT/DELIVERY	SUPERVISOR TRAINING	QUALITY CONTROL REVENUE PROTECT
(2.5)	(2.5)	(2.5)	(2.5)	(2.5)	(2.5)

**FIRST-CLASS MAIL:**

LETTERS & PARCELS	--	21 439	365	79	12 351	12 324
PRESORT LTR & PCL	--	6 796	83	35	3 603	2 790
SINGLE PIECE CARDS	--	797	11	4	454	362
PRESORT PRVT P CS	--	240	3	1	125	97
<b>TOTAL FIRST</b>	--	<b>29 272</b>	<b>462</b>	<b>119</b>	<b>16 533</b>	<b>15 573</b>

**PRIORITY MAIL**

PRIORITY MAIL	--	1 841	37	5	1 124	1 233
---------------	----	-------	----	---	-------	-------

**EXPRESS MAIL**

EXPRESS MAIL	--	498	6	1	299	215
--------------	----	-----	---	---	-----	-----

**MAILGRAMS**

MAILGRAMS	--	1	--	--	--	--
-----------	----	---	----	----	----	----

**SECOND-CLASS MAIL:**

WITHIN COUNTY	--	149	1	1	67	39
OUTSIDE COUNTY:						
REG RATE PUB	-	2 308	36	8	1 267	1 206
NONPROFIT PUB	--	504	6	2	258	212
CLASSROOM PUB	--	24	--	--	13	15
<b>TOTAL SECOND</b>	--	<b>2 985</b>	<b>43</b>	<b>11</b>	<b>1 605</b>	<b>1 472</b>

**THIRD-CLASS MAIL:**

SINGLE PIECE RATE	--	304	6	1	202	195
BULK RATE-REG						
CAR PRESORT	--	3 481	20	24	1 552	663
OTHER	--	7 458	114	28	3 909	3 836
<b>TOTAL REGULAR</b>	--	<b>10 939</b>	<b>134</b>	<b>52</b>	<b>5 461</b>	<b>4 499</b>
BULK RATE-NONPROF						
CAR PRESORT	--	254	2	2	121	72
OTHER	--	1 767	27	7	927	912
<b>TOTAL NONPROF</b>	--	<b>2 021</b>	<b>29</b>	<b>9</b>	<b>1 048</b>	<b>984</b>
<b>TOTAL THIRD</b>	--	<b>13 264</b>	<b>169</b>	<b>62</b>	<b>6 711</b>	<b>5 678</b>

**FOURTH-CLASS MAIL:**

PARCELS ZONE RATE	--	689	12	2	399	395
BOUND PRNT MATTER	--	421	6	2	232	184
SPC 4TH-CL. RATE	--	308	5	1	172	169
LIBRARY RATE	--	64	1	--	36	40
<b>TOTAL FOURTH</b>	--	<b>1 482</b>	<b>24</b>	<b>5</b>	<b>839</b>	<b>788</b>

## DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

	COST SEGMENT 2.SUPERVISORS AND TECHNICIANS			TECH PERSONNEL & OTHER SUPV			(2.5)
	EMPLOYEE & LABOR RELATIONS (2.5)	HIGHER LEVEL SUPERVISORS (2.5)	GENERAL SUPV OF MAIL PROCESSING (2.5)	GENERAL SUPV OF COLLECT/DELIVERY (2.5)	SUPERVISOR TRAINING (2.5)	QUALITY CONTROL REVENUE PROTECT (2.5)	
U S POSTAL SERVICE	--	354	7	1	248	238	
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	43	1	--	25	27	
INTERNATIONAL MAIL	--	809	16	2	488	554	
TOTAL ALL MAIL	--	50 549	765	206	27 872	25 778	
SPECIAL SERVICES:							
REGISTRY	--	110	1	1	64	47	
CERTIFIED	--	549	1	4	243	48	
INSURANCE	--	48	--	--	29	2	
COD	--	33	--	--	15	5	
SPECIAL DELIVERY	--	7	--	--	4	--	
MONEY ORDERS	--	225	--	3	164	--	
STAMPED ENVELOPES	--	4	--	--	3	--	
SPECIAL HANDLING	--	2	--	--	1	--	
POST OFFICE BOX	--	176	--	2	129	--	
OTHER	--	272	6	--	193	198	
TOTAL SPC SVCS	--	1 426	8	10	845	300	
VOLUME VARIABLE	--	51 975	773	216	28 717	26 078	
OTHER	--	138 560	241	232	30 961	8 144	
TOTAL COSTS	--	190 535	1 014	448	59 678	34 222	

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 02: SUPERVISORS AND TECHNICIANS TECH PERSONNEL & OTHER SUPV
COLUMN TITLE	COLUMN SOURCE
1 EMPLOYEE & LABOR RELATIONS (COMPONENT 528)	SUMMATION WORKPAPER A-2, PAGE 27-28 COLUMN 1 AND A-4, PAGE 05-06 COLUMN 2
2 HIGHER LEVEL SUPERVISORS (COMPONENT 836)	WORKPAPER A-2, PAGES 27-28 COLUMN 2
3 GEN SUP OF MAIL PROCESSING (COMPONENT 031)	WORKPAPER A-2, PAGES 27-28 COLUMN 3
4 GENERAL SUPERVISION OF COLLECTION & DELIVERY (COMPONENT 032)	WORKPAPER A-2, PAGES 27-28 COLUMN 4
5 SUPERVISOR TRAINING (COMPONENT 601)	WORKPAPER A-2, PAGES 29-30 COLUMN 1
6 QUALITY CONTROL REVENUE PROTECTION (COMPONENT 676)	WORKPAPER A-2, PAGES 29-30 COLUMN 4

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 2. SUPERVISORS AND TECHNICIANS                                  TECH PERSONNEL & OTHER SUPV    (2.5)

	JOINT SUPV CLERKS/CARRIERS (2.5)	OTHER (2.5)	SUBTOTAL (2.5)	TOTAL C/S 02
<b>FIRST-CLASS MAIL:</b>				
LETTERS & PARCELS	59 184	--	105 742	662 801
PRESORT LTR & PCL	17 575	--	30 882	194 295
SINGLE PIECE CARDS	2 169	--	3 797	24 389
PRESORT PRVT P CS	617	--	1 083	6 759
<b>TOTAL FIRST</b>	<b>79 545</b>	--	<b>141 504</b>	<b>888 244</b>
<b>PRIORITY MAIL</b>	<b>5 158</b>	--	<b>9 398</b>	<b>60 157</b>
<b>EXPRESS MAIL</b>	<b>1 056</b>	--	<b>2 075</b>	<b>16 012</b>
<b>MAILGRAMS</b>	<b>2</b>	--	<b>3</b>	<b>24</b>
<b>SECOND-CLASS MAIL:</b>				
WITHIN COUNTY	323	--	580	3 673
OUTSIDE COUNTY:				
REG RATE PUB	5 716	--	10 541	68 180
NONPROFIT PUB	1 177	--	2 159	13 945
CLASSROOM PUB	62	--	114	715
<b>TOTAL SECOND</b>	<b>7 278</b>	--	<b>13 394</b>	<b>86 513</b>
<b>THIRD-CLASS MAIL:</b>				
SINGLE PIECE RATE	859	--	1 567	10 741
BULK RATE-REG				
CAR PRESORT	8 094	--	13 834	84 596
OTHER	19 179	--	34 524	210 877
<b>TOTAL REGULAR</b>	<b>27 273</b>	--	<b>48 358</b>	<b>295 473</b>
BULK RATE-NONPROF				
CAR PRESORT	630	--	1 081	6 588
OTHER	4 587	--	8 227	49 980
<b>TOTAL NONPROF</b>	<b>5 217</b>	--	<b>9 308</b>	<b>56 568</b>
<b>TOTAL THIRD</b>	<b>33 349</b>	--	<b>59 233</b>	<b>362 782</b>
<b>FOURTH-CLASS MAIL:</b>				
PARCELS ZONE RATE	1 677	--	3 174	21 432
BOUND PRNT MATTER	1 011	--	1 856	12 481
SPC 4TH-CL. RATE	794	--	1 449	9 237
LIBRARY RATE	167	--	308	1 918
<b>TOTAL FOURTH</b>	<b>3 649</b>	--	<b>6 787</b>	<b>45 068</b>

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

	COST SEGMENT 2. SUPERVISORS AND TECHNICIANS		TECH PERSONNEL & OTHER SUPV (2.5)	
	JOINT SUPV CLERKS/CARRIERS (2.5)	OTHER (2.5)	SUBTOTAL (2.5)	TOTAL C/S 02
U S POSTAL SERVICE	1 005	--	1 853	13 187
FREE MAIL--BLIND & HNDC & SERVICEMEN	113	--	209	1 350
INTERNATIONAL MAIL	2 193	--	4 062	26 126
TOTAL ALL MAIL	133 348	--	238 518	1 499 463
SPECIAL SERVICES:				
REGISTRY	308	--	531	3 454
CERTIFIED	1 241	--	2 086	13 243
INSURANCE	122	--	201	1 538
COD	69	--	122	799
SPECIAL DELIVERY	7	--	18	188
MONEY ORDERS	655	--	1 047	8 676
STAMPED ENVELOPES	11	--	18	143
SPECIAL HANDLING	6	--	9	76
POST OFFICE BOX	518	--	825	7 013
OTHER	776	--	1 445	10 253
TOTAL SPC SVCS	3 713	--	6 302	45 383
VOLUME VARIABLE	137 061	--	244 820	1 544 846
OTHER	84 444	726 047	988 629	1 736 126
TOTAL COSTS	221 505	726 047	1 233 449	3 280 972

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 02: SUPERVISORS AND TECHNICIANS TECH PERSONNEL AND OTHER SUPV
COLUMN TITLE	COLUMN SOURCE
1 JOINT SUPERVISION CLERKS AND CARRIERS (COMPONENT 678)	WORKPAPER A-2, PAGES 29-30 COLUMN 6
2 OTHER (COMPONENT 033)	WORKPAPER A-2, PAGES 31-32 COLUMN 1
3 SUBTOTAL (COMPONENT 822)	SUMMATION PAGES 15-16 COLUMNS 1-6 PAGES 17-18 COLUMNS 1-2
4 TOTAL C/S 02 (COMPONENT 284)	SUMMATION PAGES 11-12 COLUMNS 3-5 PAGES 13-14 COLUMN 5 PAGES 17-18 COLUMN 3

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 3.CLERKS AND MAILHANDLERS--CAGS A-J

(3.1 THRU 3.2)

\*\*\*\*\*  
MAIL PROCESS      WINDOW SERVICE  
DIRECT LABOR  
(3.1)            (3.2)  
\*\*\*\*\*

FIRST-CLASS MAIL:

LETTERS & PARCELS	4 774 417	489 859
PRESORT LTR & PCL	1 080 864	21 505
SINGLE PIECE CARDS	140 336	31 460
PRESORT PRVT P CS	37 457	755
TOTAL FIRST	6 033 074	543 579

PRIORITY MAIL

PRIORITY MAIL	477 606	41 320
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EXPRESS MAIL

EXPRESS MAIL	83 202	23 023
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MAILGRAMS

MAILGRAMS	79	--
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SECOND-CLASS MAIL:

WITHIN COUNTY	15 210	457
OUTSIDE COUNTY:		
REG RATE PUB	467 201	2 186
NONPROFIT PUB	81 970	235
CLASSROOM PUB	5 720	--
TOTAL SECOND	570 101	2 878

THIRD-CLASS MAIL:

SINGLE PIECE RATE	75 564	2 391
BULK RATE-REG		
CAR PRESORT	256 941	5 677
OTHER	1 486 117	22 022
TOTAL REGULAR	1 743 058	27 699
BULK RATE-NONPROF		
CAR PRESORT	27 934	930
OTHER	353 421	7 998
TOTAL NONPROF	381 355	8 928
TOTAL THIRD	2 199 977	39 018

FOURTH-CLASS MAIL:

PARCELS ZONE RATE	153 080	7 492
BOUND PRNT MATTER	71 247	619
SPC 4TH-CL. RATE	65 485	3 187
LIBRARY RATE	15 647	99
TOTAL FOURTH	305 459	11 397

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 3.CLERKS AND MAILHANDLERS--CAGS A-J

(3.1 THRU 3.2)

	MAIL PROCESS	WINDOW SERVICE
	DIRECT LABOR	
	(3.1)	(3.2)
U S POSTAL SERVICE	92 173	14 275
FREE MAIL--BLIND & HNDC & SERVICEMEN	10 378	181
INTERNATIONAL MAIL	214 584	23 808
TOTAL ALL MAIL	9 986 633	699 479
SPECIAL SERVICES:		
REGISTRY	18 173	10 770
CERTIFIED	18 704	37 823
INSURANCE	781	11 550
COD	1 840	3 549
SPECIAL DELIVERY	9	148
MONEY ORDERS	--	79 884
STAMPED ENVELOPES	--	1 102
SPECIAL HANDLING	202	530
POST OFFICE BOX	--	62 861
OTHER	76 622	6 490
TOTAL SPC SVCS	116 331	214 907
VOLUME VARIABLE	10 102 964	914 386
OTHER	3 144 448	992 233
TOTAL COSTS	13 247 412	1 906 619

SOURCE FOR COST SEGMENTS AND COMPONENTS		COST SEGMENT 03: CLERKS AND MAILHANDLERS -- CAG A-J
COLUMN TITLE	COLUMN SOURCE	
1 MAIL PROCESSING DIRECT LABOR (COMPONENT 035)	WORKPAPER A-2, PAGES 35-36 COLUMN 1	*****
2 WINDOW SERVICE (COMPONENT 040)	WORKPAPER A-2, PAGES 35-36 COLUMN 2	PAGE 20, 1 *****

## DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 3.CLERKS AND MAILHANDLERS--CAGS A-J ADMINISTRATIVE &amp; SUPPORT ACTIVITIES (3.3)

**FIRST-CLASS MAIL:**  
 LETTERS & PARCELS  
 PRESORT LTR & PCL  
 SINGLE PIECE CARDS  
 PRESORT PRVT P CS  
 TOTAL FIRST

	ADMINISTRATIVE CLERKS (3.3)	TIME AND ATTENDANCE (3.3)	SPECIFIC FIXED (3.3)	SUBTOTAL (3.3)	TOTAL C/S 03
LETTERS & PARCELS	253 171	48 856	--	302 027	5 566 303
PRESORT LTR & PCL	76 768	15 552	--	92 320	1 194 689
SINGLE PIECE CARDS	9 779	1 804	--	11 583	183 379
PRESORT PRVT P CS	2 590	547	--	3 137	41 349
TOTAL FIRST	342 308	66 759	--	409 067	6 985 720

## PRIORITY MAIL

PRIORITY MAIL	17 608	4 319	--	21 927	540 853
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## EXPRESS MAIL

EXPRESS MAIL	5 054	1 157	--	6 211	112 436
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## MAILGRAMS

MAILGRAMS	7	2	--	9	88
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**SECOND-CLASS MAIL:**

WITHIN COUNTY  
 OUTSIDE COUNTY:  
 REG RATE PUB  
 NONPROFIT PUB  
 CLASSROOM PUB

WITHIN COUNTY	1 385	336	--	1 721	17 388
OUTSIDE COUNTY: REG RATE PUB	22 319	5 254	--	27 573	496 960
NONPROFIT PUB	5 586	1 143	--	6 729	88 934
CLASSROOM PUB	229	56	--	285	6 005

## TOTAL SECOND

TOTAL SECOND	29 519	6 789	--	36 308	609 287
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**THIRD-CLASS MAIL:**

SINGLE PIECE RATE  
 BULK RATE-REG  
 CAR PRESORT  
 OTHER  
 TOTAL REGULAR  
 BULK RATE-NONPROF  
 CAR PRESORT  
 OTHER  
 TOTAL NONPROF  
 TOTAL THIRD

SINGLE PIECE RATE	3 421	693	--	4 114	82 069
BULK RATE-REG					
CAR PRESORT	35 393	7 910	--	43 303	305 921
OTHER	80 696	16 989	--	97 685	1 605 824
TOTAL REGULAR	116 089	24 899	--	140 988	1 911 745
BULK RATE-NONPROF					
CAR PRESORT	3 002	576	--	3 578	32 442
OTHER	20 173	4 005	--	24 178	385 597
TOTAL NONPROF	23 175	4 581	--	27 756	418 039
TOTAL THIRD	142 685	30 173	--	172 858	2 411 853

**FOURTH-CLASS MAIL:**

PARCELS ZONE RATE  
 BOUND PRNT MATTER  
 SPC 4TH-CL. RATE  
 LIBRARY RATE  
 TOTAL FOURTH

PARCELS ZONE RATE	6 486	1 603	--	8 089	168 661
BOUND PRNT MATTER	3 485	971	--	4 456	76 322
SPC 4TH-CL. RATE	2 867	718	--	3 585	72 257
LIBRARY RATE	559	148	--	707	16 453
TOTAL FOURTH	13 397	3 440	--	16 837	333 693

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 3.CLERKS AND MAILHANDLERS--CAGS A-J      ADMINISTRATIVE & SUPPORT ACTIVITIES (3.3)

	ADMINISTRATIVE CLERKS (3.3)	TIME AND ATTENDANCE (3.3)	SPECIFIC FIXED (3.3)	SUBTOTAL (3.3)	TOTAL C/S 03
U S POSTAL SERVICE	5 524	800	--	6 324	112 772
FREE MAIL--BLIND & HNDC & SERVICEMEN	386	97	--	483	11 042
INTERNATIONAL MAIL	12 478	1 873	--	14 351	252 743
TOTAL ALL MAIL	568 966	115 409	--	684 375	11 370 487
SPECIAL SERVICES:					
REGISTRY	2 493	282	--	2 775	31 718
CERTIFIED	5 524	1 254	--	6 778	63 305
INSURANCE	377	110	--	487	12 818
COD	504	75	--	579	5 968
SPECIAL DELIVERY	44	15	--	59	216
MONEY ORDERS	1 874	519	--	2 393	82 277
STAMPED ENVELOPES	30	9	--	39	1 341
SPECIAL HANDLING	17	5	--	22	754
POST OFFICE BOX	1 465	973	--	2 438	65 299
OTHER	5 793	619	--	6 412	89 524
TOTAL SPC SVCS	18 121	3 861	--	21 982	353 220
VOLUME VARIABLE	587 087	119 270	--	706 357	11 723 707
OTHER	496 482	88 560	10 669	595 711	4 732 392
TOTAL COSTS	1 083 569	207 830	10 669	1 302 068	16 456 099

SOURCE FOR COST SEGMENTS  
AND COMPONENTS

COST SEGMENT 03: CLERKS AND MAILHANDLERS -- CAG A-J  
ADMINISTRATIVE & SUPPORT ACTIVITIES

COLUMN TITLE

COLUMN SOURCE

- |  |  |
|--|--|
| 1 ADMINISTRATIVE CLERKS<br>(COMPONENT 476) | SUMMATION WORKPAPER A-2, PAGES 37-40 ALL COLUMNS   |
| 2 TIME AND ATTENDANCE<br>(COMPONENT 477)   | SUMMATION WORKPAPER A-2, PAGES 41-42 COLUMN 2<br>AND WORKPAPER A-4, PAGES 07-08 COLUMN 1 |
| 3 SPECIFIC FIXED<br>(COMPONENT 279)        | WORKPAPER A-2, PAGES 41-42 COLUMN 1  |
| 4 SUBTOTAL<br>(COMPONENT 824)              | SUMMATION COLUMNS 1-3  |
| 5 TOTAL C/S 3<br>(COMPONENT 478)           | SUMMATION PAGES 19-20 COLUMNS 1-2<br>AND PAGES 21-22 COLUMN 4                            |

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 4. CLERKS, CAG-K POST OFFICES

(4.1)

\*\*\*\*\*  
TOTAL

(4.1)

FIRST-CLASS MAIL:

LETTERS & PARCELS	2 482
PRESORT LTR & PCL	567
SINGLE PIECE CARDS	73
PRESORT PRVT P CS	19
TOTAL FIRST	3 141

PRIORITY MAIL	111
---------------	-----

EXPRESS MAIL	--
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MAILGRAMS	--
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SECOND-CLASS MAIL:

WITHIN COUNTY	3
OUTSIDE COUNTY:	
REG RATE PUB	84
NONPROFIT PUB	15
CLASSROOM PUB	1
TOTAL SECOND	103

THIRD-CLASS MAIL:	
SINGLE PIECE RATE	19
BULK RATE-REG	
CAR PRESORT	64
OTHER	373
TOTAL REGULAR	437
BULK RATE-NONPROF	
CAR PRESORT	7
OTHER	89
TOTAL NONPROF	96
TOTAL THIRD	552

FOURTH-CLASS MAIL:	
PARCELS ZONE RATE	--
BOUND PRNT MATTER	--
SPC 4TH-CL. RATE	--
LIBRARY RATE	--
TOTAL FOURTH	--

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ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 4. CLERKS, CAG-K POST OFFICES

(4.1)

\*\*\*\*\*  
TOTAL

(4.1)

U S POSTAL SERVICE	--
FREE MAIL--BLIND & HNDC & SERVICEMEN	--
INTERNATIONAL MAIL	--
TOTAL ALL MAIL	3 907
SPECIAL SERVICES:	
REGISTRY	15
CERTIFIED	15
INSURANCE	1
COD	2
SPECIAL DELIVERY	--
MONEY ORDERS	--
STAMPED ENVELOPES	--
SPECIAL HANDLING	--
POST OFFICE BOX	--
OTHER	62
TOTAL SPC SVCS	95
VOLUME VARIABLE	4 002
OTHER	5 331
TOTAL COSTS	9 333

) ) )  
SOURCE FOR COST SEGMENTS  
AND COMPONENTS

COST SEGMENT 04: CLERKS -- CAG K OFFICES

COLUMN TITLE

COLUMN SOURCE

1 TOTAL C/S 04  
(COMPONENT 254)

WORKPAPER A-2, PAGES 43-44 COLUMN 2

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ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 6. CITY DELIVERY CARRIERS, OFFICE ACTIVITY

(6.1 THRU 6.2)

	IN-OFFICE DIRECT LABOR (6.1)	TRINING, VEH PREP & KEY HNDLG (6.2)	CAG K (6.2)	IN-OFFICE SUPPORT (6.2)	SUBTOTAL (6.2)	TOTAL C/S 06
<b>FIRST-CLASS MAIL:</b>						
LETTERS & PARCELS	1 103 231	--	99	212 177	212 276	1 315 507
PRESORT LTR & PCL	542 669	--	49	104 368	104 417	647 086
SINGLE PIECE CARDS	46 985	--	4	9 036	9 040	56 025
PRESORT PRVT P CS	17 509	--	2	3 367	3 369	20 878
<b>TOTAL FIRST</b>	<b>1 710 394</b>	--	<b>154</b>	<b>328 948</b>	<b>329 102</b>	<b>2 039 496</b>
<b>PRIORITY MAIL</b>						
	26 804	--	2	5 155	5 157	31 961
<b>EXPRESS MAIL</b>						
	2 531	--	--	487	487	3 018
<b>MAILGRAMS</b>						
	--	--	--	--	--	--
<b>SECOND-CLASS MAIL:</b>						
WITHIN COUNTY	10 419	--	1	2 004	2 005	12 424
OUTSIDE COUNTY:						
REG RATE PUB	109 766	--	10	21 111	21 121	130 887
NONPROFIT PUB	26 607	--	2	5 117	5 119	31 726
CLASSROOM PUB	902	--	--	174	174	1 076
<b>TOTAL SECOND</b>	<b>147 694</b>	--	<b>13</b>	<b>28 406</b>	<b>28 419</b>	<b>176 113</b>
<b>THIRD-CLASS MAIL:</b>						
SINGLE PIECE RATE	14 652	--	1	2 818	2 819	17 471
BULK RATE-REG						
CAR PRESORT	287 896	--	26	55 369	55 395	343 291
OTHER	413 386	--	37	79 504	79 541	492 927
<b>TOTAL REGULAR</b>	<b>701 282</b>	--	<b>63</b>	<b>134 873</b>	<b>134 936</b>	<b>836 218</b>
BULK RATE-NONPROF						
CAR PRESORT	20 358	--	2	3 915	3 917	24 275
OTHER	96 250	--	9	18 511	18 520	114 770
<b>TOTAL NONPROF</b>	<b>116 608</b>	--	<b>11</b>	<b>22 426</b>	<b>22 437</b>	<b>139 045</b>
<b>TOTAL THIRD</b>	<b>832 542</b>	--	<b>75</b>	<b>160 117</b>	<b>160 192</b>	<b>992 734</b>
<b>FOURTH-CLASS MAIL:</b>						
PARCELS ZONE RATE	5 728	--	1	1 102	1 103	6 831
BOUND PRNT MATTER	6 921	--	1	1 331	1 332	8 253
SPC 4TH-CL. RATE	5 199	--	--	1 000	1 000	6 199
LIBRARY RATE	495	--	--	95	95	590
<b>TOTAL FOURTH</b>	<b>18 343</b>	--	<b>2</b>	<b>3 528</b>	<b>3 530</b>	<b>21 873</b>

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 6. CITY DELIVERY CARRIERS, OFFICE ACTIVITY

(6.1 THRU 6.2)

	IN-OFFICE DIRECT LABOR	TRINING, VEH PREP & KEY HNDLG	CAG K (6.2)	IN-OFFICE SUPPORT (6.2)	SUBTOTAL (6.2)	TOTAL C/S 06
U S POSTAL SERVICE	7 721	--	1	1 498	1 499	9 290
FREE MAIL--BLIND & HNDC & SERVICEMEN	1 124	--	--	216	216	1 340
INTERNATIONAL MAIL	8 713	--	1	1 676	1 677	10 390
TOTAL ALL MAIL	2 755 936	--	248	530 031	530 279	3 286 215
SPECIAL SERVICES:						
REGISTRY	1 339	--	--	258	258	1 597
CERTIFIED	23 830	--	2	4 583	4 585	28 415
INSURANCE	425	--	--	82	82	507
COD	1 053	--	--	203	203	1 256
SPECIAL DELIVERY	--	--	--	--	--	--
MONEY ORDERS	--	--	--	--	--	--
STAMPED ENVELOPES	--	--	--	--	--	--
SPECIAL HANDLING	--	--	--	--	--	--
POST OFFICE BOX	241	--	--	46	46	287
OTHER	5 349	--	--	1 029	1 029	6 378
TOTAL SPC SVCS	32 237	--	2	6 201	6 203	38 440
VOLUME VARIABLE	2 788 173	--	250	536 232	536 482	3 324 655
OTHER	323 275	--	29	62 173	62 202	385 477
TOTAL COSTS	3 111 448	--	279	598 405	598 684	3 710 132

SOURCE FOR COST SEGMENTS  
AND COMPONENTS   COST SEGMENT 06: CITY DELIVERY CARRIERS - OFFICE

COLUMN TITLE	COLUMN SOURCE
1 IN-OFFICE DIRECT LABOR (COMPONENT 043)	WORKPAPER A-2, PAGES 45-46 COLUMN 1
2 TRAINING VEHICLE PREP & KEY HANDLING (COMPONENT 604)	WORKPAPER A-2, PAGES 45-46 COLUMN 2
3 CAG K (COMPONENT 045)	WORKPAPER A-2, PAGES 45-46 COLUMN 4
4 IN-OFFICE SUPPORT (COMPONENT 044)	WORKPAPER A-2, PAGES 45-46 COLUMN 3
5 SUBTOTAL (COMPONENT 837)	SUMMATION COLUMNS 2 - 4
6 TOTAL C/S 06 (COMPONENT 256)	SUMMATION COLUMNS 1 AND 5

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 7. CITY DELIVERY CARRIERS, STREET ACTIVITY (7.1 THRU 7.5)

	ROUTE (7.1)	ACCESS (7.2)	ELEMENTAL LOAD (7.3)	OTHER LOAD (7.4)	STREET SUPPORT (7.5)	TOTAL C/S 07
<b>FIRST-CLASS MAIL:</b>						
LETTERS & PARCELS	7 697	73 725	234 406	--	242 425	558 253
PRESORT LTR & PCL	7 100	32 680	199 077	--	132 536	371 393
SINGLE PIECE CARDS	107	5 517	16 065	--	11 655	33 344
PRESORT PRVT P CS	30	1 975	8 752	--	4 768	15 525
<b>TOTAL FIRST</b>	<b>14 934</b>	<b>113 897</b>	<b>458 300</b>	--	<b>391 384</b>	<b>978 515</b>
<b>PRIORITY MAIL</b>	<b>15 119</b>	<b>24 062</b>	<b>21 649</b>	--	<b>14 645</b>	<b>75 475</b>
<b>EXPRESS MAIL</b>	<b>1 237</b>	<b>6 817</b>	<b>7 344</b>	--	<b>2 958</b>	<b>18 356</b>
<b>MAILGRAMS</b>	<b>49</b>	<b>67</b>	<b>27</b>	--	<b>23</b>	<b>166</b>
<b>SECOND-CLASS MAIL:</b>						
WITHIN COUNTY	1 517	738	5 724	--	3 096	11 075
OUTSIDE COUNTY:						
REG RATE PUB	12 074	5 876	45 544	--	29 290	92 784
NONPROFIT PUB	3 812	1 855	14 381	--	7 850	27 898
CLASSROOM PUB	102	50	385	--	243	780
<b>TOTAL SECOND</b>	<b>17 505</b>	<b>8 519</b>	<b>66 034</b>	--	<b>40 479</b>	<b>132 537</b>
<b>THIRD-CLASS MAIL:</b>						
SINGLE PIECE RATE	918	2 672	1 376	--	3 362	8 328
BULK RATE-REG						
CAR PRESORT	20 226	41 494	216 510	--	94 758	372 988
OTHER	16 498	21 862	172 709	--	105 645	316 714
<b>TOTAL REGULAR</b>	<b>36 724</b>	<b>63 356</b>	<b>389 219</b>	--	<b>200 403</b>	<b>689 702</b>
BULK RATE-NONPROF						
CAR PRESORT	685	2 809	13 004	--	6 189	22 687
OTHER	2 788	1 880	47 462	--	25 040	77 170
<b>TOTAL NONPROF</b>	<b>3 473</b>	<b>4 689</b>	<b>60 466</b>	--	<b>31 229</b>	<b>99 857</b>
<b>TOTAL THIRD</b>	<b>41 115</b>	<b>70 717</b>	<b>451 061</b>	--	<b>234 994</b>	<b>797 887</b>
<b>FOURTH-CLASS MAIL:</b>						
PARCELS ZONE RATE	8 431	6 569	15 191	--	5 913	36 104
BOUND PRNT MATTER	6 335	15 100	14 447	--	7 087	42 969
SPC 4TH-CL. RATE	3 547	5 566	8 587	--	3 791	21 491
LIBRARY RATE	1 006	943	1 410	--	636	3 995
<b>TOTAL FOURTH</b>	<b>19 319</b>	<b>28 178</b>	<b>39 635</b>	--	<b>17 427</b>	<b>104 559</b>

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 7. CITY DELIVERY CARRIERS, STREET ACTIVITY (7.1 THRU 7.5)

	ROUTE (7.1)	ACCESS (7.2)	ELEMENTAL LOAD (7.3)	OTHER LOAD (7.4)	STREET SUPPORT (7.5)	TOTAL C/S 07
U S POSTAL SERVICE	299	533	1 543	--	1 738	4 113
FREE MAIL--BLIND & HNDC & SERVICEMEN	118	83	1 253	--	428	1 882
INTERNATIONAL MAIL	759	4 056	4 761	--	3 077	12 653
TOTAL ALL MAIL	110 454	256 929	1 051 607	--	707 153	2 126 143
SPECIAL SERVICES:						
REGISTRY	--	--	4 497	--	948	5 445
CERTIFIED	--	--	52 660	--	12 521	65 181
INSURANCE	--	--	1 725	--	349	2 074
COD	--	--	1 173	--	370	1 543
SPECIAL DELIVERY	426	126	--	--	92	644
MONEY ORDERS	--	--	--	--	--	--
STAMPED ENVELOPES	--	--	--	--	--	--
SPECIAL HANDLING	--	--	--	--	--	--
POST OFFICE BOX	--	--	--	--	42	42
OTHER	--	--	574	--	1 019	1 593
TOTAL SPC SVCS	426	--	60 629	--	15 341	76 522
VOLUME VARIABLE	110 880	257 055	1 112 236	--	722 494	2 202 665
OTHER	2 351 100	1 797 565	562 679	--	837 334	5 548 678
TOTAL COSTS	2 461 980	2 054 620	1 674 915	--	1 559 828	7 751 343

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 07: CITY DELIVERY CARRIERS - STREET
COLUMN TITLE	COLUMN SOURCE
1 ROUTE (COMPONENT 390)	WORKPAPER A-2, PAGES 49-50 COLUMN 3
2 ACCESS (COMPONENT 048)	WORKPAPER A-2, PAGES 47-48 COLUMN 3
3 ELEMENTAL LOAD (COMPONENT 046)	WORKPAPER A-2, PAGES 47-48 COLUMN 1
4 OTHER LOAD (COMPONENT 047)	WORKPAPER A-2, PAGES 47-48 COLUMN 2
5 STREET SUPPORT (COMPONENT 280)	SUMMATION WORKPAPER A-2, PAGES 47-48 COLUMNS 4-6 AND WORKPAPER A-2, PAGES 49-50 COLUMNS 1-2
6 TOTAL C/S 07 (COMPONENT 838)	SUMMATION COLUMNS 1-5

USPS 10-10  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 8. VEHICLE SERVICE DRIVERS

(8.1)

TOTAL  
C/S 08

FIRST-CLASS MAIL:

LETTERS & PARCELS	28 868
PRESORT LTR & PCL	18 328
SINGLE PIECE CARDS	230
PRESORT PRVT P CS	182
TOTAL FIRST	47 608

PRIORITY MAIL

PRIORITY MAIL	20 420
---------------	--------

EXPRESS MAIL

EXPRESS MAIL	1 487
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MAILGRAMS

MAILGRAMS	1
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SECOND-CLASS MAIL:

WITHIN COUNTY	2 305
OUTSIDE COUNTY:	
REG RATE PUB	30 135
NONPROFIT PUB	6 000
CLASSROOM PUB	290
TOTAL SECOND	38 730

THIRD-CLASS MAIL:

SINGLE PIECE RATE	429
BULK RATE-REG	
CAR PRESORT	38 428
OTHER	37 843
TOTAL REGULAR	76 271
BULK RATE-NONPROF	
CAR PRESORT	1 942
OTHER	6 362
TOTAL NONPROF	8 304
TOTAL THIRD	85 004

FOURTH-CLASS MAIL:

PARCELS ZONE RATE	25 779
BOUND PRNT MATTER	13 655
SPC 4TH-CL. RATE	4 983
LIBRARY RATE	625
TOTAL FOURTH	45 042

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 8. VEHICLE SERVICE DRIVERS

(8.1)

\*\*\*\*\*  
TOTAL  
C/S 08

U S POSTAL SERVICE 1 147

FREE MAIL--BLIND & HNDC  
& SERVICEMEN 524

INTERNATIONAL MAIL 5 592

TOTAL ALL MAIL 245 555

SPECIAL SERVICES:

REGISTRY --  
CERTIFIED --  
INSURANCE --  
COD --  
SPECIAL DELIVERY --  
MONEY ORDERS --  
STAMPED ENVELOPES --  
SPECIAL HANDLING --  
POST OFFICE BOX --  
OTHER --

TOTAL SPC SVCS --

VOLUME VARIABLE 245 555

OTHER 164 729

TOTAL COSTS 410 284

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 08: VEHICLE SERVICE DRIVERS
COLUMN TITLE	COLUMN SOURCE
1 TOTAL C/S 08 (COMPONENT 258)	WORKPAPER A-2, PAGES 51-52 COLUMN 2

PAGE 30, 1

USPS 10-4.00  
ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 9. SPECIAL DELIVERY MESSENGERS

(9.1 THRU 9.4)

	OFFICE (9.1)	STREET (9.2)	EQUIP MAINT ALLOWANCE (9.3)	SPECIAL DELIVERY FEES (9.4)	TOTAL C/S 09
*****					
FIRST-CLASS MAIL:					
LETTERS & PARCELS	132	556	--	--	690
PRESORT LTR & PCL	81	233	--	--	314
SINGLE PIECE CARDS	7	30	--	--	37
PRESORT PRVT P CS	4	13	--	--	17
TOTAL FIRST	224	834	--	--	1 058
PRIORITY MAIL	244	710	--	--	954
EXPRESS MAIL	11 314	32 236	--	--	43 550
MAILGRAMS	12	34	--	--	46
*****					
SECOND-CLASS MAIL:					
WITHIN COUNTY	1	2	--	--	3
OUTSIDE COUNTY:					
REG RATE PUB	6	17	--	--	23
NONPROFIT PUB	1	4	--	--	5
CLASSROOM PUB	--	--	--	--	--
TOTAL SECOND	8	23	--	--	31
*****					
THIRD-CLASS MAIL:					
SINGLE PIECE RATE	1	6	--	--	7
BULK RATE-REG					
CAR PRESORT	1	4	--	--	5
OTHER	2	5	--	--	7
TOTAL REGULAR	3	9	--	--	12
BULK RATE-NONPROF					
CAR PRESORT	--	--	--	--	--
OTHER	1	2	--	--	3
TOTAL NONPROF	1	2	--	--	3
TOTAL THIRO	5	17	--	--	22
*****					
FOURTH-CLASS MAIL:					
PARCELS ZONE RATE	10	29	--	--	39
BOUND PRNT MATTER	1	2	--	--	3
SPC 4TH-CL. RATE	1	2	--	--	3
LIBRARY RATE	1	2	--	--	3
TOTAL FOURTH	13	35	--	--	48

USPS 10-4.00  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 9. SPECIAL DELIVERY MESSENGERS

(9.1 THRU 9.4)

	OFFICE (9.1)	STREET (9.2)	EQUIP MAINT ALLOWANCE (9.3)	SPECIAL DELIVERY FEES (9.4)	TOTAL C/S 09
U S POSTAL SERVICE	--	1	--	--	1
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	--	--	--	--
INTERNATIONAL MAIL	2 059	5 970	--	--	8 029
TOTAL ALL MAIL	13 879	39 860	--	--	53 739
SPECIAL SERVICES:					
REGISTRY	4	43	--	--	47
CERTIFIED	--	--	--	--	--
INSURANCE	--	--	--	--	--
COD	--	4	--	--	4
SPECIAL DELIVERY	366	969	--	6	1 341
MONEY ORDERS	--	--	--	--	--
STAMPED ENVELOPES	--	--	--	--	--
SPECIAL HANDLING	--	--	--	--	--
POST OFFICE BOX	--	--	--	--	--
OTHER	1	17	--	--	18
TOTAL SPC SVCS	371	1 033	--	6	1 410
VOLUME VARIABLE	14 250	40 893	--	6	55 149
OTHER	4 015	46 471	--	--	50 486
TOTAL COSTS	18 265	87 364	--	6	105 635

SOURCE FOR COST SEGMENTS AND COMPONENTS COST SEGMENT 09: SPECIAL DELIVERY MESSENGERS

COLUMN TITLE	COLUMN SOURCE
1 SALARIES OFFICE (COMPONENT 474)	WORKPAPER A-2, PAGES 53-54 COLUMN 1
2 SALARIES STREET (COMPONENT 059)	WORKPAPER A-2, PAGES 53-54 COLUMN 2
3 EQUIPMENT MAINTENANCE ALLOWANCE (COMPONENT 062)	WORKPAPER A-2, PAGES 53-54 COLUMN 4
4 SPECIAL DELIVERY FEES (COMPONENT 063)	WORKPAPER A-2, PAGES 53-54 COLUMN 5
5 TOTAL C/S 09 (COMPONENT 259)	SUMMATION COLUMNS 1 - 4

SUMMATION COLUMNS 1 - 4

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 10. RURAL CARRIERS

(10.1 THRU 10.3)

FIRST-CLASS MAIL:

	EVALUATED ROUTES (10.1)	OTHER ROUTES (10.2)	EQUIP MAINT ALLOWANCE (10.3)	TOTAL C/S 10
LETTERS & PARCELS	269 603	26 865	--	296 468
PRESORT LTR & PCL	239 525	24 042	--	263 567
SINGLE PIECE CARDS	17 473	1 775	--	19 248
PRESORT PRVT P CS	10 028	1 025	--	11 053
TOTAL FIRST	536 629	53 707	--	590 336

PRIORITY MAIL

	11 790	1 189	--	12 979
--	--------	-------	----	--------

EXPRESS MAIL

	4 253	476	--	4 729
--	-------	-----	----	-------

MAILGRAMS

	10	1	--	11
--	----	---	----	----

SECOND-CLASS MAIL:

WITHIN COUNTY	12 411	1 199	--	13 610
OUTSIDE COUNTY				
REG RATE PUB	98 749	9 539	--	108 288
NONPROFIT PUB	31 179	3 012	--	34 191
CLASSROOM PUB	833	80	--	913
TOTAL SECOND	143 172	13 830	--	157 002

THIRD-CLASS MAIL:

SINGLE PIECE RATE	1 043	106	--	1 149
BULK RATE-REG				
CAR PRESORT	236 855	22 785	--	259 640
OTHER	277 183	27 209	--	304 392
TOTAL REGULAR	514 038	49 994	--	564 032
BULK RATE-NONPROF				
CAR PRESORT	12 609	1 225	--	13 834
OTHER	63 707	6 303	--	70 010
TOTAL NONPROF	76 316	7 528	--	83 844
TOTAL THIRD	591 397	57 628	--	649 025

FOURTH-CLASS MAIL:

PARCELS ZONE RATE	8 902	902	--	9 804
BOUND PRNT MATTER	9 431	950	--	10 381
SPC 4TH-CL. RATE	4 722	477	--	5 199
LIBRARY RATE	1 129	114	--	1 243
TOTAL FOURTH	24 184	2 443	--	26 627

USPS 10-4.00  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 10. RURAL CARRIERS

(10.1 THRU 10.3)

	EVALUATED ROUTES (10.1)	OTHER ROUTES (10.2)	EQUIP MAINT ALLOWANCE (10.3)	TOTAL C/S 10
U S POSTAL SERVICE	1 401	136	--	1 537
FREE MAIL--BLIND & HNDC & SERVICEMEN	611	60	--	671
INTERNATIONAL MAIL	2 352	233	--	2 585
TOTAL ALL MAIL	1 315 799	129 703	--	1 445 502
SPECIAL SERVICES:				
REGISTRY	2 100	235	--	2 335
CERTIFIED	48 615	5 443	--	54 058
INSURANCE	2 463	275	--	2 738
COD	3 487	387	--	3 874
SPECIAL DELIVERY	197	22	--	219
MONEY ORDERS	1 162	71	--	1 233
STAMPED ENVELOPES	--	--	--	--
SPECIAL HANDLING	--	--	--	--
POST OFFICE BOX	--	--	--	--
OTHER	23	3	--	26
TOTAL SPC SVCS	58 047	6 436	--	64 483
VOLUME VARIABLE	1 373 846	136 139	--	1 509 985
OTHER	1 427 578	136 871	302 628	1 867 077
TOTAL COSTS	2 801 424	273 010	302 628	3 377 062

SOURCE FOR COST SEGMENTS                   COST SEGMENT 10: RURAL CARRIERS  
AND COMPONENTS

COLUMN TITLE                                 COLUMN SOURCE

1 EVALUATED ROUTES                          WORKPAPER A-2, PAGES 55-56 COLUMN 1  
(COMPONENT 069)

2 OTHER ROUTES                                WORKPAPER A-2, PAGES 55-56 COLUMN 2  
(COMPONENT 070)

3 EQUIPMENT MAINTENANCE ALLOWANCE        WORKPAPER A-2, PAGES 55-56 COLUMN 4  
(COMPONENT 073)

4 TOTAL C/S 10                               SUMMATION COLUMNS 1 - 3  
(COMPONENT 260)

## DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

## COST SEGMENT 11. CUSTODIAL AND MAINTENANCE SERVICES

(11.1 THRU 11.3)

**FIRST-CLASS MAIL:**  
 LETTERS & PARCELS  
 PRESORT LTR & PCL  
 SINGLE PIECE CARDS  
 PRESORT PRVT P CS  
 TOTAL FIRST

CUSTODIAL PERSONNEL (11.1.1)	CONTRACT CLEANERS (11.1.2)	OPER EQUIP MAINTENANCE (11.2)	PLANT & BUILDING EQUIP MAINT (11.3)	TOTAL C/S 11
154 479	10 227	332 994	75 619	573 319
43 066	2 851	85 607	21 081	152 605
4 865	322	8 903	2 382	16 472
1 393	92	2 240	682	4 407
203 803	13 492	429 744	99 764	746 803

## PRIORITY MAIL

22 709	1 503	5 542	11 116	40 870
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## EXPRESS MAIL

5 429	359	489	2 658	8 935
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## MAILGRAMS

4	--	--	2	6
---	----	----	---	---

**SECOND-CLASS MAIL:**  
 WITHIN COUNTY  
 OUTSIDE COUNTY:  
 REG RATE PUB  
 NONPROFIT PUB  
 CLASSROOM PUB

849	56	220	415	1 540
18 301	1 212	13 710	8 958	42 181
3 517	233	2 669	1 722	8 141
203	13	206	100	522
22 870	1 514	16 805	11 195	52 384

**THIRD-CLASS MAIL:**  
 SINGLE PIECE RATE  
 BULK RATE-REG  
 CAR PRESORT  
 OTHER  
 TOTAL REGULAR  
 BULK RATE-NONPROF  
 CAR PRESORT  
 OTHER  
 TOTAL NONPROF  
 TOTAL THIRD

2 705	179	3 886	1 324	8 094
19 829	1 313	11 797	9 707	42 646
56 702	3 754	76 925	27 756	165 137
76 531	5 067	88 722	37 463	207 783
1 632	108	1 549	799	4 088
12 529	830	17 888	6 133	37 380
14 161	938	19 437	6 932	41 468
93 397	6 184	112 045	45 719	257 345

**FOURTH-CLASS MAIL:**  
 PARCELS ZONE RATE  
 BOUND PRNT MATTER  
 SPC 4TH-CL. RATE  
 LIBRARY RATE  
 TOTAL FOURTH

8 854	586	10 026	4 334	23 800
4 180	277	5 028	2 046	11 531
3 848	255	5 619	1 883	11 605
784	52	1 179	384	2 399
17 666	1 170	21 852	8 647	49 335

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 11. CUSTODIAL AND MAINTENANCE SERVICES

(11.1 THRU 11.3)

	CUSTODIAL PERSONNEL (11.1.1)	CONTRACT CLEANERS (11.1.2)	OPER EQUIP MAINTENANCE (11.2)	PLANT & BUILDING EQUIP MAINT (11.3)	TOTAL C/S 11
U S POSTAL SERVICE	2 986	198	2 712	1 462	7 358
FREE MAIL--BLIND & HNDC & SERVICEMEN	437	29	641	214	1 321
INTERNATIONAL MAIL	7 246	480	11 733	3 547	23 006
TOTAL ALL MAIL	376 547	24 929	601 563	184 324	1 187 363
SPECIAL SERVICES:					
REGISTRY	4 437	294	388	2 172	7 291
CERTIFIED	4 328	287	175	2 119	6 909
INSURANCE	436	29	6	213	684
COD	338	22	14	166	540
SPECIAL DELIVERY	34	2	3	17	56
MONEY ORDERS	2 313	153	--	1 132	3 598
STAMPED ENVELOPES	40	3	--	19	62
SPECIAL HANDLING	30	2	8	15	55
POST OFFICE BOX	66 801	4 422	--	32 700	103 923
OTHER	2 894	192	3 332	1 417	7 835
TOTAL SPC SVCS	81 651	5 406	3 926	39 970	130 953
VOLUME VARIABLE	458 198	30 335	605 489	224 294	1 318 316
OTHER	293 489	19 430	338 674	143 667	795 260
TOTAL COSTS	751 687	49 765	944 163	367 961	2 113 576

SOURCE FOR COST SEGMENTS                   COST SEGMENT 11: CUSTODIAL AND MAINTENANCE  
AND COMPONENTS

COLUMN TITLE                               COLUMN SOURCE

1 CUSTODIAL PERSONNEL                   WORKPAPER A-4, PAGES 9-10 COLUMN 1  
(COMPONENT 359)

2 CONTRACT CLEANERS                   WORKPAPER A-4, PAGES 9-10 COLUMN 2  
(COMPONENT 344)

3 OPERATING EQUIPMENT MAINTENANCE   WORKPAPER A-2, PAGES 61-62 COLUMN 1  
(COMPONENT 075)

4 PLANT AND BUILDING EQUIPMENT      WORKPAPER A-4, PAGES 9-10 COLUMN 3  
MAINTENANCE  
(COMPONENT 079)

5 TOTAL C/S 11                       SUMMATION COLUMNS 1 - 4  
(COMPONENT 482)

USPS 10-4/50  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 12. MOTOR VEHICLE SERVICE

(12.1 THRU 12.3)

FIRST-CLASS MAIL:  
LETTERS & PARCELS  
PRESORT LTR & PCL  
SINGLE PIECE CARDS  
PRFSORT PRVT P CS  
TOTAL FIRST

PERSONNEL (12.1)	SUPPLIES & MATERIALS (12.2)	VEHICLE HIRE (12.3)	TOTAL C/S 12
15 186	16 834	3 838	36 858
7 055	7 951	2 102	17 108
710	773	174	1 657
232	257	71	560
23 183	25 815	6 185	55 183

PRIORITY MAIL

5 646	6 302	372	12 320
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EXPRESS MAIL

3 821	4 047	99	7 967
-------	-------	----	-------

MAILGRAMS

13	14	--	27
----	----	----	----

SECOND-CLASS MAIL:

WITHIN COUNTY  
OUTSIDE COUNTY:  
REG RATE PUB  
NONPROFIT PUB  
CLASSROOM PUB

389	455	64	908
4 220	4 989	664	9 873
998	1 163	163	2 324
39	45	5	89
5 646	6 652	896	13 194

THIRD-CLASS MAIL:

SINGLE PIECE RATE  
BULK RATE-REG  
CAR PRESORT  
OTHER  
TOTAL REGULAR  
BULK RATE-NONPROF  
CAR PRESORT  
OTHER  
TOTAL NONPROF  
TOTAL THIRD

453	489	54	996
8 310	9 572	1 680	19 562
7 897	9 111	1 851	18 859
16 207	18 683	3 531	38 421
481	550	106	1 137
1 519	1 741	417	3 677
2 000	2 291	523	4 814
18 660	21 463	4 108	44 231

FOURTH-CLASS MAIL:

PARCELS ZONE RATE  
BOUND PRNT MATTER  
SPC 4TH-CL. RATE  
LIBRARY RATE  
TOTAL FOURTH

3 415	4 023	283	7 721
3 441	3 848	209	7 498
1 341	1 497	94	2 932
220	244	14	478
8 417	9 612	600	18 629

USPS 10-4,30  
ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 12. MOTOR VEHICLE SERVICE

(12.1 THRU 12.3)

	PERSONNEL (12.1)	SUPPLIES & MATERIALS (12.2)	VEHICLE HIRE (12.3)	TOTAL C/S 12
U S POSTAL SERVICE	192	223	34	449
FREE MAIL--BLIND & HNDC & SERVICEMEN	65	77	10	152
INTERNATIONAL MAIL	1 519	1 693	96	3 308
TOTAL ALL MAIL	67 162	75 898	12 400	155 460
SPECIAL SERVICES:				
REGISTRY	62	66	14	142
CERTIFIED	389	426	178	993
INSURANCE	11	12	5	28
COD	19	20	6	45
SPECIAL DELIVERY	111	118	3	232
MONEY ORDERS	1	1	--	2
STAMPED ENVELOPS	--	--	--	--
SPECIAL HANDLING	--	--	--	--
POST OFFICE BOX	1	1	1	3
OTHER	84	88	15	187
TOTAL SPC SVCS	678	732	222	1 632
VOLUME VARIABLE	67 840	76 630	12 622	157 092
OTHER	203 704	226 428	14 209	444 341
TOTAL COSTS	271 544	303 058	26 831	601 433

) ) )

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 12: MOTOR VEHICLE SERVICE
COLUMN TITLE	COLUMN SOURCE
1 PERSONNEL (COMPONENT 090)	WORKPAPER A-2, PAGES 65-66 COLUMN 1
2 SUPPLIES AND MATERIALS (COMPONENT 099)	WORKPAPER A-2, PAGES 65-66 COLUMN 2
3 VEHICLE HIRE (COMPONENT 108)	WORKPAPER A-2, PAGES 65-66 COLUMN 3
4 TOTAL C/S 12 (COMPONENT 262)	SUMMATION COLUMNS 1 - 3

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PAGE 38.1  
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## DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

## COST SEGMENT 13. MISCELLANEOUS OPERATING COSTS

(13.1 THRU 13.3)

	CONTRACT STATIONS (13.1)	CARFARE (13.2)	DRIVEOUT (13.2)	TOLLS & FERRIAGE (13.2)	SUBTOTAL (13.2)	FED RESERVE & COMMERCIAL BKS (13.3)
<b>FIRST-CLASS MAIL:</b>						
LETTERS & PARCELS	--	1 121	982	--	2 103	--
PRESORT LTR & PCL	--	642	563	--	1 205	--
SINGLE PIECE CARDS	--	56	49	--	105	--
PRESORT PRVT P CS	--	24	20	--	44	--
<b>TOTAL FIRST</b>	--	1 843	1 614	--	3 457	--
<b>PRIORITY MAIL</b>						
	--	67	53	--	120	--
<b>EXPRESS MAIL</b>						
	--	265	12	--	277	--
<b>MAILGRAMS</b>						
	--	--	--	--	--	--
<b>SECOND-CLASS MAIL:</b>						
WITHIN COUNTY	--	15	14	--	29	--
OUTSIDE COUNTY:						
REG RATE PUB	--	136	123	--	261	--
NONPROFIT PUB	--	38	33	--	71	--
CLASSROOM PUB	--	1	1	--	2	--
<b>TOTAL SECOND</b>	--	192	171	--	363	--
<b>THIRD-CLASS MAIL:</b>						
SINGLE PIECE RATE	--	13	12	--	25	--
BULK RATE-REG						
CAR PRESORT	--	480	422	--	902	--
OTHER	--	513	452	--	965	--
<b>TOTAL REGULAR</b>	--	993	874	--	1 867	--
BULK RATE-NONPROF						
CAR PRESORT	--	30	27	--	57	--
OTHER	--	125	111	--	236	--
<b>TOTAL NONPROF</b>	--	155	138	--	293	--
<b>TOTAL THIRD</b>	--	1 161	1 024	--	2 185	--
<b>FOURTH-CLASS MAIL:</b>						
PARCELS ZONE RATE	--	27	24	--	51	--
BOUND PRNT MATTER	--	31	27	--	58	--
SPC 4TH-CL. RATE	--	17	14	--	31	--
LIBRARY RATE	--	3	1	--	4	--
<b>TOTAL FOURTH</b>	--	78	66	--	144	--

USPS 10-100  
ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

	COST SEGMENT 13. MISCELLANEOUS OPERATING COSTS					(13.1 THRU 13.3)
	CONTRACT STATIONS (13.1)	CARFARE (13.2)	DRIVEOUT (13.2)	TOLLS & FERRIAGE (13.2)	SUBTOTAL (13.2)	FED RESERVE & COMMERCIAL BKS (13.3)
U S POSTAL SERVICE	--	8	6	--	14	--
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	2	2	--	4	--
INTERNATIONAL MAIL	--	59	13	--	72	--
TOTAL ALL MAIL	--	3 675	2 961	--	6 636	--
SPECIAL SERVICES:						
REGISTRY	--		5	--	11	--
CERTIFIED	--		67	--	143	--
INSURANCE	--		2	--	4	--
COD	--	2	2	--	4	--
SPECIAL DELIVERY	--	8	--	--	8	--
MONEY ORDERS	--	--	--	--	--	--
STAMPED ENVELOPES	--	--	--	--	--	--
SPECIAL HANDLING	--	--	--	--	--	--
POST OFFICE BOX	--	--	--	--	--	--
OTHER	--	5	4	--	9	--
TOTAL SPC SVCS	--	99	80	--	179	--
VOLUME VARIABLE	--		3 041	--	6 815	--
OTHER	67 986	42 930	2 218	3 631	48 779	31 126
TOTAL COSTS	67 986	46 704	5 259	3 631	55 594	31 126

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 13: MISCELLANEOUS OPERATING EXPENSES
COLUMN TITLE	COLUMN SOURCE
1 CONTRACT STATIONS (COMPONENT 111)	WORKPAPER A-2, PAGES 81-82 COLUMN 2
2 CARFARE (COMPONENT 135)	WORKPAPER A-2, PAGES 79-80 COLUMN 4
3 DRIVEOUT (COMPONENT 141)	WORKPAPER A-2, PAGES 79-80 COLUMN 5
4 TOLLS AND FERRIAGE (COMPONENT 113)	WORKPAPER A-2, PAGES 83-84 COLUMN 1
5 SUBTOTAL (COMPONENT 825)	SUMMATION COLUMNS 2-4
6 FED RESERVE & COMMERCIAL BANKS (COMPONENT 125)	WORKPAPER A-2, PAGES 87-88 COLUMN 1

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 13. MISCELLANEOUS OPERATING COSTS

(13.4 THRU 13.7)

	EMPLOYEE AWARDS (13.4)	EQUIPMENT SHOPS (13.5)	CAG L RENTAL ALLOWANCE (13.6)	OTHER LOCAL OPERATIONS (13.7)	TOTAL C/S 13
*****					
FIRST-CLASS MAIL:					
LETTERS & PARCELS	--	--	--	--	2 103
PRESORT LTR & PCL	--	--	--	--	1 205
SINGLE PIECE CARDS	--	--	--	--	105
PRESORT PRVT P CS	--	--	--	--	44
TOTAL FIRST	--	--	--	--	3 457
PRIORITY MAIL	--	--	--	--	120
EXPRESS MAIL	--	--	--	--	277
MAILGRAMS	--	--	--	--	--
SECOND-CLASS MAIL:					
WITHIN COUNTY	--	--	--	--	29
OUTSIDE COUNTY:					
REG RATE PUB	--	--	--	--	261
NONPROFIT PUB	--	--	--	--	71
CLASSROOM PUB	--	--	--	--	2
TOTAL SECOND	--	--	--	--	363
THIRD-CLASS MAIL:					
SINGLE PIECE RATE	--	--	--	--	25
BULK RATE-REG					
CAR PRESORT	--	--	--	--	902
OTHER	--	--	--	--	965
TOTAL REGULAR	--	--	--	--	1 867
BULK RATE-NONPROF					
CAR PRESORT	--	--	--	--	57
OTHER	--	--	--	--	236
TOTAL NONPROF	--	--	--	--	293
TOTAL THIRD	--	--	--	--	2 185
FOURTH-CLASS MAIL:					
PARCELS ZONE RATE	--	--	--	--	51
BOUND PRNT MATTER	--	--	--	--	58
SPC 4TH-CL. RATE	--	--	--	--	31
LIBRARY RATE	--	--	--	--	4
TOTAL FOURTH	--	--	--	--	144

USPS 10-4.00  
ALA490P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 13. MISCELLANEOUS OPERATING COSTS

(13.4 THRU 13.7)

	EMPLOYEE AWARDS (13.4)	EQUIPMENT SHOPS (13.5)	CAG L RENTAL ALLOWANCE (13.6)	OTHER LOCAL OPERATIONS (13.7)	TOTAL C/S 13
U S POSTAL SERVICE	--	--	--	--	14
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	--	--	--	4
INTERNATIONAL MAIL	--	--	--	--	72
TOTAL ALL MAIL	--	--	--	--	6 636
SPECIAL SERVICES:					
REGISTRY	--	--	--	--	11
CERTIFIED	--	--	--	--	143
INSURANCE	--	--	--	--	4
COD	--	--	--	--	4
SPECIAL DELIVERY	--	--	--	--	8
MONEY ORDERS	--	--	--	--	--
STAMPED ENVELOPES	--	--	--	--	--
SPECIAL HANDLING	--	--	--	--	--
POST OFFICE BOX	--	--	--	--	--
OTHER	--	--	--	--	9
TOTAL SPC SVCS	--	--	--	--	179
VOLUME VARIABLE	--	--	--	--	6 815
OTHER	38 306	22 161	48	58 199	266 605
TOTAL COSTS	38 306	22 161	48	58 199	273 420

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 13: MISCELLANEOUS OPERATING EXPENSES
COLUMN TITLE	COLUMN SOURCE
1 EMPLOYEE AWARDS (COMPONENT 115)	WORKPAPER A-2, PAGES 83-84 COLUMN 2
2 EQUIPMENT SHOPS (COMPONENT 826)	SUMMATION WORKPAPER A-2, PAGES 81-82 COLUMN 1 AND WORKPAPER A-2, PAGES 85-86 COLUMN 1
3 CAG L RENTAL ALLOWANCE (COMPONENT 112)	WORKPAPER A-2, PAGES 81-82 COLUMN 3
4 OTHER LOCAL OPERATIONS (COMPONENT 827)	WORKPAPER A-2, PAGES 81-82 COLUMN 4
5 TOTAL C/S 13 (COMPONENT 263)	SUMMATION PAGES 39-40 COLUMNS 1, 5, 6 AND PAGES 41-42 COLUMNS 1-4

USPS 10-4,30  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 14. TRANSPORTATION

(14.1)

FIRST-CLASS MAIL:

	DOMESTIC AIR (14.1)	HIGHWAY (14.1)	RAILROAD (14.1)	DOMESTIC WATER (14.1)	SUBTOTAL (14.1)
LETTERS & PARCELS	320 137	245 529	4 313	1 428	571 407
PRESORT LTR & PCL	174 215	63 207	1 058	475	238 955
SINGLE PIECE CARDS	5 648	2 635	24	14	8 321
PRESORT PRVT P CS	952	1 159	32	4	2 147
TOTAL FIRST	500 952	312 530	5 427	1 921	820 830

PRIORITY MAIL

383 497	139 622	2 806	430	526 355
---------	---------	-------	-----	---------

EXPRESS MAIL

30 515	25 341	204	40	56 100
--------	--------	-----	----	--------

MAILGRAMS

--	--	--	--	--
----	----	----	----	----

SECOND-CLASS MAIL:

	DOMESTIC AIR (14.1)	HIGHWAY (14.1)	RAILROAD (14.1)	DOMESTIC WATER (14.1)	SUBTOTAL (14.1)
WITHIN COUNTY	--	56	--	--	56
OUTSIDE COUNTY:					
REG RATE PUB	13 515	158 791	72 880	3 108	248 294
NONPROFIT PUB	3 225	38 088	16 806	803	58 922
CLASSROOM PUB	122	1 377	562	29	2 090
TOTAL SECOND	16 862	198 312	90 248	3 940	309 362

THIRD-CLASS MAIL:

	DOMESTIC AIR (14.1)	HIGHWAY (14.1)	RAILROAD (14.1)	DOMESTIC WATER (14.1)	SUBTOTAL (14.1)
SINGLE PIECE RATE	3 358	18 326	3 946	514	26 144
BULK RATE-REG					
CAR PRESORT	1 708	37 571	9 753	993	50 025
OTHER	12 702	173 861	61 308	6 077	253 948
TOTAL REGULAR	14 410	211 432	71 061	7 070	303 973
BULK RATE-NONPROF					
CAR PRESORT	18	3 738	2 109	217	6 082
OTHER	5 170	32 729	11 476	1 331	50 706
TOTAL NONPROF	5 188	36 467	13 585	1 548	56 788
TOTAL THIRD	22 956	266 225	88 592	9 132	386 905

FOURTH-CLASS MAIL:

PARCELS ZONE RATE	89 647	176 439	33 701	4 899	304 686
BOUND PRNT MATTER	1 779	43 988	6 387	963	53 117
SPC 4TH-CL. RATE	636	37 349	12 069	1 541	51 595
LIBRARY RATE	346	8 519	2 639	313	11 817
TOTAL FOURTH	92 408	266 295	54 796	7 716	421 215

## DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

## COST SEGMENT 14. TRANSPORTATION

(14.1)

	DOMESTIC AIR (14.1)	HIGHWAY (14.1)	RAILROAD (14.1)	DOMESTIC WATER (14.1)	SUBTOTAL (14.1)
U S POSTAL SERVICE	6 170	4 359	235	68	10 832
FREE MAIL--BLIND & HNDC & SERVICEMEN	248	2 474	642	48	3 412
INTERNATIONAL MAIL	14 210	8 711	5 457	407	28 785
TOTAL ALL MAIL	1 067 818	1 223 869	248 407	23 702	2 563 796
SPECIAL SERVICES:					
REGISTRY	--	--	--	--	--
CERTIFIED	--	--	--	--	--
INSURANCE	--	--	--	--	--
COD	--	--	--	--	--
SPECIAL DELIVERY	--	--	--	--	--
MONEY ORDERS	--	--	--	--	--
STAMPED ENVELOPES	--	--	--	--	--
SPECIAL HANDLING	--	--	--	--	--
POST OFFICE BOX	--	--	--	--	--
OTHER	--	--	--	--	--
TOTAL SPC SVCS	-	--	--	--	--
VOLUME VARIABLE	1 067 818	1 223 869	248 407	23 702	2 563 796
OTHER	185 877	317 781	1 821	417	505 896
TOTAL COSTS	1 253 695	1 541 650	250 228	24 119	3 069 692

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 14: TRANSPORTATION
COLUMN TITLE	COLUMN SOURCE
1 DOMESTIC AIR (COMPONENT 142)	WORKPAPER A-2, PAGES 95-96 COLUMN 1
2 HIGHWAY (COMPONENT 143)	WORKPAPER A-2, PAGES 95-96 COLUMN 2
3 RAILROAD (COMPONENT 144)	WORKPAPER A-2, PAGES 95-96 COLUMN 3
4 DOMESTIC WATER (COMPONENT 145)	WORKPAPER A-2, PAGES 95-96 COLUMN 4
5 SUBTOTAL (COMPONENT 542)	COLUMNS 1-4

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 14. TRANSPORTATION

(14.2)

\*\*\*\*\*  
INTERNATIONAL TOTAL  
TRANSPORTATION C/S 14  
(14.2)  
\*\*\*\*\*

FIRST-CLASS MAIL:	
LETTERS & PARCELS	-- 571 407
PRESORT LTR & PCL	-- 238 955
SINGLE PIECE CARDS	-- 8 321
PRESORT PRVT P CS	-- 2 147
TOTAL FIRST	-- 820 830
PRIORITY MAIL	-- 526 355
EXPRESS MAIL	-- 56 100
MAILGRAMS	-- --
SECOND-CLASS MAIL:	
WITHIN COUNTY	-- 56
OUTSIDE COUNTY:	
REG RATE PUB	-- 248 294
NONPROFIT PUB	-- 58 922
CLASSROOM PUB	-- 2 090
TOTAL SECOND	-- 309 362
THIRD-CLASS MAIL:	
SINGLE PIECE RATE	-- 26 144
BULK RATE-REG	
CAR PRESORT	-- 50 025
OTHER	-- 253 948
TOTAL REGULAR	-- 303 973
BULK RATE-NONPROF	
CAR PRESORT	-- 6 082
OTHER	-- 50 706
TOTAL NONPROF	-- 56 788
TOTAL THIRD	-- 386 905
FOURTH-CLASS MAIL:	
PARCELS ZONE RATE	-- 304 686
BOUND PRNT MATTER	-- 53 117
SPC 4TH-CL. RATE	-- 51 595
LIBRARY RATE	-- 11 817
TOTAL FOURTH	-- 421 215

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 14. TRANSPORTATION

(14.2)

INTERNATIONAL TRANSPORTATION	TOTAL C/S 14
(14.2)	

U S POSTAL SERVICE	1 089	11 921
--------------------	-------	--------

FREE MAIL--BLIND & HNDC & SERVICEMEN	--	3 412
---	----	-------

INTERNATIONAL MAIL	686 938	715 723
--------------------	---------	---------

TOTAL ALL MAIL	688 027	3 251 823
----------------	---------	-----------

SPECIAL SERVICES:

REGISTRY	--	--
CERTIFIED	--	--
INSURANCE	--	--
COD	--	
SPECIAL DELIVERY	--	--
MONEY ORDERS	--	--
STAMPED ENVELOPES	--	--
SPECIAL MAIL	--	--
POST OFFICE BOX	--	--
OTHER	--	--

TOTAL SPC SVCS	--	--
----------------	----	----

VOLUME VARIABLE	688 027	3 251 823
-----------------	---------	-----------

OTHER	--	505 896
-------	----	---------

TOTAL COSTS	688 027	3 757 719
-------------	---------	-----------

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 14: TRANSPORTATION DOMESTIC AND INTERNATIONAL
COLUMN TITLE	COLUMN SOURCE
1 INTERNATIONAL TRANSPORTATION (COMPONENT 828)	WORKPAPER A-2, PAGES 97-98 COLUMNS 2 AND 3
2 TOTAL C/S 14 (COMPONENT 264)	SUMMATION PAGES 43-44 COLUMN 5 PAGES 45-46 COLUMN 1

## DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

## COST SEGMENT 15. BUILDING OCCUPANCY

(15.1 THRU 15.3)

	RENTS (15.1)	FUEL & UTILITIES (15.2)	COMMUNICATIONS & OTHER (15.3)	TOTAL C/S 15
<b>FIRST-CLASS MAIL:</b>				
LETTERS & PARCELS	188 173	84 988	--	273 161
PRESORT LTR & PCL	53 382	23 693	--	77 075
SINGLE PIECE CARDS	6 175	2 677	--	8 852
PRESORT PRVT P CS	1 747	767	--	2 514
<b>TOTAL FIRST</b>	<b>249 477</b>	<b>112 125</b>	--	<b>361 602</b>
PRIORITY MAIL	27 145	12 494	--	39 639
EXPRESS MAIL	7 143	2 987	--	10 130
MAILGRAMS	5	2	--	7
<b>SECOND-CLASS MAIL:</b>				
WITHIN COUNTY	1 066	467	--	1 533
OUTSIDE COUNTY:				
REG RATE PUB	21 501	10 068	--	31 569
NONPROFIT PUB	4 226	1 935	--	6 161
CLASSROOM PUB	233	112	--	345
<b>TOTAL SECOND</b>	<b>27 026</b>	<b>12 582</b>	--	<b>39 608</b>
<b>THIRD-CLASS MAIL:</b>				
SINGLE PIECE RATE	3 193	1 488	--	4 681
BULK RATE-REG				
CAR PRESORT	25 187	10 909	--	36 096
OTHER	67 999	31 195	--	99 194
<b>TOTAL REGULAR</b>	<b>93 186</b>	<b>42 104</b>	--	<b>135 290</b>
BULK RATE-NONPROF				
CAR PRESORT	2 039	898	--	2 937
OTHER	15 169	6 893	--	22 062
<b>TOTAL NONPROF</b>	<b>17 208</b>	<b>7 791</b>	--	<b>24 999</b>
<b>TOTAL THIRD</b>	<b>113 587</b>	<b>51 383</b>	--	<b>164 970</b>
<b>FOURTH-CLASS MAIL:</b>				
PARCELS ZONE RATE	10 057	4 871	--	14 928
BOUND PRNT MATTER	4 953	2 300	--	7 253
SPC 4TH-CL. RATE	4 524	2 117	--	6 641
LIBRARY RATE	911	431	--	1 342
<b>TOTAL FOURTH</b>	<b>20 445</b>	<b>9 719</b>	--	<b>30 164</b>

USPS 10-4,30  
ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT BASE YEAR 1996

COST SEGMENT 15. BUILDING OCCUPANCY

(15.1 THRU 15.3)

	RENTS (15.1)	FUEL & UTILITIES (15.2)	COMMUNICATIONS & OTHER (15.3)	TOTAL C/S 15
U S POSTAL SERVICE	3 580	1 643	--	5 223
FREE MAIL--BLIND & HNDC & SERVICEMEN	505	240	--	745
INTERNATIONAL MAIL	8 650	3 987	--	12 637
TOTAL ALL MAIL	457 563	207 162	--	664 725
SPECIAL SERVICES:				
REGISTRY	5 683	2 441	--	8 124
CERTIFIED	5 799	2 381	--	8 180
INSURANCE	588	240	--	828
COD	448	186	--	634
SPECIAL DELIVERY	46	19	--	65
MONEY ORDERS	3 144	1 273	--	4 417
STAMPED ENVELOPES	54	22	--	76
SPECIAL HANDLING	38	16	--	54
POST OFFICE BOX	93 226	36 751	--	129 977
OTHER	3 517	1 592	--	5 109
TOTAL SPC SVCS	112 543	44 921	--	157 464
VOLUME VARIABLE	570 106	252 083	--	822 189
OTHER	--	161 467	316 009	477 476
TOTAL COSTS	570 106	413 550	316 009	1 299 665

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 15: BUILDING OCCUPANCY COSTS
COLUMN TITLE	COLUMN SOURCE
1 RENTS (COMPONENT 329)	WORKPAPER A-4, PAGES 11-12 COLUMN 3
2 FUEL AND UTILITIES (COMPONENT 314)	WORKPAPER A-4, PAGES 11-12 COLUMN 4
3 COMMUNICATIONS AND OTHER (COMPONENT 393)	SUMMATION WORKPAPER A-2, PAGES 103-104 COLUMNS 3-4 AND WORKPAPER A-2, PAGES 105-106 COLUMNS 1-2
4 TOTAL C/S 15 (COMPONENT 289)	SUMMATION COLUMNS 1 - 3

## COST SEGMENT 16. SUPPLIES AND SERVICES

(16.1 THRU 16.2)

	STAMPS & DISPENSERS (16.1)	MONEY ORDERS (16.1)	POSTAL CARDS & EMB. STP. ENVEL. (16.1)	SUBTOTAL (16.1)	SUPPLY PERSONNEL (16.2)
<b>FIRST-CLASS MAIL:</b>					
LETTERS & PARCELS	163 834	--	--	163 834	--
PRESORT LTR & PCL	3 830	--	--	3 830	--
SINGLE PIECE CARDS	7 606	--	3 280	10 886	--
PRESORT PRVT P CS	192	--	--	192	--
TOTAL FIRST	175 462	--	3 280	178 742	--
PRIORITY MAIL	835	--	--	835	--
EXPRESS MAIL	--	--	--	--	--
MAILGRAMS	--	--	--	--	--
<b>SECOND-CLASS MAIL:</b>					
WITHIN COUNTY	--	--	--	--	--
OUTSIDE COUNTY:					
REG RATE PUB	--	--	--	--	--
NONPROFIT PUB	--	--	--	--	--
CLASSROOM PUB	--	--	--	--	--
TOTAL SECOND	--	--	--	--	--
<b>THIRD-CLASS MAIL:</b>					
SINGLE PIECE RATE	172	--	--	172	--
BULK RATE-REG					
CAR PRESORT	1 353	--	--	1 353	--
OTHER	5 804	--	--	5 804	--
TOTAL REGULAR	7 157	--	--	7 157	--
BULK RATE-NONPROF					
CAR PRESORT	290	--	--	290	--
OTHER	2 205	--	--	2 205	--
TOTAL NONPROF	2 495	--	--	2 495	--
TOTAL THIRD	9 824	--	--	9 824	--
<b>FOURTH-CLASS MAIL:</b>					
PARCELS ZONE RATE	48	--	--	48	--
BOUND PRNT MATTER	11	--	--	11	--
SPC 4TH-CL. RATE	46	--	--	46	--
LIBRARY RATE	7	--	--	7	--
TOTAL FOURTH	112	--	--	112	--

USPS 10-4.30  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 16. SUPPLIES AND SERVICES

(16.1 THRU 16.2)

	STAMPS & DISPENSERS (16.1)	MONEY ORDERS (16.1)	POSTAL CARDS & EMB. STP. ENVEL (16.1)	SUBTOTAL (16.1)	SUPPLY PERSONNEL (16.2)
U S POSTAL SERVICE	--	--	--	--	--
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	--	--	--	--
INTERNATIONAL MAIL	4 829	--	--	4 829	--
TOTAL ALL MAIL	191 062	--	3 280	194 342	--
SPECIAL SERVICES:					
REGISTRY	--	--	--	--	--
CERTIFIED	--	--	--	--	--
INSURANCE	--	--	--	--	--
COD	--	--	--	--	--
SPECIAL DELIVERY	--	--	--	--	--
MONEY ORDERS	--	3 996	--	3 996	--
STAMPED ENVELOPES	--	--	8 928	8 928	--
SPECIAL HANDLING	--	--	--	--	--
POST OFFICE BOX	--	--	--	--	--
OTHER	--	--	--	--	--
TOTAL SPC SVCS	--	3 996	8 928	12 924	--
VOLUME VARIABLE	191 062	3 996	12 208	207 266	--
OTHER	139	--	--	139	19 466
TOTAL COSTS	191 201	3 996	12 208	207 405	19 466

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 16: SUPPLIES AND SERVICES
COLUMN TITLE	COLUMN SOURCE
1 STAMPS & DISPENSERS (COMPONENT 180)	WORKPAPER A-2, PAGES 111-112 COLUMN 2
2 MONEY ORDERS (COMPONENT 181)	WORKPAPER A-2, PAGES 111-112 COLUMN 3
3 POSTAL CARDS AND EMBOSSED STAMPED ENVELOPES (COMPONENT 248)	WORKPAPER A-2, PAGES 111-112 COLUMN 4
4 SUBTOTAL (COMPONENT 839)	SUMMATION COLUMNS 1 - 3
5 SUPPLY PERSONNEL (COMPONENT 173)	WORKPAPER A-2, PAGE 110 COLUMN 1

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT ~ BASE YEAR 1996

COST SEGMENT 16. SUPPLIES AND SERVICES

(16.3)

	CUSTODIAL & BUILDING (16.3.1)	EQUIPMENT (16.3.2)	COMPUTERIZED TRACKING/TRACING (16.3.3)	OTHER MISCELLANEOUS (16.3.4)	ADVERTISING (16.3.5)	REMOTE ENCODING S&S (16.3.6)
*****						
FIRST-CLASS MAIL:						
LETTERS & PARCELS	211 760	114 721	--	--	--	59 080
PRESORT LTR & PCL	59 034	27 973	--	--	--	11 912
SINGLE PIECE CARDS	6 669	3 242	--	--	--	1 945
PRESORT PRVT P CS	1 910	888	--	--	--	406
TOTAL FIRST	279 373	146 824	--	--	--	73 343
PRIORITY MAIL	31 129	9 623	--	34 803	--	--
EXPRESS MAIL	7 442	1 551	--	10 895	--	--
MAILGRAMS	5	1	--	--	--	--
*****						
SECOND-CLASS MAIL:						
WITHIN COUNTY	1 163	299	--	--	--	--
OUTSIDE COUNTY:						
REG RATE PUB	25 087	10 050	--	--	--	261
NONPROFIT PUB	4 821	1 815	--	--	--	--
CLASSROOM PUB	279	129	--	--	--	--
TOTAL SECOND	31 350	12 293	--	--	--	261
*****						
THIRD-CLASS MAIL:						
SINGLE PIECE RATE	3 709	2 064	--	--	--	427
BULK RATE-REG						
CAR PRESORT	27 182	6 200	--	--	--	991
OTHER	77 727	37 119	--	--	--	5 062
TOTAL REGULAR	104 909	43 319	--	--	--	6 053
BULK RATE-NONPROF						
CAR PRESORT	2 237	690	--	--	--	--
OTHER	17 175	8 460	--	--	--	1 000
TOTAL NONPROF	19 412	9 150	--	--	--	1 000
TOTAL THIRD	128 030	54 533	--	--	--	7 480
*****						
FOURTH-CLASS MAIL:						
PARCELS ZONE RATE	12 138	5 349	--	--	--	--
BOUND PRNT MATTER	5 730	2 676	--	--	--	--
SPC 4TH-CL. RATE	5 274	2 900	--	--	--	--
LIBRARY RATE	1 075	621	--	--	--	--
TOTAL FOURTH	24 217	11 546	--	--	--	--

## DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

## COST SEGMENT 16. SUPPLIES AND SERVICES

(16.3)

	CUSTODIAL & BUILDING (16.3.1)	EQUIPMENT (16.3.2)	COMPUTERIZED TRACKING/TRACTNG (16.3.3)	OTHER MISCELLANEOUS (16.3.4)	ADVERTISING (16.3.5)	REMOTE ENCODING S&S (16.3.6)
U S POSTAL SERVICE	4 094	2 045	--	--	--	399
FREE MAIL--BLIND & HNDC & SERVICEMEN	599	328	--	--	--	--
INTERNATIONAL MAIL	9 933	5 365	--	--	--	1 055
TOTAL ALL MAIL	516 172	244 109	--	45 698	--	82 538
SPECIAL SERVICES:						
REGISTRY	6 082	374	--	--	--	--
CERTIFIED	5 933	352	--	--	--	112
INSURANCE	598	15	--	--	--	--
COD	464	34	--	--	--	--
SPECIAL DELIVERY	47	--	--	--	--	--
MONEY ORDERS	3 171	--	--	--	--	--
STAMPED ENVELOPES	54	--	--	--	--	--
SPECIAL HANDLING	41	6	--	--	--	--
POST OFFICE BOX	91 570	-	--	--	--	--
OTHER	3 967	1 736	--	--	--	328
TOTAL SPC SVCS	111 927	9 --	--	--	--	440
VOLUME VARIABLE	628 099	26 526	--	45 698	--	82 978
OTHER	402 316	227 426	14 088	287 026	235 734	--
TOTAL COSTS	1 030 415	474 052	14 088	332 724	235 734	82 978

} ) }

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 16: SUPPLIES AND SERVICES
COLUMN TITLE	COLUMN SOURCE
1 CUSTODIAL AND BUILDING (COMPONENT 389)	WORKPAPER A-4, PAGES 13-14 COLUMN 1
2 EQUIPMENT (COMPONENT 184)	WORKPAPER A-2, PAGES 113-114 COLUMN 1
3 COMPUTERIZED TRACKING AND TRACING (COMPONENT 196)	WORKPAPER A-2, PAGES 113-114 COLUMN 3
4 OTHER MISCELLANEOUS (COMPONENT 830)	SUMMATION WORKPAPER A-2, PAGES 109-110 COLUMNS 2-3 WORKPAPER A-2, PAGES 111-112 COLUMN 1 WORKPAPER A-2, PAGES 111-112 COLUMN 5 WORKPAPER A-2, PAGES 113-114 COLUMN 2 AND WORKPAPER A-2, PAGES 115-116 COLUMN 2
5 ADVERTISING (COMPONENT 246)	WORKPAPER A-2, PAGES 115-116 COLUMN 3
6 REMOTE ENCODING SUPPLIES AND SERVICES (COMPONENT 1426)	WORKPAPER A-2, PAGES 113-114 COLUMN 4

USPS 10-4 20  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 16. SUPPLIES AND SERVICES

(16.3)

*****	SUBTOTAL	TOTAL	*****
	C/S 16		*****

(16.3)

FIRST-CLASS MAIL:

LETTERS & PARCELS	385 561	549 395
PRESORT LTR & PCL	98 919	102 749
SINGLE PIECE CARDS	11 856	22 742
PRESORT PRVT P CS	3 204	3 396
TOTAL FIRST	499 540	678 282

PRIORITY MAIL

PRIORITY MAIL	75 555	76 390
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EXPRESS MAIL

EXPRESS MAIL	19 888	19 888
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MAILGRAMS

MAILGRAMS	6	6
-----------	---	---

SECOND-CLASS MAIL:

WITHIN COUNTY	1 462	1 462
OUTSIDE COUNTY:		
REG RATE PUB	35 398	35 398
NONPROFIT PUB	6 636	6 636
CLASSROOM PUB	408	408
TOTAL SECOND	43 904	43 904

THIRD-CLASS MAIL:

SINGLE PIECE RATE	6 200	6 372
BULK RATE-REG		
CAR PRESORT	34 373	35 726
OTHER	119 908	125 712
TOTAL REGULAR	154 281	161 438
BULK RATE-NONPROF		
CAR PRESORT	2 927	3 217
OTHER	26 635	28 840
TOTAL NONPROF	29 562	32 057
TOTAL THIRD	190 043	199 867

FOURTH-CLASS MAIL:

PARCELS ZONE RATE	17 487	17 535
BOUND PRNT MATTER	8 406	8 417
SPC 4TH-CL. RATE	8 174	8 220
LIBRARY RATE	1 696	1 703
TOTAL FOURTH	35 763	35 875

USPS 10-4,30  
ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 16. SUPPLIES AND SERVICES

(16.3)

	SUBTOTAL	TOTAL
	C/S 16	
	(16.3)	
U S POSTAL SERVICE	6 538	6 538
FREE MAIL--BLIND & HNDC & SERVICEMEN	927	927
INTERNATIONAL MAIL	16 353	21 182
TOTAL ALL MAIL	888 517	1 082 859
SPECIAL SERVICES:		
REGISTRY	6 456	6 456
CERTIFIED	6 397	6 397
INSURANCE	613	
COD	498	
SPECIAL DELIVERY	47	47
MONEY ORDERS	3 171	7 167
STAMPED ENVELOPES	54	8 982
SPECIAL HANDLING	47	47
POST OFFICE BOX	91 570	91 570
OTHER	6 031	6 031
TOTAL SPC SVCS	114 884	127 808
VOLUME VARIABLE	1 003 401	1 210 667
OTHER	1 166 590	1 186 195
TOTAL COSTS	2 169 991	2 396 862

) ) )

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 16: SUPPLIES AND SERVICES
COLUMN TITLE	COLUMN SOURCE
1 SUBTOTAL (COMPONENT 831)	SUMMATION PAGES 51-52 COLUMNS 1-6
2 TOTAL C/S 16 (COMPONENT 490)	SUMMATION PAGES 49-50 COLUMNS 4-5 PAGES 53-54 COLUMN 1

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PAGE 54.1  
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USPS 10-4,30  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 18. ADMINISTRATIVE AND REGIONAL OPERATION --ADMINISTRATION PERSONNEL (18.1)

	HEADQUARTERS (18.1.1)	MONEY ORDER DIVISION (18.1.1)	AREA ADMINISTRATION (18.1.1)	SUBTOTAL (18.1.1)	POSTAL INSPECTION SERV (18.1.2)	SUBTOTAL (18.1)
<b>FIRST-CLASS MAIL:</b>						
LETTERS & PARCELS	--	--	--	--	15 816	15 816
PRESORT LTR & PCL	--	--	--	--	4 409	4 409
SINGLE PIECE CARDS	--	--	--	--	498	498
PRESORT PRVT P CS	--	--	--	--	143	143
TOTAL FIRST	--	--	--	--	20 866	20 866
<b>PRIORITY MAIL</b>						
	--	--	--	--	2 325	2 325
<b>EXPRESS MAIL</b>						
	--	--	--	--	556	556
<b>MAILGRAMS</b>						
	--	--	--	--	--	--
<b>SECOND-CLASS MAIL:</b>						
WITHIN COUNTY	--	--	--	--	87	87
OUTSIDE COUNTY:						
REG RATE PUB	--	--	--	--	1 874	1 874
NONPROFIT PUB	--	--	--	--	360	360
CLASSROOM PUB	--	--	--	--	21	21
TOTAL SECOND	--	--	--	--	2 342	2 342
<b>THIRD-CLASS MAIL:</b>						
SINGLE PIECE RATE	--	--	--	--	277	277
BULK RATE-REG						
CAR PRESORT	--	--	--	--	2 030	2 030
OTHER	--	--	--	--	5 805	5 805
TOTAL REGULAR	--	--	--	--	7 835	7 835
BULK RATE-NONPROF						
CAR PRESORT	--	--	--	--	167	167
OTHER	--	--	--	--	1 283	1 283
TOTAL NONPROF	--	--	--	--	1 450	1 450
TOTAL THIRD	--	--	--	--	9 562	9 562
<b>FOURTH-CLASS MAIL:</b>						
PARCELS ZONE RATE	--	--	--	--	906	906
BOUND PRNT MATTER	--	--	--	--	428	428
SPC 4TH-CL. RATE	--	--	--	--	394	394
LIBRARY RATE	--	--	--	--	80	80
TOTAL FOURTH	--	--	--	--	1 808	1 808

USPS 10-4, 50  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 18. ADMINISTRATIVE AND REGIONAL OPERATION --ADMINISTRATION PERSONNEL (18.1)

	HEADQUARTERS (18.1.1)	MONEY ORDER DIVISION (18.1.1)	AREA ADMINISTRATION (18.1.1)	SUBTOTAL (18.1.1)	POSTAL INSPECTION SERV (18.1.2)	SUBTOTAL (18.1)
U S POSTAL SERVICE	--	--	--	--	306	306
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	--	--	--	45	45
INTERNATIONAL MAIL	--	--	--	--	742	742
TOTAL ALL MAIL	--	--	--	--	38 552	38 552
SPECIAL SERVICES.						
REGISTRY	--	--	--	--	454	454
CERTIFIED	--	--	--	--	443	443
INSURANCE	--	--	--	--	45	45
COD	--	--	--	--	35	35
SPECIAL DELIVERY	--	--	--	--	4	4
MONEY ORDERS	--	--	--	--	237	237
STAMPED ENVELOPES	--	--	--	--	4	4
SPECIAL HANDLING	--	--	--	--	3	3
POST OFFICE	--	--	--	--	6 839	6 839
OTHER	--	--	--	--	296	296
TOTAL SPC SVCS	--	--	--	--	8 360	8 360
VOLUME VARIABLE	--	--	--	--	46 912	46 912
OTHER	415 824	3 163	142 969	561 956	306 785	868 741
TOTAL COSTS	415 824	3 163	142 969	561 956	353 697	915 653

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 18: ADMINISTRATION AND REGIONAL OPERATIONS ADMINISTRATION PERSONNEL
COLUMN TITLE	COLUMN SOURCE
1 HEADQUARTERS (COMPONENT 191)	WORKPAPER A-2, PAGES 121-122 COLUMN 1
2 MONEY ORDER DIVISION (COMPONENT 192)	WORKPAPER A-2, PAGES 121-122 COLUMN 2
3 AREA ADMINISTRATION (COMPONENT 193)	WORKPAPER A-2, PAGES 121-122 COLUMN 3
4 SUBTOTAL (COMPONENT 834)	SUMMATION COLUMNS 1 - 3
5 POSTAL INSPECTION SERVICE (COMPONENT 832)	SUMMATION WORKPAPER A-4, PAGES 15-16 COLUMN 1 AND WORKPAPER A-2, PAGES 121-122 COLUMN 5
6 SUBTOTAL (COMPONENT 833)	SUMMATION COLUMNS 4 - 5

USPS 10-4,30  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 18. ADMINISTRATIVE AND REGIONAL OPERATION --ADMINISTRATION SUPPORT (18.2)

SUPPLIES & SERVICES	MISCELLANEOUS SUPPORT	INSP EXPENSES & EMPLOYEE LOSSES	REIMBURSEMENTS	INDIVIDUAL AWARDS	MISC. PERSONAL COMPENSATION
(18.2.1)	(18.2.2)	(18.2.3)	(18.2.4)	(18.2.5)	(18.2.6)

FIRST-CLASS MAIL:

LETTERS & PARCELS	--	--	--	--	--
PRESORT LTR & PCL	--	--	--	--	--
SINGLE PIECE CARDS	--	--	--	--	--
PRESORT PRVT P CS	--	--	--	--	--
TOTAL FIRST	--	--	--	--	--

PRIORITY MAIL

EXPRESS MAIL

MAILGRAMS

SECOND-CLASS MAIL:

WITHIN COUNTY	--	--	--	--	--
OUTSIDE COUNTY:					
REG RATE PUB	--	--	--	--	--
NONPROFIT PUB	--	--	--	--	--
CLASSROOM PUB	--	--	--	--	--

TOTAL SECOND

THIRD-CLASS MAIL:

SINGLE PIECE RATE	--	--	--	--	--
BULK RATE-REG	--	--	--	--	--
CAR PRESORT	--	--	--	--	--
OTHER	--	--	--	--	--
TOTAL REGULAR	--	--	--	--	--
BULK RATE-NONPROF	--	--	--	--	--
CAR PRESORT	--	--	--	--	--
OTHER	--	--	--	--	--
TOTAL NONPROF	--	--	--	--	--
TOTAL THIRD	--	--	--	--	--

FOURTH-CLASS MAIL:

PARCELS ZONE RATE	--	--	--	--	--
BOUND PRNT MATTER	--	--	--	--	--
SPC 4TH-CL. RATE	--	--	--	--	--
LIBRARY RATE	--	--	--	--	--
TOTAL FOURTH	--	--	--	--	--

USPS 10-10  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 18. ADMINISTRATIVE AND REGIONAL OPERATION --ADMINISTRATION SUPPORT (18.2)

	SUPPLIES & SERVICES (18.2.1)	MISCELLANEOUS SUPPORT (18.2.2)	INSP EXPENSES & EMPLOYEE LOSSES (18.2.3)	REIMBURSEMENTS (18.2.4)	INDIVIDUAL AWARDS (18.2.5)	MISC. PERSONAL COMPENSATION (18.2.6)
--	---------------------------------	-----------------------------------	---	----------------------------	-------------------------------	---

U S POSTAL SERVICE	--	--	--	--	--	--
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	--	--	--	--	--
INTERNATIONAL MAIL	--	--	--	--	--	--
TOTAL ALL MAIL	--	--	--	--	--	--
SPECIAL SERVICES:						
REGISTRY	--	--	--	--	--	--
CERTIFIED	--	--	--	--	--	--
INSURANCE	--	--	--	--	--	--
COD	--	--	--	--	--	--
SPECIAL DELIVERY	--	--	--	--	--	--
MONEY ORDERS	--	--	--	--	--	--
STAMPED ENVELOPES	--	--	--	--	--	--
SPECIAL HANDLING	--	--	--	--	--	--
POST OFFICE BOX	--	--	--	--	--	--
OTHER	--	--	--	--	--	--
TOTAL SPC SVCS	--	--	--	--	--	--
VOLUME VARIABLE	--	--	--	--	--	--
OTHER	155 309	276 897	2 594	4 303-	2 790	9 089-
TOTAL COSTS	155 309	276 897	2 594	4 303-	2 790	9 089-

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SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 18: ADMINISTRATION AND REGIONAL OPERATIONS ADMINISTRATION SUPPORT
COLUMN TITLE	COLUMN SOURCE
1 SUPPLIES AND SERVICES (COMPONENT 210)	WORKPAPER A-2, PAGES 129-130 COLUMN 1
2 MISCELLANEOUS SUPPORT (COMPONENT 211)	WORKPAPER A-2, PAGES 129-130 COLUMN 2
3 INSPECTION EXPENSES & EMPLOYEE LOSSES (COMPONENT 212)	WORKPAPER A-2, PAGES 129-130 COLUMN 3
4 REIMBURSEMENTS (COMPONENT 213)	WORKPAPER A-2, PAGES 129-130 COLUMN 5
5 INDIVIDUAL AWARDS (COMPONENT 1429)	WORKPAPER A-2, PAGES 131-132 COLUMN 1
6 MISC. PERSONAL COMPENSATION (COMPONENT 1430)	WORKPAPER A-2, PAGES 131-132 COLUMN 2

USPS 10-4730  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 18. ADMINISTRATIVE AND REGIONAL OPERATION --ADMINISTRATION SUPPORT (18.2)

MONEY	SUBTOTAL
ORDERS	
(18.2.7)	(18.2)

FIRST-CLASS MAIL:

LETTERS & PARCELS	--	--
PRESORT LTR & PCL	--	--
SINGLE PIECE CARDS	--	--
PRESORT PRVT P CS	--	--
TOTAL FIRST	--	--

PRIORITY MAIL

EXPRESS MAIL	--	--
MAILGRAMS	--	--

SECOND-CLASS MAIL:

WITHIN COUNTY	--	--
OUTSIDE COUNTY:		
REG RATE PUB	--	--
NONPROFIT PUB	--	--
CLASSROOM PUB	--	--
TOTAL SECOND	--	--

THIRD-CLASS MAIL:

SINGLE PIECE RATE	--	--
BULK RATE-REG		
CAR PRESORT	--	--
OTHER	--	--
TOTAL REGULAR	--	--
BULK RATE-NONPROF		
CAR PRESORT	--	--
OTHER	--	--
TOTAL NONPROF.	--	--
TOTAL THIRD	--	--

FOURTH-CLASS MAIL:

PARCELS ZONE RATE	--	--
BOUND PRNT MATTER	--	--
SPC 4TH-CL. RATE	--	--
LIBRARY RATE	--	--
TOTAL FOURTH	--	--

USPS 10-4/30  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 18. ADMINISTRATIVE AND REGIONAL OPERATION --ADMINISTRATION SUPPORT (18.2)

	MONEY ORDERS (18.2.7)	SUBTOTAL (18.2)
U S POSTAL SERVICE	--	--
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	--
INTERNATIONAL MAIL	--	--
TOTAL ALL MAIL	--	--
SPECIAL SERVICES:		
REGISTRY	--	-
CERTIFIED	--	--
INSURANCE	--	--
COD	--	--
SPECIAL DELIVERY	--	--
MONEY ORDERS	101	101
STAMPED ENVELOPES	--	--
SPECIAL HANDLING	--	--
POST OFFICE BOX	--	--
OTHER	--	--
TOTAL SPC SVCS	101	101
VOLUME VARIABLE	101	101
OTHER	--	424 198
TOTAL COSTS	101	424 299

SOURCE FOR COST SEGMENTS  
AND COMPONENTS

COST SEGMENT 18: ADMINISTRATION AND REGIONAL OPERATIONS  
ADMINISTRATION SUPPORT

COLUMN TITLE

COLUMN SOURCE

1 MONEY ORDERS  
(COMPONENT 244)

WORKPAPER A-2, PAGES 129-130 COLUMN 6

2 SUBTOTAL  
(COMPONENT 840)

SUMMATION PAGES 57-58 COLUMNS 1-6  
AND PAGES 59-60 COLUMN 1

USPS 10-4  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 18. ADMINISTRATIVE AND REGIONAL OPERATION --PERSONNEL BENEFITS (18.3)

	REPRICED ANNUAL LEAVE (18.3.1)	HOLIDAY LEAVE (18.3.1)	CIVIL SERVICE RETIREMENT (18.3.2)	FERS RETIREMENT (18.3.3)	WORKERS' COMPENSATION (18.3.4)	UNEMPLOYMENT COMPENSATION (18.3.5)
*****						
FIRST-CLASS MAIL:						
LETTERS & PARCELS	10 860	620	265 558	--	144 454	19 133
PRESORT LTR & PCL	3 457	197	84 536	--	45 985	6 091
SINGLE PIECE CARDS	401	23	9 806	--	5 334	706
PRESORT PRVT P CS	122	7	2 971	--	1 616	214
TOTAL FIRST	14 840	847	362 871	--	197 389	26 144
PRIORITY MAIL	960	55	23 478	--	12 772	1 692
EXPRESS MAIL	257	15	6 291	--	3 422	453
MAILGRAMS	--	--	10	--	6	1
SECOND-CLASS MAIL:						
WITHIN COUNTY	75	4	1 826	--	993	132
OUTSIDE COUNTY:						
REG RATE PUB	1 168	67	28 560	--	15 536	2 058
NONPROFIT PUB	254	14	6 211	--	3 379	448
CLASSROOM PUB	12	1	303	--	164	22
TOTAL SECOND	1 509	86	36 900	--	20 072	2 660
THIRD-CLASS MAIL:						
SINGLE PIECE RATE	154	9	3 766	--	2 048	271
BULK RATE-REG						
CAR PRESORT	1 758	100	42 994	--	23 387	3 098
OTHER	3 776	216	92 343	--	50 232	6 653
TOTAL REGULAR	5 534	316	135 337	--	73 619	9 751
BULK RATE-NONPROF						
CAR PRESORT	128	7	3 129	--	1 702	226
OTHER	890	51	21 768	--	11 841	1 568
TOTAL NONPROF	1 018	58	24 897	--	13 543	1 794
TOTAL THIRD	6 706	383	164 000	--	89 210	11 816
FOURTH-CLASS MAIL:						
PARCELS ZONE RATE	356	20	8 714	--	4 740	628
BOUND PRNT MATTER	216	12	5 277	--	2 870	380
SPC 4TH-CL. RATE	160	9	3 901	--	2 122	281
LIBRARY RATE	33	2	806	--	438	58
TOTAL FOURTH	765	43	18 698	--	10 170	1 347

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 18: ADMINISTRATION AND REGIONAL OPERATIONS PERSONNEL BENEFITS COSTS
COLUMN TITLE	COLUMN SOURCE
1 REPRICED ANNUAL LEAVE (COMPONENT 292)	SUMMATION WORKPAPER A-2, PAGES 123 -124 COLUMN 1 AND WORKPAPER A-4, PAGES 21-22 COLUMN 3
2 HOLIDAY LEAVE (COMPONENT 487)	SUMMATION WORKPAPER A-2, PAGES 123-124 COLUMN 2 AND WORKPAPER A-4, PAGES 21-22 COLUMN 2
3 CIVIL SERVICE RETIREMENT (COMPONENT 488)	SUMMATION WORKPAPER A-2, PAGES 123-124 COLUMN 5 AND WORKPAPER A-4, PAGES 17-18 COLUMNS 3
4 FERS RETIREMENT (COMPONENT 019)	SUMMATION WORKPAPER A-2, PAGES 125-126 COLUMN 2 AND WORKPAPER A-4, PAGES 17-18 COLUMN 6
5 WORKERS' COMPENSATION (COMPONENT 486)	SUMMATION WORKPAPER A-2, PAGES 127-128 COLUMNS 2 & 3 AND WORKPAPER A-4, PAGES 19-20 COLUMN 4
6 UNEMPLOYMENT COMPENSATION (COMPONENT 453)	WORKPAPER A-4, PAGES 21-22 COLUMN 1

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 18. ADMINISTRATIVE AND REGIONAL OPERATION --PERSONNEL BENEFITS (18.3)

	RETIREE HEALTH BENEFITS (18.3.6)	ANNUITANT LIFE INSURANCE (18.3.7)	ANNUITANT COLA/ PRINCIPAL (18.3.8)	ANNUITY PROTECT PROGRAM (18.3.9)	SUBTOTAL (18.3)	TOTAL
*****						
FIRST-CLASS MAIL:						
LETTERS & PARCELS	114 063	1 378	116 341	--	672 407	688 223
PRESORT LTR & PCL	36 310	439	37 035	--	214 050	218 459
SINGLE PIECE CARDS	4 212	51	4 296	--	24 829	25 327
PRESORT PRVT P CS	1 276	15	1 302	--	7 523	7 666
TOTAL FIRST	155 861	1 883	158 974	--	918 809	939 675
PRIORITY MAIL	10 085	122	10 286	--	59 450	61 775
EXPRESS MAIL	2 702	33	2 756	--	15 929	16 485
MAILGRAMS	5	--	4	--	26	26
SECOND-CLASS MAIL:						
WITHIN COUNTY	784	10	800	--	4 624	4 711
OUTSIDE COUNTY:						
REG RATE PUB	12 267	148	12 512	--	72 316	74 190
NONPROFIT PUB	2 668	32	2 721	--	15 727	16 087
CLASSROOM PUB	130	2	132	--	766	787
TOTAL SECOND	15 849	192	16 165	--	93 433	95 775
THIRD-CLASS MAIL:						
SINGLE PIECE RATE	1 617	20	1 650	--	9 535	9 812
BULK RATE-REG						
CAR PRESORT	18 467	223	18 836	--	108 863	110 893
OTHER	39 664	479	40 455	--	233 818	239 623
TOTAL REGULAR	58 131	702	59 291	--	342 681	350 516
BULK RATE-NONPROF						
CAR PRESORT	1 344	16	1 371	--	7 923	8 090
OTHER	9 350	113	9 537	--	55 118	56 401
TOTAL NONPROF	10 694	129	10 908	--	63 041	64 491
TOTAL THIRD	70 442	851	71 849	--	415 257	424 819
FOURTH-CLASS MAIL:						
PARCELS ZONE RATE	3 743	45	3 818	--	22 064	22 970
BOUND PRNT MATTER	2 266	27	2 312	--	13 360	13 788
SPC 4TH-CL. RATE	1 676	20	1 709	--	9 878	10 272
LIBRARY RATE	346	4	353	--	2 040	2 120
TOTAL FOURTH	8 031	96	8 192	--	47 342	49 150

USPS 10-4,30  
ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 18. ADMINISTRATIVE AND REGIONAL OPERATION --PERSONNEL BENEFITS					(18.3)	
	RETIREE HEALTH BENEFITS (18.3.6)	ANNUITANT LIFE INSURANCE (18.3.7)	ANNUITANT COLA/ PRINCIPAL (18.3.8)	ANNUITY PROTECT PROGRAM (18.3.9)	SUBTOTAL (18.3)	TOTAL
U S POSTAL SERVICE	1 869	23	1 906	--	11 015	11 321
FREE MAIL--BLIND & HNDC & SERVICEMEN	227	3	232	--	1 340	1 385
INTERNATIONAL MAIL	4 372	53	4 459	--	25 772	26 514
TOTAL ALL MAIL	269 443	3 256	274 823	--	1 588 373	1 626 925
SPECIAL SERVICES:						
REGISTRY	658	8	671	--	3 880	4 334
CERTIFIED	2 929	35	2 987	--	17 265	17 708
INSURANCE	258	3	263	--	1 519	1 564
COD	176	2	180	--	1 040	1 075
SPECIAL DELIVERY	35	--	36	--	205	209
MONEY ORDERS	1 211	15	1 235	--	7 140	7 478
STAMPED ENVELOPES	20	--	21	--	119	123
SPECIAL HANDLING	11	--	11	--	65	68
POST OFFICE BOX	2 272	--	2 317	--	13 391	20 230
OTHER	1 446	17	1 475	--	8 526	8 822
TOTAL SPC SVCS	9 016	107	9 196	--	53 150	61 611
VOLUME VARIABLE	278 459	3 363	284 019	--	1 641 523	1 688 536
OTHER	218 341	2 627	222 700	60 188	1 357 072	2 650 011
TOTAL COSTS	496 800	6 000	506 719	60 188	2 998 595	4 338 547

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 18: ADMINISTRATION AND REGIONAL OPERATIONS PERSONNEL BENEFITS
COLUMN TITLE	COLUMN SOURCE
1 RETIREE HEALTH BENEFITS (COMPONENT 208)	WORKPAPER A-4, PAGES 19-20 COLUMN 1
2 ANNUITANT LIFE INSURANCE (COMPONENT 071)	WORKPAPER A-4, PAGES 19-20 COLUMN 2
3 ANNUITANT COLA/PRINCIPAL (COMPONENT 1435)	WORKPAPER A-4, PAGES 19-20 COLUMN 3
4 ANNUITY PROTECTION PROGRAM (COMPONENT 207)	WORKPAPER A-2, PAGES 129-130 COLUMN 4
5 SUBTOTAL (COMPONENT 835)	SUMMATION PAGES 61 62 COLUMNS 1-6 AND PAGES 63-64 COLUMNS 1-4
6 TOTAL (COMPONENT 459)	SUMMATION PAGES 55-56 COLUMN 6 PAGES 59-60 COLUMN 2 AND PAGES 63-64 COLUMN 5

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 20. OTHER ACCRUED EXPENSES (SERVICE-WIDE)

(20.1 THRU 20.6)

	EQUIPMENT DEPRECIATION (20.1)	VEHICLE DEPRECIATION (20.2)	BLDG & LEASEHLD DEPRECIATION (20.3)	INDEMNITIES (20.4)
*****				
FIRST-CLASS MAIL:				
LETTERS & PARCELS	203 760	8 656	160 612	--
PRESORT LTR & PCL	61 402	4 755	45 563	--
SINGLE PIECE CARDS	4 765	390	5 270	--
PRESORT PRVT P CS	1 477	157	1 491	--
TOTAL FIRST	271 404	13 958	212 936	--
PRIORITY MAIL	3 218	2 384	23 170	--
EXPRESS MAIL	349	2 128	6 097	499
MAILGRAMS	--	5	4	--
*****				
SECOND-CLASS MAIL:				
WITHIN COUNTY	132	247	910	--
OUTSIDE COUNTY:				
REG RATE PUB	6 820	2 718	18 352	--
NONPROFIT PUB	1 385	633	3 607	--
CLASSROOM PUB	109	24	198	--
TOTAL SECOND	8 446	3 622	23 067	--
THIRD-CLASS MAIL:				
SINGLE PIECE RATE	2 251	178	2 726	--
BULK RATE-REG				
CAR PRESORT	7 709	5 544	21 498	--
OTHER	48 429	5 237	58 039	--
TOTAL REGULAR	56 138	10 781	79 537	--
BULK RATE-NONPROF				
CAR PRESORT	1 062	318	1 740	--
OTHER	12 218	994	12 947	--
TOTAL NONPROF	13 280	1 312	14 687	--
TOTAL THIRD	71 669	12 271	96 950	--
FOURTH-CLASS MAIL:				
PARCELS ZONE RATE	5 227	1 901	8 584	--
BOUND PRNT MATTER	2 460	1 394	4 228	--
SPC 4TH-CL. RATE	2 772	567	3 861	--
LIBRARY RATE	602	93	778	--
TOTAL FOURTH	11 061	3 955	17 451	--

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 20. OTHER ACCRUED EXPENSES (SERVICE-WIDE)

(20.1 THRU 20.6)

	EQUIPMENT DEPRECIATION (20.1)	VEHICLE DEPRECIATION (20.2)	BLDG & LEASEHLD DEPRECIATION (20.3)	INDEMNITIES (20.4)	
U S POSTAL SERVICE	1 352	119	3 056	--	
FREE MAIL--BLIND & HNDC & SERVICEMEN	301	42	431	--	
INTERNATIONAL MAIL	5 502	814	7 384	363	
TOTAL ALL MAIL	373 302	39 298	390 546	862	
SPECIAL SERVICES:					
REGISTRY	538	21	4 851	2 701	
CERTIFIED	235	259	4 950	--	
INSURANCE	6	'	502	11 227	
COD	18	8	382	2 292	
SPECIAL DELIVERY	6	70	39	--	
MONEY ORDERS	--	--	2 684	--	
STAMPED ENVELOPES	--	--	46	--	
SPECIAL HANDLING	6	--	32	--	
POST OFFICE BOX	--	1	79 572	--	
OTHER	1 796	23	3 002	--	
TOTAL SPC SVCS	2 605	389	96 060	16 220	
VOLUME VARIABLE	375 907	39 687	486 606	17 082	
OTHER	298 068	132 514	--	94 380	
TOTAL COSTS	673 975	172 201	486 606	111 462	

SOURCE FOR COST SEGMENTS AND COMPONENTS                           COST SEGMENT 20: OTHER ACCRUED EXPENSES

COLUMN TITLE   COLUMN SOURCE

1 EQUIPMENT DEPRECIATION (COMPONENT 448)                   WORKPAPER A-4, PAGES 27-28 COLUMN 1

2 VEHICLE DEPRECIATION (COMPONENT 447)                   WORKPAPER A-4, PAGES 25-26 COLUMN 4

3 BUILDING & LEASEHOLD DEPRECIATION (COMPONENT 420)           WORKPAPER A-4, PAGES 29-30 COLUMN 3

4 INDEMNITIES (COMPONENT 397)                                WORKPAPER A-2, PAGES 151-152 COLUMN 4

## DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

## COST SEGMENT 20. OTHER ACCRUED EXPENSES (SERVICE-WIDE)

(20.1 THRU 20.6)

FIRST-CLASS MAIL  
LETTERS & PARCELS  
PRESORT LTR & PCI  
SINGLE PIECE CARDS  
PRESORT PRVT P CS  
TOTAL FIRST

	INTEREST EXPENSE (20.5)	OTHER EXPENSES & CREDITS (20.6)	TOTAL
LETTERS & PARCELS	435 632	--	808 660
PRESORT LTR & PCI	136 736	--	248 456
SINGLE PIECE CARDS	15 161	--	25 586
PRESORT PRVT P CS	4 584	--	7 709
TOTAL FIRST	592 113	--	1 090 411

## PRIORITY MAIL

PRIORITY MAIL	37 353	--	66 125
---------------	--------	----	--------

## EXPRESS MAIL

EXPRESS MAIL	10 247	--	19 320
--------------	--------	----	--------

## MAILGRAMS

MAILGRAMS	15	--	24
-----------	----	----	----

## SECOND-CLASS MAIL:

WITHIN COUNTY	2 643	--	3 932
OUTSIDE COUNTY:			
REG RATE PUB	43 475	--	71 365
NONPROFIT PUB	9 332	--	14 957
CLASSROOM PUB	470	--	801
TOTAL SECOND	55 920	--	91 055

## THIRD-CLASS MAIL:

SINGLE PIECE RATE	6 140	--	11 295
BULK RATE-REG			
CAR PRESORT	63 448	--	98 199
OTHER	146 511	--	258 216
TOTAL REGULAR	209 959	--	356 415
BULK RATE-NONPROF			
CAR PRESORT	4 782	--	7 902
OTHER	34 490	--	60 649
TOTAL NONPROF	39 272	--	68 551
TOTAL THIRD	255 371	--	436 261

## FOURTH-CLASS MAIL:

PARCELS ZONE RATE	15 254	--	30 966
BOUND PRNT MATTER	8 841	--	16 923
SPC 4TH-CL. RATE	6 874	--	14 074
LIBRARY RATE	1 416	--	2 889
TOTAL FOURTH	32 385	--	64 852

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT 20. OTHER ACCRUED EXPENSES (SERVICE-WIDE)

(20.1 THRU 20.6)

	INTEREST EXPENSE (20.5)	OTHER EXPENSES & CREDITS (20.6)	TOTAL
U S POSTAL SERVICE	6 699	--	11 226
FREE MAIL--BLIND & HNDC & SERVICEMEN	877	--	1 651
INTERNATIONAL MAIL	16 532	--	30 595
TOTAL ALL MAIL	1 007 512	--	1 811 520
SPECIAL SERVICES:			
REGISTRY	3 413	--	11 524
CERTIFIED	10 044	--	15 488
INSURANCE	894	--	12 636
COD	627	--	3 327
SPECIAL DELIVERY	134	--	249
MONEY ORDERS	4 273	--	6 957
STAMPED ENVELOPES	72	--	118
SPECIAL HANDLING	42	--	80
POST OFFICE BOX	28 599	--	108 172
OTHER	5 549	--	10 370
TOTAL SPC SVCS	53 647	--	168 921
VOLUME VARIABLE	1 061 159	--	1 980 441
OTHER	813 980	19 487	1 358 429
TOTAL COSTS	1 875 139	19 487	3 338 870

SOURCE FOR COST SEGMENTS AND COMPONENTS	COST SEGMENT 20: OTHER ACCRUED EXPENSES
COLUMN TITLE	COLUMN SOURCE
1 INTEREST EXPENSE (COMPONENT 283)	WORKPAPER A-4 PAGES 31-32 COLUMN 6
2 OTHER EXPENSES AND CREDITS (COMPONENT 399)	WORKPAPER A-2, PAGES 153-154 COLUMN 3
3 TOTAL C/S 20 (COMPONENT 475)	SUMMATION PAGES 65-68 ALL COLUMNS

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT PLANT, EQUIP, SERVICEWIDE, SELECTED ADMIN COSTS

	EMPLOYEE & LABOR RELATIONS (2.5)	TIME AND ATTENDANCE (2.3 & 3.3)	CLEANING EQUIP- MENT & BUILDING (11.1 & 11.3)	RENTS, FUEL & UTILITIES (15.1 & 15.2)	SUPPLIES & SERVICES (16.3)	USPS SECURITY FORCE (18.1)
<b>FIRST-CLASS MAIL:</b>						
LETTERS & PARCELS	--	1 720	240 325	273 161	211 760	15 816
PRESORT LTR & PCL	--	480	66 998	77 075	59 034	4 409
SINGLE PIECE CARDS	--	54	7 569	8 852	6 669	498
PRESORT PRVT P CS	--	16	2 167	2 514	1 910	143
<b>TOTAL FIRST</b>	--	2 270	317 059	361 602	279 373	20 866
<b>PRIORITY MAIL</b>						
	--	252	35 328	39 639	31 129	2 325
<b>EXPRESS MAIL</b>						
	--	60	8 446	10 130	7 442	556
<b>MAILGRAMS</b>						
	--	--	6	7	5	--
<b>SECOND-CLASS MAIL:</b>						
WITHIN COUNTY	--	10	1 320	1 533	1 163	87
OUTSIDE COUNTY:						
REG RATE PUB	--	204	28 471	31 569	25 087	1 874
NONPROFIT PUB	--	40	5 472	6 161	4 821	360
CLASSROOM PUB	--	3	316	345	279	21
<b>TOTAL SECOND</b>	--	257	35 579	39 608	31 350	2 342
<b>THIRD-CLASS MAIL:</b>						
SINGLE PIECE RATE	--	29	4 208	4 681	3 709	277
BULK RATE-REG						
CAR PRESORT	--	220	30 849	36 096	27 182	2 030
OTHER	--	631	88 212	99 194	77 727	5 805
<b>TOTAL REGULAR</b>	--	851	119 061	135 290	104 909	7 835
BULK RATE-NONPROF						
CAR PRESORT	--	18	2 539	2 937	2 237	167
OTHER	--	140	19 492	22 062	17 175	1 283
<b>TOTAL NONPROF</b>	--	158	22 031	24 999	19 412	1 450
<b>TOTAL THIRD</b>	--	1 038	145 300	164 970	128 030	9 562
<b>FOURTH-CLASS MAIL:</b>						
PARCELS ZONE RATE	--	99	13 774	14 928	12 138	906
BOUND PRNT MATTER	--	47	6 503	7 253	5 730	428
SPG 4TH-CL. RATE	--	43	5 986	6 641	5 274	394
LIBRARY RATE	--	9	1 220	1 342	1 075	80
<b>TOTAL FOURTH</b>	--	198	27 483	30 164	24 217	1 808

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ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT PLANT, EQUIP, SERVICEWIDE, SELECTED ADMIN COSTS

	EMPLOYEE & LABOR RELATIONS (2.5)	TIME AND ATTENDANCE (2.3 & 3.3)	CLEANING EQUIP- MENT & BUILDING (11.1 & 11.3)	RENTS, FUEL & UTILITIES (15.1 & 15.2)	SUPPLIES & SERVICES (16.3)	USPS SECURITY FORCE (18.1)
U S POSTAL SERVICE	--	33	4 646	5 223	4 094	306
FREE MAIL--BLIND & HNDC & SERVICEMEN	--	4	680	745	599	45
INTERNATIONAL MAIL	--	82	11 273	12 637	9 933	742
TOTAL ALL MAIL	--	4 194	585 800	664 725	516 172	38 552
SPECIAL SERVICES:						
REGISTRY	--	49	6 903	8 124	6 082	454
CERTIFIED	--	48	6 734	8 180	5 933	443
INSURANCE	--	4	678	828	598	45
COD	--	3	526	634	464	35
SPECIAL DELIVERY	--	--	53	65	47	4
MONEY ORDERS	--	26	3 598	4 417	3 171	237
STAMPED ENVELOPES	--	1	62	76	54	4
SPECIAL HANDLING	--	1	47	54	41	3
POST OFFICE BOX	--	743	103 923	129 977	91 570	6 839
OTHER	--	32	4 503	5 109	3 967	296
TOTAL SPC SVCS	--	907	127 027	157 464	111 927	8 360
VOLUME VARIABLE	--	5 101	712 827	822 189	628 099	46 912
OTHER	--	--	456 586	161 467	402 316	30 048
TOTAL COSTS	--	5 101	1 169 413	983 656	1 030 415	76 960

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SOURCE FOR COST SEGMENTS AND COMPONENTS	PLANT, EQUIPMENT, SERVICE WIDE AND SELECTED ADMIN COSTS
COLUMN TITLE	COLUMN SOURCE
1 EMPLOYEE & LABOR RELATIONS (2.5) (COMPONENT 427)	WORKPAPER A-4, PAGES 05-06 COLUMN 2
2 TIME AND ATTENDANCE (2.3 & 3.3) (COMPONENT 430)	SUMMATION WORKPAPER A-4, PAGES 05-06 COLUMN 1 AND WORKPAPER A-4, PAGES 07-08 COLUMN 1
3 CLEANING EQUIPMENT AND BUILDING (11.1 & 11.3) (COMPONENT 479)	WORKPAPER A-4, PAGES 1-2 COLUMN 3
4 RENTS, FUEL & UTILITIES (15.1 & 15.2) (COMPONENT 480)	WORKPAPER A-4, PAGES 1-2 COLUMN 4
5 SUPPLIES AND SERVICES (16.3) (COMPONENT 389)	WORKPAPER A-4, PAGES 1-2 COLUMN 5
6 USPS SECURITY FORCE (18.1) (COMPONENT 374)	WORKPAPER A-4, PAGES 15-16 COLUMN 1

USPS 10-4/50  
ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT PLANT, EQUIP, SERVICEWIDE, SELECTED ADMIN COSTS

	REPRICED ANNUAL LEAVE (18.3)	HOLIDAY LEAVE (18.3)	CIVIL SERVICE RETIREMENT (18.3)	FERS RETIREMENT (18.3)	WORKERS' COMPENSATION (18.3)	UNEMPLOYMENT COMPENSATION (18.3)
<b>FIRST-CLASS MAIL:</b>						
LETTERS & PARCELS	294	17	214 605	--	3 914	19 133
PRESORT LTR & PCL	82	4	68 260	--	1 092	6 091
SINGLE PIECE CARDS	9	1	7 917	--	123	706
PRESORT PRVT P CS	3	--	2 398	--	35	214
<b>TOTAL FIRST</b>	<b>388</b>	<b>22</b>	<b>293 180</b>	--	<b>5 164</b>	<b>26 144</b>
<b>PRIORITY MAIL</b>	<b>43</b>	<b>3</b>	<b>19 056</b>	--	<b>576</b>	<b>1 692</b>
<b>EXPRESS MAIL</b>	<b>10</b>	<b>1</b>	<b>5 100</b>	--	<b>138</b>	<b>453</b>
<b>MAILGRAMS</b>	--	--	<b>8</b>	--	--	<b>1</b>
<b>SECOND-CLASS MAIL:</b>						
WITHIN COUNTY	2	--	<b>1 474</b>	--	<b>21</b>	<b>132</b>
OUTSIDE COUNTY:						
REG RATE PUB	35	2	23 096	--	464	2 058
NONPROFIT PUB	7	--	5 018	--	90	448
CLASSROOM PUB	--	--	245	--	5	22
<b>TOTAL SECOND</b>	<b>44</b>	<b>2</b>	<b>29 833</b>	--	<b>580</b>	<b>2 660</b>
<b>THIRD-CLASS MAIL:</b>						
SINGLE PIECE RATE	5	--	<b>3 048</b>	--	<b>68</b>	<b>271</b>
BULK RATE-REG						
CAR PRESORT	37	2	34 697	--	502	3 098
OTHER	108	7	74 652	--	1 437	6 653
<b>TOTAL REGULAR</b>	<b>145</b>	<b>9</b>	<b>109 349</b>	--	<b>1 939</b>	<b>9 751</b>
BULK RATE-NONPROF						
CAR PRESORT	3	--	<b>2 527</b>	--	<b>41</b>	<b>226</b>
OTHER	24	1	17 590	--	317	1 568
<b>TOTAL NONPROF</b>	<b>27</b>	<b>1</b>	<b>20 117</b>	--	<b>358</b>	<b>1 794</b>
<b>TOTAL THIRD</b>	<b>177</b>	<b>10</b>	<b>132 514</b>	--	<b>2 365</b>	<b>11 816</b>
<b>FOURTH-CLASS MAIL:</b>						
PARCELS ZONE RATE	16	1	7 077	--	224	628
BOUND PRNT MATTER	8	--	4 275	--	106	380
SPC 4TH-CL. RATE	8	--	3 167	--	98	281
LIBRARY RATE	2	--	654	--	20	58
<b>TOTAL FOURTH</b>	<b>34</b>	<b>1</b>	<b>15 173</b>	--	<b>448</b>	<b>1 347</b>

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT PLANT, EQUIP, SERVICEWIDE, SELECTED ADMIN COSTS

	REPRICED ANNUAL LEAVE (18.3)	HOLIDAY LEAVE (18.3)	CIVIL SERVICE RETIREMENT (18.3)	FERS RETIREMENT (18.3)	WORKERS' COMPENSATION (18.3)	UNEMPLOYMENT COMPENSATION (18.3)
U S POSTAL SERVICE	6	--	3 519	--	75	313
FREE MAIL--BLIND & HNDC & SERVICEMEN	1	--	429	--	11	38
INTERNATIONAL MAIL	14	1	8 237	--	184	733
TOTAL ALL MAIL	717	40	507 049	--	9 541	45 197
SPECIAL SERVICES:						
REGISTRY	9	1	1 271	--	113	110
CERTIFIED	8	1	5 514	--	109	491
INSURANCE	1	--	486	--	11	43
COD	1	--	333	--	8	30
SPECIAL DELIVERY	--	--	65	--	1	6
MONEY ORDERS	4	1	2 285	--	59	203
STAMPED ENVELOPES	--	--	38	--	1	3
SPECIAL HANDLING	--	--	21	--	1	2
POST OFFICE BOX	127	7	4 859	--	1 692	381
OTHER	6	--	2 730	--	74	243
TOTAL SPC SVCS	156	10	17 602	--	2 069	1 512
VOLUME VARIABLE	873	50	524 651	--	11 610	46 709
OTHER	--	--	--	--	--	36 624
TOTAL COSTS	873	50	524 651	--	11 610	83 333

SOURCE FOR COST SEGMENTS AND COMPONENTS	PLANT, EQUIPMENT, SERVICE WIDE AND SELECTED ADMIN COSTS
COLUMN TITLE	COLUMN SOURCE
1 REPRICED ANNUAL LEAVE (18.3) (COMPONENT 440)	WORKPAPER A-4, PAGES 21-22 COLUMN 3
2 HOLIDAY LEAVE (18.3) (COMPONENT 439)	WORKPAPER A-4, PAGES 21-22 COLUMN 2
3 CIVIL SERVICE RETIREMENT (18.3) (COMPONENT 435)	WORKPAPER A-4, PAGES 17-18 COLUMN 3
4 FERS RETIREMENT (18.3) (COMPONENT 056)	WORKPAPER A-4, PAGES 17-18 COLUMN 6
5 WORKERS' COMPENSATION (18.3) (COMPONENT 438)	WORKPAPER A-4, PAGES 19-20 COLUMN 4
6 UNEMPLOYMENT COMPENSATION (18.3) (COMPONENT 453)	WORKPAPER A-4, PAGES 21-22 COLUMN 1

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ALA43OP1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT PLANT, EQUIP, SERVICEWIDE, SELECTED ADMIN COSTS

	RETIREE HEALTH BENEFITS (18.3)	ANNUITANT LIFE INSURANCE (18.3)	ANNUITANT COLA/ PRINCIPAL (18.3)	DEPRECIATION (20.1 - 20.4)	INTEREST EXPENSE (20.5)	TOTAL
<b>FIRST-CLASS MAIL:</b>						
LETTERS & PARCELS	114 063	1 378	116 341	373 028	435 632	2 021 187
PRESORT LTR & PCL	36 310	439	37 035	111 720	136 736	605 765
SINGLE PIECE CARDS	4 212	51	4 296	10 425	15 161	66 543
PRESORT PRVT P CS	1 276	15	1 302	3 125	4 584	19 702
<b>TOTAL FIRST</b>	<b>155 861</b>	<b>1 883</b>	<b>158 974</b>	<b>498 298</b>	<b>592 113</b>	<b>2 713 197</b>
<b>PRIORITY MAIL</b>	<b>10 085</b>	<b>122</b>	<b>10 286</b>	<b>28 772</b>	<b>37 353</b>	<b>216 661</b>
<b>EXPRESS MAIL</b>	<b>2 702</b>	<b>33</b>	<b>2 756</b>	<b>8 574</b>	<b>10 247</b>	<b>56 648</b>
<b>MAILGRAMS</b>	<b>5</b>	<b>--</b>	<b>4</b>	<b>9</b>	<b>15</b>	<b>60</b>
<b>SECOND-CLASS MAIL:</b>						
WITHIN COUNTY	784	10	800	1 289	2 643	11 268
OUTSIDE COUNTY:						
REG RATE PUB	12 267	148	12 512	27 890	43 475	209 152
NONPROFIT PUB	2 668	32	2 721	5 625	9 332	42 795
CLASSROOM PUB	130	2	132	331	470	2 301
<b>TOTAL SECOND</b>	<b>15 849</b>	<b>192</b>	<b>16 165</b>	<b>35 135</b>	<b>55 920</b>	<b>265 516</b>
<b>THIRD-CLASS MAIL:</b>						
SINGLE PIECE RATE	1 617	20	1 650	5 155	6 140	30 878
BULK RATE-REG						
CAR PRESORT	18 467	223	18 836	34 751	63 448	270 438
OTHER	39 664	479	40 455	111 705	146 511	693 240
<b>TOTAL REGULAR</b>	<b>58 131</b>	<b>702</b>	<b>59 291</b>	<b>146 456</b>	<b>209 959</b>	<b>963 678</b>
BULK RATE-NONPROF						
CAR PRESORT	1 344	16	1 371	3 120	4 782	21 328
OTHER	9 350	113	9 537	26 159	34 490	159 301
<b>TOTAL NONPROF</b>	<b>10 694</b>	<b>129</b>	<b>10 908</b>	<b>29 279</b>	<b>39 272</b>	<b>180 629</b>
<b>TOTAL THIRD</b>	<b>70 442</b>	<b>851</b>	<b>71 849</b>	<b>180 890</b>	<b>255 371</b>	<b>1 175 185</b>
<b>FOURTH-CLASS MAIL:</b>						
PARCELS ZONE RATE	3 743	45	3 818	15 712	15 254	88 363
BOUND PRNT MATTER	2 266	27	2 312	8 082	8 841	46 258
SPC 4TH-CL. RATE	1 676	20	1 709	7 200	6 874	39 371
LIBRARY RATE	346	4	353	1 473	1 416	8 052
<b>TOTAL FOURTH</b>	<b>8 031</b>	<b>96</b>	<b>8 192</b>	<b>32 467</b>	<b>32 385</b>	<b>182 044</b>

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ALA430P1

DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996

COST SEGMENT PLANT, EQUIP, SERVICEWIDE, SELECTED ADMIN COSTS

	RETIREE HEALTH BENEFITS (18.3)	ANNUITANT LIFE INSURANCE (18.3)	ANNUITANT PRINCIPAL (18.3)	COLA/ DEPRECIATION (20.1 - 20.4)	INTEREST EXPENSE (20.5)	TOTAL
U S POSTAL SERVICE	1 869	23	1 906	4 527	6 699	33 239
FREE MAIL--BLIND & HNDC & SERVICEMEN	227	3	232	774	877	4 665
INTERNATIONAL MAIL	4 372	53	4 459	13 700	16 532	82 952
TOTAL ALL MAIL	269 443	3 256	274 823	803 146	1 007 512	4 730 167
SPECIAL SERVICES:						
REGISTRY	658	8	671	5 410	3 413	33 276
CERTIFIED	2 929	35	2 987	5 444	10 044	48 900
INSURANCE	258	3	263	515	894	4 627
COD	176	2	180	408	627	3 427
SPECIAL DELIVERY	35	--	36	115	134	561
MONEY ORDERS	1 211	15	1 235	2 684	4 273	23 419
STAMPED ENVELOPES	20	--	21	46	72	398
SPECIAL HANDLING	11	--	11	38	42	272
POST OFFICE BOX	2 272	27	2 317	79 573	28 599	452 906
OTHER	1 446	17	1 475	4 821	5 549	30 268
TOTAL SPC SVCS	9 016	107	9 196	99 054	53 647	598 054
VOLUME VARIABLE	278 459	3 363	284 019	902 200	1 061 159	5 328 221
OTHER	218 341	2 637	222 700	430 582	813 980	2 775 281
TOTAL COSTS	496 800	6 000	506 719	1 332 782	1 875 139	8 103 502

SOURCE FOR COST SEGMENTS AND COMPONENTS	PLANT, EQUIPMENT, SERVICE WIDE AND SELECTED ADMIN COSTS
COLUMN TITLE	COLUMN SOURCE
1 RETIREE HEALTH BENEFITS (18.3) (COMPONENT 208)	WORKPAPER A-4, PAGES 19-20 COLUMN 1
2 ANNUITANT LIFE INSURANCE (18.3) (COMPONENT 071)	WORKPAPER A-4, PAGES 19-20 COLUMN 2
3 ANNUITANT COLA/PRINCIPAL (18.3) (COMPONENT 1435)	WORKPAPER A-4, PAGES 19-20 COLUMN 3
4 DEPRECIATION (20.1 - 20.4) (COMPONENT 454)	WORKPAPER A-4, PAGES 29-30 COLUMN 4
5 INTEREST EXPENSE (20.5) (COMPONENT 283)	WORKPAPER A-4, PAGES 31-32 COLUMN 6
6 TOTAL (COMPONENT 485)	SUMMATION PAGES 69-74 ALL COLUMNS

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USPS-T-5

EXHIBIT USPS-5B  
FINAL ADJUSTMENTS  
BASE YEAR 1996

FINAL ADJUSTMENTS  
BASE YEAR 1996

NOTE: THERE ARE 2 PAGES FOR EVERY COST COMPONENT.  
FOOTNOTES FOR A COST COMPONENT APPEAR ON A  
SEPARATE PAGE FOLLOWING THE DETAIL FOR A  
COST COMPONENT.

ALL EXTERNAL REFERENCES ARE TO USPS USPS-T-5, EXHIBIT A, COST SEGMENTS AND COMPONENTS

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT -- BASE YEAR 1996  
D REPORT  
COST SEGMENT FINAL ADJUSTMENTS

	TOTAL VOLUME VARTABLE	FINAL ADJUSTMENTS	ADJUSTED VOLUME VARIABLE	CONTINGENCY	VOLUME VARIABLE TOTAL INCLUDING CONTINGENCY
*****					
FIRST-CLASS MAIL:					
LETTERS & PARCELS	12 046 631	--	12 046 631	--	12 046 631
PRESORT LTR & PCL	3 804 528	--	3 804 528	--	3 804 528
SINGLE PIECE CARDS	429 135	--	429 135	--	429 135
PRESORT PRVT P CS	125 994	--	125 994	--	125 994
TOTAL FIRST	16 406 288	--	16 406 288	--	16 406 288
PRIORITY MAIL	1 584 229	--	1 584 229	--	1 584 229
EXPRESS MAIL	342 623	--	342 623	--	342 623
MAILGRAMS	432	--	432		432
SECOND-CLASS MAIL:					
WITHIN COUNTY	75 056	--	75 056	--	75 056
OUTSIDE COUNTY:					
REG RATE PUB	1 448 904	--	1 448 904	--	1 448 904
NONPROFIT PUB	317 766	--	317 766	--	317 766
CLASSROOM PUB	14 874	--	14 874	--	14 874
TOTAL SECOND	1 856 600	--	1 856 600	--	1 856 600
THIRD-CLASS MAIL:					
SINGLE PIECE RATE	188 355	--	188 355	--	188 355
BULK RATE-REG					
CAR PRESORT	1 821 927	--	1 821 927	--	1 821 927
OTHER	4 164 366	--	4 164 366	--	4 164 366
TOTAL REGULAR	5 986 293	--	5 986 293	--	5 986 293
BULK RATE-NONPROF					
CAR PRESORT	136 575	--	136 575	--	136 575
OTHER	969 720	--	969 720	--	969 720
TOTAL NONPROF	1 106 295	--	1 106 295	--	1 106 295
TOTAL THIRD	7 280 943	--	7 280 943	--	7 280 943
FOURTH-CLASS MAIL:					
PARCELS ZONE RATE	694 997	--	694 997	--	694 997
BOUND PRNT MATTER	285 041	--	285 041	--	285 041
SPC 4TH-CL. RATE	226 526	--	226 526	--	226 526
LIBRARY RATE	47 835	--	47 835	--	47 835
TOTAL FOURTH	1 254 399	--	1 254 399	--	1 254 399

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DEVELOPMENT OF COST BY SEGMENT AND COMPONENT - BASE YEAR 1996  
D REPORT  
COST SEGMENT FINAL ADJUSTMENTS

	TOTAL VOLUME VARIABLE	FINAL ADJUSTMENTS	ADJUSTED VOLUME VARIABLE	CONTINGENCY	VOLUME VARIABLE TOTAL INCLUDING CONTINGENCY
U S POSTAL SERVICE	196 097	196 097-	--	--	--
FREE MAIL--BLIND & HNDC & SERVICEMEN	26 406	--	26 406	--	26 406
INTERNATIONAL MAIL	1 158 518	--	1 158 518	--	1 158 518
TOTAL ALL MAIL	30 106 535	196 097-	29 910 438	--	29 910 438
SPECIAL SERVICES:					
REGISTRY	83 098	--	83 098	--	83 098
CERTIFIED	283 016	--	283 016	--	283 016
INSURANCE	36 296	--	36 296	--	36 296
COD	19 683	--	19 683	--	19 683
SPECIAL DELIVERY	3 494	--	3 494	--	3 494
MONEY ORDERS	122 986	--	122 986	--	122 986
STAMPED ENVELOPES	10 930	--	10 930	--	10 930
SPECIAL HANDLING	1 136	--	1 136	--	1 136
POST OFFICE BOX	529 560	--	529 560	--	529 560
OTHER	146 217	--	146 217	--	146 217
TOTAL SPC SVCS	1 236 416	--	1 236 416	--	1 236 416
VOLUME VARIABLE	31 342 951	196 097-	31 146 854	--	31 146 854
OTHER	23 633 646	196 097	23 829 743	--	23 829 743
TOTAL COSTS	54 976 597	--	54 976 597	--	54 976 597

## FINAL ADJUSTMENTS

COLUMN TITLE	COLUMN SOURCE
1 TOTAL VOLUME VARIABLE (COMPONENT 0460)	USPS-T-5, EXHIBIT A: PAGES 7-8 COLUMN 3
2 FINAL ADJUSTMENTS (COMPONENT 0501)	U S POSTAL SERVICE VOLUME VARIABLE COSTS FROM COLUMN 1 REDISTRIBUTED TO OTHER
3 ADJUSTED VOLUME VARIABLE (COMPONENT 0504)	SUMMATION COLUMNS 1 & 2
4 CONTINGENCY (COMPONENT 0503)	COLUMN 3 * CONTINGENCY FACTOR - NOTE FACTOR = 00.0% FOR BASE YEAR 1996
5 VOLUME VARIABLE TOTAL INCLUDING CONTINGENCY (COMPONENT 0642)	SUMMATION COLUMNS 3 AND 4

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EXHIBIT USPS-5C  
COST AND REVENUE ANALYSIS  
BASE YEAR 1996

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SUMMARY OF REVENUE AND COST FOR MAJOR SERVICE CATEGORIES  
BASE YEAR 1996  
(IN MILLIONS)

	/3/ REVENUE	VOLUME COST	REVENUE LESS VOLUME VARIABLE COST	REVENUE AS % VOLUME VARIABLE COST
*****				
FIRST-CLASS MAIL.....	\$ 33 116.5	\$ 16 406.3	\$ 16 710.2	201.9 %
PRIORITY MAIL.....	3 321.5	1 584.2	1 737.3	209.7
EXPRESS MAIL.....	736.8	342.6	394.2	215.1
MAILGRAMS.....	1.6	.4	1.2	400.0
SECOND-CLASS MAIL:				
WITHIN THE COUNTY.....	75.7	75.1	.6	100.8
OUTSIDE THE COUNTY:				
NONPROFIT PUBLICATIONS	328.3	317.8	10.5	103.3
CLASSROOM PUBLICATIONS	9.4	14.9	5.5-	63.1
REGULAR-RATE PUBL.....	1 579.7	1 448.9	130.8	109.0
FEES.....	20.7	--	20.7	--
TOTAL SECOND-CLASS....	2 013.9	1 856.6	157.3	108.5
THIRD-CLASS MAIL:				
SINGLE PIECE RATE.....	135.5	188.4	52.9-	71.9
BULK RATE - REGULAR....	10 622.1	5 986.3	4 635.8	177.4
BULK RATE - NONPROFIT...	1 325.9	1 106.3	219.6	119.8
FEES.....	91.6	--	91.6	--
TOTAL THIRD-CLASS.....	12 175.1	7 280.9	4 894.2	167.2
FOURTH-CLASS MAIL:				
PARCELS (ZONE RATE)....	691.4	695.0	3.6-	99.5
BOUND PRINTED MATTER....	448.0	285.0	163.0	157.2
TOTAL ZONE-RATE MAIL..	1 139.4	980.0	159.4	116.3
SPECIAL				
FOURTH-CLASS RATE....	334.7	226.5	108.2	147.8
LIBRARY RATE.....	48.0	47.8	2	100.4
FEES	1.6	--	1.6	--
TOTAL FOURTH-CLASS....	1 523.7	1 254.4	269.3	121.5
U S POSTAL SERVICE.....	--	--	--	--
FREE MAIL FOR BLIND AND				
HANDICAPPED.....	--	26.4	26.4-	--
INTERNATIONAL MAIL.....	1 648.8	1 158.5 /5/	490.3	142.3
TOTAL MAIL.....	54 537.8	29 910.4	24 627.4	182.3
SPECIAL SERVICES.....	1 610.8 /4/	1 236.4	374.4	130.3
MISCELLANEOUS ITEMS.....	217.7 /6/	--	217.7	--
TOTAL MAIL AND SERVICE\$	56 366.3	\$ 31 146.9	\$ 25 219.4	181.0 %

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SUMMARY OF REVENUE AND COST FOR MAJOR SERVICE CATEGORIES  
BASE YEAR 1996  
(IN MILLIONS)

	VOLUME /3/ REVENUE	VARIABLE COST /2/	REVENUE LESS VOLUME VARIABLE	REVENUE AS % VOLUME VARIABLE	
APPROPRIATIONS:					
REVENUE FORGONE.....\$	93.1	\$ --	\$ 93.1	-- %	
PUBLIC SERVICE.....	--	--	--	--	
TOTAL OPERATING INCOME	56 459.4	--	--	--	
INVESTMENT INCOME.....	84.3	--	84.3	--	
TOTAL.....	56 543.7	31 146.9	25 396.8	181.5	
ALL OTHER COSTS.....	--	23 829.7	--	--	
TOTAL OPERATING EXPENSE.....\$	--	\$ 54 976.6	\$ --	-- %	

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DETAIL OF VOLUME VARIABLE COSTS FOR MAJOR SERVICE CATEGORIES  
BASE YEAR 1996  
(IN THOUSANDS)

*****-----VOLUME VARIABLE COST /2/-----			
	DIRECT & INDIRECT	TRANSPORTATION	TOTAL
	EXCLUDING	VOLUME VARIABLE	
FIRST-CLASS MAIL.....	\$ 15 585 458	\$ 820 830	\$ 16 406 288
PRIORITY MAIL.....	1 057 874	526 355	1 584 229
EXPRESS MAIL.....	286 523	56 100	342 623
MAILGRAMS.....	432	--	432
SECOND-CLASS MAIL:			
WITHIN THE COUNTY.....	75 000	56	75 056
OUTSIDE THE COUNTY:			
NONPROFIT PUBLICATIONS	258 844	58 922	317 766
CLASSROOM PUBLICATIONS	12 784	2 090	14 874
REGULAR-RATE PUBL....	1 200 610	248 294	1 448 904
TOTAL SECOND-CLASS....	1 547 238	309 362	1 856 600
THIRD-CLASS MAIL:			
SINGLE PIECE RATE.....	162 211	26 144	188 355
BULK RATE - REGULAR....	5 682 320	303 973	5 986 293
BULK RATE - NONPROFIT...	1 049 507	56 788	1 106 295
TOTAL THIRD-CLASS....	6 894 038	386 905	7 280 943
FOURTH-CLASS MAIL:			
PARCELS (ZONE RATE)....	390 311	304 686	694 997
BOUND PRINTED MATTER....	231 924	53 117	285 041
TOTAL ZONE-RATE MAIL..	622 235	357 803	980 038
SPECIAL			
FOURTH-CLASS RATE.....	174 931	51 595	226 526
LIBRARY RATE.....	36 018	11 817	47 835
TOTAL FOURTH-CLASS....\$	833 184	\$ 421 215	\$ 1 254 399

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DETAIL OF VOLUME VARIABLE COSTS FOR MAJOR SERVICE CATEGORIES  
BASE YEAR 1996  
(IN THOUSANDS)

*****-----VOLUME VARIABLE COST /2/-----			
	DIRECT & INDIRECT	EXCLUDING TRAN	TOTAL
		TRANSPORTATION	VOLUME VARIABLE
U S POSTAL SERVICE.....	\$ --	\$ --	\$ --
FREE MAIL FOR BLIND AND HANDICAPPED.....	22 994	3 412	26 406
INTERNATIONAL MAIL.....	442 795	715 723	1 158 518
SPECIAL AND OTHER SERVICES.....	1 236 416	--	1 236 416
TOTAL MAIL AND SERVICES	\$ 27 906 952	\$ 3 239 902	\$ 31 146 854

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SUMMARY OF REVENUES, VOLUME VARIABLE COSTS, PIECES AND WEIGHT FOR MAJOR SERVICE CATEGORIES  
BASE YEAR 1996  
(IN MILLIONS)

	REVENUE /3/ DOLLARS	REVENUE /2/ %	VOLUME VARIABLE COST DOLLARS	VOLUME VARIABLE COST %
*****				
FIRST-CLASS MAIL.....	\$ 33 116.5	58.6 %	\$ 16 406.3	52.7 %
PRIORITY MAIL.....	3 321.5	5.9	1 584.2	5.1
EXPRESS MAIL.....	736.8	1.3	342.6	1.1
MAILGRAMS.....	1.6	--	.4	--
SECOND-CLASS MAIL:				
WITHIN THE COUNTY.....	75.7	.1	75.1	.2
OUTSIDE THE COUNTY:				
NONPROFIT PUBLICATIONS	328.3	.6	317.8	1.0
CLASSROOM PUBLICATIONS	9.4	--	14.9	--
REGULAR-RATE PUBL....	1 579.7	2.8	1 448.9	4.7
FEES.....	20.7	--	--	--
TOTAL SECOND-CLASS....	2 013.9	3.5	1 856.6	5.9
THIRD-CLASS MAIL:				
SINGLE PIECE RATE.....	135.5	.2	188.4	.6
BULK RATE - REGULAR....	10 622.1	18.8	5 986.3	19.3
BULK RATE - NONPROFIT...	1 325.9	2.3	1 106.3	3.5
FEES.....	91.6	.2	--	--
TOTAL THIRD-CLASS....	12 175.1	21.5	7 280.9	23.4
FOURTH-CLASS MAIL:				
PARCELS (ZONE RATE)....	691.4	1.2	695.0	2.2
BOUND PRINTED MATTER....	448.0	.8	285.0	.9
TOTAL ZONE-RATE MAIL..	1 139.4	2.0	980.0	3.1
SPECIAL				
FOURTH-CLASS RATE....	334.7	.6	226.5	.7
LIBRARY RATE.....	48.0	.1	47.8	.2
FEES.....	1.6	--	--	--
TOTAL FOURTH-CLASS....	1 523.7	2.7	1 254.4	4.0
U S POSTAL SERVICE.....	--	--	--	--
FREE MAIL FOR BLIND AND HANDICAPPED.....	--	--	26.4	.1
INTERNATIONAL MAIL.....	1 648.8	2.9	1 158.5 /5/	3.7
TOTAL MAIL.....	54 537.8	96.4	29 910.4	96.0
SPECIAL SERVICES.....	1 610.8 /4/	2.8	1 236.4	4.0
MISCELLANEOUS ITEMS.....	217.7 /6/	.4	--	--
TOTAL MAIL AND SERVICE\$	56 366.3	99.6 %	\$ 31 146.9	100.0 %

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SUMMARY OF REVENUES, VOLUME VARIABLE COSTS, PIECES AND WEIGHT FOR MAJOR SERVICE CATEGORIES  
BASE YEAR 1996  
(IN MILLIONS)

	REVENUE /3/ DOLLARS	REVENUE %	VOLUME VARIABLE COST DOLLARS	VOLUME VARIABLE COST %
<b>APPROPRIATIONS:</b>				
REVENUE FORGONE.....\$	93.1	.2 %	\$ --	-- %
PUBLIC SERVICE.....	--	--	--	--
<b>TOTAL OPERATING INCOME</b>	<b>56 459.4</b>	<b>99.8</b>	<b>--</b>	<b>--</b>
 <b>INVESTMENT INCOME.....</b>	 84.3	 .2	 --	 --
<b>TOTAL.....\$</b>	<b>56 543.7</b>	<b>100.0 %</b>	<b>\$ 31 146.9</b>	<b>100.0 %</b>

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SUMMARY OF REVENUES, VOLUME VARIABLE COSTS, PIECES AND WEIGHT FOR MAJOR SERVICE CATEGORIES  
BASE YEAR 1996  
(IN MILLIONS)

	MAIL VOLUME PIECES	MAIL VOLUME %	MAIL WEIGHT POUNDS	MAIL WEIGHT %
FIRST-CLASS MAIL.....	98 216.1	53.6 %	4 019.5	18.4 %
PRIORITY MAIL.....	937.3	.5	1 562.8	7.1
EXPRESS MAIL.....	57.6	--	63.7	.3
MAILGRAMS.....	4.2	--	--	--
SECOND-CLASS MAIL:				
WITHIN THE COUNTY.....	877.8	.5	256.8	1.2
OUTSIDE THE COUNTY:				
NONPROF. PUBLICATIONS	2 205.2	1.2	594.6	2.7
CLASSROOM PUBLICATIONS	58.9	--	30.1	.1
REGULAR-RATE PUBL....	6 984.3	3.8	3 250.6	14.9
FEES.....	--	--	--	--
TOTAL SECOND-CLASS....	10 126.2	5.5	4 132.0	18.9
THIRD-CLASS MAIL:				
SINGLE PIECE RATE.....	145.8	.1	31.3	.1
BULK RATE - REGULAR....	59 331.2	32.3	8 160.3	37.3
BULK RATE - NONPROFIT...	12 209.1	6.7	822.8	3.8
FEES.....	--	--	--	--
TOTAL THIRD-CLASS.....	71 686.1	39.1	9 014.4	41.2
FOURTH-CLASS MAIL:				
PARCELS (ZONE RATE)....	212.8	.1	1 094.9	5.0
BOUND PRINTED MATTER....	516.1	.3	1 231.3	5.6
TOTAL ZONE-RATE MAIL..	728.9	.4	2 326.2	10.6
SPECIAL				
FOURTH-CLASS RATE....	189.8	.1	319.4	1.5
LIBRARY RATE.....	30.1	--	51.0	.2
FEES.....	--	--	--	--
TOTAL FOURTH-CLASS....	948.9	.5	2 696.6	12.3
U S POSTAL SERVICE.....	360.1	.2	97.8	.4
FREE MAIL FOR BLIND AND HANDICAPPED.....	50.0	--	32.6	.2
INTERNATIONAL MAIL.....	1 053.1	.6	253.5	1.2
TOTAL MAIL.....	183 439.5	100.0 %	21 873.0	100.0 %

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SUMMARY OF ACCRUED COST BY SEGMENT AND COMPONENT DETAILING VOLUME VARIABLE COSTS  
BASE YEAR 1996  
(IN THOUSANDS)

	ACCRUED COSTS	VOLUME DIRECT	VOLUME INDIRECT	VARI ABLE /2/ *	TOTAL	ALL OTHER COSTS
<b>COST SEGMENTS &amp; COMPONENTS</b>						
1. POSTMASTERS	\$ 1 664 525	\$ --	\$ 296 508	\$ 296 508	\$ --	\$ 1 368 017
2. SUPERVISORS AND TECHNICIANS						
MAIL PROCESSING	1 018 294	--	776 589	776 589	--	--
WINDOW SERVICE	178 267	--	85 494	85 494	--	92 773
ADMINISTRATION AND SUPPORT						
TIME AND ATTENDANCE	62 231	--	35 713	35 713	--	26 518
LOCAL SERVICES						
CITY CARRIERS						
IN-OFFICE	222 225	--	199 136	199 136	--	23 089
ELEMENTAL LOAD	100 329	--	66 624	66 624	--	--
OTHER STREET	363 984	--	65 318	65 318	--	298 666
SPECIAL DELIVERY						
MESSENGERS						
IN-OFFICE	1 507	--	1 176	1 176	--	331
STREET	7 209	--	3 374	3 374	--	3 835
OTHER SUPERVISORS AND TECHNICIANS	1 326 926	--	311 422	311 422	--	1 015 504
TOTAL SUPERVISORS	3 280 972	--	1 544 846	1 544 846	--	1 460 716
3. CLERKS AND MAILHANDLERS						
CAG A-J OFFICES						
MAIL PROCESSING	13 247 412	10 102 964	--	10 102 964	--	--
WINDOW SERVICE	1 906 619	914 386	--	914 386	--	992 233
ADMINISTRATIVE SUPPORT AND MISCELLANEOUS	1 302 068	--	625 581	625 581	--	585 042
TOTAL CLERKS	16 456 099	11 017 350	625 581	11 642 931	--	1 577 275
4. CLERKS, CAG K OFFICES	9 333	4 002	--	4 002	--	5 331
6. CITY DELIVERY CARRIERS						
IN-OFFICE	3 710 132	2 788 173	536 482	3 324 655	--	385 477
7. CITY DELIVERY CARRIERS						
OUT-OF-OFFICE	7 751 343	1 112 236	1 090 429	2 202 665	--	5 548 678
TOTAL CITY CARRIERS	\$ 11 461 475	\$ 3 900 409	\$ 1 626 911	\$ 5 527 320	\$ --	\$ 5 934 155

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SUMMARY OF ACCRUED COST BY SEGMENT AND COMPONENT DETAILING VOLUME VARIABLE COSTS  
BASE YEAR 1996  
(IN THOUSANDS)

	ACCRUED COSTS	V O L U ME DIRECT	V A R I ABLE /2/ ** INDIRECT	TOTAL	ALL OTHER COSTS
<b>COST SEGMENTS &amp; COMPONENTS</b>					
<b>8. VEHICLE SERVICE DRIVERS\$</b>					
	410 284	\$ 245 555	\$ --	\$ 245 555	\$ --
9. SPECIAL DELIVERY MESSENGERS					
IN-OFFICE	18 265	14 250	--	14 250	--
STREET	87 364	40 893	--	40 893	--
EQUIPMENT					4 015
MAINTENANCE & FEES	6	--	--	--	46 12
TOTAL SPECIAL DELIVERY MESSENGERS	105 635	55 149	--	55 149	--
10. RURAL CARRIERS					
EVALUATED ROUTES	2 801 424	1 373 846	--	1 373 846	--
OTHER-ROUTES	273 010	136 139	--	136 139	--
EQUIPMENT MAINTENANCE ALLOWANCE	302 628	--	--	--	302 628
TOTAL RURAL CARRIERS	3 377 062	1 509 985	--	1 509 985	--
11. CUSTODIAL(MAINTENANCE) SERVICE	2 113 576	--	1 318 316	1 318 316	--
12. MOTOR VEHICLE SERVICE					
CITY DELIVERY VEH.	485 084	--	100 813	100 813	--
SPECIAL DELIVERY VEH.	14 488	--	6 786	6 786	--
VEHICLE SERVICE VEH.	79 761	--	47 737	47 737	--
RURAL DELIVERY VEH.	3 576	--	1 756	1 756	--
ALL OTHER	18 524	--	--	--	1 820
TOTAL MOTOR VEHICLE\$	601 433	\$ --	\$ 157 092	\$ 157 092	\$ --
					\$ 444 341

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SUMMARY OF ACCRUED COST BY SEGMENT AND COMPONENT DETAILING VOLUME VARIABLE COSTS  
BASE YEAR 1996  
(IN THOUSANDS)

COST SEGMENTS & COMPONENTS

13. MISCELLANEOUS OPERATING EXPENSES

	ACCRUED COSTS	VOLU ME DIRECT	VARI ABLE INDIRECT	TOTAL	ALL OTHER COSTS
CARFARE, TOLLS AND FERRIAGE	\$ 55 594	\$ --	\$ 6 815	\$ 6 815	\$ 48 779
OTHER	217 826	--	--	--	217 826
<b>TOTAL MISCELLANEOUS OPERATING EXPENSES</b>	<b>273 420</b>	<b>--</b>	<b>6 815</b>	<b>6 815</b>	<b>266 605</b>

14. TRANSPORTATION

DOMESTIC AIRMAIL	1 253 695	1 067 818	--	1 067 818	--	185 877
ALASKA AIR	--	--	--	--	--	--
FOREIGN AIRMAIL	688 027	688 027	--	688 027	--	--
RAILROAD LINE HAUL AND OTHER SERVICE	250 228	248 407	--	248 407	--	1 821
FOREIGN WATER	--	--	--	--	--	--
DOMESTIC WATER CONTRACT	24 119	23 702	--	23 702	--	417
HIGHWAY SERVICE	1 541 650	1 223 869	--	1 223 869	--	317 781
<b>TOTAL TRANSPORTATIO</b>	<b>3 757 719</b>	<b>3 251 823</b>	<b>--</b>	<b>3 251 823</b>	<b>--</b>	<b>505 896</b>

15. BUILDING OCCUPANCY

RENTS, FUEL, AND UTILITIES	983 656	--	822 189	822 189	--	161 467
OTHER	316 009	--	--	--	--	316 009
<b>TOTAL BUILDING OCCUPANCY</b>	<b>1 299 665</b>	<b>--</b>	<b>822 189</b>	<b>822 189</b>	<b>--</b>	<b>477 476</b>

16. SUPPLIES AND SERVICES

<b>2 396 862</b>	<b>3 996</b>	<b>1 206 671</b>	<b>1 210 667</b>	<b>--</b>	<b>1 186 195</b>
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17. RESEARCH AND DEVELOP.

<b>\$ 55 466</b>	<b>\$ --</b>	<b>\$ --</b>	<b>\$ --</b>	<b>\$ --</b>	<b>\$ 55 466</b>
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USPS 10-4730  
ALA434P1

SUMMARY OF ACCRUED COST BY SEGMENT AND COMPONENT DETAILING VOLUME VARIABLE COSTS  
BASE YEAR 1996  
(IN THOUSANDS)

COST SEGMENTS & COMPONENTS

18. ADMINISTRATION AND REGIONAL OPERATIONS

	ACCRUED COSTS	VOLUME DIRECT	MEASURE INDIRECT	VARIABLE /2/ TOTAL	ALL OTHER COSTS
HEADQUARTERS	\$ 561 956	\$ --	\$ --	\$ --	\$ 561 956
USPS PERSONNEL	3 776 591	--	1 688 536	1 688 536	2 088 055
TOTAL ADMIN. AND REGIONAL OPERATIONS	4 338 547	--	1 688 536	1 688 536	2 650 011

19. SUPPORT SERVICES

35 654	--	--	--	--	35 654
--------	----	----	----	----	--------

20. DEPRECIATION AND SERVICE WIDE COSTS

DEPRECIATION	1 332 782	--	902 200	902 200	430 582
INTEREST	1 875 139	--	1 061 159	1 061 159	813 980
OTHER MISCELLANEOUS	130 949	17 082	--	17 082	113 867
TOTAL DEPRECIATION & SERVICE WIDE COSTS	3 338 870	17 082	1 963 359	1 980 441	1 358 429

TOTAL ACCRUED COST	54 976 597	20 005 351	11 256 824	31 262 175	20 203 119
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FINAL ADJUSTMENTS	--	130 387-	65 710-	196 097-	196 097
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ADJUSTED GRAND TOTAL	\$ 54 976 597	\$ 19 874 964	\$ 11 191 114	\$ 31 066 078	\$ 20 399 216
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NOTES TO COST AND REVENUE ANALYSIS  
BASE YEAR 1996

1. COST AND REVENUE ANALYSIS

THE BASE YEAR CRA PRESENTS ALLOCATIONS OF THE POSTAL SERVICE'S REVENUES AND VOLUME VARIABLE COSTS AMONG THE CATEGORIES OF MAIL AND SERVICES PROVIDED BY THE POSTAL SERVICE DURING THE YEAR. OTHER REVENUES AND COSTS ARE PRESENTED IN THE AGGREGATE SO AS TO PROVIDE A RECONCILIATION TO TOTAL REVENUES AND COSTS AS PRESENTED IN THE CRA TO THE TOTAL AMOUNTS SHOWN IN THE ANNUAL STATEMENT OF OPERATIONS OF THE POSTAL SERVICE.

CRA DATA ARE BASED ON INFORMATION FROM THE POSTAL SYSTEM OF ACCOUNTS. THE POSTAL SYSTEM OF ACCOUNTS, HOWEVER, GENERALLY DOES NOT ACCUMULATE FINANCIAL DATA BY CLASS AND SUBCLASS OF MAIL. APPORTIONMENT FACTORS ARE THEREFORE REQUIRED FOR DEVELOPMENT OF THE DATA FOR CRA PURPOSES. THESE APPORTIONMENT FACTORS ARE DERIVED FROM VARIOUS POSTAL OPERATIONAL AND STATISTICAL INFORMATION SOURCES. SOME OF THESE, SUCH AS THE IN-OFFICE COST SYSTEM AND THE REVENUE, PIECES AND WEIGHT SYSTEM, ARE DEDICATED TO THIS PURPOSE AND INVOLVE EXTENSIVE STATISTICAL SAMPLING OF POSTAL ACTIVITY DURING THE YEAR. FACTORS OBTAINED FROM THESE SYSTEMS ARE UPDATED ANNUALLY. SUPPORTING INFORMATION ESSENTIAL TO THE DEVELOPMENT OF THE CRA DATA IS GENERALLY OBTAINED FROM SPECIAL STUDIES.

2. VOLUME VARIABLE COSTS

ONLY "VOLUME VARIABLE" COSTS OF THE POSTAL SERVICE ARE APPORTIONED AMONG THE CLASSES AND SUBCLASSES OF MAIL AND OTHER SERVICES SHOWN IN THE BASE YEAR CRA. COSTS ARE GENERALLY CONSIDERED TO BE VOLUME VARIABLE IF THEY ARE DETERMINED TO VARY WITH CHANGES IN VOLUME.

3. FEES

FEES ASSOCIATED WITH A SPECIFIC CLASS OR SUBCLASS OF MAIL ARE INCLUDED IN THE REPORTED REVENUE FOR THAT CLASS OR SUBCLASS.

4. MISCELLANEOUS ADJUSTMENTS

THE FOLLOWING DIFFERENCES EXIST BETWEEN THE REVENUES SHOWN IN THE ANNUAL REPORT OF THE POSTAL SERVICE (AR) AND THE CRA:

- A) THE MONEY ORDER FLOAT INCLUDED WITH INTEREST INCOME IN THE AR IS INCLUDED WITH SPECIAL SERVICE REVENUE IN THE CRA.
- B) MISCELLANEOUS REVENUE INCLUDED WITH SPECIAL SERVICES REVENUE IN THE AR IS REPORTED AS MISCELLANEOUS REVENUE IN THE CRA.
- C) MORTGAGE INCOME INCLUDED WITH INTEREST INCOME IN THE AR IS REPORTED AS MISCELLANEOUS REVENUE IN THE CRA.

5. INTERNATIONAL MAIL

INTERNATIONAL MAIL COSTS INCLUDE VOLUME VARIABLE COSTS FOR BOTH U. S. ORIGIN AND FOREIGN ORIGIN MAIL. VOLUME STATISTICS, HOWEVER, DO NOT INCLUDE FOREIGN ORIGIN MAIL.

6. MISCELLANEOUS ITEMS

MISCELLANEOUS ITEMS INCLUDE PHILATELIC SALES, FEES, FINES, UNCLAIMED MONEY FROM DEAD LETTERS, SALES OF POSTAL CARDS AND SERVICES PERFORMED FOR GOVERNMENT AGENCIES AND PRIVATE CONTRACTORS.

7. FRANKED AND OTHER GOVERNMENT PENALTY MAIL (I.E. NON POSTAL SERVICE)

BEGINNING IN FISCAL YEAR 1988, ALL FRANKED AND OTHER GOVERNMENT AGENCY PENALTY REVENUES, VOLUMES AND VOLUME VARIABLE COSTS HAVE BEEN INCLUDED IN THE CRA IN THE CLASS, SUBCLASS, RATE OR SPECIAL SERVICE CATEGORIES WITH WHICH THEY ARE ASSOCIATED.

8. OTHER

ALL FIGURES IN THE CRA ARE ROUNDED; DETAIL MAY NOT ADD TO TOTALS. PERCENTS ARE ROUNDED TO THE NEAREST DECIMAL.

- DENOTES ZERO VALUE.

( ) DENOTES NEGATIVE VALUE.

S T A T I S T I C S     B Y     C L A S S     O F     M A I L

USPS 10-4730

ALA450P1

FIRST-CLASS MAIL

BASE YEAR 1996

CATEGORY ----- -----	---LETTERS AND SEALED PARCELS---		-----CARDS-----		TOTAL FIRST-CLASS MAIL ----- -----
	SINGLE ----- -----	PRESORT ----- -----	SINGLE PIECE ----- -----	PRIVATE PRESORT ----- -----	
<b>REVENUE/COST RELATIONSHIP:</b> -----					
<b>PER PIECE (CENTS):</b>					
. . REVENUE.....	39.1	27.7	20.5	16.9	33.7
. . VOLUME VARIABLE COSTS...	22.2	9.7	14.1	6.4	16.7
. . REVENUE LESS					
. . . VOLUME VARIABLE COST..	16.9	18.0	6.4	10.5	17.0
<b>PER POUND (CENTS):</b>					
. . REVENUE.....	869.5	698.3	3 244.4	2 159.1	823.9
. . VOLUME VARIABLE COSTS...	494.2	245.9	2 219.9	820.6	408.2
. . REVENUE LESS					
. . . VOLUME VARIABLE COST.	375.3	452.4	1 024.5	1 338.5	415.7
<b>VOLUME STATISTICS:</b> -----					
PIECES (000).....	54 150 759	39 057 193	3 052 105	1 956 017	98 216 074
WEIGHT PER PIECE (OUNCES). .	.7	.6	.1	.1	.7
WEIGHT/CUBIC FT. (POUNDS). .	13.9	13.9	13.9	13.9	13.9
WEIGHT IN POUNDS (000)....	2 437 451	1 547 383	19 331	15 353	4 019 518
CUBIC FEET (000)....	174 778	110 955	1 390	1 104	288 227

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PRIORITY MAIL, EXPRESS MAIL, AND MAILGRAMS

ALA450P1

BASE YEAR 1996

CATEGORY	PRIORITY MAIL	EXPRESS MAIL	MAILGRAMS
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REVENUE/COST RELATIONSHIP:

PER PIECE (CENTS):

..REVENUE.....	354.4	1 279.8	38.0
..VOLUME VARIABLE COSTS...	169.0	595.1	10.3
..REVENUE LESS			
....VOLUME VARIABLE COST..	185.4	684.7	27.7

PER POUND (CENTS):

..REVENUE.....	212.5	1 156.2	--
..VOLUME VARIABLE COSTS...	101.4	537.6	--
..REVENUE LESS			
....VOLUME VARIABLE COST.	111.1	618.6	--

VOLUME STATISTICS:

PIECES (000).....	937 273	57 573	4 204
WEIGHT PER PIECE (OUNCES)	26.7	17.7	--
WEIGHT/CUBIC FT. (POUNDS)	12.6	7.1	--
WEIGHT IN POUNDS (000)....	1 562 801	63 727	--
CUBIC FEET (000).....	123 620	9 001	--

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## SECOND-CLASS MAIL

ALA450P1

BASE YEAR 1996

CATEGORY	TOTAL WITHIN THE COUNTY	OUTSIDE THE COUNTY PUBLICATIONS			TOTAL SECOND-CLASS MAIL
		NONPROFIT	CLASSROOM	REGULAR RATE	
<b>REVENUE/COST RELATIONSHIP:</b>					
<b>PER PIECE (CENTS):</b>					
. . REVENUE.....	8.6	14.9	16.0	22.6	19.9
. . VOLUME VARIABLE COSTS...	8.6	14.4	25.3	20.7	18.3
. . REVENUE LESS					
. . . VOLUME VARIABLE COST..	--	.5	9.3-	1.9	1.6
<b>PER POUND (CENTS):</b>					
. . REVENUE.....	29.5	55.2	31.3	48.6	48.7
. . VOLUME VARIABLE COSTS...	29.2	53.4	49.4	44.6	44.9
. . REVENUE LESS					
. . . VOLUME VARIABLE COST..	.3	1.8	18.1-	4.0	3.8
<b>VOLUME STATISTICS:</b>					
PIECES (000).....	877 829	2 205 180	58 885	6 984 301	10 126 195
WEIGHT PER PIECE (OUNCES).	4.7	4.3	8.2	7.4	6.5
WEIGHT/CUBIC FT. (POUNDS).	18.4	16.4	17.1	17.8	17.6
WEIGHT IN POUNDS (000)....	256 785	594 585	30 082	3 250 571	4 132 023
CUBIC FEET (000).....	13 953	36 324	1 756	182 432	234 465

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ALA450P1

## THIRD-CLASS MAIL

BASE YEAR 1996

CATEGORY -----	SINGLE PIECE RATE -----	BULK RATE REGULAR		
		CARRIER PRESORT	OTHER	TOTAL
<b>REVENUE/COST RELATIONSHIP:</b>				
<b>PER PIECE (CENTS):</b>				
..REVENUE .....	92.9	14.7	21.0	17.9
..VOLUME VARIABLE COSTS...	129.2	6.2	13.8	10.1
..REVENUE LESS				
....VOLUME VARIABLE COST..	36.3-	8.5	7.2	7.8
<b>PER POUND (CENTS):</b>				
..REVENUE.....	432.7	104.6	156.2	130.2
..VOLUME VARIABLE COSTS...	601.8	44.3	102.9	73.4
..REVENUE LESS				
....VOLUME VARIABLE COST..	169.1-	60.3	53.3	56.8
<b>VOLUME STATISTICS:</b>				
PIECES (000).....	145 807	29 180 737	30 150 508	59 331 245
WEIGHT PER PIECE (OUNCES)	3.4	2.3	2.1	2.2
WEIGHT/CUBIC FT. (POUNDS).	NA	NA	NA	NA
WEIGHT IN POUNDS (000)....	31 301	4 111 416	4 048 844	8 160 260
CUBIC FEET (000).....	NA	NA	NA	NA

USPS 10-4730

THIRD-CLASS MAIL

ALA450P1

BASE YEAR 1996

CATEGORY	-----BULK RATE NONPROFIT-----			TOTAL THIRD-CLASS MAIL
	CARRIER PRESORT	OTHER	TOTAL	

REVENUE/COST RELATIONSHIP:

PER PIECE (CENTS):

..REVENUE.....	8.3	11.7	10.9	17.0
..VOLUME VARIABLE COSTS...	4.7	10.4	9.1	10.2
..REVENUE LESS				
....VOLUME VARIABLE COST..	3.6	1.3	1.8	6.8

PER POUND (CENTS):

..REVENUE.....	125.6	172.0	161.1	135.1
..VOLUME VARIABLE COSTS...	71.0	153.8	134.5	80.8
..REVENUE LESS				
....VOLUME VARIABLE COST..	54.6	18.2	26.6	54.3

VOLUME STATISTICS:

PIECES (000).....	2 908 617	9 300 466	12 209 083	71 686 135
WEIGHT PER PIECE (OUNCES)	1.1	1.1	1.1	2.0
WEIGHT/CUBIC FT. (POUNDS)	NA	NA	NA	17.5
WEIGHT IN POUNDS (000)....	192 403	630 424	822 827	9 014 388
CUBIC FEET (000).....	NA	NA	NA	514 599

USPS 10-4730

ALA450P1

## FOURTH-CLASS MAIL

BASE YEAR 1996

CATEGORY	TOTAL PARCELS (ZONE-RATE)	BOUND PRINTED MATTER	SPECIAL FOURTH-CLASS RATE	LIBRARY RATE	TOTAL FOURTH-CLASS MAIL
<b>REVENUE/COST RELATIONSHIP:</b>					
<b>PER PIECE (CENTS):</b>					
...REVENUE.....	324.8	96.8	176.3	159.2	160.6
...VOLUME COSTS...	326.6	,2	119.4	158.7	132.2
...REVENUE					
....VOLUME VARIABLE COST..	1.8-	31.6	56.9	.5	28.4
<b>PER POUND (CENTS):</b>					
...REVENUE.....	63.1	36.4	104.8	94.1	56.5
...VOLUME VARIABLE COSTS...	63.5	23.1	70.9	93.8	46.5
...REVENUE LESS					
....VOLUME VARIABLE COST..	,4-	13.3	33.9	,3	10.0
<b>VOLUME STATISTICS:</b>					
PIECES (000).....	212 828	516 111	189 793	30 133	948 865
WEIGHT PER PIECE (OUNCES)	82.3	38.2	26.9	27.1	45.5
WEIGHT/CUBIC FT. (POUNDS)	7.0	14.9	10.6	13.5	9.9
WEIGHT IN POUNDS (000)....	1 094 939	1 231 296	319 402	50 971	2 696 608
CUBIC FEET (000).....	156 063	82 665	30 169	3 782	272 679

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U. S. POSTAL SERVICE AND FREE MAIL FOR THE BLIND AND HANDICAPPED

ALA450P1

BASE YEAR 1996

CATEGORY	US POSTAL SERVICE	FREE MAIL
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REVENUE/COST RELATIONSHIP:

PER PIECE (CENTS):

..REVENUE.....	NA	--
..VOLUME VARIABLE COSTS...	NA	52.8
..REVENUE LESS		
....VOLUME VARIABLE COST..	NA	52.8-

PER POUND (CENTS):

..REVENUE.....	NA	--
..VOLUME VARIABLE COSTS...	NA	81.0
..REVENUE LESS		
....VOLUME VARIABLE COST..	NA	81.0-

VOLUME STATISTICS:

PIECES (000).....	360 114	49 969
WEIGHT PER PIECE (OUNCES)	4.3	10.4
WEIGHT/CUBIC FT. (POUNDS)	14.1	10.3
WEIGHT IN POUNDS (000)....	97 832	32 595
CUBIC FEET (000).....	6 946	3 175

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INTERNATIONAL MAIL / 3 /

ALA 450P 1

BASE YEAR 1996

TOTAL  
INT'L  
MAIL

---

CATEGORY

VOL VARIABLE COST(MIL) \$ 1158.5

VOLUME STATISTICS:

PIECES TO . FOREIGN DEST (000) . . . .	1	053 071
WEIGHT PER PIECE (OUNCES).		3.9
WEIGHT/CUBIC FT. (POUNDS).		7.5
WEIGHT IN POUNDS (000) . . .		253 462
CUBIC FEET (000)		33 853

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## SPECIAL SERVICES

BASE YEAR 1996

CATEGORY -----	REGISTRY -----	CERTIFIED -----	INSURANCE -----	COLLECT ON DELIVERY -----
<b>REVENUE/COST RELATIONSHIP:</b>				
PER TRANSACTION (CENTS):				
..REVENUE (EXCLUDES.....				
...ADDITIONAL SERVICES)...	579.0	108.1	168.2	437.4
..VOLUME VARIABLE COSTS...	446.2	104.5	126.4	404.5
..REVENUE LESS				
....VOLUME VARIABLE COSTS.	132.8	3.6	41.8	32.9
REVENUE (MILLIONS).....				
.EXCL. ADDITIONAL SERVICES	\$107.8	\$292.9	\$48.3	\$21.3
VOLUME VARIABLE				
..COSTS (MILLIONS):				
..VARIABLE COSTS.....	\$80.4	\$283.0	\$25.1	\$17.4
..OTHER DIRECT.....	2.7	--	11.2	2.3
....TOTAL VOLUME VARIABLE				
.....COST.....	\$83.1	\$283.0	\$36.3	\$19.7
REVENUE LESS VOL VARIABLE				
..COSTS (MILLIONS).....	\$24.7	\$9.9	\$12.0	\$1.6
REVENUE AS A PERCENT OF				
..VOLUME VARIABLE				
...COSTS.....	129.7 %	103.5 %	133.1 %	108.1 %
REVENUE (MILLIONS).....				
.ADDITIONAL SERVICES ONLY.	\$5.5	\$265.6	\$ .9	--
VOLUME:				
TRANSACTIONS (000) .....	18 623	270 832	28 724	4 866

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ALA450P1

## SPECIAL SERVICES

FISCAL YEAR 1996

CATEGORY	SPECIAL DELIVERY	MONEY ORDERS	STAMPED ENVELOPES	POST BOX
REVENUE/COST RELATIONSHIP:				
PER TRANSACTION (CENTS):				
. . REVENUE (EXCLUDES.....				
. . . ADDITIONAL SERVICES)...	994.8	130.0	NA	NA
. . . VOLUME VARIABLE COSTS...	914.7	57.5	NA	NA
. . REVENUE LESS				
. . . VOLUME VARIABLE COSTS.	80.1	72.5	NA	NA
REVENUE (MILLIONS).....				
. EXCL. ADDITIONAL SERVICES	\$3.8	\$278.2	\$15.9	\$570.3
VOLUME VARIABLE				
. . COSTS (MILLIONS):				
. . . VARIABLE COSTS.....	\$3.5	\$118.9	\$2.0	\$529.6
. . . OTHER DIRECT.....	--	4.1	8.9	--
. . . TOTAL VOLUME VARIABLE				
. . . . COST.....	\$3.5	\$123.0	\$10.9	\$529.6
REVENUE LESS VOL VARIABLE				
. . COSTS (MILLIONS).....	\$3.3	\$155.2	\$5.0	\$40.7
REVENUE AS A PERCENT OF				
. . VOLUME VARIABLE				
. . . COSTS.....	108.6 %	226.2 %	145.9 %	107.7 %
REVENUE (MILLIONS).....				
. ADDITIONAL SERVICES ONLY.	--	--	--	--
VOLUME:				
TRANSACTIONS (000).....	382	214 029	NA	NA

NOTES TO COST AND REVENUE ANALYSIS - STATISTICS BY CLASS OF MAIL  
BASE YEAR 1996

1. FEES

FEES ASSOCIATED WITH A SPECIFIC CLASS OR SUBCLASS OF MAIL ARE INCLUDED IN THE REPORTED REVENUE FOR THAT CLASS OR SUBCLASS.

2. FRANKED AND OTHER GOVERNMENT PENALTY MAIL

BEGINNING IN FISCAL YEAR 1988, ALL FRANKED AND OTHER GOVERNMENT AGENCY PENALTY REVENUES, VOLUMES AND VARIABLE COSTS HAVE BEEN INCLUDED IN THE CRA IN THE CLASS, SUBCLASS, RATE OR SPECIAL SERVICE CATEGORIES WITH WHICH THEY ARE ASSOCIATED.

3. INTERNATIONAL MAIL

INTERNATIONAL MAIL COSTS INCLUDE VOLUME VARIABLE COSTS FOR BOTH U. S. ORIGIN AND FOREIGN ORIGIN MAIL. VOLUME STATISTICS, HOWEVER, DO NOT INCLUDE FOREIGN-ORIGIN MAIL. INTERNATIONAL MAIL RATES ARE NOT SUBJECT TO REVIEW BY THE POSTAL RATE COMMISSION, THEREFORE A DETAIL ANALYSIS OF REVENUE AND COSTS HAS NOT BEEN PROVIDED.

4. OTHER

ALL FIGURES IN THE CRA ARE ROUNDED; DETAIL MAY NOT ADD TO TOTALS. PERCENTS ARE ROUNDED TO THE NEAREST DECIMAL.

NA DENOTES NOT APPLICABLE.

- DENOTES ZERO VALUE.

(-) DENOTES NEGATIVE VALUE.