



November 29, 2022

Honorable Erica Barker  
Secretary  
Postal Regulatory Commission  
901 New York Avenue, N.W., Suite 200  
Washington, DC 20268-0001

Dear Ms. Barker:

Pursuant to 39 U.S.C. § 3692(a)(1), I am pleased to furnish the enclosed table which lists the fiscal year 2023 performance targets for each market dominant product.

Please feel free to contact me at (202) 268-4277 if further information would be helpful.

Sincerely,

/s/

Mikhail Raykher  
Attorney, Global Business & Service Development

Enclosure

## ENCLOSURE – FY23 MARKET DOMINANT PERFORMANCE TARGETS

Product	FY2023 Target (%)
First-Class Mail®	
Single-Piece First-Class Mail® Letters and Cards	
Two-Day	93.00
Three-to-Five Day	90.28
Outbound Single-Piece First-Class Mail® International and Inbound Letter Post	91.99
First Class™ Flats	
Overnight	95.00
Two-Day	93.52
Three-to-Five Day	91.87
Presort First Class™ Letters/Postcards	
Overnight	95.00
Two-Day	95.00
Three-to-Five Day	92.20
Periodicals	
Within County	85.75
Outside County	85.75
Package Services	
Media Mail®/Library Mail	90.00
Bound Printed Matter Parcels	90.00
Bound Printed Matter Flats	90.00
Marketing Mail®	
USPS Marketing Mail® Carrier Route	93.64
USPS Marketing Mail® High Density and Saturation Letters	93.64
USPS Marketing Mail® High Density and Saturation Flats/Parcels	93.64
USPS Marketing Mail® Letters	93.64
USPS Marketing Mail® Flats	93.64
USPS Marketing Mail® Mixed Letters	93.64
USPS Marketing Mail® Mixed Flats/Parcels	93.64
USPS Marketing Mail® Every Door Direct Mail – Retail™	93.64
USPS Marketing Mail® Parcels	93.64
Special Services*	
Ancillary Services	90.00
International Ancillary Services	90.00
Address List Services	90.00
Money Orders	90.00
Post Office™ Box Service	90.00
Stamp Fulfillment Services	90.00

\* Targets for certain products under Special Services are not required due to a semi-permanent reporting exception.