

USPS Financial Information (Unaudited)

January 2022¹

(\$ Millions)	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Revenue:										
Operating Revenue	\$6,625	\$6,505	\$6,336	1.8%	4.6%	\$27,919	\$27,794	\$27,831	0.4%	0.3%
Other Revenue	1	1	-	0.0%	NMF	11	4	3	175.0%	NMF
Total Revenue	\$6,626	\$6,506	\$6,336	1.8%	4.6%	\$27,930	\$27,798	\$27,834	0.5%	0.3%
Operating Expenses:										
Personnel Compensation and Benefits	\$5,025	\$5,432	\$5,006	-7.5%	0.4%	\$22,324	\$22,705	\$20,998	-1.7%	6.3%
Transportation	815	863	808	-5.6%	0.9%	3,656	3,539	3,409	3.3%	7.2%
Supplies and Services	251	277	233	-9.4%	7.7%	1,035	1,166	1,043	-11.2%	-0.8%
Other Expenses	643	633	588	1.6%	9.4%	2,543	2,481	2,332	2.5%	9.0%
Total Operating Expenses	\$6,734	\$7,205	\$6,635	-6.5%	1.5%	\$29,558	\$29,891	\$27,782	-1.1%	6.4%
Net Operating (Loss) Income	(\$108)	(\$699)	(\$299)			(\$1,628)	(\$2,093)	\$52		
Interest Income	\$3	\$3	\$3	0.0%	0.0%	\$13	\$10	\$11	30.0%	18.2%
Interest Expense	\$13	\$13	\$14	0.0%	-7.1%	\$51	\$53	\$55	-3.8%	-7.3%
Net (Loss) Income	(\$118)	(\$709)	(\$310)			(\$1,666)	(\$2,136)	\$8		
Other Operating Statistics:										
Mail Volume: (Millions)										
Total Market Dominant Products Volume ²	10,041	9,891	9,762	1.5%	2.9%	43,205	41,796	44,203	3.4%	-2.3%
Total Competitive Products Volume ²	564	547	585	3.1%	-3.6%	2,380	2,397	2,605	-0.7%	-8.6%
Total International Products Volume	30	33	41	-9.8%	-26.8%	141	148	167	-4.7%	-15.6%
Total Mail Volume	10,635	10,471	10,388	1.6%	2.4%	45,726	44,341	46,975	3.1%	-2.7%
Total Workhours (Millions)	95	95	100	0.0%	-5.0%	408	412	416	-1.0%	-1.9%
Total Career Employees						508,442		492,328		3.3%
Total Non-Career Employees						151,366		165,816		-8.7%

¹ - January 2022 has the same number of delivery days and one more retail day compared to January 2021. YTD has same number of delivery days and two more retail days compared to SPLY.

² - Excludes International Volume

Numbers may not add up due to rounding and/or adjustments. Percentages calculated using rounded numbers.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

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January 2022 (Thousands)	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Market Dominant Products:						
<i>First Class:</i>						
Volume	4,692,103	4,761,264	-1.5%	17,903,659	18,502,471	-3.2%
Revenue	\$2,263,911	\$2,151,577	5.2%	\$8,727,525	\$8,455,990	3.2%
<i>Periodicals:</i>						
Volume	265,472	346,232	-23.3%	1,185,331	1,289,808	-8.1%
Revenue	\$71,730	\$82,926	-13.5%	\$330,505	\$327,377	1.0%
<i>USPS Marketing Mail™:</i>						
Volume	5,020,581	4,582,965	9.5%	23,834,366	24,109,131	-1.1%
Revenue	\$1,194,361	\$1,016,916	17.4%	\$5,680,096	\$5,197,011	9.3%
<i>Package Services:</i>						
Volume	44,215	49,200	-10.1%	181,493	190,833	-4.9%
Revenue	\$78,055	\$76,536	2.0%	\$309,660	\$298,898	3.6%
<i>All Other Market Dominant Mail:</i>						
Volume	18,559	22,543	-17.7%	99,700	111,119	-10.3%
Revenue	\$209,255	\$205,252	2.0%	\$852,444	\$776,251	9.8%
Total Market Dominant Products:²						
Volume	10,040,930	9,762,204	2.9%	43,204,549	44,203,362	-2.3%
Revenue	\$3,817,312	\$3,533,207	8.0%	\$15,900,230	\$15,055,527	5.6%
Competitive Products:						
<i>Shipping and Package Services:</i>						
Volume	563,531	584,703	-3.6%	2,379,833	2,604,551	-8.6%
Revenue	\$2,540,984	\$2,531,727	0.4%	\$10,934,188	\$11,673,065	-6.3%
<i>All Other Competitive Products:</i>						
Volume	-	-	0.0%	-	-	0.0%
Revenue	\$111,698	\$71,170	56.9%	\$386,711	\$254,355	52.0%
Total Competitive Products:²						
Volume	563,531	584,703	-3.6%	2,379,833	2,604,551	-8.6%
Revenue	\$2,652,682	\$2,602,897	1.9%	\$11,320,899	\$11,927,420	-5.1%
International:						
Volume	30,268	40,716	-25.7%	141,270	167,165	-15.5%
Revenue	\$155,473	\$200,146	-22.3%	\$697,777	\$848,424	-17.8%
Total:						
Total Volume	10,634,729	10,387,623	2.4%	45,725,652	46,975,078	-2.7%
Total Operating Revenue	\$6,625,467	\$6,336,250	4.6%	\$27,918,906	\$27,831,371	0.3%
International by Category³:						
<i>Market Dominant Products:</i>						
Volume	14,134	20,341	-30.5%	75,451	78,479	-3.9%
Revenue	\$18,859	\$28,631	-34.1%	\$99,755	\$96,607	3.3%
<i>Competitive Products:</i>						
Volume	16,134	20,375	-20.8%	65,819	88,686	-25.8%
Revenue	\$136,614	\$171,515	-20.3%	\$598,022	\$751,817	-20.5%
Total International:						
Total Volume	30,268	40,716	-25.7%	141,270	167,165	-15.5%
Total Revenue	\$155,473	\$200,146	-22.3%	\$697,777	\$848,424	-17.8%

¹ - January 2022 has the same number of delivery days and one more retail day compared to January 2021. YTD has same number of delivery days and two more retail days compared to SPLY.

² - Excludes International Volume

³ - International volume and revenue broken out by Market Dominant and Competitive.

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The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

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USPS Expenses (Unaudited)
January 2022

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:										
Salaries & Benefits:										
City Delivery	\$1,703	\$1,598	\$1,643	6.6%	3.7%	\$6,909	\$6,885	\$6,803	0.3%	1.6%
Mail Processing	794	711	787	11.7%	0.9%	3,339	3,226	3,209	3.5%	4.1%
Operations - Customer Service	563	538	560	4.6%	0.5%	2,324	2,371	2,337	-2.0%	-0.6%
Rural Delivery	743	682	722	8.9%	2.9%	3,079	2,963	2,959	3.9%	4.1%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	872	1,014	948	-14.0%	-8.0%	3,504	3,883	3,569	-9.8%	-1.8%
Total Salaries & Benefits	\$4,675	\$4,543	\$4,660	2.9%	0.3%	\$19,155	\$19,328	\$18,877	-0.9%	1.5%
Other Personnel Related Expenses:										
Retiree Health Benefits Normal Cost (d)	\$358	\$358	\$325	0.0%	10.2%	\$1,433	\$1,433	\$1,300	0.0%	10.2%
Workers Compensation Cash (a)	117	148	153	-20.9%	-23.5%	487	476	481	2.3%	1.2%
All Other Personnel Related Expenses	16	28	3	-42.9%	NMF	38	49	65	-22.4%	-41.5%
Total Other Personnel Related Expenses	\$491	\$534	\$481	-8.1%	2.1%	\$1,958	\$1,958	\$1,846	0.0%	6.1%
Controllable Personnel Compensation and Benefits	\$5,166	\$5,077	\$5,141	1.8%	0.5%	\$21,113	\$21,286	\$20,723	-0.8%	1.9%
RHB Unfunded Liabilities Amortization (e)										
FERS Unfunded Liabilities Amortization (b)	117	117	112	0.0%	4.5%	467	467	448	0.0%	4.2%
CSRS Unfunded Liabilities Amortization (b)	155	155	151	0.0%	2.6%	619	619	606	0.0%	2.1%
Workers' Compensation (c)	(496)	-	(473)	NMF	4.9%	(208)	-	(1,079)	NMF	-80.7%
Total Personnel Compensation and Benefits	\$5,025	\$5,432	\$5,006	-7.5%	0.4%	\$22,324	\$22,705	\$20,998	-1.7%	6.3%
Non-Personnel Expenses:										
Transportation	\$815	\$863	\$808	-5.6%	0.9%	\$3,656	\$3,539	\$3,409	3.3%	7.2%
Supplies and Services	251	277	233	-9.4%	7.7%	1,035	1,166	1,043	-11.2%	-0.8%
Depreciation and Amortization	135	142	138	-4.9%	-2.2%	548	562	557	-2.5%	-1.6%
Rent	115	113	104	1.8%	10.6%	442	440	400	0.5%	10.5%
Utilities and Heating Fuel	54	49	47	10.2%	14.9%	198	189	180	4.8%	10.0%
Vehicle Maintenance Service	48	53	47	-9.4%	2.1%	210	214	207	-1.9%	1.4%
Vehicle Fuel	56	45	37	24.4%	51.4%	233	159	150	46.5%	55.3%
Information Technology	69	68	62	1.5%	11.3%	241	273	227	-11.7%	6.2%
Rural Carrier Equipment Maintenance Allowance	51	46	45	10.9%	13.3%	210	205	196	2.4%	7.1%
Other	115	117	108	-1.7%	6.5%	461	439	415	5.0%	11.1%
Total Non-Personnel Expenses	\$1,709	\$1,773	\$1,629	-3.6%	4.9%	\$7,234	\$7,186	\$6,784	0.7%	6.6%
Total Operating Expenses	\$6,734	\$7,205	\$6,635	-6.5%	1.5%	\$29,558	\$29,891	\$27,782	-1.1%	6.4%
Interest Expense	13	13	14	0.0%	-7.1%	51	53	55	-3.8%	-7.3%
Total Expenses	\$6,747	\$7,218	\$6,649	-6.5%	1.5%	\$29,609	\$29,944	\$27,837	-1.1%	6.4%

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(a) This amount includes cash outlays including administrative fees.

(b) This represents the U.S. Office of Personnel Management (OPM) estimated amortization expense related to the Federal Employee Retirement System (FERS) and Civil Service Retirement System (CSRS). The actual invoices will be received between June 2022 and October 2022.

(c) This represents non-cash adjustments: the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

(d) This represents the accrual for normal costs for current employees, based on the beginning of the fiscal year estimates.

(e) This represents the estimated Retiree Health Benefits (RHB) amortization expenses of the unfunded Postal Service Retiree Health Benefits Fund (PSRHBF) liabilities. The actual invoice will be received between June 2022 and October 2022.

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USPS Workhours (Unaudited)

January 2022¹

(Thousands)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:										
City Delivery	34,634	34,756	35,465	-0.4%	-2.3%	147,074	148,614	150,620	-1.0%	-2.4%
Mail Processing	17,729	16,733	19,068	6.0%	-7.0%	78,849	74,880	77,256	5.3%	2.1%
Customer Services	12,283	12,340	12,952	-0.5%	-5.2%	52,737	54,218	55,722	-2.7%	-5.4%
Rural Delivery	17,754	17,715	18,752	0.2%	-5.3%	75,931	75,773	76,558	0.2%	-0.8%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	12,957	13,895	13,719	-6.8%	-5.6%	53,820	58,092	56,281	-7.4%	-4.4%
Total Workhours	95,357	95,439	99,956	-0.1%	-4.6%	408,411	411,577	416,437	-0.8%	-1.9%

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