

USPS Financial Information (Unaudited)

December 2021¹

(\$ Millions)	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Revenue:										
Operating Revenue	\$7,625	\$8,033	\$7,942	-5.1%	-4.0%	\$21,293	\$21,288	\$21,495	0.0%	-0.9%
Other Revenue	8	1	1	NMF	NMF	11	3	3	NMF	NMF
Total Revenue	\$7,633	\$8,034	\$7,943	-5.0%	-3.9%	\$21,304	\$21,291	\$21,498	0.1%	-0.9%
Operating Expenses:										
Personnel Compensation and Benefits	\$6,076	\$6,556	\$5,670	-7.3%	7.2%	\$17,299	\$17,273	\$15,992	0.2%	8.2%
Transportation	1,245	1,092	1,145	14.0%	8.7%	2,840	2,676	2,601	6.1%	9.2%
Supplies and Services	326	373	298	-12.6%	9.4%	784	889	810	-11.8%	-3.2%
Other Expenses	723	656	634	10.2%	14.0%	1,900	1,848	1,744	2.8%	8.9%
Total Operating Expenses	\$8,370	\$8,677	\$7,747	-3.5%	8.0%	\$22,823	\$22,686	\$21,147	0.6%	7.9%
Net Operating (Loss) Income	(\$737)	(\$643)	\$196			(\$1,519)	(\$1,395)	\$351		
Interest Income	\$3	\$3	\$3	0.0%	0.0%	\$10	\$8	\$8	25.0%	25.0%
Interest Expense	\$13	\$13	\$13	0.0%	0.0%	\$38	\$40	\$41	-5.0%	-7.3%
Net (Loss) Income	(\$747)	(\$653)	\$186			(\$1,547)	(\$1,427)	\$318		
Other Operating Statistics:										
Mail Volume: (Millions)										
Total Market Dominant Products Volume ²	10,550	10,642	10,606	-0.9%	-0.5%	33,164	31,905	34,441	3.9%	-3.7%
Total Competitive Products Volume ²	700	740	816	-5.4%	-14.2%	1,816	1,851	2,020	-1.9%	-10.1%
Total International Products Volume	54	50	57	8.7%	-5.3%	111	114	126	-2.6%	-11.9%
Total Mail Volume	11,304	11,432	11,479	-1.1%	-1.5%	35,091	33,870	36,587	3.6%	-4.1%
Total Workhours (Millions)	114	121	115	-5.8%	-0.9%	313	316	316	-0.9%	-0.9%
Total Career Employees						511,377		493,575		3.6%
Total Non-Career Employees						174,050		182,207		-4.5%

¹ - December 2021 has the same number of delivery days and 0.75 more retail days compared to December 2020. YTD has same number of delivery days and 0.75 more retail days compared to SPLY.

² - Excludes International Volume

Numbers may not add up due to rounding and/or adjustments. Percentages calculated using rounded numbers.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

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December 2021 (Thousands)	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Market Dominant Products:						
<i>First Class:</i>						
Volume	4,971,991	5,188,691	-4.2%	13,211,556	13,741,208	-3.9%
Revenue	\$2,472,842	\$2,426,364	1.9%	\$6,463,614	\$6,304,413	2.5%
<i>Periodicals:</i>						
Volume	311,586	279,039	11.7%	919,858	943,576	-2.5%
Revenue	\$87,445	\$73,811	18.5%	\$258,775	\$244,450	5.9%
<i>USPS Marketing Mail™:</i>						
Volume	5,187,476	5,067,896	2.4%	18,813,785	19,526,165	-3.6%
Revenue	\$1,225,282	\$1,108,621	10.5%	\$4,485,735	\$4,180,095	7.3%
<i>Package Services:</i>						
Volume	52,054	50,620	2.8%	137,279	141,632	-3.1%
Revenue	\$88,307	\$82,252	7.4%	\$231,605	\$222,363	4.2%
<i>All Other Market Dominant Mail:</i>						
Volume	26,971	19,986	34.9%	81,141	88,577	-8.4%
Revenue	\$175,399	\$149,887	17.0%	\$643,189	\$570,999	12.6%
Total Market Dominant Products:²						
Volume	10,550,078	10,606,232	-0.5%	33,163,619	34,441,158	-3.7%
Revenue	\$4,049,275	\$3,840,935	5.4%	\$12,082,918	\$11,522,320	4.9%
Competitive Products:						
<i>Shipping and Package Services:</i>						
Volume	700,022	815,412	-14.2%	1,816,302	2,019,848	-10.1%
Revenue	\$3,294,787	\$3,850,306	-14.4%	\$8,393,204	\$9,141,338	-8.2%
<i>All Other Competitive Products:</i>						
Volume	-	-	0.0%	-	-	0.0%
Revenue	\$66,891	(\$8,402)	-896.1%	\$275,012	\$183,185	50.1%
Total Competitive Products:²						
Volume	700,022	815,412	-14.2%	1,816,302	2,019,848	-10.1%
Revenue	\$3,361,678	\$3,841,904	-12.5%	\$8,668,216	\$9,324,523	-7.0%
International:						
Volume	53,574	57,490	-6.8%	111,003	126,449	-12.2%
Revenue	\$214,260	\$259,283	-17.4%	\$542,304	\$648,278	-16.3%
Total:						
Total Volume	11,303,674	11,479,134	-1.5%	35,090,924	36,587,455	-4.1%
Total Operating Revenue	\$7,625,213	\$7,942,122	-4.0%	\$21,293,438	\$21,495,121	-0.9%
International by Category³:						
<i>Market Dominant Products:</i>						
Volume	34,847	33,671	3.5%	61,317	58,139	5.5%
Revenue	\$43,617	\$38,604	13.0%	\$80,895	\$67,976	19.0%
<i>Competitive Products:</i>						
Volume	18,727	23,819	-21.4%	49,686	68,310	-27.3%
Revenue	\$170,643	\$220,679	-22.7%	\$461,409	\$580,302	-20.5%
Total International:						
Total Volume	53,574	57,490	-6.8%	111,003	126,449	-12.2%
Total Revenue	\$214,260	\$259,283	-17.4%	\$542,304	\$648,278	-16.3%

¹ - December 2021 has the same number of delivery days and 0.75 more retail days compared to December 2020. YTD has same number of delivery days and 0.75 more retail days compared to SPLY.

² - Excludes International Volume

³ - International volume and revenue broken out by Market Dominant and Competitive.

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The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

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**USPS Expenses (Unaudited)
December 2021**

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:										
Salaries & Benefits:										
City Delivery	\$1,892	\$1,951	\$1,845	-3.0%	2.5%	\$5,206	\$5,287	\$5,160	-1.5%	0.9%
Mail Processing	937	952	902	-1.6%	3.9%	2,545	2,515	2,422	1.2%	5.1%
Operations - Customer Service	654	717	657	-8.8%	-0.5%	1,761	1,833	1,777	-3.9%	-0.9%
Rural Delivery	867	889	825	-2.5%	5.1%	2,336	2,281	2,237	2.4%	4.4%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	1,056	1,218	992	-13.3%	6.5%	2,632	2,869	2,622	-8.3%	0.4%
Total Salaries & Benefits	\$5,406	\$5,727	\$5,221	-5.6%	3.5%	\$14,480	\$14,785	\$14,218	-2.1%	1.8%
Other Personnel Related Expenses:										
Retiree Health Benefits Normal Cost (d)	\$358	\$358	\$325	0.0%	10.2%	\$1,075	\$1,075	\$975	0.0%	10.3%
Workers Compensation Cash (a)	153	109	116	40.4%	31.9%	370	328	328	12.8%	12.8%
All Other Personnel Related Expenses	15	7	14	114.3%	7.1%	22	21	62	4.8%	-64.5%
Total Other Personnel Related Expenses	\$526	\$474	\$455	11.0%	15.6%	\$1,467	\$1,424	\$1,365	3.0%	7.5%
Controllable Personnel Compensation and Benefits	\$5,932	\$6,201	\$5,676	-4.3%	4.5%	\$15,947	\$16,209	\$15,583	-1.6%	2.3%
RHB Unfunded Liabilities Amortization (e)										
FERS Unfunded Liabilities Amortization (b)	117	117	112	0.0%	4.5%	350	350	336	0.0%	4.2%
CSRS Unfunded Liabilities Amortization (b)	155	155	151	0.0%	2.6%	464	464	454	0.0%	2.2%
Workers' Compensation (c)	(211)	-	(344)	NMF	-38.7%	288	-	(606)	NMF	-147.5%
Total Personnel Compensation and Benefits	\$6,076	\$6,556	\$5,670	-7.3%	7.2%	\$17,299	\$17,273	\$15,992	0.2%	8.2%
Non-Personnel Expenses:										
Transportation	\$1,245	\$1,092	\$1,145	14.0%	8.7%	\$2,840	\$2,676	\$2,601	6.1%	9.2%
Supplies and Services	326	373	298	-12.6%	9.4%	784	889	810	-11.8%	-3.2%
Depreciation and Amortization	141	142	144	-0.7%	-2.1%	413	420	419	-1.7%	-1.4%
Rent	110	110	102	0.0%	7.8%	327	326	296	0.3%	10.5%
Utilities and Heating Fuel	49	48	48	2.1%	2.1%	144	140	133	2.9%	8.3%
Vehicle Maintenance Service	60	57	60	5.3%	0.0%	162	162	161	0.0%	0.6%
Vehicle Fuel	70	43	47	62.8%	48.9%	177	114	114	55.3%	55.3%
Information Technology	76	73	75	4.1%	1.3%	172	205	165	-16.1%	4.2%
Rural Carrier Equipment Maintenance Allowance	62	66	51	-6.1%	21.6%	160	159	151	0.6%	6.0%
Other	155	117	107	32.5%	44.9%	345	322	305	7.1%	13.1%
Total Non-Personnel Expenses	\$2,294	\$2,121	\$2,077	8.2%	10.4%	\$5,524	\$5,413	\$5,155	2.1%	7.2%
Total Operating Expenses	\$8,370	\$8,677	\$7,747	-3.5%	8.0%	\$22,823	\$22,686	\$21,147	0.6%	7.9%
Interest Expense	13	13	13	0.0%	0.0%	38	40	41	-5.0%	-7.3%
Total Expenses	\$8,383	\$8,690	\$7,760	-3.5%	8.0%	\$22,861	\$22,726	\$21,188	0.6%	7.9%

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(a) This amount includes cash outlays including administrative fees.

(b) This represents the U.S. Office of Personnel Management (OPM) estimated amortization expense related to the Federal Employee Retirement System (FERS) and Civil Service Retirement System (CSRS). The actual invoices will be received between June 2022 and October 2022.

(c) This represents non-cash adjustments: the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

(d) This represents the accrual for normal costs for current employees, based on the beginning of the fiscal year estimates.

(e) This represents the estimated Retiree Health Benefits (RHB) amortization expenses of the unfunded Postal Service Retiree Health Benefits Fund (PSRHBF) liabilities. The actual invoice will be received between June 2022 and October 2022.

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USPS Workhours (Unaudited)

December 2021¹

(Thousands)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:					
City Delivery	40,710	42,851	41,105	-5.0%	-1.0%
Mail Processing	22,553	22,267	22,073	1.3%	2.2%
Customer Services	15,116	16,292	16,021	-7.2%	-5.6%
Rural Delivery	21,485	22,790	21,003	-5.7%	2.3%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	14,188	16,486	14,940	-13.9%	-5.0%
Total Workhours	114,052	120,686	115,142	-5.5%	-0.9%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:					
City Delivery	112,351	113,858	115,047	-1.3%	-2.3%
Mail Processing	61,077	58,146	58,043	5.0%	5.2%
Customer Services	40,441	41,878	42,703	-3.4%	-5.3%
Rural Delivery	58,119	58,058	57,788	0.1%	0.6%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	40,842	44,198	42,577	-7.6%	-4.1%
Total Workhours	312,830	316,138	316,158	-1.0%	-1.1%

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