

USPS Financial Information (Unaudited)

April 2021¹

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Revenue:										
Operating Revenue	\$6,396	\$5,559	\$5,686	15.1%	12.5%	\$46,782	\$43,555	\$42,878	7.4%	9.1%
Other Revenue	1	-	1	NMF	0.0%	18	2	6	NMF	NMF
Total Revenue	\$6,397	\$5,559	\$5,687	15.1%	12.5%	\$46,800	\$43,557	\$42,884	7.4%	9.1%
Operating Expenses:										
Personnel Compensation and Benefits	\$5,455	\$5,038	\$5,313	8.3%	2.7%	\$35,498	\$36,517	\$38,303	-2.8%	-7.3%
Transportation	803	666	711	20.6%	12.9%	5,748	5,381	5,116	6.8%	12.4%
Supplies and Services	227	246	272	-7.7%	-16.5%	1,781	1,642	1,741	8.5%	2.3%
Other Expenses	585	587	576	-0.3%	1.6%	4,145	4,140	4,123	0.1%	0.5%
Total Operating Expenses	\$7,070	\$6,537	\$6,872	8.2%	2.9%	\$47,172	\$47,680	\$49,283	-1.1%	-4.3%
Net Operating Loss	(\$673)	(\$978)	(\$1,185)			(\$372)	(\$4,123)	(\$6,399)		
Interest Income	\$2	\$3	\$3	-33.3%	-33.3%	\$16	\$20	\$77	-20.0%	-79.2%
Interest Expense	\$12	\$13	\$19	-7.7%	-36.8%	\$92	\$94	\$142	-2.1%	-35.2%
Net Loss	(\$683)	(\$988)	(\$1,201)			(\$448)	(\$4,197)	(\$6,464)		
Other Operating Statistics:										
Mail Volume: (Millions)										
Total Market Dominant Products Volume ²	10,049	8,381	8,045	19.9%	24.9%	73,332	65,613	76,514	11.8%	-4.2%
Total Competitive Products Volume ²	588	517	597	13.7%	-1.5%	4,323	4,235	3,503	2.1%	23.4%
Total International Products Volume	32	21	60	53.8%	-46.7%	262	297	490	-11.8%	-46.5%
Total Mail Volume	10,669	8,919	8,702	19.6%	22.6%	77,917	70,145	80,507	11.1%	-3.2%
Total Workhours (Millions)	98	94	95	4.3%	3.2%	708	689	686	2.8%	3.2%
Total Career Employees						502,520		496,280		1.3%
Total Non-Career Employees						139,422		132,397		5.3%

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² - Excludes International Volume

Numbers may not add up due to rounding and/or adjustments. Percentages calculated using rounded numbers.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

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USPS Financial Information (Unaudited)

April 2021 ¹ (Thousands)	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Market Dominant Products:						
<i>First Class:</i>						
Volume	4,206,343	4,138,223	1.6%	31,017,011	32,670,535	-5.1%
Revenue	\$1,922,521	\$1,877,112	2.4%	\$14,206,900	\$14,729,061	-3.5%
<i>Periodicals:</i>						
Volume	322,780	342,124	-5.7%	2,202,092	2,472,420	-10.9%
Revenue	\$81,273	\$87,961	-7.6%	\$560,401	\$640,201	-12.5%
<i>USPS Marketing Mail™:</i>						
Volume	5,450,651	3,494,822	56.0%	39,601,514	40,718,382	-2.7%
Revenue	\$1,215,879	\$754,480	61.2%	\$8,637,298	\$8,931,581	-3.3%
<i>Package Services:</i>						
Volume	41,787	43,783	-4.6%	320,557	339,593	-5.6%
Revenue	\$66,640	\$69,270	-3.8%	\$506,225	\$476,019	6.3%
<i>All Other Market Dominant Mail:</i>						
Volume	26,532	26,037	1.9%	189,767	312,762	-39.3%
Revenue	\$241,562	\$165,663	45.8%	\$1,526,334	\$1,531,499	-0.3%
Total Market Dominant Products:²						
Volume	10,048,093	8,044,989	24.9%	73,330,941	76,513,692	-4.2%
Revenue	\$3,527,875	\$2,954,486	19.4%	\$25,437,158	\$26,308,361	-3.3%
Competitive Products:						
<i>Shipping and Package Services:</i>						
Volume	588,452	596,818	-1.4%	4,323,198	3,503,499	23.4%
Revenue	\$2,571,796	\$2,525,804	1.8%	\$19,258,908	\$14,511,900	32.7%
<i>All Other Competitive Products:</i>						
Volume	-	-	0.0%	-	-	0.0%
Revenue	\$108,599	\$44,079	146.4%	\$674,352	\$605,597	11.4%
Total Competitive Products:²						
Volume	588,452	596,818	-1.4%	4,323,198	3,503,499	23.4%
Revenue	\$2,680,395	\$2,569,883	4.3%	\$19,933,260	\$15,117,497	31.9%
International:						
Volume	32,197	60,221	-46.5%	262,380	490,029	-46.5%
Revenue	\$188,088	\$161,746	16.3%	\$1,411,210	\$1,452,282	-2.8%
Total:						
Total Volume	10,668,742	8,702,028	22.6%	77,916,519	80,507,220	-3.2%
Total Operating Revenue	\$6,396,358	\$5,686,115	12.5%	\$46,781,628	\$42,878,140	9.1%
International by Category³:						
Market Dominant Products:						
Volume	11,296	10,953	3.1%	112,014	257,979	-56.6%
Revenue	\$13,845	\$12,411	11.6%	\$137,010	\$376,975	-63.7%
Competitive Products:						
Volume	20,901	49,268	-57.6%	150,366	232,050	-35.2%
Revenue	\$174,243	\$149,335	16.7%	\$1,274,200	\$1,075,307	18.5%
Total International:						
Total Volume	32,197	60,221	-46.5%	262,380	490,029	-46.5%
Total Revenue	\$188,088	\$161,746	16.3%	\$1,411,210	\$1,452,282	-2.8%

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² - Excludes International Volume

³ - International volume and revenue broken out by Market Dominant and Competitive.

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The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

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USPS Expenses (Unaudited) April 2021 ¹ (\$ Millions)	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
	Personnel Compensation and Benefits:									
Salaries & Benefits:										
City Delivery	\$1,639	\$1,498	\$1,577	9.4%	3.9%	\$11,631	\$11,011	\$11,116	5.6%	4.6%
Mail Processing	736	656	694	12.2%	6.1%	5,374	5,127	5,028	4.8%	6.9%
Operations - Customer Service	561	541	544	3.7%	3.1%	3,997	3,904	3,839	2.4%	4.1%
Rural Delivery	729	710	692	2.7%	5.3%	5,100	4,906	4,718	4.0%	8.1%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	802	858	811	-6.5%	-1.1%	5,861	6,115	5,776	-4.2%	1.5%
Total Salaries & Benefits	\$4,467	\$4,263	\$4,318	4.8%	3.5%	\$31,963	\$31,063	\$30,477	2.9%	4.9%
Other Personnel Related Expenses:										
Retiree Health Benefits Normal Cost (d)	\$325	\$325	\$333	0.0%	-2.4%	\$2,275	\$2,275	\$2,333	0.0%	-2.5%
Workers Compensation Cash (a)	111	104	108	6.7%	2.8%	803	752	810	6.8%	-0.9%
All Other Personnel Related Expenses	7	8	7	-12.5%	0.0%	111	58	52	91.4%	113.5%
Total Other Personnel Related Expenses	\$443	\$437	\$448	1.4%	-1.1%	\$3,189	\$3,085	\$3,195	3.4%	-0.2%
Controllable Personnel Compensation and Benefits	\$4,910	\$4,700	\$4,766	4.5%	3.0%	\$35,152	\$34,148	\$33,672	2.9%	4.4%
RHB Unfunded Liabilities Amortization (e)	75	75	75	0.0%	0.0%	525	525	525	0.0%	0.0%
FERS Unfunded Liabilities Amortization (b)	112	112	107	0.0%	4.7%	784	784	750	0.0%	4.5%
CSRS Unfunded Liabilities Amortization (b)	151	151	150	0.0%	0.7%	1,060	1,060	1,049	0.0%	1.0%
Workers' Compensation (c)	207	-	215	NMF	-3.7%	(2,023)	-	2,307	NMF	-187.7%
Total Personnel Compensation and Benefits	\$5,455	\$5,038	\$5,313	8.3%	2.7%	\$35,498	\$36,517	\$38,303	-2.8%	-7.3%
Non-Personnel Expenses:										
Transportation	\$803	\$666	\$711	20.6%	12.9%	\$5,748	\$5,381	\$5,116	6.8%	12.4%
Supplies and Services	227	246	272	-7.7%	-16.5%	1,781	1,642	1,741	8.5%	2.3%
Depreciation and Amortization	139	139	144	0.0%	-3.5%	976	960	997	1.7%	-2.1%
Rent	102	96	91	6.3%	12.1%	711	697	716	2.0%	-0.7%
Utilities and Heating Fuel	44	49	45	-10.2%	-2.2%	334	362	334	-7.7%	0.0%
Vehicle Maintenance Service	48	53	55	-9.4%	-12.7%	368	368	365	0.0%	0.8%
Vehicle Fuel	46	33	15	39.4%	NMF	281	261	275	7.7%	2.2%
Information Technology	60	64	67	-6.3%	-10.4%	420	428	354	-1.9%	18.6%
Rural Carrier Equipment Maintenance Allowance	47	49	50	-4.1%	-6.0%	331	348	349	-4.9%	-5.2%
Other	99	104	109	-4.8%	-9.2%	724	716	733	1.1%	-1.2%
Total Non-Personnel Expenses	\$1,615	\$1,499	\$1,559	7.7%	3.6%	\$11,674	\$11,163	\$10,980	4.6%	6.3%
Total Operating Expenses	\$7,070	\$6,537	\$6,872	8.2%	2.9%	\$47,172	\$47,680	\$49,283	-1.1%	-4.3%
Interest Expense	12	13	19	-7.7%	-36.8%	92	94	142	-2.1%	-35.2%
Total Expenses	\$7,082	\$6,550	\$6,891	8.1%	2.8%	\$47,264	\$47,774	\$49,425	-1.1%	-4.4%

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(a) This amount includes cash outlays including administrative fees.

(b) This represents the estimated OPM amortization expense related to the Federal Employee Retirement System (FERS) and Civil Service Retirement System (CSRS). The actual invoice will be received between June 2021 and October 2021.

(c) This represents non-cash adjustments: the impact of discount & inflation rate changes and the actuarial revaluation of new and existing cases.

(d) This represents the accrual for normal costs for current employees, based on the beginning of the fiscal year estimates.

(e) This represents the estimated amortization expense of the Postal Service Retiree Health Benefits Fund (PSRHBF) liabilities. The actual invoice will be received between June 2021 and October 2021.

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USPS Workhours (Unaudited)

April 2021¹

(Thousands)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:					
City Delivery	35,631	34,236	34,633	4.1%	2.9%
Mail Processing	16,240	14,259	14,579	13.9%	11.4%
Customer Services	12,999	12,750	12,642	2.0%	2.8%
Rural Delivery	18,654	18,273	18,015	2.1%	3.5%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	14,252	14,867	14,687	-4.1%	-3.0%
Total Workhours	97,776	94,385	94,556	3.6%	3.4%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
City Delivery	256,394	251,634	252,068	1.9%	1.7%
Mail Processing	126,834	114,873	114,605	10.4%	10.7%
Customer Services	94,609	93,039	93,296	1.7%	1.4%
Rural Delivery	131,323	126,745	125,873	3.6%	4.3%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	98,718	102,944	100,530	-4.1%	-1.8%
Total Workhours	707,878	689,235	686,372	2.7%	3.1%

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