

USPS Financial Information (Unaudited)

November 2020¹

(\$ Millions)	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Revenue:										
Operating Revenue	\$6,565	\$6,053	\$6,029	8.5%	8.9%	\$13,553	\$12,599	\$12,219	7.6%	10.9%
Other Revenue	(1)	-	1	NMF	NMF	1	1	1	0.0%	0.0%
Total Revenue	\$6,564	\$6,053	\$6,030	8.5%	8.9%	\$13,554	\$12,600	\$12,220	7.6%	10.9%
Operating Expenses:										
Personnel Compensation and Benefits	\$5,264	\$4,946	\$4,652	6.4%	13.2%	\$10,321	\$10,421	\$9,777	-1.0%	5.6%
Transportation	762	760	671	0.3%	13.6%	1,457	1,497	1,303	-2.7%	11.8%
Supplies and Services	253	248	245	2.0%	3.3%	513	462	465	11.0%	10.3%
Other Expenses	548	583	566	-6.0%	-3.2%	1,108	1,172	1,142	-5.5%	-3.0%
Total Operating Expenses	\$6,827	\$6,537	\$6,134	4.4%	11.3%	\$13,399	\$13,552	\$12,687	-1.1%	5.6%
Net Operating (Loss) Income	(\$263)	(\$484)	(\$104)			\$155	(\$952)	(\$467)		
Interest Income	\$3	\$3	\$13	0.0%	-76.9%	\$5	\$7	\$28	-28.6%	-82.1%
Interest Expense	\$13	\$13	\$20	0.0%	-35.0%	\$28	\$28	\$42	0.0%	-33.3%
Net (Loss) Income	(\$273)	(\$494)	(\$111)			\$132	(\$973)	(\$481)		
Other Operating Statistics:										
Mail Volume: (Millions)										
Total Market Dominant Products Volume ²	10,337	9,631	12,217	7.3%	-15.4%	23,791	21,066	24,731	12.9%	-3.8%
Total Competitive Products Volume ²	618	601	451	2.8%	37.0%	1,208	1,222	908	-1.1%	33.0%
Total International Products Volume	36	46	72	-21.7%	-50.0%	73	91	139	-19.8%	-47.5%
Total Mail Volume	10,991	10,278	12,740	6.9%	-13.7%	25,072	22,379	25,778	12.0%	-2.7%
Total Workhours (Millions)	96	97	95	-1.0%	1.1%	201	201	195	0.0%	3.1%
Total Career Employees						494,044		496,072		-0.4%
Total Non-Career Employees						164,651		152,932		7.7%

¹ - November 2020 has one less delivery day and .25 less retail days compared to November 2019. YTD has one less delivery and retail day compared to SPLY.

² - Excludes International Volume

Numbers may not add up due to rounding and/or adjustments. Percentages calculated using rounded numbers.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

USPS Financial Information (Unaudited)

November 2020 ¹ (Thousands)	Current Period			Year-to-Date				
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY		
Market Dominant Products:								
<i>First Class:</i>								
Volume	3,967,093	4,516,077	-12.2%	8,493,588	8,951,072	-5.1%		
Revenue	\$1,814,447	\$2,006,906	-9.6%	\$3,868,194	\$4,008,254	-3.5%		
<i>Periodicals:</i>								
Volume	324,783	372,495	-12.8%	664,393	764,473	-13.1%		
Revenue	\$83,342	\$97,192	-14.3%	\$170,665	\$199,643	-14.5%		
<i>USPS Marketing Mail™:</i>								
Volume	5,947,392	7,243,248	-17.9%	14,458,709	14,838,515	-2.6%		
Revenue	\$1,299,723	\$1,577,979	-17.6%	\$3,071,570	\$3,237,729	-5.1%		
<i>Package Services:</i>								
Volume	44,743	45,417	-1.5%	92,151	102,267	-9.9%		
Revenue	\$70,243	\$59,939	17.2%	\$140,554	\$133,650	5.2%		
<i>All Other Market Dominant Mail:</i>								
Volume	53,337	40,571	31.5%	82,657	74,369	11.1%		
Revenue	\$231,971	\$210,432	10.2%	\$432,959	\$425,151	1.8%		
Total Market Dominant Products:²								
Volume	10,337,348	12,217,808	-15.4%	23,791,498	24,730,696	-3.8%		
Revenue	\$3,499,726	\$3,952,448	-11.5%	\$7,683,943	\$8,004,427	-4.0%		
Competitive Products:								
<i>Shipping and Package Services:</i>								
Volume	618,142	450,794	37.1%	1,207,953	907,991	33.0%		
Revenue	\$2,759,611	\$1,795,109	53.7%	\$5,268,382	\$3,638,246	44.8%		
<i>All Other Competitive Products:</i>								
Volume	-	-	0.0%	-	-	0.0%		
Revenue	\$97,313	\$75,590	28.7%	\$190,074	\$168,725	12.7%		
Total Competitive Products:²								
Volume	618,142	450,794	37.1%	1,207,953	907,991	33.0%		
Revenue	\$2,856,924	\$1,870,699	52.7%	\$5,458,456	\$3,806,971	43.4%		
International:								
Volume	35,860	71,741	-50.0%	72,886	139,445	-47.7%		
Revenue	\$208,778	\$206,245	1.2%	\$410,635	\$407,902	0.7%		
Total:								
Total Volume	10,991,350	12,740,343	-13.7%	25,072,337	25,778,132	-2.7%		
Total Operating Revenue	\$6,565,428	\$6,029,392	8.9%	\$13,553,034	\$12,219,300	10.9%		
International by Category³:								
			Current Period			Current Period and Year-to-Date		
			Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Market Dominant Products:								
Volume	14,019	58,722	-76.1%	28,841	111,958	-74.2%		
Revenue	\$15,066	\$86,801	-82.6%	\$32,598	\$176,435	-81.5%		
Competitive Products:								
Volume	21,841	13,019	67.8%	44,045	27,487	60.2%		
Revenue	\$193,712	\$119,444	62.2%	\$378,037	\$231,467	63.3%		
Total International:								
Total Volume	35,860	71,741	-50.0%	72,886	139,445	-47.7%		
Total Revenue	\$208,778	\$206,245	1.2%	\$410,635	\$407,902	0.7%		

¹ - November 2020 has one less delivery day and .25 less retail days compared to November 2019. YTD has one less delivery and retail day compared to SPLY.

² - Excludes International Volume & Revenue

³ - International volume and revenue broken out by Market Dominant and Competitive.

Numbers may not add up due to rounding and/or adjustments. Percentages calculated using rounded numbers.

The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

USPS Expenses (Unaudited)

November 2020¹

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:										
Salaries & Benefits:										
City Delivery	\$1,554	\$1,573	\$1,522	-1.2%	2.1%	\$3,316	\$3,189	\$3,105	4.0%	6.8%
Mail Processing	758	779	722	-2.7%	5.0%	1,521	1,531	1,437	-0.7%	5.8%
Operations - Customer Service	545	543	524	0.4%	4.0%	1,120	1,109	1,070	1.0%	4.7%
Rural Delivery	684	647	631	5.7%	8.4%	1,412	1,354	1,321	4.3%	6.9%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	748	636	734	17.6%	1.9%	1,628	1,702	1,617	-4.3%	0.7%
Total Salaries & Benefits	\$4,289	\$4,178	\$4,133	2.7%	3.8%	\$8,997	\$8,885	\$8,550	1.3%	5.2%
Other Personnel Related Expenses:										
Retiree Health Benefits Normal Cost (d)	\$325	\$325	\$333	0.0%	-2.4%	\$650	\$650	\$667	0.0%	-2.5%
Workers Compensation Cash (a)	113	98	115	15.3%	-1.7%	213	197	219	8.1%	-2.7%
All Other Personnel Related Expenses	41	7	8	NMF	NMF	47	12	12	NMF	NMF
Total Other Personnel Related Expenses	\$479	\$430	\$456	11.4%	5.0%	\$910	\$859	\$898	5.9%	1.3%
Controllable Personnel Compensation and Benefits	\$4,768	\$4,608	\$4,589	3.5%	3.9%	\$9,907	\$9,744	\$9,448	1.7%	4.9%
RHB Unfunded Liabilities Amortization (e)	75	75	75	0.0%	0.0%	150	150	150	0.0%	0.0%
FERS Unfunded Liabilities Amortization (b)	112	112	88	0.0%	27.3%	224	224	177	0.0%	26.6%
CSRS Unfunded Liabilities Amortization (b)	151	151	135	0.0%	11.9%	303	303	270	0.0%	12.2%
Workers' Compensation (c)	158	-	(235)	NMF	-167.2%	(263)	-	(268)	NMF	-1.9%
Total Personnel Compensation and Benefits	\$5,264	\$4,946	\$4,652	6.4%	13.2%	\$10,321	\$10,421	\$9,777	-1.0%	5.6%
Non-Personnel Expenses:										
Transportation	\$762	\$760	\$671	0.3%	13.6%	\$1,457	\$1,497	\$1,303	-2.7%	11.8%
Supplies and Services	253	248	245	2.0%	3.3%	513	462	465	11.0%	10.3%
Depreciation and Amortization	136	136	142	0.0%	-4.2%	275	271	282	1.5%	-2.5%
Rent	100	100	103	0.0%	-2.9%	194	199	201	-2.5%	-3.5%
Utilities and Heating Fuel	36	48	41	-25.0%	-12.2%	85	105	96	-19.0%	-11.5%
Vehicle Maintenance Service	49	57	56	-14.0%	-12.5%	101	109	107	-7.3%	-5.6%
Vehicle Fuel	32	44	34	-27.3%	-5.9%	67	79	79	-15.2%	-15.2%
Information Technology	52	57	34	-8.8%	52.9%	90	110	65	-18.2%	38.5%
Rural Carrier Equipment Maintenance Allowance	50	44	47	13.6%	6.4%	100	88	97	13.6%	3.1%
Other	93	97	109	-4.1%	-14.7%	196	211	215	-7.1%	-8.8%
Total Non-Personnel Expenses	\$1,563	\$1,591	\$1,482	-1.8%	5.5%	\$3,078	\$3,131	\$2,910	-1.7%	5.8%
Total Operating Expenses	\$6,827	\$6,537	\$6,134	4.4%	11.3%	\$13,399	\$13,552	\$12,687	-1.1%	5.6%
Interest Expense	13	13	20	0.0%	-35.0%	28	28	42	0.0%	-33.3%
Total Expenses	\$6,840	\$6,550	\$6,154	4.4%	11.1%	\$13,427	\$13,580	\$12,729	-1.1%	5.5%

¹ - November 2020 has one less delivery day and .25 less retail days compared to November 2019. YTD has one less delivery and retail day compared to SPLY.

(a) This amount includes cash outlays including administrative fees.

(b) This represents the estimated OPM amortization expense related to the Federal Employee Retirement System (FERS) and Civil Service Retirement System (CSRS). The actual invoice will be received between June 2021 and October 2021.

(c) This represents non-cash adjustments: the impact of discount & inflation rate changes and the actuarial revaluation of new and existing cases.

(d) This represents the accrual for normal costs for current employees, based on the beginning of the fiscal year estimates.

(e) This represents the estimated amortization expense of the PSRHBF liabilities. The actual invoice will be received between June 2021 and October 2021.

Numbers may not add up due to rounding and/or adjustments. Percentages calculated using rounded numbers.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

USPS Workhours (Unaudited)

November 2020¹
(Thousands)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:					
City Delivery	34,678	35,708	34,799	-2.9%	-0.3%
Mail Processing	18,051	17,838	16,954	1.2%	6.5%
Customer Services	12,892	13,020	12,708	-1.0%	1.4%
Rural Delivery	17,356	16,804	17,127	3.3%	1.3%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	13,158	13,567	13,448	-3.0%	-2.2%
Total Workhours	96,135	96,937	95,036	-0.8%	1.2%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
City Delivery	73,871	74,250	71,572	-0.5%	3.2%
Mail Processing	35,908	35,536	33,528	1.0%	7.1%
Customer Services	26,667	26,980	26,218	-1.2%	1.7%
Rural Delivery	36,771	35,144	35,224	4.6%	4.4%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	27,630	29,094	28,674	-5.0%	-3.6%
Total Workhours	200,847	201,004	195,216	-0.1%	2.9%

¹ - November 2020 has one less delivery day and .25 less retail days compared to November 2019. YTD has one less delivery and retail day compared to SPLY.

Numbers may not add up due to rounding and/or adjustments. Percentages calculated using rounded numbers.

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.