Postal Regulatory Commission
Submitted 1/30/2020 1:06:29 PM
Filing ID: 112068
Accepted 1/30/2020

EXHIBIT 9
RATE AND REVENUE EFFECTS OF
CORRECTING DISCRIMINATION

I. METERED LETTER RATE ADJUSTED,
CONSTANT TOTAL REVENUE

[1]	[2]	[3]	[4]	[5]	[6]	[7]	
	R2019-1 Rate ($)	FY 2019 Volume (000)	Pro Forma Revenue ($000)	Corrected Rate A ($)	Pro Forma Revenue ($000)	Corrected Rate B ($)	Pro Forma Revenue ($000)
Product							
Stamped Letter	0.55	9,172,696	5,044,983	0.534	4,895,675	0.521	4,775,056
Metered Letter	0.50	6,519,972	3,259,986	0.523	3,409,293	0.541	3,529,913
Total			8,304,969		8,304,969		8,304,969

II. METERED LETTER RATE ADJUSTED,
CONSTANT STAMP RATE

	R2019-1 Rate ($)	FY2019Q2AR+Q3 Volume (000)	Pro Forma Revenue ($000)	Corrected Rate A ($)	Pro Forma Revenue ($000)	Corrected Rate B ($)	Pro Forma Revenue ($000)
Product							
Stamped Letter	0.55	9,172,696	5,044,983	0.550	5,044,983	0.550	5,044,983
Metered Letter	0.50	6,519,972	3,259,986	0.523	3,409,293	0.541	3,529,913
Total			8,304,969		8,454,276		8,574,896
Revenue Gain					149,307		269,927

Corrected Rate A reflects volume
variable mail processing cost
Corrected Rate B reflects total mail
processing + delivery costs
Source: Volume data from USPS
Billing Determinants