

UNITED STATES OF AMERICA  
POSTAL REGULATORY COMMISSION  
WASHINGTON, DC 20268-0001

Before Commissioners:

Robert G. Taub, Chairman;  
Michael Kubayanda, Vice Chairman;  
Mark Acton;  
Ann C. Fisher; and  
Ashley E. Poling

Competitive Product Prices  
Global Plus 1D (CP2016-193)  
Negotiated Service Agreements

Docket No. CP2017-231

Competitive Product Prices  
Global Plus 1D (CP2016-193)  
Negotiated Service Agreements

Docket No. CP2017-235

Competitive Product Prices  
Global Plus 1D (CP2016-193)  
Negotiated Service Agreements

Docket No. CP2017-247

Competitive Product Prices  
Global Plus 1D (CP2016-193)  
Negotiated Service Agreements

Docket No. CP2017-248

Competitive Product Prices  
Global Plus 1D (CP2016-193)  
Negotiated Service Agreements

Docket No. CP2017-257

Competitive Product Prices  
Global Plus 4 (MC2018-150)  
Negotiated Service Agreements

Docket No. CP2018-216

Competitive Product Prices  
GEPS 8 (MC2017-183)  
Negotiated Service Agreements

Docket No. CP2018-302

Competitive Product Prices  
GEPS 8 (MC2017-183)  
Negotiated Service Agreements

Docket No. CP2018-304

Competitive Product Prices  
GEPS 8 (MC2017-183)  
Negotiated Service Agreements

Docket No. CP2019-22

Competitive Product Prices  
Global Plus 4 (MC2018-150)  
Negotiated Service Agreements

Docket No. CP2019-37

Competitive Product Prices  
Global Plus 1D (CP2016-193)  
Negotiated Service Agreements

Docket No. CP2019-64

ORDER APPROVING MODIFICATIONS TO  
INTERNATIONAL NEGOTIATED SERVICE AGREEMENTS

(Issued January 10, 2020)

I. INTRODUCTION

The Postal Service seeks to modify eleven international negotiated service agreements (Existing Agreements).<sup>1</sup> For the reasons discussed below, the Commission approves the Modifications.

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<sup>1</sup> Docket No. CP2017-231, Notice of the United States Postal Service of Filing Modification Five to a Global Plus 1D Negotiated Service Agreement, January 3, 2020; Docket No. CP2017-235, Notice of the United States Postal Service of Filing Modification Five to a Global Plus 1D Negotiated Service Agreement, January 3, 2020; Docket No. CP2017-247, Notice of the United States Postal Service of Filing Modification Five to a Global Plus 1D Negotiated Service Agreement, January 3, 2020; Docket No. CP2017-248, Notice of the United States Postal Service of Filing Modification Six to a Global Plus 1D Negotiated Service Agreement, January 6, 2020; Docket No. CP2017-257, Notice of the United States Postal Service of Filing Modification Five to a Global Plus 1D Negotiated Service Agreement, January 6, 2020; Docket No. CP2018-216, Notice of the United States Postal Service of Filing Modification Four to Global Plus 4 Negotiated Service Agreement, January 6, 2020; Docket No. CP2018-302, Notice of the United States Postal Service of Filing Modification Three to Global Expedited Package Services 8 Negotiated Service Agreement, January 9, 2020; Docket No. CP2018-304, Notice of the United States Postal Service of Filing Modification Two to Global Expedited Package Services 8 Negotiated Service

## II. COMMISSION ANALYSIS

The Commission has reviewed the Notices and the accompanying materials filed under seal.

*Cost considerations.* The Commission reviews competitive product prices to ensure that each product covers its attributable costs, does not cause market dominant products to subsidize competitive products, and contributes to the Postal Service's institutional costs. 39 U.S.C. § 3633(a); 39 C.F.R. §§ 3015.5 and 3015.7. As long as the revenue generated by the product exceeds its attributable costs, the product is unlikely to reduce the contribution of competitive products as a whole or to adversely affect the ability of competitive products as a whole to contribute an appropriate share of institutional costs. In other words, if a product covers its attributable costs, it is likely to comply with 39 U.S.C. § 3633(a).

The Modifications revise the expiration dates of the contracts to June 30, 2020. Notices at 1.

The Modifications do not materially affect the underlying financial analysis of the Existing Agreements. Thus, the Commission finds that the Existing Agreements, as modified, comport with the provisions applicable to rates for competitive products in 39 U.S.C. § 3633(a) and 39 C.F.R. § 3015.7.

*Other considerations.* If the Existing Agreements, as modified, are terminated prior to the scheduled expiration date, the Postal Service shall promptly notify the Commission.

The Commission approves the Existing Agreements, as modified.

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Agreement, January 3, 2020; Docket No. CP2019-22, Notice of the United States Postal Service of Filing Modification Three to Global Expedited Package Services 8 Negotiated Service Agreement, January 6, 2020; Docket No. CP2019-37, Notice of the United States Postal Service of Filing Modification Two to Global Plus 4 Negotiated Service Agreement, January 6, 2020; Docket No. CP2019-64, Notice of the United States Postal Service of Filing Modification Three to a Global Plus 1D Negotiated Service Agreement, January 6, 2020 (collectively, Notices). The modifications are attachments to the Notices (Modifications).

### III. ORDERING PARAGRAPHS

*It is ordered:*

1. The Commission approves the international negotiated service agreements filed in these dockets, as modified.
  
2. The Postal Service shall notify the Commission if any of the Existing Agreements, as modified, terminate prior to their revised expiration date, June 30, 2020.

By the Commission.

Ruth Ann Abrams  
Acting Secretary