

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES
PRIORITY MAIL CONTRACT 473 (MC2019-12)
NEGOTIATED SERVICE AGREEMENT

Docket No. CP2019-12

**USPS NOTICE OF AMENDMENT TO
PRIORITY MAIL CONTRACT 473, FILED UNDER SEAL**
(November 6, 2019)

The Postal Service hereby provides notice that the terms of Priority Mail Contract 473, in the above-captioned proceeding, have changed as contemplated by the contract's terms. A redacted version of the amendment to Priority Mail Contract 473 is provided in Attachment A, and the unredacted amendment is being filed under seal. The amendment will become effective two business days following the day that the Commission completes its review of this filing.

The Postal Service is also filing supporting financial documentation and a certified statement as required by 39 C.F.R. § 3015.5. The certified statement required by 39 C.F.R. § 3015.5(c)(2) is provided in Attachment B. A redacted version of the supporting financial documentation is included with this filing as a separate Excel file. The Postal Service's original application for non-public treatment in this docket is hereby incorporated by reference for the protection of these materials.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorney:

Sean C. Robinson

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November 6, 2019

ATTACHMENT A

REDACTED AMENDMENT TO PRIORITY MAIL CONTRACT 473

AMENDMENT #1
OF
SHIPPING SERVICES CONTRACT
BETWEEN
THE UNITED STATES POSTAL SERVICE
AND
██████████
REGARDING
PRIORITY MAIL SERVICE

WHEREAS, the United States Postal Service (“the Postal Service”) and ██████████ (“Customer”), entered into a Shipping Services Contract regarding Priority Mail Service, PM Contract 473, Docket No. CP2019-12, on October 29, 2018.

WHEREAS, the Parties desire to amend the terms in Section I.E., including Tables A and B, Sections I.F. and I.H., including Tables 1 through 3, and add new Table 4 to the Contract.

NOW, THEREFORE, the Parties agree that the contract is hereby amended as detailed below. The existing contract remains unchanged in all other respects. This amendment shall become effective two (2) business days following the day on which the Commission issues all necessary regulatory approval.

[Replace Section I.E., including Tables A and B, Sections I.F. I.H., including Tables 1 through 3, and add new Table 4, as follows.]

I. Terms

E. The terms and prices contained herein will take effect on the effective date as defined in Section II below. The Contract Quarters are defined as:

1. Contract Quarters. “Quarter(s)” or “Contract Quarter(s)”, refer to the periods as follow in Table A.

Table A

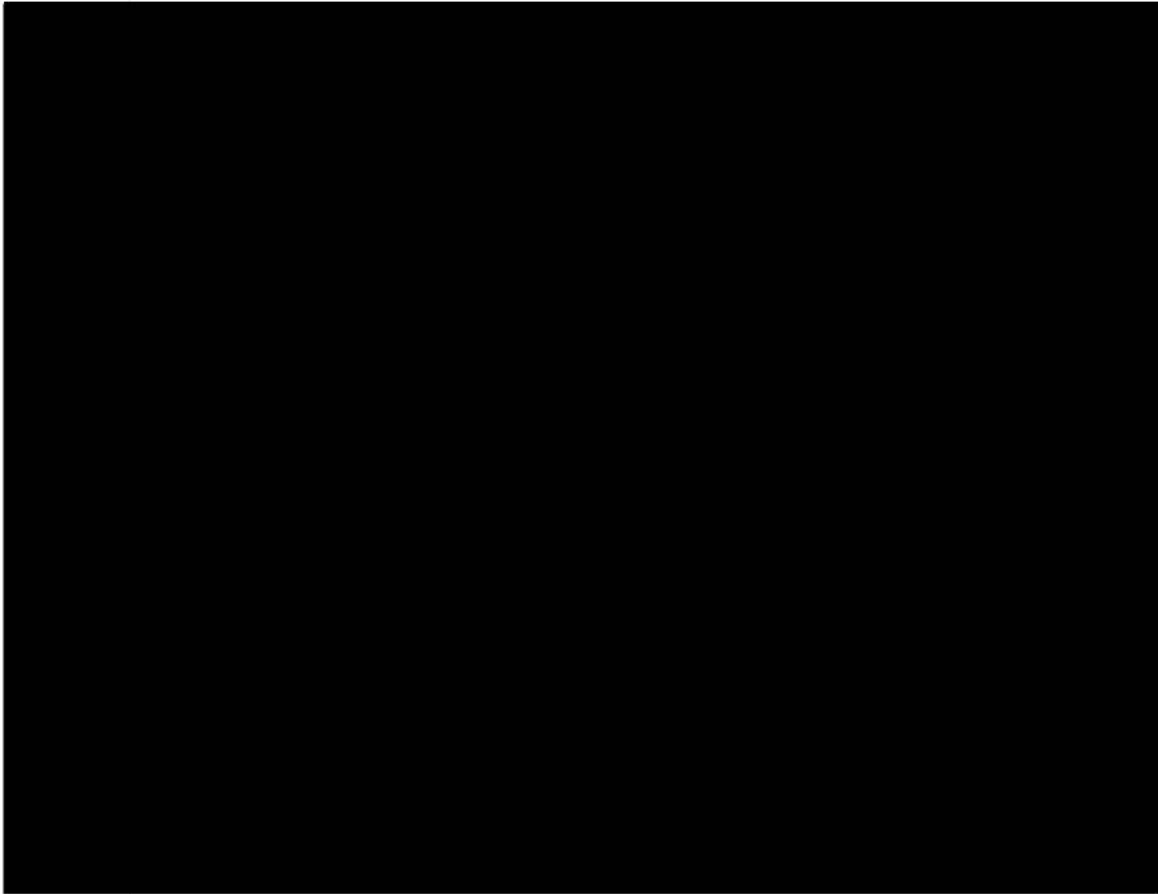
Period Name	Start of Period	End of Period
Quarter 1	October 1 st	December 31 st
Quarter 2	January 1 st	March 31 st
Quarter 3	April 1 st	June 30 th
Quarter 4	July 1 st	September 30 th

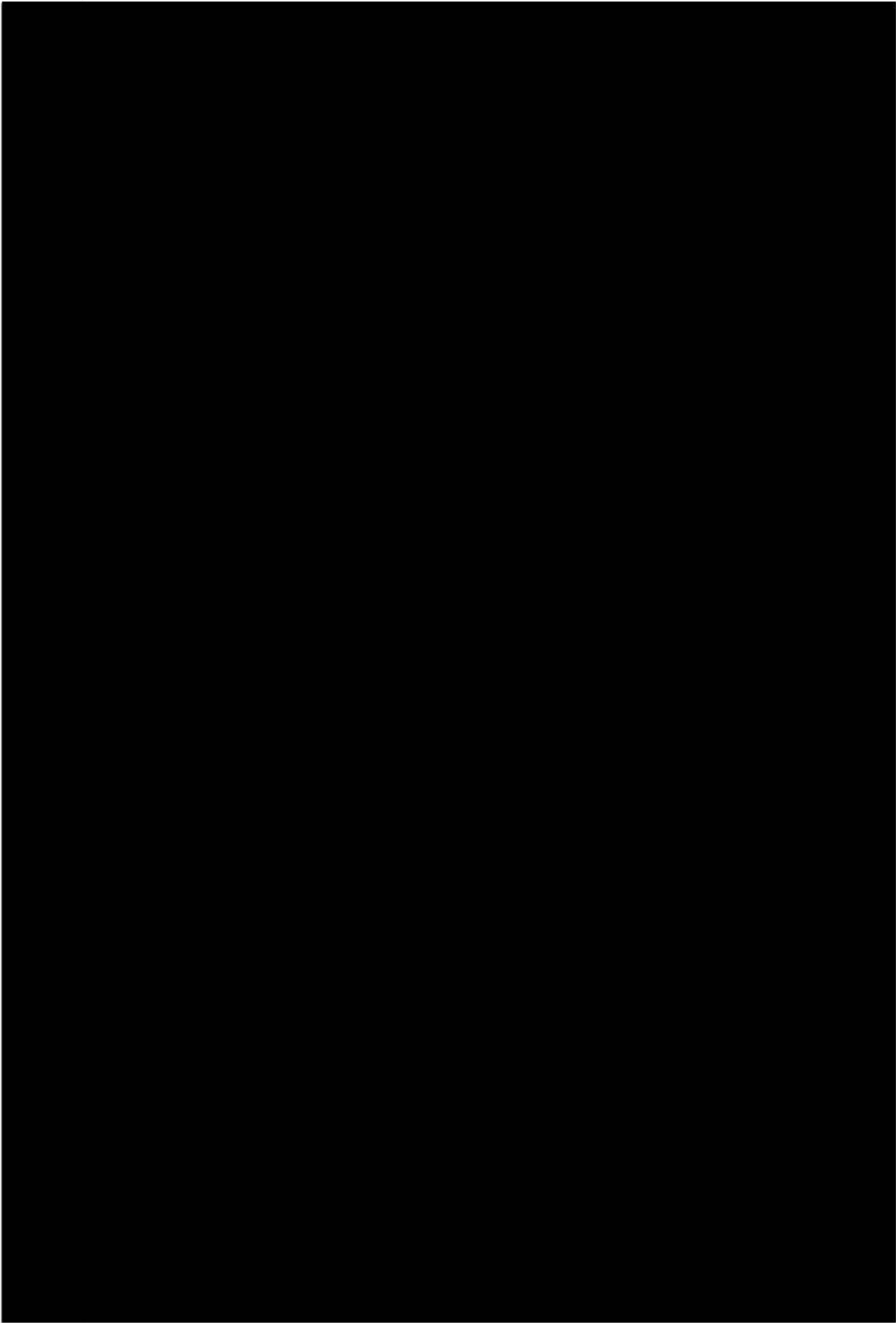
2. Tier threshold. As outlined in Table B below and excluding the Implementation Period as described in Section I.F. below, the following quarterly average volumes must be met in order to achieve the applicable Priority Mail rates in Section I.H below.

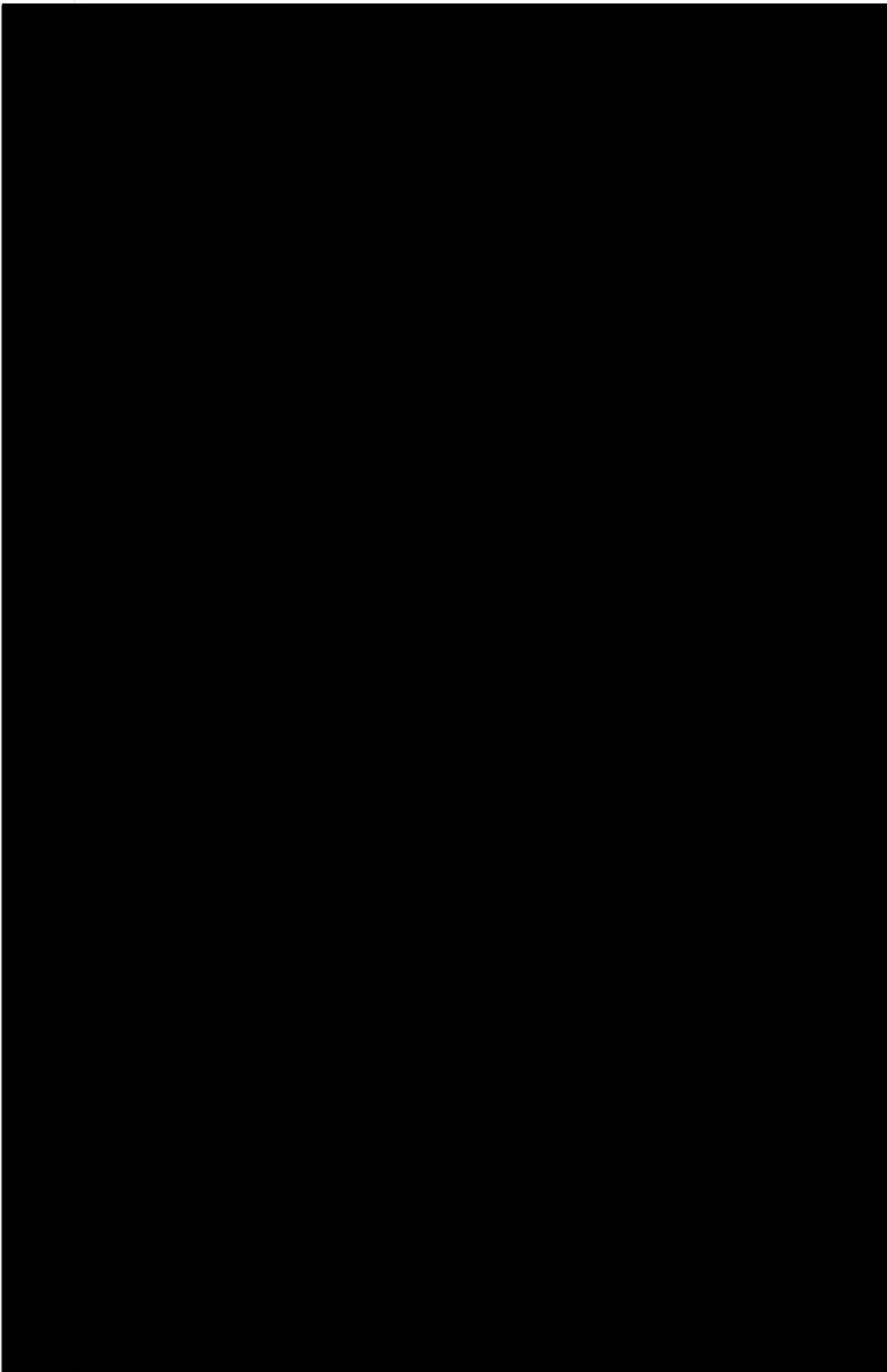


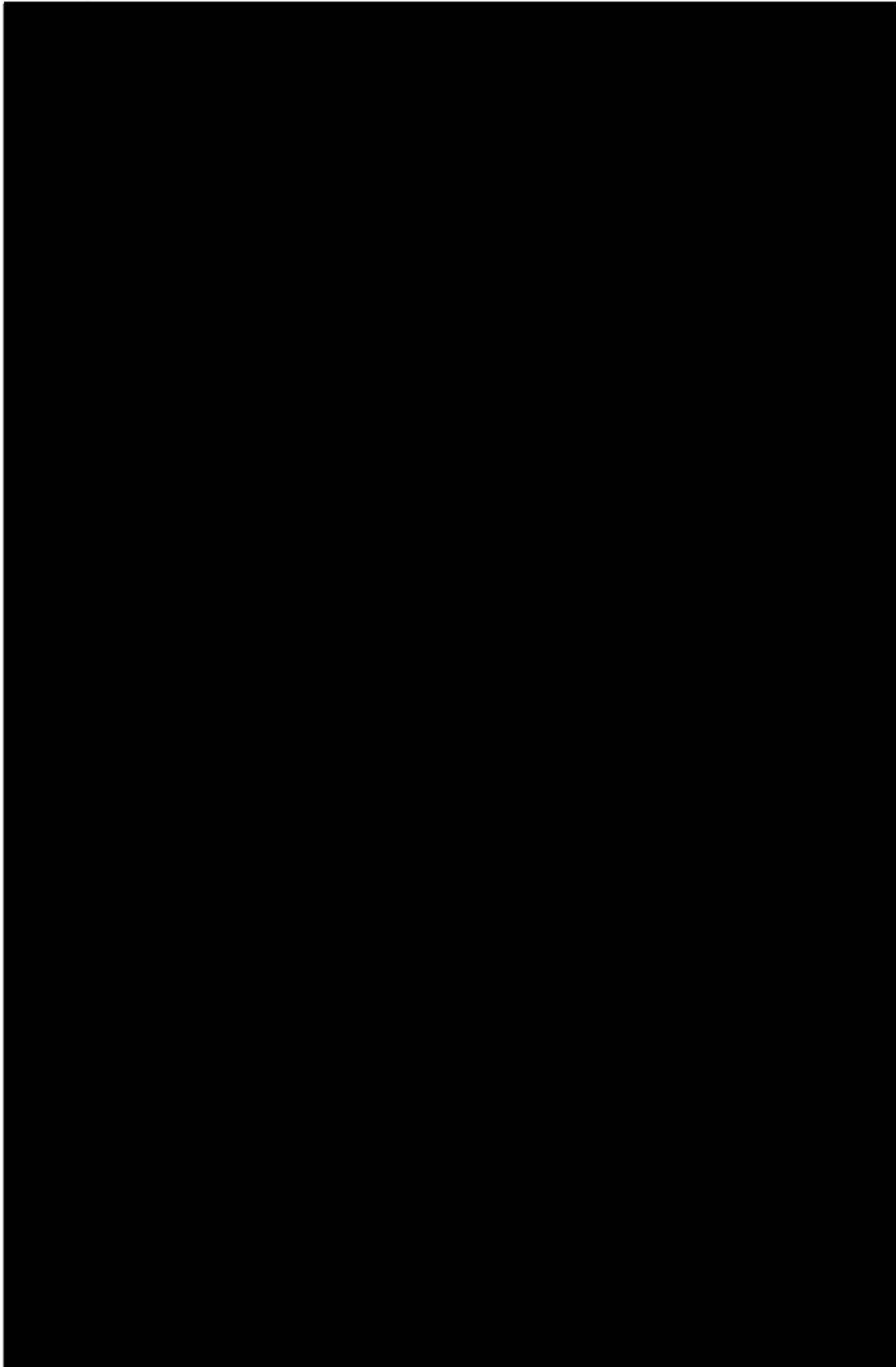
F. From the effective date of the Contract through the end of the first full Contract Quarter (“Implementation Period”), and for the Contract Quarter following the Implementation Period, Customer will receive Tier 2 prices for Contract Packages, pursuant to Table 3 below. Customer will be exempt from the minimum average defined in Table B above during the Implementation Period. Following the Implementation Period, subsequent tier pricing will be determined by the quarterly average of Total Packages shipped during the term of this Contract, not to include the Implementation Period. If the quarterly average of Total Packages shipped falls below the minimum volume set for Tier 0 pricing, the Postal Service at its sole discretion has the right to revert Customer to the most current Priority Mail Commercial Plus Prices for the subsequent Contract Quarter.

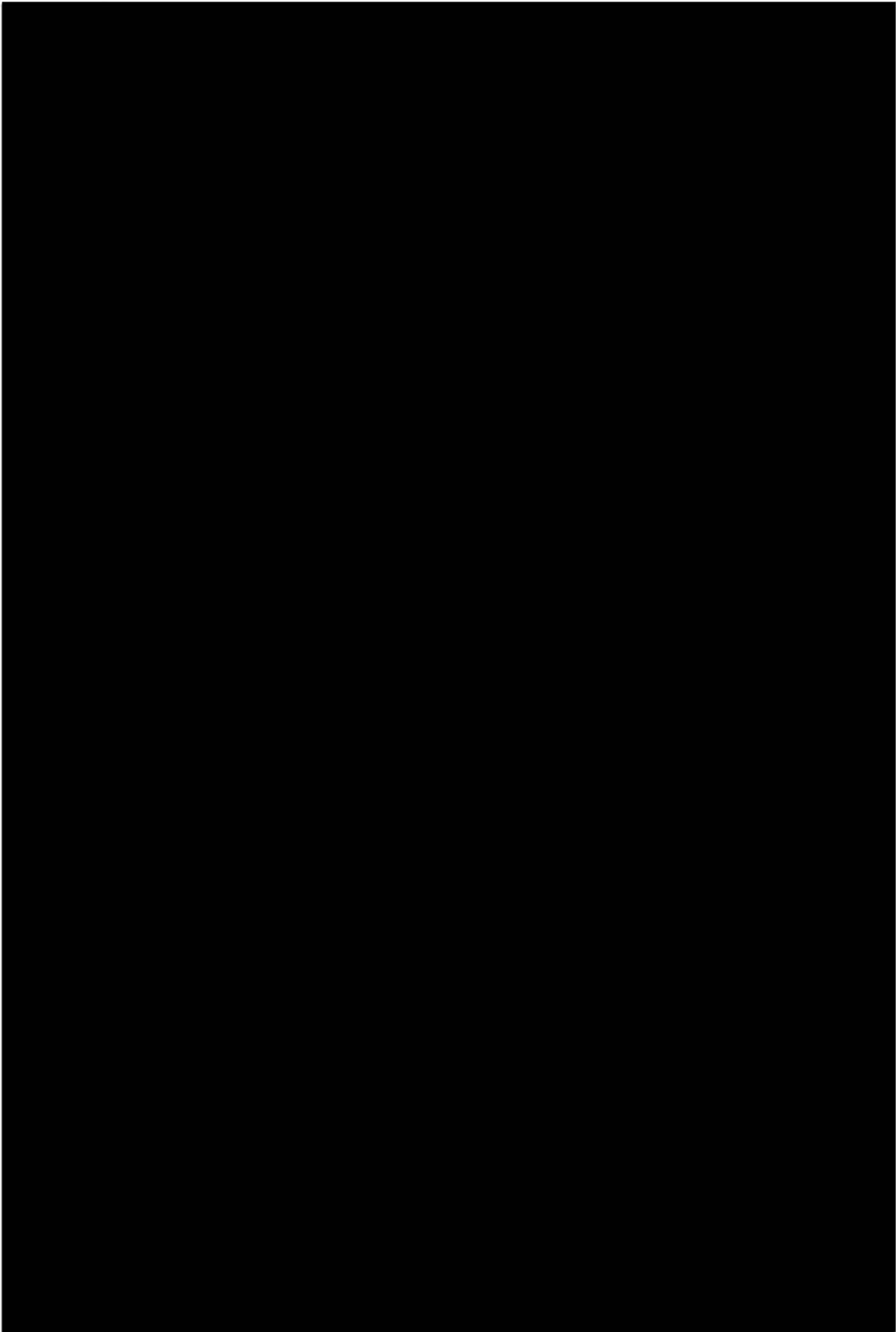
H. Contract Package Price Tables

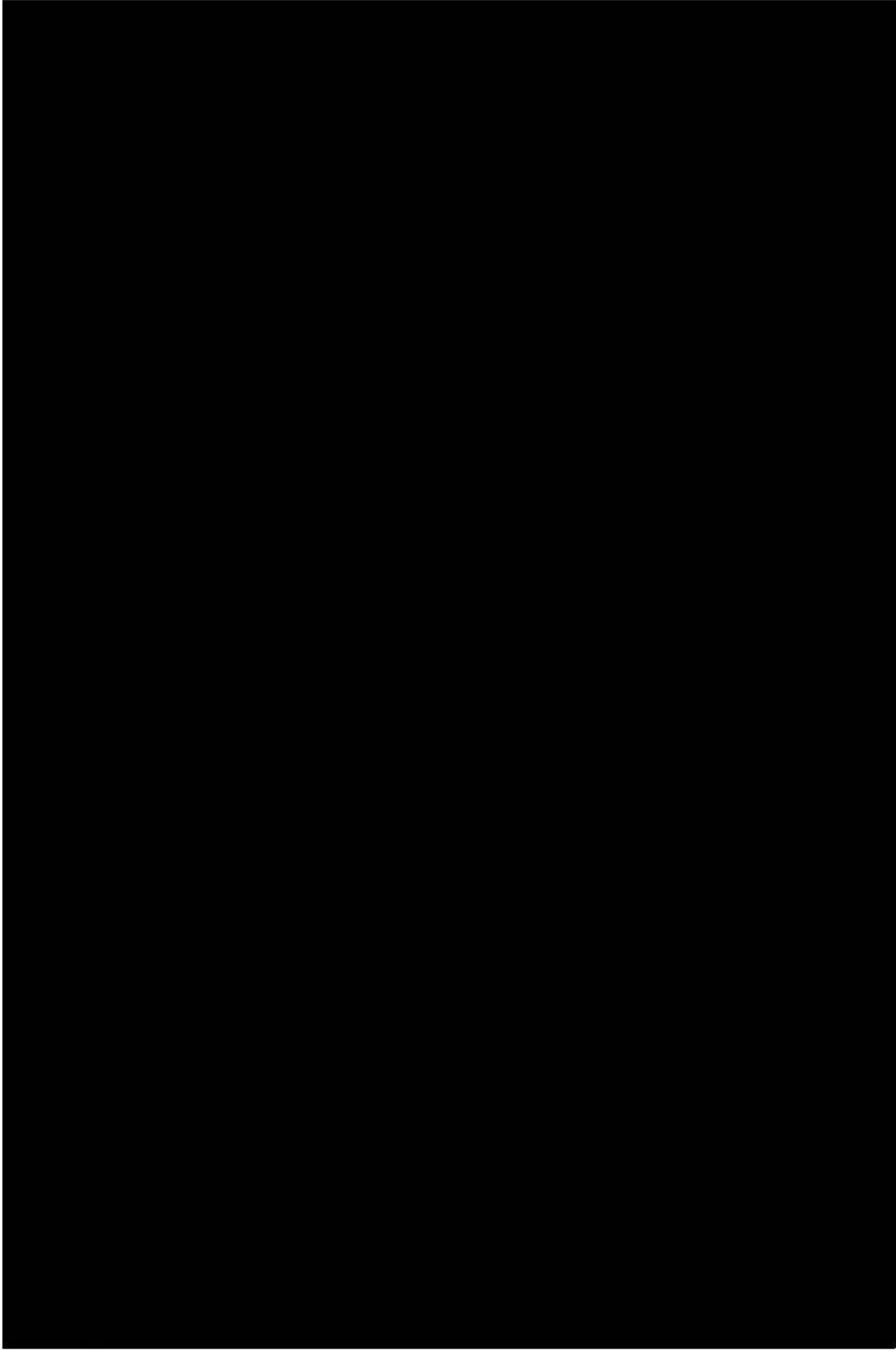


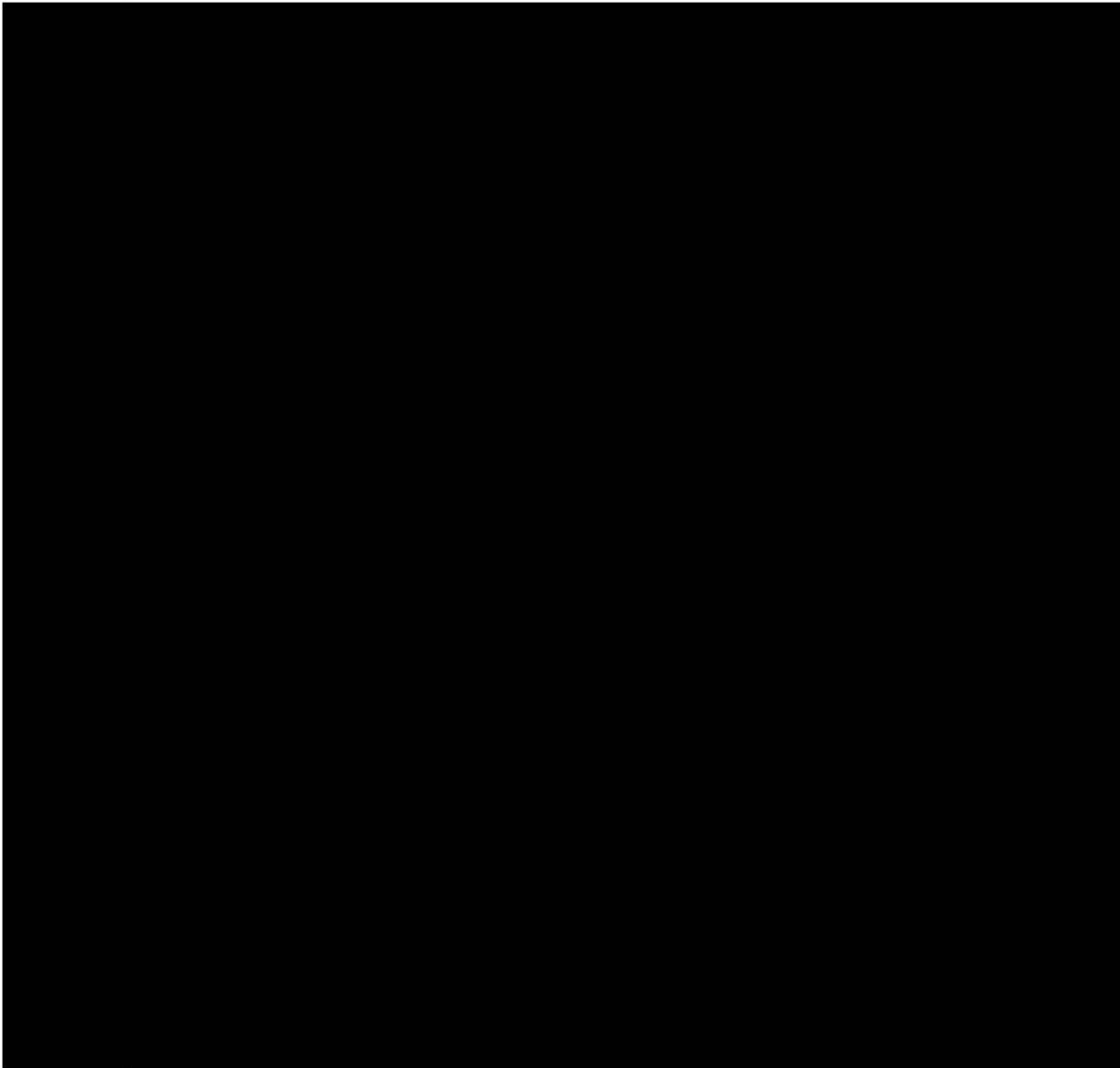












IN WITNESS WHEREOF, the Parties hereto have caused this amendment to be duly executed as of the later date below:

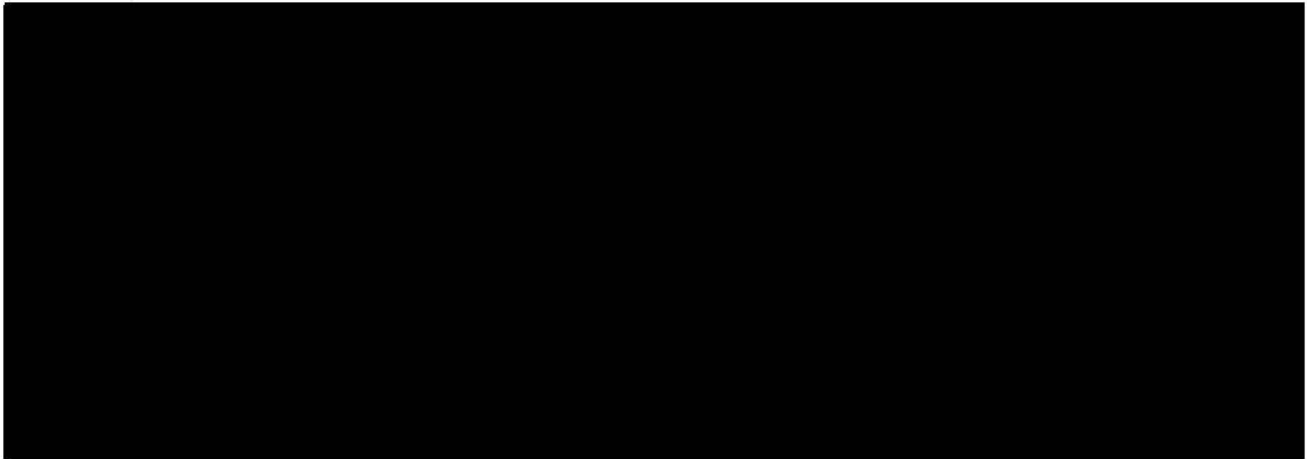
UNITED STATES POSTAL SERVICE

Signed by: Sharon Owens

Printed Name: Sharon Owens

Title: Vice President Sales

Date: 10/1/19



ATTACHMENT B
SIGNED CERTIFICATION

Certification of Prices for Amendment to Priority Mail Contract 473

I, Nan K. McKenzie, Manager, Pricing Innovation, Finance Department, am familiar with the prices and terms for the amendment to Priority Mail Contract 473. The amended prices and terms contained in this Contract were established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Domestic Competitive Agreements, Outbound International Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates (Governors' Decision No. 19-1).

I hereby certify, based on the financial analysis provided herewith, that the amended prices are in compliance with 39 U.S.C § 3633 (a)(1), (2), and (3). They are expected to cover attributable costs. There should therefore be no subsidization of competitive products by market dominant products. The amended contract should not impair the ability of competitive products on the whole to cover an appropriate share of institutional costs.

**Nan K.
McKenzie**

Digitally signed by Nan K. McKenzie
DN: cn=Nan K. McKenzie, o,
ou=Manager, Pricing Innovation,
email=nan.k.mckenzie@usps.gov,
c=US
Date: 2019.11.06 14:35:58 -05'00'

Nan K. McKenzie