

BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

ANNUAL COMPLIANCE REVIEW, 2018

Docket No. ACR2018

RESPONSES OF THE UNITED STATES POSTAL SERVICE TO  
QUESTIONS 1-7 OF CHAIRMAN'S INFORMATION REQUEST NO. 18

The United States Postal Service hereby provides its responses to the above-listed questions of Chairman's Information Request No. 18, issued on February 22, 2019. Each question is stated verbatim and followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

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March 1, 2019

**RESPONSES OF THE UNITED STATES POSTAL SERVICE  
TO CHAIRMAN'S INFORMATION REQUEST NO. 18**

1. Please see Attachment, filed under seal.

**RESPONSE:**

In terms of the billing determinants in USPS-FY18-4, the exclusion noted was correct and intentional. The failure to make a corresponding exclusion in the RPW report in USPS-FY18-NP28 was inadvertent. Confirmed that, in the RPW report, the amount in question should be removed from total Package Service Fee revenue and instead be added to Retail Ground fee revenue. Further confirmed that, to align with those RPW corrections, the described revenue adjustments in those two categories should be made in the Nonpublic Expanded CRA file. Note, however, that file appears in USPS-FY18-NP11 (rather than USPS-FY18-NP13), and the affected cells would be D50 and D111 (rather than D11).

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2. Please see Attachment, filed under seal.

**RESPONSE:**

Please see the response filed under seal as part of USPS-FY18-NP41.

**RESPONSES OF THE UNITED STATES POSTAL SERVICE  
TO CHAIRMAN'S INFORMATION REQUEST NO. 18**

3. Please see Attachment, filed under seal.

**RESPONSE:**

Please see the response filed under seal as part of USPS-FY18-NP41.

**RESPONSES OF THE UNITED STATES POSTAL SERVICE  
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4. Please see Attachment, filed under seal.

**RESPONSE:**

Please see the response filed under seal as part of USPS-FY18-NP41.

**RESPONSES OF THE UNITED STATES POSTAL SERVICE  
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5. Please see Attachment, filed under seal.

**RESPONSE:**

Please see the response filed under seal as part of USPS-FY18-NP41.

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6. Please see Attachment, filed under seal.

**RESPONSE:**

When the mailer presents a mailing for which they have requested a Premium Service Fee, they indicate the number of pieces for which the service is requested on either the manifest or on line S26 (Next Day) or line S21 (Same Day) of the postage statement PS-3605. When the postage statement is processed, the revenue for these fees are withdrawn from the customer's advanced deposit account.

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7. Please see Attachment, filed under seal.

**RESPONSE:**

The "EntryLevelDiscountFactors" referenced in the question were not reflected in the FY 2017 International Cost and Revenue Analysis. A similar situation for four contracts in FY 2017, however, was addressed in last year's ACR docket in the response to Chairman's Information Request No. 3, Question 9 and the accompanying Excel sheet that were included as part of folder USPS-FY17-NP33 (all filed on January 19, 2018). The Excel sheet provided results as if the discounts had been applied to the contracts.

Additional explanation and the impact on USPS-FY17-NP2, folder "ICM Costing" NSA Summary.pdf were provided last year in the response to Chairman's Information Request No. 10, Question 7 that was included as part of the Preface to USPS-FY17-NP38 (February 2, 2018).