

USPS Financial Information (Unaudited)

Jan 2019¹
(\$ Millions)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Revenue:					
Operating Revenue	\$6,055	\$6,054	\$5,993	0.0%	1.0%
Other Revenue	2	5	3	-60.0%	-33.3%
Total Revenue	\$6,057	\$6,059	\$5,996	0.0%	1.0%
Operating Expenses:					
Personnel Compensation and Benefits	5,064	\$5,066	\$4,580	0.0%	10.6%
Transportation	740	693	663	6.8%	11.6%
Supplies and Services	221	234	242	-5.6%	-8.7%
Other Expenses	551	594	572	-7.2%	-3.7%
Total Operating Expenses	\$6,576	\$6,587	\$6,057	-0.2%	8.6%
Net Operating Income (Loss)	(\$519)	(\$528)	(\$61)		
Interest Income	\$14	\$12	\$7	16.7%	100.0%
Interest Expense	\$22	\$20	\$19	10.0%	15.8%
Net Income (Loss)	(\$527)	(\$536)	(\$73)		

Other Operating Statistics:					
Mail Volume: (Millions)					
Total Market Dominant Products Volume ²	11,823	11,775	12,167	0.4%	-2.8%
Total Competitive Products Volume ²	469	458	443	2.4%	5.9%
Total International Products Volume	73	82	83	-10.8%	-12.0%
Total Mail Volume	12,365	12,315	12,693	0.4%	-2.6%
Total Workhours (Millions)	98	98	98	0.0%	0.0%
Total Career Employees					
Total Non-Career Employees					

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue	\$25,767	\$25,687	\$25,145	0.3%	2.5%
Other Revenue	6	6	15	0.0%	-60.0%
Total Revenue	\$25,773	\$25,693	\$25,160	0.3%	2.4%
Personnel Compensation and Benefits	\$21,411	\$20,762	\$19,617	3.1%	9.1%
Transportation	3,082	2,935	2,798	5.0%	10.2%
Supplies and Services	970	954	1,009	1.7%	-3.9%
Other Expenses	2,337	2,305	2,299	1.4%	1.7%
Total Operating Expenses	\$27,800	\$26,956	\$25,723	3.1%	8.1%
Net Operating Income (Loss)	(\$2,027)	(\$1,263)	(\$563)		
Interest Income	\$48	\$51	\$29	-5.9%	65.5%
Interest Expense	\$84	\$85	\$79	-1.2%	6.3%
Net Income (Loss)	(\$2,063)	(\$1,297)	(\$613)		

Total Market Dominant Products Volume ²	50,186	49,798	50,084	0.8%	0.2%
Total Competitive Products Volume ²	2,103	2,064	1,978	1.9%	6.3%
Total International Products Volume	325	354	362	-8.2%	-10.2%
Total Mail Volume	52,614	52,216	52,424	0.8%	0.4%
Total Workhours (Millions)	411	405	403	1.5%	2.0%
Total Career Employees	495,631		496,328		-0.1%
Total Non-Career Employees	140,283		144,491		-2.9%

¹ - January 2019 has the same number of delivery and retail days compared to January 2018.

² - Excludes International Volume

Numbers may not add up due to rounding and/or adjustments. Percentages calculated using rounded numbers.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

USPS Financial Information (Unaudited)

Jan 2019 ¹ (Thousands)	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Market Dominant Products:						
<i>First Class:</i>						
Volume	5,385,237	5,488,118	-1.9%	20,234,486	20,764,721	-2.6%
Revenue	\$2,328,272	\$2,378,182	-2.1%	\$8,951,679	\$9,081,979	-1.4%
<i>Periodicals:</i>						
Volume	394,569	389,502	1.3%	1,592,465	1,703,866	-6.5%
Revenue	\$98,486	\$97,030	1.5%	\$409,127	\$433,587	-5.6%
<i>USPS Marketing Mail™:</i>						
Volume	5,965,977	6,208,309	-3.9%	28,021,529	27,263,474	2.8%
Revenue	\$1,276,808	\$1,315,240	-2.9%	\$5,954,759	\$5,774,462	3.1%
<i>Package Services:</i>						
Volume	56,546	57,905	-2.3%	229,688	238,008	-3.5%
Revenue	\$76,835	\$76,476	0.5%	\$295,396	\$298,890	-1.2%
<i>All Other Market Dominant Mail:</i>						
Volume	20,940	23,086	-9.3%	107,730	113,531	-5.1%
Revenue	\$213,532	\$167,409	27.6%	\$873,322	\$860,811	1.5%
Total Market Dominant Products:²						
Volume	11,823,269	12,166,920	-2.8%	50,185,898	50,083,600	0.2%
Revenue	\$3,993,932	\$4,034,337	-1.0%	\$16,484,263	\$16,449,729	0.2%
Competitive Products:						
<i>Shipping and Package Services:</i>						
Volume	468,402	443,308	5.7%	2,102,965	1,977,608	6.3%
Revenue	\$1,767,537	\$1,646,920	7.3%	\$7,997,014	\$7,357,473	8.7%
<i>All Other Competitive Products:</i>						
Volume	-	-	0.0%	-	-	0.0%
Revenue	\$87,098	\$84,541	3.0%	\$354,324	\$339,818	4.3%
Total Competitive Products:²						
Volume	468,402	443,308	5.7%	2,102,965	1,977,608	6.3%
Revenue	\$1,854,635	\$1,731,461	7.1%	\$8,351,338	\$7,697,291	8.5%
International:						
Volume	72,892	83,207	-12.4%	325,417	362,364	-10.2%
Revenue	\$206,646	\$227,551	-9.2%	\$930,959	\$998,258	-6.7%
Total:						
Total Volume	12,364,564	12,693,435	-2.6%	52,614,280	52,423,572	0.4%
Total Operating Revenue	\$6,055,213	\$5,993,349	1.0%	\$25,766,580	\$25,145,278	2.5%

International by Category ³ :	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Market Dominant Products:						
Volume	58,790	65,849	-10.7%	264,828	291,365	-9.1%
Revenue	\$94,358	\$94,335	0.0%	\$404,781	\$398,806	1.5%
Competitive Products:						
Volume	14,103	17,358	-18.8%	60,589	70,999	-14.7%
Revenue	\$112,288	\$133,216	-15.7%	\$526,178	\$599,452	-12.2%
Total International:						
Total Volume	72,892	83,207	-12.4%	325,417	362,364	-10.2%
Total Revenue	\$206,646	\$227,551	-9.2%	\$930,959	\$998,258	-6.7%

¹ - January 2019 has the same number of delivery and retail days compared to January 2018.

² - Excludes International Volume & Revenue

³ - International volume and revenue broken out by Market Dominant and Competitive.

The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

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USPS Expenses (Unaudited)

Jan 2019¹
(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:										
Salaries & Benefits: ²										
City Delivery	\$1,567	\$1,557	\$1,543	0.6%	1.6%	\$6,511	\$6,385	\$6,206	2.0%	4.9%
Mail Processing	732	735	730	-0.4%	0.3%	3,058	3,055	3,004	0.1%	1.8%
Operations - Customer Service	553	544	549	1.7%	0.7%	2,289	2,251	2,205	1.7%	3.8%
Rural Delivery	666	659	617	1.1%	7.9%	2,714	2,724	2,508	-0.4%	8.2%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	809	814	904	-0.6%	-10.5%	3,318	3,340	3,324	-0.7%	-0.2%
Total Salaries & Benefits	\$4,327	\$4,309	\$4,343	0.4%	-0.4%	\$17,890	\$17,755	\$17,247	0.8%	3.7%
Other Personnel Related Expenses:										
Retiree Health Benefits Normal Cost (d)	\$333	\$333	\$294	0.0%	13.3%	\$1,333	\$1,333	\$1,176	0.0%	13.4%
Workers Compensation Cash (a)	106	119	113	-10.8%	-5.8%	434	478	445	-9.2%	-2.4%
All Other Personnel Related Expenses	9	13	15	-29.2%	-38.3%	32	30	40	7.4%	-20.0%
Total Other Personnel Related Expenses	\$448	\$465	\$422	-3.6%	6.1%	\$1,799	\$1,841	\$1,661	-2.3%	8.3%
Controllable Personnel Compensation and Benefits	\$4,775	\$4,774	\$4,765	0.0%	0.2%	\$19,689	\$19,596	\$18,908	0.5%	4.1%
RHB Unfunded Liabilities Amortization (b)	\$92	\$92	\$99	0.0%	-7.1%	\$367	\$367	\$396	0.1%	-7.3%
FERS Unfunded Liabilities Amortization (b)	\$80	\$80	76	-0.3%	4.5%	\$319	\$319	306	-0.1%	4.2%
CSRS Unfunded Liabilities Amortization (b)	\$120	\$120	145	0.0%	-17.1%	\$480	\$480	579	0.0%	-17.1%
Workers' Compensation (c)	(3)	-	(505)	NMF	-99.4%	556	-	(572)	NMF	-197.2%
Total Personnel Compensation and Benefits	\$5,064	\$5,066	\$4,580	0.0%	10.6%	\$21,411	\$20,762	\$19,617	3.1%	9.1%
Non-Personnel Expenses:										
Transportation	\$740	\$693	\$663	6.8%	11.6%	\$3,082	\$2,935	\$2,798	5.0%	10.2%
Supplies and Services	221	234	242	-5.6%	-8.7%	970	954	1,009	1.7%	-3.9%
Depreciation and Amortization	142	142	136	0.0%	4.4%	559	555	553	0.7%	1.1%
Rent	97	97	97	0.0%	0.0%	374	369	364	1.4%	2.7%
Utilities and Heating Fuel	54	50	56	8.0%	-3.6%	202	203	208	-0.5%	-2.9%
Vehicle Maintenance Service	50	50	51	0.0%	-2.0%	209	209	210	0.0%	-0.5%
Vehicle Fuel	38	41	46	-7.3%	-17.4%	180	173	168	4.0%	7.1%
Information Technology	34	65	59	-47.7%	-42.4%	195	242	212	-19.4%	-8.0%
Rural Carrier Equipment Maintenance Allowance	47	41	43	14.6%	9.3%	205	174	180	17.8%	13.9%
Other	89	108	84	-17.6%	6.0%	413	380	404	8.7%	2.2%
Total Non-Personnel Expenses	\$1,512	\$1,521	\$1,477	-0.6%	2.4%	\$6,389	\$6,194	\$6,106	3.1%	4.6%
Total Operating Expenses	\$6,576	\$6,587	\$6,057	-0.2%	8.6%	\$27,800	\$26,956	\$25,723	3.1%	8.1%
Interest Expense	22	20	19	10.0%	15.8%	84	85	79	-1.2%	6.3%
Total Expenses	\$6,598	\$6,607	\$6,076	-0.1%	8.6%	\$27,884	\$27,041	\$25,802	3.1%	8.1%

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(a) This amount includes cash outlays including administrative fees.

(b) This represents the estimated OPM amortization expense related to the actuarial revaluation of the Federal Employee Retirement System (FERS), Civil Service Retirement System (CSRS) and Postal Service Retiree Health Benefit Fund (PSRHBFF) liabilities. The actual invoices will be received between June 2019 and October 2019.

(c) This represents non-cash adjustments: the impact of discount & inflation rate changes and the actuarial revaluation of new and existing cases.

(d) This represents the accrual for normal costs for current employees, based on the beginning of the fiscal year estimates.

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USPS Workhours (Unaudited)

Jan 2019¹

(Thousands)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours: ²					
City Delivery	35,872	35,935	36,172	-0.2%	-0.8%
Mail Processing	16,904	16,638	17,178	1.6%	-1.6%
Customer Services	13,535	13,353	13,558	1.4%	-0.2%
Rural Delivery	17,609	17,142	16,749	2.7%	5.1%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	14,537	14,471	14,680	0.5%	-1.0%
Total Workhours	98,457	97,539	98,337	0.9%	0.1%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours: ²					
City Delivery	151,223	148,697	148,172	1.7%	2.1%
Mail Processing	72,511	71,139	72,413	1.9%	0.1%
Customer Services	56,854	55,790	55,652	1.9%	2.2%
Rural Delivery	72,745	71,001	69,002	2.5%	5.4%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	57,764	58,202	57,823	-0.8%	-0.1%
Total Workhours	411,097	404,829	403,062	1.5%	2.0%

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