

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

PUBLIC INQUIRY ON THE
CLASSIFICATION OF THE
INBOUND LETTER POST PRODUCT

Docket No. PI2018-1

**UNITED STATES POSTAL SERVICE NOTICE OF ERRATA CONCERNING
RESPONSES OF THE UNITED STATES POSTAL SERVICE
TO QUESTIONS 1-11 OF COMMISSION INFORMATION REQUEST NO. 1
(October 4, 2018)**

The United States Postal Service hereby provides notice of an errata concerning its response to Question 2(b) of Commission Information Request No. 1, which was filed on August 1, 2018.¹ The response identifies three companies as freight forwarders or consolidators that offer products in competition with Inbound Letter Post, but the Postal Service has been unable to verify that two of the companies currently offer inbound services. A corrected version of the response, with the changes highlighted, is attached to this filing.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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¹ Responses of the United States Postal Service to Questions 1-11 of Commission Information Request No. 1, Docket No. PI2018-1, Aug. 1, 2018.

ATTACHMENT

**RESPONSES OF THE UNITED STATES POSTAL SERVICE TO
COMMISSION INFORMATION REQUEST NO. 1**

The current structure of the MCS could lead to mistaken understandings of Inbound Letter Post, particularly because the Commission evaluates compliance at the product level.⁸

b. Parcels or other packages that competitors ship from abroad to the United States can compete with Inbound Letter Post product. These include the package shipping products of integrators, such as FedEx, UPS, and DHL, and freight forwarders and consolidators, such as Amazon. In addition to such package products, some competitors' products may also serve as substitutes for inbound bulk letters and flats. The Postal Service does not have a comprehensive list of competitors' products competing with Inbound Letter Post, though some of the competitors appear in the attachments being filed under seal with these Responses. See the four non-public attachments that are being filed under seal in this docket as "NONPUBLIC ANNEX;" see, e.g., Att. 3 of "NONPUBLIC ANNEX" at pages 16-17. Many of the competing products, such as FedEx Ground and UPS Ground, do offer tracking and delivery confirmation features. Product descriptions and features of third parties may be available through the competitors' websites. Upon information and belief, competitors seek to compete on both service and price.

⁸ FY2017 ACD, at 68.